A - 2015 - 249785 Version Revised 06/02/15

## BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Applic	ation of Naver Energy NTUC, d/b/a N/A, for approval to offer, render,
furnish	n, or supply electricity or electric generation services as a(n) <u>[as specified in item #4b below]</u> to the public in symmonwealth of Pennsylvania (Pennsylvania).  Supplied of electricity
	To the Pennsylvania Public Utility Commission:
	1. <u>IDENTIFICATION AND CONTACT INFORMATION</u> Phase see Exhibit # 1 for 1 a-e
a.	IDENTITY OF THE APPLICANT: Provide name (including any fictilious name or d/b/a), primary address, web address, and telephone number of Applicant:
b.	PENNSYLVANIA ADDRESS / REGISTERED AGENT: If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.
C,	REGULATORY CONTACT: Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.
d.	ATTORNEY: Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.
θ,	CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: Provide the name, title, address, telephone number, FAX number, and e-mail OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED) responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Electric Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed EGSs.

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## 2. BUSINESS ENTITY FILINGS AND REGISTRATION

a,	FICTITIOUS NAME: (Select appropriate statement and provide supporting documentation as listed.)
	The Applicant will be using a fictitious name or doing business as ("d/b/a")
	Provide a copy of the Applicant's filing with Pennsylvania's Department of State pursuant to 54 Pa. C.S. §311, Form PA-953.
	Or  The Applicant will not be using a fictitious name.
b,	BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS: (Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)
	The Applicant is a sole proprietor.
	<ul> <li>If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa.</li> <li>C.S. §4124 relating to Department of State filing requirements.</li> </ul>
	Or The Assistance of
	The Applicant is a:  domestic general partnership (*) domestic limited partnership (15 Pa. C.S. §8511) foreign general or limited partnership (15 Pa. C.S. §4124) domestic limited liability partnership (15 Pa. C.S. §8201) foreign limited liability general partnership (15 Pa. C.S. §8211) foreign limited liability limited partnership (15 Pa. C.S. §8211)
	<ul> <li>Provide proof of compliance with appropriate Department of State filling requirements as indicated above.</li> </ul>
	<ul> <li>Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.</li> </ul>
	<ul> <li>Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.</li> </ul>
	<ul> <li>* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.</li> </ul>

or

	The Applicant is a:						
	domestic corporation (15 Pa. C.S. §1308) foreign corporation (15 Pa. C.S. §4124) domestic limited liability company (15 Pa. C.S. §8913) foreign limited liability company (15 Pa. C.S. §8981) Other (Describe):						
٠	- Provide proof of compliance with appropriate Department of State filing requirements as indic above. Exhibit ≠2	ated					
	- Provide the state in which the business is incorporated/organized/formed and provide a copy the Applicant's charter documentation. Exhibit # 3	of					
	- Give name and address of officers. Exhibit #1 Qb						

## 3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

a. AFFILIATES: Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

No affiliates

b. PREDECESSORS: Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

No preducessors

## 4. OPERATIONS

a. APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement) **Definitions** Supplier - an entity that sells electricity to end-use customers utilizing the jurisdictional transmission and distribution facilities of an EDC. Aggregator - an entity that purchases electric energy and takes title to electric energy as an intermediary for sale to retail customers. Broker/Marketer - an entity that acts as an intermediary in the sale and purchase of electric energy but does not take title to electric energy. The Applicant is presently doing business in Pennsylvania as a municipal electric corporation electric cooperative local gas distribution company provider of electric generation, transmission or distribution services broker/marketer engaged in the business of supplying electricity services Other; Identify the nature of service being rendered. or The Applicant is not presently doing business in Pennsylvania. b. APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a (may check multiple): Generator of electricity Supplier of electricity Aggregator engaged in the business of supplying electricity Broker/Marketer engaged in the business of supplying electricity services Check here to verify that your organization will not be taking title to the electricity nor will you be making payments for customers.

Electric Cooperative and supplier of electric power

Other (Describe):

c.	PROPOSED SERVICES: Describe in detail the electric services or the electric generation services which the Applicant proposes to offer. Exhibit #1 9C
d.	PROPOSED SERVICE AREA: Check the box of each Electric Distribution Company for which the Applicant proposes to provide service.    Citizens' Electric
	CUSTOMERS: Applicant proposes to provide services to:  Residential Customers Small Commercial Customers - (25 kW and Under) Residential and Small Commercial as Mixed Meter ONLY (CANNOT BE TAKEN WITH RESIDENTIAL AND/OR SMALL COMMERCIAL ABOVE) Large Commercial Customers - (Over 25 kW) Industrial Customers Governmental Customers All of above (Except Mixed Meter) Other (Describe):
f.	START DATE: Provide the approximate date the Applicant proposes to actively market within the Commonwealth.  Pending Ouc approval

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## 5. COMPLIANCE

a. CRIMINAL/CIVIL PROCEEDINGS: State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such:

Applicant has not been involved in any proceedings

b. SUMMARY: If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

c. CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Altorney General. If the Applicant has no actions or complaints to list, explicitly state such.

Exhibit #150

d. SUMMARY: If applicable; provide a statement as to the resolution or present status of any actions listed above. Fight # 15d

## 6. PROOF OF SERVICE

(Example Certificate of Service is attached at Appendix C)

## See attached appendix C

a. STATUTORY AGENCIES: Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 1102 300 North Second Street Harrisburg, PA 17101 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

b. EDCs: Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Electric Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each EDC is as follows.

Pike County Light & Power Company: Director of Customer Energy Services Orange and Rockland Company 390 West Route 59 Spring Valley, NY 10977-5300

West Penn: Legal Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689

Duquesne Light: Regulatory Affairs Duquesne Light Company 411 Seventh Street, MD 16-4 Pittsburgh, PA 15219 PECO: Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

P.P.L:
Legal Department
Attn: Paul Russell
PPL
Two North Ninth Street
Allentown, PA 18108-1179

Met-Ed, Penelec, and Penn Power: Legal Department First Energy 2800 Pottsville Pike Reading PA, 19612

Citizens' Electric Company: Citizens' Electric Company Attn: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837 UGI: UGI Utilities, Inc. Attn: Rates Dept. – Cholce Coordinator 2525 N. 12th Street, Suite 360 Post Office Box 12677 Reading, Pa 19612-2677

Wellsboro Electric Company: Wellsboro Electric Company Attn: EGS Coordination 33 Austin Street P. O. Box 138 Wellsboro, PA 16901

## 7. FINANCIAL FITNESS

See Exhibit #6

a.	BONDING: In accordance with 66 Pa. C.S. Section 2809(c)(1)(i), the Applicant is required to file a bond o
	other instrument to ensure its financial responsibilities and obligations as an EGS. Therefore, the Applican
	ls
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- Furnishing the ORIGINAL of an initial bond, letter of credit or proof of bonding to the Commission-in-the amount of \$250,000.

  Furnishing the ORIGINAL of another initial security for Commission approval, to ensure financial responsibility.

  Filing for a modification to the \$250,000 requirement and furnishing the ORIGINAL of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$10,000. Applicant is required to provide information supporting an amount less than \$250,000. Such supporting information must include indication that the Applicant will not take title to electricity and will not pay electricity bills on behalf of its customers. Further details for modification may be described as well.
  - At the conclusion of Applicant's first year of operation it is the intention of the Commission to tie security bonds to a percentage of Applicant's gross receipts resulting from the sale of generated electricity consumed in Pennsylvania. The amount of the security bond will be reviewed and adjusted on an annual basis.
  - Example version of a bond and letter of credit are attached at.Appendix.D.&.E, Applicant's security must follow language from these examples.
  - Any deviation from these examples must be identified in the application and may not be acceptable to the Commission.

