



COMMONWEALTH OF PENNSYLVANIA
PENNSYLVANIA PUBLIC UTILITY COMMISSION
P.O. BOX 3265, HARRISBURG, PA 17105-3265

IN REPLY PLEASE
REFER TO OUR FILE

Docket No. A-110072

DOCUMENT
FOLDER

October 15, 2002

THE RICHARDS' ENERGY GROUP
1325 CROWN VETCH DRIVE
LANDISVILLE PA 17538-

DOCKETED

OCT 24 2002

SECRETARY'S BUREAU

2002 OCT 16 AM 8:58

RECEIVED

ATTENTION: FRANK J RICHARDS PE

RE: License Bond or Other Financial Security

Dear Mr. Richards PE:

Pursuant to 66 Pa. C.S. §2809(c), no electric supplier license shall remain in force unless the licensee furnishes a bond or other security approved by the Commission to ensure the financial responsibility of the electric generation supplier and the supply of electricity at retail. The Commission's records indicate that the bond or other approved security provided by The Richards' Energy Group expires on 12/14/02.

The Commission's regulations at 52 Pa. Code §54.40(d) require "the security level for each licensee will be reviewed annually and modified primarily based upon the licensee's reported annual gross receipts information. The security level will be 10% of the licensee's reported gross receipts." The minimum security level provided may not be less than the initial security level provided when the license was granted. Unless approved by the Commission, the initial security level is \$250,000.

The Commission's regulations at 52 Pa. Code §54.39(b) require a licensee to file an annual report on or before April 30 of each year, for the previous calendar year, in order to comply with 66 Pa. C.S. §2810(c)(6). This report discloses the total amount of gross receipts from the sale of electricity and the total amount of electricity sold during the preceding calendar year. You must use this same information in calculating the appropriate security level necessary to maintain your license.

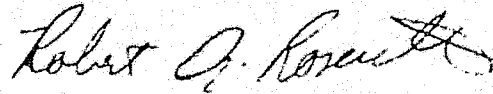
In order for your company to maintain its status as a licensed electric supplier in the Commonwealth of Pennsylvania, it must provide proof to the Commission that a bond or other approved security has been obtained.

Your response in this matter is requested within fifteen (15) days of the date of this letter. Submit your response to the Commission's Secretary. Additionally, fax a copy of your response to James Shurskis at (717) 787-4750, Bureau of Fixed Utility Services.

Failure to respond to this matter within fifteen (15) days will cause Commission staff to initiate a formal proceeding, that may lead to the following: cancellation of your company's electric supplier license, removal of your information from the Commission's website and notification to all electric distribution companies, in which your company is licensed to do business, of the cancellation of the license.

Please direct any questions to James Shurskis at (717) 787-8763 or Darren Gill at (717) 783-5244, Bureau of Fixed Utility Services.

Sincerely,



Robert A. Rosenthal
Director, Bureau of Fixed Utility Services

cc: J. McNulty, Secretary

DOCUMENT
FOLDER

October 26, 2002

James McNulty, Secretary
PA PUC
P.O. Box 3265
Harrisburg, PA 17105-3265

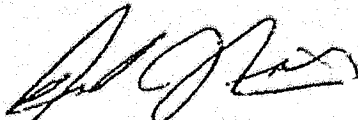
A-116072

Dear Secretary McNulty:

This is a preliminary response to your October 15, 2002 letter re: License Bonds. The Richards' Energy Group is in the process of renewing the 5-\$50,000 bonds we have in place, which as we have stated in the past, more than cover our liability requirements since we don't take title to any power.

However, because of the financial misrepresentations which have occurred nationally in recent months, the underwriter for these bonds is now requiring more financials from each of the companies. Therefore, it may take some time before we can get all the information from each of the five companies and get it approved by the underwriter, so we may not be able to get your required proof of bond within 15 days of your letter. We request some additional time to accomplish this task.

Thank you.



Frank J. Richards, P.E.

DOCKETED

NOV 14 2002

Fax cc: James Shurskis, FUS
Beth, Insurance & Surety

SRB

SECRETARY'S BUREAU

2002 OCT 29 AM 11:13

RECEIVED

DOCUMENT
FOLDER

November 8, 2002

Mr. James J. McNulty, Secretary
PA PUC
P.O. Box 3265
Harrisburg, PA 17105-3265
(3 copies)

RECEIVED

NOV 08 2002

**Petition to Reduce Security Bond
For Richards' Energy Group
Supplier License # A-110072**

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Dear Secretary McNulty:

Introduction

The Richards' Energy Group (REG) has been a licensed electric generation supplier (EGS) in the Commonwealth of Pennsylvania since January 14, 1999. As required in order to complete the EGS application, REG provided \$250,000 in security bonds. Since that time, REG has renewed these bonds at the same \$250,000 level each year, as required.

