

CAPTION SHEET

CASE MANAGEMENT SYSTEM

1. REPORT DATE: 00/01/00	:	
2. BUREAU: FUS	:	
3. SECTION(S):	:	4. PUBLIC MEETING DATE:
5. APPROVED BY:	:	00/00/00
DIRECTOR:	:	
SUPERVISOR:	:	
6. PERSON IN CHARGE:	:	7. DATE FILED: 02/03/00
8. DOCKET NO: A-310923	:	9. EFFECTIVE DATE: 00/00/00

PARTY/COMPLAINANT:

RESPONDENT/APPLICANT: ADELPHIA BUSINESS SOLUTNS OPERS

COMP/APP COUNTY: UTILITY CODE: 310923

ALLEGATION OR SUBJECT

APPLICATION OF ADELPHIA BUSINESS SOLUTIONS OPERATIONS, INC., FOR APPROVAL TO OFFER, RENDER, FURNISH OR SUPPLY TELECOMMUNICATIONS SERVICES AS A RESELLER OF TOLL SERVICES TO THE PUBLIC IN THE COMMONWEALTH OF PENNSYLVANIA.

DOCKETED

MAR 17 2000

DOCUMENT
FOLDER

ORIGINAL
SWIDLER BERLIN SHEREFF FRIEDMAN, LLP

WASHINGTON OFFICE
3000 K STREET, NW, SUITE 300
WASHINGTON, DC 20007-5116
TELEPHONE (202) 424-7500
FACSIMILE (202) 424-7647

NEW YORK OFFICE
919 THIRD AVENUE
NEW YORK, NY 10022-9998
TELEPHONE (212) 758-9500
FACSIMILE (212) 758-9526

February 3, 2000

VIA OVERNIGHT DELIVERY

James McNulty, Secretary
Pennsylvania Public Utility Commission
North Office Building, B-20
Corner of North Street & Commonwealth Avenue
Harrisburg, PA 17120

A-310923

Re: Application of Adelpia Business Solutions Operations, Inc.

Dear Mr. McNulty:

On behalf of Adelpia Business Solutions Operations, Inc. ("ABSOI"), please find enclosed for filing an original and three (3) copies of ABSOI's application to provide telecommunications services throughout the Commonwealth of Pennsylvania, including competitive local exchange services in the service territories of Bell Atlantic Pennsylvania, Inc., GTE North, Inc., and United Telephone Company of Pennsylvania. Also enclosed is a check in the amount of \$250.00 to cover the requisite filing fee.

Please date stamp and return the extra copy of this filing in the self-addressed, postage-prepaid envelope provided. Should you have any questions concerning this matter, please do not hesitate to call Michael Donahue at (202) 424-7683. Thank you for your assistance in this matter.

Respectfully submitted,

Michael P. Donahue
Dana Frix
Michael P. Donahue

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Counsel for
Adelpia Business Solutions Operations, Inc.

Enclosure

cc: William Barrett
D. Kerry Klinefelter
Mohan Samuel
Joseph Spandra
Janet S. Livengood, Esq.
Service List

RECEIVED

FEB 03 2000

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

55

ORIGINAL

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of **Adelphia Business Solutions Operations, Inc.** for Approval to Offer, Render, Furnish, or Supply Telecommunication Services as a **Reseller of Interexchange Toll Services** to the Public in the Commonwealth of Pennsylvania.

Application Docket No.

A-310923

2000

Application of **Adelphia Business Solutions Operations, Inc.** for Approval to Offer, Render, Furnish, or Supply Telecommunication Services as a **Competitive Local Exchange Carrier** to the Public in the Commonwealth of Pennsylvania, in the Service Territories of Bell Atlantic Pennsylvania, Inc. and GTE North, Inc., United Telephone Company of Pennsylvania.

Application Docket No.

A-310923 F0002

F-0002

2000

Application of **Adelphia Business Solutions Operations, Inc.** for Approval to Offer, Render, Furnish, or Supply Telecommunication Services as a **Competitive Access Provider** to the Public in the Commonwealth of Pennsylvania.

Application Docket No.

A-310923 F0003

F-0003

2000

Application of **Adelphia Business Solutions Operations, Inc.** for Approval to Offer, Render, Furnish, or Supply Telecommunication Services as an **Interexchange Carrier** to the Public in the Commonwealth of Pennsylvania.

Application Docket No.

A-310923 F0004

F-0004

2000

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RECEIVED

FEB 03 2000

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MAR 17 2000

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

To the Pennsylvania Public Utility Commission:

1. **IDENTITY OF THE APPLICANT:** The name, address, telephone number, and FAX number of the Applicant are:

**Adelphia Business Solutions Operations, Inc.
DDI Plaza Two
500 Thomas Street, Suite 400
Bridgeville, PA 15017
Attn: Director of Legal and Regulatory Affairs
Tel: (412) 220-5082
Fax: (412) 220-5162**

Please identify any predecessor(s) of the Applicant and provide other names under which the Applicant has operated within the preceding five (5) years, including name, address, and telephone number.

None.

2. **CONTACT PERSON:** The name, title, address, telephone number, and FAX number of the person to whom questions about this Application should be addressed are:

**Dana Frix, Esq.
Michael P. Donahue, Esq.
SWIDLER BERLIN SHEREFF FRIEDMAN, LLP
3000 K Street, N. W., Suite 300
Washington, D.C. 20007-5116
Tel: (202) 424-7500
Fax: (202) 424-7645**

**with a copy to:
Janet S. Livengood, Esq.
Adelphia Business Solutions Operations, Inc.
DDI Plaza Two
500 Thomas Street, Suite 400
Bridgeville, Pennsylvania 15017
Tel: (412) 220-5082
Fax: (412) 220-5162**

3. **ATTORNEY:** If applicable, the name, address, telephone number, and FAX number of the Applicant's attorney are:

**Dana Frix, Esq.
Michael P. Donahue, Esq.
SWIDLER BERLIN SHEREFF FRIEDMAN, LLP
3000 K Street, NW, Suite 300
Washington, D.C. 20007-5116
Tel: (202) 424-7500
Fax: (202) 424-7645**

**with a copy to:
Janet S. Livengood, Esq.
Adelphia Business Solutions Operations, Inc.
DDI Plaza Two
500 Thomas Street, Suite 400
Bridgeville, Pennsylvania 15017
Tel: (412) 220-5082
Fax: (412) 220-5162**

4. **FICTITIOUS NAME:** (select and complete appropriate statement)

The Applicant will be using a fictitious name or doing business as ("d/b/a"):

Attach to the Application a copy of the Applicant's filing with the Commonwealths Department of State pursuant to 54 Pa. C.S. §311, Form PA. - 953.

OR

The Applicant will not be using a fictitious name.

5. **BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:** (select and complete appropriate statement)

The Applicant is a corporation.

If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa.C.S. §4124 relating to Department of State filing requirements.

OR

The Applicant is a:

- domestic general partnership (*)
- domestic limited partnership (15 Pa.C.S. §8511)
- foreign general or limited partnership (15 Pa.C.S. §4124)
- domestic limited liability partnership (15 Pa.C.S. §8201)
- foreign limited liability general partnership (15 Pa.C.S. §8211)
- foreign limited liability limited partnership (15 Pa.C.S. §8211)

Provide proof of compliance with appropriate Department of State filing requirements as indicated above.

Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.

- * If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa.C.S. §4124.

OR

The Applicant is a:

- domestic corporation (none)
- foreign corporation (15 Pa.C.S. §4124)

domestic limited liability company (15 Pa.C.S. §8913)
foreign limited liability company (15 Pa.C.S. §8981)

Provide proof of compliance with appropriate Department of State filing requirements as indicated above. Additionally, provide a copy of the Applicant's Articles of Incorporation.

The Applicant is a foreign corporation. Applicant's Certificate of Incorporation and Application for Certificate of Authority to Transact Business in Pennsylvania are attached hereto as Exhibit A. Applicant will provide a copy of its Certificate of Authority as soon as it is available.

Give name and address of officers.

The officers of Applicant's parent company, Adelpia Business Solutions, Inc., will provide the day-to-day management of Applicant's operations. Those officers are as follows:

**John J. Rigas, Chairman and Director
James P. Rigas, Vice Chairman, Chief Executive Officer and Director
Michael J. Rigas, Vice Chairman and Director
Timothy J. Rigas, Vice Chairman, Chief Financial Officer, Treasurer and Director
Edward E. Babcock, Jr. Vice President, Finance
Thomas W. Cady, Vice President, Marketing and Sales
Mark A. Erickson, Vice President, Operations
John B. Glicksman, Vice President, General Counsel and Assistant Secretary
Theodore A. Huff, Vice President, Engineering
John D. Lasater, Vice President, Industry Marketing and Major Account Sales
Jeffrey J. Miller, Vice President, Business Development**

The address of all of the above officers is:

**Adelpia Business Solutions Operations, Inc.
DDI Plaza Two
500 Thomas Street, Suite 400
Bridgeville, Pennsylvania 15017
Tel: (412) 221-1888
Fax: (412) 221-6642**

The Applicant is incorporated in the state of Delaware.

6. **AFFILIATES AND PREDECESSORS WITHIN PENNSYLVANIA:** (Select and complete appropriate statement)

Affiliate(s) of the Applicant doing business in Pennsylvania are:

Allegheny Hyperion Telecommunications, LLC, is an affiliate of the applicant doing business in Pennsylvania and a jurisdictional entity. Docket Nos. A-310677, F-0002, F-0003, F-0004.

Hyperion Communications of Pennsylvania, LLC (formerly Hyperion Telecommunications of Erie, LLC) is an affiliate of the applicant doing business in Pennsylvania and a jurisdictional entity. Docket Nos. A-310675, F-0002, F-0003, F-0004.

Hyperion Susquehanna Telecommunications is an affiliate of the applicant doing business in Pennsylvania and a jurisdictional entity. Docket Nos. A-310547, F-0002, F-0003, F-0004.

Hyperion Telecommunications of Harrisburg, Inc. is an affiliate of the applicant doing business in Pennsylvania and a jurisdictional entity. Docket No. A-310646, F-0002, F-0003, F-0004.

Hyperion Telecommunications of Pennsylvania, Inc. is an affiliate of the applicant doing business in Pennsylvania and a jurisdictional entity. Docket No. A-310470, F-0002, F-0003, F-0004.

The Address of all of the above affiliates is:

Adelphia Business Solutions, Inc.

DDI Plaza Two

500 Thomas Street, Suite 400

Bridgeville, Pennsylvania 15017

Tel: (412) 221-1888

Fax: (412) 221-6642

Give name and address of the affiliate(s) and state whether the affiliate(s) are jurisdictional public utilities. Give the docket numbers for the authority of any jurisdictional affiliate(s).

If the Applicant or an affiliate has a predecessor who has done business within Pennsylvania, give name and address of the predecessor(s) and state whether the predecessor(s) were jurisdictional public utilities. Give the docket numbers for the authority of any jurisdictional predecessor(s).

Hyperion Telecommunications of Erie, LLC is a predecessor of Hyperion Communications of Pennsylvania, LLC. The address of Hyperion Telecommunications of Erie, LLC is as follows:

Adelphia Business Solutions, Inc.

DDI Plaza Two

500 Thomas Street, Suite 400

Bridgeville, Pennsylvania 15017

Tel: (412) 221-1888

Fax: (412) 221-6642

OR

The Applicant has no affiliates doing or predecessors that have done business in Pennsylvania.

7. **AFFILIATES AND PREDECESSORS RENDERING PUBLIC UTILITY SERVICE OUTSIDE PENNSYLVANIA:** (Select and complete the appropriate statement)

Affiliate(s) of the Applicant rendering public utility service in any jurisdiction other than Pennsylvania are:

Adelphia Business Solutions of Nashville, LP.
Hyperion Communications International, LLC
Hyperion Communications General Holdings, Inc.
Hyperion Communications Long Haul, LP
Adelphia Business Solutions of Alabama, LLC
Adelphia Business Solutions of Arkansas, LLC
Adelphia Business Solutions of Delaware, LLC
Adelphia Business Solutions of District of Columbia, LLC
Adelphia Business Solutions of Florida, LLC
Adelphia Business Solutions of Georgia, LLC
Adelphia Business Solutions of Indiana, LP
Adelphia Business Solutions of Kansas, LLC
Adelphia Business Solutions of Kentucky, Inc.
Adelphia Business Solutions of Louisiana, Inc.
Adelphia Business Solutions of Maryland, LLC
Adelphia Business Solutions of Mississippi, LP
Adelphia Business Solutions of New Jersey, LLC
Hyperion Communications of New York, Inc.
Adelphia Business Solutions of North Carolina, LP
Adelphia Business Solutions of Ohio, Inc.
Adelphia Business Solutions of South Carolina, Inc.
Hyperion Communications of Tennessee, LP
Adelphia Business Solutions of Vermont, Inc.
Adelphia Business Solutions of Virginia, LLC
Adelphia Business Solutions of West Virginia, LLC

Give address of the affiliate(s).

address of all of the above affiliates is:

Adelphia Business Solutions, Inc.
DDI Plaza Two
500 Thomas Street, Suite 400
Bridgeville, Pennsylvania 15017
Tel: (412) 221-1888
Fax: (412) 221-6642

Predecessor(s) of the Applicant which rendered public utility service in any jurisdiction other than Pennsylvania are:

The Applicant has no predecessors.

Give name and address of the predecessor(s).

None.

or

The Applicant has no affiliates rendering or predecessors that rendered public utility service outside Pennsylvania.

8. TRANSACTIONS WITH AFFILIATES: (select and complete the appropriate statement)

Identify any affiliate(s) which provide services to or receive services from the Applicant. Describe the nature of the services and how the transactions between or among affiliates will be handled.

or

The Applicant has no affiliates providing service to or receiving services from the Applicant.

9. APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)

The Applicant is presently doing business in Pennsylvania as a jurisdictional public utility pursuant to authority at Docket No. _____ as a:

Reseller of Toll Services, e.g., MTS, 1+, 800 & 888, Out WATS, Travel Cards, Debit Cards, etc.

Competitive Access Provider, e.g., dedicated point-to-point service or IXC transporter.

Interexchange Carrier, e.g., providing toll services as a facilities-based carrier.

Competitive Local Exchange Carrier, e.g., providing local exchange service as a facilities-based carrier or as a reseller in an area previously served by an incumbent local exchange carrier.

Local Exchange Carrier, providing local exchange service as a facilities-based carrier within a defined service territory.

Other. (Identify the nature of public utility service being rendered.)

OR

The Applicant is not presently doing business in Pennsylvania as a public utility.

10. **APPLICANT'S PROPOSED OPERATIONS:** The Applicant proposes to operate as a:

Reseller of Toll Services, e.g., MTS, 1+, 800 & 888, Out WATS, Travel Cards, Debit Cards, etc.

Competitive Access Provider, e.g., dedicated point-to-point service or IXC transporter.

Interexchange Carrier, e.g., providing toll services as a reseller and a facilities-based carrier.

Competitive Local Exchange Carrier, e.g., providing local exchange service as a facilities-based carrier or as a reseller.

Other. (Identify the nature of public utility service to be rendered.)

11. **PROPOSED SERVICES:** Describe the services which the Applicant proposes to offer.

Adelphia initially plans to offer a full range of telecommunications services, including resold and facilities-based local exchange services, exchange access services and interexchange services. Initially, these services will include:

(i) **Local exchange, operator services, and optional features, including basic dial tone lines, basic private branch exchange (PBX) trunks and direct inward dial (DID) trunks, digital PBX and DID trunks, and centrex-type system lines. Each of these services will provide dial tone access to the public switched telecommunications network and may be equipped with various features and functions. Exchange usage and operator services will include direct dial calling, operator assisted calling (including busy line verification and busy line interrupt), directory assistance service, access to Telecommunications Relay Service, and emergency 9-1-1 service at no charge to the caller.**

(ii) **Exchange access services to other common carriers, including terminating access to enable other common carriers to terminate traffic via end user access services provided**

by Adelphia, and originating access to enable customers of Adelphia's local exchange access services to employ those services to access the intrastate, interstate, and international calling services of other interexchange carriers on an Equal Access ("1+" or "101XXXX") basis.

- (iii) **Pay Telephone Service**, including coin-operated and coinless public access telephone units. Available features for pay telephone service may include Inbound Call Operator Screening, Outbound Call Operator Screening, 900/976 Block, International Call Block, Answer Supervision, 1+ Block, Block on Caller ID, Block on Phone Smart Features, PIC Freeze, and NXX Blocking.
- (iv) **Calling Card and Prepaid Debit Card Service**, including Calling Card Service that can be used from anywhere in the United States and may terminate in over 200 countries in the world. Calls are originated by dialing 0 + area code and telephone number. Prepaid debit card service is a prepaid long distance calling card service, under which Customers purchase cards in predetermined amounts for long distance usage. Customers access the service by dialing a Company specified access code.

As indicated above, Adelphia will have the ability to originate and terminate local traffic for its customers. In addition, consistent with traditional local exchange services, Adelphia proposes to offer interexchange services on a 1+ and 0+ basis within its licensed area. Additionally, Adelphia will have procedures to prevent deceptive and unfair marketing practices, and will comply with applicable Commission service and billing standards. Adelphia will comply with the applicable intraLATA access requirements of incumbent local exchange telephone companies, and with all other applicable Commission rules, regulations and standards.

12. **SERVICE AREA:** Describe the geographic service area in which the Applicant proposes to offer services.

Applicant seeks authority to provide service in the service territories of Bell Atlantic Pennsylvania, Inc., GTE North, Inc. and United Telephone Company of Pennsylvania.

Additionally, the Applicant asserts that it [will or will not] be a rural telephone company. State which provision of the federal Telecommunications Act of 1996 is applicable to the Applicant's status if the Applicant is a rural telephone company.

13. **MARKET:** Describe the customer base to which the Applicant proposes to market its services.

Adelphia initially intends to target its marketing efforts to business and residential customers throughout the Commonwealth of Pennsylvania.

14. **INITIAL TARIFF:** Attach to the Application a proposed Initial Tariff setting forth the rates, rules, and regulations of the Applicant. The tariff shall state on its cover sheet the nature of the Applicant's operations as identified in Item 10, above.]

As part of a corporate restructuring, Adelphia's affiliates Hyperion Telecommunications of Pennsylvania, Inc., Hyperion Telecommunications of Harrisburg, Inc., and Hyperion Communications of Pennsylvania, LLC will merge with Adelphia. Upon completion of the transaction, Adelphia will adopt Hyperion Telecommunications of Pennsylvania, Inc.'s, Hyperion Telecommunications of Harrisburg, Inc.'s and Hyperion Communications of Pennsylvania, LLC's current, effective tariffs.

15. **FINANCIAL:** Provide a general description of the Applicant's capitalization and, if applicable, its corporate stock structure.

Applicant is a Delaware corporation and is a wholly-owned subsidiary of Adelphia Business Solutions, Inc. Applicant has access to the financing and capital necessary to provide the intrastate telecommunications services specified in this application. Application will rely on the substantial financial resources of Adelphia Business Solutions, Inc. to provide initial capital investment and to fund operating losses during the start-up phase. Attached hereto as Exhibit B are copies of the most recent SEC Forms 10-K and 10-Q for Adelphia Business Solutions, Inc., which demonstrate that the Applicant is financially qualified to provide the telecommunications services proposed in this Application.

Attach to the Application a tentative operating balance sheet and a projected income statement for the first year of operation within the Commonwealth of Pennsylvania.

Please see Exhibit C. The information in Exhibit C is proprietary and confidential and has been filed under seal. Adelphia respectfully requests that the information be accorded confidential treatment and not be made a part of the public record in this proceeding.

The name, title, address, telephone number, and FAX number of the Applicant's custodian for its accounting records and supporting documentation are:

**Timothy J. Rigas
Vice Chairman, Chief Financial Officer, Treasurer and Director
Adelphia Business Solutions Operations, Inc.
DDI Plaza Two
500 Thomas Street, Suite 400
Bridgeville, Pennsylvania 15017
Tel: (412) 221-1888
Fax: (412) 221-6642**

The Applicant's accounting records and supporting documentation are, or will be, maintained at:

**Adelphia Business Solutions Operations, Inc.
DDI Plaza Two
500 Thomas Street, Suite 400
Bridgeville, Pennsylvania 15017**

16. **START DATE:** The Applicant proposes to begin offering services _____
(approximate date).

Adelphia will begin providing service as soon as practicable after obtaining certification.

17. **FURTHER DEVELOPMENTS:** Attach to the Application a statement of further developments, planned or contemplated, to which the present Application is preliminary or with which it forms a part, together with a reference to any related proceedings before the Commission.

Not applicable.

The Applicant is under a continuing obligation to amend this Application if any matter asserted herein changes during the pendency of the Application or while the Applicant is providing public utility service within the Commonwealth.

18. **NOTICE:** Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, serve a copy of the signed and verified Application with attachments on the following:

Irwin A. Popowsky
Consumer Advocate
1425 Strawberry Square
Harrisburg, Pennsylvania 17120

Bernard A. Ryan Jr.
Small Business Advocate
Commerce Building, Suite 1102
300 N. Second St.
Harrisburg, Pennsylvania 17101

Office of the Attorney General
Bureau of Consumer Protection
Strawberry Square, 14th Floor
Harrisburg, Pennsylvania 17120

John O. Dudley, Regulatory Director
GTE North, Inc.
212 Locust Street
Harrisburg, PA 17108

Office of Trial Staff (1 copy)
Office of Special Assistants (1 copy)
Bureau of Consumer Services (1 copy)
Bureau of Fixed Utility Services (1 copy)
Pennsylvania Public Utility Commission
P.O. Box 3265
Harrisburg, Pennsylvania 1710-3265

Edwin F. Hall, Controller
Bell Atlantic Pennsylvania, Inc.
1717 Arch Street
Philadelphia, PA 19103

John D. Zorn
United Telephone Company of Pennsylvania
1201 Walnut Bottom Road
Carlisle, PA 17013-0905

Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 & 1.58, attach Proof of Service of the Application and attachments upon the above named parties. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14.

19. **AFFIDAVIT:** Attach to the Application an affidavit as follows:
See the executed affidavit at the end of this application.

AFFIDAVIT

State of Pennsylvania:

: ss.

County of Potter :

John B. Glicksman, Affiant, being duly sworn according to law, deposes and says that:

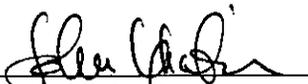
He is the Vice President of Adelphia Business Solutions Operations, Inc.

That he is authorized to and does make this affidavit for said corporation;

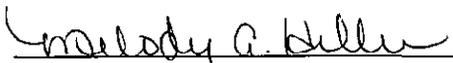
That Adelphia Business Solutions Operations, Inc., the Applicant herein, acknowledges that it may have an obligation to serve or to continue to serve the public by virtue of the Applicant commencing the rendering of service pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; with the federal Telecommunications Act of 1996, signed February 6, 1996; or with other applicable statutes or regulations;

That Adelphia Business Solutions Operations, Inc., the Applicant herein, asserts that it possesses the requisite technical, managerial, and financial fitness to render public utility service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That the facts above set forth are true and correct to the best of his knowledge, and that he expects said corporation to be able to prove the same at any hearing hereof.


Signature of Affiant

Subscribed and sworn to before me this 15th day of December 1999.


Signature of official administering oath

My commission expires _____

Notarial Seal
Melody A. Heller, Notary Public
Gouderport Boro, Potter County
My Commission Expires Nov. 17, 2001

20. **FEDERAL TELECOMMUNICATIONS ACT OF 1996:** State whether the Applicant claims a particular status pursuant to the federal Telecommunications Act of 1996. Provide supporting facts.

Not applicable.

21. **COMPLIANCE:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application has been convicted of a crime involving fraud or similar activity. Identify all proceedings, limited to proceedings dealing with business operations, in the last five (5) years, whether before an administrative body or in a judicial forum, in which the Applicant, an affiliate, a predecessor of either, or a person identified herein has been a defendant or a respondent. Provide a statement as to the resolution or present status of any such proceedings.

Neither the Applicant, an affiliate, a predecessor of either, nor a person identified in this Application has been convicted of a crime involving fraud or similar activity.

There are no proceedings dealing with business operations, in the last five years, in which Adelphia Business Solutions Operations, Inc., its affiliate, a predecessor of either or a person identified in the Application has been a defendant or a respondent.

22. **CONTACT FOR RESOLVING COMPLAINTS:** Provide the name, address, telephone number, and FAX number for the person and an Alternate person responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints and queries filed with the Public Utility Commission or other agencies.

**Janet S. Livengood, Esq.
Adelphia Business Solutions, Inc.
DDI Plaza Two
500 Thomas Street, Suite 400
Bridgeville, Pennsylvania 15017
Tel: (412) 220-5082
Fax: (412) 220-5162**

23. **FALSIFICATION:** The Applicant understands that the making of false statements herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa.C.S. §§ 4903 and 4904, relating to perjury and falsification in official matters.

24. **CESSATION:** The Applicant understands that if it plans to cease doing business within the Commonwealth of Pennsylvania, it is under a duty to request authority from the Commission for permission prior to ceasing business.

Applicant: **Adelphia Business Solutions Operations, Inc.**

By: 
Dana Frix, Esq.
Michael P. Donahue, Esq.
SWIDLER BERLIN SHEREFF FRIEDMAN, LLP
3000 K Street, N. W., Suite 300
Washington, D.C. 20007-5116
(202) 424-7500 (Tel.)
(202) 424-7645 (Fax.)

Title: Counsel for
Adelphia Business Solutions Operations, Inc.

LIST OF EXHIBITS

- EXHIBIT A Certificate of Incorporation and Certificate of Authority to Transact Business
- EXHIBIT B Financial Statements
- EXHIBIT C Tentative Operating Balance Sheet and Projected Income Statement for the First Year of Operation within the Commonwealth of Pennsylvania [**FILED UNDER SEAL**]

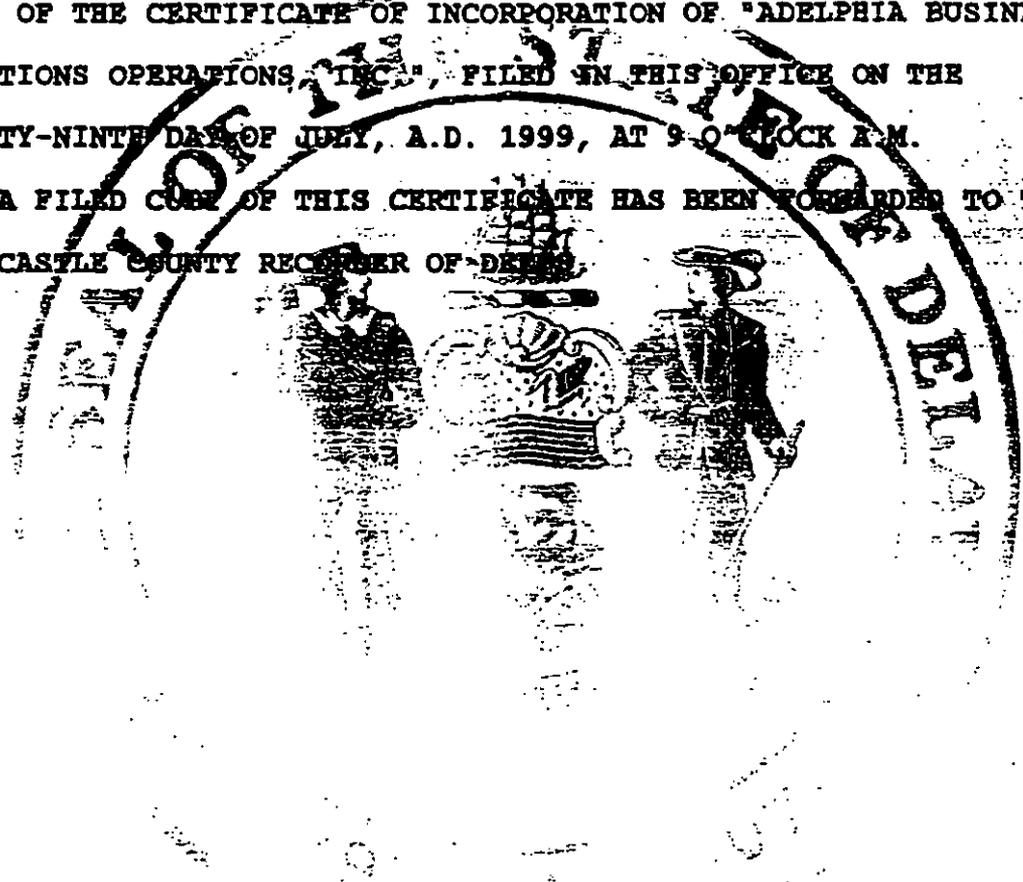
EXHIBIT A

**Certificate of Incorporation
and
Certificate of Authority to Transact Business**

State of Delaware
Office of the Secretary of State PAGE 1

I, EDWARD J. FREEL, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF INCORPORATION OF "ADELPHIA BUSINESS SOLUTIONS OPERATIONS, INC.", FILED IN THIS OFFICE ON THE TWENTY-NINTH DAY OF JULY, A.D. 1999, AT 9:00 CLOCK A.M.

A FILED COPY OF THIS CERTIFICATE HAS BEEN FORWARDED TO THE NEW CASTLE COUNTY RECORDER OF DEEDS.



Edward J. Freel

Edward J. Freel, Secretary of State

3076715 8100

991314878

AUTHENTICATION: 9895421

DATE: 07-30-99

CERTIFICATE OF INCORPORATION

OF

ADELPHIA BUSINESS SOLUTIONS OPERATIONS, INC.

1. The name of the corporation is:

Adelphia Business Solutions Operations, Inc.

2. The address of its registered office in the State of Delaware is 1013 Centre Road, Wilmington, Delaware 19805-1297, County of New Castle. The name of its registered agent at such address is the Corporation Service Company.

3. The nature of the business or purpose to be conducted or promoted is:

To engage in any lawful act or activity for which corporations may be organized under the General Corporation Law of the State of Delaware.

4. The total number of shares of stock which the corporation shall have authority to issue is 1,000 shares of Common Stock, and the par value of each of such shares is One Cent (\$0.01), amounting in the aggregate to Ten Dollars.

5. The name and mailing address of the Sole Incorporator is as follows:

Mary V. Rhodes
Adelphia Business Solutions
DDI Plaza Two
500 Thomas Street, Suite 400
Pittsburgh, PA 15017

6. The corporation is to have perpetual existence.

7. A director of the corporation shall not be personally liable to the corporation or its stockholders for monetary damages for breach of fiduciary duty as a director for any act or omission; provided, however, that the foregoing shall not eliminate or limit the liability of a director (a) for any breach of the director's duty or loyalty to the corporation or its stockholders, (b) for any act or omission not in good faith or which involves intentional misconduct or a knowing violation of law, (c) under Section 174 of the General Corporation Law of the State of Delaware, or (d) for any transaction from which the director derived an

improper personal benefit. Any repeal or modification of this article by the stockholders of the corporation shall be prospective only, and shall not adversely affect any limitation on the personal liability of a director of the corporation existing at the time of such repeal or modification.

8. In furtherance and not in limitation of the powers conferred by the General Corporation Law of the State of Delaware, the Board of Directors of the corporation is expressly authorized to make, alter, or repeal the By-laws of the corporation.
9. Elections of directors need not be by written ballot except and to the extent provided in the By-laws of the corporation.

I, Mary V. Rhodes, being the Sole Incorporator hereinbefore named, for the purpose of forming a corporation pursuant to the General Corporation Law of the State of Delaware, do make this certificate, hereby declaring and certifying that this is my act and deed and the facts herein stated are true, and accordingly have hereunto set my hand this 29th day of July, 1999.


Mary V. Rhodes, Sole Incorporator

PENNSYLVANIA DEPARTMENT OF STATE
CORPORATION BUREAU
ROOM 308 NORTH OFFICE BUILDING
P.O. BOX 8722
HARRISBURG, PA 17105-8722

366

ADELPHIA BUSINESS SOLUTIONS OPERATIONS, INC.

THE CORPORATION BUREAU IS HAPPY TO SEND YOU YOUR FILED DOCUMENT.
PLEASE NOTE THE FILE DATE AND THE SIGNATURE OF THE SECRETARY OF THE
COMMONWEALTH. THE CORPORATION BUREAU IS HERE TO SERVE YOU AND WANTS
TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA. IF YOU HAVE ANY
QUESTIONS PERTAINING TO THE CORPORATION BUREAU, CALL (717) 787-1057.

ENTITY NUMBER: 2914778

MICROFILM NUMBER: 0009992

0387-0388

CSC NETWORKS
COUNTER

RECEIVED TIME MAR. 10. 10:34AM

PRINT TIME MAR. 10. 10:35AM

199992 - 387

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Microfilm Number _____

Filed with the Department of State on _____

Entity Number 2914778

Kim D'Amico
Secretary of the Commonwealth

JD

APPLICATION FOR CERTIFICATE OF AUTHORITY

DSCB:15-4124/6174 (Rev 90)

Indicate type of corporation (check one):

Foreign Business Corporation (15 Pa.C.S. §4124)

Foreign Nonprofit Corporation (15 Pa.C.S. §6124)

In compliance with the requirements of the applicable provisions of 15 Pa.C.S. (relating to corporations and unincorporated associations) the undersigned association hereby states that:

1. The name of the corporation is: Adelphia Business Solutions Operations, Inc.

2. The name which the corporation adopts for use in this Commonwealth is (complete only when the corporation must adopt a corporate designator for use in Pennsylvania):

3. (If the name set forth in Paragraph 1 or 2 is not available for use in this Commonwealth, complete the following):

The fictitious name which the corporation adopts for use in transacting business in this Commonwealth is:

This corporation shall do business in Pennsylvania only under such fictitious name pursuant to the attached resolution of the board of directors under the applicable provisions of 15 Pa.C.S. (relating to corporations and unincorporated associations) and the attached form DSCB:54-311 (Application for Registration of Fictitious Name).

4. The name of the jurisdiction under the laws of which the corporation is incorporated is:

Delaware

5. The address of its principal office under the laws of the jurisdiction in which it is incorporated is:

<u>1013 Centre Road</u>	<u>Wilmington</u>	<u>DE</u>	<u>19805-1297</u>	<u>New Castle</u>
<small>Number and Street</small>	<small>City</small>	<small>State</small>	<small>Zip</small>	<small>County</small>

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PRINT TIME MAR. 10. 10:35AM

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DSCB: 15-4124/6124 (Rev 90)-2

6. The (a) address of this corporation's proposed registered office in this Commonwealth or (b) name of its commercial registered office provider and the county of venue is:

(a) _____
Number and Street City State Zip County

(b) do: Corporation Service Company Dauphin
Name of Commercial Registered Office Provider County

For a corporation represented by a commercial registered office provider, the county in (b) shall be deemed the county in which the corporation is located for venue and official publication purposes.

7. (Check one of the following):

(Business corporation): The corporation is a corporation incorporated for a purpose or purposes involving pecuniary profit, incidental or otherwise.

(Nonprofit corporation): The corporation is a corporation incorporated for a purpose or purposes not involving pecuniary profit, incidental or otherwise.

IN TESTIMONY WHEREOF, the undersigned corporation has caused this Application for a Certificate of Authority to be signed by a duly authorized officer this 11th day of December, 1999

Adelphia Business Solutions Operations, Inc.

(Name of Corporation)

BY: [Signature]
(Signature)

TITLE: Vice President

Microfilm Number _____

Filed with the Department of State on _____

Entity Number _____

Secretary of the Commonwealth

APPLICATION FOR CERTIFICATE OF AUTHORITY

DSCB:15-4124/8124 (Rev 90)

Indicate type of corporation (check one):

Foreign Business Corporation (15 Pa.C.S. §4124)

Foreign Nonprofit Corporation (15 Pa.C.S. §6124)

In compliance with the requirements of the applicable provisions of 15 Pa.C.S. (relating to corporations and unincorporated associations) the undersigned association hereby states that:

1. The name of the corporation is: Adelphia Business Solutions Operations, Inc.

2. The name which the corporation adopts for use in this Commonwealth is (complete only when the corporation must adopt a corporate designator for use in Pennsylvania):

3. (If the name set forth in Paragraph 1 or 2 is not available for use in this Commonwealth, complete the following):

The fictitious name which the corporation adopts for use in transacting business in this Commonwealth is:

This corporation shall do business in Pennsylvania only under such fictitious name pursuant to the attached resolution of the board of directors under the applicable provisions of 15 Pa.C.S. (relating to corporations and unincorporated associations) and the attached form DSCB:54-311 (Application for Registration of Fictitious Name).

4. The name of the jurisdiction under the laws of which the corporation is incorporated is:

Delaware

5. The address of its principal office under the laws of the jurisdiction in which it is incorporated is:

<u>1013 Centre Road</u>	<u>Wilmington</u>	<u>DE</u>	<u>19805-1297</u>	<u>New Castle</u>
<small>Number and Street</small>	<small>City</small>	<small>State</small>	<small>Zip</small>	<small>County</small>

6. The (a) address of this corporation's proposed registered office in this Commonwealth or (b) name of its commercial registered office provider and the county of venue is:

(a) _____
 Number and Street City State Zip County

(b) c/o: Corporation Service Company Dauphin
 Name of Commercial Registered Office Provider County

For a corporation represented by a commercial registered office provider, the county in (b) shall be deemed the county in which the corporation is located for venue and official publication purposes.

7. (Check one of the following):

(Business corporation): The corporation is a corporation incorporated for a purpose or purposes involving pecuniary profit, incidental or otherwise.

(Nonprofit corporation): The corporation is a corporation incorporated for a purpose or purposes not involving pecuniary profit, incidental or otherwise.

IN TESTIMONY WHEREOF, the undersigned corporation has caused this Application for a Certificate of Authority to be signed by a duly authorized officer this 11th day of December, 1999

Adelphia Business Solutions Operations, Inc.

(Name of Corporation)

BY: [Signature]
(Signature)

TITLE: Vice President

**DOCKETING STATEMENT DSCB:15-194A (Rev 95)
DEPARTMENTS OF STATE AND REVENUE**

BUREAU USE ONLY:

FILING FEE: NONE

Dept. of State Entity Number _____

Revenue Box Number _____

Filing Period _____ Date 3 4 5 _____

SIC _____ Report Code _____

This form (file in triplicate) and all accompanying documents shall be mailed to:

**COMMONWEALTH OF
PENNSYLVANIA
DEPARTMENT OF STATE
CORPORATION BUREAU**

Check proper box:

- | | | | |
|--|---|--|---|
| <input type="checkbox"/> Pa. Business-stock | <input type="checkbox"/> Pa. Business-nonstock | <input type="checkbox"/> Pa. Business-Management | <input type="checkbox"/> Pa. Professional |
| <input type="checkbox"/> Pa. Business-statutory close | <input type="checkbox"/> Pa. Business-cooperative | <input type="checkbox"/> Pa. Nonprofit-stock | <input type="checkbox"/> Pa. Nonprofit-nonstock |
| <input checked="" type="checkbox"/> Foreign-business | <input type="checkbox"/> Foreign-nonprofit | <input type="checkbox"/> Motor Vehicle for Hire | <input type="checkbox"/> Insurance |
| <input type="checkbox"/> Foreign-Certificate of Authority to D/B/A _____ | | | |
| <input type="checkbox"/> Business Trust _____ | | | |
| <input type="checkbox"/> Pa. Limited Liability Company | | <input type="checkbox"/> Pa. Restricted Professional Limited Liability Company | |
| <input type="checkbox"/> Foreign Limited Liability Company | | <input type="checkbox"/> Foreign Restricted Professional Limited Liability Company | |

Association registering as a result of (check box):

- | | | |
|--|--|--|
| <input type="checkbox"/> Incorporation (Pa.) | <input type="checkbox"/> Domestication | <input type="checkbox"/> Consolidation |
| <input checked="" type="checkbox"/> Authorization of a foreign association | <input type="checkbox"/> Division | <input type="checkbox"/> Summary of Record |
| <input type="checkbox"/> Organization (Pa.) | | |

1. Name of association: Adelphia Business Solutions Operations, Inc.

2. Location of (a) initial registered office in Pennsylvania or (b) the name and county of the commercial registered office provider:

(a) _____
Number and Street/ RD number and Box City State Zip code County

(b) c/o: Corporation Service Company Dauphin
Name of commercial registered office provider County

3. State or Country of Incorporation/Organization Delaware

4. Specified effective date, if applicable: 7/29/99

5. Federal Identification Number: 25-1841903

6. Describe principal Pennsylvania activity to be engaged in, within one year of this application date: _____

Telecommunications Services Provided to engage in any act or activity for which corporations may be organized.

DSCB: 15-134A (Rev 95)-2

7. Names, residences and social security numbers of the chief executive officer, secretary and treasurer or individual responsible for maintaining financial records:

Name	Address	Title	Social Security#
SEE ATTACHED			

If professional association, include officer's professional license numbers with the respective Pennsylvania Professional Board.

8. Location of principal place of business:

1 North Main Street	Coudersport	PA	16915
Number and Street/RD number and Box	City	State	Zip Code

9. Mailing address if different than #8 (Location where correspondence, tax report form, etc. are to be sent):

Number and Street/RD number and Box	City	State	Zip Code

10. Act of General Assembly or authority under which you are organized or incorporated (Full citation of statute or other authority; attach a separate sheet if more space is required):

11. Date and state of incorporation or organization (foreign corporation only): Delaware

12. Date business started in Pennsylvania (foreign association only): Upon Filing

13. Is the association authorized to issue capital stock? YES NO

14. Corporation's fiscal year ends: 12/31/99

This statement shall be deemed to have been executed by the individual who executed the accompanying submittal. See 18 Pa.C.S. §4904 (relating to unsworn falsification to authorities).

Instructions for Completion of Form:

- A. A separate completed set of copies of this form shall be submitted for each entity or registration resulting from the transaction.
- B. The Bureau of Corporation Taxes in the Pennsylvania Department of Revenue should be notified of any address changes. Notification should be sent to the Processing Division, Bureau of Corporation Taxes, Pa. Department of Revenue, Dept. 280705, Harrisburg, PA 17128-0705.
- C. All Pennsylvania corporate tax reports, except those for motor vehicle for hire, must be filed with the Commonwealth on the same fiscal basis as filed with the U.S. government. Motor vehicle for hire, i.e., gross receipts tax reports, must be filed on a calendar year basis only.
- D. The disclosure of the social security numbers of the corporate officers in Paragraph 7 is voluntary. The numbers are used to assure the proper identification of corporation officers by the Department of Revenue in accordance with the Fiscal Code.

