

MICHAELS MOVING & STORAGE

KRIS ECKERL

126 SNOWSHOE DR

DINGMANS FERRY PA 18328

RECEIVED

JUN 06 2015

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

Michaels Moving & Storage

EXCEPTIONS

RECEIVED

JUN 06 2015

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

To whom it may concern,

Enclosed in this packet is information regarding the request for a license, to move household goods in Pennsylvania, from the Public Utility Commission.

Exception (1) is in regard to the decision of Law Judge Eranda Vero, in Docket# A-2014-2429336 page 8, "needs standard". I have enclosed census information for pike county. Michaels Moving & Storage has joined the Pike County Chamber of Commerce, which we are currently the only moving company located in pike county that is a current member of the chamber. Included is a letter from a local broker, Weichert Realtors, expressing their desire to recommend Michaels Moving & Storage to their clients. We also have our business cards on display in four local real estate offices in Pike County for interstate moves.

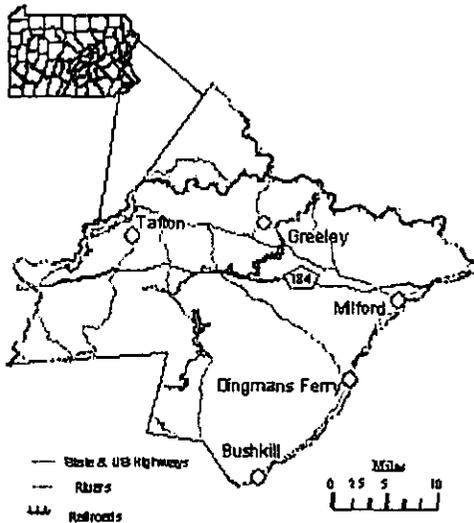
Exception (2) is in regard to the decision of Law Judge Eranda Vero, in Docket# A-2014-2429336 page 8 "financial fitness standard". I have enclosed a small business expense report for the next 12 months which also list rates. When a license is finally granted, a intrastate tarriff will be published with these rates. Also enclosed is information from my credit lines of available funds to operate the business successfully.

sincerely



# Pike County Profile

April 2015



Population <sup>1</sup>	County	Pennsylvania
Total Population	56,591	12,773,801
Male	28,330	6,242,340
Female	28,261	6,531,461
Population by Race		
White	90.4%	83.2%
Black	6.2%	11.5%
Other	3.4%	5.3%
Hispanic Origin (all races)	9.8%	6.3%
Population by Age		
Ages 0-14	9,019	2,234,011
Ages 15-19	4,052	847,160
Ages 20-34	7,815	2,490,871
Ages 35-49	11,020	2,408,185
Ages 50-64	13,624	2,702,244
Ages 65 and Older	11,061	2,091,330

<sup>1</sup> U.S. Census Bureau - 2013 Population Estimates

Online Job Postings <sup>1</sup>	County	Pennsylvania
March 2015	180	231,011
March 2014	139	208,522
Over-the-Year Volume Change	41	22,489
Over-the-Year Percent Change	29.5%	10.8%

<sup>1</sup> The Conference Board Help Wanted OnLine™ (HWOL)

Labor Force <sup>1</sup>	County	Pennsylvania
Civilian Labor Force	25,300	6,375,000
Employed	23,700	6,039,000
Unemployed	1,600	336,000
Unemployment Rate	6.4%	5.3%

<sup>1</sup> Preliminary March 2015 - Seasonally Adjusted

Income	County	Pennsylvania
Per Capita Personal Income <sup>1</sup>	\$37,976	\$45,083
Total Personal Income (in thousands) <sup>1</sup>	\$2,160,814	\$575,424,657
Median Household Income (2012 dollars) <sup>2</sup>	\$58,474	\$52,267
Median Family Income (2012 dollars) <sup>2</sup>	\$67,239	\$65,980

<sup>1</sup> Bureau of Economic Analysis - 2012  
<sup>2</sup> U.S. Census Bureau - 2008-2012 American Community Survey



Major Employers <sup>1</sup>
DELAWARE VALLEY SCHOOL DISTRICT
WOODLOCH PINES INC
WALLENPAUPACK AREA SCHOOL DIST
WAL-MART ASSOCIATES INC
PIKE COUNTY
EAST STROUDSBURG AREA SCHOOL DIST
THE LODGE AT WOODLOCH
HEMLOCK FARMS COMMUNITY ASSOCIATION
PRICE CHOPPER OPERATING CO OF PA
PROGRESSIVE HEALTH OF PA INC

