

78 Rapelye Street Brooklyn, NY 11231 www.aggressiveny.com T: 718.836.9222 F: 718. 643.6356

RECEIVED

June 14, 2016

Pennsylvania Public Utility Commission Secretary P.O. Box 3265 Harrisburg, PA 17105

JUN 1 5 2016

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Re: Application of Aggressive Energy, LLC for certification as an Electric Generation Supplier in the Commonwealth of Pennsylvania.

Dear Madam Secretary,

I have been retained by the above captioned Applicant, Aggressive Energy, LLC (hereafter "Aggressive" or "Applicant") to assist them with regulatory and compliance filing in various jurisdictions.

Pursuant to Title 66 of the Pennsylvania Public Utility Code, Subpart D, Ch. 22 § 2208 et seq.. Aggressive hereby submits the attached application for licensure as an Electric Generation Supplier ("EGS") in the Commonwealth of Pennsylvania. Please note Aggressive has also sent the \$350 fee required by this application to the PUC's offices under separate cover.

In addition to the original application enclosed herein, please find one copy and a CD- ROM containing a searchable pdf version of the application.

In accordance with 52 Pa. Code § 54.32, certain exhibits attached hereto contain questions that require Applicant to disclose proprietary and confidential financial information. Those exhibits are clearly and conspicuously marked CONFIDENTIAL and this transmittal letter accompanies a statement of support as to why such disclosures would irreparably damage Applicant's business interests and financial security.

Should you have any questions or concerns regarding this application, or require any additional documentation or information, please do not hesitate to contact me at your convenience.

Respectfully Submitted,

Michael D'Angelo, Esq.

Of Counsel, Aggressive Energy, LLC

T: 201.736.6247 F: 201.302.9217

E: mdangelo2001@yahoo.com

Encl: Electric Generation Supplier Application of Aggressive Energy and Petition for protective order of proprietary business information and CONFIDENTIAL envelope.

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of <u>Aggressive Energy LLC</u>, d/b/a <u>N/A</u> for approval to offer, render, furnish, or supply electricity or electric generation services as a(n)_EGS to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

1. IDENTIFICATION AND CONTACT INFORMATION

a. IDENTITY OF THE APPLICANT: Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

Aggressive Energy LLC 78 Rapelye St, Brooklyn, NY 11231 www.aggressiveny.com (718) 836-9222

b. PENNSYLVANIA ADDRESS / REGISTERED AGENT: If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

> InCorp Services, Inc. 7208 Red Top Road Hummelstown, PA 17036 1-800-246-2677 Fax: 701-866-2689

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

c. REGULATORY CONTACT: Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

Michael D'Angelo, Esq. – Of Counsel for Aggressive Energy, 134 Highwood Avenue - Leonia, NJ 07605

Ph: (201) 736-6247 - Fax: (201) 302-9217 e-mail:mdangelo2001@yahoo.com

d. ATTORNEY: Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Michael D'Angelo, Esq. – Of Counsel for Aggressive Energy, 134 Highwood Avenue - Leonia, NJ 07605

Ph: (201) 736-6247 - Fax: (201) 302-9217 e-mail:mdangelo2001@yahoo.com

e. CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: (Required of ALL Applicants) Provide the name, title, address, telephone number, FAX number, and e-mail OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED) responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Electric Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed EGSs.

Dan Messina, VP - 78 Rapelye St, Brooklyn, NY 11231 - Ph: (718) 836-9222 - Fax: (718) 643-6356 Email: dmessina@aggressiveny.com

Alternate: Bill Jebaily, President - 78 Rapelye St, Brooklyn, NY 11231 - Ph: (718) 836-9222

Fax: (718) 643-6356 - Email: bill@aggressiveny.com

2. BUSINESS ENTITY FILINGS AND REGISTRATION

a.	FICTITIOUS NAME: (Select appropriate statement and provide supporting documentation as listed.)
	The Applicant will be using a fictitious name or doing business as ("d/b/a")
	Provide a copy of the Applicant's filing with Pennsylvania's Department of State pursuant to 54 Pa. C.S. §311, Form PA-953.
	Or X The Applicant will not be using a fictitious name.
b.	BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS: (Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)
	The Applicant is a sole proprietor.
	 If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.
	Or The Applicant is a:
	domestic general partnership (*) domestic limited partnership (15 Pa. C.S. §8511) foreign general or limited partnership (15 Pa. C.S. §4124) domestic limited liability partnership (15 Pa. C.S. §8201) foreign limited liability general partnership (15 Pa. C.S. §8211) foreign limited liability limited partnership (15 Pa. C.S. §8211)
	 Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
	 Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.

-	Provide the state in which the business is organized/formed and provide a copy of the Applicant's
	charter documentation

* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.

or

X	The Applicant is a:
	domestic corporation (15 Pa. C.S. §1308)
	☐ foreign corporation (15 Pa. C.S. §4124)
	domestic limited liability company (15 Pa. C.S. §8913)
	X foreign limited liability company (15 Pa. C.S. §8981)
	Other (Describe):

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above. Please see Appendix L
- Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation. New York State and please see **Appendix M**
- Give name and address of officers. Please see Appendix N

3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

a. AFFILIATES: Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

Aggressive Energy, LLC does **NOT have any Affiliates** and does not have any Affiliates applying to do business in Pennsylvania.

b. PREDECESSORS: Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

There were no predecessors to Aggressive Energy, LLC.

4. OPERATIONS

a. APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)

Definitions

- Supplier an entity that sells electricity to end-use customers utilizing the jurisdictional transmission and distribution facilities of an EDC.
- Aggregator an entity that purchases electric energy and takes title to electric energy as an intermediary for sale to retail customers.
- Broker/Marketer an entity that acts as an intermediary in the sale and purchase of electric energy <u>but</u> does not take title to electric energy.

	The Applicant is presently doing business in Pennsylvania as a municipal electric corporation electric cooperative local gas distribution company provider of electric generation, transmission or distribution services broker/marketer engaged in the business of supplying electricity services Other; Identify the nature of service being rendered.
	Or X The Applicant is not presently doing business in Pennsylvania.
	The Applicant is not presently doing business in Fernisy Warna.
b.	APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a (may check multiple):
	Generator of electricity X Supplier of electricity (Aggressive Energy will not be creating or generating electricity) Aggregator engaged in the business of supplying electricity Broker/Marketer engaged in the business of supplying electricity services Check here to verify that your organization will not be taking title to the electricity nor will you be making payments for customers. Electric Cooperative and supplier of electric power Other (Describe):
c.	PROPOSED SERVICES: Describe in detail the electric services or the electric generation services which the Applicant proposes to offer.

Aggressive Energy, upon Commission approval, proposes to provide retail electric supply services to commercial and industrial customers in all PA territories. Aggressive Energy is a very compliant oriented entity that has been successfully providing electric supply services (and natural gas supply services) as a licensed and compliant ESCO in New York State since 2010 and as a TPS in New Jersey since 2014. It desires to expand its quality services and expertise with commercial and industrial companies to the great Commonwealth of Pennsylvania. Aggressive Energy does not market to residential consumers.

d.	PROPOSED SERVICE AREA: Check the box of each Electric Distribution Company for which the Applicant proposes to provide service.					
	Citizens' Electric Duquesne Light Met-Ed PECO Penelec Penn Power	Pike PPL UGI Utilities Wellsboro West Penn X Entire Commonwealth of PA				
e.	CUSTOMERS: Applicant proposes to provide service	ces to:				
	Residential Customers X Small Commercial Customers - (25 kW and X Residential and Small Commercial as Mixed RESIDENTIAL AND/OR SMALL COMMER	Meter ONLY (CANNOT BE TAKEN WITH				
	X Large Commercial Customers - (Over 25	•				
	X Industrial Customers	,				
	X Governmental Customers All of above (Except Mixed Meter)					
	X Other (Describe): Aggressive Energy doe ONLY interested in serving commercial a expertise. However, Aggressive Energy is do exist with a single meter where the he a handful of residential customers where	s not market to residential customers and is really and industrial customer, which is its true area of is aware that some large commercial buildings eating and/or cooling facilities may also include the electricity and/or the natural gas may be included				
	in the lease. While Aggressive Energy has r residential customers it acknowledges th compliant manner.	no interest in marketing to and/or directly serving ne above situation and will ensure it operates in a				
f.	START DATE: Provide the approximate date date date date date date date d	pplicant proposes to <u>actively market</u> within the				
	July 2016.					
	5. <u>COM</u>	IPLIANCE				
a.	CRIMINAL/CIVIL PROCEEDINGS: State specific either, or a person identified in this Application, ha proceeding within the last five (5) years.	ally whether the Applicant, an affiliate, a predecessor ones been or is currently the defendant of a criminal or civi				
), by name, subject and citation; whether before ar icant has no proceedings to list, explicitly state such.				
	There are no proceedings to identify. N/A					

b. SUMMARY: If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

c. CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. If the Applicant has no actions or complaints to list, explicitly state such.

Applicant does not market to residential customers. Applicant has been approved and operating in New York State as an ESCO for over 5 years and as a TPS in NJ for over 20 months and has no formal Regulatory investigations or actions. Aggressive, as of the date of this filing has never had a single customer complaint in New Jersey. Aggressive has less than 10 QRSs in NY, and all have been successfully closed, finalized, with no finding of any wrong doing, merely confused customers who were always satisfied with response and resolution. Aggressive has had zero complaints in any state

For all of 2016.

d. SUMMARY: If applicable; provide a statement as to the resolution or present status of any actions listed above.