Adelphia Business Solutions, Inc.
and Affiliates / Directors and Officers

Directors:

John J. Rigas	Chairman
Michael J. Rigas	Vice Chairman
James P. Rigas	Vice Chairman
Timothy J. Rigas	Vice Chairman
James L. Gray*	
Pete J. Metros*	
Peter L. Venetis*	
Edward S. Mancini*	

*** Outside Director- Parent Only**

Parent Officers:

John J. Rigas*	Chairman	1 North Main Street	Coudersport, PA 16915
Michael J. Rigas*	Secretary	1 North Main Street	Coudersport, PA 16915
James P. Rigas*	Executive Vice President	1 North Main Street	Coudersport, PA 16915
Timothy J. Rigas* (TBD)	Executive Vice President, Treasurer President	1 North Main Street	Coudersport, PA 16915
Edward E. Babcock, Jr.	Vice President, Chief Accounting Officer Assistant Secretary	1 North Main Street	Coudersport, PA 16915
John B. Glicksman	Vice President, General Counsel, Assistant Secretary	1 North Main Street	Coudersport, PA 16915
Thomas W. Cady	Vice President, Marketing and Sales	DDI Plaza Two, 500 Thomas Street, Ste. 400	Bridgeville, PA 15017
John D. Lasater	Vice President of National Accounts	DDI Plaza Two, 500 Thomas Street, Ste. 400	Bridgeville, PA 15017
Theodore A. Huf	Vice President of Engineering	DDI Plaza Two, 500 Thomas Street, Ste. 400	Bridgeville, PA 15017
Mark A. Erickson	Vice President of Operations	DDI Plaza Two, 500 Thomas Street, Ste. 400	Bridgeville, PA 15017
Jeffrey J. Miller	Vice President of Development	1 North Main Street	Coudersport PA 16915
Colin Higgin	Assistant Secretary		

Subsidiary Officers:

John J. Rigas	Chairman
Michael J. Rigas	Executive Vice President, Secretary
James P. Rigas	Executive Vice President, President
Timothy J. Rigas	Executive Vice President, Treasurer
Edward E. Babcock, Jr.	Vice President, Assistant Secretary
John B. Glicksman	Vice President, Assistant Secretary
Thomas W. Cady	Vice President
John D. Lasater	Vice President
Theodore A. Huf	Vice President
Mark A. Erickson	Vice President
Jeffrey J. Miller	Vice President

EXHIBIT B

Financial Statements

EXHIBIT C

**Tentative Operating Balance Sheet
and
Projected Income Statement
for the First Year of Operation within the Commonwealth of Pennsylvania**

FILED UNDER SEAL AND SUBJECT TO A REQUEST FOR CONFIDENTIAL TREATMENT

CERTIFICATE OF SERVICE

I, Michael P. Donahue, do certify that, pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, I have served a copy of the signed and verified Application, with attachments, on the following:

Irwin A. Popowsky
Consumer Advocate
555 Walnut St., 5th Floor
Forum Place
Harrisburg, Pennsylvania 17101-1921

Office of Trial Staff (1 copy)
Office of Special Assistants (1 copy)
Bureau of Consumer Services (1 copy)
Bureau of Fixed Utility Services (1 copy)
Pennsylvania Public Utility Commission
P.O. Box 3265
Harrisburg, Pennsylvania 17105

Bernard A. Ryan Jr.
Small Business Advocate
Commerce Building, Suite 1102
300 N. Second St.
Harrisburg, Pennsylvania 17101

Edwin F. Hall, Controller
Bell Atlantic Pennsylvania, Inc.
1717 Arch Street
Philadelphia, PA 19103

Office of the Attorney General
Bureau of Consumer Protection
Strawberry Square, 14th Floor
Harrisburg, Pennsylvania 17120

John O Dudley, Regulatory Director
GTE North, Inc.
212 Locust Street
Harrisburg, PA 17108

John D. Zorn
United Telephone Company of Pennsylvania
1201 Walnut Bottom Road
Carlisle, PA 17013-0905

Further, pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 & 1.58, I attach this Certificate of Service as Proof of Service of the Application and attachments upon the above named parties.

Dated: February 3, 2000



RECEIVED

FEB 03 2000

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-K/A

Annual Report under Section 13 or 15(d) of the Securities Exchange Act of 1934

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from April 1, 1998 to December 31, 1998

Commission File Number: 000-21605

HYPERION TELECOMMUNICATIONS, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)	25-1669404 (I.R.S. Employer Identification No.)
---	---

Main at Water Street Coudersport, PA (Address of principal executive offices)	16915 (Zip code)
---	---------------------

814-274-9830
(Registrant's telephone number including area code)

Securities registered pursuant to Section 12(b) of the Act: None.
Securities registered pursuant to Section 12(g) of the Act:
Class A Common Stock, \$0.01 par value.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Aggregate market value of outstanding Class A Common Stock, par value \$0.01, held by non-affiliates of the registrant at May 21, 1999 was \$303.1 million based on the closing sale price as computed by the NASDAQ National Market system as of that date. For purposes of this calculation only, affiliates are deemed to be Adelpia Communications Corporation and directors and executive officers of the registrant.

At May 21, 1999, 22,393,821 shares of Class A Common Stock, par value \$0.01, and 32,300,041 shares of Class B Common Stock, par value \$0.01, of the registrant were outstanding.

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of the Form 10-K or any amendment to the Form 10-K.

The undersigned registrant hereby amends the following items, financial statements, exhibits or other portions of its Transition Report on Form 10-K for the nine months ended December 31, 1998 as set forth in the pages attached hereto:

PART III

- Item 10. Directors and Executive Officers of the Registrant
- Item 11. Executive Compensation
- Item 12. Security Ownership of Certain Beneficial Owners and Management
- Item 13. *Certain Relationships and Related Transactions*

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HYPERION TELECOMMUNICATIONS, INC.

June 30, 1999

By: /s/ Edward E. Babcock Jr.
Edward E. Babcock Jr.
Vice President, Finance and Chief
Accounting Officer

Item 10. Directors and Executive Officers of the Registrant

The information set forth in Part I under the caption "Executive Officers of the Registrant" is incorporated herein by reference. All of the following nominees for director are currently directors.

Directors and Executive Officers

The directors and executive officers of the Company are:

Name	Age	Position
Executive Officers and Directors		
John J. Rigas.....	74	Chairman and Director
James P. Rigas.....	41	Vice Chairman, Chief Executive Officer, Chief Operating Officer and Director
Michael J. Rigas.....	45	Vice Chairman and Director
Timothy J. Rigas.....	43	Vice Chairman, Chief Financial Officer, Treasurer and Director
Daniel R. Milliard.....	51	Vice Chairman, President, Secretary and Director
Non-Officer Directors		
Pete J. Metros.....	59	Director
James L. Gray.....	64	Director
Randolph S. Fowler.....	47	Director
Executive Officers		

John J. Rigas is the Chairman of the Board of the Company. He also is the founder, Chairman, Chief Executive Officer and President of Adelphia Communications Corporation ("Adelphia"). Mr. Rigas has owned and operated cable television systems since 1952. Among his business and community service activities, Mr. Rigas is Chairman of the Board of Directors of Citizens Bank Corp., Inc., Coudersport, Pennsylvania and a member of the Board of Directors of the Charles Cole Memorial Hospital. He is a director of the National Cable Television Association and a member of its Pioneer Association and a past President of the Pennsylvania Cable Television Association. He is also a member of the Board of Directors of C-SPAN and the Cable Advertising Bureau, and is a Trustee of St. Bonaventure University. He graduated from Rensselaer Polytechnic Institute with a B.S. in Management Engineering in 1950.

John J. Rigas is the father of Michael J. Rigas, Timothy J. Rigas and James P. Rigas, each of whom currently serves as a director and executive officer of the Company.

James P. Rigas is Vice Chairman, Chief Executive Officer, Chief Operating Officer and a Director of the Company, Executive Vice President, Strategic Planning and a Director of Adelphia and a Vice President and Director of Adelphia's other subsidiaries. He has been with Adelphia since 1986. Mr. Rigas graduated from Harvard University (magna cum laude) in 1980 and received a Juris Doctor degree and an M.A. degree in Economics from Stanford University in 1984. From June 1984 to February 1986, he was a consultant with Bain & Co., a management consulting firm.

Michael J. Rigas is Vice Chairman and a Director of the Company, Executive Vice President, Operations and a Director of Adelpia and a Vice President and Director of Adelpia's other subsidiaries. He has been with Adelpia since 1981. From 1979 to 1981, he worked for Webster, Chamberlain & Bean, a Washington, D.C. law firm. Mr. Rigas graduated from Harvard University (magnum cum laude) in 1976 and received his Juris Doctor degree from Harvard Law School in 1979.

Timothy J. Rigas is Vice Chairman, Chief Financial Officer, Treasurer and a Director of the Company, Executive Vice President, Chief Accounting Officer, Treasurer and a Director of Adelpia, and a Vice President and Director of Adelpia's other subsidiaries. He has been with Adelpia since 1979. Mr. Rigas graduated from the University of Pennsylvania, Wharton School, with a B.S. degree in Economics (cum laude) in 1978.

Daniel R. Milliard is President, Vice Chairman, Secretary and a Director of the Company, having also served as Chief Operating Officer from 1996 to March 1999. Mr. Milliard is also Senior Vice President and Secretary and a Director of Adelpia and its other subsidiaries. Mr. Milliard currently spends substantially all of his time on concerns of the Company. He has been with Adelpia since 1982. He served as outside general counsel to Adelpia's predecessors from 1979 to 1982. Mr. Milliard graduated from American University in 1970 with a B.S. degree in Business Administration. He received an M.A. degree in Business from Central Missouri State University in 1971, where he was an instructor in the Department of Finance, School of Business and Economics, from 1971-73, and received his Juris Doctor degree from the University of Tulsa School of Law in 1976. He is a member of the Board of Directors of Citizens Bank Corp., Inc. in Coudersport, Pennsylvania and is President of the Board of Directors of the Charles Cole Memorial Hospital.

Non-Officer Directors

Pete J. Metros became a director of Hyperion on April 1, 1997. Mr. Metros has been President and a member of the Board of Directors of Rapistan Demag Corporation, a subsidiary of Mannesmann AG, since December 1991. From August 1987 to December 1991, he was President of Rapistan Corp., the predecessor of Rapistan Demag Corporation, and of Truck Products Corp., both of which were major subsidiaries of Lear Siegler Holdings Corp. From 1980 to August 1987, Mr. Metros was President of the Steam Turbine, Motor & Generator Division of Dresser-Rand Company. From 1964 to 1980, he held various positions at the General Electric Company, the last of which was Manager—Manufacturing for the Large Gas Turbine Division. Mr. Metros is also on the Board of Directors of Borroughs Corporation of Kalamazoo, Michigan. Mr. Metros has served as a director of Adelpia Communications Corporation since 1986 and received a BS degree from the Georgia Institute of Technology in 1962.

James L. Gray became a director of Hyperion on April 1, 1997. Mr. Gray has been chairman & CEO of PRIMESTAR Partners since January 1995. Mr. Gray has more than 20 years of experience in the telecommunications, cable and satellite industries. He joined Warner Cable in 1974, and advanced through several division operating posts prior to being named president of Warner Cable in 1986. In 1992, after the merger of Time Inc. and Warner Communications, Mr. Gray was appointed vice chairman of Time Warner Cable where he served until his retirement in 1993. Mr. Gray has served on the boards of several telecommunications companies and associations, including the National Cable Television Association, where he served as a director from 1986 to 1992, and Turner Broadcasting System, where he served as a director from 1987 to 1991. He also served as chairman of the executive committee and director of C-SPAN and as a director of E! Entertainment Television, Cable in the Classroom and the Walter Kaiz Foundation. Beginning in 1992, Mr. Gray began serving on PRIMESTAR's board of directors. Since 1995, Mr. Gray has served as a director of Sea Pines Associates, Inc. Mr. Gray received a bachelor's degree from Kent State University in Kent, Ohio and a master's degree in business administration (MBA) from the State University of New York at Buffalo.

Randolph S. Fowler served as Senior Vice President, Business Development, Business Operations and Regulatory Affairs from October 1996 until March 1999, and has been a Director of the Company since October 1991. Prior to joining the Company as Vice President, Business Development and Regulatory Affairs in October 1991, Mr. Fowler was Vice President of Marketing for Penn Access Corporation, a competitive access provider in Pittsburgh, Pennsylvania. He previously served for four years as Director of Technology Transfer and Commercial Use of Space in two NASA-sponsored technology transfer programs. In addition, he has over 17 years experience with AT&T and the Bell System, where he served in a number of executive level positions in sales and marketing, operations, human resources, business controls, and strategy development. Mr. Fowler holds a B.S. in Business Administration from the University of Pittsburgh. He has developed and taught courses in Marketing, Network Management, and Regulation for the University of Pittsburgh's Graduate Program in Telecommunications.

Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Securities Exchange Act requires the Company's directors, officers and persons who beneficially own more than ten percent of a class of the Company's registered equity securities to file with the Securities and Exchange Commission and deliver to the Company initial reports of ownership and reports of changes in ownership of such registered equity securities.

To the Company's knowledge, based solely on a review of the copies of such reports furnished to the Company or written representations that no other reports were required, the Company's directors, officers and more than ten percent stockholders filed on a timely basis all reports due under Section 16(a) for the period from April 1, 1998 through December 31, 1998, except that each of Edward Babcock and James Rigas was late filing one report covering one transaction, and Mr. Metros was late filing two reports each covering one transaction.

Item 11. Executive Compensation

Summary Compensation Table

The following table sets forth certain information regarding compensation paid by the Company for services rendered during the years ended March 31, 1997 and 1998 and the nine and twelve months ended December 31, 1998 to the Company's Chief Executive Officer and the three executive officers whose compensation exceeded \$100,000 in salary and bonus during the nine months ended December 31, 1998:

Name and Principal Position(a)	Period (b)	Compensation			All Other Compensation(h)
		Salary	Bonus	Long Term Compensation Restricted Stock Awards	
James P. Rigas(c) Chief Executive Officer	9 months ended 12/98	\$171,003	\$—	\$—	\$11,431(i)
	12 months ended 12/98	229,385	—	—	11,431(i)
	12 months ended 3/98	213,011	—	—	11,410(i)
	12 months ended 3/97	206,857	—	—	11,410(i)
Daniel R. Milliard(d) President, Vice Chairman and Secretary	9 months ended 12/98	\$176,438	\$—	\$760,500(e)	\$5,340(j)
	12 months ended 12/98	238,191	—	760,500(e)	5,340(j)
	12 months ended 3/98	229,810	—	27,000(f)	5,340(j)
	12 months ended 3/97	238,863	75,000	156,000(g)	5,340(j)
Charles R. Drenning Senior Vice President	9 months ended 12/98	\$126,575	\$50,000	\$—	\$10,000(k)
	12 months ended 12/98	174,041	50,000	—	33,400(k)
	12 months ended 3/98	167,712	30,000	—	93,000(k)
	12 months ended 3/97	167,712	12,500	—	46,475(k)
Randolph S. Fowler Senior Vice President	9 months ended 12/98	\$126,575	\$50,000	\$—	\$10,000(k)
	12 months ended 12/98	174,041	50,000	—	33,400(k)
	12 months ended 3/98	167,712	30,000	—	93,000(k)
	12 months ended 3/97	167,712	12,500	—	46,475(k)

(a) John J. Rigas, Michael J. Rigas and Timothy J. Rigas are not employed by the Company but are compensated by Adelphia for services to the Company pursuant to employment agreements with Adelphia. The Company does not reimburse Adelphia directly for the services they provide to the Company, although the Company does make payments for shared corporate overhead services to Adelphia pursuant to a Management Services Agreement.

(b) The twelve months ended December 31, 1998 includes three months compensation from the fiscal year ended March 31, 1998.

(c) During the periods presented through December 31, 1998, James P. Rigas was not employed by the Company, but was compensated by Adelphia for his services to the Company pursuant to an employment agreement with Adelphia. During such periods, the Company did not directly reimburse Adelphia for Mr. Rigas' base salary, insurance premium payments and other benefits paid by Adelphia. Effective January 1, 1999, the Company employed Mr. Rigas directly.

(d) During the periods presented through March 4, 1997, Daniel R. Milliard was not employed by the Company, but was compensated by Adelphia for his services to the Company pursuant to an employment agreement with Adelphia. During such periods, the Company reimbursed Adelphia for Mr. Milliard's base salary, insurance premium payments and other benefits paid by Adelphia. On March 4, 1997, the Company entered into an employment agreement with Mr. Milliard.

(e) Mr. Milliard was granted a restricted stock bonus award under the 1996 Plan for 58,500 shares of Class A common stock pursuant to his employment agreement on April 1, 1998, the 58,500 shares are not subject to vesting, will participate in any dividends, and had a value of approximately \$760,500 as of April 1, 1998. As of December 31, 1998, the 455,000 aggregate shares of restricted stock bonus awards held by Mr. Milliard had a value of approximately \$6,881,875.

(f) Mr. Milliard was granted a restricted stock bonus award under the 1996 Plan for 58,500 shares of Class A common stock pursuant to his employment agreement on April 1, 1997. The 58,500 shares are not subject to vesting, will participate in any dividends, and had a value of approximately \$27,000 as of April 1, 1997.

(g) Mr. Milliard was granted a restricted stock bonus award under the 1996 Plan for 338,000 shares of Class A common stock pursuant to his employment agreement on March 4, 1997. The 338,000 shares are not subject to vesting, will participate in any dividends, and had a value of approximately \$156,000 as of March 4, 1997.

(h) Does not include the value of certain non-cash compensation to each respective named individual which did not exceed the lesser of \$50,000 or 10% of such individual's total salary shown in the table.

(i) Nine and twelve months ended December 31, 1998 and fiscal years ended March 31, 1998 and 1997 amounts include (i) life insurance premiums paid during each respective fiscal period pursuant to the employment agreement of James P. Rigas with Adelpia, in the premium payment amounts of \$10,681 during the nine and twelve months ended December 31, 1998 and \$10,660 during each of the fiscal years ended March 31, 1998 and 1997, on policies owned by Mr. Rigas and (ii) \$750 in matching contributions for Mr. Rigas under Adelpia's 401(k) savings plan for the nine and twelve months ended December 31, 1998 and each of the fiscal years ended March 31, 1998 and 1997.

(j) Nine and twelve months ended December 31, 1998 and fiscal years ended March 31, 1998 and 1997 amounts include (i) life insurance premiums paid during each respective fiscal period pursuant to the employment agreement of Daniel R. Milliard with Adelpia or the Company, in the premium payment amounts of \$4,590 during each such period on policies owned by Mr. Milliard and (ii) \$750 in matching contributions for Mr. Milliard under Adelpia's 401(k) savings plan for the nine and twelve months ended December 31, 1998 and each of the fiscal years ended March 31, 1998 and 1997.

(k) Amounts represent interest accrued during (i) the period April 1, 1998 to May 8, 1998 for the nine months ended December 31, 1998, (ii) the period January 1, 1998 to May 8, 1998 for the twelve months ended December 31, 1998 and (iii) each of the fiscal years ended March 31, 1998 and 1997 in connection with certain loans with the Company which were repaid by the named individuals in May 1998. See Item 13, "Certain Relationships and Related Transactions." As of April 1999, Mr. Fowler and Mr. Drenning were no longer officers or employees of the Company.

Long-Term Incentive Compensation Plan

The Company's 1996 Long-Term Incentive Compensation Plan (the "1996 Plan") provides for the grant of options which qualify as "incentive stock options" within the meaning of Section 422 of the Internal Revenue Code of 1986, as amended (the "Code"), options which do not so qualify, share awards (with or without restrictions on vesting), stock appreciation rights and stock equivalent or phantom units. The number of shares of Class A common stock available for the issuance of such options, awards, rights and phantom stock units under the 1996 Plan was initially 5,687,500. Such number is to increase each year by a number of shares equal to one percent (1%) of outstanding shares of all classes of common stock, up to a maximum of 8,125,000 shares. Options, awards and units may be granted under the 1996 Plan to directors, officers, employees and consultants. The purposes of the 1996 Plan are to encourage ownership of Class A common stock by directors, executive officers, employees and consultants; to induce them to remain employed or involved with the Company; and to provide additional incentive for such persons to promote the success of the Company. Any option shares subject to the 1996 Plan in excess of 3,250,000 shares may require the consent of certain former management stockholders. In April 1998, the Company authorized the granting of certain stock awards and stock options to certain executive officers of the Company. See Item 13, "Certain Relationships and Related Transactions."

Employment Contracts

The Company and Mr. Milliard are parties to an employment agreement which provides for his employment as President of the Company. The agreement includes the following provisions: (i) a base salary of at least \$230,000, to be increased from time to time to be comparable to salaries paid by comparable companies for comparable positions, (ii) an annual cash bonus, subject to achievement of certain benchmarks, of up to 50% of base salary, (iii) a stock bonus of 338,000 shares of Class A common stock, stock options to purchase 81,250 shares of Class A common stock at fair market value of the Class A common

stock on the date of issuance of such options, such options to be granted on April 1 of each fiscal year through March 31, 2001 and the ability to receive, upon attainment of certain benchmarks, such options to purchase 81,250 shares of Class A common stock with an exercise price equal to the fair market value of the Class A common stock on the date of issuance of such options. such options to be granted during fiscal 1997 and each of the next four fiscal years; except, that prior to the Company's May 1998 public offering of Class A common stock, the Company granted stock bonuses in lieu of any stock options required to be granted under the employment agreement, such stock bonuses being in an amount equal to 72% of the shares of Class A common stock that would have been covered by said options, (iv) a cash bonus of \$75,000, a portion of which was used to repay outstanding loans to Adelpia, and (v) certain employee benefits. It is expected that all such stock options or stock bonuses will be granted under the 1996 Plan. The initial term of the employment agreement expires on March 31, 2001, unless terminated earlier for cause (as defined therein) or due to death or disability. The agreement also provides that upon a change-in-control (as defined therein) of the Company, the obligations under the agreement, if not assumed, would be canceled in exchange for a payment by the Company equal to the remaining base salary and options required to be granted under the initial term of the agreement. The employment agreement also contains provisions with respect to confidentiality, non-competition and non-solicitation of customers, suppliers and employees. Mr. Milliard continues to serve as a director, senior vice president and secretary of Adelpia, although he receives no additional compensation for serving in such capacities.

Each of Messrs. Drenning and Fowler had employment agreements with the Company which expired on October 20, 1998. The employment agreements provided for base salary, bonuses and benefits, and contained noncompetition and nondisclosure provisions. The employment agreements also provided for base pay and bonuses to be paid to each of them that are comparable to industry average base pay and bonuses paid by comparable companies for comparable positions.

Compensation Committee Interlocks and Insider Participation

James Gray and Pete Metros serve as members of the Compensation Committee of the Board of Directors. Neither Mr. Gray nor Mr. Metros is or has been an officer or employee of the Company.

Board of Directors Compensation

Directors who are not also employees of the Company each receive compensation from the Company for services as a director at a rate of \$750 plus reimbursement of expenses for each Board and committee meeting attended. Directors who are employees of the Company do not receive any compensation for services as a director or as a member of Board committees.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth the beneficial ownership of the Company's Class A common stock and Class B common stock as of May 21, 1999 by (i) each person known by the Company to be a beneficial owner of more than 5% of either the Class A common stock or Class B common stock, (ii) the directors and executive officers and (iii) all directors and executive officers as a group. As of May 21, 1999, there were 22,393,821 shares of Class A common stock outstanding and 32,300,041 shares of Class B common stock outstanding. Unless otherwise indicated, each of the shareholders in the table has sole voting and

	Class A common stock	Class B common stock	Total Common Stock (%)
Adelphia Communications Corporation (a).....	6,966,667(b)(c)	29,125,066	66.0%
John J. Rigas (a).....	515,500	--	0.9%
James P. Rigas (a).....	542,500	--	1.0%
Michael J. Rigas (a).....	502,500	--	0.9%
Timothy J. Rigas (a).....	492,500	--	0.9%
Daniel R. Milliard.....	576,250(d)	--	1.1%
Randolph S. Fowler.....	(b)	1,124,978	2.1%
Pete J. Metros.....	3,000	--	--
James L. Gray.....	5,000	--	--
All executive officers and directors as a group (eight persons)(a).....	8,126,417(e)	30,250,044(e)	70.2%
Ardsley Advisory Partners 646 Steamboat Road Greenwich, Connecticut 06836.....	1,485,000(f)	--	2.7%

(a) The business address of Adelphia Communications Corporation is Main at Water Street, Coudersport, PA 16915. In their capacity as executive officers of Adelphia, the following persons share or may be deemed to share voting and dispositive power over the shares of common stock owned by Adelphia, subject to the discretion of the Board of Directors of Adelphia: John J. Rigas, James P. Rigas, Michael J. Rigas, Timothy J. Rigas and Daniel R. Milliard. Share amounts shown for John J. Rigas, James P. Rigas, Michael J. Rigas and Timothy J. Rigas each include 492,500 of the same Class A common stock shares held by a Rigas family partnership in which each of them is a general partner.

(b) Each share of Class B common stock is convertible at any time at the option of the holder into an equal number of shares of Class A common stock. Holders of Class A common stock are entitled to one vote per share and holders of Class B common stock are entitled to 10 votes per share on all matters submitted to a vote of stockholders.

(c) The information presented reflects only shares of Class A common stock held directly by Adelphia and does not include (i) shares of Class A common stock into which Class B common stock may be converted or (ii) 1,621,501 shares of Class A common stock issuable under warrants held by Adelphia. Assuming the conversion of all Class B common stock held by Adelphia into Class A common stock and the exercise of all such warrants, Adelphia would beneficially own 71.0% of the Class A common stock as of such date.

(d) Mr. Milliard shares voting and investment power over 40,000 of such shares with his spouse. The amount shown includes 81,250 shares subject to stock options granted on April 1, 1999 exercisable within 60 days from the date of this filing.

(e) The information presented includes 6,966,667 shares of Class A common stock and 29,125,066 shares of Class B common stock held by Adelphia, for which the following executive officers and directors of the Company share or may be deemed to share voting and dispositive power over the shares, subject to the discretion of the Board of Directors of Adelphia: John J. Rigas, James P. Rigas, Michael J. Rigas, Timothy J. Rigas and Daniel R. Milliard. The information presented excludes 1,621,501 shares of Class A common stock issuable under warrants held by Adelphia.

(f) According to a Schedule 13G, the named entity and Philip J. Hempleman, its managing partner, share or may be deemed to share voting and investment power over the shares shown, which represent 6.6% of the outstanding Class A common stock and all of which are held by discretionary accounts managed by them.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

During the period April 1, 1998 to May 8, 1998, the Company had outstanding to Adelphia an unsecured subordinated note due April 16, 2003 (the "Adelphia Note") that accrued interest at an annual rate of 16.5% and was subordinated to the senior notes of the Company. Interest on the Adelphia Note was payable quarterly in cash, through the issuance of identical subordinated notes or in any combination thereof, at the option of the Company. Interest expense payable to Adelphia during the nine months ended December 31, 1998 was approximately \$0.7 million. As discussed below, on December 31, 1998, no amount was outstanding on the Adelphia note. Also, during the nine months ended December 31, 1998, the Company made advances to Adelphia periodically, for which the Company earned interest totaling approximately \$8.4 million. During the period April 1, 1998 to December 31, 1998, the largest amount due from Adelphia at the end of any quarter was approximately \$212.3 million.

Messrs. Drenning and Fowler and former officer Paul Fajerski (the "Management Stockholders") together held approximately 11% of the Company's outstanding common stock prior to the Company's initial public offering (the "IPO") on May 8, 1998, and were parties to a shareholder agreement, as amended ("Shareholder Agreement") with Adelphia. The Shareholder Agreement provided, among other things, (i) that upon the earlier of (a) the termination of employment of any Management Stockholder or (b) after October 7, 1998, such Management Stockholder may put his shares to Adelphia for fair market value, unless such put rights are terminated as a result of the registration of the Company's common stock under the Securities Act and (ii) for certain buy/sell and termination rights and duties among Adelphia and the Management Stockholders. The Shareholder Agreement terminated upon the completion of the Company's IPO on May 8, 1998. Adelphia has also agreed to vote its shares in the Company to elect each Management Stockholder to the Board of Directors of the Company so long as such person is both an employee and a stockholder of the Company. As of June 21, 1999, none of the Management Stockholders was an employee of the Company.

The Company also had entered into Term Loan and Stock Pledge Agreements ("Loan Agreements") with each of the Management Stockholders. Pursuant to the Loan Agreements, each Management Stockholder borrowed \$1 million from the Company. Each of these loans accrued interest at the average rate at which the Company can invest cash on a short-term basis, was secured by a pledge of the borrower's common stock in the Company, and matured upon the completion of the Company's IPO. Each Loan Agreement also provided that any interest accruing on a loan from the date six months after the date of such loan shall be offset by a bonus payment which shall be paid when principal and interest thereon are due and which shall include additional amounts to pay income taxes applicable to such bonus payment. On May 8, 1998, the Management Stockholders each repaid their loan through proceeds from the sale of 66,667 shares of Class B common stock to Adelphia.

The Company and the Management Stockholders are parties to a registration rights agreement, as amended whereby the Company has agreed to provide the Management Stockholders with one collective demand registration right relating to the common stock owned by them or certain permitted transferees. Such demand registration right may be exercised beginning six months after the completion of the Company's IPO and terminated upon the earlier of (i) the sale or disposition of all of such common stock, (ii) the date on which all such shares of common stock become freely tradable pursuant to Rule 144 or (iii) twelve months after the effectiveness of the demand registration statement.

The Company and Adelphia have entered into a registration rights agreement, as amended whereby the Company has agreed to provide to Adelphia and certain permitted transferees, with respect to common stock owned by them, two demand registration rights per year under certain conditions, including that any such demand be with respect to shares with a minimum of \$10 million in market value, and with certain piggyback registration rights in future public offerings of the common stock. Adelphia's demand registration rights terminate at such time as Adelphia ceases to hold at least \$10 million in market value of common stock.

During the nine months ended December 31, 1998, the Company incurred charges from Adelphia of approximately \$3.0 million for the provision to the Company of shared corporate overhead services in areas such as personnel, payroll, management information services, computer services, shared use of office, aircraft and network facilities and support equipment. The Company expects that charges for the provision of similar services by Adelphia to the Company, or by the Company to Adelphia, will continue to be incurred or charged by the Company in the future. The transactions related to the provision of these services have been based on allocation of Adelphia's incremental costs incurred for these services, and do not necessarily represent the actual costs that would be incurred if the Company was to secure such services on its own or the costs which would be charged on a pro-rata allocation of such costs under the Management Services Agreement between the Company and Adelphia dated April 10, 1998, with respect to shared corporate overhead service. During the nine months ended December 31, 1998, the Company (i) paid Adelphia or certain of Adelphia's affiliates, fiber lease payments of approximately \$0.1 million and (ii) paid to entities owned by members of the Rigas family who are executive officers of the Company approximately \$1.0 million for property, plant and equipment and services.

On May 8, 1998, in connection with the IPO, the Company (i) issued and sold an additional 3,324,001 shares of Class A common stock to Adelphia at a purchase price of \$15.00 per share (the public offering price less the underwriting discount, or an aggregate of approximately \$49.9 million) and (ii) issued 3,642,666 shares of Class A common stock to Adelphia in exchange for certain of the Company's indebtedness (including the Adelphia Note at fair market value) and payables owed to Adelphia at a purchase price of \$15.00 per share (the public offering price less the underwriting discount, or an aggregate of \$54.6 million). Also on May 8, 1998, in connection with the resolution of the number of warrants to be issued to MCImetro Access Transmission Services, Inc. ("MCI") pursuant to a prior agreement between MCI and the Company, (i) Adelphia purchased from MCI warrants with a three-year term to purchase an aggregate of 1,421,501 shares of Class A common stock at \$6.15 per share, at a purchase price per share paid by Adelphia to MCI of \$8.85 per share (of which warrants to purchase 8,975 of such shares were issued on June 5, 1998), (ii) the Company issued a three-year warrant to Adelphia to acquire 200,000 shares of Class A common stock at \$16.00 per share, and (iii) the Company paid Adelphia a fee of \$0.5 million.

In April 1998 and in recognition for valuable past service to the Company and as an incentive for future services, the Company authorized the issuance under the 1996 Plan to each of John J. Rigas, Michael J. Rigas, Timothy J. Rigas and James P. Rigas of (i) stock options (the "Rigas Options") covering 100,000 shares of Class A common stock, which options will vest in equal one-third amounts on the third, fourth and fifth year anniversaries of grant (vesting conditioned on continued service as an employee or director) and which shall be exercisable at the initial public offering price for the IPO and (ii) phantom stock awards (the "Rigas Grants") covering 100,000 shares of Class A common stock, which phantom awards will vest in equal one-third amounts on the third, fourth and fifth year anniversaries of grant (vesting conditioned on

continued service as an employee or director). As of December 31, 1998, no Rigas Options or Rigas Grants have been granted. Also in April 1998, pursuant to an existing agreement, the Company authorized the issuance under the 1996 Plan to each of Messrs. Drenning and Fowler of stock options covering 13,047 shares of Class A common stock with exercise price and vesting terms identical to the Rigas Options. As of June 21, 1999, the only Management Stockholder who was an employee or director was Mr. Fowler.

On March 2, 1999, Highland Holdings, a partnership owned by the Rigas family, purchased directly from the Company \$100 million aggregate principal amount of the Company's 12% Senior Subordinated Notes due 2007 at a purchase price equal to the principal amount less the discount to the initial purchasers of the other \$200 million of such notes sold on that date.

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-K

_____ Annual Report under Section 13 or 15(d) of the Securities Exchange Act of 1934

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period

from April 1, 1998 to December 31, 1998.

Commission File Number: 000-21605

HYPERION TELECOMMUNICATIONS, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

25-1669404
(I.R.S. Employer
Identification No.)

Main at Water Street
Coudersport, PA
(Address of principal executive offices)

16915
(Zip code)

814-274-9830

(Registrant's telephone number including area code)

Securities registered pursuant to Section 12(b) of the Act: None.
Securities registered pursuant to Section 12(g) of the Act:
Class A Common Stock, \$0.01 par value

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No _____

Aggregate market value of outstanding Class A Common Stock, par value \$0.01 and Class B Common Stock, par value \$0.01, held by non-affiliates of the Registrant at May 21, 1999 was \$303.1 million based on the closing sale price of the Class A Common Stock as computed by the NASDAQ National Market system as of that date. For purposes of this calculation only, affiliates are deemed to be Adephia Communications Corporation and directors and executive officers of the Registrant.

At May 21, 1999, 22,393,821 shares of Class A Common Stock, par value \$0.01, and 32,300,041 shares of Class B Common Stock, par value \$0.01, of the registrant were outstanding.

Documents Incorporated by Reference: Portions of the Proxy Statement for the 1999 Annual Meeting of Stockholders are incorporated by reference into Part III hereof.

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of the Form 10-K or any amendment to the Form 10-K

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PART I

ITEM 1. BUSINESS

The Company

Hyperion Telecommunications, Inc. ("Hyperion" or the "Company") is a super-regional provider of communications services offering a full range of communications services to customers that include businesses, governmental and educational end users and other telecommunications service providers throughout the eastern United States. The Company provides these customers with communications services such as local switch dial tone, long distance service, high-speed data, and Internet connectivity. The customer has a choice of receiving these services individually or as part of a bundle of services, which is typically priced at a discount when compared to the price of the individual services. In order to take advantage of the improved economic returns from providing services over the Company's own network system (having "on-net" traffic), the Company is in the process of significantly expanding the reach of its network system. This network system expansion includes the purchase, lease or construction of fiber optic network facilities in more than 50 new markets and the interconnection of all of the Company's existing and new markets with the Company's own fiber optic network facilities, as well as implementing various technologies including Dense Wave Division Multiplexing ("DWDM") to provide greater bandwidth capacity on the Company's local and long-haul network system.

By the year 2001, Hyperion expects to serve most of the major cities in the eastern half of the United States. The Company currently provides communications services in 46 markets and plans to introduce services in more than 50 new markets, expanding Hyperion's presence to approximately 30 states. At December 31, 1998, the Company had installed 20 Lucent SESS switches or remote switching modules and plans to put in operation during 1999 nine additional regional switches (the "super switches"). Once fully installed, the Company's fiber optic backbone will connect each of the Company's markets. This fully redundant, 16,000 route mile network system will support Hyperion's full line of communications service offerings. The Company has chosen the eastern half of the United States as its overall target market because it presents an opportunity for rapid growth. Once fully deployed, management believes that the Company's network system will encompass over 26 million addressable business access lines (approximately 34% of the nation's population), which currently generate annual estimated communications services revenues of over \$50 billion.

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements. Certain information included in this Transition Report on Form 10-K, including Management's Discussion and Analysis of Financial Condition and Results of Operations, is forward-looking, such as information relating to the effects of future regulation, future capital commitments and the effects of competition. Such forward-looking information involves important risks and uncertainties that could significantly affect expected results in the future from those expressed in any forward-looking statements made by, or on behalf of, the Company. These "forward looking statements" can be identified by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "intends" or "anticipates" or the negative thereof or other variations thereon or comparable terminology, or by discussions of strategy that involve risks and uncertainties. These risks and uncertainties include, but are not limited to, uncertainties relating to economic conditions, acquisitions and divestitures, the cost of availability of capital, government and regulatory policies, the pricing and availability of equipment, materials, inventories and programming, Year 2000 issues, product acceptance, technological developments and changes in the competitive environment in which the Company operates. Persons reading this Transition Report on Form 10-K are cautioned that forward-looking statements herein are only predictions, that no assurance can be given that the future results will be achieved, and that actual events or results may differ materially as a result of the risks and uncertainties facing the Company.

Change of Year End. On March 30, 1999, the Board of Directors of Hyperion approved a change in Hyperion's fiscal year from March 31 to December 31. The decision was made to conform to general industry practice and for administrative purposes. The change became effective for the nine months ended December 31, 1998.

Recent Developments

Expansion of Fiber Network. Since April 1, 1998, Hyperion has entered into agreements with Qwest Communications, Williams Communications, NorthEast Optic Network, Inc. ("NEON"), Metromedia Fiber Network, Inc., e.spire Communications, Inc., Telergy Inc. and Interpath Communications to acquire local and long-haul fiber optic transmission infrastructure to provide facilities-based services in a number of new markets throughout the eastern United States and to interconnect Hyperion's existing markets and these new markets. The agreements entitle the Company to a long-term lease or an indefeasible right of use ("IRU") to approximately 9,000 route miles of local and long-haul fiber for a total cost of approximately \$126 million.

The markets reached through these agreements are important to the Company's network system expansion strategy. For example, fiber obtained through the contract with NEON enables Hyperion to quickly enter markets throughout New England including Boston, Massachusetts. The agreement with Metromedia Fiber Network supplements an earlier agreement and provides Hyperion with broad coverage in the New York metropolitan area, as well as new entry into Chicago, Illinois, Washington, DC and northern Virginia. Hyperion will gain cost-effective access to Atlanta, Georgia through the agreement with e.spire. The agreement with Telergy will allow Hyperion to efficiently enter Manhattan, New York along with interconnection from our upstate New York markets and the agreement with Interpath Communications will allow us to enter the Raleigh-Durham/Chapel Hill, North Carolina market. The long-haul agreements with Qwest, Williams, Telergy and others provide the basis for the Company's dedicated long-haul fiber network system, which in turn increases our addressable market approximately 50%. This increased addressable market opportunity, resulting from the signing of the agreements currently in place, can be achieved without a proportionate increase in the number of switches deployed through the use of super switches serving multiple markets in a geographical region.

On April 15, 1999, Hyperion entered into an agreement with e.spire Communications, Inc. ("e.spire") to acquire an IRU for approximately 576 miles of network fiber and construction services which allows the Company access to 14 new markets. In exchange, the Company granted e.spire an IRU to a 432-strand fiber optic cable in south Florida that is currently under construction.

Data Services Agreement. On February 9, 1999, Hyperion entered into a 3 year agreement with Intermedia Communications ("ICI") whereby it will purchase from ICI wholesale frame relay and ATM services, which will be branded under the Hyperion name. As the long-haul portions of Hyperion's network system become operational and data switches are placed in the networks, we expect to migrate customers to our network system. The agreement provides for a discount pricing structure based upon volume purchases, and we believe that this market-entry strategy provides a cost-effective, economical approach to creating market presence and a customer base until our data networks are operational. Over time, we expect most of our customers' data traffic will be carried on our own network system.

Partnership Rollups. During March 1999, Hyperion consummated purchase agreements with subsidiaries of Multimedia, Inc. and MediaOne of Colorado Inc. to acquire their respective interests in our jointly owned networks located in the Wichita, KS, Jacksonville, FL and Richmond, VA markets for an aggregate of approximately \$90 million. The agreements increased the Company's ownership interest in each of these networks to 100%. The consummated acquisitions are collectively referred to as the "Roll-ups."

In addition, on March 31, 1999, Hyperion entered into purchase agreements with Entergy Corporation ("Entergy"), the parent of its local partner in the Baton Rouge, LA, Little Rock, AR and Jackson, MS markets, whereby Entergy

will receive \$36 million in cash for Entel's ownership interests in each of these markets. Upon consummation of this transaction, which is subject to normal closing conditions and regulatory approvals, the Company's ownership interest in each of these networks will increase to 100%.

LMDS Licenses. During 1998, through a partnership in which Hyperion is a 49.9% limited partner, the Company was the successful bidder, at a cost of approximately \$45 million, all of which has been fully paid, for 195 31-GHz licenses, which cover approximately 83 million people in the eastern United States, representing coverage in most of Hyperion's network system territory. The Company and its partner are currently in the process of dissolving the partnership, and the licenses are to be transferred to the Company, at no additional cost to the Company, upon the consent of such transfer by the Federal Communications Commission (the "FCC"), which may not be unreasonably withheld. Hyperion plans to use the local multipoint distribution service ("LMDS") spectrum in most of its markets, and believes the spectrum to be highly complementary to our fiber-based systems as an economical means to provide "last-mile" connectivity for customers that otherwise could not be economically addressed with broadband wireline connectivity.

March 1999 Financing. On March 2, 1999 Hyperion issued \$300 million of 12% Senior Subordinated Notes due 2007 (the "Subordinated Notes"). An entity controlled by members of the Rigas family, controlling stockholders of Adelphia, purchased \$100 million of the Subordinated Notes directly from Hyperion at a price equal to the aggregate principal amount less the discount to the initial purchasers. The net proceeds of approximately \$295 million were or will be used to fund Hyperion's acquisition of interests held by local partners in certain of its markets, and will be used to fund capital expenditures and investments in its networks and for general corporate and working capital purposes.

Hyperion IPO. In the June 30, 1998 quarter, Hyperion issued and sold 12,850,000 shares of Class A Common Stock at a price to the public of \$16.00 per share including the underwriters' over-allotment option. Simultaneously with the closing of the IPO, Hyperion issued and sold 6,966,667 additional shares of Class A Common Stock to Adelphia at a purchase price of \$15.00 per share in exchange for certain of Hyperion's indebtedness and payables owed to Adelphia and for cash of \$49.9 million. These transactions raised approximately \$241 million of net proceeds to continue the expansion of Hyperion's existing markets and to build new markets.

Growth Strategy

The key components of the Company's strategy as a leading provider of competitive telecommunications services are:

Focus On Telecommunications-Intensive Customers. Hyperion provides their services to telecommunications-intensive customers that include businesses, governmental and educational end users, and other telecommunications service providers. Hyperion believes that its target customers are a large and under-served universe who generally have limited choices in their communications services purchasing decisions. These customers generally seek reliability, high quality, broad geographic coverage, end-to-end service, solutions-oriented customer service and timely introduction of new and innovative services. The Company offers dedicated access services on a wholesale basis to interchange or long distance carriers ("IXCs") and has entered into national service agreements with AT&T and MCI WorldCom to be their preferred supplier.

