

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of TELCO PROS INC., d/b/a TPI EFFICIENCY, for approval to offer, render, furnish, or supply natural gas supply services as a(n) [as specified in item #4b below] to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

1. IDENTIFICATION AND CONTACT INFORMATION

- a. **IDENTITY OF THE APPLICANT:** Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

Telco Pros Inc.
DBA: TPI Efficiency
2020 Center Street
Cleveland, OH 44113
877-244-0182
www.tpiefficiency.com

- b. **PENNSYLVANIA ADDRESS / REGISTERED AGENT:** If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

Pete Kish
2188 Jenna Court
Bethlehem, PA 18020
P: (484) 223-8054
F: N/A

- c. **REGULATORY CONTACT:** Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

Karl Shaw, COO
2020 Center Street
Cleveland, OH 44113
P: 877-244-0182 F: 216-803-9898
Karl.shaw@thetelcopros.com

- d. **ATTORNEY:** Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Ryan T Neumyer
Attorney at Law
6480 Rockside Woods Boulevard South Suite 350
P: 216-447-1551 F: (216) 447-1554
RNeumyer@rbslaw.com

- e. **CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS:** Provide the name, title, address, telephone number, fax number, and e-mail of the person and an alternate person responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Natural Gas Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed NGSs.

Renee Jubeck, Office Manager
2020 Center Street
Cleveland, OH 44113
P: 877-244-0182 F: 216-803-9898 renne.jubeck@tpiefficiency.com

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2. BUSINESS ENTITY FILINGS AND REGISTRATION

a. **FICTITIOUS NAME:** *(Select appropriate statement and provide supporting documentation as listed.)*

The Applicant will be using a fictitious name or doing business as ("d/b/a")

Provide a copy of the Applicant's filing with Pennsylvania's Department of State Pursuant to 54 Pa. C.S. §311.

Or

The Applicant will not be using a fictitious name.

b. **BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:**

(Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)

The Applicant is a sole proprietor.

- If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.

Or

The Applicant is a:

- domestic general partnership (*)
- domestic limited partnership (15 Pa. C.S. §8511)
- foreign general or limited partnership (15 Pa. C.S. §4124)
- domestic limited liability partnership (15 Pa. C.S. §8201)
- foreign limited liability general partnership (15 Pa. C.S. §8211)
- foreign limited liability limited partnership (15 Pa. C.S. §8211)

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.
- Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
- * If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.

OR

■ The Applicant is a:

- domestic corporation (15 Pa. C.S. §1308)
- foreign corporation (15 Pa. C.S. §4124)
- domestic limited liability company (15 Pa. C.S. §8913)
- foreign limited liability company (15 Pa. C.S. §8981)
- Other (Describe):

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above. Attached
- Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.

Ohio

- Give name and address of officers.

Roger Zona, President
2020 Center Street
Cleveland, OH 44113

Karl Shaw, COO
2020 Center Street
Cleveland, OH 44113

3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

- a. **AFFILIATES:** Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

None

- b. **PREDECESSORS:** Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

None

4. OPERATIONS

a. **APPLICANT'S PRESENT OPERATIONS:** *(select and complete the appropriate statement)*

Definitions

- Supplier – an entity which provides natural gas supply services to retail gas customers utilizing the jurisdictional facilities of an natural gas distribution company
- Broker/Marketer - an entity that acts as an intermediary in the sale and purchase of natural gas but does not take title to the natural gas.

The Applicant is presently doing business in Pennsylvania as a

- natural gas interstate pipeline
- municipality providing service outside its municipal limits
- local gas distribution company
- retail supplier of natural gas services in the Commonwealth
- a natural gas producer
- a broker/marketer engaged in the business of supplying natural gas services
- Other. (Identify the nature of service being rendered)
Broker/marketer engaged in the business of supplying electric services

Or

The Applicant is not presently doing business in Pennsylvania.

b. **APPLICANT'S PROPOSED OPERATIONS:** The Applicant proposes to operate as a:

- Supplier or Aggregator of natural gas services
- Municipal supplier of natural gas services
- Cooperative supplier of natural gas services
- Broker/Marketer engaged in the business of supplying natural gas services
 - Check here to verify that your organization will not be taking title to the natural gas nor will you be making payments for customers.
- Other (Describe):

c. PROPOSED SERVICES: Describe in detail the natural gas supply services which the Applicant proposes to offer.

Telco Pros Inc. provides energy consulting and energy management service to commercial, industrial, intuitional retail, and non-profit organization users of natural gas. The services offered by The Telco Pros include:

- Developing an integrated energy management strategy that is in line with the client's business objectives, risks and operations
- Identifying qualified suppliers, issuing RFPs and coordinating the procedure process
- Assisting clients with the supplier contract negotiations
- Analysis of supplier proposals and product attributes
- Assisting clients in managing power and natural gas contracts once executed with a supplier
- Servicing the client's advocate with respects to customer service and contractual issues with the supplier(s)
- Assisting clients in managing intra-contract buying decisions

The Telco Pros does not take title to natural gas at any time nor does The Telco Pros perform any bill pay or prepay functionality on the behalf of its clients.

d. PROPOSED SERVICE AREA: Check the box of each Natural Gas Distribution Company for which the Applicant proposes to provide service.

- | | |
|---|--|
| <input type="checkbox"/> Columbia | <input type="checkbox"/> Philadelphia Gas Works |
| <input type="checkbox"/> National Fuel Gas | <input type="checkbox"/> UGI Central Penn |
| <input type="checkbox"/> PECO | <input type="checkbox"/> UGI Penn natural |
| <input type="checkbox"/> Peoples Gas – Equitable Div. | <input type="checkbox"/> UGI Utilities |
| <input type="checkbox"/> Peoples Natural Gas | <input type="checkbox"/> Valley Energy |
| <input type="checkbox"/> Peoples TWP | <input checked="" type="checkbox"/> All of the above |

e. CUSTOMERS: Applicant proposes to provide services to:

- Residential Customers
- Small Commercial Customers - (Less than 6,000 Mcf annually)
- Residential and Small Commercial as Mixed Meter **ONLY (CANNOT BE TAKEN WITH RESIDENTIAL AND/OR SMALL COMMERCIAL ABOVE)**
- Large Commercial Customers - (6,000 Mcf or more annually)
- Industrial Customers
- Governmental Customers
- All of above
- Other (Describe):

f. START DATE: Provide the approximate date the Applicant proposes to actively market within the Commonwealth.

January 1, 2015

5. COMPLIANCE

- a. **CRIMINAL/CIVIL PROCEEDINGS:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

No such proceedings

- b. **SUMMARY:** If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

N/A

- c. **CUSTOMER/REGULATORY/PROSECUTORY ACTIONS:** Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. If the Applicant has no actions or complaints to list, explicitly state such.

No such actions

- d. **SUMMARY:** If applicable; provide a statement as to the resolution or present status of any actions listed above.

N/A

6. PROOF OF SERVICE

(Example Certificate of Service is attached at Appendix C)

- a.) **STATUTORY AGENCIES:** Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate
5th Floor, Forum Place
555 Walnut Street
Harrisburg, PA 17120

Office of the Attorney General
Bureau of Consumer Protection
Strawberry Square, 14th Floor
Harrisburg, PA 17120

Office of the Small Business Advocate
Commerce Building, Suite 1102
300 North Second Street
Harrisburg, PA 17101

Commonwealth of Pennsylvania
Department of Revenue
Bureau of Compliance
Harrisburg, PA 17128-0946

b.) **NGDCs:** Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Natural Gas Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each NGDC is as follows.

