

Eckert Seamans Cherin & Mellott, LLC 213 Market Street 8th Floor Harrisburg, PA 17101
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Deanne M. O'Dell 717.255,3744 dodell@eckertseamans.com

October 20, 2015

Via Hand Delivery

Rosemary Chiavetta, Secretary PA Public Utility Commission P.O. Box 3265 Harrisburg, PA 17105-3265

Re: Application of Health Resource Network d/b/a HRNEnergy, for approval to offer, render, furnish or supply natural gas supply as a broker/marketer to the public in the Commonwealth of Pennsylvania – Docket No. A-2015-_____

Dear Secretary Chiavetta:

On behalf of Health Resource Network d/b/a HRNEnergy enclosed for filing please find the original application to offer, render, furnish, or supply natural gas supply services as a broker/marketer to the public in the Commonwealth of Pennsylvania along with a check in the amount of \$350 for the filing fee. Please note that Attachments E, F and H contain confidential material and should be handled accordingly.

Parties have been served in accordance with the attached Certificate of Service. Attachments E, F and H are only being provided to the parties listed on the attached Certificate of Service by request only.

Sincerely.

anne M. O'fill

Deanne M. O'Dell

DMO/lww Enclosure

BECKETZA PH 1: 55

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of Health Resource Network, d/b/a HRNEnergy, for approval to offer, render, furnish, or supply natural gas supply services as a(n) *broker/marketer* to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

1. IDENTIFICATION AND CONTACT INFORMATION

a. **IDENTITY OF THE APPLICANT**: Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

Health Resource Network, Inc dba HRNEnergy 201 Columbia Turnpike Suite D Florham Park, New Jersey 07932 <u>WWW.HRNEnergy.com</u> 973 822-2310

b. PENNSYLVANIA ADDRESS / REGISTERED AGENT: If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

CT Corporation System 116 Pine Street - Suite 320 Harrisburg, PA 17101 Phone: 717-234-6004

c. **REGULATORY CONTACT**: Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

Jan Kaputkin CEO Health Resource Network, Inc. 201 Columbia Turnpike, Suite D Florham Park, New Jersey 07932 973 822-2310 973 822-2125 fax Jan@HRNEnergy.com



OCT **2 0** 2015 PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU **d. ATTORNEY**: Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Deanne M. O'Dell Eckert Seamans Cherin & Mellott 213 Market Street 8th Floor Harrisburg, PA 17101 <u>DODell@EckertSeamans.com</u> 717 255-3744 (phone) 717 237-6019 (fax)

Note: Eckert, Seamans, Cherin & Mellott, LLC does not represent application for any issues involving Philadelphia Gas Works. For those issues, contact HRNEnergy whose contact information is provided in response to question number 1(a).

e. CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: Provide the name, title, address, telephone number, fax number, and e-mail <u>OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED)</u> responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Natural Gas Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed NGSs.

Primary: Jan Kaputkin CEO Health Resource Network, Inc. 201 Columbia Turnpike Suite D Florham Park, New Jersey 07932 973 822-2310 973 822-2125 fax Jan@HRNEnergy.com Alternate: Marcia Kaputkin Vice President, Secretary Health Resource Network, Inc. 201 Columbia Turnpike Suite D Florham Park, New Jersey 07932 973 822-2310 973 822-2125 fax Marcia@HRNEnergy.com

2. BUSINESS ENTITY FILINGS AND REGISTRATION

- a. FICTITIOUS NAME: (Select appropriate statement and provide supporting documentation as listed.)
 - x The Applicant will be using a fictitious name or doing business as ("d/b/a")

Provide a copy of the Applicant's filing with Pennsylvania's Department of State Pursuant to 54 Pa. C.S. §311.

SEE ATTACHMENT A.

Or

The Applicant will not be using a fictitious name.

b. BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:

(Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)

The Applicant is a sole proprietor.

- If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.

The Applicant is a:

- domestic general partnership (*)
- domestic limited partnership (15 Pa. C.S. §8511)
 - foreign general or limited partnership (15 Pa. C.S. §4124)
 - domestic limited liability partnership (15 Pa. C.S. §8201)
 - foreign limited liability general partnership (15 Pa. C.S. §8211)

foreign limited liability limited partnership (15 Pa. C.S. §8211)

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.
- Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
- * If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.

or

- × The Applicant is a:
 - domestic corporation (15 Pa. C.S. §1308)
 - x foreign corporation (15 Pa. C.S. §4124)
 - domestic limited liability company (15 Pa. C.S. §8913)
 - foreign limited liability company (15 Pa. C.S. §8981)
 - Other (Describe):
 - Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
 SEE ATTACHMENT B.
 - Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.

APPLICANT IS INCORPORATED IN NEW JERSEY. SEE ATTACHMENT B.

- Give name and address of officers.

Jan Kaputkin, CEO Health Resource Network, Inc. 201 Columbia Turnpike, Suite D Florham Park, New Jersey 07932 Marcia Kaputkin. Vice President, Secretary Health Resource Network, Inc. 201 Columbia Turnpike, Suite D Florham Park, New Jersey 07932

3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

a. AFFILIATES: Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

APPLICANT HAS NO AFFILIATES.

b. PREDECESSORS: Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

APPLICANT HAS NO PREDECESSORS.

4. OPERATIONS

a. APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)

Definitions

- Supplier an entity which provides natural gas supply services to retail gas customers utilizing the jurisdictional facilities of an natural gas distribution company
- Broker/Marketer an entity that acts as an intermediary in the sale and purchase of natural gas but does not take title to the natural gas.
- x The Applicant is presently doing business in Pennsylvania as a
 - natural gas interstate pipeline
 - municipality providing service outside its municipal limits
 - local gas distribution company
 - retail supplier of natural gas services in the Commonwealth
 - a natural gas producer
 - a broker/marketer engaged in the business of supplying natural gas services
 - X Other. (Identify the nature of service being rendered)

Applicant is currently licensed and doing business as a Broker/marketer of electric generation supply. Applicant's license was approved by order entered January 14, 2010 at docket no. A-2009-2138366. Applicant also provides marketing services consultant services to large commercial and industrial retail gas customers for which licensing was not previously required.

or

The Applicant is not presently doing business in Pennsylvania.

b. APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a:

Supplier or Aggregator of natural gas services

Municipal supplier of natural gas services

- Cooperative supplier of natural gas services
- x Broker/Marketer engaged in the business of supplying natural gas services
 - x Check here to verify that your organization will not be taking title to the natural gas nor will you be making payments for customers.
- Other (Describe):

c. PROPOSED SERVICES: Describe in detail the natural gas supply services which the Applicant proposes to offer.