<sup>1</sup> 2nd Quarter 2014

Center for Workforce Information & Analysis  
 651 Boas Street  
 Room 220  
 Harrisburg, PA 17121-0001  
 877-4WF-DATA  
[www.paworkstats.pa.gov](http://www.paworkstats.pa.gov)

Employment and Wages by Industry Sector <sup>1</sup>					
	NAICS Industry Sector	Employer Units	Employment	County Wage	PA Wage
	Total, All Industries <sup>2</sup>	1,017	10,467	\$30,672	\$49,077
11	Agriculture, Forestry, Fishing and Hunting	N/A	N/A	N/A	\$30,760
21	Mining	4	50	\$38,340	\$78,194
22	Utilities	7	26	\$48,975	\$103,368
23	Construction	108	272	\$35,190	\$56,834
31-33	Manufacturing	22	158	\$42,028	\$56,703
42	Wholesale Trade	25	93	\$55,612	\$72,528
44-45	Retail Trade	131	1,869	\$22,450	\$25,767
48-49	Transportation and Warehousing	27	167	\$19,194	\$41,323
51	Information	10	84	\$51,039	\$69,170
52	Finance and Insurance	43	182	\$46,488	\$80,733
53	Real Estate and Rental and Leasing	40	134	\$23,980	\$51,219
54	Professional and Technical Services	72	216	\$42,825	\$82,864
55	Management of Companies and Enterprises	N/A	N/A	N/A	\$115,092
56	Admin/Support, Waste Mgmt/Remediation Svcs	39	120	\$28,886	\$32,307
61	Educational Services	9	64	\$16,941	\$53,338
62	Health Care and Social Assistance	150	1,059	\$32,390	\$45,099
71	Arts, Entertainment, and Recreation	28	348	\$22,903	\$29,964
72	Accommodation and Food Services	114	2,096	\$18,936	\$16,235
81	Other Services, except Public Administration	114	955	\$22,085	\$29,246
99	Unclassified	0	0	\$0	\$0
	Federal Government	18	211	\$59,128	\$68,134
	State Government	12	208	\$51,996	\$54,668
	Local Government	40	2,127	\$44,359	\$46,453

<sup>1</sup> 2013 Annual Average  
<sup>2</sup> Total includes Private, Federal, State and Local Government

Average Annual Wages by Major Occupational Group <sup>1</sup>			
SOC Code	Major Occupational Group	County Wage	PA Wage
00-0000	Total, All Occupations	\$35,190	\$45,280
11-0000	Management Occupations	\$74,090	\$115,750
13-0000	Business and Financial Operations Occupations	\$72,930	\$68,080
15-0000	Computer and Mathematical Occupations	\$55,180	\$75,830
17-0000	Architecture and Engineering Occupations	\$66,510	\$74,500
19-0000	Life, Physical, and Social Science Occupations	\$63,720	\$67,860
21-0000	Community and Social Services Occupations	\$46,640	\$41,130
23-0000	Legal Occupations	\$89,940	\$100,700
25-0000	Education, Training, and Library Occupations	\$50,220	\$56,170
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	\$34,170	\$50,010
29-0000	Healthcare Practitioners and Technical Occupations	\$77,670	\$71,340
31-0000	Healthcare Support Occupations	\$25,420	\$27,470
33-0000	Protective Service Occupations	\$36,970	\$41,800
35-0000	Food Preparation and Serving Related Occupations	\$22,240	\$21,620
37-0000	Building and Grounds Cleaning and Maintenance Occupations	\$24,120	\$26,710
39-0000	Personal Care and Service Occupations	\$23,590	\$24,030
41-0000	Sales and Related Occupations	\$26,460	\$38,780
43-0000	Office and Administrative Support Occupations	\$29,310	\$34,660
45-0000	Farming, Fishing, and Forestry Occupations	\$38,800	\$29,800
47-0000	Construction and Extraction Occupations	\$39,430	\$46,190
49-0000	Installation, Maintenance, and Repair Occupations	\$34,520	\$43,080
51-0000	Production Occupations	\$32,060	\$36,610
53-0000	Transportation and Material Moving Occupations	\$30,150	\$33,650
55-0000	Military Specific Occupations	N/A	N/A

