

DAVID H. RADCLIFF, P.C.  
2216 WALNUT STREET  
HARRISBURG, PA 17103

DAVID H. RADCLIFF

February 23, 1993  
File: 49.482

RECEIVED  
93 FEB 24 AM 9:17  
TELEPHONE: (717) 236-9318  
PA PUC  
BUREAU OF  
TRANSPORTATION

RE: GABLER TRUCKING, INC., A.109226, F. \_\_\_\_\_  
(ETA/TA Reckitt & Colman, Inc.)

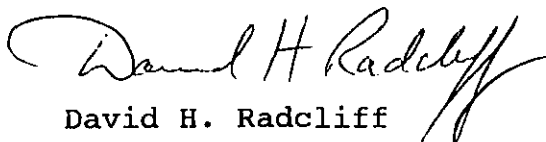
John G. Alford, Secretary  
Pennsylvania Public Utility Commission  
P. O. Box 3265  
Harrisburg, PA 17120

Dear Mr. Alford:

I enclose for filing the original and one copy of an ETA/TA application filed on behalf of my above named client. Also, enclosed is my client's check in the amount of \$350 to cover the filing fee.

A copy of this application is being forwarded to Mr. Marzolf in the Bureau of Transportation and the applicant.

Very truly yours,

  
David H. Radcliff

DHR/br  
c:\wp51\ letters\pucapp.ltr

Enclosure

cc: Harold C. Gabler, Jr., President  
Gabler Trucking, Inc.  
P. O. Box 1089  
Chambersburg, PA 17201

Peter Marzolf  
Bureau of Transportation  
Pennsylvania Public Utility Commission  
P. O. Box 3265  
Harrisburg, PA 17120

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FEB 23 1993

Public Utility Commission  
SECRETARY'S BUREAU  
Information Control Division

DOCUMENT  
FOLDER

PENNSYLVANIA PUBLIC UTILITY COMMISSION  
BUREAU OF TRANSPORTATION

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93 FEB 24 AM 9:18  
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BUREAU OF  
TRANSPORTATION

See Instructions before Completing Application

Application For:

- EMERGENCY TEMPORARY AUTHORITY
- TEMPORARY AUTHORITY
- EXTENSION OF EMERGENCY TEMPORARY AUTHORITY

1. GABLER TRUCKING, INC.

<u>(Name of applicant)</u>		<u>(Trade name, if any)</u>
P. O. Box 1089	Chambersburg,	PA 17201
<u>(Street address)</u>	<u>(City)</u>	<u>(State &amp; Zip Code)</u>

2. David H. Radcliff, Esq., 2216 Walnut St., Harrisburg, PA 17103  
 (Name, Address & Telephone Number of Applicant's Attorney, if any) (717)236-9318

3. Applicant is an \_\_\_ individual \_\_\_ partnership X corporation.

4. Applicant requests authority to provide service as a x common or \_\_\_ contract carrier by motor vehicle, \_\_\_ broker or \_\_\_ freight forwarder in intrastate commerce; or is proposing to acquire authority by \_\_\_ transfer. Give a description of type of service to be provided and area to be served:

See Attachment 4

5. Applicant does hold Pa. PUC authority under Docket No. A.109226 and (does or does not) operates as a common carrier. (common or contract)

DOCUMENT  
FOLDER

DOCKETED  
APPLICATION DOCKET  
FEB 24 1993  
ENTRY No.

6. If this application is for temporary authority, applicant X does not have pending an application for permanent authority to perform the same service as proposed herein. If it has, give docket number, filing date and status. If applicant does not have a pending permanent application currently on file, application for permanent authority must be enclosed.

Filed simultaneously with this Application.

7. If this application is for emergency temporary authority, and not accompanied by applications for corresponding temporary and permanent authority, state when the applications for temporary and permanent authority will be filed.

8. "Applicant's Statement" shall be prepared by the applicant or authorized representative of the applicant and shall contain the information as stated at Appendix A.

See Appendix A

9. "Statements of Supporting Shippers or Witnesses" shall be prepared by the shipper or witness, or an authorized representative of the shipper or witness and shall contain the information as stated at Appendix B.

