ELECTRIC GENERATION SUPPLIER (EGS) LICENSE APPLICATION (BROKER/MARKETER - ONLY)

- 1. APPLICATION
- 2. FILING FEE
- 3. EXHIBIT A Application Affidavit
- 4. EXHIBIT B Operations Affidavit
- 5. EXHIBIT C Proof of Publication
- 6. EXHIBIT D Letter of Credit
- 7. EXHIBIT E Tax Certification Statement (Confidential Not Included)
- 8. EXHIBIT F Commonwealth Department of State Verification
- 9. EXHIBIT G Certificate of Service
- 10. EXHIBIT H Financial Records (Confidential Not Included)
- 11. EXHIBIT I Business Model

RECEIVED

SEP 27 2016

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

RECEIVED

SEP 27 2016

PA PUBLIC UTILITY ECOMMISSION SECRETARY'S BURE ORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

| Application of | YES ENERGY INC | , d/b/a | N/A | , for approva | al to offer, render, |
|----------------|------------------------------|------------|---------------|----------------|----------------------|
| | electricity or electric gene | | BROKER/MARKET | ER (ITEM # 4B) | to the public in |
| the Commonwea | ilth of Pennsylvania (Penns | sylvania). | | | • |

To the Pennsylvania Public Utility Commission:

1. IDENTIFICATION AND CONTACT INFORMATION

a. IDENTITY OF THE APPLICANT: Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

YES ENERGY INC.

PH: (215) 538-5230

ILA M. PATEL

FAX: (267) 371-5210

1139 RED BARN LANE QUAKERTOWN, PA 18951

YESENERGYUSA@GMAIL.COM WWW.YESENERGYUSA.COM

b. PENNSYLVANIA ADDRESS / REGISTERED AGENT: If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

N/A

c. REGULATORY CONTACT: Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

MANU R. PATEL

PH: (215) 538-5230

VICE PRESIDENT

FAX: (267) 371-5210

1139 RED BARN LANE

YESENERGYUSA@GMAIL.COM

WWW.YESENERGYUSA.COM QUAKERTOWN, PA 18951

d. ATTORNEY: Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

LEIGH P. NARDUCCI 589 SKIPPACK PIKE # 300 BLUE BELL, PA 19422

RAJ J. PATEL 650 NORTH CANNON AVE

PH: (215) 628-3810

LANSDALE, PA 19446 PH: (215) 527-8721

FAX: (215) 646-1136

FAX: (786) 471-6177

LNARDUCCI@BLUEBELLLAW.COM

PRAJ6022@GMAIL.COM

CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: (Required of ALL Applicants) Provide the name, title, address, telephone number, FAX number, and e-mail OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED) responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Electric Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed EGSs.

MANU R. PATEL VICE PRESIDENT 1139 RED BARN LANE QUAKERTOWN, PA 18951 ILA M. PATEL **PRESIDENT**

PH: (215) 538-5230 PH: (215) 399-7214 FAX: (267) 371-5210

1139 RED BARN LANE QUAKERTOWN, PA 18951

YESENERGYUSA@GMAIL.COM

YESILA2@GMAIL.COM WWW.YESENERGYUSA.COM

2. BUSINESS ENTITY FILINGS AND REGISTRATION

| a. | FICTITIOUS NAME: (Select appropriate statement and provide supporting documentation as listed.) |
|----|---|
| | |
| | The Applicant will be using a fictitious name or doing business as ("d/b/a") |
| | Provide a copy of the Applicant's filing with Pennsylvania's Department of State pursuant to 54 Pa. C.S. §311, Form PA-953. |
| | The Applicant will not be using a fictitious name. |
| b. | BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS: (Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.) |
| | The Applicant is a sole proprietor. |
| | If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements. |
| | Or The Applicant is a: |
| | domestic general partnership (*) domestic limited partnership (15 Pa. C.S. §8511) foreign general or limited partnership (15 Pa. C.S. §4124) domestic limited liability partnership (15 Pa. C.S. §8201) foreign limited liability general partnership (15 Pa. C.S. §8211) foreign limited liability limited partnership (15 Pa. C.S. §8211) |
| | Provide proof of compliance with appropriate Department of State filing requirements as indicated above. |
| | - Give name, d/b/a, and address of partners. If any partner is not an individual, identify the |

- Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
- * If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.

business nature of the partner entity and identify its partners or officers.

| ☐ The | e Applicant is a: | | | | |
|--------------|--|--|--|--|--|
| | domestic corporation (15 Pa. C.S foreign corporation (15 Pa. C.S domestic limited liability company of their (Describe): | S. §4124) any (15 Pa. C.S. §8913) | | | |
| EXHIBIT | above. | e with appropriate Department of State filing requirements as indicate the state of | | | |
| [F] | the Applicant's charter documentation. - Give name and address of officers. | | | | |
| | ILA M. PATEL PRESIDENT 1139 RED BARN LANE QUAKERTOWN, PA 18951 | MANU R. PATEL VICE PRESIDENT 1139 RED BARN LANE QUAKERTOWN, PA 18951 | | | |

3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

a. AFFILIATES: Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

NONE

b. PREDECESSORS: Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

NONE

4. **OPERATIONS**

a. APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)

Definitions

b.

- Supplier an entity that sells electricity to end-use customers utilizing the jurisdictional transmission and distribution facilities of an EDC.
- Aggregator an entity that purchases electric energy and <u>takes title to electric energy</u> as an intermediary for sale to retail customers.
- Broker/Marketer an entity that acts as an intermediary in the sale and purchase of electric energy <u>but</u> does not take title to electric energy.

| | The | Applicant is presently doing business in Pennsylvania as a |
|-----|------|---|
| | | municipal electric corporation electric cooperative local gas distribution company provider of electric generation, transmission or distribution services broker/marketer engaged in the business of supplying electricity services Other; Identify the nature of service being rendered. |
| | PRO | VIDING REFERRAL AND CONSULTING SERVICES TO CUSTOMERS AND ENERGY SUPPLIERS |
| | | or |
| | The | Applicant is not presently doing business in Pennsylvania. |
| API | PLIC | ANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a (may check multiple): |
| | | nerator of electricity |
| _ | , | plier of electricity regator engaged in the business of supplying electricity |
| X | Bro | ker/Marketer engaged in the business of supplying electricity services |
| | , | Check here to verify that your organization will not be taking title to the electricity nor will you be making payments for customers. |
| | Elec | ctric Cooperative and supplier of electric power |
| | Oth | er (Describe): |

| | SERVE AS AN INTERMEDIARY BETWEEN CUSTOMERS AND ENERGY SUPPLIERS |
|-------------------------------|--|
| - APPLICANT V BEING A MAR | WILL PRIMARILY SERVE AS A BROKER. ONCE ESTABLISHED, APPLICANT WILL EXPLORE |
| - HELP CUSTO - PROVIDE PRO | MERS TO SHOP FOR THE MOST COMPETITIVE ENERGY RATES OFESSIONAL SERVICES TO CREATE LEADS AND PROVIDE MARKETING & SALES SUPPLIERS AND OTHER BROKERS/MARKETERS |

| d. | | OSED SERVICE AREA: Check the box of each es to provide service. | n Ele | ctric Distribution Company for which the Applicant |
|----|--------|--|---------|--|
| | D M PI | itizens' Electric uquesne Light let-Ed ECO enelec enn Power | 8 00000 | Pike PPL UGI Utilities Wellsboro West Penn Entire Commonwealth of PA |
| e. | CUSTO | OMERS: Applicant proposes to provide service | s to: | |
| | | Residential Customers Small Commercial Customers - (25 kW and U Residential and Small Commercial as Mixed M RESIDENTIAL AND/OR SMALL COMMERC Large Commercial Customers - (Over 25 kW) Industrial Customers Governmental Customers All of above (Except Mixed Meter) Other (Describe): | /leter | ONLY (CANNOT BE TAKEN WITH |

f. START DATE: Provide the approximate date the Applicant proposes to <u>actively market</u> within the Commonwealth.

