

February 1, 2017

Pennsylvania Public Utility Commission Secretary 400 North Street, Keystone Building Harrisburg, PA 17120

### Re: Northeast Energy Advisors, LLC – NGS License Application

To Whom It May Concern,

Enclosed for filing, please find an original, one hard copy and one CD-ROM containing the NGS License Application of Northeast Energy Advisors, LLC, with the confidential documents relating thereto contained within the enclosed envelope marked as "Confidential".

I have also enclosed a money order in the amount of \$350.00 made payable to the "Commonwealth of PA" to pay the applicable filing fee.

Please time-stamp the copy and return it to me in the enclosed self-addressed stamped envelope. Should you have any questions or wish to discuss this matter, please feel free to contact me.

Sincerely,

URBAN & BLATTENBERGER P L. Blattenberger, Esquire Indrew

Enclosures

RECENTINE FEB - 1 2017 PA PUBLIC UTILITY CORMISSION SECREMARY'S BUREAU

### **BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION**

Application of **Northeast Energy Advisors, LLC** for approval to offer, render, furnish, or supply natural gas supply services as a **Broker/Marketer and/or Energy Consultant** to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

### 1. IDENTIFICATION AND CONTACT INFORMATION

a. IDENTITY OF THE APPLICANT: Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

Northeast Energy Advisors, LLC 10900 Perry Highway, #210 Pittsburgh, PA 15090 www.northeastenergyadvisors.com Phone (412) 337-6099 or (412) 389-7290

b. PENNSYLVANIA ADDRESS / REGISTERED AGENT: If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

#### Not applicable.

c. REGULATORY CONTACT: Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

Dave Mikula, President Northeast Energy Advisors, LLC 10900 Perry Highway, #210 Pittsburgh, PA 15090 Phone: (412) 337-6099 Facsimile: (412) 202-4233 Email: dmikula@northeastenergyadvisors.com

d. ATTORNEY: Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Andrew L. Blattenberger, Esquire Urban & Blattenberger, P.C. 513 Allegheny Street Hollidaysburg, PA 16648 Phone: (814) 695-7898 Facsimile: (814) 695-8757 Email: ablattenberger@urban-law.com

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PA PUBLIC UTILITY CONSMISSION SECRELARY'S DUREAU e. CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: Provide the name, title, address, telephone number, fax number, and e-mail OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED) responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Natural Gas Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed NGSs.

### MAIN CONTACT

Dave Mikula, President Northeast Energy Advisors, LLC 10900 Perry Highway, #210 Pittsburgh, PA 15090 Phone: (412) 337-6099 Facsimile: (412) 202-4233 Email: dmikula@northeastenergyadvisors.com

ALTERNATE

Erich Landis, Vice President Northeast Energy Advisors, LLC 10900 Perry Highway, #210 Pittsburgh, PA 15090 Phone: (412) 337-6099 Facsimile: (412) 202-4233 Email: elandis@northeastenergyadvisors.com

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#### 2. **BUSINESS ENTITY FILINGS AND REGISTRATION**

a. FICTITIOUS NAME: (Select appropriate statement and provide supporting documentation as listed.)

The Applicant will be using a fictitious name or doing business as ("d/b/a")

Provide a copy of the Applicant's filing with Pennsylvania's Department of State Pursuant to 54 Pa. C.S. §311.

#### Or

X The Applicant will not be using a fictitious name.

### **b. BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:**

(Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)

The Applicant is a sole proprietor.

If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.

### Or

The Applicant is a:

domestic general partnership (\*)

domestic limited partnership (15 Pa. C.S. §8511)

foreign general or limited partnership (15 Pa. C.S. §4124)

domestic limited liability partnership (15 Pa. C.S. §8201) foreign limited liability general partnership (15 Pa. C.S. §8211) foreign limited liability limited partnership (15 Pa. C.S. §8211)

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.
- Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
- \* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.

or

- The Applicant is a:
  - domestic corporation (15 Pa. C.S. §1308)
  - foreign corporation (15 Pa. C.S. §4124)
  - X domestic limited liability company (15 Pa. C.S. §8913)
  - foreign limited liability company (15 Pa. C.S. §8981)
  - Other (Describe):
    - Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
      - See attached Pennsylvania Department of State Certificate of Organization and Certificate of Amendment.
    - Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.
      - See attached Pennsylvania Department of State Certificate of Organization and Certificate of Amendment.
    - Give name and address of officers.

Dave Mikula, President and Secretary Northeast Energy Advisors, LLC 10900 Perry Highway, #210 Pittsburgh, PA 15090

Erich Landis, Vice President and Treasurer Northeast Energy Advisors, LLC 10900 Perry Highway, #210 Pittsburgh, PA 15090

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### 3. AFFILIATES AND PREDECESSORS

#### (both in state and out of state)

a. AFFILIATES: Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

#### Applicant does not have any affiliates doing business or applying to do business.

b. PREDECESSORS: Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

Applicant does not have any predecessors that have done business,

### 4. OPERATIONS

a. APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)

#### **Definitions**

- Supplier an entity which provides natural gas supply services to retail gas customers utilizing the jurisdictional facilities of an natural gas distribution company
- Broker/Marketer an entity that acts as an intermediary in the sale and purchase of natural gas but does not take title to the natural gas.

#### X The Applicant is presently doing business in Pennsylvania as a

- natural gas interstate pipeline
- municipality providing service outside its municipal limits
- local gas distribution company
- retail supplier of natural gas services in the Commonwealth
- a natural gas producer
- X a broker/marketer engaged in the business of supplying natural gas services
- X Other. (Identify the nature of service being rendered)

Applicant currently provides consulting services, energy supply advice, analysis services and management tools. Applicant is also licensed in Pennsylvania as an EGS broker/marketer.

or

The Applicant is not presently doing business in Pennsylvania.

- b. APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a:
  - Supplier or Aggregator of natural gas services
  - Municipal supplier of natural gas services
  - Cooperative supplier of natural gas services
  - X Broker/Marketer engaged in the business of supplying natural gas services
    - X Check here to verify that your organization will not be taking title to the natural gas nor will you be making payments for customers.
  - X Other (Describe): Energy Broker and/or Energy Consultant providing price negotiation and risk management services with respect to the purchase of natural gas.

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Applicant will provide consulting services regarding a retail customer's selection of a retail natural gas provider, contract negotiations with the selected retail natural gas provider and management of price risk with respect to energy prices under the customer's contract for retail natural gas.

- d. PROPOSED SERVICE AREA: Check the box of each Natural Gas Distribution Company for which the Applicant proposes to provide service.
  - Columbia Philadelphia Gas Works REDUCTORD UGI Central Penn National Fuel Gas 🖵 UGI Penn natural UGI Utilities Peoples Gas – Equitable Div. FEB - 1 2017 Peoples Natural Gas Valley Energy Peoples TWP X All of the above PA PUBLIC J FILITY COMMISSION SECKETARY & DUREAU
- e. CUSTOMERS: Applicant proposes to provide services to:

Other (Describe):

- **Residential Customers** å Small Commercial Customers - (Less than 6,000 Mcf annually) Residential and Small Commercial as Mixed Meter ONLY (CANNOT BE TAKEN WITH RESIDENTIAL AND/OR SMALL COMMERCIAL ABOVE) Х Large Commercial Customers - (6,000 Mcf or more annually) Х Industrial Customers X □ **Governmental Customers** All of above (Except Mixed Meter)
- f. START DATE: Provide the approximate date the Applicant proposes to actively market within the Commonwealth.

Applicant does not intend to "actively market." Applicant intends to offer services to select customers upon issuance of a license.

#### 5. COMPLIANCE

a. CRIMINAL/CIVIL PROCEEDINGS: State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

Applicant was named as an additional defendant in a civil suit brought by First Energy Solutions, Inc. against JG Service Stations, Inc. in the Court of Common Pleas of Fayette, County, Pennsylvania at Docket No. 2014 GD 1681.

b. SUMMARY: If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

The above-referenced litigation has been settled and discontinued.

c. CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. If the Applicant has no actions or complaints to list, explicitly state such.

No such complaints or formal or escalated actions. However, as part of Applicant's application to provide electricity supply broker services in Maryland, Applicant agreed to pay a \$1,000 civil penalty for providing services to Pennsylvania and/or Ohio clients that also had a small number of physical locations in Maryland.

d. SUMMARY: If applicable; provide a statement as to the resolution or present status of any actions listed above.

See above.

### 6. **PROOF OF SERVICE**

#### **Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.** (Example Certificate of Service is attached at Appendix C)

a.) STATUTORY AGENCIES: Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

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PA PUBLIC UTILITY CONDUSSION SELACIARM'S BUREAU b.) NGDCs: Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Natural Gas Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each NGDC is as follows.

	معمد فلتست هذا الحداثية ووراي ورايين
Columbia Gas of PA, Inc.	
Michele Caddell	
290 W. Nationwide Blvd.	FEB - 1 2017
Columbus, OH 43215	
PH: 614.460.6841	PA PUBLIC JULITY COMMISSION
FAX: 614.460.8447	SECRETARY S BUREAU
e-mail: mcaddell@nisource.com	
Peoples Natural Gas – Equitable Division	National Fuel Gas Distribution Corp.
Lynda Petrichevich	David D. Wolford
225 North Shore Drive	6363 Main Street
Pittsburgh, PA 15212	Williamsville, NY 14221
PH: 412.208.6528	PH: 716.857.7483
FAX: 412.208.6577	FAX: 716.857.7479
e-mail: Lynda.w.petrichevich@peoples-gas.com	e-mail: wolfordd@natfuel.com
The Peoples Natural Gas Company	PECO
Lynda Petrichevich	Carlos Thillet, Manager, Gas Supply and
225 North Shore Drive	Transportation
Pittsburgh, PA 15212	2301 Market Street, S9-2
PH: 412.208.6528	Philadelphia, PA 19103
FAX: 412.208.6577	PH: 215.841.6452
e-mail: Lynda.w.petrichevich@peoples-gas.com	Email: carlos.thillet@exeloncorp.com
Peoples TWP LLC (Formerly T. W. Phillips)	Philadelphia Gas Works
Lynda Petrichevich	Nicholas LaPergola
225 North Shore Drive	800 West Montgomery Avenue
Pittsburgh, PA 15212	Philadelphia, PA 19122
PH: 412.208.6528	PH: 215.684.6278
FAX: 412.208.6577	email: nicholas.lapergola@pgworks.com
e-mail: Lynda.w.petrichevich@peoples-gas.com	
UGI Central Penn	UGI
David Lahoff	David Lahoff
2525 N. 12 <sup>th</sup> Street, Suite 360	2525 N. 12 <sup>th</sup> Street, Suite 360
Reading, PA 19612-2677	Reading, PA 19612-2677
PH: 610.796.3520	PH: 610.796.3520
Email: <u>dlahoff@ugi.com</u>	Email: <u>dlahoff@ugi.com</u>
Valley Energy Inc.	UGI Penn Natural
Robert Crocker	David Lahoff
523 South Keystone Avenue	2525 N. 12th Street, Suite 360
Sayre, PA 18840-0340	Reading, PA 19612-2677
PH: 570.888-9664	PH: 610.796.3520
FAX: 570.888.6199	Email: <u>dlahoff@ugi.com</u>
email: <u>bobc@ctenterprises.org</u>	

### 7. FINANCIAL FITNESS

a. BONDING: In accordance with 66 Pa. C.S. Section 2208(c), no natural gas supplier license shall be issued or remain in force unless the applicant or holder furnishes a bond or other security in a form and amount to ensure the financial responsibility of the natural gas supplier. The criteria used to determine the amount and form of such bond or other security shall be set by each NGDC. Provide documentation that the applicant has met the security requirement of each NGDC by submitting the letters sent by the NGDCs stating what bonding amounts they require.

