

## BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of The Eric Ryan Corporation, d/b/a same\_\_\_\_\_, for approval to offer, render, furnish, or supply natural gas supply services as a(n) \_\_\_[as specified in item #4b below] to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

### 1. IDENTIFICATION AND CONTACT INFORMATION

- a. **IDENTITY OF THE APPLICANT:** Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

The Eric Ryan Corporation  
1 Early Street, Suite A  
P.O. Box 473  
Ellwood City PA 16117

www.ericryan.com  
724-752-8900

SEP 27 2016

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

- b. **PENNSYLVANIA ADDRESS / REGISTERED AGENT:** If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

The Eric Ryan Corporation is a Pennsylvania based corporation.

- c. **REGULATORY CONTACT:** Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

Paul Favatella, Marketing & Research Analyst

The Eric Ryan Corporation  
1 Early Street, Suite A  
P.O. Box 473  
Ellwood City 16117

phone: 724-758-2906  
email: pfavatella@ericryan.com

- d. **ATTORNEY:** Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

The Eric Ryan Corporation is not utilizing an attorney in connection with this application.

- e. **CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS:** Provide the name, title, address, telephone number, fax number, and e-mail OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED) responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Natural Gas Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed NGSs.

Mr. Chris Clark, procurement Supervisor  
The Eric Ryan Corporation  
1 Early Street, Suite A  
P.o. Box 473  
Ellwood City, PA 16117  
724-758-2935 / cclark@ericryan.com

Mary A. DeCaria, CFO  
same address  
724-752-8900  
mdecaria@ericryan.com

**2. BUSINESS ENTITY FILINGS AND REGISTRATION**

a. **FICTITIOUS NAME:** *(Select appropriate statement and provide supporting documentation as listed.)*

The Applicant will be using a fictitious name or doing business as ("d/b/a")

Provide a copy of the Applicant's filing with Pennsylvania's Department of State Pursuant to 54 Pa. C.S. §311.

**Or**

The Applicant will not be using a fictitious name.

b. **BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:**

*(Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)*

The Applicant is a sole proprietor.

- If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.

**Or**

The Applicant is a:

- domestic general partnership (\*)
- domestic limited partnership (15 Pa. C.S. §8511)
- foreign general or limited partnership (15 Pa. C.S. §4124)
- domestic limited liability partnership (15 Pa. C.S. §8201)
- foreign limited liability general partnership (15 Pa. C.S. §8211)
- foreign limited liability limited partnership (15 Pa. C.S. §8211)

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.
- Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
- \* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.

**or**

The Applicant is a:

- domestic corporation (15 Pa. C.S. §1308)
- foreign corporation (15 Pa. C.S. §4124)
- domestic limited liability company (15 Pa. C.S. §8913)
- foreign limited liability company (15 Pa. C.S. §8981)
- Other (Describe):

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above. please see exhibit 1
- Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation. please see exhibit 1
- Give name and address of officers.

Mary A. DeCaria, CFO, Rebecca Hink, COO  
Keith Venezie CFO  
1Early Street, Suite A  
Ellwood City PA 16117

### 3. AFFILIATES AND PREDECESSORS

*(both in state and out of state)*

- a. **AFFILIATES:** Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

The Eric Ryan Corporation does not have affiliates.

- b. **PREDECESSORS:** Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

Within the last five (5) years there have not been any predecessor entities of the Eric Ryan Corporation.

#### 4. OPERATIONS

a. **APPLICANT'S PRESENT OPERATIONS:** *(select and complete the appropriate statement)*

Definitions

- Supplier – an entity which provides natural gas supply services to retail gas customers utilizing the jurisdictional facilities of an natural gas distribution company
- Broker/Marketer - an entity that acts as an intermediary in the sale and purchase of natural gas but does not take title to the natural gas.

The Applicant is presently doing business in Pennsylvania as a

- natural gas interstate pipeline
- municipality providing service outside its municipal limits
- local gas distribution company
- retail supplier of natural gas services in the Commonwealth
- a natural gas producer
- a broker/marketer engaged in the business of supplying natural gas services
- Other. (Identify the nature of service being rendered)

The company provides client's with utility and telecommunications invoice auditing services.

or

The Applicant is not presently doing business in Pennsylvania.

b. **APPLICANT'S PROPOSED OPERATIONS:** The Applicant proposes to operate as a:

- Supplier or Aggregator of natural gas services
- Municipal supplier of natural gas services
- Cooperative supplier of natural gas services
- Broker/Marketer engaged in the business of supplying natural gas services
  - Check here to verify that your organization will not be taking title to the natural gas nor will you be making payments for customers.
- Other (Describe):

c. **PROPOSED SERVICES:** Describe in detail the natural gas supply services which the Applicant proposes to offer. The Eric Ryan Corporation will offer natural gas procurement options to clients, typically clients who have retained Utility Invoice Audit services seek procurement options to further reduce utility expenses.

d. **PROPOSED SERVICE AREA:** Check the box of each Natural Gas Distribution Company for which the Applicant proposes to provide service.

- |   |  |
|---|--|
| <input type="checkbox"/> Columbia                     | <input type="checkbox"/> Philadelphia Gas Works      |
| <input type="checkbox"/> National Fuel Gas            | <input type="checkbox"/> UGI Central Penn            |
| <input type="checkbox"/> PECO                         | <input type="checkbox"/> UGI Penn natural            |
| <input type="checkbox"/> Peoples Gas – Equitable Div. | <input type="checkbox"/> UGI Utilities               |
| <input type="checkbox"/> Peoples Natural Gas          | <input type="checkbox"/> Valley Energy               |
| <input type="checkbox"/> Peoples TWP                  | <input checked="" type="checkbox"/> All of the above |

e. **CUSTOMERS:** Applicant proposes to provide services to:

- Residential Customers
- Small Commercial Customers - (Less than 6,000 Mcf annually)
- Residential and Small Commercial as Mixed Meter **ONLY (CANNOT BE TAKEN WITH RESIDENTIAL AND/OR SMALL COMMERCIAL ABOVE)**
- Large Commercial Customers - (6,000 Mcf or more annually)
- Industrial Customers
- Governmental Customers
- All of above (Except Mixed Meter)
- Other (Describe):

f. **START DATE:** Provide the approximate date the Applicant proposes to actively market within the Commonwealth. December 1, 2016

## 5. COMPLIANCE

- a. **CRIMINAL/CIVIL PROCEEDINGS:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

The applicant, the Eric Ryan Corporation, any affiliate, or predecessor of either or any person identified in this application, has not been or is not currently the defendant of a criminal or civil proceeding.

- b. **SUMMARY:** If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.  
not applicable

- c. **CUSTOMER/REGULATORY/PROSECUTORY ACTIONS:** Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. If the Applicant has no actions or complaints to list, explicitly state such.

There have been no formal or escalated actions or complaints filed with or by a customer, regulatory agency against the Applicant or anyh person identified in this application.

- d. **SUMMARY:** If applicable; provide a statement as to the resolution or present status of any actions listed above. not applicable

## 6. PROOF OF SERVICE

*Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.  
(Example Certificate of Service is attached at Appendix C)*

- a.) **STATUTORY AGENCIES:** Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate  
5th Floor, Forum Place  
555 Walnut Street  
Harrisburg, PA 17120

Office of the Attorney General  
Bureau of Consumer Protection  
Strawberry Square, 14th Floor  
Harrisburg, PA 17120

Office of the Small Business Advocate  
Commerce Building, Suite 202  
300 North Second Street  
Harrisburg, PA 17101

Commonwealth of Pennsylvania  
Department of Revenue  
Bureau of Compliance  
Harrisburg, PA 17128-0946

Bureau of Investigation & Enforcement  
Pennsylvania Public Utility Commission  
Commonwealth Keystone Building  
400 North Street, 2 West  
Harrisburg, PA 17120

b.) **NGDCs:** Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Natural Gas Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each NGDC is as follows.

|   |   |
|---|---|
| <p><b>Columbia Gas of PA, Inc.</b><br/> Michele Caddell<br/> 290 W. Nationwide Blvd.<br/> Columbus, OH 43215<br/> PH: 614.460.6841<br/> FAX:<br/> e-mail: <a href="mailto:mcaddell@nisource.com">mcaddell@nisource.com</a></p>  |   |
| <p><b>Peoples Natural Gas – Equitable Division</b><br/> Lynda Petrichevich<br/> 225 North Shore Drive<br/> Pittsburgh, PA 15212<br/> PH: 412.208.6528<br/> FAX: 412.208.6577<br/> e-mail: <a href="mailto:Lynda.w.petrichevich@peoples-gas.com">Lynda.w.petrichevich@peoples-gas.com</a></p>  | <p><b>National Fuel Gas Distribution Corp.</b><br/> David D. Wolford<br/> 6363 Main Street<br/> Williamsville, NY 14221<br/> PH: 716.857.7483<br/> FAX: 716.857.7479<br/> e-mail: <a href="mailto:wolfordd@natfuel.com">wolfordd@natfuel.com</a></p>        |
| <p><b>The Peoples Natural Gas Company</b><br/> Lynda Petrichevich<br/> 225 North Shore Drive<br/> Pittsburgh, PA 15212<br/> PH: 412.208.6528<br/> FAX: 412.208.6577<br/> e-mail: <a href="mailto:Lynda.w.petrichevich@peoples-gas.com">Lynda.w.petrichevich@peoples-gas.com</a></p>           | <p><b>PECO</b><br/> Carlos Thillet, Manager, Gas Supply and Transportation<br/> 2301 Market Street, S9-2<br/> Philadelphia, PA 19103<br/> PH: 215.841.6452<br/> Email: <a href="mailto:carlos.thillet@exeloncorp.com">carlos.thillet@exeloncorp.com</a></p> |
| <p><b>Peoples TWP LLC (Formerly T. W. Phillips)</b><br/> Lynda Petrichevich<br/> 225 North Shore Drive<br/> Pittsburgh, PA 15212<br/> PH: 412.208.6528<br/> FAX: 412.208.6577<br/> e-mail: <a href="mailto:Lynda.w.petrichevich@peoples-gas.com">Lynda.w.petrichevich@peoples-gas.com</a></p> | <p><b>Philadelphia Gas Works</b><br/> Nicholas LaPergola<br/> 800 West Montgomery Avenue<br/> Philadelphia, PA 19122<br/> PH: 215.684.6278<br/> email: <a href="mailto:nicholas.lapergola@pgworks.com">nicholas.lapergola@pgworks.com</a></p>               |
| <p><b>UGI Central Penn</b><br/> David Lahoff<br/> 2525 N. 12<sup>th</sup> Street, Suite 360<br/> Reading, PA 19612-2677<br/> PH: 610.796.3520<br/> Email: <a href="mailto:dlahoff@ugi.com">dlahoff@ugi.com</a></p>  | <p><b>UGI</b><br/> David Lahoff<br/> 2525 N. 12<sup>th</sup> Street, Suite 360<br/> Reading, PA 19612-2677<br/> PH: 610.796.3520<br/> Email: <a href="mailto:dlahoff@ugi.com">dlahoff@ugi.com</a></p>   |
| <p><b>Valley Energy Inc.</b><br/> Robert Crocker<br/> 523 South Keystone Avenue<br/> Sayre, PA 18840-0340<br/> PH: 570.888-9664<br/> FAX: 570.888.6199<br/> email: <a href="mailto:bobc@ctenterprises.org">bobc@ctenterprises.org</a></p>   | <p><b>UGI Penn Natural</b><br/> David Lahoff<br/> 2525 N. 12<sup>th</sup> Street, Suite 360<br/> Reading, PA 19612-2677<br/> PH: 610.796.3520<br/> Email: <a href="mailto:dlahoff@ugi.com">dlahoff@ugi.com</a></p>  |

