

ORIGINAL  
**kane**  
isable, Inc.

Kane Freight Lines, Inc.  
Kane Warehousing, Inc.  
Post Office Box 931,  
Scranton, PA 18501-0931  
(717) 222-9801  
1-800-688-KANE

July 6, 1993

BUCKETED

JUL 29 1993

Mr. John G. Alford  
Secretary  
COMMONWEALTH OF PENNSYLVANIA  
PENNSYLVANIA PUBLIC UTILITY COMMISSION  
Room B18  
North Office Building  
North Street and Commonwealth Avenue  
Harrisburg, PA 17105-3265

Dear Mr. Alford:

On May 5, 1993 our office filed with the Commission a protest to the application of Carlisle Carrier Corp. A-00109478, Folder 1 AM-G.

It is requested this date that said protest of Kane Freight Lines, Inc. be withdrawn.

Thanking you for your assistance and cooperation.

Sincerely,



KANE FREIGHT LINES, INC.  
William E. Campbell  
Vice President

DOCUMENT  
FOLDER

WEC/br

cc: Carlisle Carrier Corp.  
David H. Radcliff, Esq.

4  
CDA

RECEIVED

JUL 6 1993

SECRETARY'S OFFICE  
Public Utility Commission





COMMONWEALTH OF PENNSYLVANIA  
 PENNSYLVANIA PUBLIC UTILITY COMMISSION  
 P.O. BOX 3265, HARRISBURG, PA 17105-3265

July 16, 1993

IN REPLY PLEASE  
 REFER TO OUR FILE

DAVID H RADCLIFF  
 ATTORNEY AT LAW  
 2216 WALNUT STREET  
 HARRISBURG PA 17103

In re: A-00109478, F. 1, Am <sup>G</sup> - Application of Carlisle  
 Carrier Corp.

Dear Mr. Radcliff:

The above referenced application has been assigned for review without an oral hearing. In order to reach a determination on the application, you are being required to file verified statements in accordance with 52 Pa. Code §3.381(e)(1). You will be required to file:

- A. VERIFIED STATEMENT OF APPLICANT.
- B. VERIFIED STATEMENTS IN SUPPORT OF APPLICATION.

The verified statements should be in paragraph form. Each heading contained in the attached minimum outline should be a separate section or paragraph.

You should be aware of the fact that the verified statements will be reviewed based on the Commission's decision in the Application of Bluebird Coach Lines, Inc. A-00088807, F. 2, Am-K, which indicates: (1) the supporting witnesses must give evidence which is probative and relevant to the application proceeding; (2) the supporting witnesses must identify Pennsylvania origin and destination points between which they require transportation and those points must correspond with the scope of the operating territory specified in the application including requests for vice versa authority; and (3) the number of witnesses which will represent a cross section of the public on the issue of need will vary with the breadth of the intended territory and commodity description.

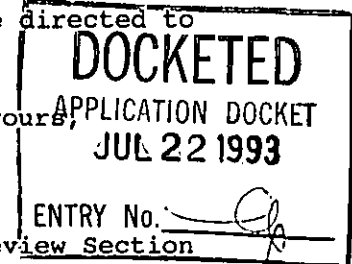
You are being granted an initial thirty (30) days to file verified statements. They will be due on or before August 16, 1993.

If additional time is required, it may be requested by telephone but must be followed in writing with the reasons for the extension stated.

Questions about your application should be directed to  
 Tim Zeigler 717-783-5946.

Very truly yours,

Tim Zeigler  
 Technical Review Section  
 Bureau of Transportation



TZ:kmb

DAVID H. RADCLIFF, P.C.  
2216 WALNUT STREET  
HARRISBURG, PA 17103

DAVID H. RADCLIFF

TELEPHONE: (717) 236-9318

August 10, 1993  
File: 1303.9

RE: CARLISLE CARRIER CORP., A.109478, F.1, Am-G  
(Reckitt & Colman)

John Alford, Secretary  
Pennsylvania Public Utility Commission  
P.O. Box 3265  
Harrisburg, PA 17120

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PA. P. U. C.  
INFO. CONTROL DIV.

Dear Secretary Alford:

I enclose the original and one copy of the verified statements in the above application proceeding. These are filed in accordance with the letter of Tim Zeigler in the Technical Review Section.

By copy of this letter, copies of the verified statements are being forwarded to the applicant and the Technical Review Section.