Expansion of Sales and Customer Care Effort. Hyperion's goal is to create better customer retention and become the principal and preferred cost-effective alternative to the incumbent communications services provider. To achieve this and to capitalize on the Company's expanded addressable market, Hyperion has rapidly increased and intends to continue to increase its direct sales and support team consisting of sales professionals and engineers. The Company has expanded its sales force from 128 salespeople at December 31, 1997 to 251 salespeople at December 31, 1998 and expects to increase its sales force to approximately 450 salespeople by December 31, 1999.

In addition, Hyperion believes that the best way to care for a customer is to provide local customer service after the sale. Each of Hyperion's markets

has a dedicated team of trained customer care professionals committed to ensuring that we meet or exceed our customers' expectations. At December 31, 1998, Hyperion had approximately 136 professionals committed to its customer care effort, which Hyperion expects will increase to approximately 250 professionals by December 31, 1999.

Focus on Providing Bundled Packages of Communications Services. In response to market demands and to maximize our selling efforts, the Company offers a full suite of communications services to our customers. Hyperion offers its services individually to suit specific customer needs or bundled together to provide customers with a cost-effective and comprehensive communications solution. In addition to the pricing benefits Hyperion's customers receive from purchasing bundled communications services, the Company believes that bundled services provide Hyperion with increased customer retention, higher operating margins and a reduced cost of acquiring new customers.

The Company's service offerings currently include a wide range of local dial tone and long-distance services in all of its operating markets. In addition, Hyperion has launched internet access services, frame relay and ATM services in certain of our markets and plans to extend these services to all of our markets during 1999. To accelerate its frame relay and ATM service offerings, Hyperion recently entered into a wholesale provider agreement with ICI, whereby it will use ICI's frame relay network and data switches to offer data services to its customers and then move its customers' traffic onto its own network system as it becomes operational. The Company believes this approach provides an efficient market-entry strategy and allows it to build a market presence under the Hyperion trade name, while providing better long-term operating margins through the use of its own network system.

Drive On-Net Traffic Over High Capacity Fiber Optic Network System. The broad deployment of fiber optic cable in Hyperion's markets typically enables connectivity among the Company, the incumbent local exchange carrier ("LEC") central offices and the Company's customers. Hyperion expects this strategy to result in a high proportion of traffic that is both originated and terminated on its network system, which would provide the Company with higher long-term operating margins. As of December 31, 1998, the Company has collocated in 123 incumbent LEC central offices, a figure which is expected to increase to over 300 during 1999. In addition, as of December 31, 1998, in Hyperion's six most mature markets, 78% of the access lines in service have been provisioned completely on its own network system. Overall the Company had 110,005 installed access lines at December 31, 1998, approximately 63% of which are provisioned completely on Hyperion's network system.

In addition to the broad deployment of fiber optic cable in its markets, Hyperion has been aggressively adding fiber over long distances to create a fiber optic network system that connects its various markets. Once fully deployed, this fiber optic backbone will enhance the Company's ability to originate and terminate Hyperion's customers' communications traffic over our networks. We believe long-term operating margins on Hyperion's long distance and data transfer businesses will increase significantly as a result of connecting these markets.

As an alternative to fiber optic cable, Hyperion also plans to utilize wireless technologies to deliver the "last mile" of communications services where the use of fiber optic cable is not economical. Through the use of a fixed wireless technology known as LMDS, the Company will be able to provide in most of its markets an alternative means for establishing the connectivity that links Hyperion's customers to its network system. See "Recent Developments--LMDS Licenses." These customers might otherwise have limited access to a high speed fiber optic network. Therefore, the Company expects LMDS to increase the amount of on-net traffic we carry in the future.

Expand Market Roll-out Throughout Eastern United States. The Company recently announced that it is expanding the scope of its business plan to add 50 new markets to the existing 46 markets, expanding its presence to approximately 30 states throughout the eastern United States. These 96 markets will provide Hyperion with a market opportunity of more than 26 million addressable business access lines (approximately 34% of the nation's population), which currently

generate over \$50 billion of annual communications services revenues. Hyperion plans to roll out service in these new markets by installing nine new super switches that, together with regional switch modules, will serve several markets in geographic proximity to each super switch. Each of these markets will be connected to the system network by inter-city fiber that has been or will be purchased or leased from a number of fiber optic transmission providers.

Products and Services

Hyperion's products and services are designed to appeal to the sophisticated telecommunications needs of its business, governmental and educational customers.

Local Services. Hyperion provides local dial-tone services to customers, which allows them to complete calls in its calling area and to access a long distance calling area. Local services and long distance services can be bundled together using the same transport facility. Hyperion's networks are designed to allow a customer to easily increase or decrease capacity and alter enhanced services as the telecommunications requirements of the business change. In addition to its core local services, Hyperion also provides access to third party directory assistance and operator services.

Long Distance Services. Hyperion provides domestic and international long distance services for completing intrastate, interstate and international calls. Long distance service is offered as an additional service to Hyperion's local exchange customers. Long distance calls which do not terminate on Hyperion's networks (which are currently the bulk of such calls) are passed to long distance carriers which route the remaining portion of the call.

Enhanced Services. In addition to providing typical enhanced services such as voicemail, call transfer and conference calling, Hyperion offers additional value-added enhanced services to complement its core local and long distance services. These enhanced service offerings include:

Access to Internet Services--Enables customers to use its available capacity for access to Internet Service Providers ("ISP"s).

Data Networking Services--The Company can provide high-speed, broadband services to use for data and Internet access such as Integrated Services Digital Network (ISDN) and Primary Rate Interface

(PRI).

Specialized Application Services--The Company can create products and services that are tailored for target industries with special telecommunications needs such as the hospitality industry. These services typically include non-measured rate local calling, expanded local calling area, discounted long distance rates and tailored trunking configurations.

Ownership of the Company and the Operating Companies

As of December 31, 1998, Hyperion was a 64.7% owned subsidiary, on a fully diluted basis, of Adelphia. In addition, senior executives of the Company owned 4.6% of the common stock of the Company. Unless the context otherwise requires, references to the "networks" or the "Company's networks" mean the (a) 22 telecommunications networks (serving 46 markets) in operation or under construction (the "Existing Networks") and (b) additional networks under development (the "New Networks"). The Company's 22 Existing Networks were owned by ten wholly owned subsidiaries (through which the Company has an interest in 11 networks), one partnership (through which the Company has an interest in one network) in which it is the majority owner and nine joint venture investments (through which the Company has an interest in 10 networks) in which the Company owns at least 50%. The Company is responsible for the network design, management, billing and operation of the operating companies, for which it receives management fees.

The following is an overview of Hyperion's networks and respective ownership interests as of December 31, 1998.

Company Networks	Actual or Expected Date of Operation (a)	Hyperion Interest	Local Partner
Northeast Cluster			
Vermont	11/94	100.0%	
Syracuse, NY	8/92	100.0	
Buffalo, NY	1/95	100.0	
Albany, NY	6/99	100.0	
Mid-Atlantic Cluster			
Charlottesville, VA	1/95	100.0	
Scranton/Wilkes-Barre, PA	5/98	100.0	
Harrisburg, PA	4/95	100.0	
Morristown, NJ	7/96	100.0	
New Brunswick, NJ	11/95	100.0	
Philadelphia, PA	8/96	50.0	PECO Energy
Allentown/Bethlehem/Easton/Reading, PA	5/98	50.0	PECO Energy
York, PA	5/97	50.0	Susquehanna Cable
State College/Altoona, PA	10/98	50.0	Allegheny Energy
Richmond, VA	9/93	100.0(b)	
Mid-South Cluster			
Lexington, KY	6/97	100.0	
Louisville, KY	3/95	100.0	
Nashville, TN	11/94	95.0	InterMedia Partners
Baton Rouge, LA	12/97	100.0(b)	
Jackson, MS	12/97	100.0(b)	
Little Rock, AR	12/97	100.0(b)	
Other Networks			
Wichita, KS	9/94	100.0(b)	
Jacksonville, FL	9/92	100.0(b)	
Weighted Average Ownership	--	90% (c)	

(a) Refers to the date on which (i) the network is connected to at least one IXC POP, (ii) the network is capable of accepting traffic from IXCs and end users, (iii) the Company's central office is fully functional and (iv) the initial network SONET fiber ring has been completed.

(b) Gives effect to the Rollups and the pending purchase of the Entergy network interests as if such events occurred December 31, 1998.

(c) Based upon gross property, plant and equipment of the Company and the networks as of December 31, 1998, as adjusted for the purchase of certain partners' interests pursuant to the Rollups.

Operating Agreements

Generally, subsidiaries of the Company historically entered into partnership agreements (or limited liability agreements) with local partners to take advantage of the benefits of building networks in conjunction with local cable television or utility operators. Typically operating partnerships have been formed and operated pursuant to three key agreements: (i) a partnership or limited liability company agreement between the Company or one of its wholly owned subsidiaries and a cable operator or utility company (the "Local Partner Agreement"); (ii) a fiber capacity lease agreement between the local partner and the operating partnership (the "Fiber Lease Agreement"); and (iii) a management agreement between the operating partnership and the Company or one of its subsidiaries (the "Management Agreement"). As of December 31, 1998, 10 of the Company's 22 Existing Networks were 50% or less owned by the Company, excluding the effect of the rollups and the Entergy acquisition.

Local Partner Agreements

As part of its business development strategy, Hyperion has purchased its local partners' interests or entered into agreements to purchase these interests in most of its Existing Networks. Upon completion of these acquisitions, the original Local Partner Agreements are terminated. For the remaining Local Partnership Agreements, the summary below provides a brief description of the general terms and provisions.

Each Local Partner Agreement establishes the structure of the applicable operating partnership by determining, among other things, the partner's capital contribution requirements, capital structure, purpose and scope of business activities, transfer restrictions, dissolution procedures, duration and competition restrictions, as well as the voting and buy/sell rights and rights of first refusal of the partners of the operating partnership. The following discussion applies to partnership and limited liability company agreements.

Ownership and Capital Contributions. The initial capital contributions and percentage of ownership of the operating partnerships vary. Some of the Local Partner Agreements establish maximum capital contributions such that each partner's ultimate aggregate capital contribution is determined at the operating partnership's inception. Capital contributions in excess of the initial capital contribution may be required in several Local Partner Agreements, but generally either must be initiated by the manager of the operating partnership or approved by at least a majority vote of the management committee. Generally, the percentage of ownership is also fixed at the operating partnership's inception. Absent an agreement by the partners, generally, the only circumstances that result in the dilution of such partner's ownership interest are a partner's failure to make a capital contribution or its failure to exercise a right of first refusal.

Matters Requiring a Vote. Most partner or management committee votes of an operating partnership require only a majority vote; however, a unanimous or supermajority vote of the partners or management committee is generally required for, among other things, expansion of the scope of the business activities in the defined business area, admission of additional partners and merger or consolidation with any other entity if the operating partnership is not the surviving entity.

Distributions. Generally, the Local Partner Agreements allow for distributions to the partners; however, the Local Partner Agreements vary with regard to the procedure for determining if, when and how much of a distribution should be made. The partners or the partnership's managing committee makes such determinations by either majority approval or unanimous consent. All distributions are required to be made in proportion to each partner's percentage interest in the partnership.

Transfer of Ownership. The Local Partner Agreements generally prohibit the transfer of partnership interests, including most changes in control, or impose restrictions that significantly limit a partner's ability to transfer its partnership interest. Generally, transfers of entire partnership interests to

subsidiaries of a partner's parent corporation and the sale or disposition of all or substantially all of the stock or assets of a partner's affiliates are expressly permitted in the typical Local Partner Agreement.

Rights of First Refusal; Buy/Sell Agreements. The partners of most of the operating partnerships also retain certain rights of first refusal and buy/sell rights. Generally, after a specified period of time, usually three to six years after the inception of the operating partnership, either partner may transfer its interest to an unrelated third party if such partner first offers its interest to the other partner at the same terms and the other partner elects not to purchase the interest. The right of first refusal usually requires that the selling partner sell all, and not less than all, of its partnership interest pursuant to an offer by a bona fide third party. The selling party must first give the other partner the opportunity to purchase the interest at the same price and under the same terms as the third party's offer.

In addition, in most of the operating partnerships, either partner can, after a specified period of time, usually five to eight years after the inception of the partnership, make an offer to the other partner to sell its own interest. Within 30 to 60 days of submitting a price which generally must be based on a written third party valuation of the partnership interest, the other partner must respond to the offer indicating its election to either accept the offer to buy or sell at the offered price. A partner in one of the partnerships has the right after a specified period of time to put its interest in the respective partnership to the Company at an amount equal to the partner's capital contributions plus interest less any distributions pursuant to the other agreement.

Term. Most of the operating partnerships were created in the last five years and have a duration of 10 to 25 years unless earlier dissolved. Generally, each partner and certain of its affiliates are restricted from competing with the operating partnership in the defined business area so long as the partner is a partner plus two or three years thereafter.

Fiber Lease Agreements

Generally, the operating partnerships lease fiber optic capacity from their local partners or former local partners. In some instances, the operating partnerships lease existing fiber optic capacity and in other instances, the operating partnerships request the local partners or former local partners to construct new fiber optic capacity. In many cases, local partners or former local partners upgrade the capacity of their cable or utility infrastructure, and as a result, share construction costs with the operating partnership. Monthly lease payments in both instances are based on the amortization of the operating partnership's share of the local partner's cost of construction and material costs over the term of the Fiber Lease Agreement. Because construction and material costs are amortized over the then current term of the Fiber Lease Agreement, it is possible for the amount of a monthly lease payment to be significantly lower during a renewal term unless the construction of additional fiber optic cable is scheduled for such renewal term. Typically, the amount of the lease payments in a renewal period equals the amount of monthly maintenance costs for the leased fiber optic cable.

Substantially all of the Fiber Lease Agreements are in their initial terms. Most of the initial terms vary from five to 25 years in length. The Fiber Lease Agreements contain various renewal options. Generally, either party can terminate the Fiber Lease Agreement at the end of the then current term if the terminating party provides prior written notice to the other party. Several of the Fiber Lease Agreements contain termination rights which provide the lessor with the option to terminate the lease if the lessor becomes subject to telecommunications regulation, an action is brought against the lessor challenging or seeking to adversely modify the lessor's continued validity or authority to operate, legal or regulatory determination renders it unlawful or impossible for the lessor to satisfy its obligations under the lease or in case of an imposition of public utility or common carrier status on the lessor as a result of its performance of the lease.

Throughout the term of the Fiber Lease Agreements and thereafter, title to the fiber optic cable remains with the local partner or former local partners. Similarly, the operating partnerships retain title to all of their own electronics and switches that become a part of the network. A local partner or

former local partner cannot sell the fiber subject to the Fiber Lease Agreement to a third party unless its obligations under the Fiber Lease Agreement are assumed by the third party.

The amount of the lease payments could be affected by the costs the local partners or former local partners incur for attachments to poles, or use of conduit, owned by incumbent LECs or electric utilities. Various state public utilities commissions ("State PUCs") and the FCC are reviewing whether use of local partner or former local partners facilities for telecommunications purposes (as occurs when the operating companies lease fiber optic capacity from local partners or former local partners) should entitle incumbent LECs and electric utilities to raise pole attachment or conduit occupancy fees. Such increased fees could result in an increase in the amount of the lease payments made by the operating companies to the local partners or former local partners. In some cases, State PUCs attempt to directly regulate the fiber lease contracts between the operating companies and their local partners or former local partners.

In cases where the Company acquires 100% of the ownership interest of an operating partnership by an acquisition of interests from the local partner, the Fiber Lease Agreement typically is amended to provide for a 10 to 25 year lease of fiber optic capacity from the former local partner that exited the partnership.

On February 20, 1997, the Company entered into several agreements with Telergy, Inc. and certain of its affiliates regarding the lease of dark fiber in New York State. Pursuant to these agreements and in consideration of a payment of \$20 million, the Company received (i) a \$20 million senior secured note from Telergy, Inc., and (ii) a fully prepaid lease from a Telergy affiliate for at least 25 years (with two additional ten-year extensions) for 24 strands of dark fiber installed or to be installed in a New York fiber optic telecommunications backbone network. The fiber optic backbone network will cover approximately 500 miles from Buffalo to Syracuse to Albany to New York City, New York, and will provide interconnection capability for the Company's operating networks in the state of New York.

IRU Agreements

The Company has entered into several agreements that entitle the Company to a long-term lease or an IRU to approximately 9,000 route miles of local and long-haul dark fiber. Generally each agreement requires Hyperion to pay an aggregate price consisting of an initial payment, followed by installments during the construction period based upon achieving certain milestones (e.g., commencement of construction, conduit installation and fiber installation). The final payment for each segment will be made at the time of acceptance.

Each agreement provides for the sharing of certain maintenance and operating costs. The agreements establish anticipated delivery dates for construction and delivery of segments along the route of Hyperion's networks. The agreements provide for penalties in the event of delay of segments and, in certain circumstances, allow Hyperion to terminate non-delivered segments of the contracts.

AT&T Lease Agreement

On December 31, 1997 the Company consummated an agreement for a \$24.5 million long term lease facility from AT&T Capital Corporation (the "AT&T Lease Agreement"). The AT&T Lease Agreement provides financing for certain of the operating companies' switching equipment. Included in the AT&T Lease Agreement is the sale and leaseback of certain switching equipment for which the Company received \$14.9 million. The terms of the switching equipment leases under the AT&T Lease Agreement are seven and one half years, commencing December 31, 1997. The AT&T Lease Agreement requires the Company to maintain and insure the leased equipment and prohibits the Company from subleasing the equipment, except to certain designated Company subsidiaries. Under the AT&T Lease Agreement, the Company is required to indemnify AT&T Capital Corporation for certain claims with respect to the leased equipment and for certain tax liabilities.

Management Agreements

Generally, the Company or a wholly owned subsidiary of the Company provides the operating partnerships with the following services pursuant to the Management Agreement for a fee based on the Company's cost of providing such services: general management, monitoring, marketing, regulatory processing, accounting, engineering, designing, planning, construction, maintenance, operations, service ordering and billing. The term of the typical Management Agreement is three or five years and automatically renews for continuous one-year periods unless one party provides the other with written notice that it intends to terminate the agreement.

Sales and Marketing

The Company targets its network sales and marketing activities to medium and large businesses, government and educational end users and resellers, including IXCs. The Company services its customers through a dedicated sales force of 251 professionals at December 31, 1998 focused on selling the Company's portfolio of service offerings, and currently has over 136 technicians, customer service representatives and administrative support staff at December 31, 1998, enabling the Company to provide its customers with continuous support and superior service. The Company expects to increase its marketing efforts by increasing the size of its current sales force during 1999 to approximately 450 professionals as it increases the breadth of its product offerings to satisfy the growing telecommunications needs of its customers. In addition, the Company has initiated direct marketing and sales of local telecommunications services on an unbundled loop basis to or through total service resale to small business customers in certain markets, generally offering such services under either the Hyperion name or a co-branded name that includes the name of the particular local partner. The Company's networks offer their services in accordance with tariffs filed with the FCC for interstate services and State PUCs for intrastate services. The operating companies are classified as non-dominant carriers by the FCC and therefore have substantial pricing flexibility and in many cases may enter into customer and product specific agreements.

End Users

The Company targets end users which include medium and large businesses, governmental and educational institutions and other telecommunications service providers. End users are currently marketed through Company direct sales representatives in each market. The national sales organization also provides support for the local sales groups and develops new product offerings and customized telecommunications applications and solutions which address the specific requirements of particular customers. In addition, the Company markets the operating companies' products through advertisements, media relations, direct mail and participation in trade conferences. End users typically commit to a service agreement for a term of three to five years which is either renegotiated or automatically converted to a month-to-month arrangement at the end of the contract term. The Company believes it will be able to continue to compete effectively for end users by offering superior reliability, product diversity, service and custom solutions to end user needs at competitive prices. A significant component of an operating company's reliability will be its ability to offer customers end-to-end SONET ring construction for many localized applications. The operating companies' construction of SONET rings combined with the Company's large network size will enable the operating companies to offer fiber optic coverage superior to the incumbent LEC in its markets.

Resellers

Resellers utilize the operating companies' services primarily as a local component of their own service offerings to end-users. The Company has national supplier agreements with all of the major IXCs. The Company believes it can effectively provide IXCs with a full complement of traditional access services as well as switched services. Factors that increase the value of the Company's networks to IXCs include reliability, state-of-the-art technology, route diversity, and ease of ordering and customer service. The Company also generally prices the services of an operating company at a discount relative to the incumbent LEC. In order to further complement the services provided to the IXCs, the Company integrates its networks with IXC networks to enable the IXC to (i) access service, billing and other data directly from the Company and (ii) electronically send automated service requests to the Company. In pursuing this

strategy, the Company has entered into the National Service Agreement with AT&T pursuant to which the Company through its networks is an AT&T preferred supplier of dedicated special access and switched access transport services. National Service Agreement requires the Company to provide such services to AT&T at a discount from the tariffed or published LEC rates. In addition, the Company has entered into the MCIWorldCom Preferred Provider Agreement pursuant to which the Company is designated MCIWorldCom's preferred provider of new end user dedicated access circuits and of end user dedicated access circuits resulting from conversions from the incumbent LEC in the Company's markets.

Special Purpose Networks

The Company develops special purpose networks in conjunction with the operating companies in order to meet specific customer network requirements. To date, these special purpose networks have included construction of IXC backbone networks, campus networks, private carriage networks and other similar network applications. The terms and conditions for these special purpose networks are generally specified in agreements with three to five year terms which automatically renew on a month-to-month basis. In addition, special customer networks are normally constructed with excess fiber band width capacity, which allows the Company to make additional capacity available to other end users.

The Company's Networks

Network Development and Design

Prior to any network construction in a particular market, the Company's corporate development staff reviews the demographic, economic, competitive and telecommunications demand characteristics of the market. These characteristics generally include market location, the size of the telecommunications market, the number and size of business, educational and government end users and the economic prospects for the area. In addition, the Company also carefully analyzes Local Exchange Carriers Central Office ("LEC-CO") access line demographic data. The Company also analyzes market size utilizing a variety of data, including available estimates of the number of interstate access and intrastate private lines in the region, which is available from the FCC.

If a particular market targeted for development is deemed to have sufficiently attractive demographic, economic, competitive and telecommunications demand characteristics, the Company's network planning and design personnel, generally working in conjunction with the Company's local partner, Adelphia, or one of Adelphia's affiliates, design a large regional network targeted to provide access to the identified business, educational and government end user revenue base and to the IXC POPs and the LEC-COs in the geographic area covered by the proposed network. The actual network design is influenced by a number of market, cost and technical factors including: (i) availability and ease of fiber deployment; (ii) location of LEC-COs and IXC POPs; (iii) the Company's market information; and (iv) cost of construction.

Network Construction

The Company's networks are constructed to cost-effectively access areas of significant end user telecommunications traffic, as well as the majority of the LEC-COs, POPs and most of the IXCs. The Company establishes with its local partner or Adelphia general requirements for network design including engineering specifications, fiber type and amount, construction timelines and quality control. The Company's engineering personnel provide project management, including contract negotiation and overall supervision of the construction, testing and certification of all facilities. The construction period for a new network varies depending upon the number of route miles to be installed, the initial number of buildings targeted for connection to the network, the general deployment of the network and other factors. Networks that the Company has installed to date have generally become operational within six to ten months after the beginning of construction.

Network Operating Control Center

In Coudersport, Pennsylvania, the Company has built the Network Operating Control Center ("NOCC"), which is equipped with state-of-the-art system monitoring and control technology. The NOCC is a single point interface for monitoring all of the Company's networks and provisioning all services and systems necessary to operate the networks. The NOCC supports all of the Company's networks including the management of 1,748 building connections, 20 switches or remote switching modules and 15,005 network route miles as of December 31, 1998. The NOCC is designed to accommodate the Company's anticipated growth.

The NOCC is utilized for a variety of network management and control functions including monitoring, managing and diagnosing the Company's SONET networks, central office equipment, customer circuits and signals and the Company's switches and associated equipment. The NOCC is also the location where the Company provisions, coordinates, tests and accepts all orders for switched and dedicated circuit orders. In addition, the NOCC maintains the database for the Company's circuits and network availability. Network personnel at the NOCC also develop and distribute a variety of software utilized to manage and maintain the networks.

Equipment Supply

The Company and the operating companies purchase fiber optic transmission and other electronic equipment from Lucent, Fujitsu, Tellabs, and other suppliers at negotiated prices. The Company expects that fiber optic cable, equipment and supplies for the construction and development of its networks will continue to be readily available from Lucent, Fujitsu, Tellabs and other suppliers as required. The Company has negotiated multi-year contracts for equipment with Lucent, Fujitsu, and Tellabs. The Company and the operating companies have deployed 17 Lucent switches and three Lucent remote switching modules, which deliver full switching functionality, in 20 of its current markets. The Company plans to deploy an additional nine regional super switches during 1999.

Connections to Customer Locations

Office buildings are connected by network backbone extensions to one of a number of physical rings of fiber optic cable, which originate and terminate at the operating company's central office. Signals are sent simultaneously on both primary and alternate protection paths through a network backbone to the operating company's central office. Within each building, operating company-owned internal wiring connects the operating company's fiber optic terminal equipment to the customer premises. Customer equipment is connected to operating company-provided electronic equipment generally located where customer transmissions are digitized, combined and converted to an optical signal. The traffic is then transmitted through the network backbone to the operating company's central office where it can be reconfigured for routing to its ultimate destination on the network.

The operating company locates its fiber optic equipment in space provided by the building owner or, more typically, on a customer's premises. IXCs often enter into discussions with building owners to allow the Company to serve the IXCs' customers. This network configuration enables the Company to share electronic equipment among multiple customers, causes little interruption for customers during installation and maintenance and allows the Company to introduce new services rapidly and at low incremental cost.

Employees

As of December 31, 1998, the operating companies and the Company employed 969 employees. In support of the operating companies' and the Company's operations, the Company also regularly uses the services of its local partners, employees and contract technicians for the installation and maintenance of its networks. None of the operating companies' or the Company's employees is represented by a collective bargaining agreement. The Company believes that the operating companies' and the Company's relations with their respective employees are good.

Competition

The Company faces competition from many competitors with significantly greater financial resources, well-established brand names and large, existing installed customer bases. Moreover, we expect the level of competition to intensify in the future.

In each of the markets served by the Company's networks, the services offered by the Company compete principally with the services offered by the incumbent LEC serving that area. Incumbent LECs have long-standing relationships with their customers, have the potential to subsidize competitive services from monopoly service revenues, and benefit from favorable state and federal regulations. In light of the passage of the Telecommunications Act of 1996 (the "Telecommunications Act"), federal and state regulatory initiatives will provide increased business opportunities to competitive local exchange carriers ("CLECs") such as the Company, but regulators are likely to provide incumbent LECs with increased pricing flexibility for their services as competition increases. Further, if a Regional Bell Operating Company ("RBOC") is authorized to provide in region long distance service in one or more states by fulfilling the market operating provisions of the Telecommunications Act, the RBOC may be able to offer "one stop shopping" that would be competitive with the Company's offerings. To date, each request for such authority has been denied by the FCC. An approval could result in decreased market share for the major IXCs, which are among the operating companies' significant customers. Any of these results could have an adverse effect on the Company.

There has been significant merger activity among the RBOCs in anticipation of entry into the long distance market, including the completed merger of Bell Atlantic and NYNEX, whose combined territory covers a substantial portion of the Company's markets. Other combinations have occurred in the industry, which may have an effect on the Company, such as the combination of AT&T Corp. and Teleport Communications Group Inc. ("TCG") and the pending combination of Bell Atlantic and GTE. The effects of these combinations are unknown at this time. The Company believes that combinations of RBOCs and others will also affect the Company's strategy of originating and terminating a significant proportion of its customers' communications traffic over its own networks, rather than relying on the network of the incumbent LEC.

The Company also faces, and will continue to face, competition from other current and potential market entrants, including other CLECs, incumbent LECs which are not subject to RBOC restrictions on long distance, AT&T, MCIWorldCom, Sprint and other IXCs, cable television companies, electric utilities, microwave carriers, wireless telecommunications providers and private networks built by large end users. In addition, new carriers, such as Williams, Qwest Communications International and Level 3 Communications are building and managing nationwide networks which, in some cases, are designed to provide local services. Further, AT&T's acquisition of TCI and MediaOne will exploit ubiquitous local cable infrastructure for telecommunications and other services provided by the operating companies. Finally, although the Company has generally good relationships with the other existing IXCs, there are no assurances that any of these IXCs will not build their own facilities, purchase other carriers or their facilities, or resell the services of other carriers rather than use the Company's services when entering the market for local exchange services.

Regulation

Government Overview

A significant portion of the services provided by the Company and its networks are subject to regulation by federal, state and local government agencies. Future federal or state regulations and legislation may be less favorable to us than current regulation and legislation and therefore may have a material and adverse impact on our business and financial projects. In addition, we may expand significant financial and managerial resources to participate in proceedings setting rules at either federal or state level, without achieving a favorable result.

The Telecommunications Act ("Telecommunications Act") enacted on February 21, 1996, substantially departs from prior legislation in the telecommunications industry by establishing local exchange competition as a national policy. This act removes state regulatory barriers to competition, and imposes numerous requirements to facilitate the provision of local telecommunications services by multiple providers. For instance, carriers must provide to each other services for resale, number portability, dialing parity, access to rights of way, and compensation for traffic they exchange. Incumbent Local Exchange Carriers ("ILECs") must provide competitors with network interconnection, access to unbundled network elements, and collocation at ILEC premises, among other things. Finally, the FCC is responsible for implementing and presiding over regimes for universal service subsidiaries and access.

The FCC is charged with the broad responsibility of implementing the local competition provisions of the Telecommunications Act. It has done so by promulgating rules which encourage increased local competition. In 1997, a federal appeals court for the Eighth Circuit vacated some of these rules. In January 1999, the United States Supreme Court reversed elements of the Eighth Circuit's ruling, finding that the FCC has broad authority to interpret the Telecommunications Act and issue rules for its implementation. Specifically, the Court stated that the FCC has authority to set pricing guidelines for unbundled network elements, to prevent ILECs from dismantling existing combinations of network elements, and to establish rules allowing competitors to "pick and choose" among provisions of existing interconnection agreements. However, the Court vacated the FCC's rules that identified the unbundled network elements that ILECs must provide to CLECs. The FCC recently initiated a new proceeding to reexamine which unbundled network elements ILECs must provide. In addition, because the Eighth Circuit had only ruled on the FCC's jurisdiction to set a pricing methodology, the ILECs have renewed their opposition to the actual methodology.

Many new carriers have experienced difficulties in working with the ILECs, with respect to provisioning, interconnection, rights-of-way, collocation and implementing the systems used by these new carriers to order and receive unbundled network elements and wholesale service from the ILECs. Coordination with ILECs is necessary for new carriers such as us to provide local service to customers on a timely and competitive basis. The Telecommunications Act created incentives for ILECs to cooperate with new carriers and permit access to their facilities satisfied statutory conditions designed to open their local markets to competition. The ILECs in the Company's proposed markets are not yet permitted by the FCC to offer long distance services and the Company cannot be assured that these ILECs will be accommodating to the Operating Companies once they are permitted to offer long distance service. If the operating companies are unable to obtain the cooperation of a ILEC in a region, whether or not such ILEC has been authorized to offer long distance service, ability to offer local services in such region on a timely and cost effective basis would be adversely affected.

The FCC recently adopted new rules designed to make it easier and less expensive for CLECs to obtain collocation at ILEC central offices by, among other things, restricting the ILECs' ability to prevent certain types of equipment from being collocated and requiring ILECs to offer alternative collocation arrangements to CLECs. The FCC also initiated a new proceeding to address line sharing which, if implemented, would allow CLECs to offer data services over the same line that a consumer uses for voice services without the CLEC having to provide the voice service. While the Company expects that the FCC's new collocation rules will be beneficial to the Operating Companies, it remains uncertain that these new rules will be implemented in a favorable manner. Moreover, ILECs or other parties may ask that FCC to reconsider some or all of its new collocation rules, or may appeal these rules in federal court.

A number of ILECs around the country have been contesting whether the obligation to pay reciprocal compensation to CLECs should apply to local telephone calls terminating ISPs. The ILECs claim that this traffic is interstate in nature and therefore should be exempt from compensation arrangements applicable to local, intrastate calls. Most states have required ILEC to pay ISPs reciprocal compensation. However, on February 25, 1999, the FCC adopted an order in which it determined that calls to ISPs are interstate in

nature and proposed rules to govern compensation to carriers for transmitting these calls. It stated, however, that its action was not intended to dislodge previous state decisions concerning interconnection agreements between ILECs and ILECs to require reciprocal compensation between two local carriers jointly delivering dial-up traffic to ISPs. Although the FCC does not intend to require ISPs to pay access charges to contribute to universal service funds, the FCC's order could affect the costs incurred by ISPs and the demand for their offerings. An unfavorable outcome could materially affect the Company's potential future revenues.

Several ILECs have recently filed petitions at the FCC requesting a waiver of certain obligations imposed on incumbent LECs in the Telecommunications Act with respect to ILEC-provisioned high-speed data services, including, among other things, the obligation to unbundle and offer for resale such services. In addition, the ILECs are seeking to provide high-speed data services on an interLATA basis without complying with the market opening provisions of the competitive checklist set forth in the Telecommunications Act, which would be otherwise required of them. The FCC has subsequently approved that such services are subject to interstate jurisdiction and to the resale and unbundling obligation of the Telecommunications Act. However, the FCC has initiated a proceeding to determine whether ILECs can create separate affiliates for their high speed data services that would be free from these obligations. This outcome could have a material adverse effect on the Company.

Any of the regulatory changes discussed above could require renegotiation of relevant portions of existing interconnection agreements, or subject them to additional court and regulatory proceedings. It remains to be seen whether the operating companies can continue to obtain and maintain interconnection agreements on terms acceptable to them in every state, though most states have already adopted pricing rules, if not interim prices, which are for the most part consistent with the FCC's related pricing provisions.

In an exercise of its "forbearance authority," the FCC has ruled that following a transition period nondominant IXCs will no longer be able to file tariffs with the FCC concerning their interexchange long distance services (the "IXC Detariffing Order"). Tariffs set forth the terms and conditions under which the operating companies provide services. This would deprive the Company of the advantages of being able to rely on terms and conditions contained in a filed tariff, requiring instead reliance on individual contracts. The IXC Detariffing Order has been stayed pending review in the U.S. Court of Appeals for the District of Columbia.

In May 1997, the FCC released an order establishing a significantly expanded federal universal service subsidy regime. For example, the FCC established new subsidies for telecommunications and information services provided to qualifying schools and libraries with an annual cap of \$2.3 billion and for services provided to rural health care providers with an annual cap of \$400 million. The FCC also expanded the federal subsidies for local exchange telephone service provided to low-income consumers. Providers of interstate telecommunications services, such as the Company, as well as certain other entities, must pay for these programs. The Company's share of the payments into these federal subsidy funds will be based on its share of certain defined telecommunications end-users revenues. Currently, the FCC is assessing such payments on the basis of a provider's revenue for the previous year. In the May 1997 order, the FCC also announced that it will soon revise its rules for subsidizing service provided to consumers in high cost areas, which may result in further substantial increases in the overall cost of the subsidy program. Several parties have appealed the May 1997 order. Such appeals have been consolidated and transferred to the United States Court of Appeals for the Fifth Circuit where oral argument was heard in December 1998. Various states are also in the process of implementing their own universal service programs.

To the extent that the operating companies provide interexchange telecommunications service, access charges are required to be paid to ILECs when the facilities of those companies are used to originate or terminate interexchange calls. Also, as CLECs, the operating companies provide access service to other interexchange service providers. The interstate access charges of ILECs are subject to extensive regulation by the FCC, while those of CLECs are subject to a lesser degree of FCC regulation but remain subject to the requirement that all charges be just, reasonable, and not unreasonably discriminatory. In two orders released in December 1996 and May 1997, the FCC made major changes in the interstate access charge structure. In the December 1996 order, the FCC removed restrictions on ILECs ability to lower access prices

and relaxed the regulation of new switched access services in those markets where there are other providers of access service. If this increased pricing flexibility is not effectively monitored by federal regulators, it could have a material adverse effect on the Company's ability to compete in providing interstate access services. The May 1997 order substantially increased the cost that ILECs subject to the FCC's price cap rules ("price cap LECs") recover through a monthly, non-traffic-sensitive access charges. In the May 1997 order, the FCC also announced its plan to bring interstate access rate levels more in line with cost. The plan will include rules that are expected to be established sometime in 1999 that may grant price cap LECs increased pricing flexibility upon demonstration of increased competition (or potential competition) in relevant markets. The manner in which the FCC implements this approach to lowering access charge levels could have a material effect on the Company's ability to compete in providing interstate access services.

In addition, the operating companies assess access charges to companies that use their facilities to originate or terminate long distance calls. Some of these companies, including AT&T and Sprint, have announced plans to resist paying access charges that exceed the access charges of the ILEC in any given geographic area. While operating companies have not experienced any such challenges to their rights to collect access charges, they could experience them in the future. If so, the effect upon the Company's business could be material and adverse.

The Telecommunications Act prohibits state and local governments from enforcing any law, rule or legal requirement that prohibits or has the effect of prohibiting any entity from providing interstate or intrastate telecommunications services. States retain jurisdiction under the Telecommunications Act to adopt laws necessary to preserve universal service, protect public safety and welfare, ensure the continued quality of telecommunications services and safeguard the rights of consumers. The Company has challenged states' attempts to limit competition in certain rural areas. An FCC order is pending. Depending on the result, the Company's expansion plans may be adversely affected.

The FCC also presides over ongoing proceedings addressing a variety of other matters, including number portability, internet telephony, slamming, and pole attachment. The outcome of any such proceedings may adversely affect the Company and its ability to offer service in competition with LECs.

State Regulation

Most State PUCs require companies that wish to provide intrastate common carrier services to be certified to provide such services. These certifications generally require a showing that the carrier has adequate financial, managerial and technical resources to offer the proposed services in a manner consistent with the public interest.

In addition, operating companies have been certificated or are otherwise authorized to provide telecommunications services in Alabama, Arkansas, Connecticut, Delaware, District of Columbia, Florida, Indiana, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Mississippi, New Hampshire, New Jersey, New York, North Carolina, Ohio, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Vermont and Virginia and West Virginia. The certificates or other authorizations permit the operating companies to provide a full range of local telecommunications services, including basic local exchange service. In certain states, each of the Company, its subsidiaries and the operating companies may be subject to additional state regulatory requirements, including tariff filing requirements, to begin offering the telecommunications services for which such entities have been certificated. In some states, an operating company's tariff lists a rate range or sets prices on an individual case basis. Many states also may have additional regulatory requirements such as reporting and customer service and quality requirements, Y2K compliance, unbundling and universal service contributions all of which are subject to change and may adversely affect the Company. In addition, in virtually every state, the Company's certificate or other authorization is subject to the outcome of proceedings by the state commission that address regulation of LECs and CLECs, competition, geographic build-out, mandatory detariffing, and service requirements, and universal service issues.

In addition to obtaining certification, an operating company must negotiate terms of interconnection with the incumbent LEC before it can begin

providing switched services. To date, the operating companies have negotiated interconnection agreements with one or more of the incumbent LECs, in each state in which they have been certificated. Agreements are subject to state PUC approval.

Local Government Authorizations

An operating company may be required to obtain from municipal authorities street opening and construction permits, or operating franchises, to install and expand its fiber optic networks in certain cities. In some cities, the local partners or subcontractors may already possess the requisite authorizations to construct or expand the Company's networks. An operating company or its local partners also may be required to obtain a license to attach facilities to utility poles in order to build and expand facilities. Because utilities that are owned by a cooperative or municipality are not subject to federal pole attachment regulation, there are no assurances that an operating company or its local partners will be able to obtain pole attachments from these utilities at reasonable rates, terms and conditions.

In some of the areas where the operating companies provide service, their local partners pay license or franchise fees based on a percent of fiber lease payment revenues. In addition, in areas where the Company does not use facilities constructed by a local partner, the operating company may be required to pay such fees. There are no assurances that certain municipalities that do not currently impose fees will not seek to impose fees in the future, nor is there any assurance that, following the expiration of existing franchises, fees will remain at their current levels. In addition, some municipalities may seek to impose requirements or fees on users of transmission facilities, even though they do not own such facilities.

In many markets, other companies providing local telecommunications services, particularly the incumbent LECs, currently are excused from paying license or franchise fees or pay fees that are materially lower than those required to be paid by the operating company or local partner. The Telecommunications Act requires municipalities to charge nondiscriminatory fees to all telecommunications providers, but it is uncertain how quickly this requirement will be implemented by particular municipalities in which the Company operates or plans to operate or whether it will be implemented without a legal challenge initiated by the Company or another CLEC.

If any of the existing Local Partner Agreements or Fiber Lease Agreements held by a local partner or an operating company for a particular market were terminated prior to its expiration date and the local partner or operating company were forced to remove its fiber optic cables from the streets or abandon its network in place, even with compensation, such termination could have a material adverse effect on the Company.

ITEM 2. PROPERTIES

The Company leases its principal executive offices from Adelpia in Coudersport, Pennsylvania and leases its offices in Pittsburgh, Pennsylvania. Additionally, the Company owns its NOCC facilities.

All of the fiber optic cable, fiber optic telecommunications equipment and other properties and equipment used in the networks, are owned or leased by the applicable operating company. Fiber optic cable plant used in providing service is primarily on or under public roads, highways or streets, with the remainder being on or under private property. As of December 31, 1998, the Company's total telecommunications equipment in service consists of fiber optic telecommunications equipment, fiber optic cable, switches, furniture and fixtures, leasehold improvements and construction in progress. Such properties do not lend themselves to description by character and location of principal units.

Substantially all of the fiber optic telecommunications equipment used in the Company's networks is housed in multiple leased facilities in various locations throughout the metropolitan areas served by the Company. The Company believes that its properties and those of its operating companies are adequate and suitable for their intended purpose.

ITEM 3. LEGAL PROCEEDINGS

On February 24, 1999, the Company was served with a summons and complaint filed in the United States District Court for the Northern District of New York, Case Number 99-CV-268, by Hyperion Solutions Corporation ("Solutions"), which is described in the complaint as a company in the business of developing, marketing and supporting comprehensive computer software tools, executive information systems and applications that companies use to improve their business performance. The complaint alleges, among other matters, that the Company's use of the name "Hyperion" in its business infringes upon various trademarks and service marks of Solutions in violation of federal trademark laws and violates various New York business practices, advertising and business reputation laws. The complaint seeks, among other matters, to enjoin the Company from using the name or mark "Hyperion" in the Company's business as well as to recover unspecified damages, treble damages and attorneys' fees. Management of the Company believes that the Company has meritorious defenses to the complaint and intends to vigorously defend this lawsuit. Although management believes that this lawsuit will not in any event have a material adverse effect upon the Company, no assurance can be given regarding the effect upon the Company if Solutions were to prevail in this lawsuit.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of security holders during the quarter ended December 31, 1998, other than those previously reported on the Company's Form 10-Q for the quarterly period ended December 31, 1998.