#### See attached letters from the NGDCs.

- b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS: Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
  - Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
  - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)
  - Applicant's accounting statements, including balance sheet and income statements for the past two years.
  - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
  - A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
  - Audited financial statements exhibiting accounts over a minimum two year period.
  - Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.
- c. SUPPLIER FUNDING METHOD: If Applicant is operating as anything other than <u>Broker/Marketer only</u>, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

#### Not applicable.

d. BROKER PAYMENT STRUCTURE: If applicant is a broker/marketer, explain how your organization will be collecting your fees.

Applicant will either collect fees as a monthly retainer from a customer or collect fees from the supplier that the customer selects, provided that the customer fulfills its obligations with the supplier.

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ACCOUNTING RECORDS CUSTODIAN: Provide the name, the second records. e. ACCOUNTING RECORDS CUSTODIAN: Provide the name, title, address, telephone number, FAX

Northeast Energy Advisors, LLC 10900 Perry Highway, #210 Pittsburgh, PA 15090 Phone: (412) 337-6099 Facsimile: (412) 202-4233 Email: elandis@northeastenergyadvisors.com

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f. TAXATION: Complete the TAX CERTIFICATION STATEMENT attached as Appendix D to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information. Applicant has indicated "N/A" on the portion for Pennsylvania Sales Tax as none of Applicant's activities are subject to Pennsylvania Sales Tax.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service

#### TECHNICAL FITNESS 8.

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a. EXPERIENCE. PLAN. STRUCTURE: such information may include:
  - Applicant's previous experience in the natural gas industry.
  - Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.
  - Type of customers and number of customers Applicant currently serves in other jurisdictions.
  - Staffing structure and numbers as well as employee training commitments.
  - Business plans for operations within the Commonwealth.
  - Any other information appropriate to ensure the technical capabilities of the Applicant.

Northeast Energy Advisors, LLC's two members, Dave Mikula and Erich Landis have a combined experience of almost thirty years in the electricity and natural gas industries. See attached bio of Dave Mikula, Northeast Energy Advisors, LLC's President.

David Mikula, President and Secretary - Dave Mikula has been involved with energy supply and consulting services since 1998. He has worked for Strategic Energy (now Direct Energy), and Reliant Energy Solutions. Over his 18-year career in the industry, he has originated, negotiated and managed electricity and natural gas supply sales agreements. He has assisted companies of various sizes in navigating the complexities of a deregulated energy marketplace and provided objective and unbiased cost saving solutions. In recent years, he has communicated his knowledge of the energy marketplace to industry and association panels by serving as an educational speaker addressing effective procurement strategies for electricity and natural gas supply. Dave holds a Bachelor of Science degree in Electrical Engineering from Pennsylvania State University.

<u>Erich Landis, Vice President and Treasurer</u> - Erich Landis has worked with some of the largest manufacturers and property management companies in the region to manage their energy expenses through competitively purchased energy. Erich has held a variety of executive and management positions with some of the nation's leading electric suppliers including Strategic Energy (now Direct Energy), Green Mountain Energy and CSW (now American Electric Power). Erich holds a bachelor's degree in Economics from The Texas Tech University System (San Angelo) and a Masters of Public Administration from Texas A&M University.

#### b. PROPOSED MARKETING METHOD (check all that apply)

× C X	Internal – Applicant will use its own internal resources/emp External NGS – Applicant will contract with a PUC LICENSED N Affiliate – Applicant will use a NON-NGS affiliate that is a nontra marketing services consultant External Third-Party – Applicant will contract with a NON-NG marketer and/or non-selling marketer Other (Describe):	IGS ditional marketer and/or
DOOR	TO DOOR SALES: Will the Applicant be implementing door to o	loor sales activities?
L X	Yes No	RECEIVED
	If you will the Applicent be using verification procedures?	FEB - 1 2017

If yes, will the Applicant be using verification procedures?

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Yes No

I

C.

If yes, describe the Applicant's verification procedures.

d. OVERSIGHT OF MARKETING: Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

Applicant's President/Secretary and/or Vice President/Treasurer directly oversee all marketing documentation relating to services offered by the company.

e. OFFICERS: Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience.

David Mikula, President and Secretary – See attached resume. Erich Landis, Vice President and Treasurer – See attached resume.

### 9. <u>DISCLOSURE STATEMENT:</u>

(Not applicable for an applicant applying for a license exclusively as a broker/marketer.)

**DISCLOSURE STATEMENTS:** If proposing to serve Residential and/or Small Commercial (less than 6,000 Mcf annually) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix E to this Application.

 Natural gas should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

Not Applicable. Applicant is applying only for a broker/marketer license.

### 10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

a. STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 62.114.

#### X AGREED

- **b. REPORTING REQUIREMENTS:** Applicant agrees to provide the following information to the Commission:
  - Reports of Gross Receipts: Applicant shall file an annual report with the Commission on an annual basis no later than April 30<sup>th</sup> following the end of the calendar year per 52 Pa. Code § 62.110.

#### X AGREED

c. TRANSFER OF LICENSE: The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. § 2208(d). Transferee will be required to file the appropriate licensing application.

#### X AGREED

d. ANNUAL FEES: The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling natural gas in the Commonwealth of PA, and a supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.

#### X ACKNOWLEDGED

e. FURTHER DEVELOPMENTS: Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 62.105.

#### X AGREED

- f. FALSIFICATION: The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.
  - X AGREED

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g. NOTIFICATION OF CHANGE: If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within thirty (30) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 62.105.

#### X AGREED

- h. CEASING OF OPERATIONS: Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.
  - X AGREED
- i. FILING FEE: The Applicant has enclosed or paid the required, non-refundable filing fee by CERTIFIED CHECK OR MONEY ORDER in the amount of \$350.00 payable to the Commonwealth of Pennsylvania. <u>The Commission does not accept corporate or personal checks for filing fees.</u>
- X PAYMENT ENCLOSED

### 11. AFFIDAVITS

#### (All affidavits must be notarized before filing.)

- a.) APPLICATION AFFIDAVIT: Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.
- **b.) OPERATIONS AFFIDAVIT:** Provide an officially notarized affidavit stating that you will adhere to the Public Utility Code of Pennsylvania and applicable federal and state laws. An example copy of this Affidavit can be found at Appendix B.

### 12. NEWSPAPER PUBLICATIONS

# Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each NGDC. For example, an applicant that wants to operate in Peoples – Equitable would need to run ads in both The Erie Times-News and the Pittsburgh Post-Gazette. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and must be supplied with this application. Applicants do not need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

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	Erie Times- News	Harrisburg Patriot- News	Philadelphia Daily News	Pittsburgh Post- Gazette	Scranton Times- Tribune	Williamsport Sun-Gazette	Johnstown Tribune- Democrat
Columbia Gas	X	X		X		x	x
National Fuel Gas				Х			
PECO			X				
Peoples - Equitable	X			X			
Peoples Natural Gas	X			X			X
Peoples TWP LLC				X			
Philadelphia Gas							
Works			X				
UGI		X	X		<u> </u>	·········	
UGI Central Penn	X	X	X	X	X	X	X
UGI Penn Natural		X			X	х	
Valley Energy					X	X	
Entire	<u> </u>						
Commonwealth	X	X	] X	x	X	Х	x

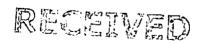
(Example Publications are provided at Appendices F and G)

13. SIGNATURE

0 Applicant::

By: Erich Landis

Title: Vice President

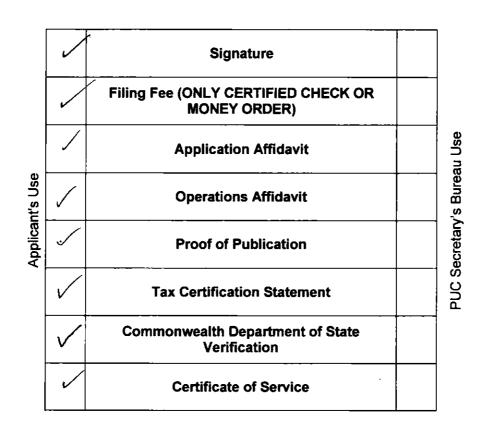


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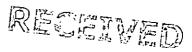
PA PUBLIC UTILITY COMMISSION SECRETARY'S SURFAU

### 14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections is complete.



### Applicant: Northeast Energy Advisors, LLC



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PA PUBLIC UTILITY COMMISSION SECKEDARY'S BUREAU

### Appendix A

## **APPLICATION AFFIDAVIT**

Commonwealth of Pennsylvania	:	
	:	SS.
County of Allegheny	:	

Erich Landis, Affiant, being duly sworn according to law, deposes and says that:

He is the Vice President of Northeast Energy Advisors, LLC ("Applicant");

That he is authorized to and does make this affidavit for Northeast Energy Advisors, LLC;

That the Applicant herein Northeast Energy Advisors, LLC has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as an natural gas supplier pursuant to 66 Pa. C.S. § 2208 (c)(1).

That the Applicant herein Northeast Energy Advisors, LLC has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein Northeast Energy Advisors, LLC acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein Northeast Energy Advisors, LLC acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.

