

**BEFORE THE
PENNSYLVANIA PUBLIC UTILITY COMMISSION**

Docket No. R-00061346

Duquesne Light Company

Statement No. 7

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PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU**

Direct Testimony of Julie M. Cannell

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I. INTRODUCTION

Q. Please state your name, employer, and business address.

A. My name is Julie M. Cannell. I am the president of my own advisory firm, J.M. Cannell, Inc. My business address is P.O. Box 199, Purchase, NY 10577.

Q. Please describe your professional and educational background.

A. My firm, J.M. Cannell, Inc., provides advisory services to electric utility companies and other firms and organizations with an interest in the industry. Prior to establishing my firm in February 1997, I was employed by the New York-based investment manager, Lord Abbett & Company, from June 1978 to January 31, 1997. During my tenure with Lord Abbett, I was a securities analyst specializing in the electric utility and telecommunications services industries; portfolio manager of America's Utility Fund, an equity utility mutual fund, for which Lord Abbett was a subadvisor; portfolio manager of numerous institutional equity portfolios; and co-director of Lord Abbett's Equity Research Department. Further information on my background can be found in Exhibit JMC-1.

Q. What is the scope of your testimony in this proceeding?

A. I have been asked by the Company to discuss the perspective of investors with respect to the return on equity for Duquesne Light Company ("Duquesne Light" or "Company") in the context of the current rate case.

Q. Please summarize the key points of your testimony.

A. As my testimony will explain, investors now require a higher return when investing in the industry due to the changing nature of the industry through a

1 *hybrid deregulated structure and attendant increased risk. The investment*
2 *industry itself has undergone major changes in recent years, including a dramatic*
3 *growth in the amount of capital controlled by institutional investors and hedge*
4 *funds. Performance pressures have significantly shortened the timeframe during*
5 *which an investment must realize its expected return.*

6 In making their assessments of utility companies, credit rating agencies
7 and investors consider various factors, key among them the regulatory
8 environment. Regulators influence a utility's capital structure and returns that
9 may be earned on that capital. Those factors in turn determine a company's
10 creditworthiness as well as its ability to provide stable earnings and dividends.
11 While the credit rating agencies have mixed views on Duquesne's outlook, they
12 are universal in emphasizing the importance of the Company's rate case. All
13 three agencies noted their expectation for the proceeding to result in improved
14 cash flow. Despite that positive anticipation, however, Moody's Investors
15 Service (Moody's), Standard & Poor's (S&P), and Fitch Ratings (Fitch) all
16 specifically warn that, should the outcome be adverse, a downgrade of the
17 Company's ratings could result. Security analysts also expect a constructive
18 outcome from the case, but view the proceeding as a risk factor in their outlook.

19 In my judgment, the investment community would find an 11.75% return
20 on equity for the Company to be reasonable. Such a return level would provide
21 Duquesne Light with the necessary cash flow to improve its credit quality and
22 also meet the expectations of equity investors. Importantly, an 11.75% ROE

1 would benefit customers by strengthening the Company's finances and lowering
2 its future cost of capital.

3 **Q. Please summarize what in your experience allows you to provide testimony**
4 **about the viewpoint of investors.**

5 A. As a securities analyst, I specialized in the electric utility industry and the
6 individual companies comprising it. And as a portfolio manager, I applied that
7 knowledge, along with investment fundamentals, toward investment decisions on
8 behalf of institutions and individual investors. Moreover, I have reviewed the
9 various reports of analysts and rating agencies, which have addressed the
10 Company and its regulatory situation.

11 **Q. As an analyst or portfolio manager, did you follow the Company?**

12 A. Yes, I did. The Company's small market capitalization precluded the inclusion of
13 the stock in Lord Abbett's portfolios, but I monitored the Company as a potential
14 investment for America's Utility Fund, which did not have market capitalization
15 investment restrictions.

16 **Q. Please describe how your testimony is organized.**

17 A. There are three parts to my testimony.

18 **How Investors Evaluate Investments in Utility Companies** — This section
19 discusses why investors choose to invest in electric utilities, with particular
20 emphasis on why the regulatory climate in which the utility operates is of such
21 importance to investors. This section of the testimony also discusses why the risk
22 of investing in the electric utility industry has risen substantially in recent years
23 on an industry-wide basis and why markets today react so swiftly and strongly to

1 unfavorable news about a company. It further details the risk present in
2 distribution-only companies.

3 **Investors' Perceptions Related to the Present Proceeding** -- This section
4 reviews the investment community's perceptions of Duquesne Light and
5 Pennsylvania regulation. This review is based on a number of recent publications
6 by credit rating agencies and investment analysts discussing their perceptions of
7 the rate case and the Company's regulatory environment.

8 **Return on Equity** – This section discusses Duquesne Light's request for an
9 11.75% return on equity, which will be addressed in greater detail in testimony
10 supported by Mr. Paul Moul. My conclusion is that the Company's proposal is
11 one that investors view as important and constructive. An allowed ROE of
12 11.75% would lead to a more robust stream of earnings and cash flow, and would
13 be viewed favorably by rating agencies and the investment community at a time
14 when increased financial stability is very important to the Company.

15
16 **II. HOW INVESTORS EVALUTE INVESTMENTS IN UTILITY**
17 **COMPANIES**

18
19 **Q. Why is it important to consider the opinions of the investment community?**

20 **A.** Investors provide the capital necessary to maintain and expand the Company's
21 infrastructure, which in turn enables Duquesne Light to provide reliable service to
22 customers. The terms on which the Company is able to obtain that capital have a
23 direct and measurable impact on ratepayers and the amounts they pay for delivery

1 service. For example, if credit rating agencies such as Moody's, S&P, or Fitch
2 believe that the utility's revenues will be diminished by adverse business or
3 regulatory decisions, those rating agencies would lower their credit ratings for the
4 utility, which would raise the cost of debt. And because the cost of debt is a
5 component of the weighted average cost of capital, the increased costs of capital
6 would be passed on to ratepayers in the form of higher rates. In fact, based on
7 Duquesne Light's current debt ratings, a slight downgrade could significantly
8 increase its cost of debt, since current debt ratings are barely investment grade, as
9 will be discussed later.

10 The same is true for equity investors. If individual or institutional
11 investors believe that the return they are offered is too low in light of the risk
12 involved, they will either sell their stock or elect not to purchase the stock, which
13 generally drives the stock price down. Although lower stock prices would appear
14 at first blush to be a concern only to investors, they also affect ratepayers. When
15 a utility has to go to the equity markets to obtain capital, a low stock price
16 requires it to issue more shares of stock to obtain the same amount of money that
17 it would have received for fewer shares if the per share price had been higher.
18 Because of the resulting increase in the number of shares outstanding, more
19 dollars would have to be expended toward dividends, resulting in less retained
20 earnings for reinvestment in the company.

21 The corollary is that when investors believe they are investing in a
22 company that enjoys fair, consistent regulation and a reasonable rate of return,
23 those investors charge less for their capital. And when debt and equity investors

1 demand less for their capital, utility rates remain lower and utilities have more
2 ready access to the capital markets. Thus, a utility and its ratepayers have a
3 shared interest in meeting the expectations of investors and credit rating agencies.
4 Regulators share this interest as well, because fair treatment of one utility
5 decreases the costs of capital for all utilities in that regulatory jurisdiction.

6 **Q. Are you suggesting that the Pennsylvania Public Utility Commission should**
7 **cater to the desires of investors, who typically want the highest possible**
8 **returns?**

9 A. No. I realize that the Pennsylvania Public Utility Commission (“PUC” or
10 “Commission”) has to balance the interests of both investors, who want higher
11 returns, and ratepayers, who want lower rates. My point is that the Commission’s
12 decision on rate of return is not simply a zero-sum game. If the rate of return is
13 within a zone of reasonableness, both the utility and ratepayers win. If the rate of
14 return is set too low, both the utility and ratepayers lose because of the effect on
15 the cost of capital. The next part of my testimony is devoted to explaining why
16 that correlation of interests exists.

17 **Q. What goals lead investors to invest in electric utilities?**

18 A. *Historically, electric utilities have been regarded as investment vehicles that*
19 *provide stable performance through the ups and downs of market cycles and*
20 *changing economic conditions. Electric utilities have historically earned a*
21 *reasonable return even when conditions were not favorable for other companies.*
22 *Accordingly, electric utility stocks have been particularly valuable holdings when*
23 *conditions were not favorable to investments in more volatile industry sectors. In*

1 other words, investors might see greater returns from investment in other
2 industries when times were good, but they would lose less on electric utility
3 stocks when times were less favorable.

4 In addition, the reliability of electric utilities' earnings streams have
5 historically permitted most of the companies to continue to pay regular dividends
6 during both good and bad economic cycles. For investors with a need for regular
7 cash income, the prospect of regular dividends has been an important
8 consideration in making a decision to invest in electric utility stocks.

9 Based on these factors, investors have traditionally viewed electric utility
10 stocks as bond substitutes. In other words, electric utility stocks have provided
11 *regular cash returns in the form of dividends and the shares themselves were seen*
12 *to have a stable underlying value.* Electric utilities historically have paid out a
13 large proportion of their earnings as dividends, and their large construction
14 programs have kept them dependent on the capital markets. As a result, electric
15 utility stocks as a group have tended to move closely in line with the direction of
16 interest rates, but in an inverse relationship. That is, utility stock prices rose when
17 interest rates fell, and vice versa. These factors made electric utilities a preferred
18 investment during economic slowdowns or recessions and owning them was a
19 way of balancing the risks in a stock portfolio that included stocks in more
20 volatile industries.

21 **Q. Have the recent changes in the industry increased the risk of investing in**
22 **electric utilities?**

1 A. Yes. Investors now understand that the predictability of the electric utility
2 industry's earnings, across the sector, has been undermined by the restructuring
3 that has taken place in many parts of the country, including Pennsylvania. These
4 risks are in addition to the risks posed by technological, economic, environmental
5 and other policy changes that affect the industry. These increased risks mean that
6 investors no longer perceive electric utilities as a group as being as much the "safe
7 havens" they once were.

8 Investors' goals, however, have not fundamentally changed. They still
9 look to electric utilities primarily as defensive investments, and still look for
10 stable performance and regular dividends as the reason to invest in electric
11 utilities. But investors also understand that the investment risk in electric stocks
12 has risen significantly, and that there is more risk than before that could serve to
13 frustrate investors' goals for investing in this sector.

14 In the end, investors have a very large universe of stocks from which to
15 select; with few exceptions, they have no requirement to own electric utility
16 stocks. Consequently, investors now require a higher return for investing in the
17 electric utility industry to balance the increased risk associated with it.

18 **Q. How do these concerns affect Duquesne Light?**

19 A. Markets tend to make judgments about investment risks that apply to industry
20 sectors as a whole. Company specific risk factors are additive to sector risk. In
21 other words, investors first determine the risk involved in investing in a particular
22 sector. They then add to that sector risk the specific risks applicable to individual
23 companies.

1 **Q. Does Duquesne face additional risks as a wires-only utility?**

2 A. Yes, it does. When the Company was an integrated utility involved in the broad
3 provision of generation, transmission, and distribution services, Duquesne Light
4 was able to spread the risks involved in any of those businesses across a broader
5 base. However, as a wires-only company now, focusing on energy delivery,
6 Duquesne Light has all of its assets concentrated in a single line of business and
7 thus is fully exposed to any risks, including those pertaining to size and scope,
8 that may impact its core business. In addition, Duquesne Light can no longer
9 control the ultimate cost to the customer, because of the loss of integration. This
10 creates a greater risk that it will not be able to respond to competition.

11 **Q. Please discuss the earnings risk of being concentrated in a single line of**
12 **business.**

13 A. A single-business company would face financial exposures with which an
14 integrated company would not necessarily have to contend. One segment of the
15 business would typically be able to tap the broader financial resources of the
16 corporation when facing financial difficulty. The distribution utility may still face
17 public and political scrutiny for generation-related problems that are now beyond
18 the utility's control. The distribution utility, if it continues to have any retail
19 generation supply obligations, like Duquesne Light, is more reliant on the
20 suppliers of that power than it was when it owned and operated its own generating
21 facilities. The loss of a major supplier of generation services could pose a real
22 financial threat to the wires-only utility that could be better managed by an
23 integrated company, with a much broader base of revenues and resources. A

1 related risk is the uncertainty surrounding price recovery of power supplies
2 connected to default service obligations. In the absence of rules governing such
3 recovery, the distribution company, which is still required to serve as a provider
4 of last resort, could face extreme financial distress. An additional risk is
5 heightened economic sensitivity due to geographic concentration. As an
6 integrated company, the Company owned generation assets. During a
7 recessionary period in Pennsylvania, Duquesne Light could face a decrease in
8 load growth, or even a decline in distribution revenues. If the Company still
9 owned generation, it might have been able to offset some of that shortfall by
10 selling power into the wholesale market. As a wires-only company, Duquesne
11 Light would be exposed to the economic situation with no potential to offset it.
12 The Company is also at a disadvantage in trying to promote economic
13 development in its service territory. Without regulated generation, it has
14 considerably less flexibility in offering economic development rates to customers
15 in its service territory since competing suppliers could simply bypass the utility
16 and offer a lower price for generation that would not be burdened with a subsidy
17 for another customer.

18 **Q. Are there other risks involving single line of business concentration?**

19 A. Yes. Another set of risks pertains to advances in technology. One such issue is
20 distributed generation, which is a technology that permits power to be generated
21 on small-scale machines that can be sited near a manufacturing facility, in a
22 commercial business or even a residence. Distributed generation potentially can
23 have a serious adverse impact on a utility's delivery system because distributed

1 generation can facilitate bypass of the system. To the extent that customers see
2 distributed generation as a means of controlling their price, reliability and power
3 quality, even in areas where the utility (such as Duquesne Light) provides high
4 reliability and quality, they may choose distributed generation in an effort to take
5 more of their operations under their own control. The extent of the risk depends
6 largely on factors beyond the utility's control (economics of production and
7 installation of distributed generation, and the extent of governmental support, for
8 example), and it is unknown how many customers will choose bypass or when the
9 loss will occur. However, in light of an event such as the massive blackout of
10 August 14, 2003 and the attendant widespread concerns about system reliability,
11 the bypass risk has likely increased.

12 **Q. What other risks do you see technology posing to wires-only utilities?**

13 A. The advances in technology have made some industries less dependent on
14 geography. There will be continuing pressure to retain customers who can
15 relocate out of the utility's service area or who can take actions that are equivalent
16 to relocation. Manufacturers and commercial businesses can choose to relocate to
17 other parts of a state, or to other states or regions. Bypass may increasingly
18 become economic for these customers as well as customers who do not wish to or
19 cannot move. There will be pressure to discount prices to retain these customers.
20 Duquesne Light no longer controls the cost of power and may not be able to
21 discount enough to compete. Furthermore, the effect of lost customers is
22 exacerbated for the Company because it is a much smaller company after
23 generation divestiture and no longer has the balance sheet of an integrated

1 company on which to fall back; so its financial strength could be stretched by
2 customer loss. The Company simply has fewer units over which to spread its
3 fixed costs.

4 **Q. You've discussed the mounting risks you see a distribution company facing.**
5 **Do those risks have the potential to reduce the company's earnings and cash**
6 **flow streams and increase their volatility?**

7 A. Yes. A single line of business increases exposures to enterprise credit risk,
8 operating issues, prospective new costs, and technology issues, all of which can
9 have negative financial ramifications. Moreover, since these factors are in large
10 part beyond a company's control, the company's investors have little guidance
11 and more uncertainty. Uncertainty leads to investor concern and demands for
12 higher investment returns.

13 **Q. Please turn now to utility regulation. Why is the perception of regulatory**
14 **climate of such importance to investors?**

15 A. Equity investors today are still seeking companies that can offer stability in
16 earnings and dividends. Fixed income investors look for stable and adequate cash
17 flows to ensure payment of principal and interest when due, as indicated by stable
18 credit ratings. The ability to pay dividends and sustain credit ratings is directly
19 related to the consistency and sufficiency of a utility's earnings, which depend in
20 large part on how the utility is regulated. If there is uncertainty about whether
21 regulation will allow a utility the opportunity to earn a reasonable return in future
22 years, then that uncertainty will lead investors to avoid holding investment
23 positions in the utility, all other things being equal.

1 As a result, I believe that investors selecting electric utility stocks today
2 place a very high value on consistent and constructive regulation. And with a
3 new round of base rate case filings underway in the industry, I think it likely that
4 *the quality of regulation will receive renewed investor attention.*

5 **Q. In your experience as an analyst and portfolio manager, could a perceived**
6 **change in a company's regulatory climate affect your investment opinion?**

7 A. *Absolutely. During my tenure as an active investor, a company's regulatory*
8 *environment was a critical factor in my assessment of its investment*
9 *attractiveness. An adverse regulatory decision could be a key determinant in my*
10 *recommendation or decision to sell a stock already owned or not make an*
11 *investment in one under consideration.*

12 **Q. Who are typical investors in utility stocks?**

13 A. There are two kinds of investors: individuals, who generally seek stability and
14 income from their utility holdings, and institutions, which generally seek total
15 return (i.e., price appreciation plus dividend income) from their utility
16 investments.

17 **Q. How has the investment industry itself changed in recent years?**

18 A. In recent years, institutional investors and hedge funds have grown dramatically
19 in the amount of capital they control. This growth has had a significant impact on
20 the speed with which the market reacts to unfavorable developments. It has led
21 the market to be much more reactive and much less forgiving than it may have
22 been in the past. In the context of a regulatory decision, investors won't
23 necessarily wait, as they would have in the past, to see how the ramifications of a

1 decision might play out. Rather, they simply sell their shares if a regulator's
2 decision runs counter to their expectations.

3 **Q. What has led to that change in the market's reaction?**

4 A. The market is now heavily populated by institutional investors, who play a
5 significant role in the marketplace.

6 **Q. Why are institutional investors of such importance generally?**

7 A. Because of the sheer size of their investment positions, institutions can effectively
8 direct the course of individual securities, and sometimes can move the market as a
9 whole. Institutional investors include financial institutions such as mutual funds,
10 investment companies, insurance companies, commercial and investment banks,
11 and various types of public retirement funds. They approach the investment
12 selection process from the standpoint of a portfolio. An investment portfolio is a
13 collection of stocks selected to achieve the highest possible return within a
14 commensurate level of risk. Therefore, institutional investors keep electric
15 utilities in their portfolios only when such stocks contribute to achieving the
16 desired risk/return relationship.

17 It should be remembered that, generally, the customers of institutional
18 investors are individuals and it is they who ultimately gain or suffer loss from
19 changes in the value of the institution's investments. Anyone who has a stake in a
20 retirement plan, owns a mutual fund, or has a trust fund, for example, is directly
21 or indirectly a client of an institutional investor. But the individuals who make
22 the decisions concerning these investments are paid money managers, and how
23 they see their responsibilities to the clients they serve, and the way that their

1 performance is judged, have a great deal to do with how they react to
2 developments in the market.

3 **Q. Why are institutional investors important to Duquesne and Duquesne Light**
4 **Holdings?**

5 A. Institutional investors today hold 57% of Duquesne Light Holdings' ("DQE")
6 total common shares. Such investors warrant significant attention because they
7 can dramatically change the market for DQE's shares. Because institutional
8 investors own large blocks of shares relative to the volumes typically traded, their
9 activity in moving in or out of the company's shares is often noticeable as a
10 significant change in the price and volume of shares being traded for the
11 company. This change may be picked up by other institutional investors, by the
12 investment community in general, and eventually by individual investors. These
13 other entities will then look to see what is driving this trend in the stock and
14 whether the trend is likely to continue or disappear. If they see support for the
15 trend, they may follow the lead of the firms that initially began to move the
16 market, and by following the leaders, the late movers may further strengthen the
17 trend.

18 **Q. Why might an institutional investor choose not to hold investments in a**
19 **particular electric utility?**

20 A. Several factors might be drivers. First, institutional investors have fiduciary
21 responsibilities. For example, managers of pension assets fall under Federal
22 ERISA laws, which mandate that a portfolio manager's decisions meet the so-
23 called "prudent man" standard. That is to say, he or she is expected not to make

1 investment decisions that are unduly risky or to retain stocks that are unduly risky
2 given the investment goals of the portfolio and the function of the stock within it.

3 In addition, institutional investors have performance pressures. It is not
4 enough for stocks in a portfolio simply to increase in value. Rather, relative
5 performance is what counts. Investment performance is gauged against a market
6 proxy (such as the Standard & Poor's 500 Index) or a peer group of investors (i.e.,
7 investors with a similar style, such as value, growth, growth & income, small cap,
8 etc.). Mutual fund rating organizations such as Morningstar track and publicize
9 the relative performance for mutual funds, while various pension consultants
10 perform the same service for their client organizations.

11 **Q. Are there other reasons why an institutional investor might refrain from**
12 **making an investment in a stock like DQE?**

13 A. Yes. DQE has a thin float; that is, a relatively small amount of the company's
14 stock trades on a daily basis. During my tenure at Lord Abbett, such stocks used
15 to be called "to-whomers" when the time came to reduce a position. In other
16 words, it was easy to buy the stock, but difficult to sell on an orderly basis; there
17 wasn't necessarily a line of buyers lining up "to whom" the stock could be sold.
18 Because of that, there is vulnerability to price risk on the way out of a stock, with
19 an attendant negative impact on investment performance.

20 **Q. How thinly does DQE's stock trade?**

21 A. DQE's average daily trading volume for the last 6 months has been 513,000
22 shares. That compares to a stock like Duke Energy, for example, with average
23 daily trading volume of 3.6 million shares over the same period.

1 **Q. What happens when an institutional investor underperforms?**

2 A. The results can vary, but eventually, underperformance will result in lost business
3 and personnel changes. Mutual fund shareholders can sell their fund shares. A
4 pension plan sponsor can fire the professional investor or reduce the assets under
5 their investor's management. And, of course, poor performance also
6 disadvantages the individual, who has entrusted his monies to the institution for
7 management.

8 **Q. How long a period does an institutional investor have before performance
9 becomes an issue?**

10 A. Again, it can vary. But there is little argument that institutional investors no
11 longer have the luxury of a long time horizon in which to show performance.
12 Investors want results. And with the public visibility that investment results now
13 have (through organizations such as Morningstar and the various pension
14 consultants) and the resulting performance pressure, most investment
15 organizations are now operating with a much shorter time horizon than in years
16 past. Generally speaking, a long investment time horizon today can be as short as
17 12-18 months. So, a stock that is unlikely to perform within the prescribed time
18 horizon is usually not attractive for purchase or continued investment by an
19 institutional investor.

20 **Q. What does this mean for investments in regulated utilities specifically?**

21 A. This shortened time frame means that if there is bad news, institutional investors
22 are more likely to react quickly. In the instance of a rate proceeding, these
23 investors are unlikely to wait to see what the outcome of the next rate decision

1 will be. That would represent an opportunity cost to them. Rather, institutional
2 investors would be more prone to sell their shares on the news of an adverse
3 regulatory outcome. This would not be good for ratepayers either, for the reasons
4 discussed earlier.

5 **Q. Do all institutional investors function within the time frames you describe?**

6 A. No. There is a type of institutional investor called a hedge fund that frequently
7 buys and sells the same stock during the course of a day.

8 **Q. What impact do hedge funds have on the market in general and stocks in
9 particular?**

10 A. Their impact can be dramatic. Hedge funds are well known for trading in
11 information; their actions are frequently event-driven. Sometimes that
12 information is factual and other times it falls into the category of rumor. Because
13 investors at hedge funds have wide information networks and are in frequent
14 communication with companies and a broad range of other investors, they have
15 the ability and the power to create volatility, which in turn impacts the movement
16 of stock prices. The number of hedge funds participating in the market and the
17 funds' assets have grown exponentially in recent years—recent estimates put the
18 numbers at over 8500 firms with assets of \$1.26 trillion globally in 2005, with the
19 top 134 U.S. hedge funds' assets at almost \$631 billion, compared to 610 firms
20 with \$39 billion in assets in 1990. Thus, they have become a very strong force
21 both in the market and in stocks in which they are interested. When they like an
22 industry group or a stock, hedge funds can provide substantial support to stock
23 prices. But conversely, when they become disenchanted, their tendency is to sell

1 quickly and without remorse. Although their focus is not on contributing to
2 orderly markets, hedge funds are a formidable presence in the market place and
3 must be reckoned with.

4 **Q. Can you give an example of how hedge funds might traffic in DQE's stock?**

5 A. Yes. Investors have been aware of the current proceeding for months. Hedge
6 funds assuredly made assumptions about the details of the case, including its
7 resolution, prior to the filing. If, when the PUC's decision is ultimately
8 announced, the details fall short of those expectations, the hedge funds could put
9 significant pressure on the stock either through outright sales, or short-selling
10 (i.e., selling stock that is borrowed in anticipation that the price of the stock will
11 drop before the borrowed stock must be replaced). Hedge funds seek to get ahead
12 of the broader market and react to news before the market can. Accordingly, if
13 hedge funds decide to make moves on DQE's shares based on the order in this
14 proceeding, they will begin to do so within hours of the release of the order.

15 **Q. You mentioned short-selling. Is that something that could affect DQE?**

16 A. Yes. DQE has one of the highest levels of "short-interest" in the industry. While
17 a typical utility has a 2% short position, DQE's position over the last 12 months
18 has ranged from 10.9% to 16.0%. The implications of that much short interest is
19 that there has been downward pressure on the stock that could be even more
20 significant should an event occur that is contrary to investor expectations.

21 **Q. What role do credit agencies play in investors' expectations?**

22 A. In the wake of financial disasters, bankruptcies, and the ensuing severe erosion in
23 investor confidence in the past few years, credit issues have become critically

1 important not only to fixed income investors, but also to equity investors. While
2 credit downgrades initially impacted only the most troubled companies, a
3 spillover effect soon was seen on healthy utilities. Part of this was due to the fact
4 that the rating agencies came under harsh criticism that they had failed to catch
5 problems early enough in companies such as Enron Corp. As a result, they began
6 to heighten their scrutiny of all entities under their watch and became far more
7 proactive in making rating changes. As well, “headline risk” began to come into
8 play, as investors worried that –when credit problems in an industry are in the
9 headlines—any company in the sector could be vulnerable to a downgrade. Thus,
10 equity investors now closely watch the actions of the credit agencies, because any
11 change in ratings can have a significant impact on a company’s stock price.

12 **Q. What happens when a credit downgrade occurs?**

13 A. In the simplest terms, it becomes more expensive for a company to raise money in
14 the capital markets because a downgrade raises a company’s risk profile and
15 consequently, increases the cost of debt. And because of the increased linkage
16 these days between ratings and stock prices, the price frequently reacts—
17 sometimes quite strongly—to a downgrade. To take an extreme example,
18 Moody’s cut the ratings of Allegheny Energy and its subsidiaries to “junk,” or
19 below investment-grade, status on October 1, 2002. The prior day, September 30,
20 Allegheny’s stock price closed at \$13.10. By October 8, when the company
21 announced that it was in technical default with creditors, the stock closed at \$3.80.
22 Thus, in the space of a week, Allegheny’s stock price—and the value of a
23 shareholder’s investment—lost 71% of its value. Although this is an extreme

1 example, it is nonetheless indicative of why the markets now watch changes in
2 credit ratings so closely.

3
4 **III. INVESTORS' PERCEPTIONS OF THE CURRENT PROCEEDING**

5
6 **Q. Why is it important to consider the opinions of the investment community?**

7 A. Suffice it to say, investors provide the capital necessary to maintain and expand
8 the Company's infrastructure, which in turn enables Duquesne Light to provide
9 reliable service to its customers. Perceptions of the investment community matter.
10 The availability and cost of necessary funding ultimately impacts the Company's
11 customers.

12 **Q. How have you gauged investors' perceptions of the issues in this proceeding?**

13 A. To supplement my own knowledge of the industry, I have reviewed various
14 reports related to DQE and Duquesne Light written by the credit rating agencies
15 and investment analysts. A clear picture of investors' perceptions emerges from
16 these reports, which is in keeping with my own views.

17 **Q. Which credit agency reports have you reviewed?**

18 A. I have examined reports written by Moody's, Standard & Poor's, and Fitch
19 Ratings, which are the three key credit rating agencies.

20 **Q. Why is a utility's regulatory environment important in general to the rating
21 agencies?**

22 A. The rating agencies appraise companies on the basis of creditworthiness. They
23 evaluate current financial soundness and attempt to discern how that might

1 change in the future. One of the key factors in assessing a utility's financial
2 picture is the regulatory climate in which the company operates, because
3 regulators influence the utility's capital structure and establish allowed returns
4 that may be earned on that capital. Thus, a regulatory environment characterized
5 by consistency and predictability is one that lends itself to a company's having a
6 sounder financial base. Conversely, a regulatory situation defined by a lack of
7 stability can have a deleterious impact on a utility's credit profile.

8 **Q. How do the rating agencies view Duquesne and its regulatory situation?**

9 A. While their opinions vary somewhat, it is clear that all three agencies place
10 significant emphasis on the outcome of the current rate proceeding and the impact
11 it will have on the Company's financial health.

12 **Q. Please elaborate.**

13 A. In an August 2005 report, Moody's affirmed Duquesne's credit ratings and
14 revised the outlook to stable from negative. Among the factors the agency cited
15 for its actions was the expectation that the Company would "file transmission and
16 distribution rate cases that will result in improved cash flow and provide for
17 recovery of planned capital expenditures" which Moody's quantified as \$500-
18 \$600 million.¹ The agency went on to say that "a rating upgrade could be
19 considered if the company ... obtains a reasonable rate outcome"² in the
20 anticipated case. Conversely, Moody's noted, "A rating downgrade could also
21 occur if there is a sustained deterioration of its cash flows or an increase in

¹ Moody's Investors Service, "Moody's Affirms the Ratings of Duquesne Light Holdings (Sr. Unsec. Shelf (P)Baa3) and Duquesne Light Company (Issuer Rating Baa2): Revises Outlook to Stable from Negative," August 4, 2005.

² Ibid.

1 leverage resulting in weaker credit metrics that would include the ratio of FFO
2 [funds from operations] to consolidated debt being in the low teens or below.”³

3 **Q. What is Fitch Ratings’ opinion of the Company?**

4 A. As did Moody’s, Fitch also revised its outlook on the Company last year, raising
5 it to “Positive” from “Stable,” but from a lower rating level than Moody’s. In
6 noting its concerns, the rating agency pointed to “regulatory risk associated with
7 planned T&D expenditures,”⁴ Fitch further pointed out that “DLC’s [Duquesne
8 Light’s] planned T&D related capital expenditure program includes \$500 million-
9 \$600 million over 2005-2007, and should be funded with internal cash flow and
10 equity infusions from the parent, but will require rate base treatment in early
11 2007.”⁵ Additionally the agency noted the expected increased returns from the
12 utility’s prospective T&D rate case.⁶ Fitch concluded its commentary with the
13 warning that “Inadequate equity returns from DLC’s T&D rate case and the
14 inability to offset the cash impact . . . could adversely impact Holdings’ ratings.”⁷

15 **Q. How does Standard & Poor’s view Duquesne?**

16 A. Unlike the other two agencies, S&P has a “negative” outlook on Duquesne. In an
17 August 2005 rating assessment, S&P observed “In a forthcoming rate case,
18 Duquesne Light intends to seek a revenue increase to recover higher costs,
19 including capital spending on its transmission and distribution system.”⁸ The

³ Ibid.

⁴ Fitch Ratings, “Fitch Affirms Duquesne Light Holdings; Revised DLC Outlook to Positive.” April 14, 2005.

⁵ Ibid.

⁶ Ibid.

⁷ Ibid.

⁸ Standard & Poor’s, “Research Update: Duquesne Light Holdings’ \$320 Million Notes Rated ‘BBB-.’” August 10, 2005.

1 agency said it is anticipating that Duquesne's "expected rate increase,"⁹ when
2 fully reflected, should serve to improve DQE's funds from operations in 2007.

3 However, in its outlook on the Company, S&P cautioned that "the negative
4 outlook reflects multiple challenges confronting DLH could result in lower
5 ratings;" among those challenges are "a poor outcome in the rate case."¹⁰ The
6 outlook could move to stable with "further clarity" on the proceeding.¹¹

7 **Q. You noted rating agencies' respective outlooks on the Company; what
8 ratings do they have on its debt?**

9 A. S&P and Fitch have "BBB-" ratings on Duquesne Light's senior unsecured debt;
10 Moody's designates it Baa2.

11 **Q. What is the significance of a "BBB-" rating?**

12 A. While "BBB-" is still officially an investment grade rating, it is only one notch
13 above a so-called "junk" (i.e., below-investment grade) rating. In fact, some
14 investors view "BBB-" as already residing in "junk" territory. When a company
15 loses its investment grade rating, several things occur. First, its cost to access the
16 capital markets rises markedly. Second, being below investment grade can result
17 in collateral calls. That in turn can prompt the rating agencies to make further
18 downgrades of the company's debt. As noted previously in my testimony in the
19 example of Allegheny Energy, a downgrade spiral can also have a disastrous
20 impact on the company's stock price. The road back can be a long one.

21 **Q. What conclusion do you draw from the rating agencies' reports?**

⁹ Ibid.

¹⁰ Ibid.

¹¹ Ibid.

1 A. While the agencies have mixed views on Duquesne's outlook, they are universal
2 in emphasizing the importance of the Company's rate case. All three agencies
3 noted their expectation for the proceeding to result in improved cash flow.
4 Despite that positive anticipation, however, Moody's, S&P, and Fitch all
5 specifically warn that should the outcome be adverse, a downgrade of the
6 Company's already low ratings could result.

7 **Q. Please turn your attention now to the thoughts of security analysts regarding**
8 **Duquesne Light. What are their opinions about the Company's regulatory**
9 **circumstances?**

10 A. Several investors have commented on the prospects for a Duquesne Light rate
11 review and its impact on the Company's investment attractiveness. Lehman
12 Brothers recently upgraded its investment opinion on DQE to "Equal Weight"
13 from "Underweight" due to the stock's relative underperformance over the
14 preceding twelve months despite no change in fundamentals. The firm noted,
15 though, that "significant risks still exist—including ... regulatory treatment..."¹²
16 In fact, in the summary of its action, Lehman wrote, "We believe the key to this
17 story is the upcoming (1H'06) PAPUC rate case where DQE is investing between
18 \$500M and \$600M in its infrastructure between '05-'07 for an increased rate base
19 of between \$1.5-\$1.6B. The regulatory environment appears to be reasonably
20 constructive."¹³

21 **Q. What other analysts are focusing on the rate case?**

¹² Lehman Brothers. "Duquesne Light Holdings: Recommendation Change: Upgrading Our Rating to a 2-Equal Weight," January 5, 2006.

¹³ Ibid.

1 A. Last fall, Jefferies & Co. also upgraded its investment opinion, to “Buy” from
2 “Hold.” In its investment summary, the firm said, “We believe the company
3 should be able to fund its \$1 dividend from utility earnings, assuming a
4 reasonable outcome in the company’s rate case.”¹⁴ Among the weaknesses/risks
5 Jefferies cited in its investment proposition is:

6 “DLC (“Duquesne Light”) expects to apply for a T&D rate increase in
7 2006. DLC has not had a T&D rate increase since 1987. This would be
8 the company’s first rate case since the Pennsylvania market was
9 deregulated. . . . Based on our conversations with the Pennsylvania Public
10 Utilities Commission (PUC) Staff, the past experience in the state is to
11 provide recovery for this type of spending, and therefore we feel
12 comfortable that most of the company’s new investment would be allowed
13 in the rate base and be recoverable.”¹⁵
14

15 **Q. What is the import of these analysts’ comments?**

16 A. Both firms are very clear in conveying that the current rate proceeding is of
17 critical importance to the Company. Lehman said it directly: the key to the
18 stock’s investment proposition is the rate case. Jefferies, in the summary of its
19 investment opinion, held that a reasonable outcome in the case is needed to
20 underpin the utility’s earnings to support the dividend. At the same time that both
21 firms make it clear that the rate case poses a significant risk for Duquesne Light,
22 they also expressed optimism about the outcome. Lehman noted the “reasonably
23 constructive” nature of Pennsylvania regulation. Jefferies pointed to the PUC’s
24 history of providing recovery for T&D spending such as the Company has already
25 undertaken and still faces.