See Appendix B

Applicant further declares that:

10. It is aware that a grant of the requested authority will create no presumption that corresponding permanent authority will be granted.
11. If the requested authority is granted, applicant will comply with the tariff and insurance requirements of the Public Utility Law **before** beginning operation.

GABLER TRUCKING, INC.



(Signature)

Harold C. Gabler, Jr., President

(Corporate Title)

2/19/93

(Date)

THIS MUST BE COMPLETED BY NOTARY PUBLIC

AFFIDAVIT OF APPLICANT (Natural Person)

COMMONWEALTH OF PENNSYLVANIA :  
\_\_\_\_\_ County : ss:

\_\_\_\_\_, being duly sworn (affirmed) according to law, deposes and says that the facts above set forth are true and correct; or are true and correct to the best of his knowledge, information and belief and he expects to be able to prove the same at the hearing hereof.

\_\_\_\_\_  
Signature of Affiant

Sworn and subscribed before me this \_\_\_\_\_  
day of \_\_\_\_\_ 19\_\_\_\_\_  
My Commission Expires \_\_\_\_\_

\_\_\_\_\_  
Signature of Official Administering Oath

AFFIDAVIT OF APPLICANT (Corporation)

COMMONWEALTH OF PENNSYLVANIA :  
Franklin County : ss:

Harold C. Gabler, Jr., being duly sworn (affirmed) according to law, deposes and says that he is President of Gabler Trucking, Inc.  
(Office of Affiant)

\_\_\_\_\_; that he is authorized to and does make this  
(Name of Corporation)  
affidavit for it; and that the facts above set forth are true and correct; or are true and correct to the best of his knowledge, information and belief and that he expects the said Gabler Trucking, Inc. to be able to prove the same  
(Name of Corporation)

at the hearing hereof.

[Signature]  
Signature of Affiant  
Harold C. Gabler, Jr., President

Sworn and subscribed before me this 19th  
day of February 1993.  
My Commission Expires March 22, 1993.

Notary Seal  
Ralph Fahrney Jr., Notary Public  
Hamilton Township, Franklin County  
My Commission Expires March 22, 1993

[Signature]  
Signature of Official Administering Oath

By this Application Gabler Trucking, Inc. seeks the following authority:

To transport as a Class D carrier by motor vehicle property (except commodities in bulk and household goods in use) for Reckitt & Colman, Inc., from the facilities owned, leased or utilized by Reckitt & Colman, Inc., in Lower Swatara Township, Dauphin County, to points in Pennsylvania and vice versa.

VERIFIED STATEMENT OF HAROLD C. GABLER, JR.  
FOR  
GABLER TRUCKING, INC.

1. LEGAL NAME AND DOMICILE OF APPLICANT

GABLER TRUCKING, INC.  
1580 Gabler Drive  
P. O. Box 1089  
Chambersburg, PA 17201  
Telephone: (717) 264-4184

2. IDENTITY AND QUALIFICATIONS OF PERSON MAKING STATEMENT FOR APPLICANT

I am Harold C. Gabler, Jr., President of Gabler Trucking, Inc. As President of the Company I am involved in all areas of the carrier's operations. I am familiar with the Company's authorities, facilities, equipment and operation and I am the proper person to give this statement on behalf of Gabler Trucking, Inc.

3. AUTHORITY SOUGHT

By this Application Gabler Trucking, Inc., seeks the following authority:

"To transport as a Class D carrier by motor vehicle property (except commodities in bulk and household goods in use) for Reckitt & Colman, Inc., from the facilities owned, leased or utilized by Reckitt & Colman, Inc., in Lower Swatara Township, Dauphin County, to points in Pennsylvania and vice versa."

4. DESCRIPTION OF CURRENT OPERATIONS

Gabler Trucking, Inc., holds authority from this Commission as A.109226. The primary focus of our operations is the base territory in which we operate in the Counties of Adams, Cumberland, Franklin and York. Gabler Trucking, Inc. is primarily a food and grocery items carrier. We have developed a service responsive to the particular requirements of the food and grocery

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industry. All of our intrastate Pennsylvania authority is attached to this statement.

Additionally we hold authority from the Interstate Commerce Commission at Docket No. MC-27817. Our broadest interstate certificate includes the transportation of general commodities, except hazardous substances and the common limitations, between points in the United States in and east of Minnesota, Iowa, Missouri, Arkansas and Louisiana. Gabler Trucking, Inc., also holds an interstate contract carrier permit authorizing transportation of general commodities, with the usual exceptions, between points in the United States.