Erich Landis, Vice President Northeast Energy Advisors, LLC

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Sworn and subscribed before me this  $23^{-3}$  day of January, 2017.

Jan my Hul

Signature of official administering oath

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL Harry M. Ruben, Notary Public Pine Twp., AlleghenyCounty My Commission Expires July 13, 2020 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

My commission expires \_

### Appendix B OPERATIONS AFFIDAVIT

Commonwealth of Pennsylvania	:	
	:	SS.
County of Allegheny	:	

Erich Landis, Affiant, being duly sworn according to law, deposes and says that:

He is the Vice President of Northeast Energy Advisors, LLC;

That he is authorized to and does make this affidavit for said Applicant;

That Northeast Energy Advisors, LLC, the Applicant herein, acknowledges that Northeast Energy Advisors, LLC may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That Northeast Energy Advisors, LLC, the Applicant herein, asserts that it possesses the requisite technical, managerial, and financial fitness to render natural gas supply service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That Northeast Energy Advisors, LLC, the Applicant herein, certifies to the Commission that if it is subject to and if so, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 22 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28 shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional natural gas sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

That Northeast Energy Advisors, LLC, the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506 and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Office of Communications or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his knowledge, information, and belief.

Signature of official administering oath

Erich Landis, Vice Rresident Northeast Energy Advisors, LLC

Sworn and subscribed before me this  $23^{-4}$  day of January, 2017.

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COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL Harry M. Ruben, Notary Public Pine Twp., AlleghenyCounty My Commission Expires July 13, 2020 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

My commission expires \_

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### **Appendix C**

PA PUBLIC UTILITY CONTRISSION SECRETARY'S BUREAU

### CERTIFICATE OF SERVICE

On this the  $\underline{154}$  day of  $\underline{February}$  2017, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as a Natural Gas Supplier and all <u>NON-CONFIDENTIAL</u> attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom, upon the following:

Office of Consumer Advocate	Office of the Attorney General
5th Floor, Forum Place	Bureau of Consumer Protection
555 Walnut Street	Strawberry Square, 14th Floor
Harrisburg, PA 17120	Harrisburg, PA 17120
Office of the Small Business Advocate	Commonwealth of Pennsylvania
Commerce Building, Suite 202	Department of Revenue
300 North Second Street	Bureau of Compliance
Harrisburg, PA 17101	Harrisburg, PA 17128-0946
Columbia Gas of PA, Inc. Michele Caddell 290 W. Nationwide Blvd. Columbus, OH 43215 PH: 614.460.6841 FAX: 614.460.8447 e-mail: <u>mcaddell@nisource.com</u>	Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120
Peoples Natural Gas – Equitable Division	National Fuel Gas Distribution Corp.
Lynda Petrichevich	David D. Wolford
225 North Shore Drive	6363 Main Street
Pittsburgh, PA 15212	Williamsville, NY 14221
PH: 412.208.6528	PH: 716.857.7483
FAX: 412.208.6577	FAX: 716.857.7479
e-mail: Lynda.w.petrichevich@peoples-gas.com	e-mail: wolfordd@natfuel.com
The Peoples Natural Gas Company	PECO
Lynda Petrichevich	Carlos Thillet, Manager, Gas Supply and
225 North Shore Drive	Transportation
Pittsburgh, PA 15212	2301 Market Street, S9-2
PH: 412.208.6528	Philadelphia, PA 19103
FAX: 412.208.6577	PH: 215.841.6452
e-mail: Lynda.w.petrichevich@peoples-gas.com	Email: <u>carlos.thillet@exeloncorp.com</u>

Peoples TWP LLC (Formerly T. W. Phillips) Lynda Petrichevich 225 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6528 FAX: 412.208.6577 e-mail: Lynda.w.petrichevich@peoples-gas.com	Philadelphia Gas Works Nicholas LaPergola 800 West Montgomery Avenue Philadelphia, PA 19122 PH: 215.684.6278 email: <u>nicholas.lapergola@pgworks.com</u>
UGI Central Penn David Lahoff 2525 N. 12 <sup>th</sup> Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520 Email: <u>dlahoff@ugi.com</u>	UGI David Lahoff 2525 N. 12 <sup>th</sup> Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520 Email: <u>dlahoff@ugi.com</u>
Valley Energy Inc. Robert Crocker 523 South Keystone Avenue Sayre, PA 18840-0340 PH: 570.888-9664 FAX: 570.888.6199 email: <u>bobc@ctenterprises.org</u>	UGI Penn Natural David Lahoff 2525 N. 12 <sup>th</sup> Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520 Email: <u>dlahoff@ugi.com</u>

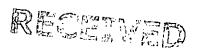
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Andrew L. Blattenberger, Esquire Counsel for Northeast Energy Advisors, LLC

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU Appendix D Confidential



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PA PUBLIC UTILITY CO. MAISSION SECRETARY 5 DUREAU Appendix E NOT APPLICABLE

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### Appendix F

### PENNSYLVANIA PUBLIC UTILITY COMMISSION <u>NOTICE</u>

Application of <u>Northeast Energy Advisors, LLC</u> For Approval To Offer, Render, or Furnish Natural Gas Services as a Marketer/Broker and/or Energy Consultant Engaged In The Business Of Supplying Natural Gas Supply Services, To The Public In The Commonwealth Of Pennsylvania.

Northeast Energy Advisors, LLC will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer and/or Energy Consultant engaged in the business of providing natural gas services. Northeast Energy Advisors, LLC proposes to sell natural gas and/or related services throughout the entire Commonwealth of Pennsylvania, including Columbia Gas of PA, Inc., Peoples Natural Gas – Equitable Division, National Fuel Gas Distribution Corp., The Peoples Natural Gas Company, PECO, Peoples TWP LLC (Formerly T.W. Phillips), Philadelphia Gas Works, UGI Central Penn, UGI, Valley Energy Inc. and UGI Penn Natural under the provisions of the new Natural Gas Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of **Northeast Energy Advisors**, LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to **Northeast Energy Advisors**, LLC attorney at the address listed below.

By and through Counsel: Andrew L. Blattenberger, Esquire Northeast Energy Advisors, LLC c/o Urban & Blattenberger, P.C. 513 Allegheny Street Hollidaysburg, PA 16648 Phone (814) 695-7898 FAX (814) 695-8757

R 12 (1800) FEB - 1 2017 PA PUBLIC DITLITY CONTRINSSION

# **Proofs of Publication For Appendix "F"**



### PROOF OF PUBLICATION In THE ERIE TIMES-NEWS

### COMBINATION EDITION

URBAN & BLATTENBERGER PC 513 ALLEGHENY ST HOLLIDAYSBURG PA 16648

REFERENCE: 138878 243617 PUC Notice

STATE OF PENNSYLVANIA) COUNTY OF ERIE ) SS: Brenda L. Learn, being duly sworn, deposes and says that: (1) he/she is a designated agent of the Times Publishing Company (TPC) to execute Proofs of Publication on behalf of the TPC; (2) the TPC. whose principal place of business is at 205 W. 12th Street, Erie, Pennsylvania, owns and publishes the Erie Times-News, established October 2, 2000, a daily newspaper of general circulation, and published at Erie, Erie County Pennsylvania; (3) the subject notice or advertisement, was published in the regular edition(s) of said newspaper on the date(s) referred to below. Affiant further deposes that he/she is duly authorized by the TPC, owner and publisher of the Erie Times-News, to verify the foregoing statement under oath, and affiant is not interested in the subject matter of the aforesaid notice or advertisement, and that all allegations in the foregoing statement as to time, place and character of publication are true.

PUBLISHED ON: 01/12/17

TOTAL COST: \$409.00

AD SPACE: 0 Lines

FILED ON: 01/12/17

Sworn to and subscribed before me this both day of anual 2017

Affiant:

PERMISTINANIA         FEB - 1 2017         FA PUBLIC UTILITY CONTRIBUTION         SECKETARKY SOURCESTON         PREMISTINANIA         PREMISTING         PREMISTINANIA         PREMISTINANIA <th></th> <th></th> <th></th>			
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copies of any protest to Northness Energy Advisors, LLC attorney at the address listed below. By and through Counsel: Antrow L. Bisthenberger, Esquire Startiness Energy Advisors, LLC	copies of	By and through Course: An Northeast Ener	trew L. Blattenberger, Esquire gy Anhisons, LLC
o/o Urban & Biztinerbergus, P.C. 513 Albighenry Street Holidaysburg, PA 18643 (fixere (514) 685-67890 FAX (814) 685-6777		· · · · · · · · · · · · · · · · · · ·	

COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL Barbara J. Moore, Notary Public City of Erie, Erie County My Commission Expires March 23, 2020 WEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES



## The Patriot News LEGAL AFFIDAVIT

AD#: 0008001712

Commonwealth of Pennsylvania,) ss

County of Cumberland)

Victoria Soto being duly sworn, deposes that he/she is principal clerk of PA Media Group; that The Patriot News is a public newspaper published in the city of Mechanicsburg, with general circulation in Cumberland and Dauphin and surrounding counties, and this notice is an accurate and true copy of this notice as printed in said newspaper, was printed and published in the regular edition and issue of said newspaper on the following date(s):

The Patriot News 01/12/2017

Principal Clerk of the Publisher

Sworn to and subscribed before me this 13th day of January 2017

Cesenster

Notary Public

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE Application of Northeast Energy Advisors, LLC For Approval To Offer, Render, or Furnish Natural Gas Services as a Marketer/Broker and/or Energy Consultant Energed in The Business of Supplying Natural Gas Supply Services, To The Public in The Commonwealth Of Pennsylvania. Northeast Energy Advisors, LLC will be filing an application with the Pennsylvania Public Utility

Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer and/or Energy Consultant engaged in the business of providing natural gas services. Northeast Energy Advisors, LLC proposes to sell natural gos and/or related services throughout the entire related services mroushow. Commonwealth of Pennsylvania, including Columbia Gas of PA, Inc., Peoples Natural Gas – Equitable Entries Natural Fuel Gas Division, National Fuel Gas Division, National Fuel Gas Distribution Corp., The Peoples Natural Gas Company, PECO, Peoples TWP LLC (Formerly T.W. Phillips), Philadelphia Gas Works, UGI Central Penn, UGI, Valley Energy Inc. and UGI Penn, UGI, Valley Energy Inc. and UGI

Penn Natural under the provisions of the new Natural Gas Choice and Competition Act. The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Northeast Energy Advisors, LC may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of ony protest to Northeast Energy Advisors, LLC attorney at the address listed below.