<sup>1</sup> May 2013 Occupational Employment Survey

# Pike County (Matamoras), Penn.

Population (2010): 57,369

Population (2005): 54,000

Inbound income per cap. (2010): \$26,200

Outbound income per cap. (2010): \$21,000

Non-migrant income per cap. (2010): \$24,000

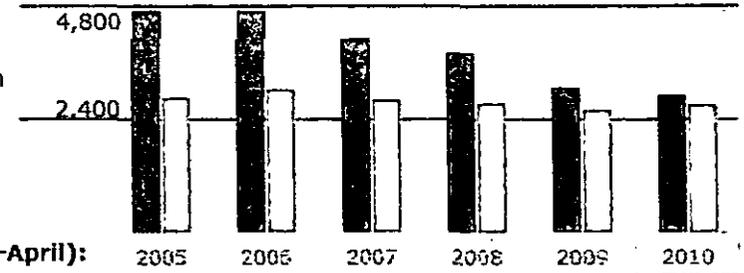
Hide Lines

✖ Clear

🔗 Share

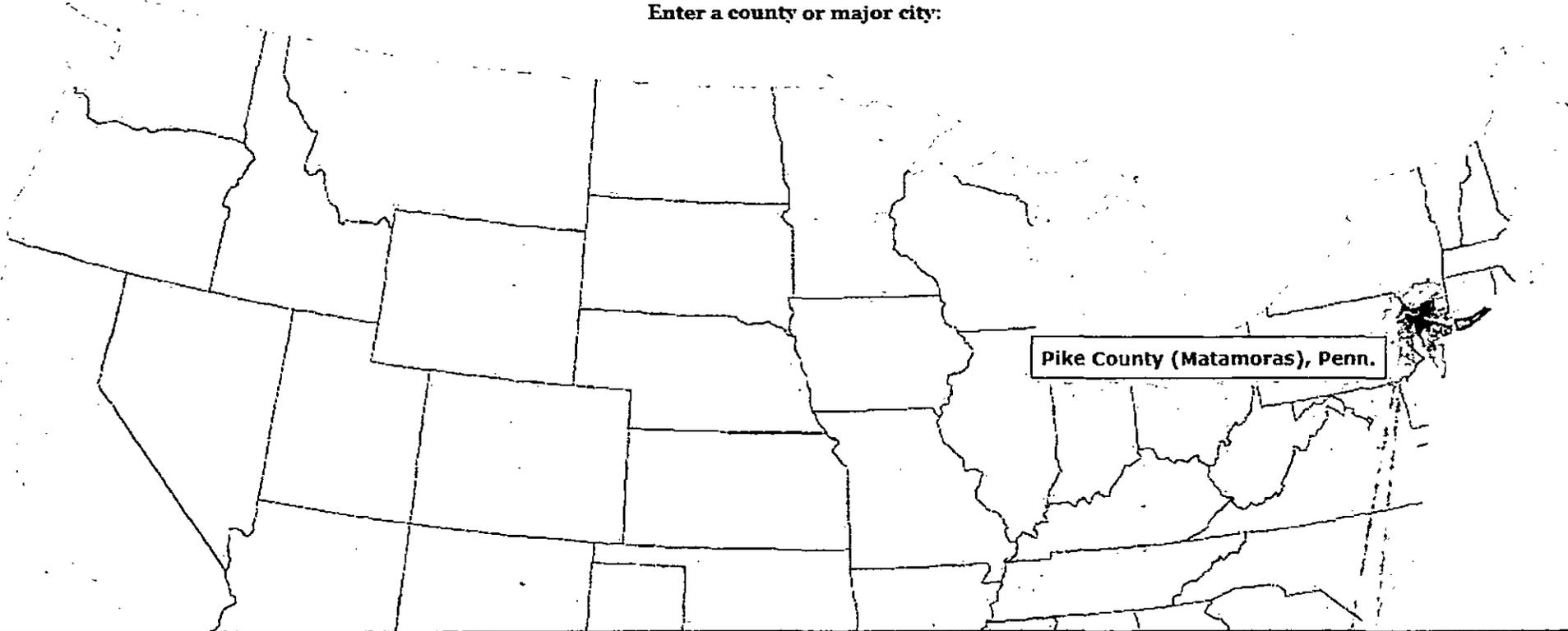
Inbound migration

Outbound migration



Select year (April-April):

Enter a county or major city:



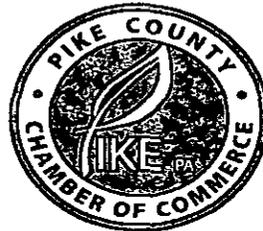
Pike County (Matamoras), Penn.

