

Texas New York Washington, DC Connecticut Seattle Dubai London Serena A. Rwejuna

+1.202.828.1710 Office +1.800.404.3970 Fax

Serena.Rwejuna@bracewelllaw.com

Bracewell LLP 2001 M Street NW Suite 900 Washington, DC 20036-3310

August 31, 2016

#### **VIA E-FILING**

Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2<sup>nd</sup> Floor North Harrisburg, PA 17120

Attn: Secretary

RE: ENGIE Retail, LLC d/b/a Think Energy

(f/k/a/ GDF SUEZ Retail Energy Solutions, LLC d/b/a Think Energy) Electric Generation Supplier License Application – EGS UPDATE Docket No. A-2011-2268361

On December 16, 2011, the Pennsylvania Public Utility Commission ("Commission") issued an Order and License in Docket No. A-2011-2268361 authorizing GDF SUEZ Retail Energy Solutions, LLC d/b/a Think Energy to begin to offer, render, furnish or supply electric generation supplier services as a Supplier to residential, small commercial and large commercial customers in the electric distribution company service territories of Duquesne Light Company, Metropolitan Edison Company, PECO Energy Company, PPL Electric Utilities Corporation, Pennsylvania Electric Company, Pennsylvania Power Company, and West Penn Power Company within the Commonwealth of Pennsylvania. On January 29, 2016, GDF SUEZ Retail Energy Solutions, LLC d/b/a Think Energy filed an update notifying the Commission of a name change whereby GDF SUEZ Retail Energy Solutions LLC d/b/a Think Energy changed its name to ENGIE Retail, LLC d/b/a Think Energy ("Think Energy"). The Commission approved the name change and issued a new license to ENGIE Retail, LLC d/b/a Think Energy on March 2, 2016.

On June 30, 2016, ENGIE Resources Inc.,<sup>1</sup> the direct owner of Think Energy, was converted from a corporation into a limited liability company under the laws of the State of Delaware. The company's new name is ENGIE Resources LLC ("ENGIE Resources"). Following the conversion into a LLC, on July 1, 2016, an internal corporate reorganization occurred which resulted in a change in upstream ownership of Think Energy. Specifically, GDF SUEZ Energy North America, Inc., an indirect upstream owner of Think Energy sold 100% of the membership interests in ENGIE Resources to its affiliate ENGIE North America Inc., as part

\_

<sup>&</sup>lt;sup>1</sup> ENGIE Resources Inc. was formerly known as GDF SUEZ Energy Resources NA, Inc.

of an internal corporate reorganization. The transfer is effective July 1, 2016. ENGIE Resources remains the direct owner of Think Energy.

The changes noted herein will have no impact on the day-to-day operations of the company. Think Energy's company information, including employee contacts, physical addresses and phone numbers, will remain the same.

Think Energy also hereby provides the following updates:

Think Energy is providing an updated list of Officers & Directors in **Exhibit 1**. Biographies of the current officers overseeing the day-to-day operations of Think Energy are provided in **Exhibit 2**.

Think Energy is providing an updated chart depicting its current organizational structure in **Exhibit 3**.

Think Energy is providing an updated list of its electric supplier licenses in other states in **Exhibit 4**.

Finally, Think Energy hereby notifies the Commission that it received approval from the Federal Energy Regulatory Commission to be a Power Marketer in Docket No. ER16-582-001.

Think Energy requests that the Commission update its records to reflect the updates provided herein. An electronic copy of this update has been filed via the Commission's eFiling System. Hard copies of this update are being served upon all the parties and electric distribution companies listed in the attached Certificate of Service. Should you have any questions regarding this update, please do not hesitate to contact the undersigned at (202) 828-1710 or serena.rwejuna@bracewelllaw.com. Inquiries may also be sent to Julian Mithani, Counsel for Think Energy, at julian.mithani@na.engie.com.