## 7. FINANCIAL FITNESS

- a. **BONDING:** In accordance with 66 Pa. C.S. Section 2208(c), no natural gas supplier license shall be issued or remain in force unless the applicant or holder furnishes a bond or other security in a form and amount to ensure the financial responsibility of the natural gas supplier. The criteria used to determine the amount and form of such bond or other security shall be set by each NGDC. Provide documentation that the applicant has met the security requirement of each NGDC by submitting the letters sent by the NGDCs stating what bonding amounts they require. Please see the attached letters from each NGDC noted as exhibit 2
- b. **FINANCIAL RECORDS, STATEMENTS, AND RATINGS:** Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
- Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies. The Eric Ryan Corporation is a stand alone corporation.
  - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient) The Eric Ryan Corporation is privately held and does not publish financial statements.
  - Applicant's accounting statements, including balance sheet and income statements for the past two years. Please see attached financials for 2014 & 2015, noted as Exhibit 3
  - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports. Please see Exhibit 4
  - A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee. Please see attached ACORD Certificates of General & Professional Liability Insurance noted as Exhibit 5
  - Audited financial statements exhibiting accounts over a minimum two year period. The corporation is privately held, and as a result financials are not audited.
  - Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.  
Please see attached noted as Exhibit 6.
- c. **SUPPLIER FUNDING METHOD:** If Applicant is operating as anything other than Broker/Marketer only, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item. Not applicable, the company will be providing services as a Broker/Marketer
- d. **BROKER PAYMENT STRUCTURE:** If applicant is a broker/marketer, explain how your organization will be collecting your fees. Typically fees will be received from the natural gas supplier.



- e. **ACCOUNTING RECORDS CUSTODIAN:** Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Nina Burke, Executive VP of Finance  
1 Early Street, Suite A / P.O. Box 473  
Ellwood City PA 16117  
phone: 724-758-2923 fax: 724-752-8999  
email: nburke@ericryan.com

- f. **TAXATION:** Complete the TAX CERTIFICATION STATEMENT attached as Appendix D to this application.

*All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.*

*Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.*

## 8. TECHNICAL FITNESS:

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a. **EXPERIENCE, PLAN, STRUCTURE:** such information may include: Please see Exhibit 7

- Applicant's previous experience in the natural gas industry.
- Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.
- Type of customers and number of customers Applicant currently serves in other jurisdictions.
- Staffing structure and numbers as well as employee training commitments.
- Business plans for operations within the Commonwealth.
- Any other information appropriate to ensure the technical capabilities of the Applicant.

- b. **PROPOSED MARKETING METHOD** (*check all that apply*)

- Internal – Applicant will use its own internal resources/employees for marketing
- External NGS – Applicant will contract with a **PUC LICENSED NGS**
- Affiliate – Applicant will use a **NON-NGS affiliate that is a nontraditional marketer and/or marketing services consultant**
- External Third-Party – Applicant will contract with a **NON-NGS third party nontraditional marketer and/or non-selling marketer**
- Other (Describe):

c. **DOOR TO DOOR SALES:** Will the Applicant be implementing door to door sales activities?

- Yes  
 No

If yes, will the Applicant be using verification procedures?

- Yes  
 No

If yes, describe the Applicant's verification procedures.

d. **OVERSIGHT OF MARKETING:** Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

During the course of the Utility Invoice Audit clients will be presented with procurement options which will decrease expenses and exposure to market fluctuations.

e. **OFFICERS:** Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience. Mary A. DeCaria, CFO  
Rebecca Hink, COO  
Keith Venezia, CEO

Please see the attached resumes for the noted officers, noted as Exhibit 9

## 9. DISCLOSURE STATEMENT:

*(Not applicable for an applicant applying for a license exclusively as a broker/marketer.)*

**DISCLOSURE STATEMENTS:** If proposing to serve Residential and/or Small Commercial (less than 6,000 Mcf annually) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix E to this Application.

- Natural gas should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

not applicable

## 10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

- a. **STANDARDS OF CONDUCT AND DISCLOSURE:** As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 62.114.

AGREED

- b. **REPORTING REQUIREMENTS:** Applicant agrees to provide the following information to the Commission:

- Reports of Gross Receipts: Applicant shall file an annual report with the Commission on an annual basis no later than April 30<sup>th</sup> following the end of the calendar year per 52 Pa. Code § 62.110.

AGREED

- c. **TRANSFER OF LICENSE:** The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. § 2208(d). Transferee will be required to file the appropriate licensing application.

AGREED

- d. **ANNUAL FEES:** The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling natural gas in the Commonwealth of PA, and a supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.

ACKNOWLEDGED

- e. **FURTHER DEVELOPMENTS:** Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 62.105.

AGREED

- f. **FALSIFICATION:** The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.

AGREED

g. **NOTIFICATION OF CHANGE:** If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within thirty (30) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 62.105.

AGREED

h. **CEASING OF OPERATIONS:** Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.

AGREED

i. **FILING FEE:** The Applicant has enclosed or paid the required, non-refundable filing fee by **CERTIFIED CHECK OR MONEY ORDER** in the amount of \$350.00 payable to the Commonwealth of Pennsylvania. The Commission does not accept corporate or personal checks for filing fees.

PAYMENT ENCLOSED

**11. AFFIDAVITS**  
(All affidavits must be notarized before filing.)

a.) **APPLICATION AFFIDAVIT:** Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.

b.) **OPERATIONS AFFIDAVIT:** Provide an officially notarized affidavit stating that you will adhere to the Public Utility Code of Pennsylvania and applicable federal and state laws. An example copy of this Affidavit can be found at Appendix B.

## 12. NEWSPAPER PUBLICATIONS

**Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.**

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each NGDC. For example, an applicant that wants to operate in Peoples – Equitable would need to run ads in both The Erie Times-News and the Pittsburgh Post-Gazette. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and must be supplied with this application. Applicants do not need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

|                        | Erie<br>Times-<br>News | Harrisburg<br>Patriot-<br>News | Philadelphia<br>Daily<br>News | Pittsburgh<br>Post-<br>Gazette | Scranton<br>Times-<br>Tribune | Williamsport<br>Sun-Gazette | Johnstown<br>Tribune-<br>Democrat |
|------------------------|------------------------|--------------------------------|-------------------------------|--------------------------------|-------------------------------|-----------------------------|-----------------------------------|
| Columbia Gas           | X                      | X                              |                               | X                              |                               | X                           | X                                 |
| National Fuel Gas      |                        |                                |                               | X                              |                               |                             |                                   |
| PECO                   |                        |                                | X                             |                                |                               |                             |                                   |
| Peoples Equitable      | X                      |                                |                               | X                              |                               |                             |                                   |
| Peoples Natural Gas    | X                      |                                |                               | X                              |                               |                             | X                                 |
| Peoples TWP LLC        |                        |                                |                               | X                              |                               |                             |                                   |
| Philadelphia Gas Works |                        |                                | X                             |                                |                               |                             |                                   |
| UGI                    |                        | X                              | X                             |                                | X                             |                             |                                   |
| UGI Central Penn       | X                      | X                              | X                             | X                              | X                             | X                           | X                                 |
| UGI Penn Natural       |                        | X                              |                               |                                | X                             | X                           |                                   |
| Valley Energy          |                        |                                |                               |                                | X                             | X                           |                                   |
| Entire Commonwealth    | X                      | X                              | X                             | X                              | X                             | X                           | X                                 |

(Example Publications are provided at Appendices F and G)

## 13. SIGNATURE

Applicant: The Eric Ryan Corporation

By: Mary A. DeCaria

Title: CFO

**RECEIVED**  
SEP 27 2016  
PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

**14. CHECKLIST**

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections is complete.

**Applicant:** The Eric Ryan Corporation

|   |   |  |
|---|---|--|
|   | <b>Signature</b>  |  |
| ✓ | <b>Filing Fee (ONLY CERTIFIED CHECK OR MONEY ORDER)</b> |  |
| ✓ | <b>Application Affidavit</b>                            |  |
| ✓ | <b>Operations Affidavit</b>                             |  |
| ✓ | <b>Proof of Publication</b>                             |  |
| ✓ | <b>Tax Certification Statement</b>                      |  |
| ✓ | <b>Commonwealth Department of State Verification</b>    |  |
| ✓ | <b>Certificate of Service</b>                           |  |

Applicant's Use

PUC Secretary's Bureau Use



## Appendices

Appendix A

APPLICATION AFFIDAVIT

[Commonwealth/State] of Pennsylvania :

ss.

County of Lawrence :

Mary A. DeCarja, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the CFO (Office of Affiant) of The Eric Ryan Corp. (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That the Applicant herein Eric Ryan Corp. has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as a natural gas supplier pursuant to 66 Pa. C.S. § 2208 (c)(1).

That the Applicant herein Eric Ryan Corp. has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein Eric Ryan Corp. acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein Eric Ryan Corp. acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.

[Signature]  
Signature of Affiant

Sworn and subscribed before me this 20<sup>th</sup> day of September, 2016.

[Signature]  
Signature of official administering oath

My commission expires 3-19-20

RECEIVED

SEP 27 2016

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

NOTARIAL SEAL  
BERNADETTE C. HONSAKER  
Notary Public  
ELLWOOD CITY, LAWRENCE COUNTY  
My Commission Expires March 19, 2020



Appendix B

OPERATIONS AFFIDAVIT

[Commonwealth/State] of Pennsylvania :

: SS.