5. PRESENT TERMINAL FACILITIES AND COMMUNICATIONS NETWORK

Our principal terminal and general office of the corporation is located at Chambersburg, PA. This is a full terminal located just north of Chambersburg on a 6-acre tract. At this location we have our general offices, a complete garage for major and minor repairs and our storage facilities. The Chambersburg terminal is open 24 hours per day, 7 days per week and, by virtue of the general office being at that terminal coordinates all of the activities of the other terminals.

We also maintain a terminal at Aspers, located just north of the town of Aspers. This terminal is on a 4-acre tract containing office facilities, a full shop for major and minor repairs. In addition we have 12 adjoining acres of land, 6 of which have been converted to parking facilities for our equipment.

We operate a garage and equipment pool in Silver Spring Township, Cumberland County, at which location we have an office, a shop capable of major and minor repairs and parking for our units. Across the road and also in Silver Spring Township we have a small warehouse for storage of customers' products and the availability of additional trailer parking. A third facility in Silver Spring Township is our three acre trailer staging area. This is a lighted and secured area with a security office which is manned on nights and weekends. At this location we drop loaded trailers either prior to delivery or immediately after loading. This permits more efficient use of our equipment.

The terminals have telephone facilities and the major terminals have gas, oil, grease and washing facilities.

We would require no additional terminals to provide the proposed service.

In this instance the Chambersburg terminal would direct the operation and determine the point from which equipment would be dispatched.

#### 6. PERTINENT EQUIPMENT

Gabler Trucking, Inc., owns and operates 93 tractors, 306 dry van trailers, 35 temperature controlled trailers, 5 flatbed trailers, and one drop deck trailer. In addition, we have independent contractors under permanent lease to Gabler Trucking and those owner-operators provide more than 50 tractors to supplement our company fleet.



7. AFFILIATION

Gabler Trucking, Inc., is not affiliated with any other carriers certificated by this Commission.

8. SAFETY PROGRAM

We maintain insurance in excess of the Commission's requirements.

All of our drivers, whether of company or leased equipment, go through a screening test and a driver test and have their safety records checked. They are familiar with DOT safety regulations and our company rules.

All equipment is state inspected as required; is subject to all required preventive maintenance; and all defects noted on the logs are corrected before the unit is used again.

We are not under safety investigation or suspension.

9. FINANCIAL DATA

I have attached the balance sheet of Gabler Trucking, Inc., as of September 30, 1992.

10. Under authority in the 38th paragraph of our lead certificate, we are currently serving the supporting shipper from points in Cumberland County to points in Pennsylvania. We are familiar with the service requirements of Reckitt & Colman.

11. Gabler Trucking, Inc., has the clean food grade van trailers required in Reckitt & Colman's distribution operation. We currently are providing and will continue to provide truckload and multiple delivery service for this shipper.

We have worked with the shipper previously and provide pre-positioned trailers at the warehouse facilities utilized by Reckitt

& Colman. Gabler Trucking, Inc., and its drivers are familiar with the service requirements of Reckitt & Colman and will continue to provide the service which the shipper seeks.

Gabler Trucking, Inc., can start operations from the Dauphin County facility immediately upon approval of this Application.