Petition Request

REG believes that Pennsylvania's revenue-neutral requirements for deregulation are not compromised by allowing REG to reduce the \$250,000 level of security bonding to \$10,000. Although REG is licensed as a "broker/marketer," its role has been, and remains, only as a consultant in regard to generation supply. A more appropriate handle would be "non-traditional" marketer, but this is not an option for electric licensing. REG is somewhat unique from many other EGSs in that it advises retail customers about their energy supply purchases, then implements two-party agreements between the EGS and the retail customer. REG does not take title to the energy sold by the EGS and purchased by the retail customer. Based on this distinction, it is not required to collect and therefore remit gross receipt taxes (GRT) to the PA Department of Revenue. The EGS supplying the actual energy is the entity responsible for collecting and paying the GRT.

REG is therefore requesting reduction of its required bonding level to \$10,000 (a level which has already been granted by the PUC for other non-traditional marketers). REG is also requesting that this relief be granted before the expiration of its current \$250,000 bond on December 14, 2002.

Precedent

As precedent, at least 2 other non-traditional marketers have petitioned successfully for similar relief based on similar reasoning, and this relief has been granted by the Commission. These include:

- Docket #A-110041, Affiliated Power Purchasers, Inc., January 10, 2002 Order
- Docket #A-110099, Parente Energy Consulting, LLC, May 4, 2001 Order.

REG Operation

REG has been an energy engineering/consulting firm since its inception in April, 1995. When deregulation activity began in Pennsylvania, REG developed a business plan to band together both small and large industrial, commercial and institutional electric consumers as a "strong" consortium to present a sizable load to "traditional" EGSs. These individual consumers form a purposely diverse group which, through REG, acts as a unit in dealing with EGSs to achieve substantial savings on electric bills.

To minimize risk for individual consumers and REG, contracts made with EGSs are always 2-party agreements between the EGS and the consumer, reviewed and approved by REG, with terms which reflect the deals developed for the group. REG has never, and does not intend to ever, take title to the electricity or be a party to the EGS/consumer electric supply agreement. Therefore, REG, by definition, has not, and can not, incur any Gross Receipts Tax liability

Using this model, REG consortium members have had a notable measure of success...Office of Consumer Advocate statistics on customers using EGSs as of October 1, 2002 show 275 MW of industrial and commercial load currently shopping in PPL territory...REG consortium members now supplied by EGSs in PPL represent 97 MW, or 35% of that total. This subset of REG members in PPL is currently saving about \$1,000,000/year.

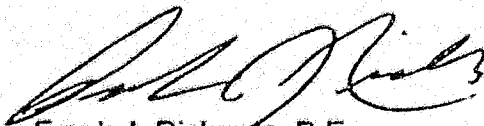
Consumers pay REG an annual fee as members of the buying consortium, based on their annual kWh consumption and number of accounts...the fee is limited if savings benchmarks are not achieved. All fees are paid directly by consumers...REG does not receive funds back from EGSs.. prices negotiated with EGSs are the prices paid by consortium members. In this way, REG maintains autonomy and isolation from EGSs. REG is not beholden to any supplier.

Appendices

Further clarification can be found in the appendices attached:

1. Data requested by FUS
2. Identification of parties served
3. Gross Receipts Reports
4. REG Services, Members of Consortium

Thank you for your timely consideration.



Frank J. Richards, P.E.
President

Attachments

Fax cc: James Shurskis FUS (717) 787-4750
Robert Bennett FUS (717) 787-4750

Appendix 1
Electricity Supplier Bond Reduction Data
The Richards' Energy Group
Supplier License #A-110072

DOCUMENT
FOLDER

1. The Richards' Energy Group (REG) has served the appropriate parties as specified in the Commission's Secretarial Letter, dated August 27, 2001, at Docket No. M-0-0011489, RE: Service of Petitions Relating to Bonding Levels. See Appendix #2 for appropriate documentation required by the Secretarial Letter.
2. Gross receipts reports for at least the four latest completed quarters are available in Appendix #3. As evidenced in Appendix #3, quarterly gross receipts taxes for the four latest completed quarters for REG are \$0. As stated in section 2810 (B) (3) of the Public Utility Code, 66 PA. C.S. and Article XI of the Tax Reform code of 1971, P.L. 6 No. 2, Article XI, Part I, Section 1101 (b), Gross receipts tax is derived from the sales or resale sales of electric energy. As REG does not take title to electric energy, the assessed gross receipts are null.
3. As REG will not change its operational procedures during the current or next three quarters, the quarterly gross receipts tax will be null (Reference question 2, Appendix 3).
4. PA Gross receipts tax reports for the prior calendar year (Reference Appendix 3):
 - a. A self-assessment of \$0 for Gross Receipts tax has been paid in full
 - b. REG has paid \$0
 - c. Amount still due is \$0
 - d. The Report is settled with the Department of Revenue (\$0)
 - e. Final settlement amount is \$0
5. Regarding REG gross receipts tax reports for the current calendar year, since REG will not be changing operationally, all gross receipts assessments will remain \$0:
 - a. Pre-payment amount would be non-applicable (\$0 sum for the current calendar year)
 - b. Total amount of any prepayment would be \$0
 - c. REG balance for Gross Receipts tax with the Department of Revenue is \$0
 - d. An estimation of 2002 gross receipts tax is \$0Please reference Appendix #3 for past gross receipts filings.
6. REG has no outstanding tax issues with the Pennsylvania Department of Revenue

