

April 8, 2015

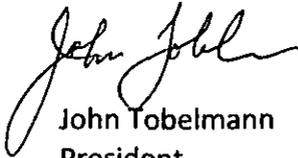
Secretary
Pennsylvania Public Utility Commission
Keystone Building
2nd Floor, Room N201
Harrisburg, PA 17120

Dear Mr. Secretary,

Enclosed please find our original application for Natural Gas Supplier License. Also enclosed is a CD-Rom with a searchable PDF of our application as well as our application fee.

Please let me know if there is any additional information that you require.

Regards,



John Tobelmann
President
610-639-1406

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APR 10 2015
PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU



BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of Tobelmann Energy Brokers, Inc d/b/a _____, for approval to offer, render, furnish, or supply natural gas supply services as a(n) fas specified in item #4b below to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

1. IDENTIFICATION AND CONTACT INFORMATION

- a. **IDENTITY OF THE APPLICANT:** Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

Tobelmann Energy Brokers, Inc.
15 Kiloran Wtnd
Glenmoore, PA 19343
www.tobelmann.net
(610) 639-1406

- b. **PENNSYLVANIA ADDRESS / REGISTERED AGENT:** If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

N/A

- c. **REGULATORY CONTACT:** Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

John Tobelmann, President
15 Kiloran Wynd
Glenmoore, PA 19343
(610) 639-1406 fax (484) 204-0618
john@tobelmann.net

- d. **ATTORNEY:** Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Joann L. Drust, Esquire
Schindler Law Group, LLC
818 East Baltimore Pike, Kennett Square, PA 19348
610-444-6216 610-444-6217 (Fax)
jdrust@schindlerlawgroup.com

- e. **CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS:** Provide the name, title, address, telephone number, fax number, and e-mail of the person and an alternate person responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Natural Gas Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed NGSS.

John Tobelmann, President
15 Kiloran Wynd
Glenmoore, PA 19343
(610) 639-1406 fax (484) 204-0618
john@tobelmann.net

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The Applicant is a:

- domestic corporation (15 Pa. C.S. §1308)
- foreign corporation (15 Pa. C.S. §4124)
- domestic limited liability company (15 Pa. C.S. §8913)
- foreign limited liability company (15 Pa. C.S. §8981)
- Other (Describe):

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above. See Appendix I
- Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation. See Appendix I
- Give name and address of officers.
See Appendix I

3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

- a. **AFFILIATES:** Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

Applicant does not have any affiliates doing business.

- b. **PREDECESSORS:** Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

Applicant does not have any predecessors.

4. OPERATIONS

a. **APPLICANT'S PRESENT OPERATIONS:** *(select and complete the appropriate statement)*

Definitions

- Supplier – an entity which provides natural gas supply services to retail gas customers utilizing the jurisdictional facilities of an natural gas distribution company
- Broker/Marketer - an entity that acts as an intermediary in the sale and purchase of natural gas but does not take title to the natural gas.

- The Applicant is presently doing business in Pennsylvania as a
- natural gas interstate pipeline
 - municipality providing service outside its municipal limits
 - local gas distribution company
 - retail supplier of natural gas services in the Commonwealth
 - a natural gas producer
 - a broker/marketer engaged in the business of supplying natural gas services
 - Other. (Identify the nature of service being rendered)

or

- The Applicant is not presently doing business in Pennsylvania.

b. **APPLICANT'S PROPOSED OPERATIONS:** The Applicant proposes to operate as a:

- Supplier or Aggregator of natural gas services
- Municipal supplier of natural gas services
- Cooperative supplier of natural gas services
- Broker/Marketer engaged in the business of supplying natural gas services
 - Check here to verify that your organization will not be taking title to the natural gas nor will you be making payments for customers.
- Other (Describe):

c. **PROPOSED SERVICES:** Describe in detail the natural gas supply services which the Applicant proposes to offer.

Applicant will be providing customers with brokering services; ie, providing a choice of natural gas suppliers.

d. **PROPOSED SERVICE AREA:** Check the box of each Natural Gas Distribution Company for which the Applicant proposes to provide service.

- | | |
|---|--|
| <input type="checkbox"/> Columbia | <input checked="" type="checkbox"/> Philadelphia Gas Works |
| <input type="checkbox"/> National Fuel Gas | <input type="checkbox"/> UGI Central Penn |
| <input checked="" type="checkbox"/> PECO | <input type="checkbox"/> UGI Penn natural |
| <input type="checkbox"/> Peoples Gas – Equitable Div. | <input type="checkbox"/> UGI Utilities |
| <input type="checkbox"/> Peoples Natural Gas | <input type="checkbox"/> Valley Energy |
| <input type="checkbox"/> Peoples TWP | <input type="checkbox"/> All of the above |

e. **CUSTOMERS:** Applicant proposes to provide services to:

- Residential Customers
- Small Commercial Customers - (Less than 6,000 Mcf annually)
- Residential and Small Commercial as Mixed Meter **ONLY (CANNOT BE TAKEN WITH RESIDENTIAL AND/OR SMALL COMMERCIAL ABOVE)**
- Large Commercial Customers - (6,000 Mcf or more annually)
- Industrial Customers
- Governmental Customers
- All of above
- Other (Describe):

f. **START DATE:** Provide the approximate date the Applicant proposes to actively market within the Commonwealth.

January 1, 2014

5. COMPLIANCE

- a. **CRIMINAL/CIVIL PROCEEDINGS:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

No person or affiliate of Applicant has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

- b. **SUMMARY:** If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

N/A

- c. **CUSTOMER/REGULATORY/PROSECUTORY ACTIONS:** Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. If the Applicant has no actions or complaints to list, explicitly state such.

Applicant has had no actions or complaints to list.

- d. **SUMMARY:** If applicable; provide a statement as to the resolution or present status of any actions listed above.

