**RHOADS & SINON** ATTORNEYS AT LAW DAVID O. TWADDELL HENRY W. RHOADS CHARLES J. FERRY ROBERT H. LONG, JR.\* 410 NORTH THIRD STREET GERALD K. MORRISON BRADLEY J. GUNNISON\* STANLEY A. SMITH SHEAILL T. MOYER P.O. BOX 1146 JAN P. PADEN JENS H. DAMGAARD\* RICHARD B. WOOD DRAKE D. NICHOLAS HARRISBURG, PA 17108-1146 SELMAN LAWRENCE B. ABRAMS III \* THOMAS A. FRENCH ao TELEPHONE (717) 233-5731 J. BRUCE WALTER DEAN H. OUSINBERRE NOERSHOT JOHN P. MANBECK DONNA M J. CLARK TELECOPIER (717) 232-1459 1980 FRANK J. LEBER LUCY E. KNISELEY R. STEPHEN SHIBLA GLORIA J. DAVIS SUITE 301 CHARLES L SIECK\* SHAUN E. O'TOOLE 299 W. CAMINO GARDENS BLVD. PAUL A. LUNDEEN A-109327 PAUL F. WESSELL BOCA RATON, FL 33432 JACK F. HURLEY, JR. KATHLEEN J. HAYNES TELEPHONE (407) 395-5595 NATHAN H. WATERS, JR. SHAWN D. LOCHINGER TELECOPIER (407) 395-9497 JOHN B. CONSEVAGE DAVID B. DOWLING EVELYN S. HARRIS TIMOTHY M. ANSTINE D1953987901 DAVID F. O'LEARY RICHARD H. FRIEDMAN HENRY G. BARR JESSE R. RUHL FILE NO. ROBERT L. BEALS\*\* ALSO ADMITTED TO THE FLORIDA BAR \*\*ADMITTED TO THE FLORIDA BAR ONLY

Re: Application of VIP Trucking, Inc. - Transfer from H. A. Hartman & Son, Inc.

May 3, 1990

Jerry Rich, Secretary Pennsylvania Public Utility Commission P.O. Box 3265 Harrisburg, PA 17120

Dear Secretary Rich:

Enclosed you will please find the Application of VIP Trucking, Inc. for approval of the transfer of all of the operating authority of H. A. Hartman & Son, Inc., together with a check in the amount of \$350 made payable to the Commission.

Very truly yours,

RHOADS & SINON

By: uce

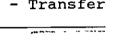


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Enclosure

cc: VIP Trucking, Inc. H. A. Hartman & Son, Inc.



RECEIVED

MAY 7 1990

SECRETARY'S OFFICE Public Utility Commission

	APPLICATION FOR APPROV		
	ERCISE OF COMMON OR CON		
BEEOR	E THE PENNSYLVANIA PUBL		39(
		- SECRETARY'S	٥F
	<i>.</i> .	Public Using Can	1441
Application of <u>VIP, 1</u> (Applic	ant/Transferee-Buyer)	از . •	-
for approval of the transf	er and to exercise the right	PUC USE ONLY	
as a common	carrier, described at Docket	Docket No. <u>/09327</u>	
(common-contract)		Folder No.	
No. <u>67519</u> , Fo	older No, issued to		
H. A. Hartman &			1
	or-Seller)	TK-700 286	
for transportation of <u>p</u>	property	•	
	(persons-property)		
SEF IN	(persons-property)	PLETING APPLICATION	
	NSTRUCTIONS BEFORE COM	PLETING APPLICATION	
1. VIP Trucking, I (Full and correct nam	· · · · · · · ·	PLETING APPLICATION	
	NSTRUCTIONS BEFORE COMP nc. me of applicant/transferee)	PLETING APPLICATION	-
<ol> <li>VIP Trucking, I (Full and correct name)</li> <li>(Trade name, if any)</li> <li>The trade name</li> </ol>	NSTRUCTIONS BEFORE COMP me of applicant/transferee)	PLETING APPLICATION with the Secretary of the	-
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<ol> <li>VIP Trucking, I (Full and correct name)</li> <li>(Trade name, if any)</li> <li>The trade name(has</li> <li>Commonwealth on</li> <li>825 Wheatfield (Business'Street</li></ol>	NSTRUCTIONS BEFORE COMP me of applicant/transferee) been registered s or has not) (attach cop (date) Lga-C beet Address)	with the Secretary of the by of stamped registration form.)	-
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<ol> <li>VIP Trucking, I (Full and correct name)</li> <li>(Trade name, if any)</li> <li>The trade name</li></ol>	NSTRUCTIONS BEFORE COMP Inc. me of applicant/transferee) been registered s or has not) (attach cop (date) Lebanon PA 170 (County) (State)	with the Secretary of the by of stamped registration form.) (P.O. Box, if any) 042 (717) 273-4025 (Zip) (Telephone) DOCKETED	-
<ol> <li>VIP Trucking, I (Full and correct name)</li> <li>(Trade name, if any)</li> <li>The trade name(has</li> <li>Commonwealth on</li> <li>825 Wheatfield (Business'Street</li></ol>	NSTRUCTIONS BEFORE COMP nc. me of applicant/transferee) been registered or has not) (attach cop (date) Lebanon PA 170	with the Secretary of the by of stamped registration form.) (P.O. Box, if any) 042 (717) 273-4025 (Zip) (Telephone) DOCKETED	-