Very truly yours,

  
David H. Radcliff

DHR/dtr  
c:\wp51\forms\vs.1tr

cc: Tim Zeigler  
Technical Review Section  
Bureau of Transportation  
Pennsylvania Public Utility Commission  
P.O. Box 3265  
Harrisburg, PA 17120

David L. Metzler, President  
Carlisle Carrier Corp.  
P. O. Box 637  
Carlisle, PA 17013



BEFORE THE  
PENNSYLVANIA PUBLIC UTILITY  
COMMISSION

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VERIFIED STATEMENT OF  
DAVID L. METZLER IN SUPPORT OF  
APPLICATION

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In Re: CARLISLE CARRIER CORP.  
A.109478, F.1, Am-G

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P. H. D. O. N.  
INFO. CONTROL DIV.

DAVID H. RADCLIFF, P.C.  
David H. Radcliff, Esquire  
2216 Walnut Street  
Harrisburg, PA 17103

Date Filed: August 10, 1993

VERIFIED STATEMENT OF DAVID L. METZLER  
FOR  
CARLISLE CARRIER CORP.

1. LEGAL NAME AND DOMICILE OF APPLICANT

CARLISLE CARRIER CORP.  
1513 East Commerce Drive  
P.O. Box 637  
Carlisle, PA 17013  
Telephone: (717) 249-8846

2. IDENTITY AND QUALIFICATIONS OF PERSON MAKING STATEMENT FOR APPLICANT

My name is David L. Metzler and I am the President as well as a stockholder and director of Carlisle Carrier Corp. As chief executive officer of the company, I have overall responsibility for all aspects of the carrier's operation. I am familiar with the authorities, facilities and operations of Carlisle Carrier Corp. and I am the proper person to give this statement on behalf of the Applicant.

3. IS THE APPLICANT AFFILIATED WITH OTHER CARRIERS?

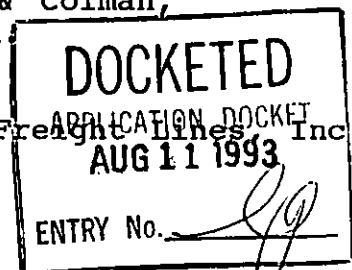
Neither Applicant nor any of its officers are affiliated with any other carriers holding authority from this Commission.

4. AUTHORITY SOUGHT

By this application Carlisle Carrier Corp. seeks an amendment to its existing certificates of public convenience and necessity by the addition of the following:

To transport, as a Class D carrier, property (excluding household goods in use and commodities in bulk), for Reckitt & Colman, Inc., between points in Pennsylvania.

This application was protested by Kane Freight Lines, Inc.



Upon further consideration, Protestant withdrew its protest. The application was not amended and is now unopposed.

5. GENERAL SCOPE OF CURRENTLY AUTHORIZED OPERATIONS

Applicant currently holds authority from this Commission at A.109478, a complete copy of which is attached hereto as Exhibit 1. Applicant is actively serving numerous shippers under all portions of its present Pennsylvania authority.

I have also attached as Exhibit 2 a copy of our interstate certificate at MC-223588. Under that authority we may provide service to the same shippers in interstate commerce between points in the United States.

6. DUPLICATING AUTHORITY

Carlisle Carrier has no permanent authority under which the supporting shipper may be served. It is possible that future shipments could be made to specific facilities or points within the scope of our currently authorized operations.

The potential for a duplication may be eliminated by the inclusion of a statement indicating that authority granted in this proceeding constitutes a single operating right with Applicant's existing authorities and may not be separately exercised or transferred.

7. DUAL OPERATIONS

None.

8. PRESENT TERMINAL FACILITIES AND COMMUNICATIONS NETWORK

Our terminal and general office are located on East Commerce Drive near exit 12 on Interstate 81 South of Carlisle. From that

location we direct the transportation operations of Applicant to and from the location of our principal customers in Pennsylvania. We have approximately 2000 square feet of office space and two service bays. There is sufficient parking for our equipment adjacent to our terminal.

We employ four administrative personnel including myself, four dispatchers, two billing clerks, two safety personnel, two sales persons, ten loaders, and sixty-five drivers. Additionally, more than twelve owner operators are leasing equipment to Applicant.

