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Before the Pennsylvania Public Utility Commission

Application of Davcon Packing Services, Ltd., t/d/b/a Davcon Relocation Services A.00117540, F.3

#### SECRETARY'S BUREAU 2005 STATEMENT OF APPLICANT JÙ APR 21 **[]]** C ENE Legal Name and Domicile of Applicant Ah Davcon Packing Services, Ltd., t/d/b/a Davcon Relocation Services بې $\mathbb{C}$ 137 Arrowhead Drive വ Manheim, PA 17545

2. Identity and Qualifications of Person Making Statement

My name is David Burkholder. I am President of the Applicant and I am authorized to make this statement on its behalf. I worked for BBNB after graduation from Garden Spot High School in 1978. In 1981 I started working for Lancaster Storage Mayflower located at 342 N. Queen Street, Lancaster, PA. In January 1986 I worked for O'Brien's Moving & Storage and was the Vice President of the Corporation when I resigned in March of 1997. In 1996, at O'Brien's, I had the opportunity to purchase the business but decided not to at that time. O'Brien did \$6.5 million at that time. In march of 1997 I started working for Jack Treier, Inc., 1457 Manheim Pike in Lancaster and moved my family from Allentown, PA to Brownstown, PA (next to Brownstown Elementary School & West Earl Fire Company).

I started Davcon Relocation Services in 1999 with my wife's help and started full-time in my business in January 2001. My first year in business we did \$326,000 in revenue. In 2002, we did \$815,000 in revenue.

In June of 2003 I became a Wheaton agent and we have performed interstate household goods moving services since that time. I have National Accounts and relocate their employees throughout the United States and internationally. Wheaton Van Lines in the 7<sup>th</sup> largest van line in the country. They are a small specialized mover and they try hard to compete with the larger van lines like United, Allied, Mayflower & North American. When I started my company we became a competitor in Pennsylvania with an office, warehouse and freight moving. My largest client is Sovereign Bank. In June of last year I became a competitor as a Wheaton agent performing interstate household moves.

# 3. Affiliation with Other Carriers

Applicant is not affiliated with any carrier holding authority from the Pennsylvania Public Utility Commission, but has acted as an agent for Wheaton Interstate Moving for 3 years



in June 2006. We have received Wheaton's Quality Agent Award despite our limited time associated with Wheaton.

## 4. <u>Authority Sought</u>

For original authority, see Attachment 1. No amendment has been proposed.

## 5. General Scope of Current Authorized Operations

Applicant holds authority to transport property from this Commission. We hold authority from the Federal Bureau of Highways at MC 87113. Our U.S. DOT Number is 70719.

# 6. <u>Duplicating Authority</u>

None. We hold authority at A.00117540 for transportation of property issued March 28, 2001 as attached at Attachment 2.

# 7. <u>Dual Operations</u>

None.

## 8. <u>Pertinent Terminal Facilities</u>

Applicant has a 5,880 square feet storage base and 120 square feet of office space, together with 6,000 square feet of parking space for trucks. Applicant has a fully computerized network with ten (10) workstations on line and utilizes two-way radios, cell phones and nationwide beepers in order to communicate with its drivers and other employees.

# 9. <u>Pertinent Equipment</u>

A current list of equipment is attached as Attachment 3. We utilize a daily inspection of preventative maintenance every 5,000 miles. We also have monthly meetings with our drivers for safety purposes and have a bonus program for safe driving.

# 10. <u>Type of Service Currently Provided</u>

Davcon Relocation Services has been servicing the Lancaster County and surrounding areas since 1999. Dave Burkholder, President of Davcon has over 23 years experience in the moving industry and started his own business to be able to give customers the quality of service they deserve.

To be of better service to our customers and national accounts, Davcon has recently become an agent representative for Wheaton World Wide Movers, a well-established service leader in the moving industry in June of 2003.

As a Wheaton Agent, Davcon Relocation Services offers residents and businesses in the Lancaster County and surrounding areas complete relocation services for local moves as well as

moves to any state in the United States, and to virtually any country in the world. Services include packing, crating, transportation and unpacking of household goods, commercial furniture, or valuable products that require special handling. We also offer a fully secured warehouse for long and short-term storage needs that is climate controlled and is a sprinklered facility.

We provide no intrastate service within the Commonwealth of Pennsylvania currently. We do provide interstate household goods moving service. Our agency agreement with Wheaton and interstate authority. We also have provided non-jurisdiction packing service. We also provide international services. All of these services can be found at our Website.

We specialize in moving and storage services. We provide professional crews to assist with local, interstate and international household moves. We have qualified personnel and equipment to move your home, office, warehouse, school or hospital. We provide services for interstate and any qualified moves within Pennsylvania. We provide free estimates for household and offices moves, packing services and cartons, employee corporate account moves, international moving services – sea and air shipments. We also have storage – clean, safe, climate controlled environment, and do it yourself moves where we provide labor to load and unload rental truck.

If you are moving your offices, warehouse or manufacturing facility, contact us today for a free estimate. We can help your company budget for the move and plan how to manage the process for your employees.

Our company will work with you and your people, attend pre-move meetings with your move management team and key employees. We will assign a project manager, on-site supervisor and provide a professional team of people involved throughout the move process. Our goal is to expedite your move and help reduce the costs associated with your move.

No matter how small or large you move, Davcon Relocation Services will handle your move with a caring, understanding and professional approach.

Our relocation services are described at Attachment 4, and our international at Attachment 5.

# 11. <u>Type of Service to be Offered</u>

We are involved in residential and commercial moving generally.

# 12. <u>Financial Data</u>

Please see our statement attached to the application as Attachment 6. We have insurance for our operations currently on file with the Commission.

# 13. <u>Safety</u>

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We have a satisfactory safety rating issued by this Commission on August 30, 2001. See, Attachment 7.

# 14. Other Information Deemed Pertinent

This application is intended, in part, to replace service lost to the public when Fritz Moving, a Mayflower agent, closed in June of 2005.

Lancaster County is a rapidly growing area (see population figures from Lancaster County Planning Commission attached at Attachment 8). Our research indicates, as we believe the public witnesses will confirm, that there is a need for additional service in Lancaster County.

# **VERIFICATION**

The undersigned deposes and says that he is President of Davcon Packing Services, Inc., t/d/b/a Davcon Relocation Services, that he is authorized to and does make this verification and that the facts set forth in the foregoing Verified Statement are true and correct to the best of his knowledge, information and belief.

The undersigned understands that false statements herein are made subject to the penalties of 18 C.S. Section 4904 relating to unsworn falsification to authorities.

Signature

Dated: March \_\_\_, 2006

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David Burkholder Print Name

# **EQUIPMENT LIST**

One 24' Straight Truck One 26' Straight Truck One 2003 Cube Van, 1 Chevy One 48' Trailer, 1 Household

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## <u>WITNESS LIST</u> DAVCON RELOCATION SERVICES MARCH 28, 2006 HEARING

David P. Burkholder Davcon Relocation Services – Applicant 137 Arrowhead Drive Manheim, PA 17545

Pastor David Long 6016 Custard Road Stroudsburg, PA 18360

Matthew Samley Reese Pugh Samley Wagenseller & Mecum PC 120 N. Shippen Street Lancaster, PA 17602

Bruce Myers Community Banks/BBNB 1060 Main Street Blue Ball, PA 17506

Thom Becker 22 A Nolt Road Willow Street, PA 17584

Bill Hecker 161 E. Hemlock Road Ephrata, PA 17522

Andy Cardina First Horizon Home Mortgage 201 Granite Run Drive Lancaster, PA 17601

David Metzler Remedy Staffing 1392 Harrisburg Pike Lancaster, PA 17601

Jack Wilson 81 Stoneridge Drive Ephrata, PA 172522

L. Rose Long Lancaster Planning Commission 50 North Duke Street Lancaster, PA 17608-3480 Jeffrey Renninger Lancaster Region President Graystone Bank 100 Granite Run Drive Lancaster, PA 17601

Scott Gentry 121 Cornerstone Way P.O. Box 875 Brownstone, PA 17508

Michael Corrado 118 Cornerstone Way Ephrata, PA 17522

Cliff Lish Director of Sales Wheaton Worldwide Moving 8010 Castleton Road Indianapolis, IN 46250

Elaine Burkholder Melvin Burkholder 2613 Stagecoach Lane Lancaster, PA 17601

Art Pezzica 98 Stoneridge Drive 201 Ephrata, PA 17522

John Martine Prudential Real Estate 1574 Lititz Pike Lancaster, PA 17601

Glen Eckert 122 Chapel Lane Ephrata, PA 17522 <u>A-00117540, Folder 3</u> DAVCON PACKING SERVICES, LTD., T/D/B/A, DAVCON RELOCATION SERVICES (115 Chapel Lane, Ephrata, Lancaster County, PA 17522), a corporation of the Commonwealth of Pennsylvania - household goods, in use, between points in the county of Lancaster, and from points in said county, to points in Pennsylvania, and vice versa.

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# PENNSYLVANIA PUBLIC UTILITY COMMISSION P.O. BOX 3265, HARRISBURG, PA 17105-3265

IN BEPLY PLEASE REFER TO OUR FILE

March 28, 2001

A-00117540

DAVCON PACKING SERVICES LTD P O BOX 938 BROWNSTOWN PA 17508-0938

Davcon Packing Services, Ltd.

To Whom It May Concern:

The records of the Commission show that the applicant has complied with the necessary insurance requirements.

Enclosed, is the CERTIFICATE OF PUBLIC CONVENIENCE evidencing the Commission's approval of the right to operate as a motor carrier.

Kindly attach the enclosures to the compliance order previously issued and mailed to you.

Very truly yours,

Kong Mala

James J. McNulty Secretary

law

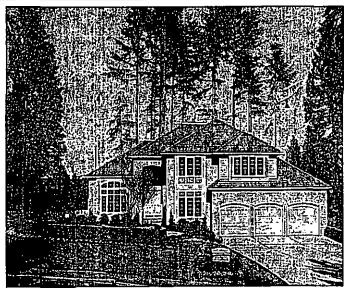
# **EQUIPMENT LIST**

One 24' Straight Truck One 26' Straight Truck One 2003 Cube Van, 1 Chevy One 48' Trailer, 1 Household

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Davcon Relocation Services - RESIDENTIAL Moving





Quotes from satisfied customers...

"You and your co-workers made the pleasant experience instead of something to be dreaded. They w neat, courteous and a real pleasur work with." Frank & Wanda

"Moving day can be such a hassle all kinds of problems. Ours went si smooth. We appreciate all you dic us and we tell everyone we know i it. Again, thanks for all your help-guys were great!" Harry & Vera

We never had a moving company before and we weren't sure what to expect. You made everything so  $\epsilon$ 

that moving turned out to be a pleasure rather than a chore. Your consultation and helpfulnes instructing me as to how to make things easier was invaluable information." Kathie

"I would be remiss if I didn't write to you and tell you how pleased I was with your excellent se to me in my move to Maine. John, Jack, Frank and of course Fran, was most welcome. They great workers-you can be proud!!!" Dorothy

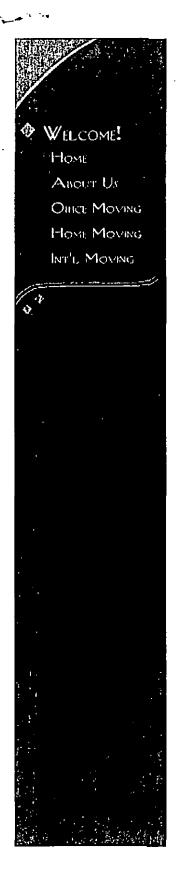
- Moving Day Countdown
- Contact Us About Your Move
- Relocation Services

# **Relocation Services**

**Free Estimates** - We can provide a free, no obligation estimate on your upcoming mov We recommend an on-site survey for the most accurate estimate, and to provide you with all 1 information needed for your move.

**Do-it-yourself moves** - We provide labor to load and unload your househol items. W have the necessary equipment; boxes, packing material, blanket's to protect your items, floor coverings and door jam protectors to protect your home.

**Packing Services** - Our professional team offers full packing service, unpacking servic if just a few items are needed to be handled. We have specially cartons for you to use or for or crew to use to help protect your items from movement to your new location.



**Storage Facility** - With over 12,000 square feet of space, our warehouse is climate controlled and is set-up as a sprinklered facility. We have long and short term agreements.

#### COUNTDOWN TO MOVING DAY

Tips & Tools to Help You Be More Organized Plus Save Time and Money We have assembled a checklist to aid your move and help you plan ahead.

## 15 to 30 days before you move:

- Eliminate everything you don't want to move.
- Prepare an inventory of everything you plan to have moved.
- Determine "replacement value" for insurance purposes.
- Notify the post office of your move.
- Make arrangements for medical and dental records, if necessary.
- Inquire about auto licensing and auto insurance, if moving out-of-state.
- · Notify your children's school and make arrangements for records.
- Close any local charge accounts.
- Return any local cable equipment.
- Make airline and Hotel reservations, if necessary.

## 8 to 14 days before you move:

- Return anything you have borrowed and collect things you have loaned.
- Transfer bank accounts and safety deposit items.
- Arrange to disconnect utility services.
- · Arrange to connect utilities at your new residence.
- · Arrange to have appliances serviced for your move.

#### 2 to 7 days before you move:

- Dispose of all flammables in the house.
- Plan items that you will take with you in the car, including toys and games for children.
- Arrange for shelves, TV antennas and any other installed items that you will take with y
- Pack suitcases with clothing and personal items you will need the first day in a new residence.
- In a special box, pack items you will need the first few hours in your new residence.
- Make special cartons labeled "Do Not Move" for items not being moved.
- The day before you move
- Take down curtains and curtain rods.
- Empty and defrost your refrigerator and freezer, and let them air dry at least 24 hours.
- Clean and air your range.
- Plan a simple breakfast for the next morning, (no refrigeration or cooking) use paper pl
- Finish packing your personal belongings (but leave out the alarm clock).
- Get a good nights rest.

#### Moving Day

- Remove all keys from desks or safes and place them in a safe spot.
- Take your beds linens off, but leave the bed assembled. The moving crew will disman
- Be on hand when the movers arrive to answer questions and sign inventory.
- · Accompany the driver as he inventories your possessions to be moved.

Page 2 OI

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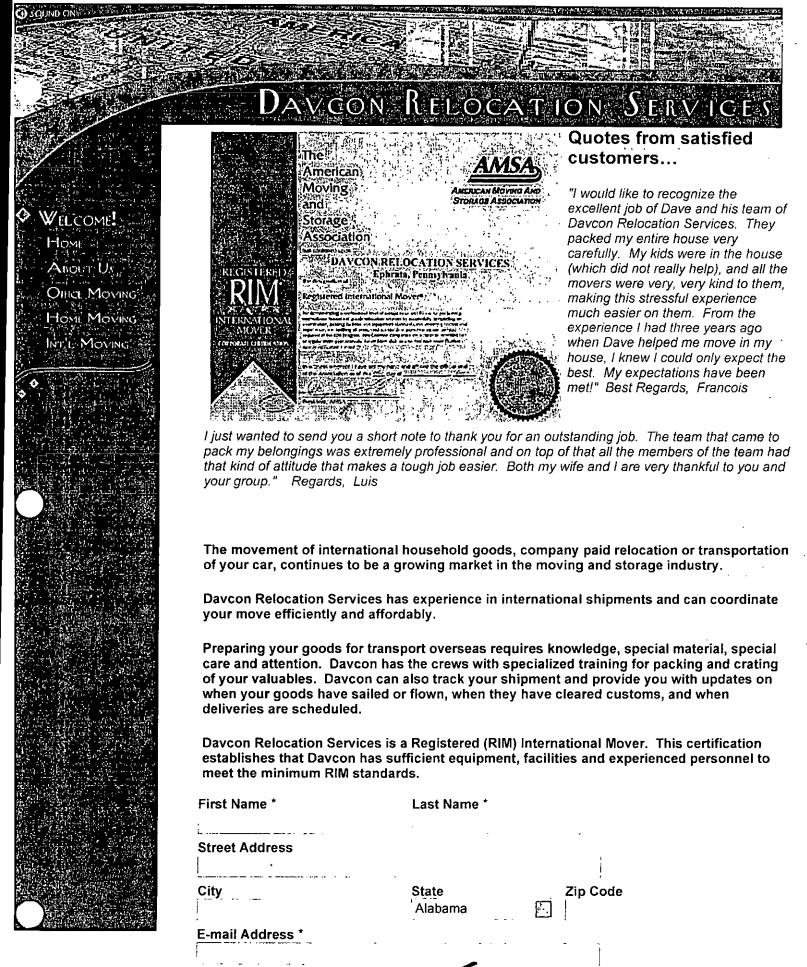
- · Check to make sure your appliances have been readied for transport.
- Place copies of the signed bill of lading and inventory in an easily reached place at destination.
- Be sure the driver has the correct delivery address, adequate directions and a phone number.
- · Confirm the expected delivery date and time with the driver.
- Before leaving the house for the last time, check each room, closet and cupboards. Lc .
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First Name *	Last Name *
I Street Address	J
City	State Zip Code
, E-mail Address *	· · · · · · · · · · · · · · · · · · ·
Contact Phone	How do you wish to be contacted
How did you hear about us? Yellow Pages Internet Newspaper Other	
Comments	
Aprox. Date of Move	Type of Move Personal Paid Move
What area are you going to mo (City & State)	ve to?

