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HENRY M. WICK, JR.
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June 28, 2016

Re: Application of Curtis W. Thompson
t/a Curtious Executive Transportation Service
Docket No. A-2016-2532191
Our File 6942

Rosemary Chiavetta, Secretary
Pennsylvania Public Utility Commission
P.O. Box 3265
Harrisburg, PA 17105-3265


FILED ELECTRONICALLY

Dear Secretary Chiavetta:

We are electronically filing this date with the Commission the attached Verified Statement of Applicant on Behalf of Curtis W. Thompson t/a Curtious Executive Transportation Service in connection with the above-captioned limousine application. If there are any questions concerning this unopposed application or if any additional information is needed to complete processing of the application, please contact the undersigned. Thank you for your cooperation and assistance in this matter.

Very truly yours,

WICK, STREIFF, MEYER,
O'BOYLE & SZELIGO, P.C.


David M. O'Boyle

DOB/rms
Attachment

cc: Mr. Curtis W. Thompson (w/attach.)

VERIFIED STATEMENT OF APPLICANT
ON BEHALF OF CURTIS W. THOMPSON T/A
CURTIOUS EXECUTIVE TRANSPORTATION SERVICE

1. IDENTITY OF OPERATING WITNESS ON BEHALF OF APPLICANT.

My name is Curtis W. Thompson, and I am the sole proprietor of a business which operates under the name of Curtious Executive Transportation Service (“Applicant” or “Curtious”). I filed an application with the Pennsylvania Public Utility Commission (“Commission”) at Docket No. A-2016-2532191 requesting authority to transport, as a common carrier, by motor vehicle, persons in limousine service, between points in Pennsylvania; excluding service that is under the jurisdiction of the Philadelphia Parking Authority (“Application”). The sole Protestant to the Application was Extreme Health Care Services, LLC t/a Genesis Limousine Service (“Protestant”), and Protestant withdrew its opposition after a Motion to Dismiss its Protest was filed with the Commission. The Application is now unopposed. I am submitting this Verified Statement in support of my Application.

2. APPLICANT HAS NO AFFILIATION WITH OTHER CERTIFICATED CARRIERS.

Applicant does not have any ownership in, or any direct or indirect affiliation with, any other motor carrier certificated by the Commission.

3. DESCRIPTION OF APPLICANT’S BUSINESS EXPERIENCE.

I am 60 years old, and I have over 40 years of driving experience without a reportable accident. I worked for Roadway Express in an administrative position and provided support for the transportation of goods and the providing of services across the country. I also was employed in the public school system as an alternative education teacher. I provided transportation services for students assigned to an after school program. As an employee with a university athletic department, I was assigned as a driver of 12 passenger vans to transport student athletes to

sporting competitions. I completed a course of instruction and received a diploma from Elizabethtown Truck Driving School to operate a tractor-trailer. Also, I recently have signed on with Uber as a driver to transport passengers while waiting for my Application to be acted upon by the Commission.

I believe my many years of accident free driving experience and dealing with passengers who need transportation services has given me the background and experience that I need to start my own passenger motor carrier business offering transportation service to members of the public.

4. DESCRIPTION OF BUSINESS FACILITIES, OFFICE OPERATIONS AND COMMUNICATIONS NETWORK.

In the initial start up phase of Curtious' operations, the business will be operated from an office based in my home, which is located at 325 North West Street, Carlisle, PA 170143. My business office will be equipped with a multiple land line phone capability, mobile phone, fax machine, computer with the appropriate business technology and software, filing storage, transportation library with safety manual and management operating applications relevant to the transportation industry. It is expected that, as Curtious' business expands and revenues increase, the office will be relocated to a business suite in the Carlisle area.

If the Application is approved, Curtious will provide service on a 7 day a week, 24 hour a day basis. Applicant's normal business hours will be from 8:00 a.m. to 6:00 p.m., Monday through Friday. All telephone calls will be directed to a business land line, which is equipped with forwarding capabilities to forward a call to another phone if I am not in the office or otherwise unavailable. If a call is received during off-business hours and no one is available to answer it, the call will be transferred to voice mail and a message from the customer will be

recorded. If anyone other than myself is driving on a trip, cell phones will be used to maintain contact with the driver during the trip.

Curtious' communications will be a vital component to safety and customer service operations. My plan is that there will be several resources that will be part of Curtious' communication system, including social media, online directory/services, print newspaper/magazines, community involvement, venue networking, Google searches, travel agencies, E-Promotions, direct mail and Yellow Pages. Also, I expect to utilize Facebook, LinkedIn, Twitter, Google, Yelp and You Tube.