Executive Officers of the Registrant

The executive officers of the Company are:

Name	Age	Position
Executive Officers		
John J. Rigas.....	74	Chairman and Director
James P. Rigas.....	41	Vice Chairman, Chief Executive Officer and Director
Michael J. Rigas.....	45	Vice Chairman and Director
Timothy J. Rigas.....	42	Vice Chairman, Chief Financial Officer, Treasurer and Director
Daniel R. Milliard.....	51	Vice Chairman, President, Secretary and Director
Other Officers		
Edward E. Babcock, Jr.....	36	Vice President, Finance
Thomas W. Cady.....	44	Vice President, Sales and Marketing
Mark Erickson.....	45	Vice President, Operations
John B. Glicksman.....	38	Vice President, General Counsel, Assistant Secretary
Theodore A. Huf.....	57	Vice President, Engineering
John D. Lasater.....	46	Vice President, National Accounts
Jeffrey J. Miller.....	36	Vice President, Business Development

Executive Officers

John J. Rigas is the Chairman of the Board of the Company. He also is the founder, Chairman, Chief Executive Officer and President of Adelphia. Mr. Rigas has owned and operated cable television systems since 1952. Among his business and community service activities, Mr. Rigas is Chairman of the Board of Directors of Citizens Bank Corp., Inc., Coudersport, Pennsylvania and a member of the Board of Directors of the Charles Cole Memorial Hospital. He is a director of the National Cable Television Association and a member of its Pioneer Association and a past President of the Pennsylvania Cable Television Association. He is also a member of the Board of Directors of C-SPAN and the Cable Advertising Bureau, and is a Trustee of St. Bonaventure University. He graduated from Rensselaer Polytechnic Institute with a B.S. in Management Engineering in 1950.

John J. Rigas is the father of Michael J. Rigas, Timothy J. Rigas and James P. Rigas, each of whom currently serves as a director and executive officer of the Company.

James P. Rigas is Vice Chairman, Chief Executive Officer and a Director of the Company, Executive Vice President, Strategic Planning and a Director of Adelphia and a Vice President and Director of Adelphia's other subsidiaries. Mr. Rigas currently spend substantially all of his time on concerns of the Company. He has been with Adelphia since 1986. Mr. Rigas graduated from Harvard University (magna cum laude) in 1980 and received a Juris Doctor degree and an M.A. degree in Economics from Stanford University in 1984. From June 1984 to February 1986, he was a consultant with Bain & Co., a management consulting firm.

Michael J. Rigas is Vice Chairman and a Director of the Company, Executive Vice President, Operations and a Director of Adelphia and a Vice President and Director of Adelphia's other subsidiaries. He has been with Adelphia since 1981. From 1979 to 1981, he worked for Webster, Chamberlain & Bean, a Washington, D.C. law firm. Mr. Rigas graduated from Harvard University (magna cum laude) in 1976 and received his Juris Doctor degree from Harvard Law School in 1979.

Timothy J. Rigas is Vice Chairman, Chief Financial Officer, Treasurer and a Director of the Company, Executive Vice President, Chief Accounting Officer, Treasurer and a Director of Adelphia, and a Vice President and Director of Adelphia's other subsidiaries. He has been with Adelphia since 1979. Mr.

Rigas graduated from the University of Pennsylvania, Wharton School, with a B.S. degree in Economics (cum laude) in 1978.

Daniel R. Milliard is Vice Chairman, President, Secretary and a Director of the Company, and Senior Vice President and Secretary and a Director of Adelpia and its other subsidiaries. Mr. Milliard currently spends substantially all of his time on concerns of the Company. He has been with Adelpia since 1982. He served as outside general counsel to Adelpia's predecessors from 1979 to 1982. Mr. Milliard graduated from American University in 1970 with a B.S. degree in Business Administration. He received an M.A. degree in Business from Central Missouri State University in 1971, where he was an Instructor in the Department of Finance, School of Business and Economics, from 1971-73, and received his Juris Doctor degree from the University of Tulsa School of Law in 1976. He is a member of the Board of Directors of Citizens Bank Corp., Inc. in Coudersport, Pennsylvania and is President of the Board of Directors of the Charles Cole Memorial Hospital.

Other Officers

Edward E. Babcock, Jr., CPA, is Vice President, Finance of Hyperion. Mr. Babcock joined Adelpia in May 1995 and previously held the position of Director of Financial Administration and Chief Accounting Officer of Adelpia. Prior to joining Adelpia, Mr. Babcock was the Vice President of Finance and Administration of Pure Industries. Before joining Pure Industries, Mr. Babcock spent eight years with the Pittsburgh office of Deloitte & Touche LLP. Mr. Babcock received his B.S. degree in Accounting from The Pennsylvania State University in 1984.

Thomas W. Cady, Vice President of Sales and Marketing, joined Hyperion in March 1998. His responsibilities include the development of marketing and sales programs for all of Hyperion's end user products and services. Prior to joining Hyperion, Mr. Cady spent seven years with Xerox, five years with IBM/ROLM and two years with Sprint/Telenet in a variety of sales, marketing and management positions. Most recently, Mr. Cady held the position of Senior Vice President of Marketing and Business Development for Cadmus Communications. Mr. Cady graduated from Virginia Tech with a B.S. in Business Administration in 1977, and received an MBA from the University of Richmond in 1984.

Mark Erickson, Vice President of Operations, joined Hyperion in June 1998. Prior to joining Hyperion, Mr. Erickson spent 25 years with Bell of PA and Bell Atlantic in a variety of technical and management positions. Mr. Erickson graduated from the Pennsylvania Technical College in 1973.

John B. Glicksman is Vice President, General Counsel and Assistant Secretary. Mr. Glicksman joined Adelpia in February 1992 and previously held the position of Deputy General Counsel for Operations. Prior to joining Adelpia, Mr. Glicksman was in private practice with the Washington, D.C. law firms of Leventhal, Senter & Lerman; Fleischman and Walsh; and Howrey & Simon. Mr. Glicksman received his J.D. degree, with honors, from the National Law Center, George Washington University, Washington, D.C. and his B.A. degree, with high honors, from Trinity College, Hartford, Connecticut.

Theodore A. Huf, has served as Vice President of Engineering since March 1998, with responsibilities for both network and switch engineering. Mr. Huf previously served as Director of Operations and Engineering for Hyperion since December 1991, and was responsible for all city operations and network engineering. Prior to joining Hyperion, Mr. Huf worked for Adelpia since 1971 in various engineering and operations management positions.

John D. Lasater, Vice President of National Accounts, joined Hyperion in January 1998 and is responsible for national account marketing and sales. Mr. Lasater joined MCI in 1991 as Manager of Major Accounts for Nashville, Tennessee. In 1993 he was appointed Executive Manager, National Accounts for MCI, managing the national account sales and marketing organization for Tennessee and Kentucky. Prior to joining MCI, Mr. Lasater held sales and marketing positions with South Central Bell and AT&T Information Systems. Mr. Lasater is a 1975 summa cum laude graduate of Belmont University.

Jeffrey J. Miller, Vice President of Business Development, joined Hyperion in April 1998 and is responsible for leading business development efforts and contract negotiations. Mr. Miller joined Adelphia in December 1990 and held the positions of Director of Wireless Operations and Regional Controller. Prior to joining Adelphia, Mr. Miller spent seven years with the Stamford, Connecticut office of Arthur Young and Company. Mr. Miller graduated magna cum laude from Lehigh University in 1984 with a B.S. in Accounting.

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

Market Information

The Company's Class A common stock is quoted on the National Association of Securities Dealers Automated Quotations System National Market System (NASDAQ-NMS). Hyperion's NASDAQ-NMS symbol is "HYPT". There was no established public trading market for the Company's Class A common stock until the completion of its initial public offering in May 1998.

The following table sets forth the range of high and low closing bid prices of the Class A common stock on NASDAQ/NMS. Such bid prices represent inter-dealer quotations, without retail mark-up, mark-down or commission, and may not necessarily represent actual transactions.

CLASS A COMMON STOCK

QUARTER ENDED:	HIGH	LOW
June 30, 1998	\$18 1/6	\$14 1/4
September 30, 1998	\$16 5/8	\$5 7/8
December 31, 1998	\$15 1/8	\$4 1/2

As of May 21, 1999 there were 144 holders of record of the Company's Class A common stock, par value \$0.01 per share and 25 holders of record of the Company's Class B common stock, par value \$0.01 per share.

Dividends

The Company has never declared any cash dividends on any of its respective equity securities. Covenants in the indenture pursuant to which the Company's Senior Discount Notes and Senior Secured Notes were issued restrict the ability of the Company to pay cash dividends on its capital stock.

ITEM 6. SELECTED FINANCIAL DATA

The following selected consolidated financial data as of and for each of the four years in the period ended March 31, 1998 and the nine months ended December 31, 1998 have been derived from the audited consolidated financial statements of the Company and the related notes thereto. These data should be read in conjunction with the consolidated financial statements and related notes thereto for the years ended March 31, 1997 and 1998 and the nine months ended December 31, 1998 and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included elsewhere in this Transition Report on Form 10-K. The balance sheet data as of March 31, 1995, 1996 and 1997 and the statement of operations data and the other Company data with respect to the fiscal years ended March 31, 1995 and 1996 have been derived from audited consolidated financial statements of the Company not included herein.

	Year Ended March 31,				Nine Months Ended
	1995	1996	1997	1998	December 31, 1998
(Dollars in thousands, except per share amounts)					
Statement of Operations Data (a):					
Revenues.....	\$1,729	\$3,322	\$5,088	\$13,510	\$34,776
Operating expenses:					
Network operations.....	1,382	2,690	3,432	7,804	18,709
Selling, general and administrative.....	2,524	3,084	6,780	14,314	35,341
Depreciation and amortization.....	463	1,184	3,945	11,477	26,671
Operating loss.....	(2,640)	(3,636)	(9,069)	(20,085)	(45,945)
Gain on sale of investment.....	—	—	8,405	—	—
Interest income.....	39	199	5,976	13,304	10,233
Interest income - affiliate.....	—	—	—	—	8,395
Interest expense and fees.....	(3,321)	(6,088)	(28,377)	(49,334)	(38,638)
Other income.....	—	—	—	—	1,113
Equity in net loss of joint ventures.....	(1,799)	(4,292)	(7,223)	(12,967)	(9,580)
Net loss.....	(7,692)	(13,620)	(30,547)	(69,082)	(74,185)
Dividend requirements applicable to preferred stock.....	—	—	—	(12,409)	(21,117)
Net loss applicable to common stockholders.....	(7,692)	(13,620)	(30,547)	(81,491)	(95,302)
Basic and diluted net loss per weighted average share of common stock.....	\$(0.24)	\$(0.42)	\$(0.89)	\$(2.33)	\$(1.80)
Common stock dividends.....	—	—	—	—	—
Other Company Data (a):					
EBITDA (b).....	\$(2,177)	\$(2,452)	\$(5,124)	\$(8,608)	\$(19,274)
Capital expenditures and Company investments(c).....	10,376	18,899	79,396	132,889	215,770
Cash used in operating activities.....	(2,130)	(833)	(4,823)	(6,333)	(8,810)
Cash used in investing activities.....	(10,376)	(18,899)	(72,818)	(266,604)	(200,458)
Cash provided by financing activities.....	12,506	19,732	137,455	443,873	221,088
	1995	As of March 31, 1996 1997		1998	As of December 31, 1998
(Dollars in thousands)					
Balance Sheet Data (a):					
Cash and cash equivalents.....	\$—	\$—	\$59,814	\$230,750	\$242,570
Total assets.....	23,212	35,269	174,601	639,992	836,342
Long term debt and exchangeable redeemable preferred stock.....	35,541	50,855	215,675	735,980	722,783
Common stock and other stockholders' equity (deficiency).....	(13,703)	(27,323)	(50,254)	(118,991)	74,031

(a) The data presented represents financial information for the Company and its consolidated subsidiaries. As of December 31, 1998, 10 of the Company's networks were owned by joint ventures in which it owned an interest of 50% or less, and for which the Company reports its interest pursuant to the equity method of accounting consistent with generally accepted accounting principles.

(b) Earnings before interest expense, income taxes, depreciation and amortization, other non-cash charges, gain on sale of investment, interest income and equity in net loss of joint ventures ("EBITDA ") and similar measurements of cash flow are commonly used in the telecommunications industry to analyze and compare telecommunications companies on the basis of operating performance, leverage, and liquidity. While EBITDA is not an alternative to operating income as an indicator of operating performance or an alternative to cash flows from operating activities as a measure of liquidity, all as defined by generally accepted accounting principles, and while EBITDA may not be comparable to other similarly titled measures of other companies, the Company's management believes EBITDA is a meaningful measure of performance.

(c) For the fiscal years ended March 31, 1995, 1996, 1997 and 1998 and the nine months ended December 31, 1998, the Company's capital expenditures (including capital expenditures relating to its wholly owned operating companies) were \$2.9, \$6.1, \$24.6, \$68.6 and \$146.8 million, respectively, and the Company's investments in its less than wholly owned operating companies were \$7.5, \$12.8, \$34.8, \$64.3 and \$69.0 million, respectively, for the same periods. Furthermore, during the fiscal year ended March 31, 1997, the Company invested \$20.0 million in fiber assets and a senior secured note.

Supplemental Operating Company Financial and Operating Data

The following supplemental unaudited financial results and network operating data of Hyperion and its operating companies is derived from Company information. All financial results are presented on an Adjusted GAAP basis (see note (a) below). See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Supplementary Operating Company Financial Analysis." The Company reports its interest in its 50% or less owned networks pursuant to the equity method of accounting consistent with generally accepted accounting principles. As a result, the financial information set forth below is not indicative of the Company's overall financial position or results of operations.

ADJUSTED GAAP (a)

	Unaudited		
	Year		Nine Months
	Ended March 31, 1997	Ended March 31, 1998	Ended December 31, 1998
	(Dollars in thousands)		
Operating revenue.....	\$14,159	\$27,255	\$47,336
Direct operating expenses.....	<u>8,018</u>	<u>12,894</u>	<u>22,432</u>
Gross margin.....	6,141	14,361	24,904
Selling, general and administrative expenses.....	11,829	21,845	39,608
Depreciation and amortization expense.....	<u>26,793</u>	<u>36,079</u>	<u>39,101</u>
Operating loss.....	(32,481)	(43,563)	(53,805)
Interest income.....	6,035	13,175	10,345
Interest income - affiliate.....	—	527	8,396
Interest expense.....	(30,948)	(52,420)	(39,597)
Other income.....	<u>8,416</u>	—	<u>1,113</u>
Net loss.....	(52,874)	(90,005)	(82,309)
Dividend requirements applicable to preferred stock.....	—	<u>(12,409)</u>	<u>(21,117)</u>
Net loss applicable to common stockholders.....	<u>\$(52,874)</u>	<u>\$(102,414)</u>	<u>\$(103,426)</u>
Basic and diluted net loss per weighted average share of common stock.....	<u>\$(1.54)</u>	<u>\$(2.93)</u>	<u>\$(1.95)</u>
Weighted average shares of common stock outstanding (in thousands)	<u>34,421</u>	<u>34,986</u>	<u>53,035</u>
Other Operating Data:			
EBITDA (b).....	\$5,688	\$7,484	\$14,704
Capital Expenditures.....	74,170	115,519	158,059
	As of March 31, 1997	As of March 31, 1998	December 31, 1998
Other Network Data:			
Gross property, plant & equipment (in thousands) (c).....	\$169,174	\$336,473	\$533,719
Networks (d).....	21	22	22
Markets served (e).....	33	46	46
Route miles (e).....	3,461	5,363	15,005
Fiber miles (e).....	166,131	249,672	369,777
Buildings w/ customers.....	1,270	1,909	6,460
LEC central offices collocated.....	104	113	123
Access lines sold.....	7,000	41,500	133,686
Access lines installed.....	1,450	23,200	110,005
Switches installed (f).....	7	17	20
Employees (g).....	261	571	969

(a) The adjusted GAAP financial data presented represents the collective sum of Hyperion and Hyperion's economic interest in each of the operating companies it owns and manages. Hyperion's ownership percentage adjusted for the consolidation of certain joint ventures (Buffalo, Syracuse, New Jersey, Louisville, Lexington, Harrisburg, Richmond, Jacksonville and Wichita). While this presentation format is not in accordance with generally accepted accounting principles ("GAAP"), management of Hyperion believes that this format depicts the operational progress, and the associated economic effect on Hyperion, of the Company's results of operations. Network Data is derived from the operating companies' records and presents information for the Company's networks.

(b) EBITDA and similar measurements of cash flow are commonly used in the telecommunications industry to analyze and compare telecommunications companies on the basis of operating performance, leverage, and liquidity. While EBITDA is not an alternative to operating income as an indicator of operating performance or an alternative to cash flows from operating activities as a measure of liquidity, all as defined by generally accepted accounting principles, and while EBITDA may not be comparable to other similarly titled measures of other companies, the Company's management believes EBITDA is a meaningful measure of performance. (c) Represents adjusted GAAP property, plant and equipment (before accumulated depreciation) of the networks, the NOCC and the Company. (d) Includes networks under construction. (e) Data as of March 31, 1997 excludes networks under construction. Data as of March 31, 1998 and December 31, 1998 includes networks under construction. (f) Represents Lucent 5ESS switches or remote switch modules which deliver full switch functionality. (g) Employees includes employees of both the operating companies and the Company.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(Dollars in thousands except per share amounts)

Overview

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements. Certain information included in this Transition Report on Form 10-K, including *Management's Discussion and Analysis of Financial Condition and Results of Operations*, is forward-looking, such as information relating to the effects of future regulation, future capital commitments and the effects of competition. Such forward-looking information involves important risks and uncertainties that could significantly affect expected results in the future from those expressed in any forward-looking statements made by, or on behalf of, the Company. These "forward looking statements" can be identified by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "intends" or "anticipates" or the negative thereof or other variations thereon or comparable terminology, or by discussions of strategy that involve risks and uncertainties. These risks and uncertainties include, but are not limited to, uncertainties relating to economic conditions, acquisitions and divestitures, the cost of availability of capital, government and regulatory policies, the pricing and availability of equipment, materials, inventories and programming, Year 2000 issues, product acceptance, technological developments and changes in the competitive environment in which the Company operates. Persons reading this Transition Report on Form 10-K are cautioned that forward-looking statements herein are only predictions, that no assurance can be given that the future results will be achieved, and that actual events or results may differ materially as a result of the risks and uncertainties facing the Company.

The "Company" or "Hyperion" means Hyperion Telecommunications, Inc. together with its majority-owned subsidiaries, except where the context otherwise requires. Unless the context otherwise requires, references herein to the "networks" or the "Company's networks" mean the (a) 22 telecommunications networks (in 46 markets served) in operation or under construction (the "Existing Networks") owned as of December 31, 1998 by 20 Operating Companies (which, as defined herein, are (i) wholly and majority owned subsidiaries of the Company or (ii) joint venture partnerships and corporations managed by the Company and in which the Company holds less than a majority equity interest with one or more other partners) and (b) additional networks under development (the "New Networks") as of such date.

Hyperion is a super-regional provider of communications services offering a full range of communications services to customers that include businesses, governmental and educational end users and other telecommunications service providers throughout the eastern United States. The Company provides these customers with communications services such as local switch dial tone, long distance service, high speed data, and Internet connectivity. The customer has a choice of receiving these services individually or as part of a bundle of services, which is typically priced at a discount when compared to the price of the individual services. In order to take advantage of the improved economic returns from providing services over the Company's own network system (having "on-net" traffic), the Company is in the process of significantly expanding the reach of its network system. This network system expansion includes the purchase, lease or construction of fiber optic network facilities in more than 50 new markets and the interconnection of all of the Company's existing and new markets with the Company's own fiber optic network facilities, as well as implementing various technologies including Dense Wave Division Multiplexing ("DWDM") to provide greater bandwidth capacity on the Company's local and long-haul network system.

By the year 2001, Hyperion expects to serve most of the major cities in the eastern half of the United States. The Company currently provides communications services in 46 markets and plans to introduce services in more than 50 new markets, expanding Hyperion's presence to approximately 30 states. At December 31, 1998, the Company had installed 20 Lucent 5ESS switches or remote switching modules and plans to put in operation during 1999 nine

additional regional switches (the "super switches"). Once fully installed, the Company's fiber optic backbone will connect each of the Company's markets. This fully redundant, 16,000 route mile network system will support Hyperion's full line communications service offerings. The Company has chosen the eastern half of the United States as its overall target market because it presents an opportunity for rapid growth. Once fully deployed, management believes that the Company's network system will encompass over 26 million addressable business access lines (approximately 34% of the nation's population), which currently generate annual estimated communications services revenues of over \$50,000,000.

The Company has experienced initial success in the sale of business access lines with approximately 133,686 access lines sold as of December 31, 1998, of which approximately 110,005 lines are installed. This represents an addition of 39,726 access lines sold and 32,871 access lines installed during the quarter ended December 31, 1998. As of December 31, 1998, approximately 63% of these access lines are provisioned entirely on the Company's network ("on-net lines") with the remainder being a combination of unbundled loops or total service resale from LEC networks.

Financing and Acquisition Transactions

On May 8, 1998, Hyperion issued and sold 12,500,000 shares of Class A common stock at a price to the public of \$16.00 per share (the "IPO"). Simultaneously with the closing of the IPO, Hyperion issued and sold an additional 3,324,001 shares of Class A common stock to Adelphia at a purchase price of \$15.00 per share (or an aggregate of approximately \$49,900). In addition, at such closing, Hyperion issued 3,642,666 shares of Class A common stock to Adelphia in exchange for certain of Hyperion's indebtedness and payables owed to Adelphia at a purchase price of \$15.00 per share (or an aggregate of \$54,600). In a related transaction, on June 5, 1998, Hyperion issued and sold 350,000 shares of Class A common stock at the \$16.00 IPO price pursuant to the underwriters' over-allotment option in the IPO. At December 31, 1998, Adelphia owned approximately 66% of the Hyperion outstanding common stock and approximately 86% of the total voting power.

On March 2, 1999 Hyperion issued \$300,000 of 12% Senior Subordinated Notes due 2007 (the "Subordinated Notes"). An entity controlled by members of the Rigas family, controlling stockholders of Adelphia, purchased \$100,000 of the Subordinated Notes directly from Hyperion at a price equal to the aggregate principal amount less the discount to the initial purchasers. The net proceeds of approximately \$295,000 were or will be used to fund Hyperion's acquisition of interests held by local partners in certain of its markets and will be used to fund capital expenditures and investments in its networks and for general corporate and working capital purposes.

On March 23, 1999, Hyperion consummated a purchase agreement with Multimedia, Inc. ("Multimedia"), the parent of its local partner in the Wichita, KS market, whereby Multimedia received approximately \$9,778 in cash for Multimedia's ownership interest in this network. In addition, Hyperion will be responsible for the payment of fiber lease liabilities due to Multimedia in the amount of approximately \$2,800 which are payable over the next six years. As a result of the transaction, the Hyperion ownership in Wichita increased to 100%.

On March 31, 1999, Hyperion consummated purchase agreements with subsidiaries of MediaOne of Colorado, Inc. ("MediaOne"), its local partners in the Jacksonville, FL and Richmond, VA networks, whereby MediaOne received approximately \$81,520 in cash for MediaOne's ownership interests in these networks. In addition, Hyperion will be responsible for the payment of fiber lease liabilities due to MediaOne in the amount of approximately \$14,500 which are generally payable over the next ten years. As a result of the transactions, Hyperion's ownership interest in each of these networks increased to 100%. Together with the Multimedia acquisition, these transactions are referred to below as the "Roll-ups."

On March 31, 1999, Hyperion entered into purchase agreements with Entergy Corporation ("Entergy"), the parent of its local partner in the Baton Rouge, LA, Little Rock, AR and Jackson, MS markets, whereby Entergy will receive \$35,776 in cash for Entergy's ownership interests in these markets. Upon consummation of this transaction, which is subject to normal closing conditions and regulatory approvals, the Company's ownership interest in each of these networks will increase to 100%.

Results of Operations

Change of Year End. On March 30, 1999, the Board of Directors of Hyperion approved a change in Hyperion's fiscal year from March 31 to December 31. The decision was made to conform to general industry practice and for administrative purposes. The change became effective for the nine months ended December 31, 1998.

Nine months Ended December 31, 1998 in Comparison with Nine months Ended December 31, 1997

Revenues increased 300% to \$34,776 for the nine months ended December 31, 1998, from \$8,690 for the same period in the prior fiscal year. Growth in revenues of \$26,086 resulted from an increase in revenues from majority and wholly-owned Operating Companies of approximately \$27,171 as compared to the same period in the prior fiscal year due to the continued expansion of the Company's customer base, its success in the roll out of switched services as a result of the retail end user strategy adopted by the Company and the consolidation of the Buffalo, Syracuse, New Jersey, Louisville, Lexington and Harrisburg networks. Management fees from non-consolidated subsidiaries decreased \$1,085 as compared to the same period in the prior fiscal year primarily due to the consolidation of the above mentioned networks.

Network operations expense increased 255% to \$18,709 for the nine months ended December 31, 1998 from \$5,263 for the same period in the prior fiscal year. The increase was attributable to the expansion of operations at the NOCC, and the increased number and size of the operations of the Operating Companies which resulted in increased employee related costs and equipment maintenance costs and the consolidation of the Buffalo, Syracuse, New Jersey, Louisville, Lexington and Harrisburg networks.

Selling, general and administrative expense increased 288% to \$35,341 for the nine months ended December 31, 1998 from \$9,099 for the same period in the prior fiscal year. The increase was due primarily to increased expense associated with the network expansion plan, an increase in the sales force in the Existing Networks and an increase in corporate overhead costs to accommodate the growth in the number, size and operations of Operating Companies managed and monitored by the Company, as well as the consolidation of the Buffalo, Syracuse, New Jersey, Louisville, Lexington and Harrisburg networks.

Depreciation and amortization expense increased 280% to \$26,671 during the nine months ended December 31, 1998 from \$7,027 for the same period in the prior fiscal year primarily as a result of increased amortization of deferred financing costs and increased depreciation resulting from the higher depreciable asset base at the NOCC and the majority and wholly owned Operating Companies and the consolidation of the Buffalo, Syracuse, New Jersey, Louisville, Lexington and Harrisburg networks.

Interest income for the nine months ended December 31, 1998 increased 33% to \$10,233 from \$7,675 for the same period in the prior fiscal year as a result of increased cash and cash equivalents and U.S. Government securities due to the investment of the proceeds of the 12 1/4% Senior Secured Notes, the 12 7/8% Senior Exchangeable Redeemable Preferred Stock and the IPO, partially offset by demand advances made to Adelpia.

Interest income - affiliate for the nine months ended December 31, 1998 increased to \$8,395 from \$276 as a result of demand advances made to Adelpia during the current period.

Interest expense increased 8% to \$38,638 during the nine months ended December 31, 1998 from \$35,934 for the same period in the prior fiscal year. The increase was attributable to the interest on the 12 1/4% Senior Secured Notes partially offset by the reduction of interest expense associated with the reduced amounts payable to Adelpia and higher interest capitalized on networks under construction.

Equity in net loss of joint ventures increased to \$2,580 during the nine months ended December 31, 1998 from \$9,284 for the same period in the prior fiscal year. The net losses of the nonconsolidated Operating Companies for the nine months ended December 31, 1998 were primarily the result of increased revenues only partially offsetting startup and other costs and expenses associated with design, construction, operation and management of the networks of the Operating Companies, and the effect of the typical lag time between the incurrence of such costs and expenses and the subsequent generation of revenues by a network. The increase was partially offset by the consolidation of the Buffalo, Syracuse, New Jersey, Louisville, Lexington and Harrisburg networks for the current period.

The number of non-consolidated Operating Companies paying management fees to the Company was 8 at December 31, 1998. These Operating Companies and networks under construction paid management and monitoring fees to the Company, which are included in revenues, aggregating approximately \$2,724 for the nine months ended December 31, 1998, as compared with \$3,809 for the same period in the prior fiscal year. The non-consolidated Operating Companies' net losses, including networks under construction, for the nine months ended December 31, 1997 and 1998 aggregated approximately \$13,719 and \$22,325 respectively.

Preferred stock dividends increased by 264% to \$21,117 for the nine months ended December 31, 1998 from \$5,794 for the same period in the prior fiscal year. The increase is due to the preferred stock which was issued in October 1997.

Year ended March 31, 1998 in comparison with year ended March 31, 1997

Revenues increased 166% to \$13.5 million for the fiscal year ended March 31, 1998, from \$5.1 million in the prior fiscal year. Growth in revenues of \$8.4 million resulted primarily from majority and wholly-owned Operating Companies' revenues which increased approximately \$6.8 million as compared to the prior fiscal year due to increases in the customer base and the impact of consolidation of the Buffalo, Syracuse, New Jersey, Louisville, Lexington and Harrisburg Operating Companies. Management fees from nonconsolidated Operating Companies increased \$1.6 million over the prior fiscal year due to a full year of operation in Philadelphia and the commencement of operations in the markets served in partnership with Entergy.

Network operations expense increased 127% to \$7.8 million in Fiscal 1998 from \$3.4 million in the prior fiscal. The increase was attributable to the expansion of operations at the NOCC, and the increased number and size of the operations of the Operating Companies which resulted in increased employee related costs and equipment maintenance costs and the consolidation of the Buffalo, Syracuse, New Jersey, Louisville, Lexington and Harrisburg Operating Companies.

Selling, general and administrative expense increased 111% to \$14.3 in Fiscal 1998 from \$6.8 million in the prior fiscal year. The increase was due to an increase in the sales required to support the existing networks, corporate and NOCC overhead cost increases to accommodate the growth in the number and size of the Operating Companies and the consolidation of the Buffalo, Syracuse, New Jersey, Louisville, Lexington and Harrisburg Operating Companies.

Depreciation and amortization expense increased 191% to \$11.5 million during Fiscal 1998 from \$3.9 million in the prior fiscal year primarily as a result of increased depreciation resulting from higher capital expenditures at the NOCC and the consolidated Operating Companies and the amortization of costs incurred in connection with the issuance of the 12 1/4% Senior Secured Notes.

Gain on sale of investment for Fiscal 1997 was due to the sale of the Company's 15.7% partnership interest in TCG of South Florida to Teleport Communications Group Inc. on May 16, 1996 for an aggregate sale price of approximately \$11.6 million. This sale resulted in a gain of \$8.4 million. No such sale occurred during Fiscal 1998.

Interest income for Fiscal 1998 increased to \$13.3 million from \$6.0 in the prior fiscal year as a result of interest income earned on investment of the proceeds of the 12 1/4% Senior Secured Notes, the 12 7/8% Senior Exchangeable Redeemable Preferred.

Interest expense and fees increased 74% to \$49.3 million during Fiscal 1998 from \$28.4 million in the prior fiscal year. The increase was attributable to incremental non-cash interest expense associated with the 13% Senior Discount Notes and interest expense associated with the 12 1/4% Senior Secured Notes.

Equity in net loss of joint ventures increased by 80% to \$13 million Fiscal 1998 from \$7.2 million in the prior fiscal year as more non-consolidated Operating Companies began operations. The net losses of the non-consolidated Operating Companies for Fiscal 1998 were primarily the result revenues only partially offsetting startup and other costs and expenses associated with design, construction, operation and management of the networks of the non-consolidated Operating Companies, and the effect of the typical lag time between the incurrence of such costs and expenses and the subsequent generation of revenues by a network.

The number of non-consolidated Operating Companies paying management fees to the Company decreased from 12 at March 31, 1997 to 8 at March 31, 1998. These networks paid management and monitoring fees to the Company, which are included in revenues, aggregating approximately \$4.8 million for Fiscal 1998, an increase of approximately \$1.6 million over prior fiscal year. The non-consolidated networks' net losses, including networks under construction, for Fiscal 1998 aggregated approximately \$19.9 million.

Dividend requirements applicable to preferred stock during the year ended March 31, 1998 resulted from the 12 7/8% Senior Exchangeable Redeemable Preferred Stock issued in October 1997.

Supplementary Operating Company Financial Analysis

The Company believes that historically, working with local partners to develop markets has enabled the Company to build larger networks in a rapid and more cost effective manner than it could have on its own. As of December 31, 1998, the Company had joint ventures covering 10 networks with local partners where the Company owns 50% or less of each joint venture. In three of these joint ventures, the Company has recently purchased its local partners' interest. As a result of the Company's historic ownership position in these joint ventures, a substantial portion of the Operating Companies' historic results are reported by the Company on the equity method of accounting for investments which only reflects the Company's pro rata share of net income or loss of the unconsolidated Operating Companies. Because of the recently completed Roll-ups, the historical Generally Accepted Accounting Principles ("GAAP") presentation of the assets, liabilities and results of operations of the Company does not represent a complete measure of the financial position, growth or operations of the Company.

In order to provide an additional measure of the financial position, growth and performance of the Company and its Operating Companies, management of the Company analyzes financial information of the Operating Companies on an adjusted GAAP basis. Adjusted GAAP reflects Hyperion's consolidated GAAP financial position and results of operations adjusted for the inclusion of certain operating companies (Buffalo, Syracuse, New Jersey, Louisville, Lexington, Harrisburg, Richmond, Jacksonville, and Wichita) which were either purchased in February 1998 or are involved in the Roll-ups, as more fully described in "Item 1-Business, Recent Developments". All adjusted GAAP results of operations are presented as if Hyperion consolidated all Operating Companies which were either purchased in February 1998 or are involved in the Roll-ups during the entire period presented. This financial information, however, is not indicative of the Company's overall historical financial position or results of operations.

Summary adjusted GAAP information:

	Nine Months Ended December 31,	
	<u>1997</u>	<u>1998</u>
Adjusted GAAP revenue	\$18,715	\$47,336
Adjusted GAAP EBITDA	(5,086)	(14,704)
Adjusted GAAP operating loss	(31,719)	(53,805)
Adjusted GAAP net loss applicable to common stockholders	(72,913)	(103,426)
Adjusted GAAP capital expenditures	76,029	158,059
Adjusted GAAP gross property, plant and equipment	386,089	533,719

For the nine months ended December 31, 1998, adjusted GAAP revenue increased 153% to \$47,336 as compared to \$18,715 for the same period in the prior fiscal year. The increase in revenues resulted from the continued expansion of the Company's customer base and its success in the roll out of switched services as a result of the retail end user strategy adopted by the Company.

For the nine months ended December 31, 1998, adjusted GAAP EBITDA loss was \$14,704 as compared to \$5,086 for the same period in the prior fiscal year. The increase in adjusted GAAP EBITDA loss for the nine months ended December 31, 1998 was due primarily to increased selling, general, and administrative expenses as a result of the increase in direct sales and marketing distribution channels as the Company has aggressively moved to an end-user strategy over the past year, focusing on medium to large business customers, governmental and educational end-user and other telecommunications service providers, and was also due to increased costs associated with the Company's New Network expansion efforts.

For the nine months ended December 31, 1998, adjusted GAAP operating loss was \$53,805 as compared to \$31,719 for the same period in the prior fiscal year. The increase in adjusted GAAP operating loss was due primarily to the above mentioned increase in selling, general and administrative expenses and increased depreciation and amortization expense resulting from a higher depreciable asset base.

For the nine months ended December 31, 1998, adjusted GAAP net loss applicable to common stockholders was \$103,426 as compared to \$72,913 for the same period in the prior fiscal year. The increase in adjusted GAAP net loss applicable to common stockholders was due primarily to the above mentioned increase in selling, general and administrative expenses, increased depreciation and amortization, increased equity in net loss of joint ventures and increased preferred stock dividends associated with the Company's financing activities. In particular, depreciation and amortization increased substantially due to the significant capital investment the Company has made and the consolidation of the Operating Companies involved in the February 1998 acquisitions and the Roll-ups.

During the nine months ended December 31, 1998, the Company and its Operating Companies invested \$200,331 in capital expenditures, of which Hyperion's adjusted GAAP share was \$158,059.

Liquidity and Capital Resources

The development of the Company's business and the installation and expansion of the Operating Companies' networks, as well as the development of the New Networks, combined with the construction of the Company's NOCC, have

resulted in substantial capital expenditures and investments during the past several years. Capital expenditures by the Company were \$39,775 and \$146,752 for the nine months ended December 31, 1997 and 1998, respectively. Further, investments made by the Company in nonconsolidated Operating Companies and in LMDS licenses were \$53,194 and \$69,018 for the nine months ended December 31, 1997 and 1998, respectively. The significant increase in capital expenditures for the nine months ended December 31, 1998 as compared with the same period in the prior fiscal year is largely attributable to capital expenditures necessary to develop the Existing Networks and the New Networks, as well as the fiber purchases to interconnect the networks. The Company expects that it will continue to incur substantial capital expenditures in this development effort. The Company also expects to continue to fund operating losses as the Company develops and grows its business. For information regarding recent transactions affecting the Company's liquidity and capital resources, see "Financing and Acquisition Transactions."

The Company has experienced negative operating and investing cash flow since its inception. A combination of operating losses, substantial capital investments required to build the Company's networks and its state-of-the-art NOCC, and incremental investments in the Operating Companies has resulted in substantial negative cash flow.

Expansion of the Company's Existing Networks and services and the development of New Networks and additional networks and services requires significant capital expenditures. The Company's operations have required and will continue to require substantial capital investment for (i) the installation of electronics for switched services in the Company's networks, (ii) the expansion and improvement of the Company's NOCC and Existing Networks, (iii) the design, construction and development of New Networks and (iv) the acquisition of additional ownership interests in Existing Networks or New Networks. The Company has made substantial capital investments and investments in Operating Companies in connection with the installation of SESS switches or remote switching modules in all of its Existing Networks and plans to install regional super switches in certain key New Networks when such New Networks are operational. To date, the Company has installed switches in 20 of its Existing Networks and plans to provide such services in all of its New Networks on a standard switching platform based on Lucent 5 switch technology. In addition, the Company intends to increase spending on marketing and sales significantly in the foreseeable future in connection with the expansion of its sales force and marketing efforts generally. The Company also plans to purchase its partners' interest in the Operating Companies when it can do so at attractive economic terms. The Company estimates that it will require approximately \$400,000 to fund the Roll-ups, the Entergy acquisition, anticipated capital expenditures, working capital requirements and operating losses and pro rata investments in the Operating Companies from January 1999 through the end of March 2000. The Company believes that the net proceeds from the offering of the Subordinated Notes, together with its existing cash balance and internally generated funds, will be sufficient to fund the Rollups, the Entergy acquisition, the Company's capital expenditures, working capital requirements, operating losses and pro rata investments in the Operating Company's capital expenditures through the fiscal quarter ended September 30, 2000. In addition, there can be no assurance (i) that the Company's future cash requirements will not vary significantly from those presently planned due to a variety of factors including acquisition of additional networks, development of the LMDS spectrum, continued acquisition of increased ownership in its networks and material variances from expected capital expenditure requirements for Existing Networks and New Networks or (ii) that anticipated financings, local partner investments and other sources of capital will become available to the Company. In addition, it is possible that expansion of the Company's networks may include the geographic expansion of the Company's existing clusters and the development or acquisition of other new markets not currently planned. The Company expects to continue to build new networks in additional markets, which have broader geographic coverage and require higher capital outlays than those with partners in the past. The Company also has funded the purchase of certain partnership interests and expects to fund additional purchases of partnership interests.

The Company will need substantial additional funds to fully fund its business plan. The Company expects to fund its capital requirements through existing resources, credit facilities and vendor financings at the Company and Operating Company levels, internally generated funds, equity invested by local partners in Operating Companies and additional debt or equity financings, as

appropriate, and expects to fund its purchase of partnership interests of local partners through existing resources, internally generated funds and additional debt or equity financings, as appropriate. There can be no assurances, however, that the company will be successful in generating sufficient cash flow or in raising sufficient debt or equity capital on terms that it will consider acceptable, or at all.

Recent Accounting Pronouncements

Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities," has been issued and is effective for fiscal quarters of fiscal years beginning after June 15, 1999. SFAS No. 133 establishes accounting and reporting standards for derivative instruments and for hedging activities. It requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value. Management of the Company has not completed its evaluation of the impact of the impact of SFAS No. 133 on the Company's financial statements.

Statement of Position ("SOP") 98-5, "Reporting on the Cost of Start-Up Activities", has been issued and is effective for fiscal years beginning after December 15, 1998. SOP 98-5 provides guidance on the financial reporting of start up costs and organizational costs. It requires such costs to be expensed as incurred. Management of the Company believes that SOP 98-5 will not have a material impact on the Company's financial statements.

Year 2000 Issues

The year 2000 issue refers to the inability of computerized systems and technologies to recognize and process dates beyond December 31, 1999. This could present risks to the operation of the Company's business in several ways. The Company is evaluating the impact of the year 2000 issue on its business applications and its products and services. The evaluation includes a review of the Company's information technology systems, telephony equipment and other embedded technologies. A significant portion of the Company's computerized systems and technologies have been developed, installed or upgraded in recent years and are generally more likely to be year 2000 ready. The Company is also evaluating the potential impact as a result of its reliance on third-party systems that may have year 2000 issues.

Computerized business applications that could be adversely affected by the year 2000 issue include:

- information processing and financial reporting systems,
- customer billing systems,
- customer service systems,
- telecommunication transmission and reception systems, and
- facility systems.

System failure or miscalculation could result in an inability to process transactions, send invoices, accept customer orders or provide customers with products and services. Customers could also experience a temporary inability to receive or use the Company's products and services.

The Company has developed a program to assess and address the year 2000 issue. This program consists of the following phases:

- inventorying and assessing the impact on affected technology and systems,
- developing solutions for affected technology and systems.

modifying or replacing affected technology and systems,

testing and verifying solutions,

implementing solutions, and

developing contingency plans.

The Company has substantially completed inventorying and assessing the affected computerized systems and technologies. The Company is in various stages of its year 2000 compliance program with respect to the remaining phases as it relates to the affected systems and technologies.

The Company has engaged a consulting firm familiar with its financial reporting systems. This firm has developed and tested year 2000 solutions that the Company is in the process of implementing. The Company expects its financial reporting systems to be year 2000 compliant by July 1999.

A third-party billing vendor currently facilitates customer billing. The Company is currently in the process of testing an in-house service ordering, provisioning, maintenance and billing system that would replace the third-party billing vendor. The Company expects to have this new system implemented by September 1999. On a contingency basis, the third-party vendor has provided a written statement that it will certify it is fully year 2000 compliant by August 1999.

Telecommunication plant rebuilds and upgrades in recent years have minimized the potential impact of the year 2000 issue on the Company's facilities, customer service, telecommunication transmission and reception systems. The Company is engaged in a comprehensive internal inventory and assessment of all hardware components and component controlling software throughout its telecommunication networks. The Company expects to implement any hardware and software modifications, upgrades or replacements resulting from the internal review by August 1999.

Through December 31, 1998, costs incurred directly related to addressing the year 2000 issue totaled \$350. The Company has also redeployed internal resources to meet the goals of its year 2000 program. The Company currently estimates the total cost of its year 2000 remediation program to be approximately \$775. Although the Company will continue to incur substantial capital expenditures in the ordinary course of meeting its telecommunications system upgrade goals through the year 2000, it will not specifically accelerate its expenditures to facilitate year 2000 readiness, and accordingly such expenditures are not included in the above estimate.