# Pike County Chamber of Commerce

MEMBER

## Michaels Moving & Storage

The mission of the Pike County Chamber is to accelerate business growth in Pike County, Pennsylvania, by representing business in promoting economic development while preserving and enhancing our community's quality of life, by providing value-added programs and benefits to promote membership and to help members achieve success and by building partnerships and coalitions for business to effectively work with community, government and educational organizations in the shaping of public policy.



*Philly Viscardo*  
Philly Viscardo, President

Membership Expires: 6/30/2016



**Ruffino Real Estate**

406 W. Harford St.

Milford, PA 18337

570-296-7570 - 800-969-7570

Fax: 570-296-7571

[Weichert@RuffinoRealEstate.com](mailto:Weichert@RuffinoRealEstate.com)

[www.RuffinoRealEstate.com](http://www.RuffinoRealEstate.com)

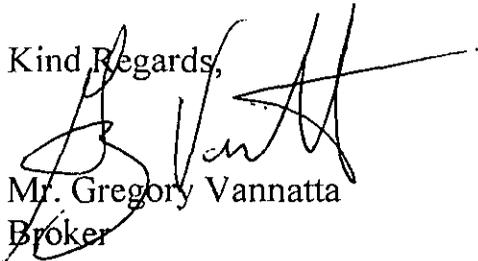
May 28, 2015

To whom it may concern:

This letter is to confirm that we are currently limited with moving and storage companies to offer our current and future clients, in the Milford, Pike County, PA area especially, those looking to move within the state.

Therefore, due to the lack of and/or quality of the current moving companies, we welcome the idea of being able to offer the services of Michaels Moving & Storage to our clients as part of our suggested new homeowner services.

Kind Regards,



Mr. Gregory Vannatta

Broker

# MICHAELS MOVING & STORAGE

	<u>PENNSYLVANIA</u>	<u>INTERSTATE</u>	<u>TOTAL</u>
<b>INCOME</b>	65,250.00 *	20,000.00 **	85,250.00
<b>EXPENSES</b>			
Truck Rental	6,075.00	1,350.00	7,425.00
Truck Mileage	1,250.00	1,000.00	2,250.00
Fuel	2,250.00	2,000.00	4,250.00
Labor	9,000.00	800.00	9,800.00
Insurance	1,200.00	0.00	1,200.00
Supplies	250.00	150.00	400.00
Boxes	900.00	200.00	1,100.00
Credit Card Service Fees	2,000.00	125.00	2,125.00
Home Office	1,500.00		1,500.00
Advertising	1,750.00	250.00	2,000.00
Travel(Hotel&Meals)	0.00	1,000.00	1,000.00
<b>TOTAL</b>	<u>26,175.00</u>	<u>6,875.00</u>	<u>33,050.00</u>
 <b>NET PROFIT</b>	 <u><u>39,075.00</u></u>	 <u><u>13,125.00</u></u>	 <u><u>52,200.00</u></u>

## MOVING RATES

	<u>PA</u>	
Truck	50.00 x8 hrs	=400
Driver	40.00 x8 hrs	=320
Asst. 1	30.00 x8 hrs	=240
Asst. 2	30.00 x8 hrs	=240
Fuel/Boxes/Packing	31.25 x8 hrs	=250
<b>TOTAL</b>		<b>1450</b>

\*1450x45 trips=\$65,250

## INTERSTATE WEIGHT & MILES

\*\*10,000 lbs @ \$1.0 per mile  
x 2 trips = \$20,000

NOTE: Some local moves will be calculated by weights plus mileage, but will closely compare to the hourly rates.