Assist in the procurement of Natural Gas for end use large commercial and industrial customers. Using economic forecasts and customer risk tolerance setting, Health Resource Network advises and provides decision support.

- d. **PROPOSED SERVICE AREA:** Check the box of each Natural Gas Distribution Company for which the Applicant proposes to provide service.
 - x Columbia
 - x National Fuel Gas
 - x PECO
 - x Peoples Gas Equitable Div.
 - x Peoples Natural Gas
 - x Peoples TWP

- x Philadelphia Gas Works
- x UGI Central Penn
- x UGI Penn natural
- x UGI Utilities
- x Valley Energy
- x All of the above
- e. CUSTOMERS: Applicant proposes to provide services to:
 - Residential Customers
 Small Commercial Customers (Less than 6,000 Mcf annually)
 Residential and Small Commercial as Mixed Meter <u>ONLY</u> (CANNOT BE TAKEN WITH RESIDENTIAL AND/OR SMALL COMMERCIAL ABOVE)
 x Large Commercial Customers (6,000 Mcf or more annually)
 x Industrial Customers
 Governmental Customers
 - All of above (Except Mixed Meter)
 - Other (Describe):
- f. **START DATE:** Provide the approximate date the Applicant proposes to <u>actively market</u> within the Commonwealth. <u>As soon as possible.</u>

5. <u>COMPLIANCE</u>

a. CRIMINAL/CIVIL PROCEEDINGS: State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Applicant is not nor has been the defendant of a criminal or civil proceeding within the last five years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

b. SUMMARY: If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

N/A

c. CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. If the Applicant has no actions or complaints to list, explicitly state such.

NONE.

d. SUMMARY: If applicable; provide a statement as to the resolution or present status of any actions listed above.

N/A

6. PROOF OF SERVICE

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator. (Example Certificate of Service is attached at Appendix C)

SEE ATTACHMENT C.

a.) STATUTORY AGENCIES: Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 1102 300 North Second Street Harrisburg, PA 17101 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

b.) NGDCs: Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Natural Gas Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each NGDC is as follows.

SEE ATTACHMENT C.

Columbia Gas of PA, Inc.	
Thomas C. Heckathorn	
200 Civic Center Drive	
Columbus, OH 43215	
PH: 614.460.4996	
FAX: 614.460.6442	
theckathorn@nisource.com	
Peoples Natural Gas – Equitable Division	National Fuel Gas Distribution Corp.
Lynda Petrichevich	David D. Wolford
225 North Shore Drive	6363 Main Street
Pittsburgh, PA 15212	Williamsville, NY 14221
PH: 412.208.6528	PH: 716.857.7483
FAX: 412.208.6577	FAX: 716.857.7479
e-mail: Lynda.w.petrichevich@peoples-gas.com	e-mail: wolfordd@natfuel.com
The Peoples Natural Gas Company	PECO
Lynda Petrichevich	Carlos Thillet, Manager, Gas Supply and
225 North Shore Drive	Transportation
Pittsburgh, PA 15212	2301 Market Street, S9-2
PH: 412.208.6528	Philadelphia, PA 19103
FAX: 412.208.6577	PH: 215.841.6452
e-mail: Lynda.w.petrichevich@peoples-gas.com	Email: carlos.thillet@exeloncorp.com
Peoples TWP LLC (Formerly T. W. Phillips)	Philadelphia Gas Works
Lynda Petrichevich	Nicholas LaPergola
225 North Shore Drive	800 West Montgomery Avenue
Pittsburgh, PA 15212	Philadelphia, PA 19122
PH: 412.208.6528	PH: 215.684.6278
FAX: 412.208.6577	email: nicholas.lapergola@pgworks.com

e-mail: Lynda.w.petrichevich@peoples-gas.com	
UGI Central Penn	UGI
David Lahoff	David Lahoff
2525 N. 12th Street, Suite 360	2525 N. 12th Street, Suite 360
Reading, PA 19612-2677	Reading, PA 19612-2677
PH: 610.796.3520	PH: 610.796.3520
Email: <u>dlahoff@ugi.com</u>	Email: <u>dlahoff@ugi.com</u>
Valley Energy Inc.	UGI Penn Natural
Robert Crocker	David Lahoff
523 South Keystone Avenue	2525 N. 12th Street, Suite 360
Sayre, PA 18840-0340	Reading, PA 19612-2677
PH: 570.888-9664	PH: 610.796.3520
FAX: 570.888.6199	Email: <u>dlahoff@ugi.com</u>
email: <u>bobc@ctenterprises.org</u>	

7. FINANCIAL FITNESS

a. **BONDING:** In accordance with 66 Pa. C.S. Section 2208(c), no natural gas supplier license shall be issued or remain in force unless the applicant or holder furnishes a bond or other security in a form and amount to ensure the financial responsibility of the natural gas supplier. The criteria used to determine the amount and form of such bond or other security shall be set by each NGDC. Provide documentation that the applicant has met the security requirement of each NGDC by submitting the letters sent by the NGDCs stating what bonding amounts they require.

SEE ATTACHMENT D.

- **b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS:** Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
 - Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
 - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)
 - Applicant's accounting statements, including balance sheet and income statements for the past two years.
 - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
 - A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
 - Audited financial statements exhibiting accounts over a minimum two year period.
 - Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.

SEE CONFIDENTIAL ATTACHMENT E.

c. SUPPLIER FUNDING METHOD: If Applicant is operating as anything other than <u>Broker/Marketer only</u>, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item. d. BROKER PAYMENT STRUCTURE: If applicant is a broker/marketer, explain how your organization will be collecting your fees.

Client has the option to remit professional fees to Health Resource Network or the second option to allow the Third party supplier to remit fees to Health Resource Network, with the prior authorization provided by the client.

e. ACCOUNTING RECORDS CUSTODIAN: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Eric J. Barr, Partner in Charge Marks Paneth 1719 Route 10 East, Suite 102 Parsippany, NJ 07054 973 267-1400 973 267-8205 fax EBarr@Markspaneth.com

f. **TAXATION:** Complete the <u>TAX CERTIFICATION STATEMENT</u> attached as Appendix D to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

SEE CONFIDENTIAL ATTACHMENT F.