We have twelve telephone lines by which our customers may reach us to arrange service. We will accept collect calls from our customers for the purpose of arranging transportation. Additionally, we have three telephone lines dedicated to our electronic data exchange services by which the shippers may utilize computer hook-ups to schedule transportation and provide details of each shipment.

Maintenance service is contracted with an outside truck repair facility.

No additional terminals or facilities would be required to enable us to provide the proposed service.

9. PERTINENT EQUIPMENT

A list of our equipment is attached as Exhibit 3. Applicant also has the financial ability, and a source of readily available equipment, to lease additional power units or van equipment to meet the needs of the shipper.

10. SAFETY PROGRAM

Applicant has on file presently with this Commission insurance sufficient to satisfy the requirements for public liability, property damage, and cargo insurance.

All of our equipment is licensed in Pennsylvania and is inspected in accordance with Pennsylvania law. I emphasize safety inspections and preventive maintenance for the equipment in order to prevent breakdowns on the road and to avoid safety hazards. As president of the corporation I directly supervise the safety program to emphasize the importance which Applicant places on safety matters.

All of our drivers are carefully screened, are familiar with the D.O.T. requirements and with our company rules. Before drivers are hired each prospective employee is screened with regard to familiarity with the Department of Transportation Regulations, driver's license validity and history of any violations and previous employers are also contacted for information concerning their driving records.

Meetings are held throughout the year with drivers to discuss important safety issues. Brochures regarding safety matters are distributed at the safety meeting. All new drivers are also given a packet concerning safety information.

Safe driving is a major concern of the Applicant. This includes both safe handling of the equipment and its proper maintenance and an effort to reduce safety hazards. It also includes an emphasis on safe handling of all cargo.

11. TYPE OF SERVICE CURRENTLY PROVIDED TO THE SUPPORTING SHIPPER

We are currently serving the supporting shipper under Temporary Authority. Previously, Applicant served Reckitt & Coman from the facilities of Exel Logistics, Inc., in interstate and Pennsylvania intrastate transportation. Applicant's personnel are familiar with the transportation requirements and particular services required by Reckitt & Colman, Inc.

12. TYPE OF SERVICE TO BE OFFERED

Upon approval of this application the following types of service will be provided:

- A. We will handle truckload traffic.
- B. Our basic service will be overnight delivery, however, we will provide same day service when loading schedules and distances permit.
- C. In emergency situations we can handle weekend traffic.
- D. We will handle combinations of interstate and intrastate traffic.
- E. We will handle traffic for multiple deliveries.
- F. We will handle palletized traffic.
- G. We will provide pallet return and pallet exchange service.
- H. We will provide clean food grade van trailers.

13. FINANCIAL DATA

I have attached as Exhibit 4 the balance sheet of Applicant as of June 30, 1993. You will note that current assets exceed current liabilities by more than \$264,000. Applicant is very strong

financially. Applicant has increased its revenue equipment holdings substantially but its assets continue to exceed the corporation's total liabilities.

For the first six months of 1993, transportation revenues were \$4,695,912. Pre-tax earnings of \$148,780 amounted to approximately 3.2% of revenues as shown on Exhibit 5.

14. WHETHER SERVICE PROVIDED WILL CREATE EMPTY MILES OR BACKHAULS

The service as proposed is a non-radial service. In coordination with our operations under existing intrastate and interstate authorities empty miles will be minimized.

15. OTHER PERTINENT INFORMATION

We have the necessary equipment and personnel to perform the service.

**CARLISLE CARRIER CORP.  
AUTHORITY AT A.00109478**

1. To transport, as a Class D carrier, such merchandise as is dealt in by wholesale, retail and chain groceries, food business houses, drug stores and drug houses, and by hospitals and nursing homes, for Dauphin Distribution Services Co., between the facilities owned, leased or used by Dauphin Distribution Services Co., and from said facilities to points in Pennsylvania;

subject to the following condition:

That no right, power or privilege is granted to transport petroleum and petroleum products, in bulk, in tank-type vehicles.

2. To transport, as a Class D carrier, property, for The Dial Corporation, between the facilities owned, leased or utilized by said company, and from said facilities, to points in Pennsylvania, and vice versa;

subject to the following condition:

That no right, power or privilege is granted to transport commodities in bulk.

