# BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of <u>Alfa Energy, LLC</u>, for approval to offer, render, furnish, or supply electricity or electric generation services as a <u>Broker/Marketer engaged in the business of supplying electricity</u> to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

# 1. IDENTIFICATION AND CONTACT INFORMATION

a. **IDENTITY OF THE APPLICANT**: Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

Alfa Energy, LLC 440 North Wells, Suite 640 Chicago, Illinois 60654 www.alfaenergygroup.com Phone: (888) 859-5226

b. PENNSYLVANIA ADDRESS / REGISTERED AGENT: If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

National Registered Agents, Inc. 116 Pine Street Suite 320 Harrisburg, PA 17101 Phone: (717) 234-6004

c. REGULATORY CONTACT: Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

Kenan Kreso, President Alfa Energy, LLC 440 North Wells, Suite 640 Chicago, Illinois 60654 Phone: (888) 859-5226 Fax: (312) 488-4622 kenan@alfa-energy.com

**d. ATTORNEY**: Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

M. Scott Leoanrd Leonard Law Firm 542 S. Dearborn St., 10<sup>th</sup> Floor Chicago, Illinois 60605 Phone: (312) 748-7447

Fax: (312) 278-0850 scott@sleonardlaw.com e. CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: Provide the name, title, address, telephone number, FAX number, and e-mail of the person and an alternate person responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Electric Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed EGSs.

Kenan Kreso, President Alfa Energy, LLC 440 North Wells, Suite 640 Chicago, Illinois 60654 Phone: (888) 859-5226 Fax: (312) 488-4622 kenan@alfa-energy.com

#### Alternate Contact:

M. Scott Leonard Leonard Law Firm 542 S. Dearborn St.,10<sup>th</sup> Floor Chicago, IL 60605 Phone: (312) 348-7447 Fax: (312) 278-0850

scott@leonardlaw.com

# 2. BUSINESS ENTITY FILINGS AND REGISTRATION

a.	FICTITIOUS NAME: (Select appropriate statement and provide supporting documentation as listed.)
	The Applicant will be using a fictitious name or doing business as ("d/b/a")
	Provide a copy of the Applicant's filing with Pennsylvania's Department of State pursuant to 54 Pa. C.S. §311, Form PA-953.
	or
	X The Applicant will not be using a fictitious name.
b.	BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS: (Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)
	<ul> <li>The Applicant is a sole proprietor.</li> <li>If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa.</li> </ul>
	C.S. §4124 relating to Department of State filing requirements.
	Or  The Applicant is a:
	domestic general partnership (*) domestic limited partnership (15 Pa. C.S. §8511)

domestic limited liability partnership (15 Pa. C.S. §8201)
foreign limited liability general partnership (15 Pa. C.S. §8211) foreign limited liability limited partnership (15 Pa. C.S. §8211)
<ul> <li>Provide proof of compliance with appropriate Department of State filing requirements as indicated above.</li> </ul>
<ul> <li>Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.</li> </ul>
- Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
<ul> <li>* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.</li> </ul>
or
The Applicant is a:
domestic corporation (15 Pa. C.S. §1308) foreign corporation (15 Pa. C.S. §4124) domestic limited liability company (15 Pa. C.S. §8913) X foreign limited liability company (15 Pa. C.S. §8981) Other (Describe):
<ul> <li>Provide proof of compliance with appropriate Department of State filing requirements as indicated above.</li> </ul>
- See Attachment 2.b for documentation.
<ul> <li>Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.</li> </ul>
Applicant was organized under the laws of State of Illinois. See Attachment 2.b for documentation.
- Give name and address of officers.
Kenan Kreso, President Alfa Energy, LLC 440 North Wells, Suite 640 Chicago, Illinois 60654  Damir Ahmovic, Vice-President 29 Kingfield Road London W5 1LD
UK Elvin Ahmovic, Vice-President Haven House 1 Haven Green London W5 2UU UK

# AFFILIATES AND PREDECESSORS (both in state and out of state) 3.

	(both in state and out or state)
a.	<b>AFFILIATES:</b> Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.
	The Applicant does not have any affiliates.
b.	<b>PREDECESSORS</b> : Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.
	The Applicant does not have any predecessors.
	4. <u>OPERATIONS</u>
a.	APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)
	<u>Definitions</u>
	<ul> <li>Supplier – an entity that sells electricity to end-use customers utilizing the jurisdictional transmission and distribution facilities of an EDC.</li> <li>Aggregator - an entity that purchases electric energy and takes title to electric energy as an intermediary for sale to retail customers.</li> <li>Broker/Marketer - an entity that acts as an intermediary in the sale and purchase of electric energy but does not take title to electric energy.</li> </ul>
	The Applicant is presently doing business in Pennsylvania as a
	municipal electric corporation electric cooperative local gas distribution company provider of electric generation, transmission or distribution services broker/marketer engaged in the business of supplying electricity services Other; Identify the nature of service being rendered.
	or
	X The Applicant is not presently doing business in Pennsylvania.
b.	APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a (may check multiple):
	Generator of electricity