- b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS: Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
  - Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
  - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)
  - Applicant's accounting statements, including balance sheet and income statements for the past two years.
  - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
  - A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
  - Audited financial statements exhibiting accounts over a minimum two year period.
  - Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.
- c. SUPPLIER FUNDING METHOD: If Applicant is operating as anything other than <u>Broker/Marketer only</u>, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.
- d. BROKER PAYMENT STRUCTURE: If applicant is a broker/marketer, explain how your organization will be collecting your fees.

- e. ACCOUNTING RECORDS CUSTODIAN: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

  Figure 17:
- f. TAXATION: Complete the TAX CERTIFICATION STATEMENT attached as Appendix F to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

Happinchix F at lacked 9
We have contacted NJ for information on your request for a sales tax license #.We were informed that NJ does not issue anything other than the EIN number to set up a company. They said this is specific to Pennsylvania.

## 8. TECHNICAL FITNESS:

a. EXPERIENCE, PLAN, STRUCTURE: such information may include: Exhibit &a # 1-80

To ensure that the present quality and availability of service provided by electric utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

			Applicant's previous experience in the electricity industry.
	•	-	Summary and proof of licenses as a supplier of electric services in other states or jurisdictions.
		*** <b>*</b>	Type of customers and number of customers Applicant currently serves in other jurisdictions.
	٠	_	Staffing structure and numbers as well as employee training commitments.
		-	Business plans for operations within the Commonwealth.
		-	Documentation of membership in PJM, ECAR, MAAC, other regional reliability councils, or any other membership or certification that is deemed appropriate to justify competency to operate as an EGS within the Commonwealth.
		-	Any other information appropriate to ensure the technical capabilities of the Applicant.
		•	
b.	-	Inte Ext Affi Ext ind	D MARKETING METHOD (check all that apply)  ernal – Applicant will use its own internal resources/employees for marketing ernal EGS – Applicant will contract with a PUC LICENSED EGS broker/marketer ilate – Applicant will use a NON-EGS affiliate marketing company and or individuals. ernal Third-Party – Applicant will contract with a NON-EGS third party marketing company and or ividuals her (Describe):
Ç,	DOOR	то	DOOR SALES: Will the Applicant be implementing door to door sales activities?
		Yes No	<b>;</b>
		If ye	es, will the Applicant be using verification procedures?
		Yes No	
			es, describe the Applicant's verification procedures.

d.	ethical	SIGHT OF MARKETING: Explain all methods Applicant will use to ensure all marketing is performed in an manner, for both employees and subcontractors.
е.	respon work e	ERS: Identify Applicant's chief officers, and include the professional resumes for any officers directly sible for operations. All resumes should include date ranges and job descriptions containing actual experience.
f.	FERC	FILING: Applicant has:
•	Ø	Filed an Application with the Federal Energy Regulatory Commission to be a Power Marketer.
	<b>-</b>	Received approval from FERC to be a Power Marketer at Docket or Case Number
	<u> </u>	Not applicable

## 9. <u>DISCLOSURE STATEMENT:</u>

Disclosure Statements: If proposing to serve Residential and/or Small Commercial (under 25 kW) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix G to this Application.

Electricity should be priced in clearly stated terms to the extent possible. Common definitions should be
used. All consumer contracts or sales agreements should be written in plain language with any exclusions,
exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated.
 Penalties and procedures for ending contracts should be clearly communicated.

Not applicable for an applicant applying for a license exclusively as a broker/marketer.

See Appendix G

Nok in Exhibit #1

## 10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

- a. PJM LOAD SERVING ENTITY REQUIREMENT: As a prospective EGS, the applicant understands that those EGSs which provide retail electric supply service (i.e. takes title to electricity) must provide either:
  - proof of registration as a PJM Load Serving Entity (LSE), or Exhibit # 5
  - proof of a contractual arrangement with a registered PJM LSE that facilitates the retail electricity services of the EGS.

The Applicant understands that compliance with this requirement must be filed within 120 days of the Applicant receiving a license. As well, the Applicant understands that compliance with this requirement may be filed with this instant application.

(Select only one of the following)

	AGREED - Applicant has included compliance with this requirement in the instant application, labeled in correspondence with this section (10).
	AGREED - Applicant will provide compliance with this requirement within 120 days of receiving its license
. 🛄	ACKNOWLEDGED - Applicant is not proposing to provide retail electric supply service at this time, and therefore is not presently obligated to provide such information

b. STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 54.43, as well as any future amendments.

- c. REPORTING REQUIREMENTS: Applicant agrees to provide the following information to the Commission or the Department of Revenue, as appropriate:
  - Retail Electricity. Choice Activity Reports: The regulations at 52 Pa. Code §§ 54.201--54.204 require that all active EGSs report sales activity information. An EGS will file an annual report reporting for customer groups defined by annual usage. Reports must be filed using the appropriate report form that may be obtained from the PUC's Secretary's Bureau or the forms officer, or may be down-loaded from the PUC's internet web site.
  - Reports of Gross Receipts: Applicant shall report its Pennsylvania intrastate gross receipts to the Commission on a quarterly and year to date basis no later than 30 days following the end of the quarter.
  - The Treasurer or other appropriate officer of Applicant shall transmit to the Department of Revenue by March 15, an annual report, and under oath or affirmation, of the amount of gross receipts received by Applicant during the prior calendar year.
  - Net Metering Reports: Applicant shall be responsible to report any Net Metering per the Standards on <a href="http://www.puc.pa.gov/consumer-info/electricity/alternative-energy.aspx">http://www.puc.pa.gov/consumer-info/electricity/alternative-energy.aspx</a>. Scroll down to the Net Metering Standards Section.
  - Applicant shall report to the Commission the percentages of total electricity supplied by each fuel source on an annual basis per 52 Pa. Code § 54.39(d).
  - Applicant will be required to meet periodic reporting requirements as may be issued by the Commission to fulfill the Commission's duty under Chapter 28 pertaining to reliability and to inform the Governor and Legislature of the progress of the transition to a fully competitive electric market.

AGREED

d.	is required to	DF LICENSE: The Applicant understands that if it plans to transfer its license to another entity, request authority from the Commission for permission prior to transferring the license. See 6 on 2809(D). Transferee will be required to file the appropriate licensing application.
		AGREED
e.	ASSESSME of recovery of 2002).	T: The Commission does not <u>presently</u> assess Electric Generation Suppliers for the purposer regulatory expenses; see <i>PPL Energyplus, LLC v. Commonwealth, 800 A.2d 360 (Pa. Cmwith</i>
	Ø	ACKNOWLEDGED
f.	FURTHER (substantial classes 52 Pa. C	EVELOPMENTS: Applicant is under a continuing obligation to amend its application is anges occur to the information upon which the Commission relied in approving the original filing de § 54.34.
		AGREED
g.	for denvina	ON: The Applicant understands that the making of false statement(s) herein may be grounds no Application or, if later discovered, for revoking any authority granted pursuant to the his Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in
		AGREED
h.	application or Commonwea	N OF CHANGE: If your answer to any of these items changes during the pendency of your if the information relative to any item herein changes while you are operating within the nof Pennsylvania, you are under a duly to so inform the Commission, within twenty (20) days, lics of any changes which have a significant impact on the conduct of business in Pennsylvania. de § 54.34.
•		AGREED
í.		OPERATIONS: Applicant is also required to officially notify the Commission if it plans to cease in Pennsylvania, 90 days prior to ceasing operations.
	Æ)	AGREED
j.		a Interchange: The Applicant acknowledges the Electronic Data Interchange (EDI) nd the relevant contacts for each EDC, as listed at Appendix J.
		AGREED
k.	FEE: The Ap	licant has enclosed or paid the required filing fee by CERTIFIED CHECK OR MONEY amount of \$350.00 payable to the Commonwealth of Pennsylvania.