The Company has begun communicating with others with whom it does significant business to determine their year 2000 readiness and to determine the extent to which the Company is vulnerable to year 2000 issues related to those third parties. The Company purchases much of its technology from third parties. There can be no assurance that the systems of other companies on which the Company's systems rely will be year 2000 ready or timely converted into systems compatible with the Company systems. The Company's failure or a third-party's failure to become year 2000 ready or the Company's inability to become compatible with third parties with which the Company has a material relationship, may have a material adverse effect on the Company, including significant service interruption or outages; however the Company can not currently estimate the extent of any such adverse effects.

The Company is in the process of identifying secondary sources to supply its systems or services in the event it becomes probable that any of its systems will not be year 2000 ready prior to the end of 1999. The Company is also in the process of identifying secondary vendors and service providers to replace those vendors and service providers whose failure to be year 2000 ready could lead to a significant delay in the company's ability to provide its service to its customers.

Impact of Inflation

The Company does not believe that inflation has had a significant impact on the Company's consolidated operations or on the operations of the Operating Companies in the past two fiscal years in the period ended March 31, 1998 and the nine months ended December 31, 1998.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

The Company uses fixed rate debt to fund its working capital requirements, capital expenditures and acquisitions. These debt arrangements expose the Company to market risk related to changes in interest rates. The table below summarizes the fair values and contract terms of the Company's financial instruments subject to interest rate risk as of December 31, 1998.

	<u>Expected Maturity</u>						<u>Total</u>	<u>Fair Value</u>
	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>Thereafter</u>		
Debt:	—	—	—	—	303,840	478,674	782,514	669,924
Fixed Rate								
Average Interest Rate	12.72%	12.72%	12.72%	12.72%	12.62%	12.62%	—	—

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The consolidated financial statements and related notes thereto and independent auditors' report follow.

HYPERION TELECOMMUNICATIONS, INC. AND SUBSIDIARIES

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INDEPENDENT AUDITORS' REPORT

Hyperion Telecommunications, Inc.:

We have audited the accompanying consolidated balance sheets of Hyperion Telecommunications, Inc. and subsidiaries as of March 31, 1998 and December 31, 1998, and the related consolidated statements of operations, of common stock and other stockholders' equity (deficiency) and of cash flows for the years ended March 31, 1997 and 1998 and the nine months ended December 31, 1998. Our audits also included the financial statement schedule listed in the Index at Item 14. These financial statements and the financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Hyperion Telecommunications, Inc. and subsidiaries at March 31, 1998 and December 31, 1998, and the results of their operations and their cash flows for the years ended March 31, 1997 and 1998 and the nine months ended December 31, 1998 in conformity with generally accepted accounting principles. Also, in our opinion such financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

DELOITTE & TOUCHE LLP

Pittsburgh, Pennsylvania
May 17, 1999

HYPERION TELECOMMUNICATIONS, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(Dollars in thousands except per share amounts)

	March 31, 1998	December 31, 1998
ASSETS:		
Current assets:		
Cash and cash equivalents.....	\$230,750	\$242,570
Due from parent - net.....	—	4,950
Due from affiliates - net.....	2,151	1,078
Accounts receivable - net.....	<u>4,434</u>	<u>15,583</u>
Total current assets.....	237,335	264,181
U.S. government securities - pledged.....	70,535	58,054
Investments.....	53,064	112,328
Property, plant and equipment--net.....	250,633	374,702
Other assets--net.....	<u>28,425</u>	<u>27,077</u>
Total.....	<u>\$639,992</u>	<u>\$836,342</u>
LIABILITIES, PREFERRED STOCK, COMMON STOCK AND OTHER STOCKHOLDERS' EQUITY (DEFICIENCY):		
Current liabilities:		
Accounts payable.....	\$11,775	\$20,386
Due to parent--net.....	6,541	—
Accrued interest and other liabilities.....	<u>4,687</u>	<u>19,142</u>
Total current liabilities.....	23,003	39,528
13% Senior Discount Notes due 2003.....	215,213	220,784
12 1/4% Senior Secured Notes due 2004.....	250,000	250,000
Note payable--Adelphia.....	35,876	—
Other debt.....	<u>27,687</u>	<u>23,325</u>
Total liabilities.....	<u>551,779</u>	<u>533,637</u>
12 7/8% Senior Exchangeable Redeemable Preferred Stock.....	<u>207,204</u>	<u>228,674</u>
Commitments and contingencies (Note 7)		
Common stock and other stockholders' equity (deficiency):		
Class A common stock, \$0.01 par value, 300,000,000 shares authorized, 396,500 and 22,376,071 shares outstanding, respectively.....	4	224
Class B common stock, \$0.01 par value, 150,000,000 shares authorized, 32,500,000 and 32,314,761 shares outstanding, respectively.....	325	323
Additional paid in capital.....	179	286,782
Class A common stock warrant.....	13,000	—
Class B common stock warrants.....	11,087	4,483
Loans to stockholders.....	(3,000)	—
Accumulated deficit.....	<u>(140,586)</u>	<u>(217,781)</u>
Total common stock and other stockholders' equity (deficiency).....	<u>(118,991)</u>	<u>74,031</u>
Total.....	<u>\$639,992</u>	<u>\$836,342</u>

See notes to consolidated financial statements.

HYPERION TELECOMMUNICATIONS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(Amounts in thousands except per share amounts)

	Year Ended March 31, 1997	1998	Nine Months Ended December 31, 1998
Revenues	<u>\$5.088</u>	<u>\$13.510</u>	<u>\$34.776</u>
Operating expenses:			
Network operations.....	3,432	7,804	18,709
Selling, general and administrative.....	6,780	14,314	35,341
Depreciation and amortization.....	<u>3,945</u>	<u>11,477</u>	<u>26,671</u>
<u>Total</u>	<u>14,157</u>	<u>33,595</u>	<u>80,721</u>
Operating loss.....	(9,069)	(20,085)	(45,945)
Other income (expense):			
Gain on sale of investment.....	8,405	—	—
Interest income.....	5,976	13,304	10,233
Interest income - affiliate.....	—	—	8,395
Interest expense and fees.....	(28,377)	(49,334)	(38,638)
Other income.....	=	=	<u>1,113</u>
Loss before income taxes, equity in net loss of joint ventures and extraordinary gain.....	(23,065)	(56,115)	(64,842)
Income tax expense.....	<u>(259)</u>	=	=
Loss before equity in net loss of joint ventures and extraordinary gain.....	(23,424)	(56,115)	(64,842)
Equity in net loss of joint ventures.....	<u>(7,223)</u>	<u>(12,967)</u>	<u>(9,580)</u>
Loss before extraordinary gain.....	(30,547)	(69,082)	(74,422)
Extraordinary gain on repurchase of debt.....	=	=	<u>237</u>
Net loss.....	(30,547)	(69,082)	(74,185)
Dividend requirements applicable to preferred stock.....	=	<u>(12,409)</u>	<u>(21,117)</u>
Net loss applicable to common stockholders.....	<u>\$(30,547)</u>	<u>\$(81,491)</u>	<u>\$(95,302)</u>
Basic and diluted net loss per weighted average share of common stock before extraordinary gain.....	\$(0.89)	\$(2.33)	\$(1.81)
Basic and diluted extraordinary gain on repurchase of debt per weighted average share of common stock.....	=	=	<u>0.01</u>
Basic and diluted net loss per weighted average share of common stock.....	<u>\$(0.89)</u>	<u>\$(2.33)</u>	<u>\$(1.80)</u>
Weighted average shares of common stock outstanding.....	<u>34,421</u>	<u>34,986</u>	<u>53,035</u>

See notes to consolidated financial statements.

HYPERION TELECOMMUNICATIONS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMMON STOCK AND OTHER STOCKHOLDERS'
EQUITY (DEFICIENCY)

(Dollars in thousands except per share amounts)

	Class A Common Stock	Class B Common Stock	Additional Paid-in Capital	Class A Common Stock Warrant	Class B Common Stock Warrants	Loans to Stockholder	Accumulated Deficit	Total
Balance, March 31, 1996.....	\$—	\$325	\$—	\$—	\$—	\$—	\$(27,648)	\$(27,323)
Proceeds from issuance of Class B common stock warrants.....	—	—	—	—	11,087	—	—	11,087
Loans to stockholders.....	—	—	—	—	—	(3,000)	—	(3,000)
Excess of purchase price of acquired assets over related party predecessor owner's carrying value.....	—	—	—	—	—	—	(627)	(627)
Issuance of Class A common stock bonus.....	3	—	153	—	—	—	—	156
Net loss.....	—	—	—	—	—	—	(30,547)	(30,547)
Balance, March 31, 1997.....	3	325	153	—	11,087	(3,000)	(58,822)	(50,254)
Issuance of Class A common stock warrant.....	—	—	—	13,000	—	—	—	13,000
Dividend requirements applicable to preferred stock.....	—	—	—	—	—	—	(12,409)	(12,409)
Other.....	—	—	—	—	—	—	(273)	(273)
Issuance of Class A common stock bonus.....	1	—	26	—	—	—	—	27
Net loss.....	—	—	—	—	—	—	(69,082)	(69,082)
Balance, March 31, 1998.....	4	325	179	13,000	11,087	(3,000)	(140,586)	(118,991)
Proceeds from issuance of Class A common stock.....	129	—	190,731	—	—	—	—	190,860
Proceeds from issuance of Class A common stock to Adelphia.....	33	—	49,827	—	—	—	—	49,860
Exercise of Class A common stock warrant.....	7	—	12,993	(13,000)	—	—	—	—
Conversion of note and payables to Adelphia to Class A common stock.....	36	—	44,222	—	—	—	—	44,258
Exercise of Class B common stock warrants.....	—	8	6,596	—	(6,604)	—	—	—
Conversion of Class B common stock to Class A common stock.....	10	(10)	—	—	—	—	—	—
Repayment of loan to stockholders.....	—	—	—	—	—	3,000	—	3,000
Dividend requirements applicable to preferred stock.....	—	—	(18,168)	—	—	—	(2,949)	(21,117)
Other.....	—	—	(353)	—	—	—	(61)	(414)
Issuance of Class A common stock bonus.....	5	—	755	—	—	—	—	760
Net loss.....	—	—	—	—	—	—	(74,185)	(74,185)
Balance December 31, 1998.....	<u>\$224</u>	<u>\$323</u>	<u>\$286,782</u>	<u>\$—</u>	<u>\$4,483</u>	<u>\$—</u>	<u>\$(217,781)</u>	<u>\$74,031</u>

See notes to consolidated financial statements.

HYPERION TELECOMMUNICATIONS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Dollars in thousands)

	Year Ended March 31, 1997	1998	Nine Months Ended December 31, 1998
Cash flows from operating activities:			
Net loss.....	\$(30,547)	\$(69,082)	\$(74,185)
adjustments to reconcile net loss to net cash used in operating activities:			
Depreciation.....	2,604	9,038	23,838
Amortization.....	1,341	2,439	2,833
Equity in net loss of joint ventures.....	7,223	12,967	9,580
Non-cash interest expense.....	23,467	34,038	23,857
Deferred income taxes.....	257	—	—
Gain on sale of investment.....	(8,405)	—	—
Issuance of Class A common stock bonus.....	156	27	761
Extraordinary gain on repurchase of debt.....	—	—	(237)
Changes in operating assets and liabilities, net of effects of acquisitions:			
Other assets—net.....	(624)	(5,302)	(15,533)
Accounts payable.....	(264)	6,023	9,862
Accrued interest and other liabilities - net.....	(31)	3,519	10,414
Net cash used in operating activities.....	<u>(4,823)</u>	<u>(6,333)</u>	<u>(8,810)</u>
Cash flows from investing activities:			
Net cash used for acquisitions.....	(5,040)	(65,968)	—
Expenditures for property, plant and equipment.....	(24,627)	(68,629)	(146,752)
Investment in fiber asset and senior secured note.....	(20,000)	—	—
Proceeds from sale of investment.....	11,618	—	—
Investments in joint ventures.....	(34,769)	(64,260)	(69,018)
Investments in U.S. government securities - pledged.....	—	(83,400)	—
Sale of U.S. government securities - pledged.....	—	15,653	15,312
Net cash used in investing activities.....	<u>(72,818)</u>	<u>(266,604)</u>	<u>(200,458)</u>
Cash flows from financing activities:			
Proceeds from issuance of preferred stock.....	—	194,522	—
Proceeds from issuance of Class A common stock.....	—	—	255,462
Proceeds from sale and leaseback of equipment.....	—	14,876	—
Proceeds from debt.....	163,705	250,000	—
Repayments of debt.....	—	(2,326)	(19,868)
Proceeds from issuance of Class B common stock warrants.....	11,087	—	—
Costs associated with debt financing.....	(6,555)	(12,664)	—
Costs associated with issuance of Class A common stock.....	—	—	(14,742)
(Loans to) repayment from stockholders.....	(3,000)	—	3,000
Repayment of note payable--Adephia.....	(25,000)	—	—
Advances to affiliates.....	(2,782)	(535)	(2,764)
Net cash provided by financing activities.....	<u>137,455</u>	<u>443,873</u>	<u>221,088</u>
Increase in cash and cash equivalents.....	59,814	170,936	11,820
Cash and cash equivalents, beginning of period.....	—	59,814	230,750
Cash and cash equivalents, end of period.....	<u>\$59,814</u>	<u>\$230,750</u>	<u>\$242,570</u>

See notes to consolidated financial statements.

HYPERION TELECOMMUNICATIONS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Dollars in thousands except per share amounts)

(1) The Company and Summary of Significant Accounting Policies

Organization and Business

The consolidated financial statements include the accounts of Hyperion Telecommunications, Inc. and its wholly and majority owned subsidiaries ("Hyperion" or the "Company"). All significant intercompany accounts and transactions have been eliminated in consolidation. The Company was formed in 1991 and is a majority owned subsidiary of Adelphia Communications Corporation ("Adelphia").

On March 30, 1999, the Board of Directors of Hyperion approved a change in Hyperion's fiscal year from March 31 to December 31. The decision was made to conform to general industry practice and for administrative purposes. The change became effective for the nine months ended December 31, 1998.

On May 8, 1998, the Company issued and sold 12,500,000 shares of Class A common stock at a price to the public of \$16.00 per share (the "IPO"). Simultaneously with the closing of the IPO, the Company issued and sold an additional 3,324,001 shares of Class A common stock to Adelphia at a purchase price of \$15.00 per share (or an aggregate of approximately \$49,900). In addition, at such closing, the Company issued 3,642,666 shares of Class A common stock to Adelphia in exchange for certain of the Company's indebtedness and payables with a carrying value of \$44,258 owed to Adelphia at a purchase price of \$15.00 per share (or an aggregate of \$54,600). In a related transaction, on June 5, 1998, the Company issued and sold 350,000 shares of Class A common stock at the \$16.00 IPO price pursuant to the underwriters' over-allotment option in the IPO. At December 31, 1998, Adelphia owned approximately 66% of Hyperion's outstanding common stock and approximately 86% of total voting power.

The Company provides facilities-based telecommunications services through its subsidiaries and joint ventures, in which it has less than a majority ownership interest. The Company's efforts have been directed primarily toward becoming an owner and manager of competitive local exchange carrier ("CLEC") business telecommunications services in selected mid-sized cities. The Company has historically partnered with a local cable television or utility company, whose fiber facilities are located in the market areas, to build competitive access fiber optic networks. The Company then operates the networks for a management fee. Most networks provide local switch dial tone, long distance service, high speed data and internet connectivity to businesses, governmental and educational end users and other telecommunication service providers. The Company's revenues are derived from a combination of direct business telecommunication services provided by its subsidiaries and management fees from its unconsolidated joint ventures.

Joint ventures in which the Company does not have a majority interest are accounted for under the equity method of accounting.

Acquisitions and Sale of Partner Interests

On May 16, 1996, the Company sold its 15.7% interest in TCG of South Florida for approximately \$11,618 resulting in a pre-tax gain of \$8,405. Amounts related to TCG of South Florida included in the Company's equity in net loss of joint ventures for the year ended March 31, 1997 were \$221.

On August 1, 1996, the Company purchased additional general and limited partnership interests in Hyperion of Tennessee for approximately \$5,000, which increased the Company's ownership of Hyperion of Tennessee to 95%.

On September 12, 1997, the Company consummated an agreement with Time Warner Entertainment - Advance/Newhouse ("TWEAN") to exchange interests in four New York CLEC networks. As a result of the transaction, the Company paid TWEAN \$7,638 and increased its ownership in the networks serving Buffalo and

HYPERION TELECOMMUNICATIONS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Dollars in thousands except per share amounts)

Syracuse, New York to 60% and 100%, respectively, and eliminated its interest in the Albany and Binghamton networks, which became wholly owned by TWEAN.

On February 12, 1998, the Company purchased additional partnership interests in Louisville Lightwave (Louisville and Lexington), NHT Partnership (Buffalo), New Jersey Fiber Technologies and Hyperion of Harrisburg. As a result, the Company's ownership in these networks increased to 100%. The aggregate purchase price was comprised of approximately \$45,000 in cash and a warrant for 731,624 shares of the Company's Class A common stock. (See Note 6.) In addition, Hyperion paid certain amounts related to fiber lease financings upon consummation of the purchase of the additional partnership interests.

All of the acquisitions described above were accounted for using the purchase method. Accordingly, the financial results of each acquisition have been included in the Company's consolidated financial statements from the date acquired.

The following unaudited financial information of the Company assumes that the August 1, 1996, September 12, 1997 and February 12, 1998 transactions had occurred on April 1, 1996.

	Year Ended March 31, 1997	1998	Nine Months Ended December 31, 1998
Revenues.....	\$8,495	\$17,919	\$34,776
Net loss.....	(38,744)	(80,004)	(74,185)
Net loss applicable to common stockholders.....	(38,744)	(92,413)	(95,302)
Net loss per weighted average share of common stock.....	(1.10)	(2.59)	(1.80)

See Note 4 for discussion of other partnership interest purchases subsequent to December 31, 1998.

Cash and cash equivalents

Cash and cash equivalents consist of highly liquid instruments with an initial maturity date of three months or less.

U.S. Government Securities - Pledged

U.S. Government Securities - Pledged consist of highly liquid investments which will be used to pay the first six semi-annual interest payments of the 12 1/4% Senior Secured Notes. Such investments are classified as held-to-maturity and the carrying value approximates market value.

Accounts Receivable

An allowance for doubtful accounts of \$1,128 is recorded as a reduction of accounts receivable at December 31, 1998. There was no allowance for doubtful accounts at March 31, 1998.

Property, Plant and Equipment

Property, plant and equipment is stated at cost less accumulated depreciation. Costs capitalized include amounts directly associated with network engineering, design and construction.

Provision for depreciation of property, plant and equipment is computed using the straight-line method over the estimated useful lives of the assets beginning in the month the asset is available for use or is acquired.

HYPERION TELECOMMUNICATIONS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Dollars in thousands except per share amounts)

The estimated useful lives of the Company's principal classes of property, plant and equipment are as follows:

Telecommunications networks.....	10-20 years
Network monitoring and switching equipment.....	5-10 years
Other.....	3-10 years

Revenue Recognition

The Company recognizes revenue from telecommunications services in the month the related service is provided. Revenues on billings to customers for services in advance of providing such services are deferred and recognized when earned. The Company recognizes revenues related to management and network monitoring of the joint ventures in the month that the related services are provided. Reciprocal compensation revenue is an element of switched service revenue, which represents compensation from Local Exchange Carriers ("LECs") for local exchange traffic terminated on the Company's facilities originated by other LECs. Hyperion recognizes revenue based upon established contracts with the LECs and has established a reserve for a portion of those revenues that are under dispute.

Significant Customers

During the nine months ended December 31, 1998, Hyperion's sales to AT&T and Bell Atlantic represented 11.4% and 10.1% of total revenues, respectively. During the year ended March 31, 1998, Hyperion sales to AT&T and MCIWorldCom ("MCI") represented 18.3% and 14.5% of total revenues, respectively.

Basic and Diluted Net Loss Per Weighted Average Share of Common Stock

Basic net loss per weighted average share of common stock is computed based upon the weighted average number of common shares and warrants outstanding during the period. Diluted net loss per common share is equal to basic net loss per common share because the Adelpia Warrant discussed in Note 6 had an antidilutive effect for the periods presented; however, the Adelpia Warrant could have a dilutive effect on earnings per share in future periods. A warrant to purchase 731,624 shares of Class A common stock and Class B common stock warrants to purchase shares of Class B common stock have been included as shares outstanding for purposes of the calculation of both basic and diluted net loss per share for the years ended March 31, 1997 and 1998 and the nine months ended December 31, 1998. All references in the accompanying consolidated financial statements to the number of shares of common stock have been retroactively restated to reflect the stock split (See Note 6).

Other Assets - net

Costs incurred in developing new networks or expanding existing networks negotiating rights-of-way and obtaining legal/regulatory authorizations are deferred and amortized over five years. Pre-operating costs, included in other assets, represent certain non-development costs incurred during the pre-operating phase of a newly constructed network and are amortized over five-year periods commencing with the start of operations. Deferred debt financing costs, included in other assets, are amortized over the term of the related debt. The unamortized amounts of deferred debt financing costs at March 31, 1998 and December 31, 1998 were \$16,566 and \$14,606, respectively. Also included in other assets at March 31, 1998 and December 31, 1998 is a Senior Secured Note (See Note 3).

HYPERION TELECOMMUNICATIONS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Dollars in thousands except per share amounts)

Asset Impairments

Hyperion periodically reviews the carrying value of its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying value of these assets may not be recoverable. Measurement of any impairment would include a comparison of estimated future operating cash flows anticipated to be generated during the remaining life of the assets with their net carrying value. An impairment loss would be recognized as the amount by which the carrying value of the assets exceeds their fair value.

Financial Instruments

Financial instruments which potentially subject the Company to concentration of credit risk consist principally of accounts receivable. Concentration of credit risk with respect to accounts receivable is limited due to the dispersion of the Company's customer base among different customers and geographic areas.

The Company's financial instruments include cash and cash equivalents, Note payable--Adelphia, Senior Secured Notes, Senior Discount Notes and Redeemable Preferred Stock. The fair value of the Note payable - Adelphia exceeded the carrying value by \$11,443 at March 31, 1998. The fair value of the Senior Secured Notes exceeded carrying value by approximately \$31,250 and \$2,500 at March 31, 1998 and December 31, 1998, respectively. The fair value of the Redeemable Preferred Stock exceeded the carrying value by approximately \$15,688 at March 31, 1998; the carrying value of the Redeemable Preferred Stock exceeded the fair value by approximately \$23,938 at December 31, 1998. The fair value of the Senior Discount Notes exceeded the carrying value by approximately \$35,649 and \$9,516 at March 31, 1998 and December 31, 1998, respectively. The fair value of the Note payable--Adelphia was estimated based upon the terms in comparison with other similar instruments. The fair value of the Senior Discount Notes, the Senior Secured Notes and the Redeemable Preferred Stock were based upon quoted market prices.

Non-cash Financing and Investing Activities

Capital leases entered into during the year ended March 31, 1998 and the nine months ended December 31, 1998 totaled \$24,500 and \$1,155, respectively (See Note 5). Dividend requirements applicable to preferred stock were satisfied by the issuance of an additional 6,860 and 20,624 shares of such preferred stock during the year ended March 31, 1998 and the nine months ended December 31, 1998, respectively (See Note 5). During the nine months ended December 31, 1998, Hyperion converted the Note Payable - Adelphia and certain accounts payable into Class A common stock (See Note 1). See Note 1 for discussion of non-cash investing activities.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

HYPERION TELECOMMUNICATIONS, INC. AND SUBSIDIARIES
NOTE (b) CONSOLIDATED FINANCIAL STATEMENT
(Dollars in thousands except per share amounts)

Recent Accounting Pronouncements

Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities," has been issued and is effective for fiscal quarters of fiscal years beginning after June 15, 1999. SFAS No. 133 establishes accounting and reporting standards for derivative instruments and for hedging activities. It requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value. Management of the Company has not completed its evaluation of the impact of SFAS No. 133 on the Company's financial statements.

Statement of Position ("SOP") 98-5, "Reporting on the Costs of Start-Up Activities", has been issued and is effective for fiscal years beginning after December 15, 1998. SOP 98-5 provides guidance on the financial reporting of start up costs and organization costs. It requires such costs to be expensed as incurred. Management of the Company believes that SOP 98-5 will not have a material impact on the Company's financial statements.

Reclassifications

For the fiscal years ended March 31, 1997 and 1998, certain amounts have been reclassified to conform with the presentation for the nine months ended December 31, 1998.

(2) Property, Plant and Equipment

Property, plant and equipment consists of the following:

	March 31, 1998	December 31, 1998
Telecommunications networks.....	\$50,421	\$59,764
Network monitoring and switching equipment.....	130,283	165,697
Fiber asset under construction (Note 3).....	11,500	11,500
Fiber optic use rights.....	—	44,109
Construction in process.....	66,075	123,439
Other.....	<u>6,605</u>	<u>8,282</u>
	264,884	412,791
Less accumulated depreciation.....	<u>(14,251)</u>	<u>(38,089)</u>
Total.....	<u>\$250,633</u>	<u>\$374,702</u>

Depreciation is computed on the straight-line method using estimated useful lives of 5 to 20 years for operating plant and equipment and 3 to 20 years for support equipment and real estate. Additions to property, plant and equipment are recorded at cost which includes amounts for material, applicable labor and overhead and interest. Depreciation expense amounted to \$2,604, \$9,038 and \$23,838 for the years ended March 31, 1997 and 1998 and the nine months ended December 31, 1998, respectively. Capitalized interest amounted to \$4,271 and \$9,986 for the year ended March 31, 1998 and the nine months ended December 31, 1998, respectively.

(3) Investment in Fiber Asset and Senior Secured Note

On February 20, 1997, the Company entered into several agreements regarding the leasing of dark fiber in New York state in furtherance of its strategy to interconnect its networks in the northeastern United States. Pursuant to these agreements and in consideration of a payment of \$20,000, the Company received a \$20,000 Senior Secured Note bearing interest at 22 1/2% (subject to reduction upon early repayment of principal) due February 2002 (subject to early redemption options), from Telergy, Inc. ("Telergy"), a right to receive 58,752 shares of Telergy Class A common stock ("Telergy Stock"), and a fully prepaid lease from a Telergy affiliate for an initial lease term of 25 years (with two additional ten-year extensions) for 24 strands of dark fiber installed or to be installed in a New York fiber optic telecommunications backbone network. The Company has included \$11,500 and \$8,500 in Property, Plant and Equipment and Other Assets, respectively, as the allocation of the \$20,000 payment between the

HYPERION TELECOMMUNICATIONS, INC. AND SUBSIDIARIES
NOTES CONSOLIDATED FINANCIAL STATEMENTS
(Dollars in thousands except per share amounts)

fiber asset and the Senior Secured Note. No amounts were allocated to the Telergy Stock. The allocation reflects the Company's estimate of the relative fair values of the assets acquired. Hyperion will recognize the interest income on the Senior Secured Note when received.

During the nine months ended December 31, 1998, construction of the fiber has continued and no repayments have been received on the Senior Secured Note. On May 15, 1998, Telergy paid Hyperion \$1,000 in exchange for the Telergy Stock and a gain of \$1,000 was recorded by the Company, which is included in "other income" in the consolidated statement of operations.

On November 10, 1998, the Senior Secured Note was amended to mature on January 20, 2000 in exchange for an indefeasible right to use ("IRU") or long term lease of certain fiber segments in New York City and along Telergy's long haul fiber segments in the northeastern United States and Southeastern Canada.

(4) Investments

The equity method of accounting is used to account for investments in joint ventures in which the Company owns less than a majority interest. Under this method, the Company's initial investment is recorded at cost and subsequently adjusted for the amount of its equity in the net income or loss of its joint ventures. Dividends or other distributions are recorded as a reduction of the Company's investment. Investments in joint ventures accounted for using the equity method reflect the Company's equity in their underlying net assets.

The Company's nonconsolidated investments are as follows:

	Ownership Percentage	March 31, 1998	December 31, 1998
MediaOne Fiber Technologies (Jacksonville).....	20.0% (1)	\$7,984	\$8,150
Multimedia Hyperion Telecommunications (Wichita).....	49.9% (2)	3,537	5,863
MediaOne of Virginia (Richmond).....	37.0% (1)	7,213	7,284
PECO-Hyperion (Philadelphia).....	50.0%	21,229	33,936
PECO-Hyperion (Allentown, Bethlehem, Easton, Reading).....	50.0%	2,753	7,227
Hyperion of York.....	50.0%	4,256	5,721
Allegheny Hyperion Telecommunications.....	50.0%	--	3,043
Entergy Hyperion Telecommunications of Louisiana.....	50.0% (3)	3,407	6,714
Entergy Hyperion Telecommunications of Mississippi.....	50.0% (3)	3,666	7,130
Entergy Hyperion Telecommunications of Arkansas.....	50.0% (3)	4,209	7,586
Baker Creek Communications.....	49.9% (4)	10,009	44,637
Other.....	<u>Various</u>	<u>1,333</u>	<u>1,323</u>
		69,596	138,614
Cumulative equity in net losses.....		<u>(16,532)</u>	<u>(26,286)</u>
Total Investments.....		<u>\$53,064</u>	<u>\$112,328</u>

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(1) As discussed below, the Company consummated agreements on March 31, 1999 which increased its ownership to 100% in these networks. (2) As discussed below, the Company consummated agreements on March 23, 1999 which increased its ownership to 100% in this network. (3) As discussed below, the Company entered into a definitive agreement on March 31, 1999 to increase its ownership to 100% in these networks. (4) On March 24, 1998, the Federal Communications Commission ("FCC") completed the auction of licenses for Local Multipoint Distribution Service ("LMDS"). In connection with the FCC's full review of all bids and the granting of final licenses, the Company, through Baker Creek Communications, acquired 195 licenses for a total cost of approximately \$44,605, \$10,000 of which was paid upon submission of the Company's bid in January 1998 with the remainder paid as of October 1998.

Summarized unaudited combined financial information for the Company's nonconsolidated investments listed above being accounted for using the equity method of accounting as of the dates and for the periods ended, is as follows:

	March 31, 1998	December 31, 1998
Current assets	\$7,476	\$11,315
PP&E-net.....	153,495	190,552
Non-current assets	13,454	47,522
Current liabilities.....	13,422	18,599
Non-current liabilities.....	58,004	48,635

	Year Ended March 31,		Nine months ended December 31, 1998
	1997	1998	1998
Revenues	\$7,251	\$11,999	\$24,986
Net loss.....	(9,881)	(19,923)	(22,325)

During 1998, through a partnership in which Hyperion is a 49.9% limited partner, the Company was the successful bidder, at a cost of approximately \$45,000, for 195 31-GHz licenses (see above), which cover approximately 83 million people in the eastern United States representing coverage in most of its network system territory. Hyperion and its partner are currently in the process of dissolving the partnership and the licenses are to become the property of Hyperion at no additional cost to Hyperion. As of December 31, 1998, the partnership had fully funded its obligation due to the FCC. The Company plans to use the LMDS spectrum in most of its markets, and believes the spectrum to be highly complementary to its fiber-based systems as an economical means to provide "last-mile" connectivity for customers which otherwise could not be economically addressed with broadband connectivity. The Company is in the process of further refining its plans for utilization of the LMDS spectrum, which could involve substantial additional funds.

On March 23, 1999, Hyperion consummated a purchase agreement with Multimedia, Inc. ("Multimedia"), the parent of its local partner in the Wichita, KS market, whereby Multimedia received approximately \$9,778 in cash for Multimedia's ownership interest in this network. In addition, Hyperion will be responsible for the payment of fiber lease liabilities due to Multimedia in the amount of approximately \$2,800 which are payable over the next six years. As a result of the transaction, the Hyperion ownership in Wichita increased to 100%.

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On March 31, 1999, Hyperion consummated purchase agreements with subsidiaries of MediaOne of Colorado, Inc. ("MediaOne"), its local partners in the Jacksonville, FL and Richmond, VA networks, whereby MediaOne received approximately \$81,520 in cash for MediaOne's ownership interests in these networks. In addition, Hyperion will be responsible for the payment of fiber lease liabilities due to MediaOne in the amount of approximately \$14,500 which are generally payable over the next ten years. As a result of the transactions, Hyperion's ownership interest in each of these networks increased to 100%.

On March 31, 1999, Hyperion entered into purchase agreements with Entergy Corporation ("Entergy"), the parent of its local partner in the Baton Rouge, LA, Little Rock, AR, and Jackson, MS markets, whereby Entergy will receive \$35,776 in cash for Entergy's ownership interests in each of these markets. Upon consummation of this transaction, which is subject to normal closing conditions and regulatory approvals, the Company's ownership interest in each of these networks will increase to 100%.

(5) Financing Arrangements

Note payable - Adelpia

The Company had an unsecured credit arrangement with Adelpia which had no repayment terms prior to April 15, 1996. On April 15, 1996, \$25,000 of the proceeds from the sale of the 13% Senior Discount Notes (the "Senior Discount Notes") and Class B Common stock Warrants discussed below were used to repay a portion of this obligation. Interest expense and fees on this credit arrangement were based upon the weighted average cost of unsecured borrowings of Adelpia during the corresponding periods. The total amount of interest converted to note principal through April 15, 1996 was \$9,007.

Effective April 15, 1996, the remaining balance due on the Note payable-Adelpia was evidenced by an unsecured subordinated note due April 16, 2003. This obligation had an interest rate of 16.5% per annum. Interest accrued through May 8, 1998 on the amount outstanding to Adelpia totaled \$10,645. On May 8, 1998, the Note payable - Adelpia and all accrued interest was converted into shares of Class A common stock simultaneously with the closing of the IPO (See Note 1).

13% Senior Discount Notes and Class B Common Stock Warrants

On April 15, 1996, the Company issued \$329,000 of 13% Senior Discount Notes due April 15, 2003 and 329,000 warrants to purchase an aggregate of 1,993,638 shares of its Class B common stock. Proceeds to the Company, net of discounts, commissions, and other transaction costs were approximately \$168,600. Prior to April 15, 2001, interest on the Senior Discount Notes is not payable in cash, but is added to principal. Thereafter, interest is payable semi-annually commencing October 15, 2001. The Senior Discount Notes are unsecured and are senior to all future subordinated indebtedness. On or before April 15, 1999 and subject to certain restrictions, the Company may redeem, at its option, up to 25% of the aggregate principal amount of the Senior Discount Notes at a price of 113% of the Accreted Value (as defined in the Indenture). On or after April 15, 2001, the Company may redeem, at its option, all or a portion of the Senior Discount Notes at 106.5% which declines to par in 2002, plus accrued interest.

The holders of the Senior Discount Notes may put the Senior Discount Notes to the Company at any time at a price of 101% of accreted principal upon the occurrence of a Change of Control (as defined in the Indenture). In addition, the Company will be required to offer to purchase Senior Discount Notes at a price of 100% with the

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proceeds of certain asset sales (as defined in the Indenture). The Indenture stipulates, among other things, limitations on additional borrowings, issuance of equity instruments, payment of dividends and other distributions, repurchase of equity interests or subordinated debt, sale-leaseback transactions, liens, transactions with affiliates, sales of Company assets, mergers and consolidations.

The Class B common stock warrants are exercisable at \$0.00308 per share, upon the earlier of May 1, 1997 or a Change of Control. Unless exercised, the Class B common stock warrants expire on April 1, 2001. The number of shares and the exercise price for which a warrant is exercisable are subject to adjustment under certain circumstances. Through December 31, 1998, 195,965 warrants were exercised and converted into 1,187,541 shares of Class B common stock. Of the 1,187,541 shares issued, 1,172,391 shares had been converted into Class A common stock as of December 31, 1998. The Company received \$3 in consideration for the exercise of the warrants.

During the nine months ended December 31, 1998, the Company paid \$17,313 to repurchase a portion of the Senior Discount Notes which had a face value of \$25,160 and a carrying value of \$17,750. The notes were retired upon repurchase which resulted in a \$237 gain.

12 1/4% Senior Secured Notes

On August 27, 1997, the Company issued \$250,000 aggregate principal amount of 12 1/4% Senior Secured Notes due September 1, 2004 (the "Senior Secured Notes"). The Senior Secured Notes are collateralized through the pledge of the common stock of certain of the Company's wholly-owned subsidiaries. A portion of the proceeds was invested in U.S. government securities and placed in an escrow account for payment in full when due of the first six scheduled semi-annual interest payments on the Senior Secured Notes as required by the Indenture.

Interest is payable semi-annually commencing March 1, 1998. The Senior Secured notes rank *pari passu* in right of payment with all existing and future senior indebtedness (as defined in the Indenture) of the Company and will rank senior in right of payment to future subordinated indebtedness of the Company. On or before September 1, 2000 and subject to certain restrictions, the Company may redeem, at its option, up to 25% of the aggregate principal amount of the Senior Secured Notes at a price of 112.25% of principal with the net proceeds of one or more Qualified Equity Offerings (as defined in the Indenture). On or after September 1, 2001, the Company may redeem, at its option, all or a portion of the Senior Secured Notes at 106.125% of principal which declines to par in 2003, plus accrued interest. The holders of the Senior Secured Notes may put them to the Company at a price of 101% of principal upon the occurrence of a Change of Control (as defined in the Indenture). The Indenture stipulates, among other things, limitations on additional borrowing, payment of dividends and other distributions, repurchase of equity interests, transactions with affiliates and the sale of assets.

12 7/8% Senior Exchangeable Redeemable Preferred Stock

On October 9, 1997, the Company issued \$200,000 aggregate liquidation preference of 12 7/8% Senior Exchangeable Redeemable Preferred Stock due October 15, 2007 (the "Preferred Stock"). Proceeds to the Company, net of commissions and other transaction costs, were approximately \$194,500.

Dividends are payable quarterly commencing January 15, 1998 at 12 7/8% of the liquidation preference of outstanding Preferred Stock. Through October 15, 2002, dividends are payable in cash or additional shares of Preferred Stock at the Company's option. Subsequent to October 15, 2002, dividends are payable in cash. The Preferred Stock ranks junior in right of payment to all indebtedness and other obligations of the Company, its subsidiaries and joint ventures. On or before October 15, 2000, and subject to certain restrictions, the Company

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may redeem, at its option, up to 35% of the initial aggregate liquidation preference of the Preferred Stock originally issued with the net cash proceeds of one or more Qualified Equity Offerings (as defined in the Certificate of Designation) at a redemption price equal to 112.875% of the liquidation preference per share of the Preferred Stock, plus, without duplication, accumulated and unpaid dividends to the date of redemption; provided that, after any such redemption, there are remaining outstanding shares of Preferred Stock having an aggregate liquidation preference of at least 65% of the initial aggregate liquidation preference of the Preferred Stock originally issued. On or after October 15, 2002, the Company may redeem, at its option, all or a portion of the Preferred Stock at 106.438% of the liquidation preference thereof declining to 100% of the liquidation preference in 2005, plus accrued interest. The Company is required to redeem all of the shares of Preferred Stock outstanding on October 15, 2007 at a redemption price equal to 100% of the liquidation preference thereof, plus, without duplication, accumulated and unpaid dividends to the date of redemption.

The holders of the Preferred Stock may put the Preferred Stock to the Company at any time at a price of 101% of the liquidation preference thereof upon the occurrence of a Change of Control (as defined in the Certification of Designation). The Certificate of Designation stipulates, among other things, limitations on additional borrowings, payment of dividends and other distributions, transactions with affiliates and the sale of assets. The Company may, at its option, on any dividend payment date, exchange in whole, but not in part, the then outstanding shares of Preferred Stock for 12 7/8% Senior Subordinated Debentures due October 15, 2007 (the "Exchange Debentures"). Interest, redemption and registration rights provisions of the Exchange Debentures are consistent with the provisions of the Preferred Stock.

Long Term Lease Facility

On December 31, 1997, the Company consummated an agreement for a \$24,500 long term lease facility with AT&T Capital Corporation. The lease facility provides financing for certain of the switching equipment. Included in the lease facility is the sale and leaseback of certain switch equipment for which the Company received \$14,876.

Other Debt

Other debt consists primarily of capital leases entered into in connection with the acquisition of fiber leases for use in the telecommunications networks and the long term lease facility described above. The interest rate on such debt ranges from 7.5% to 15.0%.

Maturities of other debt for the five years after December 31, 1998 are as follows:

1999.....	\$3,288
2000.....	3,117
2001.....	3,266
2002.....	3,653
2003.....	3,635

12% Senior Subordinated Notes

On March 2, 1999, Hyperion issued \$300,000 of 12% Senior Subordinated

Notes due 2007 (the "Subordinated Notes"). An entity controlled by members of the Rigas family, controlling stockholders of Adelpia, purchased \$100,000 of the Subordinated Notes directly from Hyperion at a price equal to the aggregate principal amount less the discount to the other initial purchasers. The net proceeds of approximately \$295,000 were or will be used to fund Hyperion's acquisition of interests held by local partners in certain of its markets and will be used to fund capital expenditures and investments in its networks, and for general corporate and working capital purposes.

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(6) Common Stock and Other Stockholders' Equity (Deficiency)

Hyperion's authorized capital stock consists of 300,000,000 shares of Class A common stock, par value \$0.01 per share, 150,000,000 shares of Class B common stock, par value \$0.01 per share, and 5,000,000 shares of preferred stock, par value \$0.01 per share. On May 8, 1998, Hyperion completed the IPO of its Class A common stock (See Note 1).

Common Stock

Shares of Class A common stock and Class B common stock are substantially identical, except that holders of Class A common stock are entitled to one vote per share and holders of Class B common stock are entitled to 10 votes per share on all matters submitted to a vote of stockholders. The Class B common stock is convertible into one share of Class A common stock. In the event a cash dividend is paid, the holders of the Class A and the Class B common stock will be paid an equal amount.

Prior to the IPO, certain key company officers (the "Officers") were parties to a stockholder agreement, as amended (the "Stockholder Agreement") with Adelpia. The Stockholder Agreement provided, among other things, (i) that upon the earlier of (a) the termination of employment of any of the officers or (b) after October 7, 1998, such officers may put their shares to Adelpia for fair market value, unless such put rights are terminated as a result of the registration of the Company's common stock under the Securities Act of 1933 (the "Securities Act") and (ii) for certain buy/sell and termination rights and duties among Adelpia and the Officers. The Stockholder Agreement terminated automatically upon the date of the IPO. Adelpia also agreed to vote its shares in the Company to elect each officer to the Board of Directors of the Company as long as such person is both an employee and a stockholder of the Company.

The Company also entered into Term Loan and Stock Pledge Agreements ("Loan Agreements") with each of the Officers. Pursuant to the Loan Agreements, each Officer borrowed \$1,000 from the Company. Each of these loans accrued interest at the average rate at which the Company could invest cash on a short-term basis, was secured by a pledge of the borrower's common stock in the Company, and would mature upon the earlier of (i) October 8, 1998 or (ii) the date of the IPO and the Officers have the right to sell at least \$1,000 worth of their shares. Each Loan Agreement also provided that any interest accruing on a loan from the date six months after the date of such loan would be offset by a bonus payment when principal and interest thereon are due and which would include additional amounts to pay income taxes applicable to such bonus payment.

