A-2012-2283821

11208 Statesville Road Suite 200 Huntersville, NC 28078 (704) 274-1450 office (704) 274-1430 fax www.xoomenergy.com



OCT 2 3 2015

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Rosemary Chiavetta, Secretary Pennsylvania Public Utility Commission 400 North Street Harrisburg, PA 17120

**RE: XOOM Energy Pennsylvania, LLC** 

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Dear Ms. Chiavetta:

XOOM Energy Pennsylvania, LLC ("XOOM") is hereby submitting its Quarterly Report for the period June 2015 to September 2015. This Quarterly Report contains XOOM's electric generation sales and supply information which constitute proprietary financial information that should be protected from public disclosure. As such, enclosed please find a Motion for Protective Order, clean and redacted versions of XOOM's Quarterly Report.

Please call me at 704-274-1435 with questions. Thanks in advance.

Regards,

Stephanie Kueffner Associate Counsel XOOM Energy, LLC, a single-member manager of XOOM Energy Pennsylvania, LLC

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October 23, 2015

2015

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

# RECEIVED

# OCT 2 3 2015

#### BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

In the Matter of Application of XOOM Energy Pennsylvania, LLC	)		
For Certificate Of Service Authority Pursuant to Section 19-110	)	Docket No	
And Section 16-115 of the Public Utilities Act	)		

#### PETITION FOR PROTECTIVE ORDER TO PROTECT CONFIDENTIAL PROPRIETARY INFORMATION

#### I. INTRODUCTION

XOOM Energy Pennsylvania, LLC ("XOOM Energy Pennsylvania") respectfully requests that the Pennsylvania Public Utility Commission (the "Commission") grant exemption from public disclosure, confidential proprietary information related to the business activities of XOOM Energy Pennsylvania. This confidential and proprietary information, which includes electric generation sales and supply (kWh), financial information, and are being provided as a required part of XOOM Energy Pennsylvania's Quarterly Report ("Quarterly Report").

This protective order is requested to be in place indefinitely or as the Commission sees fit for a period of no less than five (5) years to protect the confidential and proprietary information of XOOM Energy Pennsylvania, a privately held company incorporated in the State of Pennsylvania. Pursuant to §5.423 of Section 052 of the Pennsylvania Code, XOOM Energy respectfully submits this motion for protective order in its assertion of a confidentiality claim.

## II. THE MATERIALS ARE PROPRIETARY AND CONFIDENTIAL AND WARRANT PROTECTION FROM DISCLOSURE

XOOM Energy Pennsylvania's electric generation sales (kWh) and supply information and financial information constitutes proprietary confidential information that should be protected from public disclosure. XOOM Energy Pennsylvania is a privately held company that seeks to provide competitive energy services in the state of Pennsylvania, and these confidential and proprietary documents which provide detail information not only about the financial state of a privately held company but also detailed information about the business plans and supply arrangement of the company are important to allowing XOOM Energy Pennsylvania to provide a cost-effective service that will be competitive in the retail energy market in the state of Pennsylvania. The disclosure of this information to the public would give undue advantage to competitors of XOOM Energy Pennsylvania and discourage private companies from seeking to be competitive suppliers in the Commonwealth; conversely, the protection of this information will help safeguard the competitiveness of the retail energy market. This kind of competitively sensitive information is routinely protected from public disclosure and this information should be protected here.

There would be no harm to the public if information subject to this motion for protective order is protected. In fact, protecting this information will be beneficial to the future customers of XOOM Energy Pennsylvania, who will benefit from XOOM Energy Pennsylvania's ability to obtain positive position in the competitive energy market.

To the best of the moving party's knowledge, information, and belief, the information subject to this motion for protective order is not available in the public domain.

### III. LEGAL STANDARD

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The Pennsylvania Public Utility Commission may exempt confidential information from public disclosure through the issuance of a protective order to limit the availability of proprietary information in accordance with 052 Pa. Code §5.423. In determining if a petition for protective order should be granted the statute states the following should be considered, among other things:

- (1) The extent to which the disclosure would cause unfair economic or competitive damage.
- (2) The extent to which the information is known by others and used in similar activities, and
- (3) The worth or value of the information to the party and to the party's competitors...