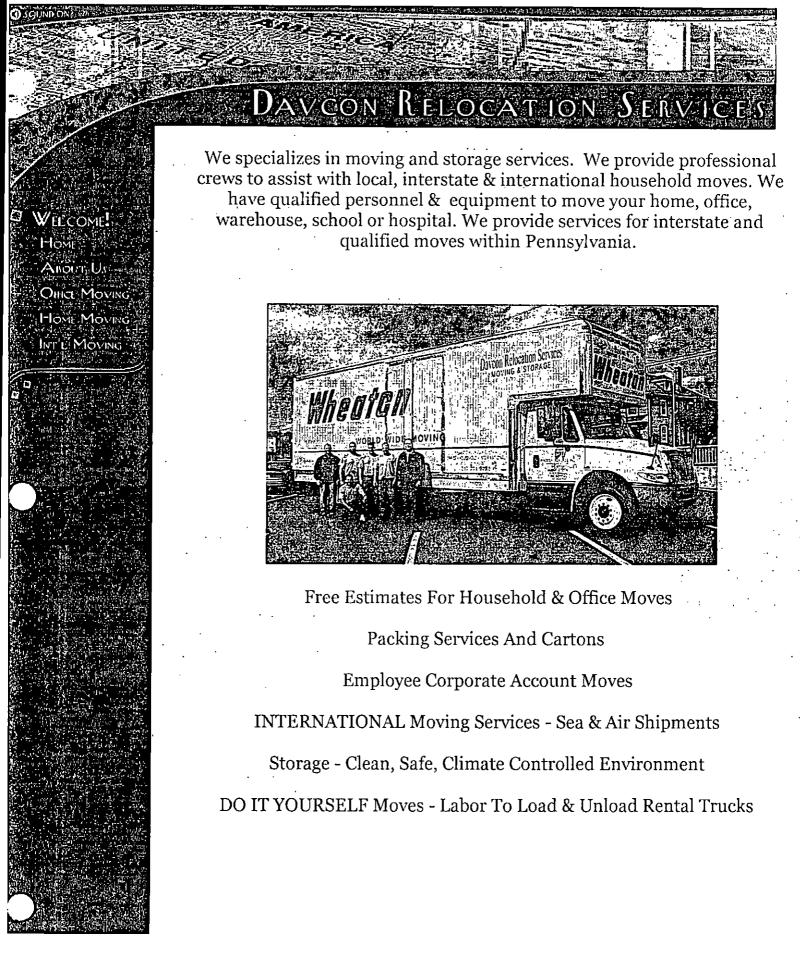
Submit

Serving Lancaster County, PA & Surrounding Areas

137 Arrowhead Dr. Manheim, PA 17545 Phone 717.653.1546 Toll Free 877.766.3117 Fax 717.653.1576 Davcon Relocation Services - International Moving



Davcon Relocation Services - Home



# COMMONWEALTH OF PENNSY LVANIA PENNSYLVANIA PUBLIC UTILITY COMMISSION P.O. BOX 3265, HARRISBURG, PA 17105-3265

IN REPLY PLEASE A-00117540

August 30, 2001

DAVCON PACKING SERVICES LTD 115 CHAPEL LANE EPHRATA, PA 17522

Dèar Sir/Madam:

On August 15, 2001, a safety fitness review was conducted by an enforcement officer of the Pennsylvania Public Utility Commission. As a result of that review, your compliance with the Commission's motor carrier safety requirements has been determined to be:

#### SATISFACTORY

A satisfactory review indicates that you have demonstrated at least a minimal compliance with this Commission's motor carrier safety regulations. The evaluation performed by this Commission is not a substitute for, or related in any way to, a rating issued by the Federal Highway Administration or any agency of another state.

If you have not already done so, to insure that all deficiencies identified on the Safety Fitness Review Report are corrected, please send a letter outlining the measures taken to correct those deficiencies to the district office noted on Page 5 of the safety fitness review report.

If you have any questions, please call this Commission's Motor Carrier Safety Office at (717) 772-2254.

Very truly yours,

James & M Multa

James J. McNulty Secretary

pc: Motor Carrier Enforcement Division Safety Office Harrisburg District Office\ Adomaitis\SFR- 2001-086-02 Docket Room

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#### itimates with Imputation) Source: Bureau

Census Manufacturing and Construction

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NCASTER COUNTY	Building	1,698	1,808	1,731	1,990	2,045	1,760	1,962	2,132	2,138	2,364
	Units	1,923	2,083	2,027	2,454	2,273	2,016	2,267	2,548	2,690	2,675
	Cost	176,220,213	198,707,096	204,816,514	248,357,276	262,111,845	250,489,559	257,827,801	313,314,989	336,664,909	368,450,492
AMSTOWN BORO	Building	11	14	5	2	10	7	10	14	19	11
	Units	11	14	5	2	10	7	10	14	19	11
	Cost	1,384,175	1,452,612	655,596	249,272	1,573,262	1,227,183	1,397,771	2,429,327	2,654,668	1,808,075
(RON BORO	Building	5	3	3	3	9	5	9	4	4	6
	Units	5	3	3	3	10	6	9	4	4	6
	Cost	478,000	428,000	428,000	428,000	595,000	745,000	850,000	625,000	625,000	360,000
RT TWP	Building	7	2	5	10	8	5	9	8	11	7
	Units	7	3	5	10	6	5	9	8	11	7
	Cost	100,000	270,000	226,000	937,500	734,000	405,000	749,000	903,900	1,463,000	1,057,400
ECKNOCK TWP	Building	35	74	56	. 62	67	37	33	24	22	25
	Units	35	74	65	. 62	67	37	33	24	22	25
		2,897,200	6,600,000	4,715,000	5,641,000	5,711,988	3,723,000	3,518,500	2,918,000	2,373,425	3,676,000
LERNARVON TWP	Building	17	13	11	14	19	21	24	25	6	13
	Units	17	13	11	15	19	24	- 27	44	6	13
	Cost	2,013,691	1,374,453	1,100,784	1,557,275	2,493,601	3,081,123	3,221,340	4,916,610	844,650	2,373,992
RISTIANA BORO	Building	0	1	<u>1</u>	1	0	0	0	0	0	0
	Units	0	3	3	3	0	0	0	0	0	0
	Cost	0	0	. 0	0	0	0	0	0	0	0
AY TWP	Building	14	12	8	12	22	26	44	35	38	40
	Units	14	12	8	. 12	22	30	44	35	38	40
	Cost	1,475,817	1,129,500	797,700	1,587,775	2,825,300	2,702,600	4,332,000	4,232,725	4,595,530	4,837,400
DLERAIN TWP	Building	11	13	22	16	14	5	10	12	13	14
	Units	11	13	22	16	14	5	10	12	13	14
	- Cost	943,000	1,323,000	2,447,000	1,548,665	1,703,000	388,000	1,237,750	1,485,300	1,609,075	1,732,850
DLUMBIA BORO	Building	0	10	10	3	0	12	13	15	0	4
	Units	0	10	10	3	0	12	13	15	0	4
	Cost	0	417,000	417,000	391,700	0	1,174,000	1,271,833	2,090,471	0	780,000
NESTOGA TWP	Building	20	20	10	10	11	9	9	9	18	7
	Units	20	20	10	10	11	9	9	9	18	9
	Cost	1,311,443	1,311,443	1,082,785	1,478,524	1,578,088	1,144,000	1,444,000	1,233,390	3,315,200	1,306,000
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	Building	1,698	1,808	1,731	1,990	2,045	1,760	1,962	2,132	2,138	2,364
	Units	1,923	2,083	2,027	2,454	2,273	2,018	2,287	2,548	2,690	2,675
	Cost	176,220,213	196,707,098	204,816,514	246,357,276	262,111,845	250,469,559	257,827,601	313,314,989	338,684,909	368,450,492
	Units	11	18	17	23	24	23	17	5	9	28
	Cost	987,250	1,978,730	1,868,801	2,828,400	2,951,374	2,828,400	1,724,530	604,900	1,046,200	3,096,500
INVER BORO	Building	10	9	12	13	14	15	31	25	45	39
	Units	10	9	13	20	14	15	31	25	45	39
	Cost	716,000	800,100	1,112,000	1,432,772	1,314,426	1,327,927	2,595,728	1,878,935	4,115,000	3,941,000
	Buliding	10	10	10	10	11	11	12	14	15	16
	Units	10	10	10	10	11	11	12	14	15	16
	Cost	498,888	498,888	498,888	498,888	548,777	548,777	598,666	698,444	748,333	798,222
	Building	21	10	39	104	14	15	32	17	28	39
	Units	71	15	94	104	74	31	50	66	56	62
	Cost	7,454,503	1,009,000	6,249,338	6,524,450	5,894,500	2,366,100	3,667,000	9,725,555	4,919,300	6,161,372
ST COCALICO TWP	Building	74	85	81	88	52	44	19	32	29	42
	Units	74	85	87	96	. 59	65	19	32	29	42
	Cost	6,970,550	7,729,280	7,747,306	7,904,960	6,065,461	7,437,113	1,875,123	4,197,996	4,310,206	9,640,762
IST DONEGAL TWP	Building	75	53	89	109	55	54	43	94	97	92
	Units	75	53	89	109	55	54	43	94	97	92
	Cost	3,148,366	2,437,281	4,222,276	6,101,205	4,117,494	4,467,761	5,059,359	9,188,981	9,890,915	10,159,565
IST DRUMORE TWP	Building	10	11	7	9	28	16	12	14	18	12
	Units	10	11	7	9	28	16	12	14	18	12
	Cost	831,700	1,077,700	811,000	116,000	2,912,000	2,016,000	1,533,150	2,030,000	3,736,000	1,865,840
ST EARL TWP	Building	13	19	22	8	19	26	40	31	36	41
	Units	13	19	22	8	19	26	40	31	36	41
	Cost	1,401,350	2,226,000	2,202,665	832,577	2,571,400	2,933,070	5,461,199	4,607,047	5,446,451	7,876,549
ST KEMPFIELD TWP	Building	105	113	87	66	90	87	89	108	155	154
	Units	164	113	144	66	90	175	112	108	155	154
	Cost	18,090,000	17,056,000	20,362,000	12,903,000	15,327,000	30,841,000	17,494,000	16,632,000	24,670,660	29,846,534
ST LAMPETER TWP	Building	32	52	39	72	91	73	72	66	91	53
	Units	76	52	66	344	124	93	78	74	228	101
	Cost	5,307,076	6,370,314	6,973,600	22,310,481	13,856,827	12,429,996	11,868,247	12,367,063	20,492,349	12,403,399
AST PETERSBURG BORO	Building	22	2	2	• 9	0	1	0	3	0	1
	Units	22	2	2	9	· 0	1	0	3	. 0	1

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Census Manufacturing and Construction

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INCASTER COUNTY	Building	1,698	1,808	1,731	1,990	2,045	1,780	1,982	2,132	2,138	2,364
	Units	1,923	2,083	2,027	2,454	2,273	2,016	2,267	2,548	2,690	2,675
	Cost	176,220,213	196,707,098	204,816,514	248,357,278	262,111,845	250,469,559	257,827,601	313,314,989	336,664,909	368,450,492
	Cost	867,200	150,800	150,800	495,000	0	75,000	0	322,000	0	80,000
DEN TWP	Building	6	9	10	5	6	9	10	3	4	2
	Units	6	9	10	5	6	9	10	3	4	2
	Cost	695,400	837,000	879,295	534,000	690,000	773,800	1,236,425	370,000	575,000	170,000
JZABETH TWP	Building	13	15	14	8	19	5	7	6	11	15
	Units	13	15	14	8	19	5	7	6	11	15
	Cost	1,467,500	1,538,000	1,544,300	1,534,400	2,391,200	878,500	1,506,200	1,205,550	1,976,300	4,007,000
JZABETHTOWN BORO	Building	37	20	18	14	10	9	15	20	15	6
	Units	37	20	18	14	10	9	22	20	15	6
and it is an a first state of the second state	Cost	2,235,900	1,740,765	2,048,364	1,614,480	1,222,650	1,179,000	2,214,223	2,120,629	1,977,540	760,000
HRATA BORO	Building	60	54	30	14	5	13	4	20	33	8
	Units	66	54	30	26	11	13	5	51	33	8
	Cost	3,754,716	3,898,429	2,354,710	1,348,230	727,000	2,311,400	617,740	3,024,000	3,225,393	790,000
PHRATA TWP	Building	15	14	12	17	27	39	34	53	75	127
	Units	22	14	30	38	38	39	56	63	132	182
	Cost	1,644,440	1,624,850	1,930,585	2,808,000	3,216,066	4,871,770	4,349,733	6,778,800	11,333,700	18,769,420
JLTON TWP	Building	5	6	5	5	11	27	27	7	7	8
	Units	5	6	5	5	11	29	28	7	7	8
N	Cost	115,000	138,000	87,500	102,000	1,351,464	2,535,000	2,531,100	127,000	127,000	145,143
INCASTER CITY	Building	23	16	27	24	17	14	14	20	21	23
	Units	25	18	27	24	17	14	14	20	21	23
	Cost	1,556,784	1,102,933	1,660,560	1,781,988	1,067,600	724,274	688,406	1,282,373	1,502,700	1,615,058
INCASTER TWP	Building	15	51	30	31	16	20	47	51	41	53
	Units	15	228	30	31	48	27	104	64	46	53
······································	Cost	1,457,000	7,378,050	2,195,853	2,401,500	2,688,331	1,978,566	8,148,601	5,496,025	7,590,550	7,201,580
EACOCK TWP	Building	13	6	14	12	13	13	18	10	11	11
	Units	13	6	14	12	13	13	18	11	11	11
	Cost	832,000	266,000	1,605,000	1,610,000	1,740,000	1,891,000	1,912,500	1,595,000	1,675,000	1,484,000
TITZ BORO	Building	37	25	32	15	16	14	6	13	43	26
	Units	55	36	52	. 23	20	14	6	13	43	26
	Cost	4,122,674	3,305,900	4,072,694	3,141,080	2,539,824	1,702,000	1,016,715	1,161,840	3,988,040	2,985,120
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INCASTER COUNTY	Building	1,698	1,808	1,731	1,990	2,045	1,760	1,962	2,132	2,138	2,384
	Units	1,923	2,083	2,027	2,454	2,273	2,016	2,267	2,548	2,690	2,675
	Cost	178,220,213	196,707,096	204,816,514	246,357,276	262,111,845	250,469,559	257,827,601	313,314,989	336,664,909	368,450,492
TTLE BRITAIN TWP	Building	28	26	18	26	33	19	13	20	9	16
	Units	28	26	18	26	33	19	13	20	9	16
	Cost	2,184,200	2,362,000	1,788,000	2,878,000	2,349,100	2,533,000	1,743,871	2,931,625	960,455	2,760,000
ANHEIM BORD	Building	8	5	14	3	4	4	2	3	3	0
	Units	8	5	14	3	4	4	2	3	3	0
	Cost	919,913	621,600	1,268,750	324,200	379,000	549,500	208,730	383,400	419,100	0
ANHEIM TWP	Building	150	183	186	185	192	209	196	267	168	240
	Units	150	183	186	185	192	209	196	267	168	240
	Cost	23,671,194	27,588,269	31,135,559	34,204,616	32,400,006	33,803,933	32,297,112	43,886,769	32,669,423	45,293,347
ANOR TWP	Building	76	76	69	121	151	119	132	122	78	165
	Units	76	76	69	121	151	119	132	122	79	184
	Cost	7,028,337	8,364,991	7,504,550	11,035,570	14,693,377	12,359,635	12,824,616	14,491,068	13,865,483	22,242,608
ARIETTA BORO	Building	2	0	0	1	0	0	0	0	0	0
	Units	3	0	0	1	0	0	0	0	0	0
	Cost	164,000	0	0	75,000	0	0	0	0	0	٥
ARTIC TWP	Building	30	38	29	27	27	25	26	33	35	26
	Units	30	38	29	27	27	25	26	33	35	26
	Cost	3,111,685	4,753,050	1,919,500	4,231,315	4,231,315	3,286,895	3,364,643	4,758,565	5,046,963	3,540,575
ILLERSVILLE BORO	Building	18	7	8	0	3	4	4	5	7	2
	Units	18	7	8	0	5	4	4	5	7	2
	Cost	1,395,528	638,000	809,200	. 0	606,887	483,352	483,352	604,190	862,176	220,000
OUNT JOY BORO	Buliding	20	24	13	21	35	26	28	32	34	43
	Units	27	27	13	21	37	26	28	32	34	43
	Cost	2,022,178	2,231,250	1,018,230	2,320,160	3,992,260	3,226,100	3,474,261	3,970,584	4,218,746	5,102,449
OUNT JOY TWP	Buliding	30	31	30	31	72	41	122	181	197	206
	Units	30	31	30	31	86	82	129	215	244	263
	Cost	1,672,765	1,733,457	1,677,539	1,733,457	7,197,000	7,104,000	9,994,912	16,949,000	18,807,454	19,804,633
OUNTVILLE BORO	Buliding	18	18	30	27	27	19	23	31	25	27
	Units	18	18	87	27	27	19	23	70	25	27
	Cost	1,651,600	1,638,786	6,117,200	2,383,000	2,580,303	1,946,193	2,593,844	5,854,878	2,748,141	3,318,157
EW HOLLAND BORO	Building	18	12	18	22	. 22	17	31	20	2	0
<b>、</b>	Units	18	31	19	22	28	23	32	22	2	0
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NCASTER COUNTY	Building	1,698	1,808	1,731	1,990	2,045	1,780	1,962	2,132	2,138	2,364
	Units	1,923	2,083	2,027	2,454	2,273	2,016	2,267	2,548	2,690	2,675
	Cost	176,220,213	196,707,096	204,816,514	248,357,278	262,111,845	250,469,559	257,827,601	313,314,989	336,664,909	368,450,492
	Cost	1,117,500	1,594,000	2,373,500	3,148,968	3,040,700	3,161,900	4,096,700	2,707,900	305,000	0
RADISE TWP	Building	15	14	7	7	13	5	5	18	21	11
	Units	15	14	7	7	13	5	5	18	21	13
	Cost	1,214,641	1,002,800	931,385	535,200	1,378,512	471,600	550,670	2,360,050	3,517,215	1,468,744
NN TWP	Building	21	13	20	30	33	23	28	31	37	50
	Units	21	18	20	39	45	37	36	56	78	51
	Cost	1,808,961	2,717,300	3,186,480	4,509,942	5,188,966	5,091,700	4,712,000	6,477,691	9,191,000	6,226,500
QUEA TWP	Building	10	12	12	13	13	12	13	15	16	17
	Units	10	12	12	13	13	12	13	15	16	17
	Cost	1,079,820	1,385,784	1,385,784	1,501,266	1,501,266	1,385,784	1,501,266	1,732,230	3,310,484	3,517,389
IOVIDENCE TWP	Building	17	31	28	34	33	31	30	34	35	19
	Units	27	41	28	42	33	31	30	34	39	19
	Cost	2,095,935	2,568,969	2,119,373	3,015,275	2,504,970	2,619,540	3,155,034	4,936,032	5,673,265	3,259,210
JARRYVILLE BORO	Building	9	17	17	16	16	15	16	19	4	17
	Units	9	17	17	16	16	15	16	19	4	17
	Cost	539,259	567,000	567,000	1,116,700	1,116,700	1,046,906	1,116,700	1,326,081	727,400	2,220,000
PHO TWP	Building	27	28	24	26	35	47	80	81	69	66
	Units	27	28	24	26	42	47	126	81	100	66
	Cost	3,174,614	3,598,880	3,163,115	4,088,700	4,493,950	5,242,524	8,449,506	10,080,019	12,694,375	12,453,900
DSBURY TWP	Building	8	10	5	14	10	11	13	15	36	25
	Units	9	10	5	15	10	11	13	15	36	25
	Cost	584,621	988,200	410,000	1,351,481	1,263,250	1,299,754	2,108,099	2,432,422	3,888,507	3,150,623
LISBURY TWP	Building	39	22	46	33	34	31	35	25	33	25
	Units	39	22	46	33	34	31	35	25	33	25
	Cost	4,602,500	2,464,558	5,211,114	4,030,060	4,227,822	3,810,397	4,494,869	3,587,139	4,303,423	4,114,256
RASBURG BORO	Building	5	5	5	6	2	2	2	1	2	2
	Units	5	5	5	6	2	2	2	1	2	2
	Cost	673,000	673,000	673,000	807,600	270,000	270,000	429,000	112,000	236,000	236,000
FRASBURG TWP	Building	9	5	10	10	5	9	7	8	6	9
	Units	9	5	10	. 10	5	9	7	8	6	9
	Cost	705.000	620,000	1,500,000	982,000	784,000	1,276,333	1,250,000	1,400,000	1,500,000	1.270.000