8. <u>TECHNICAL FITNESS:</u>

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a. EXPERIENCE, PLAN, STRUCTURE: such information may include:
 - Applicant's previous experience in the natural gas industry.
 - Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.
 - Type of customers and number of customers Applicant currently serves in other jurisdictions.
 - Staffing structure and numbers as well as employee training commitments.
 - Business plans for operations within the Commonwealth.
 - Any other information appropriate to ensure the technical capabilities of the Applicant.

SEE ATTACHMENT G.

b. **PROPOSED MARKETING METHOD** (check all that apply)

_	Internal - Applicant will use its own internal resources/employ	yees for marketing

ĥ External NGS - Applicant will contract with a PUC LICENSED NGS

Affiliate – Applicant will use a NON-NGS affiliate that is a nontraditional marketer and/or marketing services consultant

Х	External Third-Party - Applicant will contract with a NON-NGS third party nontraditional
_	marketer and/or non-selling marketer

- U Other (Describe):
- c. DOOR TO DOOR SALES: Will the Applicant be implementing door to door sales activities?
 - Yes х
 - No

If yes, will the Applicant be using verification procedures?

Yes
No

No

If yes, describe the Applicant's verification procedures.

d. OVERSIGHT OF MARKETING: Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

Marketing of the targeted, specialized services provided by Applicant is closely monitored and predominately limited to internal resources with the management team interfacing directly with all potential customers. The management team is committed to ensuring compliance with all requirements and ensuring that customers and potential customers have a positive experience and, therefore, refer future business. New client market development is typically through introductions from existing clients to future clients. Health Resource Network, Inc. focuses its efforts towards healthcare organizations. Our client base and vendor base are screened for financial stability to assure all parties in the buy/sell equation are secured and satisfied with the transactions.

e. OFFICERS: Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience.

SEE CONFIDENTIAL ATTACHMENT H.

9. DISCLOSURE STATEMENT:

(Not applicable for an applicant applying for a license exclusively as a broker/marketer.)

DISCLOSURE STATEMENTS: If proposing to serve Residential and/or Small Commercial (less than 6,000 Mcf annually) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix E to this Application.

Natural gas should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

Not applicable.

10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

a. STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 62.114.

X AGREED

- **b. REPORTING REQUIREMENTS:** Applicant agrees to provide the following information to the Commission:
 - Reports of Gross Receipts: Applicant shall file an annual report with the Commission on an annual basis no later than April 30th following the end of the calendar year per 52 Pa. Code § 62.110.

x AGREED

- c. TRANSFER OF LICENSE: The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. § 2208(d). Transferee will be required to file the appropriate licensing application.
 - X AGREED
- d. ANNUAL FEES: The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling natural gas in the Commonwealth of PA, and a supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.

× ACKNOWLEDGED

e. FURTHER DEVELOPMENTS: Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 62.105.

x AGREED

f. FALSIFICATION: The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.

X AGREED

g. NOTIFICATION OF CHANGE: If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within thirty (30) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 62.105.

x AGREED

h. CEASING OF OPERATIONS: Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.

X AGREED

i. FILING FEE: The Applicant has enclosed or paid the required, non-refundable filing fee by CERTIFIED CHECK OR MONEY ORDER in the amount of \$350.00 payable to the Commonwealth of Pennsylvania. <u>The Commission does not accept corporate or personal checks for filing fees.</u>

X PAYMENT ENCLOSED

11. <u>AFFIDAVITS</u>

(All affidavits must be notarized before filing.)

a.) APPLICATION AFFIDAVIT: Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.

SEE ATTACHMENT I.

b.) OPERATIONS AFFIDAVIT: Provide an officially notarized affidavit stating that you will adhere to the Public Utility Code of Pennsylvania and applicable federal and state laws. An example copy of this Affidavit can be found at Appendix B.

SEE ATTACHMENT I.

12. NEWSPAPER PUBLICATIONS

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. Below is a list of newspapers which cover the publication requirements for Natural Gas Suppliers looking to do business in Pennsylvania.

The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve. The chart below dictates which newspapers are necessary for each NGDC. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

Please file with the Commission the Certification of Publication, along with a Photostatic copy of the notice to complete the notice requirements.

Proof of newspaper publications must be filed with the initial application. Applicants **do not** need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

		11 0.				<u> </u>	······
	Erie	Harrisburg		Pittsburgh	Scranton		Johnstown
	Times-	Patriot-	Philadelphia	Post-	Times-	Williamsport	Tribune-
	News	News	Daily News	Gazette	Tribune	Sun-Gazette	Democrat
Columbia Gas	X	<u>x</u>		X		<u> </u>	X
Equitable Gas	x			X			
National Fuel Gas				X			
PECO	_		x				
Peoples Natural Gas	x			X			X
Peoples TWP LLC				х			
Philadelphia Gas Works			x				
UGI		x	x		X		
UGI Central Penn	X	x	x	x	X	x	X
UGI Penn Natural		x			X	x	
Valley Energy					x	X	
Entire Commonwealth	×	x	x	x	×	x	x

SEE ATTACHMENT J.

(Example Publications are provided at Appendices F and G)

	13. <u>SIGNATURE</u>
Applica	ant: Health Respurce Network, d/b/a HRNEnergy
By:	An Koutten
Title:	Jon Kaputkin
1105.	



OCT 2 0 2015

PA PUBLIC UTILITY COMMISSIO SECRETARY'S BUREAU

14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections is complete.