26 **Q. Did the analysts also convey their expectations for a return on equity award**
27 **in the rate case?**

¹⁴ Jefferies & Company, Inc., “Duquesne Light Hldgs. Rising from the Dumps,” October 14, 2005.

¹⁵ Ibid.

1 A. Yes, they did. Jeffries conveyed that its ... “forecast model assumes an equity
2 ratio of 49% and an ROE of 10.87%”¹⁶ and Lehman said its “estimates factor in
3 an ROE of 10.5%.”¹⁷

4 **Q. Does that mean that investors expect an ROE allowance between 10.5% and**
5 **10.87%?**

6 A. No. I believe that the estimated ROE allowances of Jeffries and Lehman
7 represent the floor of a range of expected allowances from 10.5% to 12% that
8 investors would consider to be reasonable. I note that the analysts’ estimates are
9 close to the 10.7% ROE allowance granted PPL Electric Utilities, Inc. in
10 December 2004, the PUC’s last decision in an electric distribution rate case.
11 Further, the analysts’ assumptions appear to reflect uncertainty about the
12 supportiveness of regulation in the current climate of rising energy prices and
13 interest rates, and thus are likely erring on the side of conservatism in anticipating
14 the rate case’s outcome. Indeed, this regulatory uncertainty is also reflected in
15 Lehman’s recent ranking of state utility commissions from an investor
16 perspective. While I mentioned previously that Lehman characterized
17 Pennsylvania regulation as “reasonably” constructive, the firm ranked
18 Pennsylvania “Tier 4” on a 5-tiered scale, with Tier 1 being “Most Shareholder
19 Oriented” and Tier 5 being “Most Consumer Oriented.” Lehman’s rankings were
20 based on 6 criteria: 1) elected versus appointed commissions; 2) performance-
21 based ratemaking mechanism or not; 3) allowed ROEs; 4) settlements versus

¹⁶ *Ibid.*

¹⁷ Lehman Brothers. “Duquesne Light Holdings: Change of Earnings Forecast: Weak Q4: Weaker 2006,” February 15, 2006

1 litigation 5) rate levels; and 6) a subjective investor friendless rating.¹⁸ That is
2 part of the reason I have concluded that Lehman's 10.5% ROE is at the bottom of
3 the expected range of outcomes. It also bears mention that, in Lehman's 2004
4 regulatory study, Pennsylvania regulation was assigned a "2" rating, one of eight
5 states at that level, which reinforces the concept of additional uncertainty at the
6 present time.¹⁹

7 **Q. Did Lehman comment further on ROE awards in general?**

8 A. Yes. The firm presented projections for annual allowed returns on equity for the
9 industry for 2006 through 2010. For this period, Lehman is estimating an 11.30%
10 ROE award for each of those years. The firm notes, however, that "Primarily
11 because of regulatory lag and increased financing expenses, utilities suffer subpar
12 returns during periods of heavy capital investment." Further, "...as the sector
13 becomes FCF [free cash flow] neutral (by late 2005), utilities tend to earn 225 bps
14 [basis points] below their allowed ROEs. . . . As FCF trends downward through
15 2007, this implies more substantial under-earning over the next few years."
16 Lehman's projections of projected earned ROE are: 2006, 9.02%; 2007, 8.71%;
17 2008, 9.13%; 2009, 9.57%; and 2010, 9.83%. . .

18 **Q. What are the implications of Lehman's industry ROE analysis for**
19 **Duquesne?**

20 A. There are several points to be made. First, the firm is projecting an 11.3%
21 average allowed ROE for the industry over each of the next five years. That
22 projection would reinforce the likelihood that Jeffries' and Lehman's ROE

¹⁸ Lehman Brothers, "Capital Lessons," March 15, 2006.

¹⁹ Lehman Brothers, "They're Back! Twenty-Six Rate Cases This Year Give Rise to the Regulators," March 5, 2004.

1 estimates for Duquesne are conservative and represent the low end of the range,
2 and that Mr. Moul's recommendation of an 11.25%-11.75% ROE range with an
3 11.5% midpoint is comfortably within a band of 10.5%-12.0% expected by
4 investors. Second, Lehman is anticipating an allowed ROE level of 11.3% over
5 each of the next five years, but an earned ROE ranging from 143 basis points on
6 the high end (2010) to 259 basis points on the low end (2007) below the allowed
7 ROE due to cash flow pressures. The Company's free cash flow is already being
8 pressured by significant spending on transmission and distribution infrastructure.
9 In that context, the lower the return on equity that Duquesne is *allowed*, the lower
10 the *earned* return on equity that will actually be achieved.

11 **Q. Are there additional inferences to be drawn from investors' views of the**
12 **Company?**

13 A. Yes. One of the key factors analysts use to evaluate the quality of a regulatory
14 climate is the consistency of a commission's decisions. Investors value certainty
15 and predictability; a lack of consistency in a commission's decisions serves to
16 increase the investment risk associated with a utility. With an unpredictable track
17 record of regulatory decisions, investors are unable to anticipate reliably the
18 future actions of a commission. That in turn depresses valuations—i.e., lowers
19 the price of a stock and increases a company's cost of borrowing. In a study the
20 Edison Electric Institute commissioned me to conduct last year of investor's
21 perceptions of state regulation, respondents were asked to cite the regulatory
22 factors they felt characterized a constructive environment as well as a non-
23 constructive environment. On the positive side of the ledger, one of the top set of

1 factors was a regulatory climate that is “fair, stable, predictable, and consistent.”
2 The top factor cited by the respondents as characterizing a non-constructive
3 environment was a climate that is “arbitrary, inconsistent, and unwilling to
4 acknowledge the economic realities that utilities face.” One investor summed up
5 that type of non-constructive regulation as “regulatory purgatory.”²⁰

6 **Q. Have other comments than those in the previously cited reports been made**
7 **about the quality of Pennsylvania regulation?**

8 A. Yes. Following the PUC’s December 2004 decision in PPL Electric Utilities’ rate
9 case, a number of analysts wrote reports on the outcome. Merrill Lynch, citing as
10 the reason for its report “Constructive Outcomes to PA and UK Rate Cases,”
11 noted “The Pennsylvania rate case outcome is more favorable than the ALJ
12 recommendation, which was for a 10.25% ROE and a slightly lower equity ratio.
13 The rate increase will represent a substantial improvement to the utility’s current
14 low single-digit ROE.”²¹ Lehman Brothers also opined, in a report entitled “Good
15 Rate Outcomes Point to Stronger EPS,” that “PPL has reached constructive rate
16 outcomes in both PA and the UK . . .”²²

17 **Q. Have other investors offered opinion on regulatory quality in general?**

18 A. Yes. Bank of America Securities publishes an annual study of regulation, in
19 which it lists characteristics it believes comprise a state commission that is
20 supportive of credit quality.²³ Although the list is extensive, the two top factors
21 pertain to decisions that are supportive of credit quality and the authorized return

²⁰ J.M. Cannell, Inc., “State Utility Regulation: An Assessment of Investor Perceptions,” August 2005.

²¹ Merrill Lynch, “PPL Corp.: Rate Cases Wrapped Up,” December 3, 2004.

²² Lehman Brothers, “PPL Corp.: Change of Earnings Forecast: Good Rate Outcomes Point to Stronger EPS,” December 14, 2004.

²³ Bank of America Securities, “Kaleidoscope of Power: Regulation in Focus,” March 2005.

1 on equity and equity ratios. Regarding the first factor, the firm notes that: “The
2 commission consistently adopts regulatory policies and makes decisions that have
3 the result of producing strong, stable cash flow and interest coverage.”²⁴ As to
4 equity returns and levels, Bank of America opines: “Higher authorized returns on
5 equity and higher approved equity ratios used in setting the fair rate of return
6 provide higher interest coverages for regulated utilities. It is our view that the
7 utilities that have higher equity ratios than the industry average do so in large part
8 because historically, their state commissions recognize the benefit and permit the
9 companies to pass costs through rates.”²⁵ While Bank of America Securities does
10 not rank the various regulatory commissions, it does provide data on each to
11 permit investors to draw their own conclusions.

12 **Q. What inference do you draw from the various analysts’ comments about the**
13 **quality of regulation in general and Pennsylvania regulation in particular as**
14 **they pertain to this regulatory proceeding?**

15 A. In my opinion, investors—both equity and debt—would clearly view a PUC
16 decision that is consistent with the Company’s request to be reflective of the
17 continuation of constructive regulation in Pennsylvania. The PUC demonstrated
18 to investors in its December 2004 decision for PPL Electric Utilities that it would
19 support utilities’ need to invest significant levels of capital to maintain a strong
20 and reliable electric infrastructure. For the PUC to deviate from that positive
21 example in the current case would send a strong signal to investors that the quality

²⁴ Ibid.

²⁵ Ibid.

1 of Pennsylvania regulation is inconsistent and not supportive of utilities' needs to
2 access the capital markets.

3
4 **IV. RETURN ON EQUITY FOR DUQUESNE LIGHT**

5 **Q. How do you believe Duquesne's requested return on equity of 11.75%**
6 **comports with investors' perceptions?**

7 A. I believe that the investment community would find an 11.75% ROE supportive
8 for the company. It is within the range of investors' expectations for ROE
9 allowances in 2006.

10 **Q. Why do return on equity rewards vary among state commissions and**
11 **companies?**

12 A. As Mr. Moul's testimony sets forth, generic factors such as interest rates and
13 industry issues contribute to a determination of return on equity, but in the final
14 analysis, the appropriate ROE level is specific to the company in question. For
15 example, as noted previously Duquesne has a number of risk factors relevant to a
16 wires-only utility that increase its risk, which should argue for a higher allowed
17 ROE as compensation for that greater risk level.

18 **Q. In the current interest rate environment, do you consider investors'**
19 **expectations in the Company's prospective ROE award to be reasonable?**

20 A. Yes, I do. Interest rates, as evidenced by fifteen 25 basis point increases by the
21 Federal Reserve since 2004, are rising. And the interest rate factor is not the only
22 one that investors are taking into account. I believe that, because of the greater
23 risks that the industry is facing, investors are now requiring a higher risk premium

1 on their utility investments. Thus, I think that the broader interest rate
2 environment should not be considered in isolation in terms of establishing ROEs
3 for utility companies. I would caution that establishing an anemic ROE award at
4 the current time could quickly reverse the earnings prospects for the utility. With
5 already limited financial flexibility and an existing weak cash flow situation,
6 coupled with bond ratings barely above investment grade, Duquesne Light's need
7 to access the capital markets could become greater as the risk of credit
8 downgrades becomes even more pronounced, which in turn would result in a
9 vicious negative cycle.

10 **Q. Please comment on Mr. Moul's ROE recommendation.**

11 A. Mr. Moul notes that the cost of equity capital for the Company is within a range
12 of 11.25% and 11.75%. Investment risk in the electric utility industry is higher
13 than it has been, and investors are requiring greater levels of compensation to
14 assume that added risk. As an input in valuation models, earnings levels logically
15 translate into the attractiveness of a stock, other factors being equal. A reasonable
16 ROE award should sustain the Company's earnings power and affect the potential
17 for future dividend growth. Conversely, a lower ROE could potentially
18 undermine investors' expectations for dividend sustainability.

19 **Q. Could a return on equity award that is consistent with investor expectations**
20 **also be expected to provide benefits to Duquesne Light's customers?**

21 A. Absolutely. A higher ROE permits the realization of a stronger earnings stream.
22 In turn, that can improve a company's stock's valuation prospects, which results
23 in a higher stock price. Thus, when a company needs to tap the equity markets for

1 capital needed to meet customer needs, it can get more for its money. Said
2 another way, each share sold brings more equity into the Company with the same
3 commitment by the Company to generate earnings and pay dividends to support
4 the value of that share. In regard to debt financing, a higher ROE awarded to
5 Duquesne Light's would be viewed as a sign of constructive regulation and would
6 be positive for the Company's credit rating. Importantly, customers' rates will
7 eventually reflect this lower cost of capital.

8 **Q. DOES THIS COMPLETE YOUR TESTIMONY?**

9 A. Yes.

10

Figure JMC-1

JULIE M. CANNELL
P.O. Box 199
Purchase, New York 10577

BUSINESS EXPERIENCE:

1997- J.M. CANNELL, INC.

President of firm providing advisory services specializing in the electric utility industry.

1977 - 1997 LORD ABBETT & COMPANY, New York, New York

1995 - 1997 Equity Portfolio Manager. Responsibility for management and client servicing of ten institutional equity portfolios with total assets in excess of \$700M. Actively and successfully involved in new institutional business marketing effort.

1994-1996 Associate Director of Equity Research. Provided oversight of departmental activities, including supervision of analysts' research efforts and support staff functions.

1992-1995 Portfolio Manager, America's Utility Fund. Full portfolio management responsibility for the fund since its May 1992 inception.

1978-1995 Securities Analyst. Sole responsibility for analysis of and stock recommendations for the electric utility and telecommunications. industries. Other areas of coverage previously included housing (2 years) and pollution control (1 year).

Summer 1977 Research Assistant in Utilities.

1973-1976 UNIVERSITY OF COLORADO. Colorado Springs, Colorado.

Public Services Librarian

Instructor in Bibliography to undergraduate and M.B.A. students

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1971-1973 CAMERON COLLEGE, Lawton, Oklahoma.

Reference Librarian

EDUCATION:

1978 COLUMBIA UNIVERSITY, MBA - Finance
1971 EMORY UNIVERSITY, M.Ln. - Librarianship
1970 MARY BALDWIN COLLEGE, B.A. - English

MEMBERSHIPS:

Chartered Financial Analyst (C.F.A.)
CFA Institute
New York Society of Security Analysts
Wall Street Utility Group

**BEFORE THE
PENNSYLVANIA PUBLIC UTILITY COMMISSION**

Docket No. R-00061346

Duquesne Light Company

Statement No. 8

Direct Testimony of Robert L. O'Brien

RECEIVED

**APR - 7 2006
PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU**

1 **Q. Please state your full name and business address.**

2 A. My name is Robert O'Brien and my business address is 1753 Via Mazatlan, Rio
3 Rico, Arizona 85648.

4 **Q. By who are you employed?**

5 A. I am employed by R. J. Rudden Associates, a business unit of the Enterprise
6 Management Solutions Division of the Black & Veatch Corporation ("Rudden")
7 as a Principal Consultant.

8 **Q. Please describe your role in this proceeding.**

9 A. I will testify regarding the overall revenue requirement, pro forma adjustments for
10 the future test year ended December 31, 2006 ("FTY") and the historic year ended
11 December 31, 2005 ("HY"), portions of the measures of value and the cash
12 working capital calculation included in the Duquesne Light Company
13 ("Duquesne", "Duquesne Light" or "Company") filing of the request for general
14 rate relief before the Pennsylvania Public Utilities Commission ("Commission")
15 in this docket.

16 **Q. Please summarize your professional experience and educational background.**

17 A. I joined Rudden in January 2000 as Vice President and have provided services to
18 clients in the areas of Strategic Planning, State Regulatory Operations, Financial
19 Planning, Rate Case Preparation and Rate Case Model Design. In January 2005,
20 Rudden was acquired by Black & Veatch ("B&V") and is currently a unit of the
21 Enterprise Management Solutions Division ("EMS") of B&V. Prior to joining
22 Rudden, I was employed by Citizens Communications Company (formally
23 Citizens Utilities Company) ("Citizens") from 1975 to 1999, most recently

1 holding the positions of Vice President, Strategic Planning and Regulatory Affairs
2 for Citizens' Public Utilities Sector (1997 to 1999) and Vice President, Corporate
3 Regulatory Affairs (1978 to 1997). From 1967 to 1975 I was employed as
4 controller by a series of companies engaged in the financial, communications,
5 educational and printing industries. Prior to 1967, I was employee by Ernst &
6 Young and attained the status of Senior Auditor after four years, including two
7 years work experience during the 5-year work-study program at the University of
8 Cincinnati. I graduated from the University of Cincinnati in 1965 with a Bachelor
9 of Business Administration with a major in Accounting. I am a Certified Public
10 Accountant.

11 **Q. Have you previously testified before the Commission or other regulatory**
12 **commissions?**

13 A. Yes, I have testified before this Commission many times on behalf of Citizens'
14 Water Companies or Divisions and Telephone Operations in Pennsylvania. In all,
15 I have testified or presented testimony in over 200 proceedings before the state
16 regulatory commissions in Arizona, California, Colorado, Hawaii, Idaho, Illinois,
17 Indiana, Montana, Nevada, Ohio, Pennsylvania, Tennessee, Vermont and West
18 Virginia for utility operations of electric, natural gas, communications, water and
19 wastewater companies. I have presented testimony in company specific
20 proceedings for general rate increases, commission ordered rate reviews,
21 purchased energy pass through proceedings, acquisitions and sales of utility
22 companies, disaster relief requirements and recovery of acquisition premiums. I
23 have testified on the subjects of all measures of value elements including deferred

1 income taxes and cash working capital and on revenues, rate design and rate of
2 return. In addition, I have testified regarding all operating expenses including
3 income taxes. Finally, I have testified in generic proceedings related to income
4 taxes, purchased energy pass through clauses and changes in regulation of the
5 communications and electric industries.

6 **Q. What is the scope of your testimony in this proceeding?**

7 A. I will testify regarding

- 8 1. Revenue Requirement for Future Test Year 2006
- 9 2. Pro forma Plant in Service
- 10 3. Pro Forma Accumulated Depreciation
- 11 4. Cash Working Capital
- 12 5. Pro forma adjustments to expenses
- 13 6. Pro forma Depreciation Expense
- 14 7. Portions of the Historic Year 2005 presentation

15 **Q. Before discussing the specific adjustments and schedules you sponsor, please**
16 **describe the relationship of your work to that of the other Company**
17 **witnesses.**

18 A. In general, my assignment was to prepare pro forma adjustments to the
19 Company's 2006 budget amounts to obtain a total Company pro forma test year
20 presentation by Federal Energy Regulatory Commission ("FERC") account
21 classifications for Mr. Crowley to use in his Jurisdictional Separation Study which
22 determines the pro forma earnings at present rates and the revenue increase
23 required for the Company's Pennsylvania jurisdictional distribution assets. As a

1 starting point, I used the budgeted data provided by Ms. Betta, Mr. Coward, Mr.
2 Macioce and other Company personnel. Where this data was not in FERC
3 account format, I distributed the data to FERC accounts. In addition, I developed,
4 working with Company personnel, pro forma adjustments based on total
5 Company operations. Finally, I presented the total Company pro forma measures
6 of value and operating results for the 2006 FTY to Mr. Crowley who, through the
7 Jurisdictional Separation Study, determined the amounts correctly assigned to the
8 Pennsylvania jurisdiction for the Company's distribution operations.

9 **Q. Was this process also applied to the recorded year 2005?**

10 A. Yes, in most part it was. The Commission requires that the Company, in addition
11 to filing a fully adjusted future test year filed as DLC Exhibit 2, also file an
12 adjusted historic year, which is included as DLC Exhibit 3. The Company used
13 the recorded data for 2005 as the starting point. Pro forma adjustments, based on
14 total Company levels of operations, were made to the recorded 2005 HY data and
15 those totals were provided to Mr. Crowley who determined the jurisdictional
16 amounts associated with the Company's Pennsylvania distribution business.

17 **Q. What are the specific schedules you will sponsor in this proceeding?**

18 A. I sponsor and will testify supporting all or parts of the following schedules for
19 both DLC Exhibit 2, the 2006 FTY, and DLC Exhibit 3, the 2005 HY, where
20 applicable:

- 21 1. Schedule C-2, Pro Forma Electric Plant in Service
- 22 2. Schedule C-3, Pro Forma Accumulated Depreciation
- 23 3. Schedule C-4, Cash Working Capital

- 1 4. Schedule D-2, Adjusted Operating Income at Present Rates
- 2 5. Schedule D-3, Adjustments to Net Operating Income
- 3 6. Schedule D-4, Summary of Adjustments by FERC Account
- 4 7. Schedule D-5, Summary of Revenue Adjustments
- 5 8. Schedule D-7, Annualization of Salaries and Wages
- 6 9. Schedule D-8, Normalization of Rate Case Expenses
- 7 10. Schedule D-9, Pensions and Employee Benefits Adjustment
- 8 11. Schedule D-10, Uncollectible and CAProgram Adjustments
- 9 12. Schedule D-11, Stay Warm Program Normalization
- 10 13. Schedule D-12, Employer 401(k) Contribution
- 11 14. Schedule D-13, Storm Restoration Cost Normalization
- 12 15. Schedule D-14, Normalization of Settlement Claims Payments
- 13 16. Schedule D-15, Annualization of Communications Expense
- 14 17. Schedule D-16, Annualization of Payroll Tax Expense
- 15 18. Schedule D-17, Depreciation Expense

16

17 **REVENUE REQUIREMENT FOR FUTURE TEST YEAR**

18 **Q. Please describe how the Company's FTY 2006 Measure of Value was**
19 **determined.**

20 A. First, with regard to the utility plant in service and accumulated depreciation, the
21 Company began with the closing balances at December 31, 2005 then added the
22 budget amounts for 2006 capital expenditures which will be closed to plant in
23 2006 along with the appropriate 2006 plant retirements. The accumulated

1 depreciation for 2006 was determined using the year end 2005 balances plus the
2 budgeted depreciation expense and the 2006 plant retirements and other
3 appropriate elements. A pro forma adjustment was made to plant to reflect the
4 addition of a portion of the pension contribution and other adjustments to
5 employee benefits that will be capitalized. The accumulated deferred income
6 taxes ("ADIT") reflects a calculated amount for the Federal ADIT excluding
7 ADIT on contributions-in-aid-of-construction ("CIAC"). This pro forma
8 calculation was made to remove the ADIT on CIAC because the Company
9 follows the Commission partial-gross-up procedure to recognize the income taxes
10 due upon receipt of CIAC. Materials and supplies and customer deposits are
11 reflected based on a 13-month average and working capital has been calculated
12 using lead-lag study procedures. Each of these components of the measures of
13 value will be described in my testimony or the testimony of other Company
14 witnesses.

15 **Q. Please describe how the revenues at present rates were determined.**

16 A. Revenues at present rates reflect the budgeted revenues for Duquesne Light for
17 the year ended December 31, 2006 as adjusted to reflect the removal of Seams
18 Elimination Cost Adjustment ("SECA") revenues, the annualization of customers
19 to year-end 2006 levels and an adjustment to recognize the difference between the
20 revenue the Company expects to receive compared to the calculated revenue
21 using billing determinates, also referred to as the bill frequency analysis ("BFA")
22 adjustment.

23 **Q. Please describe how the operating expenses for the FTY were determined.**

1 A. The pro forma FTY expenses were calculated using the Duquesne Light 2006
2 budget as a starting point. The budget, which is prepared based on corporate
3 activities and related cost elements, such as payroll, employee benefits, etc., was
4 distributed to FERC accounts using the distribution actually experienced by the
5 Company during the historical year 2005. The budgeted data was then adjusted to
6 the pro forma amounts as will be described in connection with DLC Exhibit 2,
7 Schedule D, pro forma adjustments. The adjustments are presented by cost
8 element and then distributed to the appropriate FERC account for use by Mr.
9 Crowley in his Jurisdictional Separation Study.

10 **Q. Please describe the calculation of depreciation expense for the future test**
11 **year.**

12 A. The pro forma depreciation expenses for the FTY was determined using the year-
13 end December 31, 2006 plant in service balances by FERC account and the
14 depreciation rates contained in the Depreciation Study presented by Mr. Spanos
15 included as Statement No. 10.

16 **Q. How were the pro forma gross receipts and other taxes calculated?**

17 A. In general the taxes are based on the Company's budgeted data and updated based
18 on the pro forma adjustments. For example, budgeted payroll tax expense was
19 increased to match the annualization of payroll rates and the gross receipts tax
20 ("GRT") was calculated to match the pro forma revenue level at present rates.
21 The GRT expense was increased to reflect the GRT that will be incurred as a
22 result of the revenue increase requested by the Company.

23 **Q. How were income taxes calculated?**

1 A. Income taxes were calculated by Mr. Macioce as shown on Schedule D-18, page
2 1 of both DLC Exhibit Nos. 2 and 3 using regulatory procedures normally
3 followed by the Commission. These include the use of synchronized interest
4 expense, normalization of the Federal method difference, flow-through of other
5 tax/book differences, recognition of the amortization of the unamortized
6 investment tax credit and the use of a consolidated tax adjustment.

7 **Q. How were these elements included in the determination of the distribution**
8 **rate increase being requested by the Company?**

9 A. Each of the budgeted and pro forma adjustment amounts, which will be described
10 in testimony related to the specific filing schedule or requirement, were used to
11 determine the total Company pro forma measures of value, revenues and
12 expenses. These total Company amounts were provided to Mr. Crowley as the
13 basis for the Jurisdictional Separation Study which determined the fully
14 distributed costs and the revenue requirement for the Pennsylvania distribution
15 operations.

16 **Q. Is Mr. Crowley's Jurisdictional Separation Study being used to determine**
17 **the cost of transmission service in this proceeding?**

18 A. No, it is not. The cost of transmission service is calculated using the FERC
19 Formula Method, which will be described by Mr. Crowley.

20

21

PRO FORMA PLANT IN SERVICE

22 **Q. Please describe DLC Exhibit 2, Schedule C-2.**

1 A. Schedule C-2 contains 8 pages and presents the Company's utility plant in service
2 amounts for the FTY with pro forma adjustments.

3 **Q. Please describe how the utility plant in service of \$2.4 billion shown on DLC**
4 **Exhibit 2, Schedule C-2, page 1, line 39 was determined.**

5 A. That amount reflects the pro forma balance at December 31, 2006 which is based
6 on the closing plant balances at December 31, 2005 and the budgeted plant
7 additions using the 2006 capital expenditures as presented by Mr. Coward and
8 retirements using a three-year average of retirements from prior years. In
9 addition, two pro forma adjustments were made to add the capitalized portion of
10 the Company's 2006 pension contribution as well as the capitalized portion of the
11 additional Company's anticipated 401(k) match for employee performance to the
12 plant additions for 2006. As will be described in connection with Schedule D-12,
13 this additional match increases the Company match by \$0.25 for each \$1.00
14 contributed by employees up to the limits prescribed in the Company's plans.

15 **Q. Why did the Company make an adjustment for the pension contribution?**

16 A. The Company has made, and will be making ongoing pension contributions of
17 \$20 million for 2006 and each of the next several years. Consistent with the
18 Commission's practice of using the contribution to the pension trust for
19 ratemaking purposes, the Company has calculated its pension expense claim and
20 its pro forma plant additions using the actual payment amount of \$20 million for
21 the FTY. This results in an increase in the budgeted expense for pensions and
22 also an increase in the pension costs to be capitalized in 2006, which has been
23 budgeted based on the estimated 2006 SFAS 87 pension amount calculated by the

1 Company's actuary and then used by the Company is \$2.27 million. Of that total
2 amount, \$1.14 million is included in the budgeted expenses and \$1.13 is included
3 in the employee benefits capitalized. The adjustment to reflect the addition of the
4 \$8.8 million of pension costs capitalized was added to the budgeted construction
5 expenditures for 2006 as shown in Schedule C-2, pages 5 and 6. The expense
6 portion of \$8.9 million is shown as an adjustment to FTY expenses on Schedule
7 D-9, page 1, on line 13.

8 **Q. Please describe what is contained on Section C-2, page 2.**

9 A. Page 2 presents the budgeted year end plant balances summarized by FERC
10 account categories for the end of FTY with the pro forma adjustment for pension
11 costs and the 401(k) additional Company match, which results in the year end
12 balance for the FTY in column 4.

13 **Q. Please describe pages 3 and 4 of Schedule C-2.**

14 A. Pages 3 and 4 show the plant in service balance budgeted as of the end of the FTY
15 by FERC account in column 2. The pro forma adjustments were included in each
16 plant account as shown in column 3, as calculated on Schedule C-2, pages 5 and
17 6, columns 3 and 4. The final FTY end amounts are contained in column 4 and
18 brought forward to Schedule C-2, page 1.

19 **Q. Please describe Schedule C-2, pages 5 and 6.**

20 A. Pages 5 and 6 contain the Company's budgeted additions of plant for 2006 plus
21 the pro forma adjustments by FERC account. The adjustment for the pension
22 contribution and the adjustment for the 401(k) match will be described in
23 connection with the calculations of each amount on Schedules D-9, page 1 and D-

1 12 respectively. Each of the adjustments was distributed to the FERC accounts
2 based on the amount of budgeted additions, by account, as a ratio to the total
3 additions.

4 **Q. Why were the pension and 401(k) adjustments to plant distributed to FERC**
5 **accounts based on the ratio of 2006 budgeted additions in each FERC**
6 **account to the total 2006 additions?**

7 A. This ratio procedure was used because these amounts associated with these
8 adjustments would be part of the Company's employee benefits included in the
9 capitalization overheads and therefore were distributed based on the budgeted
10 expenditures closed to plant.

11 **Q. Please describe pages 7 and 8 of Schedule C-2.**

12 A. Pages 7 and 8 of Schedule C-2 present the retirements associated with the plant
13 additions presented on pages 5 and 6. The retirements for 2006 were determined
14 by a review of the major construction projects and the elimination of projects
15 where no retirement was involved. For the remaining projects, an average of the
16 three prior years' retirements to plant additions was used or the retirement cost
17 was determined using the oldest vintage for the plant account.

18 **Q. Who conducted these reviews and made the determinations?**

19 A. The reviews and determinations were made by members of the Company's asset
20 accounting staff in conjunction with members of Mr. Coward's construction team.

21 **Q. What is the pro forma plant-in-service amount included in the Company's**
22 **measures of values?**

1 A. The total amount for the Company is \$2.4 billion as shown on Schedule C-2, page
2 1, line 39 and on Schedule D-1, page 3, line 1, column 1. The amount used in
3 establishing the jurisdictional distribution rates for Duquesne Light is the \$1.9
4 billion shown on Schedule D-1, page 3, line 1, column 2. This amount is the
5 result of certain plant being directly charged or allocated to the Company's
6 FERC-jurisdictional business, as shown in the Jurisdictional Separation Study
7 presented by Mr. Crowley.

8

9

ACCUMULATED DEPRECIATION

10 **Q. Please describe DLC Exhibit 2, Schedule C-3.**

11 A. This schedule contains 6 pages which presents the pro forma accumulated
12 depreciation for the FTY.

13 **Q. Please describe page 1 of Schedule C-3.**

14 A. Page 1 presents the pro forma accumulated depreciation for the FTY by FERC
15 account. This is based on the Company's budgeted plant additions presented in
16 Schedule C-2 plus an adjustment for the depreciation related to the pro forma
17 adjustments described in connection with pages 5 and 6 of Schedule C-2.

18 **Q. What is contained on the remaining five pages of Schedule C-3?**

19 A. Page 2 reflects a summary of the FTY year-end balances for accumulated
20 depreciation as budgeted for 2006 with the adjustment for the 2006 depreciation
21 on the pro forma adjustments to plant. Pages 3 and 4 contain the detail
22 accumulated depreciation by FERC account is used by Mr. Crowley in the

1 Jurisdictional Separation Study. Pages 5 and 6 contain budgeted 2006 amounts
2 for the cost of removal.

3 **Q. What is the total Company and Pennsylvania jurisdictional amount of**
4 **accumulated depreciation included in the Company's Measures of Value for**
5 **the FTY?**

6 A. The total Company amount is \$746.9 million which is shown on Schedule C-3,
7 page 1, line 39 and on Schedule D-1, page 3, line 2, column 1. The jurisdictional
8 distribution amount is \$613.1 million which is shown on page 3, line 2, column 2
9 of Schedule D-1.

10

11

CASH WORKING CAPITAL

12 **Q. Please describe DLC Exhibit 2, Schedule C-4, page 1.**

13 A. This is a summary of the Cash Working Capital ("CWC") calculations which are
14 detailed on pages 2 to 16 of this schedule. The detail for each of these elements,
15 which total \$51.7 million shown on line 6 and included on page 3, line 4, column
16 1 in the Measures of Value summarized on DLC Exhibit 2, Schedule D-1, page 3
17 of 3 will be described in detail on the separate pages. The Pennsylvania
18 jurisdictional distribution amount, shown on Schedule D-1, page 3, line 4, column
19 2 is \$50.1 million which is supported by Mr. Crowley.

20 **Q. Please describe how the CWC was determined.**

21 A. The total CWC, based on total Duquesne Light operations was determined in the
22 manner described in the schedules following page 1 of Schedule C-4 and each of
23 the CWC components was then separated into the distribution related components

1 by Mr. Crowley. The separated amount of the CWC was used as one of the
2 elements to establish the proposed distribution revenue requirement.

3 **Q. Please describe page 2 of Schedule C-4.**

4 A. Page 2 contains a summary of the calculation of the revenue collection lag and the
5 operating expense lag. The revenue lag-days are shown on line 1 and the expense
6 lag-days for each of the expense components on lines 3 to 6 and summarized on
7 lines 7 and 8. The net of these, a lag in the collection of revenue of 25.54 days
8 shown on line 9, is multiplied by the Operating Expense per Day on line 10 to
9 arrive at a base CWC amount of \$35.5 million for operating expenses, as shown
10 on line 11. The operating expenses per day, \$1.4 million on line 10, is determined
11 by dividing the total pro forma expense of \$507.1 million, which excludes
12 uncollectible and customer assistance program ("CAP") expense amounts, on
13 line 7 in column 2 by the number of days in a year, 365. The other components of
14 CWC are shown on lines 12 to 15 and will be described in connection with those
15 supporting schedules. Finally, there is a reconciliation to the operating and
16 maintenance expenses on lines 17 to 23 which show the total pro forma operating
17 expenses of \$537.9 million and those not included in the CWC O&M expenses of
18 \$78.8 million shown on line 6 in column 2.

19 **Q. Please describe the revenue lag calculation shown on Schedule C-4, page 3.**

20 A. The revenue lag days, 53.97 as shown on line 21, were determined using the ratio
21 of the average monthly accounts receivable balance for the year 2005 shown in
22 column 2 and the revenues from customer billings as shown in column 3 which
23 results in an accounts receivable turnover rate of 9.93 as shown in column 4. The

1 9.93 accounts receivable turnover rate is equivalent to a 36.76 lag-day (365 days
2 divided by 9.93 accounts receivable turnover rate) which is calculated and shown
3 in column 5 on line 17. This payment lag is added to the 2-day lag between the
4 meter reading day and the day the bills are sent and recorded as an account
5 receivable by the Company which is shown on line 19. Finally, the service period
6 lag of 15.21 days, which is the time from the mid-point of the service period until
7 the meter reading date. This is then added to the billing and payment lag periods
8 which results in a total revenue lag of 53.97 days as shown on line 21.

9 **Q. How was the mid-point of the service period calculated?**

10 A. The mid-point of the service period is equal to an average month, 365 days per
11 year divided by 12 which results in 30.42 days and then divided by 2 to reflect the
12 mid-point, or 15.21 days.