Supplier of electricity

	Aggregator engaged in the business of supplying X Broker/Marketer engaged in the business of supp X Check here to verify that your organization you be making payments for customers.  Electric Cooperative and supplier of electric power Other (Describe):	plying electricity services  n will not be taking title to the electricity nor will
C.	PROPOSED SERVICES: Describe in detail the elect Applicant proposes to offer.	tric services or the electric generation services which the
	Electricity procurement and demand response.	
propos	<b>PROPOSED SERVICE AREA:</b> Check the box of each esto provide service.	ch Electric Distribution Company for which the Applicant
	Citizens' Electric Duquesne Light Met-Ed PECO Penelec Penn Power	Pike PPL UGI Utilities Wellsboro West Penn  X Entire Commonwealth of PA
d.	CUSTOMERS: Applicant proposes to provide service	es to:
	Residential Customers Small Commercial Customers - (25 kW and L Residential and Small Commercial as Mixed RESIDENTIAL AND/OR SMALL COMMERC X Large Commercial Customers - (Over 25 kW) Industrial Customers Governmental Customers All of above Other (Describe):	Meter <u>ONLY (CANNOT BE TAKEN WITH</u>
e.	<b>START DATE:</b> Provide the approximate date date the Approximate date date date date date date date d	plicant proposes to <u>actively market</u> within the
	The Applicant proposes to actively market on the date	e of application.

# 5. **COMPLIANCE**

**a. CRIMINAL/CIVIL PROCEEDINGS:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

Applicant has not been the defendant of a criminal or civil proceeding within the last five years.

**b. SUMMARY:** If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

Not applicable.

c. CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. If the Applicant has no actions or complaints to list, explicitly state such.

Applicant has no actions or complaints to report.

**d. SUMMARY:** If applicable; provide a statement as to the resolution or present status of any actions listed above.

Not applicable.

# 6. PROOF OF SERVICE

(Example Certificate of Service is attached at Appendix C)

**a. STATUTORY AGENCIES:** Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 1102 300 North Second Street Harrisburg, PA 17101 Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

b. EDCs: Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Electric Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each EDC is as follows.

#### **West Penn**

Legal Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689

### **Duquesne Light**

Regulatory Affairs Duquesne Light Company 411 Seventh Street, MD 16-4 Pittsburgh, PA 15219

## Met-Ed, Penelec, and Penn Power:

Legal Department First Energy 2800 Pottsville Pike Reading PA, 19612

### Citizens' Electric Company:

Citizens' Electric Company Attn: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837

#### Wellsboro Electric Company:

Wellsboro Electric Company Attn: EGS Coordination 33 Austin Street P. O. Box 138 Wellsboro, PA 16901

See attached Certificate of Service.

#### PECO:

Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

#### PPL:

Legal Department
Attn: Paul Russell
PPL
Two North Ninth Street
Allentown, PA 18108-1179
UGI:
UGI Utilities, Inc.

Attn: Rates Dept. – Choice Coordinator 2525 N. 12th Street, Suite 360 Post Office Box 12677 Reading, Pa 19612-2677

Pike County Light & Power Company: Director of Customer Energy Services Orange and Rockland Company 390 West Route 59 Spring Valley, NY 10977-5300

# 7. FINANCIAL FITNESS:

oth is.	her instrument to ensure its financial responsibilities and obligations <b>as an EGS.</b> Therefore, the Applicant
	Furnishing the <b>original</b> of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$250,000.
	Furnishing the <b>original</b> of another initial security for Commission approval, to ensure financial responsibility.

a. BONDING: In accordance with 66 Pa. C.S. Section 2809(c)(1)(i), the Applicant is required to file a bond or

- X Filing for a modification to the \$250,000 requirement and furnishing the **original** of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$10,000. Applicant is required to provide information supporting an amount less than \$250,000. Such supporting information must include indication that the Applicant will not take title to electricity and will not pay electricity bills on behalf of its customers. Further details for modification may be described as well.
  - At the conclusion of Applicant's first year of operation it is the intention of the Commission to tie security bonds to a percentage of Applicant's gross receipts resulting from the sale of generated electricity consumed in Pennsylvania. The amount of the security bond will be reviewed and adjusted on an annual basis.
  - Example version of a bond and letter of credit are attached at Appendix D & E, Applicant's security must follow language from these examples.

- Any deviation from these examples must be identified in the application and may not be acceptable to the Commission.

