



# SATALOFF TRANSPORTATION CONSULTANTS, INC.

MAILING ADDRESS: P.O. BOX 1385 • Mt. Laurel, NJ 08054-7385  
(856) 727-3838 FAX: (856) 727-4844

Kenneth D. Sataloff, President

April 29, 2015

Rosemary Chiavetta  
Secretary  
Pennsylvania Public Utility Commission  
P. O. Box 3265  
Harrisburg, PA 17105-3265

RECEIVED  
2015 APR 27 AM 11:28  
PA P.U.C.  
SECRETARY'S BUREAU

Dear Secretary Chiavetta:

Enclosed herewith are three (3) copies of 3rd Revised Page 2, 1st Revised Page 16 and 3rd Revised Page 17 to Tariff Freight Pa. P.U.C. No. 7, issued by Weleski Transfer, Inc. and sent to you for filing in compliance with the requirement of the Pennsylvania Public Utility Law:

Two (2) copies should be forwarded to Mr. Robert Bingaman, Compliance Manager, Bureau of Technical Utility Services for their files with the remainign copy being used by the Secretary staff for scanning.

WELESKI TRANFER, INC.      A-00096502

Weleski Transfer, Inc. is seeking an increase in hourly rates for household goods in use transported distances of forty (40) miles and less.

Weleski Transfer, Inc. is also seeking an increase in its Packing, Unpacking and Container service with the exception of specific container charges.

Also attached is a P & L for calendar year 2014. Weleski Transfer, Inc. generated interstate and Pa. intrastate revenues of \$14,340,708, or a loss of \$868,021. and operating ratio of 106.1%. Weleski Transfer, Inc. has not sought an increase in hourly rates since June 8, 2001 and April 1, 1998 in its Packing, Unpacking and Container service.

The proposed loose-leaf revisions have been filed on sixty (60) day's notice to be effective July 13, 2015, unless suspended otherwise. Please receipt and return the duplicate copy of this transmittal letter in the enclosed self-addressed and stamped envelope.

Respectfully yours,  
*Kenneth Sataloff*  
Kenneth D. Sataloff  
President  
KDS/mlm      Enclosures

FREIGHT PA. P.U.C. NO. 7

3RD REVISED PAGE 2  
 CANCELS  
 2ND REVISED PAGE 2

WELESKI TRANSFER, INC.

CHECK SHEET OF TARIFF PAGES AND SUPPLEMENTS

All of the pages contained in this tariff, or as amended, are listed consecutively by number and revision number. The pages of the tariff and the supplements to the tariff listed on this page bear issued dates which are the same as or prior to the issued date of this page.

P A G E	REVISION	P A G E	REVISION	P A G E	REVISION
Title	0	9	0	17	& 3
2	& 3	10	0	18	0
3	0	11	0		
4	0	12	0		
5	0	13	0		
6	0	14	0		
7	0	15	0		
8	0	16	& 1		

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EFFECTIVE SUPPLEMENTS: NONE

& - Revised herewith                      0 - Original herewith                      N - New herewith

Abbreviations, reference marks and symbols are explained on last page of tariff.

ISSUED: MAY 5, 2015                                      EFFECTIVE: JULY 13, 2015

Issued By:  
 Gary L. Weleski, President  
 P. O. Box 428  
 Tarentum, PA 15084

WELESKI TRANSFER, INC.

SECTION 2  
 ADDITIONAL SERVICE

ITEM 100

REGULAR PACKING AND REGULAR UNPACKING AND CONTAINER CHARGES

Subject to Note 1 below, rates include:

- (a) Packing, unpacking and the use of packing containers and materials, or;
- (b) Packing and the packing containers and materials in the event that such packing containers and materials are retained by the shipper or consignee.

Note 1: Rates do not include unpacking and containers will be considered to have been retained by the shipper:

- (a) Where shipment is delivered to warehouse;
- (b) Where unpacking is performed other than at the time of delivery and at the request of the shipper.