5. STAFFING OF APPLICANT'S OPERATIONS.

Curtious is a small business which I plan to manage and operate myself. At the present time, I do not have any plans to hire any other staff to start up my operations. In the event that there is a sufficient demand for Curtious' services that would justify adding staff, I am willing to consider doing that by hiring one or more either part time or full time employees. However, at this time, I do not have any plans to hire any administrative staff or to hire any drivers since I plan to be the only driver. If I receive more requests for trips than I can handle, then I would refer customers to other carriers that I am familiar with.

6. DRIVER PERSONNEL.

Curtious' start up business plan is for me to be the sole driver. I have many years of experience in operating the type of vehicle that will be used to transport passengers. In the event that I find it necessary or desirable to expand and hire additional drivers, I intend to have very specific standards to hire any applicant for a driver position. The application of each driver will be carefully reviewed, and the applicant will be interviewed in person to be sure that he or she is a

mature adult capable of understanding the needs and sensitivities of members of the public who need and utilize public transportation. In addition, background checks will be conducted to guarantee that there are no criminal charges or convictions with regard to the driver-applicant that would call into question the applicant's ability to provide service for Curtious' customers in a safe and reliable manner.

7. DESCRIPTION OF APPLICANT'S EQUIPMENT.

I own a 2013 Nissan Maxima, Vehicle Identification No. 1N4AA5APDC819567. This vehicle is equipped with automatic air conditioning, AM/FM radio, CD player, MP3 Decoder, 8 speakers, back bench seats with a 60-40 ratio, carpet floor trim, dome light with fade feature, front and rear reading lights, front and rear cup holders, 2 seat back storage pockets, remote keyless entry, 19 inch wheel base and various other amenities. The odometer reading on the Nissan Maxima indicates that it has traveled 16,261 miles. If the vehicle is still in service when the odometer approaches 350,000 miles, then the vehicle will be replaced with a later model.

8. APPLICANT'S SAFETY PROGRAM.

Applicant's safety program includes a thorough vetting of all applicant's for a driver position. For instance, an applicant for a driving position must be at least 25 years of age, have at least 7 years driving experience, be willing and capable of driving in any weather conditions, have zero points on his or her Motor Vehicle Record with PennDOT, have a valid Pennsylvania driver's license, be willing to participate in an ongoing driver education development program and pass a Department of Transportation drug and alcohol test. Each driver will have to present a valid Pennsylvania driver's license, a copy of which will be kept on file. An annual check will be conducted of each driver's license to be certain that it is in good standing and not under any type

of suspension. Each driver will be required to report any motor vehicle violations that the driver is issued. Criminal background checks on each driver will also be conducted before the driver is hired, as well as once every two years thereafter. In addition to a Pennsylvania State Police criminal background check, prospective drivers must submit to a Federal Bureau of Investigation check, which will involve fingerprinting, and background checks with the Commonwealth of Pennsylvania Department of Health and Human Services and the local County Sheriff's office. A computer data base will be maintained to issue alerts once every two years advising of when an up-to-date criminal background check with the Pennsylvania State Police must be conducted for each driver.

Applicant intends to utilize the services of certified mechanics at a Nissan car dealership for purposes of inspecting and maintaining the vehicle on a regularly scheduled basis. Oil and filter changes will be performed every 3,000 to 5,000 miles, at which time the vehicle will be gone over thoroughly for any safety issues in order to detect any parts that may need replaced or any repairs that need to be made. In addition, Curtious intends to follow the manufacturer's vehicle maintenance schedule, which will reduce the likelihood of there being any mechanical issues with the vehicle while on a trip. Service on the vehicle is presently provided by the Nissan car dealership, and I intend to continue to use that car dealership for maintenance and repair work on the vehicle.

I recognize the importance of having a vigorous preventative maintenance program for purposes of reducing the chance of a breakdown when the vehicle is on a trip. Every vehicle will be required to pass the annual Pennsylvania inspection and emission tests. Records will be kept with all maintenance and safety work on each vehicle.

Curtious' business plan includes securing a Motor Vehicle Report on each driver on an annual basis. This will be for purposes of checking to be sure that the driver's license is in good standing and that there are no serious driving incidents in PennDOT's records to indicate that a driver may have a problem in operating a passenger vehicle safely or legally. Applicant intends to utilize a computer to monitor the status of the expiration date of the driving license issued to each driver so that each driver can be given notice to take the required action to renew his or her license in a timely manner. I have never had a problem in timely renewing my driver's license.

Applicant has a policy of zero tolerance for drivers using any illegal drugs or taking any prescribed medications which would impair their ability to operate a vehicle. Drivers are subjected to random testing without notice. Also, if a driver is suspected of using drugs improperly or being under the influence of alcohol while on duty, the driver will be tested and, if the test turns up positive, the driver is subject to immediate discharge.