Nothing pending in either NY or NJ. Zero customer complaints since Licensed in NJ in 2014. New York's Quick Resolution System ("QRS") Allows customers that have concerns and/or questions to open a contact in the QRS and ESCO's can resolve directly with customer. Aggressive has had less than 10 QRSs and they have all been closed, finalized with customer satisfied. Aggressive has not had any complaints of any king in New York or New Jersey in 2016 and all previous complaints have been successfully closed out with satisfied customer and there has never been and finding of wrong doing.

6. PROOF OF SERVICE

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

Aggressive Energy's Certificate of Service is attached at Appendix C

a. STATUTORY AGENCIES: Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946 Office of the Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101

b. EDCs: Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Electric Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each EDC is as follows.

Pike County Light & Power Company:

Director of Customer Energy Services
Orange and Rockland Company
390 West Route 59
Spring Valley, NY 10977-5300

West Penn:

Legal Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689

Duquesne Light:

Regulatory Affairs Duquesne Light Company 411 Seventh Street, MD 16-4 Pittsburgh, PA 15219

Met-Ed, Penelec, and Penn Power:

Legal Department First Energy 2800 Pottsville Pike Reading PA, 19612

Citizens' Electric Company:

Citizens' Electric Company Attn: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837 PECO:

Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

PPL:

Legal Department Attn: Paul Russell PPL Two North Ninth Street Allentown, PA 18108-1179

UGI:

UGI Utilities, Inc. Attn: Rates Dept. – Choice Coordinator 2525 N. 12th Street, Suite 360 Post Office Box 12677 Reading, PA 19612-2677

Wellsboro Electric Company:

Wellsboro Electric Company Attn: EGS Coordination 33 Austin Street P. O. Box 138 Wellsboro, PA 16901

7. FINANCIAL FITNESS

- a. BONDING: In accordance with 66 Pa. C.S. Section 2809(c)(1)(i), the Applicant is required to file a bond or other instrument to ensure its financial responsibilities and obligations as an EGS. Therefore, the Applicant is...
 - X Furnishing the <u>ORIGINAL</u> of an initial <u>bond</u>, letter of credit or proof of bonding to the Commission in the amount of \$250,000. Bond sent separately via overnight, please see **Appendix D** (**BOND**)

Furnishing the <u>ORIGINAL</u> of another initial security for Commission approval, to ensure financial responsibility, such as a parental guarantee, in the amount of \$250,000. N/A
For Marketers and Brokers - Filing for a modification to the \$250,000 requirement and furnishing the ORIGINAL of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$10,000. Applicant is required to provide information supporting an amount less than \$250,000. Such supporting information must include indication that the Applicant will not take title to electricity and will not pay electricity bills on behalf of its customers. Further details for modification may be described as well.

- b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS: Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
 - Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
 - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K).
 (SEC/EDGAR web addresses are sufficient)
 - Applicant's accounting statements, including balance sheet and income statements for the past two years. Please see Aggressive Energy's Accounting Statements in Appendix O.
 - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
 - A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
 - Audited financial statements exhibiting accounts over a minimum two-year period.
 - Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.
- c. SUPPLIER FUNDING METHOD: If Applicant is operating as anything other than <u>Broker/Marketer only</u>, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

Aggressive Energy ("AE") is an experienced and established electric energy supplier. AE has been licensed as an ESCO in NY since 2010 and as a TPS in NJ since 2014. With over 6 years experience in NY and getting close to 2 years of experience in NJ, AE understands all the financial risks in electric supply and has proven that it has the financial experience and money to continuously provide sustained and profitable growth in a fiscally sound manner. AE always been a profitable business and has been able to use its profits to not only pass on savings and value to its customer, but manage controlled, successful, sustainable growth for over 6 years. AE has grown from being in one state with 2 utilities and one Regional Transmission Organization ("RTO") to being in 2 states with 4 utilities and 2 RTOs. AE is very close to adding 2 more utilities within the next month. It has proven itself month after month, year after year to be well funded and stay fiscally sound while successfully continue to sustain controlled and profitable growth. AE's financials prove it to be well funded with a strong seven figure cash profit and credit over seven figures from various banking facilities as contained in more detail in the confidential filings. Please see Appendix D and O.

d. BROKER PAYMENT STRUCTURE: If applicant is a broker/marketer, explain how your organization will be collecting your fees.

N/A

e. ACCOUNTING RECORDS CUSTODIAN: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Skwiersky, Alpert & Bressler LLP, Accountants, 462 Seventh Ave, 23rd Fl, NY, NY, 10018.

Ph:212-714-0462 ext 118

Fax: 212-714-0460

Email:arousso@sabllp.com

f. TAXATION: Complete the TAX CERTIFICATION STATEMENT attached as Appendix G to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

Please see Appendix G

8. TECHNICAL FITNESS:

To ensure that the present quality and availability of service provided by electric utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a. EXPERIENCE, PLAN, STRUCTURE: such information may include:
 - Applicant's previous experience in the electricity industry.
 - Summary and proof of licenses as a supplier of electric services in other states or jurisdictions.
 - Type of customers and number of customers Applicant currently serves in other jurisdictions.
 - Staffing structure and numbers as well as employee training commitments.
 - Business plans for operations within the Commonwealth.
 - Documentation of membership in PJM, ECAR, MAAC, other regional reliability councils, or any other membership or certification that is deemed appropriate to justify competency to operate as an EGS within the Commonwealth.
 - Any other information appropriate to ensure the technical capabilities of the Applicant.

Please see Appendix P

b.	PROPOSED	MARKETING	METHOD	(check all	that appl	ly)
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\Box	Internal – Applicant will use its own internal resources/employees for marketing
	External EGS – Applicant will contract with a PUC LICENSED EGS broker/marketer
	Affiliate – Applicant will use a NON-EGS affiliate marketing company and or individuals.
	External Third-Party - Applicant will contract with a NON-EGS third party marketing company and or
	individuals

X Other (Describe): Aggressive Energy ("AE") does not market to residential customers. Additionally, the majority of AE, marketing is through word of mouth within the C&I Community. AE strives to only obtain customer that WANT Aggressive Energy as its

provider of choice. At any time, if a customer is not satisfied with AE for any reason they are allowed to switch to the provider of their choice. This is part of the reason that AE has so few complaints in New York even with 6 years of operation, as well as zero complaints in New Jersey coming up on almost 2 years of service. Since AE does not market to residential customer they refrain from the marketing methods that can be difficult and problematic to implement and police, and can result in complaints. AE prides itself on its outstanding customer service, it's attention to full regulatory compliance, and its low number of consumer complaints.

C.	DOOR TO DOOR SALES: Will the Applicant be implementing door to door sales activities?					
	X	Yes No				
		If yes, will the Applicant be using verification procedures? Not Applicable.				
		Yes No				
		If yes, describe the Applicant's verification procedures. Not Applicable .				
d.		GIGHT OF MARKETING: Explain all methods Applicant will use to ensure all marketing is performed in an manner, for both employees and subcontractors. Please see Appendix Q (Marketing)				
e.	OFFICERS : Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience.					
		Please see Appendix R (Officers and Resumes)				
f.	FERC I	FILING: Applicant has:				
		Filed an Application with the Federal Energy Regulatory Commission to be a Power Marketer.				
	X	Received approval from FERC to be a Power Marketer at Docket or Case Number <u>ER14-2383-000</u> .				
		Not applicable				
		9. <u>DISCLOSURE STATEMENTS:</u>				
	Disclosure Statements: If proposing to serve Residential and/or Small Commercial (under 25 kW) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix H to this Application. Please see Appendix H					
		 Electricity should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated. 				

10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

Not applicable for an applicant applying for a license exclusively as a broker/marketer.

- a. PJM LOAD SERVING ENTITY REQUIREMENT: As a prospective EGS, the applicant understands that those EGSs which provide retail electric supply service (i.e. takes title to electricity) must provide either:
 - proof of registration as a PJM Load Serving Entity (LSE), or
 - proof of a contractual arrangement with a registered PJM LSE that facilitates the retail electricity services of the EGS.

The Applicant understands that compliance with this requirement must be filed within 120 days of the Applicant receiving a license. As well, the Applicant understands that compliance with this requirement may be filed with this instant application.

(Select only one of the following)

X	AGREED - Applicant has included compliance with this requirement in the instant application, labeled in correspondence with this section (10). Please see Appendix S.
	AGREED - Applicant will provide compliance with this requirement within 120 days of receiving its license
	ACKNOWLEDGED - Applicant is not proposing to provide retail electric supply service at this time, and therefore is not presently obligated to provide such information

b. STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 54.43, as well as any future amendments.

X AGREED

- c. REPORTING REQUIREMENTS: Applicant agrees to provide the following information to the Commission or the Department of Revenue, as appropriate:
 - Retail Electricity Choice Activity Reports: The regulations at 52 Pa. Code §§ 54.201--54.204 require that all active EGSs report sales activity information. An EGS will file an annual report reporting for customer groups defined by annual usage. Reports must be filed using the appropriate report form that may be obtained from the PUC's Secretary's Bureau or the forms officer, or may be down-loaded from the PUC's internet web site.
 - Reports of Gross Receipts: Applicant shall report its Pennsylvania intrastate gross receipts to the Commission on a quarterly and year to date basis no later than 30 days following the end of the quarter.
 - The Treasurer or other appropriate officer of Applicant shall transmit to the Department of Revenue by March 15, an annual report, and under oath or affirmation, of the amount of gross receipts received by Applicant during the prior calendar year.
 - Net Metering Reports: Applicant shall be responsible to report any Net Metering per the Standards on http://www.puc.pa.gov/consumer_info/electricity/alternative_energy.aspx. Scroll down to the Net Metering Standards Section.
 - Applicant shall report to the Commission the percentages of total electricity supplied by each fuel source on an annual basis per 52 Pa. Code § 54.39(d).

