LAW OFFICES

WICK, STREIFF, MEYER, O'BOYLE & SZELIGO, P.C.

HENRY M, WICK, JR. CHARLES J. STREIFF CARL F. MEYER DAVID M. O'BOYLE VINCENT P. SZELIGO LUCILLE N. WICK RICHARD T. SCHADLE

1450 TWO CHATHAM CENTER PITTSBURGH, PA 15219-3427 (412) 765-1600 FACSIMILE

(412) 261-3783 E-MAIL wsmos@sgi.net DUFF OFFICE CENTER, SUITE 203 10 DUFF ROAD PITTSBURGH, PA 15235-3206 (412) 241-7227

May 22, 2002

Mr. James J. McNulty Secretary Pennsylvania Public Utility Commission P.O. Box 3265 Harrisburg, PA 17105-3265

Re: Williams Moving & Storage, Inc. -

Purchase - Operating Rights of B&B Systems, Inc. d/b/a
Tosh Moving & Storage, Inc. - Docket No. A-105085 Folder 2

Our File No. 6601.001

Dear Mr. McNulty:

Enclosed is the original and two copies of an Application by Williams Moving & Storage, Inc. To acquire all of the operating rights of B&B Systems, Inc. d/b/a Tosh Moving & Storage, Inc. at A-105085 Folder 2. A check in the amount of \$350.00 for the filing fee is enclosed. Please call the undersigned collect if any additional information is needed to process the Application.

Sincerely yours,

WICK, STREIFF, MEYER, O'BOYLE, & SZELIGO, P.C.

Henry M. Wick, Jr.

HMW:pmt

Enclosure

cc: Williams Moving & Storage, Inc. (w/enc.)

W:\WPDOCS\HMW\2002\6601,2068,itr.wpd

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APPLICATION FOR APPROVAL OF TRANSFER AND EXERCISE OF COMMON CARRIER OR CONTRACT RIGHTS

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application ofWilliams Moving & Storage, Inc(Applicant/Transferee-Buyer)	E SAFETY
for the approval of the transfer and to exercise the right	
as a <u>common</u> carrier, described at Docket (common-contract)	2002
No. 00105085 Folder No. 2 issued to	RECE 2007 IOY 24
B&B Systems, Inc.t/d/h/a Tosh Moving & Storage, Inc. (Transferor - Seller) for transportation of household goods (persons-household goods)	CEIVED
SEE INSTRUCTIONS BEFORE COMPLETING APPLICATION	
1Williams Moving & Storage, Inc.	·
(full and correct name of applicant/transferee)	
N/A (Trade name, if any) The trade namebeen registered with the Secretary of the Commonwe (has or has not)	ealth
on (attach copy of stamped registration form). (date)	
3. 740 Commonwealth_Drive	
(Business street address) (P.O. Box, if	any)
Warrendale Burler PA 15086 (City) (County) (State) (zip)	724-776-3224 (Telephone)
4. Applicant's attorney (for this application) is:	
The Charter Pittsburgh, PA 15219 412 (Telephone) JUL 1842002 A - 19007	-765-1600 F.Z

12a.	The following must be attack.				
	XX Sales Agreement.				
	xx List of equipment to be used to render service. (summarize by type)				
	☆ Operating authority to be transferred/retained.				
	Statement of Financial Condition.				
	XX Statement of unpaid business debts of transferor and how they will be satisfied.				
	XX Statement of safety program.				
	XX Statement of transferee's experience.				
b.	Attached the following, as appropriate (check those attached):				
	☐ Partnership Agreement.				
	☐ Trade Name registration certificate.				
	芭 Certificate of Incorporation. (Pa. Corporation only).				
	☐ Certificate of Authority. (Foreign (out-of-state) Corporation only).				
	Statement of Corporate charter purpose. (Corporations only)				
	X List of Corporate officers and stockholders. (corporation only)				
	Copy of short form certificate showing date of death of transferor and name of executor administrator/administratrix.				
13.	13. Transferor attests that all general assessments and fines are paid, and agrees to continue to render the service which is to be transferred until this application is approved, whereupon transferor will surrender said				
	certificate or permit for cancellation.				
14.	14. Transferee agrees to assume and pay any General Assessments that may be made against transferor as a commo carrier for any and all operating periods up to the actual date of the transfer.				
	WHEREFORE, Transferee and Transferor request that the Commission grant the Transfer.				
1	Transferee sign here: BL Wella 5/7/02 (Date)				
	(Corporate Seal) Barton B. Williams, President				
V	Transferor sign here: BB Williams 5/7/02				
	(Corporate Seal) Ranton R. Williams President				

Transferee

STATEMENT OF FINANCIAL POSITION (Balance Sheet) as of April 25, 2002

ASSETS

MBBEID	
<u>Current Assets</u>	
Cash	1,000
Accounts Receivable	
Notes Receivable	
	
Other Current Assets (Specify)	1 000
<u>Total Current Assets</u>	1,000
	,
Tangible Assets	
ALLING ADDRESS.	
* 3	_
Land	
Motor Vehicle Equipment	
Less: Accumulated Depreciation = =	-
Buildings and Structures	
Less: Accumulated Depreciation - =	_
Investments and Funds (Specify)	
Intangible Assets	
Other Assets	
TOTAL ASSETS	1,000
LIABILITIES	
Current Liabilities (liabilities due within one year)	
CHILDIA TIME TIME TO THE TOTAL	
	_
Accounts Payable	
Notes Payable	-
Equipment Obligations	
Other liabilities (attach schedule)	<u> </u>
Total Current liabilities	
Long Term Liabilities (liabilities due within one year)	
bong leim hisbrittes (Lisbrittes due within one year)	
Accounts Payable	
Notes Payable	
Equipment Obligations	_
Other liabilities (attach schedule)	_
TOTAL LIABILITIES	_
TOTAL DIADILITIES	-
OWNER'S EQUITY (corporation only)	
Capital Stock	1,000
Additional paid-in captial	·-
Retained Earnings	
Less: Treasury Stock = =	
	1,000
TOTAL OWNER'S EQUITY	
Total Liabilities & Owner's Equity	1,000
	
NET WORTH (Partnerships & Individuals): Total assets	
minuse Total liabilities	1,000
manado lova liberación	



I/We hereby state that the statements made in the application are true and correct to the best of my/our knowledge, information belief.