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NCASTER COUNTY	Building	1,898	1,808	1,731	1,990	2,045	1,780	1,962	2,132	2,138	2,364
	Units	1,923	2,083	2,027	2,454	2,273	2,016	2,267	2,548	2,690	2,675
	Cost	176,220,213	196,707,096	204,816,514	248,357,276	262,111,845	250,469,559	257,827,601	313,314,989	336,664,909	368,450,492
RRE HILL BORO	Building	0	0	1	0	. 0	0	1	4	1	0
	Units	0	0	1	0	C	0	1	15	1	0
	Cost	0	0	80,000	0	0	0	129,000	730,000	110,000	0
PER LEACOCK TWP	Building	18	34	15	13	16	17	11	16	14	16
	Units	19	42	18	16	18	31	16	17	14	56
	Cost	1,713,916	3,875,500	2,089,000	1,943,142	2,269,495	3,145,400	2,108,000	3,418,000	1,792,000	5,092,000
ARWICK TWP	Building	117	119	149	254	208	171	137	108	66	54
	Units	118	125	149	331	224	171	232	108	123	54
	Cost	10,730,190	14,254,525	14,393,899	29,384,833	25,111,214	18,561,167	21,081,508	18,525,468	15,357,108	11,542,806
EST COCALICO TWP	Bullding	64	68	27	18	23	22	24	23	14	23
	Units	64	66	27	18	23	22	24	23	14	23
	Cost	5,021,480	5,168,707	3,078,762	2,817,000	2,894,286	2,647,743	3,174,560	3,039,900	2,306,000	4,078,150
EST DONEGAL TWP	Building	42	38	38	44	38	33	46	45	54	141
	Units	60	64	71	70	44	33	46	45	54	141
	Cost	6,593,000	6,526,950	6,930,049	7,899,000	5,606,557	5,031,900	6,717,423	7,379,563	9,030,300	22,802,459
EST EARL TWP	Building	28	34	18	27	16	5	10	58	42	78
	Units	28	34	25	36	23	10	15	58	42	111
	Cost	2,486,000	3,112,460	2,584,900	5,075,000	2,783,000	1,299,624	1,798,000	5,917,000	4,954,842	11,668,339
EST HEMPFIELD TWP	Building	79	76	76	80	94	71	104	61	77	68
	Units	79	76	76	80	94	71	104	61	77	68
	Cost	6,415,231	6,821,657	7,148,151	7,759,228	9,245,771	8,322,102	12,673,023	9,095,313	12,119,718	10,244,768
EST LAMPETER TWP	Building	65	104	90	112	194	117	113	98	138	95
	Units	65	104	90	112	194	131	113	271	282	126
	Cost	7,085,522	11,365,375	11,305,074	14,563,441	29,593,505	19,786,217	17,176,063	27,979,241	35,223,146	21,094,798

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# Lancaster County Population Estimates (2000-2004)

	Geogr aphic		Total	Total	Total	Total	Total	Total Population:	Total Population:
Seography Identifier	Summ	Geography	Population:	Population:	Population:	Population:	Population:	April 1, 2000	April 1, 2000
	ary		July 1, 2004	July 1, 2003	July 1, 2002	July 1, 2001	July 1, 2000	(Estimates	(Census 2000)
000US4207.1	050	Lancaster County	_ 487,332	483(099	478,580	474 675	47,1,739		
000US4207100364	061	Adamstown borough	1286	1253	1228	1212	1204	1201	1201
000US4207100540	061	Akron borough	4026	4039	4046	4042	4047	4046	4046
000US4207104376	061	Bart township	3066	3045	3029	3010	3006	3003	3003
000US4207108352	061	Brecknock township	6965	6933	6885	6811	6725	6699	6699
000US4207110704	061	Caernarvon township	4538	4542	4422	4355	4296	4278	4278
000US4207113512	061	Christiana borough	1099	1106	1111	1117	1123	1124	1124
000US4207113960	061	Clay township	5527	5449	5370	5264	5194	5173	5173
000US4207115056	061	Colerain township	3337	3312	3286	3266	3264	3261	3261
000US4207115384	061	Columbia borough	10159	10226	10247	10274	10309	10311	10311
000US4207115592	061	Conestoga township	3804	3778	3770	3762	3754	3749	3749
000US4207115824	061	Conoy township	3168	3162	3162	3130	3081	3067	3067
000US4207118888	061	Denver borough	3561	3470	3422	3360	3339	3332	3332
000US4207120032	061	Drumore township	2352	2325	2296	2272	2250	2243	2243
000US4207120688	061	Earl township	6670	6547	6385	6267	6203	6183	6183
000US4207120984	061	East Cocalico township	10222	10196	10147	10133	9995	9954	9954
000US4207121032	061	East Donegal township	6096	5873	5648	5556	5438	5405	5405
000US4207121040	061	East Drumore township	3663	3628	3601	3579	3545	3535	3535
000US4207121072	061	East Earl township	6044	5967	5896	5797	5741	5723	5723
000US4207121232	061	East Hempfield township	22433	22178	22002	21819	21495	21399	21399
i000US4207121344	061	East Lampeter township	14481	14019	13897	13767	13608	13556	13556
000US4207121688	061	East Petersburg borough	4377	4400	4411	4429	4448	4450	4450
1000US4207122336	061	Eden township	1910	1908	1906	1883	1862	1856	1856
000US4207123008	061	Elizabeth township	3853	3841	3838	3833	3835	3833	3833
000US4207123016	061	Elizabethtown borough	11920	11944	11914	11905	11886	11887	11887
000US4207123832	061	Ephrata borough	13180	13183	13126	13175	13212	13213	13213
1000US4207123840	061	Ephrata township	8741	8415	8269	8139	8053	8026	8026
000US4207128168	061	Fulton township	2986	2983	2977	2914	2845	2826	the second s
000US4207141216	061	Lancaster city	55182	55481	55708	55937	56319	56356	56348
3000US4207141224	061	Lancaster township	14222	14198	14115		13957	13950	and the second
000US4207142080	061	Leacock township	4966	4958	4944		4886	4878	4878
3000US4207143816	061	Lititz borough	9022	8979	8989		9031	9029	9029
-3000US4207143832	061	Little Britain township	3655	3646	3800		3528	3514	3514
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# Lancaster County Population Estimates (2000-2004)

eography Identifier	Geogr aphic Summ	Geography	Total Population:	Total Population:	Totai Population:	Total Population:	Total Population:	Total Population: April 1, 2000	Total Population: Apríl 1, 2000
	ary		July 1, 2004	July 1, 2003	July 1, 2002	July 1, 2001	July 1, 2000	(Estimates	(Census 2000)
00US42071	050	Lancaster County	487,332	483,099	478,580	474,675	471,739	470,658	470,658
00US4207146888	061	Manhelm borough	4701	4725	4743	4763	4782	4784	4784
00US4207146896	061	Manheim township	35253	35036	34520	34184	33805	33697	33697
00US4207146992	061	Manor township	17352	17252	17025	16774	16553	16487	16498
<u>000US4207147424</u>	061	Marietta borough	2626	2844		2672	2687	2689	2689
000US4207147824	061	Martic township	5246	5178	5108	5056	5006	4990	4990
000US4207149728	061	Millersville borough	7493	7508	7589	7598	7767	7768	7774
J00US4207151656	061	Mount Joy borough	6906	6871	6831	6800	6776	6765	6765
JOOUS4207151664	061	Mount Joy township	9615	9023	8490	8182	7996	7944	7944
000084207152016	061	Mountville borough	2708	2668	2524	2484	2453	2444	2444
000US4207153696	061	New Holland borough	5181	5206	5179	5129	5102	5092	5092
000US4207157848	061	Paradise township	4754	4721	4689	4695	4700	4698	4698
000US4207158840	061	Penn township	7750	7587	7469	7403	7334	7312	7312
000US4207159360	061	Pequea township	4431	4413	4391	4375	4364	4358	4358
000US4207162832	061	Providence township	6934	6867	6802	6743	6673	6651	6651
000US4207163064	061	Quarryville borough	2080	2084	2050	- 2024	2001	1994	1994
000US4207163440	061	Rapho township	9379	9168	8993	8698	8607	8578	8578
000US4207167096	061	Sadsbury township	3228	3126	3088	3057	3033	3025	3025
000US4207167568	061	Salisbury township	10268	10217	10176	10102	10035	10012	10012
000US4207174712	061	Strasburg borough	2762	2773	2782	2790	2800	2800	2800
000US4207174720	061	Strasburg township	4047	4050	4042	4037	4028	4021	4021
000US4207176400	061	Terre Hill borough	1254	1259	1226	1229	1236	1237	1237
000US4207179080	061	Upper Leacock township	8311	8318	8304	8295	8247	8229	8229
000US4207181168	061	Warwick township	16992	16752	16525	15974	15583	15475	15475
000US4207182728	061	West Cocalico township	7098	7095	7056	7015	6980	6967	6967
000US4207182816	061	West Donegal township	6885	6786	6699	6611	6557	6539	6539
000US4207182824	061	West Earl township	7007	6926	6789	6773	6771	6766	6766
000US4207183152	061	West Hempfield township	15749	15622	15515	15297	15170	15128	15128
000US4207183256	061	West Lampeter township	14811	14240	13670	13462	13218	13148	13145

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Data source: Census Bureau 2004 Estimates

Middle
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Low	_
Year	Population
2000	470,658
2010	504,862
2020	537,653
2030	568,451

Middle	
Year	Population
2000	470,658
2010	509,726
2020	548,980
2030	585,487

High	
Year	Population
2000	470,658
2010	514,590
2020	560,306
2030	602,522

Municipality	2000	2010	2020	2030
	Census	Projection	Projection	Projection
Adamstown Borough	1,201	1,198	1,194	1,186
Akron Borough	4,046	4,244	4,432	4,588
Bart Township	3,003	3,288	3,569	3,825
Brecknock Township	6,699	7,588	8,487	9,342
Caernarvon Township	4,278	4,742	5,215	5,66 <u>1</u>
Christiana Borough	1,124	1,116	1,107	1,095
Clay Township	5,173	5,762	6,357	6,918
Colerain Township	3,261	3,692	4,132	4,555
Columbia Borough	10,311	10,123	9,943	9,746
Conestoga Township	3,749	4,047	4,339	4,598
Conoy Township	3,067	3,334	3,595	3,829
Denver Borough	3,332	3,666	3,990	4,283
Drumore Township	2,243	2,484	2,727	2,954
Earl Township	6,183	6,583	6,967	7,298
East Cocalico Township	9,954	11,291	12,653	13,961
East Donegal Township	5,405	5,996	6,592	7,149
East Drumore Township	3,535	4,002	4,486	4,959
East Earl Township	5,723	5,960	6,181	6,360
East Hempfield Township	21,399	23,844	26,301	28,605
East Lampeter Township	13,556	14,763	15,937	16,990
East Petersburg Borough	4,450	4,702	4,941	5,143
Eden Township	1,856	2,062	2,273	2,476
Elizabeth Township	3,833	4,386	4,961	5,528
Elizabethtown Borough	11,887	12,923	13,924	14,816
Ephrata Borough	13,213	14,010	14,771	15,422
Ephrata Township	8,026	9,284	10,606	11,931
Fulton Township	2,826	3,067	3,304	3,517
Lancaster C	56,348	56,154	55,945	55,553
Lancaster Township	13,944	14,848	15,709	16,451
Leacock Township	4,878	5,146	5,401	5,617
Lititz Borough	9,029	9,483	9,913	10,270
Little Britain Township	3,514	4,034	4,572	5,100
Manheim Borough	4,784	4,648	4,521	4,391
Manheim Township	33,697	36,621	39,482	42,049
Manor Township	16,498	18,229	19,942	21,51 <mark>4</mark>
Marietta Borough	2,689	2,652	2,617	2,575
Martic Township	4,990	5,671	6,373	7,054
Millersville Borough	7,774	7,992	8,195	8,345
Mount Joy Borough	6,765	7,152	7,522	7,835
Mount Joy Township	7,944	<u>8,941</u>	9,946	10,896
Mountville Borough	2,444	2,723	2,999	3,253
New Holland Borough	5,092	5,368	5,629	5,849
Paradise Township	4,698	4,906	5,102	5,263
Penn Township	7,312	8,151	9,017	9,849
Pequea Township	4,358	4,668	4,967	5,230
Providence Township	6,651	7,657	8,740	9,851
Quarryville Borough	1,994	2,109	2,217	2,310
Rapho Township	8,578	9,355	10,132	10,844
Sadsbury Township	3,025	3,424	3,835	4,232
Salisbury Township	10,012	11,207	12,419	13,567
Strasburg Borough	2,800	3,037	3,265	3,469
Strasburg Township	4,021	4,364	4,700	5,003
Terre Hill Borough	1,237	1,252	1,266	1,273
Upper Leacock Township	8,229	8,681	9,109	9,469
Warwick Township	15,475	18,084	20,828	23,586
West Cocalico Township	6,967	7,668	8,359	8,989
West Donegal Township	6,539	7,233	7,927	8,570
West Earl Township	6,766	7,306	7,834	8,305
West Hempfield Township	15,128	17,638	20,285	22,954
West Lampeter Township	13,145	15,161	17,227	19,238
Totals	470,658	509,720		
Note: Municipal totals don't				

.

Note: Municipal totals don't match county due to rounding.