-	Applicant will be required to meet periodic reporting requirements as may be issued by the Commission to fulfill the Commission's duty under Chapter 28 pertaining to reliability and to inform the Governor and Legislature of the progress of the transition to a fully competitive electric market.

- d. TRANSFER OF LICENSE: The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. Section 2809(D). Transferee will be required to file the appropriate licensing application.
 - X AGREED

X

- e. ANNUAL FEES: The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling electricity in the Commonwealth of PA, and an annual supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.
 - X ACKNOWLEDGED

AGREED

- f. FURTHER DEVELOPMENTS: Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 54.34.
 - X AGREED
- g. FALSIFICATION: The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.
 - X AGREED
- h. NOTIFICATION OF CHANGE: If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within twenty (20) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 54.34.
 - X AGREED
- i. CEASING OF OPERATIONS: Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.
 - X AGREED
- j. **Electronic Data Interchange:** The Applicant acknowledges the Electronic Data Interchange (EDI) requirements and the relevant contacts for each EDC, as listed at Appendix K.

- X AGREED
- k. FILING FEE: The Applicant has enclosed or paid the required, non-refundable filing fee by CERTIFIED CHECK OR MONEY ORDER in the amount of \$350.00 payable to the Commonwealth of Pennsylvania.

 The Commission does not accept corporate or personal checks for filing fees.
 - X PAYMENT ENCLOSED

11. AFFIDAVITS

Must be notarized before filing.

- a. APPLICATION AFFIDAVIT: Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.
- b. OPERATIONS AFFIDAVIT: Provide an officially notarized affidavit stating that you will adhere to the reliability protocols of the North American Electric Reliability Council, the appropriate regional reliability council(s), and the Commission, and that you agree to comply with the operational requirements of the control area(s) within which you provide retail service. An example copy of this Affidavit can be found at Appendix B.

12. NEWSPAPER PUBLICATIONS

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each EDC. For example, an applicant that wants to operate in Penn Power would need to run ads in both The Erie Times-News and the Pittsburgh Post-Gazette. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and must be supplied with this application. Applicants do not need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

	Erie Times- News	Harrisburg Patriot- News	Philadelphia Daily News	Pittsburgh Post- Gazette	Scranton Times- Tribune	Williamsport Sun-Gazette	Johnstown Tribune- Democrat
Citizens' Electric						Х	
Duquesne				Х			
Met Ed		х	Х		Х		
PECO			х				
Penelec	Х	X			Х	X	Х
Penn Power	X			Х			
Pike					Х		
PPL		X	Х		Х	X	
UGI					Х		
Wellsboro			Ī			Х	

West Penn		Х		Х		Х	Х
Entire							
Commonwealth	X	x	X	X	x	X	Х

(Example Publications are provided at Appendices I and J) See Appendix J (both EGS and NGS)

13. SIGNATURE

RECEIVED

Applicant: Aggressive Energy LLC

By: Michael D'Angelo, Esq.

Title: Of Counsel

JUN 1 5 2016

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections are complete.

Applicant: Aggressive Energy LLC

Signature	
Filing Fee (CERTIFIED CHECK OR MONEY ORDER ONLY)	
Application Affidavit	
Operations Affidavit	
Proof of Publication	_
Bond or Letter of Credit	
Tax Certification Statement	
Commonwealth Department of State Verification	
Certificate of Service	
	Filing Fee (CERTIFIED CHECK OR MONEY ORDER ONLY) Application Affidavit Operations Affidavit Proof of Publication Bond or Letter of Credit Tax Certification Statement Commonwealth Department of State Verification

PUC Secretary's Bureau Use

Appendix A

APPLICATION AFFIDAVIT RECEIVED

State of New York	<u>_</u> ;	
		JUN 1 5 2016
County of Kings	_:	PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU
Dan Messina	, Affiant, being duly sworn/affirmed accor	rding to law, deposes and says that:
He is the <u>Vice President</u> of <u>A</u>	ggressive Energy LLC ("AE" or "Applican	t").
That he is authorized to and do	es make this affidavit for said Applicant;	
	ressive Energy LLC has the burden of echnical and financial fitness to be licensed a	
That the Applicant herein Aggress completely and provided supporting	ive Energy LLC has answered the questions of documentation as required.	on the application correctly, truthfully, and
	sive Energy LLC acknowledges that it is unication and contained in supporting document	
	ssive Energy LLC acknowledges that it is on this application and contained in sup	
That the facts above set forth are tr said Applicant to be able to prove t	rue and correct to the best of his knowledge, in the same at hearing if required.	nformation, and belief, and that he expects
	Dan Messina Vice Président o	of Aggressive Energy LLC.
Sworn and subscribed before m	ne this <i> day</i> of <u>June</u> , 20 <u>16</u> .	MARSHA BALLOW Commissioner Of Deeds City of New York - No. 2-9750 Certificate Filed In Kings County My Commission Expires
	Marker Science Signature of official administering	g oath
My commission expires	2/1/17	

Appendix B

OPERATIONS AFFIDAVIT

O.

. . . .

RECEIVED

State of	<u>inew York</u>	_ :		
				JUN 1 5 2016
		•	SS.	
County of	Kings	:		PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU
<u>Dan Messina</u> , A deposes and sa	ffiant, being duly s ys that:	worn/affirm	ed accordin	g to law,
He is the Vice P	resident of <u>Aggres</u>	sive Energy	<u>/ LLC</u> ("AE"	or "Applicant");
That he is autho	rized to and does i	make this a	ffidavit for s	aid Applicant;
pursuant to this App 66 of the Pennsyl Emergency Orders	olication consistent wit vania Consolidated S	h the Public U Statutes; or w d verbally or	Jtility Code of vith other app in writing du	iges that Applicant may have obligations the Commonwealth of Pennsylvania, Title plicable statutes or regulations including aring any emergency situations that may less in Pennsylvania.

That <u>Aggressive Energy LLC</u>, the Applicant herein, asserts that he/she/it possesses the requisite technical, managerial, and financial fitness to render electric service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That Aggressive Energy LLC, the Applicant herein, certifies to the Commission that it is subject to, and will pay, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 28 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28, shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional Gross Receipts and power sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

As provided by 66 Pa. C.S. §2810 (C)(6)(iv), Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

Appendix B (Continued)

That <u>Aggressive Energy LLC</u>, the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506, §2807 (C), §2807(D)(2), §2809(B) and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Bureau of Public Liaison or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

Signature of official administering oath

2/0/17

My commission expires

MARSHA BALLÖW
Commissioner Of Deeds
City of New York - No. 2-9750
Certificate Filed In Kings County
My Commission Expires

RECEIVED

Appendix H

Sample Disclosure Statement Format for Electric Generation Suppliers

JUN 1 5 2016

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

This is an agreement for electric generation service, between *Aggressive Energy*, *LLC* and *(customer's name and address)*.

Background

We at Aggressive Energy, LLC are licensed by the Pennsylvania Public Utility Commission to offer and supply electric generation services in Pennsylvania.

Our PUC license number is A-XXXX-XXXXXXX.

We set the generation prices and charges that you pay. The Public Utility Commission regulates distribution prices and services. The Federal Energy Regulatory Commission regulates transmission prices and services.

Aggressive Energy will leave BOTH options as we may decide to offer BOTH depending on utility and customer:

You will receive a single bill from *Aggressive Energy, LLC* that will contain *PECO Energy* charges and Aggressive Energy, LLC charges.

You will receive a separate bill from Aggressive Energy, LLC for generation charges and a separate bill from PECO Energy for its charges.

Right of Rescission - You may cancel this agreement at any time before midnight of the third business day after receiving this disclosure. You can contact us by phone, in writing or electronically (if available) to cancel this agreement. See Section 9 for how to contact us.

Definitions

Generation Charge - Charge for production of electricity.

Transmission Charge - Charge for moving high voltage electricity from a generation facility to the distribution lines of an electric distribution company.

Non-basic Charges - Define each non-basic service being offered.

Terms of Service

1. (a) Basic Service Prices – Aggressive Energy, LLC ("AE"). AE plans on offering both billing options and both fixed and variable rate contracts. All contracts and all of AE's actions will be fully compliant with all laws, rules and Orders.

FIXED PRICE:

You will pay a fixed price of (EGS price) per kWh for electric generation service.

AE's price includes Transmission Charges (if applicable) and estimated Total State Taxes, including the Gross Receipts Tax, but excludes applicable state and local Sales Tax."

VARIABLE PRICE:

You will pay a variable price that can change (*monthly*). The price for the first billing period will be (EGS price).

AE's price includes Transmission Charges (if applicable) and estimated Total State Taxes, including the Gross Receipts Tax, but excludes applicable state and local Sales Tax.

There are no limits on how much the price may change from one billing cycle to the next.