TRANSFEROR (SELLER)

The undersigned understand(s) that false statements herein are made subject to the penalties of 18 Pa. C. S. Section 4904 relating to unsworn falsification to authorities.

Barton B. William	ns, President BB Wille	amMay 7, 2002
(Print Name)	(Signature)	(Date)
(Print Name)	(Signature)	(Date)
(Print Name)	(Signature)	(Date)
TRANSFEREE (B	Bh will	May 7 2002
(Print Name)	(Signature)	(Date)
(Print Name)	(Signature)	(Date)
(Print Name)	(Signature)	(Date)

This section must be completed by a representative of the transferor and transferee, if a sole - proprietor by the individual; by <u>all</u> partners, if a partnership; or by the President or Secretary if a corporation.

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Transferee

STATEMENT OF FINANCIAL CONDITION Income Statement

For the 12-month period ending____

REVENUE and GAINS	
Operating Revenue	
Net Revenue from non-carrier operation	
Dividend and interest revenues	
Other non-operating revenue	
Gains	
Total Revenue and Gains	
EXPENSES	
Equipment maintenance and Garage Expense	
Insurance Expense	
Employee salaries	
Supervisory Salaries	
Officer Salaries	
Fuel Expense	
Purchased Transportation(Lease Expense)	
Materials and Supplies Expense	
General Office Expense	
Advertising Expense	
Telephone Expense	
Accounting Expense	
Legal Expense	
Uncollectible Revenue	·
Depreciation Expense	
Amortization	
Operating Taxes and Licenses	
Rent Expense	
Loss	
Total Operating Expenses and Losses	
Net Income before Taxes	
Provision for Income Taxes	
Net Income (Loss)	

APPLICATION FOR APPROVAL OF TRANSFER AND EXERCISE OF COMMON CARRIER OR CONTRACT RIGHTS

SUPPLEMENTAL STATEMENT

Answer to Question 11

Applicant Williams Moving & Storage, Inc. is a newly formed Corporation which is part of the Parks Family of Companies, which include Parks Moving & Storage, Inc., which holds authority from this Commission at A-97208; Parks Van & Storage which holds authority from this Commission at A-98380; Parks Moving Systems, Inc., which holds authority from this Commission at A-104390; B&B Systems, Inc., which holds authority from this Commission at A-105085; Parks Moving & Storage - South, Inc., which holds authority from this Commission at A-112490 and Parks Centre Carriers, Inc., which holds authority from this Commission at A-10917.

The Directors and Officers of the Parks Moving System of Companies have decided that Applicant would be the appropriate Carrier to hold the authority sought to be transferred, since it will provide a service in connection with the Mayflower System household goods in use moving operation. The remaining Companies in the Parks' Family will continue to operate as part of the United Van Lines System.

Answer to Question 12(a)

SALES AGREEMENT

This is an Agreement between B&B Systems, Inc. t/d/b/a Tosh Moving & Storage, Inc., a Pennsylvania Corporation (B&B Systems, Inc.) and Williams Moving & Storage, Inc., a Pennsylvania Corporation (Williams) made the 7th day of May, 2002.

- 1. B&B Systems hereby agrees to sell and transfer to Williams, free and clear of any encumbrances, all of the operating authority of B&B Systems, Inc. t/d/b/a Tosh Moving & Storage, Inc. issued by the Pennsylvania Public Utility Commission (Commission) at Docket No. A-105085 Folder 2 and all related authority arising therefrom, for a consideration of \$2,000.00 payable as described herein.
- Williams agrees that it will pay \$2,000 to B&B Systems for the described authority. Williams further warrants and agrees that it will pay all filing fees, legal fees, accounting fees and other costs relating to the transfer of the above described operating rights.
- 3. Williams, as promptly as possible, will prepare necessary Applications and other Documents required by the Commission to implement the transfer of the described authority. B&B Systems, Inc. agrees that it will cooperate with Williams in the execution and filing of any necessary Applications or other Documents required by the Commission to implement the transfer of the described authority.
- 4. The consideration of \$2,000.00 shall become due and payable by Williams to B&B Systems, Inc. upon consummation of this transaction pursuant to the approval of the Commission of this transfer. If the Commission shall approve the transfer with conditions which are not satisfactory to Williams, Williams shall have the option, by written notice given within 30 days of any final Order by the Commission containing such conditions, to terminate this Agreement. In the event of any such termination, the Parties shall have no further obligation to each other under the Terms of this Agreement.

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed the day and year first above stated.

WILLIAMS MOVING & STORAGE, INC.

B&B SYSTEMS, INC. t/d/b/a TOSH MOVING & STORAGE, INC.

By:

Barton B. Williams, President

By:

Barton B. Williams, President

Answer to Question 12(a)

LIST OF EQUIPMENT TO BE USED TO RENDER SERVICE

2 Straight Trucks and 2 Trailers.

Answer to Question 12(a)

OPERATING AUTHORITY TO BE TRANSFERRED FROM B&B SYSTEMS, INC.

TO WILLIAMS MOVING & STORAGE, INC.

PENNSYLVANIA PUBLIC UTILITY COMMISSION Harrisburg, PA 17120

Public Meeting held July 16, 1987

Commissioners Present:

Bill Shane, Chairman Linda C. Taliaferro Frank Fischl William H. Smith

Application of B & B Systems, Inc., a corporation of the Commonwealth of Pennsylvania, for approval of the transfer to it of all of the operating rights held by Tosh Moving & Storage, Inc. at A-00098380.

A-00105085 F. 2

Wick, Streiff, Meyer, Metz & O'Boyle by David M. O'Boyle for applicant.

ORDER

BY THE COMMISSION:

This matter comes before the Commission on an application filed December 10, 1986. Notice of the application was filed in the Pennsylvania Bulletin of January 10, 1987. No protests were filed and this record is certified to the Commission without oral hearing.

DISCUSSION AND FINDINGS

B & B Systems, Inc., Warrendale, Allegheny County, is a corporation of the Commonwealth of Pennsylvania receiving its certificate on November 24, 1982. Applicant seeks to initiate service as a common carrier by acquiring through transfer the operating rights of an affiliated company, Tosh Moving & Storage, Inc. Barton B. Williams is the sole stockholder and president of the transferee and his wife, C. Beth Williams, is the secretary/treasurer. The business will be conducted from terminal facilities located at 740 Commonwealth Drive, Warrendale, Allegheny County. Transferee does not currently hold any permanent operating authority with this Commission. Transferee previously conducted common carrier operations as a household goods carrier at A-00105058, F. 1; all of those rights were transferred and cancelled. Transferee owns an extensive fleet of vehicles. It appears that transferee has the necessary equipment, experience and background to conduct the proposed operation.