OCTOBER 31, 2016

| | 5. <u>COMPLIANCE</u> |
|----|--|
| a. | CRIMINAL/CIVIL PROCEEDINGS: State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years. |
| | Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such. |
| | NONE |
| b. | SUMMARY: If applicable; provide a statement as to the resolution or present status of any such proceedings listed above. |
| | N/A |
| c. | CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. If the Applicant has no actions or complaints to list, explicitly state such. |
| | NONE |
| d. | SUMMARY: If applicable; provide a statement as to the resolution or present status of any actions listed above. |
| | N/A |

6. PROOF OF SERVICE

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator. (Example Certificate of Service is attached at Appendix C)

a. STATUTORY AGENCIES: Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120 EXHIBIT [G]

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Office of the Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101

b. EDCs: Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Electric Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each EDC is as follows.

Pike County Light & Power Company: Director of Customer Energy Services Orange and Rockland Company 390 West Route 59

Spring Valley, NY 10977-5300

West Penn:

Legal Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689

Duquesne Light:

Regulatory Affairs
Duquesne Light Company
411 Seventh Street, MD 16-4
Pittsburgh, PA 15219

PECO:

Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

PPL:

Legal Department Attn: Paul Russell PPL Two North Ninth Street Allentown, PA 18108-1179 Met-Ed, Penelec, and Penn Power:

Legal Department First Energy 2800 Pottsville Pike Reading PA, 19612

EXHIBIT [G] UGI:

UGI Utilities, Inc.

Attn: Rates Dept. - Choice Coordinator

2525 N. 12th Street, Suite 360

Post Office Box 12677 Reading, Pa 19612-2677

Citizens' Electric Company:

Citizens' Electric Company Attn: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837 Wellsboro Electric Company:

Wellsboro Electric Company Attn: EGS Coordination

33 Austin Street P. O. Box 138

Wellsboro, PA 16901

7. FINANCIAL FITNESS

| a. | BONDING: In accordance with 66 Pa. C.S. Section 2809(c)(1)(i), the Applicant is required to file a bond | or |
|----|---|----|
| | other instrument to ensure its financial responsibilities and obligations as an EGS. Therefore, the Applica | nt |
| | is | |

| L | Furnishing the ORIGINAL of an initial bond, letter of credit or proof of bonding to the Commission in the |
|---|---|
| | amount of \$250,000. |

| Ц | Furnishing the ORIC | SINAL of anot | ner initial | security fo | r Commission | approval, t | to ensure | financial |
|---|-------------------------|----------------------|-------------|-------------|---------------|-------------|-----------|-----------|
| | responsibility, such as | s a parental gua | rantee, in | the amount | of \$250,000. | | | |

EXHIBIT
[D]

For Marketers and Brokers - Filing for a modification to the \$250,000 requirement and furnishing the **ORIGINAL** of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$10,000. Applicant is required to provide information supporting an amount less than \$250,000. Such supporting information must include indication that the Applicant will not take title to electricity and will not pay electricity bills on behalf of its customers. Further details for modification may be described as well.

APPLICANT WILL PRIMARILY BE SERVING AS A BROKER AND WILL NOT BE TAKING TITLE TO ELECTRICITY AND WILL NOT PAY ELECTRICITY BILLS ON BEHALF OF ITS CUSTOMERS

CRITICAL BONDING NOTES:

Applicant is required to maintain a bond or other financial instrument the entire time it maintains an EGS license with the Commonwealth of Pennsylvania. If Applicant's security instrument is not continuous, Applicant <u>MUST</u> submit a Rider, Amendment, or Continuation Certificate annually based on the expiration date of its security instrument.

Sixty days (60) prior to the security instrument's expiration date, Applicant should contact Stephen Jakab at siakab@pa.gov to determine the appropriate bonding amount based on a percentage of Applicant's gross receipts resulting from the sale of generated electricity consumed in Pennsylvania. Once the amount has been determined, Applicant should overnight the updated security instrument(s) at least thirty (30) days prior to the expiration date to ensure adequate time for staff review and approval of the security instrument(s).

Example version of a bond, letter of credit, and parental guarantee are attached at Appendix D, E, & F, respectively. Applicant's security must follow language from these examples. Any deviation from these examples must be identified in the application and may not be acceptable to the Commission.

- **b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS:** Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
 - Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
 - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K).
 (SEC/EDGAR web addresses are sufficient)
- Applicant's accounting statements, including balance sheet and income statements for the past CONFIDENTIALtwo years.

SEPARATE

ENVELOP - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or EXHIBIT

Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or EXHIBIT

EXHIBIT [H]

- A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
- Audited financial statements exhibiting accounts over a minimum two year period.
- Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.
- c. SUPPLIER FUNDING METHOD: If Applicant is operating as anything other than <u>Broker/Marketer only</u>, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

OPERATING AS BROKER/MARKETER ONLY

- d. BROKER PAYMENT STRUCTURE: If applicant is a broker/marketer, explain how your organization will be collecting your fees.
 - APPLICANT WILL COLLECT COMMISSION FROM SUPPLIERS ON A MONTHLY BASIS
 - SUPPLIERS WILL DIRECT DEPOSIT FUNDS INTO APPLICANT'S CORPORATE BANK ACCOUNT
- e. ACCOUNTING RECORDS CUSTODIAN: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

JOSEPH OOMMEN
CERTIFIED PUBLIC ACCOUNT

11061 BUSTLETON AVE

PHILADELPHIA, PA 19116

PH: (215) 676-7666 FAX: (267) 676-2201

CPA@KEYSTONETAX.COM WWW.KEYSTONETAX.COM

f. TAXATION: Complete the <u>TAX CERTIFICATION STATEMENT</u> attached as Appendix G to this application. **CONFIDENTIAL**

SEPARATE All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the ENVELOP TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

EXHIBIT

[E] Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

8. TECHNICAL FITNESS:

To ensure that the present quality and availability of service provided by electric utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

| a. | EXPERIENCE, PLAN, STRUCTUR | RE: such information may | include: |
|----|----------------------------|--------------------------|----------|
| | | | |

- Applicant's previous experience in the electricity industry.
- Summary and proof of licenses as a supplier of electric services in other states or jurisdictions.
- Type of customers and number of customers Applicant currently serves in other jurisdictions.