Applicant: <u>Health Resource Network, d/b/a HRNEnergy</u>

	,		
	x	Signature	
	x	Filing Fee (ONLY CERTIFIED CHECK OR MONEY ORDER)	
	x	Application Affidavit (See Attachment I)	au Use
Applicant's Use	x	Operations Affidavit (See Attachment I)	^o UC Secretary's Bureau Use
Applicar	x	Proof of Publication (See Attachment J)	ecretary
	x	Tax Certification Statement (See Attachment F)	PUC S
	x	Commonwealth Department of State Verification (See Attachments A & B)	
	x	Certificate of Service (See Attachment C)	

List of Attachments In Support of Application of Health Resources Network, Inc dba HRN Energy for approval as a broker/marketer of natural gas supply services

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Attachment	Description	Application Section
Attachment A	PA Department of State Foreign Name	2A
	Registration	
Attachment B	PA Department of State Business Registration &	2B
	Applicant's charter documentation	
Attachment C	Certificate of Service	6
Attachment D	Documentation from NGDCs regarding bonding	7A
	requirements	
Attachment E	CONFIDENTIAL (FILED UNDER SEAL)	
	Tax Returns	7B
	Profit & Loss Statements	
	Balance Sheets	
	Bank Statements	
	Insurance Coverage	
Attachment F	CONFIDENTIAL (FILED UNDER SEAL)	7F
	Tax Certification Statement	
Attachment G	Technical Fitness Supporting Documents	8A
Attachment H	CONFIDENTIAL (FILED UNDER SEAL)	8E
	Resume of Officers	
Attachment I	Application Affidavit	11A
	Operations Affidavit	11B
Attachment J	Proof of Newspaper Publications	12

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Attachment A



OCT 2 0 2015

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

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COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF STATE CORPORATION BUREAU 401 NORTH STREET, ROOM 206 P.O. BOX 8722 HARRISBURG, PA 17105-8722 WWW.CORPORATIONS.STATE.PA.US/CORP

HRNEnergy

THE CORPORATION BUREAU IS HAPPY TO SEND YOU YOUR FILED DOCUMENT. THE CORPORATION BUREAU IS HERE TO SERVE YOU AND WANTS TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA.

IF YOU HAVE ANY QUESTIONS PERTAINING TO THE CORPORATION BUREAU, PLEASE VISIT OUR WEB SITE LOCATED AT <u>WWW.CORPORATIONS.STATE.PA.US/CORP</u> OR PLEASE CALL OUR MAIN INFORMATION TELEPHONE NUMBER (717)787-1057. FOR ADDITIONAL INFORMATION REGARDING BUSINESS AND / OR UCC FILINGS, PLEASE VISIT OUR ONLINE "SEARCHABLE DATABASE" LOCATED ON OUR WEB SITE.

ENTITY NUMBER: 3915034

RECEIVED

OCT 2 0 2015

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Eckert Seamans Cherin & Mellott LLC COUNTER

10/28/2008 15:41 FAX

·	Entity #: 3915034 Date Filed: 10/22/2009 Pedro A. Cortés Secretary of the Commonwealth
	2003

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Attachment B



OCT 2 0 2015

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF STATE CORPORATION BUREAU 401 NORTH STREET, ROOM 206 P.O. BOX 8722 HARRISBURG, PA 17105-8722 WWW.CORPORATIONS.STATE.PA.US/CORP

HRNEnergy

THE CORPORATION BUREAU IS HAPPY TO SEND YOU YOUR FILED DOCUMENT. THE CORPORATION BUREAU IS HERE TO SERVE YOU AND WANTS TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA.

IF YOU HAVE ANY QUESTIONS PERTAINING TO THE CORPORATION BUREAU, PLEASE VISIT OUR WEB SITE LOCATED AT <u>WWW.CORPORATIONS.STATE.PA.US/CORP</u> OR PLEASE CALL OUR MAIN INFORMATION TELEPHONE NUMBER (717)787-1057. FOR ADDITIONAL INFORMATION REGARDING BUSINESS AND / OR UCC FILINGS, PLEASE VISIT OUR ONLINE "SEARCHABLE DATABASE" LOCATED ON OUR WEB SITE.

ENTITY NUMBER: 3915034

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Eckert Seamans Cherin & Mellott LLC COUNTER

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DSCB:54-311-2

Health Resource Network, Inc.	Corporation .	N
Name	Form of Organization	Organizing Jurisdiction
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Principal Office Address		
PA Registered Office, if any	· · · · · · · · · · · · · · · · · · ·	<u></u>
Name	Form of Organization	Organizing Jurisdiction
Principal Office Address	······	

PA Registered Office, If any

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6. The applicant is familiar with the provisions of 54 Ph.C.S. § 332 (relating to effect of registration) and understands that filing under the Fictulous Names Act does not create any exclusive or other right in the fictilious name.

 Optional): The naroo(s) of the sgeni(s), if any, any one of whom is authorized to execute amendments to, withdrawals from or sancellation of this registration in behalf of all then existing parties to the registration, is (are);

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I TESTIMONY WHEREOF, the undersigned have caused this Application for Registration of Flatklous amo to be executed this 1 2 day of <u>October</u> 2009.			
Individual Signature	Individual Signature		
Individual Signature	Individual Signature		
Entity Name	Health Resource Metwork, Ioc.		
Signature	Jan Kapukin Signature		
Tillo	President & CEO Title		

CERTIFICATE OF INCORPORATION

OF

HEALTH RESOURCE NETWORK, INC.

FILER:

Ξ.

Cole, Schotz, Meisel, Forman & Leonard

25 Main Street

Hackensack, New Jersey 07602



FILED

APR 11 1995

CERTIFICATE OF INCORPORATION

OF

HEALTH RESOURCE NETWORK, INC.

To: The Secretary of State

State of New Jersey

The undersigned, of the age of eighteen years or over, for the purpose of forming a corporation pursuant to the provisions of Title 14A, Corporations, General, of the New Jersey Statutes, does hereby execute the following Certificate of Incorporation.

(1) The name of the corporation is

HEALTH RESOURCE NETWORK, INC.

(2) The purpose or purposes for which the corporation is organized are: To do any lawful act or thing for which corporations may be organized pursuant to the provisions of Title 14A, Corporations, General, of the New Jersey Statutes.

(3) The aggregate number of shares which the corporation shall have the authority to issue is 10,000 shares each of which shall have no par value.

(4) The address of the corporation's initial registered office is % Cole, Schotz, Meisel,

Forman & Leonard, 25 Main Street, Hackensack, New Jersey 07602.

The name of the corporation's registered agent at such address is Jeffrey S. Brown, Esq.

(5) The number of directors constituting the initial board of directors shall be one and the name and address is as follows:

NAME

ADDRESS

17 Chimney Ridge Drive Morristown, New Jersey 07960

Jan Kaputkin

(6) The name and address of the Incorporator is as follows:

ADDRESS

Tabatha F. Fiorelli

NAME

Prentice Hall 830 Bear Tavern Road West Trenton, New Jersey 08628

IN WITNESS WHEREOF, the undersigned incorporator of the above named corporation, has hereunto signed this Certificate of Incorporation this eleventh day of April, 1995.