13 **Q. Please describe the calculations on page 4 of Schedule C-4.**

14 A. Page 4 presents the revenue by class of service for the years 2003 to 2005.

15 **Q. Please describe page 5 of Schedule C-4.**

16 A. Schedule C-4, page 5 shows the calculation of the expense lags used in the CWC
17 calculation. Lines 1 to 5 reflect the payroll expense lag separated into the union
18 and non-union payroll categories. The payroll amounts reflect the pro forma
19 payroll for the FTY as calculated on Schedule D-7. The lag periods for the union
20 and non-union are shown for each category and reflect the actual payment cycles.
21 Lines 6 to 12 show the payment lead for the pension payment made by the
22 Company in 2006 and planned for the next several years as described by Ms.
23 Betta in her testimony. The Company currently plans to make annual pension

1 payments in the amount of \$20 million on or about the 31st of January. As such I
2 have used that date to establish the payment lead for this expense. As shown on
3 lines 6 to 8, approximately 49.7 percent of the annual payment will be capitalized
4 and included in plant. The remaining 50.3 percent, \$10.1 million on line 8 has
5 been used to establish the lead days to be applied to the expense amount in the
6 FTY in this proceeding. As shown on lines 9 to 11, the mid-point of the service
7 period, the FTY, is July 1 which is 151 days after the planned payment date of
8 January 31st of each year. This lead period was applied to the pro forma pension
9 expense from Schedule D-9, page 1, line 12 which is shown on Schedule C-4,
10 page 2, line 4.

11 **Q. Please describe the lag day determination for the purchased energy costs**
12 **shown on line 13 of Schedule C-4, page 5.**

13 A. Line 13 reflects the lag in payment related to the purchased energy costs which is
14 based on an agreement between Duquesne Light and its major energy supplier.
15 This agreement provides that the Company shall wire transfer funds for energy
16 delivered 35 days after the energy is delivered. As such, the payment is made 35
17 days after the delivery of service, for each day service is delivered. This is shown
18 on line 13 and brought forward to Schedule C-4, page 2, line 5.

19 **Q. Please describe the final expense lag calculation shown on Schedule C-4, page**
20 **5, lines 14 to 18.**

21 A. The final expense lag calculation on lines 14 through 18, presents a calculation of
22 an average payment lag for all remaining expenses. Page 6 of Schedule C-4
23 summarizes each of four months used to calculate the lag in payment of expenses.

1 The average lag days from these four months, the 34.86 days shown on line 13,
2 column 4, was used to determine the lag days for all other expenses.

3 **Q. Please describe how you determined the amounts shown on Schedule C-4,**
4 **page 6 for the O&M expense lag.**

5 A. I selected four months and requested that the Company provide a listing of all
6 cash disbursements during those four months in a format that would show the
7 payee, the date the service was provided or the invoice date, the amount of the
8 disbursement, the date the payment cleared the bank, the account to which the
9 disbursement was charged and other data associated with the disbursements.

10 Each month's listing contained thousands of cash disbursements.

11 **Q. What steps did you take to determine the cash disbursements used in your**
12 **CWC study?**

13 A. I added columns to the Company's schedule to show the number of days it took
14 each disbursement to clear the bank and to calculate the dollar days (the amount
15 of the disbursement times the number of days the payment took to clear the bank)
16 and sorted the disbursements by amount of the disbursement. I then eliminated
17 disbursements that would not be associated with expenses as recorded by the
18 Company.

19 **Q. What disbursements did you eliminate from the balances shown on page 6 of**
20 **Schedule C-4?**

21 A. First, I eliminated all disbursements over \$200,000 because it is unlikely that the
22 Company would have a single monthly disbursement for general operating
23 expenses that would exceed \$200,000 in a month. Second, I eliminated all

1 expenditures under \$1,000 since those amounts, while number of transactions is
2 significant, would not have a significant impact on the overall lag days. Finally, I
3 eliminated all disbursements charged to asset and liability accounts, except
4 accounts payable, since those would not be part of the expenses recorded by the
5 Company. Once these eliminations were completed, the remaining
6 disbursements, approximately 700 per month as shown in column 1 on lines 1, 4,
7 7 and 10 of page 6 of Schedule C-4, were used to calculate the lag for the general
8 expenses. The lag days on the lines entitled, "Total Test Month Disbursements
9 Used" for each month and summarized on line 13 for all months was used to
10 calculate the O&M expense payment lag on Schedule C-4, page 2, line 7.

11 **Q. Schedule C-4, page 6 also contains disbursement lags for the accounts**
12 **payable. Why is that shown separately?**

13 A. Since some costs are charged to expense through accounts payable, it was
14 appropriate to examine the lag in the payment of accounts payable separately
15 from the lag for expenditures charged directly to expense. The amounts on the
16 line entitled, "Total Test Month A/P Disbursement" show the data for the
17 accounts payable payments and the last line in each month, summarized on line
18 15, reflects the lag days for only the expense items.

19 **Q. Please describe how the amount for the average prepayments of \$4.2 million**
20 **included on line 12 of Schedule C-4, page 2 was determined.**

21 A. That amount is calculated on page 16 and reflects a thirteen month average of
22 estimated amounts for 2006. The monthly estimates for 2006 are based on the
23 monthly averages in 2004 and 2005 which are also shown on page 16.

1 **Q. Please describe the calculation of the accrued tax component of working**
2 **capital shown on line 13 of Schedule C-4, page 2 and also on page 7.**

3 A. These calculations on page 7 of Schedule C-4 use the pro forma expense at
4 proposed rates shown in column 1 and the 12 month accrued factor shown in
5 column 2. The result of the multiplication of those components is shown in
6 column 3 and used as the working capital related to the taxes paid by the
7 Company. The 12-month accrual factor for each of the tax expense items is
8 calculated on pages 10 through 14.

9 **Q. Please describe the calculation of the interest expense lag shown on page 8**
10 **and included on line 14 of Schedule C-4, page 2.**

11 A. This calculation measures the lag associated with the semi-annual payment of
12 interest relative to the revenue lag calculated on page 3 of Schedule C-4. The pro
13 forma interest expense is the amount resulting from the synchronized interest
14 calculation resulting from the use of the pro forma measures of value and the
15 weighted cost of debt included in the rate of return. This calculation is shown on
16 lines 1 to 4 of page 8. The daily amount is calculated on line 5 which is
17 multiplied by the difference in the lag days of 37.3 for a reduction to the working
18 capital of \$4.6 million as shown on line 9 and included on page 2 on line 14.

19 **Q. Please describe the calculation for the working capital component related to**
20 **the preferred stock payments.**

21 A. This calculation, as shown on page 9 of Schedule C-4 follows the same
22 procedures as the calculation for interest expense on page 8. The pro forma
23 dividend amount is calculated on lines 1 to 4 and the per day amount shown on

1 line 5. The lag days are calculated based on the quarterly dividend payment and
2 the result is an addition to working capital of \$169,000 as shown on line 9 and
3 also on line 15 of Schedule C-4, page 2.

4 **Q. Please describe the calculations on pages 10 to 15 of Schedule C-4.**

5 A. These pages provide the calculations of the 12-month accrued factor used on page
6 7 to determine the CWC related to the taxes paid by the Company. The revenue
7 components of the calculation on lines 1 to 4 of each page 10 to 13 are contained
8 on pages 14 and 15. The payment dates and percent due for each of the tax
9 expense items listed on Schedule C-4, page 7 are shown on lines 5 to 8 of pages
10 10 to 13 and the total percent available for each tax expenditure is shown on line
11 10 of each schedule. The average percent available for each tax expenditure is
12 shown on line 11 in column 1 and brought forward to page 7 of Schedule C-4.

13 **Q. Why is a separate calculation made for each of the tax expenses?**

14 A. This is necessary because each of the tax expense items has separate payment
15 dates, with the exception of the Pennsylvania Income Tax and the Pennsylvania
16 Capital Stock Tax. As shown on page 10 of Schedule C-4, 25 percent of the
17 estimated amount for the Federal income tax payments are due on April 15th, June
18 15th, September 15th and December 15th of each year. Using a separate calculation
19 for each tax expense provides a matching of the cash requirement for payment of
20 those expenses with the anticipated revenues.

21 **Q. Is the same true for the other taxes on pages 11 to 13 of Schedule C-4?**

22 A. Yes, it is.

23 **Q. What is the amount of CWC included in measures of value?**

1 A. That amount is the \$51.7 million shown on Schedule C-4, page 1, line 6 and on
2 Schedule D-1, page 3, line 4, column 1 for the total Company and \$50.1 for the
3 jurisdictional distribution amount on Schedule D, page 3, line 4, column 2.

4

5

CUSTOMER DEPOSITS

6 **Q. Please explain how the amount for the customer deposits that was deducted**
7 **from measures of value as shown on line 8 of DLC Exhibit No. 2, Schedule D-**
8 **1, page 3, column 1 was determined.**

9 A. That amount reflects the balance budgeted to be in the customer deposit account
10 at December 31, 2006 as reflected in account number 235.

11 **Q. Why was the year-end amount used instead of an average for the FTY?**

12 A. The year-end amount was used because the balance in this account has been
13 decreasing in each of the last several years, from \$2.2 million at the end of 2004
14 to \$1.7 million at the end of 2005 and projected to be \$1.4 million at the end of
15 2006. As such, it was deemed to be more appropriate to use the year-end amount
16 to match the use of year-end plant, number of customers, employees and other
17 elements used for the FTY.

18

19

PRO FORMA ADJUSTMENTS TO REVENUES

20 **Q. Please describe DLC Exhibit 2, Schedule D-2.**

21 A. This schedule contains a summary showing revenues, operating expenses,
22 depreciation and taxes other than income taxes at present rates, beginning with the
23 Company's budget for the test year 2006, column 1, and pro forma adjustments to

1 annualize and/or normalize those test year revenue and expenses in column 2.
2 The pro forma data in column 3, which also includes a calculation of income
3 taxes at present rates, was used by Mr. Crowley in his Jurisdictional Separation
4 Study. Mr. Crowley also calculates the overall revenue requirement and revenue
5 increase for the Pennsylvania jurisdiction for distribution service provided by the
6 Company. The budget amounts in column 1 are supported by the testimony of
7 Ms. Betta, while the adjustments to revenue and expense elements will be
8 discussed in my testimony. The separate revenue and expense adjustments
9 summarized in column 2 are detailed on Schedule D-3 for the expense
10 adjustments and Schedule D-5 for the revenue adjustments.

11 **Q. Please describe DLC Exhibit 2, Schedule D-3.**

12 A. This schedule contains two pages and presents a summary of the adjustments to
13 revenue on lines 1 to 15 in column 2, which are shown by separate adjustment on
14 Schedule D-5. In addition, each separate expense adjustment is shown on lines 18
15 through 31 in columns 3 through 11 on page 1 and columns 1 through 6 on page
16 2. Each of the expense adjustments has been calculated by type of expense, such
17 as payroll, pension, etc., and then distributed to the correct FERC account as will
18 be described in connection with the expense adjustment explanations.

19 **Q. Please describe the adjustments to revenue shown in column 2 on Schedule**
20 **D-3.**

21 A. The adjustments summarized in column 2 are shown in detail on Schedule D-5
22 which shows a total of 5 adjustments to revenue. Adjustment # 1 in column 2
23 reflects the elimination of the SECA revenues the Company has collected because

1 the Company expects all collections for SECA to be completed by the end of
2 2006. As such, the Company has eliminated these revenues as well as the
3 amortization of the expense related to these revenues, as shown on page 2 of
4 Schedule D-3, line 29 of approximately \$9.0 million. The Company has also
5 removed the related GRT expense.

6 **Q. What is adjustment # 2 shown in column 4 of Schedule D-5?**

7 A. This adjustment annualizes revenues for the number of customers at the end of
8 2006, the FTY. The Company calculated this amount by first determining what
9 test year kWh sales would have been by tariff schedule if all the customers at
10 December 31, 2006 had been served throughout the year at the same average
11 annual use per customer contained in the 2006 budget. This amount was then
12 compared with the 2006 budgeted sales and the difference provided the
13 annualization adjustment to sales, stated in kWh. Then, the average revenue per
14 billing determinant by tariff schedule, in cents per kWh, was multiplied by the
15 sales adjustment, in kWh, to compute the annualized revenue adjustment. This
16 additional revenue of approximately \$1.5 million was included on a pro forma
17 basis to adjust revenues to the end of the FTY.

18 **Q. Please describe the calculation of adjustment # 3 to revenue on Schedule D-5.**

19 A. This adjustment is the result of a comparison of the calculated revenues from the
20 billing model used to determine the revenues at present and proposed rates to the
21 actual revenues received by the Company. This adjustment reflects the
22 recognition that a utility will not actually receive the revenues calculated using a
23 bill frequency analysis ("BFA") because of partial bills, billing and other

1 adjustments that take place during the course of the BFA measurement period.

2 This is a normal adjustment when setting rates using BFA data. In my
3 experience, if the calculated to recorded revenue ratio is within one percent, the
4 BFA is deemed to be accurate and there is an adjustment to the BFA calculated
5 revenue to reflect that difference.

6 **Q. How did the Company make the recorded revenue to BFA calculated**
7 **revenue comparison for the 2006 FTY?**

8 A. Since 2006 recorded revenue data is not available, the Company used 2005
9 recorded and BFA data for the comparison.

10 **Q. What was the result of the comparison of the recorded revenue for 2005 and**
11 **the calculated revenue using the 2005 billing determinates?**

12 A. The BFA calculated revenues at the tariff rates for 2005 were \$710.5 million
13 while the comparable recorded revenue was \$709.5 million, a difference of
14 approximately \$1.0 million or 0.14 percent, far less than the one percent level.
15 The comparison also showed that the calculated revenues would exceed the
16 revenue the Company was likely to receive and therefore there should be a
17 reduction in the BFA calculated revenues at present rates to reflect this difference.
18 As such, I reflected an estimate of \$900,000 as my BFA adjustment for the FTY
19 as shown on line 16 in column 5.

20 **Q. Please describe the State Tax Adjustment Surcharge ("STAS")**
21 **reclassification in column 6 of Schedule D-5.**

1 A. This adjustment rolls-in the STAS credits back to the tariff schedules to which
2 they relate. As shown on lines 1, 10 and 12 in column 6, this adjustment does not
3 impact on the Company's revenue level or revenue requirement.

4 **Q. Please describe the final revenue adjustment # 5, shown in column 7 of**
5 **Schedule D-5.**

6 A. This adjustment reflects a reconciliation between two groupings of billing
7 determinates that the Company used to calculate its revenues, one for its budget
8 and another for calculating revenues at present and proposed rates in this
9 proceeding. The Company has calculated and grouped its billing determinates by
10 customer classification, Residential, Commercial, Industrial and Street Lighting
11 for budget and reporting purposes and made such a calculation for the budgeted
12 revenues which are shown in column 2. For rate making purposes it is necessary
13 for the Company to make its revenue calculations based on its tariff and rate
14 schedules which, in some instances, contain customers from more than one rate
15 schedule. The BFA calculation was made using the billing determinates based on
16 the tariff schedule classifications and not the customer classifications. The
17 Company felt it was necessary to reflect an adjustment to eliminate any revenue
18 distortion from the use of these two very similar, but slightly different billing
19 determinate bases. The adjustment # 5 reflects an adjustment of \$65,000
20 increasing the recorded revenue to the level of the BFA based revenue
21 calculation. This adjustment reduces the Company's overall revenue increase
22 requirement.

23

PRO FORMA ADJUSTMENTS TO EXPENSES

1

2 **Q. Does the Company budget its operating expenses by FERC account?**

3 A. No, it does not. The Company normally budgets its operating expenses by cost
4 element or corporate activity, such as payroll, employee benefits, rent, etc.

5 **Q. Please describe how the Company developed the 2006 budget by FERC
6 account for this rate application.**

7 A. First, the Company prepared its 2006 budget by cost element. Once the budget
8 for 2006 was finalized, Duquesne Light used the recorded 2005 FERC balances as
9 the basis for the distribution of the 2006 budget expenses by FERC account. This
10 was done by first analyzing 2005 to develop a chart showing each cost element
11 within each FERC account. Once this was completed, the budgeted cost
12 categories were distributed to the same FERC accounts using the ratio actually
13 experienced in 2005.

14 For example, I determined how much of the \$55.7 million in payroll was charged
15 to each FERC account for 2005 and then, using the ratio of the amount charged to
16 each FERC account in 2005 to the total for payroll for 2005, I distributed the 2006
17 budgeted payroll to those FERC accounts. This process was used for each cost
18 category to transform the 2006 expense category budget to a FERC based budget.

19 **Q. Why was it necessary to transform the 2006 cost category budget to a FERC
20 based budget?**

21 A. In order to develop a Jurisdictional Separation Study and a Class Cost of Service
22 Study for the FTY, it was necessary to have the budget data by FERC account.

23 This permits Mr. Crowley to allocate the payroll and other expenses based on

1 standard allocators depending on which FERC account the payroll or other
2 expenses are charged. Different FERC accounts result in different expense
3 charges to the Company's distribution service. This FERC account classification
4 is also required by Mr. Gorman for his Class Cost of Service Study. Since the
5 Company did not have a procedure to budget by FERC account, I used the 2005
6 recorded data as the basis for the budget distribution.

7 **Q. Did Company personnel review the process to determine if there were any**
8 **significant changes expected in 2006 that would have to be recognized**
9 **differently?**

10 A. Yes. Company personnel reviewed the results of the ratio process and, upon
11 completing its review, determined that there would have to be some adjustments
12 to the distribution of some expenses. These included specific items such as a
13 change in the distribution of outside consultant costs because of an adjustment in
14 2005 which transferred costs from account number 908 to account number 904.
15 This was required because the actual CAP enrollment and anticipated costs
16 exceeded approved Universal Service plan levels. As a result, the Manager,
17 Universal Services sought approval to utilize some of Duquesne Light's Low
18 Income Usage Reduction Program (recorded in account 908) accrued funds from
19 previous program years to cover the additional CAP costs (recorded in account
20 904). Approval from the Bureau of Consumer Services was received in August
21 2005. This transfer is not anticipated in 2006 and therefore account 908 was
22 increased before the remainder of the outside service cost element budget was
23 allocated using the recorded 2005 balances. There were several such adjustments

1 made to the general process of distributing the Cost Element budget amounts to
2 the FERC accounts.

3 **Q. Does this process result in a fair presentation of the Company's 2006**
4 **budgeted expenses by FERC account?**

5 A. Yes, it does.

6 **Q. Please describe DLC Exhibit 2, Schedule D-3.**

7 A. Schedule D-3 contains two pages which show the 2006 budget summarized by
8 FERC account categories and showing each of the pro forma adjustments by
9 expense category and FERC account category, which result in the pro forma
10 expenses for the test year 2006. Each of the adjustments will be described in
11 connection with the specific schedule. For example, the adjustment in column 4
12 for Salaries and Wages will be described in connection with Schedule D-7 both in
13 the amount of the adjustment and the distribution to the FERC accounts shown on
14 lines 21 to 26. These total Company amounts which are used by Mr. Crowley to
15 determine the costs associated with the distribution portion of Duquesne's
16 operation. Each of the cost elements are identified in the headers of each column
17 on pages 1 and 2 and each adjustment is described in connection with a separate
18 schedule showing the calculation of the adjustment.

19 **Q. What is contained on DLC Exhibit 2, Schedule D-4?**

20 A. Schedule D-4 consists of two pages which show, by FERC account, the FTY
21 budget amounts for the total Company in column 1, the total Company pro forma
22 adjusted budget amounts in column 2 and the Pennsylvania jurisdictional amounts
23 determined by Mr. Crowley's Jurisdictional Separation Study in column 3.

1 **Q. What are the total pro forma present rate revenue and expense amounts that**
2 **will be used by the Company to determine the Pennsylvania jurisdictional**
3 **revenue requirement and rate increase?**

4 A. Those are the amounts in column 3 that include only the Pennsylvania
5 jurisdictional elements as determined by Mr. Crowley.

6 **Q. Why is it necessary to show the total Company data?**

7 A. Duquesne Light used the total Company amounts to distribute its budgeted
8 expenses and make its pro forma FTY adjustments and therefore we are showing
9 these amounts for comparison. Mr. Crowley used the pro forma total Company
10 revenues at present rates and total Company expenses as his starting point for the
11 Jurisdictional Separation Study and the Pennsylvania jurisdictional revenue
12 requirements.

13 **Q. Please describe DLC Exhibit 2, Schedule D-7.**

14 A. Schedule D-7 contains two pages and shows the calculation of the annualization
15 adjustment for salaries and wages ("S&W") for the FTY. Column 1 contains the
16 2006 budget data which is described in the testimony of Ms. Betta which shows
17 that \$56.9 million (line 16) of the total payroll was charged to expense in the 2006
18 budget. Column 5 shows the annualization adjustment of \$2.8 million distributed
19 to the expense accounts with a pro forma S&W expense in the amount of \$59.7
20 million as shown in column 6 on line 16.

21 **Q. How was the annualization adjustment calculated?**

22 A. The calculation, shown on page 2 of Schedule D-7. The basis for the calculation
23 was the budgeted S&W charged to expense of \$56.9 million, shown in column 4

1 on line 3, and by component as shown in columns 2 and 3, which included all
2 employees, including new hires in 2006, as they are projected to be hired during
3 the calendar year 2006. Also included is the 4 percent pay rate increase, as
4 required by the current union contract for the union members which will become
5 effective on October 1, 2006 and a 4 percent pay raise for management employees
6 which will become effective on January 1, 2007. The adjustment shown on page
7 2 of Schedule 7 provides for an annualization of the employees to reflect the
8 number projected for the end of 2006 and of those pay rate increases to reflect
9 them in expense in the FTY. This results in an increase in the annual S&W of
10 \$2.8 million as shown on line 19, column 7. This amount was then distributed to
11 each FERC account based on a ratio equal to the distribution of the base S&W as
12 summarized on page 1 in column 5.

13 **Q. Please describe DLC Exhibit 2, Schedule D-8.**

14 A. Schedule 8 shows the adjustment to normalize the rate case expenses for the FTY.
15 The Company has expended approximately \$1.8 million through the end of 2005
16 and has budgeted an additional \$3.3 million for 2006. The normalization
17 adjustment, which normalizes the costs over a three-year period, includes one-
18 third, or \$1.7 million as a normalized expense for the FTY.

19 **Q. Does this amount include charges for both the Pennsylvania jurisdiction**
20 **distribution and the FERC transmission cases?**

21 A. Yes, it does. Since a good portion of the work impacts both jurisdictions, we have
22 included an estimate of the total expenditures for all work. Mr. Crowley has

1 distributed a portion of the total normalized amount to the Pennsylvania
2 jurisdiction and a portion to the FERC jurisdiction.

3 **Q. Please describe DLC Exhibit 2, Schedule D-9?**

4 A. Schedule D-9 contains the annualization of the employee benefits on lines 1 to 5
5 in the amount of \$328,000 which is associated with the annualization of S&W
6 discussed earlier in connection with Schedule D-7. The calculation of the
7 normalization of benefits is based on the change in the number of employees
8 shown on page 2 of this schedule. The adjustment for pension costs shown on
9 lines 6 to 13 adjusts the budgeted charges to capital and expense to reflect the use
10 of the 2006 pension contribution payment amount of \$20 million. The expense
11 adjustment is calculated as the difference between the percent charged to expense
12 of \$10.1 million shown on line 9 and the budgeted amount charged to expense of
13 \$1.1 million using the SFAS 87 procedure as shown on line 11. It is my
14 understanding that the Commission has used the reasonable level of the pension
15 contribution in the FTY to determine the allowance for pension expense, after
16 capitalizing a portion of the contribution for ratemaking purposes.

17 **Q. Is the Company requesting specific accounting provisions related to pension**
18 **costs under SFAS 87 and the ratemaking treatment of pension costs?**

19 A. Yes, it is. These matters are explained in Ms. Betta's testimony.

20 **Q. Please describe DLC Exhibit 2, Schedule D-10.**

21 A. Schedule D-10 reflects the adjustment to the Company's budgeted uncollectible
22 expenses, Customer Assistance Program ("CAP") and other customer related
23 programs that are explained in the testimony of Ms. Sandoe. Lines 1 to 4

1 calculate a three-year average of the estimated amount for the uncollectible
2 expenses, excluding the CAP and other programs to be used in determining the
3 level of the uncollectibles to be provided for in the determination of the
4 jurisdictional revenue increase required. Line 7 reflects the amount of CAP and
5 uncollectible expense included in the Company's 2006 budget and lines 8 to 10
6 reflect adjustments to the CAP expenses for the FTY. The total CAP and
7 uncollectible included for the FTY at present rates is \$27.7 million of which \$8.5
8 is the budget for uncollectibles and \$19.2 million is for the budget and pro forma
9 adjustments related with CAP as detailed in the adjustments.

10 **Q. Please describe how you calculated the three-year average factor for use in**
11 **determining the revenue increase required.**

12 A. I first estimated the amount of the uncollectibles for each year to remove the CAP
13 and related expenses which will be addressed separately. The uncollectible
14 amounts for each year are shown on lines 1 to 3 in column 2 and are divided by
15 the annual revenues for each year. These calculations were initially done using
16 estimates for the uncollectible amounts and the CAP amounts, which resulted in
17 an average percent of 1.07 which is shown on line 5 and was used to determine
18 the uncollectible expense to be provided for in the revenue requirement
19 determinations. When the final breakdown of CAP versus uncollectible expenses
20 was provided, the actual average three-year percent for uncollectibles was 1.31
21 percent as shown on line 4 but the initial calculation of 1.07 percent was not
22 changed at that time due to the status of the overall rate filing.

1 **Q. How does the Company's budget amount of \$8.5 million for uncollectibles at**
2 **present rates for the FTY compare with this three-year average?**

3 A. It is approximately the same as the average. The percent for budget 2006 of 1.23
4 on line 3 is slightly below the 1.31 percent shown on line 4 for the three-year
5 average and also slightly below the average (1.35 percent) for the years 2004
6 (1.05 percent) and 2005 (1.65 percent) which are shown separately on lines 1 and
7 2.

8 **Q. Is the budget estimate of \$8.5 million for the uncollectible amount at present**
9 **rates a reasonable level for the FTY?**

10 A. Yes, it is. It is approximately the same as the average for the prior two years.

11 **Q. Why did you exclude an estimated amount for the CAP related expenses?**

12 A. I am proposing to establish a separate adjustment for the CAP costs to recognize
13 the number of CAP customers added during the test year, recognition that the
14 CAP customers will need additional assistance related to the revenue increase
15 requested by the Company and finally to recognize that the Company will have
16 additional CAP customers in 2007 and 2008 when the new rates from this rate
17 application will become effective. Lines 8, 9 and 10 respectively reflect these
18 adjustments.

19 **Q. Please describe the adjustment to annualize CAP to the year-end customer**
20 **level.**

21 A. The CAP budget was determined estimating the number of CAP customers during
22 the course of the FTY. The number of CAP customers is expected to grow from
23 23,000 customers at the end of 2005 to 25,000 customers at the end of the FTY

1 2006. This adjustment on line 8 of Schedule D-10 estimates the CAP costs
2 annualized at the year-end 2006 level of customers.

3 **Q. Please explain the adjustment on line 9 of Schedule D-10.**

4 A. This adjustment is designed to recover the costs of increasing the discount for
5 customers in CAP at the end of 2006 to include a provision that would keep the
6 amount required to be paid by the customer at the same level before and after the
7 Company's requested revenue increase becomes effective. This pro forma
8 expense will provide the necessary revenue and will allow the Company to retain
9 the present rate CAP customer payment level even after the rate increase.

10 **Q. What is the last component of the CAP adjustment shown on line 10 of**
11 **Schedule D-10?**

12 A. The Company expects to add approximately 2,000 customers per year to CAP in
13 2007 and would expect CAP to continue to grow in 2008. This adjustment
14 reflects the historic growth in CAP customer participation continuing into 2007
15 and 2008 once the new rates from this proceeding have become effective. The
16 Company has used the average increase in CAP customer participation for 2007
17 and 2008 to calculate the cost of adding those customers to CAP once the new
18 rates have become effective.

19 **Q. What is the total for the uncollectible and CAP-related costs included in the**
20 **Company's request for recovery in this case?**

21 A. The amount is \$27.7 million which includes approximately \$8.5 million for
22 uncollectibles and \$19.2 million for CAP.

23 **Q. Please describe DLC Exhibit 2, Schedule D-11.**

1 A. Schedule D-11 shows the adjustment for a normalized level of costs associated
2 with the Company's Stay Warm programs that were initiated in 2005 to cover the
3 heating season ending March 31, 2006, and will continue into 2006 and thereafter
4 as explained by Ms. Sandoe. The Company is not seeking to recover any costs
5 for the 2005/2006 winter period or for the portion of the test year costs that will
6 be incurred in the 2006 heating season beginning on December 1, 2006 before
7 new rates from this proceeding are expected to be effective. The \$1.2 million is
8 the Company's estimate of the normalized annual expenses for these programs
9 that the Company plans to operate on an ongoing basis if approval for recovery of
10 these costs is obtained in this proceeding.

11 **Q. Please describe the adjustment on DLC Exhibit 2, Schedule D-12.**

12 A. This adjustment reflects an additional Company contribution to the employees'
13 401(k) account to recognize the employees' attaining safety or other non-financial
14 goals for the FTY. The Company does not budget for this match, but the
15 employees have attained the goals most of the recent years and the Company
16 believes it is appropriate to provide for this amount in the expenses for the FTY.
17 The calculation on Schedule D-12 shows the amount of the additional match
18 distributed to capital and expense using the factors for the FTY. The portion
19 charged to capital is reflected as an adjustment to the test year plant additions
20 included on DLC Exhibit 2, Schedule C-2 and the expense portion is shown on
21 line 6.

22 **Q. What is the basis for the employer 401(k) match?**

1 A. The Company has a Management Plan and an IBEW plan which provides that the
2 Company will match a percent of each dollar an employee contributions to a
3 401(k) account up to the limits of each plan. The additional match included in
4 this adjustment reflects an additional \$0.25 of each eligible employee dollar
5 contributed to the 401(k) account if the performance objectives.

6 **Q. Please describe the adjustment shown on DLC Exhibit 2, Schedule D-13.**

7 A. This adjustment reflects the Company's best estimate for the FTY storm
8 restoration expenses, which is based on the average of the cost of insurance
9 coverage from 2003 to 2006. The Company is currently reviewing its coverage
10 options because the cost of this coverage, when viewed with the substantial
11 increase in the per event deductible, has been increasing significantly over the last
12 several years. The per incident deductible was \$1.0 million in 1998 and was
13 increased to \$2.5 million in 2002 due to adverse loss experience.

14 The cost of storm restoration coverage has increased over the last several years
15 from \$336,000 with a \$1.0 million per incident deductible in 1998 to an estimated
16 cost for the 2006/2007 coverage period of \$950,000 compared to an annual cost
17 of \$824,000 for the 2005/2006 coverage, both with a per incident deductible of
18 \$2.5 million. In addition, the most recent insurance coverage had a recovery cap
19 of \$5.0 million per incident. This means that the Company would not recover
20 storm restoration costs up to the deductible, the first \$2.5 million, and would be
21 limited in its recovery to costs exceeding \$2.5 million up to \$7.5 million making
22 the maximum the Company could recover \$5.0 million, the difference between
23 the deductible and the recovery cap.

1 **Q. How has the Company estimated its expense in the FTY, as filed?**

2 A. The Company has included an estimated expense for the FTY of \$897,000 which
3 is the average of the annual insurance premium over the four years 2003 to 2006.
4 This is slightly less than the 2006 annual premium estimated by the Company for
5 such coverage, without considering the level of deductible that should be included
6 as part of a normalized test year expense. The Company believes it is necessary
7 to consider both the annual premium and the deductibles to establish a reasonable
8 level of costs for storm restoration expenses for the FTY. The actual adjustment
9 is \$691,000 because the Company had already included, in the 2006 budget, the
10 last three months of the 2005 premium which extended coverage to March 31,
11 2006.

12 **Q. What is the Company proposing in this filing?**

13 A. The Company is proposing to establish an expense for storm restoration cost of
14 \$897,000 as shown on DLC Exhibit 2, Schedule 13, line 6. In addition, the
15 Company proposes to request Commission approval for the deferral and future
16 recovery in rates of specific storm restoration costs which are significantly above
17 the annual estimate of \$897,000 on a case by case basis. The Company would
18 make a separate filing with the Commission for deferral approval of each incident
19 so the related costs and expenditures can be reviewed separately.

20 **Q. Please describe DLC Exhibit 2, Schedule D-14.**

21 A. Schedule D-14 presents an adjustment to recognize settlements of damage and
22 injury claims. The adjustment reflects the average of the amounts the Company
23 has incurred over the last three years, 2003 to 2005, beyond what was budgeted

1 for during those periods. The Company budgets only for such claims related to
2 the operations areas of the Company where Company personnel are involved.
3 The Company does not budget for claims related to actions of third parties that do
4 not directly involve Company operations personnel. The amounts budgeted by
5 the Company related to Company personnel have approximately equaled the
6 claims over recent years and are not included in the calculation of this adjustment.
7 The pro forma adjustment relates solely to claims brought by third parties
8 concerning Company property or other activities for which the Company does not
9 budget. These would include instances where someone is injured by a putting a
10 ladder on a Company electric wire or has some other action which generates a
11 claim. The Company has included an adjustment of \$157,000, the average of
12 these third party claims over the last three years as its expense in the test year.

13 **Q. Please describe DLC Exhibit 2, Schedule D-15 and the adjustment for**
14 **Communications Annualization.**

15 A. This adjustment recognizes the annualization of the costs of a new
16 communications system that will be implemented by the Company beginning in
17 July 2006. The \$75,000 monthly rental charge has been budgeted to begin in July
18 and therefore the Company has budgeted a total of \$450,000 for the second six-
19 months of the test year. This adjustment annualizes that amount for the entire test
20 year and is based on Commission approval of this transaction by July 2006

21 **Q. Would you briefly describe the nature of this communication rental charge?**

22 A. This agreement provides for an increase in the level of service to Duquesne Light
23 related to Duquesne's Sonet Network ("DSN"). The existing Master Fiber

1 Services Agreement does not provide sufficient diversity, rotating rings or other
2 elements required for the Company's current and future operations. This new
3 agreement will provide the additional fiber capacity and service required by the
4 Company. These point-to-point, unlit, single mode fiber optic strands will be
5 used exclusively by Duquesne Light for the term of the agreement.

6 **Q. Are you responsible for the adjustments on DLC Exhibit 2, Schedule D-16?**

7 A. Yes, I am. Mr. Macioce is responsible for the budget amounts in column 2.

8 **Q. Please describe the adjustments on Schedule D-16.**

9 A. There are two types of adjustments reflected on Schedule D-16. The first adjusts
10 payroll taxes in accordance with the S&W annualization adjustment discussed in
11 connection with Schedule D-7. The annualization of the payroll related taxes and
12 unemployment insurance shown on lines 5 to 8 in column 4 are reflected on page
13 2 of Schedule D-16. The amount of the S&W annualization is shown on line 1 in
14 column 4 and the related increases in the taxes and unemployment insurance
15 amounts are calculated on lines 2 through 13. The second relates to changes in the
16 GRT resulting from the adjustments to revenues at present rates discussed in
17 connection with DLC Exhibit 2, Schedule D-5. The expense reduction of
18 \$559,000 shown in column 4 on line 9 reflects the reductions in present rate
19 revenues shown on Schedule D-5.

20

21

PRO FORMA DEPRECIATION EXPENSE

22 **Q. Please describe the adjustment to depreciation expense.**

1 A. The depreciation expense adjustment reflects the use of the balance of plant, by
2 FERC account, at the end of the FTY and the new depreciation rates presented by
3 Mr. Spanos, which will be effective beginning on January 1, 2007. As shown on
4 Schedule D-17, page 2, line 64, column 10, the annualized depreciation expense is
5 \$70.8 million, which is \$11.3 million greater than the pro forma depreciation
6 expense for 2006 calculated in column 9. The budgeted depreciation expense also
7 includes \$3.975 million, calculated on pages 3 and 4 of Schedule D-17 at both the
8 current and proposed depreciation rates, for the annual amortization of the salvage
9 as prescribed by the Commission. The total pro forma depreciation expense
10 therefore is the total of those amounts or \$74.8 million shown on page 6, line 64,
11 column 10.

