

# VERIFIED STATEMENT OF APPLICANT

THE FOLLOWING INFORMATION IS REQUIRED BY THE COMMISSION TO DETERMINE THE APPLICANT'S FITNESS TO OPERATE. STATEMENTS SHOULD BE TYPED OR PRINTED. ILLEGIBLE STATEMENTS WILL DELAY YOUR APPLICATION.

A-2016-2578367  
PUC Application Docket No.

ABC Movers Philadelphia Inc  
Legal Name of Applicant

Trade Name, if any

<u>600 Red Lion Rd Apt. L5</u> Street Address (principal place of business)	<u>Philadelphia</u> City or Municipality	<u>PA</u> State	<u>19115</u> Zip Code
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The Verified Statement of the Applicant is more or less a business plan, or your proposal for providing the transportation service for which you are making application. Prior to deciding to make application for operating authority from the Public Utility Commission, you likely gave much consideration to the manner in which you would operate the business in order that you could provide satisfactory service to your customers and so that you could make a reasonable profit. As part of the application process, you must provide the Commission with your proposal to provide the transportation service.

At minimum, the Verified Statement of the Applicant should include a discussion of the numbered items listed below and on the following pages. You are encouraged to provide as much information as possible about the particular subject as is necessary to fully explain your plan. If you fail to provide sufficient information about the subjects listed below, it may cause the review of your application to be delayed until you provide the necessary information. If you need more space to provide your explanation, please attach additional pages that list the appropriate item by number.

1. Identify the person making the Verified Statement on behalf of the applicant. If the applicant is a sole proprietor making the statement, this will be the same information as provided above. If an employee/officer of applicant is making the statement, give name, title, business address and telephone number, and indicate that the applicant's directors/owners/partners/etc. have authorized the witness to speak for the business.

Dilmurod Jalolov, President RECEIVED  
(323) 331-0470  
600 Red Lion Rd, Apt. L5  
Philadelphia, PA 19115

FEB 28 2017

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

2. List the applicant's affiliation (owner, manager, controls) with any other carrier, with the description of affiliation.

Philadelphia Movers LLC; owner/president

3. Describe your business experience, particularly any experience relating to the operation of a transportation service. You may also include an explanation of education or training that you believe may be relevant.

3 years of experience moving stuff.

4. Describe your facilities, record maintenance plan and your communication network. Please include a description of your physical location, to include the office area, office machines that will be utilized, and the facility to house vehicles. Household goods in use carriers should include a description of their storage facilities, if applicable. Please include an explanation of your plan to maintain records required by the PUC, as well as normal business records. In regard to your communication network, please explain how you will receive customer requests for transportation, how you will dispatch the vehicles to fulfill the request, and how you will maintain continuous communication with your drivers. Finally, please state your intended business hours.

Customer requests and business through advertising.

Truck will be parked at self-storage at  
12005 Roosevelt Blvd, Phila, PA 19154.  
Company records at my home office.

5. Please state the number of employees you intend to use, along with a description of their duties. Please explain why that number of employees is appropriate to provide reasonable and efficient service to the geographical territory you will be serving. (Do not address drivers in your explanation about this item; drivers are addressed separately in item # 6).

10 employees or so; To operate 4 trucks  
(loopers and drivers).

6. Please state the number of drivers you intend to use or hire in your business and explain why that number of drivers is appropriate for the size of the geographical territory you will be serving. In addition, please explain:

- Your hiring standards for drivers;
- Your system to ensure prospective drivers will be subject to a criminal background check;
- Your driver training program; → UNDER SUPERVISION FOR 2 WEEKS
- Your system for ensuring that your drivers are properly licensed at all times;
- Your system to ensure that all drivers will be subject to a criminal background check every two years;
- Your policies regarding alcohol and drug use by your drivers.

(experienced  
DRIVER SINCE  
NEAR  
NEW  
ONE)

4 DRIVERS FOR 4 TRUCKS.

POL CRIMINAL RECORD CHECK FOR DRIVERS.

FLEET MATEICS NAVIGATORS INSTALLED IN ALL VEHICLES

→ MEDICAL CERTIFICATION FROM DOCTOR.

7. Please state the number of vehicles you plan to use in your business and why that number is appropriate to provide reasonable and efficient service to the geographical territory you will be serving. If you have already obtained vehicles for your business, please list them in the chart below.

<u>YEAR</u>	<u>MAKE</u>	<u>MODEL</u>	<u>SEATING CAPACITY</u>	<u>VEHICLE ID#</u>
2011	ISUZU	NRR	3	JHLE5W16387301254
2011	FORD	E350	2	1EDWE3FLOBDA79577
2011	GMC	3500	2	1GD374GG3C1906193
2003	FORD	E350	2	1FDWE35L53HB10608

8. Describe your vehicle safety program. Please include the following in your explanation:
- Your periodic vehicle maintenance plan;
  - Your system for ensuring your vehicles will continuously comply with Pennsylvania's equipment standards (67 Pa. Code, Chapter 175) that are applicable to the type of vehicles used in your business;
  - Your system for ensuring your vehicles will maintain compliance with the PUC's requirements for passenger service at 52 Pa. Code, Section 29.403 (applicable to passenger applicants only);
  - If applying for taxi authority, your system for replacing vehicles once they are greater than ten model years in age or with mileage greater than 350,000 in compliance with 52 Pa. Code, Section 29.314(c);
  - If applying for limousine authority, your system for replacing vehicles once have mileage greater than 350,000 in compliance with 52 Pa. Code, Section 29.333(d);
  - If applying for household goods in use authority, your system for ensuring your vehicles will comply with the requirements of 49 CFR Parts 393 and 396, as adopted by the PUC at 52 Pa. Code, Chapter 37.