Ø

**PAYMENT ENCLOSED** 

#### 11. **AFFIDAVITS**

- a. APPLICATION AFFIDAVIT: Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavlt can be found at Appendix A .- Attached
- b. OPERATIONS AFFIDAVIT: Provide an officially notarized affidavit stating that you will adhere to the reliability protocols of the North American Electric Reliability Council, the appropriate regional reliability council(s), and the Commission, and that you agree to comply with the operational requirements of the control area(s) within which you provide retail service. An example copy of this Affidavit can be found at Appendix B. - Attacked

#### 12. NEWSPAPER PUBLICATIONS

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. Below is a list of newspapers which cover the publication requirements for Electric Generation Suppliers looking to do business in Pennsylvania.

The newspapers in which proof of publication is required is dependent on the service territories the applicant is proposing to serve. The chart below dictates which newspapers are necessary for each EDC. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

Please file with the Commission the Certification of Publication, along with a photostatic copy of the notice to complete the notice requirements.

Proof of newspaper publications must be filed with the initial application. Applicants do not need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

	Erle Times- News	Harrisburg Patriot- News	Philadelphia Daily News	Pittsburgh Post- Gazette	Scranton Times- Tribune	Williamsport Sun-Gazette	Johnstown Tribune- Democrat
Citizens' Electric						X	
Duquesne		,		Х			
Met Ed		Х	X		Х		
PECO			Х				
Penelec	Х	X			Χ	Х	.X
Penn Power	X			Х			
Pike					Х		
PPL		X	Х		Х	X	· · · · · · · · · · · · · · · · · · ·
VGI ·			-		X		
Wellsboro						Х	<del>- · · · · · · · · · · · · · · · · · · ·</del>
West Penn		X		Х		Х	Х
Entire	<del> </del>					<u> </u>	
Commonwealth	x	X	Х	Х	Х	x	Х

## 13. SIGNATURE

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PA PUBLIC UTILITY	COMMISSION
SECRETARY'S	RUREAU

Applicant: <u>Manuer Energy Not U.C.</u>

By: <u>lavie Popack</u>

Title: <u>CEO</u>

## 14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections are complete.

Applicant: MPawer Enray NT (LC

0	Signature	
V.	Filing Fee	
	Application Affidavit	] se
~	Operations Affidavit	PUC Sécretary's Bureau Use
s-	Proof of Publication	
	Bond or Letter of Credit	C Sécre
~	Tax Certification Statement	3
	Commonwealth Department of State  Verification	
	Certificate of Service	
		Filing Fee  Application Affidavit  Operations Affidavit  Proof of Publication  Bond or Letter of Credit  Tax Certification Statement  Commonwealth Department of State Verification

15

## Appendix A

## **APPLICATION AFFIDAVIT**

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(Commonwealth/State) of		<u>.</u> :	!	PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU
		;	SS.	OZGRETANY O DONEAG
County of lungs	_	;		
Laure Popack , Affiant,	being duly (sworn/affirn	ned] accor	ding to law, o	deposes and says that:
[He/she is the <i>0E0</i>	(Office of Afflant) of	HPOWEL B	nugy NT	(Name of Applicant);]
That the Applicant herein demonstrating its technical and financial fit 2809 (B).  That the Applicant herein demonstrating its technical and financial fit 2809 (B).  That the Applicant herein demonstrating and provided supporting documents that the Applicant herein demonstration and that the Applicant herein demonstration and that the Applicant herein demonstration are true and concepts and Applicant to be able to prove the description and the facts above set forth are true and concepts and Applicant to be able to prove the description and the facts above the facts above the description and the facts above the facts above the facts above the facts able to prove the facts and applicant to be able to prove the facts and facts are true and concepts and applicant to be able to prove the facts and facts are true and concepts are true and conce	has the burden of press to be licensed as an analyst and has answered the entation as required.  Would acknowledges that contained in supporting decontained in supporting or acknowledges that indicontained in supporting to the best of his/he	producing in electric ger questions of it is under locuments. it is under a g document knowledge	nformation an neration suppli n the applicati a duty to upd duty to suppli s as requested	ion correctly, truthfully, and ate information provided in ement information provided by the Commission.
Sworn and subscribed before me this	Signature of official ad	Vitt	20 <u>_/5</u> .	

WICHLER FAYETTE
Hotary Public - State of New York
NO. 01FA6302814
Oualified in Kings County
My Commission Expires May 5, 2018

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## Appendix B

DEC 2 2 2015

## **OPERATIONS AFFIDAVIT**

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

[Commonwealth/State] of	<del>9</del> :
	; ss.
County of <u>lings</u> -	<u> </u>
Lauic Papaca. , Aff deposes and says that:	flant, being duly [sworn/affirmed] according to law,
[He/she is the <u>CEO</u> (Name of Applicant);]	(Office of Affiant) of Heswir Energy Not UC
(That he/she is authorized to and o	does make this affidavit for said Applicant;}
Pennsylvania, Title 66 of the Pennsylregulations including Emergency Orders situations that may unexpectedly develop That Hour Enroy WILL. the Attechnical, managerial, and financial f	the Applicant herein, acknowledges that [Applicant] may have consistent with the Public Utility Code of the Commonwealth of vania Consolidated Statutes; or with other applicable statutes or which may be issued verbally or in writing during any emergency from time to time in the course of doing business in Pennsylvania.  Applicant herein, asserts that [he/she/it] possesses the requisite itness to render electric service within the Commonwealth of
Pennsylvania and that the Applicant will a line decisions of the Pennsylvania Public line line is a line in the Pennsylvania Public line in the Pennsylvania Public line is a line in the Pennsylvania Public line in the Pennsylv	abide by all applicable federal and state laws and regulations and by Utility Commission.
and in the past has paid, the full amount (P.L. 6, No. 2), known as the Tax Refor Applicant acknowledges that failure to pa Chapter 28, shall be cause for the Co acknowledges that it shall report to the ultimate consumption, for the previous ye	nt herein, certifies to the Commission that it is subject to, will pay, to of taxes imposed by Articles II and XI of the Act of March 4, 1971 m Act of 1971 and any tax imposed by Chapter 28 of Title 66. The ay such taxes or otherwise comply with the taxation requirements of ommission to revoke the license of the Applicant. The Applicant Commission Its Jurisdictional Gross Receipts and power sales for ear or as otherwise required by the Commission. The Applicant also C.S. §506 (relating to the inspection of facilities and records).

As provided by 66 Pa. C.S. §2810 (C)(6)(iv), Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the Information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

## Appendix B (Continued)

That <u>UPower Friend NT UC</u>, the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506, §2807 (C), §2807(D)(2), §2809(B) and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Bureau of Public Liaison or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.

Signature of Affiant

Sworn and subscribed before me this \_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_\_, 20\_15\_.

Signature of official administering oath

My commission expires  $\frac{\partial S}{\partial S} = \frac{\partial S}$ 

WICHLER FAYETTE
Rofary Public - State of New York
NO. 01FA6302814
Qualified in Kings County
My Commission Expires May 5, 2018

# RECEIVED

## Appendix G

# Sample Disclosure Statement Format for Electric Generation Suppliers

DEC 22 2015

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

This is an agreement for electric generation service, between (EGS name) and (customer's name and address).

## Background

We at (EGS name) are licensed by the Pennsylvania Public Utility Commission to offer and supply electric generation services in Pennsylvania.

Our PUC license number is A-XXXX-XXXXXXX.

We set the generation prices and charges that you pay. The Public Utility Commission regulates distribution prices and services. The Federal Energy Regulatory Commission regulates transmission prices and services.

Include one of the two following options:

You will receive a single bill from (billing agent name) that will contain (Electric Distribution Company name) charges and (EGS name) charges.

You will receive a separate bill from (EGS name) for generation charges and a separate bill from (distribution utility name) for its charges.

Right of Rescission - You may cancel this agreement at any time before midnight of the third business day after receiving this disclosure. You can contact us by phone, in writing or electronically (if available) to cancel this agreement. See Section 9 for how to contact us.