Pursuant to agreements among the Company, Adelpia and the Officers, simultaneous with the consummation of the IPO, (i) the Stockholder Agreement and Loan Agreements terminated, (ii) the Officers each repaid the \$1,000 borrowed from the Company pursuant to the Loan Agreements plus accrued interest thereon by each selling 66,667 shares of Class B common stock to Adelpia and using the proceeds therefrom to repay such loans and (iii) the Company has paid to the Management Stockholders bonus payments in the amount of interest accruing on the Loans from the date six months after the date of the Loan Agreements and any additional amounts necessary to pay income taxes applicable to such bonus payments.

On April 8, 1998, the Board of Directors of the Company approved a 3.25-for-one stock split of its Class A and Class B common stock payable to stockholders of record on April 28, 1998. The stock split was effected in the form of a dividend of 2.25 shares for every outstanding share of common stock. All references in the accompanying consolidated financial statements to the number of shares of common stock and the par value have been retroactively restated to reflect the stock split on April 28, 1998.

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Warrants

Class A Common Stock Warrant

On February 12, 1998, the Company consummated an agreement with Lenfest Telephony, Inc. ("Lenfest") whereby Lenfest received a warrant to obtain 731,624 shares of Class A common stock of the Company (the "Lenfest Warrant") in exchange for its partnership interest in the Harrisburg, Pennsylvania network. The Lenfest Warrant was exercised during May 1998 for no additional consideration.

Class B Common Stock Warrants

The Class B common stock warrants were issued on April 15, 1996 in connection with the issuance of the Senior Discount Notes (See Note 5).

Adelphia Warrant

On June 13, 1997, the Company entered into agreements with MCI. Pursuant to these agreements the Company is designated MCI's preferred provider for new end user dedicated access circuits and of conversions of end user dedicated access circuits as a result of conversions from the incumbent LEC in the Company's markets. Hyperion also has certain rights of first refusal to provide MCI with certain telecommunications services. Under this arrangement, the Company issued a warrant to purchase 913,380 shares of Class A common stock for \$6.15 per share to MCI (the "MCI Warrant") representing 2 1/2% of the common stock of the Company on a fully diluted basis. MCI could receive additional warrants to purchase up to an additional 6% of the shares of the Company's Class A common stock, on a fully diluted basis, at fair value, if MCI met certain purchase volume thresholds over the term of the agreement.

In connection with the IPO and the related over-allotment option, the Company and MCI entered into an agreement that provides as follows with respect to the MCI Warrant and MCI's right to receive additional MCI warrants as a result of the IPO (the "Additional MCI Warrants"): (i) the Additional MCI Warrants issued with respect to the shares sold to the public in the IPO, the over-allotment option and with respect to the Adelphia shares purchased will have an exercise price equal to the lower of \$6.15 per share or the price per share to the public in the IPO (the "IPO Price"), and (ii) Adelphia purchased from MCI the MCI Warrant and the Additional MCI Warrants for a purchase price equal to the number of Class A common stock shares issuable under the warrants being purchased times the IPO Price minus the underwriting discount, less the aggregate exercise price of such warrants. Furthermore, in consideration of the obligations undertaken by Adelphia to facilitate the agreements between MCI and Hyperion, Hyperion paid to Adelphia a fee of \$500 and issued a warrant to Adelphia, which expires three years after its issuance, to purchase 200,000 shares of Class A common stock at an exercise price equal to the IPO Price.

Long-Term Incentive Compensation Plan

On October 3, 1996, the Board of Directors and stockholders of the Company approved the Company's 1996 Long-Term Incentive Compensation Plan (the "1996 Plan"). The 1996 Plan provides for the grant of (i) options which qualify as "incentive stock options" within the meaning of Section 422 of the Internal Revenue Code of 1986, as amended, (ii) options which do not so qualify, (iii) share awards (with or without restrictions on vesting), (iv) stock appreciation rights and (v) stock equivalent or phantom units. The number of shares of Class A common stock available for issuance initially was 5,687,500. Such number is to increase each year by 1% of outstanding shares of all classes of the Company's common stock, up to a maximum of 8,125,000 shares. Options, awards and units may be granted under the 1996 Plan to directors, officers, employees and consultants. The 1996

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Plan provides the incentive stock options must be granted with an exercise price of not less than the fair market value of the underlying common stock on the date of grant. Options outstanding under the Plan may be exercised by paying the exercise price per share through various alternative settlement methods. On March 4, 1997, April 1, 1997 and April 1, 1998, the Company issued 338,000 shares, 58,500 shares and 58,500 shares, respectively, of Class A common stock to Daniel R. Milliard pursuant to his employment agreement with the Company.

In April 1998 and in recognition for valuable past service to the Company and as an incentive for future services, the Company authorized the issuance under the 1996 Plan to each of John J. Rigas, Michael J. Rigas, Timothy J. Rigas and James P. Rigas of (i) stock options (the "Rigas Options") covering 100,000 shares of Class A common stock, which options will vest in equal one-third amounts on the third, fourth and fifth year anniversaries of grant (vesting conditioned on continued service as an employee or director) and which shall be exercisable at the IPO price and (ii) phantom stock awards (the "Rigas Grants") covering 100,000 shares of Class A common stock, which phantom awards will vest in equal one-third amounts on the third, fourth and fifth year anniversaries of grant (vesting conditioned on continued service as an employee or director). At December 31, 1998, no Rigas Options or Rigas Grants have been granted. Also in April 1998, pursuant to the then existing Stockholder Agreement, the Company authorized the issuance under the 1996 Plan to certain Officers of stock options (the "Management Stockholder Options") currently covering a total of 13,047 shares of Class A common stock with exercise price and vesting terms identical to the Rigas Options. In addition to the Rigas Options, the Rigas Grants and the employment agreement, the Company currently expects to issue under the 1996 Plan stock options, restrictive stock grants, phantom stock awards or other awards to other 1996 Plan participants covering up to a total of 325,000 shares of Class A common stock during 1999.

(7) Commitments and Contingencies

The Company rents office space, node space and fiber under leases with terms which are generally less than one year or under agreements that are generally cancelable on short notice. Total rental expense under all operating leases aggregated \$1,103, \$1,236 and \$1,893 for the years ended March 31, 1997 and 1998 and the nine months ended December 31, 1998, respectively.

The minimum future lease obligations under the noncancelable operating leases as of December 31, 1998 are approximately:

Period ending December 31,	
1999.....	\$3,296
2000.....	2,888
2001.....	2,779
2002.....	2,659
2003.....	2,645
Thereafter.....	8,176

The Company has entered into an employment agreement with the President of the Company, the terms of which expire on March 31, 2001, unless extended by the Company for additional one year periods. The employment agreement provides for base salary, benefits, stock options or stock grants and cash and stock bonuses payable if specified management goals are attained as established annually by the Board of Directors. In addition, the employment agreement contains noncompetition and nondisclosure provisions.

The telecommunications industry and Hyperion are subject to extensive regulation at the federal, state and local levels. On February 8, 1996, President Clinton signed the Telecommunications Act of 1996 ("Telecommunications Act"), the most comprehensive reform of the nation's telecommunications laws since the

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the Communications Act of 1934. Management of Hyperion is unable to predict the effect that the Telecommunications Act, related rulemaking proceedings or other future rulemaking proceedings will have on its business and results of operations in future periods.

Hyperion has entered into a series of agreements with several local and long-haul fiber optic network providers that will allow Hyperion to significantly increase its presence in the eastern half of the United States. These agreements, totaling approximately \$126,000, provide Hyperion with ownership or an IRU to over 9,000 route miles of local and long-haul fiber optic cable. Through December 31, 1998, Hyperion has paid \$42,604 of the total due under the agreements, which was included in property, plant and equipment. Hyperion believes this will allow it to expand its business strategy to include on-net provisioning of regional, local and long distance, internet and data communications and to cost-effectively further interconnect most of its 46 existing markets and to enter and interconnect approximately 50 new markets by the end of 2001.

(8) Related Party Transactions

The following table summarizes the Company's transactions with related parties:

	Year Ended March 31,		Nine Months Ended December 31,
	1997	1998	1998
Revenues:			
Management fees.....	\$2,600	\$3,809	\$2,135
Network monitoring fees.....	604	977	589
Special access fees.....	<u>540</u>	<u>500</u>	<u>—</u>
<u>Total</u>	<u>\$3,744</u>	<u>\$5,286</u>	<u>\$2,724</u>
Interest Income.....	<u>\$230</u>	<u>\$617</u>	<u>\$8,395</u>
Expenses:			
Interest expense and fees.....	\$4,731	\$5,997	\$737
Allocated corporate costs.....	1,199	1,656	2,981
Fiber leases.....	<u>738</u>	<u>47</u>	<u>139</u>
<u>Total</u>	<u>\$6,668</u>	<u>\$7,700</u>	<u>\$3,857</u>

Management fees from related parties represent fees received by the Company from its unconsolidated joint ventures for the performance of financial, legal, regulatory, network design, construction and other administrative services.

Network monitoring fees represent fees received by the Company for technical support for the monitoring of each individual joint venture's telecommunications system.

Special access fees represent amounts charged to joint ventures for use of the network of a wholly owned subsidiary of the Company.

Interest income represents interest charged on certain affiliate receivable balances with joint ventures and with Adelphia.

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Interest expense and fees relate to the Note payable--Adelphia (Sec Note 5).

Allocated corporate costs represent costs incurred by Adelphia on behalf of the Company for the administration and operation of the Company. These costs include charges for office space, corporate aircraft and shared services such as finance activities, information systems, computer services, human resources, and taxation. Such costs were estimated by Adelphia and do not necessarily represent the actual costs that would be incurred if the Company was to secure such services on its own.

Fiber lease expense represents amounts paid to various subsidiaries of Adelphia for the utilization of existing cable television plant for development and operation of the consolidated operating networks.

During the year ended March 31, 1997, the Company purchased from Adelphia for approximately \$6,485, Adelphia's historical cost to acquire the assets, certain fiber that had previously been leased from Adelphia. Because the entities involved in the transaction are under the common control of Adelphia, the excess of the purchase price of the assets over the predecessor owner's net book value was charged to accumulated deficit.

During the year ended March 31, 1998 and the nine months ended December 31, 1998, Hyperion paid \$299 and \$1,044, respectively, to entities owned by certain shareholders of Adelphia primarily for property, plant and equipment and services.

(9) Income Taxes

Adelphia and its corporate subsidiaries (including the Company) filed consolidated federal income tax returns for the years ended March 31, 1997 and 1998. For the nine months ended December 31, 1998, Hyperion will not be included within Adelphia's consolidated federal income tax return. For financial reporting purposes, current and deferred income tax assets and liabilities are computed on a separate company basis. The net operating loss carryforwards and the valuation allowance for the year ended March 31, 1998 are adjusted for the effects of filing a consolidated income tax return, similar to provisions of the Internal Revenue Code. At December 31, 1998, the Company had net operating loss carryforwards for federal income tax purposes of \$178,503 expiring through 2018.

Deferred income taxes reflect the net tax effects of (a) temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes and (b) operating loss carryforwards.

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The Company's net deferred tax asset included in other assets - net is comprised of the following:

	March 31, 1998	December 31, 1998
Deferred tax assets:		
Differences between book and tax basis of intangible assets.....	\$188	\$138
Net operating loss carryforwards.....	33,918	71,391
Other.....	77	77
Total.....	34,183	71,606
Valuation allowance.....	<u>(17,379)</u>	<u>(48,746)</u>
Total.....	<u>16,804</u>	<u>22,860</u>
Deferred tax liabilities:		
Differences between book and tax basis of property, plant and		
Equipment.....	12,959	19,015
Investment in partnerships.....	<u>3,808</u>	<u>3,808</u>
Total.....	<u>16,767</u>	<u>22,823</u>
Net deferred tax asset.....	<u>\$37</u>	<u>\$37</u>

The net change in the valuation allowance for the year ended March 31, 1998 and the nine months ended December 31, 1998 was an increase of \$5,023 and \$31,367, respectively.

Income tax expense for the years ended March 31, 1997 and 1998 and the nine months ended December 31, 1998 is as follows:

	Year Ended March 31,		Nine Months Ended December 31, 1998
	1997	1998	
Current.....	\$(2)	\$—	\$—
Deferred.....	<u>(257)</u>	—	—
Total.....	<u>\$(259)</u>	<u>\$—</u>	<u>\$—</u>

HYPERION TELECOMMUNICATIONS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Dollars in thousands except per share amounts)

A reconciliation of the statutory federal income tax rate and the Company's effective income tax rate is as follows:

	Year Ended March 31,		Nine Months Ended December 31,
	1997	1998	1998
Statutory federal income tax rate.....	35.0%	35.0%	35.0%
Change in valuation allowance.....	(34.6)	(35.0)	(35.0)
State taxes, net of federal benefit and other.....	(1.2)	=	=
Income tax expense.....	<u>(0.8)%</u>	<u>—%</u>	<u>—%</u>

HYPERION TELECOMMUNICATIONS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Dollars in thousands except per share amounts)

(10) Quarterly Financial Data (unaudited)

The following tables summarize the financial results of the Company for each of the quarters in the year ended March 31, 1998 and the nine months ended December 31, 1998:

	June 30, 1997	Three Months Ended September 30, 1997	December 31, 1997	March 31, 1998
Revenues.....	<u>\$1,520</u>	<u>\$2,187</u>	<u>\$4,983</u>	<u>\$4,820</u>
Operating expenses:				
Network operations.....	1,180	1,426	2,657	2,541
Selling, general and administrative.....	2,380	2,879	3,840	5,215
Depreciation and amortization.....	<u>1,372</u>	<u>2,311</u>	<u>3,344</u>	<u>4,450</u>
Total.....	<u>4,932</u>	<u>6,616</u>	<u>9,841</u>	<u>12,206</u>
Operating loss.....	(3,412)	(4,429)	(4,858)	(7,386)
Other income (expense):				
Interest income.....	763	1,463	5,725	5,353
Interest expense and fees.....	<u>(8,077)</u>	<u>(11,087)</u>	<u>(16,770)</u>	<u>(13,400)</u>
Loss before income taxes and equity in net loss of joint ventures.....	(10,726)	(14,053)	(15,903)	(15,433)
Income tax expense.....	=	=	=	=
Loss before equity in net loss of joint ventures.....	(10,726)	(14,053)	(15,903)	(15,433)
Equity in net loss of joint ventures.....	<u>(2,540)</u>	<u>(3,886)</u>	<u>(2,858)</u>	<u>(3,683)</u>
Net loss.....	(13,266)	(17,939)	(18,761)	(19,116)
Dividend requirements applicable to preferred stock.....	--	--	(5,794)	(6,615)
Net loss applicable to common stockholders.....	<u>\$(13,266)</u>	<u>\$(17,939)</u>	<u>\$(24,555)</u>	<u>\$(25,731)</u>
Basic and diluted net loss per weighted average share of common stock.....	<u>\$(0.38)</u>	<u>\$(0.51)</u>	<u>\$(0.70)</u>	<u>\$(0.73)</u>
Weighted average shares of common stock outstanding (in thousands).....	<u>34,890</u>	<u>34,890</u>	<u>34,890</u>	<u>35,272</u>

HYPERION TELECOMMUNICATIONS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Dollars in thousands except per share amounts)

(10) Quarterly Financial Data (unaudited), continued

	June 30, 1998	September 30, 1998	December 31, 1998
Revenues.....	<u>\$7.635</u>	<u>\$12.098</u>	<u>\$15.043</u>
Operating expenses:			
Network operations.....	4,989	7,056	6,664
Selling, general and administrative.....	8,432	10,391	16,518
Depreciation and amortization.....	<u>6.120</u>	<u>9.843</u>	<u>10.708</u>
Total.....	<u>19.541</u>	<u>27.290</u>	<u>33.890</u>
Operating loss.....	(11,906)	(15,192)	(18,847)
Other income (expense):			
Interest income.....	4,235	4,169	1,829
Interest income - affiliate.....	1,824	2,995	3,576
Interest expense and fees.....	(13,704)	(12,535)	(12,399)
Other income.....	<u>1.000</u>	<u>113</u>	=
Loss before income taxes, equity in net loss of joint ventures and extraordinary gain.....	(18,551)	(20,450)	(25,841)
Income tax expense.....	=	=	=
Loss before equity in net loss of joint ventures and extraordinary gain.....	(18,551)	(20,450)	(25,841)
Equity in net loss of joint ventures.....	<u>(3.190)</u>	<u>(2.614)</u>	<u>(3.776)</u>
Loss before extraordinary gain.....	(21,741)	(23,064)	(29,617)
Extraordinary gain on repurchase of debt.....	=	<u>237</u>	=
Net loss.....	(21,741)	(22,827)	(29,617)
Dividend requirements applicable to preferred stock.....	<u>(6.807)</u>	<u>(7.026)</u>	<u>(7.284)</u>
Net loss applicable to common stockholders.....	<u>\$(28.548)</u>	<u>\$(29.853)</u>	<u>\$(36.901)</u>
Basic and diluted net loss per weighted average share of common stock.....	<u>\$(0.59)</u>	<u>\$(0.54)</u>	<u>\$(0.66)</u>
Weighted average shares of common stock outstanding (in thousands).....	<u>48.110</u>	<u>55.497</u>	<u>55.497</u>

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Not applicable.

PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

The information set forth above in Part I under the caption "Executive Officers of the Registrant" is incorporated herein by reference. The other information required by this item is incorporated herein by reference to the information set forth under the caption "Election of Directors" and the information, if any, under the caption "Section 16(a) Beneficial Ownership Reporting Compliance." in the Company's definitive proxy statement for the 1998 Annual Meeting of Stockholders filed pursuant to Regulation 14A of the Securities Exchange Act of 1934, as amended, or by reference to a filing amending this Transition Report on Form 10-K.

ITEM 11. EXECUTIVE COMPENSATION

The information required by this item is incorporated herein by reference to the information set forth under the caption "Executive Compensation" in the Company's definitive proxy statement for the 1999 Annual Meeting of Stockholders filed pursuant to Regulation 14A of the Securities Exchange Act of 1934, as amended, or by reference to a filing amending this Transition Report on Form 10-K.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The information required by this item is incorporated herein by reference to the information set forth under the caption "Principal Stockholders" in the Company's definitive proxy statement for the 1999 Annual Meeting of Stockholders filed pursuant to Regulation 14A of the Securities Exchange Act of 1934, as amended, or by reference to a filing amending this Transition Report of Form 10-K.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information required by this item is incorporated herein by reference to the information set forth under the caption "Certain Transactions" in the Company's definitive proxy statement for the 1999 Annual Meeting of Stockholders filed pursuant to Regulation 14A of the Securities Exchange Act of 1934, as amended, or by reference to a filing amending this Transition Report on Form 10-K.

PART IV

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K

Financial Statements, schedules and exhibits not listed have been omitted where the required information is included in the consolidated financial statements or notes thereto, or is not applicable or required.

- (a)(1) A listing of the consolidated financial statements, notes and independent auditors' report required by Item 8 are listed on in the index in Item 8 of this Transition Report on Form 10-K.
- (2) Financial Statement Schedules: Schedule II - Valuation and Qualifying Accounts
- (3) Exhibits

SCHEDULE II
HYPERION TELECOMMUNICATIONS, INC. AND SUBSIDIARIES
VALUATION AND QUALIFYING ACCOUNTS
 (Dollars in thousands)

	Balance at Beginning of Period	Charged to Costs and Expenses	Deductions Write-Offs	Balance at End of Period
<i>Year Ended March 31, 1997:</i>				
Allowance for Doubtful Accounts	<u>\$—</u>	<u>\$—</u>	<u>\$—</u>	<u>\$—</u>
Valuation allowance for deferred tax assets	<u>\$10,459</u>	<u>\$1,897</u>	<u>\$—</u>	<u>\$12,356</u>
<i>Year Ended March 31, 1998:</i>				
Allowance for Doubtful Accounts	<u>\$—</u>	<u>\$—</u>	<u>\$—</u>	<u>\$—</u>
Valuation allowance for deferred tax assets	<u>\$12,356</u>	<u>\$5,023</u>	<u>\$—</u>	<u>\$17,379</u>
<i>Nine Months Ended December 31, 1998:</i>				
Allowance for Doubtful Accounts	<u>\$—</u>	<u>\$1,128</u>	<u>\$—</u>	<u>\$1,128</u>
Valuation allowance for deferred tax assets	<u>\$17,379</u>	<u>\$31,367</u>	<u>\$—</u>	<u>\$48,746</u>

EXHIBIT NO.

DESCRIPTION

- 3.1 Certificate of Incorporation of Registrant, together with all amendments thereto. (Incorporated herein by reference is Exhibit 3.01 to Registrant's Current Report on Form 8-K for the event dated October 9, 1997.)
- 3.2 Bylaws of Registrant. (Incorporated herein by reference is Exhibit 3.2 to Registration Statement No. 333-12619 on Form S-1.)
- 4.1 Indenture, dated as of April 15, 1996, between the Registrant and Bank of Montreal Trust Company. (Incorporated herein by reference is Exhibit 4.1 to Registration Statement No. 333-06957 on Form S-4.)
- 4.2 First Supplemental Indenture, dated as of September 11, 1996, between, the Registrant and Bank of Montreal Trust Company. (Incorporated herein by reference is Exhibit 4.2 to Statement No. 333-12619 on Form S-4.)
- 4.3 Form of 13% Senior Discount Note. (Incorporated herein reference is Exhibit 4.3 to Registration Statement No. 333-12619 on Form S-4.)
- 4.4 Form of Class A Common Stock Certificate. (Incorporated herein by reference is Exhibit 4.1 to Registrant's Registration Statement on Form 8-A, dated October 23, 1996.)
- 4.5 Indenture, dated as of August 27, 1997, with respect to the Registrant's 12 1/4% Senior Secured Notes due 2004, between the Registrant and the Bank of Montreal Trust Company. (Incorporated herein by reference is Exhibit 4.01 to Form 8-K dated August 27, 1997.) (File No. 0-21605)
- 4.6 Form of 12 1/4% Senior Secured Note due 2004 (contained in Exhibit 4.5).
- 4.7 Pledge Agreement between the Registrant and the Bank of Montreal Trust Company as Collateral Agent, dated as of August 27, 1997. (Incorporated herein by reference is Exhibit 4.03 to Form 8-K dated August 27, 1997.) (File No. 0-21605)
- 4.8 Pledge, Escrow and Disbursement Agreement, between the Registrant and the Bank of Montreal Trust Company, dated as of August 27, 1997. (Incorporated herein by reference is Exhibit 4.05 to Form 8-K dated August 27, 1997.) (File No. 0-21605)
- 4.9 Second Supplemental Indenture, dated as of August 27, 1997, between the Registrant and the Bank of Montreal Trust Company, regarding the Registrant's 13% Senior Discount Notes due 2003. (Incorporated herein by reference is Exhibit 4.06 to Form 8-K dated August 27, 1997.) (File No. 0-21605)
- 4.10 Certificate of Designation for 12 7/8% Series A and Series B Senior Exchangeable Redeemable Preferred Stock due 2007. (Contained in Exhibit 3.01 to Registrant's Current Report on Form 8-K for the event dated October 9, 1997 which is incorporated herein by reference.) (File No. 0-21605)
- 4.11 Form of Certificate for 12 7/8% Senior Exchangeable Redeemable Preferred Stock due 2007. (Incorporated herein by reference is Exhibit 4.02 to the Registrant's Current Report on Form 8-K the event dated October 9, 1997.) (File No. 0-21605)

- 4.12 Form of Indenture, with respect to the Registrant's 12 7/8% Senior Subordinated Exchange Debentures due 2007. (Contained as Annex A in Exhibit 3.01 to Registrant's Current Report on Form 8-K for the event dated October 9, 1997 which is incorporated herein by reference.) (File No. 0-21605)
- 4.13 Indenture dated as of March 2, 1999, with respect to Hyperion Telecommunications, Inc. 12% Senior Subordinated Notes due 2007, between Hyperion and the Bank of Montreal Trust Company (Incorporated by reference herein is Exhibit 4.01 to the Current Report on Form 8-K for Adelpia Communications Corporation filed on March 10, 1999.) (File No. 0-16014).
- 4.14 Form of 12% Senior Subordinated Notes due 2007 (Contained in Exhibit 4.13).
- 10.1* Employment Agreement between the Registrant and Charles R. Drenning. (Incorporated herein by reference is Exhibit 10.1 to Registration Statement No. 333-06957 on Form S-4.)
- 10.2* Employment Agreement between the Registrant and Paul D. Fajerski. (Incorporated herein by reference is Exhibit 10.2 to Registration Statement No. 333-06957 on Form S-4.)
- 10.3* Employment Agreement between the Registrant and Randolph S. Fowler. (Incorporated herein by reference is Exhibit 10.3 to Registration Statement No. 333-06957 on Form S-4.)
- 10.4 Pre-Incorporation and Shareholder Restrictive Agreement between Adelpia, Paul D. Fajerski, Charles R. Drenning and Randolph S. Fowler. (Incorporated herein by reference is Exhibit 10.5 to Registration Statement No. 333-06957 on Form S-4.)
- 10.5 Letter Agreement dated March 19, 1996 between the Registrant, Charles R. Drenning, Paul D. Fajerski, Randolph S. Fowler and Adelpia. (Incorporated herein by reference is Exhibit 10.12 to Registration Statement No. 333-06957 on Form S-4.)
- 10.6 Warrant Agreement dated as of April 15, 1996, by and among Hyperion Telecommunications, Inc. and Bank of Montreal Trust Company. (Incorporated herein by reference is Exhibit 10.13 to Registration Statement No. 333-06957 on Form S-4.)
- 10.7 Warrant Registration Rights Agreement dated as of April 15, 1996, by and among Hyperion Telecommunications, Inc. and the Initial Purchasers. (Incorporated herein by reference is Exhibit 10.14 to Registration Statement No. 333-06957 on Form S-4.)
- 10.8 Form of Management Agreement. (Incorporated herein by reference is Exhibit 10.15 to Registration Statement No. 333-06957 on Form S-4.)
- 10.9* Employment Agreement between Hyperion Telecommunications, Inc. and Daniel R. Milliard dated as of March 4, 1997. (Incorporated herein by reference is Exhibit 10.03 to Current Report on Form 8-K of Adelpia Communications Corporation dated May 1, 1997.) (File Number 0-16014)
- 10.10* 1996 Long-Term Incentive Compensation Plan. (Incorporated herein by reference is Exhibit 10.17 to Registration Statement No. 333-13663 on Form S-1.)
- 10.11 Registration Rights Agreement among Charles R. Drenning, Paul D. Fajerski, Randolph S. Fowler, Adelpia Communications Corporation and the Company. (Incorporated herein by reference is Exhibit 10.18 to Registration Statement No. 333-13663 on Form S-1.)

- 10.12 Registration Rights Agreement between Adelpia Communications Corporation and the Company. (Incorporated herein by reference is Exhibit 10.19 to Registration Statement No. 333-13663 on Form S-1.)
- 10.13 Extension Agreement dated as of January 8, 1997, among Hyperion Telecommunications, Inc., Adelpia Communications Corporation, Charles R. Drenning, Paul D. Fajerski, Randolph S. Fowler, and six Trusts named therein. (Incorporated herein by reference is Exhibit 10.04 to Current Report on Form 8-K of Adelpia Communications Corporation dated May 1, 1997.) (File Number 0-16014)
- 10.14 Purchase Agreement among the Registrant, Bear Stearns & Co. Inc., Chase Securities Inc., TD Securities (USA) Inc., CIBC Wood Gundy Securities Corp., and Scotia Capital Markets (the "Initial Purchasers") dated August 21, 1997. (Incorporated herein by reference is Exhibit 10.01 to Form 8-K dated August 27, 1997.) (File No. 0-21605)
- 10.15 Purchase Agreement among the Registrant and Bear Stearns & Co. Inc. (the "Initial Purchaser") dated October 1, 1997 regarding the 12 7/8% Senior Exchangeable Redeemable Preferred Stock due 2007. (Incorporated by reference is Exhibit 10.01 to the Registrant's Current Report on Form 8-K for the event dated October 9, 1997.) (File No. 0-21605)
- 10.16* Management Services Agreement dated as of April 10, 1998, between Adelpia Communications Corporation and the Registrant (Incorporated herein by reference is Exhibit 10.23 to Registration Statement No. 333-48209 on Form S-1).
- 10.17 Letter Agreement dated April 10, 1998, among the Registrant, Adelpia Communications Corporation and MCImetro Access Transmission Services, Inc. (Incorporated herein by reference is Exhibit 10.24 to Registration Statement No. 333-48209 on Form S-1).
- 10.18 Amendment to Registration Rights Agreement dated as of April 15, 1998, between the Registrant and Adelpia Communications Corporation (Incorporated herein by reference is Exhibit 10.25 to Registration Statement No. 333-48209 on Form S-1).
- 10.19 Letter Agreement dated as of April 9, 1998, between the Registrant and Adelpia Communications Corporation regarding the purchase of Class A Common Stock (Incorporated herein by reference is Exhibit 10.26 to Registration Statement No. 333-48209 on Form S-1).
- 10.20 U.S. Underwriting Agreement dated May 4, 1998 among the Company and the Representatives named therein (Incorporated herein by reference is Exhibit 10.01 to the Registrant's Current Report on Form 8-K dated June 24, 1998.) (File No. 0-21605)
- 10.21 International Underwriting Agreement dated May 4, 1998 among the Company and the Representatives named therein (Incorporated herein by reference is Exhibit 10.02 to the Registrant's Current Report on Form 8-K dated June 24, 1998.) (File No. 0-21605)
- 10.22 Warrant issued to MCI dated May 8, 1998 (Incorporated herein by reference is Exhibit 10.03 to the Registrant's Current Report on Form 8-K dated June 24, 1998.) (File No. 0-21605)
- 10.23 Warrant issued in favor of Adelpia Communications Corporation dated June 5, 1998 (Incorporated herein by reference is Exhibit 10.04 to the Registrant's Current Report on Form 8-K dated June 24, 1998.) (File No. 0-21605)

- 10.24 Registration Rights Agreement between the Registrant and the Initial Purchasers, dated August 27, 1997, regarding the 12 1/4% Senior Secured Notes due 2004. (Incorporated herein by reference is Exhibit 4.04 to Form 8-K dated August 27, 1997.) (File No. 0-21605)
- 10.25 Registration Rights Agreement between the Registrant and the Initial Purchaser dated October 9, 1997, regarding the 12 7/8% Senior Exchangeable Redeemable Preferred Stock due 2007. (Incorporated herein by reference is Exhibit 4.04 to the Registrant's Current Report on Form 8-K for the event dated October 9, 1997.) (File No. 0-21605)
- 10.26 Purchase Agreement between Hyperion Telecommunications, Inc. and the Initial Purchasers named therein, dated as of February 25, 1999, regarding Hyperion's 12% Senior Subordinated Notes due 2007 (Incorporated herein by reference is Exhibit 10.03 to Adelphia's Current Report on Form 8-K for the event dated February 22, 1999.) (File No. 0-16104).
- 10.27 Purchase Agreement between Hyperion Telecommunications, Inc. and Highland Holdings, dated as of February 25, 1999, regarding Hyperion's 12% Senior Subordinated Notes due 2007 (Incorporated herein by reference is Exhibit 10.05 to Adelphia's Current Report on Form 8-K for the event dated February 22, 1999.) (File No. 0-16104).
- 21.1 Subsidiaries of the Registrant
- 23.1 Consent of Deloitte & Touche LLP
- 27.1 Financial Data Schedule
- 99.1 "Schedule E - Form of Financial Information and Operating Data of the Subsidiaries and the Joint Ventures Presented by Cluster".
- 99.2 "Schedule F - Form of Financial Information and Operating Data of the Pledged Subsidiaries and the Joint Ventures.

* Denotes management contracts and compensatory plans and arrangements required to be identified by Item 14(a)(3).

The Registrant will furnish to the Commission upon request copies of instruments not filed herewith which authorize the issuance of long-term obligations of Registrant not in excess of 10% of the Registrant's total assets on a consolidated basis.

(b) The Registrant did not file any Form 8-K reports during the three months ended March 31, 1998.

(c) The Company hereby files as exhibits to this Form 10-K the exhibits set forth in Item 14(a)(3) hereof which are not incorporated by reference.

(d) The Company hereby files as financial statement schedules to this Form 10-K the financial statement schedules set forth in Item 14(a)(2) hereof.

SUBSIDIARIES OF REGISTRANT

Hyperion Telecommunications, Inc. (Delaware corporation)

Hyperion Telecommunications, LLC (Delaware limited liability company)

Hyperion Communications General Holdings, Inc. (Delaware corporation)

Hyperion Communications Capital, Inc. (Delaware corporation)

Hyperion Communications Long Haul, L.P. (Delaware limited partnership)

Hyperion International, LLC (Delaware limited liability company)

Hyperion Communications of Alabama, LLC (Delaware limited liability company)

Hyperion Communications of Arkansas, LLC (Delaware limited liability company)

Energry Hyperion Telecommunications of Arkansas, L.L.C. (50% owned) (an Arkansas limited liability company)

Hyperion Communications of Connecticut, Inc. (Delaware corporation)

Hyperion Communications of Delaware, LLC (Delaware limited liability company)

Hyperion Communications of District of Columbia, LLC (Delaware limited liability company)

Hyperion Communications of Florida, LLC (Florida limited liability company)

Hyperion Telecommunications of Florida, Inc. (Florida corporation)

Hyperion Communications of Jacksonville, Inc. (Florida corporation)

Hyperion Communications of Georgia, LLC (Delaware limited liability company)

Hyperion Communications of Illinois, Inc. (Delaware corporation)

Hyperion Communications of Indiana, L.P. (Delaware limited liability company)

Hyperion Communications of Kansas, LLC (Delaware limited liability company)

Hyperion Communications of Kentucky, Inc. (Delaware corporation)

Hyperion Telecommunications of Louisiana, Inc. (Delaware corporation)

Energry Hyperion Telecommunications of Louisiana, L.L.C. (50% owned) (an Arkansas limited liability company)

Hyperion Communications of Maine, Inc. (Delaware corporation)

Hyperion Communications of Maryland, LLC (Delaware limited liability company)

Hyperion Communications of Massachusetts, Inc. (Delaware corporation)
Hyperion Communications of Michigan, Inc. (Delaware corporation)
Hyperion Communications of Mississippi, L.P. (Delaware limited partnership)
Hyperion Telecommunications of Mississippi, Inc. (Delaware corporation)
Entergy Hyperion Telecommunications of Mississippi, L.L.C. (50% owned) (an Arkansas limited liability company)
Hyperion Communications of New Hampshire, Inc. (Delaware corporation)
Hyperion Communications of New Jersey, LLC (Delaware limited liability company)
Hyperion Telecommunications of New York, Inc. (Delaware corporation)
Hyperion Communications of Eastern New York, Inc. (Delaware corporation)
Hyperion Communications of North Carolina, Inc. (Delaware corporation)
Hyperion Communications of North Carolina, L.P. (Delaware limited partnership)
Hyperion Communications of Ohio, Inc. (Delaware corporation)
Hyperion Telecommunications of Pennsylvania, Inc. (Delaware corporation)
 PECO Hyperion Telecommunications (50% owned) (Pennsylvania general partnership)
 Hyperion Susquehanna Telecommunications (50% owned) (Pennsylvania general partnership)
 Allegheny Hyperion Telecommunications, L.L.C. (50% owned) (Pennsylvania limited liability company)
 Hyperion Telecommunications of Harrisburg, Inc. (Delaware corporation)
Hyperion Communications of Pennsylvania, LLC (Delaware limited liability company)
Hyperion Communications of Rhode Island, Inc. (Delaware corporation)
Hyperion Communications of South Carolina, Inc. (Delaware corporation)
Hyperion Telecommunications of Tennessee, Inc. (Delaware corporation)
AVR, L.P. d/b/a Hyperion of Tennessee, L.P. (95% owned) (California limited partnership)
Hyperion Communications of Tennessee, L.P. (Delaware limited partnership)
Hyperion Communications of Texas, L.P. (Delaware limited partnership)
Hyperion Communications of Vermont, Inc. (Delaware corporation)
Hyperion Communications of Virginia, LLC (Virginia limited liability company)
Hyperion Communications of West Virginia, LLC (Delaware limited liability company)

Exhibit 23.1

INDEPENDENT AUDITORS' CONSENT

We consent to the incorporation by reference in Post-Effective Amendment No. 2 to Registration Statement No. 333-12619 on Form S-3 (formerly Form S-1), and Registration Statement No. 333-62539 of Hyperion Telecommunications, Inc. on Form S-8 of our report dated May 17, 1999, appearing in this Transition Report on Form 10-K of Hyperion Telecommunications, Inc. for the nine months ended December 31, 1998.

/s/ DELOITTE & TOUCHE LLP
Pittsburgh, Pennsylvania

May 25, 1999

Hyperion Telecommunications, Inc.

Form of Financial Information and Operating Data

of the Subsidiaries and the Joint Ventures Presented by Cluster

Data presented for the quarter ended: 12/31/98

Unaudited	North East	Mid-Atlantic	Mid-South	*** Other Networks	Total
FINANCIAL DATA (dollars in thousands):					
Total Revenue	\$7,017.5	\$8,700.5	\$5,331.5	\$3,469.2	\$24,518.7
Total Capital Expenditures	\$7,192.2	\$24,221.0	\$12,392.8	\$10,373.2	\$54,179.2
Total EBITDA	\$2,713.1	\$(2,536.0)	\$(3,774.0)	\$365.5	\$(3,231.4)
Gross PP&E	\$103,486.1	\$299,901.1	\$117,674.8	\$120,407.7	\$641,469.7
Proportional Revenue *	\$6,866.9	\$5,655.6	\$4,616.8	\$950.8	\$18,090.1
Proportional Capital Expenditures*	\$7,192.2	\$17,989.8	\$10,290.5	\$9,040.0	\$44,512.5
Proportional EBITDA *	\$2,791.7	\$(2,437.3)	\$(3,060.1)	\$(210.8)	\$(2,916.5)
Proportional Gross PP&E *	\$103,486.1	\$230,921.6	\$96,501.8	\$77,785.3	\$508,694.8
STATISTICAL DATA					
Increase for December 31, 1998 quarter:					
Networks in Operation	--	--	--	--	--
Route Miles	1,634	1,943	2,399	3,318	9,294
Fiber Miles	25,984	44,923	10,696	21,794	103,397
Buildings connected	6	1	40	8	55
Total Buildings with Customers	374	14	93	62	640
LEC-COs collocated **	--	--	--	--	--
Voice Grade Equivalent Circuits As of September 30, 1998:	38,808	(26,304)	(9,096)	(71,520)	(68,112)
Networks in Operation	3	9	6	2	20
Route Miles	1,564	2,210	1,158	779	5,711
Fiber Miles	67,325	106,079	55,584	37,392	266,380
Buildings connected (adjusted)	341	680	310	362	1,693
Total Buildings with Customers	1,649	811	2,825	535	5,820
LEC-COs collocated **	16	64	25	18	123
Voice Grade Equivalent Circuits As of December 31, 1998:	173,544	496,032	209,352	267,072	1,146,000
Networks in Operation	3	9	6	2	20
Route Miles	3,198	4,153	3,557	4,097	15,005
Fiber Miles	93,309	151,002	66,280	59,186	369,777
Buildings connected with fiber	347	681	350	370	1,748
Total Buildings with Customers	2,023	922	2,918	597	6,460
LEC-COs collocated **	16	64	25	18	123
Voice Grade Equivalent Circuits	212,352	469,728	200,256	195,552	1,077,888
Access Lines Sold	20,711	63,231	39,341	10,403	133,686
Access Lines Installed	17,578	53,061	31,379	7,987	110,005

* Represents portion attributable to the Company. ** Local Exchange Carrier's central office *** Other Network amounts includes Network Control Centers and Corporate Capital Expenditures and Gross Property, Plant and Equipment

SCHEDULE F

Hyperion Telecommunications, Inc.

Form of Financial Information and Operating Data
of the Pledged Subsidiaries and the Joint Ventures

Data presented for the quarter ended:

12/31/98

Unaudited

Total

FINANCIAL DATA (dollars in thousands)(a):

Total Revenue	\$11,388.0
Total Capital Expenditures	\$13,616.1
Total EBITDA	\$1,312.9

Gross Property, Plant & Equipment

\$183,786.0

STATISTICAL DATA(b):

As of December 31, 1998:

Networks in Operation:

Route Miles	3,149
Fiber Miles	143,433
Buildings connected	838
LEC-COs collocated	54
Voice Grade Equivalent Circuits	528,864
Access Lines Sold	60,873
Access Lines Installed	48,363

(a) Financial Data represents 100% of the operations of all entities except Hyperion of Florida, which is reflected at Hyperion's ownership in the Jacksonville network, which is 20%. (b) Statistical Data represents 100% of operating data for all entities

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FINANCIAL DATA SCHEDULE FOR HYPERION TELECOMMUNICATIONS, INC. FOR THE NINE
MONTHS ENDED DECEMBER 31, 1998

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<CIK> 0001017648

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ADELPHIA BUSINESS SOLUTIONS, INC. AND SUBSIDIARIES

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Item 1. Financial Statements

ADELPHIA BUSINESS SOLUTIONS, INC. AND SUBSIDIARIES
 CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)
 (Dollars in thousands, except per share amounts)

	December 31, 1998	September 30, 1999
ASSETS:		
Current assets:		
Cash and cash equivalents	\$ 242,570	\$ 125,988
Accounts receivable and other current assets	15,583	63,695
Due from parent – net	4,950	---
Due from affiliates – net	1,078	4,905
Total current assets	<u>264,181</u>	<u>194,588</u>
U.S. government securities – pledged	58,054	29,451
Investments	112,328	47,409
Property, plant and equipment – net	374,702	740,870
Other assets – net	27,077	66,567
Total	<u>\$ 836,342</u>	<u>\$ 1,078,885</u>
LIABILITIES, PREFERRED STOCK, COMMON STOCK AND OTHER STOCKHOLDERS' EQUITY (DEFICIENCY):		
Current liabilities:		
Accounts payable	\$ 20,386	\$ 17,009
Due to parent – net	---	8,388
Accrued interest and other current liabilities	19,142	24,483
Total current liabilities	<u>39,528</u>	<u>49,880</u>
13% Senior Discount Notes due 2003	220,784	245,052
12 1/4% Senior Secured Notes due 2004	250,000	250,000
12% Senior Subordinated Notes due 2007	---	300,000
Other debt	23,325	44,056
Total liabilities	<u>533,637</u>	<u>888,988</u>
12 7/8% Senior exchangeable redeemable preferred stock	<u>228,674</u>	<u>252,261</u>
Commitments and contingencies (Note 3)		
Common stock and other stockholders' equity (deficiency):		
Class A common stock, \$0.01 par value, 300,000,000 shares authorized, 22,376,071 and 23,912,785 shares outstanding, respectively	224	239
Class B common stock, \$0.01 par value, 150,000,000 shares authorized, 32,314,761 and 31,181,077 shares outstanding, respectively	323	312
Additional paid in capital	286,782	269,608
Class B common stock warrants	4,483	4,467
Unearned stock compensation	---	(6,126)
Accumulated deficit	(217,781)	(330,864)
Total common stock and other stockholders' equity (deficiency)	<u>74,031</u>	<u>(62,364)</u>
Total	<u>\$ 836,342</u>	<u>\$ 1,078,885</u>

See notes to condensed consolidated financial statements.