#### Professional Tax & Accounting Services, Ltd. 326 West Main Street New Holland, Pennsylvania 17557-1208

#### Toll Free: (888) 675-5309 facsimile: (717) 427-1675 Local: (717) 354-7886 Email: taxpro@ptd.net

# **DAVCON** Packing Services, Ltd.

· · · ·	1/01/2006 - 3/16/2006	Tax Year 2005
Income Statement		
Sales (Income)	\$162,678	\$572,612
Cost of Sales (COGS)	\$11,285	\$73,119
Gross Profit	\$151,393	\$499,493
Gross Profit Margin	93.06%	87.23%
Payroll Expense	\$46,240	\$157,456
Rent	\$9,560	\$45,890
Advertising	\$960	\$9,948
Depreciation and Amortization	\$2,317	\$11,121
Interest Expense	\$1,979	\$14,733
Net Profit before Taxes	\$21,752	(\$11,463)
Adjusted Net Profit before Taxes	\$21,752	(\$11,463)
Net Profit Margin	13.37%	-2.00%
Adjusted EBITDA	\$26,048	\$14,391
Net Income	\$21,752	(\$11,463)
Balance Sheet		
Cash (Bank Funds)	\$101,746	\$37,579
Accounts Receivable	\$5,165	\$28,436
Inventory	\$0	\$0 SC - 22
Total Current Assets	\$106,911	\$66,015
Gross Fixed Assets	\$183,882	\$183,882
Total Assets	\$190,675	\$149,779 <b>&gt;</b> ¬ <b>N</b>
Accounts Payable	\$44,618	\$35,623
Total Current Liabilities	\$52,661	\$43 667
Total Liabilities	\$150,761	C140 107
Total Equity	\$39,914	\$7,672 <u>C</u>
Number of Employees (FTE)	10	10 E J

RECEIVED

Form	1	1	2	0	S
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#### U.S. Income Tax Return for an S Corporation

Do not file this form unless the corporation has filed Form 2553

OMB No. 1545-0130

2005

					to clect to be an S	corporatio	m.				2005
		N of the Treasury (			See separate	instruction	IS.				
		ndar vear 2005 o	t lax vear beo			. 2005, er		. 20			•
		ive date of S	Use the		treet, room/suite no			<u> </u>	CE	mploy	er identification no.
e	electio	חנ	IRS Jabel.	DAVCON PAC	KING SERV	ICES L	JD				23-3013256
	0	8/16/199	9 Other-						DD	)ale inc	orporated
BE	Busine	ess code no.	wise.	137 ARROWH	EAD DRIVE						08/16/1999
(	see ir	nstructions)	type	MANHEIM PA					Εĭ	otal as	sets (see instructions)
		488990							s		149,779.
F		ck applicable box	(es: (1)	Initial return (2)	Einal return (3)	Name	change	(4) Add		anoe	(5) Amended return
G			-	e Corporation at end o		<u> </u>					1
				ss income and expen-							
	-	Gross receipts			b Less returns and				CBN	10	572,612.
	2		·	e A, line 8)	•	_				·	73,119.
ne	3	-		rom line 1c							499,493.
Income	4			'97, Part II, line 17 (at						·	15571551
5	5	• • •		statement)	-					′}	· · · · · · · · · · · · · · · · · · ·
	6			•						6	499,493.
	7			ies 3 through 5							120,100.
ŝ	1									` <u> </u>	157,456.
ĥ	8			ployment credits)						<u> </u>	11,875.
itat	9	•		•••••••••••••••••••••••••••••••••••••••						·	383.
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(see the instructions for limitations)	11			•••••••••••••••••••••							
ő	12			• • • • • • • • • • • • • • • • • • • •							20,656.
ίŋ.	13			• • • • • • • • • • • • • • • • • • • •						. 13	14,733.
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se tt	0			4a							11,121.
(Se	15	Depletion (Do	not deduct o	il and gas depletion	)	• • • • • • • • • • • • •	• • • • • • • • • • • •	•••••		. 15	······
ŝ	16	Advertising		•••••••••	••••••			• • • • • • • • • • •		. 16	9,948.
Deductions	17	Pension, profit-	sharing, etc.,	plans			<b> .</b>			. 17	
bpp	18	Employee bene	efit programs							18	
De	19	Other deductio	ns (atlach sta	tement)						. 19	118,794.
	20	Total deduction	ons. Add the a	amounts shown in the	far right column for	lines 7 thro	սցի 19			20	510,956.
	21	Ordinary busi	ness income	(loss). Subtract line	20 from line 6					. 21	(11,463.)
	22	Tax: a Excess	s net passive i	income tax (atlach sta	tement)		22a				
	Ь	Tax from Sche	dule D (Form	11205)			22b			1	}
	c	Add lines 22a a	and 22b (see 1	the instructions for ad	ditional taxes)					22c	
lts	23			d lax payments & am			3 1			•	
ayments	ļр	Tax deposited	with Form 700	)4			23b			-	
ауг		•		I fuels (attach Form 4			23c			-	
Tax and P				•••••••••••••••••••••••••••••••••••••••	•					23d	
ц.	24			structions). Check if i					ГІ	24	
ſax		2011101210121014	,	ion denoritay: official in t		40					i
•	25	Tax due. If line	23d is smalle	r than the total of line	e 22c and 24 enter	amount ow	ha			. 25	
	26			larger than the lotal of the						26	
	27			-			почетраю	Dofum	ided ►	27	
	<u> </u>			want: Credited to 200						1	<u> </u>
Sig				re that I have examined t Dectaration of preparer (of							
He		<b>N</b>		l	iner minn insperjer, is e	••••••••••		ingi porer			5 discuss this return with
110		Simplifie	of officer	<b></b>						prepare n instru	r shown below rtinns) <sup>2</sup> X Yes No
		Signature			Date	Tille	· • · •		!		
D-	:	Prepar				Date	3/14/2	001	eck if sel	"	Preparer's SSN or PTIN P00033527
Pa		signatu	101				SVC		ployed		23-2750329
	-	'er's Firm's of yours it	sett. 1 7	ROFESSIONAL		CTING	340		EIN		23 2130323
US	e O	address	and NT		TREET	1200	<u> </u>		Phone		7-354-7886
		Z(P ced			PA 17557-			1			Form 1120S (2005)
For	Priv	acy Act and Pa	perwork Red	uction Act Notice, s	ee the separate ins	structions.					PORT 11203 (2005)

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				5 Pa
	hedule A Cost of Goods Sold (see instructions)			
1	Inventory at beginning of year	1		
2	Purchases	2	70,	, 93
3	Cost of labor	3		
4	Additional section 263A costs (attach statement)			
5	Other costs (attach statement)		2,	,18
6	Total. Add lines 1 through 5		73,	
7	Inventory at end of year			
8	Cost of goods sold. Subtract line 7 from line 6. Enter here and on page 1, line 2		73,	.11
9 :	a Check all methods used for valuing closing inventory; (i)	·		
	(ii) Lower of cost or market as described in Regulations section 1,471-4			
	(iii) Other (specify method used and attach explanation)			
I	b Check if there was a writedown of subnormal goods as described in Regulations section 1,471-2(c)			
	C Check if the LIFO inventory method was adopted this tax year for any goods (if checked, attach Form 970)			
	d If the LIFO inventory method was used for this tax year, enter percentage (or amounts) of closing inventory	1 t		
	computed under LIFO	. 9d		
	e If property is produced or acquired for resale, do the rules of Section 263A apply to the corporation?		Yes	
1	F. Was there any change in determining quantities, cost, or valuations between opening and closing inventory? $\dots$	. <b></b>	Yes	
	If "Yes," attach explanation.	_	-	
Sc	hedule B Other Information (see instructions)		ĺ	Yes
1	Check method of accounting: (a) Cash (b) Accrual (c) Other (specify)			
2	See the instructions and enter the:			
	(a) Business activity TRANSPORTATION ASSI(b) Product or service PACKING			
3	At the end of the tax year, did the corporation own, directly or indirectly, 50% or more of the voting stock of a dor	nestic		
	corporation? (For rules of altribution, see section 267(c).) If "Yes," attach a statement showing: (a) name, addre	ss, and		
	employer identification number and (b) percentage owned			
4	Was the corporation a member of a controlled group subject to the provisions of section 1561?	•••••	[	
5	Has this corporation filed, or is it required to file, a return under section 6111 to provide information on any report	table transa	action?	
6	Check this box if the corporation issued publicly offered debt instruments with original issue discount		▶ []	
	If checked, the corporation may have to file Form 8281, Information Return for Publicly Offered Original Issue Di	scount		
	,	30.000		
	Instruments.		ļ	
7			18	
7	Instruments.	n asset with	1	
7	Instruments. If the corporation: (a) was a C corporation before it elected to be an S corporation or the corporation acquired ar basis determined by reference to its basis (or the basis of any other property) in the hands of a C corporation an unrealized built-in gain (defined in section 1374(d)(1)) in excess of the net recognized built-in gain from prior yea	n asset with d (b) has n	et	
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8 9 No So	Instruments. If the corporation: (a) was a C corporation before it elected to be an S corporation or the corporation acquired arr basis determined by reference to its basis (or the basis of any other property) in the hands of a C corporation and unrealized built-in gain (defined in section 1374(d)(1)) in excess of the net recognized built-in gain from prior year net unrealized built-in gain reduced by net recognized built-in gain from prior years Check this box if the corporation had accumulated earnings and profits at the close of the tax year Are the corporation's total receipts (see instructions) for the tax year and its total assets at the end of the tax year less than \$250,000? If "Yes," the corporation is not required to complete Schedules L and M-1 bite: If the corporation had assets or operated a business in a foreign country or U.S. possession, it may be required thedule N (Form 1120), Foreign Operations of U.S. Corporations, to this return. See Schedule N for details. <b>Redute K</b> Shareholders' Shares of Income, Deductions, Credits, etc. Shareholders' Pro Rata Share Items 1 Ordinary business income (loss) (page 1, line 21) 2 Net rental reat estate income (loss) (attach Form 8825)	n asset with d (b) has n rs, enter th r d to attach	et c ►	
8 9 No So	Instruments. If the corporation: (a) was a C corporation before it elected to be an S corporation or the corporation acquired are basis determined by reference to its basis (or the basis of any other property) in the hands of a C corporation and unrealized built-in gain (defined in section 1374(d)(1)) in excess of the net recognized built-in gain from prior year net unrealized built-in gain reduced by net recognized built-in gain from prior years <b>S</b> . Check this box if the corporation had accumulated earnings and profits at the close of the tax year	n asset with d (b) has n rs, enter th r d to attach	et c ►	
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8 9 Sc	Instruments.         If the corporation: (a) was a C corporation before it elected to be an S corporation or the corporation acquired are basis determined by reference to its basis (or the basis of any other property) in the hands of a C corporation and unrealized built-in gain (defined in section 1374(d)(1)) in excess of the net recognized built-in gain from prior year net unrealized built-in gain reduced by net recognized built-in gain from prior years         Check this box if the corporation had accumulated earnings and profits at the close of the tax year.         Are the corporation's total receipts (see instructions) for the tax year and its total assets at the end of the tax year less than \$250,000? If "Yes," the corporation is not required to complete Schedules L and M-1         otte: If the corporation had assets or operated a business in a foreign country or U.S. possession, it may be require thedule N (Form 1120), Foreign Operations of U.S. Corporations, to this return. See Schedule N for details.         Indule K       Shareholders' Shares of Income, Deductions, Credits, etc.         Shareholders' Pro Rata Share Items       1         1       Ordinary business income (loss) (attach Form 8825)       3a         3 a Other gross rental income (loss). Subtract line 3b from line 3a       3a         4       Interest income       3b         5       Dividends:       a Ordinary dividends         5       Dividends:       a Ordinary dividends	n asset with d (b) has n rs, enter th r d to attach	et c ►	. 46
8 9 Sc	Instruments. If the corporation: (a) was a C corporation before it elected to be an S corporation or the corporation acquired are basis determined by reference to its basis (or the basis of any other property) in the hands of a C corporation an unrealized built-in gain (defined in section 1374(d)(1)) in excess of the net recognized built-in gain from prior year net unrealized built-in gain reduced by net recognized built-in gain from prior years <b>\$</b>	n asset with d (b) has n rs, enter th r d to attach . 2 . 3c . 4 . 5a . 6	et c ►	. 46
8 9 Sc Sc	Instruments. If the corporation: (a) was a C corporation before it elected to be an S corporation or the corporation acquired arr basis determined by reference to its basis (or the basis of any other property) in the hands of a C corporation and unrealized built-in gain (defined in section 1374(d)(1)) in excess of the net recognized built-in gain from prior year net unreatized built-in gain reduced by net recognized built-in gain from prior years Check this box if the corporation had accumulated earnings and profits at the close of the tax year Are the corporation's total receipts (see instructions) for the tax year and its total assets at the end of the tax year the corporation had assets or operated a business in a foreign country or U.S. possession, it may be required the corporation had assets or operated a business in a foreign country or U.S. possession, it may be required the corporation had assets or operated a business in a foreign country or U.S. possession, it may be required the corporation had assets or operated a business in a foreign country or U.S. possession, it may be required the corporation had assets or operated a business in a foreign country or U.S. possession, it may be required the corporation had assets or operations of U.S. Corporations, to this return. See Schedule N for details. Tedule K Shareholders' Shares of Income, Deductions, Credits, etc. Shareholders' Pro Rata Share Items 1 Ordinary business income (loss) (attach Form 8825) 3 a Other gross rental income (loss) (attach Form 8825) 3 a Other gross rental income (loss). Subtract line 3b from line 3a 4 Interest income 5 Dividends: a Ordinary dividends b Expenses from other rental activities (atlach statement) b Qualified dividends 5 Dividends: a Ordinary dividends 5 Divi	n asset with d (b) has n rs, enter th r d to attach . 1 . 2 . 3c . 4 . 5a . 6 . 7	et c ►	. 46
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8 9 No Sc	Instruments. If the corporation: (a) was a C corporation before it elected to be an S corporation or the corporation acquired ar basis determined by reference to its basis (or the basis of any other property) in the hands of a C corporation an unrealized built-in gain (defined in section 1374(d)(1)) in excess of the net recognized built-in gain from prior yea net unreatized built-in gain reduced by net recognized built-in gain from prior years Check this box if the corporation had accumulated earnings and profits at the close of the tax year Are the corporation's total receipts (see instructions) for the tax year and its total assets at the end of the tax year tess than \$250,000? If "Yes," the corporation is not required to complete Schedules L and M-1 tes if the corporation had assets or operated a business in a foreign country or U.S. possession, it may be require thedule K (Shareholders' Shares of Income, Deductions, Credits, etc. Shareholders' Pro Rata Share Items 1 Ordinary business income (loss) (attach Form 8825) 3 a Other gross rental income (loss). Subtract line 3b from line 3a 4 Interest income 5 Dividends: a Ordinary dividends	n asset with d (b) has n rs, enter th r d to attach . 1 . 2 . 3c . 4 . 5a . 6 . 7	et c ►	. 46
8 9 No Sc	Instruments. If the corporation: (a) was a C corporation before it elected to be an S corporation or the corporation acquired arr basis determined by reference to its basis (or the basis of any other property) in the hands of a C corporation and unrealized built-in gain (defined in section 1374(d)(1)) in excess of the net recognized built-in gain from prior year net unreatized built-in gain reduced by net recognized built-in gain from prior years Check this box if the corporation had accumulated earnings and profits at the close of the tax year Are the corporation's total receipts (see instructions) for the tax year and its total assets at the end of the tax year the corporation had assets or operated a business in a foreign country or U.S. possession, it may be required the corporation had assets or operated a business in a foreign country or U.S. possession, it may be required the dule K Shareholders' Shares of Income, Deductions, Credits, etc. Shareholders' Pro Rata Share Items 1 Ordinary business income (loss) (attach Form 8825) 3 a Other gross rental income (loss) (attach Form 8825) 3 a Other gross rental income (loss). Subtract line 3b from line 3a 4 Interest income 5 Dividends: a Ordinary dividends b Expenses from other rental activities (attach statement) b Qualified dividends 5 Dividends: a Ordinary dividends 5 Dividends: b Qualified dividends 5 Dividends: a Ordinary dividends 5 Dividends: b Qualified dividends 5 Dividends: b Qualified dividends 5 Dividends: b Qualified dividends 5 Dividends: a Ordinary dividends 5 Dividends: b Qualif	n asset with d (b) has n rs, enter th r d to attach . 1 . 2 . 3c . 4 . 5a . 6 . 7 . 8a	et c ►	. 46
8 9 Sc	Instruments. If the corporation: (a) was a C corporation before it elected to be an S corporation or the corporation acquired ar basis determined by reference to its basis (or the basis of any other property) in the hands of a C corporation an unrealized built-in gain (defined in section 1374(d)(1)) in excess of the net recognized built-in gain from prior yea net unreatized built-in gain reduced by net recognized built-in gain from prior years Check this box if the corporation had accumulated earnings and profits at the close of the tax year Are the corporation's total receipts (see instructions) for the tax year and its total assets at the end of the tax year tess than \$250,000? If "Yes," the corporation is not required to complete Schedules L and M-1 tes if the corporation had assets or operated a business in a foreign country or U.S. possession, it may be require thedule K (Shareholders' Shares of Income, Deductions, Credits, etc. Shareholders' Pro Rata Share Items 1 Ordinary business income (loss) (attach Form 8825) 3 a Other gross rental income (loss). Subtract line 3b from line 3a 4 Interest income 5 Dividends: a Ordinary dividends	h asset with d (b) has n rs, enter th r d to attach 	et c ►	