## Definitions

Generation Charge - Charge for production of electricity.

Transmission Charge - Charge for moving high voltage electricity from a generation facility to the distribution lines of an electric distribution company.

Nonbasic Charges - Deline each nonbasic service being offered.

## Terms of Service

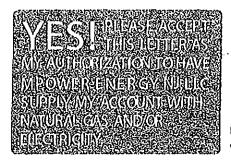
1. (a) Basic Service Prices - Itemize Basic Services you are billing for and their prices.

Appendix G



# RESIDENTIAL ENROLLMENT FORM

Customers may elect a variable rate structure determined monthly based on market pricing, or an all-inclusive fixed rate



NJ Mailing Address: 37 Main Street Sparta, NJ 07871 P 877-286-7693 www.MPowerEnergy.com

1.1

ACCOUNT HOLDER  I COMPLETED THE THIRD PARTY VERIFICATION PROCESS OYES ONO	option for the tivelva month period commencing from tide of 1st service by MPower Energy NJ. Fixed lates are Unit time offers and subject to eligibility requirements. Saving
ACCOUNT HOLDER'S NAME:	adverfised and presented to customers are estimates base upon historical usage of average customers, Actual savin- are based on customer's actual usage and may vary from ar estimate proyided.
ACCOUNT HOLDER'S PHONE:	
IF YOU ARE NOT THE ACCOUNT HOLDER	12 MONTH FIXED RATES Flociality 9.9 c
relationship to make on account:	Natural Gas
SIGNEE NAME:	Prower Energy NA, LLC is licensed by the Roard of Public Utilities to sell electricity and natural gas in the state of New Jerrey under license as ESL-0143 and GSL-0129
PHONE:	CUSTOMER INSCLOSURE STATEMENT:
EMAIL ADDRESS:	Your signature on this form constitutes consent for MPower Energy NJ to obtain account information from the utility and to enroll the abovelisted account(s) for the hipower Energy
SIGNATURE: EFFECTIVE DATE:	H) services selected above.
	CONTRACT LENGTH AND PRICING:
	Vailable piking • Month to month charged at per unit marke rate. Fixed agreement • 12 months charged at per unit piki selected above.
ACCOUNTS TO BE ENROLLED	CAXCEDATION POLICY
ELECTRIC ACCOUNT (20 DIGIT CUSTOMER NUMBER):	Variable - May be cancelled without penalty at anytime
OFIXED OVARIABLE	Fixed - No penalty if cancelled within 14 business days o date on enrollment form. After that, an early termination for of \$12 per month remaining in contract, per meter, applied if cancelled before the end of contract, which is one
NATURAL GAS ACCOUNT (20 DIGIT CUSTOMER NUMBER):	year from service start date. To cancel, email us a savepmpowerenergy.com or call 1877-286-7693.
	COMBACT RENTAND
OFIXED OVARIABLE	After Initial contract term, unless otherwise agreed to, service renews month to month unless terminated by either party, or unless a new contract is requested.
SERVICE ADDRESS:	والمعارضين والمعارض و
CITY: STATE: ZIP:	AGENT SIGNATURE:
	VERIFICATION CONFIRMATION:

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Appendix I

DEC. 2 2 2015

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

# PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of MPower Energy NJ LLC For Approval To Offer, Render, or Furnish Services as a Supplier, Aggregator, and Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services, To The Public In The Commonwealth Of Pennsylvania.

MPower Energy NJ LLC will be filing an application with the Pennsylvania

Public Utility Commission ("PUC") for a license to provide natural gas supply services as (I) a supplier of natural gas, and (2) a broker/marketer engaged in the business of providing natural gas services. MPower Energy NJ LLC will also be filing an application with the PUC for a license to supply electricity or electric generation services as (I) a generator and supplier of electric power, (2) a broker/marketer engaged in the business of supplying electricity, and (3) an aggregator engaged in the business of supplying electricity. MPower Energy NJ LLC proposes to sell electricity, natural gas, and related services in PECO and PPL territories under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of MPower Energy NJ LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to MPower Energy NJ LLC 's attorney at the address listed below.

By and through Counsel:

Carmelo Grimaldi, Esq.
Meltær, Lippe, Goldstein &
Breitstone, LLP
190 Willis Avenue
Mineola, NY 11501
Direct Dial (516) 470-0121
Facsimile (516) 237-2893

## UPDATED 1/22/15 TO INCLUDE ENTIRE COMMONWEALTH

## PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of MPower Energy NILLC For Approval To Offer, Render, or Furnish Services as a Supplier, Aggregator, and Marketer/Broker Engaged in The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services, To The Public in The Commonwealth Of Pennsylvania.

MPower Energy NJ LLC will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as (1) a supplier of natural gas, and (2) a broker/marketer engaged in the business of providing natural gas services. MPower Energy NJ LLC will also be filing an application with the PUC for a license to supply electricity or electric generation services as (1) a generator and supplier of electric power, (2) a broker/marketer engaged in the business of supplying electricity, and (3) an aggregator engaged in the business of supplying electricity. MPower Energy NJ LLC proposes to sell electricity, natural gas, and related services throughout the entire Commonwealth of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of MPower Bnergy NJ LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to MPower Energy NJ LLC 's altorney at the address listed below.

By and through Counsel:
Carmelo Grimaldi, Esq.
Melizer, Lippe, Goldstein & Brelisione, LLP
190 Willis Avenue
Mineola, NY 11501
Direct Dial (516) 470-0121
Facsimile (516) 237-2893

# RECEIVED

Exhibit #2

DEC 22 2015

Rrint Form

# PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Departments of State and Reve	inue	BUREAU USE ONI Dept. of State Entity	#		
One (1) required	•	Dept. of Rev. Box # _	<u>.</u>		
		Filing Period	Date	345	
		SIC/NAICS	Repo	rt Code	
Theck proper box:	· L				
business stock business stock business non-stock professional nonprofit stock nonprofit non-stock statutory close management cooperative insurance benefit timited liability com restricted profession limited liability com business trust	pany al		ibility compa professional ibility compa rust		
2 Dutlin Manual					·
Entity Name:     MPower Energy NJ LLC     Individual name and mailing		lai tax renorts.			
MPower Energy NJ LLC  2. Individual name and mailing	g address responsible for init	·	NY	11210	
MPower Energy NJ LLC	g address responsible for init 24 Hillel Place Number and street	Brooklyn	NY State	11210 Zlp	
2. Individual name and mailing Lavie Popack Name  3. Description of business active Energy Supply  4. Specified effective date, if an	g address responsible for init  24 Hillel Place Number and street  vity:  5. Eli	Brooklyn City	State	Zip	
2. Individual name and mailing Lavie Popack Name  3. Description of business active Energy Supply  4. Specified effective date, if an upon filling	g address responsible for init  24 Hillel Place Number and street  vity:  5. Eli	Brooklyn Cliy	State	Zip	

## DSCB:15-4124/6124-2

7 Check one of the following:
X. Business Corporation: The corporation is a corporation incorporated for a purpose or purposes involving pecuniary profit, incidental or otherwise.
Nonprofit Corporation: The corporation is a corporation incorporated for a purpose or purposes not involving pecuniary profit, incidental or otherwise.
8 Business corporations only. Check any applicable statements:
This corporation is a statutory close corporation.  This corporation is a management corporation.  This corporation is a professional corporation.  This corporation is an insurance corporation.  This corporation is an insurance corporation.  This corporation is a benefit corporation.
,
IN TESTIMONY WHEREOF, the undersigned corporation has caused this Application for Certificate of Authority to be signed by a duly authorized officer thereof this <u>Rru</u> day of <u>December</u> , 20 <u>14</u> .
MPower Energy NJ LLC Name of Composation
Main of the
Signature
CEO

## **List of Exhibits**

- #1 Written Responses to Application Questions
- #2 Docketing Statement and Certificate of Authority
- #3 Certificate of Formation For NJ
- #4 NJ, MD and NY Proofs of Licenses & Letter of Good Standing in NJ
- #5 PJM Proof of Good Standing
- #6 Financial Packet (Bond included)
- #7 PA Telemarketing License

## Exhibit #1

## 1. IDENTIFICATION AND CONTACT INFORMATION

# RECEIVED

### IDENTITY OF THE APPLICANT

MPower Energy NJ LLC 24 Hillel Place Brooklyn NY 11210 Local Phone: (718) 233-1167 Toll Free Phone: (877) 286-7693 Fax: (718) 307-6472

www.mpowerenergy.com \* save@mpowerenergy.com (general office inbox)

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

DEC 2 2 2015

\*Our website I currently under construction and is regularly updated based on the individual requirements of each territory into which we expand prior to going into service in each respective territory.