Tabotha J. Fiorelli

Tabatha F. Fiorelli Incorporator

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Attachment C



OCT 2 0 2015

CERTIFICATE OF SERVICE

I hereby certify that this day I served a copy of the Application upon the persons listed

below in the manner indicated in accordance with the requirements of 52 Pa. Code Section 1.54.

Via First Class Mail

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 1102 300 North Second Street Harrisburg, PA 17101

Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

Columbia Gas of PA, Inc. Thomas C. Heckathorn 200 Civic Center Drive Columbus, OH 43215

Peoples Natural Gas – Equitable Division Lynda Petrichevich 225 North Shore Drive Pittsburgh, PA 15212

Date: Oct. 20, 2015

National Fuel Gas Distribution Corp. David D. Wolford 6363 Main Street Williamsville, NY 14221

PECO Carlos Thillet, Manager, Gas Supply and Transportation 2301 Market Street, S9-2 Philadelphia, PA 19103

Philadelphia Gas Works Nicholas LaPergola 800 West Montgomery Avenue Philadelphia, PA 19122

UGI David Lahoff 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677

Valley Energy Inc. Robert Crocker 523 South Keystone Avenue Sayre, PA 18840-0340

Deanne M. O'Dell, Esq.



OCT 2 0 2015

Attachment D

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OCT 2 0 2015



September 17, 2015

Jan Kaputkin, CEO Health Resource Network, Inc. d/b/a HRN Energy 201 Columbia Turnpike, Suite D Florham Park, NJ 07932

Re: Security Requirement for HRN Energy:

Dear Jan,

National Fuel Gas Distribution Corporation ("NFGDC") is aware HRN Energy, Inc (HRN) has filed an application with the Pennsylvania Public Utility Commission to supply natural gas service to the public in Pennsylvania and specifically within the service territory of NFGDC.

As you know, in making such an application, HRN must furnish acceptable security to each utility where HRN will do business. As such, under its tariff, NFGDC could require HRN to provide a bond or other financial security instrument in an amount that NFGDC determines to be appropriate.

However, you have indicated, and it is NFGDC's understanding that HRN intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that, in performing these services, HRN will never take title to any delivered natural gas.

Based upon your representations, NFGDC has determined that, at this time, HRN does not need to post a bond or other form of security to operate in its service territory. However, if the services provided by HRN change in the future, NFGDC reserves the right to require security from HRN as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 716-857-7599.

You's traly.

Nathan E. Barnes Transportation Services Department



OCT 2 0 2015

www.exeloncorp.com

An Exelon Company

PECO Energy Company Gas 2301 Market Street, 59-3 Philadelphia, PA 19101

September 21, 2015

Jan Kaputkin Health Resource Network, Inc. 201 Columbia Turnpike Suite D Florham Park, NJ 07932

Re: Bonding Requirements

Dear Jan Kaputkin:

PECO is aware that Health Resource Network, Inc. has applied for a license to provide brokering and consulting services to commercial and industrial customers on the distribution system of PECO.

In making such an application, Health Resource Network, Inc. could be required to provide to PECO a bond or other acceptable financial security in an amount that PECO determines to be appropriate. Health Resource Network, Inc. has indicated that it intends to provide only brokering and consulting services to commercial and industrial customers will not take title to any delivered natural gas; nor will accept any customer payments or deposits. Therefore, PECO has determined at this time that Health Resource Network, Inc. does not need a bond or other financial security requirement, since they are not directly engaging in business with PECO and only providing brokering or consulting services to PECO customers. However, if the services provided by Health Resource Network, Inc. or the creditworthiness requirement for PECO's exposure to Health Resource Network, Inc. changes in the future, PECO reserves the rights to require Health Resource Network, Inc.to provide a bond or other financial security instrument.

If you should have any questions regarding this matter, please contact Chris Sauerbaum at 215-841-6422 or myself at 215-841-6452.

Respectfully submitted,

Carlos P. Thilles

Carlos P. Thillet Manager, Gas Supply and Transportation 2301 Market St S9-1 Philadelphia, Pa 19103



225 North Shore Drive Pittsburgh, PA 15212

Lynda W. Petrichevich Director, Rates and Requirements Forecasting

Peoples Service Company LLC Phone: 412-208-6528; Fax: 412-208-6577 Email: lpetrichevich@peoples-gas.com September 15, 2015

Health Resource Network, Inc dba HRNEnergy Jan Kaputkin Chief Executive Officer 201 Columbia Turnpike Suite D Florham Park, New Jersey 07932

Dear Mr. Kaputkin:

We are pleased that Health Resource Network, Inc – dba HRNEnergy has applied for a license to provide natural gas broker/marketer services on the Peoples Group of Companies. Specifically you have requested to be licensed as a supplier on the distribution systems of Peoples Natural Gas Company LLC, Peoples TWP, and Peoples Natural Gas LLC – Equitable Division ("the Companies").

Since Health Resource Network, Inc – dba HRNEnergy is not currently operating, and has no immediate plan to operate a Pool on the Peoples systems, we have determined at this time that Health Resource Network, Inc – dba HRNEnergy does not need a bond or other financial security requirement to provide these services to the Company's customers.

If the creditworthiness requirement or the Company's exposure to Health Resource Network, Inc – dba HRNEnergy. provision of services on the Peoples' system changes in the future, the Companies may deem it appropriate to require a bond or other financial instrument.

If you have any questions feel free to contact me at 412-208-6528 or by email at Lynda.W.Petrichevich@peoples-gas.com.

Sincerely

Lyndå W. Petrićhevich Director – Rates and Requirements Forecasting Peoples Natural Gas Company LLC

Cc: Steven Kolich Carol Miller

Philadelphia Gas Works



800 W. Montgomery Ave., Philadelphia, PA 19122 Telephone: 215-236-0500

September 11, 2015

Mr. Jan Kaputkin Chief Executive Officer Health Resource Network, Inc. 201 Columbia Turnpike, Suite D Florham Park, NJ 07932

Re: Security Requirement Bond - Health Resource Network, Inc.

Dear Mr. Kaputkin:

Philadelphia Gas Works ("PGW") is aware that Health Resource Network, Inc. has filed an application with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania and specifically within the services territory of Philadelphia Gas Works.

As you know, in making such an application, Health Resource Network, Inc. must furnish acceptable security to each utility where Health Resource Network, Inc. will do business. As such, under its tariff, Philadelphia Gas Works could require Health Resource Network, Inc. to provide a bond or other financial security instrument in an amount that Philadelphia Gas Works determines to be appropriate.