(Name)	<u>17108-1146 (717) 233-5731</u> (Address) (Telephone)
5. Any documents should b	be mailed to:
Transferee:	
(Name	e) (Address)
Transferor:(Name	e) (Address)
6. Applicant <u>does no</u> (does or does	t hold Pa. PUC authority under Docket Number not)
A and oper	ates as a carrier. (common or contract)
7. Applicant <u>does no</u> (does or does	thold Interstate Commerce Commission authority not)
at Docket No	•
8. Applicant is (check one	).
_	
🗌 Individual.	· ·
<ul> <li>Individual.</li> <li>Partnership, Must</li> </ul>	attach a copy of the partnership agreement (unless a copy is pr
<ul> <li>Individual.</li> <li>Partnership, Must</li> </ul>	attach a copy of the partnership agreement (unless a copy is pr
<ul> <li>Individual.</li> <li>Partnership. Must on file with PUC),</li> </ul>	attach a copy of the partnership agreement (unless a copy is pr
<ul> <li>Individual.</li> <li>Partnership. Must on file with PUC), if necessary).</li> </ul>	attach a copy of the partnership agreement (unless a copy is pr and list names and addresses of partners below (use additional s
<ul> <li>Individual.</li> <li>Partnership. Must on file with PUC), if necessary).</li> </ul>	attach a copy of the partnership agreement (unless a copy is pr and list names and addresses of partners below (use additional s
<ul> <li>Individual.</li> <li>Partnership. Must on file with PUC), if necessary).</li> <li>(Name)</li> </ul>	attach a copy of the partnership agreement (unless a copy is pr and list names and addresses of partners below (use additional s
<ul> <li>Individual.</li> <li>Partnership. Must on file with PUC), if necessary).</li> <li>(Name)</li> <li>X Corporation. Organ</li> </ul>	attach a copy of the partnership agreement (unless a copy is pro- and list names and addresses of partners below (use additional s (Address)
<ul> <li>Individual.</li> <li>Partnership. Must on file with PUC), if necessary).</li> <li>(Name)</li> <li>X Corporation. Organ and qualified to do l</li> </ul>	attach a copy of the partnership agreement (unless a copy is pr and list names and addresses of partners below (use additional s (Address)
<ul> <li>Individual.</li> <li>Partnership. Must on file with PUC), if necessary).</li> <li>(Name)</li> <li>(Name)</li> <li>X Corporation. Organ and qualified to do l Commonwealth on</li> </ul>	attach a copy of the partnership agreement (unless a copy is pr and list names and addresses of partners below (use additional s (Address) nized under the laws of the State of <u>PA</u> pusiness in Pennsylvania by registering with the Secretary of the
<ul> <li>Individual.</li> <li>Partnership. Must on file with PUC), if necessary).</li> <li>(Name)</li> <li>(Name)</li> <li>X Corporation. Organ and qualified to do l Commonwealth on or Authority and sta</li> </ul>	attach a copy of the partnership agreement (unless a copy is pr and list names and addresses of partners below (use additional s (Address) nized under the laws of the State of <u>PA</u> pusiness in Pennsylvania by registering with the Secretary of the (Attach copy of Certificate of Incorporat

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9. If applicant, its stockholders or partnership members are in control of or affiliated with any other carrier, state name of carrier(s), Docket Number(s) and nature of control or affiliation.

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	N/A .
10.	Applicant proposes to acquire <u>all</u> of the operating rights now held (all or part) by transferor. Attach sheet describing rights to be transferred to applicant and rights to be retained by transferor, if any. If any rights are to be omitted, give reasons.
11.	The reason for the transfer issale of assets of transferor and
	retirement of principal owner.
12a.	The following <u>must</u> be attached:
	X Sales Agreement.
	X List of equipment to be used to render service. (summarize by type)
	X Operating authority to be transferred/retained. (See Agreement)
	X Statement of Financial Condition.
	X Statement of unpaid business debts of transferor and how they will be satisfied.
	X Statement of safety program.
	X Statement of transferee's experience.
b.	Attach the following, as appropriate (check those attached):
	Partnership Agreement.
	Trade Name registration certificate.
	X Certificate of Incorporation. (Pa. Corporation only)
	Certificate of Authority. (Foreign ((out-of-state)) Corporation only)
	X Statement of corporate charter purpose. (corporations only)
	X List of corporate officers and stockholders. (corporations only)
	Copy of short form certificate showing date of death of transferor and name of execute or administrator/administratrix.

- 13. Transferor attests that all general assessments and fines are paid, that no annual reports are due and agrees to continue to render the service which is to be transferred until this application is approved, whereupon transferor will surrender said certificate or permit for cancellation.
- 14. Transferee agrees to assume and pay any General Assessments that may be made against transferor as a common carrier for any and all operating periods up to the actual date of the transfer.

WHEREFORE, Transferee and Transferor request that the Commission grant the Transfer.

Transferee sign he	ere: VIP Trucking, Inc.	
	(each partner must sign)	(Date)
(Corporate Seal)		
	By And Ol Succes	1 Creg

Transferor sign here: H. A. Hartman & Son, Inc. (Corporate Seal)

- 4 -

# STATEMENT OF FINANCIAL CONDITION

# INCOME STATEMENT

For the 12-month period ending \_\_\_\_\_(Date)

•

REVENUE and GAINS	
Operating Revenue	·
Net Revenue from non-carrier operation	
Dividend and Interest revenues	
Other non-operating revenue	······
Gains	
Total Revenue and Gains	
EXPENSES	
Equipment Maintenance and Garage Expense	
Insurance Expense	<u> </u>
Employee Salaries	
Supervisory Salaries	
Officer Salaries	
Fuel Expense	
Purchased Transportation (Lease Expense)	
Materials and Supplies Expense	<u></u>
General Office Expense	
Advertising Expense	
Telephone Expense	
Accounting Expense	
Legal Expense	
Uncollectible Revenue	
Depreciation Expense	
Amortization	
Operating Taxes and Licenses	
Rent Expense	<u></u>
Loss	
Total Operating Expense and Losses	
Net Income before Taxes	
Provision for Income Taxes	· · ·
Net Income	