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		DS (2005) DAVCON PACKING SERVICES LTD Shareholders' Pro Rata Share Items (continued)		3013256 Page Total amount
.	11	Section 179 deduction (atlach Form 4562)	11	······································
Deductions		Contributions	12a	
		Investment interest expense	120	
		•	12c(2)	<u></u>
<b>&gt;</b>		Section 59(e)(2) expenditures       (1) Type ►         Other deductions (see instructions)       Type ►	120	
	_	Other deductions (see instructions)	<b>↓</b> /-	
		Low-income housing credit (other)		
Recapture				
긠		Qualified rehabilitation expenditures (rental real estate) (attach Form 3468)		
<u>S</u>		Other rental real estate credits (see instructions) Type	13d	···
<u>«</u>		Other rental credits (see instructions)Type	13e	
		Credit for alcohol used as fuel (attach Form 6478)	13f	
		Other credits and credit recapture (see instructions) Type	13g	
		Name of country or U.S. possession		
		Gross income from all sources	145	
	с	Gross income sourced at shareholder level	14c	
		Foreign gross income sourced at corporate level:		
	d	Passive	14d	
	Đ	Listed categories (attach statement)	14e	
2	f	General limitation	14f	••••••••••••••••••••••••••••••••••••••
		Deductions allocated and apportioned at shareholder level:		
oreign Transactions	g	Interest expense	_14g	
	h	Other	14h	
		Deductions allocated and apportioned at corporate level to foreign source income:		
	i	Passive	14i	
-	j	Listed categories (attach statement)	14j	
	k	General limitation	14k	
1		Other information:		
	t	Total foreign taxes (check one): ►	141	
	m	Reduction in taxes available for credit (attach statement)		
1		Other foreign tax information (attach statement)		
		Post - 1986 depreciation adjustment	1 1	· (2,872.
Ta+ (AMT) liems	b	Adjusted gain or loss	15b	·····
ŝ		Depletion (other than oil and gas)		
1		Oil, gas, and geothermal properties gross income		
2		Oil, gas, and geothermal properties-deductions		
٣		Other AMT items (allach statement)		
"		Tax-exempl interest income	16a	
r Basi		Other tax-exempt income		
ler I		Nondeductible expenses		561.
Pic l				
Items Affe Shareholder		Property distributions	· · · · ·	
<u> </u>		Repayment of loans from shareholders		
		Investment income	17a	
		Investment expenses	175	
		Dividend distributions paid from accumulated earnings and profits		
		Other items and amounts (attach statement)		
	ê	Income/loss reconciliation. (Required only if Schedule M-1 must be completed.) Combine the		
		amount on lines 1 through 10 in the far right column. From the result, subtract the sum of the amounts	<u> </u>	
		on lines 11 through 12d and 14l	17e	(11,436. Form <b>1120S</b> (200

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#### Form 1120S (2005) DAVCON PACKING SERVICES LTD

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23-3013256 Page 4

Sche	edule L	Balance Sheets per Books	Beginning	g of tax year		E	nd of ta	іх уеаг		
		Assets	(a)	(t		(c)	(c) (d)			
1 Ca	ish			33	<u>,592.</u>			37,579.		
2a Tra	ade notes a	nd accounts receivable	2,723.	1		28,43	<u>6.</u> [			
b Le	ss allowand	e for bad debis		2	<u>,723.</u>		]	28,436.		
4 Ų.	S. governm	ent obligations					Ĺ			
5 Ta	ix-exempt se	ecurilies								
		assets (attach statement)					Ļ			
		aholders					Ļ			
	5.5.	real estate loans		ļ			·  -			
		enis (altach statement)	1			100.00	~ +			
	-	other depreciable assets	20 007	0.0	004	$\frac{183,88}{100,13}$				
		aled depreciation		89	,904.	100,11	8.	83,764.		
	,	sels	· · · · · · · · · · · · · · · · · · ·			···· <b>··</b> ···	{			
		aled depletion				·	<u></u>	·		
		ny amortization)					┝			
		ated amortization		-						
		attach statement)	}							
		adaci alateneng	1	126	,219.		-	149,779.		
		d Shareholders' Equity	1				5			
				13	,754.	•		35,623.		
17 Mo	origages, no	ible tes, bonds payable in Br		······	:		ŀ	· · · · · · · · · · · · · · · · · · ·		
		iabilities (attach statement)		8	,044.		F	8,044.		
19 Lo	ans from sh	archolders					ļ			
20 Mo	ortgages, no lear or more	tes, bonds payable in					Ì			
		; (altach statement)		84	,752.		ľ	98,440.		
22 Ca	pital stock				200.		Ī	200.		
23 Ad	ditional paid	f-in capital			_		Ĩ			
24 Re	tained earn	ings		19	,469.		Ī	7,472.		
25 Ad (at	ljustments to lach statem	o shareholders' equily ent)					[	·		
		easury slock		(	)		Ī			
27 To	tal liabilities	and shareholders' equily		126	,219.		ſ	149,779.		
Sche	dule M-1	Reconciliation of Inc		ooks With	Income (	Loss) per Ret	urn			
		ss) per books	(11,997.)	5 Income r	ecorded on b	ooks this year not K, lines 1 through	: 1			
		ed on Schedule K, lines 1, 2, 3c, 9, and 10, not recorded on		10 (itemi	ze);	rk, mes i tinougn				
	oks lhis yea			a Tax-exer	mpt interest	\$				
								·····		
3 Ex inc	penses reco auded on So	proted on books this year not thedule K, lines 1 through 12,				on Schedule K, line , not charged agai				
an	d 14I (itemiz	:e):		book inc	ome this year					
		\$	· ·	a Deprecia	ation \$					
b Tra	vel and enteri	ainmant <u>\$ 561.</u>	E 61							
			( <u>561.</u> (11,436.)	7 Add lines 8 Iлcome (	s 5 and 6 loss) (Sched	ule K, line 17e). Li	ne	(11,436.)		
	dule M-2	Analysis of Accumul								
SGIIE		Shareholders' Undist								
		Shaleholders offus	(a) Accumu			r adjustments		<ul> <li>c) Shareholders'</li> </ul>		
			adjustments a			ccount	undist	ributed taxable income previously taxed		
1 80	ilance at her	ginning of tax year		, 169.						
		ne from page 1, line 21		1.031			1	··		
	her addition	· •	·	27.			1			
	•••••	e 1, line 21		,463.)		····	4			
		ns'	· · · · · · · · · · · · · · · · · · ·	561.)	(					
		1 through 5		7,472.	<u>.                                    </u>		Ĭ			
		ther than dividend distributions.					<u>+</u>			
		il tax year. Subtract kile 7 from line 6 .	·····	1,472.	·—					
			···· {		·			Form 11205 (200)		

US112054 Rev. 1 BCA Copyright form software only, 2005 Universal Tax Systems, Inc. All rights reserved

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# Professional Tax & Accounting Services, Ltd.

# Report prepared for: DAVCON Packing Services, Ltd.

**Industry:** 488991 - Packing and Crating **Periods:** One month against the same month from the previous year

LIQUIDITY	85 out of 100	BORROWING	71 out of 100
PROFITS & PROFIT MARGIN	83 out of 100	ASSETS	92 out of 100
SALES	26 out of 100	EMPLOYEES	86 out of 100

#### LIQUIDITY

85 out of 100

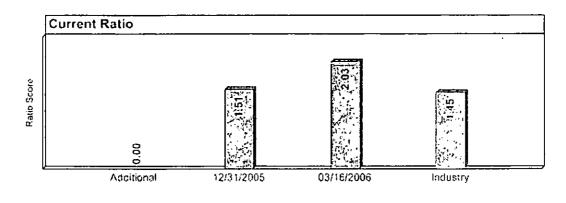
#### Generally, what is the company's ability to meet obligations as they come due?

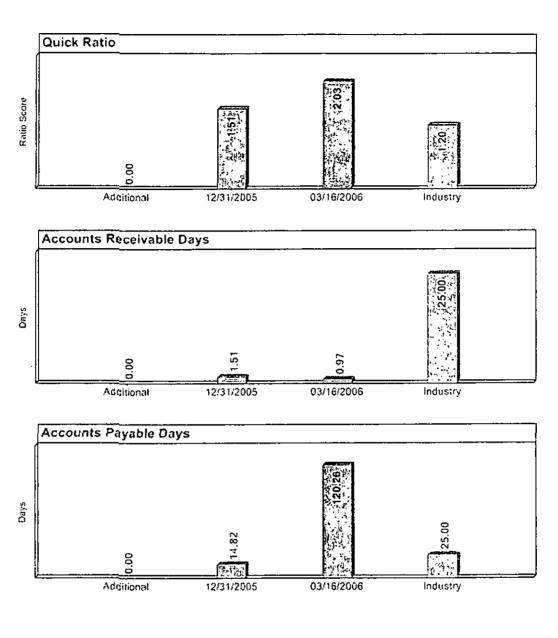
Unfortunately, all too often in financial analysis, companies get so caught up in the details that they miss the big picture. This report offers a big picture view of this company's financial performance. The most important component of success is liquidity -- the ability to pay bills. It is a measure of the firm's cash position, and liquidity keeps a company in business in the short run.

Despite the fact that sales have fallen from last period, the company's liquidity position is very good. The significant increase in profitability may have helped improve this position. Furthermore, the company's liquidity position is even strong according to multiple ratios and techniques. This means that the company has strength in its current asset base, which is very positive. If the company can continue to drive up profits, it should be able to keep building up liquidity in the future.

Right now, the company's accounts payable days ratio is high in comparison to its competitors. This statistic should be watched over time. Creditors **typically** like to see a lower value for this benchmark. On the clearly positive side, the company's accounts receivable days ratio is low for its industry. This figure would typically indicate that the company is doing a good job of collecting its receivables. It would be positive to maintain performance in this area while lowering accounts payable days in the long run.

It is important to keep working on variables that can increase cash in the company: 1) Can the company improve invoicing procedures to eliminate mistakes on invoices? Making even a small percentage of mistakes on invoices can hurt cash flow tremendously. 2) Is the company able to have customers pay by electronic transfer (EFT) or by credit card? 3) Is management using as much trade credit as possible? Trade credit comes in the form of accounts payable. It is often attractive because it carries no interest charges. 4) Is management getting a statement of cash flows from its accounting firm? This financial statement shows how money came into the company and how it "exited" the company. 5) Is the company sending out customer invoices as soon as service is rendered?





# **PROFITS & PROFIT MARGIN**

83 out of 100

#### Are profitability trends favorable in the company?

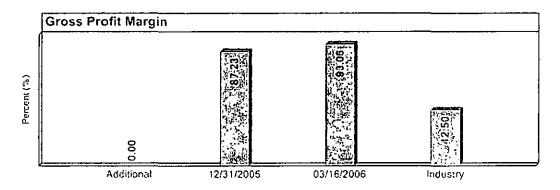
The company has managed to do quite well in the profitability area this period, as an increase in net margin of 767.93% has offset a sales decline and resulted in higher net profits in dollars. The company's net profitability is good, and gross profit margins have improved. Furthermore, the net profit margin is good even when compared with what the company's competition is earning. The company seems to be managing prices, cost of sales, and overhead better than last period. The bottom line is that the company seems to be better managing each sales dollar and increasing the dollars of net profit.

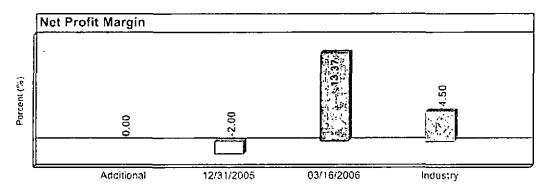
It was important for the company to manage margins well this period, because sales decreased by quite a bit. In fact, the improvement in gross profit margin only partially offset the sales decline. The decline in sales was so steep that, even though the gross margin rose as a percentage of sales, gross profits still fell. When sales fall this much, the company will want to look into this dynamic. Generally, a company cannot rely solely on cutting costs to increase net profits in the long term. Sales decreases force the company to find ways to reduce operating expenses, which is difficult to do continuously in the long run. A good strategy for this company may be to try to increase sales, especially if the improved margins can

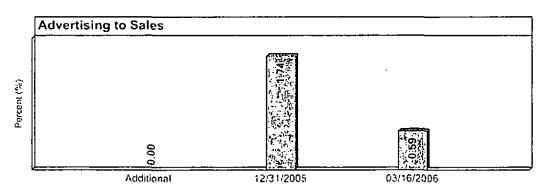
#### be maintained.

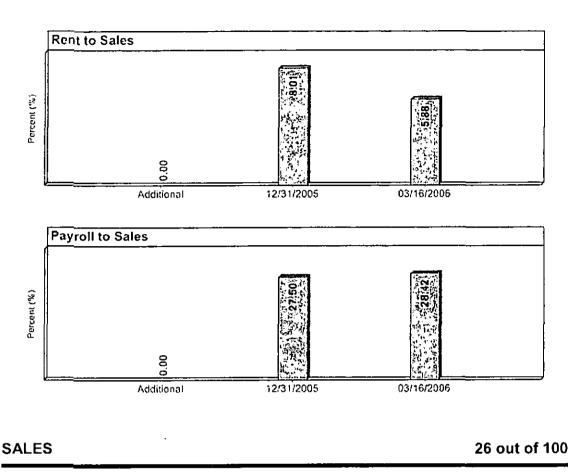
Managers of the company may want to examine its Income Statement, to make sure that there are no one-time transactions that could be skewing the results with respect to sales or profits. Occasionally, transactions that do not occur within the normal operating cycle of a business can affect profitability trends. It is important to be aware of the causes of success and failure in the business.

Managers may also want to keep a few other points in mind regarding the company's profitability success. Because the company is earning more net profits, some funds should be set aside to pay taxes on these earnings. A classic mistake is to earn more profits and then spend all of the cash flow, but this can actually damage a firm's liquidity. Also, managers should make sure they are receiving the company's financial reports on a timely basis (within 40 days of the end of the financial period), and that they are preparing good financial budgets that are put directly into the company's accounting system and reviewed each month.









#### Are sales growing and satisfactory?

The company's sales have fallen this period. Unfortunately, because the asset base has stayed relatively the same, this also means that the company is now generating fewer sales per **fixed asset dollar**. This dynamic could negatively affect net profitability if sales continue to fall in the future. Typically, companies want to see revenue increasing over time; this is true because the cost of business continually increases, no matter what the inflation rate is. Of course, as mentioned in the previous section, managers will want to look for longer-term results in this area -- profitability is more important than sales generally.

#### BORROWING

#### 71 out of 100

#### Is the company borrowing profitably?

The idea behind borrowing is to borrow funds to add assets and to earn a higher return percentage on the assets than they cost in terms of debt. Borrowing is a valuable strategic tool if used properly.

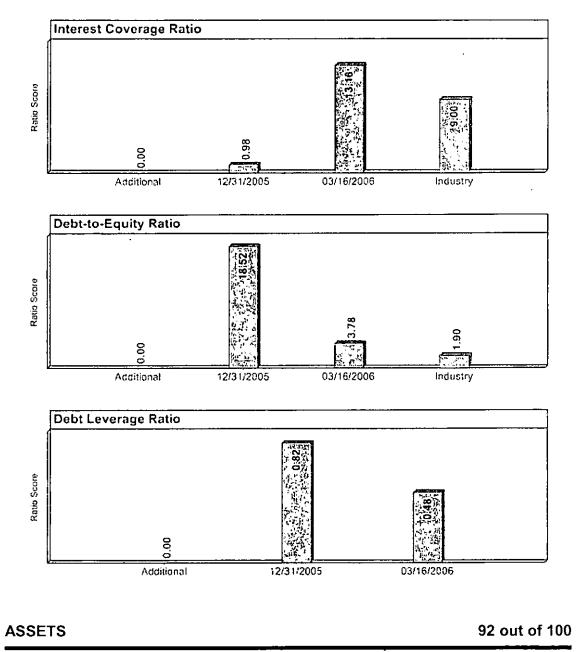
The company performed well in this area. Profitability improved substantially while debt increased. In fact, the company even succeeded in improving the overall liquidity position and net profit margins by 767.93% from last period -- a very good and rather difficult achievement. If profitability continues to improve over time and the company uses debt effectively, the result should be a solid improvement in the return on equity (return to the owners).

When a company receives a good score in this area, it is still quite important to evaluate real returns. For example, the trend here is good, but the company will still want to determine the rates of return on assets and borrowed money. This report only indicates trends, not acceptable rates of return on borrowed funds.

During this period, the company has generated an average amount of cash flow from operations relative

to its cost of debt expenses. Generally, this means that the company is in a "normal operating range" relative to the metrics of debt and cash flow. Watch this area carefully since this company is holding a high level of debt relative to its total equity. Therefore, small changes in cash flow from operations are likely to have a substantial impact on ability to meet obligations.

Debt should be viewed like any other fixed cost. It can be easy to increase debt, but much more difficult to decrease it. Whenever planning to increase debt (short-term or long-term), it is important to estimate carefully **future** cash outflows and inflows. All borrowing should be very carefully thought out.