ADELPHIA BUSINESS SOLUTIONS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)
(Amounts in thousands, except per share amounts)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	1998	1999	1998	1999
Revenues	\$ 12,098	\$ 43,347	\$ 24,553	\$ 99,000
Operating expenses:				
Network operations	7,056	15,862	14,586	36,037
Selling, general and administrative	10,391	39,972	24,038	93,618
Depreciation and amortization	9,843	18,168	20,413	45,289
Total	<u>27,290</u>	<u>74,002</u>	<u>59,037</u>	<u>174,944</u>
Operating loss	(15,192)	(30,655)	(34,484)	(75,944)
Other income (expense):				
Interest income	4,169	2,867	13,506	19,645
Interest income-affiliate	2,995	1,336	5,070	6,943
Interest expense	(12,535)	(19,045)	(39,639)	(56,383)
Other income	113	---	1,113	---
Loss before income taxes and equity in net loss of joint ventures	(20,450)	(45,497)	(54,434)	(105,739)
Income tax expense	---	---	---	(4)
Loss before equity in net loss of joint ventures	(20,450)	(45,497)	(54,434)	(105,743)
Equity in net loss of joint ventures	(2,614)	(246)	(9,487)	(7,340)
Loss before extraordinary gain	(23,064)	(45,743)	(63,921)	(113,083)
Extraordinary gain on repurchase of debt	237	---	237	---
Net loss	(22,827)	(45,743)	(63,684)	(113,083)
Dividend requirements applicable to preferred stock	(7,026)	(7,969)	(20,448)	(23,168)
Net loss applicable to common stockholders	<u>\$ (29,853)</u>	<u>\$ (53,712)</u>	<u>\$ (84,132)</u>	<u>\$ (136,251)</u>
Basic and diluted net loss per weighted average share of common stock	<u>\$ (0.54)</u>	<u>\$ (0.97)</u>	<u>\$ (1.82)</u>	<u>\$ (2.46)</u>
Weighted average shares of common stock outstanding	<u>55,497</u>	<u>55,497</u>	<u>46,293</u>	<u>55,497</u>

See notes to condensed consolidated financial statements.

ADELPHIA BUSINESS SOLUTIONS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)
(Dollars in thousands)

	Nine Months Ended September 30.	
	1998	1999
Cash flows from operating activities:		
Net loss	\$ (63,684)	\$ (113,083)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation	17,872	41,063
Amortization	2,541	4,226
Noncash interest expense	25,555	24,268
Equity in net loss of joint ventures	9,487	7,340
Non-cash stock compensation	761	274
Extraordinary gain on repurchase of debt	(237)	---
Change in operating assets and liabilities net of effects of acquisitions:		
Other assets – net	(10,943)	(46,244)
Accounts payable	13,005	(5,445)
Accrued interest and other liabilities	(5,937)	7,959
Net cash used in operating activities	<u>(11,580)</u>	<u>(79,642)</u>
Cash flows from investing activities:		
Expenditures for property, plant and equipment	(145,490)	(232,418)
Investments in joint ventures	(32,150)	(27,421)
Net cash used for acquisitions	(58,330)	(129,118)
Sale of U.S. government securities – pledged	30,965	30,626
Repayment of senior secured note	---	20,000
Net cash used in investing activities	<u>(205,005)</u>	<u>(338,331)</u>
Cash flows from financing activities:		
Repayments of debt	(21,389)	(2,465)
Advances (to) from related parties	(211,697)	9,607
Proceeds from debt	---	300,000
Costs associated with financing	(379)	(5,751)
Proceeds from issuance of Class A Common Stock	255,462	---
Costs associated with issuance of Class A Common Stock	(14,688)	---
Repayment of loans to stockholders	3,000	---
Net cash provided by financing activities	<u>10,309</u>	<u>301,391</u>
Decrease in cash and cash equivalents	(206,276)	(116,582)
Cash and cash equivalents, beginning of period	<u>332,863</u>	<u>242,570</u>
Cash and cash equivalents, end of period	<u>\$ 126,587</u>	<u>\$ 125,988</u>

See notes to condensed consolidated financial statements.

ADELPHIA BUSINESS SOLUTIONS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)
(Dollars in thousands)

Adelphia Business Solutions, Inc. is a majority owned subsidiary of Adelphia Communications Corporation ("Adelphia"). The accompanying unaudited condensed consolidated financial statements of Adelphia Business Solutions, Inc. and its majority owned subsidiaries ("Adelphia Business Solutions" or the "Company") have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission. On October 25, 1999, the shareholders of the Company elected to change the name of the Company from Hyperion Telecommunications, Inc. to Adelphia Business Solutions, Inc.

On March 30, 1999, Adelphia Business Solutions elected to change its fiscal year from March 31 to December 31. The decision was made to conform to general industry practice and for administrative purposes. The change became effective for the nine months ended December 31, 1998. These condensed consolidated financial statements should be read in conjunction with the Company's consolidated financial statements included in its Annual Report on Form 10-K for the year ended March 31, 1998 and its Transition Report on Form 10-K for the nine months ended December 31, 1998.

In the opinion of management, all adjustments, consisting of only normal recurring adjustments necessary for a fair presentation of the financial position of Adelphia Business Solutions at September 30, 1999, and the unaudited results of operations for the three and nine months ended September 30, 1998 and 1999, have been included. The results of operations for the three and nine months ended September 30, 1999 are not necessarily indicative of the results to be expected for the year ending December 31, 1999.

1. Significant Events Subsequent to December 31, 1998:

On March 2, 1999, Adelphia Business Solutions issued \$300,000 of 12% Senior Subordinated Notes due 2007 ("Subordinated Notes"). An entity controlled by members of the Rigas family, controlling stockholders of Adelphia, purchased \$100,000 of the Subordinated Notes directly from Adelphia Business Solutions at a price equal to the aggregate principal amount less the discount to the initial purchasers. The net proceeds of approximately \$295,000 were or will be used to fund Adelphia Business Solutions' acquisition of interests held by local partners in certain of its markets and will be used to fund capital expenditures and investments in its networks and for general corporate and working capital purposes.

During March 1999, Adelphia Business Solutions consummated purchase agreements with subsidiaries of Multimedia Inc. and MediaOne of Colorado Inc. to acquire their respective interests in jointly owned networks located in the Wichita, KS, Jacksonville, FL and Richmond, VA markets for an aggregate of \$89,750. The agreements increased the Company's ownership interest in each of these networks to 100%. The acquisitions were accounted for under the purchase method of accounting. Accordingly, the financial results of the acquired networks are included in the consolidated results of Adelphia Business Solutions effective from the date acquired.

On April 15, 1999, the Company acquired an indefeasible right of use ("IRU") from e.spire Communications, Inc. ("e.spire") for approximately 576 miles of network fiber and construction services which allows the Company access to 14 new markets. In exchange, the Company granted e.spire an IRU to a 432-strand fiber optic cable in South Florida that is currently under construction.

ADELPHIA BUSINESS SOLUTIONS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)
(Dollars in thousands)

On May 25, 1999, the Company entered into an IRU agreement with CapRock Communications Corp. for approximately \$16,260 which grants the Company a long-term license to approximately 1,650 route miles of long haul fiber. The IRU gives the Company a presence in the southwestern United States.

During May 1999, the Company received \$32,329 from Telergy, Inc. ("Telergy") for the repayment of a senior secured note held by the Company. The payment represented \$20,000 in principal and \$12,329 of interest due to the Company resulting from a February 1997 transaction in which the Company loaned Telergy \$20,000 in exchange for a \$20,000 senior secured note and a fully prepaid lease of dark fiber in New York state.

During June 1999, the Company consummated a purchase agreement with Entergy Corporation ("Entergy"), the parent of its local partner in the Baton Rouge, LA, Little Rock, AR, and Jackson, MS markets, whereby Entergy received approximately \$36,518 for its ownership interests in these markets. The agreements increased the Company's ownership interest in each of these networks to 100%. The acquisitions were accounted for under the purchase method of accounting. Accordingly, the financial results of the acquired networks are included in the consolidated results of Adelphia Business Solutions effective from the date acquired.

During August 1999, the Company granted under the 1996 Long-Term Incentive Compensation Plan to each of John J. Rigas, Michael J. Rigas, Timothy J. Rigas, and James P. Rigas (i) stock options covering 100,000 shares of Class A common stock, which options will vest in equal one-third amounts on the third, fourth and fifth year anniversaries of grant (vesting conditioned on continued services as an employee or director) and which shall be exercisable at \$16.00 per share and (ii) stock awards covering 100,000 shares of Class A common stock, which stock awards will vest in equal one-third amounts on the third, fourth and fifth year anniversaries of grant (vesting conditioned on continued services as an employee or director).

On August 31, 1999, the Company entered into a binding agreement with Digital Teleport, Inc. ("DTI") for the purchase of dark fiber IRUs covering over 4,000 route miles of long-haul and local fiber in the central portion of the United States. Although no payments have been made as of September 30, 1999, the cost of the IRUs is estimated to be between \$27,000 and \$42,000 depending upon the exercise by the Company of a number of options for additional routes and/or fiber strands.

On September 21, 1999, the Company announced its decision to extend its fiber optic network into the western half of the United States. Management believes this national expansion will enable the Company to offer its services in approximately 200 markets throughout the country.

On October 13, 1999, the Company filed a shelf registration statement with the Securities and Exchange Commission to sell up to \$1,500,000 in debt securities, preferred and common stock, depository shares, and other equity securities. This registration became effective on October 22, 1999. Proceeds of any sales under this registration statement are expected to be used for general corporate purposes, including capital spending, acquisitions, debt repayment, investments and other purposes, and to facilitate the national expansion.

On October 25, 1999, shareholders of the Company elected to change the legal name of the Company from Hyperion Telecommunications, Inc. to Adelphia Business Solutions, Inc. With this decision,

ADELPHIA BUSINESS SOLUTIONS, INC. AND SUBSIDIARIES
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)
 (Dollars in thousands)

management believes the strengths of Adelphia and the Company are further aligned to develop a single brand in the communications marketplace.

During the nine months ended September 30, 1999, the Company made demand advances to Adelphia which, as of September 30, 1999, had been repaid. The Company received interest on the advances at a rate of 5.15%.

2. Investments:

The equity method of accounting is used to account for investments in joint ventures in which the Company holds less than a majority interest. Under this method, the Company's initial investment is recorded at cost and subsequently adjusted for the amount of its equity in the net income or losses of its joint ventures. Dividends or other distributions are recorded as a reduction of the Company's investment. Investments in joint ventures accounted for using the equity method reflect the Company's equity in their underlying net assets.

The Company's non-consolidated investments are as follows:

	Ownership Percentage	December 31, 1998	September 30, 1999
MediaOne Fiber Technologies (Jacksonville)	100.0% (1)	\$ 8,150	\$ ---
Multimedia Hyperion Telecommunications (Wichita)	100.0 (1)	5,863	---
MediaOne of Virginia (Richmond)	100.0 (1)	7,284	---
Entergy Hyperion Telecommunications of Louisiana	100.0 (2)	6,714	---
Entergy Hyperion Telecommunications of Mississippi	100.0 (2)	7,130	---
Entergy Hyperion Telecommunications of Arkansas	100.0 (2)	7,586	---
PECO-Hyperion (Philadelphia)	50.0	33,936	42,135
PECO-Hyperion (Allentown, Bethlehem, Easton, Reading)	50.0	7,227	10,351
Hyperion of York	50.0	5,721	7,121
Allegheny Hyperion Telecommunications	50.0	3,043	4,718
Baker Creek Communications	49.9 (3)	44,637	---
Other	Various	1,323	---
		<u>138,614</u>	<u>64,325</u>
Cumulative equity in net losses		(26,286)	(16,916)
Total		<u>\$ 112,328</u>	<u>\$ 47,409</u>

- (1) As discussed in Note 1, the Company has consummated agreements which increased its ownership to 100% in these networks during March 1999.
- (2) As discussed in Note 1, the Company has consummated an agreement which increased its ownership to 100% in these networks during June 1999.
- (3) On March 24, 1998, the Federal Communications Commission ("FCC") completed the auction of licenses for Local Multipoint Distribution Service. The Company, through Baker Creek Communications, was the successful bidder for 195 31-GHz licenses, which cover approximately 30% of the nation's population - in excess of 83 million people in the eastern half of the United States. In connection with the FCC's full review of all bids and the granting of final licenses it was concluded that the Company, through Baker Creek Communications, would acquire the entire interest in the 195 licenses for a total cost of approximately \$44,605, all of which was paid as of October 26, 1998. On September 30, 1999, the FCC granted the Company's request to transfer, and the Company transferred the licenses from Baker Creek Communications to a wholly owned subsidiary of the Company. The licenses are included in Other assets - net on the condensed consolidated balance sheet at September 30, 1999.

ADELPHIA BUSINESS SOLUTIONS, INC. AND SUBSIDIARIES
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)
 (Dollars in thousands)

Summarized combined unaudited financial information for the Company's investments being accounted for using the equity method of accounting, excluding Jacksonville, Richmond, Wichita, the Entergy partnerships and Baker Creek Communications, follows:

	December 31, 1998	September 30, 1999
Current assets	\$ 4,656	\$ 17,800
Property, plant and equipment – net	93,929	111,829
Other non-current assets	650	53
Current liabilities	5,258	5,182
Non current liabilities	32,127	34,833
	Nine Months Ended September 30, 1998	September 30, 1999
Revenues	\$ 4,405	\$ 23,852
Net loss	(10,732)	(6,472)

3. Commitments and Contingencies:

Reference is made to Management's Discussion and Analysis of Financial Condition and Results of Operations for a discussion of material commitments and contingencies.

4. Net Loss Per Weighted Average Share of Common Stock:

Net loss per weighted average share of common stock is computed based on the weighted average number of common shares outstanding after giving effect to dividend requirements on the Company's preferred stock. Diluted net loss per common share is equal to basic net loss per common share because additional warrants outstanding had an anti-dilutive effect for the periods presented; however, these warrants could have a dilutive effect on earnings per share in the future.

5. Supplemental Financial Information:

For the nine months ended September 30, 1998 and 1999, the Company paid interest of \$30,965 and \$36,525, respectively.

Accumulated depreciation of property, plant and equipment amounted to \$38,089 and \$79,151 at December 31, 1998 and September 30, 1999, respectively.

ADELPHIA BUSINESS SOLUTIONS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)
(Dollars in thousands)

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with the Company's unaudited Condensed Consolidated Financial Statements and the Notes thereto appearing elsewhere in this Form 10-Q and the Company's audited Consolidated Financial Statements and Notes thereto included in its Transition Report on Form 10-K for the nine months ended December 31, 1998.

Overview

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements. Certain information or statements included in this Form 10-Q, including Management's Discussion and Analysis of Financial Condition and Results of Operations is forward-looking, such as information relating to future growth, expansion of operations or the effect of future regulation or competition. These "forward-looking statements" include statements regarding the intent, belief and current expectations of Adelphia Business Solutions and its directors and officers, and can be identified by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "intends" or anticipates" or the negative thereof or other variations thereon or comparable terminology or by discussions of strategy that involve risks and uncertainties. Any such forward-looking information involves important risks and uncertainties that could significantly affect expected results in the future from those expressed in any forward-looking statements made by, or on behalf of, the Company.

These risks and uncertainties include, but are not limited to, uncertainties relating to our ability to successfully market our services to current and new customers, access markets on a nondiscriminatory basis, identify, design and construct fiber optic networks, install cable and facilities (including switching electronics) and obtain rights of way, access rights to buildings and any required governmental authorizations, franchises and permits, all in a timely manner, at reasonable costs and on satisfactory terms and conditions, as well as risks and uncertainties relating to general economic conditions, the availability and cost of capital, acquisitions and divestitures, government and regulatory policies, the pricing and availability of equipment, materials, inventories and programming technological developments, the costs and other effects of rapid growth, year 2000 issues and changes in the competitive environment in which the Company operates. Readers of this Form 10-Q are cautioned that such statements are only predictions, that no assurance can be given that any particular future results will be achieved, and that actual events or results may differ materially. In evaluating such statements, readers should specifically consider the various factors which could cause actual events or results to differ materially from those indicated by such forward looking statements. Unless otherwise stated, the information contained in this Form 10-Q is as of and for the three and nine months ended September 30, 1998 and 1999. Additional information of factors that may affect the business and financial results of Adelphia Business Solutions can be found in the Company's filings with the Securities and Exchange Commission, including the prospectus under Registration Statement 333-88927, under the caption "Risk Factors."

The "Company" or "Adelphia Business Solutions" means Adelphia Business Solutions, Inc. together with its majority-owned subsidiaries, except where the context otherwise requires. Unless the context otherwise requires, references herein to the networks mean (i) the 22 telecommunications networks in operation or under construction (the "Original Markets") in operation or under construction as of May 8, 1998, the date of the Company's initial public offering, which are wholly and majority owned subsidiaries or

are joint venture partnerships and corporations managed by the Company and in which the Company holds less than a majority equity interest with one or more other partners, and (ii) the additional networks operational or under development subsequent to May 8, 1998 (the "New Markets").

Adelphia Business Solutions is a leading national provider of facilities-based integrated communications services to customers that include businesses, governmental and educational end users and other communications services providers throughout the United States. The Company currently offers a full range of communications services in 50 markets and expects by the end of the year 2000 to be offering services in approximately 115 markets nationwide, including substantially all of the top 40 metropolitan statistical areas in the United States. To serve the Company's customers' broad and expanding communications needs, the Company has assembled a diverse collection of high-bandwidth, local and national network assets. The Company intends to integrate these assets with advanced communications technologies and services in order to provide comprehensive end-to-end communications services over its national network. The Company provides customers with communications services such as local switch dial tone (also known as local phone service), long distance service, high-speed data transmission, and Internet connectivity. The customers have a choice of receiving these services separately or as bundled packages which are typically priced at discount when compared to the price of the separate services.

In order to take advantage of the improved economic returns and better customer service from providing services "on-net," or over the Company's own network, the Company is in the process of further expanding the reach of its network system nationwide. The Company's Original Markets are principally located in the eastern half of the United States; however, due to the Company's success in operating and expanding these markets the Company is pursuing an aggressive nationwide growth plan. The Company intends to serve 200 total markets nationwide by the end of the year 2001, leveraging the Company's existing and planned switching platforms and inter-city fiber networks. The Company believes that this nationwide footprint will position it to address approximately 65% of the 60 million business access lines nationwide, which currently represent approximately \$75 billion in annual revenues. This network system expansion includes the purchase, lease or construction of local fiber optic network facilities and the interconnection of all of the Company's existing and new markets with its own fiber optic facilities. The Company will also implement various technologies including Dense Wave Division Multiplexing to provide greater bandwidth capacity on its local and long-haul network system. Once fully installed, the 30,000 route mile fiber optic backbone will connect each of the Company's local markets. This fully redundant network system will support the Company's full line of communication service offerings.

The Company has experienced success in the sale of business access lines with approximately 272,635 access lines sold as of September 30, 1999, of which approximately 250,805 lines were installed at such date. This represents an addition of 60,444 access lines sold and 59,520 access lines installed during the quarter ended September 30, 1999. As of September 30, 1999, approximately 57% of these access lines are provisioned on Company owned switches.

Recent Developments

On March 2, 1999, Adelphia Business Solutions issued \$300,000 of 12% Senior Subordinated Notes due 2007 ("Subordinated Notes"). An entity controlled by members of the Rigas family, controlling stockholders of Adelphia, purchased \$100,000 of the Subordinated Notes directly from Adelphia Business Solutions at a price equal to the aggregate principal amount less the discount to the initial purchasers. The net proceeds of approximately \$295,000 were or will be used to fund Adelphia Business Solutions' acquisition of interests held by local partners in certain of its markets and will be used to fund capital expenditures and investments in its networks and for general corporate and working capital purposes.

During March 1999, Adelpia Business Solutions consummated purchase agreements with subsidiaries of Multimedia Inc. and MediaOne of Colorado Inc. to acquire their respective interests in jointly owned networks located in the Wichita, KS, Jacksonville, FL and Richmond, VA markets for an aggregate of \$89,750. The agreements increased the Company's ownership interest in each of these networks to 100%. The acquisitions were accounted for under the purchase method of accounting. Accordingly, the financial results of the acquired networks are included in the consolidated results of Adelpia Business Solutions effective from the date acquired.

On April 15, 1999, the Company acquired an indefeasible right of use ("IRU") from e.spire Communications, Inc. ("e.spire") for approximately 576 miles of network fiber and construction services which allows the Company access to 14 new markets. In exchange, the Company granted e.spire an IRU to a 432-strand fiber optic cable in South Florida that is currently under construction.

On May 25, 1999, the Company entered into an IRU agreement with CapRock Communications Corp. for approximately \$16,260 which grants the Company a long-term license to approximately 1,650 route miles of long haul fiber. The IRU gives the Company a presence in the southwestern United States.

During May 1999, the Company received \$32,329 from Telergy, Inc. ("Telergy") for the repayment of a senior secured note held by the Company. The payment represented \$20,000 in principal and \$12,329 of interest due to the Company resulting from a February 1997 transaction in which the Company loaned Telergy \$20,000 in exchange for a \$20,000 senior secured note and a fully prepaid lease of dark fiber in New York state.

During June 1999, the Company consummated a purchase agreement with Entergy Corporation ("Entergy"), the parent of its local partner in the Baton Rouge, LA, Little Rock, AR, and Jackson, MS markets, whereby Entergy received approximately \$36,518 for its ownership interests in these markets. The agreements increased the Company's ownership interest in each of these networks to 100%. The acquisitions were accounted for under the purchase method of accounting. Accordingly, the financial results of the acquired networks are included in the consolidated results of Adelpia Business Solutions effective from the date acquired.

During August 1999, the Company granted under the 1996 Long-Term Incentive Compensation Plan to each of John J. Rigas, Michael J. Rigas, Timothy J. Rigas, and James P. Rigas (i) stock options covering 100,000 shares of Class A common stock, which options will vest in equal one-third amounts on the third, fourth and fifth year anniversaries of grant (vesting conditioned on continued services as an employee or director) and which shall be exercisable at \$16.00 per share and (ii) stock awards covering 100,000 shares of Class A common stock, which stock awards will vest in equal one-third amounts on the third, fourth and fifth year anniversaries of grant (vesting conditioned on continued services as an employee or director).

On August 31, 1999, the Company entered into a binding agreement with Digital Teleport, Inc. ("DTI") for the purchase of dark fiber IRUs covering over 4,000 route miles of long-haul and local fiber in the central portion of the United States. Although no payments have been made as of September 30, 1999, the cost of the IRUs is estimated to be between \$27,000 and \$42,000 depending upon the exercise by the Company of a number of options for additional routes and/or fiber strands.

On September 21, 1999, the Company announced its decision to extend its fiber optic network into the western half of the United States. Management believes this expansion will enable the Company to offer its services in approximately 200 markets throughout the country, which represents approximately 65% of the addressable business telecommunications market in the United States.

On October 13, 1999, the Company filed a shelf registration statement with the Securities and Exchange Commission to sell up to \$1,500,000 in debt securities, preferred and common stock, depository shares, and other equity securities. This registration statement became effective on October 22, 1999. Proceeds of any sales under this registration statement are expected to be used for general corporate purposes, including capital spending, acquisitions, debt repayment, investments and other purposes, and to facilitate the national expansion.

On October 25, 1999, shareholders of the Company elected to change the legal name of the Company from Hyperion Telecommunications, Inc. to Adelpia Business Solutions, Inc. With this decision, management believes the strengths of Adelpia and the Company are further aligned to develop a single brand in the communications marketplace.

During the nine months ended September 30, 1999, the Company made demand advances to Adelpia which, as of September 30, 1999, had been repaid. The Company received interest on the advances at a rate of 5.15%.

Results of Operations

Three Months Ended September 30, 1999 in Comparison with Three Months Ended September 30, 1998

Revenues increased 258% to \$43,347 for the three months ended September 30, 1999, from \$12,098 for the same quarter in the prior year. Growth in revenues of \$31,249 resulted from an increase in revenues from majority and wholly-owned networks of approximately \$30,951 as compared to the same period in the prior year due to the continued expansion of the Company's customer base, success in the roll out of switched services, and the consolidation of the Jacksonville, Richmond, Wichita, Baton Rouge, Jackson and Little Rock markets. The increase was also partially due to increased management fees from the non-consolidated subsidiaries of \$298 from the same period in the prior year.

Network operations expense increased 125% to \$15,862 for the three months ended September 30, 1999 from \$7,056 for the same quarter in the prior year. The increase was attributable to higher costs associated with an increase in off-net resale costs, the expansion of operations at the Network Operating Control Center ("NOCC"), the increased number and size of the operations of the networks which resulted in increased employee related costs, equipment maintenance costs, costs related to planned expansion into new markets, and the consolidation of the Jacksonville, Richmond, Wichita, Baton Rouge, Jackson and Little Rock markets.

Selling, general and administrative expense increased 285% to \$39,972 for the three months ended September 30, 1999 from \$10,391 for the same quarter in the prior year. The increase was due primarily to increased expenses associated with the network expansion plan, an increase in the network sales force, an increase in corporate overhead costs to accommodate the growth in the number, size and operations of the networks as a result of the expansion, and the consolidation of the Jacksonville, Richmond, Wichita, Baton Rouge, Jackson and Little Rock markets.

Depreciation and amortization expense increased 85% to \$18,168 during the three months ended September 30, 1999 from \$9,843 for the same quarter in the prior year primarily as a result of increased depreciation resulting from the higher depreciable asset base at the NOCC and the networks, amortization of deferred financing costs and the consolidation of the Jacksonville, Richmond, Wichita, Baton Rouge, Jackson and Little Rock markets.

Interest income for the three months ended September 30, 1999 decreased 31% to \$2,867 from \$4,169 for the same quarter in the prior year as a result of decreases in interest income from lower amounts of cash and cash equivalents and U.S. Government securities.

Interest income-affiliate for the three months ended September 30, 1999 decreased to \$1,336 from \$2,995 as a result of a decrease in the amount of demand advances made to Adelphia during the period.

Interest expense increased 52% to \$19,045 during the three months ended September 30, 1999 from \$12,535 for the same period in the prior year. The increase was primarily attributable to higher interest expense associated with interest on the 12% senior subordinated notes.

Equity in net loss of joint ventures decreased by 91% to \$246 during the three months ended September 30, 1999 from \$2,614 for the same quarter in the prior year. The net losses of the joint ventures for the three months ended September 30, 1998 and 1999 were primarily the result of increased revenues only partially offsetting startup and other costs and expenses associated with design, construction, operation and management of the networks of the joint ventures. The decrease was due to the consolidation of several joint ventures resulting from the purchase of the partners' interests, and to the maturing of the remaining joint venture networks.

The number of joint ventures paying management fees to the Company decreased from eight at September 30, 1998 to four at September 30, 1999 due to the Company's increased ownership in several joint ventures as a result of the previously mentioned acquisitions. These non-consolidated joint ventures and networks under construction paid management and monitoring fees to the Company, which are included in revenues, aggregating approximately \$1,215 for the three months ended September 30, 1999, as compared with \$3,701 for the same quarter in the prior fiscal year. The nonconsolidated joint ventures' net losses, including networks under construction, for the three months ended September 30, 1998 and 1999, aggregated approximately \$3,315 and \$1,720, respectively.

Preferred stock dividends increased by 13% to \$7,969 for the three months ended September 30, 1999 from \$7,026 for the same period in the prior year. The increase was due to a higher outstanding preferred stock base resulting from the payments of dividends in additional shares of preferred stock.

Nine Months Ended September 30, 1999 in Comparison with Nine Months Ended September 30, 1998

Revenues increased 303% to \$99,000 for the nine months ended September 30, 1999, from \$24,553 for the same period in the prior year. Growth in revenues of \$74,447 resulted from an increase in revenues from majority and wholly-owned networks of approximately \$73,258 as compared to the same period in the prior year due to the continued expansion of the Company's customer base, success in the roll out of switched services and the consolidation of the Jacksonville, Richmond, Wichita, Baton Rouge, Jackson and Little Rock markets. The increase was also partially due to increased management fees from the non-consolidated subsidiaries of \$1,189 from the same period in the prior year.

Network operations expense increased 147% to \$36,037 for the nine months ended September 30, 1999 from \$14,586 for the same period in the prior year. The increase was attributable to the expansion of operations at the NOCC, the increased number and size of the operations of the networks which resulted in increased employee related costs, equipment maintenance costs and costs related to planned expansion into new markets, and the consolidation of the Jacksonville, Richmond, Wichita, Baton Rouge, Jackson and Little Rock markets.

Selling, general and administrative expense increased 290% to \$93,618 for the nine months ended September 30, 1999 from \$24,038 for the same period in the prior year. The increase was due primarily to

higher costs associated with an increase in off-net resale costs, increased expenses associated with the network expansion plan, an increase in the network sales force, an increase in corporate overhead costs to accommodate the growth in the number, size and operations of the networks managed and monitored by the Company, and the consolidation of the Jacksonville, Richmond, Wichita, Baton Rouge, Jackson and Little Rock markets.

Depreciation and amortization expense increased 122% to \$45,289 during the nine months ended September 30, 1999 from \$20,413 for the same period in the prior year primarily as a result of increased depreciation resulting from the higher depreciable asset base at the NOCC and the majority and wholly owned networks, amortization of deferred financing costs and the consolidation of the Jacksonville, Richmond and Wichita, Baton Rouge, Jackson and Little Rock markets.

Interest income for the nine months ended September 30, 1999 increased 46% to \$19,645 from \$13,506 for the same period in the prior year as a result of the payment of interest due to the Company from Telergy as discussed previously, offset by decreases in interest income resulting from lower amounts of cash and cash equivalents and U.S. Government securities.

Interest income-affiliate for the nine months ended September 30, 1999 increased to \$6,943 from \$5,070 as a result of demand advances made to Adelphia during the period.

Interest expense increased 42% to \$56,383 during the nine months ended September 30, 1999 from \$39,639 for the same period in the prior year. The increase was primarily attributable to higher interest expense associated with the 12% senior subordinated notes.

Equity in net loss of joint ventures decreased by 23% to \$7,340 during the nine months ended September 30, 1999 from \$9,487 for the same period in the prior year. The net losses of the joint ventures for the nine months ended September 30, 1999 and 1998 were primarily the result of increased revenues only partially offsetting startup and other costs and expenses associated with design, construction, operation and management of the networks. The decrease was due to the consolidation of several joint ventures resulting from the purchase of the partners' interests, and to the maturing of the remaining joint venture networks.

The number of nonconsolidated joint ventures paying management fees to the Company decreased from eight at September 30, 1998 to four at September 30, 1999 due to the Company's increased ownership in several joint ventures as a result of the previously mentioned acquisitions. These non-consolidated joint ventures and networks under construction paid management and monitoring fees to the Company, which are included in revenues, aggregating approximately \$3,824 for the nine months ended September 30, 1999, as compared with \$2,636 for the same period in the prior fiscal year. The nonconsolidated joint ventures' net losses, including networks under construction, for the nine months ended September 30, 1998 and 1999, aggregated approximately \$10,732 and \$6,472, respectively.

Preferred stock dividends increased by 13% to \$23,168 for the nine months ended September 30, 1999 from \$20,448 for the same period in the prior year. The increase was due to a higher outstanding preferred stock base resulting from the payment of dividends in additional shares of preferred stock.

Supplementary Network Financial Analysis

The Company believes that historically, working with Local Partners to develop markets has enabled the Company to build larger networks in a rapid and more cost effective manner than it could have on its own. The Company currently has joint ventures covering four networks with Local Partners where the Company owns 50% of each joint venture. As a result of the Company's historic ownership position in these and other joint ventures, a substantial portion of the networks' historic results have been reported by the

Company on the equity method of accounting for investments which only reflects the Company's pro rata share of net income or loss of the networks. Because of the recently completed partner roll-ups, management of the Company believes this historical presentation of the assets, liabilities and results of operations of the Company does not represent a complete measure of the financial position, growth or operations of the Company.

In order to provide an additional measure of the financial position, growth and performance of the Company and its networks, management of the Company analyzes financial information of the consolidated networks and the nonconsolidated joint venture networks on a combined basis. This combined financial presentation in the table below reflects Adelpia Business Solutions' consolidated financial position and results of operations adjusted for the inclusion of certain networks (Richmond, Jacksonville and Wichita) which were purchased in March 1999 (the "Adjusted Operating Results") combined with the non-consolidated joint ventures' results of operations. All combined results of operations in the table below are presented as if Adelpia Business Solutions consolidated all networks which were involved in the partnership roll-ups during the entire period presented. This financial information, however, is not indicative of the Company's overall historical financial position or results of operations.

	Quarter ended September 30, 1999 (dollars in thousands)			Quarter ended September 30, 1998 (dollars in thousands)		
	Consolidated Operating Results	Joint Venture Operating Results	Combined Operating Results	Adjusted Consolidated Operating Results	Adjusted Joint Venture Operating Results	Combined Operating Results
Revenues	\$ 43,347	\$ 9,501	\$ 52,848	\$ 16,672	\$ 3,211	\$ 19,883
Direct Operating Expenses	15,862	2,526	18,388	8,410	1,902	10,312
Gross Margin	27,485	6,975	34,460	8,262	1,309	9,571
Gross Margin Percentage	63.4%	73.4%	65.2%	49.6%	40.8%	48.1%
Selling, General and Administrative Expenses	39,972	4,194	44,166	11,813	3,046	14,859
EBITDA (a)	(12,487)	2,781	(9,706)	(3,551)	(1,737)	(5,288)
EBITDA Percentage of Revenues	(28.8%)	29.3%	(18.4%)	(21.3%)	(54.1%)	(26.6%)

% Change Comparison	September 1999 Quarter vs. September 1998 Quarter		
	Consolidated Operating Results	Joint Venture Operating Results	Combined Operating Results
Revenues	160.0%	195.9%	165.8%
Direct Operating Expenses	88.6%	32.8%	78.3%
Gross Margin	232.7%	432.8%	260.0%
Selling, General and Administrative Expenses	238.4%	37.7%	197.2%
EBITDA (a)	NM(b)	NM(b)	83.5%

(a) Earnings before interest, income taxes, depreciation and amortization and other income/expense ("EBITDA") and similar measures of cash flow are commonly used in the telecommunications industry to analyze and compare telecommunications companies on the basis of operating performance, leverage, and liquidity. While EBITDA is not an alternative indicator of operating performance or an alternative to cash flows from operating activities as a measure of liquidity as defined by generally accepted accounting principles, and while EBITDA may not be comparable to other similarly titled measures of other companies, management of Adelpia Business Solutions believes that EBITDA is a meaningful measure of performance.

(b) Not meaningful

Liquidity and Capital Resources

The development of the Company's business and the installation and expansion of the networks, as well as the development of new markets, combined with the construction and expansion of the Company's NOCC, have resulted in substantial capital expenditures and investments during the past several years. Capital expenditures by the Company were \$145,490 and \$232,418 for the nine months ended September 30, 1998 and 1999, respectively. Further, investments made by the Company in nonconsolidated joint ventures were \$32,150 and \$27,421 for the nine months ended September 30, 1998 and 1999, respectively. The increase in capital expenditures for the nine months ended September 30, 1999 as compared with the same period in the prior fiscal year is largely attributable to the capital expenditures necessary to develop the original markets and the new markets as well as the fiber purchases to interconnect the networks. The Company expects that it will continue to incur substantial capital expenditures in the development effort. The Company also expects to continue to fund operating losses as the Company develops and grows its business. For information regarding recent transactions affecting the Company's liquidity and capital resources, see "Recent Developments."

The Company has experienced negative operating cash flow since its inception. A combination of operating losses, substantial capital investments required to build the Company's networks and its state-of-the-art NOCC, and incremental investments in the joint ventures has resulted in substantial negative cash flow.

Expansion of the Company's Original Markets and services and the development of New Markets and services will require significant capital expenditures. The Company's operations have required and will continue to require substantial capital investment for (i) the installation of electronics for switched services in the Company's networks, (ii) the expansion and improvement of the Company's NOCC and Original Markets, (iii) the design, construction and development of the New Markets and (iv) the acquisition of additional ownership interests in the Original Markets. The Company has made substantial capital investments and investments in joint ventures in connection with the installation of switches or remote switching modules in all of its Original Markets and plans to install regional super switches in certain New Markets when such New Markets are operational. To date, the Company has installed switches in all of its Original Markets and plans to provide such services in all of its new markets on a standard switching platform based on Lucent 5 switch technology. In addition, the Company intends to continue to increase spending on marketing and sales significantly in connection with the expansion of its sales force and marketing efforts generally. The Company also plans to continue to purchase its partners' interests in the joint ventures when it can do so on attractive economic terms. The Company estimates that, in addition to the cash and cash equivalents on hand and the U.S. government securities pledged as of September 30, 1999, a total of approximately \$550,000 will be required to fund the Company's capital expenditures, working capital requirements, operating losses and pro rata investments in the joint ventures from October 1, 1999 through the quarter ending December 31, 2000.

There can be no assurance (i) that the Company's future cash requirements will not vary significantly from those presently planned due to a variety of factors including acquisition of additional networks, continued acquisition of increased ownership in its networks, material variance from expected capital expenditure requirements for the Original Markets and the New Markets and development of the LMDS spectrum or (ii) that anticipated financings, Local Partner investments and other sources of capital will become available to the Company on economically attractive terms or at all. In addition, it is possible that expansion of the Company's networks may include the geographic expansion of the Company's existing clusters and the development or acquisition of other new networks not currently planned.

The Company will need substantial additional funds to fully fund its business plan. The Company expects to fund its capital requirements through existing resources, credit facilities and vendor financings at the Company and joint ventures levels, internally generated funds, equity invested by Local Partners in the joint ventures and additional debt or equity financings, as appropriate, and expects to fund any potential additional purchase of partnership interests of Local Partners through existing resources, internally generated funds and additional debt or equity financings, as appropriate. There can be no assurances, however, that the Company will be successful in generating sufficient cash flow or in raising sufficient debt or equity capital on terms that it will consider acceptable, or at all.

The Company currently expects that its existing cash balance, internally generated funds and future financing sources will be sufficient to fund the Company's capital expenditures, acquisitions, operating losses and pro rata investments in the joint ventures through December 2001. There can be no assurance, however, as to the availability of funds from internal cash flow, Local Partner investments or from the private or public equity or debt markets. Also, the indentures relating to the 13% Senior Discount Notes, the 12 1/4% Senior Secured Notes and the 12% Subordinated Notes and the Certificate of Designation for the 12 7/8% Senior Exchangeable Redeemable Preferred Stock provide certain restrictions upon the Company's ability to incur additional indebtedness. The Company's inability to fund its capital expenditures, acquisitions, operating losses or pro rata investment in the joint ventures could have a material effect upon the Company and/or the joint ventures.

Year 2000 Issue

The year 2000 issue refers to the inability of computerized systems and technologies to recognize and process dates beyond December 31, 1999. The Company has evaluated the impact of the year 2000 issue on its business applications and its products and services. This could present risks to the operation of the Company's business in several ways. The evaluation included a review of the Company's information technology systems, telephony equipment and other embedded technologies. A significant portion of the Company's computerized systems and technologies have been developed, installed or upgraded in recent years and are generally more likely to be year 2000 ready. The Company's evaluation also included evaluating the potential impact as a result of its reliance on third-party systems that may have the year 2000 issue.

Computerized business applications that could be adversely affected by the year 2000 issue include:

- information processing and financial reporting systems;
- customer billing systems;
- customer service systems;
- telecommunication transmission and reception systems; and
- facility systems.

System failure or miscalculation could result in an inability to process transactions, send invoices, accept customer orders or provide customers with products and services. Customers could also experience a temporary inability to receive or use the Company's products and services.

The Company has developed a program to assess and address the year 2000 issue. This program consists of the following phases:

- inventorying and assessing the impact on affected technology and systems,
- developing solutions for affected technology and systems;
- modifying or replacing affected technology and systems;
- testing and verifying solutions;
- implementing solutions; and
- developing contingency plans.

The Company has substantially completed its inventory and assessment of affected computerized systems and technologies. The Company is in the final stages of its year 2000 compliance program with respect to the remediation of the affected systems and technologies.

The Company has engaged a consulting firm familiar with its financial reporting systems. This firm has developed and tested year 2000 solutions that the Company has implemented. The Company has certified all eight of its financial systems as year 2000 compliant.

A third-party billing vendor currently facilitates customer billing. This third-party vendor certified that it implemented and successfully tested its own year 2000 solution in April 1999.

Telecommunication plant rebuilds and upgrades in recent years have minimized the potential impact of the year 2000 issue on the Company's facilities, customer service, telecommunication transmission and reception systems. The Company has substantially completed a comprehensive internal inventory and assessment of all hardware components and component controlling software throughout its telecommunication networks and has implemented substantially all modifications, upgrades or replacements resulting from this internal review.

Costs incurred to date directly related to addressing the year 2000 issue have been approximately \$750. The Company has also redeployed internal resources to meet the goals of its year 2000 program. The Company currently estimates the total cost of its year 2000 remediation program to be approximately \$1,000. Although the Company will continue to incur substantial capital expenditures in the ordinary course of meeting its telecommunications system upgrade goals through the year 2000, it will not specifically accelerate its expenditures to facilitate year 2000 readiness, and accordingly such expenditures are not included in the above estimate.

The Company is continuing to communicate with others with whom it does significant business to determine their year 2000 readiness and to determine the extent to which the Company is vulnerable to the year 2000 issue related to those third parties. The Company purchases much of its technology from third parties. There can be no assurance that the systems of other companies on which the Company's systems rely will be year 2000 ready or timely converted into systems compatible with the Company's systems. The Company's failure or a third-party's failure to become year 2000 ready or the Company's inability to become compatible with third parties with which the Company has a material relationship, including companies that the Company acquires, may have a material adverse effect on the Company, including significant service

interruption or outages; however, the Company cannot currently estimate the extent of any such adverse effects.

The Company is in the process of identifying secondary sources to supply its systems or services in the event it becomes probable that any of its systems will not be year 2000 ready prior to the end of 1999. The Company is also in the process of identifying secondary vendors and service providers to replace those vendors and service providers whose failure to be year 2000 ready could lead to a significant delay in the Company's ability to provide its service to its customers.

Competition

The Company faces competition from many competitors with significantly greater financial resources, well-established brand names and large, existing installed customer bases. Moreover, we expect the level of competition to intensify in the future.