Not applicable, since Applicant is not applying as an EGS.

- b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS: Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
  - Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
  - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)
  - Applicant's accounting statements, including balance sheet and income statements for the past two years.
  - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
  - A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
  - Audited financial statements exhibiting accounts over a minimum two year period.
  - Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.

See Attachment 7.b. for documentation.

**c. SUPPLIER FUNDING METHOD:** If Applicant is operating as anything other than **Broker/Marketer only**, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

Not applicable as Alfa Energy is applying as a Broker/Marketer.

**d. BROKER PAYMENT STRUCTURE:** If applicant is a broker/marketer, explain how your organization will be collecting your fees.

Fees will be collected as in two possible ways:

- Commission adder on unit price that will be paid by suppliers
- Direct fee to client
- **e. ACCOUNTING RECORDS CUSTODIAN**: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Christopher Riser, Partner 1010 Jorie Blvd, STE 120 Oak Brook, IL 60523-4448 T: 630 990 8855

F: 630 990 8872 c.reiser@wwhaack.com

f. TAXATION: Complete the <u>TAX CERTIFICATION STATEMENT</u> attached as Appendix F to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

See attached, Alfa Energy's completed Tax Certification Statement.

# 8. <u>TECHNICAL FITNESS:</u>

To ensure that the present quality and availability of service provided by electric utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a. **EXPERIENCE**, **PLAN**, **STRUCTURE**: such information may include:
  - Applicant's previous experience in the electricity industry.
  - Summary and proof of licenses as a supplier of electric services in other states or jurisdictions.
  - Type of customers and number of customers Applicant currently serves in other jurisdictions.
  - Staffing structure and numbers as well as employee training commitments.
  - Business plans for operations within the Commonwealth.
  - Documentation of membership in PJM, ECAR, MAAC, other regional reliability councils, or any other membership or certification that is deemed appropriate to justify competency to operate as an EGS within the Commonwealth.
  - Any other information appropriate to ensure the technical capabilities of the Applicant.

Applicant was organized under the laws of the State of Illinois on March 10, 2010, and has been operating as such since that date. Applicant is an energy brokerage company that specializes in offering the most competitive utility prices by procuring electricity and natural gas through their close business relationship with suppliers in the region. Applicant will provide business to business sales with a focus on the higher energy consumers in the small to medium enterprise area and lower energy consumers in the industrial and commercial area. Applicant will have the ability to make offers available through a team of highly experienced and knowledgeable energy brokers, dedicated to meet client needs. Applicant has the experience and technical abilities to source utility quotations, advise clients on the market conditions and implement desired contracts.

Applicant's current licensure and operations in the State of Illinois, State of New Jersey and the State of New York, dealing in various energy markets (major energy users, restaurants, bars, clubs, pubs, offices and general small businesses, manufacturing and production entities,

housing associations, charitable organizations, education bodies, etc.), demonstrate Applicant's ability to efficiently and effectively operate as an energy agent in the State of Pennsylvania.

#### PROPOSED MARKETING METHOD (check all that apply)

	x 000000000000000000000000000000000000	Internal – Applicant will use its own internal resources/employees for marketing  External EGS – Applicant will contract with a PUC LICENSED EGS broker/marketer  Affiliate – Applicant will use a NON-EGS affiliate marketing company and or individuals.  External Third-Party – Applicant will contract with a NON-EGS third party marketing company and or individuals  Other (Describe):
b.	DOOR	TO DOOR SALES: Will the Applicant be implementing door to door sales activities?
	□ X	Yes No
		If yes, will the Applicant be using verification procedures?
		Not applicable.
		Yes No
		If yes, describe the Applicant's verification procedures.
		Not applicable.

**c. OVERSIGHT OF MARKETING:** Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

Alfa Energy is a small team with an established client portfolio in Illinois. The clients we are looking to work with in Pennsylvania are our current clients who have come to recognize and realize the current ethical manner Alfa Energy works in. When we do expand, we will ensure that any marketers are well trained and supervised by management throughout the sales process.

**d. OFFICERS**: Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations.

**Mr. Kenan Kreso**: Alfa Energy, LLC is managed by Kenan Kreso. Mr. Kreso earned a B.S. in Economics from the University of Arizona and an MBA from the University of Delaware. Mr. Kreso began his managerial experience with Cemex Corp in Sarajevo, Bosnia & Herzegovina (BiH). Mr. Kreso was tasked with changing the Cemex strategy in BiH from dealing with wholesalers to retail operations in BiH. Mr. Kreso started at Cemex as office manager and was promoted to Director of BiH operations after one year. Mr. Kreso held his employment at Cemex for two years.

