

PENNSYLVANIA PUBLIC UTILITY COMMISSION
Uniform Cover and Calendar Sheet

1. REPORT DATE: August 3, 2004	2. BUREAU AGENDA NO. AUGUST-2004-TSM-0152 *
3. BUREAU: Transportation & Safety	
4. SECTION(S): M. C. S. & E.	5. PUBLIC MEETING DATE:
6. APPROVED BY: Director: Hoffman: 3-3846 Mgr/Spvr: Keezel: 3-5010 Legal Review:	August 19, 2004
7. PERSONS IN CHARGE: Minder 7-1168	DOCUMENT FOLDER
8. DOCKET NO.: A-00108516 R-00049698	

9. (a) **CAPTION** (abbreviate if more than 4 lines)
 (b) **Short summary of history & facts, documents & briefs**
 (c) **Recommendation**

(a) **SLOANE MOVING & STORAGE INC
 INCREASE IN RATES**

- (b) Sloane Moving & Storage, Inc. (carrier) furnishes household goods in use service originating in Bucks, Chester, Delaware, Montgomery, and Philadelphia counties and transported distances of forty (40) miles or less as more thoroughly described in the official tariff. On May 28, 2004 the carrier filed Tariff Freight Pa. PUC No. 9. The carrier is requesting a 10.5% increase in the hourly rates and increases in accessorial charges, to cover projected increases in expenses of \$121,296 and to cover increased costs of packing materials, respectively. The proposed increase in hourly rates will also generate \$9,780 in additional profit for the carrier. The proposed rates are to become effective August 23, 2004. The carrier was previously granted increases for hourly rates, and mileage rates, which became effective May 25, 2001.
- (c) The Bureau recommends that the Tariff Freight Pa. PUC No. 9, as filed by the carrier be permitted to become effective August 23, 2004.

10. MOTION BY: Commissioner Chm. Fitzpatrick SECONDED: Commissioner Bloom	Commissioner Thomas - Yes Commissioner Pizzigrilli - Yes Commissioner Holland - Yes
--	--

CONTENT OF MOTION: Staff recommendation adopted.



COMMONWEALTH OF PENNSYLVANIA
PENNSYLVANIA PUBLIC UTILITY COMMISSION
P.O. BOX 3265, HARRISBURG, PA 17105-3265

IN REPLY PLEASE
REFER TO OUR FILE

August 19, 2004

A-00108516
R-00049698

SLOANE MOVING & STORAGE INC
855 TOWNSHIP LINE ROAD
ELKINS PARK PA 19117

DOCUMENT

Pennsylvania Public Utility Commission
v.
Sloane Moving & Storage Co., Inc.

DOCKETED

AUG 27 2004

To Whom It May Concern:

This is to advise you that the Commission in Public Meeting on August 19, 2004 has adopted an Order in the above entitled proceeding.

An Order has been enclosed for your records.

Very truly yours,

James J. McNulty
Secretary

Rpb
Enclosures
Certified Mail
Receipt Requested

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
Harrisburg, Pennsylvania 17105-3265

Public Meeting held August 19, 2004

Commissioners Present:

Terrance J. Fitzpatrick, Chairman
Robert K. Bloom, Vice Chairman
Glen R. Thomas
Kim Pizzingrilli
Wendell F. Holland

DOCKETED
AUG 27 2004

Pennsylvania Public Utility Commission
v.

Sloane Moving & Storage Co., Inc.

A-00108516
R-00049698

ORDER

BY THE COMMISSION:

DOCUMENT

Sloane Moving and Storage Co., Inc. (carrier), furnishes household goods in use services originating in Philadelphia, Bucks, Chester, Delaware, and Montgomery counties and transported distances of forty (40) miles or less as thoroughly described in their official tariff.

Carrier has filed Tariff Freight Pa. PUC No. 9 on May 28, 2004 and proposes an increase in total revenues of \$131,076 of which \$127,607 would come from intrastate revenues, and \$3,469 would come from interstate revenues. The proposed rate increase is to cover increased operating expenses of \$121,296 and to improve its net profit by \$9,780.

Carrier proposes to increase its hourly three (3) men and vehicle normal complement charge 10.5%. Carrier currently charges \$95.00 per hour and proposes an increase to \$105.00 per hour. In addition, the carrier proposes to increase its accessorial charges by an average of 10.1%. The increases to accessorial charges are to cover the increased cost of packing materials.

Carrier's total 2003 revenue is \$1,431,607. Carrier's total intrastate revenue is \$1,336,976 of which \$1,203,278 was earned from local household goods in use service.

Carrier requests that the revised tariff pages become effective August 23, 2004. The current rates have been in effect since May 25, 2001.

The carrier submitted financial records and other supporting data in support of its request. The carrier has no past due assessments or outstanding fines. Carrier has calculated that the increase will produce \$127,607 in additional PUC revenues. \$126,344 is expected to be generated from hourly rate charges (40 miles or less), and \$1,263 is expected to be generated from accessorial charges.