DOCKETED

NOV 15 2002

7. REG has no open issues regarding contracts, agreements or other arrangements with any other party under our license which affect or may affect the flow of electricity generation at retail
8. Regarding issues which may create a claim on the bond or other security which REG maintains for license:
 - a. REG has no outstanding or potential customer claims relating to REG bond
 - b. REG maintains no outstanding or potential issues with any Independent System Operator, Regional Transmission Organization or similar entity involved in the Pennsylvania retail electricity Market relating to potential bond claims
 - c. REG maintains no outstanding or potential issues with any entity that provides REG with electricity on the wholesale market, since no entity provides or has ever provided REG with electricity
9. REG's current \$250,000 bond level is comprised of 5-\$50,000 bonds. The current annual fee is \$2,000, but is expected to rise for this renewal, due to the national financial turmoil of this past year. For the same reason, the bond underwriter has requested substantial additional financial data before approving the bond. If we must maintain this bonding level, we will need to dedicate personnel to this task as well as seek the assistance of personnel from all five companies linked to the 5-\$50,000 bonds. To put the bond cost in perspective, the past year's fee for our bond exceeded 1% of our gross business income for 2001.
10. We have a quote of \$100 for the annual fee for the proposed bonding level of \$10,000. Alternatively, we may be able to obtain a bank guarantee instead for less. This lower bonding level obviously has much less financial impact on REG, and the resulting financial burden is somewhat closer to being proportional to the larger EGSs' cost burden for the \$250,000 bond level they carry. This is also more proportional to the risk burden REG faces compared to a larger EGS that actually takes title to electricity and has a gross receipts tax obligation.
11. REG is compensated directly by its clients based on a yearly consulting fee. This fee is based on the client's total electric consumption per year. No fees are ever added to the kWh price billed by an EGS to our clients.
12. First, the services we provide to our clients, strictly speaking, would not now require an EGS license, the way we understand the interpretation of the regulations from PUC staff. However, when REG decided to apply for the license in 1998, this interpretation was not clear. REG and PUC staff agreed it was prudent to proceed with license application, choosing to err on the safe side of the regulations. In retrospect, having the license adds credibility to the REG consulting process, and REG desires to maintain it.

In fact, in the early stages of our application, one EGS began telling prospective REG clients that REG did not have a license, shouldn't be operating in the deregulation arena without one, and refused to provide pricing to REG for clients. At that point, whether required or not, having an EGS license became imperative for REG to maintain credibility in the marketplace.

REG has always been, and will continue to be, a "non-traditional" marketer (please reference the "non-traditional" marketer status which exists in the natural gas utility industry). Under current PUC regulations and requirements, no other category exists for a "niche" consulting/marketing firm which champions and facilitates electric deregulation for the end user in PA. As a non-traditional provider of this valuable service to electric consumers in PA, REG has been able to make deregulation work for over 150 diverse industrial and commercial end users who have nearly 500 electric accounts in PA, and who are right now saving over \$1.7 million/year collectively with contracts currently in place. More detail on the services REG provides is included in the preceding letter text, and in Appendix 4, "REG Services" and "REAP Members."

13. Requiring REG to maintain a \$250,000 bond level puts REG at a competitive disadvantage to other non-traditional marketers who have been granted \$10,000 bond levels (Parente and Affiliated Power Purchasers...see "Precedent" topic in preceding letter), as well as the many non-traditional marketers who have not elected to seek a license. It would also appear to be unfair discrimination of REG against other non-traditional marketers as well as conventional EGSs who actually have or have the potential to have Gross Receipts Tax obligations.

Other pertinent information is included in the text of our preceding letter.

14. For ALL of the above questions, answers were provided by Frank J. Richards, President.

Frank J. Richards, P.E.
11/8/02

Appendix 2
Before the
PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of
The Richards' Energy Group for petition :
For reduction of Security Bond Level : Docket No.
Supplier License # A-110072

Certification of Service

I hereby certify that I have this day served a true copy of the foregoing Application of The Richards' Energy Group for petition of reduction of Security Bond Level for Supplier License A110072 upon the following by United States First Class Mail:

Irvin A. Popowsky
Office of Consumer Advocate
5th Floor, Forum Place
555 Walnut Street
Harrisburg, PA 17120

Thomas Hill
VP & Controller
PECO Energy Company
2301 Market Street
Philadelphia, PA 19101-8699

Carol Pennington
Office of Small Business Advocate
Commercial Building Suite 1102
300 North Second Street
Harrisburg, PA 17101