GABLER TRUCKING, INC.  
BALANCE SHEET  
September 30, 1992

STATEMENT 10

	THIS YEAR	LAST YEAR
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
1011000 CASH F & M TRUST CO	(550,323.69)	(412,612.45)
1012000 WORKING FUNDS	1,657.50	1,207.50
1023000 MISC SPECIAL INS DEPOSITS	160,499.75	35,376.00
1131000 ACCTS REC CUSTOMER-REVENUE	1,077,229.40	1,402,600.87
1135000 ACCOUNTS RECEIVABLE - TIRES	787.40	14,399.43
1135010 ACCOUNTS RECEIVABLE-WIN SALES	1,216.46	-
1138000 ALLOWANCE FOR UNCOLLECT ACCTS	-	(30,123.07)
1141000 PREPAID LICENSE AND FEES	62,041.40	41,567.52
1141010 PREPAID STATE INCOME TAX	526.00	4,318.00
1141020 PREPAID FEDERAL INCOME TAX	-	19,461.96
1141040 PREPAID REAL & PROPERTY TAXES	11,957.74	14,397.73
1142000 PREPAID INSURANCE FIRE & LIAB	39,809.13	154,465.00
1142010 PREPAID LIFE INS ON OFFICERS	-	13,587.76
1146000 PREPAID TIRES AND TUBES	120,663.28	168,067.34
1151030 INVENTORY DIESEL GAS & OIL	10,765.28	28,883.55
1151040 INV SHOP MATERIALS & SUPPLIES	106,403.98	107,028.98
<b>TOTAL CURRENT ASSETS....</b>	<b>\$ 1,043,233.63</b>	<b>\$ 1,562,626.12</b>
<b>TANGIBLE PROPERTY</b>		
1223000 SERVICE CARS & EQUIPMENT	110,219.52	149,459.44
LESS 1224000 ACCU DEPR SERVICE CARS & EQUIP	(88,458.29)	(114,057.17)
NET VALUE	21,761.23	35,402.27
1221010 REVENUE EQUIPMENT TRACTORS	1,720,462.18	1,468,749.56
LESS 1222010 ACCU DEPR REV EQUIP TRACTORS	(907,167.12)	(840,029.94)
NET VALUE	813,295.06	628,719.62
1221020 REVENUE EQUIPMENT VAN TRAILERS	3,819,616.82	4,042,086.69
LESS 1222020 ACCU DEPR REV EQUIP VAN TRAILR	(2,610,912.44)	(2,496,374.21)
NET VALUE	1,208,704.38	1,545,712.48
1233000 SHOP & GARAGE EQUIPMENT	19,422.02	18,739.36
LESS 1234000 ACCU DEP SHOP & GARAGE EQUIP	(16,747.51)	(16,278.31)
NET VALUE	2,674.51	2,461.05
1235000 FURNITURE & OFFICE EQUIPMENT	56,676.49	56,676.49
LESS 1236000 ACCU DEPR FURN & OFFICE EQUIP	(45,332.24)	(38,188.86)
NET VALUE	11,344.25	18,487.63
1237000 MISCELLANEOUS EQUIPMENT	96,132.25	91,602.25

GABLER TRUCKING, INC.  
 BALANCE SHEET  
 September 30, 1992

STATEMENT 10

	THIS YEAR	LAST YEAR
LESS 1238000 ACCU DEFR MISC EQUIPMENT	(84,447.66)	(79,102.47)
NET VALUE	11,684.59	12,499.78
1235010 COMPUTER HARDWARE	87,786.30	90,048.70
LESS 1236010 ACCU DEPR COMPUTER HARDWARE	(75,764.96)	(74,807.32)
NET VALUE	12,021.34	15,241.38
1235020 TELEPHONE AND COMMUNICATION EQ	13,692.82	60,725.82
LESS 1236020 ACCU DEPR TELEPHONE & COMM EQ	(12,365.38)	(58,370.75)
NET VALUE	1,327.44	2,355.07
1235030 COMPUTER SOFTWARE	96,776.26	94,566.26
LESS 1236030 ACCU DEPR COMPUTER SOFTWARE	(22,668.00)	(4,925.55)
NET VALUE	74,108.26	89,640.71
1241000 IMPROVEMENT LEASEHOLD PROPERTY	2,516.00	2,516.00
LESS 1242000 ACCU DEPR IMP L PROP	(272.48)	(20.96)
NET VALUE	2,243.52	2,495.04

TOTAL TANGIBLE PROPERTY 2,159,164.58 2,353,015.03

INTANGIBLE PROPERTY

1313000 ORGANIZATION COSTS	8,481.98	8,481.98
1314000 ACCU AMORT ORGANIZATION COSTS	(3,623.07)	(1,926.75)
NET VALUE	4,858.91	6,555.23
1313010 START UP COSTS	2,848.55	2,848.55
1314010 ACCU AMORT START UP CDSTS	(1,234.08)	(664.43)
NET VALUE	1,614.47	2,184.12
1341010 H EARL PITZER RIGHTS 57	9,100.00	9,100.00
LESS 1342010 ACCU AMORTIZATION PITZER RT 57	(9,100.00)	(9,100.00)
NET VALUE	-	-
1341100 W R FIELDS RIGHTS	200.00	200.00
LESS 1342100 ACCU AMORT W R FIELDS	(200.00)	(200.00)
NET VALUE	-	-
1341110 SPROW & ZIMMERMAN RIGHTS	1,000.00	1,000.00
LESS 1342110 ACCU AMORT SPROW AND ZIMMERMAN	(1,000.00)	(1,000.00)
NET VALUE	-	-

