



Accenture LLP  
161 North Clark Street  
Chicago, IL 60601-3200  
www.accenture.com

October 23, 2014

Rosemary Chiavetta, Secretary  
Pennsylvania Public Utility Commission  
400 North Street  
Harrisburg, PA 17120

Re: Reply to Data Request -- Application of Accenture LLP for Electric Generation Supplier  
License, Docket No. A-2014-2428714

Dear Ms. Chiavetta:

Attached please find the reply of Accenture LLP to the Data Request received October 3, 2014 (copy attached) in connection with our application for a Pennsylvania Electric Generation Supplier License.

Please feel free to contact me at email: [stephen.d.spears@accenture.com](mailto:stephen.d.spears@accenture.com) or phone: 312.693.4660 if there are any questions or further required information. Thank you very much for your assistance.

Sincerely,

A handwritten signature in black ink, appearing to read "Stephen D. Spears". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Stephen D. Spears  
Senior Offerings Counsel  
Accenture LLP

**Docket No. A-2014-2428714**  
**Accenture, LLP**  
**Reply to Data Request**

Regarding the Data Request received on October 3, 2014 (copy attached), responses are interlined beneath each request.

- 1) Why does the LLC have no officers? Who signs the documents for the LLC?

Accenture LLC is a Delaware LLC. Delaware law provides that an LLC may be "manager managed" (i.e. individuals) or "member managed" (i.e. entities) as is Accenture LLC.

- 2) If you are just going to list the Inc. and LLC on the Tax Certification Statement, you need to include their EIN #s.

Accenture Inc. FEIN: 52-2330726  
Accenture LLC FEIN: 36-4467428

- 3) Are you an officer for LLC? Are you an officer of the LLC? Or are you outside counsel?

I am in house counsel for Accenture LLP, though not an officer.

- 4) Does Cobb Pearson or Chad Gottesman work for the Inc., LLC or LLP? What is their relationship to the LLP? Why aren't they listed as officers?

Cobb Pearson and Chad Gottesman are employed by Accenture LLP, as are nearly all of Accenture's U.S. personnel. They are not listed as officers because Accenture LLP, as a limited liability partnership, does not have officers. However, Mr. Gottesman is a Managing Director, which in the Accenture organization is comparable to a vice president in corporate entities.

Mr. Gottesman and Mr. Pearson are two of the people most closely associated with the operations of Accenture's line of business for which we are applying for the Pennsylvania EGS license.

- 5) We need a document that lists everyone who is responsible for the day to day business of the Inc., LLC and LLP. And their time allocation.

Accenture Inc. and Accenture LLC are the two partners of applicant Accenture LLP, but are effectively holding companies, having no employees or client agreements. Consequently there are no "day-to-day" operations for those two entities.

Accenture LLP provides a broad range of management consulting, technology and outsourcing services in the United States. The services for which we are applying for the Pennsylvania EGS license are a part of the Enterprise Energy Management & Procurement services line of business of the applicant. Messrs. Gottesman, Culver and Pearson (listed in the attachment to Section 8 of the applicant's EGS license application) are all dedicated 100% to the Enterprise Energy Management & Procurement line of business. Mr. Gottesman is the senior-most person responsible for day-to-day operations of that line of business.

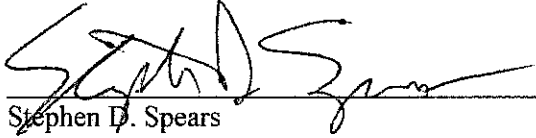
- 6) Is there an agreement for staff for the LLP? Are their agreements that show the responsibilities of the staff of the Inc., LLP and LLC?

As noted above, Accenture Inc. and Accenture LLC have no employees and so there are no staff agreements, nor is there an agreement defining the responsibilities of staff among the three entities.

7) We need evidence: proof of the people responsible for the LLP.

See Exhibit A to this Reply to Data Request, affidavit of Chad Gottesman regarding his responsibilities as the lead executive for the applicant's Enterprise Energy Management & Procurement line of business, which includes the services for which Accenture LLP is applying to obtain a Pennsylvania EGS license.

I, Stephen D. Spears, Senior Offerings Counsel for Accenture LLP, hereby state that the facts above set forth are true and correct to the best of my knowledge, information and belief, and that I expect to be able to prove the same at a hearing held in this matter. I understand that the statements herein are made subject to the penalties of 18 Pa. C.S. § 4904 (relating to unsworn falsification to authorities).

  
\_\_\_\_\_  
Stephen D. Spears

Date: 10/23/14

(see attached affidavit)



PA Chad  
affidavit.pdf

**AFFIDAVIT**

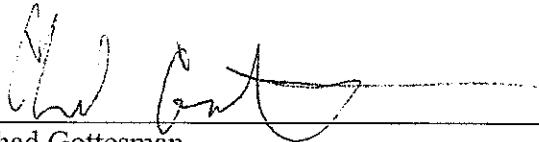
State of Illinois :

: ss.


County of Cook :

I, Chad Gottesman, Affiant, being duly sworn according to law, deposes and say that:

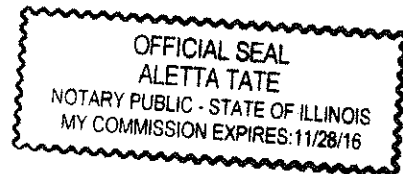
- 1. I am a Managing Director of Accenture LLP;
- 2. I am Accenture LLP's lead executive for its global Enterprise Energy Management & Procurement ("EEMP") line of business, which includes the services for which Accenture LLP is applying to obtain a Pennsylvania Electric Generation Supplier License; and
- 3. I have overall responsibility for the strategy, growth, and operations of the EEMP business.