By and through Counsel: Andrew L. Blottenberger, Esquire Northeast Energy Advisors, LLC c/o Urban & Blattenberger, P.C. **513 Allegheny Street** Hollidaysburg, PA 16648 Phone (814) 695-7898 FAX (814) 695-8757

RECEIVED FEB - 1 2017 PA PUBLIC UTILITY CONMISSION SECKETARYS BUREAU

**...** NOTARIAL SEAL Crystal B. Rosensteel, Notary Public Susquehanna Twp., Dauphin County My Commission Expires June 27, 2020 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTAFES

**Proof of Publication in The Philadelphia Daily News** Under Act. No 587, Approved May 16, 1929

### STATE OF PENNSYLVANIA **COUNTY OF PHILADELPHIA**

Helene Sweeney being duly swom, deposes and says that The Philadelphia Daily News is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

January 13, 2017

Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

Helene /

Sworn to and subscribed before me this 13th day of January, 2017.

vs bi Notary Public

My Commission Expires:

NWEALTH OF PENNEYLVANIA HOTARIAL SEAL

#### CHEV JAKUBOWSKI, Hotary Public City of Philadelphia, Phila ion Expires Nov

#### Copy of Notice of Publication

PENNSYLVANIA DOTICE PUBLIC UTILITY COMMISSION NOTICE Application of Northeast Energy Advisors, LLC For Approval To Offer, Render, or Funish Natu-ral Gas Services as a Marketer/Broker and/or Sopplying Natural Gas Supply Services, To The Public in The Commonwealth Of Pennsylvania. Northeset Energy Advisors, LLC will be tiling an application with the Pennsylvania will be tiling an application with the Pennsylvania will be tiling an application with the Pennsylvania will be tiling an application with the Pennsylvania. Northeset Energy Advisors, LLC proposed to business of providing natural gas brows as a brows/market neuking Golumbia Gas of PA, Inc., Peches Northeset Energy Advisors, LLC proposed to out the entire Commonwealth of Pennsylvania, including Columbia Gas of PA, Inc., Peches Natural Gas – Equitable Originon, National Fuel Gas Distribution Gorp. The Pooples Natural Gas Company. PECO, Prince Gas Works, UGI Central Penn, UGI, Valley Ewingy inc. and UGI Central Penn, UGI, Valley Ewingy inc. and UGI Central Penn, UGI, Valley Ewingy inc. and UGI Central Street directed Corpesions of the new Natural Gas Choice and Competition Act. The PUC may consider this provisions of the new Natural Brows of Northeast Energy Advisors, LC may be filed within 15 days of the date of North Street, Harrisburg, PA 1720, You should part the secret in the Secret Street Street Street Advisors, LLC attorney at the address listed boltow. Bartenberger Faoning By and through Counsel; drew L. Blattenberger, Eag theast Energy Advisors, I Urban & Blattenberger, J 513 Alleghany Birnesi Holidayaburg, PA 15648 Phone (514) 365-3757

FEB - 1 2017

PA PUBLIC UTION CONVISSION

### No.

Term.

# Proof of Publication of Notice in Pittsburgh Post-Gazette

Under Act No 587, Approved May 16, 1929, PL 1784, as last amended by Act No 409 of September 29, 1951

Commonwealth of Pennsylvania, County of Allegheny, ss P. Reed , being duly sworn, deposes and says that the Pittsburgh Post-Gazette, a newspaper of general circulation published in the City of Pittsburgh, County and Commonwealth aforesaid, was established in 1993 by the merging of the Pittsburgh Post-Gazette and Sun-Telegraph and The Pittsburgh Press and the Pittsburgh Post-Gazette and Sun-Telegraph was established in 1960 and the Pittsburgh Post-Gazette was established in 1927 by the merging of the Pittsburgh Gazette established in 1786 and the Pittsburgh Post, established in 1842, since which date the said Pittsburgh Post-Gazette has been regularly issued in said County and that a copy of said printed notice or publication is attached hereto exactly as the same was editions and issues of the said Pittsburgh Post-Gazette a printed and published in the regular newspaper of general circulation on the following dates, viz:

#### 11 of January, 2017

Affiant further deposes that he/she is an agent for the PG Publishing Company, a corporation and publisher of the Pittsburgh Post-Gazette, that, as such agent, affiant is duly authorized to verify the foregoing statement under oath, that affiant is not interested in the subject matter of the afore said notice or publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

PG Publishing Company Sworn to and subscribed before me this day of: January 11, 2017

COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL Linda M. Gaertner, Notary Public City of Pittsburgh, Allegheny County My Commission Expires Jan. 31, 2019 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

STATEMENT OF ADVERTISING COSTS Urban & Blattenberger PC	1077 20,4 1077 20,4
513 ALLEGHENY ST STE 6 ATTN: ANDREW L BLATTENBERGER HOLIDAYSBURG PA 16648-2021	EAD MISSION

To PG Publishing Company

.---- \$532.50 Total -----

### **Publisher's Receipt for Advertising Costs**

PG PUBLISHING COMPANY, publisher of the Pittsburgh Post-Gazette, a newspaper of general circulation, hereby acknowledges receipt of the aforsaid advertising and publication costs and certifies that the same have been fully paid.

Office 2201 Sweeney Drive CLINTON, PA 15026 Phone 412-263-1338

PG Pul	olishing Company, a Corporation, Publisher of
Pittsbu	rgh Post-Gazette, a Newspaper of General Circulation
	LOHO Simue J. Arbotina
By	- Calif Calor Simular

I hereby certify that the foregoing is the original Proof of Publication and receipt for the Advertising costs in the subject matter of said notice.

**COPY OF NOTICE OR PUBLICATION** 

> PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE Application of North-

east Energy Advisors, LLC For Approval To Offer, Render, or Furnish Natural Gas Services as a Market-er/Broker and/or Energy Consultant Engaged in The Business Of Supplying Nat-ural Gas Supply Services, To The Public In The Commonwealth Of Pennsylvania. Northeast Energy Advi-sors, LLC will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer and/or Energy Consultant en-gaged in the business of providing natural gas ser-vices. Northeast Energy Advisors, LLC proposes to sell natural gas and/or re-lated services throughout the entire Commonwealth of Pennsylvania, including Columbia Gas of PA, Inc. Peoples Natural Gas - Equi-table Division, National Fuel Gas Distribution Corp., The Peoples Natural Gas Company, PECO, Peoples TWP LLC (Formerly T.W. Phillips), Philadelphia Gas Works, UGI Central Penn, UGI, Valley Energy Inc. and UGI Penn Natural under the provisions of the new Natural Gas Choice and Competition Act. The PUC may consider

this application without a hearing. Protests directed to the technical or financial fitness of Northeast Energy Advisors, LLC may be filed within 15 days of the date of this notice with the secretary of the PUC. 400 North Street, Harris-burg, PA 17120. You should send copies of any protest to Northeast Ener-gy Advisors, LLC attorney at the address listed below

By and through Counsel: Andrew L. Blattenberger, Esquire, Northeast Energy Advisors, LLC, c/o Urban & Blattenberger, P.C., 513 Allegheny Street, Hollidaysburg, PA 16648, Phone (814) 695-7898, FAX (814) 695-8757

Attorney For

The Scranton Times (Under act P.L. 877 No 160. July 9,1976) Commonwealth of Pennsylvania, County of Lackawanna

**URBAN & BLATTENBERGER PC** TERRI PHEASANT 513 ALLEGHENY STREET HOLLIDAYSBURG PA 16648

Account # 565825 Order # 82034004 Ad Price: 269.35

LEGAL NOTICE PENNSYLVANI

Gina Krushinski

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

01/11/2017

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true  $-K_{M,M}$ Burland

Sworn and subscribed to before me this 11th day of January A.D., 2017

(Notary Public)

COMMONWEALTH OF PENNSYLVANIA

Notarial Seal Sharon Venturi, Notary Public City of Scranton, Lackawanna County My Commission Expires Feb. 12, 2018 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTABLES RECEIVED FEB - 1 2017

PA PUBLIC UTILITY CONTRINSION SECKETARY'S BUREAU

LEGAL NOTICE , ÷.

PENNSYLVANIA PUBLIC UTILITY COMMISSION Application of Northeast Energy Ad-visors, LLC For Approval To, Offer, Render, or Furnish Natural Gas Ser-vices as a Markotonflocker and/or Energy Consultant Engaged in The Business Of Supplying Natural Gas Supply Services, To The Public in The Commonwealth Of Pennsylvania.

Northeast Energy Advisors, LLC will be filing an application with the Pennsylvania Public Utility Commis-sion ("PUC"), for a license to provide natural gas supply services as a broker /marketar and/or Energy Consultant engaged in the business; of providing natural gas services. Northeast Ener-THE THIN BEACHES THIS HARD

gy Advisors, LLC proposes to sell natural gas and/or related services throughout the entire Commonwealth of Pennsylvania, including Columbia Gas of PA, Inc., Peoples Natural Gas-Equitable Division, National Fuel Gas. Distribution Corp., The Peoples Natural Gas Company, PECO, Peoples TVP-LLC (Formerly T.W. Phillips), Philadel-phia Gas Works, UGI Central Penn, UGI, Valley Energy Inc. and UGI Penn Natural under the provisions of the new Natural Gas Choice and Competi-tion Act. Advisors, LLC proposes to sell

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of the technical or financial fitness of Northeast Energy Advisors, LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Northeast Energy Advi-sors, LLC attorney at the address list. ed below. 57.58

By and through Counsel Andraw L. Blattenberger, Esquire Northeast Energy Advisors, LLC cfo Urban & Blattenberger, P.C. B13 Allegheny Street Hollidaysburg, PA 18848 Phone (814) 695-7898

### No.

### PROOF OF PUBLICATION OF NOTICE IN THE WILLIAMSPORT SUN-GAZETTE UNDER ACT NO. 587, APPROVED MAY 16, 1929

### STATE OF PENNSYLVANIA COUNTY OF LYCOMING

SS:

Bernard A. Oravec Publisher of the Sun-Gazette Company, publishers of the Williamsport, Sun-Gazette, successor to the Williamsport Sun and the Gazette & Bulletin, both daily newspapers of general circulation, published at 252 West Fourth Street, Williamsport, Pennsylvania, being duly sworn, deposes and says that the Williamsport Sun was established in 1870 and the Gazette & Bulletin was established in 1801, since which dates said successor, the Williamsport Sun-Gazette, has been regularly issued and published in the County of Lycoming aforesaid, and that a copy of the printed notice is attached hereto exactly as the same was printed and published in the regular editions of said Williamsport Sun-Gazette on the following dates, viz:

100000 13, 2017

Affiant further deposes that he is an officer daily authorized by the Sun-Gazette Company, publisher of the Williamsport Sun-Gazette, to verify the foregoing statement under oath and also declares that affiant is not interested in the subject matter of the aforesaid notice of publication, and that all the allegations in the foregoing statement as to time, place and character of publication are true.