**AUTHORITY AT A.00109478, F.1, Am-A**

To transport, as a Class D carrier, property for Purina Mills, Inc., from its facilities in the township of Hampden, Cumberland County; from the facilities of its subsidiary, Bay Mor Pet Feeds, Inc., in the borough of Cressona, Schuylkill County; and from the facilities of Ralston Purina Company, in the township of Hampden, Cumberland County, to points in Pennsylvania, and vice versa;

subject to the following condition:

That no right, power or privilege is granted to transport petroleum and petroleum products in bulk, in tank vehicles.

**AUTHORITY AT A.00109478, F. 1, Am-B**

To transport, as a Class D carrier, property, between the facilities owned, leased or utilized by Exel Logistics, Inc., and from said facilities to points in Pennsylvania, and vice versa;

subject to the following condition:

That no right, power or privilege is granted to transport petroleum and petroleum products, in bulk in tank or hopper-type vehicles, or dry litharge in bulk.

**AUTHORITY AT A.00109478, F.1, Am-C**

1. To transport, as a Class D carrier, property for Daily Juice Products, a Division of American Beverage Corporation, between the facilities owned, leased or used by the said shipper, and from said facilities to points in Pennsylvania and vice versa;

subject to the following condition:

That transportation from the facilities owned, leased or used by Daily Juice Products, Division of American Beverage Corporation, shall be limited to shipments weighing 30,000 pounds or more with a shipment defined as one lot of freight picked up from one consignor on one bill of lading with no more than two stop-offs in transit plus final delivery.

2. To transport, as a Class D carrier, property for Ports of the World, Inc. and Pike Distributors, Inc., from facilities owned, leased or used by said shippers, and from said facilities to points in Pennsylvania, and vice versa.
3. To transport, as a Class D carrier, property for Sun-Diamond Growers of California, from facilities owned, leased or used by the said shipper and from said facilities to points in Pennsylvania, and vice versa;

Rights 1, 2 and 3 subject to the following condition:

That no right, power or privilege is granted to transport petroleum or petroleum products in bulk in tank vehicles or dry litharge in bulk.

**AUTHORITY AT A.00109478, F.1, Am-D**

To transport, as a Class D carrier, property (except commodities in bulk and household goods in use), for Alling & Cory between points in Pennsylvania.

**AUTHORITY AT A.00109478, F.1, Am-E**

To transport, as a Class D carrier, property for Knouse Foods, Inc., between the facilities owned, leased or utilized by said company, in the counties of Adams, Cumberland and Franklin, and from said facilities to points in Pennsylvania, and vice versa;

subject to the following conditions:

Provided that no right, power or privilege is granted to transport commodities in bulk and household goods in use;

Provided that no right, power or privilege is granted to provide transportation to or from the facilities of Owens-Brockway Glass Container Division of Owens-Illinois, Inc. in the counties of Jefferson and Clearfield.

**AUTHORITY AT A.00109478, F.1, Am-G (TA)**

To transport, as a Class D carrier, property for Reckitt & Colman, Inc., from the facilities owned, leased or utilized by Reckitt & Colman, Inc., located in the township of Lower Swatara, Dauphin County, to points in Pennsylvania, and vice versa;

subject to the following conditions:

- (1) That no right, power or privilege is granted to transport commodities in bulk.
- (2) That no right, power or privilege is granted to transport household goods in use.

INTERSTATE COMMERCE COMMISSION

CERTIFICATE

No. MC 223588 (Sub 0-C)

SERVICE DATE

CARLISLE CARRIER CORP.  
CARLISLE, PA

FEB 12 1990

This Certificate is evidence of the carrier's authority to engage in transportation as a common carrier by motor vehicle.

This authority will be effective as long as the carrier maintains compliance with the requirements pertaining to insurance coverage for the protection of the public (49 CFR 1043); the designation of agents upon whom process may be served (49 CFR 1044); and tariffs or schedules (49 CFR 1312). The carrier shall also render reasonably continuous and adequate service to the public. Failure to meet these conditions will constitute sufficient grounds for the suspension, change, or revocation of this authority.

This authority is subject to any terms, conditions, and limitations as are now, or may later be, attached to this privilege.

For common carriers with irregular route authority: Any irregular route authority authorized in this Certificate may not be tacked or joined with your other irregular route authority unless joinder is specifically authorized.

The transportation service to be performed is described on the reverse side of this document.

By the Commission.

(SEAL)

NORETA R. MCGEE,  
Secretary.

NOTE: If there are any discrepancies regarding this document, please notify the Commission within 30 days.