N/A

6. PROOF OF SERVICE

(Example Certificate of Service is attached at Appendix C)

- a.) **STATUTORY AGENCIES:** Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate
5th Floor, Forum Place
555 Walnut Street
Harrisburg, PA 17120

Office of the Attorney General
Bureau of Consumer Protection
Strawberry Square, 14th Floor
Harrisburg, PA 17120

Office of the Small Business Advocate
Commerce Building, Suite 1102
300 North Second Street
Harrisburg, PA 17101

Commonwealth of Pennsylvania
Department of Revenue
Bureau of Compliance
Harrisburg, PA 17128-0946

- b.) **NGDCs:** Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Natural Gas Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each NGDC is as follows.

<p>Columbia Gas of PA, Inc. Thomas C. Heckathorn 200 Civic Center Drive Columbus, OH 43215 PH: 614.460.4996 FAX: 614.460.6442 theckathorn@nisource.com</p>	<p>Peoples Gas – Equitable Division Lynda Petrichevich 375 North Shore Drive, Suite 600 Pittsburg, PA 15212 PH: 412.208.6528 FAX: 412.208.6577 e-mail: Lynda.w.petrichevich@peoples-gas.com</p>
<p>National Fuel Gas Distribution Corp. David D. Wolford 6363 Main Street Williamsville, NY 14221 PH: 716.857.7483 FAX: 716.857.7479 e-mail: wolfordd@natfuel.com</p>	<p>PECO Carlos Thillet, Manager, Gas Supply and Transportation 2301 Market Street, S9-2 Philadelphia, PA 19103 PH: 215.841.6452 Email: carlos.thillet@exeloncorp.com</p>
<p>The Peoples Natural Gas Company Lynda Petrichevich 375 North Shore Drive, Suite 600 Pittsburg, PA 15212 PH: 412.208.6528 FAX: 412.208.6577 e-mail: Lynda.w.petrichevich@peoples-gas.com</p>	<p>Philadelphia Gas Works Nicholas LaPergola 800 West Montgomery Avenue Philadelphia, PA 19122 PH: 215.684.6278 email: nicholas.lapergola@pgworks.com</p>
<p>Peoples TWP LLC (Formerly T. W. Phillips) Lynda Petrichevich 375 North Shore Drive, Suite 600 Pittsburg, PA 15212 PH: 412.208.6528 FAX: 412.208.6577 e-mail: Lynda.w.petrichevich@peoples-gas.com</p>	<p>UGI David Lahoff 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520 Email: dlahoff@ugi.com</p>
<p>UGI Central Penn David Lahoff 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520 Email: dlahoff@ugi.com</p>	<p>UGI Penn Natural David Lahoff 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520 Email: dlahoff@ugi.com</p>
<p>Valley Energy Inc. Robert Crocker 523 South Keystone Avenue Sayre, PA 18840-0340 PH: 570.888-9664 FAX: 570.888.6199 email: bobc@ctenterprises.org</p>	

7. FINANCIAL FITNESS

a. **BONDING:** In accordance with 66 Pa. C.S. Section 2208(c), no natural gas supplier license shall be issued or remain in force unless the applicant or holder furnishes a bond or other security in a form and amount to ensure the financial responsibility of the natural gas supplier. The criteria used to determine the amount and form of such bond or other security shall be set by each NGDC. Provide documentation that the applicant has met the security requirement of each NGDC by submitting the letters sent by the NGDCs stating what bonding amounts they require. N/A

b. **FINANCIAL RECORDS, STATEMENTS, AND RATINGS:** Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following: See Appendix J

- Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
- Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)
- Applicant's accounting statements, including balance sheet and income statements for the past two years.
- Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
- A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
- Audited financial statements exhibiting accounts over a minimum two year period.
- Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.

c. **SUPPLIER FUNDING METHOD:** If Applicant is operating as anything other than **Broker/Marketer only**, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

Applicant is acting as a broker only.

d. **BROKER PAYMENT STRUCTURE:** If applicant is a broker/marketer, explain how your organization will be collecting your fees.

Applicant will be compensated by the natural gas supplier chosen by the applicants customer.

- e. **ACCOUNTING RECORDS CUSTODIAN:** Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

John Tobelmann, President
15 Kiloran Wynd
Glenmoore, PA 19343
(610) 639-1406 fax (484) 204-0618
john@tobelmann.net

- f. **TAXATION:** Complete the TAX CERTIFICATION STATEMENT attached as Appendix D to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

8. TECHNICAL FITNESS: See Attached Appendix K

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a. **EXPERIENCE, PLAN, STRUCTURE:** such information may include:

- Applicant's previous experience in the natural gas industry.
- Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.
- Type of customers and number of customers Applicant currently serves in other jurisdictions.
- Staffing structure and numbers as well as employee training commitments.
- Business plans for operations within the Commonwealth.
- Any other information appropriate to ensure the technical capabilities of the Applicant.

- b. **PROPOSED MARKETING METHOD** (*check all that apply*)

- Internal – Applicant will use its own internal resources/employees for marketing
- External NGS – Applicant will contract with a **PUC LICENSED NGS**
- Affiliate – Applicant will use a **NON-NGS affiliate that is a nontraditional marketer and/or marketing services consultant**
- External Third-Party – Applicant will contract with a **NON-NGS third party nontraditional marketer and/or nonselling marketer**
- Other (Describe):

c. **DOOR TO DOOR SALES:** Will the Applicant be implementing door to door sales activities?

- Yes
- No

If yes, will the Applicant be using verification procedures?

- Yes
- No

If yes, describe the Applicant's verification procedures.

d. **OVERSIGHT OF MARKETING:** Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

Applicant does not do any real natural gas marketing. We will accept a natural gas procurement request from our power procurement customers. We do not actively market the service other than list it on our website.

e. **OFFICERS:** Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations.

John Tobelmann, President
Andy Tobelmann, Vice President of Sales

9. DISCLOSURE STATEMENT:

DISCLOSURE STATEMENTS: If proposing to serve Residential and/or Small Commercial (less than 6,000 Mcf annually) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix E to this Application.

