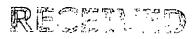
DISCOUNTPOWER

March 10, 2017

Rosemary Chiavetta Secretary Pennsylvania Public Utility Commission P.O. Box 3265 Harrisburg, PA 17105-3265



MAR 1 0 2017

PA PUBLIC UNLITY CON MISSION SECRETARY'S BUREAU

Dear Ms. Chiavetta:

Discount Power, Inc ("DPI") hereby submits its application for natural gas supplier ("NGS") including its audited financials under separate cover clearly labeled "confidential".

Please contact me if you have any questions or need more information.

Regards,

Kenneth Flood

Regulatory and Licensing Administrator

Discount Power, Inc.

kflood@discountpowerinc.com

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of _	Discount Power, Inc.	, d/b/a	for approval to offer,
			[as specified in item #4b below] to the public in
the Commonw	ealth of Pennsylvania ((Pennsylvania).	The service of the se
To the	Pennsylvania Public I	Itility Commission	

1. IDENTIFICATION AND CONTACT INFORMATION

MAR 1 0 2017

PA PUBLIC UTILITY CO MUSSION

a. IDENTITY OF THE APPLICANT: Provide name (including any fictitious name or d/b/a), primary address; Secretary web address, and telephone number of Applicant:

Discount Power, Inc. 6 Armstrong Rd., Shelton, CT 06484 www.discountpowerinc.com (203) 929-3200

b. PENNSYLVANIA ADDRESS / REGISTERED AGENT: If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

National Registered Agents, Inc. 600 North Second St., Suite 401 Harrisburg, PA 17101 (844) 485-3302

c. REGULATORY CONTACT: Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

Kenneth Flood Regulatory and Licensing Administrator 6 Armstrong Rd., Shelton, CT 06484

(203) 929-3200 Ex 1952 (203) 951-0965-Fax

kflood@discountpowerinc.com

d. ATTORNEY: Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Deanne O'Dell/ Sarah Stoner
Eckert Seamans Cherin & Mellott, LLC
213 Market St., 8th Floor, Harrisburg, PA 17101
(717)255-3744-T (717)237-6019-F
www.eckertseamans.com

e. CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: Provide the name, title, address, telephone number, fax number, and e-mail OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED) responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Natural Gas Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed NGSs.

Joel Glassman COO 6 Armstrong Rd., Shelton, CT 06484 (203) 929-3200-T (203) 951-0965-F jglassman@discountpowerinc.com Kenneth Flood Regulatory and Licensing Administrator 6 Armstrong Rd., Shelton, CT 06484 (203) 929-3200-T (203) 951-0965-F kflood@discountpowerinc.com

2. BUSINESS ENTITY FILINGS AND REGISTRATION

a.	FICTITIOUS NAME: (Select appropriate statement and provide supporting documentation as listed.)
	The Applicant will be using a fictitious name or doing business as ("d/b/a")
	Provide a copy of the Applicant's filing with Pennsylvania's Department of State Pursuant to 54 Pa. C.S. §311.
	Or
	The Applicant will not be using a fictitious name.
b.	BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS: (Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)
	The Applicant is a sole proprietor.
	 If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.
	Or
	The Applicant is a:
	domestic general partnership (*) domestic limited partnership (15 Pa. C.S. §8511) foreign general or limited partnership (15 Pa. C.S. §4124) domestic limited liability partnership (15 Pa. C.S. §8201) foreign limited liability general partnership (15 Pa. C.S. §8211) foreign limited liability limited partnership (15 Pa. C.S. §8211)
	 Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
	 Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.
	 Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
	 * If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.

	The Applicant is a: domestic corporation (15 Pa. C.S. §1308) foreign corporation (15 Pa. C.S. §4124) domestic limited liability company (15 Pa. C.S. §8913) foreign limited liability company (15 Pa. C.S. §8981) Other (Describe):
	Provide proof of compliance with appropriate Department of State filing requirements as indicated above. Provide the state is which the business is incorporated/accomized/formed and provide a convenience.
	 Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.
	- Give name and address of officers. See Attachment 2B
	3. <u>AFFILIATES AND PREDECESSORS</u>
	(both in state and out of state)
а.	AFFILIATES: Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania. N/A
b.	PREDECESSORS: Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so. N/A

a.

OPERATIONS 4.

a.	APPLICANT'S PRESENT OPERATIONS:	(select and complete the appropriate statement)	
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De	fin	itio	กร

Supplier – an entity which provides natural gas supply services to retail gas customers utilizing the jurisdictional facilities of an natural gas distribution company Broker/Marketer - an entity that acts as an intermediary in the sale and purchase of natural gas but does not take title to the natural gas.

