

THE FOLLOWING INFORMATION IS REQUIRED BY THE COMMISSION TO DETERMINE THE APPLICANT'S FITNESS TO OPERATE. STATEMENTS SHOULD BE TYPED OR PRINTED. ILLEGIBLE STATEMENTS WILL DELAY YOUR APPLICATION.

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2016 MAY -3 AM 10:21

PA P.U.C. SECRETARY'S BUREAU

A-2016-2530709

PUC Application Docket No.

Boomerang Transport LLC

Legal Name of Applicant

Trade Name, if any

102 Glenrose Lane

Street Address (principal place of business)

Cary

City or Municipality

NC

State

27518

Zip Code

The Verified Statement of the Applicant is more or less a business plan, or your proposal for providing the transportation service for which you are making application. Prior to deciding to make application for operating authority from the Public Utility Commission, you likely gave much consideration to the manner in which you would operate the business in order that you could provide satisfactory service to your customers and so that you could make a reasonable profit. As part of the application process, you must provide the Commission with your proposal to provide the transportation service.

At minimum, the Verified Statement of the Applicant should include a discussion of the numbered items listed below and on the following pages. You are encouraged to provide as much information as possible about the particular subject as is necessary to fully explain your plan. If you fail to provide sufficient information about the subjects listed below, it may cause the review of your application to be delayed until you provide the necessary information. If you need more space to provide your explanation, please attach additional pages that list the appropriate item by number.

1. Identify the person making the Verified Statement on behalf of the applicant. If the applicant is a sole proprietor making the statement, this will be the same information as provided above. If an employee/officer of applicant is making the statement, give name, title, business address and telephone number, and indicate that the applicant's directors/owners/partners/etc. have authorized the witness to speak for the business.

JP Carlin
 Co-Owner
 Same address listed above
 704-763-0558

Wes Turner
 Co-Owner
 Same address
 336-830-2105

2. List the applicant's affiliation (owner, manager, controls) with any other carrier, with the description of affiliation.

This is the only business we run

3. Describe your business experience, particularly any experience relating to the operation of a transportation service. You may also include an explanation of education or training that you believe may be relevant.

We recently celebrated 6 years as a dispatch company doing this exact work.

4. Describe your facilities, record maintenance plan and your communication network. Please include a description of your physical location, to include the office area, office machines that will be utilized, and the facility to house vehicles. Household goods in use carriers should include a description of their storage facilities, if applicable. Please include an explanation of your plan to maintain records required by the PUC, as well as normal business records. In regard to your communication network, please explain how you will receive customer requests for transportation, how you will dispatch the vehicles to fulfill the request, and how you will maintain continuous communication with your drivers. Finally, please state your intended business hours.

All of our employees work from home. Our employees are only engaged in dispatch service using computer & telephone. We do not own or maintain any vehicles. All records are held in Google Drive/Vault and are never archived. We communicate with drivers using telephony. We receive requests for transportation via email & fax. We operate 6am - 10:30pm Mon-Fri and on call on weekends.

5. Please state the number of employees you intend to use, along with a description of their duties. Please explain why that number of employees is appropriate to provide reasonable and efficient service to the geographical territory you will be serving. (Do not address drivers in your explanation about this item; drivers are addressed separately in item # 6).

Company wide we have 8 full time employees. Based on historical volume this seems to be the appropriate number to handle our current volume + plan for a little growth

6. Please state the number of drivers you intend to use or hire in your business and explain why that number of drivers is appropriate for the size of the geographical territory you will be serving. In addition, please explain:

* Note - all drivers will be / are 1099 contractors *

- Your hiring standards for drivers;
- Your system to ensure prospective drivers will be subject to a criminal background check;
- Your driver training program;
- Your system for ensuring that your drivers are properly licensed at all times;
- Your system to ensure that all drivers will be subject to a criminal background check every two years;
- Your policies regarding alcohol and drug use by your drivers.

- We have an proprietary online training application process that yields to a 2-step phone interview. Visit www.BoomerangTransport.net/Application for Full hiring standards.
- All drivers must sign ADP's Release + Disclosure forms allowing us to run background checks.
- We have a proprietary online training program that has been refined over the last 6 years.
- We have developed an automated system that handles all ongoing driver credentialing.
- Same as above
- All drivers are subject to drug & alcohol screening, administered by ADP

7. Please state the number of vehicles you plan to use in your business and why that number is appropriate to provide reasonable and efficient service to the geographical territory you will be serving. If you have already obtained vehicles for your business, please list them in the chart below.

We are a pure dispatch service + have no vehicles. To see our driver network visit www.BoomerangTransport.net/Service-Areas

YEAR

MAKE

MODEL

SEATING
CAPACITY

VEHICLE ID #

8. Describe your vehicle safety program. Please include the following in your explanation:
- Your periodic vehicle maintenance plan;
 - Your system for ensuring your vehicles will continuously comply with Pennsylvania's equipment standards (67 Pa. Code, Chapter 175) that are applicable to the type of vehicles used in your business;
 - Your system for ensuring your vehicles will maintain compliance with the PUC's requirements for passenger service at 52 Pa. Code, Section 29.403 (applicable to passenger applicants only);
 - Your system for replacing vehicles once they are greater than eight model years in age in compliance with 52 Pa. Code, Section 29.314(c) (applicable to taxicabs) or 52 Pa. Code, Section 29.333(d) (applicable to limousines);
 - Your system for ensuring your vehicles will comply with the requirements of 49 CFR Parts 393 and 396, as adopted by the PUC at 52 Pa. Code, Chapter 37 (applicable to HHG applicants).