<p>Columbia Gas of PA, Inc. Thomas C. Heckathorn 200 Civic Center Drive Columbus, OH 43215 PH: 614.460.4996 FAX: 614.460.6442 theckathorn@nisource.com</p>	<p>Peoples Gas – Equitable Division Lynda Petrichevich 375 North Shore Drive, Suite 600 Pittsburg, PA 15212 PH: 412.208.6528 FAX: 412.208.6577 e-mail: Lynda.w.petrichevich@peoples-gas.com</p>
<p>National Fuel Gas Distribution Corp. David D. Wolford 6363 Main Street Williamsville, NY 14221 PH: 716.857.7483 FAX: 716.857.7479 e-mail: wolfordd@natfuel.com</p>	<p>PECO Carlos Thillet, Manager, Gas Supply and Transportation 2301 Market Street, S9-2 Philadelphia, PA 19103 PH: 215.841.6452 Email: carlos.thillet@exeloncorp.com</p>
<p>The Peoples Natural Gas Company Lynda Petrichevich 375 North Shore Drive, Suite 600 Pittsburg, PA 15212 PH: 412.208.6528 FAX: 412.208.6577 e-mail: Lynda.w.petrichevich@peoples-gas.com</p>	<p>Philadelphia Gas Works Nicholas LaPergola 800 West Montgomery Avenue Philadelphia, PA 19122 PH: 215.684.6278 email: nicholas.lapergola@pgworks.com</p>
<p>Peoples TWP LLC (Formerly T. W. Phillips) Lynda Petrichevich 375 North Shore Drive, Suite 600 Pittsburg, PA 15212 PH: 412.208.6528 FAX: 412.208.6577 e-mail: Lynda.w.petrichevich@peoples-gas.com</p>	<p>UGI David Lahoff 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520 Email: dlahoff@ugi.com</p>
<p>UGI Central Penn David Lahoff 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520 Email: dlahoff@ugi.com</p>	<p>UGI Penn Natural David Lahoff 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520 Email: dlahoff@ugi.com</p>
<p>Valley Energy Inc. Robert Crocker 523 South Keystone Avenue Sayre, PA 18840-0340 PH: 570.888-9664 FAX: 570.888.6199 email: bobc@ctenterprises.org</p>	

7. FINANCIAL FITNESS

- a. **BONDING:** In accordance with 66 Pa. C.S. Section 2208(c), no natural gas supplier license shall be issued or remain in force unless the applicant or holder furnishes a bond or other security in a form and amount to ensure the financial responsibility of the natural gas supplier. The criteria used to determine the amount and form of such bond or other security shall be set by each NGDC. Provide documentation that the applicant has met the security requirement of each NGDC by submitting the letters sent by the NGDCs stating what bonding amounts they require.
- b. **FINANCIAL RECORDS, STATEMENTS, AND RATINGS:** Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
- Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
 - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)
 - Applicant's accounting statements, including balance sheet and income statements for the past two years.
 - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
 - A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
 - Audited financial statements exhibiting accounts over a minimum two year period.
 - Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.
- c. **SUPPLIER FUNDING METHOD:** If Applicant is operating as anything other than **Broker/Marketer only**, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

N/A

- d. **BROKER PAYMENT STRUCTURE:** If applicant is a broker/marketer, explain how your organization will be collecting your fees.

Directly from natural gas suppliers.

- e. **ACCOUNTING RECORDS CUSTODIAN:** Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Jim Wise, CPA
KW CPAS
21851 Center Ridge Rd
Suite 207
Rocky River Oh 44146
Jim@kwcpas.com
T: (440) 356-2020
F: (440) 356 4811

- f. **TAXATION:** Complete the TAX CERTIFICATION STATEMENT attached as Appendix D to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

8. TECHNICAL FITNESS:

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a. **EXPERIENCE, PLAN, STRUCTURE:** such information may include:

- Applicant's previous experience in the natural gas industry.
- Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.
- Type of customers and number of customers Applicant currently serves in other jurisdictions.
- Staffing structure and numbers as well as employee training commitments.
- Business plans for operations within the Commonwealth.
- Any other information appropriate to ensure the technical capabilities of the Applicant.

(Summary attached at end of document marked "Question 8a.")

- b. **PROPOSED MARKETING METHOD** (check all that apply)

- Internal – Applicant will use its own internal resources/employees for marketing
- External NGS – Applicant will contract with a **PUC LICENSED NGS**
- Affiliate – Applicant will use a **NON-NGS affiliate that is a nontraditional marketer and/or marketing services consultant**
- External Third-Party – Applicant will contract with a **NON-NGS third party nontraditional marketer and/or nonselling marketer**.
- Other (Describe):

c. **DOOR TO DOOR SALES:** Will the Applicant be implementing door to door sales activities?

Yes
 No

If yes, will the Applicant be using verification procedures?

Yes
 No

If yes, describe the Applicant's verification procedures.

d. **OVERSIGHT OF MARKETING:** Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

Telco Pros, Inc. dba TPI Efficiency (TPI) places great importance on operating ethically in all aspects of its business. TPI will strive to avoid harmful actions or omissions, reflecting the high ethical standards of the company, while adhering to all applicable laws and regulations of the market place. TPI will foster good faith and fair dealing practices, taking careful consideration of the needs and welfare of vendors, employees and customers. TPI will clearly define its code of business ethics in the workplace, embracing the core values of honesty, responsibility, fairness, respect, transparency and citizenship throughout their business and marketing practices. TPI employees will be trained on corporate policies regarding transparency, overstatement of claims, and all other matters of proper use regarding marketing materials in order to reflect a company that puts great importance on social responsibility and honest business interaction. TPI will encourage open dialog among its staff so that any suspected unethical conduct may be safely reported. Any such incident will be thoroughly investigated and dealt with appropriately. TPI will require the same strict standards of its subcontractors, and will cease doing business with those who violate said standards.

e. **OFFICERS:** Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations.

Roger Zona, President
Karl Shaw, COO

Resumes, in attachment

9. DISCLOSURE STATEMENT:

DISCLOSURE STATEMENTS: If proposing to serve Residential and/or Small Commercial (less than 6,000 Mcf annually) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix E to this Application.

- Natural gas should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any

exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

Not applicable for an applicant applying for a license exclusively as a broker/marketer.

10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

- a. **STANDARDS OF CONDUCT AND DISCLOSURE:** As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 62.114.

AGREED

- b. **REPORTING REQUIREMENTS:** Applicant agrees to provide the following information to the Commission:
- Reports of Gross Receipts: Applicant shall file an annual report with the Commission on an annual basis no later than April 30th following the end of the calendar year per 52 Pa. Code § 62.110.

AGREED

- c. **TRANSFER OF LICENSE:** The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. § 2208(d). Transferee will be required to file the appropriate licensing application.

AGREED

- d. **ASSESSMENT:** The Commission does not presently assess Natural Gas Suppliers for the purposes of recovery of regulatory expenses.

ACKNOWLEDGED

- e. **FURTHER DEVELOPMENTS:** Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 62.105.

AGREED

- f. **FALSIFICATION:** The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.

AGREED

- g. **NOTIFICATION OF CHANGE:** If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within thirty (30) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 62.105.

AGREED

- h. **CEASING OF OPERATIONS:** Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.

AGREED

- i. **FEE:** The Applicant has enclosed or paid the required initial licensing fee of \$350.00 payable to the Commonwealth of Pennsylvania.

PAYMENT ENCLOSED

11. AFFIDAVITS

- a.) **APPLICATION AFFIDAVIT:** Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.
- b.) **OPERATIONS AFFIDAVIT:** Provide an officially notarized affidavit stating that you will adhere to the Public Utility Code of Pennsylvania and applicable federal and state laws. An example copy of this Affidavit can be found at Appendix B.

12. NEWSPAPER PUBLICATIONS

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. Below is a list of newspapers which cover the publication requirements for Natural Gas Suppliers looking to do business in Pennsylvania.

The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve. The chart below dictates which newspapers are necessary for each NGDC. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

Please file with the Commission the Certification of Publication, along with a Photostatic copy of the notice to complete the notice requirements.

*Proof of newspaper publications must be filed with the initial application. Applicants **do not** need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.*

	Erie Times-News	Harrisburg Patriot-News	Philadelphia Daily News	Pittsburg Post-Gazette	Scranton Times-Tribune	Williamsport Sun-Gazette	Johnstown Tribune-Democrat
Columbia Gas	X	X		X		X	X
Equitable Gas	X			X			
National Fuel Gas				X			
PECO			X				
Peoples Natural Gas	X			X			X
Peoples TWP LLC				X			
Philadelphia Gas Works			X				
UGI		X	X		X		
UGI Central Penn	X	X	X	X	X	X	X
UGI Penn Natural		X			X	X	
Valley Energy					X	X	
Entire Commonwealth	X	X	X	X	X	X	X

(Example Publications are provided at Appendices F and G)

13. SIGNATURE

Applicant: TELCO PROS INC
 By: [Signature]
 Title: COO / VP

14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections is complete.

Applicant: TELCO PROS INC

Applicant's Use	✓	Signature	
	✓	Filing Fee	
	✓	Application Affidavit	
	✓	Operations Affidavit	
	✓	Proof of Publication	
	✓	Tax Certification Statement	
	✓	Commonwealth Department of State Verification	
	✓	Certificate of Service	

PUC Secretary's Bureau Use

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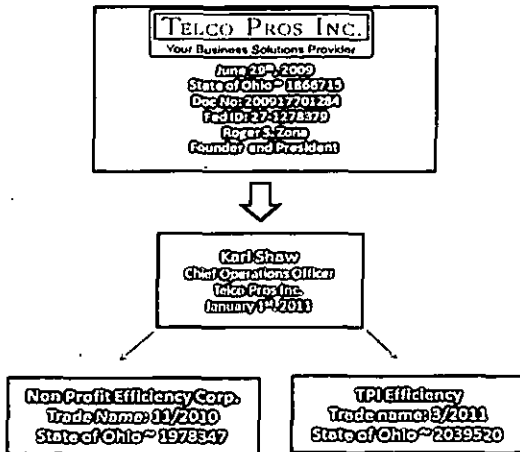
JAN 23 2015

PA PUBLIC UTILITY COMMISSION
 SECRETARY'S BUREAU

TELCO PROS INC.
Your Business Solutions Provider

7 b. Financial Records, Statements, and Ratings:

Organizational Structure:



Currently Telco Pros Inc. (TPI) has agent, distributor, and partner agreements with over 50 companies that supply various products and services across the country; with a specific strength in Ohio and throughout the North Eastern United States. We utilize these relationships to assist over 350 client businesses and non-profits procure cost effective solutions.