Respectfully submitted,

Lysun &

Serena A. Rwejuna

Counsel for ENGIE Retail, LLC d/b/a Think Energy

Attachments

Cc: Certificate of Service



### Exhibit 1

**Director and Officer Information** 



#### **Exhibit 1: Director and Officer Information**

ENGIE Retail, LLC d/b/a Think Energy is a wholly-owned subsidiary of ENGIE Resources LLC:

#### Sayun Sukduang

President & CEO 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056

T: 713-636-0000 F: 713-636-1601

Email: <a href="mailto:sayun.sukduang@na.engie.com">sayun.sukduang@na.engie.com</a>

#### John Henderson

Senior Vice President 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056

T: 713-636-1146 F: 713-636-1601

Email: john.henderson@na.engie.com

#### **Suthiwong Kongsiri**

Vice President & Treasurer 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056

T: 713-636-1512 F: 713-636-1601

Email: suthiwong.kongsiri@na.engie.com

#### **Ray Cunningham**

Vice President, General Counsel & Secretary 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056

T: 713-636-1980 F: 713-636-1601

Email: ray.cunningham@na.engie.com



#### **David Grigsby**

Vice President & Assistant Treasurer 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056

T: 713-636-1571 F: 713-636-1601

Email: <a href="mailto:david.grigsby@na.engie.com">david.grigsby@na.engie.com</a>

#### Rachel W. Kilpatrick

Vice President 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056

T: 713-636-0000 F: 713-636-1601

Email: Rachel.kilpatrick@na.engie.com

#### **Graham Leith**

Vice President, Sales 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056

T: 713-636-1707 F: 713-636-1601

Email: Graham.leith@na.engie.com

#### John "J.D." Burrows

Vice President, Marketing 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056

T: 713-636-1390 F: 713-636-1601

Email: jdburrows@na.engie.com

#### Vikram Kulkarni

Vice President, Solar 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056

T: 713-636-1272 F: 713-636-1601

Email: vikram.kulkarni@na.engie.com

#### **Bill Jordan**

Vice President, Supply 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056

T: 713-636-1622 F: 713-636-1601

Email: bill.jordan@na.engie.com



#### **Douglas Stein**

Vice President, Business Control 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056

T: 713-636-1025 F: 713-636-1601

Email: douglas.stein@na.engie.com

#### H. Joon Chun

Vice President, Operations 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056

T: 713-636-1269 F: 713-636-1601

Email: joon.chun@na.engie.com

#### Julian Mithani

Senior Attorney & Assistant Secretary 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056

T: 713-636-1797 F: 713-636-1601

Email: julian.mithani@na.engie.com



Exhibit 2

**Resumes of Officers** 



#### **Exhibit 2: Resumes of Officers**

ENGIE Retail, LLC d/b/a Think Energy is a wholly-owned subsidiary of ENGIE Resources LLC.

#### **SAYUN SUKDUANG**

President & CEO 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056 T: 713-636-0000

F: 713-636-1601

Email: <a href="mailto:sayun.sukduang@na.engie.com">sayun.sukduang@na.engie.com</a>

Sayun Sukduang is the President and CEO of ENGIE Resources LLC (f/k/a ENGIE Resources Inc. and GDF Suez Energy Resources NA, Inc.) ("ENGIE"), one of the nation's leading energy providers serving residential, commercial and industrial customers and a subsidiary of ENGIE North America Inc., active in the development, acquisition, and operation of electricity and cogeneration facilities, the marketing and sales of products and services, and the import and distribution of natural gas and LNG. Mr. Sukduang joined GDF SUEZ Energy North America, Inc. (the former owner of ENGIE) ("GSENA") in 2000 and has held executive level positions in Mergers and Acquisitions, Energy Infrastructure Development, Commodity Trading, Operations and Engineering. Mr. Sukduang has **20 years** of experience in the energy industry and currently serves as a board member of C2C Power, one of Canada's largest renewable energy companies, and TagSur Pipelines, a mid-stream pipeline company in Mexico. Mr. Sukduang holds a bachelor's of science in Mechanical Engineering and a Masters of Business Administration.