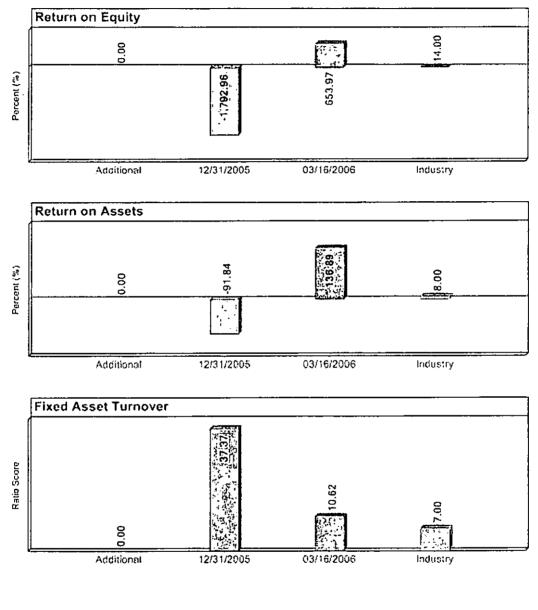


Is the company using gross fixed assets effectively?

This period, profitability improved significantly but fixed asset levels stayed relatively flat. This means: 1) profitability was able to improve without adding assets, and 2) the company **may** not need additional assets to continue to improve profitability at this specific time. In other words, the company may be able to grow profitability a bit more with the level of assets currently in place. This should also continue to help improve net margins, which also improved this period. An improvement in net margins is an indication of

improved efficiency as the company has a relatively stable asset base.

It is also positive to see above average returns on assets and equity, since these metrics are of critical importance to external and internal investors. The fixed asset ratio of the company is high as well, which means that the company is driving an adequate amount of revenue through each dollar invested in fixed asset. Performance in this area is guite balanced.



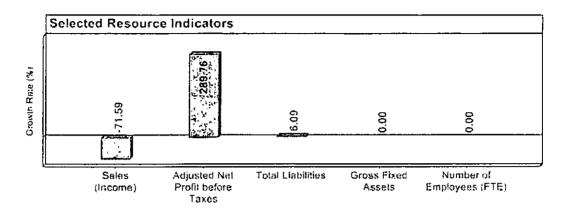
# EMPLOYEES

#### 86 out of 100

Is the company hiring effectively?

This company has done strong work with respect to its employees. Net profitability has improved significantly, and the company has done this with relatively the same employee and asset bases. Essentially, this means that the company's resources are being managed more effectively. It also means that the key to success (at least in the short run) may be "off the books" -- that profitability may be driven by factors other than assets or employees. Both the company's assets and employee base stayed relatively flat -- the company did not require much more of either to improve net profitability. To put it simply, the company is now driving more profitability through its existing resources, which is excellent.

Managers should think about how net profitability improved without increasing assets or employees. This may be the way the company will want to expand in the short run because it will generally **not** involve the larger expenses incurred when hiring employees or purchasing fixed assets.



A NOTE ON SCORING: Each section of this report (Liquidity, Profits & Profit Margin, etc.) contains a numerical score/grade, which is a rough measure of overall performance in the area. Each grade represents a score from 1 to 100, with 1 being the lowest score and 100 being the highest. Generally, a score above 50 would be a "good" score and a score below 50 would be a "poor" score. The scores are derived by evaluating the company's trends, either positive or negative, over time and by comparing the company to industry averages for different metrics.

# RAW DATA

Income Statement Data	03/16/2006	12/31/2005	Additional
Sales (Income)	\$162,678	\$572,612	\$0
Cost of Sales (COGS)	\$11,285	\$73,119	\$0
Gross Profit	\$151,393	\$499,493	
Gross Profit Margin	93.06%	87.23%	0.00%
Depreciation and Amortization	\$2,317	\$11,121	\$0
Interest Expense	\$1,979	\$14,733	
Overhead or S.G.&A Expense	\$92,219	\$366,308	<u>\$</u> 0
Payroll Expense	\$46,240	\$157,456	Š0
Rent	\$9,560	\$45,890	
Advertising	\$960	\$9,948	SO SO
	\$359	\$11,875	SO
Repairs and Maintenance	\$30,800	\$120,100	\$0
Comp of Officers		\$20,656	
Taxes & licenses	\$4,300 \$0	\$20,656	
Bad Debts		\$303 C140 704	 \$0
Other Expenses	\$33,126	\$118,794	<u>\$0</u>
Net Profit before Taxes	\$21,752	(\$11,463)	<u>\$0</u>
Adjusted Net Profit before Taxes	\$21,752	(\$11,463)	0.00%
Net Profit Margin	13.37%	-2.00%	0.00% \$0
Adjusted EBITDA	\$26,048	\$14,391	
Taxes Paid	SO	\$0	\$0 \$0
Net Income	\$21,752	(\$11,463)	\$0
Balance Sheet Data Cash (Bank Funds)	\$101,746	\$37,579	<u>\$0</u>
Accounts Receivable	\$5,165	\$28,436	\$0
Inventory	<u>\$0</u>	<u>\$0</u>	\$0 \$0
Other Current Assets	SO	\$ <u>0</u>	\$0
Total Current Assets	\$106,911	\$66,015	\$0
Gross Fixed Assets	\$183,882	\$183,882	\$0
Accumulated Depreciation	\$100,118	\$100,118	SO
Net Fixed Assets	\$83,764	\$83,764	\$0
Other Assets	\$0	\$0	\$0
Total Assets	\$190,675	\$149,779	\$0
Accounts Payable	\$44,618	\$35,623	\$0
Other Current Liabilities	\$8,043	\$8,044	\$0
Total Current Liabilities	\$52,661	\$43,667	\$0
Long Term Liabilities	\$98,100	\$98,440	\$0
Total Liabilities	\$150,761	\$142,107	\$0
Retained Earnings	\$7,472	\$7,472	<b>\$</b> 0
Total Equity	\$39,914	\$7,672	\$0
Z-Score	12.31	2.96	0.00
Number of Employees (FTE)	10	10	0
	·····		

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# ANALYTICAL PROCEDURE WORKSHEET

NOTE: To change an EXPECTED value, click on the value.

	03/16/2006	Expected	% Difference	Notes
Income Statement Data				
Sales (Income)	\$162,678	\$1,145,224	-86%	
Cost of Sales (COGS)	\$11,285	(\$852,748)	101%	
Gross Profit	\$151,393	\$1,997,972	-92%	
Gross Profit Margin	93.06%	174.46%		
Depreciation and Amortization	\$2,317	\$22,242	-90%	
Interest Expense	\$1,979	\$29,466	-93%	
Overhead or S.G.&A Expense	\$92,219	\$732,616	-87%	
Payroll Expense	\$46,240	\$314,912	-85%	
Rent	\$9,560	\$91,780	-90%	
Advertising	\$960	\$19,896	-95%	
Repairs and Maintenance	\$359	\$23,750	-98%	
Comp of Officers	\$30,800	\$240,200	-87%	
Taxes & licenses	\$4,300	\$41,312	-90%	
Bad Debts	\$0	\$766	-100%	
Other Expenses	\$33,126	\$237,588	-86%	
Net Profit before Taxes	\$21,752	\$976,060	-98%	
Adjusted Net Profit before Taxes	\$21,752	\$976,060	-98%	
Net Profit Margin	13.37%	85.23%	N/A	
Adjusted EBITDA	\$26,048	\$1,027,768	-97%	
Taxes Paid	\$0	<b>\$</b> 0	N/A	
Net Income	\$21,752	\$976,060	-98%	

## **Balance Sheet Data**

Cash (Bank Funds)	\$101,746	\$1,953,440	-95%
Accounts Receivable	\$5,165	\$113,744	-95%
Inventory	\$0	\$0	N/A
Other Current Assets	\$0	\$0	N/A
Total Current Assets	\$106,911	\$2,067,184	-95%
Gross Fixed Assets	\$183,882	\$367,764	-50%
Accumulated Depreciation	\$100,118	\$122,360	-18%
Net Fixed Assets	\$83,764	\$245,404	-66%
Other Assets	\$0	\$0	N/A
Total Assets	\$190,675	\$2,312,588	-92%
Accounts Payable	\$44,618	\$1,115,888	-96%
Other Current Liabilities	\$8,043	\$16,088	- <u>50%</u>
Total Current Liabilities	\$52,661	\$1,131,976	-95%
Long Term Liabilities	\$98,100	\$196,880	-50%
Total Liabilities	\$150,761	\$1,328,856	-89%
Retained Earnings	\$7,472	\$983,532	-99%
Total Equity	\$39,914	\$983,732	-96%
Z-Score	12.31	39.88	-69%
Number of Employees (FTE)	10	20	-50%

# FOCUS AREAS

Here are some interesting findings on the company that might be worth evaluating:



**Cash (Bank Funds):** Typically, we would like to have long-term liabilities match fixed assets, at least roughly. Try to determine why long-term liabilities exceed fixed/other assets. Not matching these items can sometimes result in longer-term cash flow issues.

# INDUSTRY SCORECARD

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inancial Indicator	<b>Current Period</b>	Industry Range	istance fron Industr
Current Ratio = Total Current Assets / Total Current Liabilities	2.03	1.10 to 1.80	+12.789
Explanation: Generally, this metric measurements of the certainly not a perfect barometer, but it is over time. Make sure the accounts listed it	a good one. Watch for	big decreases in this numb	is er
Quick Ratio = (Cash + Accounts Receivable) / Total Current L	2.03 iabilities	0.80 to 1.60	+26.88%
Explanation: This is another good indica If there are receivable accounts included in the length of time the company has to pay liabilities).	in the numerator, they	should be collectible. Look a	one. at
Accounts Receivable Days* = (Accounts Receivable / Sales) * 365	0.97 Days	10.00 to 40.00 Days	+90.30%
<b>Explanation:</b> This number reflects the avpayment receipts. It is crucial to maintaining	erage length of time b ng positive liquidity.	etween credit sales and	
Accounts Payable Days* = (Accounts Payable / COGS) * 365	120.26 Days	10.00 to 40.00 Days	-200.65%
Explanation: This ratio shows the average material and labor, and payment for them meeting payment obligations.	ge number of days tha . It is a rough measure	t lapse between the purchas of how timely a company is	se of in
Gross Profit Margin = Gross Profit / Sales	93.06%	35.00% to 50.00%	+86.12%
Explanation: This number indicates the costs (costs of sales). It is an important st it indicates how many cents of gross profi	atistic that can be used	d in business planning becau	ect use
Net Profit Margin	13.37%	2.00% to 7.00%	+91.009
= Adjusted Net Profit before Taxes / Sales			
Explanation: This is an important metric. barometers that we look at. It measures h every dollar it sells. Track it carefully again number in preparing forecasts.	ow many cents of prof	it the company is generating	) for
Explanation: This is an important metric. barometers that we look at. It measures h every dollar it sells. Track it carefully again number in preparing forecasts.	ow many cents of prof	it the company is generating	) for N/.
Explanation: This is an important metric. barometers that we look at. It measures h every dollar it sells. Track it carefully again number in preparing forecasts. Advertising to Sales	ow many cents of prof nst industry competitor 0.59%	it the company is generating s. This is a very important 	

Payroll to Sales	28.42%	N/A	
= Payroll Expense / Sales			
Explanation: This metric shows payroll expense	e for the compan	y as a percentage of sale	S.
Interest Coverage Ratio = EBITDA / Interest Expense	13.16	3.00 to 15.00	0.009
Explanation: This ratio measures a company's a cash flow (EBITDA). An increasing ratio is a good			ating
Debt-to-Equity Ratio ≈ Total Liabilities / Total Equity	3.78	0.80 to 3.00	-26.009
Explanation: This Balance Sheet leverage ratio capitalization the balance between money or as Generally, creditors prefer a lower ratio to decrea ratio to realize the return benefits of financial leve	ssets owed versi se financial risk	us the money or assets ov	wned.
Debt Leverage Ratio* = Total Liabilities / EBITDA	0.48	N/A	N/
Explanation: This ratio measures a company's a	ability to repay d	ebt obligations from annu	bazile
operating cash flow (EBITDA).		eor obligations nom anna	anzeu
Return on Equity* = Net Income / Total Equity	653.97%	8.00% to 20.00%	
Return on Equity*	653.97% ofit is being retu	8.00% to 20.00% rned on the shareholders'	+3,169.85
Return on Equity* = Net Income / Total Equity Explanation: This measure shows how much pr	653.97% ofit is being retu	8.00% to 20.00% rned on the shareholders'	+3,169.859
Return on Equity* = Net Income / Total Equity Explanation: This measure shows how much pr equity each year. It is a vital statistic from the pers Return on Assets*	653.97% ofit is being retur spective of equit 136.89% npany's ability to it each dollar of a	8.00% to 20.00% rned on the shareholders' y holders in a company. 6.00% to 10.00% use its assets to create p asset is producing per yea	+3,169.85 +1,268.90 rofits. ar. It is
Return on Equity* = Net Income / Total Equity Explanation: This measure shows how much pre- equity each year. It is a vital statistic from the person Return on Assets* = Net Income / Total Assets Explanation: This calculation measures the com- Basically, ROA indicates how many cents of profi- quite important since managers can only be evalu- available to them.	653.97% ofit is being retur spective of equit 136.89% npany's ability to it each dollar of a	8.00% to 20.00% rned on the shareholders' y holders in a company. 6.00% to 10.00% use its assets to create p asset is producing per yea	+3,169.85 +1,268.90 rofits. ar. It is
Return on Equity* = Net Income / Total Equity Explanation: This measure shows how much pre- equity each year. It is a vital statistic from the person Return on Assets* = Net Income / Total Assets Explanation: This calculation measures the com Basically, ROA indicates how many cents of profin quite important since managers can only be evalu- available to them. Fixed Asset Turnover*	653.97% ofit is being retur spective of equit 136.89% npany's ability to it each dollar of a uated by looking 10.62 vs the multiple o icator measures nesses that requi	8.00% to 20.00% rned on the shareholders' y holders in a company. 6.00% to 10.00% use its assets to create p asset is producing per yea at how they use the asse 4.00 to 10.00 f annualized sales that ea how well fixed assets are re significant investments	+3,169.85 +1,268.90 rofits. ar. It is ts +6.20 ch in
Return on Equity*         = Net Income / Total Equity         Explanation: This measure shows how much prequity each year. It is a vital statistic from the personal statistextranstrepersonal statistic from the personal statisti	653.97% ofit is being retur spective of equit 136.89% npany's ability to it each dollar of a uated by looking 10.62 vs the multiple o icator measures nesses that requi	8.00% to 20.00% rned on the shareholders' y holders in a company. 6.00% to 10.00% use its assets to create p asset is producing per yea at how they use the asse 4.00 to 10.00 f annualized sales that ea how well fixed assets are re significant investments	+3,169.85 +1,268.90 rofits. ar. It is ts +6.20 ch in

cases, it can be used as an early predictor of a firm's probability of bankruptcy in the next year. How to interpret the Z-Score: a score of 2.60 or above implies a low risk of bankruptcy; a score between 1.10 and 2.60 is an average risk; a score of 1.10 or lower signals a high risk of bankruptcy.

\* These formulas have been scaled to approximate annual statistics.

NOTE: Exceptions are sometimes applied when calculating the Financial Indicators. Generally, this occurs when the inputs used to calculate the ratios are zero and/or negative.

**READER:** Financial analysis is not a science; it is about interpretation and evaluation of financial events. Therefore, some judgment will always be part of our reports and analyses. Before making any financial decision, always consult an experienced and knowledgeable professional (accountant, banker, financial planner, attorney, etc.).

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# Common Policy Declarations

RENEWAL DECLARATION

NAME AND ADDRESS OF AGENCY	INSURANCE COMPANY Granite State Insurance Company
PAUL HANSON INSURANCE 1827 CLAY STREET NAPA CA 94559 AGENCY 0000077211	Member American International Group, In Executive Offices: 70 Pine St. New York NY 10270
NAME AND MAILING ADDRESS OF INSURED DAVCON PACKING SERVICE, LTD dba: DAVCON RELOCATION SERVICES 137 ARROWHEAD DRIVE MANHEIM PA 17545	POLICY NUMBER         RENEWAL OF           02-LX -3295147-2/000         02-LX-3295147-1           POLICY PERIOD         FROM: 08-17-05           TO: 08-17-06         at 12:01 A.M. standard time at the mailing address shown.
THE NAMED INSURED IS : CORPORATION BUSINESS DE	SC : MOVING & STORAGE
IN RETURN FOR THE PAYMENT OF THE PR THIS POLICY, WE AGREE WITH YOU TO P POLICY.	EMIUM, AND SUBJECT TO ALL THE TERMS OF ROVIDE INSURANCE AS STATED IN THIS
THIS POLICY CONSISTS OF THE FOLLO PREMIUM IS INDICATED. THIS PREMI	
· ·	PREMIUM
COMMERCIAL PROPERTY COVERAGE PART	572
COMMERCIAL GENERAL LIABILITY COVE	RAGE PART 1,051
COMMERCIAL CRIME COVERAGE PART	NOT COVERED
COMMERCIAL INLAND MARINE COVERAGE	PART 3,091
COMMERCIAL AUTO COVERAGE PART	DOCUMENT NOT COVERED
GARAGE COVERAGE PART	FOLDER NOT COVERED
. MISCELLANEOUS PROFESSIONAL LIABIL	
ESTIMATED TOTAL	PREMIUM \$4,714
THE POLICY WRITING NONREFUNDABLE MINIMUM PREMIUM IS \$1	100

FORMS AND ENDORSEMENTS APPLICABLE TO ALL COVERAGE PARTS 1L0017 (11-98) 1L0246 (07-02) 1L0910 (07-02)

THESE DECLARATIONS AND THE COMMON POLICY DECLARATIONS, IF APPLICABLE, TOGETHER WITH THE COMMON POLICY CONDITIONS, COVERAGE FORM(S) AND FORMS AND ENDORSEMENTS, IF ANY, ISSUED TO FORM A PART THEREOF, COMPLETE THE ABOVE NUMBERED POLICY.



p.4

## Commercial Automobile

RENEWAL DECLARATION

NAME AND ADDRESS OF AGENCY PAUL HANSON INSU 1827 CLAY STREET NAPA		INSURANCE COMPANY Granite State Insurand Member American Intern Executive Offices: 70 New York	national Group, Inc
	AGENCY 000007721		
NAME AND MAILING ADDRESS OF DAVCON PACKING S dba: DAVCON RELO 137 ARROWHEAD DR MANHEIM	ERVICE, LTD CATION SERVICES	POLICY NUMBER 02-CA -6266501-2/000 POLICY PERIOD FROM: 08-17-05 TC	
Denovo2.2.5.	· · · · · · · · · · · · · · · · · · ·	At 12:01 A.M. standard time at the	mailing address shown.