Telco Pros Inc. currently has 3 full time customer service rep available from 8:30am until 4:30pm, Monday through Friday, who is responsible for servicing our clients through a toll free customer care number. TPI will also utilize legal, accounting, information technology, and other specialists on a project basis for our clients.

Outside of TPI's direct customer service, each of our vendors (who ultimately earn the direct business of our clients) all go through a vetting process to gain access to our clients. This "vetting process" includes a full review of their ability to successfully deliver service to our clients and provide a high level of customer service.

Income Statement, Balance Sheet: Confidential

TELCO PROS INC.

Your Business Solutions Provider

Roger Zona

Roger Zona, the founder and President of Telco Pros Inc.

Roger has been working with large businesses and nonprofits since mid-2000. His experience was related to assisting these organizations in better understanding their true needs as a large or decentralized agency and then consolidating those needs into a single, concise "request for proposal" (RFP). This expertise was initially utilized assisting clients in purchasing large amounts of telecommunications services across hundreds of locations.

Mr. Zona started Telco Pros in 2009 to leverage his sales and customer experience into industries beyond telecommunications. After several years of successfully helping clients better understand their true buying power, and saving them hundreds of thousands of dollars in the process; this method of analyzing a client's needs and overall buying power was successfully adapted to assist these same clients in the purchase of energy services and products.

He is a graduate of John Carroll University

Karl Shaw, Vice President of Operations at Telco Pros, Inc

Mr Shaw has twenty years of business process and consulting experience working at companies such as Office Max, Thermo Fischer Scientific and Action Link, LLC.

He is a graduate of the University of Connecticut and currently resides in Copley Ohio.

The Telco Pros, Inc.

Financial Statements

December 31, 2013 & 2012

KILBANE & WISE COMPANY, INC.
CERTIFIED PUBLIC ACCOUNTANTS

21851 Center Ridge Road
Rocky River, Ohio 44116
Telephone: (440) 356-2020
Fax: (440) 356-4811

ACCOUNTANT'S COMPILATION REPORT

**TO THE BOARD OF DIRECTORS
THE TELCO PROS, INC.
CLEVELAND, OHIO**

We have compiled the accompanying statements of assets, liabilities, and stockholder's equity-income tax basis of The Telco Pros, Inc. as of December 31, 2013 & 2012 and the related *statements of revenues, expenses, and net income-income tax basis for the years then ended.* We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with the income tax basis of accounting.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the income tax basis of accounting and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared in accordance with the income tax basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the company's assets, liabilities, equity, revenue, and expenses. Accordingly, the financial statements are not designed for those who are not informed about such matters.

Kilbane & Wise CPAs

Kilbane & Wise CPAs

May 21, 2014

The Telco Pros, Inc.
Statements of Assets, Liabilities
& Stockholder's Equity
(Income Tax Basis)
As of December 31, 2013 & 2012

	<u>Dec 31, 2013</u>	<u>Dec 31, 2012</u>
<u>ASSETS</u>		
Current Assets		
Checking/Savings		
PNC Bank	\$ 175,095.77	\$ 27,733.24
Total Checking/Savings	175,095.77	27,733.24
Loans Receivable	15,179.04	-
Total Current Assets	190,274.81	27,733.24
Fixed Assets		
Furniture and Equipment	14,000.00	14,000.00
Less: Accumulated Depreciation	(12,848.00)	(12,080.00)
Total Fixed Assets	1,152.00	1,920.00
<u>TOTAL ASSETS</u>	<u>\$ 191,426.81</u>	<u>\$ 29,653.24</u>
<u>LIABILITIES & STOCKHOLDER'S EQUITY</u>		
Current Liabilities		
Prepaid Energy Commissions	\$ 184,310.81	\$ -
Credit Cards Payable	7,116.00	-
Total Current Liabilities		
Long Term Liabilities		
Shareholder Loans	-	13,471.00
Total Liabilities	191,426.81	13,471.00
Stockholder's Equity		
Retained Earnings	16,182.24	(969.88)
Current Year Net Income	41,167.72	42,857.12
Less: Shareholder Distributions	(57,349.96)	(25,705.00)
Total Stockholder's Equity	-	16,182.24
<u>TOTAL LIABILITIES & STOCKHOLDER'S EQUITY</u>	<u>\$ 191,426.81</u>	<u>\$ 29,653.24</u>

See Accountant's Compilation Report

The Telco Pros, Inc.
Statements of Revenues, Expenses
& Net Income
(Income Tax Basis)
Years Ended December 31, 2013 & 2012

	<u>Jan - Dec 2013</u>	<u>Jan - Dec 2012</u>
<u>Revenues</u>		
Commission Income	\$ 1,534,418	\$ 570,389
Total Revenues	1,534,418	570,389
<u>Direct Costs of Revenues</u>		
Independent Contractors and Commissions	566,957	184,551
Wages, Taxes, Benefits	587,282	143,700
Total Direct Costs of Revenues	1,154,239	328,251
<u>Gross Profit</u>	380,179	242,138
<u>Expenses</u>		
Advertising and Promotion	39,812	12,876
Automobile Expense	33,648	17,029
Bank Service Charges	1,448	514
Business Licenses & Permits	2,525	1,175
Computer and Internet	11,939	5,037
Depreciation	768	480
Dues and Subscriptions	17,758	3,070
Insurance Expense	8,529	6,507
Interest Expense	218	-
Meals and Entertainment	47,628	34,236
Office Supplies	60,031	61,472
Professional Fees	7,190	1,200
Rent Expense	59,019	27,859
Repairs and Maintenance	14,565	8,374
Telephone Expense	10,795	4,965
Travel Expense	18,790	11,815
Utilities	4,349	2,672
Total Expenses	339,012	199,281
<u>Net Income</u>	\$ 41,167	\$ 42,857

See Accountant's Compilation Report

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF STATE
CORPORATION BUREAU
401 NORTH STREET, ROOM 206
P.O. BOX 8722
HARRISBURG, PA 17105-8722
WWW.CORPORATIONS.STATE.PA.US/CORP

Telco Pros Inc.

THE CORPORATION BUREAU IS HAPPY TO SEND YOU YOUR FILED DOCUMENT. THE CORPORATION BUREAU IS HERE TO SERVE YOU AND WANTS TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA.

IF YOU HAVE ANY QUESTIONS PERTAINING TO THE CORPORATION BUREAU, PLEASE VISIT OUR WEB SITE LOCATED AT WWW.CORPORATIONS.STATE.PA.US/CORP OR PLEASE CALL OUR MAIN INFORMATION TELEPHONE NUMBER (717)787-1057. FOR ADDITIONAL INFORMATION REGARDING BUSINESS AND / OR UCC FILINGS, PLEASE VISIT OUR ONLINE "SEARCHABLE DATABASE" LOCATED ON OUR WEB SITE.

ENTITY NUMBER: 4134315

Telco Pros, Inc
1405 West 10th St
Cleveland, OH 44113

PENNSYLVANIA DEPARTMENT OF STATE
CORPORATION BUREAU

Application for Certificate of Authority
(15 Pa.C.S.)

- Foreign Business Corporation (§ 4124)
 Foreign Nonprofit Corporation (§ 6124)

Name Telco Pros Inc.		
Address 1405 W. 10th St		
City Cleveland	State OH	Zip Code 44114

Document will be returned to the name and address you enter to the left.



Commonwealth of Pennsylvania
CERTIFICATE OF AUTHORITY 3 Page(s)

Fee: \$250



T1226167085

In compliance with the requirements of the applicable provisions of 15 Pa.C.S. (relating to corporations and unincorporated associations), the undersigned, hereby states that:

1. The name of the corporation is:
Telco Pros Inc.

2. Complete only when the corporation must adopt a corporate designator for use in Pennsylvania.
The name which the corporation adopts for use in this Commonwealth is:

3. If the name set forth in paragraph 1 or 2 is not available for use in this Commonwealth, complete the following:
The fictitious name which the corporation adopts for use in transacting business in this Commonwealth is:
TPI Efficiency Consulting

The corporation shall do business in Pennsylvania only under such fictitious name pursuant to the attached resolution of the board of directors under the applicable provisions of 15 Pa.C.S. (relating to corporations and unincorporated associations) and the attached form DSCB:54-311 (Application for Registration of Fictitious Name).