12 **Q. What are the reasons for the increase in pro forma depreciation expense?**

13 A. There are two reasons for the increase. The first is that the pro forma depreciation
14 expense uses the new depreciation rates proposed by Mr. Spanos. Using these
15 rates effective January 1, 2007 will match the depreciation expense with the
16 revenue set by the Commission in this proceeding. The third is the use of the year
17 end 2006 plant balances. The combination of these two adjustments, as shown on
18 Section D-2, Schedule 2, reflects the total change in depreciation from the 2006
19 budget and the pro forma expense.

20

21 **REVENUE REQUIREMENT FOR HISTORIC TEST YEAR**

22 **Q. Please describe how the Company's presentation for the HY 2005 was**
23 **determined.**

1 A. The Company's presentation for the HY 2005 was determined using recorded
2 data from 2005 with pro forma adjustments to measures of value, revenues and
3 expenses similar to those used for the FTY 2006. The pro forma HY 2005 data
4 was first calculated on a total Company basis and then was separated into the
5 distribution elements by Mr. Crowley. These adjustments and separation process
6 will be described in connection with those sections of the Company's
7 presentation.

8 **Q. Please identify the portions of DLC Exhibit 3, Historic Year 2005 data that**
9 **you are sponsoring.**

10 A. I sponsor or co-sponsor the following schedules for DLC Exhibit 3:

- 11 1. Schedule C-2, Pro Forma Electric Plant in Service
- 12 2. Schedule C-3, Pro Forma Accumulated Depreciation
- 13 3. Schedule C-4, Cash Working Capital
- 14 4. Schedule D-2, Adjusted Operating Income at Present Rates
- 15 5. Schedule D-3, Adjustments to Net Operating Income
- 16 6. Schedule D-4, Summary of Adjustments by FERC Account
- 17 7. Schedule D-5, Summary of Revenue Adjustments
- 18 8. Schedule D-7, Annualization of Salaries and Wages
- 19 9. Schedule D-8, Normalization of Rate Case Expenses
- 20 10. Schedule D-9, Pensions and Employee Benefits Adjustment
- 21 11. Schedule D-10, Uncollectible and CAP Adjustments
- 22 12. Schedule D-15, Annualization of Communications Expense
- 23 13. Schedule D-16, Annualization of Payroll Tax Expense

1 14. Schedule D-17, Depreciation Expense

2 **Q. Are the pro forma adjustments included in DLC Exhibit 3 for the HY**
3 **basically the same as those included in DLC Exhibit 2 for the FTY?**

4 A. Yes, they are.

5 **Q. Please identify the pro forma adjustments included in DLC Exhibit 3,**
6 **Schedules C-2 and C-3.**

7 A. The only pro forma adjustment is for the capitalization of a portion of the pension
8 contribution which is shown on Schedule C-2, pages 3 and 4 and explained in
9 connection with DLC Exhibit 2, Schedules C-2 and D-9.

10 **Q. Has the CWC shown DLC Exhibit 3, Schedule C-4 been determined using**
11 **the same procedures and principles used in DLC Exhibit 2?**

12 A. Yes, it has. The CWC final amount is shown on DLC Exhibit 3, Schedule C-4,
13 page 1 of 6.

14 **Q. Has the Company made similar pro forma adjustments to the expenses**
15 **contained on DLC Exhibit 3, Schedules D-2 to D-15 for the HY as were made**
16 **for the FTY and described in connection with those schedules in DLC**
17 **Exhibit 2 for the FTY?**

18 A. Yes, with several exceptions where the adjustments are not required for the HY.
19 These include the pro forma adjustments in the FTY shown on DLC Exhibit 2,
20 Schedules 10 to 13. In each of these instances there was no pro forma adjustment
21 made because the HY recorded balance reflected an expense level that was
22 reasonable.

23 **Q. Please briefly describe these items.**

1 A. The pro forma adjustment for the normalization of the Stay Warm expense
2 presented on Exhibit 2, Schedule D-11 for the FTY of \$1.2 million was not
3 needed for the HY because, as shown on that schedule, the Company expected a
4 normalized expense for 2005 of \$1.3 million of which approximately \$1.0 million
5 was recorded in the HY 2005. In addition, the Company recorded amounts for the
6 Storm Restoration Insurance (pro forma adjustment included on DLC Exhibit 2,
7 Schedule D-12) and for the claims settlement expense (pro forma adjustment on
8 DLC Exhibit 2 Schedule D-13), and therefore it was not necessary to include pro
9 forma adjustments in DLC Exhibit 3 for the HY.

10 **Q. Were there any adjustments that should have been made, but were not?**

11 A. Yes, there were. First, the Company should have made an additional adjustment
12 to remove SECA revenues from Other Revenues in the amount of \$1.9 million but
13 did not. This was an oversight and would have reduced revenues for HY 2005 at
14 present rates, but would not have any impact on the pro forma revenue at 2006
15 proposed rates. In addition, the additional match for the 401(k) incentive was not
16 accrued at the end of 2005 and should have been a pro forma adjustment for 2005.
17 This would have reduced the net operating income at pro forma present rates, but
18 again would not have reduced the pro forma revenue. The rate of return on DLC
19 Exhibit 3, Schedule D-1 would have been slightly lower if this pro forma expense
20 adjustment had been made.

21 **Q. Are the pro forma adjustments for the Taxes-Other Than Income Taxes and**
22 **Depreciation Expense contained in DLC Exhibit 3 for the HY basically the**
23 **same as those contained in DLC Exhibit 2 for the FTY?**

1 A. Yes, they are and they are contained on Schedules D-16 and D-17 respectively.

2 Q. Finally, have the results of the recorded HY data and the pro forma adjustments
3 contained in DLC Exhibit 3 for the HY been provided to Mr. Crowley for his
4 Jurisdictional Separation Study?

5 A. Yes, they have. The results of Mr. Crowley's separation study are shown on DLC
6 Exhibit 3, Schedule C-1, in column 2 and Schedule D-1 on pages 1 to 3 in
7 columns designated for the Pennsylvania jurisdictional data on each of those
8 pages.

9 **Q. Does this complete your prefiled testimony?**

10 A. Yes, it does.

**BEFORE THE
PENNSYLVANIA PUBLIC UTILITY COMMISSION**

Docket No. R-00061346

Duquesne Light Company

Statement No. 9

Direct Testimony of Larry A. Crowley

RECEIVED

**APR - 7 2006
PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU**

1 **Q. Please state your name and your business affiliation.**

2 A. My name is Larry A. Crowley. I am a Senior Associate Consultant with R J
3 Rudden Associates, a business unit of the Enterprise Management Solutions
4 Division of the Black & Veatch Corporation.

5 **Q. Please describe your educational background and professional experience.**

6 A. I have a Bachelor of Science degree in Economics from the University of
7 Maryland. I have over 30 years of extensive electric utility industry experience,
8 including corporate strategic planning, organizational development, new business
9 development, regulatory affairs, transmission system planning, and generation
10 and resource planning. My regulatory experience includes the preparation and
11 filing of testimony and exhibits before various regulatory commissions, including
12 testifying as an expert witness before the Idaho Public Utilities Commission, the
13 Oregon Public Utilities Commission, the Nevada Public Service Commission, the
14 Colorado Public Utilities Commission, the Wisconsin Public Utilities
15 Commission, the Michigan Public Service Commission, the North Dakota Public
16 Service Commission, the Montana Public Service Commission, the Texas Public
17 Utility Commission, and the Federal Energy Regulatory Commission. A
18 summary of my professional experience is attached as Appendix A to this
19 testimony.

20 **Q. On whose behalf are you testifying in this proceeding?**

21 A. I am testifying on behalf of Duquesne Light Company.

22 **Q What is the scope of your testimony in this proceeding?**

1 A. My testimony addresses the preparation of jurisdictional separation studies using
2 total system data for the 12 months ending December 31, 2005, the historic
3 period, and for the 12 months ending December 31, 2006, the future test year
4 being used by the Company in this proceeding. My testimony also addresses the
5 calculation of the Company's Pennsylvania jurisdictional revenue deficiency and
6 revenue requirements for distribution delivery service provided by the Company.
7 In addition, my testimony addresses the calculation of estimated transmission
8 expenses the Company will incur under the PJM Open Access Transmission
9 Tariff ("OATT") to provide retail transmission delivery service to its POLR
10 customers. Finally, my testimony addresses the Company's reclassification of
11 distribution plant made in accordance with FERC guidelines, commonly referred
12 to as the "7 Factor Test," as set forth in FERC Order No 888, dated April 24,
13 1996.

14 **Q. Please explain how the Company's Pennsylvania jurisdictional cost of service**
15 **and revenue requirements for distribution delivery service was determined.**

16 A. This filing is based on the investments and expenses incurred by the Company to
17 provide distribution service to its Pennsylvania jurisdictional customers.
18 Accordingly, the Company's historic test year per books (CY 2005) and future
19 test year per budget (TY 2006) operating results are adjusted to eliminate all
20 revenues and expenses associated with the power supply function (Provider of
21 Last Resort or "POLR") service and the recovery of stranded costs through the
22 Competitive Transition Charge ("CTC"). The remaining transmission and
23 distribution investments and expenses are allocated between the Company's

1 federal and Pennsylvania state jurisdictions, respectively. Exhibits LAC-2 and
2 LAC-5 provide specific details regarding the allocation of those costs and the
3 determination of the Company's Pennsylvania jurisdictional distribution service
4 revenue requirements.

5 **Q. Have you prepared or supervised the preparation of various exhibits or Cost**
6 **of Service Statements for this proceeding?**

7 A. Yes, I have prepared or supervised the preparation of the following exhibits or
8 Cost of Service Statements for this proceeding:

9 <u>Exhibit No</u>	<u>Description</u>
10 LAC-1	11 Cost of Service Statement C-1: Measures of Value and 12 Rates of Return for the 12 Months Ending December 31, 13 2006.
14 LAC-2	15 Jurisdictional Separation Study prepared for the 12 Months 16 Ending December 31, 2006.
17 LAC-3	18 Cost of Service Statement D-1: Operating Income – Pro 19 Forma at Present and Proposed Rates for the 12 Months 20 Ending December 31, 2006.
21 LAC-4	22 Cost of Service Statement C-1: Measures of Value and Rates of Return for the 12 Months Ending December 31, 2005.
LAC-5	Jurisdictional Separation Study prepared for the 12 Months Ending December 31, 2005.

1 LAC-6 Cost of Service Statement D-1: Pro Forma at Present and
2 Proposed Rates for the 12 Months Ending December 31,
3 2005.

4 LAC-7 Appendix A - Development of Retail Transmission
5 Expense and Summary of Results

6 **Q. Have you calculated the revenue deficiency for the Company's distribution**
7 **delivery service in Pennsylvania?**

8 A. Yes I have. The revenue deficiency for distribution delivery service in the
9 Company's Pennsylvania electric jurisdiction is \$143.7 million based on the
10 future test period ending December 31, 2006.

11 **Q. Please generally describe the methodology used to separate Total Company**
12 **costs between the Pennsylvania and FERC jurisdictions.**

13 A. The cost of providing service is measured through the use of the Company's
14 accounting and operating data for a specific 12-month period of time. In this
15 instance, I am using the total system information provided by the Company and
16 adjusted by Mr. Robert O'Brien for the future 12-month period ending December
17 31, 2006, which is the test year being used in this proceeding to determine
18 distribution delivery revenue requirements.

19 Normally, in order to establish a methodology for separating costs among
20 jurisdictions for a multi-jurisdictional Company, a three-step process is generally
21 used. The steps are referred to as classification, functionalization and allocation
22 of costs. In all three steps, recognition is given to the way in which the costs are
23 incurred by relating these costs to the way in which a utility is designed and

1 operated to provide electric service. The methodology being used to separate
2 costs by jurisdiction and to calculate the Pennsylvania jurisdictional revenue
3 requirement for distribution delivery service in this case is the same methodology
4 used by the Company in previous regulatory filings before this Commission.

5 **Q. Would you please briefly explain the meaning of classification,
6 functionalization, and allocation?**

7 **A.** Classification refers to the identification of costs as being related to one of three
8 components; demand-related, energy-related or customer-related. In addition to
9 classification, costs are functionalized; that is identified with utility operating
10 functions such as power supply, transmission and distribution. Individual plant
11 items are examined and, where possible, the associated investment costs are
12 assigned to one or more operating functions. Once the Company's total system
13 costs are classified and assigned to the appropriate function they may be allocated
14 among the Company's jurisdictions.

15 The process of allocation is the apportioning of the Company's total
16 functionalized and classified system investments and costs among jurisdictions by
17 use of allocation factors. Allocation factors are an array of numbers or values
18 which represent the jurisdictional value or share of the total system quantity.
19 Once each individual account has been allocated to the various jurisdictions, it is
20 possible to summarize the allocated results of rate base and net income by
21 jurisdiction. The allocated results are stated in summary form to measure
22 adequacy of revenues for the jurisdiction under consideration. The measure of

1 adequacy is typically the rate of return earned on rate base which is compared to
2 the requested rate of return.

3 **Q. Have you prepared an exhibit that summarizes the calculation of the**
4 **Pennsylvania jurisdictional revenue deficiency?**

5 A. Yes. I prepared Exhibit LAC-3 consisting of three tables and pages. This exhibit,
6 also identified as Statement D-1, summarizes the results of the jurisdictional
7 separation study prepared for the 12 months ending December 31, 2006 (Exhibit
8 LAC-2 that is described in detail later in this testimony.

9 Table 1, page 1 of this exhibit, sets forth the earned rate of return at
10 current rates and earned rate of return at proposed rates for the Company's
11 Pennsylvania jurisdiction. As shown in column 3 of this table, the revenue
12 deficiency previously identified results in a total distribution revenue requirement
13 of \$437.9 million, which would provide the revenues necessary to earn the
14 claimed overall rate of return of 9.08 percent after taxes.

15 Table 2, page 2 of this exhibit sets forth Total Company Operating income
16 and summarizes the calculation of the jurisdictional revenue deficiency for the
17 Company's Pennsylvania jurisdiction. References are provided for the supporting
18 cost of service statements for each component of the Total Company income
19 statement. As shown on this table, the revenue deficiency for the Company's
20 allocated Pennsylvania jurisdiction is \$143.7 Million.

21 Table 3, page 3 of Exhibit LAC-3, summarizes the calculation and
22 allocation of the Company's electric rate base. This table shows the allocated
23 *individual components of electric rate base for the Total Company and the*

1 Company's Pennsylvania jurisdiction. References are again provided for the
2 supporting cost of service statements for each component of Total Company rate
3 base. The Company's allocated Pennsylvania electric rate base is \$1.2 billion

4 **Q. Please describe Exhibit LAC-1 also noted as Cost of Service Statement C-1.**

5 A. Exhibit LAC-1, Cost of Service Statement C-1, is a one-page exhibit titled
6 "Measures of Value and Rate of Return". This table summarizes the return
7 earned at present rates for the Total Company and the Company's Pennsylvania
8 jurisdiction. References are provided for the supporting cost of service statements
9 for each component of the Total Company rate base and return. This exhibit also
10 shows the return to be earned at proposed rates and the claimed overall rate of
11 return of 9.08% for the Company's Pennsylvania jurisdiction. As noted on the
12 exhibit, the values for the Pennsylvania jurisdiction can be found on Exhibit
13 LAC-2.

14 **Q. Please describe Exhibit LAC-2.**

15 A. Exhibit LAC-2 is the complete Jurisdictional Separation Study ("JSS") detailing
16 the allocation of each component of rate base, operating revenues and expenses
17 by FERC account number for the 12 month future test period ending December
18 31, 2006. It should also be noted that this exhibit, as well as Exhibit LAC-5, is
19 being filed in response to the Commission's Data Filing Requirements ("DFR")
20 Section 53.53, No. II-D-27. The JSS is designed to show the Total Electric Utility
21 values as developed by Mr. Robert O'Brien (Column 1) and the allocation of
22 those total company values to the Company's Pennsylvania distribution service
23 which is at issue in this proceeding (Column 2). It should be noted that the values

1 shown in Column 3 represent the difference between the Company's Total
2 Electric Utility and the Distribution Service costs shown in Column 2 and are
3 noted as Total All Other jurisdictions. Results from this JSS for the Company's
4 Pennsylvania jurisdiction were provided to Mr. Howard Gorman for his use in
5 preparing class cost of service studies. It should be noted that the JSS allocation
6 model results are being used to determine the distribution delivery service
7 revenue deficiency and revenue requirements and are not being used to determine
8 the Company's revenue requirements for transmission service. The methodology
9 used to calculate the Company's retail transmission expense in this proceeding is
10 described later in this testimony. The JSS model is organized as follows:

11	<u>Table No</u>	<u>Description</u>
12	1	Total Electric Rate Base
13	2	Calculation of Jurisdictional Revenue Deficiency
14	3	Electric Plant in Service
15	4	Accumulated Provision for Depreciation
16	5	Total Operating Revenues
17	6	Operation & Maintenance Expenses (3 pages)
18	7	Depreciation & Amortization Expenses (2 pages)
19	8	Taxes Other Than Income Taxes
20	9	Income Taxes
21	10	Income Tax Additions & Adjustments
22	11	Allocation Factors (5 pages)
23	12	Working Cash Allowance by Jurisdiction (2 pages)

1 **Q. Please briefly explain the Company's cost allocation treatment for the**
2 **Borough of Pitcairn which is included in the allocated results shown in**
3 **Column 3 of Exhibit LAC-2.**

4 A. The Borough of Pitcairn has historically been a "sales for resale" customer of the
5 Company and subject to the jurisdiction of the FERC. Subsequent to electric
6 restructuring, Pitcairn is now purchasing its energy requirements from another
7 wholesale provider and is receiving transmission service under the terms and
8 conditions of the PJM tariff. Therefore, the costs associated with this additional
9 delivery service at 23kV need to be removed in the determination of the costs of
10 providing service to the Company's Pennsylvania distribution delivery customers.
11 Column 3 includes the removal of all revenues and expenses of Pitcairn in order
12 to properly calculate Pennsylvania Distribution delivery revenues and expenses
13 for the future test period ending December 31, 2006. It should be noted that there
14 is currently no charge in place for the delivery service the Company is providing
15 through its 23kV system, which is not currently part of the PJM tariff. However,
16 it is my understanding that this proposed cost allocation and ratemaking treatment
17 for Pitcairn is consistent with prior Company practice filed before this
18 Commission and the Federal Energy Regulatory Commission and that the
19 company will seek to recover these costs through a subsequent and separate rate
20 filing to be made at FERC.

21 **Q. Please describe Table 1 of Exhibit LAC-2.**

22 A. Table 1 is a summary table which consolidates allocated jurisdictional electric
23 rate base information developed on various tables of the JSS. The total

1 Pennsylvania jurisdictional Electric Rate Base in the amount of \$1.2 billion is
2 shown on Line 25, Column 2 of Table 1. References to supporting tables or
3 specific allocation factors are also shown for each component of Total Electric
4 Rate Base and are listed under the column labeled "Allocation Factor or
5 Reference". The amounts shown on Table 1 for electric plant in service,
6 accumulated provision for depreciation, customer deposits and accumulated
7 deferred income taxes are end of test period values.

8 **Q. Please describe Table 2 of Exhibit LAC-2.**

9 A. Table 2 is a summary table which consolidates allocated jurisdictional revenue
10 and expense information developed on various tables of the JSS. In addition, this
11 table details the calculation of revenue deficiency and revenue requirements for
12 the Company's Pennsylvania jurisdiction. The total Pennsylvania jurisdictional
13 revenue deficiency and revenue requirement are \$143.7 million and \$437.9
14 million, respectively, as shown on Lines 21 and 22 of Column 2 of Table 2. In
15 addition this table includes the return at the required or claimed rate of return for
16 the Pennsylvania jurisdiction which amounts to \$111.9 million (Line 18, Column
17 2). References to supporting tables or cost of service statements are also provided
18 for each component of this table and are listed under the column labeled
19 "Reference".

20 The net-to-gross tax multiplier for the Pennsylvania jurisdiction is 1.83727
21 which is shown on Line 20, Column 2 of this table. The development of this
22 multiplier is detailed on supplemental schedules attached to Cost of Service
23 Statement D-18.

1 **Q. Please describe Table 3 of Exhibit LAC-2.**

2 A. Table 3 of Exhibit LAC-2 sets forth the allocation of electric plant in service
3 including Intangible Plant, Transmission Plant and Distribution Plant. The
4 allocation of General Plant is shown on Table 1. Allocation factors are listed in
5 the column labeled "Allocation Factor". The development of each allocation
6 factor used is shown on Table 11 of this exhibit. Any component of electric plant
7 that is allocated by direct assignment has an allocation factor that begins with the
8 letters "DA" to reflect direct assignment. For example, transmission plant is
9 allocated to the FERC jurisdiction by the direct assignment allocation factor
10 DATX.

11 **Q. Please describe the allocation of Distribution Plant shown on Table 3 of**
12 **Exhibit LAC-2.**

13 A. The allocation of distribution plant is done by each distribution plant account.
14 Each account is separately allocated to reflect the allocation or direct assignment
15 of distribution plant to the Borough of Pitcairn. The direct assignment or
16 allocation of plant to Pitcairn was done to remove these assets, expenses and
17 revenues from the Company's Pennsylvania distribution cost of service.

18 **Q. Please describe Table 4 of Exhibit LAC-2.**

19 A. Table 4 of Exhibit LAC-2 sets forth the allocation of accumulated provision for
20 depreciation and amortization of electric plant in service including Intangible
21 Plant, Transmission Plant, Distribution Plant and General Plant. Allocation
22 factors are listed in the column labeled "Allocation Factor". The allocation
23 factors used to allocate accumulated provision for depreciation are based on

1 allocated plant balances; therefore the allocation factors used are prefixed with a
2 "P" to indicate a plant-related allocation process. The development of each
3 allocation factor used is shown on Table 11 of this exhibit.

4 **Q. Please describe Table 5 of Exhibit LAC-2.**

5 A. Table 5 of Exhibit LAC-2 sets forth the total operating revenues at present rates
6 for the Company for the 12 months ending December 31, 2006. This table lists
7 the Company's revenues by jurisdiction and Other Operating Revenues by FERC
8 account number. Other Operating Revenues are allocated or directly assigned to
9 the appropriate jurisdiction.

10 **Q. Please describe Table 6 of Exhibit LAC-2.**

11 A. Table 6 of Exhibit LAC-2 consists of three pages and details the Company's
12 Operation and Maintenance Expenses by function and by FERC account number
13 for the 12 months ending December 31, 2006. Allocation factors are listed in the
14 column labeled "Allocation Factor". The development of each allocation factor
15 used is shown on Table 11 of this exhibit. In general, the basis for each allocation
16 may be readily interpreted from the exhibit. Many of the allocations are direct
17 assignment to the appropriate function and begin with a "DA"; other allocation
18 factors are based on plant as previously allocated and begin with a "P". Other
19 allocations are based on use of the "LABOR" allocator which is described in
20 detail on page 1 of Table 11 of this exhibit. Distribution supervision and
21 engineering expenses are allocated by use of the labor component in each
22 functional group of expenses. The total of allocated labor in each functional

1 group becomes the basis for the allocation of Supervision and Engineering
2 expenses.

3 **Q. Please describe Table 7 of Exhibit LAC-2.**

4 A. Table 7 of Exhibit LAC-2 consists of two pages and details the allocation of the
5 Company's Depreciation and Amortization Expense by function or by FERC
6 account number. These expenses have been identified by function or by primary
7 plant account. Allocation is then accomplished on the basis of the related plant
8 account as previously allocated.

9 **Q. Please describe Table 8 of Exhibit LAC-2.**

10 A. Table 8 of Exhibit LAC-2 lists the Company's Taxes Other Than Income Taxes
11 for the 12 month period ending December 31, 2006. As shown on this table, the
12 Company's total Taxes Other Than Income Taxes for the 12 months ending
13 December 31, 2006 are \$49.6 million. The Pennsylvania jurisdictional allocation
14 amounts to \$24.7 million. Taxes Other Than Income Taxes are listed individually
15 and are allocated in a manner consistent with the basis by which the respective
16 taxes are assessed. For example, all non-revenue related taxes, including the
17 Pennsylvania Public Utility Realty Tax ("PURTA"), are allocated on the basis of
18 combined allocated transmission and distribution plant or property, while payroll
19 taxes are allocated on the basis of functionalized and allocated labor expenses.

20 The Pennsylvania Gross Receipts Tax ("GRT") is allocated on the basis of
21 the revenues that are subject to the tax using the allocation factor designated as
22 GRTREV. Revenues which are excluded from the GRT include sales for resale
23 (account 447); transmission revenues from EGS suppliers and revenues from

1 transmission service customers AES, Piney Fork and Pitcairn booked in account
2 456; and revenues from the rental of equipment booked in account 454. Details
3 showing the development of this allocation are shown on page 3 of Table 11 of
4 this exhibit.

5 **Q. Please describe Tables 9 and 10 of Exhibit LAC-2.**

6 A. Tables 9 and 10 of Exhibit LAC-2 summarize the Company's State and Federal
7 Income Taxes for the 12 months ending December 31, 2006 by jurisdiction and
8 the Company's tax adjustments for the test period respectively.

9 **Q. Please describe how you allocated Federal and State Income Taxes shown on**
10 **Table 9 of Exhibit LAC-2.**

11 A. Total income taxes have not been allocated. The Company's total utility pro
12 forma income taxes have been calculated by Mr. O'Brien and Mr. Macioce.
13 Table 9 sets forth the allocation of each element of the Company's income taxes
14 as calculated by Mr. O'Brien and Mr. Macioce resulting in the respective tax
15 bases being developed and calculated for each jurisdiction. This table does not
16 calculate the Company's income taxes; it simple allocates the income taxes as
17 calculated by Mr. O'Brien and Mr. Macioce. For example, Table 9 shows
18 operating income before taxes which represents adjusted allocated operating
19 revenues less all allocated operating expenses treated on the preceding cost
20 allocation tables of Exhibit LAC-2. Interest expense is allocated on the basis of
21 allocated electric rate base. After the allocation of interest expense, taxable
22 income is then calculated for each jurisdiction and the appropriate tax rate is
23 applied. Final tax amounts result after the allocation of adjustments and tax

1 credits. The allocation of tax adjustments are set forth on Table 10 of this exhibit.
2 Allocation factors are designated in the same form as previously described in this
3 testimony.

4 **Q. How was interest expense calculated?**

5 A. Interest expense was calculated by synchronizing jurisdictional net electric rate
6 base shown on Table 1 of this exhibit and the weighted cost of long-term debt of
7 2.97 percent. For example, interest expense for the Company's Pennsylvania
8 jurisdiction was calculated using jurisdictional Electric Rate Base of \$1.2 billion
9 multiplied by the weighted cost of long-term debt of 2.97 percent shown on Cost
10 of Service Statement B-9. The calculation of interest expense for the
11 Pennsylvania jurisdiction is shown on Table 9 of Exhibit LAC-2.

12 **Q. Please describe Table 11 of Exhibit LAC-2.**

13 A. Table 11 consists of five pages and lists all of the allocation factors used in the
14 preparation of the jurisdictional separation study. The first page sets forth the
15 development of the Labor allocator by jurisdiction; the second page lists the plant-
16 related allocation factors; the third page lists the revenue and tax-related
17 allocation factors; the fourth page lists the distribution plant allocation factors and
18 the amounts of distribution plant directly assigned to other jurisdictions, including
19 Pitcairn, by distribution plant account number; and the fifth page lists the
20 distribution O&M expense allocation factors and the development of the
21 distribution supervision and engineering allocation factors.

22 **Q. Please describe Table 12 of Exhibit LAC-2.**

1 A. Table 12 of Exhibit LAC-2 consists of two pages and details the allocation of
2 Cash Working Capital using the same formula approach and components
3 developed by Mr. O'Brien. Page one sets forth each component of Cash Working
4 Capital developed by Mr. O'Brien. The components are listed and detailed as
5 follows; *Operation & Maintenance expenses, prepayments (13-month average*
6 *balances), accrued taxes, pro forma interest expense (synchronized), and preferred*
7 *dividend payments.* All components are allocated to each jurisdiction based on
8 the application of the formula or criteria used to calculate each component the
9 total utility Cash Working Capital. Page 2 of Table 12 details the calculation of
10 incremental/pro forma income taxes used in the calculation of Cash Working
11 Capital shown on page 1 of Table 12.

12 **Q. Please describe your Exhibits LAC-4 through LAC-6.**

13 A. These exhibits are the same as Exhibits LAC-1 through LAC-3 respectively,
14 prepared for the historic period ending December 31, 2005. Exhibit LAC-4, Cost
15 of Service Statement C-1, is a one-page exhibit titled "Measures of Value and
16 Rate of Return" which summarizes the return earned at present rates for the Total
17 Company and the Company's Pennsylvania jurisdiction for the historic test period
18 ending December 31, 2005. References are provided for the supporting cost of
19 *service statements for each component of the Total Company rate base and return.*
20 As noted on the exhibit, the values for the Pennsylvania jurisdiction can be found
21 on Exhibit LAC-5.

22 Exhibit LAC-5 is the complete Jurisdictional Separation Study ("JSS")
23 detailing the allocation of each component of rate base, operating revenues and

1 expenses by FERC account number for the 12 month historic test period ending
2 December 31, 2005. It should also be noted that this exhibit, as well as Exhibit
3 LAC-2 is being filed in response to the Commission's Data Filing Requirements
4 ("DFR") Section 53.53, II-D-27.

5 Exhibit LAC-6 consists of three pages. This exhibit, also identified as
6 Statement D-1, summarizes the results of the jurisdictional separation study
7 prepared for the 12 months ending December 31, 2005 (Exhibit LAC-5),
8 previously described in this testimony.

9 Table 1, page 1 of Exhibit LAC-6, summarizes the calculation and
10 allocation of the Company's 2005 electric rate base. This table shows the
11 allocated individual components of electric rate base for the Total Company, the
12 Company's Pennsylvania jurisdiction and for all other jurisdictions. References
13 are also provided for the supporting cost of service statements for each component
14 of Total Company rate base. Tables 2 and 3 summarize allocated results for the
15 historic test period ending December 31, 2005.

16 **DEVELOPMENT OF THE COST OF RETAIL TRANSMISSION SERVICE**

17 **Q. What is the purpose of this portion of your testimony?**

18 A. The purpose of this portion of my testimony is to present the Company's
19 estimated cost of providing retail transmission service consistent with the PJM
20 Open Access Transmission Tariff ("OATT"), for all customers who receive such
21 service from the Company. This transmission expense is separate from and in
22 addition to the distribution revenue requirement previously described in my
23 testimony.

1 **Q. Please explain why the transmission expense is established separately from**
2 **the Company's distribution rates.**

3 A. For those customers who purchase all their electric service from the Company,
4 including the supply of energy, the Company, as the Provider of Last Resort
5 ("POLR") must provide both generation supply and the requisite transmission
6 service to deliver that supply to the Company's distribution system. As a member
7 of PJM and as a load serving entity ("LSE") in the "Duquesne Light Company
8 Zone" of PJM, the Company must purchase the transmission service it needs to
9 serve its load (i.e., its customers) from PJM under the rates, terms and conditions
10 set forth in the PJM OATT as approved by FERC. The expense incurred by the
11 Company to purchase this transmission service from the PJM is recovered
12 through retail transmission rates paid by all POLR customers. For those
13 customers who purchase their power supply from an electric generation suppliers
14 ("EGS"), the EGS supplies the transmission service which it also purchases from
15 the PJM under the PJM OATT for deliveries in the Duquesne Light Company
16 Zone. My testimony estimates the expense the Company will incur as an LSE to
17 purchase transmission service for its POLR customers based on PJM transmission
18 rates expected to be in effect at the end of 2006.

19 **Q. How are transmission rates determined or set in the PJM OATT?**

20 A. In general, rates are filed with the FERC by the company that owns the
21 transmission facilities being used to provide transmission service. Once approved
22 by FERC the approved rates become part of the PJM OATT.

23 **Q. Is the Company's current PJM OATT rate expected to change in 2006?**

1 A. Yes it is. The rate in the PJM OATT for the Duquesne Light Company Zone is
2 designed to recover the Company's revenue requirement as a FERC-jurisdictional
3 transmission owner within the PJM. The Company, as a transmission owner,
4 plans to file a rate case with the FERC in September of this year to recover its
5 current cost of providing transmission service to load serving entities under the
6 OATT. The Company anticipates that these new transmission rates will become
7 effective sometime prior to the end of CY 2006.

8 **Q. Have you calculated an estimate of new rates for transmission service in the**
9 **Duquesne Light Company Zone under the PJM OATT?**

10 A. Yes I have.

11 **Q. Please briefly describe the methodology used to calculate the new PJM**
12 **OATT transmission rate.**

13 A. The methodology I used for calculating the new PJM OATT transmission rate is
14 generally referred to as the FERC formula rate template. This methodology is one
15 that has been filed by other similar transmission owning entities of the PJM and
16 other transmission service providers. The formula rate methodology is being
17 used because it reflects the Company's intention for setting its transmission rates
18 this year and in the future and because it harmonizes with the PJM tariff.

19 **Q. Have you prepared or supervised the preparation of an exhibit that**
20 **calculates the new PJM OATT rate for transmission service in the Duquesne**
21 **Zone using the FERC template?**

22 A. Yes, I have prepared Exhibit LAC-7 which consists of four pages. This exhibit
23 details the calculation of the of the net revenue requirement and network service

1 rate for transmission service in the Duquesne Light Company Zone using the
2 FERC formula template.

3 **Q. Please briefly describe Exhibit LAC-7 and the FERC formula template.**

4 A. The FERC formula template calculates the specific costs of providing
5 transmission service for any company that is a transmission owning company
6 within the PJM system. The template derives the total cost of providing
7 transmission service and defines the result as the net transmission revenue
8 requirement and network service rate used by the PJM for establishing rates for
9 transmission service within a PJM service zone. This calculation is the sum of
10 return on rate base, transmission-related operation and maintenance expenses,
11 depreciation and amortization expenses, taxes other than income taxes, income
12 taxes and revenue credits that are used to offset transmission cost of service. It
13 should be noted that the formula methodology uses standard FERC ratemaking
14 treatments for classification, functionalization and allocation. These are the same
15 standards I used in preparing the jurisdictional separation studies file in this
16 proceeding as Exhibits LAC-2 and LAC-5. I should also point out that the FERC
17 formula rate methodology uses actual cost data for a defined period as annually
18 reported FERC Form 1. To prepare Exhibit LAC-7, I used actual company data
19 for the 12 months ending December 31, 2005 without any adjustments normally
20 made for ratemaking purposes. The only adjustment made is one that is typically
21 used in the formula template which allows the inclusion of estimated transmission
22 plant additions anticipated for the following year with all costs that are used being
23 “trued-up” in following years using the actual data for that following year

1 including the previously estimated plant additions from the prior year. Each year
2 thereafter, the Company will complete the formula template using actual data
3 contained in the FERC Form 1 (no later than April 30th) for the year following the
4 previous or initial formula filing.

5 **Q. Have you calculated the Net Revenue Requirement and Network Service**
6 **Rate for the Duquesne Light Zone using the criteria described in the FERC**
7 **formula template?**

8 A. Yes I have. The calculated Net Revenue Requirement for retail transmission
9 service in the Duquesne Light Company Zone is \$50.7 million which is shown on
10 page 4 of Exhibit LAC-7, Line 152. As defined by the template, this is the total
11 net transmission revenue requirement I provided to Mr. Howard Gorman for use
12 in his class cost of service study. The only cost not included in the template
13 (Exhibit LAC-7) is the Pennsylvania Gross Receipts Tax which Mr. Gorman adds
14 to his class cost of service study for allocation to the Company's rate classes.
15 This cost allocation is described by Mr. Gorman in his testimony. The total Net
16 Revenue Requirement for transmission service in the Duquesne Light Company
17 Zone including the applicable GRT amounts to \$53.9 million. I should also add
18 that transmission rates are regulated by the FERC. Once the proposed
19 transmission rate as shown on Exhibit No 7 is approved by the FERC, it becomes
20 part of the PJM OATT and becomes an expense the Company will incur as a load
21 serving entity and pass on to its customers through its retail proposed transmission
22 rates, including the proposed transmission service charge.