John Litz, Division Controller
UGI Utilities, Inc. Electric Division
400 Stewart Rd. PO Box 3200
Hanover Industrial Estates
Wilkes-Barre, PA 18773-3200

Office of the Attorney General
Bureau of Consumer Protection
Strawberry Square, 14th Floor
Harrisburg, PA 17120

Paul E. Russell, Assoc General Counsel
Pennsylvania Power & Light Company
2 North 9th Street
Allentown, PA 18108-1179

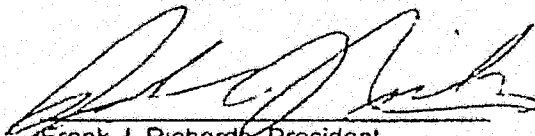
Commonwealth of Pennsylvania
Department of Revenue
Bureau of Corporation Taxes
Harrisburg, PA 17128-0946

David Luff
First Energy Corporation
76 South Main St
Akron, OH 44308

Frank Nadoiny, GM
Regulatory Affairs Unit
Duquesne Light Company
411 Seventh Street
PO Box 1930
Pittsburgh, PA 15230-1930

John L. Munsch
Allegheny Power
800 Cabin Hill Drive
Greensburg, PA 15601-1689

Dated this 7th day of November, 2002



Frank J. Richards, President
The Richards' Energy Group
1325 Crown Vetch Drive
Landisville, PA 17538
(P) (717) 898-6330 (F) (717) 898-6331
frichards@richardsenergy.com

Appendix 3

QUARTERLY REPORT**Pennsylvania Gross Receipts¹**Name of Company The Richards' Energy Group

Period of Operation

From July, 2002 (Month, Year) to September, 2002 (Month, Year)

Complete one Quarterly Gross Receipts Report for each operational category that is licensed or certificated by the Commission. This form may be photocopied for reporting purposes. Please mark with an "X" the category that applies to each report:

- Generator and supplier of electric power
 - Municipal generator and supplier of electric power
(Only report on retail activity that has occurred outside of municipal boundaries)
 - Electric Cooperative and supplier of electric power
(Only report on retail activity that has occurred outside of certified territory)
 - Broker/Marketer engaged in the business of supplying electricity
(If collecting charges from PA licensed or certificated electricity providers for interstate electric energy sales, check the "Sales for Resale" box below and report total sales (kWh). No Gross Receipts are reported for these types of sales.)
 - Aggregator engaged in the business of supplying electricity
(If collecting charges from PA licensed or certificated electricity providers for interstate electric energy sales, check the "Sales for Resale" box below and report total sales (kWh). No Gross Receipts are reported for these types of sales.)

CALENDAR YEAR: <u>2002</u>	CHECK APPROPRIATE BOX: <input type="checkbox"/> Retail Sales Report <input checked="" type="checkbox"/> Sales for Resale <u>0.0</u> kWh
GROSS RECEIPTS (if applicable): \$ <u>0.00</u>	

¹ Gross receipt information is proprietary and will not be released to the public. Commission Order entered 7/20/00 at P-00991752. Confidential treatment of other information may also be requested. See Notice to Electricity Providers.

QUARTERLY REPORT

Pennsylvania Gross Receipts¹

Name of Company The Richards' Energy Group

Period of Operation:

From October, 2002 (Month, Year) to December, 2002 (Month, Year)

Complete one Quarterly Gross Receipts Report for each operational category that is licensed or certificated by the Commission. This form may be photocopied for reporting purposes. Please mark with an "X" the category that applies to each report:

- Generator and supplier of electric power
 - Municipal generator and supplier of electric power
(Only report on retail activity that has occurred outside of municipal boundaries)
 - Electric Cooperative and supplier of electric power
(Only report on retail activity that has occurred outside of certified territory)
 - Broker/Marketer engaged in the business of supplying electricity
(If collecting charges from PA licensed or certificated electricity providers for interstate electric energy sales, check the "Sales for Resale" box below and report total sales (kWh) No Gross Receipts are reported for these types of sales.)
 - Aggregator engaged in the business of supplying electricity
(If collecting charges from PA licensed or certificated electricity providers for interstate electric energy sales, check the "Sales for Resale" box below and report total sales (kWh) No Gross Receipts are reported for these types of sales.)

<p>CALENDAR YEAR:</p> <p><u>2002</u></p>	<p>CHECK APPROPRIATE BOX:</p> <p><input type="checkbox"/> Retail Sales Report</p> <p><input checked="" type="checkbox"/> Sales for Resale <u>0.0</u> kWh</p>
<p>GROSS RECEIPTS (if applicable): \$ <u>0.00</u></p>	

¹ Gross receipt information is proprietary and will not be released to the public. Commission Order entered 7/20/00 at P-00991752. Confidential treatment of other information may also be requested. See Notice to Electricity Providers.