To operate as a common carrier, by motor vehicle, in interstate or foreign commerce, over irregular routes, transporting general commodities (except classes A and B explosives, household goods, and commodities in bulk), between points in the U.S. (except AK and HI).

CARLISLE CARRIER CORP.

EQUIPMENT LIST

7/31/93

COMPANY OWNED TRACTORS	75
LONG TERM LEASED TRACTORS	<u>12</u>
TOTAL TRACTORS	87
COMPANY OWNED 45' VAN TRAILERS	4
COMPANY OWNED 48' VAN TRAILERS	155
COMPANY OWNED REEFER TRAILERS	<u>6</u>
TOTAL TRAILERS	165

DATE 7/21/93

CONSOLIDATED ACCOUNTS

PAGE 1

TIME 11:18:30

BALANCE SHEET

GL14A

PERIOD ENDING 6/30/93

PERIOD 06 SUMMARY

ACCOUNT NAME	CURRENT YEAR
<b>ASSETS</b>	
<b>CURRENT ASSETS</b>	
CASH AND WORKING FUNDS	28,381.47- **
SPECIAL DEPOSITS	35,443.00 **
TEMPORARY CASH INVESTMENTS	10,000.00 **
NOTES RECEIVABLE	4,000.00 **
ACCOUNTS RECEIVABLE	815,321.55 **
PREPAYMENTS	106,493.27 **
OTHER CURRENT ASSETS	46,735.39 **
DEFERRED INCOME TAX CHARGES	.00 **
<b>TOTAL CURRENT ASSETS</b>	<b>989,611.74 **</b>
<b>TANGIBLE PROPERTY</b>	
LAND	.00 **
REVENUE EQUIPMENT	1,461,957.44 **
OTHER CARRIER PROPERTY	69,830.63 **
<b>TOTAL TANGIBLE PROPERTY</b>	<b>1,531,788.07 **</b>
<b>INTANGIBLE PROPERTY</b>	
ORGANIZATION, FRANCHISES, PERMIT	.00 **
OTHER INTANGIBLE PROPERTY	175.34 **
INVESTMENT SECURITIES/ADVANCES	.00 **
OTHER INVESTMENTS & ADVANCES	.00 **
DEFERRED DEBITS	14,801.69 **
<b>TOTAL INTANGIBLE PROPERTY</b>	<b>14,977.03 **</b>
<b>TOTAL ASSETS</b>	<b>2,536,376.84 **</b>
<b>LIABILITIES AND EQUITY</b>	
<b>CURRENT LIABILITIES</b>	
NOTES PAY & MATURE OBLIGATIONS	190,504.57- **
ACCOUNTS PAYABLE	348,653.31- **
SALARIES PAYABLE	85,350.58- **

EXHIBIT:  
WITNESS:  
4  
METZLER

DATE 7/21/93  
TIME 11:18:30  
PERIOD ENDING 6/30/93

CONSOLIDATED ACCOUNTS  
BALANCE SHEET  
PERIOD 06 SUMMARY

PAGE 2  
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ACCOUNT NAME

CURRENT YEAR

ACCRUED EXPENSES	100,752.64- **
ACCRUED INCOME TAXES	72.00- **
INTEREST ACCRUED	.00 **
CURRENT EQ OBLIG & OTHER DEBT	.00 **
OTHER CURRENT LIABILITIES	.00 **
LONG-TERM DEBTS	.00 **
EQUIP & OTHER LONG-TERM OBLIG.	1,405,153.22- **
DEFERRED CREDITS	16,880.90- **
ESTIMATED LIABILITIES	.00 **
TOTAL CURRENT LIABILITIES	2,147,369.22- **
STOCKHOLDER'S EQUITY	
CAPITAL STOCK	429,007.62- **
MARKETABLE EQUITY SECURITIES	40,000.00 **
TOTAL STOCKHOLDER'S EQUITY	389,007.62- **
TOTAL LIABILITIES AND EQUITY	2,536,376.84- **