EXHIBIT [I]

- Staffing structure and numbers as well as employee training commitments.
 - Business plans for operations within the Commonwealth.
 - Documentation of membership in PJM, ECAR, MAAC, other regional reliability councils, or any other membership or certification that is deemed appropriate to justify competency to operate as an EGS within the Commonwealth.
 - Any other information appropriate to ensure the technical capabilities of the Applicant.

| b. | PROP | DSED MARKETING METHOD (check all that apply) |
|----|------|---|
| | | Internal – Applicant will use its own internal resources/employees for marketing External EGS – Applicant will contract with a PUC LICENSED EGS broker/marketer Affiliate – Applicant will use a NON-EGS affiliate marketing company and or individuals. External Third-Party – Applicant will contract with a NON-EGS third party marketing company and or individuals Other (Describe): |
| c. | DOOR | TO DOOR SALES: Will the Applicant be implementing door to door sales activities? Yes No |
| | 00 | If yes, will the Applicant be using verification procedures? N/A Yes No If yes, describe the Applicant's verification procedures. |

N/A

- **d. OVERSIGHT OF MARKETING:** Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.
 - VICE PRESIDENT WILL BE PERSONALLY IN-CHARGE OF MARKETING
 - REGULAR FEEDBACK FROM THE CUSTOMERS WILL GO DIRECTLY TO THE VICE PRESIDENT
 - STRICTLY HIRE PROFESSIONAL AND REPUTABLE EMPLOYEES AND SUBCONTRACTORS
 - VICE PRESIDENT WILL APPROVE ALL DOCUMENTS, CONTRACTS AND MARKETING MATERIAL
 - ESTABLISH LEGAL CONSEQUENCES FOR MISREPRESENTATION OR FOUL-PLAY IN EMPLOYEE CONTACTS
- e. OFFICERS: Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience.

ILA M. PATEL (PRESIDENT) **EXHIBIT** EXECUTIVE AND ADMINISTRATIVE OFFICER

f.

[I] MANU R. PATEL (VICE PRESIDENT)
TECHNICAL, MARKETING AND CUSTOMER SERVICE OFFICER

| FERC . | FILING: Applicant has: |
|--------|--|
| | Filed an Application with the Federal Energy Regulatory Commission to be a Power Marketer. |
| | Received approval from FERC to be a Power Marketer at Docket or Case Number |
| X | Not applicable |

9. DISCLOSURE STATEMENTS:

Disclosure Statements: If proposing to serve Residential and/or Small Commercial (under 25 kW) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix H to this Application.

 Electricity should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated.
 Penalties and procedures for ending contracts should be clearly communicated.

Not applicable for an applicant applying for a license exclusively as a broker/marketer.

10. <u>VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS</u>

- a. PJM LOAD SERVING ENTITY REQUIREMENT: As a prospective EGS, the applicant understands that those EGSs which provide retail electric supply service (i.e. takes title to electricity) must provide either:
 - proof of registration as a PJM Load Serving Entity (LSE), or
 - proof of a contractual arrangement with a registered PJM LSE that facilitates the retail electricity services of the EGS.

The Applicant understands that compliance with this requirement must be filed within 120 days of the Applicant receiving a license. As well, the Applicant understands that compliance with this requirement may be filed with this instant application.

(Select only one of the following)

| u | AGREED - Applicant has included compliance with this requirement in the instant application labeled in correspondence with this section (10). |
|----------|--|
| | AGREED - Applicant will provide compliance with this requirement within 120 days of receiving its license |
| X | ACKNOWLEDGED - Applicant is not proposing to provide retail electric supply service at this time, and therefore is not presently obligated to provide such information |

b. STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 54.43, as well as any future amendments.

X AGREED

- **c. REPORTING REQUIREMENTS**: Applicant agrees to provide the following information to the Commission or the Department of Revenue, as appropriate:
 - Retail Electricity Choice Activity Reports: The regulations at 52 Pa. Code §§ 54.201--54.204 require that all active EGSs report sales activity information. An EGS will file an annual report reporting for customer groups defined by annual usage. Reports must be filed using the appropriate report form that may be obtained from the PUC's Secretary's Bureau or the forms officer, or may be down-loaded from the PUC's internet web site.
 - Reports of Gross Receipts: Applicant shall report its Pennsylvania intrastate gross receipts to the Commission on a quarterly and year to date basis no later than 30 days following the end of the quarter.
 - The Treasurer or other appropriate officer of Applicant shall transmit to the Department of Revenue by March 15, an annual report, and under oath or affirmation, of the amount of gross receipts received by Applicant during the prior calendar year.
 - Net Metering Reports: Applicant shall be responsible to report any Net Metering per the Standards on http://www.puc.pa.gov/consumer-info/electricity/alternative_energy.aspx. Scroll down to the Net Metering Standards Section.
 - Applicant shall report to the Commission the percentages of total electricity supplied by each fuel source on an annual basis per 52 Pa. Code § 54.39(d).
 - Applicant will be required to meet periodic reporting requirements as may be issued by the Commission to fulfill the Commission's duty under Chapter 28 pertaining to reliability and to inform the Governor and Legislature of the progress of the transition to a fully competitive electric market.

▲ AGREED

- d. TRANSFER OF LICENSE: The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. Section 2809(D). Transferee will be required to file the appropriate licensing application.
 - **AGREED**
- e. ANNUAL FEES: The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling electricity in the Commonwealth of PA, and an annual supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.
 - **ACKNOWLEDGED**
- **f. FURTHER DEVELOPMENTS:** Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 54.34.
 - **AGREED**
- **g. FALSIFICATION:** The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.
 - **X** AGREED
- h. NOTIFICATION OF CHANGE: If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within twenty (20) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 54.34.
 - **X** AGREED
- i. CEASING OF OPERATIONS: Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.
 - **X** AGREED
- **j. Electronic Data Interchange:** The Applicant acknowledges the Electronic Data Interchange (EDI) requirements and the relevant contacts for each EDC, as listed at Appendix K.
 - **X** AGREED
- k. FILING FEE: The Applicant has enclosed or paid the required, non-refundable filing fee by CERTIFIED CHECK OR MONEY ORDER in the amount of \$350.00 payable to the Commonwealth of Pennsylvania.

 The Commission does not accept corporate or personal checks for filing fees.
 - M PAYMENT ENCLOSED

11. AFFIDAVITS

Must be notarized before filing.

- a. APPLICATION AFFIDAVIT: Complete and submit with your filing an officially notarized Application Affidavit EXHIBIT stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.
- b. OPERATIONS AFFIDAVIT: Provide an officially notarized affidavit stating that you will adhere to the reliability EXHIBIT protocols of the North American Electric Reliability Council, the appropriate regional reliability council(s), and the Commission, and that you agree to comply with the operational requirements of the control area(s) within which you provide retail service. An example copy of this Affidavit can be found at Appendix B.

12. NEWSPAPER PUBLICATIONS

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

EXHIBIT [C]

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each EDC. For example, an applicant that wants to operate in Penn Power would need to run ads in both The Erie Times-News and the Pittsburgh Post-Gazette. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and must be supplied with this application. Applicants do not need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

| | T = . | | | | Τ | <u> </u> | |
|--------------------|--------|------------|--------------|------------|----------|--------------|-----------|
| | Erie | Harrisburg | | Pittsburgh | Scranton | | Johnstown |
| | Times- | Patriot- | Philadelphia | Post- | Times- | Williamsport | Tribune- |
| | News | News | Daily News | Gazette | Tribune | Sun-Gazette | Democrat |
| Citizens' Electric | | | | | | X | |
| Duquesne | | | | Х | | | |
| Met Ed | | X | Х | | X | | |
| PECO | | | Х | | | | |
| Penelec | Х | Х | | | Х | Х | χ |
| Penn Power | X | | | Х | | | |
| Pike | | | | | X | | |
| PPL | | X | X | | Х | Х | |
| UGI | | | | | Х | | |
| Wellsboro | | | | | | X | |
| West Penn | _ | Х | | Х | | Х | X |
| Entire | _ | | | | | _ | |
| Commonwealth | x | x | Х | Х | x | x | Х |

(Example Publications are provided at Appendices I and J)

13. SIGNATURE

| Applicant::_ | YES ENERGY INC | |
|--------------|----------------|----------------|
| Ву: | elei.M. Patel. | PAPULA SEP SEP |
| Title: | PRESIDENT | Secretary Ton |
| | | TARY TY OB O |
| | 44 0115014105 | REALISSION. |

14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections are complete.