9. INSURANCE.

Applicant has contacted the following two insurance agencies for a quote on the premium to have the required insurance coverage: Fetterman Insurance Agency Inc., located at 805 East High Street, Carlisle, PA 17013 and the monthly premium quote is \$704.00 for six months coverage; and Strickler Insurance Proposal, located at 95 Alexander Spring Road, Carlisle, PA 17013 and the monthly premium quote is \$619.00. Upon approval of the Application, I will arrange to have filed with the Commission a Form E as evidence of my insurance coverage.

10. COMPLAINT PROCEDURE.

Applicant intends to provide passengers with information on how to file a complaint with the Commission by providing the Commission's telephone number and website address on each

receipt that is issued to a customer for payment of the transportation charges. I also plan to post this information on Curtious's website so that it can be readily accessed by any passenger who wants to file a complaint. Upon learning of any customer concern or complaint, I will make a diligent effort to address the matter in order to determine what the facts and circumstances are so that I can improve service in order that a customer will not encounter the same issue on a future trip. I am very conscious of the fact that satisfied customers are one of the best sources for referral of new business, and I am committed to making every effort to address any problem raised by a customer so that the customer is satisfied with the outcome.

11. CERTIFICATION OF NO CRIMINAL CONVICTIONS.

I, Curtis W. Thompson, have never been convicted of a misdemeanor or felony, and I have never been subject to supervision by a Court or correctional institution.

12. FINANCIAL STATEMENT.

Attached as Exhibit "A" is Applicant's Balance Sheet as of June 1, 2016 ("Balance Sheet"). The Balance Sheet was prepared by P Madden Accounting & Taxes, which is an accountant and financial services organization located in Plainfield, PA 17081. The Balance Sheet indicates that Applicant has cash assets of approximately \$3,000.00, and total net assets in excess of \$64,000.00. If additional capital is required to pay expenses, I am in a position where I could use a line of credit and credit cards or other sources to fund Curtious' start up operations. Since I already own the Nissan Maxima that will be used to provide service and the necessary office equipment, I do not anticipate having to make any major capital expenditures in order to begin operating upon approval of the Application.

13. OTHER RELEVANT INFORMATION.

One of the target markets of Curtious will be business executives who have appointments outside of their offices. More specifically, I intend to solicit business from a specific niche of customers consisting of Chief Executive Officers, entertainers and lawyers. It is anticipated that Curtious' clientele will be mature professionals and middle class families who can afford to budget for limousine service. Curtious will offer personalized service to individuals seeking leisure, convenience and comfort. The location of the individuals in need of this type of service will be concentrated mostly in urban areas where parking and transportation convenience is limited or non-existent. Curtious also plans to expand its service by marketing its transportation service to individuals or businesses that make funeral arrangements.

Initially, in order to insure prompt arrival times, Curtious will concentrate on picking up passengers within 50 miles of central Pennsylvania. However, I intend to expand my service to other areas throughout the state.

Curtious will offer amenities to passengers which will include, but not be limited to, providing a daily newspaper, continental snack and refreshing beverage. For added value, I will provide a travel itinerary, personalized pick-up and baggage handling to the appropriate service counter, if needed.

I am a certified teacher, and I have background clearances from the Commonwealth of Pennsylvania, Federal Bureau of Investigation, and Pennsylvania Department of Health and Human Services. I submit that I have the qualifications and experience for the Commission to find me fit to be granted the requested Certificate of Public Convenience.

I respectfully requests that the Commission grant my unopposed Application to provide limousine service to the public within the territory set forth in the Application.

Curtis W. Thompson
Curtis W. Thompson

EXHIBIT "A"

Curtis W. Thompson t/a Curtious Executive Transportation Service

Statement of Financial Position (Balance Sheet)

As of (date) June 1, 2016

ASSETS

Current Assets

Cash	\$ 3,244
Other Current Assets (specify)	<u>0</u>

Other Assets

Motor Vehicle Equipment	<u>24,000</u>
Building and Structures	<u>65,000</u>
Office Equipment	<u>2,500</u>
Investments and Funds (specify)	<u>1,600</u>

TOTAL ASSETS \$96,300

LIABILITIES

Current Liabilities (Due within one year of date)	<u>6,776</u>
Long Term Liabilities (Due after one year of date)	<u>24,713</u>

TOTAL LIABILITIES 31,489

NET WORTH / OWNER'S EQUITY (Subtract total liabilities from total assets) 64,811

VERIFICATION OF STATEMENT

The undersigned, Curtis W. Thompson, deposes and says that he is authorized to and does make this Verification, and that the facts set forth in the foregoing Verified Statement of Applicant on behalf of Curtis W. Thompson t/a Curtious Executive Transportation Service are true and correct to the best of his knowledge, information and belief.

The undersigned understands that any false statements herein are made subject to the penalties of 18 Pa. C.S. §4904 relating to unsworn falsification to authorities.

Date: 06-28-2016

Curtis W. Thompson
Curtis W. Thompson