		The Applicant is presently doing business in Pennsylvania as a
		natural gas interstate pipeline municipality providing service outside its municipal limits local gas distribution company retail supplier of natural gas services in the Commonwealth a natural gas producer a broker/marketer engaged in the business of supplying natural gas services Other. (Identify the nature of service being rendered)
		Discount Power, Inc ("DPI") is a licensed EGS in PA (A-2012-2328004)
		or
		The Applicant is not presently doing business in Pennsylvania.
b.	AP	PLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a:
		Supplier or Aggregator of natural gas services Municipal supplier of natural gas services Cooperative supplier of natural gas services Broker/Marketer engaged in the business of supplying natural gas services Check here to verify that your organization will not be taking title to the natural gas nor will you be making payments for customers. Other (Describe):

C.	PROPOSED SERVICES: Describe in detail the natural gas supply services which the Applicant proposes to offer.
	The sale of natural gas to residential and commercial customers.
d.	PROPOSED SERVICE AREA: Check the box of each Natural Gas Distribution Company for which the Applicant proposes to provide service.
	Columbia National Fuel Gas PECO Peoples Gas – Equitable Dív. Peoples Natural Gas Peoples TWP Philadelphia Gas Works UGI Central Penn UGI Penn natural UGI Utilities Valley Energy All of the above
e.	CUSTOMERS: Applicant proposes to provide services to:
	Residential Customers Small Commercial Customers - (Less than 6,000 Mcf annually) Residential and Small Commercial as Mixed Meter ONLY (CANNOT BE TAKEN WITH RESIDENTIAL AND/OR SMALL COMMERCIAL ABOVE) Large Commercial Customers - (6,000 Mcf or more annually) Industrial Customers Governmental Customers All of above (Except Mixed Meter) Other (Describe):
f.	START DATE: Provide the approximate date the Applicant proposes to <u>actively market</u> within the Commonwealth. March 31,2017

5. COMPLIANCE

a. CRIMINAL/CIVIL PROCEEDINGS: State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

See Attachment 5a

ALL ACTIONS LISTED FOR 5a-5d ARE RELATED TO ELECTRIC GENERATION SUPPLY BUSINESS.

b. SUMMARY: If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

See Attachment 5b

c. CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. If the Applicant has no actions or complaints to list, explicitly state such.

See Attachment 5c

d. SUMMARY: If applicable; provide a statement as to the resolution or present status of any actions listed above.

See Attachment 5d

6. PROOF OF SERVICE

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator. (Example Certificate of Service is attached at Appendix C)

a.) STATUTORY AGENCIES: Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120 **b.)** NGDCs: Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Natural Gas Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each NGDC is as follows.

olumbia Gas of PA, Inc.	
lichele Caddell	
90 W. Nationwide Blvd.	
olumbus, OH 43215	
H: 614.460.6841	
AX: 614.460.8447	
-mail: mcaddell@nisource.com	
eoples Natural Gas – Equitable Division	National Fuel Gas Distribution Corp.
ynda Petrichevich	David D. Wolford
25 North Shore Drive	6363 Main Street
ittsburgh, PA 15212	Williamsville, NY 14221
H: 412.208.6528	PH: 716.857.7483
AX: 412.208.6577	FAX: 716.857.7479
-mail: Lynda.w.petrichevich@peoples-gas.com	e-mail: wolfordd@natfuel.com
he Peoples Natural Gas Company	PECO
ynda Petrichevich	Carlos Thillet, Manager, Gas Supply and
25 North Shore Drive	Transportation
ittsburgh, PA 15212	2301 Market Street, S9-2
H: 412.208.6528	Philadelphia, PA 19103
AX: 412.208.6577	PH: 215.841.6452
-mail: Lynda.w.petrichevich@peoples-gas.com	Email: carlos.thillet@exeloncorp.com
eoples TWP LLC (Formerly T. W. Phillips)	Philadelphia Gas Works
	;
	, , ,
	email: nicholas.lapergola@pgworks.com
	· · · · ·
·	
	l e,
mail: diahoff@ugi.com	Email: dlahoff@ugi.com
/alley Energy Inc.	UGI Penn Natural
obert Crocker	David Lahoff
23 South Keystone Avenue	2525 N. 12 th Street, Suite 360
ayre, PA 18840-0340	t '
H: 570.888-9664	PH: 610.796.3520
H: 570.888-9664 AX: 570.888.6199	Email: dlahoff@ugi.com
23 South Keystone Avenue ayre, PA 18840-0340	David Lahoff 2525 N. 12 th Street, Suite 360 Reading, PA 19612-2677

7. FINANCIAL FITNESS

- a. BONDING: In accordance with 66 Pa. C.S. Section 2208(c), no natural gas supplier license shall be issued or remain in force unless the applicant or holder furnishes a bond or other security in a form and amount to ensure the financial responsibility of the natural gas supplier. The criteria used to determine the amount and form of such bond or other security shall be set by each NGDC. Provide documentation that the applicant has met the security requirement of each NGDC by submitting the letters sent by the NGDCs stating what bonding amounts they require. See Attachment 7a
- b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS: Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
 - Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
 - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K).
 (SEC/EDGAR web addresses are sufficient)
 - Applicant's accounting statements, including balance sheet and income statements for the past two years.
 - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
 - A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
 - Audited financial statements exhibiting accounts over a minimum two year period.
 See Attachment 7b-1
 - Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.
- c. SUPPLIER FUNDING METHOD: If Applicant is operating as anything other than <u>Broker/Marketer only</u>, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

 Operations will be funded by operating capital.
- **d. BROKER PAYMENT STRUCTURE:** If applicant is a broker/marketer, explain how your organization will be collecting your fees.