Barton B. Williams, president and a member of the board of directors of the transferee owns all stock of the transferee. Mr. Williams is vice president and a member of the board of directors of the transferor and owns four percent (4%) of its stock. Transferor holds all of the stock of Parks Van & Storage, Inc. a PUC carrier at docket number A-00103329. Mr. Williams is vice president of Parks Van & Storage, Inc. and a member of its board of directors. By application filed simultaneously herewith, Parks Van & Storage seeks permission to merge with the transferor and to transfer its operating rights to the transferor. That proceeding was approved at Public Session of May 7, 1987. Mr. Williams is a major stockholder, president and a member of the board of directors of Parks Moving Systems, Inc. which hold common carrier authority issued by the Commission at A-00104370. Mr. Williams is also president and a major stockholder of Parks Moving & Storage which holds authority at A-00097208.

Applicant shows assets of \$75,238, subject to liabilities of \$414,727, and a capital account of \$335,511.

Applicant currently operates pursuant to a grant of emergency temporary authority adopted at Public Session on December 18, 1986 and entered December 22, 1986. Corresponding applications for permanent and temporary authority were filed concurrently. As we have sufficient information to proceed with the permanent application, the temporary authority application will be dismissed upon compliance of the instant order.

The applicant proposes to purchase all of the transferor's motor carrier common carrier trucking rights at A-00098380 for a total consideration of \$5.875 allocated as follows:

PUC rights \$5,875
Other assets NONE
Total \$5,875

The purchase price of five thousand eight hundred seventy-five (\$5,875) dollars shall be paid within thirty (30) days of the Commission's approval of the transfer proceeding.

The officers and directors of the transferor are Nancy Jo Meyers, president and secretary/treasurer. She owns 764 shares of stock; Barton B. Williams, vice president owns 81 shares; Arthur R. Williams, assistant secretary owns 433 shares, C. Beth Williams is assistant secretary; and William A. Meyers owns 785 shares of stock. This application encompasses all of authority held by transferor at F. 1. Upon compliance of the transfer authority from Parks Van & Storage, Inc. transferor will hold authority at F. 2.

Transferor shows gross revenue for 1985 of \$22,412 and 1984 of \$32,029. Transferor has filed its 1986 annual report. The transferor's 1986 assessment is due. Issuance of the certificate is withheld pending receipt of the 1986 assessment. Transferor's insurance is in full force.

We find that:

- Applicant is fit to hold a certificate of public convenience.
- 2. There is a continuing necessity for the rights herein involved.
- 3. Approval of the instant application is necessary for the accommodation and convenience of the public; THEREFORE,

IT IS ORDERED: That the application for the transfer of rights held by Tosh Moving & Storage, Inc. at A-00098380 be and is hereby approved and that a certificate of public convenience be issued to the applicant granting the following rights:

To transport, as a Class D carrier, household goods and office furniture, in use, between points in the borough of Freedom, Beaver County, and within forty (40) miles, by the usually traveled highways, of the limits of the said borough.

To transport, as a Class D carrier, household goods and office furnishings in use, from points in the county of Beaver, to other points in Pennsylvania, and vice versa.

To transport, as a Class D carrier, tabulating machines, calculating machines, computers, copying machines, electronic equipment and other business machines and equipment, which because of their unusual nature or value, require specialized handling and equipment usually employed in moving household goods, and parts, materials and supplies used in connection therewith, (1) between points in the borough of Freedom, Beaver County, and within forty (40) miles by the usually traveled highways of the limits of said borough; and (2) from points in the county of Beaver, to points in Pennsylvania, and vice versa.

subject to the following conditions:

1. That the approval hereby given is not to be understood as committing the Commission, in any proceedings that may be brought before it for any purpose, to fix a valuation on the rights to be acquired by applicant from the present certficate holder equal to the consideration to be paid therefor, or equal to any value that may be placed thereon by applicant, or to approve or prescribe rates sufficient to yield a return thereon.



That applicant shall not record in its utility accounts any amount representing the rights herein granted in excess of the actual cost of such rights to the original holder thereof. 3. That the applicant charge to Account 1550. Other Intangible Property, \$5,875, being the amount of the consideration payable by . it for the rights and going concern value attributable thereto; less any amount recorded under condition 2 above. That the certificate holder shall comply with all of the provisions of the Public Utility Code as now existing or as may hereafter be amended, and 52 Pa. Code §31, as now existing or as may hereafter be amended, and any other rules and regulations as may hereafter be prescribed by the Commission. Failure to comply shall be sufficient cause to suspend, revoke or rescind the rights and privileges conferred by the certificate. That the certificate holder shall not transfer, 5. sell or in any way convey any of its outstanding capital stock to any individual, partnership, corporation or any entity, without the prior filing of an application and approval thereof by the Commission under 66 Pa. C.S.A. \$1102(3). IT IS FURTHER ORDERED: That, upon compliance with the provisions of this order, the temporary authority application is hereby dismissed. IT IS FURTHER ORDERED: That the authority granted herein, to the extent that it duplicates authority now held by or subsequently granted to the carrier, shall not be construed as conferring more than one operating right. IT IS FURTHER ORDERED: That the applicant shall not engage in any transportation granted herein until it has complied with the requirements of the Pennsylvania Public Utility Code and the rules and regulations of this Commission relative to the filing and acceptance of evidence of insurance and a tariff establishing just and reasonable rates. IT IS FURTHER ORDERED: That issuance of the certificate be withheld pending receipt of the 1986 assessment of the transferor. IT IS FURTHER ORDERED: That in the event said applicant has not, on or before sixty (60) days from the date of the service of this order, complied with the requirements hereinbefore set forth, the application shall be dismissed without further proceedings.

IT IS FURTHER ORDERED: That upon compliance with this order the rights granted the transferor, Tosh Moving & Storage, Inc., at A-00098380 be cancelled and the record be marked closed.

BY THE COMMISSION,

Secretary

(SEAL)

ORDER ADOPTED: July 16, 1987

ORDER ENTERED: JUL 23 1987

PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application Docket No. A-105085, F.2

Application of B & B Systems, Inc.