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE Application of Northea

Application of Northeast Energy Advisors, LLC For Approval To Offer, Render, or Furnish Natural Gas Services as a Marketer/Broker and/or. Energy Consultant Engaged In The Business Of Supplying Natural. Gas Supply Services, To The Public In The, Commonivealth Of Pennsylvania.

Northeast Energy Advisors, LLC will be filing an application with the Pernsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer and/or Energy Consultant engaged in the business of providing natural gas services: Northeast Energy Advisors, LLC proposes to sell natural gas and/or related services throughout the entire Commonwealth of Pennsylvania, including Columbia Gas of PA, Inc, Peoples Natural Gas – Equitable Division, National Fuel Gas Distribution Corp., The People's Natural Gas Company, PECO, Peoples TWP LLC (Formerly T.W. Phillips), Philadelphia Gas Works, UGI Central Penn, UGI, Valley Energy Inc. and UGI Penn Natural under the provisions of the new Natural Gas Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Northeast Energy Advisors, LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest, to Northeast Energy Advisors, LLC attorney at the address listed below.

By and through Counsel: Andrew L. Blattenberger, Esquire Northeest Energy Advisors, LLC c/o Urban & Blattenberger, P.C. 513 Allogheny Street Hollidsysburg, PA 16648 Phone (814) 695-7898 FAX (814) 695-7898

Bout A. On

SUN-GAZETTE COMPANY Sworn to and subscribed before me the 134 day of January-2017 Christian David Notary Public COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL CHRISTINA DEWALD Notary Public CITY OF WILLIAMSPORT, LYCOMING COUNTY My Commission Expires Apr 18, 2020 STATEMENT OF ADVERTISING COSTS

To the Sun-Gazette Company, Dr.:	
For publishing the notice attached	
hereto on the above state dates\$	315.20
Probated same\$	;
Total\$	31520

### PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

THE SUN-GAZETTE COMPANY hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid.

RETTED

SUN-GAZETTE COMPANY

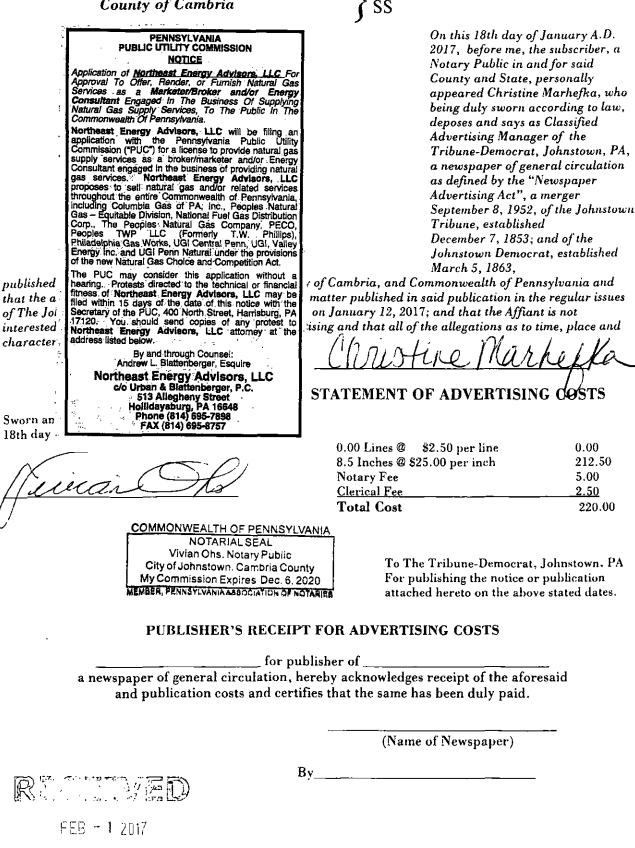
BY Bernard A. Oravec

FEB = 1 2017

PA PUBLIC UTILITY COUMISSION SECRETARY'S BUREAU

# COMMONWEALTH OF PENNSYLVANIA

**County of Cambria** 



0.00

5.00

2.50

212.50

220.00

PA PER PERIDITY COMMISSION ションマームアミ FUREAU

### COMMONWEALTH OF PENNSYLVANIA County of Cambria

PENNSYLVANIA PURUCITU TY COMMISSION . 19-9, 6-6. ·(6l-57) Power play opportunities-Montreal 1 of 2, Winnpeg 1 of 4 Coalies-Montreal, Montoya 6-4-2 (27 shots-23 saves), Winnipeg, Helle-(27 shots-23 saves), Winnipeg, Helle-(27-9) sizet 5-0; Westmont uexajy l naten l (insilino) (sissaia, fuiliani) nandez-lic, 6-2, Peter -268-726 Direast-Bas-0 Tree relay-Somerset 200 tree relay West-sgan Kutledge, innes, bidblatt) 5:22.11. 100 isigeof lisigeof naited 75-M-E-OI paginunW Shots on Goal-Montreal 10-10-10-30. 7. Wontreal, Dansult 9. 4-31. 8. Winni-peg. Scheifele 19 (Ehlers, Petän), 5-06 (up), Peraitise-Mitchell, MFG, (elash-ing), 10:41. (imber 10 (eeulieu, Weber), 9-05 (up), 10:04 (weber, Byron), 4:00. 10, Montreal, Leh-ing), 10:41. (imber 10 (eeulieu, Weber), 9-05 (up), 10:04 (imber 10 (eeulieu, Weber), 9-05 (up), 10:04 Peraitise-Matthias, WFG, (unsports-Peraitise-Matthias, WFG, (unsports-peraitise-Matthias, WFG, (unsports-tenatise), 15:20. (felay of game), 12:20. Valla, 500 free-fletsey I 'esnos HW , zenni enimizat-ee 001 , 72, 62 2 , insiliut n Bioxin N Bioxin stata, Maria Guiliani, 104.86.200 free-Anna 14.21, 200 jiM-Basala, นอแกก 02110107 PZICH UELES) Jaziamos Vala iliet ym ST qotill in i tuert Lukas C6 195.H shie lood: 1 VEAL

On this 18th day of January A.D. 2017, before me, the subscriber, a Notary Public in and for said County and State, personally appeared Christine Marhefka, who being duly sworn according to law, deposes and says as Classified Advertising Manager of the Tribune-Democrat, Johnstown, PA, a newspaper of general circulation as defined by the "Newspaper Advertising Act", a merger September 8, 1952, of the Johnstown Tribune, established December 7, 1853; and of the Johnstown Democrat, established March 5, 1863,

published continuously at Johnstown Pa. in the County of Cambria, and Commonwealth of Pennsylvania and that the annexed is a true copy of a notice in the above matter published in said publication in the regular issues of The Johnstown Tribune-Democrat, Johnstown, PA, on January 12, 2017; and that the Affiant is not interested in the subject matter of said notice or advertising and that all of the allegations as to time, place and character of said publication are true.

SS

### STATEMENT OF ADVERTISING COSTS

Sworn and Subscribed before me this 18th day of January, 2017.

Tinan

COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL Vivian Ohs. Notary Public City of Johnstown. Cambria County My Commission Expires Dec. 6, 2020 MEMBER, PENNSYLVANIA ABBOCIATION OF NOTABILE

0.00 Lines @ \$2.50 per line	0.00
8.5 Inches @ \$25.00 per inch	212.50
Notary Fee	5.00
Clerical Fee	2.50
Total Cost	220.00

To The Tribune-Democrat, Johnstown, PA For publishing the notice or publication attached hereto on the above stated dates.

### **PUBLISHER'S RECEIPT FOR ADVERTISING COSTS**

for publisher of \_

a newspaper of general circulation, hereby acknowledges receipt of the aforesaid and publication costs and certifies that the same has been duly paid.

RECENED

(Name of Newspaper)

By\_\_\_\_\_

FEB = 1 2017

PA PUBLIC JTH ITY COMMISSION SECRETARY & BUREAU

# Appendix G

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NOT APPLICABLE

RECEIVED FEB - 1 2017 PA PUBLIC UTILITY COMMISSION SECKETARY'S BUREAU

### Appendix H

### **Electronic Data Interchange and Internet Requirements**

Any NGS suppliers and/or broker/marketers that wish to use the Electronic Data Interchange (EDI), in the NGDCs where its available, must meet the EDI certification requirements of the NGDC. Certification is a testing process using the Commission approved Internet protocol. To initiate this process, the NGS is encouraged to contact the NGDC as early as possible after filing an application for a license with the Commission, since certification may require as many as four months to complete and customer service contract dates may not commence prior to certification. NGDC requirements of new suppliers may be found on the respective NGDC home web page. Pennsylvania's industry stakeholder group the Electronic Data Exchange Working Group (EDEWG) develops and maintains the EDI transactions and related business practices, which are found on the Pa. PUC website at

http://www.puc.pa.gov/filing\_resources/issues\_laws\_regulations/electronic\_data\_exchange.aspx. The EDEWG meets telephonically the first Thursday of each month at 2:00pm ET to discuss EDI change control requests and other issues.