 N/A

e. ACCOUNTING RECORDS CUSTODIAN: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

William Nagy Controller 6 Armstrong Rd., Shelton, CT 06484 (203)929-3200-T (203)612-5455-F wnagy@discountpowerinc.com

f. TAXATION: Complete the <u>TAX CERTIFICATION STATEMENT</u> attached as Appendix D to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

See Attachment 7F

8. <u>TECHNICAL FITNESS:</u>

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a. EXPERIENCE, PLAN, STRUCTURE: such information may include:
 - Applicant's previous experience in the natural gas industry.
 - Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.
 - Type of customers and number of customers Applicant currently serves in other jurisdictions.
 - Staffing structure and numbers as well as employee training commitments.
 - Business plans for operations within the Commonwealth.
 - Any other information appropriate to ensure the technical capabilities of the Applicant.
 See Attachment 8A

b. PROF	POSED MA	RKETING	METHOD	(check all ti	hat appi	y)	
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Internal – Applicant will use its own internal resources/employees for marketing
External NGS – Applicant will contract with a PUC LICENSED NGS
Affiliate - Applicant will use a NON-NGS affiliate that is a nontraditional marketer and/or
marketing services consultant
External Third-Party - Applicant will contract with a NON-NGS third party nontraditional
marketer and/or non-selling marketer
Other (Describe):

		Yes No		
		If yes, will the Applicant be using verification procedures?		
		Yes No		
		If yes, describe the Applicant's verification procedures.		
	third p	sustomer agrees to enroll and has had all of its questions answered, the customer will receive a call from an independent arty verification company, independent of Discount Power, Inc ("DPI") and at a separate location than DPI. The verification will reded line to memorialize the enrollment with the customer's permission.		
I.	in a bas sco	RSIGHT OF MARKETING: Explain all methods Applicant will use to ensure all marketing is performed an ethical manner, for both employees and subcontractors. All employees and subcontractors are required to complete we ased training program for telesales and door to door marketing. Following the training modules, all must pass an assessment example of the program of the program for telesales and door to door marketing. Following the training modules, all must pass an assessment example of the program for telesales and door to door marketing. Following the training modules, all must pass an assessment example of the program for telesales and door to door marketing. Following the training modules, all must pass an assessment example of the program for telesales and door to door marketing. Following the training modules, all must pass an assessment example of the program for telesales and door to door marketing. Following the training modules, all must pass an assessment example of the program for telesales and door to door marketing. Following the training modules, all must pass an assessment example of the program for telesales and door to door marketing. Following the training modules, all must pass an assessment example of the program for telesales and door to door marketing. Following the training modules, all must pass an assessment example of the program for telesales and door to door marketing. Following the training modules, all must pass an assessment example of the program for telesales and door to door marketing. Following the training modules, all must pass an assessment example of the program for telesales and door to door marketing.		
·	directi contai	ERS: Identify Applicant's chief officers, and include the professional resumes for any officers y responsible for operations. All resumes should include date ranges and job descriptions ning actual work experience. Attachment 8E		
	(Not aj	9. <u>DISCLOSURE STATEMENT:</u> pplicable for an applicant applying for a license exclusively as a broker/marketer.)		
	6,000 f	OSURE STATEMENTS: If proposing to serve Residential and/or Small Commercial (less than Mcf annually) Customers, provide a Residential and/or Small Commercial disclosure statement. A disclosure statement is provided as Appendix E to this Application.		

Natural gas should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

c. DOOR TO DOOR SALES: Will the Applicant be implementing door to door sales activities?

See Attachment 9

10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

a.	STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 62.114.		
		AGREED	
b.	Commission: - Re	REQUIREMENTS : Applicant agrees to provide the following information to the ports of Gross Receipts: Applicant shall file an annual report with the Commission on an hual basis no later than April 30 th following the end of the calendar year per 52 Pa. Code i2.110.	
	X	AGREED	
c.	entity, it is req	F LICENSE: The Applicant understands that if it plans to transfer its license to another uired to request authority from the Commission for permission prior to transferring the 66 Pa. C.S. § 2208(d). Transferee will be required to file the appropriate licensing	
	X	AGREED	
d.	suppliers, bro	S: The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from kers, marketers, and aggregators selling natural gas in the Commonwealth of PA, nental fee based on annual gross intrastate revenues, applicable to suppliers only.	
	X	ACKNOWLEDGED	
e.	substantial cha	VELOPMENTS: Applicant is under a continuing obligation to amend its application if inges occur to the information upon which the Commission relied in approving the original Pa. Code § 62.105.	
	X	AGREED	
f.	grounds for de	DN: The Applicant understands that the making of false statement(s) herein may be nying the Application or, if later discovered, for revoking any authority granted pursuant to a. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and official matters.	

X

AGREED

g.	application or if Commonwealth days, as to the	N OF CHANGE: If your answer to any of these items changes during the pendency of your the information relative to any item herein changes while you are operating within the of Pennsylvania, you are under a duty to so inform the Commission, within thirty (30) specifics of any changes which have a significant impact on the conduct of business in See 52 Pa. Code § 62.105.
	X	AGREED
ħ.		OPERATIONS: Applicant is also required to officially notify the Commission if it plans to siness in Pennsylvania, 90 days prior to ceasing operations.
	<u> </u>	AGREED
i.	CERTIFIED CH	The Applicant has enclosed or paid the required, non-refundable filing fee by HECK OR MONEY ORDER in the amount of \$350.00 payable to the Commonwealth of

11. AFFIDAVITS

(All affidavits must be notarized before filing.)

a.) APPLICATION AFFIDAVIT: Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.

See Attachment 11A

b.) OPERATIONS AFFIDAVIT: Provide an officially notarized affidavit stating that you will adhere to the Public Utility Code of Pennsylvania and applicable federal and state laws. An example copy of this Affidavit can be found at Appendix B.