4. The name of the jurisdiction under the laws of which the corporation is incorporated is: Ohio

5. The address of its principal office under the laws of the jurisdiction in which it is incorporated is:

1405 W. 10th St.	Cleveland	OH	44113
Number and street	City	State	Zip

PA DEPT. OF STATE

SEP 17 2012

6. The (a) address of this corporation's proposed registered office in this Commonwealth or (b) name of its commercial registered office provider and the county of venue is:

(a) Number and street	City	State	Zip	County
2188 Jenna Court	Bethlehem	PA	18020	Northampton

(b) Name of Commercial Registered Office Provider _____ County _____

c/o: _____

7. Check one of the following:

Business Corporation: The corporation is a corporation incorporated for a purpose or purposes involving pecuniary profit, incidental or otherwise.

Nonprofit Corporation: The corporation is a corporation incorporated for a purpose or purposes not involving pecuniary profit, incidental or otherwise.

IN TESTIMONY WHEREOF, the undersigned corporation has caused this Application for Certificate of Authority to be signed by a duly authorized officer thereof this 11 day of Sept 2012.

Telco Pros Inc.
Name of Corporation

[Signature]
Signature

President
Title

Appendix A

APPLICATION AFFIDAVIT

State of Ohio : ss.
County of Cuyahoga :

Karl Shaw, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

He is the President of Telco Pros, Inc.

That he is authorized to and does make this affidavit for said Applicant;

That the Applicant herein, Telco Pros, Inc., has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as a natural gas supplier pursuant to 66 Pa. C.S. § 2208 (c)(1).

That the Applicant herein, Telco Pros, Inc., has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein, Telco Pros, Inc., acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein, Telco Pros, Inc., acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.

[Handwritten signature of Karl Shaw]
Signature of Affiant

RECEIVED

JAN 23 2015

Sworn and subscribed before me this 14th day of January, 2015.

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

[Handwritten signature of Nicole Slaker]
Signature of official administering oath

My commission expires 10/4/2019



Appendix B

RECEIVED

JAN 23 2015

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

OPERATIONS AFFIDAVIT

State of Ohio :
: ss.
County of Cuyahoga :

Karl Shaw, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

He is the Chief Operating Office of Telco Pros, Inc.

That he is authorized to and does make this affidavit for said Applicant;

That Telco Pros, Inc., the Applicant herein, acknowledges that Telco Pros, Inc. may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That Telco Pros, Inc., the Applicant herein, asserts that it possesses the requisite technical, managerial, and financial fitness to render natural gas supply service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That Telco Pros, Inc., the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 22 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28 shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional natural gas sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).


Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

Appendix B (Continued)

That Telco Pros, Inc., the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506 and the standards and billing practices of 52 PA. Code Chapter 56.

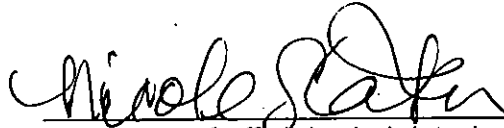
That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Office of Communications or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.



Signature of Affiant

Sworn and subscribed before me this 14th day of January, 2015.



Signature of official administering oath

My commission expires 10.4.2019



Appendix E

Sample Disclosure Statement Format for Natural Gas Suppliers

This is an agreement for natural gas services, between NGS name and customer's name and full address.

Background

We at NGS Company Name are licensed by the Pennsylvania Public Utility Commission to offer and supply natural gas services in Pennsylvania. Our PUC license number is A-XXXX-XXXXXXX.

- We set the prices and charges that you pay. The Public Utility Commission regulates distribution or delivery prices and services. The Federal Energy Regulatory Commission regulates interstate pipeline prices and services.
- If you ask us, we can bill you directly for our service.
- Right of Recision - You may cancel this agreement at any time before midnight of the third business day after receiving this disclosure.

Definitions

- Interstate Pipeline Charges - Charges for moving natural gas to the distribution lines of a distribution company.
- Nonbasic Charges - *Define each nonbasic service being offered.*

Terms of Service

1. (a) **Basic Service Prices** - *Itemize Basic Services you are billing for and their prices.*

You will pay rate per (Mcf/Dth/ccf) for the commodity of natural gas.
Suppliers are to include any variable pricing conditions and limits, if charging a variable rate.

You will pay rate per (Mcf/Dth/ccf) for other natural gas service.
Suppliers are to include transmission service prices if billed.

- (b) **Nonbasic Service Prices** - *Itemize Nonbasic Services you are offering and their prices.*

2. **Length of Agreement**

You will buy your natural gas services for the above street address from company's name beginning date through date of expiration, if any.

3. **Special Terms and Conditions** - *List and explain all that apply.*
Sign-up bonuses
Add-ons

4. **Special Services** - *Provide explanation of price, terms and conditions, including advanced metering deployment, if applicable.*
5. **Penalties, Fees and Exceptions** - *List any that apply, including a late payment charge. The print size for this section must be larger than the print in the rest of the agreement.*
6. **Cancellation Provisions** - *This category may consist of both customer initiated cancellation provisions and supplier initiated cancellation provisions.*
7. **Renewal Provision** - *If this is a fixed term agreement with automatic renewal, explain the procedure here.*
8. **Agreement Expiration/Change in Terms**

If you have a fixed term agreement with us that is longer than 3 months and it is approaching the expiration date, we will send you advance written notices at about 90 days and 60 days before the expiration date. If we propose to change our terms of service in any type of agreement, we will send you advance written notices at about 90 days and 60 days before the effective date of the change. If we are billing you directly for our services, then we will provide the notices as a bill message, a bill insert, or in a separate corresponding mailing. If the NGDC is billing our charges for us, then we will provide the notices in separate corresponding mailings. We will explain your options to you in these two advance notifications.

9. **Dispute Procedures**

Contact us with any questions concerning our terms of service. You may call the PUC if you are not satisfied after discussing your terms with us.

10. **Contact Information**

Supplier Name: _____

Address: _____

Phone Number: _____

Internet Address: _____

Distribution Company Name: _____

Provider of Last Resort Name: _____

Address: _____

Phone Number:

Page 3 of 3

Public Utility Commission (PUC)

Address:

P.O. Box 3265 Harrisburg, PA 17105-3265

Natural Gas Competition Hotline Number: 1-888-xxx-xxxx

Universal Service Program Name:

Phone Number:

Appendix F
EXAMPLE FORM OF NOTICE FOR NGS ONLY

**PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE**

*Application of **Telco Pros, Inc.** (d/b/a "**TPI Efficiency**") For Approval To Offer, Render, or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services, To The Public In The Commonwealth Of Pennsylvania.*

Telco Pros, Inc. will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as (1) a supplier or aggregator of natural gas, and (2) a broker/marketer engaged in the business of providing natural gas services. **Telco Pros, Inc.** proposes to sell natural gas and related throughout all of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of **Telco Pros, Inc.** may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to **Telco Pros, Inc.**'s attorney at the address listed below.

By and through Counsel: Attorney's Name

Ryan T Neumeyer
6480 Rockside Woods Boulevard South, Suite 350
Cleveland Oh 44131
Phone: 216 447 1551
Fax: 216 696 1067

Appendix G
EXAMPLE FORM OF NOTICE FOR COMBINED EGS AND NGS

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE

*Applications of **Telco Pros, Inc.** (d/b/a "**TPI Efficiency**") For Approval To Offer, Render, or Furnish Services as a Supplier, Aggregator, and Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services, To The Public In The Commonwealth Of Pennsylvania.*

Telco Pros, Inc. will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as (1) a supplier of natural gas, and (2) a broker/marketer engaged in the business of providing natural gas services. **Company Name** will also be filing an application with the PUC for a license to supply electricity or electric generation services as (1) a generator and supplier of electric power, (2) a broker/marketer engaged in the business of supplying electricity, and (3) an aggregator engaged in the business of supplying electricity. **Telco Pros Inc** proposes to sell natural gas and related services throughout all of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of **Company Name** may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to **Telco Pros Inc's** attorney at the address listed below.

By and through Counsel: Attorney's Name

Ryan T Neumeyer

6480 Rockside Woods Boulevard South, Suite 350

Cleveland Oh 44131

Phone: 216 447 1551

Fax: 216 696 1067

Appendix H

Electronic Data Interchange and Internet Requirements

Any NGS suppliers and/or broker/marketers that wish to use the Electronic Data Interchange (EDI), in the NGDCs where its available, must meet the EDI certification requirements of the NGDC. Certification is a testing process using the Commission approved Internet protocol. To initiate this process, the NGS is encouraged to contact the NGDC as early as possible after filing an application for a license with the Commission, since certification may require as many as four months to complete and customer service contract dates may not commence prior to certification. NGDC requirements of new suppliers may be found on the respective NGDC home web page. Pennsylvania's industry stakeholder group the Electronic Data Exchange Working Group (EDEWG) develops and maintains the EDI transactions and related business practices, which are found on the Pa. PUC website at http://www.puc.pa.gov/filing_resources/issues_laws_regulations/electronic_data_exchange.aspx. The EDEWG meets telephonically the first Thursday of each month at 2:00pm ET to discuss EDI change control requests and other issues.