However, you have indicated, and it is Philadelphia Gas Works' understanding, that Health Resource Network, Inc. intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that, in performing these services, Health Resource Network, Inc., will never take title to any delivered natural gas.

Based upon your representations, Philadelphia Gas Works has determined that, at this time, Health Resource Network, Inc. does not need to post a bond or other form of security to operate in its service territory. If the services provided by Health Resource Network, Inc. should change, Philadelphia Gas Works reserves the right to require security from Health Resource Network, Inc. as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at (215) 684-6278.

Sincerely Nicholas F. LaPergola

Director Gas Supply, Transportation & Control

NFL:b



UGI Utilities, Inc. 2525 North 12th Street Suite 360 Post Office Box 12677 Reading, PA 19612-2677

September 28, 2015 Mr. Jan Kaputkin Chief Executive Officer Health Resource Network, Inc. 201 Columbia Turnpike Suite D Florham Park, NJ 07932

RE: Health Resource Network, Inc application to serve as a Natural Gas Broker

Dear Mr. Kaputkin,

Based on your assertion that Health Resource Network, Inc ("HEALTH RESOURCE NETWORK") is applying with the State of Pennsylvania to operate as a natural gas broker/marketer, UGI Utilities Inc. ("UGIU") has concluded that HEALTH RESOURCE NETWORK will not need to post security with UGI-Central Penn Gas ("CPG"), UGI-Penn Natural Gas ("PNG") or UGI Utilities Gas Division ("UGI"). This is based on the declaration that HEALTH RESOURCE NETWORK will not be taking title to gas or directly serving end use customers. This also assumes that HEALTH RESOURCE NETWORK will be acting in conjunction with a licensed Natural Gas Supplier who has been approved by the Pennsylvania Public Utility Commission to serve in the applicable UGIU service territories and who has posted the required financial security as specified in the respective UGIU tariffs. If HEALTH RESOURCE NETWORK wishes to directly serve Choice customers in the service territories of UGI, PNG and/or CPG in the future as a natural gas supplier, it will have to post security as specified in the respective UGI tariffs prior to the commencement of the service.

Please feel free to contact me with any additional questions that you may have.

Sincerely,

David E. Lahoff Manager, Tariff & Supplier Administration UGI Utilities, Inc.



Valley Energy

523 S. Keystone Avenue, P.O. Box 340, Sayre, PA 18840 800/998-4427 • 570/888-9664 • FAX 570/888-6199

September 10, 2015

VIA EMAIL

Jan Kaputkin Health Resource Network, Inc. 201 Columbia Turnpike, Suite D Florham Park, NJ 07932 Jan@HealthResourceNetwork.com

Dear Ms. Kaputkin:

We understand that Health Resource Network, Inc. has applied with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania including our company's service area.

Because Health Resource Network, Inc. intends to only provide natural gas aggregating, brokering and consulting services at this time, we have determined that Health Resource Network, Inc. will not be required to post a bond or other form of financial security instrument to provide these services in our service area. However, if the services provided change in the future, we reserve the right to require security from Health Resource Network, Inc. as deemed appropriate.

If you have any questions, please contact Mrs. Marjorie Johnston at 570-888-9664.

Sincerely,

Robert J. Crocker / Robert J. Crocker

RJC/ss

cc: M. Johnston, Valley Energy



A NiBauno Company

September 14, 2015

Jan Kaputkin Health Resource Network 201 Columbia Turnpike, Suite D Florham Park, NJ 07932

Dear Jan Kaputkin:

We are pleased that Health Resource Network has applied for a license to provide Natural Gas Broker/Marketer Services on the distribution system of Columbia Gas of Pennsylvania, Inc. ("Columbia Gas").

Under Paragraph 2.4.5 of the Rules Applicable to Distribution Service section of the Tariff of Columbia Gas, Health Resource Network could be required to provide to Columbia Gas a bond or other financial security instrument in an amount that Columbia Gas determines to be appropriate. Health Resource Network has indicated only brokering and consulting services will be provided. Therefore, we have determined at this time that Health Resource Network does not need a bond or other financial security requirement to provide broker natural gas services to Columbia Gas customers.

If the creditworthiness requirement or Columbia Gas' exposure to Health Resource Network changes in the future, Columbia Gas might deem it appropriate to require Health Resource Network to provide a bond or other financial security instrument.

Please feel free to contact me at 614-460-6841 should you have any questions regarding a bond or other financial security instrument requirements of Columbia Gas.

Sincerely,

while laddell

Michele Caddell Manager of Choice and Transportation Support Services

Attachment E (Confidential – Filed Under Seal)

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Attachment F (Confidential – Filed Under Seal)



OCT 2 0 2015

Attachment G

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OCT 2 0 2015

8. Technical Fitness

Health Resource Network has advised large commercial and industrial clients procure natural gas commodity through third party suppliers since 1997. Health Resource Network, Inc. has been primarily providing these services in three states:

- 1. New York
- 2. New Jersey
- 3. Pennsylvania

Attached are the licenses from the State of New Jersey

- 1. Energy Consultant
- 2. Energy Agent
- 3. Private Aggregator

Health Resource Network, Inc. has managed these purchases for over 50 healthcare organizations and since 1997 has guided its clients to purchase over 35,000,000 dekatherms of natural gas through third party suppliers.

Health Resource Network, Inc. has a unique exclusive partnership with the Hospital Association of Pennsylvania to assist and advise hospital membership throughout the Commonwealth procure Natural Gas and Electricity. The activities and advice of Health Resource Network, Inc. has yielded savings of over \$3,000,000 dollars annually for the association participants.

Through the Hospital Association of Pennsylvania, Health Resource Network, Inc. coordinates marketing efforts to the association membership.

Health Resource Network dba/HRNEnergy since 2009 is a licensed Energy Generation Services (EGS) within the Commonwealth of Pennsylvania License # A-2009-2138366.

Health Resource Network, Inc. dba HRNEnergy has been providing EGS services to more then 30 hospital locations within the Commonwealth since 2009.