RICHARDS

2/24/01

Mr. James McNulty
Secretary
PPUS
P O. Box 3265
Harrisburg, PA 17105-3265

Dear Secretary McNulty:

RE: Docket # L-00970129

Attached, as requested, are completed forms showing KWH sales and Gross Receipts. Since I operate an electric users group and do not take title to any electric power, the sales and gross receipts for the year are 0

Frank J. Richards
President

Cc: Annunciata Marino

Appendix 4

The Richards' Energy Group

www.richardsenergy.com



en·er·gin·eer'ing, noun. 1. The process of applying sound engineering principles and extensive industry knowledge to discover energy opportunities, and resolve utility issues. 2. Often associated with using innovative concepts in a common-sense, cost-effective way.

The Richards' Energy Group (REG) is an independent "engineering" firm dedicated to cutting utility energy costs for industrial, commercial and institutional end users. We work for energy consumers, not suppliers, vendors or utilities. So our primary focus is to use our 60+ years of utility-related experience to minimize the electric and gas bills paid by our clients. Since we're unique, we had to create a word to describe what we do...engineering. Here's how we do it:

REAP: Richards Energy Affinity Program

REG has built a strong electric users' group, named REAP, for industrial and commercial businesses. It presently has over 150 members of varying sizes and types, and continues to grow. REAP's membership spectrum ranges from manufacturers, hospitals and retirement communities, to car dealers, restaurants and shoe stores. This diverse group has one thing in common—savings on electric bills...electric supply contracts put in place by REG have resulted in over \$5.2 million savings for REAP members since deregulation began in PA in 1999.

THE REAP PROCESS

Evaluation: REG evaluates your business' electric usage to determine projected savings, and whether you would benefit by joining REAP.

Membership: Based upon those projected savings, your company joins REAP and becomes part of a block of businesses for which REG negotiates the best electric rates available. The annual membership fee is based on your total electric usage, but is never more than half your savings. REAP's design allows you to channel your energies toward your own area of expertise, for which your business is intended.

Shopping: REG acquires and assembles detailed load and billing data for each member, then collates the data to benefit each member. We solicit suppliers and evaluate their qualifications, request proposals, then select the best for the group. After contract terms are negotiated and approved by REG, contracts are executed between the supplier and member.

Follow-up: Once contracts are in place, REG selectively audits members' electric bills to ensure that contract terms are being met. REG keeps all members informed of various deregulation issues and developments. In addition, there is an annual REAP meeting for all members.

WHY REAP WORKS

Size: The REAP group keeps growing, with over 150 members who now collectively consume more than half a billion KWH of electricity each year, and consistently save money on their electric bills.

Strong Group: Since each member of the group gives REG the power to make purchase decisions for the group, suppliers can offer better pricing, knowing that they are bidding for all the accounts.

Data: Providing electric suppliers the maximum amount of load data in a consistent, professional format enables REG to obtain better rates for REAP members.

Qualified Professionals: REG has been approved by the PA PUC as a licensed electricity supplier. All of the hassle and details involved in bidding, evaluating, negotiating the contracts and pricing are handled by REG's credentialed professionals.

Focus and Independence: When you join REAP, you commit to shop with the group. Our members aren't testing the waters to see if a good rate might float to the surface. REAP was formed for the sole purpose of banding together diverse types of electrical loads, to reduce electricity rates for all members. REG is paid directly by REAP members through an annual fee, and is not beholden to any electric supplier. →

The Richards' Energy Group

www.richardsenergy.com

REG Services

Utility Rate Analysis

- Perform **billing audits** and obtain credits
- Evaluate available **alternative utility rate structures**, including special or innovative rates
- Maximize business exemptions and incentives
- Implement savings through **Emergency Voluntary Load Response Program**

Facility Analysis

- Perform walk-through **energy audits**
- Perform In-depth **sales tax audits**
- Prepare and file **petitions for sales tax refunds**
- Identify and evaluate alternative technologies for energy and cost efficiencies
- Allocate energy costs by department or area
- Evaluate demand-side management potential
- Power distribution expansion planning
- Determine cost effectiveness of a voltage change
- Investigate electric losses and voltage regulation within the facility
- Recommend electrical safety improvements

Installation Services

- Install energy cost-saving projects

- Lighting retrofits
- Occupancy sensors
- HVAC Control improvements

Real-Time Metering Solutions

- Install FCC-licensed Wireless Router technology
- Obtain real-time data advantages inexpensively
- Provide utility-grade interval meter data
- Use data for shopping, facility analysis, demand-side response and REAP
- Access data through the internet
- Evaluate data to cut costs

Training Courses

- **Power Distribution:** Fundamentals of electricity, safety, electrical equipment, maintenance, one-line diagrams, and National Electric Code
- **Energy:** Basics, heat loss, efficiency fuel switching, rate structures and calculations
- **Deregulation:** History, future, how it works, how it should work, market power, re-regulation
- **Electricity Buying Groups:** Types, how to structure, market power, data requirements

REG: Who we are

REG, the Richards' Energy Group, was established in Landisville, PA in 1995. REG has been an approved electric supplier in PA since 1999, licensed by the Pennsylvania Public Utility Commission. REG also holds an FCC radio license for developing a wireless metering network covering most of eastern Pennsylvania.