TOTAL INTANGIBLE PROPERTY 6,473.38 8,739.35

GABLER TRUCKING, INC.  
BALANCE SHEET  
September 30, 1992

STATEMENT 10

THIS YEAR

LAST YEAR

INVESTMENTS

1512000 WORKING ADVANCES EMPLOYEES

1,150.00

1,125.00

TOTAL OTHER DEFERRED ITEMS...

1,150.00

1,125.00

TOTAL ASSETS

3,210,021.59

3,925,505.50

GABLER TRUCKING, INC.  
 BALANCE SHEET  
 September 30, 1992

STATEMENT 10

THIS YEAR

LAST YEAR

LIABILITIES

CURRENT LIABILITIES

2033010	ACCR SOCIAL SECURITY TAXES	38,684.17	67,614.63
2033020	ACCR WITHHOLDING TAXES FEDERAL	7,814.39	9,629.05
2033030	ACCR WITHHOLDING TAXES VA	659.80	644.63
2033040	ACCR WITHHOLDING TAXES PENNA	3,748.98	3,617.31
2033050	OTHER EMPLOYEE DEDUCTIONS	53.90	769.00
2033070	ACCR WITHHOLDING TAXES MD	1,708.11	1,563.50
2033080	ACCR WAGE TAX CHAMBERSBURG	347.60	5,393.06
2033090	EMP OCCUPATION PRIVILEGE TAX	-	180.00
2033100	ACCR WITHHOLDING TAX WV	440.89	445.99
2033110	CHRISTMAS CLUB FUND	(90.00)	408.00
2033130	ACCR WAGE TAX ASPERS	473.00	444.84
2033140	ACCR WITHHOLDING TAXES NC	464.71	478.68
2033150	ACCR EMP SAVINGS CHAMBERSBURG	2,610.00	1,420.00
2033160	ACCR WITHHOLDING TAX N YORK	-	306.80
2033170	ACCR EMPE RETIREMENT FUND	127.80	127.80
2033190	ACCR EMPE SAVINGS GETTYSBURG	150.00	160.00
2033200	PA U/C TAX	(6.06)	-
2033210	WV UNEMPLOYMENT COMP WITHHELD	-	129.22
2034000	ACCOUNTS PAYABLE	244,687.45	302,959.04
2034010	ACCTS PAYABLE-PALLETS	30,460.50	23,426.12
2034020	ACCTS PAYABLE-LEASED PAYROLL	50,103.09	56,252.05
2034040	ACCT PAYABLE-PAUL REVERE PLAN	-	24.23
2041000	SALARIES & WAGES PAYABLE	36,157.82	42,639.45
2113000	ACCRUED REAL ESTATE & P TAXES	2,385.78	7,597.17
2115010	ACCRUED VIRGINIA SALES TAXES	111.46	-
2115020	ACCRUED PA SALES TAXES	(7.25)	(11.86)
2115040	ACCRUED GROSS RECEIPTS TAXES	7,376.00	6,000.00
2122000	ACCRUED STATE INCOME TAXES	-	464.00
2141000	ACCRUED INTEREST PAYABLE	10,201.93	11,867.02
2161010	F AND M TRUST CO WITHIN 1 YR	506,100.00	541,400.00
2161020	VALLEY BANK TRLS WITHIN 1 YR	240,438.00	201,938.00
2161050	H.C. GABLER INC. WITHIN 1 YR	215,104.25	159,500.00
2161070	WHIRLPOOL ACCEPTANCE W/ 1 YR	114,440.00	114,440.00
2161090	AMPLICON FINANCIAL WITHIN 1 YR	28,713.00	28,713.00
2161100	ASSOCIATES COMMERCIAL WITHIN 1	136,538.94	136,538.94
2161110	F & M BANK EQUIP-WITHIN 1 YEAR	-	30,000.00
2161120	H C GABLER SR WITHIN 1 YEAR	26,380.36	-
2173000	ACCR CARGO LOSS & DAMAGE CLAIM	36,505.13	27,645.75
2181020	ESTIMATED INSURANCE PREMIUMS	120,214.25	243,657.17
2181030	ACCRUED VACATION WAGES	30,107.56	37,751.03