See Attachment 11B

12. <u>NEWSPAPER PUBLICATIONS</u>

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each NGDC. For example, an applicant that wants to operate in Peoples – Equitable would need to run ads in both The Erie Times-News and the Pittsburgh Post-Gazette. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and must be supplied with this application. Applicants do not need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

	Erie Times-	Harrisburg Patriot-	Philadelphia Daily News	Pittsburgh Post-	Scranton Times-	Williamsport	Johnstown Tribune
	News	News	Daily News	Gazette	Tribune	Sun-Gazette	Democrat
Columbia Gas	Х	X		X		X	X
National Fuel Gas				X			
PECO			X	·			
Peoples - Equitable	Х			X			
Peoples Natural Gas	Х			Х			X
Peoples TWP LLC			_	X]		
Philadelphia Gas							
Works			X				
UGI		X	X		Х		
UGI Central Penn	Х	X	Х	Х	Х	X	X
UGI Penn Natural		X			X	Х	
Valley Energy					X	X	
Entire							
Commonwealth	Х	X	X	X	Х	X	Х

(Example Publications are provided at Appendices F and G)

13. <u>SIGNATURE</u>	5 oe	Altaclment	12
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Applicant: Discount Power, Inc.

By:

Title: COO

RECEIVED

MAR 1 0 2017

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Attachment 12



MAR 1 0 2017

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

PROOF OF PUBLICATION THE ERIE TIMES-NEWS

COMBINATION EDITION

DISCOUNT POWER INC 6 ARMSTRONG RD SHELTON CT 06484

REFERENCE:

109952

250215

PUC Notice

STATE OF PENNSYLVANIA) COUNTY OF ERIE) SS:

Brenda L. Learn, being duly sworn, deposes and says that: (1) he/she is a designated agent of the Times Publishing Company (TPC) to execute Proofs of Publication on behalf of the TPC; (2) the TPC. whose principal place of business is at 205 W. 12th Street, Erie, Pennsylvania, owns and publishes the Erie Times-News, established October 2, 2000, a daily newspaper of general circulation, and published at Erie, Erie County Pennsylvania; (3) the subject notice or advertisement, was published in the regular edition(s) of said newspaper on the date(s) referred to below. Affiant further deposes that he/she is duly authorized by the TPC, owner and publisher of the Erie Times-News, to verify the foregoing statement under oath, and affiant is not interested in the subject matter of the aforesaid notice or advertisement, and that all allegations in the foregoing statement as to time, place and character of publication are true.

PUBLISHED ON: 02/25/17

TOTAL COST: \$409.00

AD SPACE: 0 Lines

FILED ON: 02/25/17

PENNSYLVANIA PUBLIC UTILITY COMMISSION

Notice Application of Discount Power, Inc For Approval To Offer, Render, or Furnish Natural Gas Services as a Supplier Engaged in The Business Of Supplying Natural Gas Services, To The Public in The Commonwealth Of Pennsylvania.

Discount Power, Inc ("DPI") will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a supplier of natural gas. DPI proposes to sell natural gas and related services in the Columbia Gas, Peoples Natural Gas, Peoples Natural Gas-Equitable Division, Peoples TWP LLC, PECO, UGI Central Penn, UGI Penn Natural, UGI, National Fuel Gas. Valley Energy, Philadelphia Gas Works and Columbia Gas distribution areas under the

provisions of the new Natural Gas Choice and Competition Act.

The PUC may consider this application without a hearing, Protests directed to the backing of the Puc Ago North Street, Harrisburg, PA, 17120. You should send copies of any protest to DPI's attorney at the address listed below.

By and through Counsel: Dearine O'Dell

Eckert, Seamans, Cherin & Mallott

213 Market Street

A" Floor ...

Harrisburg, PA 17101

(717) 255-3744-T

(717) 237-6019-8

Sworn to and subscribed before me this 27th day of Tehman

Affiant:

2017

EP-250215

COMMONWEALTH OF PENNSYLVANIA **NOTARIAL SEAL**

Barbara J. Moore, Notary Public City of Erle, Erle County My Commission Expires March 23, 2020 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