THE NAMED INSURED IS : CORPORATION

BUSINESS DESCRIPTION : MOVING & STORAGE

IN RETURN FOR THE PAYMENT OF THE PREMIUM, AND SUBJECT TO ALL TERMS OF THIS POLICY, WE AGREE WITH YOU TO PROVIDE THE INSURANCE AS STATED IN THIS POLICY.

ITEM TWO-SCHEDULE OF COVERAGES AND COVERED AUTOS This policy provides only those coverages where a charge is shown in the premium column below. Each of these coverages will apply only to those "autos" shown as covered "autos". "Autos" are shown as covered "autos" for a particular coverage by the entry of one or more symbols from the COVERED AUTO Section of the Business Auto Coverage Form next to the name of the coverage.

COVERED AUTOS SYMBOLS		LIMITS THE MOST WE WILL PAY FOR ANY ONE ACCIDENT OR LOSS		EMIUM
1	LIABILITY	\$ 1,000,000 EACH ACCIDENT MINUS \$ 1,000 DED	s	3,655
7	BASIC FIRST PARTY BENEFITS	Separately stated in each basic first party benefits endorsement	\$	61
7	ADDED FIRST PARTY BENEFITS	Medical Expense Benefits Up to \$ 10,000 Work Loss Benefits Up to \$ subject to a maximum of \$ per Month Funeral Expense Benefits Up to \$ Accidental Death Benefits \$	\$	21
	AUTO MEDICAL PAYMENTS	S EACH PERSON	\$	
7	UNINSURED MOTORIST - UM BODILY INJURY-BI, COMBINED SINGLE LIMIT-CSL	(UNINSURED MOTORISTS STACKED COVERAGE \$ 1,000,000 EACH ACCIDENT LIMITS DO NOT APPLY)	\$	121
7	UNDERINSURED MOTORISTS - UIM BOOILY INJURY-BI, COMBINED SINGLE LIMIT-CSL	(UNDERINSURED MOTORISTS STACKED COVERAGE \$ 1,000,000 EACH ACCIDENT LIMITS DO NOT APPLY)	\$	280

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## Commercial Automobile

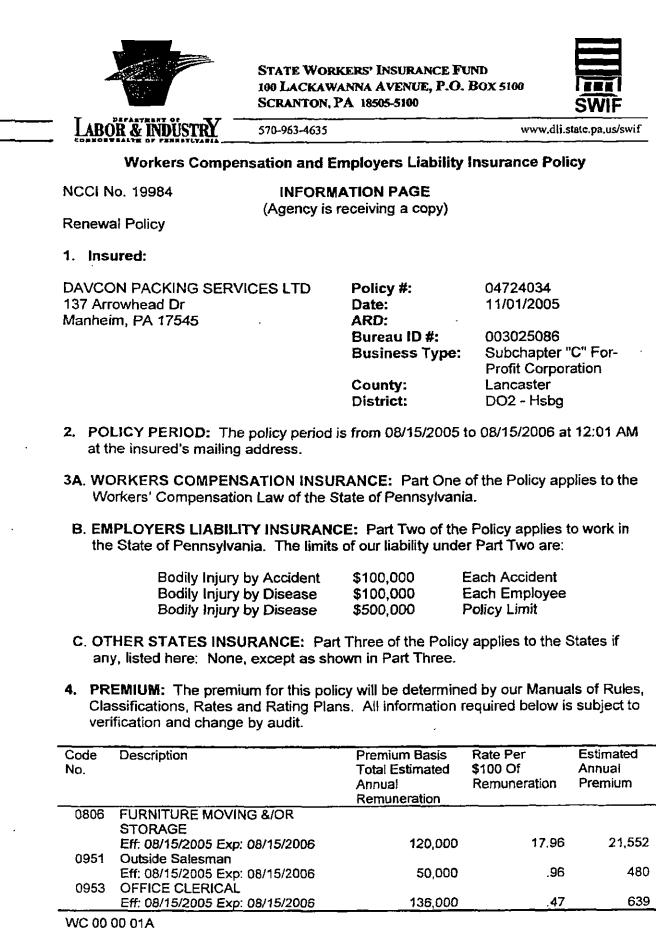
RENEWAL DECLARATION

1997					
NAME AND ADDRESS OF AGENCY		INSURANCE COMPANY			
		Granite State Insurance	e Company		
PAUL HANSON INS	URANCE	Member American Interr	Member American International Group, In		
1827 CLAY STREE	T	Executive Offices: 70 Pine St.			
NAPA	CA 94559	New York	NY 10270		
	AGENCY 00000772	11			
NAME AND MAILING ADDRESS	IF INSURED	POLICY NUMBER	RENEWAL OF		
DAVCON PACKING	SERVICE, LTD	02-CA -6266501-2/000	02-CA-6266501-1		
	OCATION SERVICES	POLICY PERIOD			
137 ARROWHEAD I		FROM: 08-17-05 TC	): 08-17-06		
MANHEIM	PA 17545				
		At 12:01 A.M. standard time at the m	mailing address shown.		

COVERED AUTOS SYMBOLS	COVERAGES	COVERAGES LIMITS THE MOST WE WILL PAY FOR ANY ONE ACCIDENT OR LOSS		EMIUM
7	TRAILER INTERCHANGE INSURANCE: COMPREHENSIVE COVERAGE	Actual Cash Value, Cost of Repair, or Limit of Liability, whichever is less (see item seven).	\$	3
7.	COLLISION COVERAGE	Actual Cash Value, Cost of Repair, or Limit of Liability, whichever is less, minus \$ 1,000 Ded. for each trailer (see item seven)	\$	10
78	PHYSICAL DAMAGE: COMPRENENSIVE COVERAGE	Actual Eash Value or Cost of Repairs, whichever is less, minus Deductible for each covered auto (see item three) - no Ded. applies to loss caused by fire/lightning.	\$	268
	PHYSICAL DAMAGE: SPECIFIED CAUSES OF LOSS COVERAGE	Actual Cash Value or Cost of Repairs, whichever is less, minus Deductible (see Item Three) for each covered auto for loss caused by mischief or vandalism.	\$	
78	PHYSICAL DAMAGE: COLLISION COVERAGE	Actual Cash Value or Cost of Repairs, whichever is less, minus Deductible for each covered auto (see item three).	\$	1,181
	PHYSICAL DAMAGE: TOWING AND LABOR	<pre>\$ for coch disablement of a private pass. auto</pre>	\$	
		PREMIUM FOR ENDORSEMENTS ESTIMATED POLICY PREMIUM	\$ \$	5,65

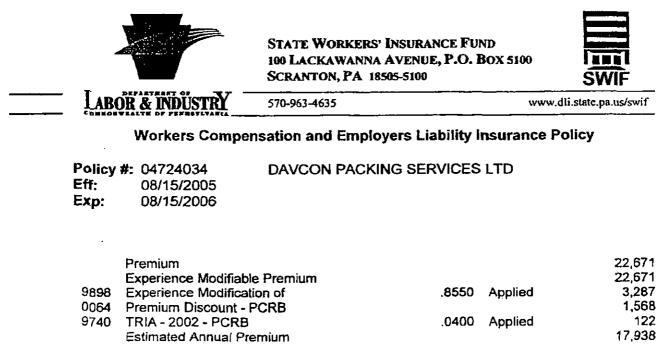
TERRORISM RISK INSURANCE ACT IS INCLUDED

\$56



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NCCI



0938	Estimated Annual Employer Assessment - PCRB	1.0191	Applied	343
	Total Estimated Annual Premium and Assessment			18,281

Minimum Premium: 1,692

Countersigned By: John Zavada

WC 00 00 01A Copyright 1987 NCCI



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J. Bruce Walter

ph (717) 233-5731 fx (717) 231-6600 jwalter@rhoads-sinon.com

FILE NO: 9734/01

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April 7, 2006

## <u>Re:</u> Davcon Packaging Services, Ltd., t/d/b/a Davcon Relocation Services, <u>A.00117540, F.3</u>

Administrative Law Judge Kandace Melillo Pennsylvania Public Utility Commission P.O. Box 3265 Harrisburg, PA 17105-3265

Dear Judge Melillo:

Enclosed you will please find copies of the revenue reports for inclusion in the record from the following carriers:

- Charles E. Groff & Sons, Inc., A.0011137;
   Jack Trier, Inc., A.00099283;
   Phillip J. & John M. Mertz, A.00105112;
  - 4. Shelby Moving & Storage, Inc., A.00102480; and
  - 5. Worldwide Trans Experts, A.00066766.

As indicated, each are for the year 2003 only.

By copy of this letter, I have provided a copy to the court reporter, Judith Shuller, and counsel for the protestant, James D. Campbell, Jr.

Very truly yours, RHOADS & SINON LLP

By: J. Bruc Walter

EXHIBIT Applicant's 3 A-00117540F0003 <u>3.28.06</u> Harrisburg JS

Enclosures

cc: Judith E. Shuller James D. Campbell, Jr., Esquire RECEIVED 2006 APR 21 AM 9: 56 PA PUC SECRETARY'S BUREAU PENNSYLVANIA PUBLIC UTILITY COMMISSION Harrisburg, PA 17120

Public Meeting held December 11, 1980

A-001024

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rcoristants' | -00117540F0003 3.28.04

Commissioners Present:

Susan M. Shanaman, Chairman

James H. Cauley Linda C. Taliaferro

## Application of Shelly Moving & Storage, Inc., for approval of the transfer to it of all of the operating rights held by James N. Shelly at A-00081566, Fs. 2 & 3.

#### ORDER

BY THE COMMISSION:

By application docketed October 3, 1980 Shelly Moving & Storage, Inc., a corporation of the Commonwealth of Pennsylvania, seeks approval of the transfer to it of all the rights granted to James N. Shelly under the certificates issued at A-00081566, Fs. 2 & 3.

We find the applicant to be fit to hold a certificate of public convenience and that approval of the application is necessary and proper for the continuation of service to the public; THEREFORE,

IT IS ORDERED: That the application for the transfer of rights held by James N. Shelly at A-00081566, Fs. 2 & 3, be approved and that a certificate be issued to the applicant granting the following rights:

To transport, as a Class B carrier, property between points in the borough of Pottstown, Montgomery County.

To transport, as a Class D carrier, household goods in use from points in the borough of Pottstown, Montgomery County, to other points in Pennsylvania, and vice versa.

To transport, as a Class D carrier, household goods in use and furniture between points in the borough of Pottstown, Montgomery County, and within ten (10) miles by the usually traveled highways of the limits

# DOCUMENT FOLDER

of the said borough, and from points in the said area to points within seventy-five (75) miles by the usually traveled highways of the limits of the said borough.

To transport, as a Class D carrier, household goods in use and furniture from points not exceeding twenty-five (25) miles from the borough of Pottstown, Montgomery County, excluding Delaware County, to points in the borough of Pottstown, Montgomery County, and within ten (10) miles by the usually traveled highways of the limits of the said borough;

subject to the following conditions:

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- 1. That the approval hereby given is not to be understood as committing the Commission, in any proceedings that may be brought before it for any purpose, to fix a valuation on the rights to be acquired by applicant from the present certificate holder equal to the consideration to be paid therefor, or equal to any value that may be placed thereon by applicant, or to approve or prescribe rates sufficient to yield a return thereon.
- 2. That applicant shall not record in its utilityaccounts any amount representing the rights herein granted, in excess of the actual cost of such rights to the original holder thereof.
- 3. That the applicant charge to Account 1550, Other Intangible Property, \$1.00, being the amount of the consideration payable by it for the rights and going concern value attributable thereto; less any amount recorded under condition 2 above.
- 4. That the operating authority granted herein, or now held or subsequently granted to the applicant to the extent that it is duplicative shall not be construed as conferring more than one operating right.
- 5. That the certificate holder shall comply with all of the provisions of the Public Utility Law as now existing or as may hereafter be amended, and Pa. Code Title 52, Chapter 31, as now existing or as may hereafter be amended, and any other rules and regulations as may hereafter be prescribed by the Commission. Failure to comply shall be sufficient cause to suspend, revoke or rescind the rights and privileges conferred by the certificate.

- 2 -

## PENNSYLVANIA PUBLIC UTILITY COMMISSION Harrisburg, PA 17120

## Public Meeting held July 25, 1985

Commissioners Present:

Linda C. Taliaferro, Chairman James H. Cawley Frank Fischl Bill Shane

Application of Shelly Moving & Storage, Inc. for approval of the transfer to it of all of the operating rights held by Jimmy Wilson, Jr., Inc. at A-00096913. A-00102480, F. 1, Az-A

### ORDER

BY THE COMMISSION:

By application docketed February 7, 1985, Shelly Moving & Storage, Inc. a corporation of the Commonwealth of Pennsylvania, seeks approval of the transfer to it of all the rights granted to Jimmy Wilson, Jr., Inc. a corporation of the Commonwealth of Pennsylvania, under the certificate issued at A-00096913.

We find the applicant to be fit to be granted the operating authority sought herein and that approval of the application is necessary and proper for the continuation of service to the public; THEREFORE,

IT IS ORDERED: That the application for the transfer of rights held by Jimmy Wilson, Jr., Inc. at A-00096913 be approved and that the report and order of December 11, 1980 at A-00102480 and the certificate issued pursuant thereto, be modified and amended to include the following rights:

- 1. To transport, as a Class B carrier, office equipment in use between points in the city of York, York County.
- 2. To transport, as a Class D carrier, household goods in use between points in the county of York.
- 3. To transport, as a Class D carrier, household goods in use from points in the county of York to points in Pennsylvania, and vice versa.
- 4. To transport, as a Class B carrier, property, excluding household goods in use, between points in the city of York, York County, and within an airline distance of three (3) statute miles of the limits of said city.

# PUBLIC UTILITY COMMISSION Barrisburg, PA 17120

Public Meeting held July 25, 1985

Commissioners Present:

Linda C. Taliarerro, Chairman James H. Cavley Frank Fischl Bill Shane

A-00102480, F. 1, Am-B

Inc. for approval of the transfer to it of part of the operating rights held by S. S. Bertz Co., Inc. at A-00105579.

Application of Shelly Moving & Storage,

### ORDER

#### BY THE COMMISSION:

By application docketed Febraury 7, 1985, Shelly Moving & Storage, Inc., a corporation of the Commonwealth of Pennsylvania, seeks approval of the transfer to it of <u>part</u> of the rights granted to S. S. Bertz Co., Inc., a corporation of the Commonwealth of Pennsylvania, under the certificate issued at A-00105579.

We find the applicant to be fit to be granted the operating suthority sought herein and that approval of the application is necessary and proper for the continuation of service to the public; THEREFORE,

IT IS ORDERED: That the application for the transfer of <u>part</u> of the rights held by S. S. Bertz Co., Inc. at A-00105579 be approved and that the report and order of December 11, 1980 at A-00102480, as modified and amended, be further modified and amended to include the following rights:

- 1. To transport, as a Class B carrier, household goods in use and office furnishings in use between points in the city of Lancaster and the townships of Manheim, West Lampeter and Lancaster, Lancaster County.
- To transport, as a Class C carrier, household goods in use and office furnishings in use from points in the city of Lancaster to other points in the county of Lancaster and vice versa.
- 3. To transport, as a Class D carrier, tobacco and household goods in use from points in the county of Lancaster to other points in Pennsylvania.

with the above rights numbers 1, 2 and 3 above subject to the following condition:

That all transportation except local hauling in the city of Lancaster, Lancaster County, shall be limited to shipments from one consignor or to one consignee:

with all of the above rights further subject to the following general conditions:

 That the approval hereby given is not to be understood as committing the Commission, in any proceedings that may be brought before it for any purpose, to fix a valuation on the rights to be acquired by applicant from the present certificate holder equal to the consideration to be paid therefor, or equal to any value that may be placed thereon by applicant, or to approve or prescribe rates sufficient to yield a return thereon.