After Cemex, Mr. Kreso took over as Director of BiH for Alfa Energy Ltd. Alfa Energy Ltd. entered as a start-up in BiH and had Mr. Kreso manage their operations from the beginning. Mr. Kreso helped implement Alfa Energy Ltd.'s mission statement while educating employees on the U.K. energy industry and helping employees in the sales aspect of the business. Mr. Kreso spent two

years with Alfa Energy Ltd. in BiH. (Please see the Alfa Energy LLC website for more information regarding that company: http://www.alfa-energy.com)

FERC	FILING: Applicant has:
	Filed an Application with the Federal Energy Regulatory Commission to be a Power Marketer.
	Received approval from FERC to be a Power Marketer at Docket or Case Number
Х	Not applicable

e

# 9. DISCLOSURE STATEMENT:

**Disclosure Statements:** If proposing to serve Residential and/or Small Commercial (under 25 kW) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix G to this Application.

 Electricity should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated.
 Penalties and procedures for ending contracts should be clearly communicated.

Not applicable as Applicant is applying for a license exclusively as a broker/marketer for large commercial customers (over 25 kW) and industrial customers.

# 10. <u>VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS:</u>

- **a. PJM LOAD SERVING ENTITY REQUIREMENT:** As a prospective EGS, the applicant understands that those EGSs which provide retail electric supply service (i.e. takes title to electricity) must provide either:
  - proof of registration as a PJM Load Serving Entity (LSE), or
  - proof of a contractual arrangement with a registered PJM LSE that facilitates the retail electricity services of the EGS.

The Applicant understands that compliance with this requirement must be filed within 120 days of the Applicant receiving a license. As well, the Applicant understands that compliance with this requirement may be filed with this instant application.

(Select only one of the following)
 AGREED - Applicant has included compliance with this requirement in the instant application, labeled in correspondence with this section (10).
 AGREED - Applicant will provide compliance with this requirement within 120 days of receiving its license
 ACKNOWLEDGED - Applicant is not proposing to provide retail electric supply service at this time, and therefore is not presently obligated to provide such information

b. STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission.

Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 54.43, as well as any future amendments.

#### X AGREED

- **c. REPORTING REQUIREMENTS**: Applicant agrees to provide the following information to the Commission or the Department of Revenue, as appropriate:
  - Retail Electricity Choice Activity Reports: The regulations at 52 Pa. Code §§ 54.201--54.204 require that all active EGSs report sales activity information. An EGS will file an annual report reporting for customer groups defined by annual usage. Reports must be filed using the appropriate report form that may be obtained from the PUC's Secretary's Bureau or the forms officer, or may be down-loaded from the PUC's internet web site.
  - Reports of Gross Receipts: Applicant shall report its Pennsylvania intrastate gross receipts to the Commission on a quarterly and year to date basis no later than 30 days following the end of the quarter.
  - The Treasurer or other appropriate officer of Applicant shall transmit to the Department of Revenue by March 15, an annual report, and under oath or affirmation, of the amount of gross receipts received by Applicant during the prior calendar year.
  - Net Metering Reports: Applicant shall be responsible to report any Net Metering per the Standards on <a href="http://www.puc.pa.gov/consumer\_info/electricity/alternative\_energy.aspx">http://www.puc.pa.gov/consumer\_info/electricity/alternative\_energy.aspx</a>. Scroll down to the Net Metering Standards Section.
  - Applicant shall report to the Commission the percentages of total electricity supplied by each fuel source on an annual basis per 52 Pa. Code § 54.39(d).
  - Applicant will be required to meet periodic reporting requirements as may be issued by the Commission to fulfill the Commission's duty under Chapter 28 pertaining to reliability and to inform the Governor and Legislature of the progress of the transition to a fully competitive electric market.
  - X AGREED
- **d. TRANSFER OF LICENSE:** The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. Section 2809(D). Transferee will be required to file the appropriate licensing application.
  - X AGREED
- e. ASSESSMENT: The Commission does not <u>presently</u> assess Electric Generation Suppliers for the purposes of recovery of regulatory expenses; see *PPL Energyplus*, *LLC v. Commonwealth*, 800 A.2d 360 (Pa. Cmwlth. 2002).
  - X ACKNOWLEDGED

f.	<b>FURTHER DEVELOPMENTS:</b> Applicant is under a continuing obligation to amend its application substantial changes occur to the information upon which the Commission relied in approving the original filing See 52 Pa. Code § 54.34.	
	X AGREED	
g.	<b>FALSIFICATION:</b> The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to th Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification i official matters.	
	X AGREED	
h.	<b>NOTIFICATION OF CHANGE:</b> If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within twenty (20) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania See 52 Pa. Code § 54.34.	ι.
	X AGREED	
i.	<b>CEASING OF OPERATIONS:</b> Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.	
	X AGREED	
j.	<b>Electronic Data Interchange:</b> The Applicant acknowledges the Electronic Data Interchange (EDI) requirements and the relevant contacts for each EDC, as listed at Appendix J.	
	X AGREED	
k.	FEE: The Applicant has enclosed or paid the required filing fee by CERTIFIED CHECK OR MONEY ORDER in the amount of \$350.00 payable to the Commonwealth of Pennsylvania.	
	X PAYMENT ENCLOSED	
	11. <u>AFFIDAVITS:</u>	
a	APPLICATION AFFIDAVIT: Complete and submit with your filing an officially notarized Application Affidavit	