	f of Publication of Notice in Pittsbur proved May 16, 1929, PL 1784, as last am <u>e</u> nded	
Pittsburgh Post-Gazette, a newspay established in 1993 by the mergin Gazette and Sun-Telegraph was Pittsburgh Gazette established in 1		sburgh, County and Commonwealth aforesaid, was and The Pittsburgh Press and the Pittsburgh Post- e was established in 1927 by the merging of the ace which date the said Pittsburgh Post-Gazette has
that, as such agent, affiant is duly a of the afore said notice or publicat	is an agent for the PG Publishing Company, a corporauthorized to verify the foregoing statement under oattion, and that all allegations in the foregoing statement	th, that affiant is not interested in the subject matter
true.) (COPY OF NOTICE
	\mathcal{V} . \mathcal{V} . \mathcal{V} . \mathcal{V} .	OR PUBLICATION
	Flakely.	PENNSYLVANIA PUBLIC UTILITY
	PG Publishing Company o and subscribed before me this day of: y 27, 2017	COMMISSION NOTICE Application of Discount Power, Inc For Approval To Offer, Render or Furnish
	COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL Linda M. Gaertner, Notary Public Findlay Twp Allegheny County My Commission Expires Jan. 31, 2019 MEMBER PENNSYLVANIAASSOCIATION OF NOTARIES	Natural Gas Services as a Supplier Engaged in The Business Of Supplying Nat- ural Gas Services To The Public In The Common- wealth Of Pennsylvania. Discount power, Inc ("DPI") will be filing an ap- plication with the Pennsyl- vania Public Service Com- mission ("PUC") for a license to provide natural gas supply services as a supplier of natural gas. DPI proposes to sell natural gas and related services in the Columbia Gas, Peoples
Disco	EMENT OF ADVERTISING COSTS unt Power Inc STRONG RD STE 302 ON CT 06484-4745	Natural Gas, Peoples Natural Gas-Equitable Division, Peoples TWP LLC, PECO, UGI Central Penn, UGI Penn Natural, UGI, National Fuel Gas, Valley Energy, Philadelphia Gas Works and Columbia Gas distribution areas under the provisions of the new Natural Gas Choice and Competition Act. The PUC may consider this application without a hearing. Frotests directed
	To PG Publishing Company	to the technical or finan- cial fitness of DPI may be filed within 15 days of the date of this notice with the
Total	\$420.00	North Street, Harrisburg. PA, 17120. You should send copies of any protest
PG PUBLISHING COMPA of general circulation, hereb publication costs and certifi Office 2201 Sweeney Drive CLINTON, PA 15026 Phone 412-263-1338	er's Receipt for Advertising Costs ANY, publisher of the Pittsburgh Post-Gazett by acknowledges receipt of the aforsaid adve es that the same have been fully paid. PG Publishing Company, a Corporation, Publisher Pittsburgh Post-Gazette, a Newspaper of General By By Genuci J. Arbutina is the original Proof of Publication and receipt for the Adversariance By	to DPI's attorney at the address listed below: By and through Counsel: Deanne O'Dell, Eckert, Seamans, Cherin & Mellott, 213 Market Street, 8th Floor, Harrisburg, PA 17101, (717) 255-3744 T. (717) 237-6019 F er of Circulation
		Į

Attorney For

Term,



The Patriot News

AD#: 0008063661

Commonwealth of Pennsylvania,) ss

County of Cumberland)

Dwayne Connor being duly sworn, deposes that he/she is principal clerk of PA Media Group; that The Patriot News is a public newspaper published in the city of Mechanicsburg, with general circulation in Cumberland and Dauphin and surrounding counties, and this notice is an accurate and true copy of this notice as printed in said newspaper, was printed and published in the regular edition and issue of said newspaper on the following date(s):

The Patriot News 02/28/2017

Principal Clerk of the Publisher

Sworn to and subscribed before me this 1st day of March 2017

Jana M. Maldonado

Yotary Public

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE
Application of Discount Power, Inc

Application of Discount Power, Inc For Approval To Offer, Render or Furnish Natural Gas Services as a Supplier Engaged In The Business Of Supplying Natural Gas Services To The Public In The Commonwealth Of Pennsylvania.

Discount power, Inc (DP!) will be filling an application with the Pennsylvania Public Service Commission (PUC) for a license to provide natural gas supply services as a supplier of natural gas. DP! proposes to sell natural gas and related services in the Columbia Gas, Peoples Natural Gas, Peoples Natural Gas, Peoples Natural Gas, Peoples Natural Gas, Peoples TWP LLC, PECO, UGI Central Penn, UGI Penn Natural, UGI, National Fuel Gas, Valley Energy, Philadelphia Gas Works and Columbia Gas distribution areas under the provisions of the new Natural Gas Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of DPI may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA, 17120. You should send copies of any protest to DPI's attorney at the address listed below:

By and through Counsel: Deanne O'Dell

Eckert, Seamans, Cherin & Mellott 213 Market Street 8th Floor Harrisburg, PA 17101 (717) 255-3744 T (717) 237-6019 F COMMONWEALTH OF PENNSYLVANIA Notarial Seal

Donna M. Maldonado, Notary Public Susquehanna Twp., Dauphin County My Commission Expires Nov. 5, 2017 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

PROOF OF PUBLICATION OF NOTICE IN THE WILLIAMSPORT SUN-GAZETTE UNDER ACT NO. 587, APPROVED MAY 16, 1929

STATE OF PENNSYLVANIA
COUNTY OF LYCOMING

SS:

Williamsport, Per Bulletin was esta lished in the Cour	ort Sun and the Gazette & Bull ansylvania, being duly sworn, of blished in 1801, since which d aty of Lycoming aforesaid, and egular editions of said Williams	er of the Sun-Gazette Company, publishers of the Williamsporetin, both daily newspapers of general circulation, published at deposes and says that the Williamsport Sun was established in ates said successor, the Williamsport Sun-Gazette, has been rethat a copy of the printed notice is attached hereto exactly as the sport Sun-Gazette on the following dates, viz:	t 252 West Fourth Street . 1870 and the Gazette & egularly issued and pub
PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE Application of Discount Power, Inc For Approval To Offer, Render or Furnish Natural Gas Services as a Supplier Engaged in The Business Of Supplying Natural Gas Services To The Public In The Commonwealth Of Pennsylvania Discount power, Inc ("DP!") will be filling an application with the Pennsylvania Public Service Commission ("PUC") for a license to provide natural gas supply services as a supplier of natural gas. DPI proposes to sell natural gas and related services in the Columbia Gas, Peoples Natural Gas. Peoples Natural Gas. Peoples Natural Gas-Equitable. Division. Peoples TWP LEC, UGI Central Penn, UGI Penn Natural, UGI, National Fuel Gas, Valley Energy, Philadelphia Gas Works and Columbia Gas distribution, areas under the provisions of the new	ing statement under oath and	COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL CHRISTINA DEWALD Notary Public CITY OF WILLIAMSPORT, LYCOMING COUNTY My Commission Expires Apr 18, 2020 STATEMENT OF ADVERTISING C To the Sun-Gazette Company, Dr.: For publishing the notice attached	cr of the aforesaid notice on are true. COMPANY 2017 cry Public
Natural Gas Choice and Competition Act. The PUC may consider this application without a hearing. Protests directed to the technical or financial		hereto on the above state dates Probated same Total RECEIPT FOR ADVERTISING COSTS	\$

THE SUN-GAZETTE COMPANY hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid.