#### JOHN HENDERSON

Senior Vice President 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056

T: 713-636-1146 F: 713-636-1601

Email: john.henderson@na.engie.com

Mr. Henderson joined ENGIE in October 2012 as Senior Vice President to focus on strategies for extending the company's commercial and industrial capabilities to the B2C market. Previously, Mr. Henderson served as Vice President, Central Portfolio Management focusing on compliance with the new Dodd-Frank financial reform regulations and hedging strategy and optimization of GSENA electricity, LNG and retail portfolio. Mr. Henderson has served in a broad range of commercial and operational executive roles including retail marketing and operations, COO of Mexico regulated gas distribution and co-generation, North America merchant generation management, and portfolio risk management. Prior to joining ENGIE,



Mr. Henderson held energy-related executive positions at The New Power Company, a joint venture between Enron, AOL, GE and IBM to serve residential natural gas and electricity customers, and Enron in North America and the United Kingdom. Mr. Henderson began his career working in New York in investment banking prior to moving to Houston and focusing on natural gas and electricity. In total Mr. Henderson has **25 years** of experience focusing energy risk management and marketing. Mr. Henderson holds a Bachelor of Science degree in Electrical Engineering and also Economics from Rice University (with highest distinction) and an MBA degree from The Standard Graduate School of Business. Mr. Henderson is a member of the Global Association of Risk Professionals and is actively involved in advancing competitive policy through numerous gas, electric and retail industry associations.

#### **RAY CUNNINGHAM**

Vice President, General Counsel & Secretary 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056 T: 713-636-1980

F: 713-636-1601

Email: <a href="mailto:ray.cunningham@na.engie.com">ray.cunningham@na.engie.com</a>

Mr. Cunningham joined ENGIE in October 2012 as Vice President & Assistant General Counsel where he is responsible for government affairs, regulatory compliance, corporate transactions, litigation, risk management, and all legal matters impacting the retail business. Mr. Cunningham has **25 years** of experience in the energy industry and was most recently Vice President & Assistant General Counsel of the wholesale gas and power business unit of GDF Suez Energy Marketing NA, Inc. (GSEMNA). Mr. Cunningham is a graduate of Texas Tech University and South Texas College of Law.

#### **GRAHAM LEITH**

Vice President, Sales 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056 T: 713-636-1707

F: 713-636-1601

Email: Graham.leith@na.engie.com

Mr. Leith joined ENGIE in May 2014 as Vice President of Sales. He has **20 years** of experience in the energy industry, in retail energy in the areas of Sales, Marketing, Risk Management and Operations. Most recently, he held the positions of Chief Risk Officer and Vice President & General Manager, Commercial Energy Sales, at AEP Energy. Prior to AEP, Mr. Leith held senior positions with Direct Energy & British Gas (Centrica plc), Ontario Power Generation Inc., and Photowatt Solar, in Canada and the United Kingdom. Mr. Leith has also held various energy marketing and sales roles with PremStar Energy Inc., TransCanada Pipelines, Ltd., and Air Solutions, Inc., in Ontario, Canada. Mr. Leith holds a Master of Business Administration from the Schulich School of Business at York University in Toronto, Ontario, Canada and a Bachelor of Business Administration from Wilfrid Laurier University in Waterloo, Ontario, Canada.