Applicant: YES ENERGY INC

| X | Signature |
|---|--|
| X | Filing Fee (CERTIFIED CHECK OR MONEY ORDER ONLY) |
| x | Application Affidavit |
| x | Operations Affidavit |
| X | Proof of Publication |
| x | Bond or Letter of Credit |
| x | Tax Certification Statement |
| X | Commonwealth Department of State Verification |
| X | Certificate of Service |

PUC Secretary's Bureau Use

Appendix A

APPLICATION AFFIDAVIT

| [Commonwealth/State] of PENNSYLVANIA | : |
|--|---|
| | : SS. |
| County of BUCKS | : |
| ILA M. PATEL , Affiant, being duly [sworn/affirmed | ed] according to law, deposes and says that: |
| [He/she is thePRESIDENT (Office of Affiant) of | YES ENERGY INC (Name of Applicant);] |
| [That he/she is authorized to and does make this affidavit for sa | aid Applicant;] |
| That the Applicant herein YES ENERGY INC has the burden of predemonstrating its technical and financial fitness to be licensed as an example (B). | |
| That the Applicant herein YES ENERGY INC has answered the question and provided supporting documentation as required. | questions on the application correctly, truthfully, and |
| That the Applicant herein YES ENERGY INC acknowledges that answer to questions on this application and contained in supporting do | |
| That the Applicant herein YES ENERGY INC acknowledges that it in answer to questions on this application and contained in supporting | |
| That the facts above set forth are true and correct to the best of his/her expects said Applicant to be able to prove the same at hearing. | r knowledge, information, and belief, and that he/she |
| Elle M. Po Signature of A | ffiant |
| Sworn and subscribed before me this 30 day of 100 | gust , 2016. |
| COMMONWEALTH OF PENNSYLVANIA Notarial Seal Penny D. Fetterman, Notary Public East Greenville Boro, Montgomery County My Commission Expires Nov. 1, 2016 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES | ministering oath |
| My commission expires Nov 1, 2016 | RECEIVED |
| | PA PUBLIC: |
| | PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU |

Appendix B

OPERATIONS AFFIDAVIT

RECEIVED

SEP 27 2016

PA PUBLIC UTILITY COMMISSION

| [Commonwealth/State] | of PENNSYLVANIA | — : COMMISSION SS. |
|--|--|--|
| | : | SS. |
| County ofBU | CKS | : |
| ILA M. PATEL deposes and says that: | , Affiant, being duly [sworn/aff | firmed] according to law, |
| [He/she is theP (Name of Applicant);] | RESIDENT (Office of Affiant) | of YES ENERGY INC |
| [That he/she is authoriz | ed to and does make this affidavit fo | r said Applicant;] |
| obligations pursuant to this Pennsylvania, Title 66 of regulations including Emerg | NC , the Applicant herein, acknown Application consistent with the Public Ushe Pennsylvania Consolidated Statutes; ency Orders which may be issued verballedly develop from time to time in the course | Jtility Code of the Commonwealth of or with other applicable statutes or ly or in writing during any emergency |
| technical, managerial, and Pennsylvania and that the A | C, the Applicant herein, asserts that financial fitness to render electric sepplicant will abide by all applicable federal vania Public Utility Commission. | ervice within the Commonwealth of |

That YES ENERGY INC, the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 28 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28, shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional Gross Receipts and power sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

As provided by 66 Pa. C.S. §2810 (C)(6)(iv), Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

Appendix B (Continued)

| That YES ENERGY INC , the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506, §2807 (C), §2807(D)(2), §2809(B) and the standards and billing practices of 52 PA. Code Chapter 56. |
|--|
| That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Bureau of Public Liaison or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law. |
| That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief. |
| Elev. M. PatCl. |
| Signature of Affiant |
| |
| Sworn and subscribed before me this 30 day of August , 2016. |
| COMMONWEALTH OF PENNSYLVANIA Notarial Seal Penny D. Fetterman, Notary Public East Greenville Boro, Montgomery County My Commission Expires Nov. 1, 2016 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES Signature of official administering oath |
| My commission expires Nov. 1, 2016. RECEIVEL |
| SEP 27 2016 PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU |

EXHIBIT C PROOF OF PUBLICATION

Notice of filing this application has been published in all seven newspapers per RECEIVED

SEP 27 2016 application instructions (Page 17, #12).

- 1. Erie Times News
- 2. Harrisburg Patriot News
- 3. Philadelphia Daily News
- 4. Pittsburg Post Gazette
- 5. Scranton Times Tribune
- 6. Williamsport Sun Gazette
- 7. Johnstown Tribute Democrat

PA PUBLIC UTILITY COMMISSION This exhibit contains Notarized Proofs of Publications from each newspaper.

PROOF OF PUBLICATION In THE ERIE TIMES-NEWS

COMBINATION EDITION

Yes Energy, Inc. 1139 Red Barn Lane Quakertown PA 18951

REFERENCE:

91481 224220

PUC Notice

STATE OF PENNSYLVANIA)
COUNTY OF ERIE) SS:

Tom Mezler, being duly sworn, deposes and says that: (1) he/she is a designated agent of the Times Publishing Company (TPC) to execute Proofs of Publication on behalf of the TPC; (2) the TPC, whose principal place of business is at 205 W. 12th Street, Erie, Pennsylvania, owns and publishes the Erie Times-News, established October 2, 2000, a daily newspaper of general circulation, and published at Erie, Erie County Pennsylvania; (3) the subject notice or advertisement, a true and correct copy of which is attached, was published in the regular edition(s) of said newspaper on the date(s) referred to below. Affiant further deposes that he/she is duly authorized by the TPC, owner and publisher of the Erie Times-News, to verify the foregoing statement under oath, and affiant is not interested in the subject matter of the aforesaid notice or advertisement, and that all allegations in the foregoing statement as to time, place and character of publication are true.

PUBLISHED ON: 09/16/16

TOTAL COST: \$409.00

AD SPACE: 0 Lines

FILED ON: 09/16/16

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Application of Yes Energy Inc For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services and Electricity Supply Services, To The Public In The Commonwealth Of Pennsylvania.

Yes Energy Inc will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license as a marketer/broker engaged in the business of natural gas and electric supply services. Yes Energy Inc proposes to sell electricity, natural gas, and related services in the entire Commonwealth of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Yes Energy Inc may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Yes Energy Inc's attorney at the address listed below.

By and through Counsel: Leigh P. Narducci Narducci, Moore, Fleisher, Roeberg & Wolfe, LLP 589 Skippack Pike # 300 Blue Bell, PA 19422 Ph: (215) 628-3810

€P-224220

Fax: (215) 646-1136

Sworn to and subscribed before me this 16th day of 2016

Affiant:

NOTARY

COMMONWEALTH OF PENNSYLVANIA

NOTARIAL SEAL Barbara J. Moore. Notary Public City of Erie, Erie County My Commission Expires March 23, 2020

MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

EXHIBIT (



The Patriot News LEGAL AFFIDAVIT

AD#: 0007821784

Commonwealth of Pennsylvania,) ss

County of Cumberland)

Shannon Wass being duly sworn, deposes that he/she is principal clerk of the PA Media Group; that The Patriot News is a public newspaper published in the city of Mechanicsburg, with general circulation in Cumberland and Dauphin and surrounding counties, and this notice is an accurate and true copy of ad(s) as printed in said newspaper, was printed and published in the regular edition and issue of said newspaper on the following date(s):

The Patriot News 09/15/2016

COMMONWEALTH OF PENNSYLVANIA

Notarial Seal

Donna M. Maldonado, Notary Public Susquehanna Twp., Dauphin County My Commission Expires Nov. 5, 2017

MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE
Application of Yes Energy Inc For

orn to and subscribed before me this 16th day of September 2016

Application of Yes Energy Inc For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services and Electricity Supply Services, To The Public In The Commonwealth Of Pennsylvania.