INCOME AND EXPENSE STATEMENT
JANUARY 1, 2003 TO DECEMBER 31, 2003
CARRIER PROJECTED TOTALS

	<u>Actual</u>	<u>Adjustments</u>	<u>Projection With</u> <u>Adjustments</u>
<u>Operating Revenues:</u>			
Interstate	\$ 94,631	\$3,469	\$ 98,100
Intrastate	1,336,976	127,607	1,464,583
<u>Total Revenues:</u>	\$1,431,607	\$131,076	\$1,562,683
<u>Operating Expenses:</u>			
Maintenance	\$ 106,619	3,198	\$ 109,817
Transportation	553,537	22,880	576,417
Terminal	86,170	2,714	88,884
Traffic	17,526	6,345	23,871
Insurance	134,368	73,159	207,527
Administrative	366,591	13,000	379,591
Taxes and Licenses	71,566	-	71,566
Depreciation	59,960	-	59,960
<u>Total Expenses:</u>	\$1,393,337	\$121,296	\$1,514,633
<u>Total Income (loss):</u>	\$ 38,270	\$9,780	\$ 48,050
<u>Operating Ratio Before Taxes:</u>	97.3%		96.9%

COMPANY CLAIMED ADJUSTMENTS TO OPERATING EXPENSES

Maintenance Expense – increased by \$3,198 or 3%, due to increased costs of maintaining service equipment.

Transportation expense – is projected to increase by \$22,880 or 4.13% as a result of wage increases for employees. The projected 2004 increase is based upon the current wage rates at 2080 hours per year for full time employees and 1040 hours per year for part time employees.

Terminal Expense – increased by \$2,714, or 3.15% for higher costs of materials and supplies.

Advertising – is projected to increase by \$6,345, or 36%, due to higher cost of telephone directory advertising.

Insurance expense – increased in calendar year 2004 by \$73,159 or 54.45%. Workman's compensation premium increased by \$39,132 and is supported by a letter from the carrier's insurer, listing the premiums for both 2003 and 2004. Additionally, the carrier began providing paid medical insurance coverage to 21 employees for an increase in health insurance of \$30,337 per year. There were additional minor increases in other insurance coverage.

Rent Expense – increased by \$13,000, or 20.47%.

ANALYSIS

Carrier proposes a \$131,076 increase in revenue to offset increased operating expenses of \$121,296, and to increase its profit margin by \$9,780. The increased profit margin will reduce the operating ratio from 97.3% to 96.9%. Carrier proposes that \$3,469 come from interstate operations and that \$127,607 come from intrastate operations.

In order to generate this revenue increase, Carrier proposes to increase its three (3) men and vehicle normal complement charge of \$95.00 per hour to \$105.00 per hour which will generate \$126,344 in revenues, and to increase its accessorial charges by an average of 1.10% which will generate \$1,263. We conclude that the data compiled and submitted by the carrier supports this increase.

Staff review of Commission records reveals that:

- O'Malley Moving and Hauling, Inc., 4th Revised Page 74 to Tariff Freight Pa. PUC No. 54, effective May 12, 2000 is charging \$120.00 per hour and furnishes household goods in use services originating in Bucks, Chester, Delaware, Montgomery, and Philadelphia counties.

- Clemmer Moving and Storage, Inc., 6th Revised Page 31 to Tariff Freight Pa. PUC No. 54, effective July 17, 2001, is charging \$126.50 per hour and furnishes household goods in use services originating in Bucks, Chester, Delaware, and Montgomery counties.

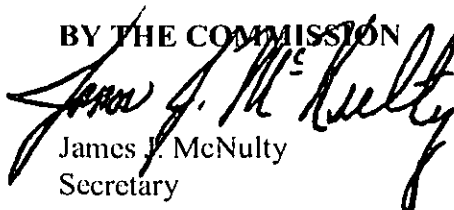
CONCLUSION

We have determined that Sloane Moving and Storage Co., Inc., has submitted the documentary justification to support the proposed revenue increase of \$127,607, and that the increase is not of an excessive amount based on an operating ratio of 96.9%. The carrier avers that the increase will be sufficient to provide safe, dependable and continuous service to the public: THEREFORE,

IT IS ORDERED:

1. That Tariff Freight Pa. PUC No. 9 be approved to become effective August 23, 2004.
2. That a copy of this order be served upon the carrier.

BY THE COMMISSION



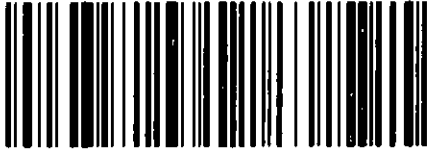
James J. McNulty
Secretary

(SEAL)

ORDER ADOPTED: August 19, 2004

ORDER ENTERED: AUG 19 2004

2. Article Number



7160 3901 9843 0063 7320

3. Service Type **CERTIFIED MAIL**

4. Restricted Delivery? (Extra Fee) Yes

1. Article Addressed to:

*Sloane Moving & Storage
Co. Inc.
A-00108516* *D.*

COMPLETE THIS SECTION ON DELIVERY

A. Received by (Please Print Clearly)

Candace Ward

B. Date of Delivery

02 23 2004

C. Signature

X CANDACE WARD

Agent
 Addressee

D. Is delivery address different from item 1?

If YES, enter delivery address below:

US Yes
 No