#### J.D. BURROWS

Vice President, Marketing



1990 Post Oak Blvd, Suite 1900 Houston, TX 77056

T: 713-636-1390 F: 713-636-1601

Email: jdburrows@na.engie.com

Mr. Burrows rejoined ENGIE in April 2013 as its Vice President of Marketing where he is responsible for lead generation, brand positioning, market analytics and pricing strategies. Prior to rejoining ENGIE, Mr. Burrows worked as the Vice President of Origination & Procurement for GSEMNA where he was responsible for wholesale origination of structured energy products; mid-marketing of energy, capacity, RECs; and procurement of natural gas, fuel oil, coal, transportation and rail capacity; and prior to that he was the Vice President of Strategy & Marketing for GSENA. Before joining ENGIE, Mr. Burrows held positions with Enron in structuring and risk management and with Dynegy in Northeast market development. Mr. Burrows started his career in energy with the Public Utility Commission of Texas, where he served as a witness and staff expert on rate design and fuel factors. Mr. Burrows earned a Bachelor of Science in economics from the University of Texas and a Master of Science in economics from Texas A&M University.

#### **DOUGLAS STEIN**

Vice President, Business Control 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056

T: 713-636-1025 F: 713-636-1601

Email: douglas.stein@na.engie.com

Mr. Stein is responsible for the financial functions, including accounting, performance reporting, planning, settlements and credit. In addition, Mr. Stein heads up the customer billing and account management functions. Prior to ENGIE, Mr. Stein was a Director for GDF SUEZ Generation NA LLC (GSEGNA). Mr. Stein began his career working with PricewaterhouseCoopers before joining GSEGNA. He is a certified public accountant and holds a Bachelor in Business Administration and Masters in Accounting from Trinity University.

#### VIKRAM KULKARNI

Vice President, Solar 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056 T: 713-636-1272

F: 713-636-1601

Email: vikram.kulkarni@na.engie.com

Mr. Kulkarni joined ENGIE in June 2003 as Vice President of Supply, then became Vice President of Solar and is responsible for pricing, and portfolio risk management. Mr. Kulkarni has more than **18 years** of experience in the retail energy space within operations, structuring and risk management functions. Mr. Kulkarni was previously with TXU Energy and an associate with Enron Energy Services. Mr. Kulkarni



holds a Bachelor of Science degree in Economics from the University of Wisconsin – Madison, and a Master of Science degree in Finance from Boston College.

#### WILLIAM ("BILL") JORDAN

Vice President, Supply 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056 T: 713-636-1622

F: 713-636-1601

Email: bill.jordan@na.engie.com

Mr. Jordan joined ENGIE in March 2015 as Vice President of Supply and is responsible for pricing, and portfolio risk management. He has **20** years of experience and brings a broad background in energy marketing, portfolio management, wholesale generation and retail operations, valuation, risk management, and structuring to the role. Mr. Jordan joined GSENA in 2004 and has held roles in retail operations and wholesale marketing. Prior to ENGIE, he was Director, ERCOT Portfolio Management and responsible for all commercial operations of the ERCOT generation portfolio including budget year term hedging, and day-ahead and real-time optimization. During his career, he held various retail commodity structuring and risk management roles with Centrica, Reliant Resources, Enron, Duke, and Central & Southwest, including developing hedging strategies for retail load obligations and risk management of supply positions. Mr. Jordan holds an electrical engineering degree from Louisiana Tech.

#### H. JOON CHUN

Vice President, Operations 1990 Post Oak Blvd, Suite 1900 Houston, TX 77056 T: 713-636-1269

F: 713-636-1601

Email: joon.chun@na.engie.com

Mr. Chun joined ENGIE in December 2013 as Vice President of Operations and is responsible for sales support, transaction management, contract validation, process and systems management and information technology impacting the business unit. Mr. Chun joined GSENA in December 2002 as a Director of Retail IT and recently served as a Director of IT for Corporate Applications. He has *22 years* of experience working for various oil & gas and retail energy companies within the information technology space. He started his career at ExxonMobil and progressed through various management roles within Shell, Dynegy and Reliant Energy. Mr. Chun holds a degree in Computer Engineering from Baylor University and a Masters in Electrical Engineering from the University of Houston.