STATE NT OF FINANCIAL POSITION (Bence Sheet) as of \_\_\_\_\_\_ Date



# CURRENT ASSETS Cash Accounts Receivable Notes Receivable Other current assets (Specify) Total current assets TANGIBLE ASSETS Land Motor Vehicle Equipment Less: Accumulated Depreciation **Buildings and Structures** Less: Accumulated Depreciation Investments and Funds (Specify) Intangible Assets Other assets (Such as advances and Idle equipment - specify) LIABILITIES Current Liabilities (liabilities due within one year of date) Accounts Payable Notes Payable Equipment Obligations Other Liabilities (attach schedule) Total Current Liabilities Long Term Liabilities (liabilities due after one year of date) Accounts Payable Notes Payable Equipment Obligations Other Liabilities (attach schedule) Total Long Term Liabilities \_\_\_\_\_ Total Liabilities Net Worth (partnerships & individuals) **OWNERS EQUITY** (Corporations only) Capital Stock (Corporations only) Additional paid-in capital Retained Earnings (Corporations only) Less: Treasury Stock Total Owner's Equity (Corporations only) Total Liabilities & Owner's Equity (Corporations only)

# THIS MUST BE COMPLETED BY NOTARY PUBLIC AFFIDAVIT OF TRANSFEREE/APPLICANT (Natural Person)

COMMONWEALTH OF PENNSYLVANIA	:		
	:	ss:	
County	:		
	-	-	rn (affirmed) according to law, deposes
and says that the facts above set forth are of his knowledge, information and belief an hearing hereof.			
			Signature of Affiant
Sworn and subscribed before me this			ت جو
day of 19			
		•	
My Commission Expires			
			Signature of Official Administering Oath
	FFR		PLICANT (Corporation)
COMMONWEALTH OF PENNSYLVANIA			
County	•	SS:	
County	•		
John J. Brandt, be	ing c	duly swe	orn (affirmed) according to law, desposes
and says that he is <u>President</u> of (Office of Affiant).	<u>v</u> :	IP Tru (Nam	cking, Inc. • of Corporation)
that he is authorized to and does make this	affic	davit fo	r it; and that the facts above set forth
are true and correct; or are true and correc	t to	the bes	t of his knowledge, information and belief
and that he expects the said <u>VIP Truck</u> (Name	ing of C	<u>, Inc.</u> Corpora	to be able to prove the same tion)
the same at the hearing hereof.			Signature of Affiiant
Sworn and subscribed before me this $18^{44}$			
day of <u>April</u> 1990		•	•
My Commission Expires NOTAFIAL SEAL NANCY LEFTWICH, Notary Public Harrisburg, Dauphin County My Commission Expires Oct. 3, 1991			Mancy Lettwich Signature of Official Administering Oath

# THIS MUST BE COMPLETED BY NOTARY PUBLIC AFFIDAVIT OF TRANSFEROR/SELLER (Natural Person)

AFFIDAVIT OF TRAI	NSFEROR/SELLER (Natural Person)
COMMONWEALTH OF PENNSYLVANIA	
	: \$\$;
County	:
	, being duly sworn (affirmed) according to law,
deposes and says that the facts above set :	forth are true and correct; or are true and correct
to the best of his knowledge, information a	and belief and he expects to be able to prove the same
at the hearing hereof.	
	Signature of Affiant
· · · · · · · · · · · · · · · · · · ·	-
Sworn and subscribed before me this	
day of 19	
My Commission Expires	
	Signature of Official Administering Oath
AFFIDAVIT OF TRA	ANSFEROR/SELLER (Corporation)
COMMONWEALTH OF PENNSYLVANIA	:
	: \$\$:
County	:
Ronald J. Acri	, being duly sworn (affirmed) according to law,
deposes and says that he is Vice Pres.	of H. A. Hartman & Son, Inc.
(Office of Affi-	•
	s affidavit for it; and that the facts above set forth act to the best of his knowledge, information and belief
and that he expects the said <u>H. A. Har</u>	
	of Corporation
same at the hearing hereof.	(12)
	fried this ViP.
	Signature of Affiant
Sworn and subscribed before me this $\frac{10^{4h}}{10^{4h}}$	
day of <u>(Jone</u> 19 <u>90</u>	
My Commission expires	
NANCY LEFTWICH, Notary Public Harrisburg, Dauphin County My Commission Expires Oct. 3, 199	
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## SALES AGREEMENT

Made this <u>I</u>, day of <u>March</u>, 1990, between H. A. HARTMAN & SON, INC. (hereinafter "Seller") a Pennsylvania corporation with offices located at 537 North Front Street, Steelton, Pennsylvania 17113, and VIP TRUCKING, INC. (hereinafter "Buyer") a Pennsylvania corporation with offices located at 825 Wheatfield, Lebanon, Pennsylvania 17042.

1. Seller holds Pennsylvania intrastate motor carrier operating rights issued by the Pennsylvania Public Utility Commission (the "PUC") at Docket No. A.67519 and certain authority issued by the Interstate Commerce Commission (the "ICC") at MC 73390. A copy of said authority is attached hereto, marked Attachments "1" and "2" and made an integral part hereof.

2. Seller agrees to sell and Buyer agrees to purchase all of said authority.

3. Consideration for said purchase of operating rights shall be Twenty-One Thousand Five Hundred Dollars (\$21,500), ] payable as follows:

(a) Ten Thousand Dollars (\$10,000) at execution of
 Preliminary Sales Agreement;

(b) Balance to be paid as follows:

Eleven Thousand Five Hundred Dollars (\$11,500) at closing of transaction which shall take place within fifteen (15) days of final order providing required approval of the transfer by the later of the ICC or PUC. (c) The purchase price shall be attributable as follows:

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(i) \$20,000 to PUC operating authorityand

(ii) \$1,500 to ICC operating authority.

