Ryan Moving, LLC 604 State Route 130 Trafford, PA 15085 724-640-4817



May 4, 2015

Secretary of the Pennsylvania Public Utility Commission P.O. Box 3265
Harrisburg, PA 17105-3265

RE: Transfer of P.U.C. rights

To Whom it May Concern:

Enclosed please find the following:

- 1) Application for transfer of P.U.C. rights from Ryan Moving & Storage Inc of Pittsburgh to the new owner, Ryan Moving, LLC.
- 2) Filing fee in the amount of \$350.00.
- 3) Sales agreement

Should you have any questions, please feel free to contact me at 412-848-4973.

Sincerely,

RYAD MOVING, LL

Tera Ryan

Director of Corporate Development

APPLICATION FOR APPROVAL OF TRANSFER AND EXERCISE OF COMMON CARRIER OR CONTRACT RIGHTS

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of	Ryan Movin	g, LLC		RECEI ARY -6
	(Applicant/Transf	eree-Buyer)		一种
for the approval of t	he transfer and to exc	reise the right		-6 AMID:
as acommon - co	ontract)	lescribed at Docket		RECEIVED 2015 HAY -6 AM 10: 16 2ECRETARY'S BUREAU
No	, Folder No	, issued to		
(Transfe	itorage Inc of Pittsb eror – Seller)	-		
for transportation of	household (persons – house	hold goods)		
	E INSTRUCTIONS		ETING APPLIC	CATION
1Ryan M (Full and Correc	Ioving, LLC t Name of Applicant	Transferee)	·	
2. same (Trade Name, If	Any)			
The trade name	has(has or has not)	been registered with	the Secretary of	the Commonwealth
(Date)		f stamped registration	on form.)	
3604 State Ro	oute 130siness Street Address	2)		P. O. Box, If Any)
(60	ismess street Address	5)	(1	. O. Box, II Ally)
_Trafford	Westmorela	ndPA		724-640-4817
(City)	(County)	(State)	(Zip)	(Telephone)
4. Applicant's attor	ney (for this applicati	on) is:		
(Name)		(Address)	(Tel	ephone)

5.	Any docu	ments should be mai	led to:	
	Transfered	e:Ryan Movi	ng, LLC - ATTN: James	P. Ryan, 501 State Route 130, Trafford,
	PA 15085	5 (Name)		(Address)
			4 .	rgh – ATTN: Erik T. Ryan, PO Box U,
	11 Will, 1 2	(Name)		(Address)
6.	Applicant	does not (does or does not)	hold Pa. P. U. C. authority	under Docket Number
	۸			on or contract)
7.		does not(does or does not)		merce Commission authority at Docket
8		is (check one):	·	
	2.	Individual.		
		Partnership. Must	attach a copy of the partner	ship agreement (unless a copy is presently
		on file with PUC),	and list names and addresse	es of partners below (use additional sheet if
		necessary).		
	(Name	2)	(Address	(i)
		Corporation. Organ	nized under the laws of the	state of
		and qualified to do	business in Pennsylvania b	y registering with the Secretary of the
		Commonwealth on		_(Attach copy of Certificate of
		Incorporation or Au	athority and statement of ch	narter purpose). Include as an attachment a
		list of corporate off	icers and their titles and the	e names, addresses and number of shares
		held by each stockh	older.	

9. If applic	ant, its stockholder or partnership members are in control of or affiliated with any other
carrier, s	state name of carrier(s), Docket Number(s) and nature of control or affiliation.
10. Applica	int proposes to acquireall_(PA PUC A84252) of the operating rights now held feror. (all or part)
Attach	a sheet describing rights to be transferred to applicant and rights to be retained by transferor.
if any.	If any rights are to be omitted give reasons.
11. The rea	son for the transfer isdissolution of Ryan Moving & Storage Inc of
Pittsbu	rgh
-	
12a. The foll	owing must be attached:
<u> </u>	Sales Agreement
4	List of equipment to be used to render service. (Summarized by type)
	Operating authority to be transferred/retained.
	Statement of Financial Position
VI)	Statement of unpaid business debts of transferor and how they will be satisfied.
	Statement of Safety Program.
	Statement of transferce's experience.
b. Attach t	he following, as appropriate (check those attached):
	Partnership Agreement
	Trade Name registration certificate.
	Certificate of Incorporation. (Pa. Corporations only)
	Cartificate of Authority (Parrier (aut of state) Comments
	Certificate of Authority. (Foreign (out-of-state) Corporations only).