Yes Energy Inc will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license as a marketer/broker engaged in the business of natural gas and electric supply services. Yes Energy inc proposes to sell electricity, natural gas, and related services in the entire Commonwealth of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Yes Energy Inc may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Yes Energy Inc's attorney at the address listed below.

By and through Counsel: Leigh P.
Narducci
Narducci, Moore, Fleisher, Roeberg
& Wolfe, LLP
589 Skippack Pike # 300
Blue Bell, PA 19422
Ph: (215) 628-3810
Fax: (215) 646-1136

Proof of Publication in The Philadelphia Daily News Under Act. No 587, Approved May 16, 1929

STATE OF PENNSYLVANIA **COUNTY OF PHILADELPHIA**

Cindy Jakubowski being duly sworn, deposes and says that The Philadelphia Daily News is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

September 15, 2016

Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

Copy of Notice of Publication

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE
sation of Yee Energy he For Approfender, or Furnish Services
iter/Broker Engaged in The Busine
ying Natural Gas Supply Services
oity Supply Services, To The Public
Commands of Pennsylvania.

tet.
he PUC may consider this application with hearing. Protests directed to the technic hearing. Protests directed to the technic nancial titness of Yee Energy in may be within 15 days of the date of this notice will sceratary of the PUC, 400 North Street, Hrurg, PA 17120, You should send copies of

below.

rough Counsel: Leigh P. Narducci loore, Fleisher, Roeberg & Wolfe, LLP 589 Skippack Pike # 300 Blue Beil, PA 19422 Ph: (215) 628-3810 Fax: (215) 648-1136

Sworn to and subscribed before me this 15th day of September, 2016.

Mary and Notary Pa

My Commission Expires:

COMMONWEALTH OF PENNSYLVANIA

Cindy Jabulrowski

NOTARIAL SEAL MARY ANNE LOGAN, Notary Public City of Philadelphia, Phila. County My Commission Expires March 30, 2017 EXHIBIT C

| | No | Term, |
|--|---|--|
| Proc Under Act No 587, Ap | of of Publication of Notice in Pittsburgh Pos pproved May 16, 1929, PL 1784, as last amended by Act N | st-Gazette No 409 of September 29, 1951 |
| Pittsburgh Post-Gazette, a newsp established in 1993 by the mergi Gazette and Sun-Telegraph was Pittsburgh Gazette established in | | County and Commonwealth aforesaid, was Pittsburgh Press and the Pittsburgh Post- tablished in 1927 by the merging of the date the said Pittsburgh Post-Gazette has |
| that, as such agent, affiant is duly | the is an agent for the PG Publishing Company, a corporation and y authorized to verify the foregoing statement under oath, that affication, and that all allegations in the foregoing statement as to time | fiant is not interested in the subject matter |
| | 0 , | OR PUBLICATION |
| | 1. leed | PENNSYLVANIA |
| | PG Publishing Company n to and subscribed before me this day of: mber 14, 2016 | PUBLIC UTILITY COMMISSION NOTICE Application of Yes Ener gy inc For Approval To Of fer, Render, or Furnish Services as a Marketer/Broker Engaged |
| | Jusa M. Maerta | in The Business Of Supply ing Natural Gas Supply Services and Electricity Supply Services, To The Public In The Common |
| | OMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL Linda M. Gaertner, Notary Public City of Pittsburgh, Allegheny County My Commission Expires Jan. 31, 2019 MEMSER, PENNSYLVANIA ASSOCIATION OF NOTARIES | wealth of Pennsylvania. Yes Energy Inc will be filling an application with the Pennsylvania Public Utility Commission ("PUC") for a license as a marketer/broker engaged in the business of natural gas, and electric supply services. Yes Energy Inc proposes to sell electricity, natural gas, |
| Yes F 1139 Attn: | EMENT OF ADVERTISING COSTS Energy Inc RED BARN LN : Manu Patel ERTOWN PA 18951-2443 | and related services in the entire Commonwealth of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act. The PUC may consider this application without a hearing. Protests directed to the technical or finan |
| | To PG Publishing Company | cial fitness of Yes Energy Inc may be filed within 15 days of the date of this no tice with the Secretary of the PUC, 400 North Street, |
| Total | \$412.50 | Harrisburg, PA 17120, You should send copies of any protest to Yes Energy Inc's attorney at the address listed below. |
| PG PUBLISHING COMP. of general circulation, here | ner's Receipt for Advertising Costs ANY, publisher of the Pittsburgh Post-Gazette, a new eby acknowledges receipt of the aforsaid advertising a fies that the same have been fully paid. | By and through Counset: Leigh P. Narducci, Narduc C. Moore, Fleisher, Roe berg & Wolfe, LLP, 589 Skippack Pike # 300, Blue Boll, PA, 18422, Ph. (215) |
| Office | PG Publishing Company, a Corporation, Publisher of | |
| 2201 Sweeney Drive CLINTON, PA 15026 Phone 412-263-1338 | Pittsburgh Post-Gazette, a Newspaper of General Circulation By Bernuel J. Arbutine | on |
| | g is the original Proof of Publication and receipt for the Advertising | costs in the |

Attorney For

(Under act P.L. 877 No 160. July 9,1976) The Scranton Times

Commonwealth of Pennsylvania, County of Lackawanna

YES ENERGY INC MANU R PATEL 1139 RED BARN LANE QUAKERTOWN PA 18951

Account # 619595 Order # 81987275 Ad Price: 205.65

LEGAL NOTICE PENNSYLVANI

Gina Krushinski

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

09/14/2016

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true Ky A

Sworn and subscribed to before me this 14th day of September A.D., 2016

(Notary Public)

COMMONWEALTH OF PENNSYLVANIA

Notarial Snal Sharon Venturi, Notary Public City of Scranton, Lackswanna County My Commission Expires Feb. 12, 2018 MEMBER, PENNSTEVANIA ASSICIATION OF NOTARIES

LEGAL NOTICE

PENNSYLVANIA PUBLIC UTILITY
COMMISSION NOTICE
Application of yes Energy Inc For Approval to Offer, Render, or Furnish Services as a Marketer/Broker Engaged in The Business Of Supplying Natural Gas Supply Services and Electricity Supply Services, To The Public In The Commonwealth Of Pennsylvania.
Yes Energy Inc will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license as a marketer/broker engaged in the business of natural gas and electric supply services. Yes Energy Inc proposes to sell electricity, natural gas, and related services in the entire Commonwealth of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

Generation Customer Choice and Competition Act.
The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Yes Energy Inc may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Yes Energy Inc's attorney at the address listed below.