(d) Buyer and Seller fully understand and agree that the requisite approval by the respective Commissions shall be unqualified and the operating rights to be transferred shall be no less than those set forth in Attachment "1" and "2," as agreed upon. Otherwise, this agreement shall immediately become null, void and of no effect.

4. Buyer and Seller each warrant that the operating authority shall be free and clear of all liens, encumbrances, claims and adversary attacks of any nature whatsoever at the time of consummation.

5. Buyer and Seller agree to file promptly and prosecute with reasonable diligence at their respective own expense an application with the respective Commissions for approval of this transaction. Buyer and Seller agree to furnish all information, data and documents deemed necessary or required by the respective Commissions and to cooperate in processing said application. Each party shall pay its own legal expenses. 6. Consummation shall take place within 15 days after the receipt of an administratively final order of the Commissions approving the transaction in toto.

7. Buyer and Seller each agree to pay their respective fees, costs and expenses of the approval(s) necessary to this sale.

8. Buyer and Seller each agree that in executing this Sales Agreement Buyer is not assuming any of the existing liability of Seller.

9. This Agreement shall be binding upon and inure to the benefit of the parties hereto, their personal representatives, successors and assigns.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement the day and year first above written.

WITNESS:

H. A. HARTMAN & SON, INC. By: Ronald Acri/ Vice President

VIP TRUCKING, INC. John J. Brandt.

PENNSYLVANIA PUBLIC UTILITY COMMISSION

## Application Docket No.67519

Application of H. A. HARTMAN & SON, INC., a corporation of the Commonwealth of Pennsylvania

SUPPLEMENTAL REPORT AND ORDER MODIFYING CERTIFICATE OF PUBLIC CONVENIENCE

BY THE COMMISSION:

This matter being before the Pennsylvania Public Utility Commission upon application of H. A. HARTMAN & SON, INC., a Corporation of the Commonwealth of Pennsylvania, filed November 7, 1952, for modification of the rights contained in the report and order issued under date of December 16, 1947, and the certificate of public convenience issued thereunder, and upon protests, and having been duly heard and submitted by the parties, and full investigation of the matters and things involved having been had, and it appearing that applicant amended the application, the Commission finds and determines that approval of the proposed modification is necessary or proper for the service, accommodation or convenience of the public; THEREFORE,

NOW, to wit, February 8, 1954, IT IS ORDERED: That the rights contained in the report and order issued under date of December 16, 1947, (1946), and the certificate of public convenience issued thereunder, be and are hereby modified and amended so that the said rights shall now read as follows:

To transport, as a Class D carrier, used household goods; personal effects and property used or to be used in a dwelling when a part of the equipment or supply of such dwelling; furniture, fixtures, equipment and the property of stores, offices, museums, institutions, hospitals or other establishments; and articles, including objects of art, displays, and exhibits, which because of their unusual nature or value require specialized handling and equipment usually employed in moving household goods between points in the City of Harrisburg, Dauphin County, and within ten (10) miles by the usually traveled highways of the limits of said City;

To transport, as a Class D carrier, used household goods; personal effects and property used or to be used in a dwelling when a part of the equipment or supply of such dwelling; furniture, fixtures, equipment and the property of stores, offices, museums, institutions, hospitals or other establishments, when a part of the stock, equipment or supply of such stores, offices, museums, institutions, hospitals or other establishments; and articles, including objects of art, displays and exhibits, which because of their unusual nature or value require specialized handling and equipment usually employed in moving household goods from points in the City of Harrisburg, Dauphin County, and within ten (10) miles by the usually traveled highways of the limits of said city to other points in Pennsylvania, and vice versa; AUTHORIZED OPERATING AUTHORITY - H. A. HARTMAN & SON, INC. (Concluded) Certificate A.67519

Folder 3:

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Household goods in use, as a Class D Carrier, from points in the Village of Bowmansdale, Cumberland County, and within eight (8) miles, by the usually traveled highways, of the limits of said village, to points within fifty (50) miles by the usually travelled highways, of the limits of said village, and vice versa.

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A.67519, Folder 2, Am-B

To transport, as a Class D carrier, used household goods; personal effects and property used or to be used in a dwelling when a part of the equipment or supply of such dwelling; furniture, fixtures, equipment and the property of stores, offices, museums, institutions, hospitals or other establishments, when a part of the stock, equipment or supply of such stores, offices, museums, institutions, hospitals or other establishments; and articles, including objects of art, displays and exhibits, which because of their unusual nature or value require specialized handling and equipment usually employed in moving household goods between points in the City of Harrisburg, Dauphin County, and within fifty (50) miles by the usually traveled highways of the limits of the said city and from points in the City of Harrisburg, Dauphin County, and within a distance of fifty (50) miles by the usually traveled highways of the limits thereof, to points in Pennsylvania, and vice versa;

subject to the following conditions:

FIRST: That no right, power or privilege is granted to render service to or from points in Lancaster County, except as authorized in the second right.

SECOND: That no right, power or privilege is granted to render service between points in the Borough of Carlisle, Cumberland County and within fifteen (15) miles thereof, or from points in the said territory to other points in Pennsylvania, and vice versa, except as authorized in the second right.

> PENNSYLVANIA PUBLIC UTILITY COMMISSION

> > DON SCHWARTZ Chairman

ATIEST:

- CAROLINE J. WALKER Acting Secretary

P.01

## NO. MC 73390\* H. A. HARTMAN & SON, INC. STEELTON, PENNSYLVANIA

# At a Session of the INTERSTATE COMMERCE COMMISSION, Division 5, held at its office in Washington, D.C., on the 9th day of August, A.D., 1950.