- Natural gas should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

Not applicable for an applicant applying for a license exclusively as a broker/marketer.

10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

- a. **STANDARDS OF CONDUCT AND DISCLOSURE:** As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 62.114.

AGREED

- b. **REPORTING REQUIREMENTS:** Applicant agrees to provide the following information to the Commission:

- Reports of Gross Receipts: Applicant shall file an annual report with the Commission on an annual basis no later than April 30th following the end of the calendar year per 52 Pa. Code § 62.110.

AGREED

- c. **TRANSFER OF LICENSE:** The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. § 2208(d). Transferee will be required to file the appropriate licensing application.

AGREED

- d. **ASSESSMENT:** The Commission does not presently assess Natural Gas Suppliers for the purposes of recovery of regulatory expenses.

ACKNOWLEDGED

- e. **FURTHER DEVELOPMENTS:** Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 62.105.

AGREED

- f. **FALSIFICATION:** The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.

AGREED

- g. **NOTIFICATION OF CHANGE:** If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within thirty (30) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 62.105.

AGREED

- h. **CEASING OF OPERATIONS:** Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.

AGREED

- i. **FEE:** The Applicant has enclosed or paid the required initial licensing fee of \$350.00 payable to the Commonwealth of Pennsylvania.

PAYMENT ENCLOSED

11. AFFIDAVITS

- a.) **APPLICATION AFFIDAVIT:** Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.

attached

- b.) **OPERATIONS AFFIDAVIT:** Provide an officially notarized affidavit stating that you will adhere to the Public Utility Code of Pennsylvania and applicable federal and state laws. An example copy of this Affidavit can be found at Appendix B.

attached

12. NEWSPAPER PUBLICATIONS

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. Below is a list of newspapers which cover the publication requirements for Natural Gas Suppliers looking to do business in Pennsylvania.

The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve. The chart below dictates which newspapers are necessary for each NGDC. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

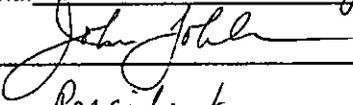
Please file with the Commission the Certification of Publication, along with a Photostatic copy of the notice to complete the notice requirements.

Proof of newspaper publications must be filed with the initial application. Applicants **do not** need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

	Erie Times-News	Harrisburg Patriot-News	Philadelphia Daily News	Pittsburg Post-Gazette	Scranton Times-Tribune	Williamsport Sun-Gazette	Johnstown Tribune-Democrat
Columbia Gas	X	X		X		X	X
Equitable Gas	X			X			
National Fuel Gas				X			
PECO			X				
Peoples Natural Gas	X			X			X
Peoples TWP LLC				X			
Philadelphia Gas Works			X				
UGI		X	X		X		
UGI Central Penn	X	X	X	X	X	X	X
UGI Penn Natural		X			X	X	
Valley Energy					X	X	
Entire Commonwealth	X	X	X	X	X	X	X

(Example Publications are provided at Appendices F and G)

13. SIGNATURE

Applicant: Jobelmann Energy Brokers, Inc.
 By: 
 Title: President

14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections is complete.

Applicant: TOBELMANN ENERGY BROKERS, INC.

Applicant's Use	X	Signature	✓	PUC Secretary's Bureau Use
	X	Filing Fee	✓	
	X	Application Affidavit	✓	
	X	Operations Affidavit	✓	
	X	Proof of Publication	✓	
	X	Tax Certification Statement	✓	
	X	Commonwealth Department of State Verification	✓	
	X	Certificate of Service	✓	

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Proof of Publication in The Philadelphia Daily News
Under Act. No 587, Approved May 16, 1929

STATE OF PENNSYLVANIA
COUNTY OF PHILADELPHIA

Florence Devlin being duly sworn, deposes and says that **The Philadelphia Daily News** is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

March 4, 2015

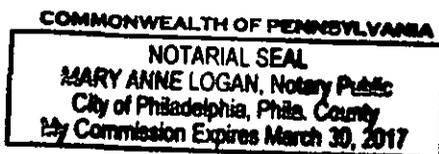
Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

Jane Devlin

Sworn to and subscribed before me this 4th day of
March, 2015.

Mary Anne Logan
Notary Public

My Commission Expires:



Copy of Notice of Publication

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE

Application of **Tobelman Energy Brokers, Inc** For Approval To Offer, Render, or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/Broker Engaged in The Business Of Supplying Natural Gas Supply Services, To The Public in The Commonwealth Of Pennsylvania. **Tobelman Energy Brokers, Inc.** will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as (1) a supplier or aggregator of natural gas, and (2) a broker/marketer engaged in the business of providing natural gas services. **Tobelman Energy Brokers, Inc.** proposes to sell natural gas and related services in PECO and PGW under the provisions of the new Natural Gas Choice and Competition Act. The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of **Tobelman Energy Brokers, Inc.** may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17106-3265. You should send copies of any protest to **Tobelman Energy Brokers, Inc.** attorney at the address listed below.

By and through Counsel: **Joann Drust**
Schindler Law Group, LLC
618 East Baltimore Pike
Kennett Square, PA 19348
610-444-6216
610-444-6217

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PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Appendix A

APPLICATION AFFIDAVIT

[Commonwealth/State] of PENNSYLVANIA :

SS.

County of CHESTER :

JOHN TOBELMANN, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the PRESIDENT (Office of Affiant) of TOBELMANN, (TEB) ENERGY BROKERS, INC. (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That the Applicant herein TEB has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as an natural gas supplier pursuant to 66 Pa. C.S. § 2208 (c)(1).

That the Applicant herein TEB has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein TEB acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein TEB acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.

John J. Jolly
Signature of Affiant

Sworn and subscribed before me this 27 day of March, 2015.

Haley Schofield
Signature of official administering oath

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PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

My commission expires February 10, 2019.

COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL
Haley Schofield, Notary Public
Uwchlan Twp., Chester County
My Commission Expires Feb. 10, 2019
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

Appendix B

OPERATIONS AFFIDAVIT

[Commonwealth/State] of PENNSYLVANIA :

: SS.