By and through Counsel: Leigh P. Narducci Narducci, Moore, Fleisher, Roeberg & Wolfe, LLP 589 Skippack Pike # 300 Blue Bell, PA 19422 Ph: (215) 628-3810 Fax: (215) 648-1136

PROOF OF PUBLICATION OF NOTICE IN THE WILLIAMSPORT SUN-GAZETTE UNDER ACT NO. 587, APPROVED MAY 16, 1929

STATE OF PENNSYLVANIA COUNTY OF LYCOMING

SS:

| to the Williamsport Sun and the Gazette & Bu Williamsport, Pennsylvania, being duly sworn, Bulletin was established in 1801, since which lished in the County of Lycoming aforesaid, an | sher of the Sun-Gazette Company, publishers of the Williamsport, Sun-Gazette, successor illetin, both daily newspapers of general circulation, published at 252 West Fourth Street, deposes and says that the Williamsport Sun was established in 1870 and the Gazette & dates said successor, the Williamsport Sun-Gazette, has been regularly issued and published that a copy of the printed notice is attached hereto exactly as the same was printed and misport Sun-Gazette on the following dates, viz: |
|--|---|
| DENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE Application of Yes Energy Inc For Approval To Offer, Render, or Furnish Services as a Marketer / Broker Engaged In The Business Of Supplying Natural Gas Supply Services and Electricity Supply Services as a marketer/broker engaged in the business of natural gas and electric supply services. Yes Energy Inc proposes to sell electricity, natural gas, and related services in the entire | support Sun-Gazette Company, publisher of the Williamsport Sun-Gazette and also declares that affiant is not interested in the subject matter of the aforesaid notice be foregoing statement as to time, place and character of publication are true. Sun-Gazette of the aforesaid notice of publication are true. Sun-Gazette of publication are true. Sun-Gazette company Sworn to and subscribed before me the 15th day of September 2016 Commission Experiment 1016 Commission Experiment 1016 City Of Williamsport, Lycoming county My Commission Expires Apr 18, 2020 STATEMENT OF ADVERTISING COSTS |
| Commonwealth of Pennsylvania under the provisions of the new Natural Gas Cholce and Competition Act and the Electricity Generation Customer Choice and Competition Act. | To the Sun-Gazette Company, Dr.: For publishing the notice attached hereto on the above state dates |

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

THE SUN-GAZETTE COMPANY hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid.

SUN-GAZETTE COMPANY

BY Bernard A. Oravec

COMMONWEALTH OF PENNSYLVANIA

County of Cambria

PENNSYLVANIA PUBLIC UTILITY COMMISSION

PUBLIC UTILITY COMMISSION
NOTICE
Application of Yes Energy Inc For Approval To
Offer, Render, or Furnish Services as a Marketer/Broker
Engaged in The Business Of Supplying Natural Gas
Supply Services and Electricity Supply Services, To The
Public In The Commonwealth Of Pennsylvania.
Yes Energy Inc will be filing an application with
the Pennsylvania Public Utility Commission ("PUC") for a
license as a marketer/broker engaged in the business of
natural gas and electric supply services. Yes Energy Inc
proposes to sell electricity, natural gas, and related
services in the entire Commonwealth of Pennsylvania
under the provisions of the new Natural Gas Choice and
Competition Act and the Electricity Generation Customer
Choice and Competition Act.
The PUC may consider this application without al

Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Yes Energy Inc may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Yes Energy Inc's attorney at the address listed below.

By and through Counsel: Leigh P. Narducci Narducci, Modre, Fleisher, Roeberg & Wolfe, LLP 589 Skippack Pike # 300 Blue Bell, PA 19422 Ph: (215) 628-3810 Fax: (215) 646-1136

On this 20th day of September A.D. 2016, before me, the subscriber, a Notary Public in and for said County and State, personally appeared Christine Marhefka, who being duly sworn according to law, deposes and says as Classified Advertising Manager of the Tribune-Democrat, Johnstown, PA, a newspaper of general circulation as defined by the "Newspaper Advertising Act", a merger September 8, 1952, of the Johnstown Tribune, established December 7, 1853; and of the Johnstown Democrat, established March 5, 1863,

0.00

5.00

2.50

150.00

157.50

nty of Cambria, and Commonwealth of Pennsylvania and we matter published in said publication in the regular issues A, on September 15, 2016; and that the Affiant is not

of The J interester in the subject matter of said notice or advertising and that all of the allegations as to time, place and character of said publication are true.

0.00 Lines @

6 Inches @ \$25.00 per inch

STATEMENT OF ADVERTISING COSTS

\$2.50 per line

Sworn and Subscribed before me this 20th day of September, 2016.

publishe that the

| /X | | O menes w |
|------|-----------------------------------|-------------------|
| // | | Notary Fee |
| Muan | | Clerical Fee |
| / | | Total Cost |
| | COMMONWEALTH OF PENNSYLVANIA | |
| | Notarial Seal | _1 |
| | Vivian Ohs, Notary Public | _ |
| | City of Johnstown, Cambria County | To |

My Commission Expires Dec. 6, 2016

MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

To The Tribune-Democrat, Johnstown, PA For publishing the notice or publication attached hereto on the above stated dates.

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

fan wublishan af

| a newspaper of general circulation, hereby a and publication costs and certifies tha | |
|---|---------------------|
| | (Name of Newspaper) |
| By | |

EXHIBIT ETAX CERTIFICATION STATEMENT

The applicant's **Tax Certification Statement** is considered **CONFIDENTIAL**. Therefore, it has been submitted to the Secretary of the PUC in a separate envelop per PUC instructions (52 Pa. Code § 54.32 and Application Instructions, Confidential Documents, Page 3).

RECEIVED

SEP 27 2016

PA PUBLIC UTILITY COMMISSION

SECRETARY'S BUREAU

EXHIBIT FCOMMONWEALTH DEPARTMENT OF STATE VERIFICATION

The applicant is a domestic corporation incorporated in the Commonwealth of Pennsylvania. This exhibit includes the following per application instructions (Page 6, #2-b):

- 1. Copy of the Article of Incorporation
- 2. Names and addresses of officers, as follows:

Ila M. Patel President 1139 Red Barn Lane Quakertown, PA 18951

Manu R. Patel Vice President 1139 Red Barn Lane Quakertown, PA 18951 RECEIVED

SEP 27 2016

PA PUBLIC UTILITY COMMISSION

SECRETARY'S BUREAU

EXHIBIT F (CONTINUED)COMMONWEALTH DEPARTMENT STATE VERIFICATION

Entity #: 4042470 Date Filed: 06/27/2011 Carol Aichele Secretary of the Commonwealth