AFTER DUE INVESTIGATION, It appearing that the above-named carrier has complied with all applicable provisions of the Interstate Commerce Act, and the requirements, rules, and regulations prescribed thereunder, and, therefore, is entitled to receive authority from this Commission to engage in transportationin interstate or foreign commerce as a motor carrier; and the Commission so finding;

IT IS ORDERED, That the said carrier be, and it is hereby, granted this Certificate of Public Convenience and Necessity as evidence of the authority of the bolder to engage in transportation in interstate or foreign commerce as a common carrier by motor vehicle; subject, however, to such terms, conditions, and limitations as are now, or may hereafter be, attached to the exercise of the privileges herein granted to the said carrier.

IT IS FURTHER ORDERED, That the transportation service to be performed by the said carrier in interstate or foreign commerce shall be as specified below:

#### IKREGULAR ROUTES:

1. . . . **. . . . . . .** .

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Household goods as defined in Practices of Motor Common Carriers of Household Goods, 17 M.C.C. 467,

Between points and places in that part of Pennsylvania south and east of a line extending from Philadelphia, Pa., along U.S. Highway 422 to Reading, Pa., thence along U.S. Highway 122 to Sunbury, Pa., thence along Pennsylvania Highway 14 to Northumberland, Pa., thence along U.S. Highway 11 to Selinsgrove, Pa., and thence along U.S. Highway 522 to the Pennsylvania-Maryland State line, on the one hand, and, on the other, points and places in New York, New Jersey, Connecticut, Messachusetts, Rhode Island, Delaware, Maryland, Virginia, West Virginia, North Carolina, Ohio, Indiana, Illinois, Michigan, Kentucky, and the District of Columbia.

Between points and places in that part of Pennsylvania south and east of a line beginning at Philadelphia, Pa., and extending along U.S. Highway 422 to Reading, Pa., thence along U.S. Highway 122 to Sunbury, Pa., thence along Pennsylvania Highway 14 to Northumberland, Pa., thence along U.S. Highway 11 to Selinsgrove, Pa., and thence along U.S. Highway 522 to the Pennsylvania-Maryland State line, including points and places on the indicated portions of the highways specified, on the one hand, and, on the other, points and places in Vermont, New Hampshire, Maine, South Carolina, Georgia, Florida, Alabama, and Tennessce.

AND IT IS FURTHER ORDERED, and is made a condition of this certificate that the holder thereof shall render reasonably continuous and adequate service to the public in pursuance of the authority herein granted, and that failure

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so to do shall constitute sufficient grounds for suspension, change, or revocation of this certificate.

By the Commission, division 5.

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#### W. P. BARTEL, Secretary

(SFAL)

\*This certificate embraces (1) the operating rights granted the above-named carrier in Certificate No. MC 73390; and (2) that portion of the operating rights in Certificate No. MC 54922, acquired by the above-named carrier pursuant to MC-F 4436.

NOTE: The holding of this certificate and of Permit No. MC 100362 by the above-named carrier was authorized by order of April 17, 1950, in MC-F 4436. ~

and the second

CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY SERVICE DATE MARCH 23, 1970

## NO. MC 73390 SUB 5 H. A. HARTMAN & SON, INC. STEELTON, PENNSYLVANIA

At a Sussion of the INTERSTATE COMMERCE COMMISSION, Division 1, held at its office in Washington, D.C., on the 23rd day of March, A.D. 1970.

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AFTER DUE INVESTIGATION, It appearing that the above-named carrier has complied with all applicable provisions of the Interstate Commerce Act, and the requirements, rules, and regulations prescribed thereunder, and, therefore, is entitled to receive authority from this Commission to engage in transportation in interstate or foreign commerce as a motor carrier; and the Commission so finding;

IT IS ORDERED, That the said carrier be, and it is hereby, granted this Certificate of Public Convenience and Necessity as evidence of the authority of the holder to engage in transportation in interstate or foreign commerce as a commun carrier by motor vehicle; subject, however, to such terms, conditions, and limitations as are now, or may hereafter be, attached to the exercise of the privileges herein granted to the said carrier.

IT IS FURTHER ORDERED, and is made a condition of this certificate that the holder thereof shall render reasonably continuous and adequate service to the public in pursuance of the authority herein granted, and that failure so to do shall constitute sufficient grounds for suspension, change, or revocation of this certificate.

AND IT IS FURTHER ORDERED, That the transportation service to be performed by the said carrier in interstate or foreign commerce shall be as specified below:

IRREGULAR ROUTES:

Used household goods,

Between points in that part of Pennsylvania south and east of a line beginning at Philadelphia, Pa., and extending along U.S. Highway 422 to Reading, Pa., thence along U.S. Highway 122 to Sunbury, Pa., thence along U.S. Highway 11 to Selinsgrove, Pa., thence along U.S. Highway 522 to the Pennsylvania-Maryland State line, on the one hand, and, on the other, points in Pennsylvania.

RESTRICTION: The operations authorized herein are subject to the following conditions:

Said operations are restricted to the transportation of traffic having a prior or subsequent movement in containers, beyond the points authorized.

Sold operations are restricted to the performance of pickup and delivery service in connection with packing, crating, and containerization or unpacking, uncrating, and decontainerization of such traffic.

By the Commission, division 1.

CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY

# NO. NO 73390 SUB 6\*

## H. A. HARTMAN & SON, INC. STEELTON, PENNSYLVANIA

SERVICE DATE NOVEMBER 14, 1969

At a Session of the INTERSTATE COMMERCE COMMISSION, Division 1, held at its office in Washington, D.C., on the 14th day of November, A.D. 1969.