To keep current with Pennsylvania EDI practices and policies, a newly licensed NGS may choose to participate in the EDEWG by contacting the following:

### **PA EDEWG EDI Contacts**

Entity Name	Confact Name	Telephone	Email	Preference.
PAPUC	Jeff McCracken	717-783-6163	imccracken@pa.gov	Email
PA PUC	Lee Yalcin	717-787-6723	lyalcin@pa.gov	Email
PA EDEWG LDC Co-Chair	Sue Scheetz	610-774-3616	smscheetz@pplweb.com	Email
PA EDEWG ESP Co-Chair	Christine Hughey	713-401-2296	christine.hughey@constellation.com	Email
PA EDEWG Secretary & Regional EDI Change Control Manager	Brandon Siegel	412-817-8004	brandon.siegel@intelometry.com	Email

#### PA NGDC EDI Contacts

Company Name	Contact Name	Telephone	Emal	Preference
PGW	Sherri Pennington	215-684-6588	Sherri.Pennington@pgworks.com	Email
UGI Utilities Inc.	EDI Technical Support		edi@ugi.com	Email
UGI Utilities Inc.	David Lahoff	610-796-3520	dlahoff@ugi.com	email
	·			
	1		L	

RECEIMED FEB - 1 2017 PA PUBLIC UTILITY COMMISSION SECRETARY S SURBAU

26

Attachments for Section 2(b) Certificate of Organization dated 2/19/2008 Certificate of Amendment dated 1/29/2016



### COMMONWEALTH OF PENNSYLVANIA

### DEPARTMENT OF STATE

#### **JANUARY 6, 2012**

### TO ALL WHOM THESE PRESENTS SHALL COME, GREETING:

#### Northeast Energy Advisors, LLC

I, Carol Alchele, Secretary of the Commonwealth of Pennsylvania do hereby certify that the foregoing and annexed is a true and correct copy of Certificate of Organization filed on February 19, 2008 which appear of record in this department.



IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the Seal of the Secretary's Office to be affixed, the day and year above written.

e Ville

Secretary of the Commonwealth



Domestic Limited Liability Company

Entity #: 3790753 Date Filed: 02/19/2009 Effective Date: 03/01/2008 Pedro A. Contés Secretary of the Commonwealth

ST.	PAO4B
<b>3</b> 1.	FAVAD

From:	pao4b@state.pa.u	18						•	
Sent:	Saturday, Februar	y 16, 2008 4:43	3 PM						
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Subject:	PAO48 New Regi	stration よいもく	189						
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Erneil	: mekomik@vertzon.net	t				44 (UU) <b>400 (</b> TO	国国語	調問問題	8
Fee: \$	-								
1.	The name of the limite	d liability company(d	i that: designator is requi	ired, i.e., "con	ipeny", lim	ied" or "limited	f liability comp	sny" or	
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	abbreviation): Northeast Energy Ad	Misons, LLC Ited liability company Jer and the county o	designator is requi						
	abbrevistion): Northeast Energy Ad The (a) address of limi registered office provic (a) Number and Stre	Misors, LLC ited flability company ler and the county o et	designator is requi y's initial registered if verwe is: City Pittsburgh	d office in this State	Commonw	realth or (b) n County	ame of its come		
2.	abbrevistion): Northeast Energy Ad The (a) address of limi registered office provis (a) Number and Stre 578 Oilve Street	Ntsors, LLC ited flability company ler and the county o vet srcial Registered Off s. including street ar Address	designator is requi y's initial registared f verue is: City Pittaburgh lica	d office in this State PA of each orga	Commonw Zip 15237	vesith or (b) n County 52 Cou	ame of its come nty	mencial	
2. 3.	abbreviation): Northeast Energy Ad The (a) address of limi registered office provic (a) Number and Stre 578 Oilve Street (b) Name of Comme The name and address Name	Nesors, LLC ited liability company ler and the county o vot ercial Registered Off s, including street ar Address \$75 Othe Street le term	designator is requi y's initial registered f venue is: City Pittaburgh Roa nd number, if any, stPittaburghPA15	d office in this State PA of each orga 5237	Commonw Zip 15237 hizer is (all	vesith or (b) n County 62 Cou organizere mo	ame of its come nty	mencial	
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PA PUBLIC UTLITY CONMISSION SECKLIGRY'S DUREAU Domestic Corporation-Limited Partnership-Limited Liability Company Signature Form L... Page 2 of 2

#### PENNSYLVANIA DEPARTMENT OF STATE CORPORATION BUREAU Domestic Signature Form

Document must be completed and mailed to the address listed below.

Department of State Corporation Bureau P.O. Box 8722 Harrisburg, PA 17105-8722 (717) 787-1057

1. The enterprise structure is: Limited Liability Company

- 2. The enterprise legal name is: Northeast Energy Advisors, LLC
- 3. The enterprise's fictitious name is:

IN TESTIMONY WHEREOF, the undersigned have caused this application to be executed this  $17^{14}$  day of <u>Pele</u>.

2:0 Individual Signature of Ench Lan

0698920080216

To avoid any delay or rejection, signature form(e) should be received within 7-10 days of the registration submission date.

https://www.paopenforbusinessobri.state.pa.us/PAO4bInterview/Forms/DOS/DOSForms.a.. 2/16/2008

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PA PUBLIC UTILITY COMMISSION SECRETARY S BUREAU

#### COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF STATE BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS 401 NORTH STREET, ROOM 206 P.O.BOX 8722 HARRISBURG,PA 17105-8722 WWW.CORPORATIONS.PA.GOV

Blattenberger, Andrew L Urban & Blattenberger, P.C. 513 Allegheny Street Hollidaysburg PA 16648

Northeast Energy Advisors, LLC

#### THE BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS IS HAPPY TO SEND YOU YOUR FILED DOCUMENT. THE BUREAU IS HERE TO SERVE YOU AND WANTS TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA.

IF YOU HAVE ANY QUESTIONS PERTAINING TO THE BUREAU, PLEASE VISIT OUR WEBSITE LOCATED WWW.CORPORATIONS.STATE.PA.US/Search/CompSearch OR PLEASE CALL OUR MAIN INFORMATION TELEPHONE NUMBER (717)787-1057. FOR ADDITIONAL INFORMATION REGARDING BUSINESS AND /OR UCC FILINGS, PLEASE VISIT OUR ONLINE "SEARCHABLE DATABASE" LOCATED ON OUR WEBSITE.

#### ENTITY NUMBER: 3790753

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PA PUBLIC UTILITY COMMISSION SECRETARY S DUREAU

#### PENNSYLVANIA DEPARTMENT OF STATE BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS

Entity# : 3790753 Date Filed : 01/29/2016 Pedro A. Cortés Secretary of the Commonwealth

Certificate of Amendment-Domestic (15 Pa.C.S.)

Limited Partnership (§ 8512) X Limited Liability Company (§ 8951)

Name Andrew L Blattenb	erger		Do
Address Urban & Blattenbe	rger, P.C. 513	Allegheny Street	th
City	State	Zip Code	
Hollidaysburg	PA	16648	

ocument will be returned to the ame and address you enter to be left.

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Fee: \$70.00

PA PUBLIC UTILITY COLLATISSION SECRETARY'S BUREAU

In compliance with the requirements of the applicable provisions (relating to certificate of amendment), the undersigned, desiring to amend its Certificate of Limited Partnership/Organization, hereby certifies that:

1. The name of the limited partnership/limited liability company is:

Northeast Energy Advisors, LLC

2. The date of filing of the original Certificate of Limited Partnership/Organization: <u>2/19/2008</u>

3. Check, and if appropriate, complete one of the following:

\_\_\_\_ The amendment adopted by the limited partnership/limited liability company, set forth in full, is as follows:

X The amendment adopted by the limited partnership/limited liability company is set forth in full in Exhibit A attached hereto and made a part hereof.

4. Check, and if appropriate, complete one of the following:

X The amendment shall be effective upon filing this Certificate of Amendment in the Department of State.

The amendment shall be effective on: \_\_\_\_ at \_\_\_\_.

5. Check if the amendment restates the Certificate of Limited Partnership/Organization:

\_ The restated Certificate of Limited Partnership/Organization supersedes the original Certificate of Limited Partnership/Organization and all previous amendments thereto.

#### IN TESTIMONY WHEREOF, the undersigned limited partnership/limited liability company has caused this Certificate of Amendment to be executed this

.

29th day of January , 2016

#### Northeast Energy Advisors, LLC

Name of Limited Partnership/Limited Liability Company

Erich Landis

Signature

Vice-President Title

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#### Amendment/Correction to Certificate of Organization

#### Northeast Energy Advisors, LLC

#### **January 28, 2016**

Whereas, all of the Members of Northeast Energy Advisors, LLC have voted to amend/correct the Certificate of Organization as follows:

1. The address of the limited liability company is amended to the following:

10900 Perry Highway, No. 210, Wexford, PA 15090

- 2. A member's interest in the company is not evidenced by a certificate of membership.
- 3. Management of the company is not vested in a manager or managers.
- 4. The company is <u>not</u> a restricted professional company organized to render restricted professional services.

Dave Mikula, President, Secretary and Member

Erich Landis, Vice-President, Treasurer and Member



## Attachments for Section 7(a) NGDC Bonding Requirements Letters

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A NiSource Company

October 27, 2016

Andrew L. Blattenberger, Esquire Northeast Energy Advisors, LLC 513 Allegheny Street Hollidaysburg, PA 16648

Dear Andrew L. Blattenberger, Esquire:

We are pleased that Northeast Energy Advisors, LLC has applied for a license to provide Natural Gas Broker/Marketer Services on the distribution system of Columbia Gas of Pennsylvania, Inc. ("Columbia Gas").

Under Paragraph 2.4.5 of the Rules Applicable to Distribution Service section of the Tariff of Columbia Gas, Northeast Energy Advisors, LLC could be required to provide to Columbia Gas a bond or other financial security instrument in an amount that Columbia Gas determines to be appropriate. Northeast Energy Advisors, LLC has indicated only brokering and consulting services will be provided. Therefore, we have determined at this time that Northeast Energy Advisors, LLC does not need a bond or other financial security requirement to provide broker natural gas services to Columbia Gas customers.

If the creditworthiness requirement or Columbia Gas' exposure to Northeast Energy Advisors, LLC changes in the future, Columbia Gas might deem it appropriate to require Northeast Energy Advisors, LLC to provide a bond or other financial security instrument.

Please feel free to contact me at 614-460-6841 should you have any questions regarding a bond or other financial security instrument requirements of Columbia Gas.

Sincerely,

Michele Caddell

Michele Caddell Manager of Choice and Transportation Support Services

REGIMENTER FEB - 1 2017 PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU



August 2, 2016

Dave Mikula, President Northeast Energy Advisors, LLC 10900 Perry Highway, #210 Pittsburgh, PA 15090

Re: Security Requirement for Northeast Energy Advisors, LLC

Dear Dave,

National Fuel Gas Distribution Corporation (NFGDC) is aware Northeast Energy Advisors, LLC (NEA) has filed an application with the Pennsylvania Public Utility Commission to supply natural gas service to the public in Pennsylvania and specifically within the service territory of NFGDC.

As you know, in making such an application, (NEA) must furnish acceptable security to each utility where (NEA) will do business. As such, under its tariff, NFGDC could require (NEA) to provide a bond or other financial security instrument in an amount that NFGDC determines to be appropriate.