1 **Q. In your opinion do the formula-based net revenue requirement and network**
2 **service rate proposed in this proceeding result in transmission rates that are**
3 **fair and reasonable?**

4 A. I believe that the net revenue requirement and network service transmission rate
5 set forth in Exhibit LAC-7 conforms to FERC formula precedents and that any
6 PJM OATT transmission rate ultimately flowed through to the Company's
7 customers will be based on a fair and reasonable methodology accepted by FERC.

8 **Q. Please describe the process by which the PJM OATT transmission rate will**
9 **be revised.**

10 A. In September the Company expects to file with FERC a request to revise tariff
11 sheets to the FERC OATT administered by PJM for the Duquesne Light
12 Company Zone. The filing will propose to implement a formula rate
13 methodology for determining the transmission net revenue requirements. The
14 filing would request authority to increase its transmission rates for all customers
15 who receive service from the Company in a manner consistent with the terms and
16 conditions of the PJM Open Access Transmission Tariff. The Company will
17 propose to make the formula rate and associated PJM tariff provisions of its zone
18 effective sometime prior to the end of CY 2006.

19 **RECLASSIFICATION OF DISTRIBUTION PLANT**

20 **Q. What is the purpose of this portion of your testimony?**

21 A. The Company has recently concluded an extensive internal review to revise its
22 line of demarcation between transmission and distribution facilities to be
23 consistent with orders from the FERC. This portion of my testimony describes

1 the makeup of the Company's transmission and distribution systems; FERC's
2 seven-factor functional/technical test used to delineate the jurisdictional line
3 between transmission facilities subject to the FERC's jurisdiction and distribution
4 facilities subject to the Commission's jurisdiction; and the proposed classification
5 of the Company's electric facilities into either transmission or distribution
6 categories.

7 **Q. Please briefly describe the Company's electric system**

8 A. The Company's electric system consists of 10 transmission substations and over
9 550 distribution substations, about 375 of which are located on customer-owned
10 land which are used to service those customers located at those sites. The
11 Company's higher voltage network has close to 700 circuit-miles of transmission
12 lines consisting of 345kV, 138kV and 69 kV lines, serving both a local area
13 transmission function and an intra-regional transmission function. Distribution
14 and street lighting circuits of 23kV and less consist of approximately 16,420
15 circuit-miles of lines and cable.

16 **Q. Please briefly describe how the Company uses its 138 and 69kV system.**

17 A. Several major Company bulk power substations connect the 345kV network to
18 the Company's 138 and 69kV network. The 138 and 69kV system loops around
19 high load density areas in the Company's service area. The Company serves
20 some large industrial customers directly from its 138 and 69kV system.

21 **Q. Please describe FERC's Seven-Factor Functional/Technical Test.**

22 A. In its Order No 888, dated April 24, 1996, the FERC proposed a combination of
23 technical and functional measures to assist with the determination of asset

1 classification between transmission and distribution facilities. The FERC's
2 combination of both physical attributes and operating characteristics provides a
3 mechanism to make distinctions about the use and function of a utility's electric
4 plant.

5 **Q. Please discuss each element of FERC's Seven-Factor Functional/Technical**
6 **Test.**

7 A. The seven factors FERC uses to distinguish distribution from transmission and the
8 Company's application of each of the seven test *factors* is set forth as follows:

9 1) Local distribution facilities are normally in close proximity to retail
10 customers;

11 *Facilities are in close proximity to retail customers if the facility is physically*
12 *and electrically located where it can be tapped with distribution transformers*
13 *to serve load in an economical manner. The Company's 4 KV to 23 KV*
14 *systems located within a substation or located, either underground or*
15 *overhead facilities, in public rights-of-way, have this capability and primarily*
16 *serve retail customers.*

17 2) Local distribution facilities are primarily radial in nature;

18 *Under general utility practices, facilities are defined as radial if alternative*
19 *supply options do not exist. The Company primarily operates its 4 KV to 23*
20 *KV systems in radial configurations.*

21 3) Power flows into local distribution systems; it rarely, if ever, flows
22 out;

1 *Utility systems without local generation always import electrical power and*
2 *energy. (There may be instances where small generating units may export or*
3 *sell power under specific load and power supply circumstances). In most, if*
4 *not all cases, power flows into the Company's 4 KV to 23 KV systems from the*
5 *company's 69, 138 and 345 KV transmission facilities.*

6 4) When power enters a local distribution system, it is not reconsigned or
7 transported on to some other market;

8 *The Company's 4 KV to 23 KV systems or facilities are typically used to serve*
9 *local retail customers and are not used as bulk power interconnections with*
10 *neighboring systems or utilities.*

11 5) Power entering a local distribution system is consumed in a
12 comparatively restricted geographic area;

13 *Distribution systems supply power in an area that is limited geographically in*
14 *size to a single town, multiple towns, and sections of a town or a city. The*
15 *company's 4 KV to 23 KV systems are typically used to serve local consumers*
16 *and not used to transport power across the state or into other areas.*

17 6) Meters are based at the transmission/local distribution interface to
18 measure flows into the local distribution system; and

19 *Meters on a distribution system are located where they can measure the*
20 *aggregate load on the system. The Company measures power flow into the 4*
21 *KV and 23 KV systems at the point of voltage transformation from 69 KV, 115*
22 *KV or 345 KV systems.*

23 7) Local distribution systems will be of reduced voltage.

1 *Typically and historically, the electric utility industry has recognized that*
2 *systems or facilities rated at 69 KV and above, are capable of transmitting*
3 *bulk power over longer distances, and that systems below these voltages are*
4 *used to serve local area retail customer needs. The Company's higher*
5 *voltage system does serve a number of large industrial customers directly*
6 *from higher voltage facilities while serving the primary role of transmitting*
7 *bulk power from one location to another.*

8 **Q. Please describe the process the Company used to apply the FERC seven-factor**
9 **test to its facilities.**

10 A. The Company began an extensive review process of its facilities in 2003 using the
11 FERC seven-factor test criteria. The initial review was applied to its facilities based
12 on voltage level and operating characteristics. The following summarizes how the
13 process was applied to specific components of the system.

14 **Q. Please describe how the Company classified its 345kV system.**

15 A. As previously described, the Company's 345kV system is the major bulk power
16 carrier for the Company. The system is primarily comprised of integrated electric
17 facilities that provide parallel paths to interconnect major generation, other
18 transmission systems and lower-voltage systems. The 345kV does not directly
19 interconnect to any retail customers. The application of the FERC seven-factor test to
20 these facilities indicates the 345kV system should be classified as transmission.

21 **Q. Please describe how the Company classified its 138 and 69kV facilities.**

22 A. The 138 and 69kV systems are primarily comprised of integrated electric facilities
23 that provide parallel paths to interconnect major generation, other transmission

1 systems and load and directly interconnect with only a few retail customers. The
2 application of the FERC seven-factor test to these facilities indicates the 138 and 69kV
3 systems should be classified as transmission.

4 **Q. Please describe how the Company would classify its 23 to 4kV lines.**

5 A. These voltage level systems are the primary load serving facilities for the Company
6 with typical load carrying capabilities less than 50 MW. Their technical attributes and
7 functional capabilities match the definition of local distribution under the FERC
8 seven-factor test criteria. These facilities are normally in close proximity to retail
9 customers, are primarily radial in character, and are of reduced voltage. Power usually
10 flows into these local systems, is consumed in a comparatively restricted geographical
11 area and is not typically transported on to some other market. The application of the
12 FERC seven-factor test to these systems supports that they should be classified as
13 local distribution.

14 **Q. In addition to line facilities, are there other Company facilities that need to be**
15 **classified?**

16 A. Yes, the Company must also classify its substations where voltage is transformed from
17 higher-level voltages such as 345, 138, and 69kV to 23 to 4kV systems.

18 **Q. Please briefly describe the basic components of a substation.**

19 A. Typically, a substation contains high voltage equipment, transformers, low voltage
20 equipment, ancillary equipment, and protection and control equipment including the
21 control house and other shared facilities. The control house contains meters and
22 protective relays that monitor and control the operation of the transmission and local
23 distribution facilities. Both transmission and local distribution systems share the use

1 of a single building. Economics and the efficient use of available land make it prudent
2 to have only one control house at a substation rather than two.

3 **Q. Why has the Company applied the FERC seven-factor test to its substations?**

4 A. Just as the Company applied the FERC seven-factor test to its line facilities, a similar
5 process is appropriate for substation equipment. The Company applied the same test
6 to all equipment located inside its substations to determine the proper classification of
7 these electric facilities. Historically, the Company classified substations with step-
8 down transformers as either 100% transmission or 100% distribution based on the
9 types of lines connected to the substation and the existence of generation. Historically,
10 the Company would classify substations with low voltage facilities as distribution
11 regardless of the presence of higher voltage facilities and dual purpose services
12 (transmission and distribution) being provided at the same substation. All facilities
13 located inside the substation fence boundary were identified the same regardless of
14 their voltage or their primary function. To properly separate these facilities into
15 distribution or transmission, the Company applied the FERC seven-factor test to all
16 equipment located inside its substations.

17 **Q. What were the results of the application of the FERC seven-factor test to the**
18 **Company's substation facilities?**

19 A. As previously discussed, the Company reviewed all substations that had low-voltage
20 step-down transformers or facilities. This was an extensive process which resulted in
21 the Company first identifying the substations that required reclassification in
22 accordance with the FERC seven-factor test and then reviewing individual pieces of
23 equipment within a particular substation based on its primary function. This process

1 resulted in the development of a line of demarcation between transmission and
2 distribution at all step-down substations; i.e., the points of interconnection between the
3 bulk power network and the facilities serving local area loads. Normally, the line of
4 demarcation was the high-side disconnect switch of the step-down transformer located
5 at the substation.

6 **Q. How were land and land rights classified?**

7 A. Land and land rights associated with transmission facilities were classified as
8 transmission. Land associated with a substation containing only distribution assets
9 were assigned to distribution.

10 **Q. Has the Company's review of its facilities using the FERC seven-factor test
11 resulted in the reclassification of any of its electric substation plant?**

12 A. Yes, the Company has reclassified portions of the equipment located in 22 company-
13 owned substations and 16 substations located on customer-owned land to conform to
14 the criteria of the FERC seven-factor test.

15 **Q. Have you reviewed the Company's data supporting its reclassification of
16 substations?**

17 A. Yes, I reviewed the data for each of the substations involved including single-line
18 diagrams and continuing property records for each substation. I then prepared
19 inventories of equipment and costs for each major component of property located in
20 each substation. I also made site visits to a number of the substations that were being
21 reviewed for reclassification. The purpose of the visits was to physically inspect the
22 equipment that was reclassified.

1 **Q. What impact does the Company's reclassifications have on the Company's rate**
2 **base?**

3 A. There is no increase or decrease to the Company's total asset investment in plant; there
4 is, however a net reclassification change of approximately \$38 million from
5 distribution to transmission.

6 **Q. Does this conclude your direct testimony in this proceeding?**

7 A. Yes it does.

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Appendix A Professional Experience of Larry A. Crowley

Summary

Mr. Crowley has over 30 years of extensive electric utility industry experience including corporate strategic planning, organizational development, new business development, regulatory affairs, transmission system planning, and generation and resource planning. Mr. Crowley's regulatory experience includes the preparation and filing of testimony and exhibits before various regulatory commissions including testifying as an expert witness before the Idaho Public Utilities Commission, the Oregon Public Utilities Commission, the Nevada Public Service Commission, the Colorado Public Utilities Commission, the Wisconsin Public Utilities Commission, the Michigan Public Service Commission, the North Dakota Public Service Commission, the Montana Public Service Commission, the Texas Public Utility Commission, and the Federal Energy Regulatory Commission.

R. J. Rudden Associates, a Black and Veatch Company

Contract associate of R. J. Rudden Associates and H. Zinder & Associates; providing professional consulting services to the energy and regulated utility industries with emphasis on ratemaking, economics, finance and accounting matters. As Senior Associate Consultant, responsibilities include:

- Preparation of regulatory studies including jurisdictional separation studies, revenue deficiency/requirements studies, cost of service studies, and rate design studies
- Providing testimony and litigation support including testifying before regulatory commissions
- Providing assistance for strategic planning initiatives and studies
- Preparing analyses for proposed mergers and acquisitions.

The Energy Strategies Institute, Inc. (ESI)

October 1999 to Present

Founder and Director of ESI, a network of experienced professionals with diverse interests specializing in energy and utility matters, dedicated to developing and implementing practical solutions for energy service providers and customers. The Institute offers experienced utility operation, planning and regulatory expertise including the preparation of exhibits and testimony for jurisdictional separation and revenue requirement studies, class cost of service studies, unbundled cost studies, and rate design studies. Major clients include The Washington Group International, Boise, Idaho; Wisconsin Electric Power Company, Milwaukee, Wisconsin; Montana-Dakota Utilities Company, Bismarck, North Dakota; The US Department of Energy, Office of Renewable Energy and Energy Efficiency, Washington, D.C.; The J.R. Simplot Company, Boise, Idaho; The International Energy Agency, Paris, France; The Riley Creek Lumber Company, Sandpoint, Idaho and The Allied Utility Network, Boise, Idaho.

Idaho Power Resources Corporation (IPRC)

July 1996 to October 1999

As President of IPRC, a wholly owned subsidiary of Idaho Power Company, responsibilities included establishing, organizing and leading a new independent business division including establishment of the entity, selection and training of staff, systems implementation and day-to-day management of the entity. Responsibilities also included preparation of annual operating budget, strategic plans, business plans (including due diligence and analysis for mergers and acquisitions), as well as research, development and deployment of new technologies such as PEM fuel cells and solar energy systems.

Idaho Power Company

March 1979 to October 1999

Idaho Power Company is one of the largest electric utilities serving in Idaho with CY 2004 revenues of \$844.5 million, total plant investment of approximately \$3.2 billion and over 440,000 customers.

Senior Manager, Strategic Planning

January 1991 to October 1999

As Senior Manager of Strategic Planning, responsibilities included:

- Directing all corporate strategic planning activities of the company, including regulatory initiatives and merger and acquisition activities
- Preparation of the annual economic forecast used by the major business units of the company in the preparation of their annual business plans, operating budgets and capital requirements.
- Overseeing the company's research and development programs and projects dealing with new technologies or improvements in operating practices.
- Developing a rate mechanism that tracks and recovers changes or fluctuations in the company's cost of production (PCA), including formulation of the concept, plan and the regulatory strategy to secure approval of the regulatory commissions.
- Directed the litigation team that participated in the PacifiCorp/Utah Power merger appearing before the Idaho PUC and the Federal Energy Regulatory Commission. Negotiated the settlement agreement between the parties, resulting in significant benefits to Idaho Power Company including firm transmission service in Utah, ownership of a major strategic substation, additional transmission revenue and favorable resolution of a number of pending regulatory disputes.
- Negotiated a comprehensive transmission services agreement between the company and Bonneville Power Administration that resulted in annual revenues of approximately \$1.5 million.
- Identified new business opportunities for the company and prepared the requisite business plans and analysis.
- Designed and implemented Idaho Power Company's innovative "first-of-its-kind" solar energy program that won unanimous approval from the regulatory commissions.

- Selected by the IEA Executive Committee to chair the Organizing Committee for the 1995 International Executive Conference on Photovoltaics (Solar Energy) sponsored by the International Energy Agency and hosted by Idaho Power Company.
- Selected by the US Department of Energy to represent the United States on the Organizing Committee for the 1999 International Executive Conference on Photovoltaics that was organized under the auspices of the International Energy Agency.

Manager, Power Management

1986 to 1991

As Manager of Power management, responsibilities included:

- the management of a department consisting of 45 senior level engineers, analysts and technical experts dealing with generation resource planning, transmission system planning, wholesale power marketing and wholesale bilateral contract development and administration.
- Responsible for directing all regulatory activities with the Federal Energy Regulatory Commission dealing with wholesale power and transmission services rates, terms and conditions and related contract approvals.
- Responsible for negotiating wholesale power contracts and transmission service agreements that generated \$40MM in annual revenues.

Manager of Rates and Regulatory Affairs

1979 to 1986

As Manager of Rates and regulatory Affairs, responsibilities included:

- Preparing all materials required for the Idaho Power's rate filings before the Idaho, Oregon and Nevada state regulatory commissions having jurisdiction over the company, as well as the Federal Energy Regulatory Commission.
- Developed a multi-jurisdictional cost-of-service/revenue requirements model that was accepted by all state and federal commissions having jurisdiction over the company.
- Developed a series of innovative class cost of service and rate design models.
- Developed and directed a load research program for the company.

Wisconsin Electric Power Company – Project Coordinator (Regulatory)

1978 to 1979

As Project Coordinator, responsibilities included:

- All rate and regulatory filings before the Wisconsin and Michigan Public Utility Commissions and the Federal Energy Regulatory Commission.
- Preparing jurisdictional separation and revenue requirement studies, cost-of-service studies, rate design studies, load research information and the testimony related to these studies as required by the commissions in support of retail and wholesale rate filings.
- Developed the first computerized cost-of-service model for the company that was accepted by all three commissions having jurisdiction over the company.

Southeast Colorado Power Association

1971 to 1978

General Manager

As General Manager, responsibilities included:

- Chief Operating Officer of an electric distribution company with 60 employees.
- Responsible to the Board of Directors for all matters relating to the operation of the company including financial planning, marketing, budgeting, quality of service and all regulatory proceedings before the Colorado Public Utilities Commission.

Duquesne Light Company
Before The Pennsylvania Public Utility Commission

Measures of Value and Rates of Return - Future Period
For the 12 Months Ending December 31, 2006
(X\$000)

Line No	Description	Future Period - TY 2006		Reference
		Total Electric Utility	Total PA Jurisdiction (1)	
Electric Plant				
1	Electric Plant in Service	\$ 2,373,450.6	\$ 1,930,872.0	C-2
2	Depreciation Reserve	746,884.0	613,162.7	C-3
3	Net Electric Plant in Service	1,626,566.6	1,317,709.3	
Additions:				
Working Capital Requirements				
4	Cash Working Capital	51,677.2	50,086.0	C-4
5	Materials & Supplies	17,681.0	11,296.0	C-5
6	Total Working Capital	69,358.2	61,382.0	
Deductions:				
7	Customer Deposits	(1,413.0)	(1,413.0)	B-1
8	Accumulated Deferred Income Taxes	(166,564.0)	(144,820.9)	C-6
9	Total Deductions	(167,977.0)	(146,233.9)	
10	Total Measure of Value/Rate Base - Net	1,527,947.8	1,232,857.4	
Pro Forma Return at Present rates				
11	Amount - \$		33,738.4	D-1
12	Percent		2.737%	
Pro Forma Return at Proposed Rates				
13	Amount - \$		111,943.5	D-1
14	Percent		9.08%	

(1) See Exhibit No LAC-3/Statement D-1

Duquesne Light Company
 Before The Pennsylvania Public Utility Commission
 Jurisdictional Separation Study - Future Period
 12 Months Ending December 31, 2006
 (X\$000)

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Table No 1 - Total Electric Rate Base

Line No	Description	Allocation Factor or Reference	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Electric Plant in Service					
1	Intangible Plant	Table No 3	29,823.4	23,854.9	5,968.4
2	Transmission Plant	Table No 3	421,376.3	-	421,376.3
3	Distribution Plant	Table No 3	1,686,508.9	1,686,042.0	466.9
4	General Plant - P90	P90ADJ	235,742.1	220,975.0	14,767.0
5	Total Electric Plant in Service		<u>2,373,450.6</u>	<u>1,930,872.0</u>	<u>442,578.7</u>
Less:					
6	Accum Provision for Depreciation & Amortization				
7	Intangible Plant	Table No 4	19,198.0	15,356.0	3,842.0
8	Transmission Plant	Table No 4	126,332.0	-	126,332.0
9	Distribution Plant	Table No 4	547,801.0	547,651.7	149.3
10	General Plant	Table No 4	53,553.0	50,155.0	3,398.0
11	Total Accum Provision - Depreciation & Amort		<u>746,884.0</u>	<u>613,162.7</u>	<u>133,721.3</u>
12	Net Electric Plant in Service		1,626,566.6	1,317,709.3	308,857.3
Other Rate Base Items:					
13	Cash Working Capital	Table No 12	51,677.2	50,086.0	1,591.2
Materials & Supplies - Account 154:					
14	Transmission Plant	P50	6,207.0	-	6,207.0
15	Distribution Plant	P60	8,671.0	8,668.6	2.4
16	General Plant	P90	2,803.0	2,627.4	175.6
17	Intangible or Other Plant	P10	-	-	-
18	Construction Category	TXDT	-	-	-
19	Total Materials & Supplies		<u>17,681.0</u>	<u>11,296.0</u>	<u>6,385.0</u>
Less:					
20	Customer Deposits - Account 235	DADT	(1,413.0)	(1,413.0)	-
Accumulated Deferred Income Taxes:					
21	Transmission	DATX	(20,269.0)	-	(20,269.0)
22	Distribution	P60	(123,307.0)	(123,272.9)	(34.1)
23	General	P90	(22,988.0)	(21,548.0)	(1,440.0)
24	Subtotal - Other Rate Base Items		<u>(98,618.8)</u>	<u>(84,851.9)</u>	<u>(13,766.9)</u>
25	Total Electric Rate Base - \$		1,527,947.8	1,232,857.4	295,090.4
26	Total Electric Rate Base - %		100.00%	80.69%	19.31%

Duquesne Light Company
 Before The Pennsylvania Public Utility Commission
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Table No 2 - Calculation of Jurisdictional Revenue Deficiency

Line No	Description	Reference	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
1	Total Electric Rate Base	Table No 1	1,527,947.8	1,232,857.4	295,090.4
	Total Operating Revenues				
2	Total Sales Revenues	Table No 5	678,378.0	279,955.0	398,423.0
3	Other Transmission Revenues - PJM Adder	Table No 5	4,358.0	-	4,358.0
4	Other Operating Revenues	Table No 5	33,051.0	14,282.0	18,769.0
5	Total Revenues		<u>715,787.0</u>	<u>294,237.0</u>	<u>421,550.0</u>
	Total Operating Expenses				
6	Operation & Maintenance Expenses	Table No 6	537,880.0	166,288.5	371,591.5
7	Depreciation Expense	Table No 7	74,259.4	62,916.6	11,342.8
8	Amortization Other Expense	Table No 7	3,975.0	3,484.3	490.7
9	Taxes Other Than Income Taxes	Table No 8	49,628.9	24,694.3	24,934.6
10	Total Operating Expenses		<u>665,743.3</u>	<u>257,383.7</u>	<u>408,359.6</u>
11	Operating Income Before Income Taxes	Line 5 - Line 10	50,043.7	36,853.3	13,190.4
	Income Taxes:				
12	Federal	Table No 9	5,631.9	4,337.1	1,294.8
13	State	Table No 9	(851.6)	(1,222.3)	370.6
14	Total Operating Expenses		<u>670,523.6</u>	<u>260,498.6</u>	<u>410,025.0</u>
15	Net Operating Income	Line 5 - Line 14	45,263.4	33,738.4	11,525.0
	Return Before Adjustments				
16	Earned Rate of Return - %	Line 15/Line 1		2.737%	
17	Required Rate of Return - %	B-9		9.08%	
18	Return at Required Rate of Return	Line 1 x Line 17		111,943.5	
19	Income Deficiency	Line 18 - Line 15		78,205.0	
20	Net-to-Gross Multiplier	D-18		1.83727	
21	PA Revenue Deficiency - \$	Line 19 x Line 20		143,683.7	
22	PA Revenue Requirements - \$			<u>\$ 437,920.7</u>	

Duquesne Light Company
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Table No 3 - Electric Plant in Service

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Electric Plant in Service - Account 101/106					
Intangible Plant:					
1	Organizations	TXDT	100.0	80.0	20.0
2	Franchises & Consents	TXDT	7.0	5.6	1.4
3	Software - Plant/O&M-related	TXDT	29,716.4	23,769.3	5,947.0
4	Software - Customer-related	DADT	-	-	-
5	Software - Labor-related	LABOR	-	-	-
6	Total Intangible Plant-P10		29,823.4	23,854.9	5,968.4
Transmission Plant:					
7	Land and Land Rights - 350	DATX	11,035.0	-	11,035.0
8	Structures and Improvements - 352	DATX	7,637.3	-	7,637.3
9	Station Equipment - 353	DATX	184,823.9	-	184,823.9
10	Towers and Fixtures - 354	DATX	69,208.5	-	69,208.5
11	Poles and Fixtures - 355	DATX	10,065.6	-	10,065.6
12	Overhead Conductors & Devices - 356	DATX	43,870.7	-	43,870.7
13	Underground Conduit - 357	DATX	55,964.6	-	55,964.6
14	Underground Conduit & Devices - 358	DATX	38,766.7	-	38,766.7
15	Roads and Trails - 359	DATX	4.0	-	4.0
16	Total Transmission Plant - P50		421,376.3	-	421,376.3
Distribution Plant:					
17	Land and Land Rights - 360	P360	9,962.0	9,961.3	0.7
18	Structures and Improvements - 361	P361	47,272.0	47,241.7	30.3
19	Station Equipment - 362	P362	299,298.5	299,109.0	189.6
20	Poles, Towers and Fixtures - 364	P364	291,340.0	291,132.2	207.8
21	Overhead Conductors and Devices - 365	P365	301,038.4	301,000.3	38.0
22	Underground Conduit - 366	P366	99,254.7	99,254.7	-
23	Underground Conductors and Devices - 367	P367	190,267.4	190,267.4	-
24	Line Transformers - 368	P368	231,666.7	231,666.7	-
25	OH & UND Services - 369	P369	74,257.6	74,257.6	-
26	Meters & Appurtences - 370	P370	76,191.8	76,191.4	0.4
27	Meter Communication Equipment - 370.1	P3701	33,237.0	33,237.0	-
28	Street Lighting - 373	P373	32,722.9	32,722.9	-
29	Total Distribution Plant - P60		1,686,508.9	1,686,042.0	466.9

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Table No 4 - Accumulated Provision for Depreciation

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Accumulated Provision for Depreciation & Amortization					
1	Intangible Plant:				
2	Organizations	P10	-	-	-
3	Franchises	P10	-	-	-
4	Miscellaneous Intangible Plant	P10	19,198.0	15,356.0	3,842.0
5	Total Intangible Plant - P10		<u>19,198.0</u>	<u>15,356.0</u>	<u>3,842.0</u>
6	Total Transmission Plant	P50	126,332.0	-	126,332.0
Distribution Plant:					
7	Land and Land Rights	P360	-	-	-
8	Structures and Improvements	P361	23,281.0	23,266.1	14.9
9	Station Equipment	P362	71,824.0	71,778.5	45.5
10	Poles, Towers and Fixtures	P364	108,298.0	108,220.7	77.3
11	Overhead Conductors and Devices	P365	90,537.0	90,525.6	11.4
12	Underground Conduit	P366	27,277.0	-	-
13	Underground Conductors and Devices	P367	64,429.0	64,429.0	-
14	Line Transformers	P368	54,591.0	54,591.0	-
15	OH & UND Services	P369	31,164.0	31,164.0	-
16	Meters & Appurtenances	P370	36,448.0	36,447.8	0.2
17	Meter Communication Equipment	P3701	17,628.0	17,628.0	-
18	Street Lighting	P373	22,324.0	22,324.0	-
19	Total Distribution Plant	P60	<u>547,801.0</u>	<u>547,651.7</u>	<u>149.3</u>
General Plant:					
20	Land and Land Rights - 389	P90	-	-	-
21	Structures and Improvements - 390	P90	21,673.0	20,293.4	1,379.6
22	Office Equipment & Equipment - 391	P90	(1,226.0)	(1,148.0)	(78.0)
23	Transportation Equipment - 392	P90	16,705.0	15,641.7	1,063.3
24	Stores Equipment - 393	P90	688.0	644.2	43.8
25	Tools, Shop and Garage Equipment - 394	P90	3,069.0	2,873.6	195.4
26	Laboratory Equipment - 395	P90	1,181.0	1,105.8	75.2
27	Power Operated Equipment - 396	P90	620.0	580.5	39.5
28	Communication Equipment - 397	P90ADJ	10,741.0	10,068.2	672.8
29	Miscellaneous Equipment - 398	P90	102.0	95.5	6.5
30	Total General Plant		<u>53,553.0</u>	<u>50,155.0</u>	<u>3,398.0</u>
31	Total Accumulated Provision for Depreciation		746,884.0	613,162.7	133,721.3

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Table No 5 - Total Operating Revenues

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Electric Operating Revenues					
Sales of Electricity:					
1	Total Sales to Ultimate Customers		678,378.0	279,955.0	398,423.0
2	Other Transmission Revenues - PJM Adder	DATX	4,358.0	-	4,358.0
3	Total Sales of Electricity	REV	682,736.0	279,955.0	402,781.0
Other Operating Revenues					
Forfeited Discounts/Account 450:					
4	Late Payment Charges	DADT	3,000.0	3,000.0	-
5	Returned Check Charges	DADT	50.0	50.0	-
6	Total Account 450		3,050.0	3,050.0	-
7	Miscellaneous Service Revenues/Account 451	DADT	2,135.0	2,135.0	-
Rent from Electric Property/Account 454:					
8	Rent - Electric Property	DADT	8,047.0	8,047.0	-
9	Customer Work - Reimbursement	DADT	400.0	400.0	-
10	Customer Work - Reimbursement O&M Fixed	DADT	300.0	300.0	-
11	Total Account 454		8,747.0	8,747.0	-
Other Electric Revenues/Account 456:					
12	Customer Choice - EGS Transmission	DATX	15,454.0	-	15,454.0
13	Other Electric Revenues	DADT	350.0	350.0	-
14	SECA Credits - Other (EGS)	DATX	-	-	-
15	Transmission Revenue - AES/APS	DATX	2,580.0	-	2,580.0
16	Transmission Revenue - APS/Piney Fork	DATX	288.0	-	288.0
17	Non-Firm Transmission Service	DATX	447.0	-	447.0
18	Total Account 456		19,119.0	350.0	18,769.0
19	Total Other Operating Revenues		33,051.0	14,282.0	18,769.0
20	Total Operating Revenues	PAREV	715,787.0	294,237.0	421,550.0

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Table No 6 - Operation & Maintenance Expenses

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Purchased Power Expenses:					
1	Purchased Power - Acct 555	DAPS	358,515.0	-	358,515.0
2	Other Power Supply Expense - Acct 556	DAPS	-	-	-
3	Total Purchased Power Expenses		<u>358,515.0</u>	-	<u>358,515.0</u>
Transmission Expense:					
4	Operation Supervision & Engineering-560	DATX	1,352.0	-	1,352.0
5	Load Dispatching-561	DATX	166.0	-	166.0
6	Station Expenses-562	DATX	98.7	-	98.7
7	Overhead Line Expenses-563	DATX	27.4	-	27.4
8	Underground Line Expenses-564	DATX	58.2	-	58.2
9	Transmission of Electricity by Others-565	DATX	(4.4)	-	(4.4)
10	Miscellaneous Transmission Expenses-566	DATX	2,466.2	-	2,466.2
11	Rents-567	DATX	-	-	-
12	Maintenance Supervision & Engineering-568	DATX	218.0	-	218.0
13	Maintenance of Structures-569	DATX	629.2	-	629.2
14	Maintenance of Structures-570	DATX	562.4	-	562.4
15	Maintenance of Station Equipment-571	DATX	1,312.8	-	1,312.8
16	Maintenance of Underground Facilities-572	DATX	29.9	-	29.9
17	Total Transmission Expenses		<u>6,916.4</u>	-	<u>6,916.4</u>
Distribution Expense - Operation:					
18	Operation Supervision & Engineering-580	PDIS1	1,590.9	1,590.7	0.2
19	Load Dispatching-581	P60	365.5	365.4	0.1
20	Station Expenses-582	P362	179.5	179.4	0.1
21	Overhead Line Expense-583	P364/5	207.6	207.5	0.1
22	Underground Line Expense-584	P367	426.8	426.8	-
23	Street Lighting & Signal Systems-585	P373	0.0	0.0	-
24	Meter Expenses-586	P370	1,770.9	1,770.9	0.0
25	Customer Installations Expense-587	DADT	28.0	28.0	-
26	Miscellaneous Expenses-588	DADT	10,946.0	10,946.0	-
27	Rents-589	DADT	-	-	-
28	Total Distribution Operation Expenses		<u>15,515.2</u>	<u>15,514.7</u>	<u>0.5</u>

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Table No 6 - Operation & Maintenance Expenses

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Distribution Expense - Maintenance:					
1	Maintenance Supervision & Engineering-590	PDIS2	351.9	351.7	0.1
2	Maintenance of Structures-591	P362	16.5	16.5	0.0
3	Maintenance of Station Equipment-592	P362	1,517.7	1,516.7	1.0
4	Maintenance of OH lines-593	P364/5	12,452.5	12,447.3	5.2
5	Maintenance of Underground lines-594	P366	968.1	968.1	-
6	Maintenance of Line Transformers-595	P367	78.6	78.6	-
7	Maintenance of Street Lighting & Signals-596	P368	736.4	736.4	-
8	Maintenance of Meters-597	P369	1,449.4	1,449.4	-
9	Maintenance of Miscellaneous Plant-598	P370	168.9	168.9	0.0
10	Total Distribution Maintenance Expenses	P3701	17,739.8	17,733.5	6.3
11	Total Distribution Expenses	P373	33,255.0	33,248.2	6.7
Customer Accounting Expense:					
12	Supervision-901		1,906.3	1,906.3	-
13	Customer Assistance-902		4,036.9	4,036.9	-
14	Records & Collections-903		8,117.9	8,117.9	-
15	Uncollectible Accounts-904		28,940.0	28,940.0	-
16	Miscellaneous Expenses-905		-	-	-
17	Total Consumer Accounts Expense	CWAC	43,001.0	43,001.0	-
Customer Services Expense:					
18	Customer Service-Supervision-907		-	-	-
19	Customer Service-Customer Assist-908		2,190.8	2,190.8	-
20	Customer Service-Information-909		-	-	-
21	Customer Service-Misc Service & Info-910		-	-	-
22	Total Customer Service & Info Expenses	CWCS	2,190.8	2,190.8	-
Sales Expense:					
23	Supervision-911		-	-	-
24	Demonstration and Selling Expenses-912		-	-	-
25	Advertising Expenses-913		-	-	-
26	Miscellaneous Sales Expenses-916		-	-	-
27	Total Sales Expense		-	-	-

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Table No 6 - Operation & Maintenance Expenses

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Administrative & General Expenses:					
1	Administrative and General Salaries-920	LABOR	24,231.8	22,689.3	1,542.5
2	Office Supplies and Expenses-921	LABOR	5,100.2	4,775.6	324.6
3	Administrative Exps Transferred - Credit-922	LABOR	-	-	-
4	Outside Services Employed-923	LABOR	11,502.9	10,770.7	732.2
5	Property Insurance-924	PLANT	1,384.3	1,126.4	257.9
6	Injuries and Damages-925	LABOR	6,381.2	5,975.0	406.2
7	Employee Pensions and Benefits-926	LABOR	18,811.2	17,613.8	1,197.4
8	Regulatory Commission Expenses-928	LABOR	6,467.0	6,055.3	411.7
9	General Advertising Expenses-930.1	LABOR	2,069.4	1,937.6	131.7
10	Miscellaneous General Expenses-930.2	LABOR	6,890.4	6,451.8	438.6
11	Rents-931	LABOR	2,767.4	2,591.3	176.2
12	Total Operation A & G Expenses		<u>85,605.8</u>	<u>79,986.9</u>	<u>5,618.9</u>
13	Maintenance of General Plant-935	LABOR	8,396.0	7,861.5	534.4
14	Total Administrative & General Expenses		94,001.7	87,848.4	6,153.4
15	Total Operation & Maintenance Expenses		537,880.0	166,288.5	371,591.5

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Table No 7 - Depreciation & Amortization Expenses