AFTER DUE INVESTIGATION, It appearing that the above-named carrier has complied with all applicable provisions of the Interstate Commerce Act, and the requirements, rules, and regulations prescribed thereunder, and, therefore, is entitled to receive authority from this Commission to engage in transportation in interstate or foreign commerce as a motor carrier; and the Commission so finding;

IT IS ORDERED, That the said carrier be, and it is hereby, granted this Certificate of Public Convenience and Necessity as evidence of the authority of the holder to engage in transportation in interstate or foreign commerce as a common carrier by motor vehicle; subject, however, to such terms, conditions, and limitations as are now, or may hereafter be, attached to the exercise of the privileges herein granted to the said carrier.

It IS FURTHER ORDERED, and is made a condition of this certificate that the holder thereof shall render reasonably continuous and adequate service to the public in pursuance of the authority herein granted, and that failure so to do shall constitute sufficient grounds for suspension, change, or revocation of this contificate.

IT IS FURTHER ORDERED, That the transportation service to be performed by the said carrier in interstate or foreign commerce shall be as specified below:

IFREGULAR ROUTES:

Household goods as defined by the Commission,

Between Philadelphia, Pa., on the one hand, and, on the other, points in New Jersey, New York, and Pennsylvania.

ANN IT IS FURTHER ORDERED, That this certificate shall supersede Certificate No. MC67399, issued February 14, 1951, acquired by the above-named carrier pursuant to MC-FC 69663, assigned No. MC 73390 Sub 6, and that said certificate be, and it is hereby, canceled.

By the Commission, division 1.

(SEAL)

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#### H. NEIL GARSON, Secretary

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\* This certificate embraces the operating rights in the certificate superseded and canceled in the last ordering paragraph above.

#### SPECIFIC EQUIPMENT

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Applicant, VIP Trucking, Inc., owns three Kenworth Tractors dated 1980, 1982 and 1982; and two trailers dated 1984 and 1986. Applicant has access to additional equipment.



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**Certified Public Accountants** 

## VIP TRUCKING

**Financial Statements** 

December 31, 1989

(Unaudited - see accompanying compilation report of KPMG Peat Marwick)





Certified Public Accountants

Peat Marwick Main & Co. 225 Market Street Suite 300 P.O. Box 1190 Harrisburg, PA 17108-1190

VIP Trucking Lebanon, Pennsylvania

We have compiled the accompanying statements of assets and liabilities arising from cash transactions of VIP Trucking as of December 31, 1989 and the related statements of revenue collected and expenses paid and cash flows for the year then ended, in accordance with standards established by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements information that is the representation of the owners. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

The Company's policy is to prepare its financial statements on the basis of cash receipts and disbursements; consequently, certain revenue and the related assets are recognized when received rather than when earned, and certain expenses are recognized when paid rather than when the obligation is incurred. Accordingly, the accompanying financial statements are not intended to present financial position and results of operations in conformity with generally accepted accounting principles.

The Company has elected to omit substantially all of the disclosures required by generally accepted accounting principles. If the omitted disclosures were included in the financial statements, they might influence the users conclusions about the company's financial position, results of operations and cash flows. Accordingly, these financial statements are not designed for those who are informed about such matters.

KPMG Pert Marwick

April 25, 1990



## Statement of Assets and Liabilities Arising from Cash Transactions

## December 31, 1989

## (Unaudited - see accompanying compilation report of KPMG Peat Marwick)

## <u>Assets</u>

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Current assets:		
Cash	\$	27,142
Certificates of deposit		<u> </u>
Total current assets		30,142
Property and equipment:		
Equipment		43,302
Vehicles		373,508
Buildings		<u>     29,683</u>
Less: Accumulated depreciation		446,493
Less: Accumulated depreciation		382,139
		64,354
	\$	94,496
Liabilities and Stockholders' Equity		
Current liabilities:		
Current maturities of long-term debt	\$	2 000
Current maturines of long-term debt	φ	2,000
Long-term debt:		
Note payable - bank		3;722
Note payable to others		40,138
		43,860
Less: current maturities		(2,000)
		41,860
		41,000
Stockholders' equity:		
Common stock - Par value \$1.00 per share;		
authorized 1,000 shares issued and		
outstanding 100 shares		100
Additional paid in capital		4,900
Retained earnings		<u> </u>
		50,636
	\$	94,496

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# Statement of Revenues Collected and Expenses Paid

## Year Ended December 31, 1989

## (Unaudited - see accompanying compilation report of KPMG Peat Marwick)

Receipts:		
Hauling income	\$	399,109
Interest	Ψ	1,704
Total receipts		400,813
Expenditures:		
Salaries		33,146
Contract labor		67,557
Freight		475
Heat, light and power		3,655
Rent		10,045
Repairs and maintenance		4,361
Depreciation		9,684
Other road expense		7,491
Claims		4,675
Vehicle repairs and maintenance		21,457
Vehicle gas and oil		20,531
Vehicle licenses		643
Vehicle rentals		3,910
Vehicle depreciation		15,455
Meals and lodging		22,920
Tires and tubes		4,134
Road tolls		2,500
Packing material		9,389
Advertising		4,487
Commissions		242
Telephone		6,143
Travel and entertainment		4,901
Office supplies and expense		1,447
Interest		539
Other taxes and licenses		10,938
Insurance		39,732
Legal and accounting		2,200
Dues and subscriptions		6,172
Donations		938
Miscellaneous		35,610
Payroll taxes		10,228
Total expenditures		365,605

(continued)

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# Statement of Revenues Collected and Expenses Paid (continued)

## (Unaudited - see accompanying compilation report of KPMG Peat Marwick)

Net income	\$ 35,208
Retained earnings - beginning	36,838
Dividend distributions	(26,410)
Retained earnings - ending	\$ 45,636