(A) (A) (A)

DESCRIPTION OF CONTAINER	RATE IN DOLLARS AND CENTS PER EACH		
	PACKING	UNPACKING	CONTAINER
DISH-PACK, DRUM	16.56	6.60	● 13.20
CARTONS:			
Less than 3 cu. ft.	4.24	1.65	● 2.80
3 cu. ft.	6.41	2.64	● 4.05
4.5 cu. ft.	7.92	3.25	● 4.85
6 cu. ft.	8.97	3.52	● 5.60
GRANDFATHER CARTON	10.89	4.40	54.06
WARDROBE CARTON (W/Bar)	4.79	1.21	15.90
MATTRESS:			
Crib	3.69	1.54	6.30
Single	4.51	1.82	10.09
Double	4.51	1.82	13.25
King/Queen	7.10	2.86	21.30
King/Single	4.51	1.82	10.09
CORRUGATED:			
Mirror Small	● 13.50	5.94	5.04
Mirror Large	● 13.50	5.94	7.51
CRATES:			
Per cu. ft.	12.65	1.76	....
Minimum Charge	46.20	7.43	....
MATTRESS BAGS: (4 mil)			
Single	3.00	1.00	8.00
Twin	3.00	1.00	10.00
King/Queen	3.00	1.00	12.00

Abbreviations, reference marks and symbols are explained on last page of tariff.

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 Gary L. Weleski, President  
 P. O. Box 428  
 Tarentum, PA 15084

WELESKI TRANSFER, INC.

SECTION 3  
 HOURLY RATES

ITEM 200 (A)

Applicable on the transportation of CLASS 1 (Item 25) SHIPMENTS transported distances of forty (40) miles and less.

Subject to Notes AA and 1 to 6 below, the transportation charges on any shipment shall be a COMBINATION of the applicable TRAVELING CHARGE named in Column 1 plus HOURLY CHARGE at applicable rates named in Columns 2, 3 and 4.

Hourly rates apply only from time of arrival of vehicles and men at first point of origin (continue during all loading, transportation from first point of origin to final destination, and unloading) until completion of unloading and dismissal of vehicles and men by shipper at destination.

Traveling charges cover traveling to first point of origin and traveling from final destination, irrespective of actual time involved in such traveling.

	COLUMN 1	COLUMN 2	COLUMN 3	COLUMN 4
	TRAVELING CHARGE ANY DAY (FLAT CHARGES IN DOLLARS)	HOURLY RATES (IN DOLLARS)		
		SUNDAYS AND HOLIDAYS (ANY HOUR)	WEEKDAYS 6:01 A.M. TO 6:00 P.M.	SATURDAYS (ANY HOUR) *WEEKDAYS 6:01 P.M. TO 6:00 A.M.
Vehicle and Driver	See	92.00**	60.00**	76.00**
Additional Men; each	Note	64.00	32.00	48.00
Supervisors; each	AA	78.00	39.00	58.50

\*\* Tractor-Trailer \$32.00 per hour.

- Note 1 - Traveling charges (Column 1) are in addition to Hourly Rates (Columns 2, 3 and 4).
- Note 2 - Hourly Rates (Columns 2, 3 and 4) are based on the day or days, or periods of days, as indicated during which services are performed.
- Note 3 - Hourly Rates (Columns 2, 3 and 4) computed in half-hour periods; fractions of one-half hour considered one-half hour.
- Note 4 - Minimum transportation charge: Sundays and holidays - eight (8) hours at rates named in Columns 1 and 2. Other than Sundays and holidays - four (4) hours at rates named in Columns 1 and 3 and Columns 1 and 4.
- Note 5 - Rates named in Column 4 apply only from 6:01 P.M. to 12:00 midnight on any day when a higher rate is shown for the following day.
- Note 6 - Carrier will supply and charge for a minimum of one (1) supervisor when 8 or more men (drivers, helpers, packers) are employed on the job; two (2) supervisors when 13 or more men are employed. On request of the shipper, carrier will supply and charge for supervisors in addition to these minimums.
- Note AA - Travel charge will be based upon one (1) hour at the applicable hourly rates shown in Columns 2, 3 or 4.

\* - When requested by shipper.

Abbreviations, reference marks and symbols are explained on last page of tariff.