DATE 7/21/93  
 TIME 11:25:11  
 PERIOD ENDING 6/30/93

CONSOLIDATED ACCOUNTS  
 OPERATING STATEMENT - CONSOLIDATED  
 PERIOD 06 SUMMARY

ACCOUNT NAME	-CURRENT MONTH	% REV	PREVIOUS MONTH	% REV	CURRENT QUARTER	% REV	CURRENT YTD	% REV
OPERATING REVENUE AND EXPENSES								
CARRIER OPERATING REVENUE								
FREIGHT REVENUE								
TOTAL FREIGHT REVENUE	828,548.45	100.0	781,590.76	100.0	2,464,518.85	100.0	4,695,911.81	100.0
TOTAL CARRIER OPERATING REVENUE	828,548.45	100.0	781,590.76	100.0	2,464,518.85	100.0	4,695,911.81	100.0
TOTAL OPERATING REVENUE AND EXPENSES	828,548.45	100.0	781,590.76	100.0	2,464,518.85	100.0	4,695,911.81	100.0
CARRIER OPERATING EXPENSES								
CARRIER OPERATING EXPENSES								
SALARIES/OFFICERS & SUPERVISOR								
TOTAL SALARIES/OFFICERS & SUPERVISOR	32,684.19	3.9	33,512.11	4.3	99,106.78	4.0	208,349.09	4.4
SALARIES & WAGES/OTHER								
TOTAL SALARIES & WAGES/OTHER	160,790.75	19.4	154,168.76	19.7	477,939.44	19.4	912,943.00	19.4
MISC. PAID TIME OFF								
TOTAL MISC. PAID TIME OFF	3,422.00	.4	1,658.00	.2	7,400.00	.3	12,132.50	.3
OTHER FRINGES								
TOTAL OTHER FRINGES	60,086.83	7.3	64,607.67	8.3	202,913.16	8.2	375,940.93	8.0
OPERATING SUPPLIES & EXPENSES								
TOTAL OPERATING SUPPLIES & EXPENSES	247,285.79	29.8	226,037.94	28.9	725,669.14	29.4	1,346,504.02	28.7
GENERAL SUPPLIES AND EXPENSES								
TOTAL GENERAL SUPPLIES AND EXPENSES	25,280.32	3.1	14,602.09	1.9	57,654.54	2.3	111,786.25	2.4
OPERATING TAXES AND LICENSES								
TOTAL OPERATING TAXES AND LICENSES	17,874.43	2.2	14,340.99	1.8	45,914.48	1.9	90,874.96	1.9
INSURANCE								
TOTAL INSURANCE	35,574.45	4.3	36,709.00	4.7	117,407.57	4.8	212,728.91	4.5
COMMUNICATIONS & UTILITIES								
TOTAL COMMUNICATIONS & UTILITIES	8,771.30	1.1	9,213.01	1.2	26,088.79	1.1	54,144.52	1.2
DEPRECIATION & AMORTIZATION								
TOTAL DEPRECIATION & AMORTIZATION	37,939.00	4.6	44,248.00	5.7	126,307.00	5.1	256,411.00	5.5
REV EQUIP RENTS/PURCHASE TRANS								
TOTAL REV EQUIP RENTS/PURCHASE TRANS	79,423.32	9.6	92,250.05	11.8	307,166.38	12.5	687,788.96	14.6
BUILDING & OFFICE EQUIP RENTS								
TOTAL BUILDING & OFFICE EQUIP RENTS	4,753.31	.6	4,753.31	.6	14,259.93	.6	28,519.86	.6
DRIVER PER DIEM								
TOTAL DRIVER PER DIEM	32,605.92	3.9	31,866.00	4.1	96,701.20	3.9	178,922.72	3.8
GAIN/LOSS ON DISP. OF OP ASSET								
TOTAL GAIN/LOSS ON DISP. OF OP ASSET	3,000.00-	.4-	.00	.0	3,000.00-	.1-	3,000.00-	.1-