#### b. PENSYLVANIA REGISTERED AGENT

Vcorp Services LLC 722 Clay Avenue Scranton, PA 18510 Lackawanna Phone: (845) 425-0077 Fax: (845) 818 -3588

#### REGULATORY CONTACT C.

Yael Dubrovsky Compliance Manager 24 Hillel Place Brooklyn NY 11210 yaeld@mpowerenergy.com Phone: (718) 233-1167 Ext. 206 Fax: (718) 307-6472 Attention: Yael

#### d. **ATTORNEY**

Not using one at the moment

#### e. CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS

Our clients' first point of contact for general complaint resolution is our customer service line. The first person to take calls of that nature is Sorania Catillas-Oberon. Her contact information is:

24 Hillel Place Brooklyn New York 11210 Phone: (877) 286-7693 Ext. 208

Fax: (718) 307-6472 (Attention: Sorania)

soraniaco@mpowerenergy.com

Any complaints which require escalation are addressed by the regulatory contact person listed in 1C (Yael Dubrovsky - Compliance Manager). All questions concerning this application or our customer service policies or compliance regulations should be addressed to her. If an alternate point of contact is needed for questions from any regulatory agency, these may be addressed to Peretz Lezell at extension (718) 233-1167 Ext. 214.

### 2. BUSINESS ENTITY FILINGS AND REGISTRATION

## b. BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS

- 1) Lavie Popack CEO
- 2) Joseph Popack President
- 3) Oren Hashai CFO

All officers may be reached at:

24 Hillel Place Brooklyn NY 11210

## 4. OPERATIONS

### C. PROPOSED SERVICES

MPower Energy NJ LL-C proposes to offer retail electricity supply to residents and businesses in the PA area (Peco, PPL for electric, and Columbia, Philadelphia Gas Works and UGI Utilities for gas) with options for variable-capped, fixed, index and variable rate structure contracts and 6, 12 and 24 month terms.

### d. PROPOSED SERVICE AREA

Although we published for the entire Commonwealth because we were unsure of which territories we would ultimately be moving into at the time of publication we have, in the end, decided only to service PECO, PPL, (electric) Columbia, Philadelphia Gas Works and UGI Utilities (gas). We have not changed our publications and therefore have not sent out the additional proofs of service, but we have updated our application to reflect this decision.

### 5. COMPLIANCE

### C. CUSTOMER/ REGULATORY/ PROSECUTORY ACTIONS:

In New Jersey three complaints have been filed against MPower Energy NJ. In two cases, the customers claimed to have been slammed and we were able to provide sales and TPV recordings to disprove the allegations. In one case, the customer provided his information but changed his mind after completing the TPV. The marketer was aware of this change but failed to inform the enrollment department. He instead submitted the account for enrollment with the complete TPV and the account was therefore approved. All dealings with this marketer were terminated prior to receipt of this complaint due to their failure to abide by our strict code of conduct and sales ethics. Upon receipt of the complaint, MPower Energy NJ promptly dropped the account and credited the customer for any rate differential plus an additional discount of 15%. In New York complaints have been filed with the Public Service Commission of New York, the BBB and the Attorney General. The nature of the complaints varied greatly and included complaints concerning difficulty reaching us due to long wait times on the phone, slamming allegations, requests to be added to our DNC, requests for clarification of charges or confirmation of customer service interactions and complaints about rates. In many cases complaints were filed unnecessarily by customers wishing to avoid phone wait times rather than by customers who first attempted to contact MPower Energy directly to resolve their issues.

### d. SUMMARY

MPower Energy LLC is an accredited BBB business with an A+ rating. In all cases, including those filed with the NJ BPU, the BBB and the NY PSC, MPower Energy was able to resolve the customers' concerns and settle the matter. In all cases related to slamming or billing issues regardless of the results of any consequent investigations, MPower Energy immediately dropped the accounts in question and credited the customers according to the utility's rates for all periods in service with MPower (if there was a difference in the customers favor).

## 7. FINANCIAL FITNESS

e. ACCOUNTING RECORDS CUSTODIAN

Oren Hashai
CFO
24 Hillel Place
Brooklyn NY 11210
(718) 233-1167 Ext 218
(718) 307-6472 Attention: Oren (For sensitive financial information please call or email Oren directly prior to faxing)
orenh@mpowerenergy.com

### 8. TECHNICAL FITNESS

## a. Previous experience in the industry, types and number of customers.

MPower Energy NJ LLC currently operates only in New Jersey. We are also license by the PSC in Maryland but have not begun marketing in the area. We expect to begin operating in Maryland by the beginning of 2016. MPower Energy LLC operates in New York State exclusively. The New Jersey electric license number is ESL-0143 and the gas license number is GSL-0129. Please note that licenses have not been provided for NY or MD since these Commissions do not provide physical licenses. Our initial letters of acceptance have been included in this packet. In New York State MPower Energy LLC currently provides gas services to 23,465 residential customers and 282 commercial customers. Mpower Energy NJ LLC provides gas service to 800 residential customers and electric service to 1200 residential customers. MPower Energy LLC provides electric service to 35,864 commercial customers and 2,610 residential customers.

### Business plans for operation within the Commonwealth

Pending the approval of our application MPower Energy NJ intends to begin marketing in PPL, PECO, Columbia, Philadelphia Gas Works and UGI territories. The service offered will be competitively priced retail electricity and natural gas supply for residential and small and large commercial customers.. We will be offering 12 month capped-variable rates with options for 12 month fixed rate structure contracts, variable month-to-month rate plans. At some point in the future we may introduce Index (Fixed Adder), and Guaranteed Savings contracts. The only rate we will initially be working with is our capped-cariable as reflected in the disclosure statement we have been working with the PUC to amend. If we choose to update our rate offerings in the future we will update the Commission prior to doing so. Also, at MPower Energy's discretion and on a case by case basis, shorter or longer term contracts (no longer than 36 months) may be negotiated with commercial clients.

In other states MPower Energy NJ representatives market both by door-to-door and telemarketing. Additionally, our customers are able to explore their options and enroll through our website (our website is currently under construction and will be submitted for review by the Commission upon completion) though we do not currently actively advertise online. In Pennsylvania, our agents will begin with door-to-door sales. We will inform the Commission of plans to begin telemarketing but we have attached our PA telemarketing license in Exhibit #7.

## d. Oversight of Marketing

MPower Energy is constantly striving to improve its operations. The process is ongoing based upon customer feedback, regulatory agency feedback, regulation changes and technology updates. MPower Energy has dedicated careful attention to company branding in recent years in an effort to curb customer misunderstanding and agent misrepresentation. MPower agents go into the field wearing company uniforms bearing the company name and logo prominently. The uniforms include hats, shirts, and jackets. They must be wearing their picture ID's at all times while marketing in the field. They carry company branded pens and binders and all of our documents are clearly branded as well. This leaves no room for customers to confuse MPower Energy with the utilities. Additionally, our agents give customers a bill or rights which clearly states that they are not affiliated with the utility and under no obligation to purchase services. We have in recent years brought a significant amount of our operations in-house in order to have greater control and oversight over our agents' activity and implemented a quality assurance department responsible solely for monitoring all calls. We have improved our record retention systems, terminated agreements with numerous contractors who were not complying with our regulations. Recently we have begun rebuilding our website under the guidance of our legal team.