To keep current with Pennsylvania EDI practices and policies, a newly licensed NGS may choose to participate in the EDEWG by contacting the following:

PA EDEWG EDI Contacts

Entity Name	Contact Name	Telephone	Email	Preference
PA PUC	Jeff McCracken	717-783-6163	jmccracken@pa.gov	Email
PA PUC	Lee Yalcin	717-787-6723	lyalcin@pa.gov	Email
PA EDEWG LDC Co-Chair	Sue Scheetz	610-774-3616	smscheetz@pplweb.com	Email
PA EDEWG ESP Co-Chair	Matthew Sigg	713-236-4311	Matt.Sigg@Constellation.com	Email
PA EDEWG Secretary & Regional EDI Change Control Manager	Brandon Siegel	412-817-8004	brandon.siegel@intelometry.com	Email

PA NGDC EDI Contacts

Company Name	Contact Name	Telephone	Email	Preference
PGW	Sherri Pennington	215-684-6588	Sherri.Pennington@pgworks.com	Email
UGI Utilities Inc.	EDI Technical Support		edi@ugi.com	Email
UGI Utilities Inc.	David Lahoff	610-796-3520	dlahoff@ugi.com	email



PHILADELPHIA GAS WORKS

800 West Montgomery Avenue • Philadelphia, PA 19122

November 26, 2014

Mr. Karl Shaw
Chief Operating Officer
Telco Pros, Inc
1250 Old River Road, FL 3
Cleveland, OH 44113

Re: Security Requirement Bond for Telco Pros, Inc.

Dear Mr. Shaw:

Philadelphia Gas Works ("PGW") is aware that Telco Pros, Inc. has filed an application with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania and specifically within the services territory of Philadelphia Gas Works.

As you know, in making such an application, Telco Pros, Inc. must furnish acceptable security to each utility where Telco Pros, Inc. will do business. As such, under its tariff, Philadelphia Gas Works could require Telco Pros, Inc. to provide a bond or other financial security instrument in an amount that Philadelphia Gas Works determines to be appropriate.

However, you have indicated, and it is Philadelphia Gas Works' understanding, that Telco Pros, Inc. intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that, in performing these services, Telco Pros, Inc. will never take title to any delivered natural gas.

Based upon your representations, Philadelphia Gas Works has determined that, at this time, Telco Pros, Inc. does not need to post a bond or other form of security to operate in its service territory. If the services provided by Telco Pros, Inc. should change, Philadelphia Gas Works reserves the right to require security from Telco Pros, Inc. as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at (215) 684-6278.

Sincerely,

A handwritten signature in black ink that reads "Nicholas LaPergola".

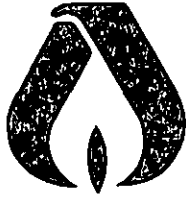
Nicholas LaPergola
Director
Gas Supply, Transportation & Control

NL:b

RECEIVED

JAN 23 2015

**PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU**



VALLEY ENERGY

523 S. Keystone Avenue, P.O. Box 340, Sayre, PA 18840
800/998-4427 • 570/888-9664 • FAX 570/888-6199

November 25, 2014

Mr. Karl Shaw, COO
Telco Pros, Inc., d/b/a/ TPI Efficiency
1250 Old River Rd., 3rd Floor
Cleveland, OH 44113

Dear Mr. Shaw:

We understand that Telco Pros, Inc., d/b/a/ TPI Efficiency has applied with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania including our company's service area.

Because Telco Pros, Inc., d/b/a/ TPI Efficiency intends to only provide natural gas aggregating, brokering and consulting services at this time, we have determined that Telco Pros, Inc., d/b/a/ TPI Efficiency will not be required to post a bond or other form of financial security instrument to provide this service in our service area. However, if the service provided or failure to meet our requirements for credit worthiness changes in the future, we reserve the right to require security from Telco Pros, Inc., d/b/a/ TPI Efficiency as deemed appropriate.

If you have any questions, please contact Mrs. Marjorie Johnston at 570-888-9664.

Sincerely,

Robert J. Crocker
President & CEO

RJC/ss

cc: M. Johnston, Valley Energy

November 11, 2014

Karl Shaw
Chief Operating Officer
Telco Pros, Inc., dba TPI Efficiency
1250 Old River Road, FL 3
Cleveland, OH 44113

Dear Mr. Shaw:

We are pleased that Telco Pros, Inc., dba TPI Efficiency has applied for a license to provide Natural Gas Broker/Marketer Services on the distribution system of Columbia Gas of Pennsylvania, Inc. ("Columbia Gas").

Under Paragraph 2.4.5 of the Rules Applicable to Distribution Service section of the Tariff of Columbia Gas, Telco Pros, Inc., dba TPI Efficiency could be required to provide to Columbia Gas a bond or other financial security instrument in an amount that Columbia Gas determines to be appropriate. Telco Pros, Inc., dba TPI Efficiency has indicated only brokering and consulting services will be provided. Therefore, we have determined at this time that Telco Pros, Inc., dba TPI Efficiency does not need a bond or other financial security requirement to provide broker natural gas services to Columbia Gas customers.

If the creditworthiness requirement or Columbia Gas' exposure to Telco Pros, Inc., dba TPI Efficiency changes in the future, Columbia Gas might deem it appropriate to require Telco Pros, Inc., dba TPI Efficiency to provide a bond or other financial security instrument.

Please feel free to contact me at 614-460-6841 should you have any questions regarding a bond or other financial security instrument requirements of Columbia Gas.

Sincerely,



Michele Caddell
Manager of Choice and Nominations



PHILADELPHIA GAS WORKS

800 West Montgomery Avenue • Philadelphia, PA 19122

November 26, 2014

Mr. Karl Shaw
Chief Operating Officer
Telco Pros, Inc
1250 Old River Road, FL 3
Cleveland, OH 44113

Re: Security Requirement Bond for Telco Pros, Inc.

Dear Mr. Shaw:

Philadelphia Gas Works ("PGW") is aware that Telco Pros, Inc. has filed an application with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania and specifically within the services territory of Philadelphia Gas Works.

As you know, in making such an application, Telco Pros, Inc. must furnish acceptable security to each utility where Telco Pros, Inc. will do business. As such, under its tariff, Philadelphia Gas Works could require Telco Pros, Inc. to provide a bond or other financial security instrument in an amount that Philadelphia Gas Works determines to be appropriate.

However, you have indicated, and it is Philadelphia Gas Works' understanding, that Telco Pros, Inc. intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that, in performing these services, Telco Pros, Inc. will never take title to any delivered natural gas.

Based upon your representations, Philadelphia Gas Works has determined that, at this time, Telco Pros, Inc. does not need to post a bond or other form of security to operate in its service territory. If the services provided by Telco Pros, Inc. should change, Philadelphia Gas Works reserves the right to require security from Telco Pros, Inc. as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at (215) 684-6278.

Sincerely,

A handwritten signature in black ink that reads "Nicholas LaPergola". The signature is written in a cursive style.

Nicholas LaPergola
Director
Gas Supply, Transportation & Control

NL:b

Lynda W. Petrichevich
Manager, Rates and Regulatory Affairs

Peoples Service Company LLC
Phone: 412-208-6528; Fax: 412-208-6577
Email: lpetrichevich@peoples-gas.com

November 24, 2014

Karl Shaw
Chief Operating Officer
Telco Pros, Inc.
2806 Payne Avenue, FL 33756

Dear Mr. Shaw:

We are pleased that Telco Pros, Inc. has applied for a license to provide natural gas broker/marketer services on the Peoples Group of Companies. Specifically you have requested to be licensed as a supplier on the distribution systems of Peoples Natural Gas Company LLC, Peoples TWP, and Peoples Natural Gas LLC – Equitable Division ("the Companies").

Since Telco Pros, Inc. is not currently operating, and has no immediate plan to operate a Pool on the Peoples systems, we have determined at this time that Telco Pros, Inc. does not need a bond or other financial security requirement to provide these services to the Company's customers.

If the creditworthiness requirement or the Company's exposure to Telco Pros, Inc. provision of services on the Peoples' system changes in the future, the Companies may deem it appropriate to require a bond or other financial instrument.