Frank J. Richards, PE, CEP: President of REG, is a licensed, registered Professional Engineer, and a Certified Energy Procurement Professional. He has over 30 years' experience in the utility and energy field. Frank's memberships include the Association of Energy Engineers, the Institute of Electrical and Electronics Engrs. and the National Society of Professional Engrs.

Robert F. Abbato, PE, CEM: The Senior Energy Engineer associated with REG, Bob is a licensed, registered Professional Engineer (P.E.), and is a Certified Energy Manager (C.E.M.). In over 30 years' of electric utility experience, he has developed a vast knowledge of energy systems. He has been instrumental in performing detailed energy audits and developing accurate electric rate calculation spreadsheets to be sure REG clients are maximizing savings.

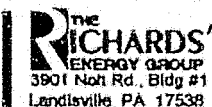
Charlie Goedken, PE: Our Business Development Manager, Charlie brings 20 years of experience as a Licensed Professional Engineer and entrepreneur. His easy-going style does not diminish his commitment to help businesses save energy dollars by developing partnerships with REG.

Mary S. Richards: Our energetic Office Manager, Mary's math degree makes her well-equipped to also handle our financials and interpret utility billing data.

Julle DeFrank is our Director-Customer Care. She is our chief liaison to our clients, public and press, and makes sure important details aren't overlooked.

Mike Frey is our Financial Manager, who also has developed an amazing talent for keeping track of and updating all the account and electric data we need for shopping and calculating accurate savings for each member.

Darren Epstein is our Field Manager, who is spearheading our real-time metering program, and has enabled us to enter a whole new dimension of serving our members, by actually implementing the energy improvements our studies recommend.