As set out above the disclosure of the financial information and supply agreement which set out how XOOM Energy Pennsylvania will operate its business would cause an unfair economic disadvantage to XOOM Energy Pennsylvania in its efforts to become a competitive supplier of electricity in the Commonwealth of Pennsylvania. Moreover, it is the belief of XOOM Energy Pennsylvania that the disclosure of such information may have a chilling effect on other private companies seeking to become competitive suppliers in the Commonwealth to the detriment of its citizens. The information requested to be protected under this petition is not known by others outside of the company.

XOOM Energy Pennsylvania believes in good faith that its private financial information and supply agreement constitute "confidential/proprietary information" that should be limited in availability as provided for under 052 Pa. Code §5.423.

XOOM Energy Pennsylvania respectfully requests that the Commission exercise its discretion and provide protection and confidential treatment of XOOM Energy Pennsylvania's information submitted in support of this motion.

#### IV. CONCLUSION

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For the reasons set forth above, XOOM Energy Pennsylvania requests that the Commission protect from public disclosure the confidential and proprietary information included in this Quarterly Report.

Respectfully Submitted,

Stephanie C. Kueffner Associate Counsel XOOM Energy, LLC, Single-Member Manager of XOOM Energy Pennsylvania, LLC 11208 Statesville Road, Suite 200 Huntersville, North Carolina 28078 Telephone: (704) 274-1450 Facsimile: (877) 396-6041

Counsel for XOOM Energy Pennsylvania, LLC



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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

October 23, 2015

Rosemary Chiavetta, Secretary Pennsylvania Public Utility Commission 400 North Street Harrisburg, PA 17120

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Please call me at 704-274-1435 with questions. Thanks in advance.

Regards,

Stephanie Kueffner Associate Counsel XOOM Energy, LLC, a single-member manager of XOOM Energy Pennsylvania, LLC License/Certificate No. Required A- 2012-2283821

If Provider of Last Resort check here

#### QUARTERLY REPORT -- Part 1 of 3

Pennsylvania Gross Receipts <sup>1</sup>			
Name of Company:	XOOM Energy Pennsylvania, LLC		
Period of Operation: FromJune, 2015	(Month, Year) to September 2015 (Month, Year)		

Complete one Quarterly Gross Receipts Report for each License/Certificate issued by the Commission. This form may be photocopied for reporting purposes. Please mark with an "X" the category that applies to each report:

- □ Generator and supplier of electric power
- Municipal generator and supplier of electric power
  (Only report on retail activity that has occurred outside of municipal boundaries)
- Electric Cooperative and supplier of electric power
  (Only report on retail activity that has occurred outside of certified territory)
- Broker/Marketer engaged in the business of supplying electricity

(If collecting charges from PA licensed or certificated electricity providers for interstate electric energy sales, check the "Sales for Resale" box below and report total sales (kWh). No Gross Receipts are reported for these types of sales.)

□ Aggregator engaged in the business of supplying electricity

(If collecting charges from PA licensed or certificated electricity providers for interstate electric energy sales, check the "Sales for Resale" box below and report total sales (kWh). No Gross Receipts are reported for these types of sales.)

CALENDAR	YEAR:	CHECK APPROPRIATE BOX:
201	<u>15.</u>	X Retail Sales Report Sales for Resale <u>kWh</u>
GROSS REC	EIPTS((if applicable):	

<sup>1</sup> Gross receipt information is proprietary and will not be released to the public. Commission Order entered 7/20/00 at P-00991752. Confidential treatment of other information may also be requested. See Notice to Electricity Providers.