| | LVANIA DEPARTMEN CORPORATION BURK | | - | |
|---|--|--|--|--|
| Entity Number x Br | ticles of Incorporation (15 Pa.C.S.) usiness-stock (§ 1306) usiness-nonstock (§ 2102) susiness-statutory close (§ 2303 cooperative (§ 7102) | Mana Profe | gement (§ 2703) ssional (§ 2903) ance (§ 3101) | |
| Name ILA PATEL | | nameur | nt will be returne id address you en | |
| Address 1139 RED BARN LN City State Zip Code | | the less. | — the left. ← | |
| City State QUACKERTOWN, 1 | | | | |
| | | | | |
| : \$ 125 | Comi | nonwealth of Po | ennsylvania | ļ |
| | ARTICLES | OF INCORPOR | ATION 3 Page(s) | 1111 |
| | | | | |
| | FITE THE COLUMN STATES | T111891108 | 2 2 | 1801 |
| In compliance with the requ | ifrements of the applicable prov | isions (relating to | corporations an | d unincorporated |
| intions), the undersigned, desiring | to incorporate a corporation for | i.e., "corporation | tates that: | |
| intions), the undersigned, desiring | to incorporate a corporation for | i.e., "corporation" or "P.C"): | tates that: | |
| The name of the corporation "company" or any abbreviation | to incorporate a corporation for (corporate designator required on. "Professional corporation" YES ENERG | or profit, hereby s i.e., "corporatio" or "P.C"): Y INC. | tates that: n"," incorporate | d". "limited" |
| The name of the corporation "company" or any abbreviation The first and the corporation of the corpora | to incorporate a corporation for (corporate designator required on. "Professional corporation" YES ENERG | i.e., "corporation" or "P.C"): Y INC. | tates that: n"," incorporate wealth (post offic | d", "limited" e box, alone, is i |
| The name of the corporation "company" or any abbreviation The first and the corporation of the corpora | to incorporate a corporation for corporate designator required on. "Professional corporation" YES ENERG | i.e., "corporation" or "P.C"): Y INC. | tates that: n"," incorporate wealth (post offic | d", "limited" e box, alone, is i |
| 1. The name of the corporation "company" or any abbreviation 2. The (a) address of this corporacceptable) or (b) name of its 1. The name of the corporacceptable) or (b) name of its | control of the contro | i.e., "corporation" or "P.C"): Y INC. in this Common provider and the common | wealth (post officounty of venue in | d". "limited" e box, alone, is i |
| 1. The name of the corporation "company" or any abbreviation 2. The (a) address of this corporacceptable) or (b) name of its (a) Number and Street | concorporate a corporation for the corporate designator required for "Professional corporation" YES ENERG station's current registered office a commercial registered office a City QUAKERTOWN | i.e., "corporation" or "P.C"): Y INC. in this Common provider and the control of | wealth (post officounty of venue is | e box, alone, is r |
| 1. The name of the corporation "company" or any abbreviation acceptable) or (b) name of its (a) Number and Street 1139 RED BARN LN | concorporate a corporation for the corporate designator required for "Professional corporation" YES ENERG station's current registered office a commercial registered office a City QUAKERTOWN | i.e., "corporation" or "P.C"): Y INC. in this Common provider and the control of | wealth (post officounty of venue is | e box, alone, is recounty |
| 1. The name of the corporation "company" or any abbreviation acceptable) or (b) name of its (a) Number and Street 1139 RED BARN LN (b) Name of Commercial Regions: | concorporate a corporation for a corporate designator required for "Professional corporation" YES ENERG Tation's current registered office a commercial registered office a City QUAKERTOWN gistered Office Provider | i.e., "corporation" or "P.C"): Y INC. in this Common provider and the common provider and the common party is the party is the party in the common provider and the common party is the party in the common party is the party is the party in the common party in this Common party is the party is the party in the party in the party is the party in the party is the party in the party | wealth (post office ounty of venue is 2 ip 1895) | e box, alone, is recounty BUCKS County |
| 1. The name of the corporation "company" or any abbreviation acceptable) or (b) name of its (a) Number and Street 1139 RED BARN LN (b) Name of Commercial Registrations, the understanding the control of the company | concorporate a corporation for a corporate designator required for "Professional corporation" YES ENERG Tation's current registered office a commercial registered office a City QUAKERTOWN gistered Office Provider | i.e., "corporation" or "P.C"): Y INC. in this Common provider and the common provider and the common party is the party is the party in the common provider and the common party is the party in the common party is the party is the party in the common party in this Common party is the party is the party in the party in the party is the party in the party is the party in the party | wealth (post office ounty of venue is 2 ip 1895) | e box, alone, is recounty BUCKS County |

PA DEPT, OF STATE

EXHIBIT F (CONTINUED)COMMONWEALTH DEPARTMENT STATE VERIFICATION

DSGB:15-1306,2102/2303/2702/2903/3101/7102A-2

| The name and address, including number and street, it sign below): | fany, of each incorporator (all incorporators must |
|---|--|
| Name | Address |
| ILA PATEL 1139 RED BARN LN, | QUAKERTOWN PA 18951 |
| 6. The specified effective date, if any: month/day/year hour, | if any |
| 7. Additional provisions of the articles, if any, attach an | 8½ by 11 sheet. |
| 8. Statutory close corporation only: Neither the corporation its shares of any class that would constitute a "public 1933 (15 U.S.C. 77a et seq.) 1936 (15 U.S.C. 77a et seq.) | ation nor any shareholder shall make an offering of any of offering" within the meaning of the Securities Act of |
| 9. Cooperative corporations only: Complete and strike The common bond of membership among its membership. | |
| | IN TESTIMONY WHEREOF, the incorporator(s) has/have signed these Articles of Incorporation this |

EXHIBIT GCERTIFICATE OF SERVICE

CERTIFICATE OF SERVICE

On this the <u>27</u>th day of <u>September 2016</u>, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as an Electric Generation Supplier and all **NON-CONFIDENTIAL** attachments have been served as a searchable PDF version on a cd-rom, upon the following:

| Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120 | Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120 |
|---|--|
| Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120 | Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946 |
| Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101 | Director of Customer Energy Services Orange and Rockland Company 390 West Route 59 Spring Valley, NY 10977-5300 |
| Legal Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689 | Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699 |
| Regulatory Affairs Duquesne Light Company 411 Seventh Street, MD 16-4 Pittsburgh, PA 15219 | Legal Department Attn: Paul Russell PPL Two North Ninth Street Allentown, PA 18108-1179 |
| Legal Department First Energy 2800 Pottsville Pike Reading PA, 19612 | UGI Utilities, Inc. Attn: Rates Dept. – Choice Coordinator 2525 N. 12th Street, Suite 360 Post Office Box 12677 Reading, Pa 19612-2677 |
| Citizens' Electric Company Attn: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837 | Wellsboro Electric Company Attn: EGS Coordination 33 Austin Street P. O. Box 138 Wellsboro, PA 16901 |

RECEIVED

SEP 2 7 2016

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU Elee - M - PCAEL.

ILA M. PATEL, PRESIDENT

YES ENERGY INC

Documents deemed confidential have been submitted exclusively to the Secretary of the PUC in a separate envelop and excluded from this copy of the application per PUC instructions (52 Pa. Code § 54.32 and Application Instructions, Confidential Documents, Page 3).

EXHIBIT H FINANCIAL RECORDS

The applicant's **Tax Returns** and **Bank Statements** are considered **CONFIDENTIAL**. Therefore, they have been submitted to the Secretary of the PUC in a separate envelop per PUC instructions (52 Pa. Code § 54.32 and Application Instructions, Confidential Documents, Page 3).

EXHIBIT H content:

- 1. Income Statement (2014-2015)
- 2. 2014 Tax Return (Confidential)
- 3. 2015 Tax Return (Confidential)
- 4. Bank Statements (Confidential)

RECEIVED

SEP 2 7 2016

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

EXHIBIT H (CONTINUED) FINANCIAL RECORDS

Yes Energy Inc Income Statement 2014-2015

| Time Period | 1 | 2014 | | 2015 | |
|--------------------------------|---------------------------------------|-------------|-----------|------|-----------|
| Gross Income | · · · · · · · · · · · · · · · · · · · | \$ | 22,550.00 | \$ | 12,961.00 |
| Expenses | | | | | |
| | Accounting | \$ | 650.00 | \$ | 850.00 |
| | Automobile | \$ | 3,425.00 | \$ | 4,585.00 |
| - · - - | Cell Phone | \$ | 650.00 | \$ | 650.00 |
| | Marketing/Supplies | \$ | 1,450.00 | \$ | 1,020.00 |
| - • | Office Expenses | \$ | 1,254.00 | \$ | 650.00 |
| | Travel | \$ | 1,850.00 | \$ | |
| Total Expenses | | \$ | 9,279.00 | \$ | 7,755.00 |
| Net Profit: | · · · · | \$ | 13,271.00 | \$ | 5,206.00 |

EXHIBIT IBUSINESS MODEL

EXHIBIT I content:

- 1. Yes Energy Inc Business Plan
- 2. Manu Patel (Vice President) Resume
- 3. Ila Patel (President) Resume

RECEIVED

SEP 27 2016

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

YES ENERGY INC BUSINESS PLAN

1.0 Executive Summary

Yes Energy Inc is a domestic corporation seeking to act as a **broker/marketer** in the energy supply industry. Due to the deregulation of energy industry, there is an opportunity to fill a need by negotiating better electric rates for customers in our market area. The main focus of Yes Energy Inc is to work with small and large Commercial and Industrial clients whose usage is higher than residential clients and reduce their expenses. However, we will also service residential clients on a smaller scale.

