

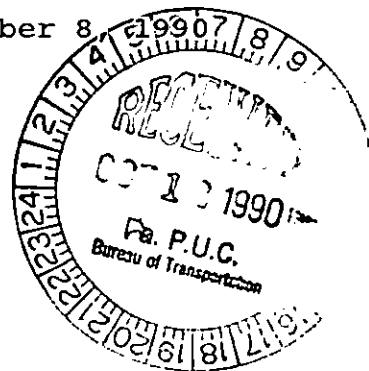
GRAND METROPOLITAN
FOOD SECTOR

PILLSBURY CENTER
200 SOUTH SIXTH STREET, MINNEAPOLIS, MINNESOTA 55402
TELEPHONE: 612/330-8891 FAX: 612/330-8284

TRANSPORTATION/OPERATIONS STRATEGIC ANALYSIS

Mr. Lawrence Keener-Farley, Esq.
Technical Review Section
Bureau of Transportation
P.O. Box 3265
Harrisburg, PA 17120

October 8



Dear Sir:

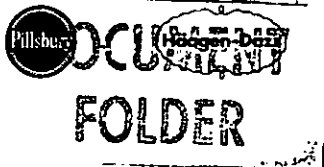
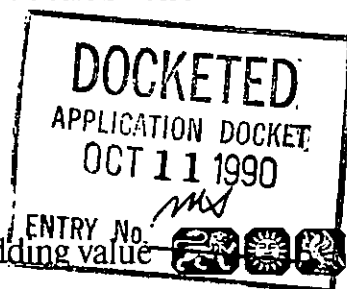
This makes reference to our conversation on Thursday October 4, regarding your file number A-00109220 - Application of Bradway Inc.

After your further review of the Bradway contract with Pillsbury, you questioned the intent and commitment of Article 5 of our Motor Freight Agreement with Bradway.

As clarification we state, " Pillsbury will attempt to tender Carrier a minimum of 80% of all tonnage to be transported by full truck common carriage on the traffic routes between the origin(s) and destination groupings outlined in Appendix A (Contracted Lane Awards) when the carrier is designated as the Contract Carrier". What this means is for those lanes that the carrier has through the bidding process been awarded traffic lanes, they will be tendered a minimum of 80% of the truck volume in that lane. In reality the carrier will receive the first correspondence for those lanes. If in fact the carrier has turned down the loads, we have fulfilled our obligation to "tender the loads".

Attached are the lanes that Pillsbury has committed to provide Bradway in a primary or backup mode. As you can see the lanes are put in writing and signed by both parties, the result is a firm commitment by both parties.

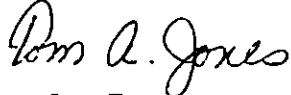
Whereas, Pillsbury does not specifically write in the agreement the number of loads, the awarded lanes becomes the vehicle for agreed upon potential volume.



...adding value

This should satisfy the requirements needed to finalize the Contract filing with your organization. If you have any further questions or concerns, please contact me at 612-330-8909.

Sincerely,



Tom A. Jones
General Transportation Manager, Dry

cc: Cindee McCarthy 22R2

Mr. James P. Sherry
President
Motor Carrier Service Bureau Inc.
P.O. Box 9023
Lester, PA 19029

THE PILLSBURY COMPANY
 TRUCK APPENDIX A - BRADWAY TRUCKING
 ORIGIN: PILLSBURY CO-PARKESBURG TODAY'S DATE: 04/25/90
 CITY : PARKESBURG STATE : PA
 NON-TEMPERATURE CONTROLLED

MASTR - ZIP CODE	STATE & MAJOR DEST. CITY	ZIP CODES INCLUDED IN MASTER ZIP CODE	SPLT LNE	MILES	EST. ANNUAL TRUCK LOADS	EFFECTIVE DATE	PRIMARY BACKUP
DC 20000	WASHINGTON	20000-20899, 22000-22099, 22200-22399		106	457	90/06/01	PRIMARY
DE 19900	MILTON	19700-19999		95	27	90/06/01	PRIMARY
MD 21200	BALTIMORE	21000-21499, 21900-21999		68	123	90/06/01	PRIMARY
21700	HAGERSTOWN	21700-21799		111	29	90/06/01	PRIMARY
NJ 07200	ELIZABETH	07000-07699, 07800-07999, 08800-08999	*	116	296	90/06/01	PRIMARY
08000	BRIDGEPORT	08000-08099		41	25	90/06/01	PRIMARY
08600	TRENTON	08500-08699		72	13	90/06/01	PRIMARY
08800	EDISON	08800-08999	*	139	195	90/06/01	PRIMARY
NY 10000	NEW YORK	10000-10499, 10600-11499		155	339	90/06/01	2ND BACKUP
10500	MT. KISCO	10500-10599		169	62	90/06/01	1ST BACKUP
11700	CENTRAL ISLIP	11500-11999	*	193	233	90/06/01	PRIMARY
12500	WALKKILL	12400-12799		181	23	90/06/01	1ST BACKUP
PA 17100	HARRISBURG	17000-17199		63	24	90/06/01	2ND BACKUP
17800	MILTON	17800-17899		119	21	90/06/01	1ST BACKUP
18100	FOGELSVILLE	18000-18199		66	12	90/06/01	1ST BACKUP
18500	SCRANTON	18500-18899		123	41	90/06/01	1ST BACKUP
19100	PHILADELPHIA	18900-19199, 19400-19499		44	90	90/06/01	PRIMARY
19300	PARKESBURG	19300-19399		1	46	90/06/01	PRIMARY
19600	READING	19500-19699		29	18	90/06/01	PRIMARY
VA 22400	FALMOUTH	22400-22499		155	32	90/06/01	PRIMARY
22800	HARRISONBURG	22800-22899		219	6	90/06/01	PRIMARY
22900	CHARLOTTESVILLE	22900-22999		220	14	90/06/01	PRIMARY
23200	RICHMOND	23000-23299	*	209	112	90/06/01	PRIMARY
23500	NORFOLK	23300-23799		250	102	90/06/01	2ND BACKUP
23800	PRINCE GEORGE	23800-23899		238	115	90/06/01	PRIMARY

DATE 5/20/90
 BRADWAY TRUCKING
Michael Bradway
 POSITION Pres

DATE 4/26/90
 THE PILLSBURY COMPANY
Candee McGaughey
 MANAGER, PRICING NON-TEMPERATURE CONTROLLED



COMMONWEALTH OF PENNSYLVANIA
PENNSYLVANIA PUBLIC UTILITY COMMISSION
P. O. BOX 3265, HARRISBURG, Pa. 17120

KJR

October 12, 1990

IN REPLY PLEASE
REFER TO OUR FILE

James P. Sherry, President
Motor Carriers Service Bureau, Inc.
P. O. Box 9023
Lester, PA 19029-0023

In re: A-00109220 - Application of Bradway, Inc.

Dear Sir:

We have received the bilateral contracts submitted in compliance with the Commission's order adopted at Public Meeting on May 10, 1990 (T-501).

A review of the contracts finds that they are in conformance with Commission regulations set forth at 52 Pa. Code 31.45, and they are accepted for filing.

Very truly yours,

Lawrence Keener-Farley, Esquire
Technical Review Section
Bureau of Transportation

cc: E. Ditzler
Tariff Section
Document Folder

DOCUMENT
FOLDER

DOCKETED
APPLICATION DOCKET
OCT 11 1990
ENTRY No. *mb*