County of Lawrence :

Mary A. DeCaria, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the CFO (Office of Affiant) of The Eric Ryan Corporation (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That the Eric Ryan Corporation, the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That the Eric Ryan Corporation the Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render natural gas supply service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That the Eric Ryan Corporation, the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 22 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28 shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional natural gas sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

**Appendix B (Continued)**


That the Eric Ryan Corporation the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506 and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Office of Communications or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.

  
\_\_\_\_\_  
Signature of Affiant

Sworn and subscribed before me this 20<sup>th</sup> day of September, 2016.

  
\_\_\_\_\_  
Signature of official administering oath

My commission expires 3-19-20.

**NOTARIAL SEAL**  
**BERNADETTE C. HONSAKER**  
Notary Public  
ELLWOOD CITY, LAWRENCE COUNTY  
My Commission Expires March 19, 2020

**RECEIVED**  
SEP 27 2016  
PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

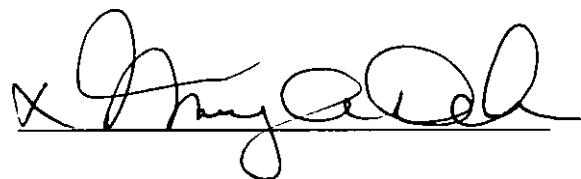
## Appendix C

*Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.*

On this the 20<sup>th</sup> day of September 2016, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as a Natural Gas Supplier and all **NON-CONFIDENTIAL** attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom, upon the following:

|   |  |
|---|--|
| <p><b>Office of Consumer Advocate</b><br/>5th Floor, Forum Place<br/>555 Walnut Street<br/>Harrisburg, PA 17120</p>   | <p><b>Office of the Attorney General</b><br/>Bureau of Consumer Protection<br/>Strawberry Square, 14th Floor<br/>Harrisburg, PA 17120</p>  |
| <p><b>Office of the Small Business Advocate</b><br/>Commerce Building, Suite 202<br/>300 North Second Street<br/>Harrisburg, PA 17101</p>   | <p><b>Commonwealth of Pennsylvania</b><br/>Department of Revenue<br/>Bureau of Compliance<br/>Harrisburg, PA 17128-0946</p>  |
| <p><b>Columbia Gas of PA, Inc.</b><br/>Michele Caddell<br/>290 W. Nationwide Blvd.<br/>Columbus, OH 43215<br/>PH: 614.460.6841<br/>FAX:<br/>e-mail: <a href="mailto:mcaddell@nisource.com">mcaddell@nisource.com</a></p>  | <p><b>Bureau of Investigation &amp; Enforcement</b><br/>Pennsylvania Public Utility Commission<br/>Commonwealth Keystone Building<br/>400 North Street, 2 West<br/>Harrisburg, PA 17120</p>  |
| <p><b>Peoples Natural Gas – Equitable Division</b><br/>Lynda Petrichevich<br/>225 North Shore Drive<br/>Pittsburgh, PA 15212<br/>PH: 412.208.6528<br/>FAX: 412.208.6577<br/>e-mail: <a href="mailto:Lynda.w.petrichevich@peoples-gas.com">Lynda.w.petrichevich@peoples-gas.com</a></p>  | <p><b>National Fuel Gas Distribution Corp.</b><br/>David D. Wolford<br/>6363 Main Street<br/>Williamsville, NY 14221<br/>PH: 716.857.7483<br/>FAX: 716.857.7479<br/>e-mail: <a href="mailto:wolfordd@natfuel.com">wolfordd@natfuel.com</a></p>         |
| <p><b>The Peoples Natural Gas Company</b><br/>Lynda Petrichevich<br/>225 North Shore Drive<br/>Pittsburgh, PA 15212<br/>PH: 412.208.6528<br/>FAX: 412.208.6577<br/>e-mail: <a href="mailto:Lynda.w.petrichevich@peoples-gas.com">Lynda.w.petrichevich@peoples-gas.com</a></p>           | <p><b>PECO</b><br/>Carlos Thillet, Manager, Gas Supply and Transportation<br/>2301 Market Street, S9-2<br/>Philadelphia, PA 19103<br/>PH: 215.841.6452<br/>Email: <a href="mailto:carlos.thillet@exeloncorp.com">carlos.thillet@exeloncorp.com</a></p> |
| <p><b>Peoples TWP LLC (Formerly T. W. Phillips)</b><br/>Lynda Petrichevich<br/>225 North Shore Drive<br/>Pittsburgh, PA 15212<br/>PH: 412.208.6528<br/>FAX: 412.208.6577<br/>e-mail: <a href="mailto:Lynda.w.petrichevich@peoples-gas.com">Lynda.w.petrichevich@peoples-gas.com</a></p> | <p><b>Philadelphia Gas Works</b><br/>Nicholas LaPergola<br/>800 West Montgomery Avenue<br/>Philadelphia, PA 19122<br/>PH: 215.684.6278<br/>email: <a href="mailto:nicholas.lapergola@pgworks.com">nicholas.lapergola@pgworks.com</a></p>               |

|   |  |
|---|--|
| <p><b>UGI Central Penn</b><br/> David Lahoff<br/> 2525 N. 12<sup>th</sup> Street, Suite 360<br/> Reading, PA 19612-2677<br/> PH: 610.796.3520<br/> Email: <a href="mailto:dlahoff@ugi.com">dlahoff@ugi.com</a></p>                        | <p><b>UGI</b><br/> David Lahoff<br/> 2525 N. 12<sup>th</sup> Street, Suite 360<br/> Reading, PA 19612-2677<br/> PH: 610.796.3520<br/> Email: <a href="mailto:dlahoff@ugi.com">dlahoff@ugi.com</a></p>              |
| <p><b>Valley Energy Inc.</b><br/> Robert Crocker<br/> 523 South Keystone Avenue<br/> Sayre, PA 18840-0340<br/> PH: 570.888-9664<br/> FAX: 570.888.6199<br/> email: <a href="mailto:bobc@ctenterprises.org">bobc@ctenterprises.org</a></p> | <p><b>UGI Penn Natural</b><br/> David Lahoff<br/> 2525 N. 12<sup>th</sup> Street, Suite 360<br/> Reading, PA 19612-2677<br/> PH: 610.796.3520<br/> Email: <a href="mailto:dlahoff@ugi.com">dlahoff@ugi.com</a></p> |



Mary A. DeCaria, CFO of The Eric  
Ryan Corporation

**RECEIVED**

SEP 27 2016

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU



**Exhibit 1**

**RECEIVED**

SEP 27 2016

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF STATE

06/10/2016

TO ALL WHOM THESE PRESENTS SHALL COME, GREETING:

I DO HEREBY CERTIFY THAT,

THE ERIC RYAN CORPORATION

is duly registered as a Pennsylvania Business Corporation under the laws of the Commonwealth of Pennsylvania and remains subsisting so far as the records of this office show, as of the date herein.

I DO FURTHER CERTIFY THAT this Subsistence Certificate shall not imply that all fees, taxes and penalties owed to the Commonwealth of Pennsylvania are paid.



IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the Seal of the Secretary's Office to be affixed, the day and year above written

*Pedro A. Contes*

Secretary of the Commonwealth

Certification Number: TSC160610080078-1

Verify this certificate online at <http://www.corporations.pa.gov/orders/verify.aspx>



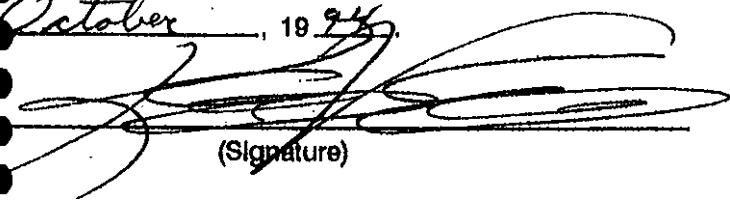
Additional provisions of the articles, if any, attach an 8 1/2 x 11 sheet.

**Statutory close corporation only:** Neither the corporation nor any shareholder shall make an offering of any of its shares of any class that would constitute a "public offering" within the meaning of the Securities Act of 1933 (15 U.S.C. § 77a et seq.).

**Cooperative corporations only:** (Complete and strike out inapplicable term) The common bond of membership among its members/shareholders is: N/A

TESTIMONY WHEREOF, the incorporator(s) has (have) signed these Articles of Incorporation this 25<sup>th</sup> day of

October, 19 94

  
(Signature)

\_\_\_\_\_  
(Signature)



DOCKETING STATEMENT OSCB:15-134A (Rev 91)  
DEPARTMENTS OF STATE AND REVENUE

BUREAU USE ONLY:

Dept. of State Entity Number \_\_\_\_\_

Revenue Box Number \_\_\_\_\_

Filing Period \_\_\_\_\_ Date 3 4 5 \_\_\_\_\_

SIC \_\_\_\_\_ Report Code \_\_\_\_\_

FILING FEE: NONE

This form (file in triplicate) and all accompanying documents shall be mailed to:

COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF STATE  
CORPORATION BUREAU  
P.O. BOX 8722  
HARRISBURG, PA 17105-8722

Check proper box:

- Pa. Business-stock      \_\_\_ Pa. Business-nonstock      \_\_\_ Pa. Business-Management      \_\_\_ Pa. Professional  
\_\_\_ Pa. Business-statutory close      \_\_\_ Pa. Business-cooperative      \_\_\_ Pa. Nonprofit-stock      \_\_\_ Pa. Nonprofit-nonstock  
\_\_\_ Foreign-business      \_\_\_ Foreign-nonprofit      \_\_\_ Motor Vehicle for Hire      \_\_\_ Insurance  
\_\_\_ Foreign-Certificate of Authority to D/B/A \_\_\_\_\_

Corporation registering as a result of (check box):

- Incorporation (Pa.)      \_\_\_ Domestication      \_\_\_ Consolidation  
\_\_\_ Authorization of a foreign corporation      \_\_\_ Division      \_\_\_ Summary of Record

1. Name of corporation: The Eric Ryan Corporation

2. Location of (a) initial registered office in Pennsylvania or (b) the name and county of the commercial registered office provider:

(a) 513 Lawrence Avenue, Ellwood City, PA 16117  
Number and Street/RD number and Box      City      State      Zip code      County

(b) c/o: \_\_\_\_\_  
Name of commercial registered office provider      County

3. State or Country of Incorporation: PA      4. Specified effective date, if applicable: 1/1/95

5. Federal Identification Number: 25-1744565

6. Describe principal Pennsylvania activity to be engaged in, within one year of this application date: Auditing  
Utility/Telephone and Tax billings for commercial/government and  
industrial accounts.