		List of Corporate officers and stockholders. (Corporations only)
		Copy of short form certificate showing date of death of transferor and name of
		executor/administrator/administratrix.
13.	Transfer	or attests that all General Assessments and fines are paid, and agrees to continue to render
	the servi	ce which is to be transferred until this application is approved, whereupon transferor will
	surrende	r said certificate or permit for cancellation.
14.	Transfer	ee agrees to assume and pay any General Assessments that may be made against transferor
	as a com	mon carrier for any and all operating periods up to the actual date of the transfer.
	WHERE	FORE, Transferee and Transferor request that the Commission grant the Transfer.
	Transfer	ce sign here: 4-29-15 (Each Partner Must Sign) (Date)
	(Corpora	
	, ,	
	Transfer	or sign here:
	(Corpora	te Seal)
		, ··

APPLICATION VERIFICATION

I/We hereby state that the statements made in the application are true and correct to the best of my/our knowledge, information and belief.

The undersigned understand(s) that false statements herein are made subject to the penalties of 18 Pa. C. S. Section 4904 relating to Unsworn Falsification To Authorities.

TRANSFEROR (SELLER)

(Print Name)

Ryan Moving & Storage Inc of Pittsburgh by Erik T. Ryan, President

ERIK TRYAN	1- Welling	4/29/15
(Print Name)	(Signature)	(Date)
(Print Name)	(Signature)	(Date)
(Print Name)	(Signature)	(Date)
<u>FRANSFEREE</u> (BU	YER)	
Ryan Moving, LLC	by James Ryan, Owner	7
JAMES P RY	1AN Some PKg	m 4.29-15
(Print Name)	(Signature)	(Date)
Print Name)	(Signature)	(Date)

If the Applicant is a sole-proprietor, he/she must complete and sign the Application Verification form. If the application is for a partnership, all partners to the partnership agreement must sign this form. If the Applicant is incorporated, the President or Secretary must sign this form.

(Date)

(Signature)

VERIFIED STATEMENT OF APPLICANT

THE FOLLOWING INFORMATION IS REQUIRED BY THE COMMISSION TO DETERMINE THE APPLICANT'S FITNESS TO OPERATE. STATEMENTS SHOULD BE TYPED OR PRINTED. ILLEGIBLE STATEMENTS WILL DELAY YOUR APPLICATION.

Ryan Moving, LLC			
	Legal Name of Applicant		
	Trade Name, if any		
501 State Route 130	Trafford	PA	15085
Street Address (principal place of business)	City or Municipality	State	Zip Code

The Verified Statement of the Applicant is more or less a business plan, or your proposal for providing the transportation service for which you are making application. Prior to deciding to make application for operating authority from the Public Utility Commission, you likely gave much consideration to the manner in which you would operate the business in order that you could provide satisfactory service to your customers and so that you could make a reasonable profit. As part of the application process, you must provide the Commission with your proposal to provide the transportation service.

At minimum, the Verified Statement of the Applicant should include a discussion of the numbered items listed below and on the following pages. You are encouraged to provide as much information as possible about the particular subject as is necessary to fully explain your plan. If you fail to provide sufficient information about the subjects listed below, it may cause the review of your application to be delayed until you provide the necessary information. If you need more space to provide your explanation, please attach additional pages that list the appropriate item by number.

1. Identify the person making the Verified Statement on behalf of the applicant. If the applicant is a sole proprietor making the statement, this will be the same information as provided above. If an employee/officer of applicant is making the statement, give name, title, business address and telephone number, and indicate that the applicant's directors/owners/partners/etc. have authorized the witness to speak for the business.

James P. Ryan, Owner, Ryan Moving, LLC

2. List the applicant's affiliation (owner, manager, controls) with any other carrier, with the description of affiliation.

Agent for Allied Van Lines

3. Describe your business experience, particularly any experience relating to the operation of a transportation service. You may also include an explanation of education or training that you believe may be relevant.

Over 30 years direct experience in the transportation and storage of household goods across the United States. Vice-President, Operations for 15 years.

4. Describe your facilities, record maintenance plan and your communication network. Please include a description of your physical location, to include the office area, office machines that will be utilized, and the facility to house vehicles. Household goods in use carriers should include a description of their storage facilities, if applicable. Please include an explanation of your plan to maintain records required by the PUC, as well as normal business records. In regard to your communication network, please explain how you will receive customer requests for transportation, how you will dispatch the vehicles to fulfill the request, and how you will maintain continuous communication with your drivers. Finally, please state your intended business hours.