GABLER TRUCKING, INC.  
 BALANCE SHEET  
 September 30, 1992

STATEMENT 10

	THIS YEAR	LAST YEAR
TOTAL CURRENT LIABILITIES	\$ 1,893,206.16	\$ 2,066,133.62
LONG TERM DEBTS DUE AFTER ONE YEAR		
2331020 VALLEY BANK TRAILERS LONG TERM	274,734.33	307,006.05
2331050 HC GABLER INC LONG TERM	273,518.92	261,125.00
2331070 WHIRLEPOOL ACCEPTANCE LONG TERM	171,659.50	286,099.30
2331090 AMPLICON FINANCIAL LONG TERM	44,617.96	75,753.29
2331100 ASSOCIATE COMMERCIAL LONG TERM	330,495.62	485,017.33
2331110 F & M BANK LONG TERM	-	98,716.99
2331120 LONG TERM H C GABLER	34,508.69	-
TOTAL LONG TERM DEBTS....	\$ 1,129,535.02	\$ 1,513,717.96
DEFERRED CREDITS		
2412000 INDEPENDENT CONTRACTOR RESERVE	88,150.00	123,900.00
2412050 DEFERRED CREDIT - REV DUP PYMT	11,542.62	12,698.06
TOTAL DEFERRED CREDITS....	\$ 99,692.62	\$ 136,598.06
CAPITAL STOCK		
2641010 ADDITIONAL IN CAPITAL	612,236.54	612,236.54
TOTAL CAPITAL STOCK....	\$ 612,236.54	\$ 612,236.54
RETAINED EARNINGS		
2652000 RETAINED EARNINGS PRIOR YEARS	(477,143.80)	(104,033.67)
2911000 RETAINED EARNINGS YEAR TO DATE	(47,504.95)	(299,147.01)
TOTAL RETAINED EARNINGS....	\$ (524,648.75)	\$ (403,180.68)

GABLER TRUCKING, INC.  
BALANCE SHEET  
September 30, 1992

STATEMENT 10

THIS YEAR

LAST YEAR

TOTAL LIABILITIES... \$ 3,210,021.59      \$ 3,925,505.50



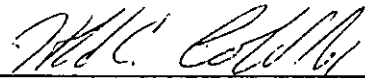
VERIFICATION OF STATEMENT

The undersigned deposes and says that he is the person who gave the Statement for the above-captioned application and that he is authorized to and does make this verification and that the facts set forth therein are true and correct to the best of his knowledge, information and belief.

The undersigned understands that false statements herein are made subject to the penalties of 18 C.S. §4904 relating to unsworn falsification to authorities.

Dated:

2/19/93

  
\_\_\_\_\_  
Harold C. Gabler, Jr.

VERIFIED STATEMENT OF KAREN PETERMANN  
ON BEHALF OF RECKITT & COLMAN, INC.

1. NAME AND LOCATION OF SUPPORTING SHIPPER'S FACILITIES

Reckitt & Colman is a manufacturer of household and food items. The corporate offices are located at 1655 Valley Road, P.O. Box 943, Wayne, New Jersey, 07474-0943. The principal product lines of Reckitt & Colman are identified as Durkee, Airwick, French Foods and Boyle Midway. Reckitt & Colman products include Mr. Bubble, Airwick, Magic Mushroom, Crystal Air, Black Flag, Wizard Air Fresheners, Woolite, Three-in-One Oil, charcoal lighters, spices, mustard, sauces and gravies, Dec-a-cake items and hot sauces. All of the Reckitt & Colman products except for charcoal lighter are currently stored at the Mechanicsburg facilities of Exel Logistics, Inc. The current facilities are in Hampden Township, Cumberland County.