OCT 2 0 2015

State of New Jersey

Board of Public Utilities

44 South Clinton Avenue, P.O. Box 350, Trenton, New Jersey 08625

HEREBY REGISTERS

Health Resource Network, Inc. d/b/a HRN Energy 201 Columbia Turnpike, Suite D Florham Park, New Jersey 07932

To conduct business in the State of New Jersey as an

Energy Consultant

Kristi Izzo

Secretary to the Board

Registration No.EC-0095Effective Date:August 20, 2014Expiration Date:August 19, 2015

State of New Jersey

Board of Public Utilities

44 South Clinton Avenue, P.O. Box 350, Trenton, New Jersey 08625

HEREBY REGISTERS

Health Resource Network, Inc. d/b/a HRN Energy 201 Columbia Turnpike, Suite D Florham Park, New Jersey 07932



To conduct business in the State of New Jersey as an

Energy Agent

Kristi Izzo

Secretary to the Board

Registration No. EA-0301 Effective Date: August 20, 2014 Expiration Date: August 19, 2015

State of New Jersey

Board of Public Utilities

44 South Clinton Avenue, P.O. Box 350, Trenton, New Jersey 08625

HEREBY REGISTERS

Health Resource Network, Inc. d/b/a HRN Energy 201 Columbia Turnpike, Suite D Fiorham Park, New Jersey 07932

To conduct business in the State of New Jersey as a

Private Aggregator

Kristi Izzo

Secretary to the Board

Registration No. PA-0161 Effective Date: August 20, 2014 Expiration Date: August 19, 2015 Jan Kaputkin founded Health Resource Network, Inc. in 1995 to offer hospitals and health care organizations consulting expertise related to energy purchasing.

Since the inception of Energy Deregulation in 1997, Jan Kaputkin has been providing Energy Procurement advisory services that include electric, natural gas and heating oil commodity analysis and purchasing and the delivery of energy commodity to hospitals yielding savings of over \$725,000,000.

In 1997 through Health Resource Network, he initiated the first hospital electric energy aggregation in the Commonwealth of Pennsylvania, purchasing electric commodity and delivery service leading to millions of dollars in savings. Subsequently Health Resource Network has developed its *"Utility Asset Management"* program. This program is designed to forecast and implement purchasing strategy for hospitals to allow its clients to purchase electricity, natural gas and heating oil effectively, saving significant cost in the commodity and the rates for delivery of commodity.

He has been a member of the Electric Power Research Institute's (EPRI) Healthcare Advisory Board, Palo Alto, California and has been featured in articles in the Health Care Strategist, Healthcare Facilities Management, Healthcare Purchasing News and Modern Healthcare.

Mr. Kaputkin before founding Health Resource Network Inc. was the Vice President for Corporate Ventures, Premier Inc. Premier is a hospital owned group-purchasing organization cooperative. As Vice President of Corporate Ventures he was responsible activities relating to operational and financial areas throughout the Premier hospital network.

Attachment H (Confidential – Filed Under Seal)

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

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Attachment I



OCT 2 0 2015

Appendix A

APPLICATION AFFIDAVIT

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SS.

State of New Jersey :

County of Morris

Jan Kaputkin, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

He is the Chief Executive Officer (Office of Affiant) of Health Resource Network, Inc.

[That he/she is authorized to and does make this affidavit for said Applicant;]

That the Applicant herein Health Resource Network, Inc. has the burden of producing information and supporting

documentation demonstrating its technical and financial fitness to be licensed as an natural gas supplier pursuant to 66 Pa. C.S. \$ 2208 (c)(1).

That the Applicant herein Health Resource Network, Inc.has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein Health Resource Network, Inc. acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein Health Resource Network, Inc. acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.

fature of Affiant

2015



OCT 2 0 2015

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Signature of official administering oath

My commission expires Marc 23, 2020

Sworn and subscribed before me this _5th day of _Dctobev

VINCENT MOODY Notary Public State of New Jersey My Commission Expires Mar 23, 2020

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Appendix B

OPERATIONS AFFIDAVIT

State of New Jersey :

SS.

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County of Morris:

Jan Kaputkin, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

He is the Chief Executive Officer (Office of Affiant) of Health Resource Network, Inc. (Name of Applicant);]

[That he is authorized to and does make this affidavit for said Applicant;]

That Health Resource Network, Inc., the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That Health Resource Network, Inc., the Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render natural gas supply service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That Health Resource Network, Inc., the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 22 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28 shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional natural gas sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

Appendix B (Continued)

That Health Resource Network, Inc., the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506 and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Office of Communications or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge. information, and belief.

Signature of Affiant

Sworn and subscribed before me this 5^{++} day of DcAober, 2015.

Signature of official administering oath

My commission expires Mar 23 2020

VINCENT MOODY Notary Public State of New Jersey My Commission Expires Mar 23, 2020



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Attachment J



OCT 2 0 2015

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

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AFFIDAVIT

Commonwealth of Pennsylvania : : sis. County of Dauphin :

Deanne M. O'Dell, Affiant, being duly sworn according to law, deposes and says:

That she is an authorized representative Health Resource Network, Inc. (d/b/a HRNEnergy);

That she is authorized to and does make this affidavit for said Applicant;

That she certifies that she has caused the notice of the filing of HRNEnergy natural gas supply service application to be published in the following newspapers on the dates shown:

The Erie Times-News	October 14, 2015
The Scranton Times	October 9, 2015
The Philadelphia Daily News	October 12, 2015

That she is submitting to the Commission the proof of publication from each newspaper in which notice of the application filing was published.

That the facts above set forth are true and correct to the best of her knowledge, information, and belief, and that she expects said Applicant to be able to prove the same at hearing.

Signature of Affiant

Deanne M. O'Dell

day of October, 2015. Sworn and subscribed before me this Sigr administering oath VOC My commission expires COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL Jennifer L. Skoff, Notary Public City of Harrisburg, Dauphin County My Commission Expires Dec. 9, 2018 ENDER, PENNSYLVANIA ASSOCIATION, OF NOTARIES **C** S OCT 2 0 2015

PROOF OF PUBLICATION In THE ERIE TIMES-NEWS

COMBINATION EDITION

ECKERT SEAMANS CHERIN & MELLOT 213 MARKET ST 8th FLOOR HARRISBURG PA 17101

REFERENCE: 110921 164624 **PUC Notice**

STATE OF PENNSYLVANIA)

COUNTY OF ERIE) SS: Debra McGraw, being duly sworn, deposes and says that: (1) he/she is a designated agent of the Times Publishing Company (TPC) to execute Proofs of Publication on behalf of the TPC; (2) the TPC, whose principal place of business is at 205 W. 12th Street, Erie, Pennsylvania, owns and publishes the Erie Times-News, established October 2, 2000, a daily newspaper of general circulation, and published at Erie, Erie County Pennsylvania; (3) the subject notice or advertisement, a true and correct copy of which is attached, was published in the regular edition(s) of said newspaper on the date(s) referred to below. Affiant further deposes that he/she is duly authorized by the TPC, owner and publisher of the Erie Times-News, to verify the foregoing statement under oath, and affiant is not interested in the subject matter of the aforesaid notice or advertisement, and that all allegations in the foregoing statement as to time, place and character of publication are true.