MPower Energy has allocated significant resources toward the meticulous retention of all recordings of all customer interactions. Additionally Mpower Energy employs Quality Assurance specialists whose sole job it is to spot check as many sales calls as possible. No sale is accepted without a TPV recording and our TPV process is administered by live agents carefully trained to identify any misunderstanding on the customer's part, misinformation by the sales agent or misrepresentation by a minor or person other than the account holder. If at any point the TPV agent identifies any questionable patterns or activity, the agent is instructed to terminate the call and alert MPower Energy as a pre-emptive measure against an illegitimate enrollment. MPower Energy also conducts double verification on any accounts flagged by the TPV agents, in the case that the enrollment was requested by anyone other than the account holder or spouse or in cases where any discrepancy in the information provided might suggest a problem with the enrollment. MPower Agents are rigorously trained according to a strict Code of Conduct and their transactions are closely overseen by supervisors in the call centers or in the field. For our customer's protection our agents are not permitted to collect any personal or financial information other than the account holders name, contact information and LDC account number. MPower Energy NJ LLC records all of its sales calls and spot checks the calls.

Simple complaints are handled at the customer service level. Complaints having to do with slamming, agent misconduct of any kind, DNC violations or unauthorized guarantees made by the agents (or any complaint for which the customer has requested escalated assistance) are escalated to the compliance department. At that point we first reach out to the customer to discuss the issue and ensure that we have a clear understanding of what took place and what is required to resolve the situation. Unless the customer requests otherwise, any account under investigation for compliance violations of any kind is automatically returned to the utility so as not to allow the customer to incur any further charges from MPower Energy. Additionally, customers contesting charges or enrollment are offered a retroactive adjustment of charges, if Mpower charged more than the utility at any point during the customer's time in service by Mpower Energy, Mpower will refund the difference. Termination fees are refunded or waived. Once the charges have been stopped or adjusted, Mpower will pull all available records of interactions with the customer including sales calls, attempted sales calls, paper contracts, customer database notes made by CSRs who assisted them in the past, TPV recordings and knock/call logs. Since steps have already been taken to reduce or eliminate impact of on the customer, at this point the findings of our investigation are mainly used for internal quality control purposes. If the findings reveal any gap in our compliance policies all departments are called upon to take appropriate measures to prevent the issue from recurring. If it is confirmed that an agent willingly and knowingly violated the code of conduct in any way, the agent is terminated. If no proof can be found that the allegations are true the agent's record is noted for future reference. Three complaints of the same or similar nature will be considered proof of misconduct and the agent will be terminated at the time that the third complaint is lodged against him/ her. If the agent represents a contractor with whom we do business their supervisors are made aware of the violation and asked to take steps on their part to curb any possibility of recurrence. Vendors/contractors who employ repeat offenders and who cannot provide satisfactory proof that measures were taken to address the compliance gap are also terminated. Additionally, MPower Energy has a claw-back policy for all commissions paid to contractors which ensures that there are financial repercussions for violations as well.

Once an investigation has been completed and all appropriate disciplinary measures and operational changes implemented, MPower Energy provides a written report of the findings and the course of action

taken in response to the regulatory agency that originally submitted the complaint. Where appropriate, the customer is also given an update.

## f. FERC FILING

Note: This is technically not applicable since we are not wholesalers and are not required to have a Power Marketer License. We are however in the process of obtaining our license. We will update the PUC once it has been approved by FERC.

## 12. NEWSPAPER PUBLICATIONS

Note: The PUC is already in possession of both the originals and a set of copies (since we are filing for both electric and gas licenses). We published a notice based on Appendix I for both EGS and NGS in all 7 publications. As noted above, no additional Proofs of Service have been sent out since we have now limited our planned service territory to the utilities that have already received our Proofs of Service.

Exhibit 22.

# RECEIVED

DEC 2 2 2015

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

· }	plication for Regis (15 Pa.C. Registered Limited Liabi Registered Limited Liabi Limited Parmership (§ 8 Limited Liability Compa	S.) Ilty General Par Ilty Limited Par 582)	tnership (§ 82	211) 111)	
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\$250					
1. The name of the limited liability which it is formed:  His wer Energy AIT U.C.	, ,		·	rship in the Jurisd	lotion in
which it is formed:	liability company/limite Commonwealth is:				
which it is formed:  **Misser Energy AIT LLC**  2. The name under which the limited register and do business in this formed:	liability company/limite Commonwealth is: der the laws of which it y	d liability partn yas organized a	ership/limited	partnership prop	
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which it is formed:  Hiswer Energy MT U.C.  2. The name under which the limited register and do business in this C.  Hiswer Energy MT U.C.  3. The name of the jurisdiction under Jurisdiction: Med Tracy Date  4. The (a) address of its initial regis	liability company/limite Commonwealth is: der the laws of which it verse of Pormation: December 1981	d liability paring	ership/limited	partnership prop	osos to

. Check and complete one of the	following:			•	
X The address of the office required that Jurisdiction is:	uired to be maintained by it	in the jurisdictio	n of its orga	inization by the lav	vs of
37 Hair Street	Saula	Vi	<b>r</b> '	67871	-
Number and street	Clty	State	)	Zlp	
It is not required by the laws of its principal office is:	of its jurisdiction of organiz	ation to maintel	n an office i	iherein and the Add	ress
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. The address of the office at whice capital contribution is:	th is kept a list of the names	and addresses o	f the limited	l partners and their	
24 Will Plan	Baille	NY State	11210		
24 Hillet Alone Number and street	City /	State	Zip	County	
The registered partnership hereb Commonwealth is canceled or v		ecords until lie r	egistration (	to do business in th	6
				F, the undersigned	
•	.   6	ulhorized office	r/member o	tion to be signed by r manager thereof	his. Ihis
•		nulhorized office	r/member o	tion to be signed by r manager thereof	y a duly Ihis
•		nulhorized office <u>14</u> day of <u>74</u>	nuory 20	tion to be signed by r manager thereof	y a duly this: <u>Capace</u>
		nulhorized office <u>14</u> day of <u>74</u>	nuory 20	tion to be signed by manager thereof it.  LLC / Locie of ship/Company	y a duly this:

Rey,

Exhibit #3

12/11/2012 12:47 VCORP

Dec 12 2012 13:30

P. 03

(FAX)845 B18 3588

P.002/002

RECEIVED

CERTIFICATE OF FORMATION

OF

DEC 2 2 2015

DEC 1 1 2012

PA PUBLIC UTILITY COMMISSION

SECRETARY'S BUREAU

Pursuant to the statutes of the State of New Jersey

MPOWER ENERGY NJ LLC

ARTICLE I NAME

The name of the limited liability company is MPOWER ENERGY NJ LLC (the "Company").

ARTICLE IL

The Company shall have perpetual duration unless it is dissolved and its affairs wound up in accordance with the New Jersey Limited Liability Company Law or the Company Operating Agreement.

ARTICLE III
PURPOSES

This Company is formed to engage in any lawful act or activity for which a limited liability company may be organized under the laws of New Jersey.

## ARTICLE IV REGISTERED OFFICE; REGISTERED AGENT

The registered office of the company is located at One University Plaza, Suite 507, Hackensack, New Jersey 07601; its agent is Veorp Services, LLC for service of process.

ARTICLE V ORGANIZER

The name and mailing address of the Organizer is:

Taylor Lolya 25 Robert Pitt Drive, Suite 204 Monsey, New York 10952

IN WITNESS WHEREON, these Articles have been subscribed as of December 11, 2012, by the undersigned, as its Organizer, who affirms that the statements made herein are true under penalties of perjury.