7. Names, residences and social security numbers of the chief executive officer, secretary and treasurer:

| Name                      | Address                   | Title            | Social Security #  |
|---------------------------|---------------------------|------------------|--------------------|
| <u>Keith Venezia</u>      | <u>305 Orchard Avenue</u> | <u>C.E.O.</u>    | <u>190-48-0883</u> |
| <u>Carmela M. Venezia</u> | <u>406 Golf Avenue</u>    | <u>Secretary</u> | <u>167-26-7833</u> |
| <u>Keith Venezia</u>      |                           | <u>Treasurer</u> |                    |

If professional corporation, include officer's professional license numbers with the respective Pennsylvania Professional Board.

Location of principal place of business:

513 Lawrence Avenue Ellwood City, PA 16117  
 Number and Street/RD number and Box City State Zip Code

Mailing address if different than #8 (Location where correspondence, tax report form, etc. are to be sent):

P.O. Box 473 Ellwood City, PA 16117  
 Number and Street/RD number and Box City State Zip Code

10. Act of General Assembly or authority under which you are organized or incorporated (Full citation of statute or other authority; attach a separate sheet if more space is required): GAA Act of 1988

11. Date and state of incorporation or organization (foreign corporation only): N/A

12. Date business started in Pennsylvania (foreign corporation only): N/A

13. Is the corporation authorized to issue capital stock?  YES  NO

14. Corporation's fiscal year ends: December 31

This statement shall be deemed to have been executed by the individual who executed the accompanying submittal. See 18 Pa.C.S. §4904 (relating to unsworn falsification to authorities).

### Instructions for Completion of Form:

A separate completed set of copies of this form shall be submitted for each entity or registration resulting from the transaction.

B. The Bureau of Corporation Taxes in the Pennsylvania Department of Revenue should be notified of any address changes. Notification should be sent to the Processing Division, Bureau of Corporation Taxes, Pa. Department of Revenue, Dept. 280705, Harrisburg, PA 17128-0705.

C. All Pennsylvania corporate tax reports, except those for motor vehicle for hire, must be filed with the Commonwealth on the same fiscal basis as filed with the U.S. government. Motor vehicle for hire, i.e., gross receipts tax reports, must be filed on a calendar year basis only.

The disclosure of the social security numbers of the corporate officers in Paragraph 7 is voluntary. The numbers are used to assure the proper identification of corporation officers by the Department of Revenue in accordance with the Fiscal Code.



**Exhibit 2**

**RECEIVED**  
SEP 27 2016  
PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU



**PHILADELPHIA GAS WORKS**  
800 West Montgomery Avenue • Philadelphia, PA 19122

---

June 22, 2016

Mr. Paul Favatella  
The Eric Ryan Corporation  
1 Early Street, Suite A  
Ellwood City, PA 16117

RE: Security Requirement Bond Letter – Broker

Dear Mr. Favatella:

Philadelphia Gas Works ("PGW") is aware that The Eric Ryan Corporation has filed an application with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania and specifically within the services territory of Philadelphia Gas Works.

As you know, in making such an application, The Eric Ryan Corporation must furnish acceptable security to each utility where The Eric Ryan Corporation will do business. As such, under its tariff, Philadelphia Gas Works could require The Eric Ryan Corporation to provide a bond or other financial security instrument in an amount that Philadelphia Gas Works determines to be appropriate.

However, you have indicated, and it is Philadelphia Gas Works' understanding that The Eric Ryan Corporation only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that, in performing these services, The Eric Ryan Corporation will never take title to any delivered natural gas.

Based upon your representations, Philadelphia Gas Works has determined that, at this time, The Eric Ryan Corporation does not need to post a bond or other form of security to operate in its service territory. If the services provided by The Eric Ryan Corporation should change, Philadelphia Gas Works reserves the right to require security from The Eric Ryan Corporation as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at (215) 684-6278.

Sincerely,

Nicholas LaRergola  
Director  
Gas Supply, Transportation & Control

NL:b

June 22, 2016

Paul Favatella  
Eric Ryan Corporation  
P.O. Box 473  
Ellwood City, PA 16117

Dear Paul Favatella:

We are pleased that Eric Ryan Corporation has applied for a license to provide Natural Gas Broker/Marketer Services on the distribution system of Columbia Gas of Pennsylvania, Inc. ("Columbia Gas").

Under Paragraph 2.4.5 of the Rules Applicable to Distribution Service section of the Tariff of Columbia Gas, Eric Ryan Corporation could be required to provide to Columbia Gas a bond or other financial security instrument in an amount that Columbia Gas determines to be appropriate. Eric Ryan Corporation has indicated only brokering and consulting services will be provided. Therefore, we have determined at this time that Eric Ryan Corporation does not need a bond or other financial security requirement to provide broker natural gas services to Columbia Gas customers.

If the creditworthiness requirement or Columbia Gas' exposure to Eric Ryan Corporation changes in the future, Columbia Gas might deem it appropriate to require Eric Ryan Corporation to provide a bond or other financial security instrument.

Please feel free to contact me at 614-460-6841 should you have any questions regarding a bond or other financial security instrument requirements of Columbia Gas.

Sincerely,



Michele Caddell  
Manager of Choice and Transportation Support Services



**National Fuel**

June 22, 2016

Mary A. DeCaria, CFO  
The Eric Ryan Corporation  
1 Early Street, Suite A  
Ellwood City, PA 16117

Re: Security Requirement for The Eric Ryan Corporation

Dear Mary,

National Fuel Gas Distribution Corporation (NFGDC) is aware The Eric Ryan Corporation (ERC) has filed an application with the Pennsylvania Public Utility Commission to supply natural gas service to the public in Pennsylvania and specifically within the service territory of NFGDC.

As you know, in making such an application, (ERC) must furnish acceptable security to each utility where (ERC) will do business. As such, under its tariff, NFGDC could require (ERC) to provide a bond or other financial security instrument in an amount that NFGDC determines to be appropriate.

However, you have indicated, and it is NFGDC's understanding that (ERC) intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that, in performing these services, (ERC) will never take title to any delivered natural gas.

Based upon your representations, NFGDC has determined that, at this time, (ERC) does not need to post a bond or other form of security to operate in its service territory. However, if the services provided by (ERC) change in the future, NFGDC reserves the right to require security from (ERC) as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 716-857-7599.

Yours truly,

Nathan E. Barnes  
Transportation Services Department



An Exelon Company

June 22, 2016

Paul Favatella  
Eric Ryan Corporation  
P.O. Box 473  
Ellwood City, PA 16117

Re: Bonding Requirements

PECO is aware that the Eric Ryan Corporation has applied for a license to provide brokering and consulting services to commercial and industrial customers on the distribution system of PECO.

In making such an application, the Eric Ryan Corporation could be required to provide to PECO a bond or other acceptable financial security in an amount that PECO determines to be appropriate. The Eric Ryan Corporation has indicated that it intends to provide only brokering and consulting services to commercial and industrial customers will not take title to any delivered natural gas; nor will accept any customer payments or deposits. Therefore, PECO has determined at this time that The Eric Ryan Corporation does not need a bond or other financial security requirement, since they are not directly engaging in business with PECO and only providing brokering or consulting services to PECO customers. However, if the services provided by the Eric Ryan Corporation or the creditworthiness requirement for PECO's exposure to the Eric Ryan Corporation changes in the future, PECO reserves the right to require the Eric Ryan Corporation to provide a bond or other financial security instrument.

If you should have any questions regarding this matter, please contact Chris Sauerbaum at 215-841-6422 or myself at 215-841-6452.

Respectfully submitted,

A handwritten signature in cursive script that reads "Carlos P. Thillet".

Carlos P. Thillet  
Manager, Gas Supply and Transportation  
2301 Market St S9-1  
Philadelphia, Pa 19103



# VALLEY ENERGY

523 S. Keystone Avenue, P.O. Box 340, Sayre, PA 18840  
800/998-4427 • 570/888-9664 • FAX 570/888-6199

June 28, 2016

**VIA EMAIL**

Paul Favatella  
Eric Ryan Corporation  
P.O. Box 473  
Ellwood City, PA 16117  
[pfavatella@ericryan.com](mailto:pfavatella@ericryan.com)

Dear Mr. Favatella:

We understand that Eric Ryan Corporation has applied with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania including our company's service area.

Because Eric Ryan Corporation intends to only provide natural gas aggregating, brokering and consulting services at this time, we have determined that Eric Ryan Corporation will not be required to post a bond or other form of financial security instrument to provide these services in our service area. However, if the services provided change in the future, we reserve the right to require security from Eric Ryan Corporation as deemed appropriate.

If you have any questions, please contact Mrs. Marjorie Johnston at 570-888-9664.

Sincerely,

Robert J. Crocker  
President & CEO

RJC/ss

cc: M. Johnston, Valley Energy





Energy to do more®

UGI Utilities, Inc.  
2525 North 12<sup>th</sup> Street  
Suite 360  
Post Office Box 12677  
Reading, PA 19612-2677

June 27, 2016

Paul Favatella  
The Eric Ryan Corporation  
P.O. Box 473  
Ellwood City, PA 16117

RE: The Eric Ryan Corporation Broker application

Dear Mr. Favatella,

Based on your assertion that The Eric Ryan Corporation, ("ERIC RYAN") is applying with the State of Pennsylvania to operate as a natural gas broker/marketer, UGI Utilities Inc. ("UGIU") has concluded that ERIC RYAN will not need to post security with UGI-Central Penn Gas ("CPG"), UGI-Penn Natural Gas ("PNG") or UGI Utilities Gas Division ("UGI"). This is based on the declaration that ERIC RYAN will not be taking title to gas or directly serving end use customers. This also assumes that ERIC RYAN will be acting in conjunction with a licensed Natural Gas Supplier who has been approved by the Pennsylvania Public Utility Commission to serve in the applicable UGIU service territories and who has posted the required financial security as specified in the respective UGIU tariffs.

If ERIC RYAN wishes to directly serve Choice customers in the service territories of UGI, PNG and/or CPG in the future as a natural gas supplier, it will have to post security as specified in the respective UGI tariffs prior to the commencement of the service.

Please feel free to contact me with any additional questions that you may have.

Sincerely,

A handwritten signature in black ink that reads "David E. Lahoff". The signature is written in a cursive style.

David E. Lahoff  
Manager, Tariff & Supplier Administration  
UGI Utilities, Inc.