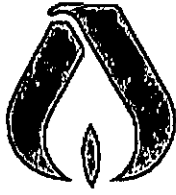
If you have any questions feel free to contact me at 412-208-6528 or by email at Lynda.W.Petrichevich@peoples-gas.com.

Sincerely,



Lynda W. Petrichevich
Manager, Rates and Regulatory Affairs
Peoples Natural Gas Company LLC

Cc: Steven Kolich
Carol Miller



VALLEY ENERGY

523 S. Keystone Avenue, P.O. Box 340, Sayre, PA 18840
800/998-4427 • 570/888-9664 • FAX 570/888-6199

November 25, 2014

Mr. Karl Shaw, COO
Telco Pros, Inc., d/b/a/ TPI Efficiency
1250 Old River Rd., 3rd Floor
Cleveland, OH 44113

Dear Mr. Shaw:

We understand that Telco Pros, Inc., d/b/a/ TPI Efficiency has applied with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania including our company's service area.

Because Telco Pros, Inc., d/b/a/ TPI Efficiency intends to only provide natural gas aggregating, brokering and consulting services at this time, we have determined that Telco Pros, Inc., d/b/a/ TPI Efficiency will not be required to post a bond or other form of financial security instrument to provide this service in our service area. However, if the service provided or failure to meet our requirements for credit worthiness changes in the future, we reserve the right to require security from Telco Pros, Inc., d/b/a/ TPI Efficiency as deemed appropriate.

If you have any questions, please contact Mrs. Marjorie Johnston at 570-888-9664.

Sincerely,

Robert J. Crocker
President & CEO

RJC/ss

cc: M. Johnston, Valley Energy

The Patriot-News Co.
2020 Technology Pkwy
Suite 300
Mechanicsburg, PA 17050
Inquiries - 717-255-8213

The Patriot-News
Now you know

RECEIVED

TELCO PROS INC
1250 OLD RIVER ROAD, FLOOR 3

JAN 23 2015

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

CLEVELAND OH 44113

THE PATRIOT NEWS
THE SUNDAY PATRIOT NEWS

Proof of Publication

Under Act No. 587, Approved May 16, 1929
Commonwealth of Pennsylvania, County of Dauphin} ss

Marianne Miller, being duly sworn according to law, deposes and says:

That she is the Assistant Controller of The Patriot News Co., a corporation organized and existing under the laws of the Commonwealth of Pennsylvania, with its principal office and place of business at 2020 Technology Pkwy, Suite 300, in the Township of Hampden, County of Cumberland, State of Pennsylvania, owner and publisher of The Patriot-News and The Sunday Patriot-News newspapers of general circulation, printed and published at 1900 Patriot Drive, in the City, County and State aforesaid; that The Patriot-News and The Sunday Patriot-News were established March 4th, 1854, and September 18th, 1949, respectively, and all have been continuously published ever since;

That the printed notice or publication which is securely attached hereto is exactly as printed and published in their regular daily and/or Sunday/ Community Weekly editions which appeared on the date(s) indicated below. That neither she nor said Company is interested in the subject matter of said printed notice or advertising, and that all of the allegations of this statement as to the time, place and character of publication are true; and

That she has personal knowledge of the facts aforesaid and is duly authorized and empowered to verify this statement on behalf of The Patriot-News Co. aforesaid by virtue and pursuant to a resolution unanimously passed and adopted severally by the stockholders and board of directors of the said Company and subsequently duly recorded in the office for the Recording of Deeds in and for said County of Dauphin in Miscellaneous Book "M", Volume 14, Page 317.

This ad # 0002320123 ran on the dates shown below:

November 13, 2014

Sworn to and subscribed before me this 14 day of November, 2014 A.D.

Notary Public

COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL
Sheryl Marie Leggere, Notary Public
Hampden Twp., Cumberland County
My Commission Expires July 16, 2018
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE
Application of Telco Pros, Inc. (d/b/a "TPI Efficiency") For Approval To Offer, Render, or Furnish Natural Gas Services as a Supplier, Aggregator, or Broker/Marketer Engaged in The Business Of Supplying Natural Gas Supply Services To The Public In The Commonwealth Of Pennsylvania.
Telco Pros, Inc. will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as (1) a supplier or aggregator of natural gas, and (2) a broker/marketer engaged in the business of providing natural gas services. Telco Pros, Inc. proposes to sell natural gas and related throughout all of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act.
The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Telco Pros, Inc. may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to Telco Pros, Inc.'s attorney at the address listed below.
By and through Counsel:
Attorney's Name
Ryan T Neumeyer
6480 Rockside Woods Boulevard South,
Suite 350
Cleveland Oh 44131
Phone: 216 447 1551
Fax: 216 696 1067

The Patriot-News Co.
2020 Technology Pkwy
Suite 300
Mechanicsburg, PA 17050
Inquiries - 717-255-8213

The Patriot-News
Now you know

TELCO PROS INC
1250 OLD RIVER ROAD, FLOOR 3

CLEVELAND OH 44113

STATEMENT

ALL CHARGES ARE NET

<u>ACCT #</u>	<u>NAME</u>	<u>AD ORDER #</u>	<u>DATE</u>	<u>EDITION</u>	<u>ADDTL. INFO.</u>	<u>TYPE OF CHARGE</u>	<u>AMOUNT</u>
249799	TELCO PROS INC	0002320123	11/13/14	REGULAR		BOLD TEXT CHARGE	\$4.00
249799	TELCO PROS INC	0002320123	11/13/14	REGULAR		BASIC AD CHARGE	\$194.44
						AFFIDAVIT CHARGE	\$5.00
						TOTAL:	\$203.44

**This is not an invoice. Please do not remit payment from this Statement.
An invoice will be generated at the end of the month. --Thank you.**

NOTE: This Statement replaces the Order Confirmation which we previously sent with Proofs of Publication

PROOF OF PUBLICATION OF NOTICE IN THE WILLIAMSPORT SUN-GAZETTE UNDER ACT NO. 587, APPROVED MAY 16, 1929

STATE OF PENNSYLVANIA
COUNTY OF LYCOMING

SS:

Bernard A. Oravec Publisher of the Sun-Gazette Company, publishers of the Williamsport, Sun-Gazette, successor to the Williamsport Sun and the Gazette & Bulletin, both daily newspapers of general circulation, published at 252 West Fourth Street, Williamsport, Pennsylvania, being duly sworn, deposes and says that the Williamsport Sun was established in 1870 and the Gazette & Bulletin was established in 1801, since which dates said successor, the Williamsport Sun-Gazette, has been regularly issued and published in the County of Lycoming aforesaid, and that a copy of the printed notice is attached hereto exactly as the same was printed and published in the regular editions of said Williamsport Sun-Gazette on the following dates, viz:

November 13, 2014

Affiant further deposes that he is an officer daily authorized by the Sun-Gazette Company, publisher of the Williamsport Sun-Gazette, to verify the foregoing statement under oath and also declares that affiant is not interested in the subject matter of the aforesaid notice of publication, and that all the allegations in the foregoing statement as to time, place and character of publication are true.

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE
Application of Telco Pros, Inc. (d/b/a "TPI Efficiency") For Approval To Offer, Render, or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services, To The Public In The Commonwealth Of Pennsylvania.

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The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Telco Pros, Inc. may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to Telco Pros, Inc.'s attorney at the address listed below.

THE SUN-GAZETTE and certifies that

By and through Counsel:
Attorney's Name

Ryan T Neumeyer
6480 Rockside Woods
Boulevard South,
Suite 350
Cleveland Oh 44131
Phone: 216 447 1551
Fax: 216 696 1067

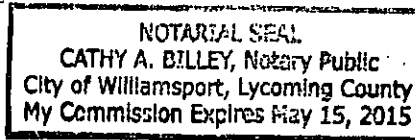
Bernard A. Oravec

SUN-GAZETTE COMPANY

Sworn to and subscribed before me

the 13th day of November 2014

Cathy A. Billey
Notary Public



STATEMENT OF ADVERTISING COSTS

To the Sun-Gazette Company, Dr.:
For publishing the notice attached
hereto on the above state dates.....\$ 246.96
Probated same.....\$
Total.....\$ 246.96

STATEMENT OF ADVERTISING COSTS

hereby acknowledges receipt of the aforesaid advertising and publication costs in full.