Periodic checkups. Almost every day. Tires especially; lights; oil level.

9. Please explain what steps you have taken to determine if you can obtain and pay the premiums to maintain insurance coverage for the proposed number of vehicles for your business.

Got a quote from different agencies

10. Please describe your customer service standards. Within your description, please explain:

- Your plan to inform customers of the procedures for filing complaints with the PUC;
- Your intended customer complaint resolution procedure.

We will ask client what the issue is, and try to resolve it peacefully.

I will inform them orally about PUC STANDARDS.

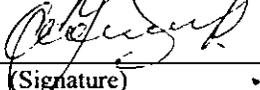
11. Criminal Record. Have you been convicted of a misdemeanor or felony for which you remain subject to supervision by a court or correctional institution?

\_\_\_\_ YES       NO

12. Financial Data. In addition to demonstrating your technical fitness, you must also demonstrate that you possess the financial fitness to provide the proposed transportation service. Therefore you must complete both parts of the "Statement of Financial Position", which follows this page. The first part is the Balance Sheet. You need only provide the applicable information. The second part of the Statement of Financial Position is the Projected Income Statement. The projection is your estimation of expected revenues and specific expenses for one year. You should use the projected information, along with the financial data reported on your balance sheet to help you determine if proposed business can be feasible. Please feel free to also provide clarification information with your "Statement of Financial Position", which explains why you believe you have sufficient funds to ensure your transportation business can provide reliable service to the public in a safe manner.

### Verification of Statement

The undersigned deposes and says that he/she is authorized to and does make this verification and that the facts set forth therein are true and correct to the best of his/her knowledge, information, and belief. The undersigned understands that false statements herein are made subject to penalties of 18 Pa. C. S. Section 4904 relating to unsworn falsification to authorities.



(Signature)

R. Muroso, Jalobov, president

(Name and Title, printed or typed)

02/28/17

(Date)

**Statement of Financial Position (Balance Sheet)**

As of (date) 02 / 28 / 17

ASSETS

Current Assets

Cash	<u>30,000</u>	
Accounts Receivable	<u>2</u>	
Notes Receivable	<u>-</u>	
Other Current Assets (specify)	<u>-</u>	
Total Current Assets		<u>30,000</u>

Tangible Assets

Motor Vehicle Equipment	<u>55,000</u>	
Less: Accumulated Depreciation	<u>-</u>	= <u>55,000</u>
Building and Structures	<u>-</u>	
Less: Accumulated Depreciation	<u>-</u>	= <u>0</u>
Office Equipment	<u>-</u>	
Less: Accumulated Depreciation	<u>-</u>	= <u>0</u>
Land		<u>0</u>

Investments and Funds (specify)

Intangible Assets

Other Assets (advances and idle equipment - specify)

TOTAL ASSETS

85,000

LIABILITIES

Current Liabilities (Due within one year of date)

Accounts Payable	<u>-</u>	
Notes Payable	<u>-</u>	
Equipment Obligations	<u>-</u>	
Other Liabilities (Attach schedule)	<u>-</u>	
Total Current Liabilities		<u>0</u>

Long Term Liabilities (Due after one year of date)

Accounts Payable	<u>-</u>	
Notes Payable	<u>-</u>	
Equipment Obligations	<u>-</u>	
Other Liabilities (Attach Schedule)	<u>-</u>	
Total Long Term Liabilities		<u>0</u>

TOTAL LIABILITIES

0

NET WORTH (Partnerships and individuals, only)

0

OWNER'S EQUITY (Corporations only)

Capital Stock		<u>0</u>
Additional Paid-in Capital		<u>85,000</u>
Retained Earnings	<u>-</u>	
Less: Treasury Stock	<u>-</u>	= <u>85,000</u>
Total Owner's Equity		<u>85,000</u>

TOTAL LIABILITIES & OWNER'S EQUITY

85,000

**STATEMENT OF FINANCIAL POSITION**  
**One Year Projected Income Statement**

REVENUE and GAINS

Operating Revenue	150,000
Net Revenue from non-carrier operations	—
Dividend and interest revenues	—
Other non-operating revenue	—
Gains	—
Total Revenue and Gains	150,000

EXPENSES

Equipment Maintenance and Garage Expense	3,000
Insurance Expense	10,000
Employee Salaries	50,000
Supervisory Salaries	—
Officer Salaries	30,000
Fuel Expense	12,000
Purchased Transportation (Lease Expense)	10,000
Materials and Supplies Expense	—
General Office Expense	1,000
Advertising Expense	25,000
Telephone Expense	4,000
Accounting Expense	4,000
Legal Expense	—
Uncollectible Revenue	—
Depreciation Expense	5,000
Amortization	—
Operating Taxes and Licenses	—
Rent Expense	—
Loss	—
Total Operating Expenses and Losses	145,000
<u>Net Income Before Taxes</u>	5,000
Provision for Income Taxes	—
<u>Net Income (Loss)</u>	5,000

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SECRETARY'S BUREAU

From; ABC Movers Philadelphia inc  
600 Red lion rd APT L5  
Philadelphia PA 19115



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U.S. POSTAGE  
PAID  
PHILADELPHIA, PA  
19115  
FEB 28, 17  
AMOUNT

**\$4.05**

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To; Commonwealth of PA  
P.O. Box 3265  
Harrisburg, PA 17105-3265

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