County of CHESTER :

JOHN TOBELMANN, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the PRESIDENT (Office of Affiant) of TOBELMANN ENERGY BROKERS, INC. (TEB) (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That TEB, the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That TEB, the Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render natural gas supply service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That TEB, the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 22 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28 shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional natural gas sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

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Appendix B (Continued)

That TEB, the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506 and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Office of Communications or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.



Signature of Affiant

Sworn and subscribed before me this 27 day of march, 2015.



Signature of official administering oath

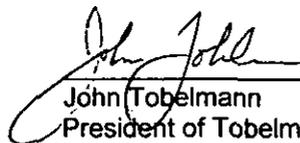
My commission expires february 10, 2019.

COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL
Haley Schofield, Notary Public
Uwchlan Twp., Chester County
My Commission Expires Feb. 10, 2019
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

Appendix C
Certificate of Service

On This 10th day of April, 2015, I certify that a true and correct copy of the foregoing form for lincensing within the Commonwealth of Pennsylvania as a Natural Gas Supplier and all the attachments have been served, as ether a hardcopy or a searchable PDF version on a CD-rom, upon the following:

- Office of Consumer Advocate 5th Floor, Forum Place
555 Walnut Street Harrisburg, PA 17120
- Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120
- Office of the Small Business Advocate Commerce Building, Suite 1102
300 North Second Street
Harrisburg, PA 17101
- Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance
Harrisburg, PA 17128-0946
- PECO
Carlos Thillet, Manager, Gas Supply and Transportation
2301 Market Street, S9-2
Philadelphia, PA 19103
PH: 215.841.6452
Email: carlos.thillet@exeloncorp.com
- Philadelphia Gas Works
Nicholas LaPergola
800 West Montgomery Avenue Philadelphia, PA 19122
PH: 215.684.6278
email: nicholas.lapergola@pgworks.com



John Tobelmann
President of Tobelmann Energy Brokers, Inc.

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APR 10 2015
PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Appendix I
Business Entity Filings and Registrations

Department of State filings
attached copy of our great seal certificate certifying the filing of our articles of incorporation

Incorporation forms
attached copy of our articles of incorporation
attached copy of our S Corp acceptance letter

RECEIVED

APR 10 2015

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Officers:

John Tobelmann President
15 Kiloran Wynd
Glenmoore, PA 19343

Andrew Tobelmann – V.P. of Sales
3602 Homestead Lane
Thorndale, PA 19372

COMMONWEALTH OF PENNSYLVANIA

DEPARTMENT OF STATE

August 17, 2012

TO ALL WHOM THESE PRESENTS SHALL COME, GREETING:

I DO HEREBY CERTIFY, That from an examination of the indices and Records of this Department, it appears that on February 17, 2009 Articles of Incorporation were filed pursuant to the laws of the Commonwealth of Pennsylvania, whereby Tobelmann Energy Brokers, Inc., is duly incorporated under the laws of the Commonwealth of Pennsylvania and remains subsisting so far as the records of this office show, as of the date herein.

I DO FURTHER CERTIFY, That this shall not imply that all fees, taxes, and penalties owed to the Commonwealth of Pennsylvania are paid.



IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the Seal of the Secretary's Office to be affixed, the day and year above written.

A handwritten signature in black ink, appearing to read "Carol Aichele".

Secretary of the Commonwealth

Certificate Number: 10509958-1

Verify this certificate online at <http://www.corporations.state.pa.us/Corp/SOSKB/verify.asp>

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF STATE

DECEMBER 14, 2011

TO ALL WHOM THESE PRESENTS SHALL COME, GREETING:

Tobelmann Energy Brokers, Inc.

I, Carol Aichele, Secretary of the Commonwealth of Pennsylvania
do hereby certify that the foregoing and annexed is a true and correct
copy of

1 ARTICLES OF INCORPORATION filed on February 17, 2009
which appear of record in this department.



IN TESTIMONY WHEREOF, I have
hereunto set my hand and caused
the Seal of the Secretary's Office to
be affixed, the day and year above
written.

Carol Aichele

Secretary of the Commonwealth

Domestic Corporation-Limited Partnership-Limited Liability Company Signature Form I... Page 2 of 2

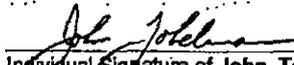
PENNSYLVANIA DEPARTMENT OF STATE
CORPORATION BUREAU
Domestic Signature Form

Document must be completed and mailed to the address listed below.

Department of State
Corporation Bureau
P.O. Box 8722
Harrisburg, PA 17105-8722
(717) 787-1057

- 1. The enterprise structure is:
Corporation
- 2. The enterprise legal name is:
Tobelmann Energy Brokers, Inc.
- 3. The enterprise's fictitious name is:

IN TESTIMONY WHEREOF, the undersigned have caused this application to be executed this
16 day of February, 2009.


Individual Signature of John Tobelmann

0626020890216

PA DEP. OF

FEB 17 2009

To avoid any delay or rejection, signature form(s) should be received within 7-10 days
of the registration submission date.

RECEIVED TIME FEB. 16. 4:54PM
PRINT TIME FEB. 16. 4:56PM



For assistance, call:
1-800-829-0115

Notice Number: CP261
Date: June 8, 2009

Taxpayer Identification Number:
26-4679562
Tax Form:
Tax Period:

011054.569817.0040.001 1 AT 0.357 532
|||



TOBELMANN ENERGY BROKERS INC
5401 LISTER CT
CHESTER SPRGS PA 19425-8764013

011054

Notice of Acceptance as an S Corporation

We have accepted your election to be treated as an S corporation beginning January 1, 2009. Your accounting period will end in December.

We would also like to take this opportunity to inform you of your tax obligations related to the payment of compensation to shareholder-employees of S corporations.

When a shareholder-employee of an S corporation provides services to the S corporation, reasonable compensation generally needs to be paid. This compensation is subject to employment taxes.