ISSUED: MAY 5, 2015

EFFECTIVE: JULY 13, 2015

Issued By:  
 Gary L. Weleski, President  
 P. O. Box 428  
 Tarentum, PA 15084

Contact Person: Kenneth D. Sataloff Area Code and Phone Number: (856) 231-9012

JUSTIFICATION STATEMENT FOR INCREASES BY COMMON CARRIERS OF PROPERTY

(Complete a separate form for each tariff, supplement, or set of revised pages)

Carrier Name: Weleski Transfer, INC. Certificate No. A-00096502

Carrier Address: P.O. Box 428 Tarentum, PA 15084

Freight Pa. P.U.C. No. \_\_\_\_\_ Supplement No. \_\_\_\_\_ to Freight Pa. P.U.C. No. \_\_\_\_\_

Revised Page No.(s) 2, 16, 17 to Freight Pa. P.U.C. No. 7

Issued Date: 5/5/15 Effective Date: 7/13/15

Designate Increase Applicable To This Filing	Percentage Of This Increase	Intrastate Increase In Revenue Dollars	*Percentage Of Total Intrastate Traffic Affected
<input type="checkbox"/> All Rates and Charges			RECEIVED 2015 APR 27 AM 11:28 P.A.P.U.C. SECRETARY'S BUREAU
<input type="checkbox"/> Accessorial Charges			
<input type="checkbox"/> Rules			
<input checked="" type="checkbox"/> Hourly Rates	15.9%	\$40,360	
<input type="checkbox"/> Mileage Rates	(15.9% increase in household good use for total revenue of \$253,828 = \$40,360)		

\* Actual percentage must be shown. (Estimate if actual not available)

In accordance with Pa. Code, Title 52, Section 23.67, I certify my gross annual Pennsylvania Intrastate revenue was (amount) \$ 1,035,506 for the calendar year ending 12-31-14, operating ratio was 106.1 % for the same period of time. If available, a more current 12-month period should be provided.

I certify for calendar year ending 12-31-\_\_\_\_ my gross annual Pennsylvania Intrastate revenue was less than \$200,000.00, and with operating ratio of no less than 93% before income taxes.

I certify for calendar year ending 12-31-14 my total operating revenues amounted to \$ 14,340,708. I certify for calendar year ending 12-31-14 my total operating expenses amount to \$ 15,208,729, or an operating ratio of 106.1 %.

I certify that the information in support of the proposed increases in rates are true and correct to the best of my knowledge and belief.

F Lynn Thompson

MOTOR CARRIER JUSTIFICATION FOR INCREASES  
IN RATES AND CHARGES FOR  
TRANSPORTATION OF PROPERTY

CARRIER NAME: Waleski Transfer, Inc

A-00096502

(A) - OPERATING REVENUES	OPERATING INCOME STATEMENT		PRIOR ADJUSTMENTS CLAIMED	PROJECTED YEAR ENDED
	BASE YEAR ENDED 12-31-14	ADJUSTMENTS CLAIMED		
Interstate Oper. Rev.	13,305,202			
Intrastate Oper. Rev.	1,035,506			
TOTAL (A)	14,340,708			
(B) - OPERATING EXPENSES				
1. Equipment Maintenance & Garage Expense Total	1,203,054			
2. Transportation Expense Total	7,789,358			
3. Terminal or Station Expense Total	631,685			
4. Traffic Solicitation or Sales, Tariffs & Advertising Expense Total	594,189			
5. Insurance & Safety Expense Total	897,241			
6. Administrative & General Expense Total	3,184,288			
7. Operating Taxes & License Expense Total	523,889			
8. Depreciation & Amortization Expense Total	248,576			
9. (Gain) or Loss on Disposition of Operating Assets - Net Total	Interest Expense 136,449			
TOTAL (B)	15,208,129			
NET OPERATING REVENUE (LOSS) (A) - (B)	(868,021)			
OTHER INCOME				
OTHER INCOME DEDUCTIONS				
NET INCOME BEFORE INCOME TAXES				
TOTAL INCOME TAXES - STATE & FED.				
NET INCOME AFTER INCOME TAXES				
OPERATING RATIO BEFORE INCOME TAXES (B) - (A)	106.1%			

TRISTATE HOUSEHOLD GOODS TARIFF CONFERENCE, INC.

P.O. BOX 1385

MT. LAUREL, NEW JERSEY 08054-7385

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SECRETARY  
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HARRISBURG, PA 17105-3265