COMMONWEALTH OF PENNSYLVANIA, SS:

I, Jerry Rich, Secretary of Pennsylvania Public
Utility Commission, do hereby certify that the attached is a full,
true and correct copy of the Certificate of Public Convenience dated
September 11, 1987 filed in the matter of the above entitled Application,
as the same remains of record and on file in this office.

IN WITNESS WHEREOF, I have hereunto set my hand and caused the seal of Pennsylvania Public Utility Commission to be affixed this FIRST day of November, 1988.

Jerry Rich

PENNSYLVANIA FUBLIC UTILITY COMMISSION

PENNSYLVANIA PUBLIC UTILITY COMMISSION

IN THE MATTER OF THE APPLICATION OF

B & B SYSTEMS, INC., a corporation of the Commonwealth of Pennsylvania

DOCUMENT! FOLDER CERTIFICATE
OF
PUBLIC CONVENIENCE

A. 00105085 Folder 2

The Pennsylvania Public Utility Commission hereby certifies that after an investigation and/or hearing had on the above entitled application, it has, by its report and order made and entered, a copy of which is attached hereto and made a part hereof, found and determined that the granting of said application is necessary or proper for the service, accommodation, convenience and safety of the public, and this certificate is issued evidencing its approval of the said application as set forth in said report and order.

In Testimony Whereof, The PENNSYLVANIA PUBLIC UTILITY COMMISSION has caused these presents to be signed and sealed, and duly attested by its Secretary at its office in the city of Harrisburg this 11th day of SEPTEMBER. 1987.

Attest:



PENNSYLVANIA
PUBLIC UTILITY COMMISSION



The matter is before the Commission upon request of counsel for the certificate holder at A-00105085, F.2, that the said certificate be amended to stand in the name of B & B SYSTEMS, INC., t/d/b/a TOSH MOVING & STORAGE, Inc.;

NOW, to wit, August 18, 1988, IT IS ORDERED: That the certificate issued to B & B SYSTEMS, INC., be and is hereby modified and amended to stand in the name of B & B SYSTEMS, INC., t/d/b/a TOSH MOVING & STORAGE, INC.

BY THE COMMISSION,

Jerry Rich, Secretary

B & B SYSTEMS, INC.

740 Commonwealth Dr. • Warrendale, PA 15086

June 22, 1995

Re: Currently Certificated Household Goods Carriers

- B & B Systems, Inc. d/b/a Tosh Moving & Storage, Inc. A-105085

Mr. John G. Alford Secretary Pennsylvania Public Utility Commission PO Box 3265 Harrisburg, PA 17105

Dear Mr. Alford:

The above named carrier presently holds authority from the Commission at A-105085 and folders thereto to transport household goods in use. In accordance with the Commission's order in Docket No. P-00940884 published in the Pennsylvania Bulletin at page number 2151, May 27, 1995, B & B Systems, Inc. d/b/a Tosh Moving & Storage, Inc. hereby requests that its certificates be modified to reflect certification to operate as a motor common carrier of property.

The undersigned hereby confirms that B & B Systems, Inc. d/b/a Tosh Moving & Storage, Inc. has filed evidence of required levels of insurance coverage by the filing of a valid Form E certificate of insurance which remains in effect. B & B Systems, Inc. d/b/a Tosh Moving & Storage, Inc. is now in compliance with the Commission's safety code and will continue to comply upon modification of its certificate.

Yours truly,

B & B SYSTEMS, INC. D/B/A TOSH MOVING & STORAGE, INC.

Rarton R Williams President

Barton B. Williams, President

VERIFICATION OF STATEMENT

The undersigned deposes and says that he is the person who signed the statements for the above-captioned application and that he is authorized to and does make this verification and that the facts set forth therein are true and correct to the best of his knowledge, information and belief. The undersigned understands that false statements herein are made subject to the penalties of 18 Pa.C.S. Section 4904 relating to unsworn falsification to authorities.

Dated: June 23. 1995

BB Williams

Answer to Question 12(a)

STATEMENT OF FINANCIAL CONDITION

Applicant is a newly formed Corporation. Applicant's Shareholders will invest a total of \$1,000.00 in the Corporation to provide initial working capital. The Shareholders will advance to Williams any funds necessary to begin the operation.

Answer to Question 12(a)

STATEMENT OF UNPAID BUSINESS DEBTS OF TRANSFEROR AND HOW THEY WILL BE SATISFIED

Transferor B&B Systems has only routine current business debts which will be satisfied in the ordinary course of business.

Answer to Question 12(a)

STATEMENT OF SAFETY PROGRAM

Applicant Williams Moving & Storage, Inc. will have the same safety program as that of the other Parks family of Companies. Attached is a summary of the Safety Program which will be applicable to Applicant's operations.

PARKS FAMILY OF MOVING COMPANIES

SAFETY AND LOSS CONTROL PROGRAM

APRIL 1, 1997

Parks Safety and Loss Control Policy

Responsibility

Parks takes the position that the primary responsibility for safety and loss control rests with the owners and managers of the companies. It is, therefore, essential that owners and management perform or assign a qualified employee to perform the duties related to an effective safety and loss control program.

Overall responsibility, encompassing the entire spectrum of Parks' organizations, rests with Mr. Barton B. Williams. His primary assistants on program design and administration are Mr. Rick Compton, Parks' General Manager, and Mr. Bob Ashby, Parks' Safety Director. These latter two individuals will implement and manage this program for Mr. Williams and ensure that it is being adequately administered at each branch location. At each branch, the primary person responsible is the Branch Manager. They will be responsible for the day to day administration of this program at their facilities and will receive assistance from the General Manager and Safety Director.

Minimum Safety and Loss Control Standards

Parks has identified certain basic practices that must be performed on a regular basis in order to meet minimum safety and loss control standards. This includes the establishment of and effective management of a Company Safety Program which addresses:

- 1. Safety violation and loss control recordkeeping.
- 2. Development and distribution of a Corporate Safety Policy.
- 3. Driver/laborer selection and hiring procedures.
- 4. Employee orientation and training.
- 5. Employee controls and supervision.
- 6. Vehicle and equipment inspection and maintenance.
- 7. Employee motivation.
- 8. Occupational safety and health.
- 9. Accident investigation, reporting, and recordkeeping.
- 10. Safety Committee Meetings and Crew Safety Meetings.