EXHIBIT:  
 WITNESS:  
 METZLER

DATE 7/21/93  
 TIME 11:29:11  
 PERIOD ENDING 6/30/93

CONSOLIDATED ACCOUNTS  
 OPERATING STATEMENT - CONSOLIDATED  
 PERIOD 06 SUMMARY

PAGE 2  
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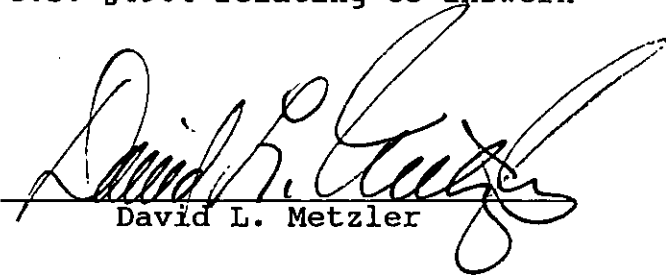
ACCOUNT NAME	CURRENT MONTH	% REV	PREVIOUS MONTH	% REV	CURRENT QUARTER	% REV	CURRENT YTD	% REV
MISCELLANEOUS EXPENSES								
TOTAL MISCELLANEOUS EXPENSES	3,313.72	.4	1,852.38	.2	7,172.63	.3	23,316.12	.5
TOTAL CARRIER OPERATING EXPENSES	746,805.33	90.1	729,819.31	93.4	2,308,301.04	93.7	4,497,362.84	95.8
OTHER INCOME AND EXPENSES								
INC & EXP FROM NONCARRIER OP								
TOTAL INC & EXP FROM NONCARRIER OP	3,445.01-	.4-	3,977.84-	.5-	10,330.93-	.4-	20,094.32-	.4-
INTEREST AND DIVIDEND INCOME								
TOTAL INTEREST AND DIVIDEND INCOME	187.68-	.0	201.36-	.0	705.71-	.0	1,789.84-	.0
OTHER NONOPERATING INCOME(NET)								
TOTAL OTHER NONOPERATING INCOME(NET)	.00	.0	620.00	.1	875.00	.0	1,075.00	.0
GAIN/LOSS ON DISP. OTHER ASSET								
TOTAL GAIN/LOSS ON DISP. OTHER ASSET	.00	.0	.00	.0	.00	.0	2,350.00	.1
INT & AMRT DEBT DISC EXP & PRE								
TOTAL INT & AMRT DEBT DISC EXP & PRE	11,747.16	1.4	12,602.93	1.6	36,359.66	1.5	68,227.84	1.5
INC TAXES ON INC FROM CONT OP								
TOTAL INC TAXES ON INC FROM CONT OP	.00	.0	.00	.0	.00	.0	.00	.0
TOTAL OTHER INCOME AND EXPENSES	8,114.47	1.0	9,043.73	1.2	26,198.02	1.1	49,768.68	1.1
TOTAL CARRIER OPERATING EXPENSES	754,919.80	91.1	738,863.04	94.5	2,334,499.06	94.7	4,547,131.52	96.8
NET INCOME/LOSS								
TOTAL NET INCOME/LOSS	73,628.65	8.9	42,727.72	5.5	130,019.79	5.3	148,780.29	3.2

VERIFICATION OF STATEMENT

The undersigned deposes and says that he is the person who gave the foregoing statement for the above-captioned application and that he is authorized to and does make this verification and that the facts set forth therein are true and correct to the best of his knowledge, information and belief.

The undersigned understands that false statements herein are made subject to the penalties of 18 C.S. §4904 relating to unsworn falsification to authorities.

Dated: August 9, 1993



David L. Metzler

VERIFIED STATEMENT OF  
KAREN PETERMANN  
IN SUPPORT OF THE APPLICATION OF  
CARLISLE CARRIER CORP.  
A.00109478, F.1, Am-G

1. NAME AND ADDRESS OF SUPPORTING GROUP

Reckitt & Colman, Inc.  
1655 Valley Road  
Wayne, NJ 07474  
Telephone: (201) 633-2090

2. IDENTITY AND QUALIFICATIONS OF SUPPORTING WITNESS

My name is Karen Petermann. I am Corporate Traffic Supervisor for Reckitt & Colman, Inc. My responsibilities include management of the outbound traffic from facilities in Pennsylvania and Illinois, as well as inbound traffic to all ten of Reckitt & Colman's nationwide facilities. I have held this position for five years and I am familiar with all aspects of the Reckitt & Colman operations in Pennsylvania. I am the proper person to support this application.

3. GENERAL DESCRIPTION OF SUPPORTING PARTY

Reckitt & Colman is a manufacturer of household and food items. The principal product lines of Reckitt & Colman are identified as Durkee, Airwick, French Foods and Boyle Midway. Reckitt & Colman products include Mr. Bubble, Airwick, Magic Mushroom, Crystal Air, Black Flag, Wizard Air Fresheners, Woolite, Three-in-One Oil, charcoal lighters, spices, mustard, sauces and gravies, Dec-a-cake items and hot sauces.