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Depreciation & Amortization Expense - Accts 403/404					
Intangible Plant:					
1	Organizations	P10	-	-	-
2	Franchises	P10	-	-	-
3	Miscellaneous Intangible Plant	P10	2,365.4	1,892.0	473.4
4	Total Intangible Plant - P10		<u>2,365.4</u>	<u>1,892.0</u>	<u>473.4</u>
Transmission Plant:					
5	Land and Land Rights	DATX	-	-	-
6	Structures and Improvements	DATX	257.0	-	257.0
7	Station Equipment	DATX	5,175.0	-	5,175.0
8	Towers and Fixtures	DATX	1,550.0	-	1,550.0
9	Poles and Fixtures	DATX	198.0	-	198.0
10	Overhead Conductors & Devices	DATX	794.0	-	794.0
11	Underground Conduit	DATX	1,103.0	-	1,103.0
12	Underground Conduit & Devices	DATX	543.0	-	543.0
13	Roads and Trails	DATX	-	-	-
14	Total Transmission Plant - P50		<u>9,620.0</u>	<u>-</u>	<u>9,620.0</u>
Distribution Plant:					
15	Land and Land Rights	P360	-	-	-
16	Structures and Improvements	P361	1,201.0	1,200.2	0.8
17	Station Equipment	P362	6,944.0	6,939.6	4.4
18	Poles, Towers and Fixtures	P364	6,264.0	6,259.5	4.5
19	Overhead Conductors and Devices	P365	6,894.0	6,893.1	0.9
20	Underground Conduit	P366	2,015.0	2,015.0	-
21	Underground Conductors and Devices	P367	4,205.0	4,205.0	-
22	Line Transformers	P368	6,904.0	6,904.0	-
23	OH & UND Services	P369	1,188.0	1,188.0	-
24	Meters & Appurtences	P370	2,133.0	2,133.0	0.0
25	Meter Communication Equipment	P3701/DADT	4,214.0	4,214.0	-
26	Street Lighting	P373/DADT	717.0	717.0	-
27	Total Distribution Plant - P60		<u>42,679.0</u>	<u>42,668.5</u>	<u>10.5</u>

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Table No 7 - Depreciation & Amortization Expenses

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
General Plant:					
1	Land and Land Rights - 389	P90	-	-	-
2	Structures and Improvements - 390	P90	3,978.0	3,724.8	253.2
3	Office Equipment & Equipment - 391	P90	2,521.0	2,360.5	160.5
4	Transportation Equipment - 392	P90	3,045.0	2,851.2	193.8
5	Stores Equipment - 393	P90	134.0	125.5	8.5
6	Tools, Shop and Garage Equipment - 394	P90	937.0	877.4	59.6
7	Laboratory Equipment - 395	P90	674.0	631.1	42.9
8	Power Operated Equipment - 396	P90	18.0	16.9	1.1
9	Communication Equipment - 397	P90ADJ	8,238.0	7,722.0	516.0
10	Miscellaneous Equipment - 398	P90	50.0	46.8	3.2
11	Total General Plant		<u>19,595.0</u>	<u>18,356.0</u>	<u>1,239.0</u>
12	Total Depreciation & Amortization Expense		74,259.4	62,916.6	11,342.8
Amortization of Salvage & Regulatory Assets					
Intangible Plant:					
13	Total Intangible Plant	P10	-	-	-
Transmission Plant:					
14	Total Transmission Plant	P50	489.0	-	489.0
Distribution Plant:					
15	Total Distribution Plant	P60	3,475.0	3,474.0	1.0
General Plant:					
16	Total General Plant	P90	<u>11.0</u>	<u>10.3</u>	<u>0.7</u>
17	Total Amortization of Salvage & Regulatory Assets		3,975.0	3,484.3	490.7
Unamortized Investment Tax Credit					
18	Transmission	P50	308.0	-	308.0
19	Distribution	P60	1,066.0	1,065.7	0.3
20	General	P90	81.0	75.9	5.1
21	Total - To Table No 9 - Income Taxes		<u>1,455.0</u>	<u>1,141.6</u>	<u>313.4</u>

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Table No 8 - Taxes Other Than Income Taxes

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Taxes Other Than Income Taxes					
Non-revenue related:					
1	PA Real Estate Tax	TXDT	293.0	234.4	58.6
2	Pennsylvania - PURTA	TXDT	1,335.0	1,067.8	267.2
3	Capital Stock	TXDT	2,300.0	1,839.7	460.3
4	Insurance Premiums	TXDT	-	-	-
5	Miscellaneous Taxes	TXDT	375.0	300.0	75.0
6	Subtotal		4,303.0	3,441.9	861.1
Payroll Taxes:					
7	FICA	LABOR	3,969.4	3,716.7	252.7
8	FUTA	LABOR	515.9	483.0	32.8
9	SUTA	LABOR	73.7	69.0	4.7
10	City of Pittsburgh	LABOR	306.0	286.5	19.5
11	Subtotal		4,865.0	4,555.3	309.7
Revenue Related:					
12	State Gross Receipts:				
13	Pennsylvania	GRTREV	40,460.9	16,697.1	23,763.8
14	Other states		-	-	-
15	Total Taxes Other Than Income Taxes		49,628.9	24,694.3	24,934.6

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Table No 9 - Summary of Income Taxes

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
1	Revenues	Table No 5	715,787.0	294,237.0	421,550.0
2	Less: Operating Expenses	Table No 2, L 10	665,743.3	257,383.7	408,359.6
3	Operating Income Before Income Taxes		50,043.7	36,853.3	13,190.4
Interest Expense					
4	Electric Rate Base	Table No 1, L 24	1,527,947.8	1,232,857.4	295,090.4
5	Weighted Cost of Debt	B-9	2.97%	2.97%	2.97%
6	Synchronized Interest Expense		45,379.0	36,615.0	8,764.0
7	Base Taxable Income		4,664.7	238.3	4,426.4
8	State Tax Deductions (Over) Under Book	Table 10, Pg 2	(13,189.6)	(12,473.4)	(716.2)
Pennsylvania State Income Taxes:					
9	Taxable Income		(8,524.9)	(12,235.1)	3,710.2
10	Less State Flow Through Tax Deductions	EPIS	-	-	-
11	State Taxable Income		(8,524.9)	(12,235.1)	3,710.2
12	State Income Tax Rate - 9.99%		9.99%	9.99%	9.99%
13	State Income Tax Expense		(851.6)	(1,222.3)	370.6
Federal Income Taxes:					
14	Federal Taxable Income		(7,673.3)	(11,012.8)	47.6
15	Less Federal Flow Through Tax Deductions	Table No 10	-	-	-
16	Federal Taxable Income		(7,673.3)	(11,012.8)	47.6
17	Federal Tax Rate - 35%		35.0%	35.0%	35.0%
18	Federal Income Tax Expense		(2,685.6)	(3,854.5)	16.7
19	Deferred Federal Taxable Income	Table 10, Pg 2	30,613.0	28,819.2	1,793.8
20	Federal Tax Rate		35.0%	35.0%	35.0%
21	Federal Income Tax Expense		10,714.6	10,086.7	627.8
22	Amortization of Investment Tax Credit	ITC	(1,455.0)	(1,141.6)	(313.4)
22	Less Consolidated Income Tax Offset	TXDT	(942.0)	(753.5)	(188.5)
23	Total Combined Federal Income Tax Expense		5,631.9	4,337.1	1,294.8
24	Total Income Tax Expenses		4,780.3	3,114.9	1,665.4

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Table No 10 - Income Tax Additions & Adjustments

Line No	Description	Allocation Factor/Reference	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Total Tax Depreciation:					
1	Intangible Plant	P10	-	-	-
2	Transmission Plant	P50	10,556.0	-	10,556.0
3	Distribution Plant	P60	53,133.0	53,118.3	14.7
4	General Plant	P90	23,760.0	22,271.7	1,488.3
5	Totals		<u>87,449.0</u>	<u>75,389.9</u>	<u>12,059.1</u>
Pro Forma Book Depreciation:					
6	Intangible Plant	Table No 7	2,365.4	1,892.0	473.4
7	Transmission Plant	Table No 7	9,620.0	-	9,620.0
8	Distribution Plant	Table No 7	42,679.0	42,668.5	10.5
9	General Plant	Table No 7	19,595.0	18,356.0	1,239.0
10	Totals		<u>74,259.4</u>	<u>62,916.6</u>	<u>11,342.8</u>
State Tax Deductions (Over) Under Book:					
11	Intangible Plant	Line 6 - Line 1	2,365.4	1,892.0	473.4
12	Transmission Plant	Line 7 - Line 2	(936.0)	-	(936.0)
13	Distribution Plant	Line 8 - Line 3	(10,454.0)	(10,449.8)	(4.2)
14	General Plant	Line 9 - Line 4	(4,165.0)	(3,915.6)	(249.4)
15	Totals		<u>(13,189.6)</u>	<u>(12,473.4)</u>	<u>(716.2)</u>
Deferred Federal Income Taxes:					
Total Straight Line Tax Depreciation					
16	Intangible Plant	P10	-	-	-
17	Transmission Plant	P50	9,543.0	-	9,543.0
18	Distribution Plant	P60	35,921.0	35,911.1	9.9
19	General Plant	P90	11,372.0	10,659.7	712.3
20	Totals		<u>56,836.0</u>	<u>46,570.7</u>	<u>10,265.3</u>
Total Tax Depreciation:					
21	Intangible Plant	P10	-	-	-
22	Transmission Plant	P50	10,556.0	-	10,556.0
23	Distribution Plant	P60	53,133.0	53,118.3	14.7
24	General Plant	P90	23,760.0	22,271.7	1,488.3
25	Totals		<u>87,449.0</u>	<u>75,389.9</u>	<u>12,059.1</u>
Federal Tax Deductions (Over) Under Book:					
26	Intangible Plant	Line 16 - Line 21	-	-	-
27	Transmission Plant	Line 17 - Line 22	(1,013.0)	-	(1,013.0)
28	Distribution Plant	Line 18 - Line 23	(17,212.0)	(17,207.2)	(4.8)
29	General Plant	Line 19 - Line 24	(12,388.0)	(11,612.0)	(776.0)
30	Totals		<u>(30,613.0)</u>	<u>(28,819.2)</u>	<u>(1,793.8)</u>

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Table No 11 - Allocation Factors

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Development of the Labor Allocator					
1	Power Supply Expense:				
	Demand-related	D10	-		-
2	Energy-related	E10	-		-
3	Subtotal Power Supply-Z30		-		-
4	Subtotal Power Supply-(%)	Z30	-		-
5	Supervision & Engineering	Z30	-		-
6	Total Production		-		-
7	Transmission Expense - P50	DATX	1,963.2	-	1,963.2
8	Distribution Expense - P60	P60	18,289.9	18,284.8	5.1
9	Customer Accounting - Z90	CWAC	10,374.5	10,374.5	-
10	Customer Service & Information	CWCS	293.8	293.8	-
11	Subtotal Before A & G		30,921.3	28,953.1	1,968.3
12	Subtotal Before A & G - %	LABORSUB	100.00%	93.635%	6.365%
13	Administrative & General	LABORSUB	28,849.6	27,013.2	1,836.4
14	Total Labor Expense-Labor		59,770.9	55,966.3	3,804.7
15	Total Labor Expense-Labor (%)	LABOR	100.00%	93.635%	6.365%
Development of Allocator - Direct Assignment of General Plant to Distribution:					
16	Total General Plant - Accounts 389-398 - \$	Table No 1	235,742.1		
17	Less Account 397 Directly Assigned to Dist	DADT	3,753.0	3,753.0	-
18	Balance to be Allocated	LABOR	231,989.1	217,222.0	14,767.0
19	Revised General Plant Allocation Factor-\$		235,742.1	220,975.0	14,767.0
20	Revised General Plant Allocation Factor-%	P90ADJ	100.00%	93.736%	6.264%

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Table No 11 - Allocation Factors

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Development of Plant-related Allocation Factors:					
	Development of Plant Allocator less Intangible Plant (P101)				
1	Transmission Plant		421,376.3	-	421,376.3
2	Distribution Plant		1,686,508.9	1,686,042.0	466.9
3	General Plant		235,742.1	220,975.0	14,767.0
4	Total - \$		<u>2,343,627.3</u>	<u>1,907,017.0</u>	<u>436,610.2</u>
5	Total - %	P101	100.00%	81.37%	18.63%
6	Allocated Intangible Plant - \$		29,823.4	23,854.9	5,968.4
7	Allocated Intangible Plant - %	P10	100.00%	79.99%	20.01%
8	Net Electric Plant in Service-\$		1,626,566.6	1,317,709.3	308,857.3
9	Net Electric Plant in Service-%	NTPLT	100.00%	81.01%	18.99%
10	Total Electric Rate Base-\$		1,527,947.8	1,232,857.4	295,090.4
11	Total Electric Rate Base-%	BASE	100.00%	80.69%	19.31%
12	Electric Plant in Service-\$		2,373,450.6	1,930,872.0	442,578.7
13	Electric Plant in Service-%	EPIS	100.00%	81.35%	18.65%
14	Transmission Plant - Allocated (P50)		421,376.3	-	421,376.3
15	Distribution Plant - Allocated (P60)		1,686,508.9	1,686,042.0	466.9
16	Total Transmission & Distribution Plant - \$		<u>2,107,885.2</u>	<u>1,686,042.0</u>	<u>421,843.2</u>
17	Total Transmission & Distribution Plant - %	TXDT	100.00%	79.99%	20.01%
18	Total Distribution Plant-\$		1,686,508.9	1,686,042.0	466.9
19	Total Distribution Plant-%	P60	100.00%	99.972%	0.028%
20	Transmission Plant - \$		421,376.3	-	421,376.3
21	Transmission Plant - %	P50	100.00%	0.00%	100.00%
22	General Plant - \$		235,742.1	220,975.0	14,767.0
23	General Plant - %	P90	100.00%	93.74%	6.26%

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Table No 11 - Allocation Factors

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Development of Revenue and Tax-related Allocation Factors:					
1	Transmission & Distribution Taxable Inc-\$		3,619.6	238.3	3,381.3
2	Transmission & Distribution Taxable Inc-%	TDTAX	100.00%	6.58%	93.42%
3	Federal Income Taxes (FIT)-\$		5,631.9	4,337.1	1,294.8
4	Federal Income Taxes (FIT)-%	FIT	100.00%	77.01%	22.99%
5	Federal Income Tax Additions/Deductions-\$		(17,212.0)	(17,207.2)	(4.8)
6	Federal Income Tax Additions/Deductions-%	FITADD	100.00%	99.97%	0.03%
7	State Income Taxes (SIT)-\$		(851.6)	(1,222.3)	370.6
8	State Income Taxes (SIT)-%	SIT	100.00%	143.52%	-43.52%
9	Billed Revenues - TY2006 - \$		682,736.0	279,955.0	402,781.0
10	Billed Revenues - TY2006 - %	REV	100.00%	41.00%	59.00%
11	Billed Revenues-Combined - TY2006 - \$		682,736.0	662,059.0	20,677.0
12	Billed Revenues-Combined - TY2006 - %	REV1	100.00%	96.97%	3.03%
13	Total Revenues - TY2006 - \$		715,787.0	294,237.0	421,550.0
14	Total Revenues - TY2006 - %	PAREV	100.00%	41.11%	58.89%
15	Revenues Subject to GRT - TY2006 - \$		685,786.0	283,005.0	402,781.0
16	Revenues Subject to GRT - TY2006 - %	GRTREV (*)	100.00%	41.27%	58.73%

(*) Power Supply excludes Sales for Resale; Transmission excludes EGS and FERC Customers; Distribution excludes Acct Nos 451, 454, Other Revenues in 456.

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Table No 11 - Allocation Factors

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Development of Distribution Plant Allocation Factors and Direct Assignments:					
1	Total Distribution Land & Land Rights-\$		9,962.0	9,961.3	0.7
2	Total Distribution Land & Land Rights-%	P360	100.00%	99.993%	0.007%
3	Distribution Substation - Structures - \$		47,272.0	47,241.7	30.3
4	Distribution Substation - Structures - %	P361	100.00%	99.94%	0.06%
5	Distribution Substation - Station Equipment-\$		299,298.5	299,109.0	189.6
6	Distribution Substation - Station Equipment-%	P362	100.00%	99.94%	0.063%
7	Total Distribution Lines, Poles, etc-\$		291,340.0	291,132.2	207.8
8	Total Distribution Lines, Poles, etc-%	P364	100.00%	99.93%	0.07%
9	Total Overhead Conductors & Devices-\$		301,038.4	301,000.3	38.0
10	Total Overhead Conductors & Devices-%	P365	100.00%	99.99%	0.01%
11	Total Distribution Underground-\$		190,267.4	190,267.4	-
12	Total Distribution Underground-%	P367	100.00%	100.00%	0.00%
13	Total Distribution Line Transformers-\$		231,666.7	231,666.7	-
14	Total Distribution Line Transformers-%	P368	100.00%	100.00%	0.00%
15	Distribution Services-\$		74,257.6	74,257.6	-
16	Distribution Services-%	P369	100.00%	100.00%	0.00%
17	Total Meters-\$		76,191.8	76,191.4	0.4
18	Total Meters-%	P370	100.00%	100.00%	0.00%
19	Total Overhead Lines-Accounts 364/365-\$		592,378.4	592,132.5	245.9
20	Total Overhead Lines-Accounts 364/365-%	P364/5	100.00%	99.96%	0.04%
21	Street Lighting-\$		32,722.9	32,722.9	-
22	Street Lighting-%	P373	100.00%	100.00%	0.00%

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Table No 11 - Allocation Factors

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
<u>Distribution Operation & Maintenance Expense Allocators</u>					
Supervision & Engineering-Operation:					
1	Load Dispatching	P60	365.5	365.4	0.1
2	Substations	P362	179.5	179.4	0.1
3	Lines	P364/5	207.6	207.5	0.1
4	Underground	P367	426.8	426.8	-
5	Street Lighting	P370	0.0	0.0	0.0
6	Meters	P373	1,770.9	1,770.9	-
7	Subtotal-\$		2,950.3	2,950.0	0.3
8	Subtotal-%	PDIS1	100.00%	99.99%	0.01%
Supervision & Engineering-Maintenance:					
9	Substations	P362	1,517.7	1,516.7	1.0
10	Lines	P364/5	12,452.5	12,447.3	5.2
11	Underground	P367	968.1	968.1	-
12	Street Lighting	P370	736.4	736.4	0.0
13	Meters	P373	1,449.4	1,449.4	-
14	Subtotal-\$		17,124.0	17,117.9	6.1
15	Subtotal-%	PDIS2	100.00%	99.96%	0.04%
16	Total Operation & Maintenance Expenses - \$		537,880.0	166,288.5	371,591.5
17	Total Operation & Maintenance Expenses - %	OMEXP	100.00%	30.92%	69.08%

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Table No 12 - Working Cash Allowance by Jurisdiction

Line No	Description	Allocation Factor/ Reference	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Working Cash Allowance - Schedule C-4:					
1	Total O & M expenses		537,880.0	524,803.5	13,076.5
2	Less Purchased Power Expenses		-	-	-
3	Total O & M Expenses less Purchased Power		537,880.0	524,803.5	13,076.5
Non-cash Items:					
4	Uncollectible Expenses - Account 904		28,940.0	28,940.0	-
5	Uncollectible Expenses - Incremental		-	-	-
6	Other Expenses		-	-	-
7	Net Expenses for CWC Calculation	1394	508,940.0	495,863.5	13,076.5
8	Number of (Lead)/Lag Days /365*Weighted \$	\$25.53	X 35,604.5	34,689.7	914.8
9	Prepayments: 13-month Average Balance	EPIS	X 4,200.0	3,416.8	783.2
Accrued Taxes - Allocated;					
10	Federal Income Taxes	FIT	5,631.9	46,447.5	(40,815.6)
11		-3.42%	(192.5)	(1,587.9)	1,395.4
12	PA State Income Taxes	SIT	(851.6)	12,131.2	(12,982.9)
13		-1.34%	11.4	(162.0)	173.4
14	PA Gross Receipts Tax @ 40%	40.00%	40,460.9	47,652.1	(7,191.1)
15		36.16%	14,632.6	17,233.2	(2,600.6)
16	PA Capital Stock Tax @ 40%	40%	2,300.0	1,839.7	460.3
17		-1.34%	(30.7)	(24.6)	(6.1)
18	PA Public Utility Realty Tax @ 40%	40%	1,335.0	1,067.8	267.2
19		23.66%	315.9	252.7	63.2
20	Subtotal Accrued Taxes		X 14,736.6	15,711.5	(974.9)
21	Pro Forma Interest - Synchronized (365 days)	Page 20, Line 20	45,379.0	36,615.0	8,764.0
22		Page 20, Line 23	X (4,634.9)	(3,739.7)	(895.1)
23	Preferred Dividend Payments	BASE	X 169.0	136.4	32.6
24	Total Working Capital Components - \$		51,805.8	50,214.6	1,591.2
25	Total Working Capital Components - %	CWCA	100.00%	96.93%	3.07%
26	Total Working Capital Components - \$	CWCA	51,805.8	50,086.0	1,719.8
27	Total Working Capital Components - %	CWCA	99.75%	96.68%	3.32%

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Table No 12 - Working Cash Allowance by Jurisdiction

Line No	Description	Allocation Factor/ Reference	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Work Papers/Formula - CWC:					
1	Federal Income Taxes - Proforma		5,631.9	4,866.4	965.5
2	Federal Income Taxes - Incremental		-	-	-
3	Revenue Deficiency		-	142,560.3	(142,560.3)
4	Less: Uncollectible Expenses	0.0107	-	1,525.4	(1,525.4)
5	Less: Gross Receipts Tax @ 5.9%	0.059	-	8,411.1	(8,411.1)
6	Subtotal - Taxable Income		-	132,623.8	(132,623.8)
7	State Tax Expense @ 9.99%	0.0999	-	13,249.1	(13,249.1)
8	Federal Taxable Income - Incremental		-	119,374.7	(119,374.7)
9	Total Federal Income Taxes @ 35%	0.350	-	41,781.1	(41,781.1)
10	Total Federal Income Taxes		5,631.9	46,447.5	(40,815.6)
11	State Income Taxes - Proforma		(851.6)	(1,117.9)	266.2
12	Incremental State Taxes		-	13,249.1	(13,249.1)
13	Total State Income Taxes		(851.6)	12,131.2	(12,982.9)
14	Gross Receipts Tax - Proforma		40,460.9	39,241.0	1,219.9
15	Gross Receipts Tax - Incremental		-	8,411.1	(8,411.1)
16	Total Gross Receipts Tax		40,460.9	47,652.1	(7,191.1)
Pro Forma Interest Expense - CWC:					
17	Total Electric Rate Base - Allocated	Table No 1	1,527,947.8	1,232,857.4	295,090.4
18	Long-term Debt Ratio	B-9	43.03%	43.03%	43.03%
19	Embedded Cost of Long-term Debt	B-9	6.90%	6.90%	6.90%
20	Pro Forma Interest Expense	L17*L18*L19	45,379.0	36,615.0	8,764.0
21	Daily Amount	Line 20/365	124.3	100.3	24.0
22	Interest Payment Lag Days		37.3	37.3	37.3
23	Total Interest for Working Capital	Line 21 * Line 22	(4,634.9)	(3,739.7)	(895.1)

Operating Income
Pro Forma at Present and Proposed Rates - Future Period
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Table No 1
Earned Rate of Return with Additional Revenue Requirements - PA Jurisdiction

Line No	Description	(1) ROR Before Additional Revenues	(2) Proposed Additional Revenues	(3) ROR With Additional Revenues
1	Total Electric Rate Base	\$ 1,232,857.4	-	\$ 1,232,857.4
	<i>Total Operating Revenues:</i>			
2	Total Sales Revenues	279,955.0	143,683.7	423,638.7
3	Sales for Resale	-	-	-
4	Other Operating Revenues	14,282.0	-	14,282.0
5	Total Revenues	<u>294,237.0</u>	<u>143,683.7</u>	<u>437,920.7</u>
	<i>Total Operating Expenses:</i>			
6	Operation & Maintenance Expenses	166,288.5	1,537.4	167,825.9
7	Depreciation Expense	62,916.6	-	62,916.6
8	Amortization Expense	3,484.3	-	3,484.3
9	Taxes Other Than Income Taxes	24,694.3	8,477.3	33,171.6
10	Total Operating Expenses	<u>257,383.7</u>	<u>10,014.8</u>	<u>267,398.5</u>
11	Utility Operating Income Before Taxes	36,853.3	133,668.9	170,522.2
	<i>Income Taxes:</i>			
12	Federal	4,337.1	42,110.4	46,447.5
13	State	(1,222.3)	13,353.5	12,131.2
14	Total Operating Expenses	<u>260,498.6</u>	<u>65,478.7</u>	<u>325,977.2</u>
15	Total Operating Income - \$	<u>\$ 33,738.4</u>	<u>\$ 78,205.0</u>	<u>\$ 111,943.5</u>
16	Earned Rate of Return - %	2.737%		9.08%

Operating Income
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Table No 2
Determination of Jurisdictional Revenue Deficiency

Line No	Description	Reference	(1) Total Company	(2) Total PA Jurisdiction	(3) PA JSS Reference
1	Total Electric Rate Base	Table No 1	\$ 1,527,947.8	\$ 1,232,857.4	Table No 1
Total Operating Revenues					
2	Total Sales Revenues	D-3	678,378.0	279,955.0	Table No 5
3	Sales for Resale/Other Transmission	D-3	4,358.0	-	Table No 5
4	Other Operating Revenues	D-3	33,051.0	14,282.0	Table No 5
5	Total Revenues		<u>715,787.0</u>	<u>294,237.0</u>	
Total Operating Expenses					
6	Operation & Maintenance Expenses	D-4	537,880.0	166,288.5	Table No 6
7	Depreciation Expense	D-17	74,259.4	62,916.6	Table No 7
8	Amortization Expense	D-17	3,975.0	3,484.3	Table No 7
9	Taxes Other Than Income Taxes	D-16	49,628.9	24,694.3	Table No 8
10	Total Operating Expenses		<u>665,743.3</u>	<u>257,383.7</u>	
11	Utility Operating Income Before Taxes		50,043.7	36,853.3	
Income Taxes:					
12	Federal	D-2	5,631.9	4,337.1	Table No 9
13	State	D-2	<u>(851.6)</u>	<u>(1,222.3)</u>	Table No 9
14	Total Operating Expenses		670,523.6	260,498.6	
15	Total Operating Income		45,263.4	33,738.4	
Return Before Adjustments					
16	Earned Rate of Return - %			2.7366%	
17	Required Rate of Return - %	B-9		9.0800%	
18	Return at Required Rate of Return			\$ 111,943.5	
19	Income Deficiency - \$			78,205.0	
20	Revenue Deficiency - Tax Multiplier	D-18		1.83727	
21	Revenue Deficiency-\$			<u>\$ 143,683.7</u>	

Operating Income
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Table No 3
 Electric Rate Base - Pennsylvania

Line No	Description	Reference	(1) Total Company	(2) Total PA Jurisdiction	(3) PA JSS Reference
1	Electric Plant in Service		\$ 2,373,450.6	\$ 1,930,872.0	Table No 1
2	Accumulated Provision for Depreciation	C-2	746,884.0	613,162.7	Table No 1
3	Net Electric Plant in Service	C-3	1,626,566.6	1,317,709.3	
Other Rate Base Items - Additions:					
4	Cash Working Capital	C-4	51,677.2	50,086.0	Table No 12
5	Materials & Supplies	C-5	17,681.0	11,296.0	Table No 1
6	Total Additions		69,358.2	61,382.0	
7	Total Rate Base Before Deductions		1,695,924.8	1,379,091.3	
Other Rate Base Items - Deductions:					
8	Customer Deposits - Account 235	B-1	(1,413.0)	(1,413.0)	Table No 1
9	Accumulated Deferred Income Taxes	C-6	(166,564.0)	(144,820.9)	Table No 1
10	Total Deductions		(167,977.0)	(146,233.9)	
11	Total Electric Rate Base		\$ 1,527,947.8	\$ 1,232,857.4	

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Measures of Value and Rates of Return - Historic Period
For the 12 Months Ending December 31, 2005
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Line No	Description	Historic Period - CY 2005		Reference
		Total Electric Utility	Total PA Jurisdiction (1)	
Electric Plant				
1	Electric Plant in Service	\$ 2,168,015.9	\$ 1,811,124.8	C-2
2	Depreciation Reserve	727,522.0	596,521.2	C-3
3	Net Electric Plant in Service	1,440,493.9	1,214,603.6	
Additions:				
Working Capital Requirements				
4	Cash Working Capital	52,607.2	51,120.7	C-4
5	Materials & Supplies	15,558.0	14,270.3	C-5
6	Total Working Capital	68,165.2	65,391.0	
Deductions:				
7	Customer Deposits - Account 235	(1,713.0)	(1,713.0)	B-1
8	Accumulated Deferred Income Taxes	(156,153.0)	(134,871.8)	C-6
9	Total Deductions	(157,866.0)	(136,584.8)	
10	Total Measure of Value/Rate Base - Net	1,350,793.1	1,143,409.8	
Pro Forma Return at Present rates				
11	Amount - \$		48,307.5	D-1
12	Percent		4.22%	
Pro Forma Return at Proposed Rates				
13	Amount - \$		\$ 124,538.0	D-1
14	Percent		10.89%	

(1) See Exhibit No LAC-6

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Table No 1 - Total Electric Rate Base

Line No	Description	Allocation Factor or Reference	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Electric Plant in Service					
1	Intangible Plant	Table No 3	27,136.0	22,373.4	4,762.6
2	Transmission Plant	Table No 3	338,613.4	-	338,613.4
3	Distribution Plant	Table No 3	1,593,387.5	1,592,920.7	466.9
4	General Plant - P90	P90ADJ	208,879.0	195,830.7	13,048.3
5	Total Electric Plant in Service		<u>2,168,015.9</u>	<u>1,811,124.8</u>	<u>356,891.1</u>
Less:					
6	Accum Provision for Depreciation & Amortization				
7	Intangible Plant	Table No 4	18,645.0	15,372.7	3,272.3
8	Transmission Plant	Table No 4	124,295.0	-	124,295.0
9	Distribution Plant	Table No 4	532,887.0	532,728.5	158.5
10	General Plant	Table No 4	51,695.0	48,420.0	3,275.0
11	Total Accum Provision - Depreciation & Amort		<u>727,522.0</u>	<u>596,521.2</u>	<u>131,000.8</u>
12	Net Electric Plant in Service		1,440,493.9	1,214,603.6	225,890.2
Other Rate Base Items:					
13	Cash Working Capital	Table No 12	52,607.2	51,120.7	1,486.5
Materials & Supplies - Account 154:					
14	Transmission Plant	P50	1,091.0	-	1,091.0
15	Distribution Plant	P60	11,371.0	11,367.7	3.3
16	General Plant	P90	3,096.0	2,902.6	193.4
17	Intangible or Other Plant	P10	-	-	-
18	Construction Category	TXDT	-	-	-
19	Total Materials & Supplies		<u>15,558.0</u>	<u>14,270.3</u>	<u>1,287.7</u>
Less:					
20	Customer Deposits - Account 235	DADT	(1,713.0)	(1,713.0)	-
Accumulated Deferred Income Taxes:					
21	Transmission	DATX	(20,080.0)	-	(20,080.0)
22	Distribution	P60	(117,394.0)	(117,359.6)	(34.4)
23	General	P90	(18,679.0)	(17,512.2)	(1,166.8)
	Subtotal - Other Rate Base Items		<u>(89,700.8)</u>	<u>(71,193.8)</u>	<u>(18,507.0)</u>
24	Total Electric Rate Base - \$		1,350,793.1	1,143,409.8	207,383.2
25	Total Electric Rate Base - %		100.00%	84.65%	15.35%

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Table No 2 - Calculation of Jurisdictional Revenue Deficiency

Line No	Description	Reference	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
1	Total Electric Rate Base	Table No 1	1,350,793.1	1,143,409.8	207,383.2
	Total Operating Revenues				
2	Total Sales Revenues	Table No 5	695,345.0	282,557.0	412,788.0
3	Other Transmission Revenues - PJM Adder	Table No 5	9,314.0	-	9,314.0
4	Other Operating Revenues	Table No 5	36,104.0	16,053.0	20,051.0
5	Total Revenues		<u>740,763.0</u>	<u>298,610.0</u>	<u>442,153.0</u>
	Total Operating Expenses				
6	Operation & Maintenance Expenses	Table No 6	538,032.0	151,073.8	386,958.2
7	Depreciation Expense	Table No 7	68,924.0	59,883.8	9,040.2
8	Amortization Expense	Table No 7	3,200.0	2,756.8	443.2
9	Taxes Other Than Income Taxes	Table No 8	50,307.7	24,585.6	25,722.0
10	Total Operating Expenses		<u>660,463.7</u>	<u>238,300.1</u>	<u>422,163.6</u>
11	Operating Income Before Income Taxes	Line 5 - Line 10	80,299.3	60,309.9	19,989.4
	Income Taxes:				
12	Federal	Table No 9	12,994.5	9,647.8	3,346.7
13	State	Table No 9	3,691.3	2,354.6	1,336.7
14	Total Operating Expenses		<u>677,149.4</u>	<u>250,302.5</u>	<u>426,847.0</u>
15	Net Operating Income		63,613.6	48,307.5	15,306.0
	Return Before Adjustments				
16	Earned Rate of Return - %	Line 15/Line 1		4.225%	
17	Required Rate of Return - %	B-9		9.11%	
18	Return at Required Rate of Return	Line 1 x Line 17		104,164.6	
19	Income Deficiency	Line 18 - Line 15		55,857.1	
20	Net-to-Gross Multiplier	D-18		1.84261	
21	PA Revenue Deficiency - \$	Line 19 x Line 20		102,922.9	
22	PA Revenue Requirements - \$			<u>\$ 401,532.9</u>	

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Table No 3 - Electric Plant in Service

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Electric Plant in Service - Account 101/106					
Intangible Plant:					
1	Organizations	TXDT	100.0	82.4	17.6
2	Franchises & Consents	TXDT	7.0	5.8	1.2
3	Software - Plan/O&M-related	TXDT	27,029.0	22,285.2	4,743.8
4	Software - Customer-related	DADT	-	-	-
5	Software - Labor-related	LABOR	-	-	-
6	Total Intangible Plant-P10		27,136.0	22,373.4	4,762.6
Transmission Plant:					
7	Land and Land Rights - 350	DATX	11,034.7	-	11,034.7
8	Structures and Improvements - 352	DATX	7,518.4	-	7,518.4
9	Station Equipment - 353	DATX	146,478.7	-	146,478.7
10	Towers and Fixtures - 354	DATX	64,348.9	-	64,348.9
11	Poles and Fixtures - 355	DATX	9,301.1	-	9,301.1
12	Overhead Conductors & Devices - 356	DATX	42,565.2	-	42,565.2
13	Underground Conduit - 357	DATX	37,289.4	-	37,289.4
14	Underground Conduit & Devices - 358	DATX	20,072.9	-	20,072.9
15	Roads and Trails - 359	DATX	4.0	-	4.0
16	Total Transmission Plant - P50		338,613.4	-	338,613.4
Distribution Plant:					
17	Land and Land Rights - 360	P360	9,967.8	9,967.1	0.7
18	Structures and Improvements - 361	P361	47,319.8	47,289.5	30.3
19	Station Equipment - 362	P362	270,859.7	270,670.1	189.6
20	Poles, Towers and Fixtures - 364	P364	281,432.8	281,225.0	207.8
21	Overhead Conductors and Devices - 365	P365	279,777.8	279,739.8	38.0
22	Underground Conduit - 366	P366	90,830.2	90,830.2	-
23	Underground Conductors and Devices - 367	P367	187,280.9	187,280.9	-
24	Line Transformers - 368	P368	211,823.6	211,823.6	-
25	OH & UND Services - 369	P369	74,101.4	74,101.4	-
26	Meters & Appurtenances - 370	P370	87,780.8	87,780.4	0.4
27	Meter Communication Equipment - 370.1	P3701	19,779.4	19,779.4	-
28	Street Lighting - 373	P373	32,433.3	32,433.3	-
29	Total Distribution Plant - P60		1,593,387.5	1,592,920.7	466.9