Tax practitioners and subchapter S shareholders need to be aware that Revenue Ruling 74-44 states that the Internal Revenue Service (IRS) will re-characterize small business corporation dividends paid to shareholders as salary when such dividends are paid to the shareholders in lieu of reasonable compensation for services.

The IRS may also re-characterize distributions other than dividend distributions as salary. This position has been supported in several recent court decisions.

If you have any questions about this notice or the action we have taken, please call us at the telephone number listed above. If you prefer, you may write to us at the address shown at the top of this notice. If you write to us, please provide your telephone number and the most convenient time for us to call so we can resolve your inquiry. Please return the bottom part of this notice to help us identify your case.

For tax forms, instructions and information visit www.irs.gov. (Access to this site will not provide you with your specific taxpayer account information.)

Appendix J

7. Financial Fitness

b. Financial Records, Statements, and Ratings

Actual organizational structure:

Tobelman Energy Brokers is an independent broker with no affiliates or parents.

Applicant's accounting statements (attached)

Applicant's Credit rating (attached)

Insurance held: (Certificates attached)

Business Owners
State Farm
Term Expires: 10/26/2015
Limits: \$1,000,000/\$2,000,000

Commercial Liability/Umbrella
State Farm
Term Expires: 05/01/2015
Limits: \$2,000,000/\$2,000,000

Workers Comp
State Farm
Expires: 2/11/2016
Term Expires:
Limits: \$500,000

Professional Liability (E&O)
Hiscox Insurance Company
Expires: 5/8/2015
Limits: \$1,000,000

CERTIFICATE OF INSURANCE

Appendix J

This certifies that

- STATE FARM FIRE AND CASUALTY COMPANY, Bloomington, Illinois
- STATE FARM GENERAL INSURANCE COMPANY, Bloomington, Illinois
- STATE FARM FIRE AND CASUALTY COMPANY, Scarborough, Ontario
- STATE FARM FLORIDA INSURANCE COMPANY, Winter Haven, Florida
- STATE FARM LLOYDS, Dallas, Texas

insures the following policyholder for the coverages indicated below:

Name of policyholder: TOBELMANN ENERGY BROKERS INC
 Address of policyholder: 15 Kiloran Wynd, Glenmoore, PA 19343
 Location of operations: Same & Various
 Description of operations: _____

The policies listed below have been issued to the policyholder for the policy periods shown. The insurance described in these policies is subject to all the terms exclusions, and conditions of those policies. The limits of liability shown may have been reduced by any paid claims.

POLICY NUMBER	TYPE OF INSURANCE	POLICY PERIOD		LIMITS OF LIABILITY (at beginning of policy period)
		Effective Date	Expiration Date	
98-B7-B784-0	Comprehensive Business Liability	10/26/2014	10/26/2015	BODILY INJURY AND PROPERTY DAMAGE
This insurance includes:				
<input checked="" type="checkbox"/> Products - Completed Operations <input checked="" type="checkbox"/> Contractual Liability <input type="checkbox"/> Underground Hazard Coverage <input checked="" type="checkbox"/> Personal Injury <input checked="" type="checkbox"/> Advertising Injury <input type="checkbox"/> Explosion Hazard Coverage <input type="checkbox"/> Collapse Hazard Coverage <input type="checkbox"/> <input type="checkbox"/>				Each Occurrence \$ 1000000 General Aggregate \$ 2000000 Products - Completed Operations Aggregate \$ 2000000
98-B3-C878-2	EXCESS LIABILITY	POLICY PERIOD		BODILY INJURY AND PROPERTY DAMAGE (Combined Single Limit)
	<input checked="" type="checkbox"/> Umbrella <input type="checkbox"/> Other	Effective Date	Expiration Date	
		05/01/2014	05/01/2015	Each Occurrence \$ 2000000 Aggregate \$ 2000000
98-CB-D977-2	Workers' Compensation and Employers Liability	02/11/2015	02/11/2016	Part 1 STATUTORY Part 2 BODILY INJURY Each Accident \$ 500000 Disease Each Employee \$ 500000 Disease - Policy Limit \$ 500000
POLICY NUMBER	TYPE OF INSURANCE	POLICY PERIOD		LIMITS OF LIABILITY (at beginning of policy period)
815 1092-E26-38L	Auto Insurance	Effective Date	Expiration Date	
		11/26/2014	05/26/2015	1000000/1000000/1000000

THE CERTIFICATE OF INSURANCE IS NOT A CONTRACT OF INSURANCE AND NEITHER AFFIRMATIVELY NOR NEGATIVELY AMENDS, EXTENDS OR ALTERS THE COVERAGE APPROVED BY ANY POLICY DESCRIBED HEREIN.

Name and Address of Certificate Holder

and Additional Insured:
 Aelux, LLC
 2842 Mt. Carmel Ave
 Glenside, PA 19038

If any of the described policies are canceled before its expiration date, State Farm will try to mail a written notice to the certificate holder 30 days before cancellation. If however, we fail to mail such notice, no obligation or liability will be imposed on State Farm or its agents or representatives.