Taylor Lolys, Organizer

2546749 4560314 State of New Jersey

Board of Public Utilities

44 S. Clinton Ave., Suite 350, Trenton, New Jersey 08625

## **HEREBY LICENSES**

**MPower Energy NJ LLC** 

One University Plaza, Suite 507 Hackensack, New Jersey 07601

To conduct business in the State of New Jersey as an

**Electric Power Supplier** 

Kristi Izzo Secretary of the Board License No.

ESL-0143

Effective Date: Expiration Date:

August 21, 2013 August 20, 2014

PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

30



Yael Dubrovsky <yaeldubrovsky@gmail.com>

## FW: MPower Energy NJ, LLC Renewal

1 message

Yael Dubrovsky <yaeld@mpowerenergy.com>
To: Yael <yaeldubrovsky@gmail.com>

Tue, Aug 11, 2015 at 12:11 PM

From: Hunt, Valencia

Sent: Tuesday, August 11, 2015 12:16:16 PM (UTC-05:00) Eastern Time (US & Canada)

To: Yael Dubrovsky Cc: Procopio, Anna

Subject: MPower Energy NJ, LLC Renewal

### Good afternoon Yael:

Per our telephone conversation, we received your renewal application and we apologize for the delay in review. The normal processing time is 60-90 days; however, we're experiencing a huge backlog and it is taking longer than anticipated. Please, rest assure that MPower Energy NJ, LLC's electric power and natural gas licenses are still in effect until the Board acts on them only if the renewal application was received by our office 30 days prior to the expiration date.

Should you have any further questions and/or concerns please feel free to contact me.

Thank you,

Valencia Hunt
New Jersey Board of Public Utilities
Division of Audits/Licensing
44 South Clinton Avenue, 9th Floor
P.O. Box 350
Trenton, New Jersey 08625-0350
(609) 292-0637 (phone)
(609) 292-2620 (fax)
Valencia, Hunt@bpu.state.nj.us<mailto:Valencia, Hunt@bpu.state.nj.us>
www.nj.gov/bpu<http://www.nj.gov/bpu>

winmail.dat	



PJM Interconnection 2750 Monton Bivd. Audubon, PA 18403

Faith K. Datey
Parategel/Convact Administrator
Ph 610.666.8875 | Fax 610.686.8211
lathdatey@ohn.com

July 15, 2014

# RECEIVED

DEC 22 2015

Via Email
Lavie Popack
MPower Energy NJ LLC
1478 President Street
Brooklyn, NY 11213

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Dear Mr. Popack:

MPower Energy NJ LLC was approved for PJM membership on February 21, 2013. MPower Energy NJ LLC is a load serving entity and signed line PJM Reliability Assurance Agreement on February 4, 2013. MPower Energy NJ LLC is currently a member in good standing.

Please feel free to contact me If further information is required.

Very truly yours,

Fallh K. Daley

Paralegal/Contract Administrator

/fkd



BUREAU OF CONSUMER PROTECTION
Harrisburg Office
15th Floor, Strawberry Square
Harrisburg, Pennsylvania 17120
(717) 783-1992
February 18, 2015

MPower Energy NJ, LLC 24 Hillel Place Brooklyn, NY 11210

Ref: Telemarketing Registration - BCP-15-50-000012

Dear Sir/Madam:

Enclosed please find a Pennsylvania Telemarketing Registration Certificate for MPower Energy NJ, LLC. All telemarketing activity conducted in Pennsylvania under this registration must comply with the requirements of Pennsylvania's Telemarketer Registration Act, including the Do Not Call provisions of the law.

If you have any questions regarding this matter, or if our office can be of assistance in the future on a consumer-related matter, please feel free to contact me.

Very truly yours,

Ryan Nelson

Deputy Attorney General

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## TELEMARKETER REGISTRATION CERTIFICATE

Registration Number: BCP-15-50-000012

Registration Expires: Feb. 18, 2017

Name of Registrant:

MPower Energy NJ, LLC

Location:

24 Hillel Place Brooklyn, NY 11210

Mailing Address:

24 Hillel Place Brooklyn, NY 11210

The above individual, partnership, corporation, association or other group is registered under the Pennsylvania Telemarketer Registration Act, Act 147 of 1996. This registration is valid for two (2) years from the date of issuance.

Fraudulently altering, exhibiting or lending of this registration may subject registrant to prosecution and cancellation of this registration.

SIGNATURE OF REGISTRANT

ISSUER

Office of Attorney General Bureau of Consumer Protection 15th Fl., Strawberry Square

Harrisburg, PA 17120

(717) 783-1992

Deputy Attorney General

## SUPPLIER COMPANY CONTACTS

# RECEIVED

Company Name:

2. VPowenieneray NULL Control

Date Submitted:

Airgust 0.2015

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Company d/b/a:

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Company License Number: Pendingarphrovat

	•	<u>M.</u>	First Name	<u>Last Name</u>	Prof. Title	Street	City	State	<u>Zip</u>	Phone	<u>FAX</u>	E-Mail
	EXAMPLE:	Mr.	Robert	Веппен	Мападст	P.O. Box 3265	Harrisburg	PA	17105-3265	(717) 787-5553	(717) 772-1933	bennein@pur_state_pa.us
1	Statutory Agent:	Ms.	Taylor	Lolya	Account Rep	722 Clay Ave	Scranton	PA '	18510	(845) 425-0077	(845 )818-3588	taylor@vcorpservices.com
2	CEO/President:	Mr.	Lavie	Popack	CEO	24 Hillel Place	Brooklyn	ΝΥ	11210	203	(718) 307-6472	lavie@mpowerenergy.com
3	Regulatory Contact:	Ms.	Yael	Dubrovsky	Compliance Manager	24 Hillel Place	Brooklyn	NΥ	11210_	(718) 233-1167 Ext 206	(718) 307-6472	vaeld@mpowerenergy.com
4	<u>Tariff Contact:</u>	Mr.	Oren	Hashai	CFO	24 Hillel Place	Brooklyn	NY	11210	218	(718) 307-6472	orenh@mpowerenergy.com
5	Annual Reports:	Ms.	Yael	Dubrovsky	Compliance Manager	24 Hillel Place	Brooklyn	YИ	11210	(718) 233-1167 Ext 206	(718 )307-6472	yaeld@mpowerenergy.com
6	Assessments:	N/A							<del></del>		<del></del>	
7	PEMA Contact:	N/A										
8	Customer Service:	Ms.	Yael	Dubrovsky	Compliance Manager	24 Hillel Place	Brooklyn	NY	11210	(718) 233-1167 Ext 206	(718) 307-6472	yaeld@mpowerenergv.com
9	Legal Counsel:	N/A					_					
10	Complaints Contact:	Ms.	Yael	Dubrovsky	Compliance Manager	24 Hillel Place	Brooklyn	МА	11210	(718) 233-1167 Ext 206	(718) 307-6472	yaeld@mpowerenergy.com
11	EDI Transactions:	Ms.	Barbara	Goubeaud	Technical Support Analysr	50 Charles Lindbergh Blvd Suite 411	Uniondale	NY	, 11553	(516) 874-8000 Ext 8021	(516) 73 <del>9-</del> 4724	peoubeaud@ecinfosystems.com
12	Electric Phase-In Committee:	N/A	_			<u>.</u>						

# STATE OF NEW YORK DEPARTMENT OF PUBLIC SERVICE THREE EMPIRE STATE PLAZA, ALBANY, NY 12223-1350.

Internet Address: http://www.dps.state.ny.us

PUBLIC SERVICE COMMISSION

GARRY A. BROWN
Chairman
PATRICIA L. ACAMPORA
MAUREEN F. HARRIS
ROBERT E. CURRY JR.
JAMES L. LAROCCA
Commissioners



PETER McGOWAN

General Counsel

JACLYN A. BRILLING Secretary

March 10, 2009

Mr. Lavie Popack President MPower Energy, LLC 720 Central Ave. Woodmere, New York 11598

RE: MPower Energy, LLC

Dear Mr. Popack:

Thank you for submitting your Retail Access Application Package to become an Energy Services Company (ESCO) serving residential and nonresidential natural gas and electric customers in New York State. This letter is to inform you that documentation submitted in your application package has been reviewed by Staff and established to be in compliance with the New York State Public Service Commission's ESCO eligibility requirements that are implemented by codes and regulations found in the Uniform Business Practices, the Home Energy Fair Practices and other applicable regulations.