More information about this variable price product, including what this price has been for the past 24 months, can be found at www.aggressiveny.com or you can call 1-888-836-9222. However, please remember that past prices do not indicate present or future prices.

Contact the electric distribution utility to determine if transmission charges are included in their price-to-compare.

(b) Non-basic Service Prices – If applicable AE will itemize as required.

Length of Agreement – AE will offer BOTH fixed and variable. Customer will decide preference.

Fixed Term Agreement – You will buy all your electricity generation service for the above address from Aggressive Energy, LLC beginning on the date set by PECO Energy and will continue for (XX) months (or billing cycles).

Month-to-Month Agreement – You will buy all your electricity generation service for the above street address from Aggressive Energy, LLC beginning on the date set by PECO Energy and will continue on a month-to-month basis.

- **3. Special Terms and Conditions** *If applicable AE will properly describe all special terms and/or Add-ons, limited time offers, promotions, and exclusions as required and in plain language.*
- **4. Special Services** If applicable AE will provide explanations of price, terms and conditions, including advanced metering deployment, as required by federal and state in plain language.

Penalties, **Fees and Exceptions** - No early termination fee ("ETF") for variable rate service. Fixed price ETF is calculated as the Fixed Rate of \$x.xyz per kWh minus the closing PA PJM Peco zone price on the day of termination, multiplied by the projected usage from the utility from the date of termination to the last day of the contract term.

Cancellation Provisions - If payment is not received on a timely basis, SELLER may, after 15 days written notice, suspend performance, but BUYER will still remain obligated under this contract.

Company-Initiated Cancellation – If we cancel this agreement for any reason other than for customer non-payment, we will follow applicable rules in providing notice to you. See Section 7 for an explanation of the notices you will receive prior to cancellation.

Customer-Initiated Cancellation – If you cancel this agreement before the end of the initial term, you will owe us for amounts unpaid up to the date of cancellation and we will charge the early cancellation fee mentioned above.

Customer-Initiated Cancellation – You can cancel this agreement at any time by calling us or using our website. Please see the contact information in Section 9 for our contact information.

Customer Move – If the customer moves from the address listed above, this agreement is cancelled.

3. Renewal Provision/Agreement Expiration/Change in Terms

If you have a fixed term contract approaching the expiration date, or whenever we propose to change the terms of service in any type of contract, you will receive two separate written notifications that precede either the expiration date or the effective date of the proposed changes. These notifications will explain your options going forward.

4. Dispute Procedures

Contact us with any questions concerning our terms of service. You may call the PUC if you are not satisfied after discussing your terms with us.

5. Contact information

Supplier:

Name:

Aggressive Energy, LLC

Address:

78 Rapelye St, Brooklyn, NY 11231

Phone Number:

(1-888) 836-9222

Internet Address:

www.aggressiveny.com

Electric Distribution Company/Default Service Provider:

Name:

PECO Energy

Address:

2301 Market St, Philadelphia, PA 19103

Phone Number:

1 (800) 494-4000

Universal Service – Customer Assistance Program:

Phone Number:

1 (800) 774-7040

Public Utility Commission (PUC):

www.puc.pa.gov

Address: P.O. Box 3265 Harrisburg PA 17105-3265

Phone Number: 1 (800) 692-7380

Electric Generation Supplier	Aggressive Energy, LLC ("AE"), Ph: 1-888-836-9222, Fax:			
Information	718-643-6356, www.aggressiveny.com			
	AE is responsible for generation charges.			
Price Structure	Variable Indexed energy is billed hourly based on			
	PJM's Day Ahead prices. Index Rate of \$ LBMP+			
	0.0000 per kWh. Price each month will reflect all			
	components of Seller's costs for supply of electricity to			
	the meter. Adder includes all line losses up to the			
	facilities electric meter, and gross receipt tax; plus all			
	applicable sales taxes. There are no applicable ceilings			
	or ranges of price as it will fluctuate with the market			
	conditions and you will only receive notification of the			
	price approximately once per month in your invoice.			
	There are no guaranteed savings compared to the utility			
	and/or any other EGS.			
Generation/Supply Price	¢/kWh determined by the market indexed price. There are			
	no introductory rates.			
Statement Regarding Savings	There are no applicable ceilings or ranges of price as it			
	will fluctuate with the market conditions and you will			
	only receive notification of the price approximately			
	once per month in your invoice. There are no			
	guaranteed savings compared to the utility and/or any other EGS.			
Deposit Requirements	No Deposit requirement			
Incentives	There are no applicable ceilings or ranges of price as it			
	will fluctuate with the market conditions and you will			
	only receive notification of the price approximately			
	once per month in your invoice. There are no			
	guaranteed savings compared to the utility and/or any			
	other EGS.			
Contract Start Date	AE's electric supply service will begin within 45 days or the			
	nest meter reading date as determined by Peco or			
	whichever is sooner.			
Contract Term/Length	If variable and/or index the term is from month to month.			
	If a fixed contract the term is from 12 consecutive months			
	following the switch date as determined above.			
Cancellation/Early Termination	If variable, there is no cancelation fee or ETF. If Fixed			
Fees	price, ETF is calculated as the Fixed Rate of \$x.xyz			
	per kWh minus the closing PA PJM Peco zone price			
	on the day of termination, multiplied by the			
	projected usage from the utility from the date of			
1	termination to the last day of the contract term.			

Renewal Terms	Variable and/or indexed contracts have No cancellation/early termination fees ("ETF") and will automatically renew on a monthly basis. After the expiration of the initial term on a fixed price contract the agreement shall automatically renew on a month-to-month basis until either party provides written notice of cancellation.
Electric Distribution Company	Peco Energy, 1 (800) 494-4000, www.peco.com.
Information	EDC is responsible for distribution charges, as well as any emergencies/outages/etc.

Appendix J

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Appendix J

EXAMPLE FORM OF NOTICE PUBLICATION FOR COMBINED EGS AND NGS

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of Aggressive Energy, LLC ("Aggressive Energy") For Approval To Offer, Render, or Furnish Services as a Supplier Engaged In The Business Of Supplying Natural Gas Supply Services ("NGS") and Electric Generation Services ("EGS"), To The Public In The Commonwealth Of Pennsylvania.

Aggressive Energy, LLC will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as (1) a supplier of natural gas, NGS. Aggressive Energy, LLC will also be filing an application with the PUC for a license to supply electricity or electric generation services as (1) a generator and supplier of electric power. EGS. Aggressive Energy, LLC proposes to sell electricity, natural gas, and related services throughout the entire Commonwealth of Pennsylvania, under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of **Aggressive Energy**, **LLC** may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to **Aggressive Energy**, **LLC** attorney at the address listed below.

By and through Counsel: ATTN: Michael D'Angelo Esq., Of Counsel

Aggressive Energy, LLC

78 Rapelye St, Brooklyn, NY 11231

Ph: (718) 836-9222 Fax: (718) 643-6356

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JUN 1 5 2016

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Appendix K

Electronic Data Interchange and Internet Requirements

Prior to doing business in an EDC service territory, all Aggressive Energy, LLC suppliers, and any broker/marketers that wish to use the Electronic Data Interchange (EDI), must meet the EDI certification requirements of the EDC. Certification is a testing process using the Commission approved Internet protocol. To initiate this process, the EGS is encouraged to contact the EDC as early as possible after filing an application for a license with the Commission, since certification may require as many as four months to complete and customer service contract dates may not commence prior to certification. EDC requirements of new suppliers may be found on the respective EDC home web page. Pennsylvania's industry stakeholder group the Electronic Data Exchange Working Group (EDEWG) develops and maintains the EDI transactions and related business practices, which are found on the Pa. PUC website at http://www.puc.pa.gov/filing_resources/issues_laws_regulations/electronic_data_exchange.aspx. The EDEWG meets telephonically the first Thursday of each month at 2:00pm ET to discuss EDI

To keep current with Pennsylvania EDI practices and policies, a newly licensed EGS is strongly encouraged to participate in the EDEWG by contacting the following:

PA EDEWG EDI Contacts

change control requests and other issues.

Entity Name	Contact Name	Telephone	Email	Preference
PA PUC	Jeff McCracken	717-783-6163	jmccracken@pa.gov	Email
PA PUC	Lee Yalcin	717-787-6723	lyalcin@pa.gov	Email
PA EDEWG LDC Co-Chair	Sue Scheetz	610-774-3616	smscheetz@pplweb.com	Email
PA EDEWG ESP Co-Chair	Christine Hughey	713-401-2296	Christine.Hughey@Constellation.com	Email
PA EDEWG Secretary & Regional EDI Change Control Manager	Brandon Siegel	412-817-8004	brandon.siegel@intelometry.com	Email

PA EDC EDI Contacte

Company Name	Contact Name	Telephone	Email	Preference Email	
Citizens' Electric	John Kelchner	570-524-2231	kelchnerj@citizenselectric.com		
	Chrissy DeLoughrey	781-347-9022	Implementation@EnergyServicesGroup.net	Email	
Duquesne Light Co	Supplier Service Center	412-393-6282	DLC_SSC@duqlight.com	Email	
FirstEnergy - Metropolitan Edison Co, Pennsylvania Electric, Penn Power, JCP&L, WPP & Potomac Edison	Supplier Support	330-761-4348	SupplierSupport@firstenergycorp.com	Email	
PECO	Electric & Gas Choice Hotline	215-841-3700	egc@exeloncorp.com	Email	
PPL Electric Utilities	Supplier Support	610-774-6396	PPLUtilitiesSupplier@pplweb.com	Email _	
	EDI Team	610-774-5757	EDIUtilAdm@pplweb.com	Email	
UGI Utilities Inc.	EDI Technical Support	610-736-5784	edi@ugi.com	Email	
Wellsboro Electric	Danette Kerestes	570-724-3516	danettek@ctenterprises.org	Email	
· 	Chrissy DeLoughrey	781-347-9022	Implementation@EnergyServicesGroup.net	Email	



JUN 1 5 2016

Appendix L

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JUN 1 5 2016

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Entity# : 6417195 Date Filed : 06/10/2016 Pedro A. Cortés

Secretary of the Commonwealth

PENNSYLVANIA DEPARTMENT OF STATE BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS

Document will be returned to the name and address entered below.