PEOPLES NATURAL GAS



PEOPLES TWP

225 North Shore Drive  
Pittsburgh, PA 15212

**Lynda W. Petricevich**  
Director, Rates and Regulatory Affairs

**Peoples Service Company LLC**  
Phone: 412-208-6528; Fax: 412-208-6577  
Email: [lpetricevich@peoples-gas.com](mailto:lpetricevich@peoples-gas.com)

June 22, 2016

Mary A. DeCaria  
CFO  
The Eric Ryan Corporation  
1 Early Street, Suite A  
Ellwood City, PA 16117

Dear Ms. DeCaria:

We are pleased that The Eric Ryan Corporation has applied for a license to provide natural gas services on the Peoples Group of Companies. Specifically you have requested to be licensed as a supplier on the distribution systems of Peoples Natural Gas Company LLC, Peoples TWP, and Peoples Natural Gas LLC – Equitable Division (“the Companies”).

Since The Eric Ryan Corporation is not currently operating a Pool on the Peoples systems, we have determined at this time that The Eric Ryan Corporation does not need a bond or other financial security requirement to provide these services to the Company’s customers.

If a Pool is established which alters the creditworthiness requirement or the Company’s exposure to The Eric Ryan Corporation provision of services on the Peoples’ system changes in the future, the Companies may deem it appropriate to require a bond or other financial instrument.

If you have any questions feel free to contact me at 412-208-6528 or by email at [Lynda.W.Petricevich@peoples-gas.com](mailto:Lynda.W.Petricevich@peoples-gas.com).

Sincerely,

Lynda W. Petricevich  
Director – Rates and Regulatory Affairs  
Peoples Natural Gas Company LLC

Cc: Steven Kolich  
Stephen Kelly



**Exhibit 5**

**RECEIVED**

SEP 27 2016

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

03/22/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

|  |  |                |
|--|--|----------------|
| PRODUCER<br><br>BETH HAZEN AGENCY<br>324 SECOND STREET<br>ELLWOOD CITY PA 16117-2100       | CONTACT NAME:                                      |                |
|  | PHONE (A/C, No, Ext):                              | FAX (A/C, No): |
| INSURED<br><br>ERIC RYAN CORPORATION<br>1 EARLY ST<br>P O BOX 473<br>ELLWOOD CITY PA 16117 | E-MAIL ADDRESS:                                    |                |
|  | INSURER(S) AFFORDING COVERAGE                      |                |
|  | INSURER A : NATIONWIDE PROPERTY AND CASUALTY INSUR | NAIC # 37877   |
|  | INSURER B :  |                |
|  | INSURER C :  |                |
|  | INSURER D :  |                |
|  | INSURER E :  |                |
|  | INSURER F :  |                |

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR TR | TYPE OF INSURANCE  | ADDL INSD | SUBR WVD | POLICY NUMBER       | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS   |
|---------|--|-----------|----------|---------------------|-------------------------|-------------------------|--|
| A       | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY<br><input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR                                     |           |          | ACP BPOK 5442792511 | 10/05/2015              | 10/05/2016              | EACH OCCURRENCE \$ 2,000,000   |
|         | <input checked="" type="checkbox"/> Non-owned Auto 2,000,000   | X         | X        |                     |                         |                         | DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000                           |
|         | GEN'L AGGREGATE LIMIT APPLIES PER:<br><input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC   |           |          |                     |                         |                         | MED EXP (Any one person) \$ 5,000  |
|         | OTHER:   |           |          |                     |                         |                         | PERSONAL & ADV INJURY \$ 2,000,000   |
| A       | <input type="checkbox"/> AUTOMOBILE LIABILITY<br><input type="checkbox"/> ANY AUTO<br><input type="checkbox"/> ALL OWNED AUTOS<br><input checked="" type="checkbox"/> HIRED AUTOS      |           |          | ACP 5402792511      | 10/05/2015              | 10/05/2016              | GENERAL AGGREGATE \$ 4,000,000   |
|         | <input type="checkbox"/> SCHEDULED AUTOS<br><input checked="" type="checkbox"/> NON-OWNED AUTOS  | X         | X        |                     |                         |                         | PRODUCTS - COMP/OP AGG \$ 4,000,000  |
|         |  |           |          |                     |                         |                         | COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000                               |
|         |  |           |          |                     |                         |                         | BODILY INJURY (Per person) \$  |
| A       | <input checked="" type="checkbox"/> UMBRELLA LIAB<br><input type="checkbox"/> EXCESS LIAB  |           |          | ACP CAF 5441279251  | 10/05/2015              | 10/05/2016              | BODILY INJURY (Per accident) \$  |
|         | <input type="checkbox"/> OCCUR<br><input type="checkbox"/> CLAIMS-MADE   |           |          |                     |                         |                         | PROPERTY DAMAGE (Per accident) \$  |
|         | DED RETENTION \$   |           |          |                     |                         |                         | EACH OCCURRENCE \$ 3,000,000   |
| A       | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY<br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)<br>If yes, describe under DESCRIPTION OF OPERATIONS below | Y/N       | N/A      | ACP WCK 5443210637  | 03/07/2016              | 03/07/2017              | AGGREGATE \$ 3,000,000   |
|         |  |           |          |                     |                         |                         | <input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER |
|         |  |           |          |                     |                         |                         | E.L. EACH ACCIDENT \$ 1,000,000  |
|         |  |           |          |                     |                         |                         | E.L. DISEASE - EA EMPLOYEE \$ 1,000,000  |
| A       | VALUEABLE PAPERS   |           |          | ACP BPOK 5442792511 | 10/05/2015              | 10/05/2016              | E.L. DISEASE - POLICY LIMIT \$ 1,000,000                                       |
|         |  |           |          |                     |                         |                         | LIMIT 25,000   |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

|                    |  |
|--------------------|--|
| CERTIFICATE HOLDER | CANCELLATION   |
|                    | SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. |
|                    | AUTHORIZED REPRESENTATIVE<br>BETH HAZEN AGENCY   |

© 1988-2014 ACORD CORPORATION. All rights reserved.



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

03/22/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

|  |   |                              |
|--|---|------------------------------|
| PRODUCER<br>BETH HAZEN AGENCY<br>324 SECOND ST<br>ELLWOOD CITY, PA 16117 | CONTACT NAME: BETH HAZEN                  |                              |
|  | PHONE (A/C, No., Ext): 724-758-3227       | FAX (A/C, No.): 724-758-1241 |
|  | E-MAIL ADDRESS:                           |                              |
|  | INSURER(S) AFFORDING COVERAGE             | NAIC #                       |
|  | INSURER A: UNITED STATES LIABILITY INS CO | 25895                        |
|  | INSURER B:                                |                              |
|  | INSURER C:                                |                              |
|  | INSURER D:                                |                              |
|  | INSURER E:                                |                              |
|  | INSURER F:                                |                              |

INSURED  
ERIC RYAN CORPORATION  
P O BOX 473  
ELLWOOD CITY, PA 16117

COVERAGES                      CERTIFICATE NUMBER:                      REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR TR | TYPE OF INSURANCE   | ADDL INSD | SUBR WVD   | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS   |
|---------|---|-----------|--|---------------|-------------------------|-------------------------|--|
|         | COMMERCIAL GENERAL LIABILITY<br><input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR   |           |  |               |                         |                         | EACH OCCURRENCE \$<br>DAMAGE TO RENTED PREMISES (Ea occurrence) \$<br>MED EXP (Any one person) \$<br>PERSONAL & ADV INJURY \$<br>GENERAL AGGREGATE \$<br>PRODUCTS - COM/POP AGG \$<br>\$ |
|         | GEN'L AGGREGATE LIMIT APPLIES PER:<br><input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC<br>OTHER:  |           |  |               |                         |                         |  |
|         | AUTOMOBILE LIABILITY<br><input type="checkbox"/> ANY AUTO<br><input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS<br><input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS |           |  |               |                         |                         | COMBINED SINGLE LIMIT (Ea accident) \$<br>BODILY INJURY (Per person) \$<br>BODILY INJURY (Per accident) \$<br>PROPERTY DAMAGE (Per accident) \$<br>\$                                    |
|         | UMBRELLA LIAB <input type="checkbox"/> OCCUR<br>EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE  |           |  |               |                         |                         | EACH OCCURRENCE \$<br>AGGREGATE \$<br>\$   |
|         | DED    RETENTIONS   |           |  |               |                         |                         |  |
|         | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY<br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)<br>If yes, describe under DESCRIPTION OF OPERATIONS below  |           | <input type="checkbox"/> Y / <input type="checkbox"/> N / <input type="checkbox"/> A |               |                         |                         | PER STATUTE    OTH-ER<br>E.L. EACH ACCIDENT \$<br>E.L. DISEASE - EA EMPLOYEE \$<br>E.L. DISEASE - POLICY LIMIT \$  |
| A       | PROFESSIONAL LIABILITY<br>\$10,000 DEDUCTIBLE   |           |  | SP 1561978    | 01/01/2016              | 01/01/2017              | \$2,000,000 OCCURRENCE<br>\$2,000,000 AGGREGATE  |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE  
BETH HAZEN



Exhibit 7

RECEIVED

SEP 27 2016

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU



## Technical Fitness

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- Applicant's previous experience in the natural gas industry.

The Eric Ryan Corporation's core function is that of a Utility Invoice Auditor for Commercial and Government entities. Ancillary services include rate analysis, providing information on utility costs based upon different rate structures. The specific rate structures are provided to the client to facilitate their decision process to move forward with procurement of utility services.

- Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.
  - New Jersey – Energy Agent
  - Maryland - Natural Gas Supply Services
- Type of customers and number of customer Applicant currently serves in other jurisdictions.
  - The Eric Ryan Corporation serves clients in all fifty (50) states, primarily as a utility invoice auditor. Currently, services are provided for over 600 clients.
- Staffing structure and numbers as well as employee training commitments.
  - Mr. Chris Clark, Procurement Supervisor – 11 years experience in sourcing natural gas and electric commodities
  - Ms. Anita Jacobs, Procurement Assistant – 1 year experience learning various regulatory aspects and analytical training as well.