PUBLISHED ON: 10/14/15

TOTAL COST: \$409.00

AD SPACE: 0 Lines

Sworn to and subscribed before me this 14th day of October	2015
Affiant: Debra Mc/Draw	
NOTARY: Ranking Mare	



OCT 2 0 2015

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU



COMMONWEALTH OF PENNSYLVANIA Notarial Seal Barbara J. Moore, Notary Public City of Erie, Erie County My Commission Expires March 23, 2016 MEMBER: FENRSYLVANIA ASSOCIATION OF NOTARIES

The Scranton Times (Under act P.L. 877 No 160. July 9,1976) Commonwealth of Pennsylvania, County of Lackawanna

JUDY CADENHEAD ECKERT SEAMANS CHERIN & MELLOT SUSAN LONGNAKER 213 MARKET STREET, 8TH FLOOR HARRISBURG PA 17101

Account # 72739 Order # 81842504 Ad Price: 242.60

HRNENERGY

Gina Krushinski

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

10/09/2015

Sworn and subscribed to before me this 9th day of October A.D., 2015

ONMAN

(Notary Public)

COMMONWEALTH OF PENNSYLVANIA Notarial Scal Sharon Venturi, Notary Public City of Scranton, Lackawanna County My Commission Expires Feb. 12, 2018 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTABLES

RECEIVED

OCT 202015 PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

LEGAL NOTICE

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE Application of Health Resource Network, Inc. (d/b/a HRNEnergy) For Approval To Offer, Render, or Furnish Natural Gas Services as a Marketer/, Broker Engaged in The Business Of Supplying Natural Gas Supply Services, To The Public In The Commonwealth Of Pennsylvania.

Wealth Of Pennsylvania.
 HRNEnergy will be filing an application with the Pennsylvania Public Utiliaty Commission (PUC) for a license to provide natural gas supply services as a boker/markater engaged in the business of providing natural gas services.
 HRNEnergy proposes to sell natural gas of PA, Inc. Peoples Natural Gas Equitable Division, The Peoples natural Gas Equitable Division, Peoples TWP LLC.
 (Formerity T.W. Phillips), UGI Central Penn, Valley Energy inc. National Fuel Gas Distribution Corp. PECO, Philadelphia Gas Works, UGI and UGI Penn 'Natural Under the provisions of the new Natural Gas Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial litness of **HRNEnergy** may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to **HRNEn**ergy's attorney at the address listed below.

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Proof of Publication in The Philadelphia Daily News Under Act. No 587, Approved May 16, 1929

STATE OF PENNSYLVANIA **Copy of Notice of Publication** COUNTY OF PHILADELPHIA Florence Devlin being duly sworn, deposes and says that The Philadelphia Daily News is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was Application of Health NoTICE Application of Health Resource Netw. (d/b/e "HRNEnety") For Approval To C. Render, or Furnish Resource Netw. (d/b/e "HRNEnety") For Approval To C. Marketor/Broke Engaged in The Business Of Supplying Natural Gas Supply Services, To The Public in The Commonwealth Of Ponneylvania. HRNEnergy proposes to sail natural gas supply serv-ices as a broker/marketor ongaged in the busi-neag of providing natural gas supply serv-los a license in Columbia Gas of PA. Inc. Pag-ples natural Gas Company. Peoples TWP LLC (Formerly T.W. Phillips). UG Contral Penn, Val-lay Energy inc. National Fuel Gas Untribution Corp. PECO, Philadelphia Gas Works, UGI and UGI Penn Natural under the provisions of the new Natural Gas Choles and Compatibion Aat. The PUC may consider this application without a Northal Humenergy may be filed uithin 15 days of the date of this notice with the Secretary of the PUC. P.O. Box 3285, Harris-Burg, N. Dudy Counsel: Donne M. O'Doil, Equino Secretary of the PUC. P.O. Box 3285, Harris-Bonne M. O'Doil, Equino Martiness of HRNEnergy a thorney at the Secretary of the PUC. P.O. Box 3285, Harris-Bonne M. O'Doil, Equino Harrisburg, PA 17105-3266. You should and cologe of any protest to HRNEnergy's attorney at the Secretary Street, Sth Floor Harrisburg, PA 17105-327.6019 dodell@eckertesamans.com established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates: October 12, 2015 Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true. Jaune Kulin RECEIVED Sworn to and subscribed before me this 12th day of October, 2015. OCT 2 0 2015 PA PUBLIC UTILITY COMMISSION Thanf ans SECRETARY'S BUREAU My Commission Expires: COMMONWEALTH OF PENNSYLVAN OTARIAL SEAL

ministion Expires Morch 3

CERTIFICATE OF SERVICE

I hereby certify that this day I served a copy of the Application upon the persons listed

below in the manner indicated in accordance with the requirements of 52 Pa. Code Section 1.54.

Via First Class Mail

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 1102 300 North Second Street Harrisburg, PA 17101

Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

Columbia Gas of PA, Inc. Thomas C. Heckathorn 200 Civic Center Drive Columbus, OH 43215

Peoples Natural Gas – Equitable Division Lynda Petrichevich 225 North Shore Drive Pittsburgh, PA 15212

Date: Oct. 20, 2015

National Fuel Gas Distribution Corp. David D. Wolford 6363 Main Street Williamsville, NY 14221

PECO Carlos Thillet, Manager, Gas Supply and Transportation 2301 Market Street, S9-2 Philadelphia, PA 19103

Philadelphia Gas Works Nicholas LaPergola 800 West Montgomery Avenue Philadelphia, PA 19122

UGI David Lahoff 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677

Valley Energy Inc. Robert Crocker 523 South Keystone Avenue Sayre, PA 18840-0340

PUDD AL

Deanne M. O'Dell, Esq.

SECRETARY'S BUREAU

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