1.1 Mission

The mission of Yes Energy Inc is to help business owners reduce their overhead in the area of energy. We hope this will provide some measure of relief to them in times where dollars need to be stretched.

1.2 Keys to Success

- 1. Finding eager business owners able to see the value of reviewing their energy use in a purposeful way.
- 2. Showing these owners that they can save money by allowing us to negotiate their rate for them.
- 3. Continuing to find new potential clients in an expanding sphere.
- 4. Offering clear and easily understandable information to clients so they can see for themselves the savings they can obtain.

2.0 Company Summary

Yes Energy Inc is a privately owned Pennsylvania company dedicated to integrity in our business model. We want to deliver strong personal service by watching out for our clients' bottom line as if it were our own money.

2.1 Start-up Summary

The company is a single owner corporation started by Ila M. Patel. The company employs a Technical and Business Development Specialist, Manu R. Patel.

2.2 Company Ownership

Yes Energy Inc is a privately owned domestic corporation with a single owner.

3.0 Strategy and Implementation Summary

The strategy of Yes Energy Inc will be to seek out companies and individual in order to teach them the value of shopping for their energy rates in this new market. Then providing them with a clear and understandable quote showing them what they are saving in energy over a 12 month period. 5. We will capitalize on the cordial relationship with existing customers from the hospitality supply business (Yes Towels Inc) to allow us to render these services.

4.0 Long Term Strategy

Yes Energy Inc will initially serve as an energy **broker** to hotel/motel owners. Marketing and administration will be handled primarily by the officers of the company. Once company generates sufficient revenue, company will also serve as a **marketer** in the energy supply business. Company will expand its technical and marketing staff under the supervision of the Vice President to ensure it can efficiently comply with regulatory demands and meet customers' needs.

Manu R. Patel 1139 Red Barn Lane Quakertown, PA 18951 (215) 538-5230 yestowels@gmail.com

Comprehensive Work Experience

- 1. Started work with Arvind Mills, Ahmedabad, India and thereafter moved to Mafatlal Group, Nadiad, India as deputy manager in charge of Project Management. At the New Shorrock Mills, erected and commissioned 170 Piacnol looms along with engineers from Belgium (1985-1993)
- 2. Moved to Dhar Textiles in Indore, India as the plant superintendent and commissioned a battery of Picanol airjet looms in record time and within budget (1993-1994)
- 3. As general manager at Maruti Cotex in Hyderabad, acted as leader of production group of 100 technicians; successfully liaised with purchase and marketing groups to commission a comprehensive modern weaving plant (1995-1996)
- 4. Upon migration to the United States in 1999, pending formation of my own textile company, started work with Fabric Development Inc, Quakertown, PA. In this company, oversaw development of custom fabrics produced from Carbon, Ceramic, Vectran, PTFE, Nomex and Spectra.
- 5. Taking advantage of my connections with several owners of hotels in the United States, decided to focus on my own business. This led to the formation of Yes Towels Inc in year 2000. This was conceived as a compressive supplier of materials to hospitality industry. Accordingly:
- a) Established a large warehouse in Quakertown, PA
- b) Interacted with overseas suppliers in India, Nepal and China and started to import as well as buy locally all requirements of the hospitality industry in bulk.
- c) Started a customer contact campaign; starting with single customer in Denver, Colorado, Yes Towels Inc now has over 2000 customers (hotel owners) all over the United States. Emphasis, however, remains in the eastern seaboard states.
- d) Managed purchasing, banking and business finances, marketing and distribution of products to customers
- e) Have maintained a steady growth of profitability in business transactions

- 7. Purchased a 17 room hotel in Kentucky in August 2011. Worked with local contractors and county officials to rebuild the property and had it operational within 3 months. Supervised construction, marketing, and employee & management acquisition.
- 9. Joined Yes Energy Inc following the deregulation of energy Industry in Pennsylvania. Served as a consult to my existing customers from Yes Towels Inc to facilitate energy acquisition for their properties. Protected customers' interests as they negotiated with energy suppliers and brokers. Educated and guided many hotel owners to retain the most competitive energy rates in the market.
- 8. Acquired a 68 room hotel in Ohio in October 2012. Spearheaded the renovation project and had the property operational within 6 months. Negotiated with contractors and government officials to meet construction and safety standards. Directed general and electrical contractor to expedite the renovation. Hired the entire hotel staff to ensure professional property management and customer care.

Special Skill

- a) Engineering expert in production and manufacturing
- b) Comprehensive knowledge of energy industry and customer demands
- c) Extensive experience in importing, warehousing, marketing and distribution of merchandise
- d) Excellent at dealing with customers of diverse backgrounds and requirements (currently servicing over 2000 customers in the hospitality industry)
- e) Rendered consultancy to over 20 new start-up hotels from breaking ground to completion including construction details.

Education

M.S. University, India
Bachelor of Science in Technical Engineering

South Gujarat University, IndiaPost Graduate Diploma in Marketing

1996

1981

Ila M. Patel 1139 Red Barn Lane

Quakertown, PA 18951 (215) 538-5230

yesila2@gmail.com

Work Experience

Yes Energy Inc

Quakertown, PA

Started Yes Energy Inc in 2011 after energy industry was deregulated in Pennsylvania. Managed company office, employees, contractors as well as banking. Capitalizing on connections with customers of Yes Towels Inc, served as consultant for hotel owners and energy brokers/suppliers.

Yes Towels Inc

Quakertown, PA

Joined Yes Towels Inc in 2007 as a manager. Responsibilities included business finance, billing and banking as well as software management. Modified marketing practices as well as payment collection procedures. Also managed the warehouse, shipping & transportation as well as inventory accountability.

Walmart

Pennsburg, PA

Work at Walmart in 2007 in inventory management. Kept detailed accounts of stocked items and tracked re-supply on a daily basis.

Arby's USA

Quakertown, PA

Worked at Quakertown Arby's from 2001 to 2007. As a store manager, transferred daily financial transactions to the regional office and submitted bank deposits. Duties included ordering supplies, managing store finances, counseling employees and ensure implementation of store policy. Improved customer satisfaction and employee morale through series of team building exercises and programs.

Education

Baroda, India

Studied history and arts at M.S. University from 1981 to 1983







1006

17120

S POSTAGE KERTOWN, PA

PRESS FIRMLY TO

Yes Energy Inc. 1139 Red Barn Lane Quakertown, PA 18951

CIFIED* DED*

United States Postal Service® SIGNATURE CONFIRMATION



2315 1670 0000 0770 4577

TO:

PENNSYLVANIA PUBLIC UTILITY COMMISSION SECRETARY 400 NORTH STREET, KEYSTONE BLDG. HARRISBURG, PA 17120