**a. APPLICATION AFFIDAVIT:** Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct.

See attached Application Affidavit.

b. OPERATIONS AFFIDAVIT: Provide an officially notarized affidavit stating that you will adhere to the reliability protocols of the North American Electric Reliability Council, the appropriate regional reliability council(s), and the Commission, and that you agree to comply with the operational requirements of the control area(s) within which you provide retail service.

See attached Operations Affidavit.

# 12. NEWSPAPER PUBLICATIONS:

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. Below is a list of newspapers which cover the publication requirements for <u>Electric Generation Suppliers</u> looking to do business in Pennsylvania.

The newspapers in which proof of publication is required is dependent on the service territories the applicant is proposing to serve. The chart below dictates which newspapers are necessary for each EDC. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

Please file with the Commission the Certification of Publication, along with a photostatic copy of the notice to complete the notice requirements.

Proof of newspaper publications must be filed with the initial application. Applicants **do not** need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

	Erie	Harrisburg		Pittsburg	Scranton		Johnstown
	Times-	Patriot-	Philadelphia	Post-	Times-	Williamsport	Tribune-
	News	News	Daily News	Gazette	Tribune	Sun-Gazette	Democrat
Citizens' Electric						Х	
Duquesne				Х			
Met Ed		X	X		Х		
PECO			Х				
Penelec	Х	Х			Х	Х	Х
Penn Power	X			Х			
Pike					Х		
PPL		X	Х		Х	Х	
UGI					Х		
Wellsboro						Х	
West Penn		Х		Х		Х	Х
Entire							
Commonwealth	X	X	Х	Х	Х	X	Х

Not applicable, as Applicant is applying only as a broker/marketer and not as an EGS.

# 13. SIGNATURE

Applicant: Alfa Energy, LLC

By: \_\_\_\_\_\_

Title: \_\_\_\_\_President

# 14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections are complete.

Applicant: Alfa Energy, LLC

	Signature	
	Filing Fee	
	Application Affidavit	
Jse	Operations Affidavit	
Applicant's Use	Proof of Publication	
Appl	Bond or Letter of Credit	
	Tax Certification Statement	And delegated the same of the
	Commonwealth Department of State Verification	
	Certificate of Service	
	<u> </u>	

PUC Secretary's Bureau Use

#### Attachment 2.b.

Provide proof of compliance with appropriate Department of State filing requirements as indicated above.

Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.

Applicant is organized under the laws of the State of Illinois and a copy of the Articles of Organization are attached. Also attached is a copy of Alfa Energy's Application for Registration – Foreign Limited Liability Company, and Docketing Statement DSCB:15-134A.

Illinois Form LLC-5.5 Limited Liability Company Act FILE # 03245071 **Articles of Organization** FILED Secretary of State Jesse White Filing Fee: \$500 Department of Business Services MAR 11 2010 Limited Liability Division Expedited Fee: \$100 Jesse White www.cyberdriveillinois.com HAB Approved By: Secretary of State

Limited Liability Company Name: <u>ALFA ENERGY LLC</u>

Address of Principal Place of Business where records of the company will be kept:
 1427 W ELMDALE AVE #3B

CHICAGO, IL 60660

- 3. Articles of Organization effective on the filing date.
- 4. Registered Agent's Name and Registered Office Address:

KENAN KRESO 1427 W ELMDALE AVE APT 3B CHICAGO, IL 60660-2444

COOK

- Purpose for which the Limited Liability Company is organized:
   "The transaction of any or all lawful business for which Limited Liability Companies may be organized under this Act."
- The LLC is to have perpetual existence.
- 7. The Limited Liability Company has management vested in the member(s).

KRESO, KENAN 1427 W ELMDALE AVE APT 3B, CHICAGO, IL 60660

8. Name and Address of Organizer

I affirm, under penalties of perjury, having authority to sign hereto, that these Articles of Organization are to the best of my knowledge and belief, true, correct and complete.