Michael D'Angelo			Foreign Registration Statement DSCB: 15-412			
Name 134 Highwood A	.ve.		(7/1/2015)			
Address Leonia	NJ	07605				
City	State	Zip Code				
Read all instruc Fee: \$250	ctions prior to comple	eting. This form may be su	ibmitted online	at <u>https://www</u>	.corporations.p	<u>0a.gov-</u> .
In com registration statem	pliance with the requent), the undersigned	airements of the applicable I foreign association hereb	e provisions of by states that:	15 Pa.C.S. § 4	12 (relating to	foreign
1. The type of as	sociation is (check o	uly one):				
Business Con	poration [] I	imited Partnership		☐ Busines	s Trust	
Nonprofit Co	rporation []	Limited Liability (General	l) Partnership	Professi	onal Associatio	on
X Limited Liab	ility Company 🔲 I	Limited Liability Limited	Partnership	<u>—</u>		
2. The full and particle Aggressive Ex	-	eign association as registe	ered in its juriso	liction of form	ntion is:	
		a required designator or der which the association				the
A resolution of the attached.	governors adopting the	name in 2A for use in registe	ering to do busin	ess in this Comm	onwealth must b	ne e
3. The jurisdicti	on of formation:	NY				
4. The street and	l mailing address of t	he association's principal	office.			
78 Rapelye St	reet,	Broo	klyn	NY	11231	
Number and s	street	City		State	Zip	
	nd mailing address of of formation in that j	the office, if any, require urisdiction:	d to be mainta	ined by the law	of the associat	ion`s
78 Rapelye St	reet,	Broo	klyn	NY	11231	
Number and str	eet	City	·	State	Zip	

PENN File: June 10,2016

DSCB:15-412-page2

5. The (a) address of the association's registered office in this Commonwealth or (b) name of its commercial registered office provider and the county of venue is: Complete part (a) OR (b) – not both: County City Number and street State Zip OR (b) c/o: INCORP SERVICES, INC. DAUPHIN Name of Commercial Registered Office Provider County 6. Check one of the following: X The association may not have series. The association may have one or more series. 7. Effective date of registration of foreign association (check, and if appropriate complete, one of the The Foreign Registration Statement shall be effective upon filing in the Department of State. The Foreign Registration Statement shall be effective on: Hour (if any) 8. To be completed by Limited Liability Companies only. Check, and if appropriate complete, one of the following: [X] The association is a limited liability company which is not organized to render any of the below professional service(s). The association is a restricted professional limited liability company organized to render one or more of the following professional service(s): (If this box is checked, one or more of the fields below must be checked.) Chiropraetie Dentistry Optometry Osteopathic medicine and surgery Podiatric medicine Public accounting Veterinary medicine Psychology IN TESTIMONY WHEREOF, the undersigned association has eaused this Foreign Registration Statement to be signed by a duly authorized representative thereof 10th day of June 2016 this Aggressive Energy, LLC. Name of Association Michael D'Angelo, Esq. Signature

Of Counsel

Title

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF STATE BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS 401 NORTH STREET, ROOM 206 P.O.BOX 8722 HARRISBURG,PA 17105-8722 WWW.CORPORATIONS.PA.GOV

Michael D'Angelo 134 Highwood Ave Leonia NJ 07605

Aggressive Energy, LLC.

THE BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS IS HAPPY TO SEND YOUR FILED DOCUMENT. THE BUREAU IS HERE TO SERVE YOU AND WE WOULD LIKE TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA.

IF YOU HAVE ANY QUESTIONS PERTAINING TO THE BUREAU, PLEASE VISIT OUR WEBSITE AT www.dos.pa.gov/BusinessCharities OR YOU MAY CONTACT US BY TELEPHONE AT (717)787-1057. INFORMATION REGARDING BUSINESS AND UCC FILINGS CAN BE FOUND ON OUR SEARCHABLE DATABASE AT www.corporations.pa.gov/Search/CorpSearch.

ENTITY NUMBER: 6417195

Appendix M

RECEIVED

JUN 1 5 2016

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

State of New York Department of State } ss:

I hereby certify, that AGGRESSIVE ENERGY LLC a NEW YORK Limited Liability Company filed Articles of Organization pursuant to the Limited Liability Company Law on 07/20/2009, and that the Limited Liability Company is existing so far as shown by the records of the Department.



Witness my hand and the official seal of the Department of State at the City of Albany, this 06th day of March two thousand and fifteen.

Anthony Giardina

Dutiny Sicidina

Executive Deputy Secretary of State

201503090062 + 45

ARTICLES OF ORGANIZATION

OF

AGGRESSIVE ENERGY LLC

Under Section 203 of the Limited Liability Company Law.

FIRST: The name of the limited liability company is AGGRESSIVE ENERGY LLC.

SECOND: The county within the state in which the office of the limited liability company is to be located is Kings.

THIRD: The latest date on which the limited liability company is to dissolve is December 31, 2109.

<u>FOURTH:</u> The Secretary of State is designated as agent of the limited liability company upon whom process against it may be served. The post office address within or without this state to which the Secretary of State shall mail a copy of any process against the limited liability company served upon him or her is:

78 Rapelye Street Brooklyn, New York 11231

<u>FIFTH:</u> The effective date of the Articles of Organization shall be the date of filing with the Secretary of State.

SIXTH: The limited liability company is to be managed by 1 or more members.

IN WITNESS WHEREOF, this certificate has been subscribed to this 17th day of July, 2009 by the undersigned who affirms that the statements made herein are true under the penalties of perjury.

Lawrence A. Kirsch, Organizer

Appendix N

RECEIVED

JUN 1 5 2016

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU Bill Jebaily, Founder, Member, owner, 78 Rapelye Street, Brooklyn, NY, 11231 Dan Messina, Vice President, 78 Rapely Street, Brooklyn, NY, 11231



Appendix P

JUN 1 5 2016

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU
Experience, Plan, Structure

a. SUPPLIER FUNDING METHOD: If Applicant is operating as anything other than Broker/Marketer only, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

Aggressive Energy ("AE") is an experienced and established electric energy supplier. AE has been licensed as an ESCO in NY since 2010 and as a TPS in NJ since 2014. With over 6 years experience in NY and getting close to 2 years of experience in NJ, AE understands all the financial risks in electric supply and has proven that it has the financial experience and money to continuously provide sustained and profitable growth in a fiscally sound manner. AE always been a profitable business and has been able to use its profits to not only pass on savings and value to its customer but manage controlled, successful, sustainable growth for over 6 years. AE has grown from being in one state with 2 utilities and one Regional Transmission Organization ("RTO") to being in 2 states with 4 utilities and 2 RTOs. AE is very close to adding 2 more utilities within the next month. It has proven itself month after month, year after year to be well funded and stay fiscally sound while successfully continuing to sustain controlled and profitable growth.

AE's financials prove it to be well funded with a strong 7 figure cash profit and credit over 7 figures from various banking facilities as contained in more detail in the confidential filings. Please see Appendix D, and O.

Applicant's previous experience in the electricity industry.

As mentioned above the Company has 6 plus years of direct electric supplier experience

 Summary and proof of licenses as a supplier of electric services in other states or jurisdictions.

Please see below and attached approvals for NY and NJ

 Type of customers and number of customers Applicant currently serves in other jurisdictions. Staffing structure and numbers as well as employee training commitments.

Aggressive has 12 employees and utilizes vendors with areas of expertise in EDI, Electric Scheduling, Electric nominations, Energy Law experience, Regulatory and Compliance experience, banking experience, credit experience, accounting experience and Public utility Commission experience, Utility experience and RTO experience.

Business plans for operations within the Commonwealth.

As described above AE has a very successful and proven track record of implementing savvy, strategic, and profitable slow and steady growth that is fiscally sound and customer friendly. AE is not under corporate pressure or Wall Street pressure to expand at an exponential rate. Its current plans are to implement it's previous growth strategy which is slow but steady growth as sound business opportunities present themselves while understanding and adjusting to numerous financial indicators globally, nationally and locally. AE currently anticipates moving into the Peco territory first with only a hand full of customers that are already familiar and desire AE's services. AE services many loyal C&I customer in NY and NJ who also have business in Pennsylvania and have already indicated they are interested in AE's services in Pennsylvania.

 Documentation of membership in PJM, ECAR, MAAC, other regional reliability councils, or any other membership or certification that is deemed appropriate to justify competency to operate as an EGS within the Commonwealth.

Please see attached and below documentation of membership in PJM and the NY-ISO.

 Any other information appropriate to ensure the technical capabilities of the Applicant.