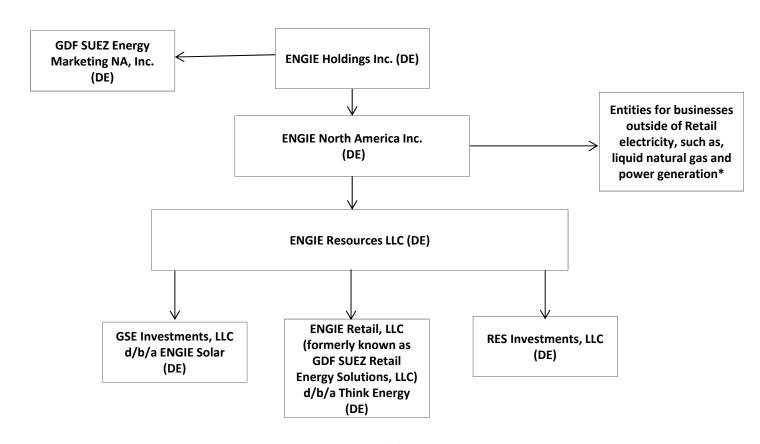
Exhibit 3

**Organizational Structure** 





#### **Exhibit 3: Corporate Structure**



<sup>\*</sup>This represents our general North America structure. Only ENGIE Resources LLC and ENGIE Retail, LLC d/b/a Think Energy are retail electricity suppliers.

ENGIE Resources LLC ENGIE Retail, LLC d/b/a Think Energy GDF SUEZ Energy Marketing NA, Inc. Supplies Commercial & Industrial Retail Electricity
Supplies Residential & Small Commercial Retail Electricity and Natural Gas
Supplies Wholesale Electricity

All ownership is 100% unless indicated otherwise



#### Exhibit 4

**Electric Supplier Licenses in Other States** 



### **Exhibit 4: Operations in other States**

STATE OF LICENSE	LICENSE NO.	LICENSE ISSUE DATE
СТ	Docket #11-10-14 & 11-10-14 RE01	2/9/2012
DE	Docket #11-482	4/17/2012
DC	Case No. EA-11-28; Order #16630	12/2/2011
IL	ICC Certificate No. 11-0531	9/21/2011
MD	License #IR-2404	8/17/2011
ME	Docket #2011-425	11/22/2011
MA	License #CS-087	8/10/2011
NH	Docket #DM 15-490	12/28/2015
NJ	License #ESL-1020	3/12/2012
NY	NY Does Not Issue License Nos.	9/16/2011
ОН	Certificate #11-407E	11/17/2011
PA	Docket #A-2011-2268361	12/16/2011
RI	Docket #D-96-6(R7)	9/11/2015
TX	License #10204	8/26/2011

## BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

ENGIE Retail, LLC d/b/a

Think Energy's Electric Generation : Docket No. A-2011-2268361

Supplier License Application :

#### **CERTIFICATE OF SERVICE**

On this the 31st day of August 2016, I certify that a true and correct copy of the foregoing update and all NON-CONFIDENTIAL attachments have been served as a hardcopy via First Class Mail upon the following:

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101 Director of Customer Energy Services Orange and Rockland Company 390 West Route 59 Spring Valley, NY 10977-5300

Legal Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689

Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

Regulatory Affairs Duquesne Light Company 411 Seventh Street, MD 16-4 Pittsburgh, PA 15219

Legal Department Attn: Paul Russell PPL

Two North Ninth Street Allentown, PA 18108-1179 Legal Department First Energy 2800 Pottsville Pike Reading PA, 19612

UGI Utilities, Inc. Attn: Rates Dept. – Choice Coordinator 2525 N. 12th Street, Suite 360 Post Office Box 12677 Reading, PA 19612-2677 Citizens' Electric Company Attn: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837

Wellsboro Electric Company Attn: EGS Coordination 33 Austin Street P. O. Box 138 Wellsboro, PA 16901

**Date: August 31, 2016** 

Serena A. Rwejuna

S. Rusin

Counsel for ENGIE Retail, LLC d/b/a Think Energy