The main office is located at 501 State Route 130, Trafford, PA 15085. The office is approximately 2,600 square feet. All administrative operations will transpire within this location. The warehouse is located at 500B – Jayhawk Drive, Jeannette, PA 15644. The warehouse is 16,200 square feet and will accommodate parking for the equipment listed within this application. All household goods are placed within vaults. All inventories, deliveries, HHG for storage, Bill of Lading, and/or claims are documented at time of service. The disposition of each shipment will be housed at the Trafford location. All requests for transportation are either account related or COD. When a request for a move occurs, it generates a sales call. Upon booking a move, operations will establish communication with the shipper to review dates, the assigned crew, and any other special items that may need to be addressed. Upon the day of the move, the driver reports to dispatch for final instructions. Each crew is assigned a cell phone for communication throughout the day. The intended business hours will be M-F from 8:00-5-00, Saturdays by appt.

5. Please state the number of employees you intend to use, along with a description of their duties. Please explain why that number of employees is appropriate to provide reasonable and efficient service to the geographical territory you will be serving. (Do not address drivers in your explanation about this item; drivers are addressed separately in item # 6).

Office personnel will include approximately five (5) people: Owner, sales, accounting (billing), receptionist, dispatch.

6. Please state the number of drivers you intend to use or hire in your business and explain why that number of drivers is appropriate for the size of the geographical territory you will be serving. In addition, please explain:

Currently, four (4) CDL drivers and three (3) under CDL will be employed. Due to population and business size, the current number of drivers will be able to provide reasonable and efficient service to our customers.

- a. Your hiring standards for drivers: Per Allied Van Lines.
- b. Your system to ensure prospective drivers will be subject to a criminal background check: Internal policy for Ryan Moving and requirement of Allied Van Lines.
- c. Your driver training program: Safety and training program through Allied Van Lines.
- d. Your system for ensuring that your drivers are properly licensed at all times: Internal policy for Ryan Moving and requirement of Allied Van Lines.
- e. Your system to ensure that all drivers will be subject to a criminal background check every two years: Requirement of Allied Van Lines.
- f. Your policies regarding alcohol and drug use by your drivers. Zero tolerance per internal policy for Ryan Moving and requirement of Allied Van Lines.
- 7. Please state the number of vehicles you plan to use in your business and why that number is appropriate to provide reasonable and efficient service to the geographical territory you will be serving. If you have already obtained vehicles for your business, please list them in the chart below. Taxicabs and limousines may not be used if the vehicle's age is greater than eight model years.

<u>YEAR</u>	<u>MAKE</u>	<u>MODEL</u>	SEATING CAPACITY	VEHICLE ID#
1995	GMC	Straight Truck	3	20082
1999	Chevy	Pack	3	P3
1989	International	Straight Truck	3	20236
2007	Freightliner	Straight Truck	3	20431
2000	International	Straight Truck	3	21425
1995	International	Straight Truck	3	22127
1993	International	Straight Truck	3	22132
2000	Freightliner	Tractor	2	32847
1990	International	Tractor	2	33014
2006	Freightliner	Tractor	2	32944
2000	Kentucky	Trailer		60776
1996	Kentucky	Trailer		72912
1996	Kentucky	Trailer		72868
1985	Great Dane	Trailer		60547

- 8. Describe your vehicle safety program. Please include the following in your explanation:
 - a. Your periodic vehicle maintenance plan: Daily preventative maintenance by the driver. Ant discrepancies found are noted on a maintenance request form. Upon receipt of request form, maintenance takes care of request. Through Allied Van Lines, quarterly inspections are performed on each vehicle. In addition, there is the annual state inspection.
 - b. Your system for ensuring your vehicles will continuously comply with Pennsylvania's equipment standards (67 Pa. Code, Chapter 175) that are applicable to the type of vehicles used in your business: Per maintenance plan.
 - Your system for ensuring your vehicles will maintain compliance with the PUC's requirements for
 passenger service at 52 Pa. Code, Section 29.403 (applicable to passenger applicants only). Not
 applicable.
 - d. Your system for replacing vehicles once they are greater than eight model years in age in compliance with 52 Pa. Code, Section 29.314(d) (applicable to taxicabs) or 52 Pa. Code, Section 29.333(e) (applicable to limousines). Not applicable.
 - e. Your system for ensuring the filing of an annual vehicle list (taxicabs and limousines). Not applicable.
 - f. Your system for ensuring your vehicles will comply with the requirements of 49 CFR Parts 393 and 396, as adopted by the PUC at 52 Pa. Code, Chapter 37 (applicable to HHG applicants). Per maintenance plan.
- 9. Please explain what steps you have taken to determine if you can obtain and pay the premiums to maintain insurance coverage for the proposed number of vehicles for your business.