Aggressive Energy Qualifications, Experience, Products and Service Territories

Aggressive Energy LLC, is a growing natural gas and electric third party supplier looking to expand into the Commonwealth of Pennsylvania. Aggressive Energy has been successfully serving New York natural gas and electric customers since 2010 and New Jersey customers since 2014. Aggressive Energy has 6 years of direct and extensive experience in the natural gas and electric retail industry and it understands on a very deep level all that is required of a third party supplier especially since it has successfully operated as a compliant ESCO in New York for over 6 years and currently has zero complaints in NI. As Aggressive Energy's Balance Sheets and Income Statements demonstrate it is well financed and has been profitably operating in New York for 6 years. It understands the many aspects to becoming a successful third party supplier, including, but not limited to, EDI transactions, risk management, electric and gas supply, customer service, finance, consumer protections, pipelines, ISOs, credit, utility relations, scheduling, managed growth, and regulatory compliance. Aggressive is interested in bringing that level of experience to the entire Commonwealth of Pennsylvania. At this time, Aggressive is not limiting itself to any one particular area and/or utility territory and is exploring and plans to eventually operate in all territories. Aggressive Energy does not market to residential customers and is focused on serving commercial and industrial customers ("C&I"). Aggressive Energy basically plans on offering several different energy products through variable and fixed agreements that are based on market conditions and can also be index based. Bill Jebaily, the founder and owner of Aggressive Energy has been in the energy business for over 35 years with 6 years of extensive experience with natural gas and electricity. Dan Messina, Vice President, has been working for Aggressive Energy since 2011 and has extensive experience with all areas of operation and compliance. Aggressive Energy is very compliance oriented and has brought on Michael D'Angelo, Esq. to further advise Aggressive of all legal and regulatory mandates, compliance issues, and outstanding customer service. Michael D'Angelo has 15 years of direct natural gas and electric retail experience with over 10 years of specific experience in New York, New Jersey and Pennsylvania. Aggressive Energy is approved by the New York ISO and PJM.

Aggressive Energy looks forward to working with PA-PUC Staff to ensure all filing requirements are met. If at any point in time anyone has any questions please feel free to contact Aggressive Energy at the provided contact information and we will respond ASAP.

For any questions on EGS Application, Please contact: Michael D'Angelo, Esq.
Of Counsel, Aggressive Energy 201-736-6247
mdangelo2001@yahoo.com



Public Service Commission
Audrey Zibelman
Chair

Patricia L. Acampora Gregg C. Sayre Diane X. Burman Commissioners

Kimberly A. Harriman General Counsel Kathleen H. Burgess Secretary

Three Empire State Plaza, Albany, NY 12223-1350 www.dps.ny gov

February 3, 2016

Dan Messina Aggressive Energy, LLC. 78 Rapelye Street Brooklyn, NY 11231 dmessina@aggressiveny.com

RE: Aggressive Energy, LLC. - January Compliance 2016

Dear Mr. Messina:

Thank you for your recent submittal pursuant to Section 2.D.1 of the New York State Department of Public Service's Uniform Business Practices (UBP). This letter is to inform you that the documentation submitted has been reviewed by Staff and determined to be in compliance with the UBP.

Be advised that to maintain your ESCO eligibility, you must notify Staff of any contact changes, substantive legal, financial or business related changes to your company as they occur. If your business plan changes and you decide to expand your service offerings, you must immediately submit the appropriate documentation for Staff review and determination of how it affects your current eligibility.

If you are using vendors to provide ESCO related services (e.g., EDI), the ESCO remains fully responsible for any activities the vendors perform. If you have not already done so, or if you have changed vendors since last reporting them to us, please provide Staff a list with contact information for all vendors that you are now using.

Please do not hesitate to contact me with any further questions or concerns at (518) 473-2943 or Kirsten.ewing@dps.ny.gov.

Sincerely,

Kirsten Ewing
Office of Consumer Services



Public Service Commission Audrey Zibelman

Chair

Patricia L. Acampora Gregg C. Sayre Diane X. Burman Commissioners

Kimberly A. Harriman General Counsel Kathleen H. Burgess Secretary

Three Empire State Plaza Albany NY 12223-1350 www.dps.ny.gov

September 29, 2015

Dan Messina Aggressive Energy LLC 78 Rapelye Street Brooklyn, NY 11231

RE: Aggressive Energy LLC - Triennial Filing

Dear Mr. Messina:

Thank you for your recent triennial submittal pursuant to Section 2.D.2 of the New York State Department of Public Service's Uniform Business Practices (UBP). This letter is to inform you that the documentation submitted has been reviewed by Staff and determined to be in compliance with the UBP.

Be advised that to maintain your ESCO eligibility, you must notify Staff of any substantive legal, financial or business related changes to your company as they occur. If your business plan changes and you decide to expand your service, you must immediately submit the appropriate documentation for Staff review and determination of how it affects your current eligibility.

Please do not hesitate to contact me if you have any further questions or concerns at (518) 473-8175 or robin.taylor@dps.ny.gov.

Sincerely,

Robin L. Taylor

Retail Access Section

Roben Taylor

Office of Consumer Services



June 22, 2012

Aggressive Energy, LLC 78 Rapelye Street Brooklyn, New York 11231 Attn: Christopher Page

Dear Mr. Page:

Your application to become a customer of the New York Independent System Operator has been approved. You are now able to fully participate in the New York electric energy markets in accordance with the Tariffs under which you have elected to take service.

We look forward to providing the services needed to ensure reliable operation of the New York bulk transmission system and to facilitate an open, fair, and effective competitive electricity wholesale marketplace.

If we can be of assistance to you in your participation in this marketplace, please contact us at (518) 356-6060 or via e-mail at market_services@nyiso.com. Also, we invite you to become familiar with our web site www.nyiso.com. It contains important information about the NYISO with links to the OASIS/MIS, billing data, NYISO Manuals, contact information, a calendar of events, training schedules, and other market information.

Regards,

Roger Kirkpatrick,
Manager, Customer Support & Training

State of New York Department of State } ss:

I hereby certify, that AGGRESSIVE ENERGY LLC a NEW YORK Limited Liability Company filed Articles of Organization pursuant to the Limited Liability Company Law on 07/20/2009, and that the Limited Liability Company is existing so far as shown by the records of the Department.



Witness my hand and the official seal of the Department of State at the City of Albany, this 06th day of March two thousand and fifteen.

Anthony Giardina

Duting Sicidina

Executive Deputy Secretary of State

201503090062 • 45

Welcome to PJM!

Aggressive Energy LLC has been approved for PJM membership in the Other Supplier sector and will be announced at the Members Committee ("MC") meeting to be held October 30, 2014. Original copies of your signed agreements will be mailed to the Members Committee representative selected by your organization, for your records.

To ensure your needs are met, Michelle Souder or Chrisie Franks will be your initial point of contact and will reach out to you to welcome you and talk about PJM. You can also contact our Customer Service Center at 866-400-8980 should you have any questions in the meantime.

We offer new members the opportunity to participate in a monthly open house session covering a PJM 101 general overview hosted by your client manager. These sessions are scheduled for the third Thursday of the month from 12:00 p.m. – 3:00 p.m., and lunch will be provided. Members may participate in an open discussion of the presentation material, and will have a Mezzanine tour of the Control Room floor, if available. If you wish to schedule a visit session, please contact Chrisie Franks, the visit coordinator. She can be reached at 610-666-4535 or christine.franks@pim.com.

Feel free to visit the following page on our site for a complete list of PJM trainings: http://www.pim.com/training.aspx

Included in this email you will also find the **Stakeholder Process** document, which walks through PJM's stakeholder process at a very high level. Also attached is our **New Member Quick Guide**, which explains how to get started in PJM's stakeholder world – setting up accounts, education, attending meetings, joining rosters and distributions lists. Finally, you will find your complete **Welcome Kit** and PJM.com guide.

Thank you and welcome to PJM!

Megan McLaverty
Member Support Services
PJM Interconnection, L.L.C.
2750 Monroe Blvd.
Norristown, PA 19403
Phone: 610-666-8832

Email: megan.mclaverty@pjm.com

Stakeholder Process.pd

Member_Q..._Guide.pdf



Chris Christie
Governor

Kim Guadagno Lt. Governor

STATE OF NEW JERSEY

Board of Public Utilities 44 South Clinton Avenue, 9th Floor Post Office Box 350 Trenton, New Jersey 08625-0350 www.nj.gov/bpu/ Kristi Izzo Secretary to the Board (609) 292-1599

October 22, 2014

Michael D'Angelo, Esq. Aggressive Energy, LLC 134 Highwood Avenue Leonia, NJ 07605

Re

Electric Power and Natural Gas Supplier Initial Licenses

Dkt. Nos. EE14070671L & GE14070672L

Dear Mr. D'Angelo:

In accordance with the Electric Discount and Energy Competition Act of 1999, N.J.S.A. 48:3-49 et seq., at its October 22, 2014 Agenda meeting, the New Jersey Board of Public Utilities voted to issue **Licenses** as an Electric Power and Natural Gas Supplier to Aggressive Energy, LLC. The company's license numbers are ESL-0159 and GSL-0140.

The enclosed licenses are effective October 22, 2014 and expire on October 21, 2015. These licenses and the rights thereunder are **Non-Transferable**.