Signature of Authorized Representative: *[Signature]*
 Agent: _____ Date: 2/6/2015
 Title: _____

RECEIVED

APR 10 2015

PA PUBLIC UTILITY COMMISSION
 SECRETARY'S BUREAU

Agent's Code Stamp
 S. VASKO 38-6418
 AFO Code FIRE 78
 CHESTER COUNTY AFO F393

12:19 PM
03/01/15
Cash Basis

TOBELMANN ENERGY BROKERS INC
Balance Sheet
As of December 31, 2014

Appendix J

	<u>Dec 31, 14</u>
ASSETS	
Current Assets	
Checking/Savings	
Checking	58,399.58
Total Checking/Savings	<u>58,399.58</u>
Total Current Assets	58,399.58
Fixed Assets	
Vehicles	83,081.00
Furniture and Equipment	5,231.17
Accumulated Depreciation	<u>-88,312.17</u>
Total Fixed Assets	<u>0.00</u>
TOTAL ASSETS	<u><u>58,399.58</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Chrysler Cap - Dodge Int free	44,246.88
Bank of America - Honda Pilot	16,865.64
Payroll Liabilities	
Fed/FICA	3,207.96
FUTA	126.00
Keystone	590.65
LST	90.88
PA W/H	1,851.55
PAUC	<u>211.06</u>
Total Payroll Liabilities	<u>6,078.10</u>
Total Other Current Liabilities	<u>67,190.62</u>
Total Current Liabilities	<u>67,190.62</u>
Total Liabilities	67,190.62
Equity	
Capital Stock	1,000.00
Shareholder Distributions	-76,605.79
Net Income	<u>66,814.75</u>
Total Equity	<u>-8,791.04</u>
TOTAL LIABILITIES & EQUITY	<u><u>58,399.58</u></u>

12:22 PM
 03/01/15
 Cash Basis

TOBELMANN ENERGY BROKERS INC
Profit & Loss
 January through December 2014

Appendix J

	<u>Jan - Dec 14</u>
Ordinary Income/Expense	
Income	
Income	
Commissions	605,556.65
New Jersey	<u>20,994.00</u>
Total Income	<u>626,550.65</u>
Total Income	626,550.65
Cost of Goods Sold	
Contract Labor	137,452.89
Subcontractors - 1099	<u>54,598.78</u>
Total COGS	<u>192,051.67</u>
Gross Profit	434,498.98
Expense	
179 Depreciation Expense	85,080.71
Advertising and Promotion	13,507.77
Compensation of Officers	126,000.00
Corporate Gifts	123.97
employee Benefits	1,635.60
Insurance Expense	6,321.66
Legal & Professional Fees	
Accounting	2,660.00
Legal Fee	2,550.00
Professional Fees	<u>3,462.50</u>
Total Legal & Professional Fees	8,672.50
Meals and Entertainment	698.36
Miscellaneous	532.00
Office Expense	
Computer Supplies	5,759.32
Office Expenses	479.27
Supplies	<u>498.61</u>
Total Office Expense	6,737.20
Payroll Taxes	
Employer FICA	10,182.92
FUTA	126.00
PAUC	<u>818.65</u>
Total Payroll Taxes	11,127.57
Pension, Profit Sharing	3,983.30
Rent - (paid to A. Tobelmann)	32,340.00
Rent - (paid to J. Tobelmann)	33,660.00
Salaries and Wages	7,110.00
Taxes	
Corp	<u>1,372.00</u>
Total Taxes	1,372.00
Telephone Expense	5,052.85
Travel Expense	
Lodging	2,438.24
Mileage	292.06
Parking	125.44
Tolls	<u>417.00</u>
Total Travel Expense	<u>3,272.74</u>
Total Expense	<u>347,228.23</u>
Net Ordinary Income	87,270.75
Other Income/Expense	
Other Expense	
2% > Shareholder Health Andy	4,458.80

12:22 PM
03/01/15
Cash Basis

TOBELMANN ENERGY BROKERS INC
Profit & Loss
January through December 2014

	<u>Jan - Dec 14</u>
2% > Shareholder Health John	13,593.20
Life Insurance	
Andrew	1,390.00
John	1,014.00
	<u>2,404.00</u>
Total Life Insurance	<u>2,404.00</u>
Total Other Expense	<u>20,456.00</u>
Net Other Income	<u>-20,456.00</u>
Net Income	<u><u>66,814.75</u></u>

TOBELMANN ENERGY BROKERS INC
Profit & Loss
 January through December 2013

	<u>Jan - Dec 13</u>
Ordinary Income/Expense	
Income	
Commissions	519,888.73
Commissions - New Jersey	44,626.00
Total Income	<u>564,514.73</u>
Cost of Goods Sold	
Contract Labor	169,469.16
Total COGS	<u>169,469.16</u>
Gross Profit	395,045.57
Expense	
Advertising and Promotion	19,463.38
Business Gifts	343.45
Compensation of Officers	49,878.62
Insurance Expense	6,739.16
Legal & Professional Fees	
Accounting	2,220.00
Legal Fee	250.00
Professional Fees	5,801.16
Total Legal & Professional Fees	<u>8,271.16</u>
Miscellaneous	869.45
Office Expense	
Computer Supplies	570.54
Office Expenses	1,406.84
Supplies	250.90
Total Office Expense	<u>2,228.28</u>
Payroll Taxes	
Employer FICA	12,455.71
FUTA	84.00
PAUC	529.77
Total Payroll Taxes	<u>13,069.48</u>
Pension, Profit Sharing	2,258.21
Rent - (paid to J.Tobelmann)	36,000.00
Salaries and Wages	175,942.64
SUBCONTRACTOS	0.00
Taxes	
Corp	663.00
Total Taxes	<u>663.00</u>
Telephone Expense	5,627.53
Travel Expense	6,022.03
Total Expense	<u>327,376.39</u>
Net Ordinary Income	67,669.18
Other Income/Expense	
Other Expense	
2% S/H Life Insurance	2,343.59
Employee Benefits - John	4,385.38
Total Other Expense	<u>6,728.97</u>
Net Other Income	<u>-6,728.97</u>
Net Income	<u><u>60,940.21</u></u>

11:09 AM
03/31/14
Cash Basis

TOBELMANN ENERGY BROKERS INC
Balance Sheet
As of December 31, 2013

	Dec 31, 13
ASSETS	
Current Assets	
Checking/Savings	
Checking	35,891.79
Total Checking/Savings	35,891.79
Total Current Assets	35,891.79
Fixed Assets	
Accumulated Depreciation	-5,231.17
Furniture and Equipment	5,231.17
Total Fixed Assets	0.00
Other Assets	0.00
TOTAL ASSETS	35,891.79
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Payroll Liabilities	
Fed/FICA	6,026.67
FUTA	84.00
Keystone	782.84
LST	52.00
PA W/H	737.14
PAUC	46.01
Total Payroll Liabilities	7,728.66
Total Other Current Liabilities	7,728.66
Total Current Liabilities	7,728.66
Total Liabilities	7,728.66
Equity	
Capital Stock	1,000.00
Retained Earnings	14,489.00
Shareholder Distributions	-48,266.08
Net Income	60,940.21
Total Equity	28,163.13
TOTAL LIABILITIES & EQUITY	35,891.79