License/Certificate No. Required A- 2012-2283821

If Provider of Last Resort check here

#### QUARTERLY REPORT - Part 2 of 3

Pennsylvania Retail Sales (kWh)			
Name of Company:	XOOM Energy Pennsylvania, LLC		
Period of Operation: FromJune, 2015	(Month, Year) toSeptember, 2015	(Month, Year)	

Complete one Quarterly Report of Retail Sales (kWh) for each operational category that is licensed or certificated by the Commission. This form may be photocopied for reporting purposes. Please mark with an "X" the category that applies to each report:

- □ Generator and supplier of electric power
- Municipal generator and supplier of electric power
  (Only report on retail activity that has occurred outside of municipal boundaries)
- Electric Cooperative and supplier of electric power
  (Only report on retail activity that has occurred outside of certified territory)
- Broker/Marketer engaged in the business of supplying electricity

If collecting charges from PA licensed or certificated electricity providers for interstate electric energy sales, check the "Sales for Resale" box below and report total sales (kWh).

- □ Aggregator engaged in the business of supplying electricity
  - If collecting charges from PA licensed or certificated electricity providers for interstate electric energy sales, check the "Sales for Resale" box below and report total sales (kWh).

CALENDAR YEAR:	CHECK APPROPRIATE BOX:
<u>2015.</u>	X Retail Sales Report
RETAIL SALES:	kWb

License/Certificate No. Required A-2012-2283821

If Provider of Last Resort check here \_\_\_\_

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## QUARTERLY REPORT - Part 3 of 3

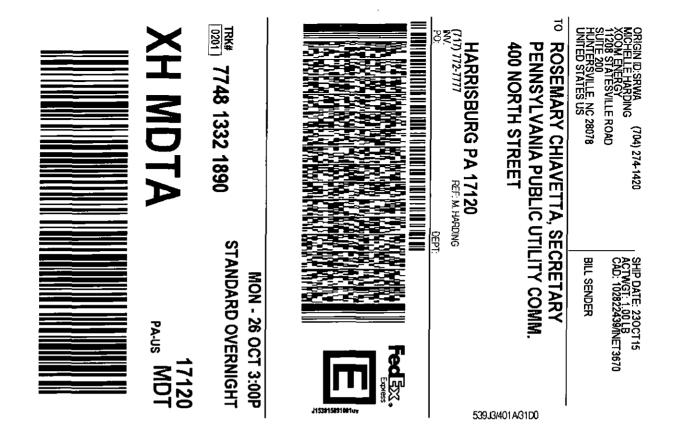
#### Disaggregated Pennsylvania Retail Sales (kWh) by EDC Service Area

Name of Company:XOOM Energy Pennsylvania, LLCPeriod of Operation:FromJune2015(Month, Year) toSeptember, 2015(Month, Year)

Complete one Quarterly Report of Retail Sales (kWh) for each License/Certificate issued by the Commission. Please mark with an "X" each Electric Distribution Company (EDC) applicable to your company's retail sales within the Commonwealth of Pennsylvania. Indicate the total kWh sold for distribution within each service area.

0		Citizens . Duncannon, Boro of
х		Duquesne Light Co.
х		Metropolitan Edison (Met Ed)
х		PP&L, Inc.
х		PECO Energy Co.
x		Pennsylvania Electric Co. (Penelec)
		Pike County Light & Power Co.
		St. Clair Borough Electric List Dept.
	<b></b>	Schuylkill Haven, Borough of
Ċ		UGI Utilities, Inc.
		Wellsboro Electric
х		West Penn Power

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Use of this system constitutes your agreement to the service conditions in the current FedEx Service Guide, available on fedex.com.FedEx will not be responsible for any claim in excess of \$100 per package, whether the result of loss, damage, delay, non-delivery,misdelivery,or misinformation, unless you declare a higher value, pay an additional charge, document your actual loss and file a timely claim.Limitations found in the current FedEx Service Guide apply. Your right to recover from FedEx for any loss, including intrinsic value of the package, loss of sales, income interest, profit, attorney's fees, costs, and other forms of damage whether direct, incidental, consequential, or special is limited to the greater of \$100 or the authorized declared value. Recovery cannot exceed actual documented loss.Maximum for items of extraordinary value is \$1,000, e.g. jewelry, precious metals, negotiable instruments and other items listed in our ServiceGuide. Written claims must be filed within strict time limits, see current FedEx Service Guide.