

VERIFIED STATEMENT OF APPLICANT

THE FOLLOWING INFORMATION IS REQUIRED BY THE COMMISSION TO DETERMINE THE APPLICANT'S FITNESS TO OPERATE. STATEMENTS SHOULD BE TYPED OR PRINTED. ILLEGIBLE STATEMENTS WILL DELAY YOUR APPLICATION.

Takoukam Trading L.L.C

Legal Name of Applicant

Trade Name, if any

1901 Old Crooked Hill Rd

Street Address (principal place of business)

Harrisburg

City or Municipality

PA

State

17110

Zip Code

The Verified Statement of the Applicant is more or less a business plan, or your proposal for providing the transportation service for which you are making application. Prior to deciding to make application for operating authority from the Public Utility Commission, you likely gave much consideration to the manner in which you would operate the business in order that you could provide satisfactory service to your customers and so that you could make a reasonable profit. As part of the application process, you must provide the Commission with your proposal to provide the transportation service.

At minimum, the Verified Statement of the Applicant should include a discussion of the numbered items listed below and on the following pages. You are encouraged to provide as much information as possible about the particular subject as is necessary to fully explain your plan. If you fail to provide sufficient information about the subjects listed below, it may cause the review of your application to be delayed until you provide the necessary information. If you need more space to provide your explanation, please attach additional pages that list the appropriate item by number.

1. Identify the person making the Verified Statement on behalf of the applicant. If the applicant is a sole proprietor making the statement, this will be the same information as provided above. If an employee/officer of applicant is making the statement, give name, title, business address and telephone number, and indicate that the applicant's directors/owners/partners/etc. have authorized the witness to speak for the business.

Fiacre Takukam
2907 Green St
Harrisburg PA 17110
Assistant Manager

2. List the applicant's affiliation (owner, manager, controls) with any other carrier, with the description of affiliation.

None

3. Describe your business experience, particularly any experience relating to the operation of a transportation service. You may also include an explanation of education or training that you believe may be relevant.

13 years as a taxi driver, 2 years manager of American Taxi responsible for daily operations.

4. Describe your facilities, record maintenance plan and your communication network. Please include a description of your physical location, to include the office area, office machines that will be utilized, and the facility to house

vehicles. Household goods in use carriers should include a description of their storage facilities, if applicable. Please include an explanation of your plan to maintain records required by the PUC, as well as normal business records. In regard to your communication network, please explain how you will receive customer requests for transportation, how you will dispatch the vehicles to fulfill the request, and how you will maintain continuous communication with your drivers. Finally, please state your intended business hours.

Record maintenance and records of dispatch will remain the same as current carrier. Renting space from Unique limousine however actively looking for another office space. Physical location office; 12x12, computer and telephones, and two-way radio system. Garage is approximately 46' x 50'. What can be electronically filed will be and what cannot be will be housed in a fireproof metal cabinet.

Communication network-vehicles will have 2-way radio system as a backup but will utilize silent dispatch.
Hours of operation 24/7

5. Please state the number of employees you intend to use, along with a description of their duties. Please explain why that number of employees is appropriate to provide reasonable and efficient service to the geographical territory you will be serving. (Do not address drivers in your explanation about this item; drivers are addressed separately in item # 6).

Number of employees = 3 3 dispatchers of which one will be cross-trained to do light office duties.

6. Please state the number of drivers you intend to use or hire in your business and explain why that number of drivers is appropriate for the size of the geographical territory you will be serving. In addition, please explain:

- Your hiring standards for drivers;
- Your system to ensure prospective drivers will be subject to a criminal background check;
- Your driver training program;
- Your system for ensuring that your drivers are properly licensed at all times;
- Your system to ensure that all drivers will be subject to a criminal background check every two years;
- Your policies regarding alcohol and drug use by your drivers.

We would start off with approximately 16 drivers. Because of just starting the business we feel this is sufficient to become operational.

A-E Please see Exhibit attached AT1

F Please refer to Exhibit AT2

Takoukam Trading LLC intends to utilize the existing policies of American Taxi as set forth in Exhibits AT1 and AT2.

We would retain all of the existing drivers of American Taxi so there will be no disruption in service.

7. Please state the number of vehicles you plan to use in your business and why that number is appropriate to provide reasonable and efficient service to the geographical territory you will be serving. If you have already obtained vehicles for your business, please list them in the chart below. Taxicabs and limousines may not be used if the vehicle's age is greater than eight model years.