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Table No 4 - Accumulated Provision for Depreciation

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Accumulated Provision for Depreciation & Amortization					
1	Intangible Plant:				
2	Organizations	P10	-	-	-
3	Franchises	P10	-	-	-
4	Miscellaneous Intangible Plant	P10	18,645.0	15,372.7	3,272.3
5	Total Intangible Plant - P10		18,645.0	15,372.7	3,272.3
6	Total Transmission Plant	P50	124,295.0	-	124,295.0
Distribution Plant:					
7	Land and Land Rights	P360	-	-	-
8	Structures and Improvements	P361	22,028.0	22,013.9	14.1
9	Station Equipment	P362	80,147.0	80,090.9	56.1
10	Poles, Towers and Fixtures	P364	103,308.0	103,231.7	76.3
11	Overhead Conductors and Devices	P365	86,976.0	86,964.2	11.8
12	Underground Conduit	P366	26,237.0	26,237.0	-
13	Underground Conductors and Devices	P367	60,465.0	60,465.0	-
14	Line Transformers	P368	53,365.0	53,365.0	-
15	OH & UND Services	P369	29,972.0	29,972.0	-
16	Meters & Appurtenances	P370	34,816.0	34,815.8	0.2
17	Meter Communication Equipment	P3701	14,141.0	14,141.0	-
18	Street Lighting	P373	21,432.0	21,432.0	-
19	Total Distribution Plant	P60	532,887.0	532,728.5	158.5
General Plant:					
20	Land and Land Rights - 389	P90	-	-	-
21	Structures and Improvements - 390	P90	19,565.0	18,320.5	1,244.5
22	Office Equipment & Equipment - 391	P90	(1,742.0)	(1,631.2)	(110.8)
23	Transportation Equipment - 392	P90	16,742.0	15,677.0	1,065.0
24	Stores Equipment - 393	P90	677.0	633.9	43.1
25	Tools, Shop and Garage Equipment - 394	P90	2,915.0	2,729.6	185.4
26	Laboratory Equipment - 395	P90	1,152.0	1,078.7	73.3
27	Power Operated Equipment - 396	P90	604.0	565.6	38.4
28	Communication Equipment - 397	P90ADJ	11,682.0	10,952.2	729.8
29	Miscellaneous Equipment - 398	P90	100.0	93.6	6.4
30	Total General Plant		51,695.0	48,420.0	3,275.0
31	Total Accumulated Provision for Depreciation		727,522.0	596,521.2	131,000.8

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Table No 5 - Total Operating Revenues

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Electric Operating Revenues					
Sales of Electricity:					
1	Total Sales to Ultimate Customers		695,345.0	282,557.0	412,788.0
2	Sales for Resale/ Other TX (PJM Adder)	DAPS/TX	9,314.0	-	9,314.0
3	Total Sales of Electricity	REV	704,659.0	282,557.0	422,102.0
Other Operating Revenues					
Forfeited Discounts/Account 450:					
4	Late Payment Charges	DADT	2,934.0	2,934.0	-
5	Returned Check Charges	DADT	72.0	72.0	-
6	Total Account 450		3,006.0	3,006.0	-
7	Miscellaneous Service Revenues/Account 451	DADT	2,944.0	2,944.0	-
Rent from Electric Property/Account 454:					
8	Rent - Electric Property	DADT	8,717.0	8,717.0	-
9	Customer Work - Reimbursement	DADT	510.0	510.0	-
10	Customer Work - Reimbursement O&M Fixed	DADT	524.0	524.0	-
11	Total Account 454		9,751.0	9,751.0	-
Other Electric Revenues/Account 456:					
12	Customer Choice - EGS Transmission	DATX	14,827.0	-	14,827.0
13	Other Electric Revenues	DADT	352.0	352.0	-
14	SECA Credits - Other (EGS)	DATX	1,930.0	-	1,930.0
15	Transmission Revenue - AES/APS	DATX	2,556.0	-	2,556.0
16	Transmission Revenue - Piney Fork	DATX	288.0	-	288.0
17	Non-Firm Transmission Service	DATX	170.0	-	170.0
18	Firm Transmission Service	DATX	280.0	-	280.0
19	Total Account 456		20,403.0	352.0	20,051.0
20	Total Other Operating Revenues		<u>36,104.0</u>	<u>16,053.0</u>	<u>20,051.0</u>
	Total Operating Revenues	PAREV	740,763.0	298,610.0	442,153.0

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Table No 6 - Operation & Maintenance Expenses

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Purchased Power Expenses:					
1	Purchased Power - Acct 555	DAPS	373,971.0	-	373,971.0
2	Other Power Supply Expense - Acct 556	DAPS	-	-	-
3	Total Purchased Power Expenses		<u>373,971.0</u>	<u>-</u>	<u>373,971.0</u>
Transmission Expense:					
4	Operation Supervision & Engineering-560	DATX	1,242.0	-	1,242.0
5	Load Dispatching-561	DATX	156.0	-	156.0
6	Station Expenses-562	DATX	90.0	-	90.0
7	Overhead Line Expenses-563	DATX	27.0	-	27.0
8	Underground Line Expenses-564	DATX	58.0	-	58.0
9	Transmission of Electricity by Others-565	DATX	(5.0)	-	(5.0)
10	Miscellaneous Transmission Expenses-566	DATX	2,796.0	-	2,796.0
11	Rents-567	DATX	-	-	-
12	Maintenance Supervision & Engineering-568	DATX	208.0	-	208.0
13	Maintenance of Structures-569	DATX	630.0	-	630.0
14	Maintenance of Structures-570	DATX	482.0	-	482.0
15	Maintenance of Station Equipment-571	DATX	1,315.0	-	1,315.0
16	Maintenance of Underground Facilities-572	DATX	30.0	-	30.0
17	Total Transmission Expenses		<u>7,029.0</u>	<u>-</u>	<u>7,029.0</u>
Distribution Expense - Operation:					
18	Operation Supervision & Engineering-580	PDIS1	1,522.0	1,521.8	0.2
19	Load Dispatching-581	P60	349.0	348.9	0.1
20	Station Expenses-582	P362	168.0	167.9	0.1
21	Overhead Line Expense-583	P364/5	195.0	194.9	0.1
22	Underground Line Expense-584	P367	398.0	398.0	-
23	Street Lighting & Signal Systems-585	P373	-	-	-
24	Meter Expenses-586	P370	1,682.0	1,682.0	0.0
25	Customer Installations Expense-587	DADT	26.0	26.0	-
26	Miscellaneous Expenses-588	DADT	10,703.0	10,703.0	-
27	Rents-589	DADT	-	-	-
28	Total Distribution Operation Expenses		<u>15,043.0</u>	<u>15,042.5</u>	<u>0.5</u>

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Table No 6 - Operation & Maintenance Expenses

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Distribution Expense - Maintenance:					
1	Maintenance Supervision & Engineering-590	PDIS2	335.0	334.9	0.1
2	Maintenance of Structures-591	P362	16.0	16.0	0.0
3	Maintenance of Station Equipment-592	P362	1,454.0	1,453.0	1.0
4	Maintenance of OH lines-593	P364/5	11,736.0	11,730.9	5.1
5	Maintenance of Underground lines-594	P366	969.0	969.0	-
6	Maintenance of Line Transformers-595	P367	75.0	75.0	-
7	Maintenance of Street Lighting & Signals-596	P368	707.0	707.0	-
8	Maintenance of Meters-597	P369	1,385.0	1,385.0	-
9	Maintenance of Miscellaneous Plant-598	P370	184.0	184.0	0.0
10	Total Distribution Maintenance Expenses	P3701	16,861.0	16,854.7	6.3
11	Total Distribution Expenses	P373	31,904.0	31,897.2	6.8
Customer Accounting Expense:					
12	Supervision-901		1,819.0	1,819.0	-
13	Customer Assistance-902		4,398.0	4,398.0	-
14	Records & Collections-903		7,869.0	7,869.0	-
15	Uncollectible Accounts-904		19,115.0	19,115.0	-
16	Miscellaneous Expenses-905		-	-	-
17	Total Consumer Accounts Expense	CWAC	33,201.0	33,201.0	-
Customer Services Expense:					
18	Customer Service-Supervision-907		-	-	-
19	Customer Service-Customer Assist-908		680.0	680.0	-
20	Customer Service-Information-909		-	-	-
21	Customer Service-Misc Service & Info-910		-	-	-
22	Total Customer Service & Info Expenses	CWCS	680.0	680.0	-
Sales Expense:					
23	Supervision-911		-	-	-
24	Demonstration and Selling Expenses-912		-	-	-
25	Advertising Expenses-913		-	-	-
26	Miscellaneous Sales Expenses-916		-	-	-
27	Total Sales Expense		-	-	-

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Table No 6 - Operation & Maintenance Expenses

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Administrative & General Expenses:					
1	Administrative and General Salaries-920	LABOR	23,484.0	21,990.2	1,493.8
2	Office Supplies and Expenses-921	LABOR	5,597.0	5,241.0	356.0
3	Administrative Exps Transferred - Credit-922	LABOR	-	-	-
4	Outside Services Employed-923	LABOR	11,348.0	10,626.1	721.9
5	Property Insurance-924	PLANT	1,458.0	1,218.2	239.8
6	Injuries and Damages-925	LABOR	6,762.0	6,331.9	430.1
7	Employee Pensions and Benefits-926	LABOR	17,970.0	16,826.9	1,143.1
8	Regulatory Commission Expenses-928	LABOR	6,397.0	5,990.1	406.9
9	General Advertising Expenses-930.1	LABOR	2,026.0	1,897.1	128.9
10	Miscellaneous General Expenses-930.2	LABOR	5,657.0	5,297.2	359.8
11	Rents-931	LABOR	2,363.0	2,212.7	150.3
12	Total Operation A & G Expenses		83,062.0	77,631.3	5,430.7
13	Maintenance of General Plant-935	LABOR	8,185.0	7,664.3	520.7
14	Total Administrative & General Expenses		91,247.0	85,295.6	5,951.4
15	Total Operation & Maintenance Expenses		538,032.0	151,073.8	386,958.2

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Table No 7 - Depreciation & Amortization Expenses

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Depreciation & Amortization Expense - Accts 403/404					
Intangible Plant:					
1	Organizations	P10	-	-	-
2	Franchises	P10	-	-	-
3	Miscellaneous Intangible Plant	P10	-	-	-
4	Total Intangible Plant - P10		-	-	-
Transmission Plant:					
5	Land and Land Rights	DATX	-	-	-
6	Structures and Improvements	DATX	253.0	-	253.0
7	Station Equipment	DATX	4,273.0	-	4,273.0
8	Towers and Fixtures	DATX	1,441.0	-	1,441.0
9	Poles and Fixtures	DATX	183.0	-	183.0
10	Overhead Conductors & Devices	DATX	770.0	-	770.0
11	Underground Conduit	DATX	735.0	-	735.0
12	Underground Conduit & Devices	DATX	281.0	-	281.0
13	Roads and Trails	DATX	-	-	-
14	Total Transmission Plant - P50		7,936.0	-	7,936.0
Distribution Plant:					
15	Land and Land Rights	P360	-	-	-
16	Structures and Improvements	P361	1,202.0	1,201.2	0.8
17	Station Equipment	P362	6,284.0	6,279.6	4.4
18	Poles, Towers and Fixtures	P364	7,851.0	7,845.2	5.8
19	Overhead Conductors and Devices	P365	7,307.0	7,306.0	1.0
20	Underground Conduit	P366	1,871.0	1,871.0	-
21	Underground Conductors and Devices	P367	5,039.0	5,039.0	-
22	Line Transformers	P368	7,056.0	7,056.0	-
23	OH & UND Services	P369	1,390.0	1,390.0	-
24	Meters & Appurtenances	P370	2,458.0	2,458.0	0.0
25	Meter Communication Equipment	P3701/DADT	2,508.0	2,508.0	-
26	Street Lighting	P373/DADT	713.0	713.0	-
27	Total Distribution Plant - P60		43,679.0	43,667.0	12.0

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Table No 7 - Depreciation & Amortization Expenses

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
	General Plant:				
1	Land and Land Rights - 389	P90	-	-	-
2	Structures and Improvements - 390	P90	2,034.0	1,904.6	129.4
3	Office Equipment & Equipment - 391	P90	2,757.0	2,581.6	175.4
4	Transportation Equipment - 392	P90	2,931.0	2,744.6	186.4
5	Stores Equipment - 393	P90	137.0	128.3	8.7
6	Tools, Shop and Garage Equipment - 394	P90	932.0	872.7	59.3
7	Laboratory Equipment - 395	P90	705.0	660.2	44.8
8	Power Operated Equipment - 396	P90	18.0	16.9	1.1
9	Communication Equipment - 397	P90ADJ	7,743.0	7,259.3	483.7
10	Miscellaneous Equipment - 398	P90	52.0	48.7	3.3
11	Total General Plant		<u>17,309.0</u>	<u>16,216.8</u>	<u>1,092.2</u>
12	Total Depreciation & Amortization Expense		68,924.0	59,883.8	9,040.2
	Amortization Other				
	Intangible Plant:				
13	Total Intangible Plant	P10	2,152.0	1,774.3	377.7
	Transmission Plant:				
14	Total Transmission Plant	P50	-	-	-
	Distribution Plant:				
15	Total Distribution Plant	P60	-	-	-
	General Plant:				
16	Total General Plant	P90	<u>1,048.0</u>	<u>982.5</u>	<u>65.5</u>
17	Total Amortization Other		3,200.0	2,756.8	443.2
	Unamortized Investment Tax Credit				
18	Transmission	P50	382.0	-	382.0
19	Distribution	P60	1,319.0	1,318.6	0.4
20	General	P90	99.0	92.8	6.2
21	Total - To Table No 9 - Income Taxes		<u>1,800.0</u>	<u>1,411.4</u>	<u>388.6</u>

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Table No 8 - Taxes Other Than Income Taxes

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Taxes Other Than Income Taxes					
Non-revenue related:					
1	PA Real Estate Tax	TXDT	200.0	164.9	35.1
2	Pennsylvania - PURTA	TXDT	733.0	604.4	128.6
3	Capital Stock	TXDT	2,250.0	1,855.1	394.9
4	Insurance Premiums	TXDT	-	-	-
5	Miscellaneous Taxes	TXDT	67.0	55.2	11.8
6	Subtotal		<u>3,250.0</u>	<u>2,679.6</u>	<u>570.4</u>
Payroll Taxes:					
7	FICA	LABOR	4,310.4	4,036.2	274.2
8	FUTA	LABOR	47.8	44.7	3.0
9	SUTA	LABOR	515.0	482.2	32.8
10	City of Pittsburgh	LABOR	398.0	372.7	25.3
11	Subtotal		<u>5,271.2</u>	<u>4,935.9</u>	<u>335.3</u>
Revenue Related:					
12	State Gross Receipts:				
13	Pennsylvania	GRTREV	41,786.5	16,970.2	24,816.3
14	Other states		-	-	-
15	Total Taxes Other Than Income Taxes		<u>50,307.7</u>	<u>24,585.6</u>	<u>25,722.0</u>

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Table No 9 - Summary of Income Taxes

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
1	Revenues	Table No 5	740,763.0	298,610.0	442,153.0
2	Less: Operating Expenses	Table No 2, L 10	<u>660,463.7</u>	<u>238,300.1</u>	<u>422,163.6</u>
3	Operating Income Before Income Taxes		80,299.3	60,309.9	19,989.4
Interest Expense					
4	Electric Rate Base	Table No 1, L 24	1,350,793.1	1,143,409.8	207,383.2
5	Weighted Cost of Debt	B-9	2.99%	2.99%	2.99%
6	Synchronized Interest Expense		40,388.7	34,188.0	6,200.8
7	Base Taxable Income		39,910.6	26,122.0	13,788.6
8	State Tax Deductions (Over) Under Book	Table 10, Pg 2	(2,961.0)	(2,552.3)	(408.7)
Pennsylvania State Income Taxes:					
9	Taxable Income		36,949.6	23,569.7	13,379.9
10	Less State Flow Through Tax Deductions	EPIS	-	-	-
11	State Taxable Income		<u>36,949.6</u>	<u>23,569.7</u>	<u>13,379.9</u>
12	State Income Tax Rate - 9.99%		9.99%	9.99%	9.99%
13	State Income Tax Expense		3,691.3	2,354.6	1,336.7
Federal Income Taxes:					
14	Federal Taxable Income		33,258.3	21,215.1	12,043.3
15	Less Federal Flow Through Tax Deductions	Table No 10	-	-	-
16	Federal Taxable Income		<u>33,258.3</u>	<u>21,215.1</u>	<u>12,043.3</u>
17	Federal Tax Rate - 35%		35.0%	35.0%	35.0%
18	Federal Income Tax Expense		11,640.4	7,425.3	4,215.1
19	Deferred Federal Taxable Income	Table 10, Pg 2	11,703.0	12,601.7	(898.7)
20	Federal Tax Rate		35.0%	35.0%	35.0%
21	Federal Income Tax Expense		4,096.1	4,410.6	(314.5)
	Amortization of Investment Tax Credit	ITC	(1,800.0)	(1,411.4)	(388.6)
22	Less Consolidated Income Tax Offset	TXDT	<u>(942.0)</u>	<u>(776.7)</u>	<u>(165.3)</u>
23	Total Combined Federal Income Tax Expense		12,994.5	9,647.8	3,346.7
24	Total Income Tax Expenses		16,685.7	12,002.4	4,683.4

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Table No 10 - Income Tax Additions & Adjustments

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Total Tax Depreciation:					
1	Intangible Plant	P10	-	-	-
2	Transmission Plant	P50	8,509.6	-	8,509.6
3	Distribution Plant	P60	42,832.6	42,820.0	12.6
4	General Plant	P90	19,153.8	17,957.3	1,196.5
5	Totals		<u>70,496.0</u>	<u>60,777.3</u>	<u>9,718.7</u>
Pro Forma Book Depreciation:					
6	Intangible Plant	P10	2,152.0	1,774.3	377.7
7	Transmission Plant	P50	7,764.0	-	7,764.0
8	Distribution Plant	P60	39,101.0	39,089.5	11.5
9	General Plant	P90	18,518.0	17,361.2	1,156.8
10	Totals		<u>67,535.0</u>	<u>58,225.1</u>	<u>9,309.9</u>
State Tax Deductions (Over) Under Book:					
11	Intangible Plant	Line 6 - Line 1	2,152.0	1,774.3	377.7
12	Transmission Plant	Line 7 - Line 2	(745.6)	-	(745.6)
13	Distribution Plant	Line 8 - Line 3	(3,731.6)	(3,730.5)	(1.1)
14	General Plant	Line 9 - Line 4	(635.8)	(596.1)	(39.7)
15	Totals		<u>(2,961.0)</u>	<u>(2,552.3)</u>	<u>(408.7)</u>
Deferred Federal Income Taxes:					
Total Straight Line Tax Depreciation					
16	Intangible Plant	P10	-	-	-
17	Transmission Plant	P50	9,871.6	-	9,871.6
18	Distribution Plant	P60	37,157.8	37,147.0	10.9
19	General Plant	P90	11,763.6	11,028.7	734.8
20	Totals		<u>58,793.0</u>	<u>48,175.7</u>	<u>10,617.3</u>
Total Tax Depreciation:					
21	Intangible Plant	P10	-	-	-
22	Transmission Plant	P50	8,509.6	-	8,509.6
23	Distribution Plant	P60	42,832.6	42,820.0	12.6
24	General Plant	P90	19,153.8	17,957.3	1,196.5
25	Totals		<u>70,496.00</u>	<u>60,777.3</u>	<u>9,718.7</u>
Federal Tax Deductions (Over) Under Book:					
26	Intangible Plant	Line 16 - Line 21	-	-	-
27	Transmission Plant	Line 17 - Line 22	1,362.0	-	1,362.0
28	Distribution Plant	Line 18 - Line 23	(5,674.7)	(5,673.0)	(1.7)
29	General Plant	Line 19 - Line 24	(7,390.3)	(6,928.6)	(461.7)
30	Totals		<u>(11,703.0)</u>	<u>(12,601.7)</u>	<u>898.7</u>

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Table No 11 - Allocation Factors

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Development of the Labor Allocator					
	<i>Power Supply Expense:</i>				
1	Demand-related	D10	-	-	-
2	Energy-related	E10	-	-	-
3	Subtotal Power Supply-Z30		-	-	-
4	Subtotal Power Supply-(%)	Z30	-	-	-
5	Supervision & Engineering	Z30	-	-	-
6	Total Production		-	-	-
7	Transmission Expense - P50	DATX	1,874.0	-	1,874.0
8	Distribution Expense - P60	P60	17,474.1	17,469.0	5.1
9	Customer Accounting - Z90	CWAC	9,911.4	9,911.4	-
10	Customer Service & Information	CWCS	281.1	281.1	-
11	Subtotal Before A & G		29,540.6	27,661.5	1,879.1
12	Subtotal Before A & G - %	LABORSUB	100.00%	93.639%	6.361%
13	Administrative & General	LABORSUB	28,105.2	26,317.4	1,787.8
14	Total Labor Expense-Labor		57,645.8	53,978.9	3,666.9
15	Total Labor Expense-Labor (%)	LABOR	100.00%	93.639%	6.361%
Development of Allocator - Direct Assignment of General Plant to Distribution:					
16	Total General Plant - Accounts 389-398 - \$	Table No 1	208,879.0		
17	Less Account 397 Directly Assigned to Dist	DADT	3,753.0	3,753.0	-
18	Balance to be Allocated	LABOR	205,126.0	192,077.7	13,048.3
19	Revised General Plant Allocation Factor-\$		208,879.0	195,830.7	13,048.3
20	Revised General Plant Allocation Factor-%	P90ADJ	100.00%	93.753%	6.247%

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Table No 11 - Allocation Factors

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Development of Plant-related Allocation Factors:					
	Development of Plant Allocator less Intangible Plant (P101)				
1	Transmission Plant		338,613.4	-	338,613.4
2	Distribution Plant		1,593,387.5	1,592,920.7	466.9
3	General Plant		208,879.0	195,830.7	13,048.3
4	Total - \$		2,140,879.9	1,788,751.4	352,128.5
5	Total - %	P101	100.00%	83.55%	16.45%
6	Allocated Intangible Plant - \$		27,136.0	22,373.4	4,762.6
7	Allocated Intangible Plant - %	P10	100.00%	82.45%	17.55%
8	Net Electric Plant in Service-\$		1,440,493.9	1,214,603.6	225,890.2
9	Net Electric Plant in Service-%	NTPLT	100.00%	84.32%	15.68%
10	Total Electric Rate Base-\$		1,350,793.1	1,143,409.8	207,383.2
11	Total Electric Rate Base-%	BASE	100.00%	84.65%	15.35%
12	Electric Plant in Service-\$		2,168,015.9	1,811,124.8	356,891.1
13	Electric Plant in Service-%	EPIS	100.00%	83.54%	16.46%
14	Transmission Plant - Allocated (P50)		338,613.4	-	338,613.4
15	Distribution Plant - Allocated (P60)		1,593,387.5	1,592,920.7	466.9
16	Total Transmission & Distribution Plant - \$		1,932,000.9	1,592,920.7	339,080.3
17	Total Transmission & Distribution Plant - %	TXDT	100.00%	82.45%	17.55%
18	Total Distribution Plant-\$		1,593,387.5	1,592,920.7	466.9
19	Total Distribution Plant-%	P60	100.00%	99.971%	0.029%
20	Transmission Plant - \$		338,613.4	-	338,613.4
21	Transmission Plant - %	P50	100.00%	0.00%	100.00%
22	General Plant - \$		208,879.0	195,830.7	13,048.3
23	General Plant - %	P90	100.00%	93.75%	6.25%

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Table No 11 - Allocation Factors

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Development of Revenue and Tax-related Allocation Factors:					
1	Transmission & Distribution Taxable Inc-\$		37,313.0	26,122.0	11,191.0
2	Transmission & Distribution Taxable Inc-%	TDTAX	100.00%	70.01%	29.99%
3	Federal Income Taxes (FIT)-\$		12,994.5	9,647.8	3,346.7
4	Federal Income Taxes (FIT)-%	FIT	100.00%	74.25%	25.75%
5	Federal Income Tax Additions/Deductions-\$		(5,674.7)	(5,673.0)	(1.7)
6	Federal Income Tax Additions/Deductions-%	FITADD	100.00%	99.97%	0.03%
7	State Income Taxes (SIT)-\$		3,691.3	2,354.6	1,336.7
8	State Income Taxes (SIT)-%	SIT	100.00%	63.79%	36.21%
9	Billed Revenues - TY2006 - \$		704,659.0	282,557.0	422,102.0
10	Billed Revenues - TY2006 - %	REV	100.00%	40.10%	59.90%
11	Billed Revenues-Combined - TY2006 - \$		704,659.0	682,633.0	22,026.0
12	Billed Revenues-Combined - TY2006 - %	REV1	100.00%	96.87%	3.13%
13	Total Revenues - TY2006 - \$		740,763.0	298,610.0	442,153.0
14	Total Revenues - TY2006 - %	PAREV	100.00%	40.31%	59.69%
15	Revenues Subject to GRT - TY2006 - \$		703,156.0	285,563.0	417,593.0
16	Revenues Subject to GRT - TY2006 - %	GRTREV (*)	100.00%	40.61%	59.39%

(*) Power Supply excludes Sales for Resale; Transmission excludes EGS and FERC Customers; Distribution excludes Acct Nos 451, 454, Other Revenues in 456.

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Table No 11 - Allocation Factors

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Development of Distribution Plant Allocation Factors and Direct Assignments:					
1	Total Distribution Land & Land Rights-\$		9,967.8	9,967.1	0.7
2	Total Distribution Land & Land Rights-%	P360	100.00%	99.993%	0.007%
3	Distribution Substation - Structures - \$		47,319.8	47,289.5	30.3
4	Distribution Substation - Structures - %	P361	100.00%	99.94%	0.06%
5	Distribution Substation - Station Equipment-\$		270,859.7	270,670.1	189.6
6	Distribution Substation - Station Equipment-%	P362	100.00%	99.930%	0.070%
7	Total Distribution Lines, Poles, etc-\$		281,432.8	281,225.0	207.8
8	Total Distribution Lines, Poles, etc-%	P364	100.00%	99.926%	0.074%
9	Total Overhead Conductors & Devices-\$		279,777.8	279,739.8	38.0
10	Total Overhead Conductors & Devices-%	P365	100.00%	99.986%	0.014%
11	Total Distribution Underground-\$		187,280.9	187,280.9	-
12	Total Distribution Underground-%	P367	100.00%	100.00%	0.00%
13	Total Distribution Line Transformers-\$		211,823.6	211,823.6	-
14	Total Distribution Line Transformers-%	P368	100.00%	100.00%	0.00%
15	Distribution Services-\$		74,101.4	74,101.4	-
16	Distribution Services-%	P369	100.00%	100.00%	0.00%
17	Total Meters-\$		87,780.8	87,780.4	0.4
18	Total Meters-%	P370	100.00%	100.00%	0.00%
19	Total Overhead Lines-Accounts 364/365-\$		561,210.6	560,964.7	245.9
20	Total Overhead Lines-Accounts 364/365-%	P364/5	100.00%	99.96%	0.04%
21	Street Lighting-\$		32,433.3	32,433.3	-
22	Street Lighting-%	P373	100.00%	100.00%	0.00%

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Table No 11 - Allocation Factors

Line No	Description	Allocation Factor	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
<u>Distribution Operation & Maintenance Expense Allocators</u>					
Supervision & Engineering-Operation:					
1	Load Dispatching	P60	349.0	348.9	0.1
2	Substations	P362	168.0	167.9	0.1
3	Lines	P364/5	195.0	194.9	0.1
4	Underground	P367	398.0	398.0	-
5	Street Lighting	P370	-	-	-
6	Meters	P373	<u>1,682.0</u>	<u>1,682.0</u>	-
7	Subtotal-\$		2,792.0	2,791.7	0.3
8	Subtotal-%	PDIS1	100.00%	99.99%	0.01%
Supervision & Engineering-Maintenance:					
9	Substations	P362	1,454.0	1,453.0	1.0
10	Lines	P364/5	11,736.0	11,730.9	5.1
11	Underground	P367	969.0	969.0	-
12	Street Lighting	P370	707.0	707.0	0.0
13	Meters	P373	<u>1,385.0</u>	<u>1,385.0</u>	-
14	Subtotal-\$		16,251.0	16,244.8	6.2
15	Subtotal-%	PDIS2	100.00%	99.96%	0.04%
16	Total Operation & Maintenance Expenses - \$		538,032.0	151,073.8	386,958.2
17	Total Operation & Maintenance Expenses - %	OMEXP	100.00%	28.08%	71.92%

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Table No 12 - Working Cash Allowance by Jurisdiction

Line No	Description	Allocation Factor/ Reference	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Working Cash Allowance - Schedule C-4:					
1	Total O & M expenses		538,032.0	525,044.8	12,987.2
2	Less Purchased Power Expenses		-	-	-
3	Total O & M Expenses less Purchased Power		538,032.0	525,044.8	12,987.2
Non-cash Items:					
4	Uncollectible Expenses - Account 904		19,115.0	19,115.0	-
5	Uncollectible Expenses - Incremental		-	-	-
6	Other Expenses		-	-	-
7	Net Expenses for CWC Calculation	1422	518,917.0	505,929.8	12,987.2
8	Number of (Lead)/Lag Days /365*Weighted \$	\$25.32	X 36,001.0	35,100.0	901.0
9	Prepayments: 13-month Average Balance	EPIS	X 4,264.8	3,562.7	702.1
Accrued Taxes - Allocated:					
10	Federal Income Taxes	FIT	57,777.1	52,499.2	5,277.9
11		-3.42%	(1,975.2)	(1,794.8)	(180.4)
12	PA State Income Taxes	SIT	17,892.2	15,943.1	1,949.1
13		-1.34%	(238.9)	(212.9)	(26.0)
14	PA Gross Receipts Tax @ 40%	40.00%	50,828.0	48,964.0	1,864.1
15		36.16%	18,381.8	17,707.7	674.1
16	PA Capital Stock Tax @ 40%	40%	2,250.0	1,855.1	394.9
17		-1.34%	(30.0)	(24.8)	(5.3)
18	PA Public Utility Realty Tax @ 40%	40%	733.0	604.4	128.6
19		23.66%	173.5	143.0	30.4
20	Subtotal Accrued Taxes		X 16,311.1	15,818.2	492.8
21	Pro Forma Interest - Synchronized (365 days)	Page 20, Line 20	40,433.7	34,226.0	6,207.7
22		Page 20, Line 23	X (4,129.8)	(3,495.7)	(634.0)
23	Preferred Dividend Payments	BASE	X 160.0	135.4	24.6
24	Total Working Capital Components - \$		52,607.1	51,120.7	1,486.4
25	Total Working Capital Components - %	CWCA	100.00%	97.17%	2.83%
26	Total Working Capital Components - \$	CWCA	52,607.1	51,120.7	1,486.4
27	Total Working Capital Components - %	CWCA	100.00%	97.17%	2.83%

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Table No 12 - Working Cash Allowance by Jurisdiction

Line No	Description	Allocation Factor/ Reference	(1) Total Electric Utility	(2) Total PA Jurisdiction	(3) Total All Other (1) - (2)
Work Papers/Formula - CWC:					
1	Federal Income Taxes - Proforma		12,994.5	10,466.1	2,528.4
2	Federal Income Taxes - Incremental				
3	Revenue Deficiency - as calculated		109,531.6	100,122.6	9,409.0
4	Revenue Deficiency - Adjustment		<u>43,714.4</u>	<u>43,714.4</u>	<u>-</u>
5	Total Revenue Deficiency at 2006 Rates		153,246.0	143,837.0	9,409.0
6	Less: Uncollectible Expenses	0.0134	2,053.1	1,927.0	126.1
7	Less: Gross Receipts Tax @ 5.9%	0.0590	<u>9,041.5</u>	<u>8,486.4</u>	<u>555.1</u>
8	Subtotal - Taxable Income		142,151.4	133,423.6	8,727.8
9	State Tax Expense @ 9.99%	0.0999	<u>14,200.9</u>	<u>13,329.0</u>	<u>871.9</u>
10	Federal Taxable Income - Incremental		127,950.5	120,094.6	7,855.9
	Total Federal Income Taxes @ 35%	0.3500	<u>44,782.7</u>	<u>42,033.1</u>	<u>2,749.6</u>
11	Total Federal Income Taxes		57,777.1	52,499.2	5,277.9
12					
13	State Income Taxes - Proforma		3,691.3	2,614.1	1,077.2
	Incremental State Taxes		<u>14,200.9</u>	<u>13,329.0</u>	<u>871.9</u>
14	Total State Income Taxes		17,892.2	15,943.1	1,949.1
15					
16	Gross Receipts Tax - Proforma		41,786.5	40,477.6	1,308.9
	Gross Receipts Tax - Incremental		<u>9,041.5</u>	<u>8,486.4</u>	<u>555.1</u>
	Total Gross Receipts Tax		50,828.0	48,964.0	1,864.1
17					
18	Pro Forma Interest Expense - CWC:				
19	Total Electric Rate Base - Allocated	Table No 1	1,350,793.1	1,143,409.8	207,383.2
20	Long-term Debt Ratio	B-9	42.64%	42.64%	42.64%
21	Embedded Cost of Long-term Debt	B-9	7.02%	7.02%	7.02%
22	Pro Forma Interest Expense	L17*L18*L19	40,433.7	34,226.0	6,207.7
23	Daily Amount	Line 20/365	110.8	93.8	17.0
	Interest Payment Lag Days		<u>37.3</u>	<u>37.3</u>	<u>37.3</u>
	Total Interest for Working Capital	Line 21 * Line 22	(4,129.8)	(3,495.7)	(634.0)

Operating Income
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Table No 1
 Earned Rate of Return with Additional Revenue Requirements - PA Jurisdiction

Line No	Description	(1) ROR Before Additional Revenues	(2) Proposed Additional Revenues	(3) ROR With Additional Revenues	(4) Additional Revenue Adjustment for 2006 Rates (*)	(5) ROR With Additional 2006 Rate Adjustment
1	Total Electric Rate Base	\$ 1,143,409.8	-	\$ 1,143,409.8	-	\$ 1,143,409.8
	Total Operating Revenues:					
2	Total Sales Revenues	282,557.0	102,922.9	385,479.9	37,540.2	423,020.1
3	Sales for Resale	-	-	-	-	-
4	Other Operating Revenues	16,053.0	-	16,053.0	-	16,053.0
5	Total Revenues	298,610.0	102,922.9	401,532.9	37,540.2	439,073.1
	Total Operating Expenses:					
6	Operation & Maintenance Expenses	151,073.8	1,378.9	152,452.7	502.9	152,955.6
7	Depreciation Expense	59,883.8	-	59,883.8	-	59,883.8
8	Amortization Expense	2,756.8	-	2,756.8	-	2,756.8
9	Taxes Other Than Income Taxes	24,585.6	6,072.5	30,658.1	2,214.9	32,873.0
10	Total Operating Expenses	238,300.1	7,451.3	245,751.4	2,717.8	248,469.2
11	Utility Operating Income Before Taxes	60,309.9	95,471.6	155,781.5	34,822.4	190,603.9
	Income Taxes:					
12	Federal	9,647.8	30,076.9	39,724.7	10,970.3	50,694.9
13	State	2,354.6	9,537.6	11,892.2	3,478.8	15,371.0
14	Total Operating Expenses	250,302.5	47,065.8	297,368.3	17,166.8	314,535.1
15	Total Operating Income - \$	\$ 48,307.5	\$ 55,857.1	\$ 104,164.6	\$ 20,373.3	\$ 124,538.0
16	Earned Rate of Return - %	4.225%		9.11%		10.892%