Pre-approval application from Mover's Choice Insurance and Duncan Insurance

10. Please describe your customer service standards. Within your description, please explain:

transportation business can provide reliable service to the public in a safe manner.

- a. Your plan to inform customers of the procedures for filing complaints with the PUC: Each customer is given a disclosure at time of sales estimate. Each is disclosure is explained to and acknowledged by the customer.
- b. Your intended customer complaint resolution procedure. Upon notification of claim, the customer is contacted and a claim file is established. All claims are resolved within 30 days.

11. Criminal Record. Have you, any members (if LLC or LLP), shareholders, or officers (corporations) been convicted of a misdemeanor or felony for which you remain subject to supervision by a court or correctional institution?

YESX NO
Financial Data. In addition to demonstrating your technical fitness, you must also demonstrate that you possess the
financial fitness to provide the proposed transportation service. Therefore you must complete both parts of the
"Statement of Financial Position", which follows this page. The first part is the Balance Sheet. You need only
provide the applicable information. The second part of the Statement of Financial Position is the Projected Income
Statement. The projection is your estimation of expected revenues and specific expenses for one year. You should
use the projected information, along with the financial data reported on your balance sheet to help you determine if
the proposed business can be feasible. Please feel free to also provide clarification information with your
"Statement of Financial Position", which explains why you believe you have sufficient funds to ensure your

Verification of State	ement
The undersigned deposes and says that he/she is authorized to ar forth therein are true and correct to the best of his/her knowledge, informs false statements herein are made subject to penalties of 18 Pa. C. S. Sectionauthorities. (Signature)	ation, and belief. The undersigned understands that
James P. Ryan, Owner	(Date)
(Name and Title, printed or typed)	

Statement of Financial Position (Balance Sheet) As of (date) May 4, 2015 (New Company)

<u>ASSETS</u>

Current Assets	145.000	
Cash	145,000	
Accounts Receivable Notes Receivable		
Other Current Assets (specify)	·····	
Total Current Assets		145000
Tangible Assets		
Motor Vehicle Equipment	75000	75000
Less: Accumulated Depreciation		
•		
Building and Structures		
Less: Accumulated Depreciation -	_	
Office Equipment		
Less: Accumulated Depreciation -		
2-000 7.5-00.000.000	=	
Land		
Investments and Funds (specify)		
Intangible Assets		
Other Assets (advances and idle equipment - specify)		
TOTAL ASSETS	_	220000
<u>LIABILITIES</u>		
Current Liabilities (Due within one year of date)	·	
Accounts Payable		
Notes Payable		
Equipment Obligations		
Other Liabilities (Attach schedule)		
Total Current Liabilities		
Long Term Liabilities (Due after one year of date)		
Accounts Payable		
Notes Payable		
Equipment Obligations	75000	
Other Liabilities (Attach Schedule)	· · · · · · · · · · · · · · · · · · ·	
Total Long Term Liabilities		
TOTAL LIABILITIES		75000
NET WORTH (Partnerships and individuals, only)	nau	145000
OWNER'S EQUITY (Corporations only)		
Capital Stock		
Additional Paid-in Capital		
Retained Earnings		
Less: Treasury Stock	=	
Total Owner's Equity		
TOTAL LIABILITIES & OWNER'S EQUITY		75000

STATEMENT OF FINANCIAL POSITION One Year Projected Income Statement

<u>REVENUE and GAINS</u>	
Operating Revenue	1,400,000
Net Revenue from non-carrier operations	400,000
Dividend and interest revenues	
Other non-operating revenue	
Gains	
Total Revenue and Gains	1,800,000
<u>EXPENSES</u>	
Equipment Maintenance and Garage Expense	14,000
Insurance Expense	25,000
Employee Salaries	100,000
Supervisory Salaries	
Officer Salaries	
Fuel Expense	20000
Purchased Transportation (Lease Expense)	
Materials and Supplies Expense	7,000
General Office Expense	
Advertising Expense	15,000
Telephone Expense	2,000
Accounting Expense	
Legal Expense	
Uncollectible Revenue	2,000
Depreciation Expense	······································
Amortization	
Operating Taxes and Licenses	15,000
Rent Expense	60,000
Loss	
Total Operating Expenses and Losses	260,000
Net Income Before Taxes	1,540,000
Provision for Income Taxes	as est. by PA and IRS
Net Income (Loss)	····