- **Mr. Keith Venezie, CEO –25 years analytical experience providing analytics and guidance to clients for natural gas electric commodities**
  
- **Business plans for operations within the Commonwealth.**
  - **The Eric Ryan Corporation will continue to offer Utility Invoice auditing to clients within the Commonwealth of Pennsylvania. Those clients who wish to be provided options for procurement, will be provided the data to make informed decisions.**
  
- **Any other information appropriate to ensure the technical capabilities of the Applicant.**

**The Eric Ryan Corporation has provided utility invoice auditing for over twenty-five (25) years. During this time significant experience has been derived from providing direction to clients on the appropriate course of action appropriate to minimize utility expenses.**



DOUGLAS R. M. NAZARIAN  
CHAIRMAN

HAROLD D. WILLIAMS  
SUSANNE BROGAN  
LAWRENCE BRENNER  
THERESE M. GOLDSMITH



## PUBLIC SERVICE COMMISSION

#39, 3/10/10 AM; MI#120470  
License Reference No.: IR-1437

March 10, 2010

Keith C. Venezia  
Eric Ryan Corporation  
1 Early Street, Suite A  
P.O. Box 473  
Ellwood City, PA 16117

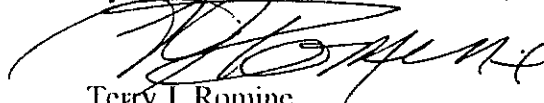
Dear Mr. Venezia:

On September 11, 2008, The Eric Ryan Corporation filed an Application for a license to supply natural gas or natural gas supply services in Maryland under COMAR 20.54. The Company proposes to provide natural gas broker services in Maryland for commercial and industrial customers with no restrictions upon the number and size of end use customers as described in the application.

After considering this matter at the March 10, 2010 Administrative Meeting, the Commission granted Eric Ryan Corporation a license to supply natural gas or natural gas supply services in Maryland in accordance with its Application (License Reference Number IR-1437). The license granted by the Commission under this Letter Order is limited solely to providing natural gas broker services to commercial and industrial customers. Additionally, the Commission directed the Company to pay a civil penalty in the amount of \$100. Payment shall be made to "Maryland Public Service Commission" before April 9, 2010.

Eric Ryan Corporation is reminded that it is under a continuing obligation to notify the Commission within 30 days of any substantial changes to the information upon which the Commission relied in granting this license. A copy of the supplemental or updated information is required to be filed concurrently with the Office of People's Counsel.

By Direction of the Commission,

  
Terry J. Romine  
Executive Secretary

TJR/gjd

c: Merwin Sands, Gas Division  
Paula M. Carmody, People's Counsel

RECEIVED

SEP 27 2016

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

# State of New Jersey



## Board of Public Utilities

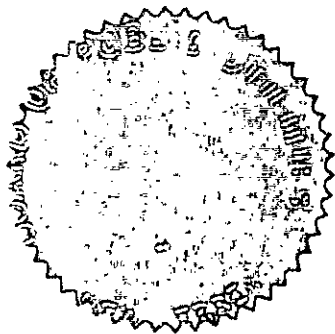
44 South Clinton Avenue, P.O. Box 350, Trenton, New Jersey 08625-0350

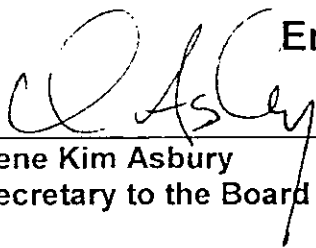
### HEREBY REGISTERS

**The Eric Ryan Corporation**  
1 Early Street, Suite A  
Ellwood City, Pennsylvania 16117

To conduct business in the State of New Jersey as an

**Energy Agent**



  
Irene Kim Asbury  
Secretary to the Board

Registration No. EA-0140  
Effective Date: August 19, 2015  
Expiration Date: August 18, 2016



**Exhibit 8**

**RECEIVED**

**SEP 27 2016**

**PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU**



The Patriot News

LEGAL AFFIDAVIT

AD#: 0007748753

Commonwealth of Pennsylvania,) ss  
County of Cumberland)

Victoria Soto being duly sworn, deposes that he/she is principal clerk of the PA Media Group; that The Patriot News is a public newspaper published in the city of Mechanicsburg, with general circulation in Cumberland and Dauphin and surrounding counties, and this notice is an accurate and true copy of ad(s) as printed in said newspaper, was printed and published in the regular edition and issue of said newspaper on the following date(s):

The Patriot News 07/28/2016

Sworn to and subscribed before me this 29th day of July 2016

COMMONWEALTH OF PENNSYLVANIA  
Notarial Seal  
Donna M. Maldonado, Notary Public  
Susquehanna Twp., Dauphin County  
My Commission Expires Nov. 5, 2017  
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

PENNSYLVANIA PUBLIC  
UTILITY COMMISSION  
NOTICE

Application of The **Eric Ryan Corporation** For Approval To Offer, Render, or Furnish Natural Gas Services as a **Supplier, Aggregator, or Marketer/Broker** Engaged In The Business Of Supplying Natural Gas Supply Services, To The Public In The Commonwealth Of Pennsylvania.

The **Eric Ryan Corporation** will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as (1) a supplier or aggregator of natural gas, and (2) a broker/marketer engaged in the business of providing natural gas services. The **Eric Ryan Corporation** proposes to sell natural gas and related services throughout the entire Commonwealth of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of **The Eric Ryan Corporation** may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to **The Eric Ryan Corporation's** attorney at the address listed below.

The Eric Ryan Corporation  
1 Early Street Suite A  
Ellwood City PA 16117  
PHONE 724-752-8900  
Fax 724-752-8999  
Pennsylvania PA 16117

RECEIVED

SEP 8 2016

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

The Scranton Times (Under act P.L. 877 No 160. July 9,1976)  
Commonwealth of Pennsylvania. County of Lackawanna

THE ERIC RYAN CORPORATION  
PAUL FAVATELLA  
1 EARLY STREET - SUITE A PO BOX 473  
ELLWOOD CITY PA 16117

Account # 534843  
Order # 81970131  
Ad Price: 210.20

LEGAL NOTICE PENNSYLVANI

Gina Krushinski

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

08/04/2016

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true Gina Krushinski

Sworn and subscribed to before me  
this 4th day of August A.D., 2016

Sharon Venturi

(Notary Public)

COMMONWEALTH OF PENNSYLVANIA  
Notarial Seal  
Sharon Venturi, Notary Public  
City of Scranton, Lackawanna County  
My Commission Expires Feb. 12, 2018  
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

RECEIVED

SEP 8 2016

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

LEGAL NOTICE

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Application of The Eric Ryan Corporation For Approval To Offer, Render, or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer Broker Engaged In The Business Of Supplying Natural Gas Supply Services, To The Public In The Commonwealth Of Pennsylvania.

The Eric Ryan Corporation will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as (1) a supplier or aggregator of natural gas, and (2) a broker/marketer engaged in the business of providing natural gas services. The Eric Ryan Corporation proposes to sell natural gas and related services throughout all of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of The Eric Ryan Corporation may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to The Eric Ryan Corporation's attorney at the address listed below.

The Eric Ryan Corporation  
1 Early Street Suite A  
Ellwood City, PA 16117  
PHONE 724-752-8900  
Fax 724-752-8999

THE SCRANTON TIMES  
DBA THE TIMES TRIBUNE  
PO BOX 3478  
SCRANTON PA 18505-0478  
(570) 348-9183

ORDER CONFIRMATION

Salesperson: VENTURI SHARON X5270

Printed at 08/03/16 11:03 by svent

Acct #: 534843

Ad #: 81970131

Status: N

THE ERIC RYAN CORPORATION  
PAUL FAVATELLA  
1 EARLY STREET - SUITE A  
PO BOX 473  
ELLWOOD CITY PA 16117

Start: 08/04/2016 Stop: 08/04/2016  
Times Ord: 1 Times Run: \*\*\*  
6COL 1.00 X 44.00 Words: 204  
Total 6COL 44.00  
Class: X1010 LEGALS & PUBLIC NOTICES  
Rate: CLL Cost: 210.20  
# Affidavits: 1

Contact:

Phone: (724) 758-2906  
Fax#: (724) 758-2388  
Email: pfavatella@ericryan.com  
Agency:

Ad Descrpt: LEGAL NOTICE PENNSYLVANI  
Given by: \*  
Created: svent 08/03/16 10:51  
Last Changed: svent 08/03/16 10:56

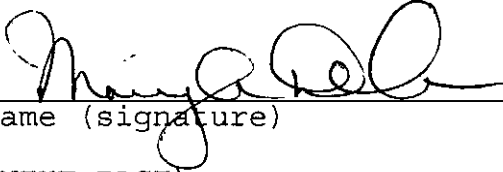
PUB ZONE ED TP START INS STOP SMTWTFS  
STTT CL 3 S 08/04  
STIN INTR 3 S 08/04

AUTHORIZATION

Under this agreement rates are subject to change with 30 days notice. In the event of a cancellation before schedule completion, I understand that the rate charged will be based upon the rate for the number of insertions used.

Mary A. DeCaria, CFO

Name (print or type)



Name (signature)

(CONTINUED ON NEXT PAGE)

RECEIVED

SEP 8 2016

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

THE SCRANTON TIMES  
DBA THE TIMES TRIBUNE  
PO BOX 3478  
SCRANTON PA 18505-0478  
(570) 348-9183

ORDER CONFIRMATION (CONTINUED)

Salesperson: VENTURI SHARON X5270

Printed at 08/03/16 11:03 by svent

Acct #: 534843

Ad #: 81970131

Status: N

LEGAL NOTICE

**PENNSYLVANIA PUBLIC UTILITY  
COMMISSION NOTICE**

*Application of The Eric Ryan Corporation For Approval To Offer, Render, or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/ Broker Engaged In The Business Of Supplying Natural Gas Supply Services, To The Public In The Commonwealth Of Pennsylvania.*

The Eric Ryan Corporation will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as (1) a supplier or aggregator of natural gas, and (2) a broker/marketer engaged in the business of providing natural gas services. The Eric Ryan Corporation proposes to sell natural gas and related services throughout all of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of The Eric Ryan Corporation may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to The Eric Ryan Corporation's attorney at the address listed below.

**The Eric Ryan Corporation**  
1 Early Street Suite A  
Eltwood City, PA 16117  
PHONE 724-752-8900  
Fax 724-752-8999

~~RECEIVED~~

~~SEP 8 2015~~

~~PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU~~

PROOF OF PUBLICATION OF NOTICE IN THE WILLIAMSPORT SUN-GAZETTE UNDER ACT NO. 587, APPROVED MAY 16, 1929

STATE OF PENNSYLVANIA  
COUNTY OF LYCOMING

SS:

Bernard A. Oravec Publisher of the Sun-Gazette Company, publishers of the Williamsport, Sun-Gazette, successor to the Williamsport Sun and the Gazette & Bulletin, both daily newspapers of general circulation, published at 252 West Fourth Street, Williamsport, Pennsylvania, being duly sworn, deposes and says that the Williamsport Sun was established in 1870 and the Gazette & Bulletin was established in 1801, since which dates said successor, the Williamsport Sun-Gazette, has been regularly issued and published in the County of Lycoming aforesaid, and that a copy of the printed notice is attached hereto exactly as the same was printed and published in the regular editions of said Williamsport Sun-Gazette on the following dates, viz:

**LEGAL NOTICES**

*July 21, 2016*

PENNSYLVANIA  
PUBLIC UTILITY  
COMMISSION  
NOTICE

Application of The Eric Ryan Corporation For Approval To Offer, Render, or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/Broker Engaged in The Business Of Supplying Natural Gas Supply Services, To The Public In The Commonwealth Of Pennsylvania.