REAP Members

REAP Member	Description	Location	Annual KWH million	% Load Factor	# Meters
Fry Communications	Printing	Mechanicsburg	79.15	65	8
Harley Davidson	Motorcycle Manufacturing	York	78.39	82	1
Lancaster Health Alliance	Lancaster General, Health Campus, Women & Babies, and Columbia Hospitals	Lancaster, Columbia	38.47	74	12
Burle Industries	Microwave Tube Mfg	Lancaster	35.26	71	1
Masonic Homes	Retirement Community	Elizabethtown	28.93	73	5
Wenger's Feed Mill	Feed Mills	Rheims	25.00	50	17
Turkey Hill Dairy	Milk & Ice Cream Production	Conestogo	21.65	70	3
Kalpa Mfg	Flexible Copper Wire	Denver	20.78	58	5
Colonial Metals	Brass Ingot Production	Columbia	19.35	50	5
Nell's Superline Markets	Grocery Stores	York	19.32	79	8
Pennfield Corporation	Feed Mills	Lancaster	19.03	50	14
Kreider Farms	Dairy	Manheim	11.89	58	8
Stauffer's of Kissel Hill	Grocery Stores	Litz	10.73	59	13
Lutron	Dimmer Switch Mfg	Coopersburg	10.44	46	8
Brethren Village	Retirement Community	Lancaster	9.80	71	1
Lans Enterprises	Powder Coating & Pipng Mfg	Camp Hill	9.25	60	10
Clover Farms Dairy Co	Dairy	Reading	7.79	54	5
Bridley & Ober	Quarry	E. Petersburg	6.59	20	9
Demprick's	Grocery	Willow Street	6.00	59	4
Garden Spot Village	Retirement Community	New Holland	5.88	69	2
Pleasantview Retirement Comm	Retirement Community	Manheim	5.30	82	3
Rock Hill Memorial Community	Retirement Community	Sellersville	5.27	69	1
Sight & Sound Inc	Entertainment	Strasburg	5.24	51	6
Consolidated Scrap Resources	Metal Recycler	Harrisburg/York	5.24	14	9
R W Seader	Egg Processing	Litz	4.81	53	5
Quarryville Presbyterian Home	Retirement Community	Quarryville	4.80	65	1
Dock Woods Community	Retirement Community	Lansdale	4.78	88	5
1st Hal Retirement Community	Retirement Community	Honey Brook	4.54	68	3
Bank of Lancaster County	Bank	Lancaster	4.30	56	2
Wrens Corporation	Fabric Mfg	Denver	4.04	75	2
Four Seasons Produce	Produce	Denver	4.00	75	2
Amedis	Grocery Outlets	Lancaster	3.68	63	8
American Hydro	Turbine Manufacturer	York	3.36	69	1
Bird-in-Hand Corporation	Motels/Restaurants	Bird-in-Hand	3.11	55	6
Baby Ribbon Mills	Specialty Textiles Mfg	Baby	3.00	63	1
Dommel Hotel Mot	Motels/Restaurants	Lancaster	2.88	58	11
Bridgeway	Hospital Waste Disposal	Morgantown	2.88	48	2
Electron Energy	Rare-earth Magnet Mfg	Landsville	2.85	35	1
Waypoint Bank	Bank	Harrisburg	2.94	73	1
McMillin's Asphalt	Paving Material	E Petersburg	2.87	14	8
Ferguson & Heasler	Grocery Store	Quarryville	2.75	69	1
Vita Teresa	Nursing Care Facility	Harrisburg	2.72	56	1
Balanced Care / Outlook Pointe	Health Care / Retirement Community	Mechanicsburg	2.55	48	5
Lynn's Market	Grocery Stores	Enola	2.51	75	2
TFS, Inc	Restaurants & Bakery	Ronka	2.41	34	3
Fairmount Homes	Retirement Community	Ephrata	2.40	60	3
Swift Chevrolet	Car Dealer	Harrisburg	2.30	56	7
Covenco	Vending Machines	Middletown	2.20	54	5
ABC Lanes	Bowling Lanes	Harrisburg	2.20	75	3
D&H Distributors	Distributor	Harrisburg	2.03	70	1
Brethren Enterprises	Bowling Lanes	York	2.01	45	7
Morethan Manor	Retirement Community	Litz	1.71	56	2
Weiser Enterprises, Inc	Grocery Stores	Litz/Akron	1.65	68	2
Midway Supermarket	Grocery Stores	Hedges	1.65	71	1
Mutzbaugh's Market, Inc	Grocery Stores	Duncannon	1.63	77	1
Clean Burn, Inc	Used Oil-Fired Furnace Mfg	Leola	1.62	45	1
Swift Saturn	Car Dealer	Harrisburg	1.60	68	4
Good's Stores	Department Stores	East Earl	1.48	35	4
Hauck Mfg	Burner/Blower Mfg	Lebanon	1.45	40	5
Fabrit	Metal Roofing Mfg	Lancaster	1.44	54	1
Shrinks Extracts	Vanilla Mfg	Lancaster	1.40	66	1
Wiltschach Distributors	Distributor	Harrisburg	1.28	53	1
Good 'N Plenty	Restaurant	Smoketown	1.27	42	1
Jay Fulwood & Sons	Quarry	McAlisterville	1.20	20	5
Paul B. Zimmermann, Inc	Steel Fab / Finishing	Ephrata	1.20	42	2
F & M Hal Co	Felt Hat Mfg	Denver	1.20	29	2
New Holland Church Furniture	Custom Woodworking	New Holland	1.20	35	1
Lancaster Toyota Mazda	Car Dealer	E. Petersburg	1.20	45	8
Herringsfield Sports Complex	Fitness and Tennis Club	Landsville	1.20	63	1
Donald Blyler Offset	Printing	Lebanon	1.20	41	1
Hickory House Nursing Home	Nursing Home	Honey Brook	1.15	84	1
York JCC	Community Center	York	1.08	44	1
Glendale Management Corp	Motels	Carlisle	1.06	45	2
Calvary Fellowship Homes	Retirement Community	Lancaster	1.02	16	5
Bombardier's Stores	Hardware/Fabrit	Litz	1.00	0	5
Woody's Workout	Fitness Club	Harrisburg	0.97	58	2
Dauphin Electric	Electrical Supply	Harrisburg	0.95	54	4
West Shore Country Club	Country Club	Camp Hill	0.91	58	1