PENNSYLVANIA DEPARTMENT OF STATE BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATION

Entity #: 4328542
Date Filed; 02/03/2015
Effective Date: 02/05/2015
Pedro A. Cortés
Acting Secretary of the Commonwealth

Certificate of Organization Domestic Limited Liability Company (15 Pa.C.S. § 8913)

Names James P Ryan		····································		Document will be ret name and address yo	
Address				the left.	
604 State Route	State	Zip Code			
Trafford	PA	15085			
		·			
'tue+ ee					·
: \$125.00					•
12 - 12 - 14 - 14 - 14 - 14 - 14 - 14 -					
ompliance with the re mize a limited liabili			iting to certifica	ate of organization),	the undersigned desiring
·	 	<u></u>			<u> </u>
 The name of the company" or al 		company (designato	r is required, i.e	e., "company", "limi	ted" or "limited liability
Ryan Moving	•				
		ability company's init wider and the county		ffice in this Commo	nwealth or (b) name of its
(a) Number and	Street	City	State	Zip	County
604 State Ro	ute 130	Trafford	PA	15085	Westmoreland
4	1.10	1000 11 11		,	
	mmercial Regist	ered Office Provider			County
<u>c/o:</u>					
			·		
3. The name and a	ddress, including	street and number, i	f any, of each o	rganizer is (all organ	nizers must sign on page 2
i Name	,		Address		
ा → James P Ryai	1		604 State	Route 130 , Traffo	rd , Westmoreland , P
			United Sta	ites , 15085	-
					•
!	·		· · · · · · · · · · · · · · · · · · ·		
J :					
					ľ
4. Strike out if ind	•	my-is-to-be-evidenced			

PENN File: February 3, 2015

7.	(month date year hour, if any)	month			02/05/2015 5:36 PM					
			date	year	hour, it	any		·		
	Strike out if inapplicable:The-company restricted professional service(s):	/ (5-0-145	ercee-pr	oressiona		-organize	a- 		ewing	
8, 1	For additional provisions of the certificate, if any, attach an 8½ x 11-sheet.									

James P Ryan Signature

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF STATE

APRIL 30, 2015

TO ALL WHOM THESE PRESENTS SHALL COME, GREETING:

I DO HEREBY CERTIFY THAT,

Ryan Moving LLC

is duly organized as a Pennsylvania Limited Liability Company under the laws of the Commonwealth of Pennsylvania and remains subsisting so far as the records of this office show, as of the date herein.

I DO FURTHER CERTIFY THAT, This Subsistence Certificate shall not imply that all fees, taxes, and penalties owed to the Commonwealth of Pennsylvania are paid.



IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the Seal of the Secretary's Office to be affixed, the day and year above written.

Acting Secretary of the Commonwealth

Redus C. Contés

Certification Number: 12607195-1

Verify this certificate online at http://www.corporations.state.pa.us/corp/soskb/verify.asp

SALES AGREEMENT

THIS SALES AGREEMENT dated this 297 day of April 2015.

THIS AGREEMENT between Ryan Moving and Storage, Inc of Pittsburgh (Ryan Pittsburgh) and Ryan Moving LLC (Ryan LLC), collectively the Parties ("Parties"), sets forth the terms and conditions agreed to by the Parties regarding the sale and transfer of PA PUC Rights being more specifically identified as PA PUC #A84252. This agreement shall be governed by the laws of the County of Westmoreland in the Commonwealth of Pennsylvania.

As part of this transfer, **Ryan Pittsburgh** will participate with **Ryan LLC** in the application process for *Approval for Transfer & Exercise of Common Carrier or Contract Rights (Revision 11/13)* as set forth by the PA PUC.

The signatories below warrant and represent that they have the competent authority on behalf of their respective entities to enter into the obligations set forth in this Agreement.

RYAN PITTSBURGH: 4/29/15 Date:	(Signature)
Name:	Erik T. Ryan
Title:	President, Ryan Moving & Storage, Inc. of Pittsburgh
RYAN LLC:	
4-29-15 Date:	(Signature)
Name:	James P. Ryan (Printed)

Member, Ryan Moving, LLC

Title:

Ryan Moving, LLC 1004 SR 130 Trafford, PA 15085



Secretary of the P.U.C. P.O. Box 3265 Harrisburg, PA

17105 - 3265

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