**WELLS FARGO CASH BACK VISA SIGNATURE® CARD**



**VISA**

Account Number  
Statement Billing Period  
Page 1 of 2

Ending in 6318  
04/08/2015 to 06/08/2015

**Balance Summary**

Previous Balance	\$862.50
- Payments	\$100.00
- Other Credits	\$0.00
+ Cash Advances	\$0.00
+ Purchases, Balance Transfers & Other Charges	\$302.07
+ Fees Charged	\$0.00
+ Interest Charged	\$0.00
= New Balance	\$1,064.57

24-Hour Customer Service: 1-866-229-8633  
TTY for Hearing/Speech Impaired: 1-800-419-2265  
Outside the US Call Collect: 1-925-825-7600  
Wells Fargo Online®: wellsfargo.com

Send General Inquiries To:  
PO Box 10347, Des Moines IA, 50306-0347

Revolving Line Of Credit \$8,000 Available Revolving Line Of Credit \$6,935

Detach and mail with check payable to Wells Fargo

Account Number 6318  
New Balance \$1,064.57  
Minimum Payment \$22.00  
Payment Due Date 06/02/2015

YKG 95

Amount Enclosed

\$

WELLS FARGO CARD SERVICES  
PO BOX 6412  
CAROL STREAM IL 60197-6412

KRIS G ECKERL  
126 SNOWSHOE DR  
DINGMANS FERRY PA 18328-4042

479284  
MSP 267

Check here and see reverse for address and/or phone number correction.

Information de credito: Review. Informacion de credito sobre su cuenta y sus gastos de tarjetas de credito. Usted tiene el derecho a cuestionar la exactitud de la informacion reportada por nosotros al escribir a la siguiente direccion: P.O. Box 14517, Des Moines IA, 50306-3517. En su carta, deberá describir la informacion especifica que sea incorrecta o en disputa, y fundamentar cualquier disputa con documentación de respaldo. Si considera que se trata de informacion relacionada con el robo de identidad, deberá enviarnos una denuncia de robo de identidad correspondiente.



Account Number: 4211  
 New Balance: \$2,060.62  
 Minimum Payment Due: \$41.00  
 Payment Due Date: May 22, 2015

First National Bank Omaha  
 P.O. Box 2557  
 Omaha, NE 68103-2557

Make checks payable to First National Bank Omaha  
 Autopay - Do Not Pay

2253

KRIS G ECKERL  
 126 SNOWSHOE DR  
 DINGMANS FERRY PA 18328-4042

24641  
 0104



Change of Address? If yes, please complete reverse side.



PLEASE DETACH HERE AND RETURN TOP PORTION WITH YOUR PAYMENT

Platinum Edition® Visa®

Account Number:  
 4211

Page 001 of 002



Account Summary

Previous Balance ..... \$2,321.65  
 Payments ..... -\$100.00  
 Other Credits ..... -\$192.72  
 Purchases ..... +\$15.00  
 Balance Transfers ..... +\$0.00  
 Cash Advances ..... +\$0.00  
 Fees Charged ..... +\$0.00  
 Interest Charged ..... +\$16.69  
**New Balance ..... \$2,060.62**

Statement Closing Date ..... 04/27/15  
 Days in Billing Cycle ..... 32

Total Credit Limit ..... \$4,700.00  
 Available Credit ..... \$2,639.00  
 Cash Limit ..... \$950.00  
 Available Cash ..... \$950.00



Payment Information

New Balance ..... \$2,060.62  
 Minimum Payment Due ..... \$41.00  
 Past Due Amount ..... \$0.00  
 Payment Due Date ..... May 22, 2015

**Late Payment Warning:** If we do not receive your minimum payment by the date listed above, you may have to pay a late fee of up to \$37 and your APRs may be increased to a Penalty APR of up to 29.99%.

**Minimum Payment Warning:** If you make only the minimum payment each period, you will pay more in interest and it will take you longer to pay off your balance. For Example:

If you make no additional charges using this card and each month you pay	You will pay off the balance shown on this statement in about	And you will end up paying an estimated total of
Only the minimum payment	12 years	\$3,519
\$65	3 years	\$2,340 (Savings \$1,179)

KRIS ECKERL

Member Since 2013 Account number ending in: 7249

Billing Period: 04/11/15-05/12/15

How to reach us

HHonorscard.accountonline.com

1-866-517-7795

PO BOX 6500 SIOUX FALLS, SD 57117-6500

**Minimum payment due:** \$89.42  
**New balance:** \$5,026.44  
**Payment due date:** 06/08/15

**Late Payment Warning:** If we do not receive your minimum payment by the date listed above, you may have to pay a late fee of up to \$35 and your APRs may be increased up to the variable Penalty APR of 29.99%.