This letter is not an endorsement of, nor is it intended for use in, the marketing promotions of the registrant. Registrants shall comply with all applicable law, including the Electric Discount and Energy Competition Act, which prohibits the unauthorized change of a customer's energy provider and other fraudulent and illegal marketing activities.

If you have any questions, please contact Anna Procopio at (609) 292-1681.

Sincerely,

Kristi Izzo Secretary of the Board

KI/alp Encl.(s)



44 South Clinton Avenue, P.O. Box 350, Trenton, New Jersey 08625-0350

HEREBY REGISTERS

Aggressive Energy, LLC

396 Winnfall Lane Somerset, New Jersey 08873

To conduct business in the State of New Jersey as an

Electric Power Supplier

Kristi Izzo

Secretary to the Board

License No.

ESL-0159

Effective Date:

October 22, 2014

Expiration Date: October 21, 2015



44 South Clinton Avenue, P.O. Box 350, Trenton, New Jersey 08625-0350

HEREBY REGISTERS

Aggressive Energy, LLC

396 Winnfall Lane Somerset, New Jersey 08873

To conduct business in the State of New Jersey as a

Natural Gas Supplier

Kristi Izzo

Secretary to the Board

License No.

GSL-0140

Effective Date:

October 22, 2014

Expiration Date:

October 21, 2015

PJM AFFILIATE DISCLOSURE FORM

The applicable information below is required by PJM Interconnection L.L.C. (PJM) to properly administer the PJM Operating Agreement, including, but not limited to, the proper listing of Member status in the PJM Members Committee, and to facilitate PJM employee compilance with the securities divestiture requirements of the PJM Code of Conduct. This form must be completed when applying for Membership in PJM. Disclosure of changes in affiliate status is a continuing obligation of Members, requiring confirmation by each Member's Members Committee representative annually. *Note that DUNS Number and Web Site may be left blank if they are not available or are unknown.

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Immediate Corporate Parent(s) of Member/Applicant DUNS Number* Identification Number (EIN) Member (N/N)		Aggressive Energy LLC	831-479-154	80-0457501	,	N	N		www.aggressiveny.com
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N	

(Note: In addition to members with common ownership, for PJM purposes, "Affiliate" also includes members with common management, personnel or control -- see note below)

Please note: For the purpose herein, "Affiliate" means two or more entities, one of which controls the other or that are under common control. "Control" of an entity means the ownership, either directly or indirectly, in aggregate, of 10% or more of the voting shares of the entity, or representation on its Board of Directors (or equivalent), or influence over day-to-day management of the entity. Please see PJM Operating Agreement §1.2 for more detail. Also note: In the case of multiple ownership of PJM Member (or Applicant) - such as with a Joint venture - please indicate names, stock symbols, and Federal Tax ID (EIN) numbers of all companies that own, in aggregate, directly or indirectly, 10% or more of the PJM Member (or Applicant).

Section 5										
The above information is true correct and complete to the best of my k	nowledg	ge, Information ar	nd belief.							
Signature:	Date:	4/28/	/ <u>2016</u> Title:	Vice President						
Printed Name: Dan Messina	Phone:	718-835-9222	email:	dmessina@aggressiveny.com						
Member contact other than above for PJM questions on submitted form: Printed Name: Michael D'Angelo, Esq Phone: 201-736-6247 email: mdangelo2001@yahoo.co										
Michael Dangla 4/24	16			by Michael I D'Angelo, Esq., o,						
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^{*} Indicates field or section is not mandatory

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APPENDIX Q (Marketing)

JUN 1 5 2016

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Aggressive Energy ("AE") does not market to residential customers.

Additionally, the majority of AE, marketing is through word of mouth within the C&I Community. AE strives to only obtain customers that WANT Aggressive Energy as its provider of choice. At any time, if a customer is not satisfied with AE for any reason they are allowed to switch to the provider of their choice. This is part of the reason that AE has so few complaints in New York even with 5 years of operation, as well as zero complaints in New Jersey coming up on almost 2 years of service. Since AE does not market to residential customer they refrain from the marketing methods that can be difficult and problematic to implement and police, and can result in complaints. AE prides itself on its outstanding customer service, it's attention to full regulatory compliance, and its low number of consumer complaints.

Aggressive Energy Consumer Complaint Resolution Process

Aggressive Energy has an outstanding consumer complaint resolution processes that allows the customer to escalate any issue that is not satisfactorily resolved at the Customer Service Representative level. Below are the four (4) levels that a consumer can escalate an issue through and at each level not only does the Aggressive Energy Representative have a more through understanding of the issue, but also greater discretion in resolving the issue. It is our desire to resolve consumer service related issues as quickly as possible, paying particular attention to fairness and customer satisfaction. The four (4) levels of consumer resolution are as follows:

- Customer Service Representative to a Customer Service Representative Level II
- Customer Service Representative Level II to a Customer Service Representative Team Leader
- Customer Service Representative Team Leader to a Customer Service Supervisor
- Customer Service Supervisor to a Customer Service Manager

Please keep in mind that it is our goal to offer the customer the highest level of customer service and Aggressive Energy focuses on satisfying the consumer on every call. Single call resolution is the goal. If, for some reason, Aggressive Energy is unable to satisfy the consumer, the consumer can always contact the Pennsylvania Public Utility Commission ("PA-PUC") in a further effort to resolve the issue.

Additionally, Aggressive Energy has a regulatory specialist that then handles any and all regulatory issues from the PA-PUC or other entity. Dan Messina is the Vice President and Regulatory Manager for Aggressive Energy. Dan Messina also has the authority to use Compliance Specialist and Of Counsel Michael D'Angelo, Esq., as well as any other outside counsel experienced in energy compliance. Given the fact that Aggressive Energy will be servicing Commercial and Industrial customers there should be a minimum number of customer issues and even smaller number of compliance issues.

APPENDIX R (Officers and Resumes)

RECEIVED

JUN 1 5 2016

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

BILL JEBAILY

718.836.9222 | bill@aggressiveny.com

Innovative and results-driven leader focused on achieving exceptional results in a highly competitive energy environment. Over 35 years of energy experience. 5 years of extensive retail natural gas and electric experience. Proven ability to increase customer value while building key business partnerships. Excelled in all aspects of natural gas and electric competition, including commodity supply, credit, scheduling, forecasting, hedging, risk management, utility relations, customer management, ISO relations, and regulatory compliance. Consistently increasing revenues, reducing operating costs and improving customer satisfaction. Superior interpersonal and team building skills. Strengths in: strategic business modeling, bank negotiations and relations, P&L management, profitability improvement, productivity enhancement, and cost control programs. Direct experience with green energy products and bio-fuels.

EXPERIENCE

President / Chief Executive Officer

2009-Present

AGGRESSIVE ENERGY LLC

Aggressive Energy LLC is a fast growing energy supply company. Offering fixed and index natural gas and electricity products, Aggressive has developed purchasing and hedging strategies to offer competitive energy supply pricing to the end user. Extensive focus on large C&I.

- Successfully maintain good standing with NYS PSC, for past 5 years.
- Grew revenues from \$200K to \$20M while remaining fully compliant.
- Looking to expand business with controlled growth in NY and, if approved, New Jersey. Instrumental in New Jersey, planning, compliance, and application process.

President / Chief Executive Officer

2000-Present

AGGRESSIVE HEATING

Aggressive Heating offers complete heating and mechanical solutions to co-ops, condos, and owner-managed properties. Aggressive designs, installs, maintains, and converts heating plants from oil to natural gas.

- Transitioned small business into successful midsize company focused on merger and acquisition opportunities
- Grew revenues from \$1.8M to \$20M annual
- Grew workforce from 15 employees to 60 employees

Founder

1995-Present

BAY RIDGE FUEL CORP

Bay Ridge Fuel Corp supplies the NYC commercial real estate sector with earth-friendly bio-fuels and heating oil. Bay Ridge has developed

level billing plans to help clients manage budgets and cash flow. Annual delivery: approximately 25M gallons.

Energy Sales Executive

1983-1995

EMPIRE STATE FUEL

Managed and procured heating oil for commercial real estate portfolios

Burner Technician

1977-1983

SAVINO OIL COMPANY

• Maintain and repair heating plants on service call basis

DAN MESSINA

718.836.9222 | dmessina@aggressiveny.com

Experienced multifaceted energy professional with strong interpersonal and team building skills, including the ability to interact, influence and communicate both written and verbally. Highly quantitative and analytical with proven experience in commodity structuring and risk management. Over three years of extensive natural gas and electric experience in the retail energy industry. Direct hands on experience and a deep understanding of all aspects of natural gas and electric components, including commodity supply, credit, scheduling, forecasting, hedging, risk management, utility relations, EDI, customer management, ISO relations, and regulatory compliance. As a core member of Aggressive Energy's leadership team, I am committed to developing and implementing business strategies across the entire organization while ensuring client satisfaction and regulatory compliance.