In each of the markets served by the Company's networks, the services offered by the Company compete principally with the services offered by the Incumbent Local Exchange Carrier ("ILEC") serving that area. ILECs have long-standing relationships with their customers, have the potential to subsidize competitive services from monopoly service revenues, and benefit from favorable state and federal regulations. In light of the passage of the Telecommunications Act of 1996 (the "Telecommunications Act"), federal and state regulatory initiatives provide increased business opportunities to competitive local exchange carriers ("CLECs") such as the Company, but regulators are likely to provide ILECs with increased pricing flexibility for their services as competition increases. Further, if a Regional Bell Operating Company ("RBOC") is authorized to provide long distance service originating in region in one or more states by fulfilling the market opening provisions of the Telecommunications Act, the RBOC may be able to offer "one stop shopping" that would be competitive with the Company's offerings. To date, each request for such authority has been denied by the FCC, although the FCC is currently considering Bell Atlantic's petition for the State of New York. An approval could result in decreased market share for the major IXC's, which are among the Operating Companies' significant customers. Any of these results could have an adverse effect on the Company.

There has been significant merger activity among the RBOCs in anticipation of entry into the long distance market, including the completed merger of Bell Atlantic and NYNEX, whose combined territory covers a substantial portion of the Company's markets. Other combinations have occurred in the industry, which may have an effect on the Company, such as the combination of AT&T Corp. and MediaOne and the proposed mergers between SBC and Ameritech, Bell Atlantic and GTE, Qwest and US West, and MCIWorldCom and Sprint. The effects of these combinations are unknown at this time. The Company believes that combinations of RBOCs and others will pose a greater competitive threat to the Company's strategy of originating and terminating a significant proportion of its customers' communications traffic over its own networks, rather than relying on the network of the ILEC.

The Company also faces, and will continue to face, competition from other current and potential market entrants, including other CLECs, ILECs which are not subject to RBOC restrictions on long distance, AT&T, MCIWorldCom, Sprint and other IXC's, cable television companies, electric utilities, microwave carriers, wireless telecommunications providers and private networks built by large end users. In addition, new carriers, such as Global Crossing, Williams, Qwest and Level 3 are building and managing nationwide networks which, in some cases, are designed to provide local services. Further, AT&T's acquisition of various cable companies will exploit ubiquitous local cable infrastructure for telecommunications and other services provided by the operating companies. Finally, although the Company has generally good

relationships with the other existing IXCs, there are no assurances that any of these IXCs will not build their own facilities, purchase other carriers or their facilities, or resell the services of other carriers rather than use the Company's services when entering the market for local exchange services.

Regulation

Government Overview

A significant portion of the services provided by the Company and its networks is subject to regulation by federal, state and local government agencies. Future federal or state regulations and legislation may be less favorable to us than current regulation and legislation and therefore may have a material and adverse impact on our business and financial prospects. In addition, we may expend financial and managerial resources to participate in proceedings setting rules at either the federal or state level, without achieving a favorable result.

Federal Legislation and Regulation

The Telecommunications Act enacted on February 21, 1996 establishes local exchange competition as a national policy. This act removes state regulatory barriers to competition, and imposes numerous requirements to facilitate the provision of local telecommunications services by multiple providers. For instance, carriers must provide to each other services for resale, number portability, dialing parity, access to rights of way, and compensation for traffic they exchange. ILECs must also provide competitors with network interconnection, access to unbundled network elements, and collocation at ILEC premises, among other things. Finally, the FCC is responsible for implementing and presiding over rules relating to these requirements as well as universal service subsidies, charges for access to long distance carriers, access to buildings, customer privacy, and services for the disabled.

The Telecommunications Act prohibits state and local governments from enforcing any law, rule or legal requirement that prohibits or has the effect of prohibiting any entity from providing interstate or intrastate telecommunications services. States retain jurisdiction under the Telecommunications Act to adopt laws necessary to preserve universal service, protect public safety and welfare, ensure the continued quality of telecommunications services and safeguard the rights of consumers. The Company has successfully challenged states' attempts to limit competition in certain rural areas. One state has requested a stay of the favorable FCC order. Depending on the result, the Company's expansion plans may be adversely affected.

The FCC is charged with the broad responsibility of implementing the local competition provisions of the Telecommunications Act. It has done so by promulgating rules which encourage increased local competition. In 1997, a federal appeals court for the Eighth Circuit vacated some of these rules. In January 1999, the United States Supreme Court reversed the majority of the Eighth Circuit's ruling, finding that the FCC has broad authority to interpret the Telecommunications Act and issue rules for its implementation. Specifically, the Court stated that the FCC has authority to set pricing guidelines for unbundled network elements, to prevent ILECs from dismantling existing combinations of network elements, and to establish rules allowing competitors to "pick and choose" among provisions of existing interconnection agreements. However, the Court vacated the FCC's rules that identified the unbundled network elements that ILECs must provide to CLECs. The FCC will soon issue an order explaining which unbundled network elements ILECs must provide. In addition, because the Eighth Circuit had only ruled on the FCC's jurisdiction to set a pricing methodology, the ILECs have renewed their opposition to the actual methodology.

Many new carriers have experienced difficulties in working with the ILECs, with respect to provisioning, interconnection, rights-of-way, collocation and implementing the systems used by these new carriers to order and receive unbundled network elements and wholesale service from the ILECs. Coordination with ILECs is necessary for new carriers such as the Company to provide local service to customers on a timely and competitive basis. The Telecommunications Act created incentives for RBOCs to cooperate with new carriers, allowing the RBOCs to offer long distance services originating in their region, if the RBOC satisfies statutory conditions designed to open their local markets to competition. The RBOCs in the Company's proposed markets are not yet permitted by the FCC to offer long distance services, although the FCC may soon grant Bell Atlantic's bid in New York. The Company cannot be assured that RBOCs will be accommodating to the Company's networks once they are permitted to offer long distance service. If the Company's networks are unable to obtain the cooperation of an RBOC in a region, whether or not such RBOC has been authorized to offer long distance service, the Company's networks' ability to offer local services in such region on a timely and cost effective basis would be adversely affected.

The FCC recently adopted new rules designed to make it easier and less expensive for CLECs to obtain collocation at ILEC central offices by, among other things, restricting the ILECs' ability to prevent certain types of equipment from being collocated and requiring ILECs to offer alternative collocation arrangements to CLECs. The FCC also initiated a new proceeding to address line sharing which, if implemented, would allow CLECs to offer data services over the same line that a consumer uses for voice services without the CLEC having to provide the voice service. While the Company expects that the FCC's new collocation rules will be beneficial to the Company's networks, ILECs continue to resist the rules and it remains uncertain that these new rules will be implemented in a favorable manner.

A number of ILECs around the country have been contesting whether the obligation to pay reciprocal compensation to CLECs should apply to local telephone calls terminating to Internet service providers ("ISPs"). The ILECs claim that this traffic is interstate in nature and therefore should be exempt from compensation arrangements applicable to local, intrastate calls. Most states have required ILECs to pay ISPs reciprocal compensation. However, on February 25, 1999, the FCC adopted an order in which it determined that calls to ISPs are interstate in nature and proposed rules to govern compensation to carriers for transmitting these calls. It stated, however, that its action was not intended to dislodge previous state decisions interpreting interconnection agreements between ILECs and CLECs to require reciprocal compensation between two local carriers jointly delivering dial-up traffic to ISPs. Although the FCC does not intend to require ISPs to pay access charges or contribute to universal service funds, the FCC's order and subsequent state rulings could affect the costs incurred by ISPs and the demand for their offerings. An unfavorable outcome could materially affect the Company's potential future revenues.

Several ILECs have filed petitions at the FCC and have initiated legislative efforts to effect a waiver of certain obligations imposed on ILECs in the Telecommunications Act with respect to RBOC-provisioned high-speed data services, including, among other things, the obligation to unbundle and offer for resale such services. In addition, the ILECs are seeking to provide high-speed data services on an interLATA basis without complying with the market opening provisions of the competitive checklist set forth in the Telecommunications Act, which would be otherwise required of them. The FCC has subsequently approved that such services are subject to interstate jurisdiction and to the resale and unbundling obligation of the Telecommunications Act. However, the FCC has initiated a proceeding to determine whether ILECs can create separate affiliates for their high-speed data services that would be free from these obligations. In addition, there are numerous bills being considered by Congress which would deregulate advanced services. These outcomes could have a material adverse effect on the Company.

Any of the regulatory changes discussed above could require renegotiation of relevant portions of existing interconnection agreements, or subject them to additional court and regulatory proceedings. It remains to be seen whether the networks can continue to obtain and maintain interconnection agreements on terms acceptable to them in every state, though most states have already adopted pricing rules, if not interim prices, which are for the most part consistent with the FCC's related pricing provisions.

The FCC also manages universal service subsidies for rural, high-cost, and low-income markets and currently assesses the Company's networks for such payments on the basis of certain revenue for the previous year. Within the past year, the FCC established new subsidies for telecommunications and information services provided to qualifying schools and libraries and for services provided to rural health care providers. The FCC also expanded the federal subsidies for local exchange telephone service provided to low-income consumers. Various states also implement their own universal service programs to which the Company is subject.

To the extent that the Company's networks provide interexchange telecommunications service, access charges are required to be paid to ILECs when the facilities of those companies are used to originate or terminate interexchange calls. Also, as CLECs, the Company's networks provide access service to other interexchange service providers. The interstate access charges of ILECs are subject to extensive regulation by the FCC, while those of CLECs are subject to a lesser degree of FCC regulation but remain subject to the requirement that all charges be just, reasonable, and not unreasonably discriminatory. Some of the interexchange providers to whom the Company's networks provide access services, including AT&T and Sprint, have announced plans to resist paying access charges that exceed the access charges of the ILEC in any given geographic area. While the Company's networks have not experienced any such challenges to their rights to collect access charges, they could experience them in the future. The FCC has initiated a proceeding to investigate whether CLEC access charges should be subjected to more stringent regulation. The manner in which the FCC regulates or lowers access charge levels could have a material effect on the ability of the Company's networks to compete in providing interstate access services and terminating and originating long distance traffic.

In an exercise of its "forbearance authority," the FCC has ruled that following a transition period non-dominant IXCs will no longer be able to file tariffs with the FCC concerning their interexchange long distance services (the "IXC Detariffing Order"). Tariffs set forth the terms and conditions under which the operating companies provide services. This would deprive the Company of the advantages of being able to rely on terms and conditions contained in a filed tariff, requiring instead reliance on individual contracts. The IXC Detariffing Order has been stayed pending review in the U.S. Court of Appeals for the District of Columbia.

The Telecommunications Act prohibits state and local governments from enforcing any law, rule or legal requirement that prohibits or has the effect of prohibiting any entity from providing interstate or intrastate telecommunications services. States retain jurisdiction under the Telecommunications Act to adopt laws necessary to preserve universal service, protect public safety and welfare, ensure the continued quality of telecommunications services and safeguard the rights of consumers. The Company has successfully challenged states' attempts to limit competition in certain rural areas. However, inability to implement the related FCC order could adversely effect the Company's expansion plans.

The FCC also presides over ongoing proceedings addressing a variety of other matters, including number portability, Internet, telephony, slamming, rights of way, building access, pole attachments, customer privacy, and services to the disabled. The outcome of any such proceedings may adversely affect the Company and its ability to offer service in competition with LECs.

State Regulation

Most State Public Utility Commissions ("PUCs") require companies that wish to provide intrastate common carrier services to be certified to provide such services. These certifications generally require a showing that the carrier has adequate financial, managerial and technical resources to offer the proposed services in a manner consistent with the public interest. In addition, Company networks have been certificated or are otherwise authorized to provide telecommunications services in Alabama, Arkansas, Connecticut, Delaware, District of Columbia, Florida, Georgia, Indiana, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Mississippi, New Hampshire, New Jersey, New York, North Carolina, Ohio, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Vermont, Virginia and West Virginia. The certificates or other authorizations permit the Company's networks to provide a full range of local telecommunications services, including basic local exchange service. In certain states, each of the Company, its subsidiaries and the Company's networks may be subject to additional state regulatory requirements, including tariff filing requirements, to begin offering the telecommunications services for which such entities have been certificated. In some states, the Company network tariff lists a rate range or sets prices on an individual case basis. Many states also may have additional regulatory requirements such as reporting and customer service and quality requirements, Y2K compliance, unbundling and universal service contributions all of which are subject to change and may adversely affect the Company. In addition, in virtually every state, the Company's certificate or other authorization is subject to the outcome of proceedings by the state commission that address regulation of LECs and CLECs, competition, geographic build-out, mandatory detariffing, service requirements, and universal service issues.

In addition to obtaining certification, a Company network must negotiate terms of interconnection with the ILEC before it can begin providing switched services. To date, the Company's networks have negotiated interconnection agreements with one or more of the ILECs, in each state in which they have been certificated. Agreements are subject to State PUC approval.

The Company is subject to requirements in some states to obtain prior approval for, or notify the commission of any transfers of control, sales of assets, corporate reorganizations, issuance of stock or debt instruments, name changes and other transactions that may effect a change in the way that the Company does business. Although the Company believes such authorization could be obtained, there can be no assurance that the state commissions would grant the Company authority to complete any transactions.

Local Government Authorizations

A Company network may be required to obtain from municipal authorities street opening and construction permits, or operating franchises, to install and expand its fiber optic networks in certain cities. In some cities, the Local Partners or subcontractors may already possess the requisite authorizations to construct or expand the Company's networks. A Company network or its Local Partners also may be required to obtain a license to attach facilities to utility poles in order to build and expand facilities. Because utilities that are owned by a cooperative or municipality are not subject to federal pole attachment regulation, there are no assurances that a Company network or its Local Partners will be able to obtain pole attachments from these utilities at reasonable rates, terms and conditions.

In some of the areas where the Company's networks provide service, their Local Partners pay license or franchise fees based on a percent of fiber lease payment revenues. In addition, in areas where the Company does not use facilities constructed by a Local Partner, the Company's networks may be required to pay such

fees. There are no assurances that certain municipalities that do not currently impose fees will not seek to impose fees in the future, nor is there any assurance that, following the expiration of existing franchises, fees will remain at their current levels. In addition, some municipalities may seek to impose requirements or fees on users of transmission facilities, even though they do not own such facilities.

In many markets, other companies providing local telecommunications services, particularly the ILECs, currently are excused from paying license or franchise fees or pay fees that are materially lower than those required to be paid by the Company network or Local Partner. The Telecommunications Act requires municipalities to charge nondiscriminatory fees to all telecommunications providers, but it is uncertain how quickly this requirement will be implemented by particular municipalities in which the Company operates or plans to operate or whether it will be implemented without a legal challenge initiated by the Company or another CLEC.

If any of the existing local partner agreements or fiber lease agreements held by a Local Partner or a Company network for a particular market were terminated prior to its expiration date, such termination could have a material adverse effect on the Company.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Company uses fixed rate debt and redeemable preferred stock to fund its working capital requirements, capital expenditures and acquisitions. These financing arrangements expose the Company to market risk related to changes in interest rates. The table below summarizes the fair values and contract terms of the Company's financial instruments subject to interest rate risk as of September 30, 1999.

	Expected Maturity						Total	Fair Value
	1999	2000	2001	2002	2003	Thereafter		
Fixed Rate Debt and Redeemable Preferred Stock:	---	---	---	---	\$303,840	\$802,261	\$1,106,101	\$1,036,761
Average Interest Rate	12.53%	12.53%	12.53%	12.53%	12.41%	12.35%	---	---

PART II - OTHER INFORMATION

Item 1. Legal Proceedings

On February 24, 1999, the Company was served with a summons and complaint filed in the United States District Court for the Northern District of New York, Case Number 99-CV-268, by Hyperion Solutions Corporation ("Solutions"), which is described in the complaint as a company in the business of developing, marketing and supporting comprehensive computer software tools, executive information systems and applications that companies use to improve their business performance. The complaint alleges, among other matters, that the Company's use of the name "Hyperion" in its business infringes upon various trademarks and service marks of Solutions in violation of federal trademark laws and violates various New York business practices, advertising and business reputation laws. The complaint seeks, among other matters, to enjoin the Company from using the name or mark "Hyperion" in the Company's business as well as to recover unspecified damages, treble damages and attorneys' fees. Management of the Company believes that the Company has meritorious defenses to the complaint and intends to vigorously defend this lawsuit. Although management believes that this lawsuit will not in any event have a material adverse effect upon the Company, no assurance can be given regarding the effect upon the Company if Solutions were to prevail in this lawsuit.

Item 2. Changes in Securities and Use of Proceeds

None

Item 3. Defaults Upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 5. Other Information

The attached Exhibit 99.01 provides certain financial and business information of the Company for the three months ended September 30, 1999, pursuant to Section 4.03(a)(iii) of the Indenture dated April 15, 1996 with respect to the 13% Senior Discount Notes.

The attached Exhibit 99.02 provides certain financial and business information of the Company for the three months ended September 30, 1999, pursuant to Section 4.03(a)(iii) of the Indenture dated August 27, 1997 with respect to the 12 1/4% Senior Secured Notes.

The attached Exhibit 99.03 provides certain financial and business information of the Company for the three and nine months ended September 30, 1999.

The attached Exhibit 99.04 provides certain information with respect to a current proposed financing of the Company.

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits:

- | | |
|---------------|--|
| Exhibit 3.01 | Amended and Restated Certificate of Incorporation, as amended as of October 25, 1999 |
| Exhibit 27.01 | Financial Data Schedule (supplied for the information of the Commission). |
| Exhibit 99.01 | "Schedule E - Form of Financial Information and Operating Data of the Subsidiaries and the Joint Ventures Presented by Cluster". |
| Exhibit 99.02 | "Schedule F - Form of Financial Information and Operating Data of the Pledged Subsidiaries and the Joint Ventures". |
| Exhibit 99.03 | Press Release dated November 10, 1999 |
| Exhibit 99.04 | Press Release dated November 10, 1999 |

(b) Reports on Form 8-K:

Form 8-Ks were filed on September 27, 1999, October 26, 1999 and October 27, 1999 which reported information under Item 5 and/or Item 7 thereof. No financial statements were filed.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ADELPHIA BUSINESS SOLUTIONS, INC.
(Registrant)

Date: November 10, 1999

By: /s/ Timothy J. Rigas
Timothy J. Rigas
Vice Chairman, Chief Financial Officer
(authorized officer), Chief Accounting Officer
and Treasurer

Exhibit Index

Exhibit 3.01 Amended and Restated Certificate of Incorporation, as amended as of
October 25, 1999.

Exhibit 27.01 Financial Data Schedule (supplied for the information of the Commission).

Exhibit 99.01 "Schedule E - Form of Financial Information and Operating Data of the Subsidiaries
and the Joint Ventures Presented by Cluster".

Exhibit 99.02 "Schedule F - Form of Financial Information and Operating Data of the Pledged
Subsidiaries and the Joint Ventures".

Exhibit 99.03 Press Release dated November 10, 1999

Exhibit 99.04 Press Release dated November 10, 1999

SCHEDULE E

Adelphia Business Solutions Telecommunications, Inc.

Form of Financial Information and Operating Data
Of the Subsidiaries and the Joint Ventures Presented by Cluster

Data presented for the quarter ended: 9/30/99

Unaudited

	North East	Mid-Atlantic	Mid-South	Other Markets	Total
FINANCIAL DATA (dollars in thousands):					
Total Revenue	\$ 12,738.4	\$ 20,521.6	\$ 10,623.0	\$ 6,337.6	\$ 50,220.6
Total Capital Expenditures	\$ 9,343.6	\$ 53,483.4	\$ 16,135.3	\$ 31,350.1	\$ 110,312.4
Total EBITDA	\$ 4,465.8	\$ (269.2)	\$ (4,115.6)	\$ (1,774.8)	\$ (1,693.8)
Gross PP&E	\$ 117,726.0	\$ 444,624.4	\$ 180,016.5	\$ 209,271.2	\$ 951,638.1
Proportional Revenue *	\$ 12,738.4	\$ 15,820.7	\$ 10,623.0	\$ 6,337.6	\$ 45,519.7
Proportional Capital Expenditures*	\$ 9,343.6	\$ 50,361.4	\$ 16,135.3	\$ 31,350.1	\$ 107,190.4
Proportional EBITDA *	\$ 4,465.8	\$ (1,606.9)	\$ (4,115.6)	\$ (1,774.8)	\$ (3,031.5)
Proportional Gross PP&E *	\$ 117,726.0	\$ 378,806.2	\$ 180,016.5	\$ 209,271.2	\$ 885,819.9

STATISTICAL DATA

Increase for September 30, 1999:

Markets in Operation	1	4	2	1	8
Route Miles	111	58	189	---	358
Fiber Miles	5,324	2,803	4,704	---	12,831
Buildings connected	46	66	64	5	181
Building with customers	316	2,311	941	1,002	4,570
LEC-COs collocated **	---	1	---	1	2
Voice Grade Equivalent Circuits	42,336	129,696	87,360	22,848	282,240

As of June 30, 1999:

Markets in Operation ****	4	21	9	6	40
Route Miles	3,220	4,350	3,618	4,102	15,290
Fiber Miles	94,374	155,174	69,184	59,368	378,100
Buildings connected	353	763	377	444	1,937
Buildings with customers	2,401	3,879	4,128	1,463	11,871
LEC-COs collocated **	16	82	32	18	148
Voice Grade Equivalent Circuits	285,600	823,872	401,184	303,744	1,814,400

As of September 30, 1999:

Markets in Operation	5	25	11	7	48
Route Miles	3,331	4,408	3,807	4,102	15,648
Fiber Miles	99,698	157,977	73,888	59,368	390,931
Buildings connected	399	829	441	449	2,118
Buildings with customers	2,717	6,190	5,069	2,465	16,441
LEC-COs collocated **	16	83	32	19	150
Voice Grade Equivalent Circuits	327,936	953,568	488,544	326,592	2,096,640
Access Lines Sold	40,500	137,517	63,371	31,247	272,635
Access Lines Installed	35,666	124,968	60,104	30,067	250,805

* Represents portion attributable to the Company.

** Local Exchange Carrier's central office

*** Other Market amounts includes Network Control Centers and Corporate Capital Expenditures and Gross Property, Plant and Equipment

**** Previously reported amounts have been restated to reflect Metropolitan Statistical Areas.

SCHEDULE F

Adelphia Business Solutions Telecommunications, Inc.

Form of Financial Information and Operating Data
of the Pledged Subsidiaries and the Joint Ventures

Data presented for the quarter ended:

9/30/99

*Unaudited***Total****FINANCIAL DATA (dollars in thousands)(a):**

Total Revenue	\$	20,610.1
Total Capital Expenditures	\$	18,181.8
Total EBITDA	\$	5,702.7
Gross Property, Plant & Equipment	\$	226,230.1

STATISTICAL DATA(b):**As of September 30, 1999:**

Markets in Operation	7
Route Miles	3,466
Fiber Miles	158,626
Buildings connected	981
LEC-COs collocated	61
Voice Grade Equivalent Circuits	958,944
Access Lines Sold	85,471
Access Lines Installed	78,746

(a) Financial Data represents 100% of the operations of all entities except Adelphia Business Solutions of Florida, at its ownership in the Jacksonville network, which is 20%.

(b) Statistical Data represents 100% of operating data for all entities.

PRESS RELEASE

Contact Information

Ed Babcock
Adelphia Business Solutions
814-274-9830

FOR IMMEDIATE RELEASE:

ADELPHIA BUSINESS SOLUTIONS, INC ANNOUNCES THIRD QUARTER RESULTS OF OPERATIONS

Coudersport, PA – November 10, 1999

John J. Rigas, Chairman of Adelphia Communications Corporation (“Adelphia”) (NASDAQ NNM: ADLAC) and Adelphia Business Solutions, Inc. (formerly Hyperion Telecommunications, Inc.) (“the Company”) (NASDAQ NNM: ABIZ) reported results of operations for the Company and its Operating Companies (defined in footnote) for the third quarter which ended on September 30, 1999. Third quarter results saw record levels of consolidated operating revenues of \$43.3 million, and record access line installations of 59,520. Furthermore, the Company’s Original Markets (defined in Table 2) achieved positive EBITDA of \$9.9 million while overall Company and Operating Company EBITDA losses in the September 1999 quarter remained constant with the June 1999 quarter at negative \$9.7 million. Net loss applicable to common shareholders for the third quarter totaled \$53.7 million, or \$0.97 per share, compared with \$29.9 million, or \$0.54 per share, for the same period in the prior year. The Company now offers communications services in 48 markets in the eastern half of the United States with plans to expand to a total of 200 markets throughout the United States by the end of 2001. Summarized financial results are included in Tables 1, 2 and 3 below.

As represented in Table 1, on a sequential quarterly basis, pro-forma consolidated revenues increased 26.7% to \$43.3 million in the September 1999 quarter, from \$34.2 million in the June 1999 quarter. Gross margin as a percent of sales was 63.4% in the September 1999 quarter as compared with 65.9% of sales in the June 1999 quarter. EBITDA losses for the September 1999 quarter totaled \$12.5 million versus a \$10.1 million EBITDA loss in the June 1999 quarter. The lower gross margin percent and higher EBITDA losses were in line with the Company’s expectations and are a direct result of its expansion efforts. Additionally, the Company’s joint ventures, in the four markets in which the Company is a 50% partner continued to demonstrate improved financial results with EBITDA margins as a percent of sales of 29.3% versus 3.1% in the June 1999 quarter.

Table 2 presents the Company’s financial results of operations for the 22 Original Markets and the Company’s current expansion into its New Markets (defined in Table 2). The Original Markets EBITDA increased by \$2.2 million to \$9.9 million, or 20.0% of revenues in the September 1999 quarter. Furthermore, gross margin as a percent of sales in the Original Markets maintained a strong 69.9% in the September 1999 quarter as the Company continued to provision most of its lines completely on its own.

network in its Original Markets. New Markets revenues increased to \$3.3 million in the September quarter from \$0.6 million in the June 1999 quarter as this represented the first full quarter of operations. New Market EBITDA losses increased to \$19.6 million for the September 1999 quarter from a loss of \$17.5 million in the June 1999 quarter as the markets continue to develop. Overall, EBITDA losses were constant at \$9.7 million from the June 1999 quarter to September 1999 quarter.

Access lines installed increased by 59,520, resulting in an installed access line base of 250,805 as of September 30, 1999, 57% of which are serviced on the Company's switches. Access lines sold as of September 30, 1999 totaled 272,635, an increase of 60,444 in the quarter.

During the September 1999 quarter, the Company and its consolidated subsidiaries invested \$100.6 million in capital expenditures. As of September 30, 1999, total gross property, plant and equipment of the Company and its consolidated subsidiaries was approximately \$820.0 million.

As of September 30, 1999, the Operating Companies had approximately 6,675 local route miles and 301,000 local fiber miles. The Company had customers located in approximately 16,441 buildings, of which 2,118 buildings were connected with Company owned fiber and was collocated in 150 local exchange carrier central offices. To date, 22 Lucent 5ESS switches or remote switching modules have been installed to provide local telephone service with nine additional regional switches planned for operation during 1999 and early 2000.

Adelphia Business Solutions is a majority owned subsidiary of Adelphia Communications Corporation that provides integrated communications services to business customers through its state-of-the-art fiber optic communications network. As a result of its consolidation efforts, the Company now owns 100% of the interests in 44 of 48 markets in which it currently offers communications services, with the remaining 4 markets operating as 50% owned joint ventures with a local partner. By the end of 2001, the Company expects to serve 200 markets throughout the United States including substantially all major Tier I and Tier II cities, through the interconnection of these markets, creating a single fiber optic backbone network. This fully redundant, 30,000-mile long-haul fiber optic network will support the Company's full line of communication service offerings, including local and long distance voice services, messaging, high-speed data and internet services. For more information on Adelphia Business Solutions, or to review an electronic version of this press release visit the company's web site at <http://www.adelphia-abs.net>.

Footnote: The Company's Operating Companies represent partnerships or limited liability companies with local partners, and wholly or majority owned subsidiaries of the Company (collectively, the "Operating Companies").

Certain statements in this release are forward-looking statements that are subject to material risks and uncertainties. Actual results could differ materially from those stated or implied by such forward-looking statements due to risks and uncertainties associated with the Company's business, which include among others, competitive developments, risks associated with the Company's growth, the development of the Company's markets, regulatory risks, dependence on its customers and their spending patterns and other risks which are discussed in the Company's filings with the Securities and Exchange Commission. Additional information of factors that may affect the business and financial results of Adelphia Business Solutions can be found in the Company's filings with the Securities and Exchange Commission, including the prospectus under Registration Statement File No. 333-88927, under the caption "Risk Factors."

Adelphia Business Solutions, Inc.
Table 1 - Unaudited Proforma Consolidated and
Joint Venture Operating Results

(dollars in thousands)	Quarter ended September 30, 1999			Quarter ended June 30, 1999			Quarter ended September 30, 1998		
	Consolidated Operating Results	Joint Venture Operating Results	Total Operating Results	Consolidated Operating Results	Joint Venture Operating Results	Total Operating Results	Pro-forma Consolidated Operating Results	Joint Venture Operating Results	Total Operating Results
Revenues	\$ 43,347	\$ 9,501	\$ 52,848	\$ 34,215	\$ 9,742	\$ 43,957	\$ 16,672	\$ 3,211	\$ 19,883
Direct Operating Expenses	15,862	2,526	18,388	11,671	3,565	15,236	8,410	1,902	10,312
Gross Margin	27,485	6,975	34,460	22,544	6,177	28,721	8,262	1,309	9,571
Gross Margin Percentage	63.4%	73.4%	65.2%	65.9%	63.4%	65.3%	49.6%	40.8%	48.1%
Sales, General and Administrative Expenses	39,972	4,194	44,166	32,637	5,875	38,512	11,813	3,046	14,859
EBITDA (a)	(12,487)	2,781	(9,706)	(10,093)	302	(9,791)	(3,551)	(1,737)	(5,288)
EBITDA Percentage of Revenues	-28.8%	29.3%	-18.4%	-29.5%	3.1%	-22.3%	-21.3%	-54.1%	-26.6%

Percent Change Comparison	September 1999 Quarter vs. June 1999 Quarter			September 1999 Quarter vs. September 1998 Quarter		
	Consolidated Operating Results	Joint Venture Operating Results	Total Operating Results	Pro-forma Consolidated Operating Results	Joint Venture Operating Results	Total Operating Results
Revenues	26.7%	-2.5%	20.2%	160.0%	195.9%	165.8%
Direct Operating Expenses	35.9%	-29.1%	20.7%	88.6%	32.8%	78.3%
Gross Margin	21.9%	12.9%	20.0%	232.7%	432.8%	260.0%
Sales, General and Administrative	22.5%	-28.6%	14.7%	238.4%	37.7%	197.2%
EBITDA (a)	23.7%	NM	-0.9%	251.6%	NM	83.5%

Table 1 summarizes operating results for (i) Adelphia Business Solutions and its consolidated subsidiaries and (ii) its non-consolidated joint ventures. All prior period's operating results have been presented on a pro-forma basis, adjusted for the consolidation of the Richmond, Jacksonville and Wichita markets as if Adelphia Business Solutions' purchase of its partners' interests in these markets had occurred at the beginning of each period presented.

(a) Earnings before interest, income taxes, depreciation and amortization and other income/expense ("EBITDA") and similar measures of cash flow are commonly used in the telecommunications industry to analyze and compare telecommunications companies on the basis of operating performance, leverage, and liquidity. While EBITDA is not an alternative indicator of operating performance or an alternative to cash flows from operating activities as a measure of liquidity as defined by GAAP, and while EBITDA may not be comparable to other similarly titled measures of other companies, management of Adelphia Business Solutions believes that EBITDA is a meaningful measure of performance.

Adelphia Business Solutions, Inc.

Table 2 - Unaudited Original Markets and New Markets Operating Results
(dollars in thousands)

	Quarter ended September 30, 1999			Quarter Ended June 30, 1999 (b)			Quarter ended September 30, 1998		
	Original Markets Results	New Markets Results	Total Operating Results	Original Markets Results	New Markets Results	Total Operating Results	Original Markets Results	New Markets Results	Total Operating Results
Revenues	\$ 49,513	\$ 3,335	\$ 52,848	\$ 43,317	\$ 640	\$ 43,957	\$ 19,632	\$ 251	\$ 19,883
Direct Operating Expenses	14,924	3,464	18,388	13,205	2,031	15,236	10,053	259	10,312
Gross Margin	34,589	(129)	34,460	30,112	(1,391)	28,721	9,579	(8)	9,571
Gross Margin Percentage	69.9%	-3.9%	65.2%	69.5%	-217.3%	65.3%	48.8%	-3.2%	48.1%
Sales, General and Administrative Expenses	18,289	13,305	31,594	17,002	11,223	28,225	10,457	202	10,659
Allocated Corporate Overhead Expense	6,421	6,152	12,573	5,397	4,890	10,287	4,200	-	4,200
EBITDA (a)	9,879	(19,586)	(9,707)	7,713	(17,504)	(9,791)	(5,078)	(210)	(5,288)
EBITDA Percentage of Revenues	20.0%	-587.3%	-18.4%	17.8%	-2735.0%	-22.3%	-25.9%	-83.7%	-26.6%

	September 1999 Quarter vs. June 1999 Quarter			September 1999 Quarter vs. September 1998 Quarter		
	Original Markets Results	New Markets Results	Total Operating Results	Original Markets Results	New Markets Results	Total Operating Results
Percent Change Comparison						
Revenues	14.3%	421.1%	20.2%	152.2%	NM	165.8%
Direct Operating Expenses	13.0%	70.6%	20.7%	48.5%	NM	78.3%
Gross Margin	14.9%	-90.7%	20.0%	261.1%	NM	260.0%
Sales, General and Administrative Expenses	7.6%	18.6%	11.9%	74.9%	NM	196.4%
Allocated Corporate Overhead	19.0%	25.8%	22.2%	52.9%	NM	199.4%
EBITDA (a)	28.1%	NM	-0.9%	NM	NM	83.6%

Table 2 summarizes operating results for (i) Adelphia Business Solutions' 22 Original Markets which were in operation or under construction when Adelphia Business Solutions completed its initial public offering in May 1998 and (ii) the additional markets which were operational or under development subsequent to May 1998, as a result of Adelphia Business Solutions' geographic expansion in the eastern half of the United States, (the "New Markets"). Corporate overhead has been allocated on the basis of the number of markets in services or under development for each period presented.

(a) Earnings before interest, income taxes, depreciation and amortization and other income/expense ("EBITDA") and similar measures of cash flow are commonly used in the telecommunications industry to analyze and compare telecommunications companies on the basis of operating performance, leverage, and liquidity. While EBITDA is not an alternative indicator of operating performance or an alternative to cash flows from operating activities as a measure of liquidity as defined by GAAP, and while EBITDA may not be comparable to other similarly titled measures of other companies, management of Adelphia Business Solutions believes that EBITDA is a meaningful measure of performance.

(b) June 30, 1999 quarterly results include reclassification of Corporate network and switch operating control center costs totaling \$2,361 which had been previously reported in allocated corporate overhead. The reclassification was made to provide a more comprehensive understanding of the direct operating expenses and the related gross margins of the operating centers.

ADELPHIA BUSINESS SOLUTIONS, INC. AND SUBSIDIARIES
 TABLE 3 - CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)
 (Amounts in thousands, except per share amounts)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	1998	1999	1998	1999
Revenues	\$ 12,098	\$ 43,347	\$ 24,553	\$ 99,000
Operating expenses:				
Network operations	7,056	15,862	14,586	36,037
Selling, general and administrative	10,391	39,972	24,038	93,618
Depreciation and amortization	9,843	18,168	20,413	45,289
Total	<u>27,290</u>	<u>74,002</u>	<u>59,037</u>	<u>174,944</u>
Operating loss	(15,192)	(30,655)	(34,484)	(75,944)
Other income (expense):				
Interest income	4,169	2,867	13,506	19,645
Interest income-affiliate	2,995	1,336	5,070	6,943
Interest expense	(12,535)	(19,045)	(39,639)	(56,383)
Other income	113	---	1,113	---
Loss before income taxes and equity in net loss of joint ventures	(20,450)	(45,497)	(54,434)	(105,739)
Income tax expense	---	---	---	(4)
Loss before equity in net loss of joint ventures	(20,450)	(45,497)	(54,434)	(105,743)
Equity in net loss of joint ventures	(2,614)	(246)	(9,487)	(7,340)
Loss before extraordinary gain	(23,064)	(45,743)	(63,921)	(113,083)
Extraordinary gain on repurchase of debt	237	--	237	--
Net loss	(22,827)	(45,743)	(63,684)	(113,083)
Dividend requirements applicable to preferred stock	(7,026)	(7,969)	(20,448)	(23,168)
Net loss applicable to common stockholders	<u>\$ (29,853)</u>	<u>\$ (53,712)</u>	<u>\$ (84,132)</u>	<u>\$ (136,251)</u>
Basic and diluted net loss per weighted average share of common stock	<u>\$ (0.54)</u>	<u>\$ (0.97)</u>	<u>\$ (1.82)</u>	<u>\$ (2.46)</u>
Weighted average shares of common stock outstanding	<u>55,497</u>	<u>55,497</u>	<u>46,293</u>	<u>55,497</u>

PRESS RELEASE

Contact Information

Timothy J. Rigas
Adelphia Business Solutions
814-274-9830

FOR IMMEDIATE RELEASE:

ADELPHIA BUSINESS SOLUTIONS (ABIZ) ANNOUNCES PUBLIC STOCK OFFERING

Coudersport, PA, November 10, 1999 -- Adelphia Business Solutions, Inc. (NASDAQ-NNM: ABIZ) announced today that it is filing a supplement to its shelf registration statement with the Securities and Exchange Commission for a public offering of Class A Common Stock. The preliminary prospectus supplement contained in the filing provides for a public offering of approximately \$300,000,000 in shares of Adelphia Business Solution's Class A Common prior to the exercise of any underwriters' over-allotment option. The offering will be made only by prospectus. Adelphia Business Solutions, which is a majority owned subsidiary of Adelphia Communications Corporation (NASDAQ-NNM: ADLAC), was formerly known as Hyperion Telecommunications, Inc.

In addition to the \$300,000,000 in shares of Class A Common Stock to be sold by Adelphia Business Solutions to the public, Adelphia Communications Corporation is expected to enter into an agreement to purchase at the closing of the public offering approximately \$150,000,000 in shares of Class B Common Stock of Adelphia Business Solutions at a price per share equal to the public offering price for the Class A Common Stock less the underwriting discount.

Adelphia Business Solutions intends to use the proceeds from these offerings for the funding of its national expansion, working capital requirements, operating losses and investments in its networks, and for other general corporate purposes. Adelphia Business Solutions provides integrated communication services to business customers over its state-of-the-art fiber optic network.

This press release shall not constitute an offer to sell or the solicitation of an offer to buy nor shall there be any sale of the Class A Common Stock or Class B Common Stock in any State in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such State.

COMMONWEALTH OF PENNSYLVANIA
PENNSYLVANIA PUBLIC UTILITY COMMISSION
P. O. BOX 3265, HARRISBURG PA 17105-3265

IN REPLY PLEASE
REFER TO OUR FILE

March 20, 2000

A-310923
A-310923 F0002
A-310923 F0003
A-310923 F0004

Dana Frix, Esquire
Michael P. Donahue, Esquire
Swidler Berlin Shereff Friedman, LLP
3000 K Street, NW, Suite 300
Washington, DC 20007-5116

Dear Mr. Frix:

Please be advised that the Application of Adelphia Business Solutions Operations, Inc., to provide telecommunications services as a: Reseller of Toll Services (A-310923); Competitive Local Exchange Carrier (A-310923 F0002); Competitive Access Provider (A-310923 F0003) and Interexchange Carrier (A-310923F0004), to the public in the Commonwealth of Pennsylvania, has been reviewed and found to be in compliance with the filing requirements of the Commission's Opinion and Order entered June 3, 1996, at Docket Number M-00960799.

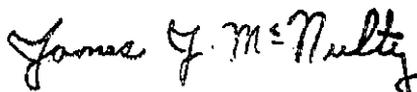
The protest period for this application has expired.

This matter is being referred to the Bureau of Fixed Utility Services to schedule it for consideration by the Commission at Public Meeting.

Please be advised that you now have provisional authority to do business in Pennsylvania.

Should you have any further questions concerning this matter, please do not hesitate to contact me.

Sincerely,



James J. McNulty
Secretary

JJM:ddt

DOCKETED
MAR 17 2000

**DOCUMENT
FOLDER**

COMMONWEALTH OF PENNSYLVANIA

DATE: March 20, 2000

SUBJECT: A-310923
A-310923 F0002
A-310923 F0003
A-310923 F0004

TO: Bureau of Fixed Utility Services

FROM: James J. McNulty, Secretary *ddt*

Application of Adelpia Business Solutions Operations, Inc

We attach hereto a copy of the Application of Adelpia Business Solutions Operations, Inc., for approval to provide telecommunication services as a Reseller of Toll Services (A-310923); Competitive Local Exchange Carrier (A-310923 F0002); Competitive Access Provider (A-310923 F0003); and Interexchange Carrier (A-310923 F0004), to the public in the Commonwealth of Pennsylvania.

The Protest period for this application has expired.

This matter is being referred to your Bureau to schedule it for consideration by the Commission at Public Meeting.

ddt

Attachment

DOCKETED
MAR 17 2000

DOCUMENT
FOLDER



ORIGINAL

Via Facsimile and Regular Mail

September 19, 2001

James J. McNulty, Secretary
Pennsylvania Public Utility Commission
P.O. Box 3265
Harrisburg, Pennsylvania 17120

DOCUMENT
FOLDER

Re: Formal Customer Complaints – Adelphia Business Solutions

Dear Mr. McNulty:

A-310470

Adelphia Business Solutions of Pennsylvania, Inc., PECO Adelphia Communications, Adelphia Business Solutions of Harrisburg, Inc., Susquehanna Adelphia Business Solutions and Adelphia Business Solutions Operations, Inc. ("Adelphia") respectfully requests that all **Formal Customer Complaints** are sent to the following contacts:

025241
A-310646
A-310923

Jennifer Anderson, Esq.
Manager of Legal and Regulatory Affairs
Adelphia Business Solutions
One North Main Street
Coudersport, PA 16915
(814) 260-3236
(814) 274-8243 (fax)
jennifer.anderson@adelphia.com

Terry J. Romine, Esq.
Director of Legal and Regulatory Affairs
Adelphia Business Solutions
One North Main Street
Coudersport, PA 16915
(814) 260-3413
(814) 274-8243 (fax)
terry.romine@adelphia.com

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SECRETARY'S BUREAU
01 SEP 21 AM 9:59

Adelphia has experienced internal mail delivery difficulty as the Formal Complaints are not coming to the attention of a particular person or a particular department. Utilizing the above mentioned contacts will allow Adelphia to timely investigate and respond to all Formal Complaints.

Please contact the undersigned should you or anyone at the Commission have any questions or concerns regarding this matter.

Very truly yours,

Jennifer Anderson, Esq.
Manager of Legal and Regulatory Affairs

Enclosure

A
Cc: Via Facsimile and Regular Mail
Robert A. Christianson
Chief Administrative Law judge
Pennsylvania Public Utility Commission
P.O. Box 3265
Harrisburg, Pennsylvania 17105-3265
Fax: (717) 787-0481

Via Facsimile and Regular Mail
Herb Nurick
Mediation Coordinator
Pennsylvania Public Utility Commission
P.O. Box 3265
Harrisburg, Pennsylvania 17105-3265
Fax: (717) 787-0481