- That applicant shall not record in its utility accounts any amount representing the rights herein granted in excess of the actual cost of such rights to the original holder thereof.
- 3. That applicant charge to Account 1550, . Other Intangible Property, \$15,000, being the amount of the consideration payable by it for the rights and going concern value attributable thereto; less any amount recorded under condition 2 above.
- 4. That the operating authority granted herein, or now held or subsequently granted to the applicant to the extent that it is duplicative shall not be construed as conferring more than one operating right.
- 5. That the certificate holder shall comply with all of the provisions of the Public Utility Law as now existing or as may hereafter be amended, and Pa. Code Title 52, Chapter 31, as now existing or as may hereafter be amended, and any other rules and regulations as may hereafter be prescribed by the Commission. Failure to comply shall be sufficient cause to suspend, revoke or rescind the rights and privilegesconferred by the certificate.

McKay, t/d/b/a Moving Services Unlimited. The rights to be transferred in each case are autonomous as the base territories are Harrisburg, Philadelphia and Pittsburgh. None of the rights require stipulations or conditions to eliminate duplications.

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The transferor is selling a <u>part</u> of its rights to the applicant for the total consideration of \$10,000.00. No tangible assets are involved. One thousand five hundred dollars (\$1,500.00) has been paid with the balance to be paid within fifteen (15) days of approval of the transfer.

The transferor has filed its annual report for 1987. The insurance of the transferor was suspended effective April 1, 1988.

The authority to be transferred has been operated by the transferor, therefore, it is presumed that there is a continuing public need, which may be overcome only by evidence to the contrary. In re: Byerly, 440 Pa. 521 (1970); Hostetter v. Pa. P.U.C., 160 Super. Ct. 94 (1947). Since the record is void of any such evidence, this presumption of continuing public need applies in this transfer proceeding.

We find:

1. The applicant possesses the requisite experience, equipment and financial capacity to provide the proposed service.

2. There is a continuing need for the service involved herein.

3. Approval of the application is necessary for the continued accommodation and convenience of the public; THEREFORE,

IT IS ORDERED: That the application for transfer be and is hereby approved, and that the certificate issued February 3, 1981, as amended, be further amended to include the following right:

To transport, as a Class D carrier, household goods, personal effects and property used or to be used in a dwelling when a part of the equipment or supplies of such dwelling, as an incidental part of a removal by the householder from one domicile to another; furniture, fixtures, equipment and the property of stores, offices, museums, institutions, hospitals or other establishments when a part of the stock, equipment or supply of such stores, offices, museums, institutions, hospitals or other establishments, in connection with a removal from one location to another; and articles including objects of art, displays and exhibits, which because of their unusual nature or value require specialized handling and equipment usually employed in moving household goods, between points in the city of Harrisburg, Dauphin County, and within

- 2 -

ten (10) miles by the usually traveled highways of the limits of said city and from points in said city and said territory to points in Pennsylvania and vice versa;

the right above subject to the following general conditions:

- 1. That the approval hereby given is not to be understood as committing the Commission, in any proceedings that may be brought before it for any purpose, to fix a valuation on the rights to be acquired by applicant from the present certificate holder equal to the consideration to be paid therefor, or equal to any value that may be placed thereon by applicant, or to approve or prescribe rates sufficient to yield a return thereon.
- 2. That applicant shall not record in its utility accounts any amount representing the rights herein granted in excess of the actual cost of such rights to the original holder thereof.
- 3. That the applicant charge to Account 1550, Other Intangible Property, \$10,000.00, being the amount of the consideration payable by it for the rights and going concern value attributable thereto; less any amount recorded under condition 2 above.
- 4. That the certificate holder shall not transfer, sell or in any way convey any of its outstanding capital stock to any individual, partnership, corporation or any entity, without the prior filing of an application and approval thereof by the Commission under 66 PA C.S.A. Section 1102(a)(3).

IT IS FURTHER ORDERED: That the authority granted herein, to the extent that it duplicates authority now held by or subsequently granted to the carrier, shall not be construed as conferring more than one operating right.

IT IS FURTHER ORDERED: That upon compliance with the requirements of the Public Utility Code and the rules and regulations of the Commission relative to the filing of evidence of insurance and the filing and acceptance of a tariff establishing just and reasonable rates, a certificate shall issue evidencing the Commission's approval of the right to operate as above determined.

IT IS FURTHER ORDERED: That issuance of the certificate be withheld pending receipt of the 1988-1989 annual assessment of the transferor.

- 3 -

DOCKET NO. A-00102480 pursuant to the Order adopted on December 11, 1980, as amended, be further amended to include the following rights:

> To transport, as a Class D carrier, household goods, personal effects and property used or to be used in a dwelling when a part of the furnishings, equipment or supplies of such dwelling as an incidental part of a removal by the householder from one domicile to another; furniture, fixtures, equipment and the property of stores, offices, museums, institutions, hospitals or other establishments when a part of the stock, equipment or supply of such stores, offices, museums, institutions, hospitals or other establishments, in connection with the removal from one location to another; and articles in use, including objects of art, displays and exhibits which because of their unusual nature or value require specialized handling and equipment usually employed in moving household goods, between points within an airline distance of thirty (30) statute miles of the limits of the Borough of Pottstown, Montgomery County, and from points in said territory to points in Pennsylvania, and vice versa.

4. That the Applicant shall not engage in any transportation granted herein until it shall have complied with the requirements of the Pennsylvania Public Utility Code and the rules and regulations of this Commission relative to the filing or proof of insurance and the filing and acceptance of a tariff establishing just and reasonable rates.

5. That the authority granted herein, to the extent that it duplicates authority now held by or subsequently granted

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To transport, as a class D carrier, household goods, personal effects and property used or to be used in a dwelling, when a part of the furnishings, equipment or supplies of such dwelling, as an incidental part of a removal by the householder from one domicile to another; furniture, fixtures, equipment and the property of stores, offices, museums, institutions, hospitals, or other establishments, when a part of the stock, equipment or supply of such stores, offices museums, institutions, hospitals or other establishments, in connection with a removal from one location to another; and articles, in use, including objects of art, displays and exhibits which, because of their unusual nature or value, require specialized handling and equipment usually employed in moving household goods, between points in the Counties of Adams, Cumberland, Dauphin and Lebanon.

4. That the Shelly Moving & Storage, Inc., shall not engage in any transportation authorized herein until it has complied with the requirements of the Pennsylvania Public Utility Code and the rules and regulations of this Commission relative to the filing of insurance and the filing of a tariff establishing just and reasonable rates.

5. That the certificate holder shall comply with all of the provisions of the Public Utility Code now existing or as may be amended, and with all pertinent regulations of this Commission now in effect, or as may be prescribed by the Commission. Failure to comply will be sufficient cause to suspend, revoke, or rescind the rights and privileges which are conferred by this certificate.

6. That the authority granted herein, to the extent

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# A-00099283

# JACK TREIER, INC.

Household goods and office furniture in use from points in the County of Lancaster to points in Pennsylvania and vice versa.

# DOCUMENT FOLDER





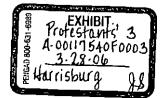
## A-00105112

# PHILLIP J. MERTZ AND JOHN M. MERTZ, CO-PARTNERS T/A MERTZ'S.

- 1. Household goods in use between points in the County of Lancaster.
- 2. Household goods in use from points in the County of Lancaster to points within 50 miles by the usually traveled highways of the limits of the City of Lancaster, Lancaster County, and vice versa.

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• /	~*,	SECTION 1 RULES AND REGULATIONS GROFF
	- , <u>11</u>	TEM 5 - SCOPE OF CARRIER'S OPERATING RIGHTS
	cà	tes and provisions named in this tariff, or as amended, are limited in their appli- tion on Pennsylvania intrastate traffic to the extent of the operating rights set orth below.
:	1.	<u>Certificate No. A-00111137</u> To transport, as a Class D carrier, household goods in use from points in the borough of Elizabethtown, Lancaster County, to other points in Pennsylvania, and vice versa;
1		with Right No. 1 subject to the following condition:
		That the rights, powers and privileges hereby granted pertaining to trans- portation destined to points in Pennsylvania excluding the county of Lan- caster, shall be limited and restricted to transportation originating or terminating at a farm.
	2.	To transport, as a Class D carrier, household goods in use, between points in the township of Upper Leacock, Lancaster County, and within fifteen (15) miles by the usually traveled highways of the limits of said township;
	з.	To transport, as a Class D carrier, household goods in use from points in the township of Upper Leacock, Lancaster County, and within seven and one-half (7 L/2) miles by the usually traveled highways of the limits of said township to points in the counties of Lancaster and Berks, and vice versa;
	4.	To transport, as a Class D carrier, household goods, in use, from points within fifteen (15) miles by the usually traveled highways of the borough of Elizabeth- town, Lancaster County, to points in Pennsylvania within ninety (90) miles by the usually traveled highways of the limits of said borough, and vice versa;
	5.	To transport, as a Class D carrier, household goods in use between points in the borough of Terre Hill, Lancaster County, and within fifteen (15) miles by the usually traveled highways of the limits of said borough;
	6.	To transport, as a Class D carrier, household goods in use, from points in the borough of East Earl, Lancaster County, and within fifteen (15) miles by the usually traveled highways of the limits of said borough, to points in Pennsyl- vania within fifty (50) miles by the usually traveled highways of the limits of said borough, and vice versa;
	8.	To transport, as a Class D carrier, milk from farms located in the township of Mount Joy, East Donegal, West Donegal, Rapho, East Hempfield, and West Hempfield, Lancaster County to Hershey, Dauphin County and to the city of Lancaster, Lan- caster County;
	9.	To transport, as a Class D carrier, farm products and supplies from farms in the townships of Mount Joy, East Donegal, West Donegal, Rapho, East Hempfield and West Hempfield, Lancaster County, to points within an airline fadius of ten (10) statute miles of the limits of said townships;
	Δ h.h	(Item 5 continued on next page) eviations, reference marks and symbols are explained on last page of tariff.
ľ	ADDT	eviations, reference marks and symbols are explained on last page of tariff.
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## SECTION 1 RULES AND REGULATIONS

<u>ITEM 5 - SCOPE OF CARRIER'S OPERATING RIGHTS</u> (Cont'd)

with Rights Nos. 8 and 9 subject to the following condition:

That no right, power or privilege is granted to render service between Florin, Lancaster County, and Harrisburg, Dauphin County and intermediate points on the Lancaster-Harrisburg route of the Central Storage and Transfer. Company.

- 10. To transport, as a Class D carrier, household goods in use from points in the townships of Mount Joy, East Donegal, West Donegal, Rapho, East Hempfield and West Hempfield, Lancaster County to points within forty (40) miles of the point of origin;
- 11. To transport, as a Class D carrier, kerosene stoves, from points in the borough of Morgantown, Berks County and within an airline distance of five (5) miles of the limits thereof to points in Pennsylvania;
- 12. To transport, as a Class D carrier, property between points in the borough of Mount Joy, Lancaster County, and within five (5) miles by the usually traveled highways of the limits of said borough;
- 13. To transport, as a Class D carrier, crushed stone, tabacco and tombstones from points in the borough of Mount Joy, Lancaster <sup>C</sup>ounty, and within five (5) miles of the usually traveled highways of the limits of said borough to other points in Pennsylvania, and vice versa;

with Rights Nos. 12 and 13 subject to the following condition:

That no right, power or privilege is granted to transport raw oils, materials or finished products of the silk industry.

## ITEM 10 - GOVERNING PUBLICATIONS

- (a) For rates, rules, regulations and provisions applicable to the transportation of household goods and related articles, in use, see Tariff Freight Pa: P.U.C. No. 53 (Carrier Directory), loose-leaf revisions thereto and successive issues thereof, issued by Tristate Household Goods Tariff Conference, Inc., Agent.
- (b) Where rates are based on mileage, the distance shall be computed from Mileage Guide No. 40, FA. P.U.C. No. 40, issued by Tristate Household Goods Tariff Conference, Inc., Agent.

## ITEM 15 - DEFINITION OF A SHIPMENT

A shipment is a lot of freight tendered to the carrier by one consignor at one place at one time for delivery to one consignee at one destination on one bill of lading.

Abbreviations, reference marks and symbols are explained on last page of tariff.

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## CALDWELL & KEARNS

A PROFESSIONAL CORPORATION ATTORNEYS AT LAW

3631 NORTH FRONT STREET HARRISBURG, PENNSYLVANIA 17110-1533

JAMES R. CLIPPINGER CHARLES J. DEHART. III JAMES D. CAMPBELL, JR. JAMES L. GOLDSMITH P. DANIEL ALTLAND JEFFREY T. MCGUIRE\* STANLEY J. A. LASKOWSKI DOUGLAS K. MARSICO BRETT M. WOODBURN RAY J. MICHALOWSKI DOUGLAS L. CASSEL \*BOARD CERTIFIED CIVIL TRIAL ADVOCATE

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March 30, 2006

OF COUNSEL RICHARD L. KEARNS CARL G. WASS

THOMAS D. CALDWELL, JR. 1928-20011

7:7-232-7661 FAX: 717-232-2766 thefirm@caldwellkearns.com

Administrative Law Judge Kandace F. Melillo Pa. Public Utility Commission P.O. Box 3265 Harrisburg, PA 17105

# DOCUMENT FOLDER

## Re: Application of Davcon Packing Services, Ltd., t/d/b/a Davcon Relocation Services No. A-00117540,F.3

Dear Judge Melillo:

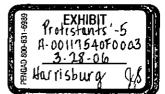
Following up the hearing in the above captioned matter held on March 28, I am providing to you a copy of the Uniform Cover and Calendar Sheet for the case docketed to A-00122171, Application of George B. Holman & Co., Inc. t/d/b/a Holman Moving Systems, which approves transfer to the Applicant of the rights formerly held by Fritz Moving Company, Inc.

I requested that the Commission's order approving this transfer be incorporated into the record so that the Judge and the Commission could take notice of the proceeding; and you requested that it be marked and admitted as Exhibit P-5.

I am not able to provide the Order itself. Although the transfer was approved at the public meeting on February 9, the Order has not yet been posted to the document folder in the Secretary's file room.

By copy of this letter I am transmitting a copy of this Exhibit to Mr. Walter and I am providing two copies to Commonwealth Reporting Company, Inc. for inclusion as Exhibit P-5.

SECRETARY BUREAU PA PUC PA PUC PUC PUC PUC PUC PUREAU



March 30, 2006 Page 2

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Note to Commonwealth Reporting Company, Inc.: this case was assigned to Judith E. Shuller, CSR.

Sincerely,

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James D. Campbell, Jr. CALDWELL & KEARNS

JDC:ml Enclosure

cc: J. Bruce Walter, Esquire Commonwealth Reporting Company, Inc. Stephen Treier, President Jack Treier, Inc. Charles E. Morris, CMC

PUC 30400	2-77 Rev. 17 PENNSYLVANIA PUBLIC U Uniform Cover and C		
1.	REPORT DATE: January 24, 2006	2.	BUREAU AGENDA NO.
			FEB-2006-TSM-0044*
3.	BUREAU: Transportation and Safety		
.4.	SECTION(S): MCS&E	5.	PUBLIC MEETING DATE:
6.	APPROVED BY:		February 9, 2006
	Director: Hoffman 3-384 Mgr/Spvr: Minder 7-1168		DOCUMENT
7.	PERSONS IN CHARGE: Fackler 5-0624	9.	EFFECTIVE DATE OF FILING: N/A
8.	DOCKET NO.: A-00122171		FOCKETE
10			

10. (a) CAPTION (abbreviate if more than 4 lines)(b) Short summary of history & facts, documents & briefs

(c) Recommendation

(a) Application of George B. Holman & Co., Inc., t/d/b/a Holman Moving Systems, Exton, Chester County, a corporation of the State of New Jersey, for the right to begin to transport, as a common carrier, by motor vehicle, household goods in use: (1) from points in the county of Berks, to points in Pennsylvania, and vice versa, provided that the transportation is at the request of the householder and as an incident of a move by the householder from one domicile to another; and (2) between points in the city of Lancaster, Lancaster County, and within eighteen (18) miles by the usually traveled highways of the limits of said city, and from points in said city and territory to other points in Pennsylvania, and vice versa; which is to be a transfer of all the rights authorized under the certificate issued at A-00066766, F. 2, Am-A and Am-B to Worldwide Transportation Experts, Inc., t/d/b/a Fritz Moving Company, Inc., subject to the same limitations and conditions.

(b) Applicant has demonstrated that it possesses the requisite vehicles, technical expertise, ' experience, equipment, facilities, sufficient capital and other resources necessary to provide the proposed service.

(c) The Bureau of Transportation and Safety recommends that the Commission adopt the proposed order approving the transfer application and that a certificate be issued to the applicant. The certificate issued to the transferor to be canceled by supplemental order.

 11. MOTION BY: Commissioner Chm. Holland
 Commissioner Shane - Yes

 SECONDED: Commissioner Cawley
 Commissioner Fitzpatrick - Yes

P. 5

CONTENT OF MOTION: Staff recommendation adopted.