John Tobelmann

Welcome, John ▾
1.800.700.2733

Chat

Sign Out

- **Summary**
- Update Company Info
- Tools

Tobelmann Energy Brokers, Inc. DUNS: 96-237-0958

Need help? Start here >

CreditSignal
Summary

- 15 Kiloran Wynd
Glenmoore, PA 19343
Phone: (610) 458-3896
URL:
- DBA's :

Upgrade to CreditBuilder™ Today

Add credit references to your file to build your D&B scores, and view the scores and events of your competitors and partners.

Speak with a Credit Advisor to learn more
1-800-700-2733

Score / Rating:	Status	Last Date Changed
PAYDEX®	Good	10/01/2014
Delinquency Predictor Class	Fair	07/06/2014
Financial Stress Class	Fair	11/24/2013
Supplier Evaluation Rating	Fair	06/27/2014
D&B Rating	Good	10/01/2014

D&B has recently updated their scores. Learn how these changes affect your business credit profile.

There are currently no alerts issued for this company. If you only recently began monitoring this company, you will not receive your first alerts until score changes or events occur. To configure your alerts notification settings, please Click Here

Configure Alerts

You have received 0 new inquiries. Inquiries are provided by Dun & Bradstreet, Inc. (D&B) to Dun & Bradstreet Credibility Corp. D&B has defined inquiries as requests received by D&B from companies accessing your business credit file within a certain time frame. Although the specific name of the inquiring company is not

RECEIVED

APR 10 2015

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Appendix K

8. Technical Fitness

a. Experience, Plan, Structure

Tobelman Energy Brokers, Inc. is an S Corp, incorporated in the State of Pennsylvania, January 1, 2009. Its primary business function is to procure energy products for small to mid-size commercial entities operating in the North East US. Energy products include Electricity, Natural Gas and Fuel Oil.

Tobelman Energy Brokers is owned by John Tobelman, an energy professional who has over 23 years of experience in energy consulting, operations management and energy channel sales, and Andy Tobelman, as Vice president of sales, Andy has over 30 years sales experience.

Tobelman Energy Brokers has 3 employees but outsources independent sales representatives to solicit new business. Total current contracted sales reps number 10.

Tobelman Energy Brokers in a Licensed Power broker in PA, MA, IL, NJ, MD, DE and OH. Copies of those licenses are attached.

Tobelman Energy primarily provides power brokering but does some natural gas brokering for current electricity procurement customers. The types of customers we serve are anything from small restaurants to large shopping centers, malls and property managers. We also currently are contracted as consultant to Philadelphia Gas Works as their procurement consultant.

In Pennsylvania, Tobelman energy has been a licensed Power Broker since Feb, 2011.

About the President

John Tobelman graduated in 1985 with a BS degree in Quantitative Business Analysis from The Pennsylvania State University.

John has been procuring energy for customers since 1992. John was the Operations Manager for an energy procurement company for over a decade. The company sold electricity and natural gas for ConEd Solutions, Strategic Energy (now Direct Energy), Keyspan Energy (now part of National Grid), PSE&G Energy Technologies, Select Energy (now Hess) and Duke Energy and was originally NYAHSAs recommended energy procurer. Some of John's customer's have included Hilton Hotels of NYC, Silverstein Properties, Darden Restaurants, Helmsley Spear – including The Empire State Building to name just a few. By 2001, John was the operations manager for an energy procurement company whose customers used over \$350 Million in electricity annually. John also trained approximately 100 sales representatives the process of energy procurement from 1998-2005.

In 2005, John started his own company and in 2009 incorporated under the name Tobelman Energy Brokers. Tobelman Energy Brokers, Inc. currently has 140,000 Dekatherms of natural gas under management in NY, NJ, CT, MD and DE.



The Association of Energy Engineers certifies that

John Tobelmann

*has completed the prescribed standards for certification,
has demonstrated a high level of competence and ethical fitness
for energy management, and is hereby granted the title of*

CERTIFIED ENERGY MANAGER®

Valid

January 1, 2015 to December 31, 2017

CEM

17993



CEM Board Chairman

CEM Director



ANSI Accredited Program
PERSONNEL CERTIFICATION
#1088

The Association of Energy Engineers certifies that



John R. Tobelmann



*has completed the prescribed standards for certification,
has demonstrated a high level of competence and ethical fitness
for energy procurement, and is hereby granted the title of*

**CERTIFIED ENERGY PROCUREMENT
PROFESSIONAL**

Expiration Date:

December 31, 2015



Richard J. Costello
1524
CEP Board Chairman

Francine Desler
CEP Director

THE ASSOCIATION OF ENERGY ENGINEERS®



Certifies the admission of

John Tobelmann

to the grade of

Member

*in the Association of Energy Engineers, an organization founded
in 1977 to increase and diffuse the knowledge of energy engineering
and promote its practical applications.*

2011



F. Hart Thumann

Executive Director

Ruth Whitlock

Executive Administrator

15 Kiloran Wynd
Glenmoore, PA 19343
H (610) 639-1406
F (484) 204-0618

John Tobelmann

- Experience**
- 2005-Present Tobelmann Energy Brokerage Glenmoore, PA
President
- Provide Energy Broker Services for Commercial Entities in the Northeast US
 - Licensed broker in PA, NJ, MD, DE, MA, IL, OH
- 1991-2005 AUI associates West Chester, PA
Operations Manager – Electricity and Natural Gas Division
- Supported account representatives in daily sales.
 - Developed company policy on sales programs.
 - Managed customer service and sales tracking for \$400 Million in revenues
 - Developed all computer related systems including multiple databases.
 - Maintained computer systems.
- 1987-1991 **Controller, Asst. Controller, Accounting**
- Atlantic Palace Resort, Atlantic City, NJ
 - Trump Taj Mahal, Atlantic City, NJ
 - Associated Motor Inns, Cleveland, OH
- Education**
- 1981-1985 Pennsylvania State University University Park, PA
- B.S., Quantitative Business Analysis.
- Interests**
- Soccer, general fitness, computers, research. Proficiency in Microsoft Office, including Outlook, Excel, Word and Access.