However, you have indicated, and it is NFGDC's understanding that (NEA) intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that, in performing these services, (NEA) will never take title to any delivered natural gas.

Based upon your representations, NFGDC has determined that, at this time, (NEA) does not need to post a bond or other form of security to operate in its service territory. However, if the services provided by (NEA) change in the future, NFGDC reserves the right to require security from (NEA) as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 716-857-7599.

Yours traly

Nathan E. Barnes **Transportation Services Department** 

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PA PUBLIC UTILITY CONTRISSION SECRETARYS SURFALL



An Exelon Company

August 2, 2016

Dave Mikula **Erich Landis** Northeast Energy Advisors 10900 Perry Highway #210 Pittsburgh, PA 15090

Re: Bonding Requirements

PECO is aware that the Northeast Energy Advisors has applied for a license to provide brokering and consulting services to commercial and industrial customers on the distribution system of PECO.

In making such an application, the Northeast Energy Advisors could be required to provide to PECO a bond or other acceptable financial security in an amount that PECO determines to be appropriate. The Northeast Energy Advisors has indicated that it intends to provide only brokering and consulting services to commercial and industrial customers will not take title to any delivered natural gas; nor will accept any customer payments or deposits. Therefore, PECO has determined at this time that The Northeast Energy Advisors does not need a bond or other financial security requirement, since they are not directly engaging in business with PECO and only providing brokering or consulting services to PECO customers. However, if the services provided by the Northeast Energy Advisors or the creditworthiness requirement for PECO's exposure to the Northeast Energy Advisors changes in the future, PECO reserves the right to require the Northeast Energy Advisors to provide a bond or other financial security instrument.

If you should have any questions regarding this matter, please contact Chris Sauerbaum at 215-841-6422 or myself at 215-841-6452.

Respectfully submitted,

Carlos O. Thille

Carlos P. Thillet Manager, Gas Supply and Transportation 2301 Market St S9-1 Philadelphia, Pa 19103



PA PUBLIC UNITY CO. IMISSION SECRETARY'S DUREAU



225 North Shore Drive Pittsburgh, PA 15212

Lynda W. Petrichevich Director, Rates and Regulatory Affairs

Peoples Service Company LLC Phone: 412-208-6528; Fax: 412-208-6577 Email: Ipetrichevich@peoples-gas.com

July 27, 2016

Dave Mikula President Erich Landis Vice President Northeast Energy Advisors 10900 Perry Highway #210 Wexford, PA 15090

RIP MAR WE FEB - 1 2017 PA PUBLIC UTILITY CONTRINSSION SECRETARY'S BUREAU

Dear Mr. Mikula:

We are pleased that Northeast Energy Advisors has applied for a license to provide natural gas services on the Peoples Group of Companies. Specifically you have requested to be licensed as a supplier on the distribution systems of Peoples Natural Gas Company LLC, Peoples TWP, and Peoples Natural Gas LLC – Equitable Division ("the Companies").

Since Northeast Energy Advisors is not currently operating a Pool on the Peoples systems, we have determined at this time that Northeast Energy Advisors does not need a bond or other financial security requirement to provide these services to the Company's customers.

If a Pool is established which alters the creditworthiness requirement or the Company's exposure to Northeast Energy Advisors provision of services on the Peoples' system changes in the future, the Companies may deem it appropriate to require a bond or other financial instrument.

If you have any questions feel free to contact me at 412-208-6528 or by email at Lynda.W.Petrichevich@peoples-gas.com.

Sincerely,

Lynda W. Petrichevich Director – Rates and Regulatory Affairs Peoples Natural Gas Company LLC

Cc: Steven Kolich Stephen Kelly

SAFETY

CUSTOMER COMMITMENT

TRUST

COMMUNITY



November 1, 2016

Andrew L. Blattenberger, Esquire Urban & Blattenberger, P.C. 513 Allegheny Street Hollidaysburg, PA 16648

Re: Security Requirement Bond for Northeast Energy Advisors

Dear Mr. Blattenberger:

Philadelphia Gas Works ("PGW") is aware that Northeast Energy Advisors has filed an application with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania and specifically within the services territory of Philadelphia Gas Works.

As you know, in making such an application, Northeast Energy Advisors must furnish acceptable security to each utility where Northeast Energy Advisors will do business. As such, under its tariff, Philadelphia Gas Works could require Northeast Energy Advisors to provide a bond or other financial security instrument in an amount that Philadelphia Gas Works determines to be appropriate.

However, you have indicated, and it is Philadelphia Gas Works' understanding, that Northeast Energy Advisors intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that in performing these services Northeast Energy Advisors will never take title to any delivered natural gas.

Based upon your representations, Philadelphia Gas Works has determined that, at this time, Northeast Energy Advisors does not need to post a bond or other form of security to operate in its service territory. If the services provided by Northeast Energy Advisors should change, Philadelphia Gas Works reserves the right to require security from Northeast Energy Advisors as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 215-684-6725.

Sincerely,

John C. Zuk

Vice President, Gas Supply

PÁŘÚBLIC UTILITY COMMISSION

www.pgworks.com



UGI Utilities, Inc. 2525 North 12<sup>th</sup> Street Suite 360 Post Office Box 12677 Reading, PA 19612-2677

July 29, 2016

Brian T. Urban - Intern Urban & Blattenberger, P.C. 513 Allegheny Street Hollidaysburg, PA 16648

**RE Northeast Energy Advisors, LLC Broker application** 

Dear Mr. Urban,

Based on your assertion that Northeast Energy Advisors, LLC, ("NORTHEAST ENERGY") is applying with the State of Pennsylvania to operate as a natural gas broker/marketer, UGI Utilities Inc. ("UGIU") has concluded that NORTHEAST ENERGY will not need to post security with UGI-Central Penn Gas ("CPG"), UGI-Penn Natural Gas ("PNG") or UGI Utilities Gas Division ("UGI"). This is based on the declaration that NORTHEAST ENERGY will not be taking title to gas or directly serving end use customers. This also assumes that NORTHEAST ENERGY will be acting in conjunction with a licensed Natural Gas Supplier who has been approved by the Pennsylvania Public Utility Commission to serve in the applicable UGIU service territories and who has posted the required financial security as specified in the respective UGIU tariffs.

If NORTHEAST ENERGY wishes to directly serve Choice customers in the service territories of UGI, PNG and/or CPG in the future as a natural gas supplier, it will have to post security as specified in the respective UGI tariffs prior to the commencement of the service.

Please feel free to contact me with any additional questions that you may have.

Sincerely.

David E. Lahoff Manager, Tariff & Supplier Administration UGI Utilities, Inc.

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PA PUBLIC UTILITY CONTAISSION SECRETARY'S BUREAU



VALLEY ENERGY

523 S. Keystone Avenue, P.O. Box 340, Sayre, PA 18840 800/998-4427 • 570/888-9664 • FAX 570/888-6199

August 4, 2016

#### VIA EMAIL

Mr. Brian T. Urban - Intern Urban & Blattenberger, P.C. 513 Allegheny St. Hollidaysburg, PA 16648 Ipurban@urban-law.com

#### **RE: Northeast Energy Advisors**

Dear Mr. Urban:

We understand that Northeast Energy Advisors has applied with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania including our company's service area.

Because Northeast Energy Advisors intends to only provide natural gas aggregating, brokering and consulting services at this time, we have determined that Northeast Energy Advisors will not be required to post a bond or other form of financial security instrument to provide this service in our service area. However, if the service provided or failure to meet our requirements for credit worthiness changes in the future, we reserve the right to require security from Northeast Energy Advisors as deemed appropriate.

If you have any questions, please contact Mrs. Marjorie Johnston at 570-888-9664.

Sincerely,

Robert J. Crocker President & CEO

**RJC/ss** 

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PA PUBLIC UTILITY CONTRINSION SECRETARY S DUREAU

cc: M. Johnston, Valley Energy

## Non-Confidential Attachments for Section 7(b) Dun and Bradstreet Credit Information for Northeast Energy Advisors, LLC Experian BizVerify Report for Northeast Energy Advisors, LLC



## . dun & bradstreet

#### Northeast Energy Advisors, Llc DUNS: 01-660-9263

#### **Credit Information**

**Risk Summary** -

# **Risk of Late Payment** Higher Risk Lower Risk

Risk of late payment is based on the following prioritized factors in addition to other information in D&B's files:

No payment experiences reported

Credit Limit Recommendation

- Limited time under present management control
- · Higher risk region based on delinquency rates for this region
- · Limited business activity signals reported in the past 12 months

Indications of slowness can be the result of disputes over merchandise, skipped invoices, etc.

#### **Payment Performance Trend**

The payment performance trend for this company is Unavailable . Payment Trend currently is Unavailable compared to payments three months ago. The most recent payment information in D&B's files is:

- Payments currently: D&B has not received a sufficient sample of payment experiences to establish a current PAYDEX score. terms
- Industry average: GENERALLY WITHIN terms

\*Note: Payments to suppliers are averaged weighted by dollar amounts.