SUN-GAZETTE COMPANY

BY Bernard A. Oravec

The Scranton Times (Under act P.L. 877 No 160. July 9,1976)

Commonwealth of Pennsylvania, County of Lackawanna

DISCOUNT POWER KEN FLOOD 6 ARMSTRONG ROAD SHELTON CT 06484

Account # 561191 Order # 82050320 Ad Price: 223.85

LEGAL NOTICE PENNSYLVANI

Gina Krushinski

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

02/24/2017

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true

Sworn and subscribed to before me this 24th day of February A.D., 2017

(Notary Public)

COMMONWEALTH OF PENNSYLVANIA

Notarial Seal Sharon Yenturi, Notary Public City of Scranton, Lackawanna County My Commission Expires Feb. 12, 2018

MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

LEGAL NOTICE

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Application of Discount Power, Inc For, Approval To Offer, Render, or Furnish Natural Gas. Services as a **Supplier**. Engaged in The Business Of Supplying Natural Gas Services, To The Public in The Commonwealth Of Pennsylvania.

Discount Power, Inc ("DPI") will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a supplier of natural gas. DPI proposes to sell natural gas and related services in the Columbia Gas, Peoples Natural Gas, Peoples Natural Gas, Peoples Natural Gas-Equitable Division, Peoples TWP LLC, PECO, UGI Central Penn, UGI Penn Natural, UGI, National Fuel Gas, Valley Energy, Philadelphia Gas Works and Columbia Gas distribution areas under the provisions of the new Natural Gas Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of DPI may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA, 17120. You should send copies of any protest to DPI's attorney at the address listed below.

By and through Counsel:
Deanne O'Dell
Eckert, Seamans, Cherin & Mellott
213 Market Street
8th Floor
Harrisburg, PA 17101
(717) 285-3744-Telephone
(717) 237-6019-Fax

COMMONWEALTH OF PENNSYLVANIA

County of Cambria

SS

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Application of **Discount Power**, Inc For Approval to Offer, Render, or Furnish Natural Gas Services as a **Supplier** Engaged In The Business Of Supplying Natural Gas Services, To The Public In The Commonwealth Of Pennsylvania.

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published (below that the an of The Johi interested i character (

By and through Counsel: Deane O'Dell Eckert, Seamans, Cherin & Meilott 213 Market Street, 8th Floor Harrisburg, PA 17101 (717)255-3744-T (717) 237-6019-F

On this 27th day of February A.D. 2017, before me, the subscriber, a Notary Public in and for said County and State, personally appeared Christine Marhefka, who being duly sworn according to law, deposes and says as Classified Advertising Manager of the Tribune-Democrat, Johnstown, PA, a newspaper of general circulation as defined by the "Newspaper Advertising Act", a merger September 8, 1952, of the Johnstown Tribune, established December 7, 1853; and of the Johnstown Democrat, established March 5, 1863,

of Cambria, and Commonwealth of Pennsylvania and matter published in said publication in the regular issues on February 24, 2017; and that the Affiant is not ising and that all of the allegations as to time, place and

STATEMENT OF ADVERTISING COSTS

\$2.50 per line

Sworn and Subscribed before me this 27th day of February, 2017.

	Notary Fee
1 CAS	Clerical Fee
	Total Cost
COMMONWEALTH OF PENNS	YLVANIA_
NOTABIAL SEAL	

NO TAKIAL SEAL
Vivian Ohs, Notary Public
City of Johnstown, Cambria County
My Commission Expires Dec. 6, 2020
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

To The Tribune-Democrat, Johnstown, PA For publishing the notice or publication attached hereto on the above stated dates.

0.00

5.00

2.50

170.

162.50

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

0.00 Lines @

6.5 Inches @ \$25.00 per inch

a newspaper of general circulation, hereb	
and publication costs and certifies	,
	(Name of Newspaper)
Ву	

Proof of Publication in The Philadelphia Daily News Under Act. No 587, Approved May 16, 1929

STATE OF PENNSYLVANIA **COUNTY OF PHILADELPHIA**

Helene Sweeney being duly sworn, deposes and says that The Philadelphia Daily News is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

February 27, 2017

Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

Kelene

Sworn to and subscribed before me this 27th day of February, 2017.

My Commission Expires:

IONWEALTH OF PENNSYLVANIA NOTARIAL SEAL CIMEN JAKUBOWSKI, Notary Pub City of Philadelphia, Phila. Cou

Copy of Notice of Publication

PENNSYLVANIA
PUBLIC UTILITY COMM
NOTICE

PUBLIC UTILITY COMMISSION
NOTICE

Application of Discount Power, the For Approval
To Offer, Render or Furnish Natural Gas
Services as a Supplier Engaged in The Business
Of Supplying Natural Gas Services in the European
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Discount Power, the Propose of the Business
Discount Power, the Propose of the Business
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Competition Act. The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of DPI may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should eard copies of any protest.

and through Counsel: Deanne O'Dell Ickert, Seemana, Cherin & Mellott 213 Market Street 8th Floor Harrisburg, PA 17101 (717) 255-3744 T [717) 237-6019 F

14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections is complete.