(*) The total revenue increase for 2005 derived from the application of the proposed 2006 rates equals - \$ 140,463.1

Operating Income
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Table No 2
 Determination of Jurisdictional Revenue Deficiency

Line No	Description	Reference	(1) Total Company	(2) Total PA Jurisdiction	(3) PA JSS Reference
1	Total Electric Rate Base	Table No 1	\$ 1,350,793.1	\$ 1,143,409.8	Table No 1
Total Operating Revenues					
2	Total Sales Revenues	D-3	695,345.0	282,557.0	Table No 5
3	Sales for Resale/Other Transmission	D-3	9,314.0	-	Table No 5
4	Other Operating Revenues	D-3	36,104.0	16,053.0	Table No 5
5	Total Revenues		740,763.0	298,610.0	
Total Operating Expenses					
6	Operation & Maintenance Expenses	D-4	538,032.0	151,073.8	Table No 6
7	Depreciation Expense	D-17	68,924.0	59,883.8	Table No 7
8	Amortization Expense	D-17	3,200.0	2,756.8	Table No 7
9	Taxes Other Than Income Taxes	D-16	50,307.7	24,585.6	Table No 8
10	Total Operating Expenses		660,463.7	238,300.1	
11	Utility Operating Income Before Taxes		80,299.3	60,309.9	
Income Taxes:					
12	Federal	D-2	12,994.5	9,647.8	Table No 9
13	State	D-2	3,691.3	2,354.6	Table No 9
14	Total Operating Expenses		677,149.4	250,302.5	
15	Total Operating Income		63,613.6	48,307.5	
Return Before Adjustments					
16	Earned Rate of Return - %			4.22%	
17	Required Rate of Return - %			9.11%	
18	Return at Required Rate of Return	B-9		\$ 104,164.6	
19	Income Deficiency - \$			55,857.1	
20	Revenue Deficiency - Tax Multiplier	D-18		1.84261	
21	Revenue Deficiency-\$			\$ 102,922.9	

Operating Income
 Pro Forma at Present and Proposed Rates - Historic Period
 12 Months Ending December 31, 2005
 (X\$000)

Table No 3
 Electric Rate Base - Pennsylvania

Line No	Description	Reference	(1) Total Company	(2) Total PA Jurisdiction	(3) PA JSS Reference
1	Electric Plant in Service				
2	Accumulated Provision for Depreciation	C-2	\$ 2,168,015.9	\$ 1,811,124.8	Table No 1
3	Net Electric Plant in Service	C-3	<u>727,522.0</u>	<u>596,521.2</u>	Table No 1
			1,440,493.9	1,214,603.6	
	Other Rate Base Items - Additions:				
4	Cash Working Capital	C-4			
5	Materials & Supplies	C-5	52,607.2	51,120.7	Table No 12
6	Total Additions		<u>15,558.0</u>	<u>14,270.3</u>	Table No 1
7	Total Rate Base Before Deductions		68,165.2	65,391.0	
			1,508,659.1	1,279,994.6	
	Other Rate Base - Deductions:				
8	Customer Deposits - Account 235				
9	Accumulated Deferred Income Taxes	B-1	(1,713.0)	(1,713.0)	Table No 1
10	Total Deductions	C-6	<u>(156,153.0)</u>	<u>(134,871.8)</u>	Table No 1
			(157,866.0)	(136,584.8)	
11	Total Electric Rate Base		<u>\$ 1,350,793.1</u>	<u>\$ 1,143,409.8</u>	

Appendix A - Development of Retail Transmission Expense & Summary of Results

Duquesne Light Company					CY 2005
Formula Transmission Rate				Notes	FERC Form 1 Page No or Instruction
Blue (Dark) Shaded cells are input cells					
Allocators					
Wages & Salary Allocation Factor					
1	Transmission Wages Expense	(RCM Section WPs: 1261)	CY 2005 Actual	p354.19.b	1,811,991
2	Total Wages Expense	(RCM Section WPs: 1356)		p354.25b	55,692,833
3	Less A&G Wages Expense	(RCM Section WPs: 1353)		p354.24b	27,153,190
4	Total			(Line 2 - 3)	28,539,643
5	Wages & Salary Allocator			(Line 1 / 4)	6.349%
Plant Allocation Factors					
6	Electric Plant In Service		(Note)	p207.95g	2,159,275,000
7	Common Plant In Service - Electric			(Line 24)	0
8	Total Plant In Service			(Sum Lines 6 & 7)	2,159,275,000
9	Accumulated Depreciation (Total Electric Plant)			p219.28c	708,877,000
10	Accumulated Intangible Amortization		(Note)	p200.21c	18,848,000
11	Accumulated Common Amortization - Electric		(Note)	p356	0
12	Accumulated Common Plant Depreciation - Electric		(Note)	p356	0
13	Total Accumulated Depreciation			(Sum Lines 9 to 12)	727,523,000
14	Net Plant			(Line 8 - 13)	1,431,752,000
15	Transmission Gross Plant			(Line 29 - Line 28)	386,852,032
16	Gross Plant Allocator			(Line 15 / 8)	17.916%
17	Transmission Net Plant			(Line 39 - Line 28)	258,091,060
18	Net Plant Allocator			(Line 17 / 14)	18.026%
Plant Calculations					
Plant In Service					
19	Transmission Plant In Service		(Note)	p207.58.g	338,020,000
20	For True up only - remove New Transmission Plant Additions for Current Calendar Year		For True Up Only	Attachment 6	0
21	New Transmission Plant Additions for Current Calendar Year (weighted by months in service)			Attachment 6	33,972,000
22	Total Transmission Plant In Service			(Line 19 - 20 + 21)	371,992,000
23	General & Intangible			p205.5.g & p207.90.g	234,052,000
24	Common Plant (Electric Only)		(Notes &)	p356	0
25	Total General & Common			(Line 23 + 24)	234,052,000
26	Wage & Salary Allocation Factor			(Line 5)	6.349%
27	General & Common Plant Allocated to Transmission			(Line 25 * 26)	14,860,032
28	Plant Held for Future Use (Including Land)		(Note)	p214	174,000
29	TOTAL Plant In Service			(Line 22 + 27 + 28)	397,026,032
Accumulated Depreciation					
30	Transmission Accumulated Depreciation		(Note)	p219.25.c	124,295,000
31	Accumulated General Depreciation			p219.27.c	51,695,000
32	Accumulated Intangible Amortization			(Line 10)	18,848,000
33	Accumulated Common Amortization - Electric			(Line 11)	0
34	Common Plant Accumulated Depreciation (Electric Only)			(Line 12)	0
35	Total Accumulated Depreciation			(Sum Lines 31 to 34)	70,341,000
36	Wage & Salary Allocation Factor			(Line 5)	6.349%
37	General & Common Allocated to Transmission			(Line 35 * 36)	4,465,971
38	TOTAL Accumulated Depreciation			(Line 30 + 37)	128,760,971
39	TOTAL Net Property, Plant & Equipment			(Line 29 - 38)	258,265,060

Duquesne Light Company
 Before the Public Utility Commission of Pennsylvania
 Development of Transmission Cost of Service
 Based on the 12 Months Ending December 31, 2005

Adjustment To Rate Base

Accumulated Deferred Income Taxes				
40	ADIT net of FASB 106 and 109	(RCM Section C-3; AO 79)	Attachment 1	-20,080,000
41	Accumulated Investment Tax Credit Account No. 255		p266 h	-7,995,891
42	Net Plant Allocation Factor		(Line 18)	18.026%
43	Accumulated Deferred Income Taxes Allocated To Transmission		(Line 41 * 42) + Line 40	-21,521,359
Prepayments				
44	Prepayments (Account 165)	(RCM Section 8; K40)	(Note) p110.46d	6,027,000
45	Net Plant Allocation Factor		Line 18	18.03%
46	Total Prepayments Allocated to Transmission		(Line 44 * 45)	1,086,442
Materials and Supplies				
47	Undistributed Stores Exp	(RCM Section C-3, AA98)	(Note) p227.5c & 15.c	0
48	Wage & Salary Allocation Factor		(Line 5)	6.349%
49	Total Transmission Allocated		(Line 47 * 48)	0
50	Transmission Materials & Supplies	(RCM Section C-3; AA110/JSS Table No 1)	p227.8c	5,461,000
51	Total Materials & Supplies Allocated to Transmission		(Line 49 + 50)	5,461,000
Cash Working Capital				
52	Operation & Maintenance Expense		(Line 82)	9,949,403
53	1/8th Rule		x 1/8	12.5%
54	Total Cash Working Capital Allocated to Transmission		(Line 52 * 53)	1,243,675
Network Credits				
55	Outstanding Network Credits		(Note) From PJM	0
56	Less Accumulated Depreciation Associated with Facilities with Outstanding Network Credits		(Note) From PJM	0
57	Net Outstanding Credits		(Line 55 - 56)	0
58	TOTAL Adjustment to Rate Base		(Line 43 + 46 + 51 + 54 - 57)	-13,730,242
59	Rate Base		(Line 39 + 58)	244,534,819

O&M Expenses

Transmission O&M				
60	Transmission O&M	(RCM Section D, V636)	p321.100 b	6,967,000
61	Less Account 566	(PJM related costs)	p321.88 b	2,094,000
62	Less Schedule 12 payments applicable to the entire zone if not excluded in line 61 above		(Note) PJM Data	0
63	Plus Transmission Lease Payments		(Note) P200.3.c	0
64	Total Transmission O&M		(Lines 60 - 61 + 62 + 63)	4,873,000
Allocated General & Common Expenses				
65	Common Plant O&M		(Note) p356	0
66	Total A&G	(RCM Section D; V641)	p323.168 b	79,300,000
67	Less Property Insurance Account 924	(RCM Section 8; AU216-223)	p323.156b	1,458,000
68	Less Regulatory Commission Exp Account 928	(RCM Section 8; AU216-223)	(Note) p323.160b	4,893,000
69	Less General Advertising Exp Account 930.1	(RCM Section 8; AU216-223)	p323.162b	2,026,000
70	Less EPRI Dues		(Note) p352.353	0
71	General & Common Expenses		(Lines 65 + 66) - Sum (67 to 70)	71,123,000
72	Wage & Salary Allocation Factor		(Line 5)	6.349%
73	General & Common Expenses Allocated to Transmission		(Line 71 * 72)	4,515,621
Directly Assigned A&G				
74	Regulatory Commission Exp Account 928	(RCM Section 8, AU221 x Labor %-Line 5)	(Note) p323.160b	297,960
75	General Advertising Exp Account 930.1		(Note) p323.162b	0
76	Subtotal - Transmission Related		(Line 74 + 75)	297,960
77	Property Insurance Account 924		p323.156b	1,458,000
78	General Advertising Exp Account 930.1		(Note) p323.162b	0
79	Total		(Line 77 + 78)	1,458,000
80	Net Plant Allocation Factor		(Line 18)	18.026%
81	A&G Directly Assigned to Transmission		(Line 79 * 80)	262,823
82	Total Transmission O&M		(Line 64 + 73 + 76 + 81)	9,949,403

Duquesne Light Company
 Before the Public Utility Commission of Pennsylvania
 Development of Transmission Cost of Service
 Based on the 12 Months Ending December 31, 2005

Depreciation & Amortization Expense

Depreciation Expense				
83	Transmission Depreciation Expense	(RCM Section D-2, M649)	p336.7b&c	7,023,000
84	General Depreciation	(RCM Section D-2; M712+M717)	p336.9b&c	12,926,000
85	Intangible Amortization	(RCM Section D-2; M718)	p336.1d&e	2,312,000
86	Total		(Line 84 + 85)	15,238,000
87	Wage & Salary Allocation Factor		(Line 5)	6.349%
88	General Depreciation Allocated to Transmission		(Line 86 * 87)	967,465
89	Common Depreciation - Electric Only		(Note) p336.10 b	0
90	Common Amortization - Electric Only		(Note) p356 or p336.10d	0
91	Total		(Line 89 + 90)	0
92	Wage & Salary Allocation Factor		(Line 5)	6.349%
93	Common Depreciation - Electric Only Allocated to Transmission		(Line 91 * 92)	0
94	Total Transmission Depreciation & Amortization		(Line 83 + 88 + 93)	7,990,465

Taxes Other than Income

95	Taxes Other than Income		Exhibit B	904,414
96	Total Taxes Other than Income		(Line 95)	904,414

Return / Capitalization Calculations

Long Term Interest				
97	Long Term Interest - Accounts 427 and 428	(RCM Section 7; AK159)	p117.58c through 63c	47,572,772
98	Less LTD Interest on Securitization Bonds		(Note) Attachment B	0
99	Long Term Interest		(Line 97)	47,572,772
100	Preferred Dividends	(RCM Section 7; AK218)	enter positive p118.29c	7,138,000
Common Stock				
101	Proprietary Capital	(RCM Section 7; E140)	p112.15d	792,709,122
102	Less Preferred Stock		enter negative (Line 110)	-133,434,000
103	Less Account 216.1	To reflect accumulated losses at subsidiaries	enter positive p112.12d	15,903,000
104	Common Stock		(Sum Lines 101 to 103)	675,178,122
Capitalization				
105	Long Term Debt		p112.17d through 20d	637,925,000
106	Less Loss on Reacquired Debt - Account 189		enter positive p111.67.d	-48,787,618
107	Plus Gain on Reacquired Debt		enter positive p113.56d	500,000
108	Less LTD on Securitization Bonds	(Note)	enter negative Attachment B	0
109	Total Long Term Debt		(Line 105 - 107)	589,637,382
110	Preferred Stock		p112.3d	133,434,000
111	Common Stock		(Line 104)	675,178,122
112	Total Capitalization		(Sum Lines 109 to 111)	1,398,249,504
113	Debt %	Total Long Term Debt	(Line 109 / 112)	42%
114	Preferred %	Preferred Stock	(Line 110 / 112)	10%
115	Common %	Common Stock	(Line 111 / 112)	48%
116	Debt Cost	Total Long Term Debt	(Line 99 / 109)	0.0807
117	Preferred Cost	Preferred Stock	(Line 100 / 110)	0.0535
118	Common Cost	Common Stock	(Note) Fixed	0.1225
119	Weighted Cost of Debt	Total Long Term Debt (WCLTD)	(Line 113 * 116)	0.0340
120	Weighted Cost of Preferred	Preferred Stock	(Line 114 * 117)	0.0051
121	Weighted Cost of Common	Common Stock	(Line 115 * 118)	0.0592
122	Total Return (R)		(Sum Lines 119 to 121)	0.0983
123	Investment Return = Rate Base * Rate of Return		(Line 59 * 122)	24,032,905

Duquesne Light Company
 Before the Public Utility Commission of Pennsylvania
 Development of Transmission Cost of Service
 Based on the 12 Months Ending December 31, 2005

Composite Income Taxes

Income Tax Rates			
124	FIT=Federal Income Tax Rate		35.00%
125	SIT=State Income Tax Rate or Composite	(Note)	9.99%
126	p	(percent of federal income tax deductible for state purposes)	0.00%
127	T	$T = 1 - \frac{((1 - SIT) * (1 - FIT))}{(1 - SIT * FIT * p)}$	41.49%
128	T/(1-T)		70.92%
ITC Adjustment			
129	Amortized Investment Tax Credit	(RCM Section C-3, AO95)	0
130	T/(1-T)	enter negative	70.92%
131	Net Plant Allocation Factor		18.0262%
132	ITC Adjustment Allocated to Transmission		0
133	Income Tax Component =	$CIT = (T/(1-T)) * Investment\ Return * (1 - (WCLTD/R)) =$	11,143,898
134	Total Income Taxes	(Line 132 + 133)	11,143,898

REVENUE REQUIREMENT

Summary			
135	Net Property, Plant & Equipment	(Line 38)	258,265,060
136	Adjustment to Rate Base	(Line 58)	-13,730,242
137	Rate Base	(Line 59)	244,534,819
138	O&M	(Line 82)	9,949,403
139	Depreciation & Amortization	(Line 94)	7,990,465
140	Taxes Other than Income	(Line 96)	904,414
141	Investment Return	(Line 123)	24,032,905
142	Income Taxes	(Line 134)	11,143,898
143	Gross Revenue Requirement	(Sum Lines 138 to 142)	54,021,085
Adjustment to Remove Revenue Requirements Associated with Excluded Transmission Facilities			
144	Transmission Plant In Service	(Line 19)	338,020,000
145	Excluded Transmission Facilities	(Note) Attachment 5	0
146	Included Transmission Facilities	(Line 144 - 145)	338,020,000
147	Inclusion Ratio	(Line 146 / 144)	100.00%
148	Gross Revenue Requirement	(Line 143)	54,021,085
149	Adjusted Gross Revenue Requirement	(Line 147 * 148)	54,021,085
Revenue Credits & Interest on Network Credits			
150	Revenue Credits	Attachment 3	3,293,788
151	Interest on Network Credits	(Note) PJM Data	
152	Net Revenue Requirement	(Line 149 - 150 + 151)	50,727,297
Network Zonal Service Rate			
153	1 CP Peak	(Note) PJM Data - 2006	2,884.5
154	Rate (\$/MW-Year)	(Line 152 / 153)	17,586
155	Network Service Rate (\$/MW/Year)	(Line 154)	\$ 17,586.17

BEFORE THE
PENNSYLVANIA PUBLIC UTILITY COMMISSION

DIRECT TESTIMONY OF
JOHN J. SPANOS

ON BEHALF OF
DUQUESNE LIGHT COMPANY

CONCERNING DEPRECIATION

DOCKET NO. R-00061346

MARCH 2006

RECEIVED

APR - 7 2006
PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

RE: DUQUESNE LIGHT COMPANY

DOCKET R-00061346

DIRECT TESTIMONY OF JOHN J. SPANOS

Line
No.

1 Q. Please state your name and address.

2 A. John J. Spanos. My business address is 207 Senate Avenue, Camp Hill,
3 Pennsylvania.

4 Q. With what firm are you associated?

5 A. I am associated with the firm of Gannett Fleming, Inc.

6 Q. How long have you been associated with Gannett Fleming, Inc.?

7 A. I have been associated with the firm since college graduation in June 1986.

8 Q. What is your position in the firm?

9 A. I am a Vice President.

10 Q. What is your educational background?

11 A. I have Bachelor of Science degrees in Industrial Management and Mathematics
12 from Carnegie-Mellon University and a Master of Business Administration from
13 York College of Pennsylvania.

14 Q. Are you a member of any professional societies?

15 A. Yes. I am a member of the Society of Depreciation Professionals and the
16 American Gas Association/Edison Electric Institute Industry Accounting
17 Committee.

18 Q. Have you taken the certification examination for depreciation professionals?

1 A. Yes, I passed the certification examination of the Society of Depreciation
2 Professionals in September 1997 and was recertified in August 2003.

3 Q. Will you outline your experience in the field of depreciation?

4 A. In June 1986, I was employed by Gannett Fleming Valuation and Rate
5 Consultants, Inc. as a Depreciation Analyst. During the period from June 1986
6 to December 1995, I took part in the preparation of numerous depreciation and
7 original cost studies for utility companies in various industries. Depreciation
8 studies of telephone companies were performed for United Telephone of
9 Pennsylvania, United Telephone of New Jersey and Anchorage Telephone
10 Utility. My work in the railroad industry included depreciation studies for Union
11 Pacific Railroad, Burlington Northern Railroad and Wisconsin Central
12 Transportation Corporation.

13 Assignments in the electric industry included depreciation studies for
14 Chugach Electric Association, The Cincinnati Gas and Electric Company, The
15 Union Light, Heat & Power Company, Northwest Territories Power Corporation
16 and the City of Calgary - Electric System. Pipeline industry assignments
17 included studies for TransCanada Pipelines Limited, Trans Mountain Pipe Line
18 Company Ltd., Interprovincial Pipe Line Inc., Nova Gas Transmission Limited
19 and Lakehead Pipeline Company.

20 My work for the gas industry included depreciation studies for Columbia
21 Gas of Pennsylvania, Columbia Gas of Maryland, The Peoples Natural Gas
22 Company, T. W. Phillips Gas and Oil Co., The Cincinnati Gas and Electric
23 Company, The Union Light, Heat & Power Company, Lawrenceburg Gas
24 Company and Penn Fuel Gas, Inc. Assignments in the water industry included

1 depreciation studies for Indiana-American Water Company, Consumers
2 Pennsylvania Water Company and The York Water Company; and depreciation
3 and original cost studies for Philadelphia Suburban Water Company and
4 Pennsylvania-American Water Company.

5 My participation in each of the above studies included assembly and
6 analysis of historical and simulated data, field reviews, the development of
7 preliminary estimates of service life and net salvage, calculations of annual
8 depreciation, and the preparation of reports for submission to state or provincial
9 public utility commissions or federal regulatory agencies. I performed these
10 studies under the general direction of William M. Stout, P.E., the President of
11 Gannett Fleming Valuation and Rate Consultants, Inc.

12 In January 1996, I was assigned to the position of Supervisor of
13 Depreciation Studies. In July 1999, I was promoted to the position of Manager,
14 Depreciation and Valuation Studies. In December 2000, I was promoted to my
15 current position as Vice President of Gannett Fleming Valuation and Rate
16 Consultants, Inc. I am responsible for all depreciation, valuation and original
17 cost studies, including the preparation of final exhibits and responses to data
18 requests for submission to the appropriate regulatory body.

19 Since January 1996, I have conducted depreciation studies similar to
20 those previously listed including assignments for Hampton Water Works
21 Company, Omaha Public Power District, Enbridge Pipe Line Company, Inc.,
22 Columbia Gas of Virginia, Inc., Virginia Natural Gas Company, National Fuel
23 Gas Distribution Corporation - New York and Pennsylvania Divisions, The City
24 of Bethlehem - Bureau of Water, The City of Coatesville Authority, The City of

1 Lancaster - Bureau of Water, Peoples Energy Corporation, The York Water
2 Company, Public Service Company of Colorado, Enbridge Pipelines, Enbridge
3 Gas Distribution, Inc., Reliant Energy-HLP, Massachusetts-American Water
4 Company, St. Louis County Water Company, Missouri-American Water
5 Company, Chugach Electric Association, Alliant Energy, Oklahoma Gas &
6 Electric Company, Nevada Power Company, Dominion Virginia Power, NUI-
7 Virginia Gas Companies, Pacific Gas & Electric Company, PSI Energy, NUI -
8 Elizabethtown Gas Company, Cinergy Corporation – CG&E, Cinergy
9 Corporation – ULH&P, Columbia Gas of Kentucky, SCANA, Inc., Idaho Power
10 Company, El Paso Electric Company, Central Hudson Gas & Electric,
11 Centennial Pipeline Company, CenterPoint Energy-Arkansas, CenterPoint
12 Energy – Oklahoma, CenterPoint Energy – Entex, CenterPoint Energy -
13 Louisiana, NSTAR – Boston Edison Company, Westar Energy, Inc., South
14 Jersey Gas Company, Duquesne Light Company, MidAmerican Energy
15 Company, Laclede Gas, Duke Energy Company, Bonneville Power
16 Administration, NSTAR Electric and Gas Company, EPCOR Distribution, Inc.
17 and B. C. Gas Utility, Ltd. My additional duties include determining final life and
18 salvage estimates, conducting field reviews and presenting recommended
19 depreciation rates to management for their consideration.

20 Q. What is the extent of your formal instruction with respect to utility plant
21 depreciation?

22 A. I have completed the “Techniques of Life Analysis”, “Techniques of Salvage
23 and Depreciation Analysis”, “Forecasting Life and Salvage”, “Modeling and Life
24 Analysis Using Simulation” and “Managing a Depreciation Study” programs

1 conducted by Depreciation Programs, Inc. Also, I have completed the
2 "Introduction to Public Utility Accounting" program conducted by the American
3 Gas Association.

4 Q. Have you previously testified on public utility ratemaking matters?

5 A. Yes. I have submitted testimony to the Pennsylvania Public Utility
6 Commission, the Commonwealth of Kentucky Public Service Commission, the
7 Public Utilities Commission of Ohio, the Nevada Public Utility Commission, the
8 Public Utilities Board of New Jersey, the Missouri Public Service Commission
9 and the Massachusetts Department of Telecommunications and Energy, the
10 Alberta Energy & Utility Board, the Idaho Public Utility Commission, the
11 Louisiana Public Service Commission, the State Corporation Commission of
12 Kansas, the Oklahoma Corporate Commission, The Public Service Commission
13 of South Carolina, Railroad Commission of Texas – Gas Services Division, the
14 New York Public Service Commission, Illinois Commerce Commission, and the
15 Indiana Utility Regulatory Commission.

16 Q. What is the purpose of your testimony?

17 A. My testimony is in support of the depreciation study conducted under my
18 direction and supervision for the utility plant of Duquesne Light Company.

19 Q. Have you prepared an exhibit presenting the results of your study?

20 A. Yes. Exhibit JJS1 presents the results of the depreciation calculations as of
21 December 31, 2005, and the service life study conducted as of December 31,
22 2004, on which the calculations were based. In addition, I am responsible for
23 the responses to the Filing Requirements – Depreciation V-A-2, V-B-1, V-B-2,
24 V-C-1, V-D-1, V-D-2 and V-E-1 which present summaries of the study results as

1 of the historic test year end, December 31, 2005, and the future test year end,
2 December 31, 2006.

3 Q. Please describe Exhibit JJS1.

4 A. Exhibit JJS1 titled "Depreciation Study Related to Electric Plant at December
5 31, 2005," includes the results of the depreciation study as related to the
6 estimated original cost at December 31, 2005. The report also includes
7 explanatory text, statistics related to the estimation of service life, and the
8 detailed depreciation calculations.

9 Q. What is the basis for the Company's historic and future test year depreciation
10 expense claims in this proceeding?

11 A. The Company's depreciation expense claims are based on the application of
12 the depreciation rates submitted in the most recent Annual Depreciation Report
13 filing to the plant balances as of December 31, 2005, and December 31, 2006.
14 In addition, a five-year amortization of the variance between the book and
15 calculated accrued depreciation for General Plant determined as of December
16 31, 2004, is included in the depreciation claims.

17 Q. What are the bases for the depreciation rates in the most recent Annual
18 Depreciation Report?

19 A. The bases for these depreciation rates are the estimated survivor curves
20 resulting from the service life study that I conducted incorporating plant
21 accounting date through 2004 and the electric plant in service as of December
22 31, 2004.

1 Q. Is it reasonable to apply the depreciation rates calculated as of December 31,
2 2004, to the plant balances as of the end of 2005 and 2006 for purposes of
3 determining the depreciation expense claims in this proceeding?

4 A. Yes, it is. The depreciation rates that were used are based on a recent study of
5 service life and the subsequent changes in plant balances are not sufficient to
6 materially change the calculated rates.

7 Q. Is the Company's claim for annual depreciation in the current proceeding based
8 on the same methods of depreciation as were used in its most recent electric
9 rate proceeding in Docket No. R-00850021?

10 A. Yes, it is. For most plant accounts, the current claim for annual depreciation is
11 based on the straight line remaining life method of depreciation. For Accounts
12 391, 393, 394, 395, 397 and 398, the claim is based on the straight line
13 remaining life method of amortization. The annual amortization is based on
14 amortization accounting which distributes the unrecovered cost of fixed capital
15 assets over the remaining amortization period selected for each account.

16 Q. What group procedure is being used in this proceeding for depreciable
17 accounts?

18 A. All depreciable accounts utilize the methods and procedures based on the
19 straight line remaining life method, using remaining lives consistent with the
20 average service life procedure for plant installed prior to 1983 and remaining
21 lives consistent with the equal life group procedure for plant installed in 1983
22 and in later years.

23 Q. Please describe briefly the straight line remaining life method of depreciation
24 that you used for depreciable property.

1 A. The straight line remaining life method of depreciation allocates the original cost
2 less accumulated depreciation in equal amounts to each year of remaining
3 service life.

4 Q. Please describe briefly the average service life procedure that you used in
5 conjunction with the straight line remaining life method for plant installed prior to
6 1983.

7 A. In the average service life procedure, the remaining life annual accrual for each
8 vintage is determined by dividing future book accruals (original cost less book
9 reserve) by the average remaining life of the vintage. The average remaining
10 life is a directly weighted average derived from the estimated survivor curve.

11 Q. Please describe briefly the equal life group procedure that you used in
12 conjunction with the straight line remaining life method for plant installed in
13 1983 and in later years.

14 A. In the equal life group procedure, the remaining life annual accrual for each
15 vintage is determined by dividing future book accruals (original cost less book
16 reserve) by the composite remaining life for the surviving original cost of that
17 vintage. The composite remaining life for the vintage is derived by weighting
18 the individual equal life group remaining lives.

19 In the equal life group procedure, the property group is subdivided
20 according to service life. That is, each equal life group includes that portion of
21 the property which experiences the life of that specific group. The relative size
22 of each equal life group is determined from the property's life dispersion curve.

23 Q. Has a service life study of the Company's electric utility property been
24 performed?

1 A. Yes. A service life study has been performed through 2004. The service life
2 study is the basis for the service lives I used to calculate annual accruals.

3 Q. Briefly outline the procedure used in performing the service life study.

4 A. The service life study consisted of assembling and compiling historical data
5 from the records related to the electric utility plant of the Company; statistically
6 analyzing such data to obtain historical trends of survivor characteristics;
7 obtaining supplementary information from management and operating
8 personnel concerning Company practices and plans as they relate to plant
9 operations; and interpreting the above data to form judgments of service life
10 characteristics.

11 Iowa type survivor curves were used to describe the estimated survivor
12 characteristics of the mass property groups. Individual service lives were used
13 for major individual units of plant, such as large service centers, substation
14 structures, and office buildings within Accounts 352, 361 and 390.1. The life
15 span concept was recognized by coordinating the lives of associated plant
16 installed in subsequent years with the probable retirement date defined by the
17 life estimated for the major unit.

18 Q. What statistical data were employed in the historical analyses performed for the
19 purpose of estimating service life characteristics?

20 A. The data consisted of the entries made to record retirements and other
21 transactions related to the electric plant through 2004. These entries were
22 classified by depreciable group, type of transaction, the year in which the
23 transaction took place, and the year in which the plant was installed. Types of
24 transactions included in the data were plant additions, retirements, transfers,

1 and balances. In the presentation of service life statistics, only the significant
2 exposure points that were utilized in determining survivor curves were plotted.
3 This process is utilized to show my judgment in service life determinations.

4 Q. What was the source of these data?

5 A. They were assembled from Company records related to its utility plant in
6 service.

7 Q. Were the methods used in the service life study the same as those used in
8 other depreciation studies for electric utility plant presented before this Commis-
9 sion?

10 A. Yes. The methods are the same ones that have been presented previously for
11 Duquesne Light Company and for other electric companies before the
12 Pennsylvania Public Utility Commission and that have been accepted by the
13 Commission in its past orders concerning electric utilities.

14 Q. What approach did you use to estimate the lives of significant structures such
15 as substation buildings, office buildings and service centers?

16 A. I used the life span technique to estimate the lives of significant structures. In
17 this technique, the survivor characteristics of the structures are described by the
18 use of interim survivor curves and estimated probable retirement dates. The
19 interim survivor curve describes the rate of retirement related to the
20 replacement of elements of the structure such as plumbing, heating, doors,
21 windows, roofs, etc. that occur during the life of the facility. The probable
22 retirement date provides the rate of final retirement for each year of installation
23 for the structure by truncating the interim survivor curve for each installation
24 year at its attained age at the date of probable retirement. The use of interim

1 survivor curves truncated at the date of probable retirement provides a
2 consistent method for estimating the lives of the several years of installation
3 inasmuch as concurrent retirement of all years of installation will occur when the
4 structure is retired.

5 Q. Has your firm used this approach in other proceedings before this Commission?

6 A. Yes, we have used the life span technique on many occasions before the
7 Pennsylvania Public Utility Commission.

8 Q. What are the bases for the probable retirement years that you have estimated
9 for each structure?

10 A. The bases for the estimates of probable retirement years are life spans for each
11 structure that are based on judgment and incorporate consideration of the age,
12 use, size, nature of construction, management outlook and typical life spans
13 experienced and used by other electric utilities for similar structures. Most of
14 the life spans result in probable retirement years that are many years in the
15 future. As a result, the retirement of these structures is not yet subject to
16 specific management plans. Such plans would be premature. At the
17 appropriate time, analysis of the economics of rehabilitation and continued use
18 or retirement of the structure will be performed and the results incorporated in
19 the estimation of the structure's life span.

20 Q. Are the factors considered in your estimates of service life presented in Exhibit
21 JJS1?

22 A. Yes. A discussion of the factors considered in the estimation of service lives is
23 presented by account on pages II-3 through II-27 of Exhibit JJS1.

24 Q. Please outline the contents of Exhibit JJS1.

1 A. Exhibit JJS1 is presented in three parts. Part I, Executive Summary, sets forth
2 the scope and basis of study. Part II, Methods Used in Study, includes the
3 estimation of survivor curves, and the calculation of annual depreciation and
4 amortization.

5 Part III, Results of Study, presents a description of the results,
6 summaries of the depreciation calculations, graphs and tables which relate to
7 the service life study, and the detailed depreciation calculations.

8 The table on pages III-4 through III-6, presents the estimated survivor
9 curve, the original cost at December 31, 2005, and the book reserve and
10 calculated annual depreciation for each account or subaccount of Utility Plant.

11 The section beginning on page III-8 presents the results of the
12 retirement rate analyses prepared as the historical bases for the service life
13 estimates. The section beginning on page III-103 presents the depreciation
14 calculations related to original cost. The tabulations on pages III-104 through
15 III-190 present the calculation of annual depreciation by vintage by account for
16 each depreciable group of utility plant.

17 Q. Please use an example to illustrate the manner in which the study is presented
18 in Exhibit JJS1.

19 A. I will use Account 365.01, Overhead Conductors and Devices, as my example,
20 inasmuch as it is one of the larger depreciable groups and represents 13
21 percent of the original cost of depreciable utility plant as of December 31, 2005.

22 The retirement rate method was used to analyze the survivor
23 characteristics of this group. The life table for the 1964-2004 experience band
24 is presented on pages III-58 through III-60 of Exhibit JJS1. The life table, or

1 original survivor curve, is plotted along with the estimated smooth survivor
2 curve, the 50-R1, on page III-57.

3 The calculation at December 31, 2005, is presented on pages III-140
4 through III-142 of Exhibit JJS1 and is based in part on the bringforward of the
5 book reserve. The tabulation in Exhibit JJS1 sets forth the installation year, the
6 original cost, calculated accrued depreciation, allocated book reserve, future
7 accruals, remaining life and annual accrual. The totals are brought forward to
8 the table on page III-4 in Exhibit JJS1.

9 Q. Do you believe Exhibit JJS1 reflects the appropriate survivor curves for
10 Duquesne Light Company to be adopted in this proceeding?

11 A. Yes, I do. The methods and procedures utilized in the development of survivor
12 curves are consistent with past practices for Duquesne Light Company and
13 Pennsylvania ratemaking regulations. The service life study was completed as
14 of December 31, 2004, and submitted as a part of the Company's most recent
15 Annual Depreciation Report.

16 Q. Do you believe that the annual depreciation rates and the related depreciation
17 expense claims should be adopted in this proceeding?

18 A. Yes, I do. The depreciation rates and expense claims are based on appropriate
19 survivor curves and the depreciation procedures are the same as those
20 approved in past filings before this Commission. The only change in approach
21 is the reserve variance adjustment in this proceeding for certain general plant
22 accounts which have implemented amortization accounting. For these
23 accounts, *incorporating the remaining life adjustment in the rate would distort*
24 the depreciation expense for subsequent additions. The use of a reserve

1 adjustment amount over the next five years allows for the appropriate accrual
2 rate to be booked for these assets going forward.

3 Q. Does this complete your testimony at this time?

4 A. Yes, it does.