I am also pleased to notify you that MPower Energy, LLC has successfully met the Commission's EDI Phase I certification requirements for Core and Utility Bill Ready and Utility Rate Ready Transactions effective February 2009. All requirements therefore, for this initial stage of your eligibility determination have been satisfied.

Please be advised that you may now continue with the utility approval stage of the eligibility process by contacting those companies in whose service territories you intend to participate. The utility stage normally consists of a creditworthiness determination, completion of Phase III EDI testing and the execution of any operating or billing service agreements. Please note that each utility's eligibility requirements pertain to only their retail access programs.

Once you have satisfactorily completed the utility eligibility stage, Staff will be notified by the utility of your success. It would be helpful if MPower Energy, LLC notified Staff of the actual production date in the utility service territories you intend to enroll

customers. At that point I will confirm that your final eligibility requirements have been satisfied.

Be advised that to maintain your ESCO eligibility, you must notify Staff of any substantive legal, financial or business related changes to your company as they occur. If your business plan changes and you decide to expand your service offerings by choosing to participate in any of the ESCO referral programs or move into other utility service territories, you must immediately submit the appropriate documentation for Staff review and determination of how it affects your current eligibility.

If you are using vendors to provide ESCO related services (e.g., EDI), the ESCO remains fully responsible for any activities the vendors perform. If you have not already done so, or if you have changed vendors since last reporting them to us, please provide Staff a list with contact information for all vendors that you are now using. Finally, you must submit a statement annually, by January 31<sup>st</sup>, indicating that the information in your original or most recent updated Retail Access Application remains current, or submit a statement identifying revisions. Upon completion of our review of new eligibility information, Staff will then update your eligibility status as necessary.

We will only post your company's contact information on our Website once you have completed the eligibility process and are ready to begin enrolling customers. Please do not hesitate to contact me if you have any further questions or concerns at (518) 486-2432 or Christine Bosy@dps.state.ny.us.

Sincerely,

Christine A. Bosy

Retail Access Section
Office of Industry and
Government Relations

cc: Usher Fogel (via e-mail)

COMMISSIONERS

W. KEVIN HUGHES

HAROLD D. WILLIAMS LAWRENCE BRENNER KELLY SPEAKES-BACKMAN ANNE E. HOSKINS STATE OF MARYLAND



## PUBLIC SERVICE COMMISSION

#6, 5/6/15 AM; ML# 165384 License Reference No.: IR-3484

May 6, 2015

Yael Dubrovsky Compliance Manager MPower Energy NJ, LLC 24 Hillel Place Brooklyn, NY 11210

Dear Mr. Dubrovsky:

On March 20, 2015, MPower Energy NJ, LLC ("Company") filed an Application for License to Supply Natural Gas or Natural Gas Supply Services in Maryland under COMAR 20.54. The Company proposes to provide natural gas supplier broker services in Maryland for residential, commercial and industrial customers as described in the application.

After considering this matter at the May 6, 2015 Administrative Meeting, the Commission granted the Company a license to supply natural gas or natural gas supply services in Maryland (License Reference No. IR-3484). The license granted by the Commission under this Letter Order is limited solely to natural gas supplier services for the customer classes and service territories recommended by Staff. Additionally, the Company is directed to provide marketing and training materials specific to its Maryland operations to the Commission Staff and Office of People's Counsel 30 days prior to commencing operations in Maryland. The Company is also prohibited from marketing in Maryland with the name "MPower" and instead utilize its approved "d/b/a" name with the Maryland Department of Assessments and Taxation. Furthermore, the Company's website shall include a notification on its website of its d/b/a name utilized in Maryland and a disclaimer that MPower Energy is not affiliated with the State of Maryland's EmPOWER Maryland program.

Finally, the Company is reminded that it is under a continuing obligation to notify the Commission within 30 days of any changes to the information upon which the Commission relied in granting this license. A copy of the supplemental or updated information is required to be filed concurrently with the Office of People's Counsel.

By Direction of the Commission,

David J. Collins

Executive Secretary

DJC/st

cc: Phil VanderHeyden, Electricity Division Obi Linton, Director, External Relations COMMISSIONERS

W. KEVIN HUGHES

HAROLD D. WILLIAMS LAWRENCE BRENNER KELLY SPEAKES-BACKMAN ANNE E, HOSKINS

### STATE OF MARYLAND



## PUBLIC SERVICE COMMISSION

#7, 3/11/15 AM; ML#s 158081, 161424 and 163821 License Reference No.: IR-3384

March 11, 2015

Yael Dubrovsky Compliance Manager MPower Energy, LLC 24 Hillel Place Brooklyn, NY 11210

Dear Mr. Dubrovsky:

On August 28, 2014, MPower Energy NJ, LLC ("Company") filed an Application for a License to Supply Electricity or Electric Generation Services in Maryland under COMAR 20.51. The Company proposes to provide electricity supplier services in Maryland for residential, commercial and industrial customers as described in the application. Additional information was filed on December 10, 2014 and February 4, 2015.

After considering this matter at the March 11, 2015 Administrative Meeting, the Commission granted the Company a license to supply electricity or electric generation services in Maryland (License Reference Number IR-3384). The license granted by the Commission under this Letter Order is limited solely to electricity supplier services for all customer classes and service territories applied for and recommended by Staff. Additionally, the Company is directed to provide marketing and training materials specific to its Maryland operations to the Commission Staff and Office of People's Counsel 30 days prior to commencing operations in Maryland. The Company is also prohibited from marketing in Maryland with the name "MPower" and instead utilize it's filed "d/b/a" name with the Maryland Department of Assessments and Taxation, once approved. In addition, the Company shall include a notification on its website of its "d/b/a" name utilized in Maryland. Furthermore, the Company's website shall also include a disclaimer that MPower Energy, LLC is not affiliated with the State of Maryland's EmPOWER Maryland program.

Finally, the Company is reminded that it is under a continuing obligation to notify the Commission within 30 days of any changes to the information upon which the Commission relied in granting this license. A copy of the supplemental or updated information is required to be filed concurrently with the Office of People's Counsel.

By Direction of the Commission,

David J. Colling
Executive Secretary

DJC/st

cc: Phil VanderHeyden, Electricity Division Obi Linton, Director, External Relations

## **Verification for Amendments Made to Electric Application**

I, Lavie Popack, CEO of MPower Energy NJ LLC, hereby state that the facts above set forth are true and correct to the best of my knowledge, information and belief, and that I expect to be able to prove the same at a hearing held in this matter. I understand that the statements herein are made subject to the penalties of 18 Pa. C.S. 4904 (relating to unsworn falsification to authorities).

\_December 17, 2015\_\_\_\_\_

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

## Appendix C

## CERTIFICATE OF SERVICE

On this the \_\_\_\_11th\_\_ day of \_August 2015, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as an Electric Generation Supplier and all NON-CONFIDENTIAL attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom, upon the following:

Office of Consumer Advocate 5th Floor, Forum Place 655 Walnut Street Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 1102 300 North Second Street Harrisburg, PA 17101

Manager of Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

Legal Department Attention: Paul Russel PPL Two North Ninth Street Allentown, PA 18108-1179

Lavié Popack CEO MPower Energy NJ LLC

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