Affiant fur to verify th of publicat

The Eric Ryan Corporation will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as (1) a supplier or aggregator of natural gas, and (2) a broker/marketer engaged in the business of providing natural gas services. The Eric Ryan Corporation proposes to sell natural gas and related services throughout the entire Commonwealth of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of The Eric Ryan Corporation may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to The Eric Ryan Corporation's attorney at the address listed below.

The Eric Ryan Corporation  
1 Early Street, Suite A  
Ellwood City, PA 6117  
PHONE 724-752-8900  
Fax 724-752-8999

an officer daily authorized by the Sun-Gazette Company, publisher of the Williamsport Sun-Gazette, under oath and also declares that affiant is not interested in the subject matter of the aforesaid notice and that the statements in the foregoing statement as to time, place and character of publication are true.

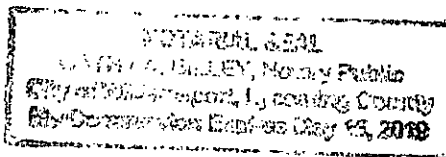
*Bernard A. Oravec*

SUN-GAZETTE COMPANY

Sworn to and subscribed before me

the *27<sup>th</sup>* day of *July*, 2016

*Cathy A. Belley*  
Notary Public



STATEMENT OF ADVERTISING COSTS

|                                      |           |
|--------------------------------------|-----------|
| To the Sun-Gazette Company, Dr.:     |           |
| For publishing the notice attached   |           |
| hereto on the above state dates..... | \$ 248.68 |
| Probated same.....                   | \$        |
| Total.....                           | \$ 248.68 |

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

THE SUN-GAZETTE COMPANY hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid.

~~RECEIVED~~

SUN-GAZETTE COMPANY

BY Bernard A. Oravec

SEP 8 2016

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU



COMMONWEALTH OF PENNSYLVANIA }  
 County of Cambria } SS

PENNSYLVANIA PUBLIC UTILITY COMMISSION  
 NOTICE

Application of The Eric Ryan Corporation For Approval To Offer, Render, or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services, To The Public In The Commonwealth Of Pennsylvania.

The Eric Ryan Corporation will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as (1) a supplier or aggregator of natural gas, and (2) a broker/marketer engaged in the business of providing natural gas services. The Eric Ryan Corporation proposes to sell natural gas and related services throughout the entire Commonwealth of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of The Eric Ryan Corporation may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to The Eric Ryan Corporation's attorney at the address listed below.

publish  
 that the  
 of The  
 the subj  
 said put

The Eric Ryan Corporation  
 1 Early Street Suite A  
 Ellwood City PA 16117  
 PHONE 724-752-8900  
 Fax 724-752-8999  
 Pennsylvania PA 16117

On this 2nd day of August A.D. 2016, before me, the subscriber, a Notary Public in and for said County and State, personally appeared Christine Marhefka, who being duly sworn according to law, deposes and says as Classified Advertising Manager of the Tribune-Democrat, Johnstown, PA, a newspaper of general circulation as defined by the "Newspaper Advertising Act", a merger September 8, 1952, of the Johnstown Tribune, established December 7, 1853; and of the Johnstown Democrat, established March 5, 1863,

nty of Cambria, and Commonwealth of Pennsylvania and ve matter published in said publication in the regular issues A, on July 22, 2016; and that the Affiant is not interested in hat all of the allegations as to time, place and character of

*Christine Marhefka*

STATEMENT OF ADVERTISING COSTS

Sworn and Subscribed before me this  
 2nd day of August, 2016.

*Juan Ohs*

|                              |               |
|------------------------------|---------------|
| 0.00 Lines @ \$2.50 per line | 0.00          |
| 6 Inches @ \$25.00 per inch  | 150.00        |
| Notary Fee                   | 5.00          |
| Clerical Fee                 | 2.50          |
| <b>Total Cost</b>            | <b>157.50</b> |

COMMONWEALTH OF PENNSYLVANIA  
 Notarial Seal  
 Vivian Ohs, Notary Public  
 City of Johnstown, Cambria County  
 My Commission Expires Dec. 6, 2016  
 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

To The Tribune-Democrat, Johnstown, PA  
 For publishing the notice or publication  
 attached hereto on the above stated dates.

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

\_\_\_\_\_ for publisher of \_\_\_\_\_  
 a newspaper of general circulation, hereby acknowledges receipt of the aforesaid  
 and publication costs and certifies that the same has been duly paid.

\_\_\_\_\_  
 (Name of Newspaper)

By \_\_\_\_\_

RECEIVED

SEP 8 2016

PA PUBLIC UTILITY COMMISSION  
 SECRETARY'S BUREAU

### Proof of Publication of Notice in Pittsburgh Post-Gazette

Under Act No 587, Approved May 16, 1929, PL 1784, as last amended by Act No 409 of September 29, 1951

Commonwealth of Pennsylvania, County of Allegheny, ss P. Reed, being duly sworn, deposes and says that the Pittsburgh Post-Gazette, a newspaper of general circulation published in the City of Pittsburgh, County and Commonwealth aforesaid, was established in 1993 by the merging of the Pittsburgh Post-Gazette and Sun-Telegraph and The Pittsburgh Press and the Pittsburgh Post-Gazette and Sun-Telegraph was established in 1960 and the Pittsburgh Post-Gazette was established in 1927 by the merging of the Pittsburgh Gazette established in 1786 and the Pittsburgh Post, established in 1842, since which date the said Pittsburgh Post-Gazette has been regularly issued in said County and that a copy of said printed notice or publication is attached hereto exactly as the same was printed and published in the \_\_\_\_\_ regular \_\_\_\_\_ editions and issues of the said Pittsburgh Post-Gazette a newspaper of general circulation on the following dates, viz:

**17 of August, 2016**

Affiant further deposes that he/she is an agent for the PG Publishing Company, a corporation and publisher of the Pittsburgh Post-Gazette, that, as such agent, affiant is duly authorized to verify the foregoing statement under oath, that affiant is not interested in the subject matter of the afore said notice or publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

*P. Reed*

PG Publishing Company

Sworn to and subscribed before me this day of:  
August 17, 2016

*Linda M. Gaertner*

COMMONWEALTH OF PENNSYLVANIA  
NOTARIAL SEAL  
Linda M. Gaertner, Notary Public  
City of Pittsburgh, Allegheny County  
My Commission Expires Jan. 31, 2019  
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

**STATEMENT OF ADVERTISING COSTS**  
Eric Ryan Corporation  
1 EARLY ST STE A  
PO BOX 473 ATTN: PAUL FAVATELL  
ELLWOOD CITY PA 16117-0473

To PG Publishing Company

Total ----- \$412.50

### Publisher's Receipt for Advertising Costs

PG PUBLISHING COMPANY, publisher of the Pittsburgh Post-Gazette, a newspaper of general circulation, hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid.

Office  
2201 Sweeney Drive  
CLINTON, PA 15026  
Phone 412-263-1338

PG Publishing Company, a Corporation, Publisher of  
Pittsburgh Post-Gazette, a Newspaper of General Circulation

By *Samuel J. Arbutina* Samuel J. Arbutina

I hereby certify that the foregoing is the original Proof of Publication and receipt for the Advertising costs in the subject matter of said notice.

Attorney For

### COPY OF NOTICE OR PUBLICATION

PENNSYLVANIA PUBLIC UTILITY COMMISSION  
NOTICE

Application of The Eric Ryan Corporation For Approval To Offer, Render, or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/Broker Engaged in The Business Of Supplying Natural Gas Supply Services, To The Public in The Commonwealth Of Pennsylvania.

The Eric Ryan Corporation will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as (1) a supplier or aggregator of natural gas, and (2) a broker/marketer engaged in the business of providing natural gas services. The Eric Ryan Corporation proposes to sell natural gas and related services throughout the entire Commonwealth of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of The Eric Ryan Corporation may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to The Eric Ryan Corporation's attorney at the address listed below.

The Eric Ryan Corporation, 1 Early Street Suite A, Ellwood City PA 16117, PHONE 724-752-8900, Fax 724-752-8999

RECEIVED

SEP 8 2016

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

Proof of Publication in The Philadelphia Daily News  
Under Act. No 587, Approved May 16, 1929

STATE OF PENNSYLVANIA  
COUNTY OF PHILADELPHIA

Cindy Jakubowski being duly sworn, deposes and says that **The Philadelphia Daily News** is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

August 15, 2016

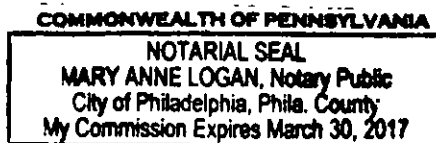
Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

*Cindy Jakubowski*

Sworn to and subscribed before me this 15<sup>th</sup> day of August, 2016.

*Mary Anne Logan*  
Notary Public

My Commission Expires:



Copy of Notice of Publication

PENNSYLVANIA  
PUBLIC UTILITY COMMISSION  
NOTICE  
Application of The Eric Ryan Corporation For Approval To Offer, Render, or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services, To The Public In The Commonwealth Of Pennsylvania. The Eric Ryan Corporation will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as (1) a supplier or aggregator of natural gas; and (2) a broker/ marketer engaged in the business of providing natural gas services. The Eric Ryan Corporation proposes to sell natural gas and related services throughout all of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act. The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of The Eric Ryan Corporation may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3285, Harrisburg, PA 17105-3285. You should send copies of any protest to The Eric Ryan Corporation's attorney at the address listed below.  
The Eric Ryan Corporation  
1 Early Street Suite A  
Ellwood City PA 15117  
PHONE 724-752-8900  
Fax 724-752-8990

RECEIVED

SEP 8 2016

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

PROOF OF PUBLICATION  
In  
THE ERIE TIMES-NEWS  
COMBINATION EDITION

THE ERIC RYAN CORPORATION  
PO BOX 473  
ELLWOOD CITY PA 16117

REFERENCE: 137214 219269  
PUC Notice

STATE OF PENNSYLVANIA)  
COUNTY OF ERIE ) SS:

Tom Mezler, being duly sworn, deposes and says that: (1) he/she is a designated agent of the Times Publishing Company (TPC) to execute Proofs of Publication on behalf of the TPC; (2) the TPC, whose principal place of business is at 205 W. 12th Street, Erie, Pennsylvania, owns and publishes the Erie Times-News, established October 2, 2000, a daily newspaper of general circulation, and published at Erie, Erie County Pennsylvania; (3) the subject notice or advertisement, a true and correct copy of which is attached, was published in the regular edition(s) of said newspaper on the date(s) referred to below. Affiant further deposes that he/she is duly authorized by the TPC, owner and publisher of the Erie Times-News, to verify the foregoing statement under oath, and affiant is not interested in the subject matter of the aforesaid notice or advertisement, and that all allegations in the foregoing statement as to time, place and character of publication are true.