11. Periodic inspections.

Parks will develop annual safety and loss control goals and objectives which will be included in its corporate annual business plan. These goals and objectives will address programs to maintain losses at acceptable levels by corporate management. Areas where annual goals and objectives may be appropriate include the following:

- 1. Vehicle accident frequency by branch and by person.
- 2. Industrial injury frequency by branch and by person.
- 3. Compliance with Regulatory Agencies.
- 4. Review of safety incentive programs.
- 5. Driver/laborer recruiting and retention programs.
- 6. Efforts to improve safety awareness and professionalism of branch and department personnel.
- 7. Fuel efficiency programs.
- 8. Inspection of facilities.
- 9. Cargo claims prevention programs.
- 10. Employee motivation programs.

LOSS EXPERIENCE RECORDKEEPING

Effective loss control begins with a well desinged and maintained loss experience recordkeeping system. Loss exposure problems cannot be solved unless they can be properly identified. Through periodic summary and analysis of proper loss experience records, loss exposure problems such as accident frequency patterns and repeated employee involvement can be readily identified. Once identified, specific corrective action can be taken, thus reducing continued exposure.

Parks will keep a loss experience register. The use of this register will enaable the company to:

- 1. Record and maintain a concise record of all pertinent data relating to each loss occurence.
- 2. Conduct periodic summary and analysis of the recorded data to identify existing exposure problems.

DRIVER QUALIFICATION

The Federal Highway Administration has established minimum requirements for the qualification of drivers of commercial motor vehicles. compliance to Federal Regulations is essential in order to meet the Minimum Loss Control Standards established by United Van Lines and Parks.

While all driver qualification factors are important, we have identified several of the factors that are critical to our minimum loss control standards. These are:

- 1. Completion and execution of a driver employment or contract application. Review stability and educational background.
- 2. Personal Interview Put the applicant at ease, Be friendly, but businesslike. Ask straight natural questions about his or her background in trucking, type of operations they have been in and the equipment they have operated. Why did they leave past employers, and what is their attitude toward their previous employers. Note if answers indicate problems with others and difficulty in accepting supervision. Special attention should be paid to the applicants appearance. Are they alert, neat, straight forward and genuinely interested?

Questions about past driving record. Ask them to explain accidents and traffic citations. Do they make excuses? Do the seem evasive? Has the applicant moved around a lot during the past three years. Examine their driver's license and note expiration date and any restrictions. Make a copy of the driver's license and the applicants social security card for later reference. Ask if they have ever had the

license revoked, suspended or have they had their driving privilege placed on probation. Ask the applicant if there have been any past alcohol or drug related incidents or problems.

Talk with the applicant about his physical history, but only as it relates to the job. Do they have any disabilities that might interfere with safe and efficient operation of a vehicle, or would restrict them from operation in interstate commerce?

At this point, judge if aplicant shows promise. If so proceed.

- 3. Followup checks. If references are available they should be checked to validate the information given by applicants. Confirm their commercial driving experience, work history and backgound.
- 4. Motor vehicle records checks should also be done. Note number and types of accidents, traffic violations and arrests, license suspensions and or revocations. In addition, as a review of safety and claims performance if that is available from previous employers (United Van Lines or others).
- 5. Completion of a thorough physical examination confirming physical fitness to operate a commercial motor vehicle and move heavy furniture. The physical examination should be performed by a company selected physician:
 - (a) at the time of application
 - (b) following any physical or mental impairment from injury or disease
 - (c) at least every two years.
- 6. Completion of a written examination covering the Federal Highway
 Administration's Rules and Regulations pertaning to commercial vehicle safety.
 The examination is to be scored and show evidence that instructions were given to provide accurate information on incorrect responses.
- 7. Completion of a well designated road driving skill test.

MOTOR VEHICLES RECORDS

Parks requires a current motor vehicle record on:

- (a) each driver applicant at time of application, and
- (b) every six months, thereafter, and
- (c) following any driver's involvement in a preventable accident.

In addition, parks requires that all current driver files reflect a current M.V.R., and then once each year thereafter together with an annual, certified review to determine the driver's eligibility according to the criteria established by Federal and Company Regulations.

DRIVER ELIGIBILITY REQUIREMENTS

Parks has established the eligibility requirements listed below as minimum requirements for all drivers employed or contracted to the operating companies.

- 1. A minimum age of twenty-one (21) years.
- 2. A minimum of one (1) year experience as a driver of commercial motor vehicles similar to the type of equipment utilized by the operating company.
- 3. Possession of a valid commercial driver's issued by the resident state of the driver.
- 4. No record of a driver's license suspension or revocation for more than thirty (30) days, for any reason, during the thirty-six (36) month period prior to the order of the M.V.R.
- 5. No record of citation or conviction for violations listed below during the thirty-six (36) month period prior to the order of the M.V.R.
 - (a) driving while under the influence of alcohol or drugs
 - (b) refusal to take a test provided for by an implied consent law
 - (c) violation of an "open container" statute
 - (d) reckless homicide or involuntary manslaughter
 - (e) operating while under suspension or revocation
 - (f) leaving the scene of an accident or "hit and run"

- (g) speed exhibition, contest or drag race
- (h) use of motor vehicle in the commission of a felony
- (i) assault with motor vehicle
- (j) reckless driving or careless endangerment
- (k) operating a motor vehicle without the permission of the owner
- (1) fleeing or eluding a police officer
- 6. No record of citations or convictions for more than four (4) motor vehicle moving violations (excluding those listed in requirement #5)
- 7. No record of involvement in more than (2) at fault traffic accidents while operating a motor vehicle during the thirty-six (36) month period prior to the order date of the M.V.R.
- 8. No record of involvement in more than two (2) at fault traffic accidents and more than two (2) motor vehicle moving violations during the thirty-six (36) month period prior to the order date of the M.V.R.
- 9. No record of involvement in more than one (1) at fault traffic accident and more than three (3) motor vehicle moving violations during the thirty-six (36) month period prior to the order date of the M.V.R.

ROAD DRIVING SKILL TEST

Parks requires that a road driving skill test be given to all applicant drivers. The driving test must be designed to determine the applicant's ability to:

- 1. Operate the assigned equipment in a safe and defensive manner.
- 2. Transport the cargos normally handled in a safe and secure manner.
- 3. Perform the loading and unloading assignments in a safe and proper manner.