REAP Members

REAP Member	Description	Location	Annual KWH million	K Load Factor	# Meters
Bricker Group	Retirement Community	Mount Joy	1.06	50	3
Phillips Group	Office Supplies	Harrisburg	0.83	30	7
Brimmen Printing	Printing	Lancaster	0.81	37	5
Clean Enterprises	Dry Cleaner/Laundry	Lancaster	0.70	28	19
South Capital Ford	Car Dealer	Harrisburg	0.70	54	2
Conestoga Country Club	Country Club	Lancaster	0.69	43	1
Eastern Motor Inns, Inc.	Hotel	Carlisle	0.66	63	1
CrossSpales Management	Health Care Management	Mechanicsburg	0.65	47	2
Westfield Motor Inn	Hotel	Lancaster	0.65	55	2
Trinda Bowl	Bowling Lanes	Mechanicsburg	0.62	58	1
Carlisle Sports Emporium	Game/Sports Center	Carlisle	0.60	38	2
Dutch Gold Honey	Honey/Bottle Mfg	Lancaster	0.60	44	4
Catalano's	Restaurants	Wormleysburg	0.59	40	2
Family Cupboard	Restaurant	Intercourse	0.59	40	1
Interiors 2000	Furniture Store	Lancaster	0.59	37	1
Image First	Uniform Rental	Lancaster	0.59	36	3
Mark Hershey Farms	Food Mills	Lebanon	0.54	23	2
Christian Publications	Bookstore	Camp Hill	0.54	38	1
Lanc. Evangelical Free Church	Church	LITZ	0.52	29	2
Stewart-Arnos Steel	Mfg. Steel Products	Harrisburg	0.51	33	1
Frost/FCK Health Clubs	Health Club	Harrisburg	0.51	48	3
HEWI	Door Hardware/Tubing	Lancaster	0.50	38	1
Ladd Herford Motors	Car Dealer	Lebanon	0.50	40	3
Mechanicsburg Children's Home	Children's Home	Mechanicsburg	0.50	53	3
Clearview Lanes	Bowling Lanes	Elizabethtown	0.50	55	1
North Pease & Lim Asso.	Cardiologists	Wormleysburg	0.45	42	4
Pennsylvania State Bank	Bank	Camp Hill	0.44	30	6
Riverside Properties	Commercial Property	Carlisle	0.44	48	5
Central PA Food Bank	Food Bank	Harrisburg	0.43	49	1
Novelty Mfg	Planter/Window Box Mfg	Lancaster	0.40	28	1
Griffith Farm Rest./Golf Club	Restaurant/Golf Course	Mount Joy	0.40	40	2
Machoning Valley Cinemas	Movie Theater	Leighton	0.40	46	2
Lancaster Nissan	Car Dealer	Lancaster	0.40	50	2
Glen Miller	Beverage Distributor	Lemoyne	0.40	52	1
Smith Grill	Restaurant	Harrisburg	0.39	50	1
Highland Presbyterian Church	Church	Lancaster	0.36	45	1
FDL-USA	Break Line Mfg.	Mount Joy	0.33	25	2
Clark Electric/Mechanical	Electrical/HVAC Contractor	Paradise	0.32	53	5
Red Crown Bowling	Bowling Lanes	Harrisburg	0.32	67	1
Irex	Office	Lancaster	0.32	34	1
Carlisle Cement	Cement	Carlisle	0.31	28	2
Maverick Restaurant	Restaurant	Harrisburg	0.30	44	1
R F Fieger	Building Supplies	Camp Hill	0.28	29	2
Industrial Harness	Wiring Harnesses	Shippensburg	0.28	38	1
R T Grim	Automobile Gauges	Camp Hill	0.27	28	1
Hornish	Office Building	Lancaster	0.26	38	2
Edinger's	Carpeting/Flooring	Carlisle	0.25	17	2
Dance Distributors	Distributor	Harrisburg	0.24	35	1
Conestoga Log Cabins	Mfg. Log Cabins	Lebanon	0.24	20	1
Castles Home Center	Building Supplies	Carlisle	0.23	31	2
Troegs Brewing Co.	Microbrewery	Harrisburg	0.21	38	1
Quality Cleaners	Cleaners	Lemoyne	0.20	28	1
Harold Zupp Restaurant	Restaurant	E. Petersburg	0.20	40	1
Fair Family Tire	Tire Stores	Camp Hill	0.19	50	3
Camp Hill Presbyterian Church	Church	Camp Hill	0.18	27	1
Bortek Industries	Jerritorial Equipment	Mechanicsburg	0.17	59	1
Control Concepts	Control Mfg.	Pittsburgh	0.16	28	1
LITZ Area Memorial School	School	LITZ	0.15	22	1
Country Living Inn	Hotel	Lancaster	0.14	38	1
R B Shep	Shoe Store	Lancaster	0.12	42	1
Huggins Printing	Printer	Harrisburg	0.12	16	1
Marneim Dove Christian Fellowship	Church	Elm	0.11	39	1
Stewart-Arnos Equipment	Heavy Equipment Leasing	Harrisburg	0.10	25	1
Immanuel CMAA	Church	Mechanicsburg	0.10	14	2
Administrators & Consultants	Insurance Administrators	Lancaster	0.10	27	5
Amherst Industries	Railroad Car-refurbish	Landsville	0.10	22	1
Club Med Billards	Billard Parlor	Harrisburg	0.09	29	1
Occupational Devt. Center	Adult Vocational Program	Lancaster	0.07	23	1
Landsville Memorial Church	Church	Landsville	0.07	38	1
Coif Plumbing	Plumbing Supply	Mechanicsburg	0.07	27	1
Wayside Presbyterian Ch	Church	Landsville	0.06	25	1
Up-front Footwear	Band Shoe Mfg	Lebanon	0.05	18	3
Triscart Productions	Video Productions	Camp Hill	0.05	19	1
Church of God-Landsville	Church	Landsville	0.04	19	1
TOTAL		152 Members	633		475

DATE: November 15, 2002

SUBJECT: A-110072

TO: Bureau of Fixed Utility Services

FROM: James J. McNulty, Secretary *dt*

DOCUMENT
FOLDER

**Petition of Richard's Energy Group for approval to
Reduce Surety Bond Level**

Attached please find a copy of a letter/petition of Richard's Energy Group, for approval of the reduction of its required bonding level to \$10,000.00.

This matter is being assigned to your Bureau for appropriate action.

Attachment

cc: Law Bureau

ddt

DOCKETED

NOV 15 2002