See AT3

<u>YEAR</u>	<u>MAKE</u>	<u>MODEL</u>	<u>SEATING CAPACITY</u>	<u>VEHICLE ID #</u>

8. Describe your vehicle safety program. Please include the following in your explanation:
- a. Your periodic vehicle maintenance plan;
 - b. Your system for ensuring your vehicles will continuously comply with Pennsylvania's equipment standards (67 Pa. Code, Chapter 175) that are applicable to the type of vehicles used in your business;
 - c. Your system for ensuring your vehicles will maintain compliance with the PUC's requirements for passenger service at 52 Pa. Code, Section 29.403 (applicable to passenger applicants only);
 - d. Your system for replacing vehicles once they are greater than eight model years in age in compliance with 52 Pa. Code, Section 29.314(d) (applicable to taxicabs) or 52 Pa. Code, Section 29.333(e) (applicable to limousines);
 - e. Your system for ensuring the filing of an annual vehicle list (taxicabs and limousines);
 - f. Your system for ensuring your vehicles will comply with the requirements of 49 CFR Parts 393 and 396, as adopted by the PUC at 52 Pa. Code, Chapter 37 (applicable to HHG applicants).

Refer to AT4

9. Please explain what steps you have taken to determine if you can obtain and pay the premiums to maintain insurance coverage for the proposed number of vehicles for your business.

Refer to AT4

10. Please describe your customer service standards. Within your description, please explain:
- a. Your plan to inform customers of the procedures for filing complaints with the PUC;
 - b. Your intended customer complaint resolution procedure.

Refer to AT4

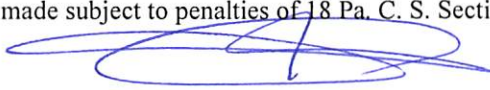
11. Criminal Record. Have you, any members (if LLC or LLP), shareholders, or officers (corporations) been convicted of a misdemeanor or felony for which you remain subject to supervision by a court or correctional institution?

YES NO

12. Financial Data. In addition to demonstrating your technical fitness, you must also demonstrate that you possess the financial fitness to provide the proposed transportation service. Therefore you must complete both parts of the "Statement of Financial Position", which follows this page. The first part is the Balance Sheet. You need only provide the applicable information. The second part of the Statement of Financial Position is the Projected Income Statement. The projection is your estimation of expected revenues and specific expenses for one year. You should use the projected information, along with the financial data reported on your balance sheet to help you determine if the proposed business can be feasible. Please feel free to also provide clarification information with your "Statement of Financial Position", which explains why you believe you have sufficient funds to ensure your transportation business can provide reliable service to the public in a safe manner.

Verification of Statement

The undersigned deposes and says that he/she is authorized to and does make this verification and that the facts set forth therein are true and correct to the best of his/her knowledge, information, and belief. The undersigned understands that false statements herein are made subject to penalties of 18 Pa. C. S. Section 4904 relating to unsworn falsification to authorities.



8/8/16

(Signature)

F. W. C. R. E. T. A. K. O. K. A. M.

(Date)

(Name and Title, printed or typed)

STATEMENT OF FINANCIAL POSITION
One Year Projected Income Statement

<u>REVENUE and GAINS</u>	
Operating Revenue	\$ 208,000. ⁰⁰
Net Revenue from non-carrier operations	_____
Dividend and interest revenues	_____
Other non-operating revenue	_____
Gains	_____
Total Revenue and Gains	\$ 208,000. ⁰⁰
<u>EXPENSES</u>	
Equipment Maintenance and Garage Expense	\$ 16,200. ⁰⁰
Insurance Expense	\$ 50,000. ⁰⁰
Employee Salaries	\$ 32,000. ⁰⁰
Supervisory Salaries	\$ 40,000. ⁰⁰
Officer Salaries	_____
Fuel Expense	\$ 6,240. ⁰⁰
Purchased Transportation (Lease Expense)	_____
Materials and Supplies Expense	_____
General Office Expense	\$ 5,100. ⁰⁰
Advertising Expense	\$ 7,820. ⁰⁰
Telephone Expense	\$ 4,560. ⁰⁰
Accounting Expense	\$ 450. ⁰⁰
Legal Expense	\$ 350. ⁰⁰
Uncollectible Revenue	_____
Depreciation Expense	\$ 19,200. ⁰⁰
Amortization	_____
Operating Taxes and Licenses	\$ 576. ⁰⁰
Rent Expense	\$ 32,400. ⁰⁰
Loss	_____
Total Operating Expenses and Losses	\$ 97,496. ⁰⁰
<u>Net Income Before Taxes</u>	\$ 110,504. ⁰⁰
Provision for Income Taxes	\$ 6,000. ⁰⁰
<u>Net Income (Loss)</u>	\$ 104,504. ⁰⁰

Statement of Financial Position (Balance Sheet)
As of August 30, 2016

ASSETS

Current Assets	
Cash	\$10,312.00
Other Current Assets PUC License Deposit	\$72,500.00
Other Assets	
Motor Vehicle Equipment	\$160,000.00
Office Equipment	\$2,000.00
Equity in Home	\$10,560.00
<u>Total Assets</u>	<u>\$255,372.00</u>

Liabilities

Current Liabilities (Due within one year of date)	\$2,500.00
Long Term Liabilities (due after one year of date)	\$170,000.00
<u>Total Liabilities</u>	<u>\$172,500.00</u>
Net Worth	\$82,872.00
Owner's Equity	\$82,872.00