The persons selected to administer the road driving skill test must be:

- 1. An experienced, qualified commercial driver.
- 2. In possession of a valid, commercial driver's license free of violation and accident frequency.
- 3. Knowledgeable of the company's:
 - (a) operations
 - (b) fleet equipment
 - (c) cargos transported
 - (d) recent accident experience and frequency
 - (e) current loss exposure problems

In addition to the above, the road test should be:

- 1. Administered under conditions similar to the normal operating conditions of the company.
- 2. Incorporate specific test for those driving skills necessary to avoid involvement in the accident types frequently experienced by the company.
- 3. Administered under adverse weather and road conditions when these conditions are normally encountered in regular operations or have been factors in recent accident frequency.

DRIVER ORIENTATION AND TRAINING

General Orientation

The steps taken with the new driver during his first few days on the job can determine his attitude toward the company for years. He or she needs to know about the operation to avoid errors. He may need training on the equipment.

Make sure enough time is spent with the new driver to establish the foundation for a good relationship. Even for and experienced person, our company is new. Our people are strangers. Our operation is different.

Take at least these steps with each new driver:

- 1. Introduction to the people he will be working with.
- 2. Briefing on the company's history.
- 3. Advise on the company's objectives and prospects.
- 4. Counseling on safety program and his future if production is good and the company prospers.
- 5. Be sure he understands his job.

Company Operations

The specific operations of the company must be explained thoroughly, and should include all the following:

- 1. The scope of operations.
- 2. Routes and terrain.
- 3. Hazardous areas.
- 4. Special problems associated with specific points of operation or pick up and delivery.
- 5. When to call in for assistance, and who to call.
- 6. Customer handling.
- 7. Special cargo handling problems, including the handling of hazardous materials.
- 8. Detailed instructions on handling shipping documents, freight bills, and other paper work.
- 9. Drivers record and duty status.
- 10. Accident reporting (at the scene) what to do.
- 11. Defensive driving techniques.
- 12. Payroll procedures.
- 13. Safety incentive programs.
- 14. Fuel Purchase Procedures.

Company Equipment

You should furnish the new driver with a detailed explanation of how you expect him to operate your equipment, your procedures and your handling requirements.

The driver should be thoroughly instructed in the proper use of all auxiliary equipment, such as power take-offs, pumps, safety valves, and any other accessory he or she might have to operate.

It is a good idea to check him out. Watch him do it. See if he really knows what to do.

Hazardous Materials and Other Commodities

If you handle hazardous materials or other special commodities, it is extremely important for the driver to be instructed on how to handle the commodity in detail, necessary precautions, emergency action and his responsibility in placarding and accepting such commodities. Federal rules governing hazardous materials must be complied with by interstate carriers, even if the shipment is intrastate. (California, Arizona and many other states have incorporated the Federal regulations on hazardous materials transportation into the state codes with little change.)

LOCAL, STATE AND FEDERAL LAWS

SPECIAL CARE should be taken that the new driver understands all regulations applicable to your operation and to him as the operator of the equipment.

All states regulate the operation of commercial vehicles. Laws are contained in the State Motor Vehicle Code which may be obtained from the State Motor Vehicle Department.

Your operation is also subject to the Federal Motor Carrier Safety Regulations, the driver should be furnished with a copy of these Regulations.

RULES OF THE ROAD

In addition to compliance with all laws, it is a sound practice to talk to drivers about professional standards beyond the scope of regulations. Include at lease the following:

- 1. Inspection of equipment, before the trip, and on the road.
- 2. Watching for driving mistakes of others.
- 3. Adjusting speed to changing conditions instantly.
- 4. Yielding the right of way, always regardless of rights.
- 5. Do more than obey traffic laws, exercise courtesy.

Every truck on the streets or highways is the subject of thousands of eye contacts, and it is the total of these images left behind by the drivers which shapes the public's attitudes toward his livelihood and the industry. Make drivers aware of this, and everybody will benefit.

REGULAR SAFETY MEETINGS AND NEWSLETTERS

The Parks Safety Committee will meet monthly. In addition, crew safety meetings will be held monthly for all drivers and crewmen. It is recognized that the nature of operations may preclude attendance by many but to the extent feasible all available personnel should attend as these meetings are invaluable.

There should be a meeting with full explanation of any new equipment or any new company procedures at the time of introduction.

When possible at least one of the safety meetings will be conducted as a big annual event involving the family.

Minutes on each meeting will be prepared including the subjects covered and the personnel present. Copies will be retained at the respective branch and they will also be provided to the President's secretary for her file.

NEWSLETTERS

Newsletters are excellent form of communications and can be used effectively to promote safety programs. Parks will supplement the safety meetings with newsletters that highlight safety issues and concerns

DRIVER CONTROLS AND SUPERVISION

The key to keeping track of a driver's performance and whether he is conforming with rules and regulations is the Driver Qualifications File.

These files are maintained by the President's secretary. Each file is established by placing in it all of the forms completed during the hiring procedures. It is maintained by dropping in to the folder any information bearing on the driver's performance. In a driver's file, it is important to include information on all traffic citations, customer and public complaints, delays, failure to report to work, physical condition and illnesses, record of accidents, material required by regulations, as well as any commendations.

The file will be revised at least once a year by the safety director and Operations Manager and following any accident or indication of a drop in performance.

PHYSICAL CONDITION

If a driver is seriously ill or injured, to the extent that driving ability may be affected, he must be examined by a physician before returning to work. This is required by the Motor Carrier Safety Regulations.

Physical reexamination is required every two years if the driver operates under the DOT Motor Carrier Safety Regulations. Physical reexamination may be indicated for drivers involved in accidents or traffic violations.

DRIVER MOTIVATION

Pay alone does not assure a good driver attitude. Drivers need to express their views and air their complaints. They also need to be recognized for doing a good job. Keep their attitudes good and they will work harder, drive safer and take care of equipment. There are two basic approaches.

COMMUNICATION

LET YOUR drivers know that they are free to talk with you or someone in a position of responsibility any time they have a problem. Such a policy will have a good effect on their attitudes, even if they never have a problem to discuss.