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Recommendation Date: 01/21/2017 **Conservative Credit Limit** Risk Category \$10K Aggressive Credit Limit \_OW Moderate High \$25K Company Profile Line of Business: Chief Executive: NA Type of Business: Electric services LIMITED LIABILITY COMPANY Years in Business: PERPETUAL **Annual Sales:** NA Employees Total:

1

Judgements:       0       Negative Payment Experience       None         Liens:       0       Amount:       None         Suits:       None       Payments Placed for Collection:       None         Suits/Judgments/Liens Amounts:       None       None       None	Bankruptcies:	None	Negative Payment Experience:	None
Suits: None Payments Placed for Collection: None Suits/Judgments/Liens Amounts: None	Judgements:	0	Negative Payment Experience	None
Suits/Judgments/Liens Amounts: None	liens:	0	Amount:	
•	Suits:	None	Payments Placed for Collection:	None
The public record items reported may have been paid, terminated, vacated or released prior	Suits/Judgments/Liens Amounts:	None		
to the date this data is transmitted. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.	to the date this data is transmitted. Accounts a	are sometimes r	•	

This report is prepared and provided under contract for the exclusive use of

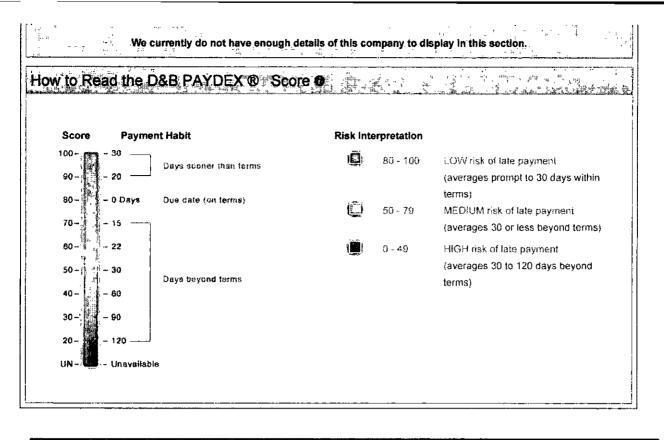
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### Payment Trends

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Summary a start of start		ar mage const 
<b>Address:</b> 578 Olive St Pittsburgh, PA 15237		Primary Industry SIC: 4911
<b>D-U-N-S Number:</b> 01-660-9263		Description: Electric services
This is a <b>single</b> location.		
Payment Activity		
Total payment Experiences in D&Bs File:	NA	
Payments Within Terms: (not dollar weighted)	NA	
Total Placed For Collection:	NA	FEB - 1 2017
Average Highest Credit:	NA	PA PUBLIC UTILITY CONTRIS SECRETARY SPUREAU
Largest High Credit:	NA	SECRETARY BUREAU
Highest Now Owing:	NA	
Highest Past Due:	NA	
Indications of slowness can be the result of c are sometimes placed for collection even the		

		<u>, '</u>	
Score Not Available We are unable to display a PAYDEX® for this company. Please call 800-333-0505 for more information.	Score Not Availa We are unable to display a PAYDEX Please call 800-333-0505 for mo	® for this company.	
PAYDEX ® Trends - This Company, 12 Months		; ; ; ]	
No data is available on this co	mpany to build a paydex trend graph.	REB -	2017
his Company (0) Based on payments collected over the last 12 months. • Current PAYDEX® for this Business is 0	<b></b> -		
PAYDEX  Score Comparison - This Company to F	rimary Industry Comparison, 4 Quarter	rs	
PAYDEX  Score Comparison - This Company to F	rimary Industry Comparison, 4 Quarter to build a paydex score comparison graph.	rs	
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experi	<b>an</b> .			
BizVerify℠	Report			as of: 01/21/17 12:05 8
Northeast Ener	rgy Advisors, LLC			
Address:	10900 Peny Hwy Ste 210 Wexford, PA 15090-8370 United States	Experian File Established: Experian Years on File: Years in Business:	March 2013 4 Years More than 4 Years	
Experian BIN:	968777827	ĺ		
		UCC Filings:		0
This location does not yet have an estimated Days Beyond Terms (DBT), or a Payment Trend Indicator. This is often the result of too few Payment Tradelines.		✓ Bankruptcies: ✓ Liens:		0
		✓ Judgments Filed:		0
		✓ Collections:		0
* The informat	tion herein is furnished in confidence for your exclusive use f sources or distributors warrant such informati © 2017 Experiar	or legitimate business purposes and	i shall not be reproduced. N se or reliance upon it.	-

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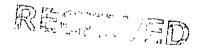
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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

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Attachments for Section 8(a) Bio of Dave Mikula, President and Secretary of Northeast Energy Advisors, LLC Resume of Erich Landis, Vice President and Treasurer of Northeast Energy Advisors, LLC



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PA PUBLIC UTILITY CONTHISSION SECRETARY'S DUREAU



NorthEast Energy Advisors 10900 Perry Highway #210 Pittsburgh, PA 15090 Tel: 412-389-7290 Fax: 412-202-4223 www.northeastenergyadvisors.com

### DAVE MIKULA, President NorthEast Energy Advisors

Dave Mikula co-founded NorthEast Energy Advisors, LLC in 2008 with the sole vision to utilize his industry insider knowledge to best benefit commercial and industrial clients. Currently he is responsible for managing operations and sales in Western Pennsylvania, Ohio and Maryland.

Dave has been involved with electricity and natural gas supply and consulting services since 1998 when Pennsylvania first passed "deregulation" legislation called PA Customer Choice. Before founding NorthEast Energy Advisors, he worked for Strategic Energy, now Direct Energy, from September 1998 to April 2004; Reliant Energy NRG Solutions from April 2004 to February 2006; and Co-Exprise Energy Market Place from February 2006 to October 2007.

Over his eighteen-year career in working as a marketer and supplier of energy commodity, Dave originated, negotiated and managed over 500 electricity and natural gas supply sales agreements. He has assisted a wide variety of customers, include small companies such as tool and die shops to larger property management and Industrial operations. Dave's core value proposition has been to apply his knowledge and understanding in navigating the complexities of a deregulated energy marketplace to provide clients with objective and unbiased cost saving solutions. In recent years, Dave has communicated his knowledge of the energy marketplace to industry and association panels by serving as an educational speaker addressing "effective procurement strategies for electricity and natural gas supply".

Dave holds a Bachelor of Science degree in Electrical Engineering from Pennsylvania State University.

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PA PUBLIC UTILITY CORMISSION SECRETARY'S BUREAU

We Navigate. You Benefit

#### ERICH LANDIS

578 Olive Street Pittsburgh, Pennsylvania 15237 412.389.7290 erich578@comcast.net

EMPLOYMENT

#### NORTHEAST ENERGY ADVISORS, Pittsburgh, PA

Partner, 2007-present

Provider of consulting services, energy supply advice, analysis services and management tools.

#### GREEN MOUNTAIN ENERGY, Pittsburgh, PA

#### Vice President, 2004-2006

- > Leader in turn around effort for Green Mountain Energy Commercial division
- Formulated and implemented strategy that cut overhead by more than 30%, boosted customer service, created new products, introduced new sales training and developed an indirect sales channel program
- Implementation resulted in adding over 2,000 profitable accounts and canceling over 1,000 non-profitable accounts
- > Improved performance by \$5 million net annual margin in 18 months.
- Team leader in the creation of eMission Solutions, a new division of Green Mountain Energy that provides carbon emission solutions to commercial and utility customers nationwide

#### STRATEGIC ENERGY, Pittsburgh, PA

National Sales Manager, 1999-2004

- Instrumental in the creation of National Accounts program
- Duties included strategic and tactical direct sales focused on the restaurant, large-box and small-box retail customer segments in 9 deregulated states
- Supervised account management and team members to provide best possible service to customers and channel partners
- Originated and managed over \$200 million in annual revenue. Exceeded 125% of new sales goal for 15 consecutive quarters and was top revenue generator for Strategic Energy in 4 of 5 years
- Other duties included sales training and various budgeting, personnel and management duties for the National Accounts team

**CENTRAL AND SOUTHWEST (Now AEP),** Austin, Texas Regional Manager – East Coast, 1997-1999

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PA PUSLIC UTILITY COMMISSION SECRETARY 5 DUREAU

- Prospected, closed and retained business with large commercial users and energy service providers to provide "smart metering", data and outsourced meter reading revenue
- Expanded the client base, developed customer relationships, created proposals, managed negotiations and developed nationwide service contracts.
- Coordinated project implementation, administered contracts and ensured customer satisfaction following sale
- Surpassed sales goals and closed over \$2 million dollars in new, yearly revenue
- > Performed select regulatory and lobbyist duties

#### WASTE MANAGEMENT, INC., Austin, TX

Manager, Public Sector Services, 1995 – 1996

- Managed direct sales, marketing and retention of federal, state, city and select private sector clients
- Managed over \$4 million dollars in annual revenue and added an additional \$2 million dollars to the corporate revenue stream
- > Involved in all contract negotiations and compliance with state regulations
- Managed and coordinated solid waste and recycling services for state and local government facilities, eight cities, five utility districts and numerous private entities

#### BILL LANGFORD ASSOCIATES, Austin, TX

#### Utility Consultant, 1994 - 1995

- Recruited new clients and provided project management on public utilities (water, sewer, electric, gas) and economic development projects to over twenty-five city utilities
- > Obtained and managed millions of dollars for infrastructure projects
- Conducted numerous public hearings and made presentations before city councils on a regular basis
- Wrote, managed, and ensured compliance for grants and economic development projects

#### CITY OF BRYAN, Bryan, TX

#### Management Assistant, 1994

- Assisted the City Manager of municipal electric utility in various projects, provided reports and recommendations
- Majority of the emphasis on economic development, electric utilities, business retention and planning issues
- > Recruited and retained economic development projects
- Involved in day-to-day operations of Public Works, Transportation, and Protection Services

U. S. BUREAU OF LABOR STATISTICS, Dallas, TX Economist, 1991-1993

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- Solicited, interviewed, developed and maintained contacts with numerous private firms to generate economic data in a five-state region
- Used background in economic theory to collect, analyze and interpret information on compensation structures, relationships, patterns, and the economic trends
- > Extensive technical writing and detailed economic analysis

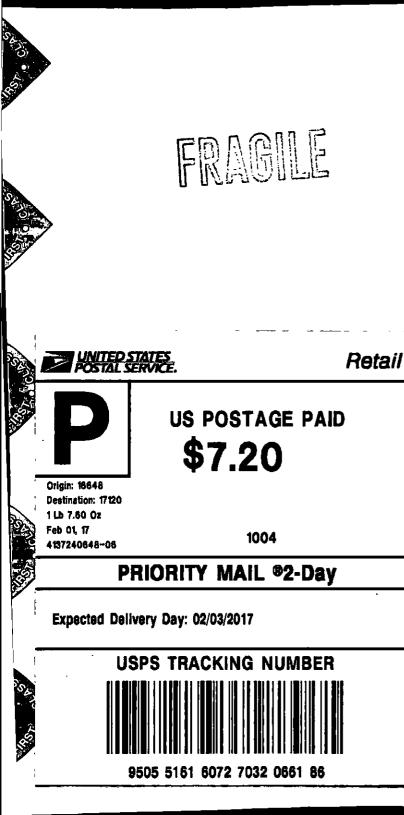
#### **EDUCATION**

TEXAS A&M UNIVERSITY, College Station, TX Master of Public Administration, 1994

TEXAS TECH UNIVERSITY SYSTEM, San Angelo, TX Bachelor of Science (Economics), 1990

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# FIRST CLASS

## URBAN & BLATTENBERGER PC.

513 Allegheny Street - Hollidaysburg, PA 16648

To:

Pennsylvania Public Utility Commission Secretary 400 North Street, Keystone Building Harrisburg, PA 17120