We are a pure dispatch service & do not own or maintain any vehicles

9. Please explain what steps you have taken to determine if you can obtain and pay the premiums to maintain insurance coverage for the proposed number of vehicles for your business.

We maintain a IM combined single limit (umbrella) liability policy which responds when drivers experience a loss while on assignment with us. We have made on time payments for this policy to the same provider for the past 6 years.

10. Please describe your customer service standards. Within your description, please explain:

- Your plan to inform customers of the procedures for filing complaints with the PUC;
- Your intended customer complaint resolution procedure.

Customer service is addressed during online training for all drivers. They are taught that the Boomerang standard is to ~~add~~ treat every passenger like a King or queen. Boomerang Transport will never interface with any passenger as we are a dispatch service (to the driver) only. All drivers should be credentialed through your agency and as such should provide a plan to inform customers of the procedures to file complaints. We are happy to work with the PUC, the driver, and the passenger to resolve any complaint.

11. Criminal Record. Have you been convicted of a misdemeanor or felony for which you remain subject to supervision by a court or correctional institution?

YES NO

12. Financial Data. In addition to demonstrating your technical fitness, you must also demonstrate that you possess the financial fitness to provide the proposed transportation service. Therefore you must complete both parts of the "Statement of Financial Position", which follows this page. The first part is the Balance Sheet. You need only provide the applicable information. The second part of the Statement of Financial Position is the Projected Income Statement. The projection is your estimation of expected revenues and specific expenses for one year. You should use the projected information, along with the financial data reported on your balance sheet to help you determine if proposed business can be feasible. Please feel free to also provide clarification information with your "Statement of Financial Position", which explains why you believe you have sufficient funds to ensure your transportation business can provide reliable service to the public in a safe manner.

Verification of Statement

The undersigned deposes and says that he/she is authorized to and does make this verification and that the facts set forth therein are true and correct to the best of his/her knowledge, information, and belief. The undersigned understands that false statements herein are made subject to penalties of 18 Pa. C. S. Section 4904 relating to unsworn falsification to authorities.

JP Carlin
(Signature)
JP Carlin, Co-Owner
(Name and Title, printed or typed)

4/25/2016
(Date)

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SECRETARY'S BUREAU

Statement of Financial Position (Balance Sheet)

As of (date) 3/31/16

ASSETS

Current Assets			
Cash		90 k	
Accounts Receivable		<u>219 k</u>	
Notes Receivable			
Other Current Assets (specify) - Accrued Rev.		<u>39 k</u>	
Total Current Assets			<u>348 k</u>
Tangible Assets			
Motor Vehicle Equipment			
Less: Accumulated Depreciation			=
-			
Building and Structures			
Less: Accumulated Depreciation			=
-			
Office Equipment			
Less: Accumulated Depreciation			=
-			
Land			
Investments and Funds (specify)			
Intangible Assets			
Other Assets (advances and idle equipment - specify)			
TOTAL ASSETS			<u>348 k</u>

LIABILITIES

Current Liabilities (Due within one year of date)			
Accounts Payable		46 k	
Notes Payable			
Equipment Obligations			
Other Liabilities (Attach schedule)			
Total Current Liabilities			<u>46 k</u>
Long Term Liabilities (Due after one year of date)			
Accounts Payable			
Notes Payable			
Equipment Obligations			
Other Liabilities (Attach Schedule)			
Total Long Term Liabilities			
TOTAL LIABILITIES			

NET WORTH (Partnerships and individuals, only)

OWNER'S EQUITY (Corporations only)

Capital Stock			
Additional Paid-in Capital			
Retained Earnings		302 k	
Less: Treasury Stock			=
Total Owner's Equity			<u>302 k</u>

TOTAL LIABILITIES & OWNER'S EQUITY

348 k

STATEMENT OF FINANCIAL POSITION
One Year Projected Income Statement

REVENUE and GAINS

Operating Revenue
 Net Revenue from non-carrier operations
 Dividend and interest revenues
 Other non-operating revenue
 Gains
 Total Revenue and Gains

1.9 M

EXPENSES

Equipment Maintenance and Garage Expense
 Insurance Expense
 Employee Salaries
 Supervisory Salaries
 Officer Salaries
 Fuel Expense
 Purchased Transportation (Lease Expense)
 Materials and Supplies Expense
 General Office Expense
 Advertising Expense
 Telephone Expense
 Accounting Expense
 Legal Expense
 Uncollectible Revenue
 Depreciation Expense
 Amortization
 Operating Taxes and Licenses
 Rent Expense
 Loss

55k

226k

25k

50k

100k

6k

2k

1k

1k

466k

Net Income Before Taxes

Provision for Income Taxes

Net Income (Loss)

490k

* We expect Pennsylvania transports to be less than 10% of projected revenue *

J Carlin
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Research Triangle Region
30 APR 2016 PM 3 L



Pennsylvania PUC

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