Dated: MARCH 11, 2010

KENAN KRESO 1427 W ELMDALE AVE APT 3B CHICAGO, IL 60660

This document was generated electronically at www.cyberdriveillinois.com

# LEONARD LAW FIRM

542 S. Dearborn Street, 10<sup>th</sup> Floor Chicago, Illinois 60605 www.sleonardlaw.com

Telephone:

312.348.7447

M. Scott Leonard

Facsimile:

312,278,0850

Attorney at Law

Email:

scott@sleonardlaw.com

Admitted in Florida and Illinois

May 8, 2015

Department of State Corporations Bureau P.O. Box 8722 Harrisburg, PA 17105-8722

Re: Alfa Energy LLC - Application for Registration of Foreign LLC

Dear Sir or Madam:

Enclosed please find the following items necessary to process Alfa Energy LLC's Application for Registration in the Commonwealth of Pennsylvania:

- 1) Completed form, "Application for Registration Foreign"
- 2) Docketing Statement, Form DSCB:15-134A
- 3) Check for the \$250.00 filing fee made payable to the Commonwealth of Pennsylvania

If there are any questions, please contact me.

Sincerely,

s/M. Scott Leonard

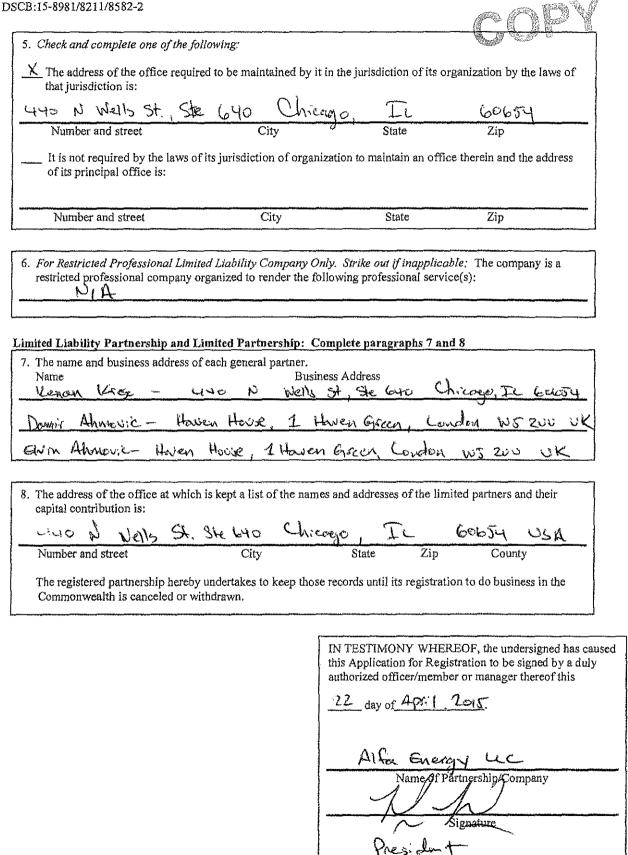
M. Scott Leonard

Encls.



# PENNSYLVANIA DEPARTMENT OF STATE CORPORATION BUREAU

Application for Registration (15 Pa.C.S.)  Registered Limited Liability General Registered Limited Liability Limite Limited Partnership (§ 8582) Limited Liability Company (§ 898)	al Partnership (§ 8211) ed Partnership (§ 8211)
Alfa Energy LC  Address 440 N. Wells St. Ste 640  City State Zip Code  Chicago Ti Goldsy	Document will be returned to the name and address you enter to the left.
Fee: \$250  In compliance with the requirements of the applicable provision register to do business in this Commonwealth, hereby states that:	as (relating to registration), the undersigned, desiring t
1. The name of the limited liability company/limited liability partner which it is formed:  ALFA ENERGY UC — Co	rship/limited partnership in the jurisdiction in
2. The name under which the limited liability company/limited liability register and do business in this Commonwealth is:  A-LFA ENERGY LLL	partnership/limited partnership proposes to
3. The name of the jurisdiction under the laws of which it was organ Jurisdiction: COOK-TL Date of Formation: 3-11-2010.	ized and the date of its formation:
4. The (a) address of its initial registered office in this Commonweal office provider and the county of venue is:  (a) Number and street  City  Sta	
(b) Name of Commercial Registered Office Provider National Registered Agents Tuc	County DAUPHIN