Be sure a management representative sees each driver at least weekly to say "hello", and ask how things are. It is not necessary to bring them into the office. See them in the yard when they are checking their vehicle or any place that is convenient. Let them know that Parks is interested in them

Keep drivers informed of changes in company rules, policies or procedures that might affect them. do not let them get secondhand information through the rumor mill which always generates misinformation that leads to a bad attitude toward the job.

RECOGNITION

When we learn through customer feedback or through personal observation that a driver is doing a good job, make certain that he is commended and thanked for a good job. This can be as simple as a verbal compliment or letter of recognition but such acknowledgment is essential to reinforcing positive performance. In addition, safety awards are an excellent means of recognizing good performance. If he has a good, safe driving record, chances are good he will qualify for the annual award bonuses.

When you give recognition, whether it is an award or a pat on the back, put it in writing and allow his wife/husband a copy. This builds his/her image in their eyes and this makes the recognition more valuable.

ACCIDENT REPORTING

All accidents must be reported to parks and then in turn to the insurance carrier.

A number of agencies, both federal and state, require reports of accidents or injuries within a deadline period, particularly very serious accidents.

FLEET EQUIPMENT MAINTENANCE

Parks has learned through years of experience that proper fleet maintenance is essential to profitable motor carrier operation and an integral part of loss control. This experience has proven that:

- 1. Improperly maintained equipment contributes to loss exposure through mechanical failures and is often the basis for undesirable driver attitudes and performance.
- 2. Management that tolerates less than professional equipment maintenance will generally tolerate less than professional driving.
- 3. Defective equipment cannot be operated safely.

Parks therefore, requires a Fleet Maintenance Program that:

- 1. Is in full compliance with the inspection, repair and maintenance requirements established by the Bureau of Motor Carrier Safety and in accordance with the equipment manufacturer's maintenance specifications.
- 2. Requires each driver to complete a pre-trip inspection of the vehicle, its emergency equipment and security of its cargo supported by repair and correction of defects before operation.
- 3. Requires each driver to complete a daily post-trip inspection of each assigned unit reporting in writing on its condition followed by repair, if needed, on noted defects before further operation.
- 4. Requires the inspection and certification of the safe operating condition of all leased equipment prior to leasing.
- 5. Requires certification of regular maintenance, repair and inspection by the owner of all leased equipment supported by inspection by the operating company in possession of the leased equipment at no less than 30 day intervals during the leasing period.

SUPPLEMENTAL ATTACHMENT

Answer to Question 12(a)

STATEMENT OF TRANSFEREE'S EXPERIENCE

The Parks Family of Companies is a three generation family owned business which originated as a local drayage firm in Uniontown, PA in 1909 hauling freight from railroad stations to businesses and performing local household moves with a wagon and team of horses. The Company purchased its first truck in 1919 and begin doing interstate moves under a "grandfather certificate" issued by the Interstate Commerce Commission, predecessor of the current Surface Transportation Board.

Over the years, the Parks Family of Companies have grown by various applications and acquisitions. In 1978, Parks opened its Pittsburgh Office located at 720 Commonwealth Drive, Pittsburgh, PA, where it has general company offices and a large warehouse with 41,000 square feet of storage space and palletized storage. In 1982, Parks opened Offices at Harrisburg and State College; it opened a Philadelphia office in 1992 (now West Chester). In order to better serve the public, Parks has four separate Companies, identified above, each of which holds household goods authority from this Commission in designated areas of Pennsylvania. Each Company has a substantial amount of storage space, including palletized storage, at its office and terminal location described above.

Today, the Parks Family of Companies has one of the largest full time staffs of professionally trained, uniformed and experienced moving personnel of any moving Company in the state of Pennsylvania. Our Companies presently employ 152 drivers, helpers and packers as well as extra personnel on an "on call" basis. The average years of experience of our full time drivers and helpers is 10 years. Parks has dedicated itself to the transportation of household goods in use and the related transportation of articles and equipment under the so called Second and Third Proviso Commodities, which were originally included within the description of household goods.

Parks owns and operates a large fleet of equipment in providing this service, including 44 tractors; 162 trailers of various sizes; 31 straight trucks; 15 packing vans and 37 fork lifts.

Parks also has a dedicated group of persons involved in supervision, sales and safety personnel engaged in the household goods business, as well as a substantial amount of equipment dedicated to service in the transportation of household goods in use.

Today, Parks has probably the most extensive intrastate household goods moving rights of any Carrier in the state of Pennsylvania; it also is an interstate Carrier of household goods in its own right to points in 38 states and the District of Columbia; as one of the founding Agents of United Van Lines, it offers service to all 50 states and numerous foreign Countries. All of Parks' facilities are located in Pennsylvania; Parks has made an investment of millions of dollars in physical assets and employee assets dedicated to serving the citizens of Pennsylvania.

Applicant will have the benefit of the experience of the Parks Family of Companies in operating its business; its Officers will be basically the same Officers as Parks has.

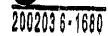
SUPPLEMENTAL ATTACHMENT

Answer to Question 12(b)

CERTIFICATE OF INCORPORATION AND

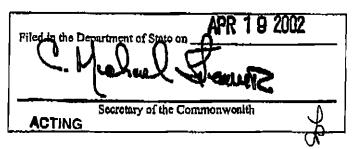
STATEMENT OF CORPORATE CHARTER PURPOSE

Transportation of property and household goods as a Motor Common Carrier.



PEN	NSYLVANIA DEPARTMENT (CORPORATION BUREAU	OF STATE
Entity Number 3065899	Articles of Incorporation-Fo (15 Pa.C.S.) X Business-stock (\$ 1306) Business-nonstock (\$ 2102) Business-statutory close (\$ 2303) Cooperative (\$ 7102)	Profit Management (§ 2703)Professional (§ 2903)Insurance (§ 3101)
Name Henry M. Wick		Decument will be returned to the
Address 1450 Two Chatham	Center	the left.
City San Pittsburgh PA		-

Fee: \$100



In compliance with the requirements of the applicable provisions (relating to corporations and unincorporated associations), the undersigned, desiring to incorporate a corporation for profit, hereby states that:

acceptable) or (b) name of its c	•	·	-	_
(a) Number and Street	City	State	Zip	County
O Commonwealth Drive	Warrendale	PA	15086	Butler