  
 \_\_\_\_\_  
 Chad Gottesman  
 Affiant

Sworn and subscribed before me this 23 day of October, 2014.

  
 \_\_\_\_\_  
 Signature of official administering oath

My commission expires 11/28/16.



## Spears, Stephen D.

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**From:** Jakab, Stephen <sjakab@pa.gov>  
**Sent:** Friday, October 03, 2014 11:01 AM  
**To:** Spears, Stephen D.  
**Subject:** RE: Data Request reply of Accenture LLP (Docket A-2014-2428714)

**Follow Up Flag:** Follow up  
**Due By:** Friday, October 03, 2014 1:30 PM  
**Flag Status:** Flagged

Good Afternoon,

We have received your Data Request response and after reviewing it with my supervisor, we have further questions/concerns.

- 1) Why does the LLC have no officers? Who signs the documents for the LLC?
- 2) If you are just going to list the Inc. and LLC on the Tax Certification Statement, you need to include their EIN #s.
- 3) Are you an officer for LLC? Are you an officer of the LLC? Or are you outside counsel?
- 4) Does Cobb Pearson or Chad Gottesman work for the Inc., LLC or LLP? What is their relationship to the LLP? Why aren't they listed as officers?
- 5) We need a document that lists everyone who is responsible for the day to day business of the Inc., LLC and LLP. And their time allocation.
- 6) Is there an agreement for staff for the LLP? Are their agreements that show the responsibilities of the staff of the Inc., LLP and LLC?
- 7) We need evidence/proof of the people responsible for the LLP.

Please forward the information to the Secretary of the Commission at the address listed below. Please note that some responses may be e-filed to your case, <http://www.puc.pa.gov/efiling/default.aspx>. A list of document types allowed to be e-filed can be found at <http://www.puc.pa.gov/efiling/DocTypes.aspx>.

Rosemary Chiavetta, Secretary  
Pennsylvania Public Utility Commission or  
P.O. Box 3265  
Harrisburg, PA 17105-3265

Rosemary Chiavetta, Secretary  
Pennsylvania Public Utility Commission  
400 North Street  
Harrisburg, PA 17105-3265

**Thank you**

**Stephen Jakab | Financial Analyst**  
Pennsylvania Public Utility Commission  
Bureau of Technical Utility Services  
P.O. Box 3265 Harrisburg, PA 17105-3265  
Phone: 717.783.6174 Fax: 717.787.4750  
[sjakab@pa.gov](mailto:sjakab@pa.gov) | [www.puc.pa.gov](http://www.puc.pa.gov)  
End of line...

**From:** [stephen.d.spears@accenture.com](mailto:stephen.d.spears@accenture.com) [<mailto:stephen.d.spears@accenture.com>]  
**Sent:** Wednesday, October 01, 2014 2:59 PM  
**To:** Jakab, Stephen  
**Subject:** Data Request reply of Accenture LLP (Docket A-2014-2428714)

Dear Mr. Jakab,

Attached is a PDF of the reply to Data Request of Accenture LLP which I submitted today via the Pennsylvania PUC eFiling site (screen shot of the online confirmation is below my signature block). I hope this addresses the further questions of the Commission. If the Commission has any questions about these responses or requires any further information, please contact me at this email address or phone: 312.693.4660.

Thank you very much for your assistance!

**Steve Spears | Accenture - Legal Group**  
312.693.4660 Office | 847.975.3432 Mobile  
161 North Clark Street | Suite 2300 | Chicago, IL 60601  
stephen.d.spears@accenture.com

*This message is for the designated recipient only and may contain privileged, proprietary or otherwise confidential information. If you have received it in error, please notify the sender immediately and delete the original. Any other use of the email by you is prohibited.*

The screenshot shows a web browser window with the URL <https://www.puc.pa.gov>. The browser's address bar shows the PUC logo. The page has a dark navigation bar with links for CONSUMER INFO, UTILITY INDUSTRY, FILING RESOURCES, ABOUT PUC, and CONTACT US. A sidebar on the left contains links: My Filings, New Filings, Modify Account, POR Search, eFiling Directory, Subscriptions, Technical Assistance, eFiling FAQs, and Log Off. The main content area is titled "eFiling Successfully Transmitted" and includes a "PRINT" button. Below the title, there is a confirmation message: "Your filing has been electronically received...". A table titled "eFiling Confirmation" provides details: Document Number (PA-2024-2428714), Description (Electric Generation Supplier License Application of Accenture LLP), Transmission Date (12/11/2024 2:48:43 PM), Filed On (12/11/2024 2:48:43 PM), and eFiling Confirmation Number (11365164). Below this is a table titled "Uploaded File List" with columns for File Name, Document Class, and Document Type. The files listed are "PA Data Req cur for 9-29-24.pdf" (Communication) and "PA reply to Data Req. 9-29-24.pdf" (Communication). At the bottom, there is a note about keeping a record of the eFiling and a link to "My Filings".

eFiling Confirmation		
Document Number	PA-2024-2428714	
Description	Electric Generation Supplier License Application of Accenture LLP	
Transmission Date	12/11/2024 2:48:43 PM	
Filed On	12/11/2024 2:48:43 PM	
eFiling Confirmation Number	11365164	

Uploaded File List		
File Name	Document Class	Document Type
PA Data Req cur for 9-29-24.pdf	Communication	Reply to Data Request
PA reply to Data Req. 9-29-24.pdf	Communication	Reply to Data Request

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