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## Year Ended December 31, 1989

## (Unaudited - see accompanying compilation report of KPMG Peat Marwick)

Cash flows from operating activities: Net income Adjustment to reconcile net income to net cash provided by operating activities:	\$	35,208
Depreciation		25,139
Net cash provided by operating activities		60,347
Cash flows from investing activities: Acquisition of plant, property and equipment		<u>(13,936</u> )
Net cash used in investing activities		<u>(13,936</u> )
Cash flows from financing activities: Reduction of debt Dividend distributions		(5,078) <u>(26,410</u> )
Net cash used in financing activities		(31,488)
Net increase in cash and cash equivalents		14,923
Cash and cash equivalents at beginning of year		15,219
Cash and cash equivalents at end of year	\$	
Supplemental disclosure of cash flows information: Cash paid during the year for:	•	
Interest	\$	569

#### STATEMENT OF UNPAID BUSINESS DEBTS OF TRANSFEROR

The Agreement involves a sale of assets. The unpaid business debts of transferor remain the responsibility of transferor, H. A. Hartman & Son, Inc., and will be paid from the proceeds of this sale as well as a sale of other assets of H. A. Hartman & Son, Inc.

#### SAFETY PROGRAM

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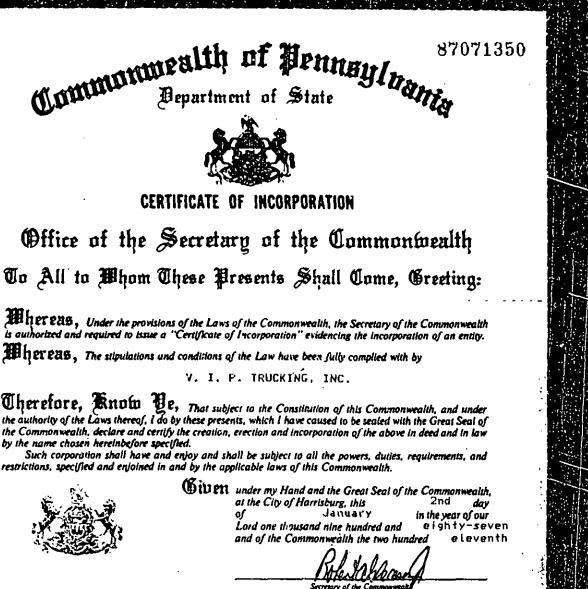
Applicant is fully familiar with the safety regulations of Pennsylvania Public Utility Commission and the United States Department of Transportation. Applicant further utilizes materials of its insurance carrier to insure complete safety of operations. In addition to normal maintenance and inspection operations, applicant carefully screens drivers and other employees and maintains an ongoing safety program to insure safe operations.

#### STATEMENT OF TRANSFEREE'S EXPERIENCE

A. 1.1. A

The President of Applicant, John Brandt, has worked in the transportation industry for 27 years. His father held both PUC and ICC authority. Further, he has worked as an agent for Mercury Van Lines in Gattersburg, Maryland, and Berry Van Lines in Dover, Delaware, and is familiar with the requirements of operation.

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JOHN R KELSEY III ESQ 336 CUMBERLAND ST PO BOX 717 LEDANON, PA 17042 The corporate officers of VIP Trucking, Inc. are:

John J. Brandt, President Jean Brandt, Vice President Shannon Brandt, Secretary John Brandt, III, Treasurer

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All residing at Wheatfield Lane, Lebanon, PA 17042. All officers are shareholders.

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June 1, 1990

IN REPLY PLEASE REFER TO OUR FILE

J. Bruce Walter Attorney at Law 410 North Third Street P.O. Box 1146 Harrisburg, PA 17108-1146

In re: A-00109327 - Application of V.I.P. Trucking, Inc.

Dear Sir:

Acknowledgement is made of an application filed by you on behalf of V.I.P. Trucking, Inc. for the rights of H. A. Hartman & Son, Inc.

The application has been captioned as attached and will be submitted for review, provided no protests are filed on or before June 25, 1990. If protests are filed, you will be advised as to further procedure.

This application is accepted with the understanding that H. A. Hartman & Son, Inc. will continue to render the service covered by its certificate and comply with all the rules of the Commission, including the carrying of continuous insurance, until final disposition is made of the application by the Commission.

You are further advised that the above application will be published in the Pennsylvania Bulletin of June 2, 1990.