Applicant: Discount Power, Inc.

	<u> </u>	
/	Signature	
	Filing Fee (ONLY CERTIFIED CHECK OR MONEY ORDER)	
	Application Affidavit	
J	Operations Affidavit	
./	Proof of Publication	
	Tax Certification Statement	
V	Commonwealth Department of State Verification	
	Certificate of Service	
	ノノノノノノノノノノ	Filing Fee (ONLY CERTIFIED CHECK OR MONEY ORDER) Application Affidavit Operations Affidavit Proof of Publication Tax Certification Statement Commonwealth Department of State Verification

PUC Secretary's Bureau Use

PENNSYLVANIA

PUBLIC UTILITY COMMISSION

NOTICE

Application of Discount Power, Inc For Approval To Offer, Render, or Furnish Natural Gas Services as a **Supplier** Engaged In The Business Of Supplying Natural Gas Services, To The Public In The Commonwealth Of Pennsylvania.

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By and through Counsel: Deanne O'Dell

Eckert, Seamans, Cherin & Mellott

213 Market Street

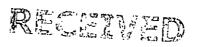
8th Floor

Harrisburg, PA 17101

(717) 255-3744-T

(717) 237-6019-F

Attachment 2B



MAR 1 0 2017

PA PUBLIC UTILITY COUNTISSION SECRETARY'S SUREAU

OFFICERS AND DIRECTORS

Joel Glassman-Chief Operating Officer-6 Armstrong Rd., Shelton, CT 06484

David Gable-President-6 Armstrong Rd., Shelton, CT 06484

Gino Tarantino-CFO-6 Armstrong Rd., Shelton, CT 06484

William Petroccio-Senior Vice President-6 Armstrong Rd., Shelton, CT 06484

Michael Ferreri-Chief Marketing Officer-6 Armstrong Rd., Shelton, CT 06484

Applic	ation for Certificate of . (15 Pa.C.S.)	Authority	,
	Foreign Business Corporation (§ Foreign Nonprofit Corporation (§		
Address 10 1Acmstrong 1	na n Road	Document will be returned to the name and address you enter to the left.	
Shalton CT	Zip Code Oko 484	Commonwealth of Pennsylv CERTIFICATE OF AUTHORITY 3	/ania Page(s)
\$250		T1224867005	
In compliance with the require iations), the undersigned, hereby sta	ements of the applicable provisio tes that:	ns of 15 Pa.C.S. (relating to corporations and uninco	rporated
The name of the corporation is:	Discount Pou	er, Inc	
2. Complete only when the corpore		ignator for use in Pennsylvania.	
2. Complete only when the corporation The name which the corporation 3. If the name set forth in paragraph	ation must adopt a corporate des n adopts for use in this Common on 1 or 2 is not available for use	ignator for use in Pennsylvania.	
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2012 AUG 31 PM 4: 18 PA. DEPT. OF STATE

DSCB:15-4124/6124-2

commercial registered office prov (a) Number and street	rider and the county o City	f venue is: State	Zip	County
(b) Name of Commercial Registe	red Office Provider	· · · · ·	Соцп	у ,
vo: National Regist	ered Apants	, INC.		zuphin_
		<u></u>		
1. Check one of the following:				
Newsings Communications The		10 - Barrier - Arie	<i>C</i>	
Business Corporation: The corporation pecuniary profit, incidental or	orporation is a corpor r otherwise	ation incorporated	for a purpose	or purposes involv

Nonprofit Corporation: The corporation is a corporation incorporated for a purpose or purposes not

involving pecuniary profit, incidental or otherwise.

IN TESTIMONY WHEREOF, the undersigned corporation has caused this Application for Certificate of Authority to be signed by a duly authorized officer thereof this 31 day of August.

2012.

Discount Power Tree.

Name of Corporation

Signature

VP of Operations

CERTIFICATE OF INCORPORATION

CONNECTICUT STO FILING #0003677549 PG 81 OF 01 VUL 8-01153 FILED 05/06/2008 09:00 AN PAGE 03093 SECRETARY OF THE STATE CONNECTICUT SECRETARY OF THE STATE

 Name of the Corporat 	iion:	
--	-------	--

The name of the corporation is: Discount Power, Inc.

2. Total Number of Authorized Shares:

The corporation shall be authorized to issue only one class of shares. The number of shares the corporation shall be authorized to issue is 10,000.

7	A = m = 1		of Regis	toward &	
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White the second					
Name of Agent:	Businers Address:				
Michael Parrella	40 Kallogg Hill Rd.				
İ	Weston, Connecticut 06813				
<u> </u>	Residence Address:				
j	40 Kellogg Hill Rd.				
	Waston, Connection 06823				

Michael Parella, Registered Agent

EXECUTION:

Perdey, LLC, incorporator

40 Keliogg Hill Rd. Weston, Connecticut 06883

05/08/2008 NON 19:43 ITX/RX NO 8578; 2004

CERTIFICATE OF AMENDMENT STOCK CORPORATION

Office of the Socretary of the State

MAILING ABOPTION: Connected Recording Division: Connection Secretary of the State. P.O. Box 150470 Sharlad, CT 06113-0470 \$50-609-6165