EXPERIENCE

Vice President, Operations

01/13-Present

AGGRESSIVE ENERGY

- Continually develop growth, production, retention, and staffing plans
- Manage daily workflow, operations, and electronic data interchange
- Direct the effective and efficient use of people, process and systems for position management, pricing, scheduling, forecasting, and settlements
- Develop, propose, and execute strategies that mitigate exposure to volumetric uncertainty, energy costs, and other fixed price risks
- Direct the continuous improvement of existing models that relate to load demand forecasting and forward price curves
- Manage the process for the creation of short term and long term forecasts including aspects such as: modeling of customer acquisition costs and consumption trends, correlation to weather and other load drivers, renewal rates, churn rates, etc.
- Oversee all compliance systems and processes to ensure all activities are in accordance to company ethics, compliance, and risk standards
- Identify, develop, and implement ideas to optimize strategic and wholesale partnerships
- Set clear priorities for associates that align with overall business strategy, company ethics, and financial objectives
- Promote a positive and professional work environment in order to drive the successful execution of company's strategies in the marketplace and guide growth plans

Account Executive, Marketing & Client Relations

06/11-12/12

AGGRESSIVE ENERGY

- Maintained existing client relationships and develop new relationships
- Developed a channel partner programs with incentives
- Implemented digital strategies to increase brand loyalty
- Coordinated company sponsorship opportunities and tradeshows

SMS PRODUCTIONS, INC.

- Developed an initial business plan for brand management company with concentrations in entertainment, event and media marketing
- Partnered with clients to develop growth models for their brand
- Implemented proprietary techniques to develop new relationships and maintained existing relationships with client
- Trained, supervised and delegated tasks for all employees

Portfolio Trader

01/07-07/09

BMT Trading Company

- Electronic commodity trader through Intercontinental Exchange platform
- Developed a trading strategy to incorporate fundamental and technical market trends
- Researched geopolitical and supply related market drivers

EDUCATION

ST. JOHN'S UNIVERSITY, New York, New York

The Peter J. Tobin College of Business M.B.A Executive Management, May 2014

B.S. Finance, May 2009

Patricia McMahon Linehan

197 Hyatt Avenue Yonkers, NY 10704 917-921-9579 pattic10470@optonline.net

Highly motivated energy sales professional with proven success in building and cultivating solid client relationships

April 2016 - Present Aggressive Energy

Brooklyn, NY

Sales Executive - PJM & NYISO

- Drive electricity and natural gas sales through relationships with direct customers, real estate groups and associations, and external agents, brokers and consultants (channel partners) with focus on PJM (primarily NJ and PA) and NYISO
- Use knowledge of the markets and competitors to identify and develop selling propositions and differentiators
- Communicate with channel partners, as well as direct C&I customers and prospects, regarding activities in the energy markets to determine appropriate strategies for electricity purchasing and management
- Keep up to date on utility tariffs and legislative and regulatory policies regarding deregulation in existing and new markets
- Understand and explain various product offerings and terms and conditions of Aggressive Energy Group's retail electricity and natural gas contracts
- Represent Aggressive Energy Group at trade shows and industry conferences to raise brand awareness and generate leads

June 2009 - April 2016 ConEd Solutions, Inc. (subsidiary of Consolidated Edison, Inc.)

Valhalla, NY

Sales Executive, Commodity Sales (January 2014 to April 2016)

Channel Sales Manager, Commodity Sales (June 2009 to January 2014)

- Maintained over 85% of renewals, and proactively identified and closed blend/extend opportunities
- Achieved 167% of goals (third best performance in the company) for 2014
- Developed new, and improved existing, relationships with channel partners, and direct C&I customers utilizing interpersonal skills as well as Miller Heiman Sales Program methods to implement a process to define goals, minimize vulnerabilities, and establish commitments
- Sought out cross-selling opportunities for Energy Services, Solar and Demand Response programs
- · Maintained accurate data in CRM platform (SalesForce) to build and develop business pipelines and provide sales information
- Continually broadened customer base by prospecting, referrals and networking
- Collaborated on business process initiatives targeted to improve efficiency

December 2008 – June 2009 Independent Consultant for Juice Energy, Inc.

New York, NY

 Managed collection of past due payments (95% of outstanding balances collected) and settlement of debts throughout the dissolution and wind up of the business

October 2006 - December 2008 Juice Energy, Inc.

New York, NY

- Joined the founders of Juice as a member of the core team to assist with the start up of the business
- Recruited, interviewed and hired employees for the start-up business
- Located and leased suitable office space; coordinated with architect and contractors for build-out
- Contracted with multiple vendors for essential office services
- Prepared and submitted applications with governmental agencies for various business licenses
- Managed accounts payable (Quickbooks) and payroll (ADP Totalsource)

Energy Sales Analyst

- Generated leads through extensive research and cold-calling
- Generated electricity contracts for commercial and industrial businesses
- Monitored energy markets to provide customized strategies for electricity purchasing and management
- Created customer-specific sales collateral and presentations
- Managed client relationships as well as responded to questions and issues regarding pricing, billing and general account information
- Organized and managed requests of Energy Advisors

- · Opened the New York office of NEV and worked with the President to recruit, hire, train new employees, etc.
- Coordinated leasing of new offices space and acted as internal project manager for build out; managed new office space plan as well as all functions related to move
- Liaised with headquarters on all human resources activities
 - o Arranged in-house and external training sessions
 - Performed annual and intermittent performance evaluations for NY employees, and made recommendations as needed for corrective action and termination
 - Evaluated and assisted in implementation of PeopleSoft (HRIS)
- Managed all Accounts Payable functions for the New York office (proprietary Oracle accounting system)
- · Created and maintained business continuity and disaster recovery plans
- Managed administrative support staff
- Executive Assistant to Senior Vice President/Region Leader

Proficient in Microsoft Office Applications (Word, Excel, Access, PowerPoint, Outlook, Publisher), Salesforce CRM, DNBi (Dun and Bradstreet credit monitoring)

MICHAEL CRANE, MBA, CPA

718-836-9222 | mcrane@aggressiveny.com

PROFESSIONAL EXPERIENCE

Aggressive Energy - New York, NY

June 2016 - Present

Controller

- Prepare month end, quarter end, and year-end financial statements.
- Create cash flow forecasting models for internal and external reviews.
- Review all payments and perform bank reconciliations on a daily basis.
- Implement internal controls around cash management, receivables, and payables.
- Periodic analysis of general ledger and financial statement accounts.
- Supervise general maintenance of all financial systems.

Ernst & Young - New York, NY

August 2014 - May 2016

Financial Services Assurance Staff

- Conducted in depth audits of client's financial statements in accordance with US GAAP and GAAS standards in the banking, broker-dealer, and hedge fund industries.
- Performed financial statement analytics for audit planning, interim reviews and substantive testing through comparison with industry trends, regulatory events and management's expectations.
- Performed walkthroughs, controls testing, and substantive testing of significant processes including loan and lease origination and servicing, credit risk monitoring, and collateral evaluation.
- Read agreements to assess the proper recognition of equity investments.
- Read credit reports and assessed the appropriateness of the risk rating and allowance for doubtful accounts.
- Inspected loan agreements and assessed the existence of embedded derivatives.
- Reviewed quarterly and annual financial statements including the balance sheet, income statement, and statement of cash flows.
- · Performed financial statement testing on Derivatives, Options, Equities, Bonds, and Deposits.
- Designed and executed group journal entry testing, which included coordinating with Data Assurance, teaching team members the guidance and testing objectives, delegating to global teams, and reviewing test results.
- Reviewed and analyzed balances reported on SIPC reports in comparison with the audited financial statements.
- Liaised directly with clients to gain supporting documentation for walkthroughs and inquiries.
- Prepared summary memoranda to document the results of the audit and quarterly review procedures.
- · Supervised and reviewed the work of other staff and interns. Provided ongoing feedback and mentoring.

EDUCATION

Saint John's University, Staten Island, NY
Master of Business Administration, Public Accounting
Saint John's University, Staten Island, NY

May 2014

May 2013

Bachelor of Science, Accounting

LICENSING & ORGANIZATIONS

Certified Public Accountant (CPA) (License #119907)

Certified with the New York State Board of Public Accountancy

Appendix C

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

Example **CERTIFICATE OF SERVICE**

day of June, 2016, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as an Electric Generation Supplier and all **NON-CONFIDENTIAL** attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom, upon the following:

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101

Legal Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689

Regulatory Affairs **Duquesne Light Company** 411 Seventh Street, MD 16-4 Pittsburgh, PA 15219

Legal Department First Energy 2800 Pottsville Pike Reading PA, 19612

Citizens' Electric Company Attn: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837

Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Director of Customer Energy Services Orange and Rockland Company 390 West Route 59 Spring Valley, NY 10977-5300

Manager Energy Acquisition PECO Energy Company 2301 Market Street
Philadelphia, PA 19101-8699
RECEIVED 2301 Market Street

Legal Department Attn: Paul Russell PPL

JUN 1 5 2016

Two North Ninth Street

Allentown, PA 18108-1179 PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

UGI Utilities, Inc.

Attn: Rates Dept. - Choice Coordinator 2525 N. 12th Street, Suite 360 Post Office Box 12677

Reading, PA 19612-2677

Wellsboro Electric Company Attn: EGS Coordination 33 Austin Street P. O. Box 138

Wellsboro, PA 16901

Michael D'Angelo, Esq., Of Counse

ORIGIN ID: JSLA (201) 736-6247 MICHAEL, DEANGELO

134 HIGHWOOD AVE

LEONIA, NJ 07605

| SHIP DATE: 15JUN16 | ACTWGT: 1.00 LB | CAD: 6997245/SSF01704

BILL CREDIT CARD

10 PENNSYLVANIA PUBLIC UTILITY
COMMISION SECRETARY
400 NORTH ST
KEYSTONE BUILDING
HARRISBURG PA 17120

(717) 783 - 5242

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FedEx Express

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