4. FREQUENCY OF INTENDED USE

Reckitt & Colman anticipates tendering five to fifteen truckloads per week to Applicant to points in Pennsylvania. The

**DOCUMENT  
FOLDER**

**DOCKETED**  
APPLICATION DOCKET  
AUG 1 1971  
ENTRY No. *[Signature]*

service is required for truckload deliveries as well as multiple delivery stops in transit. Because we are a high volume shipper we require the carriers to pre-position trailer equipment for loading at our convenience. Our operations are also highly computerized and we handle much of the scheduling of our carriers through the use of electronic data interchange facilities. We require a carrier that is familiar with our methods of operations which can provide sufficient quantities of the equipment to meet our shipping schedules.

5. SPECIFIC OR REPRESENTATIVE ORIGINS OR DESTINATIONS, OR BOTH

Outbound traffic will initially move from Lower Swatara Township, Dauphin County, to other points in Pennsylvania. Representative destinations include Harrisburg and Susquehanna Township, Dauphin County, Philadelphia and Pittsburgh. Our customers include grocery companies throughout Pennsylvania. Any grocery company or grocery warehouse throughout the state is a potential destination. Additional warehouses to which our product is currently shipped include Lancaster, Oaks, Allentown, Wilkes-Barre, Scranton, Forty Fort, Milton, Temple, York, Huntingdon, Altoona, New Stanton, Belle Vernon, Somerset, DuBois, Punxsutawney, Erie, Greencastle and Carlisle. Additional suppliers of merchandizing and packing items will ship their product into our warehouse facility as well as the Reckitt & Colman production sites. Inbound traffic could originate at any point throughout Pennsylvania. Representative inbound origins of recent traffic include Allentown, York, Bristol, DuBois, and the Pittsburgh and Philadelphia areas.

Reckitt & Colman has arranged for new warehouse space in Hampden Township, Cumberland County, to be occupied in approximately two months. Our warehouse locations change from time to time and we are supporting Carlisle Carrier for statewide authority.

6. TYPE OF SERVICE REQUIRED

Reckitt & Colman requires truckload service in clean food grade van trailers. In addition, pallet return service must be provided by the carrier. The carriers' drivers are responsible for case count and also for sorting and segregating products at the customer's facilities. For this reason we require a carrier which is familiar with handling our product and meeting our shipping requirements. Service to our customers is our number one priority and we view the carriers as an extension of Reckitt & Colman's operation. Carlisle Carrier has done an outstanding job in both interstate and intrastate Pennsylvania commerce in the past. Carlisle Carrier previously served Reckitt & Colman from its facilities in Hampden Township, Cumberland County, and is currently serving us under a Temporary Authority from this Commission.

7. SIMILAR APPLICATIONS SUPPORTED

Reckitt & Colman, Inc. also supported the Emergency Temporary, Temporary Authority and Permanent Authority applications of Gabler Trucking, Inc. Our traffic volumes are such that two carriers are required.

8. ANY OTHER INFORMATION DEEMED PERTINENT

Approval of this Application would benefit Reckitt & Colman.

VERIFICATION OF STATEMENT

The undersigned deposes and says that she is the person who gave the Statement for the above-captioned application and that she is authorized to and does make this verification and that the facts set forth therein are true and correct to the best of her knowledge, information and belief.

The undersigned understands that false statements herein are made subject to the penalties of 18 C.S. §4904 relating to unsworn falsification to authorities.

Dated: August 4, 1993

  
\_\_\_\_\_  
Karen Petermann



COMMONWEALTH OF PENNSYLVANIA  
PENNSYLVANIA PUBLIC UTILITY COMMISSION  
P.O. BOX 3265, HARRISBURG, PA 17105-3265

August 12, 1993

IN REPLY PLEASE  
REFER TO OUR FILE

DAVID H RADCLIFF  
ATTORNEY AT LAW  
2216 WALNUT STREET  
HARRISBURG PA 17103

In re: A-00109478, F. 1, Am-G - Application of Carlisle  
Carrier Corp.

Dear Mr. Radcliff:

We have received the verified statements filed in the above  
referenced proceeding.

The record will be reviewed and will be put before the Commission  
for its decision. You will be notified of the Commission's action.

Very truly yours,

By Tim Zeigler  
For Peter S. Marzolf, Supervisor  
Technical Review Section  
Bureau of Transportation

TZ:rs

DOCUMENT  
FOLDER

DOCKETED  
APP'D IN DOCKET  
AUG 18 1993  
ENTRY No. *lg*