SUN-GAZETTE COMPANY

BY Bernard A. Oravec

INVOICE

Sun-Gazette, LLC
 252 West Fourth Street
 P.O. Box 728
 Williamsport, PA 17703-0728

ACCT. # L20001

TPI Efficiency
1250 Old River Rd, Floor 3
Cleveland, OH 44113

Salesperson CP
 AD Description Rec Notice

UNITS SPACE	RATE	INVOICE AMOUNT
<u>64 lines</u>	<u>3.64</u>	ADVERTISING <u>232.96</u>
		DISCOUNT
		NET ADVERTISING
		<u>30 ART WORK</u> <u>14.00</u>
		PAY TOTAL ▶ <u>246.96</u>

CASH _____
 CHECK # _____
 CREDIT CARD # ~~20001~~ 030
 EXP. DATE 9/19 SEC. CODE 9819

Renée Juback

DATE					<u>11/3</u>		
DAY	SUN	MON	TUE	WED	<u>(THU)</u>	FRI	SAT
SPACE							

SUN	MON	TUE	WED	THU	FRI	SAT	

PLEASE COMPLY WITH
 TERMS OF PAYMENT

LEGAL ADVERTISING N/30 DAYS
 PRODUCTION SERVICES N/30 DAYS
 ALL OTHER ADVERTISING N/30 DAYS
 PAST DUE THEREAFTER

BUSINESS NAME: Sun Gazette Retail

Date: 11/12/2014

Street Address: 252 W Fourth Street

City, State: Zip: Williamsport, PA 17701

TRANSACTION TYPE:

Purchase

Transaction Details:

Card Type: American Express Keyed In Response Message: Transaction status: Accepted

Card Number: *****1030

Approval Code: 143020

Invoice Number: LZ0001

System Trace:

Authorization Time: 08:45:26

Surcharge:

Authorization Date: 11122014

Cash Back Amount:

Current Balance:

Transaction Amount: 246.96

Total Charge: 246.96

Signature: _____

The Scranton Times (Under act P.L. 877 No 160. July 9, 1976)
Commonwealth of Pennsylvania, County of Lackawanna

TELCO PROS INC
RENEE JUBECK
1250 OLD RIVER ROAD CLEVELAND OH 44113

Account # 567937
Order # 81611347
Ad Price: 219.85

RECEIVED

JAN 23 2015

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

PUBLIC NOTICE PENNSYLVAN

Gina Krushinski

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

11/12/2014

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true Gina Krushinski

Sworn and subscribed to before me
this 12th day of November A.D., 2014

Sharon Venturi

(Notary Public)

COMMONWEALTH OF PENNSYLVANIA
Notarial Seal
Sharon Venturi, Notary Public
City of Scranton, Lackawanna County
My Commission Expires Feb. 12, 2018
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

PUBLIC NOTICE

PENNSYLVANIA
PUBLIC UTILITY COMMISSION

Application of Telco Pros, Inc. (d/b/a "TPI Efficiency") For Approval To Offer, Render, or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services, To The Public In The Commonwealth Of Pennsylvania.

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The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Telco Pros, Inc. may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to Telco Pros, Inc.'s attorney at the address listed below.

By and through Counsel:

Ryan T Neumeier
6480 Rockside Woods Boulevard
South, Suite 350
Cleveland, OH 44131
Phone: 216-447-1551
Fax: 216-698-1067

Proof of Publication of Notice in Pittsburgh Post-Gazette

Under Act No 587, Approved May 16, 1929, PL 1784, as last amended by Act No 409 of September 29, 1951

Commonwealth of Pennsylvania, County of Allegheny, ss K. Flaherty, being duly sworn, deposes and says that the Pittsburgh Post-Gazette, a newspaper of general circulation published in the City of Pittsburgh, County and Commonwealth aforesaid, was established in 1993 by the merging of the Pittsburgh Post-Gazette and Sun-Telegraph and The Pittsburgh Press and the Pittsburgh Post-Gazette and Sun-Telegraph was established in 1960 and the Pittsburgh Post-Gazette was established in 1927 by the merging of the Pittsburgh Gazette established in 1786 and the Pittsburgh Post, established in 1842, since which date the said Pittsburgh Post-Gazette has been regularly issued in said County and that a copy of said printed notice or publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said Pittsburgh Post-Gazette a newspaper of general circulation on the following dates, viz:

13 of November, 2014

Affiant further deposes that he/she is an agent for the PG Publishing Company, a corporation and publisher of the Pittsburgh Post-Gazette, that, as such agent, affiant is duly authorized to verify the foregoing statement under oath, that affiant is not interested in the subject matter of the afore said notice or publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

K. Flaherty
PG Publishing Company
Sworn to and subscribed before me this day of:
November 13, 2014

Linda M. Gaertner
COMMONWEALTH OF PENNSYLVANIA
Notarial Seal
Linda M. Gaertner, Notary Public
City of Pittsburgh, Allegheny County
My Commission Expires Jan. 31, 2015
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

RECEIVED
JAN 23 2015
PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

STATEMENT OF ADVERTISING COSTS
Telco Pros Inc
1250 OLD RIVER RD
CLEVELAND OH 44113-1243

To PG Publishing Company

Total ----- \$412.50

Publisher's Receipt for Advertising Costs

PG PUBLISHING COMPANY, publisher of the Pittsburgh Post-Gazette, a newspaper of general circulation, hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid.

Office
34 Boulevard of the Allies
PITTSBURGH, PA 15222
Phone 412-263-1338

PG Publishing Company, a Corporation, Publisher of
Pittsburgh Post-Gazette, a Newspaper of General Circulation
By Samuel J. Arbutina
Samuel J. Arbutina

I hereby certify that the foregoing is the original Proof of Publication and receipt for the Advertising costs in the subject matter of said notice.

COPY OF NOTICE OR PUBLICATION

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE
Application of Telco Pros, Inc. (d/b/a "TPI Efficiency") For Approval To Offer, Render, or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services, To The Public In The Commonwealth Of Pennsylvania.
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The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Telco Pros, Inc. may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to Telco Pros, Inc.'s attorney at the address listed below.
By and through Counsel: Attorney's Name, Ryan T Neumeyer, 6480 Rockside Woods Boulevard South, Suite 350, Cleveland Oh 44131. Phone: 216 447 1551, Fax: 216 696 1067.

Proof of Publication in The Philadelphia Daily News
Under Act. No 587, Approved May 16, 1929

STATE OF PENNSYLVANIA
COUNTY OF PHILADELPHIA

Florence Devlin being duly sworn, deposes and says that **The Philadelphia Daily News** is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

November 13, 2014

Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

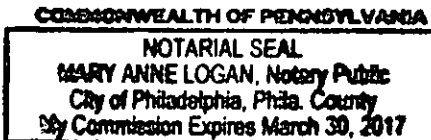


Sworn to and subscribed before me this 13th day of
November, 2014.



Notary Public

My Commission Expires:



Copy of Notice of Publication

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE

Application of Telco Pros, Inc. (d/b/a "TPI Efficiency") For Approval To Offer, Render, or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services, To The Public In The Commonwealth Of Pennsylvania.

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The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Telco Pros, Inc. may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3285, Harrisburg, PA 17105-3285. You should send copies of any protest to Telco Pros, Inc.'s attorney at the address listed below.

By and through Counsel: Ryan T Neumeyer
6480 Rookledge Woods Boulevard South,
Suite 350
Cleveland Oh 44131
P: 216 447 1551 F: 216 696 1067

RECEIVED

JAN 23 2015

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Advertising Receipt

The Tribune-Democrat
PO Box 340
Johnstown, PA 15907-0340

Phone: 814-532-5038
Fax: 814-532-5104

TPI Efficiency
RENEE JUBECK
1250 OLD RIVER ROAD, FLOOR 3
Cleveland, OH 44113

Acct #: 11121923
Ad #: 00199135
Phone: (877)244-0182
Date: 11/11/2014
Ad taker: KF Salesperson:

Sort Line: PENNSYLVANIA PUBLIC UTILITY CO

Ad Notes: 188265

Classification 105

Description	Start	Stop	Ins.	Cost/Day	Total
01 Tribune-Democrat	11/12/2014	11/12/2014	1	150.00	150.00
CF Clerical Fee					2.50
Oath Oath form for Legals					5.00

Ad Text:

PENNSYLVANIA PUBLIC UTILITY COMMISSION
NOTICE

Application of Telco Pros, Inc. (d/b/a "TPI Efficiency") For Approval To Offer, Render, or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services, To The Public In The Commonwealth Of Pennsylvania.

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Payment Reference:

Total: 157.50
Tax: 0.00
Net: 157.50
Prepaid: -157.50

Total Due 0.00

COMMONWEALTH OF PENNSYLVANIA }
 County of Cambria } SS

PENNSYLVANIA PUBLIC UTILITY COMMISSION
 NOTICE

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By and through Counsel: Attorney's Name

Ryan T Neumeyer
 6480 Rockside Woods Boulevard South, Suite 350
 Cleveland Oh 44131
 Phone: 216 447 1551
 Fax: 216 696 1067

in the County of Cambria, and Commonwealth of Pennsylvania and in the above matter published in said publication in the regular issues Johnstown, PA, on November 12, 2014; and that the Affiant is not interested in the subject matter of said notice or advertising and that all of the allegations as to time, place and character of said publication are true.