3. The corporation is incorporated under the provisions of the Business Corporation Law of 1988.

4. The aggregate number of shares authorized: 1,000

PA, DEPT OF STATE

2002036-1681

DSCB:15-1306,2102/2303/2702/2903/3101/7102A-2

 The name and address, including number and stree sign below): 	ot, if any, of each incorporator (all incorporators must
Name Henxy M. Wick	Address 1450 Two Chatham Center
	Pittsburgh, PA 15219
6. The specified effective date, if any: Upon filt month/day/year has	ing, ur, if any
7. Additional provisions of the articles, if any, attach	an 81/3 by II sheet.
8. Statutory clove corporation only: Noither the corp its shares of any class that would constitute a "pub 1933 (15 U.S.C. 772 et seq.)	poration nor any shareholder shall make an offering of any of blic offering" within the meaning of the Securities Act of
Cooperative corporations only: Complete and stri The common bond of membership among its mem	
	IN TESTIMONY WHEREOF, the incorporator(s) has/have signed these Articles of Incorporation this
	19th day of April 2002
	Howay M Wiels
	Signature

SUPPLEMENTAL ATTACHMENT

Answer to Question 12(b)

OFFICERS AND DISTRIBUTION OF SHARES

Barton B. Williams	President	100 Shares	Voting - A
John Babusci	Vice President	-0-	
C. Beth Williams	Secretary-Treasurer	1 Share	Non-Voting - B
Elaine Gross	Assistant Secretary	-0-	

Non-Voting - B

Amy Merhaut	225 Shares	
Michele Berkheiser	225 Shares	
Laurie Williams	225 Shares	
Abby Merhaut	224 Shares	
Total Shares	1,000	

The address of all Officers and Shareholders is 740 Commonwealth Drive, Warrendale, PA, 15086.

Applicant does not have a current safety rating, since it is a new Corporation. Proof of insurance for Applicant will be filed by Vanliner Insurance Co. on Form E for bodily injury and property damage insurance and on Form H for cargo insurance upon notice that the Application has been approved.

PENNSYLVANIA PUBLIC UTILITY COMMISSION

RECEIPT

Dockete

The addressee named here has paid the PA P.U.C. for the following bill:

JUL 22 2002

HENRY M. WICK, JR., ESQUIRE 1450 TWO CHATHAM CENTER PITTSBURGH, PA 15219-3427 DOCUMENT FOLDER

DATE 7/19/02 RECEIPT # 200023

IN RE: Application fees for WILLIAMS MOVING & STORAGE, INC.

Docket Number A-00119007F0002...... \$350.00

REVENUE ACCOUNT: 001780-017601-102

CHECK NUMBER: 12882 CHECK AMOUNT: \$350.00

C. Joseph Meisinger (for Department of Revenue)

2002 JUL 22 AH 9: 14



COMONWEALTH OF PENNSYLVANIA PENNSYLVANIA PUBLIC UTILITY COMMISSION P.O. BOX 3265, HARRISBURG, PA 17105-3265

IN REPLY PLEASE REFER TO OUR FILE

Monday, July 29, 2002

HENRY M WICK JR ESQUIRE 1450 TWO CHATHAEM CENTER PITTSBURGH PA 15219-3427

In re: Application of Williams Moving & Storage, Inc.

THIS APPLICATION HAS BEEN ASSIGNED <u>PUC DOCKET</u> <u>NUMBER</u> A-00119007, Folder 2 <u>PLEASE USE THIS NUMBER</u> WHEN CONTACTING THE PUC.

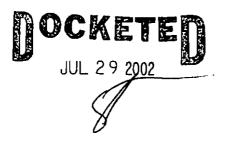
To Whom It May Concern:

The application cited above has been captioned as attached and will be published in the Pennsylvania Bulletin of August 3, 2002. The application will be submitted for review provided no protests are filed on or before August 26, 2002.

If protests are filed, the Commission encourages discussion between applicants and protestants to resolve possible conflicts. Upon receipt of a protest, it is appropriate for applicants and protestants to contact each other to open a dialogue.

If protests are not withdrawn within 21 days of the protest due date as indicated above, the application will be assigned to the Office of Administrative Law Judge. Parties might be given the opportunity to participate in a voluntary mediation process.

Should all efforts to resolve protests fail, the application will be assigned to an Administrative Law Judge for hearing. Parties to the application proceeding will be advised concerning the process set for their case.



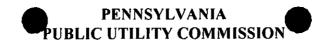


Questions concerning publication and protests may be directed to the Transportation Application Specialist below by telephoning direct 717-787-5513.

Very truly yours,

Gale E. Travitz
Transportation Application Specialist
Bureau of Transportation & Safety

p.c.: WILLIAMS MOVING & STORAGE INC 740 COMMONWEALTH DRIVE WARRENDALE PA 15086 A-00119007, Folder 2 WILLIAMS MOVING & STORAGE, INC. (740 Commonwealth Drive, Warrendale, Butler County, PA 15086), a corporation of the Commonwealth of Pennsylvania, - household goods, in use: (1) between points in the borough of Freedom, Beaver County, and within forty (40) miles by the usually traveled highways, of the limits of the said borough; and (2) from points in the county of Beaver, to other points in Pennsylvania, and vice versa; which is to be a transfer of all the rights authorized under the certificate issued at A-00105085, F. 2 to B & B Systems, Inc., t/d/b/a Tosh Moving & Storage, Inc., subject to the same limitations and conditions. Attorney: Henry M. Wick, Jr., 1450 Two Chatham Center, Pittsburgh, PA 15219-3427.



SERVICE OF NOTICE OF MOTOR CARRIER APPLICATIONS

BUREAU OF TRANSPORTATION AND SAFETY COMMON CARRIER July, 02

A-00119007 F. 2

Application of Williams Moving & Storage, Inc., a corporation of the Commonwealth of Pennsylvania, for the right additional right to transport, as a common carrier, by motor vehicle, household goods, in use: (1) between points in the borough of Freedom, Beaver County, and within forty (40) miles by the usually traveled highways, of the limits of the said borough; and (2) from points in the county of Beaver, to other points in Pennsylvania, and vice versa; which is to be a transfer of all the rights authorized under the certificate issued at A-00105085, F. 2 to B & B Systems, Inc., t/d/b/a Tosh Moving & Storage, Inc., subject to the same limitations and conditions.

GET/gt

7/18/02

Application received: 05/24/02

Application docketed: 07/18/02

'AUG 2 6 2002

	MOO 20 - 20	
Protests due		