PUBLISHED ON: 08/19/16

TOTAL COST: \$409.00 AD SPACE: 0 Lines

FILED ON: 08/19/16

~~RECEIVED~~

~~SEP 8 2015~~

~~PA PUBLIC UTILITY COMMISSION  
SECRETARY'S OFFICE~~

PENNSYLVANIA  
PUBLIC UTILITY COMMISSION  
NOTICE

Application of The Eric Ryan Corporation For Approval To Offer, Render, or Furnish Natural Gas Services as a Supplier, Aggregator, or Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services. To The Public, In The Commonwealth Of Pennsylvania.

The Eric Ryan Corporation will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as (1) a supplier or aggregator of natural gas, and (2) a broker/marketer engaged in the business of providing natural gas services. The Eric Ryan Corporation proposes to sell natural gas and related services throughout all of Pennsylvania under the provisions of the new Natural Gas Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of The Eric Ryan Corporation may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to The Eric Ryan Corporation's attorney at the address listed below.

The Eric Ryan Corporation  
1 Early Street Suite A • Ellwood City PA 16117  
PHONE 724-752-8900 • Fax 724-752-8999

Sworn to and subscribed before me this 20<sup>th</sup> day of August 2016

Affiant: [Signature]

NOTARY: [Signature]

COMMONWEALTH OF PENNSYLVANIA

NOTARIAL SEAL

Barbara J. Moore, Notary Public  
City of Erie, Erie County

My Commission Expires March 23, 2020

MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES



**Exhibit 9**

**RECEIVED**

SEP 27 2016

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

**Keith C. Venezia**  
Chief Executive Officer



**The Eric Ryan Corporation**

1 Early Street Suite A  
Ellwood City, PA 16117

**EXPERIENCE**

- 25 years ERC; 35 years professional
- Founder/CEO

**EDUCATION**

Edinboro University  
Pennsylvania State University

**RECORD OF PROFESSIONAL EXPERIENCE**

Keith Venezia is the founder of The Eric Ryan Corporation (ERC). Mr. Venezia established the business in October 1990, and incorporated in 1995. Since starting the Corporation, Mr. Venezia has grown the company into one of the largest in the country that specializes in utility and telecommunication auditing and consulting. Together with his staff, the Corporation has over 500 years of experience in this industry. Mr. Venezia has built an organization that currently services over 2500 clients in all 50 states as well as international markets such as Canada, the Caribbean, and Europe. His team of highly skilled professionals has identified over \$1,700,000,000 in opportunities since the company's inception.

Mr. Venezia began his career with Electronic Data Systems (EDS) as a computer analyst. He also held various positions with fortune 500 companies as a computer programmer and telecommunications manager.

Mr. Venezia attended Edinboro University and Pennsylvania State University.

**Mary A. DeCaria**  
Chief Financial Officer



**The Eric Ryan Corporation**

1 Early Street Suite A  
Ellwood City, PA 16117

**EXPERIENCE**

- 16 years ERC; 29 years professional
- Vice President of Administration
- Manager, Administration
- Manager, Telecommunications Auditor
- Account Manager, Telecommunications
- Business Owner-Stanley Steemer International
- Financial Services Representative

**EDUCATION**

Pennsylvania State University  
Accounting/Management

Pittsburgh Beauty Academy  
Completed Cosmetology  
Management/Instructor Program

Certificates of Continuing Education  
in the following: Mastering  
QuickBooks Levels 1-2, Microsoft  
Office Excel Levels 1-3, Frame Relay  
Management Strategies, Creative  
and Forward-Thinking Leadership,  
Assertiveness Skills for Managers  
and Coaching and Teambuilding  
Skills for Managers, Leadership and  
Development for Women, Time  
Management/Setting Goals,  
Performance Evaluation/Motivating  
and Recognizing Employees

**RECORD OF PROFESSIONAL EXPERIENCE**

Mary DeCaria joined The Eric Ryan Corporation August 2001. Ms. DeCaria currently is the Chief Financial Officer for the Eric Ryan Corporation. Ms. DeCaria is responsible for managing the day to day work flow of the administrative group and also is assigned the task of managing all aspects of the pre and post audit process. As Chief Financial Officer, Ms. DeCaria has been instrumental in developing automated work flow programs that have increased productivity and maximized profit margins by an additional half-million dollars. Ms. DeCaria is also responsible for all financial matters with regard to corporate purchasing decisions.

Prior to joining The Eric Ryan Corporation, Ms. DeCaria owned and managed a commercial cleaning service. As Business Owner, Ms. DeCaria was responsible for all financial aspects of the business, including accounting, bookkeeping, payables and receivables. Ms. DeCaria was also in the financial services industry.

Ms. DeCaria attended Penn State University, studying accounting and business management.

**Rebecca Hink**  
**Chief Operations Officer**  
**President, Telecommunications Department**



**The Eric Ryan Corporation**

1 Early Street Suite A  
 Ellwood City, PA 16117

**RECORD OF PROFESSIONAL EXPERIENCE**

**EXPERIENCE**

- 23 years ERC; 31 years professional
- President, Telecommunications Department
- Manager, Telecommunication Department
- Utility and Telecom Auditor
- Utility and Telecom Analyst

**EDUCATION**

Spokane Falls Community College  
 Whitworth College (Education)

**Seminars/Courses:**

EDI Orientation – ECRC

Survival in Telecommunications Management – Business Communications Review

Understanding PBX Systems and Technology – Business Communications Review

Hands On T1/T3 Components and Applications – Business Communications Review

Frame Relay Management Strategies – CEU Approved

Rebecca Hink joined The Eric Ryan Corporation in March of 1992. Ms. Hink currently holds the position as Chief Operations Officer. Ms. Hink, in her position as Chief Operations Officer, is responsible for identifying and implementing operation products that help improving efficiency and reducing expense.

Ms. Hink's responsibilities also include the day-to-day management of the telecommunications auditing and help desk departments, primarily focusing on new account management and management of existing clients. She manages the IT Department at ERC and has recently taken on the responsibility of managing the Sale Department staff.

Prior to joining The Eric Ryan Corporation, Ms. Hink worked in financial management for a large commercial mortgage division in Seattle, Washington.

Ms. Hink attended Spokane Falls Community College and Whitworth College, both located in Washington State.

**Project Specific Information**

**Island Hospitality**

**COO/President Telecommunications Division.** Provide direction to staff as it relates to telecom auditing, pricing, networking and Help Desk services (voice and internet). Involved in final decisions made with regards to all recommendations for pricing, auditing and internet services.

**Apple Hospitality**

**COO/President Telecommunications Division.** Provide direction to staff as it relates to telecom auditing, pricing, networking and Help Desk services (voice and internet). Involved in final decisions made with regards to all recommendations for pricing, auditing and internet services.

**Port Authority of Allegheny County**

**COO/President Telecommunications Division.** Provide direction to staff as it relates to telecom auditing, pricing, networking and bill approval. Involved in final decisions made with regards to all recommendations for pricing, auditing and disconnect, connect or transfer of services.



ORIGIN ID:BFDA (724) 758-5216  
MARY DECARIA  
THE ERIC RYAN CORPORATION  
1 EARLY STREET SUITE A

ELLWOOD CITY, PA 16117  
UNITED STATES US

SHIP DATE: 27SEP16  
ACTWGT:  
CAD: 2010065/INET3790

BILL SENDER

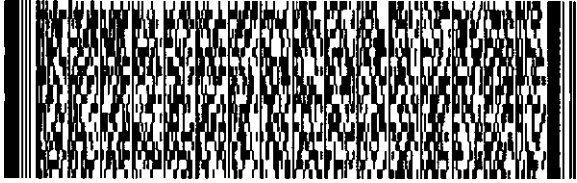
TO **SECRETARY**  
**PA PUBLIC UTILITY COMMISSION**  
**400 NORTH STREET**  
**KEYSTONE BUILDING**  
**HARRISBURG PA 17120**

544J1/A053/14EB

(724) 758-5216  
INV. PO

REF

DEPT



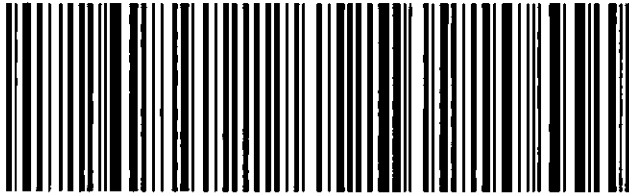
1623160764144

FRI - 30 SEP 4:30P  
EXPRESS SAVER

TRK# 7773 2722 8893  
0201

**SK MDTA**

17120  
PA-US MDT



**After printing this label:**

1. Use the 'Print' button on this page to print your label to your laser or inkjet printer.
2. Fold the printed page along the horizontal line.
3. Place label in shipping pouch and affix it to your shipment so that the barcode portion of the label can be read and scanned.

/templates/components/dotcom\_label\_contents/WarningsOriginalLabel/en/Folding\_warning.html loading...  
 Use of this system constitutes your agreement to the service conditions in the current FedEx Service Guide, available on [fedex.com](http://fedex.com). FedEx will not be responsible for any claim in excess of \$100 per package, whether the result of loss, damage, delay, non-delivery, misdelivery, or misinformation, unless you declare a higher value, pay an additional charge, document your actual loss and file a timely claim. Limitations found in the current FedEx Service Guide apply. Your right to recover from FedEx for any loss, including intrinsic value of the package, loss of sales, income interest, profit, attorney's fees, costs, and other forms of damage whether direct, incidental, consequential, or special is limited to the greater of \$100 or the authorized declared value. Recovery cannot exceed actual documented loss. Maximum for items of extraordinary value is \$1,000, e.g. jewelry, precious metals, negotiable instruments and other items listed in our ServiceGuide. Written claims must be filed within strict time limits, see current FedEx Service Guide.