**Minimum Payment Warning:** If you make only the minimum payment each period, you will pay more in interest and it will take you longer to pay off your balance. For example:

If you make no additional charges using this card and each month you pay...	You will pay off the balance shown on this statement in about...	And you will end up paying an estimated total of...
Only the minimum payment	18 year(s)	\$10,089
\$170	3 year(s)	\$6,120 (Savings=\$3,969)

For information about credit counseling services, call 1-877-337-8187.

Your next AutoPay payment of \$89.42 will be deducted from your bank account on 06/08/2015. Please note that the next AutoPay payment may be reduced if you have made additional payments or received any credits during the current billing cycle.

**Account Summary**

Previous balance	\$4,513.90
Payments	-\$78.96
Credits	-\$0.00
Purchases	+\$552.08
Cash advances	+\$0.00
Fees	+\$0.00
Interest	+\$39.42

**New balance** \$5,026.44

**Credit Limit**

Revolving Credit limit	\$11,800
Includes \$2,800 cash advance limit	
Available Revolving credit	\$6,773
Includes \$2,800 available for cash advances	

**Save time and money with Citi™ Price Rewind**

**You Buy, We Track, You Save**

Buy what you want now and let us help you get a lower price later.

Terms Apply

» Visit [citipricerewind.com](http://citipricerewind.com)

A new, improved Citi Price Rewind site

- Mobile-friendly
- Easier navigation
- Enhanced view of your price tracking and refunds

FGEN010815

**Hilton HHonors™ Bonus Points**



**1,693**

**Earned this billing cycle**

» Visit [HHonors.com](http://HHonors.com), or call 1-800-HHonors to check your point balance.

706422

KRIS ECKERL  
 Account Number: 5575  
 April 11 - May 10, 2015

**Account Information:**  
 www.bankofamerica.com

**Mail billing inquiries to:**  
 Bank of America  
 P.O. Box 982235  
 El Paso TX 79998-2235

**Mail payments to:**  
 Bank of America  
 P.O. Box 15019  
 Wilmington DE 19886-5019

**Customer Service:**  
 1.800.421.2110

(1.800.346.3178 TTY)

Payment Information	
New Balance Total .....	\$407.06
Current Payment Due .....	\$25.00
<hr/>	
Total Minimum Payment Due .....	\$25.00
Payment Due Date .....	6/7/15
<p><b>Late Payment Warning:</b> If we do not receive your Total Minimum Payment by the date listed above, you may have to pay a late fee of up to \$35.00 and your APRs may be increased up to the Penalty APR of 29.99%.</p> <p><b>Total Minimum Payment Warning:</b> If you make only the Total Minimum Payment each period, you will pay more in interest and it will take you longer to pay off your balance. For example:</p>	
<p>If you make no additional charges using this card and each month you pay</p>	<p>You will pay off the balance shown on this statement in about</p>
<p>Only the Total Minimum Payment</p>	<p>18 months</p>
<p>If you would like information about credit counseling services, call 1-866-300-5238.</p>	

Account Summary	
Previous Balance .....	\$428.47
Payments and Other Credits .....	-25.00
Purchases and Adjustments .....	0.00
<b>Fees Charged</b> .....	<b>0.00</b>
<b>Interest Charged</b> .....	<b>3.59</b>
<hr/>	
New Balance Total .....	\$407.06
Total Credit Line .....	\$3,300.00
Total Credit Available .....	\$2,892.94
Cash Credit Line .....	\$1,000.00
Portion of Credit Available for Cash .....	\$1,000.00
Statement Closing Date .....	5/10/15
Days in Billing Cycle .....	30

**Transactions**

Transaction Date	Posting Date	Description	Reference Number	Account Number	Amount	Total
<b>Payments and Other Credits</b>						
05/07	05/07	BA ELECTRONIC PAYMENT	2330	5575	-25.00	-25.00
<b>Interest Charged</b>						
05/10	05/10	INTEREST CHARGED ON PURCHASES		5575	3.59	
05/10	05/10	INTEREST CHARGED ON BALANCE TRANSFERS		5575	0.00	
05/10	05/10	INTEREST CHARGED ON DIR DEP&CHK CASHADV		5575	0.00	

continued on next page...