epartments of State and Revenue	BUREAU USE ONLY: Dept. of State Entity #
ne (1) required	Dept. of Rev. Box #
	Filing Period Date 3 4 5
	SIC/NAICSReport Code
heck proper box:	
ennsylvania Entities	Foreign Entities
business stock	State/Country IL/USA Date <sup>3/11/10</sup>
business non-stock professional	business
nonprofit stock	benefit
nonprofit non-stock	nonprofit  X limited liability company
statutory close	restricted professional
management	limited liability company
cooperative	business trust
insurance	
limited liability company	Other
restricted professional	
limited liability company	domestication
business trust	division consolidation
	Consolidation
1. Entity Name:	
Entity Name: Alfa Energy LLC	
Alfa Energy LLC	initial tay reports
Alfa Energy LLC  2. Individual name and mailing address responsible for	•
2. Individual name and mailing address responsible for Kenan Kreso 440 N Wells St, Ste 64	0 Chicago, IL 60654
Alfa Energy LLC  2. Individual name and mailing address responsible for	0 Chicago, IL 60654
2. Individual name and mailing address responsible for Kenan Kreso 440 N Wells St, Ste 64	0 Chicago, IL 60654
2. Individual name and mailing address responsible for Kenan Kreso  Alfa Energy LLC  2. Individual name and mailing address responsible for Kenan Kreso  440 N Wells St, Ste 64  Name  Number and street  3. Description of business activity:	0 Chicago, IL 60654
2. Individual name and mailing address responsible for Kenan Kreso  Alfa Energy LLC  2. Individual name and mailing address responsible for Kenan Kreso  440 N Wells St, Ste 64  Number and street  3. Description of business activity:	0 Chicago, IL 60654
2. Individual name and mailing address responsible for Kenan Kreso 440 N Wells St, Ste 64 Name Number and street  3. Description of business activity: Energy Consultant  4. Specified effective date, if any:	Chicago, IL 60654  of City State Zip  EIN (Employer Identification Number), if any:
2. Individual name and mailing address responsible for Kenan Kreso 440 N Wells St, Ste 64 Name Number and street  3. Description of business activity: Energy Consultant  4. Specified effective date, if any:	O Chicago, IL 60654 et City State Zip
Alfa Energy LLC  2. Individual name and mailing address responsible for Kenan Kreso  440 N Wells St, Ste 64  Name  Number and street  3. Description of business activity: Energy Consultant  4. Specified effective date, if any:	Chicago, IL 60654  of City State Zip  EIN (Employer Identification Number), if any:
Alfa Energy LLC  2. Individual name and mailing address responsible for Kenan Kreso  440 N Wells St, Ste 64  Name  Number and street  3. Description of business activity: Energy Consultant  4. Specified effective date, if any:	Chicago, IL 60654  of City State Zip  EIN (Employer Identification Number), if any:
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# Section 6.a. and 6.b. CERTIFICATE OF SERVICE

On this the 8th day of May, 2015, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as an Electric Broker/Marketer and all attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom, upon the following:

> Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 1102 300 North Second Street Harrisburg, PA 17101

#### West Penn

Legal Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689

#### **Duquesne Light**

Regulatory Affairs **Duquesne Light Company** 411 Seventh Street, MD 16-4 Pittsburgh, PA 15219

#### Met-Ed, Penelec, and Penn Power:

Legal Department First Energy 2800 Pottsville Pike Reading, PA 19612

#### Citizens' Electric Company

Attn: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837

#### Wellsboro Electric Company

Attn: EGS Coordination 33 Austin Street P. O. Box 138 Wellsboro, PA 16901

Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

#### PECO:

Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

#### PPL:

Legal Department Attn: Paul Russell PPL Two North Ninth Street Allentown, PA 18108-1179

#### UGI:

UGI Utilities, Inc. Attn: Rates Dept. - Choice Coordinator 2525 N. 12th Street, Suite 360 Post Office Box 12677 Reading, PA 19612-2677

# Pike County Light & Power Company:

Director of Customer Energy Services Orange and Rockland Company 390 West Route 59 Spring Valley, NY 10977-5300

M. Scott Leonard, Attorney for Alfa Energy, LLC

# Attachment 7.b. is a CONFIDENTIAL ATTACHMENT

and therefore is omitted as part of this e-filing but will be submitted in paper form to the Secretary's Office per the instructions.

Item A – Alfa Energy LLC is offering a service to clients as a Broker/Marketer and not actually supplying or distributing to clients.

Item B – Alfa Energy LLC is filed in Pennsylvania and the IRS as a LLC and not a corporation.

# **APPLICATION AFFIDAVIT**

State of Illinois:
ss.
County of Cook:
Kenan Kreso, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:
He is the President of Alfa Energy, LLC (Applicant);
That he is authorized to and does make this affidavit for said Applicant;
That the Applicant herein Alfa Energy, LLC has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as an electric generation supplier pursuant to 66 Pa. C.S. § 2809 (B).
That the Applicant herein <u>Alfa Energy, LLC</u> has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.
That the Applicant herein <u>Alfa Energy, LLC</u> acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.
That the Applicant herein <u>Alfa Energy, LLC</u> acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.
That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.  Signature of Affiant
Sworn and subscribed before me this 22 <sup>nd</sup> day of April, 2015.  **Gignature**  **
My notary commission expires $1000000000000000000000000000000000000$
OFFICIAL SEAL LISA DAVLIN Notary Public - State of Illinois My Commission Expires Jan 22, 2018

Section 11.b.