On this 18th day of November A.D. 2014, before me, the subscriber, a Notary Public in and for said County and State, personally appeared Christine Marhefka, who being duly sworn according to law, deposes and says as Classified Advertising Manager of the Tribune-Democrat, Johnstown, PA, a newspaper of general circulation as defined by the "Newspaper Advertising Act", a merger September 8, 1952, of the Johnstown Tribune, established December 7, 1853; and of the Johnstown Democrat, established March 5, 1863,

Christine Marhefka

STATEMENT OF ADVERTISING COSTS

Sworn and Subscribed before me this 18th day of November, 2014.

Jivan Ohs

0.00 Lines @	\$2.50 per line	0.00
6 Inches @	\$25.00 per inch	150.00
Notary Fee		5.00
Clerical Fee		2.50
Total Cost		157.50

COMMONWEALTH OF PENNSYLVANIA
 Notarial Seal
 Vivian Ohs, Notary Public
 City of Johnstown, Cambria County
 My Commission Expires Dec. 6, 2016
 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

To The Tribune-Democrat, Johnstown, PA
 For publishing the notice or publication attached hereto on the above stated dates.

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

_____ for publisher of _____
 a newspaper of general circulation, hereby acknowledges receipt of the aforesaid and publication costs and certifies that the same has been duly paid.

 (Name of Newspaper)

By _____

RECEIVED

JAN 23 2015

PA PUBLIC UTILITY COMMISSION
 SECRETARY'S BUREAU

TIMES PUBLISHING COMPANY

TIMES SQUARE
205 W. 12th STREET
ERIE, PENNSYLVANIA 16534-0001
TEL: (814) 870-1600 FAX: (814) 870-1814
FED ID #: 25-0839114
INVOICE

BILLING PERIOD		ADVERTISER/CLIENT NAME	
11/14/2014 - 11/14/2014		TELCO PROS INC	
TOTAL AMOUNT DUE	UNAPPLIED AMOUNT	TERMS OF PAYMENT	
\$0.00		DUE UPON RECEIPT	

PAGE #	BILLING DATE	INV #	BILLED ACCOUNT NAME AND ADDRESS	REMITTANCE ADDRESS
1	11/14/2014	5889	TELCO PROS INC 1250 OLD RIVER ROAD, Floor 3 CLEVELAND, OH 44113 US	TIMES PUBLISHING COMPANY P.O. BOX 6137 ERIE, PA 16512-6137
BILLED ACCT #				
144694				



PLEASE DETACH AND RETURN UPPER PORTION WITH YOUR REMITTANCE

DATE	PO Number	AD#	DESCRIPTION	SIZE	RATE	AMOUNT	NET
11/12/2014		105855	Legal cr card AMEX payment Ordered By: Aaron Susmarski				-409.00
11/14/2014		105855	LEGAL / PUC Notice Ordered By: Aaron Susmarski	2 x 3.00	67.00	409.00	409.00

PLEASE PAY THIS AMOUNT ==> **\$0.00**

INVOICE NUMBER	ADVERTISER INFORMATION		
	BILLING PERIOD	BILLED ACCOUNT NUMBER	ADVERTISER/CLIENT NAME
5889	11/14/2014 - 11/14/2014	144694	TELCO PROS INC

TO ENSURE PROPER CREDIT TO YOUR ACCOUNT:

1. Allow 3 days for mail payments.
2. Make check or money order payable to TIMES PUBLISHING COMPANY
DO NOT MAIL CASH
3. Make sure your name and account number appear on your check or money order.
4. Mail your payment and the stub above in the pre-addressed envelope provided.

Classifieds Work!

www.goerie.com/classifieds
Call: (814) 456-7021

Classified Email: classify@timesnews.com
Legals Email: legals@timesnews.com

Questions about your bill? (814) 870-1617
To place a classified ad (814) 456-7021
For home newspaper delivery (814) 453-4691

PROOF OF PUBLICATION
In
THE ERIE TIMES-NEWS
COMBINATION EDITION

TELCO PROS INC
1250 OLD RIVER ROAD, Floor 3
CLEVELAND OH 44113

REFERENCE: 144694 105855
PUC Notice

STATE OF PENNSYLVANIA)
COUNTY OF ERIE) SS:

Debra McGraw, being duly sworn, deposes and says that: (1) he/she is a designated agent of the Times Publishing Company (TPC) to execute Proofs of Publication on behalf of the TPC; (2) the TPC, whose principal place of business is at 205 W. 12th Street, Erie, Pennsylvania, owns and publishes the Erie Times-News, established October 2, 2000, a daily newspaper of general circulation, and published at Erie, Erie County Pennsylvania; (3) the subject notice or advertisement, a true and correct copy of which is attached, was published in the regular edition(s) of said newspaper on the date(s) referred to below. Affiant further deposes that he/she is duly authorized by the TPC, owner and publisher of the Erie Times-News, to verify the foregoing statement under oath, and affiant is not interested in the subject matter of the aforesaid notice or advertisement, and that all allegations in the foregoing statement as to time, place and character of publication are true.

PUBLISHED ON: 11/14/14

TOTAL COST: \$409.00 AD SPACE: 0 Lines

FILED ON: 11/14/14

RECEIVED

JAN 29 2015

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

**PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE**

Application of Telco Pros, Inc. (d/b/a "TPI Efficiency") For Approval To Offer, Render, or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/ Broker Engaged In The Business Of Supplying Natural Gas Supply Services, To The Public In The Commonwealth Of Pennsylvania.

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By and through Counsel:
Ryan T Neumeyer
6480 Rockside Woods Boulevard South, Suite 350
Cleveland Oh 44131
Phone: 216 447 1551
Fax: 216 696 1067

Sworn to and subscribed before me this 17th day of November 2014

Affiant: Debra McGraw

NOTARY: Barbara J Moore

COMMONWEALTH OF PENNSYLVANIA

Notarial Seal

Barbara J. Moore, Notary Public

City of Erie, Erie County

My Commission Expires March 23, 2016

MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

ADVERTISING INVOICE

Pittsburgh Post-Gazette

Published by PG Publishing Co.

P.O. Box 400536
 PITTSBURGH, PA 15268-0536 CLASSIFIED ADV.(412)263-1201
 FEDERAL ID.94-0692700 BILLING QUESTIONS (412)263-5050

NAME AND ADDRESS
TELCO PROS INC 1250 OLD RIVER RD CLEVELAND, OH 44113-1243

DOCUMENT NUMBER L000000000	BILLING DATE 11/16/14
BILLING PERIOD 11/10 to 11/16	
ACCOUNT NUMBER 21519777	

PLEASE SEE OTHER SIDE OF INVOICE FOR DEFINITION OF CODES AND TERMS

START DATE	EXPIRE DATE	AD NUMBER	DESCRIPTION	PAPER	SECTION	RATE CLASS	LINES	TIMES	TERM	RATE	AMOUNT
11/13	11/13	17977975	Prepaid cash from Class Speed Telco Pros, Inc.	M	445	Cl a	55	1		7.50	-412.50 412.50

Previous Billing Date: 05/05/13

AMOUNT DOES NOT INCLUDE PAYMENTS RECEIVED AFTER	11/16/14
YOUR PAYMENT IS DUE	11/27/14

PREVIOUS BALANCE	PAYMENTS & CREDITS	CURRENT CHARGES	AMOUNT DUE
0.00	-412.50	412.50	0.00

TO INSURE PROPER CREDIT: DETACH AND RETURN THIS PORTION OF THE BILL WITH REMITTANCE

Pittsburgh Post-Gazette

Published by PG Publishing Co.
 Federal ID # 94-0692700

DUE DATE
11/27/14

ACCOUNT NUMBER
21519777

AMOUNT DUE	AMOUNT ENCLOSED
0.00	

Pittsburgh Post Gazette
 Credit Department
 PO Box 566
 Pittsburgh, PA 15230-0566

TELCO PROS INC
 1250 OLD RIVER RD
 CLEVELAND, OH 44113-1243

5215197772

0000041250

0000000000

RECEIVED

JAN 23 2015

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Appendix C

**Example
CERTIFICATE OF SERVICE**

On this the 16th day of January 2015, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as a Natural Gas Supplier and all attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom, upon the following:

Office of Consumer Advocate
5th Floor, Forum Place
555 Walnut Street
Harrisburg, PA 17120

Office of the Attorney General
Bureau of Consumer Protection
Strawberry Square, 14th Floor
Harrisburg, PA 17120

Office of the Small Business Advocate
Commerce Building, Suite 1102
300 North Second Street
Harrisburg, PA 17101

Commonwealth of Pennsylvania
Department of Revenue
Bureau of Compliance
Harrisburg, PA 17128-0946

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Karl Shaw, COO, Telco Pros, Inc.

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