I hereby certify that I have this day served a true copy of the foregoing document upon the parties, listed below, in accordance with the requirements of § 1.54 (relating to service by a party).

Secretary  
Pa. Public Utility Commission  
P.O. Box 3265  
Harrisburg, PA 17105-3265  
Served U.S. Postal Service

Richard T Mulcahey Jr, Esquire  
Schubert Gallagher Tyler & Mulcahey  
121 South Broad Street 20th Floor  
Philadelphia Pa 19107-4533  
215.569.3535  
Representing Matheson Transfer Co & Cadden Bros.Moving  
Served U.S. Postal Service

J W McGrath Executive Director  
Pennsylvania Moving & Storage Associates  
C/O JWM Associates  
PO BOX 526  
Marlboro Nj 07746  
732.890.8563  
Served U.S. Postal Service

DATED THIS 5th  
day of June  
2015

Kris Eckerl

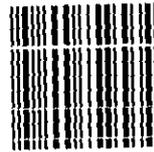


**RECEIVED**

JUN - 6 2015

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

EK857623897US



U.S. POSTAGE  
PAID  
DINGMANS BERRY, PA  
18328  
JUN 06, 15  
AMOUNT

\$16.95

00051398-07

1007

17105

6/8/2015 8:38:18 A

External Carrier: EXPRESS

Floor:

Agency PUC

When used internationally  
affix customs declarations  
(PS Form 2976, or 2976A).

To PUC



CMPC

RECEIVED

JUN 08 2015

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU



EK857623897US

CUSTOMER USE ONLY

FROM: (PLEASE PRINT) PHONE: 517-832-7777  
Kris Eckert  
126 Shrewsbury Lane  
Dingmans Ferry PA 18328

PAYMENT BY ACCOUNT (if applicable)

DELIVERY OPTIONS (Customer Use Only)

- SIGNATURE REQUIRED Note: The mailer must check the "Signature Required" box if the mailer: 1) Requires the addressee's signature; OR 2) Purchases additional insurance; OR 3) Purchases COD service; OR 4) Purchases Return Receipt service. If the box is not checked, the Postal Service will leave the item in the addressee's mail receptacle or other secure location without attempting to obtain the addressee's signature on delivery.
  - No Saturday Delivery (delivered next business day)
  - Sunday/Holiday Delivery Required (additional fee, where available)
  - 10:30 AM Delivery Required (additional fee, where available)
- \*Refer to USPS.com or local Post Office for availability.

TO: (PLEASE PRINT) PHONE: \_\_\_\_\_  
Secretary  
Pa. Public Utility Commission  
P.O. Box 3265  
Harrisburg, PA  
ZIP + 4\* (U.S. ADDRESSES ONLY)  
17105-3265

- For pickup or USPS Tracking™, visit USPS.com or call 800-222-1811.
- \$100.00 insurance included.

ORIGIN (POSTAL SERVICE USE ONLY)

<input type="checkbox"/> 1-Day	<input type="checkbox"/> 2-Day	<input type="checkbox"/> Military	<input type="checkbox"/> DPO
PO, ZIP Code 18328	Scheduled Delivery Date (MM/DD/YY) 6-8-15	Postage \$16.95	
Date Accepted (MM/DD/YY) 6-6-15	Scheduled Delivery Time <input type="checkbox"/> 10:30 AM <input type="checkbox"/> 3:00 PM <input type="checkbox"/> 12 NOON	Insurance Fee \$	COD Fee \$
Time Accepted 10:30 AM <input type="checkbox"/> AM <input type="checkbox"/> PM	10:30 AM Delivery Fee \$	Return Receipt Fee \$	Live Animal Transportation Fee \$
Weight 2 lbs. 2 oz.	<input type="checkbox"/> Flat Rate \$	Sunday/Holiday Premium Fee \$	Total Postage & Fees \$16.95
Acceptance Employee Initials			

DELIVERY (POSTAL SERVICE USE ONLY)

Deliver/Attempt (MM/DD/YY) 6/7/15	Time <input checked="" type="checkbox"/> AM <input type="checkbox"/> PM	Employee Signature C.S.
Deliver/Attempt (MM/DD/YY)	Time <input type="checkbox"/> AM <input type="checkbox"/> PM	Employee Signature

WRITE FIRMLY TO MAKE ALL COPIES LEGIBLE.