On March 1, 1993, we will begin transferring our product from the facilities of Exel Logistics, Inc. to temporary warehouse facilities in the old Fruehauf plant, Lower Swatara Township, Dauphin County.

2. My name is Karen Petermann. I am Corporate Traffic Supervisor for Reckitt & Colman, Inc. My responsibilities include management of the outbound traffic from facilities in Pennsylvania and Illinois, as well as inbound traffic to all ten of Reckitt & Colman's nationwide facilities. I have held this position for five years and I am familiar with all aspects of the Reckitt & Colman operations in Pennsylvania. I am the proper person to support this application.

APPENDIX B

DOCUMENT  
FOLDER

<b>DOCKETED</b>
APPLICATION DOCKET
FEB 24 1993
ENTRY No. <i>[Signature]</i>

3. Traffic volumes under this requested Emergency Temporary Authority will initially exceed 1,000 truckloads. There are approximately 40,000 pallets of product to be moved from the Cumberland County facility to the temporary warehouse in Dauphin County. Continuing traffic in our normal operations after the relocation of the warehouse will vary from five to fifteen truckloads per week to points in Pennsylvania. The service is required for truckload deliveries as well as multiple delivery stops in transit. Because we are a high volume shipper we require the carriers to pre-position trailer equipment for loading at our convenience. Our operations are also highly computerized and we handle much of the scheduling of our carriers through the use of electronic data interchange facilities. We require carriers that are familiar with our methods of operations which can provide sufficient quantities of equipment to meet our shipping schedules.

4. Outbound traffic will move from the Lower Swatara Township warehouse to other points in Pennsylvania. Representative destinations include Harrisburg and Susquehanna Township, Dauphin County, Philadelphia and Pittsburgh. Our customers include grocery companies throughout Pennsylvania. Any grocery company or grocery warehouse throughout the state is a potential destination. Additional warehouses to which our product is currently shipped include Lancaster, Oaks, Allentown, Wilkes-Barre, Scranton, Forty Fort, Milton, Temple, York, Huntingdon, Altoona, New Stanton, Belle Vernon, Somerset, DuBois, Punxsutawney, Erie, Greencastle and Carlisle. Inbound traffic, of course, will move from Hampden Township and the Mechanicsburg area of Cumberland County to the

temporary facility in Dauphin County. Additional suppliers of merchandizing and packing items will ship their product into our warehouse facility. Inbound traffic could originate at any point throughout Pennsylvania. Representative inbound origins of recent traffic include Allentown, York, Bristol, DuBois, Pittsburgh and the Philadelphia area.

5. Reckitt & Colman is currently being served from the Hampden Township facilities by Carlisle Carrier Corp., Gabler Trucking, Inc., and New England Motor Freight.

6. New England Motor Freight cannot supply sufficient equipment to meet our common carrier requirements. Reckitt & Colman is supporting Gabler as well as Carlisle Carrier, Inc., for emergency, temporary and permanent authority. Our traffic volume is such that more than one carrier is required and we do not want to be dependent on a limited number of carriers. Also, we need our interstate carriers to be able to handle multiple stop-off traffic for delivery in Pennsylvania as part of an interstate shipment.

7. Reckitt & Colman requires truckload service in clean food grade van trailers. In addition, pallet return service must be provided by the carrier. The carriers' drivers are responsible for case count and also for sorting and segregating products at the customer's facilities. For this reason we require a carrier which is familiar with handling our product and meeting our shipping requirements. Service to our customers is our number one priority and we view the carriers as an extension of Reckitt & Colman's operation. Gabler Trucking has performed in an excellent manner in both interstate and intrastate Pennsylvania commerce in the past.

Reckitt & Colman seeks to have the same quality of service available from its new facility as soon as possible.

Approval of this Application would benefit Reckitt & Colman.

Karen F. Petermann, 2/19/93  
Karen Petermann

VERIFICATION OF STATEMENT

The undersigned deposes and says that she is the person who gave the Statement for the above-captioned application and that she is authorized to and does make this verification and that the facts set forth therein are true and correct to the best of her knowledge, information and belief.

The undersigned understands that false statements herein are made subject to the penalties of 18 C.S. §4904 relating to unsworn falsification to authorities.

Dated:

Karen F. Petermann 2/19/93  
Karen Petermann