# OPERATIONS AFFIDAVIT

\$\$.
County of Cook:
Kenan Kreso, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:
He is the President of Alfa Energy, LLC (Applicant):

State of Illinois:

That <u>Alfa Energy</u>, <u>LLC</u>, the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency

Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly

develop from time to time in the course of doing business in Pennsylvania.

That he is authorized to and does make this affidavit for said Applicant;

That <u>Alfa Energy, LLC</u>, the Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render electric service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That <u>Alfa Energy, LLC</u>, the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 28 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28, shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional Gross Receipts and power sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

As provided by 66 Pa. C.S. §2810 (C)(6)(iv), Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

# **OPERATIONS AFFIDAVIT (Continued)**

That <u>Alfa Energy, LLC</u>, the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506, §2807 (C), §2807(D)(2), §2809(B) and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Bureau of Public Liaison or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.

gnature of Affiant

Sworn and subscribed before me this 22<sup>nd</sup> day of April, 2015.

Signature of official administering oath

My notary commission expires

OFFICIAL SEAL LISA DAVLIN Notary Public - State of Illinois My Commission Expires Jan 22, 2018

# Appendix J

# **Electronic Data Interchange and Internet Requirements**

Prior to doing business in an EDC service territory, all EGS suppliers, and any broker/marketers that wish to use the Electronic Data Interchange (EDI), must meet the EDI certification requirements of the EDC. Certification is a testing process using the Commission approved Internet protocol. To initiate this process, the EGS is encouraged to contact the EDC as early as possible after filing an application for a license with the Commission, since certification may require as many as four months to complete and customer service contract dates may not commence prior to certification. EDC requirements of new suppliers may be found on the respective EDC home web page. Pennsylvania's industry stakeholder group the Electronic Data Exchange Working Group (EDEWG) develops and maintains the EDI transactions and related business practices, which are found on the Pa. PUC website at <a href="http://www.puc.pa.gov/filing\_resources/issues\_laws\_regulations/electronic\_data\_exchange.aspx">http://www.puc.pa.gov/filing\_resources/issues\_laws\_regulations/electronic\_data\_exchange.aspx</a>. The EDEWG meets telephonically the first Thursday of each month at 2:00pm ET to discuss EDI change control requests and other issues.

To keep current with Pennsylvania EDI practices and policies, a newly licensed EGS is strongly encouraged to participate in the EDEWG by contacting the following:

#### **PA EDEWG EDI Contacts**

Entity Name	Contact Name	Telephone	Email	Preference
PA PUC	Jeff McCracken	717-783-6163	jmccracken@pa.gov	Email
PA PUC	Lee Yalcin	717-787-6723	lyalcin@pa.gov	Email
PA EDEWG LDC Co-Chair	Sue Scheetz	610-774-3616	smscheetz@pplweb.com	Email
PA EDEWG ESP Co-Chair	Matthew Sigg	713-236-4311	Matt.Sigg@Constellation.com	Email
PA EDEWG Secretary & Regional	Brandon Siegel	412-817-8004	brandon.siegel@intelometry.com	Email
EDI Change Control Manager				

# **PA EDC EDI Contacts**

Company Name	Contact Name	Telephone	Email	Preference
Citizens' Electric	John Kelchner	570-524-2231	kelchnerj@citizenselectric.com	Email
Duquesne Light Co	Supplier Service Center	412-393-6282	DLC_SSC@duglight.com	Email
FirstEnergy - Metropolitan Edison Co, Pennsylvania Electric, Penn Power, JCP&L, WPP & Potomac Edison	Supplier Support	330-761-4348	SupplierSupport@firstenergycorp.com	Email
PECO	Electric & Gas Choice Hotline	215-841-3700	egc@exeloncorp.com	Email
PPL Electric Utilities	Donna M. Hirst	610-774-6349	dmhirst@pplweb.com	None
	Susan Scheetz	610-774-3616	smscheetz@pplweb.com	Email
	Supplier Support	610-774-6396	PPLUtilitiesSupplier@pplweb.com	Email
	EDI Team	610-774-5757	EDIUtilAdm@pplweb.com	Email
UGI Utilities Inc.	EDI Technical Support	610-736-5471	edi@ugi.com	Email
Wellsboro Electric	Danette Kerestes	570-724-3516	danettek@ctenterprises.org	Email