Appendix K

State of New Jersey



Board of Public Utilities

44 S. Clinton Ave., P.O. Box 350, Trenton, New Jersey 08625

HEREBY REGISTERS

Tobelmann Energy Brokers, Inc.

15 Kiloran Wynd
Glenmoore, Pennsylvania 19343

To conduct business in the State of New Jersey as an

Energy Agent



Kristi Izzo

Kristi Izzo
Secretary of the Board

Registration No. EA-0191
Effective Date: February 19, 2014
Expiration Date: February 18, 2015



THE COMMONWEALTH OF MASSACHUSETTS
DEPARTMENT OF PUBLIC UTILITIES

DEVAL L. PATRICK
GOVERNOR

TIMOTHY P. MURRAY
LIEUTENANT GOVERNOR

RICHARD K. SULLIVAN, JR.
SECRETARY OF ENERGY
AND ENVIRONMENTAL AFFAIRS

ONE SOUTH STATION
BOSTON, MA 02110
(617) 305-3500

ANN G. BERWICK
CHAIR

JOLETTE A. WESTBROOK
COMMISSIONER

June 8, 2011

John Tobelmann, President
Tobelmann Energy Brokers, Inc.
5401 Lister Court
Chester Springs, PA 19425

Re: Electricity Broker Application

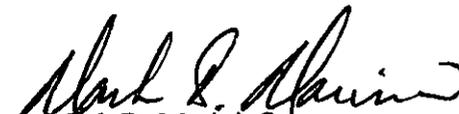
Dear Mr. Tobelmann,

The Department of Public Utilities ("Department") has reviewed Tobelmann Energy Brokers, Inc.'s application for an Electricity Broker license in the Commonwealth of Massachusetts and is pleased to inform you that the Department has approved your application. Please find enclosed a copy of your approved application. Your license number is EB-196.

As a condition of maintaining this license, Tobelmann Energy Brokers, Inc. must file updated information within 30 days of any material or organic change in the information required by 220 C.M.R. § 11.05(2), and must comply with all relevant requirements of G.L. c. 164 and the regulations promulgated thereunder, including 220 C.M.R. §§ 11.00, 12.00 et seq. If you decide to request renewal of your license next year, please submit your renewal application no later than July 1, 2012.



Sincerely,


Mark D. Marini, Secretary

Enclosure (approved application without exhibits)

State of Delaware



The Public Service Commission

STATE OF DELAWARE }
COUNTY OF KENT } ss.

Alisa C. Bentley

I, _____, Secretary
of the PUBLIC SERVICE COMMISSION OF DELAWARE, do hereby certify that
I have compared the attached Order with the original adopted by said Commission,
and that it is a true and correct transcript of Order No. 8154,
Docket No. 12-229.

IN WITNESS WHEREOF, I have hereunto subscribed my hand and affixed
the seal of the Commission this fifth day of June A.D.,
20 12.



Alisa C. Bentley
Secretary



**Public Utilities
Commission**

John Kasich, Governor
Thomas W. Johnson, Chairman

Appendix K Commissioners

Steven D. Lesser
Asim Z. Haque
Lynn Slaby
M. Beth Trombold

PUBLIC UTILITIES COMMISSION OF OHIO

Certified as a Competitive Retail Electric Service Provider

RENEWAL

Certificate Number:

12-603E (2)

Issued Pursuant to Case Number(s):

12-2874-EL-AGG

A certificate as a Competitive Retail Electric Service Provider is hereby granted to **Tobelman Energy Brokers, Inc.** whose office or principal place of business is located at **15 Kiloran Wynd, Glenmoore, PA 19343** to provide **aggregation and power broker** services within the State of Ohio effective **November 29, 2014**.

The certification of competitive retail electric suppliers is governed by Section 4901:1-24-(01-13) of the Ohio Administrative Code, Section 4901:1-21-(01-15) of the Ohio Administrative Code, and Section 4928.08 of the Ohio Revised Code.

This Certificate is revocable if all of the conditions set forth in the aforementioned case(s) are not met.

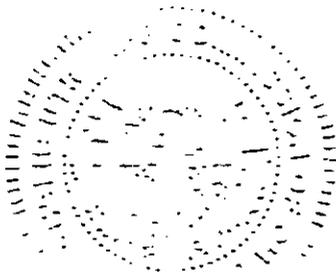
Subject to all rules and regulations of the Commission, now existing or hereafter promulgated.

Witness the seal of the Commission affixed at Columbus, Ohio.

Dated: **December 2, 2014**

By Order of

PUBLIC UTILITIES COMMISSION OF OHIO

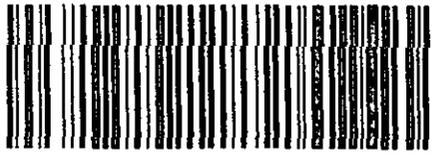


Barcy F. McNeal, Secretary
Tanowa M. Troupe, Acting Secretary
Felecia D. Burdett, Acting Secretary

Certificate Expires: November 29, 2016

Tobelman Energy Brokers, Inc.
P.O. Box 456
Lionville, PA 19353

CERTIFIED MAIL®



7014 2120 0000 0700 8053



1000

17120

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Secretary
Keystone Building
2nd Floor Room N201
Harrisburg, PA 17120