Very truly yours,

David Ehrhart Supervisor - Application Section Bureau of Transportation

DE:RP:rs

cc: Applicant 825 Wheatfield Lane Lebanon, PA 17042

DOCUMENT FOLDER

APPLIC JUN04 ENTRY No

A-00109327 V.I.P. TRUCKING, INC. (825 Wheatfield Lane, Lebanon, Lebanon County, PA 17042), a corporation of the Commonwealth of Pennsylvania -(1)used household goods; personal effects and property used or to be used in a dwelling when a part of the equipment or supply of such dwelling; furniture, fixtures, equipment and the property of stores, offices, museums, institutions, hospitals or other establishments; and articles, including objects of art, displays and exhibits, which because of their unusual nature or value, require specialized handling and equipment usually employed in moving household goods between points in the city of Harrisburg, Dauphin County, and within ten (10) miles by the usually traveled highways of the limits of said city; (2) used household goods; personal effects and property used or to be used in a dwelling when a part of the equipment or supply of such dwelling; furniture, fixtures, equipment and the property of stores, offices, museums, institutions, hospitals or other establishments, when a part of the stock, equipment or supply of such stores, offices, museums, institutions, hospitals or other establishments; and articles, including objects of art, displays or exhibits, which because of their unusual nature or value require specialized handling and equipment usually employed in moving household goods from points in the city of Harrisburg, Dauphin County, and within ten (10) miles by the usually traveled highways of the limits of said city to other points in Pennsylvania, and vice versa; (3) used household goods; personal effects and property used or to be used in a dwelling when a part of the equipment or supply of such dwelling; furniture, fixtures, equipment and the property of stores, offices, museums, institutions, hospitals or other establishments, when a part of the stock, equipment or supply of such stores, offices, institutions, hospitals or other establishments; and articles, including objects of art, displays or exhibits, which because of their unusual nature or value require specialized handling and equipment usually employed in moving household goods between points in the city of Harrisburg, Dauphin County, and within fifty (50) miles by the usually traveled highways of the limits of said city and from points in the city of Harrisburg, Dauphin County, and within a distance of fifty (50) miles by the usually traveled highways of the limits thereof, to points in Pennsylvania, and vice versa; with Rights No. 1, 2 and 3 subject to the following conditions: (1) That no right, power or privilege is granted to render service to or from points in Lancaster County, except as authorized in the second right; and (2) That no right, power or privilege is granted to render service between points in the borough of Carlisle, Cumberland County and within fifteen (15) miles thereof, or from points in the said territory to other points in Pennsylvania, and vice versa, except as authorized in the second right; and (4) household goods in use, from points in the village of Bowmansdale, Cumberland County, and within eight (8) miles, by the usually traveled highways, of the limits of said village, to points within fifty (50) miles by the usually traveled highways of the limits of said village, and vice versa; which is to be a transfer of the rights authorized under the certificates issued at A-00067519, Folders 2 and 3 to H. A. Hartman & Son, Inc., a corporation of the Commonwealth of Pennsylvania, subject to the same limitations and conditions. Attorney: J. Bruce Walter, 410 North Third Street, P.O. Box 1146, Harrisburg, PA 17108-1146.

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#### PENNSYLVANIA PUBLIC UTILITY COMMISSION

#### SERVICE OF NOTICE OF MOTOR CARRIER APPLICATIONS

DATE

SERVICE \_\_\_\_\_

JUN - 2 1990

BUREAU OF TRANSPORTATION COMMON CARRIER MAY 1990

#### A-00109327

Application of V.I.P. Trucking, Inc., a corporation of the Commonwealth of Pennsylvania, for the right to begin to transport, as a common carrier, by motor vehicle, (1) used household goods; personal effects and property used or to be used in a dwelling when a part of the equipment or supply of such dwelling; furniture, fixtures, equipment and the property of stores, offices, museums, institutions, hospitals or other establishments; and articles, including objects of art, displays and exhibits, which because of their unusual nature or value, require specialized handling and equipment usually employed in moving household goods between points in the city of Harrisburg, Dauphin County, and within ten (10) miles by the usually traveled highways of the limits of said city; (2) used household goods; personal effects and property used or to be used in a dwelling when a part of the equipment or supply of such dwelling; furniture, fixtures, equipment and the property of stores, offices, museums, institutions, hospitals or other establishments, when a part of the stock, equipment or supply of such stores, offices, museums, institutions, hospitals or other establishments; and articles, including objects of art, displays or exhibits, which because of their unusual nature or value require specialized handling and equipment usually employed in moving household goods from points in the city of Harrisburg, Dauphin County, and within ten (10) miles by the usually traveled highways of the limits of said city to other points in Pennsylvania, and vice versa; (3) used household goods; personal effects and property used or to be used in a dwelling when a part of the equipment or supply of such dwelling; furniture, fixtures, equipment and the property of stores, offices, museums, institutions, hospitals or other establishments, when a part of the stock, equipment or supply of such stores, offices, institutions, hospitals or other establishments; and articles, including objects of art, displays or exhibits, which because of their unusual nature or value require specialized handling and equipment usually employed in moving household goods between points in the city of Harrisburg, Dauphin County, and within fifty (50) miles by the usually traveled highways of the limits of said city and from points in the city of Harrisburg, Dauphin County, and within a distance of fifty (50) miles by the usually traveled highways of the limits thereof, to points in

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JUN 251990 Protests due on No Hearings Protests due on Hearings - (5 days prior to date of hearing) Notice of the above application was mailed to all certificate holders and railroad companies in the service area as noted above. DOCUMENT FOLDER JUN 0 4 1990 ENTRY No.

## PENNSYLVANIA PUBLIC UTILITY COMMISSION

#### SERVICE OF NOTICE OF MOTOR CARRIER APPLICATIONS

DATE

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SERVICE \_\_\_\_\_

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Pennsylvania, and vice versa; with Rights No. 1, 2 and 3 subject to the following conditions: (1) That no right, power or privilege is granted to render service to or from points in Lancaster County, except as authorized in the second right; and (2) That no right, power or privilege is granted to render service between points in the borough of Carlisle, Cumberland County and within fifteen (15) miles thereof, or from points in the said territory to other points in Pennsylvania, and vice versa, except as authorized in the second right; and (4) household goods in use, from points in the village of Bowmansdale, Cumberland County, and within eight (8) miles, by the usually traveled highways, of the limits of said village, to points within fifty (50) miles by the usually traveled highways of the limits of said village, and vice versa; which is to be a transfer of the rights authorized under the certificates issued at A-00067519, Folders 2 and 3 to H. A. Hartman & Son, Inc., a corporation of the Commonwealth of Pennsylvania, subject to the same limitations and conditions.

FW:kmb 5/21/90

Application	received:	5/7/90
Application	docketed:	5/18/90

Protests due on No Hearings Protests due on Hearings - (5 days prior to date of hearing) Notice of the above application was mailed to all certificate holders and railroad companies in the service area as noted above.