DRILIVERSY ANDRESS:
Communist Entercing Division
Communist Survey of the State
50 Trially Street
Harded, CT 05106
860-500-6003

Befor in the Schools for consent the.				
FILING #0004049840 PG 01 FILED 11/13/2009 03: SECRETARY OF CONNECTICUT SECRETARY	OP 03 VOL B-01346 23 PM PAGE 02985 THE STATE			
	OF THE STATE			
1. NAMOS OF COMPORATION Discount Power, Inc.				
2. THE CERTIFICATE OF INCORPORATION IS (check A, B or C)				
A_AMERINED				
B. RESTATED X C. AMERICED AND RESTATED	•			
The restaind qualificate constallidates all acceptances into a single descriptor.				
3. TEXT OF BACK AMERIDMENT / RESTAURMENT See Britishit A accepted bereto.				
·	•			
•				
	•			
Charte reference at 8 1/2 X 11 streckment if whitefried super is:	mandad)			

3. TEXT OF EACH AMENDMENT / RESTATEMENT

- That Section Two of the Certificate of Incorporation be amended to authorize the
 issuance of an additional Two Hundred Thousand (200,000) shares of Common stock so
 that the company has a total of Four Hundred Thousand (400,000) shares of Common
 stock authorized.
- That Section Two of the Certificate of Incorporation be amended to anthorize the
 issuance of an additional Two Thousand (2,000) shares of Preferred A stock so that
 the company has a total of Four Thousand (4,000) shares of Preferred A stock
 authorized.
- That Section One of the Certificate of Incorporation be restated to state that the name of the corporation is Discount Power, Inc.
- 4. That Section Two of the Certificate of Incorporation be restated to authorize and issue Four Hundred Thousand (400,000) shares of Common Stock with a par value of \$0.01.
- That Section Two of the Certificate of Incorporation be restated to authorize the issuance of Four Thousand (4,000) shares of Preferred A stock.
- 6. That Section Three of the Certificate of Incorporation be restated to authorize and issue two classes of shares. One class shall be known as Preferred A stock and one class shall be known as Common stock. . Each share of Preferred A stock shall have voting rights equal to One Hundred (100) shares of Common stock. The holders of the Preferred A stock shall not be entitled to dividends or any equity distributions. Said Preferred A stock shall be voting shares only. The holders of the Common stock shall be entitled to one vote per share owned. In addition the holders of Common stock shall be entitled to dividends and equity distributions.
- 7. That Section Four of the Certificate of Incorporation be restated to state that Michael Parrella is appointed as Agent for Service. His home address is 40 Kellogg Hill Rd., Weston, CT 06883. His business address is 40 Kellogg Hill Rd., Weston, CT 06883.

FILED 11/13/2009 03 OF 03 VCL B-0134 SECRETARY OF THE STATE COMMECTICUT SECRETARY OF THE STATE

DATA REPORTING CORP. 880 ROBERTS STREET, SUITE 203

STATE OF CONNECTICUT
OFFICE OF THE SECRETARY OF THE STATE
SS. HARTFORD

I hereby certify that this is a true copy of record in this Office

SECRETARY OF THE STATE

CERTIFICATE OF AMENDMENT STOCK CORPORATION

Office of the Secretary of the State

MAILING ADDRESS:

Commercial Recording Division Connecticut Secretary of the State P.O. Box 150470 Hartford, CT 06115-0470 860-509-6003 **DELIVERY ADDRESS:**

Commercial Recording Division Connecticut Secretary of the State 30 Trinity Street Hartford, CT 06106 860-509-6003

Space	For Office Use Only	Filing Fee \$50.00	Make Checks Payable To "Secretary of the State"
1 N	AME OF CORPORATION		
	count Power, Inc.		
2. TF	HE CERTIFICATE OF INC	ORPORATION IS (che	ck A, B or C)
<u>x</u>	_ A. AMENDED		•
 -	B. RESTATED		
	C. AMENDED AND R	ESTATED	
	ne restated certificate consolid		a single document.
1.	That the corporation	n be authorized town as Preferred	o issue two classes of shares. A stock and Class Two be
2.	Preferred A Stock. each share of Prefe	Preferred A Sto erred Stock being of Preferred A	
3,	stock. Each share	of common stock	to issue 3127500 shares of commor is entitled to one vote. Commor e dividends if so declared.
	(Places referen	e an S 1/2 Y 11 attachment i	fadditional space is peeded)

	Space For Office Use	Ouly				
4. VOTE INFORMATION (ch	eck A, B or C)					
X A. The amendment was approved by shareholders in the manner required by sections 33-600 to 33-998 of the Connecticut General Statutes, and by the Certificate of Incorporation.						
B. The amendment was approved by the incorporators. No shareholder approval was required.						
C. The amendment was approved by the board of directors. No shareholder approval was required.						
5. EXECUTION						
Dated this 16th day of September, 2008.						
David S. FEldman	Secretary	Din 0 8 Fler				
Print or type name of signatory	Capacity of signatory	Signature				

DISCOUNT POWER, INC

AMENDED BY-LAWS

ARTICLE I

OFFICES

- Section 1.1. Registered Office. The registered office of the Corporation shall be in the City of Shelton, County of Fairfield, State of Connecticut, or at any such place as the Board of Directors may approve.
- Section 1.2. Other Offices. The Corporation may also have offices at such other places both within and without the State of Connecticut as the board of directors may from time to time determine or the business of the Corporation may require.

ARTICLE II

MEETING OF STOCKHOLDERS

- Section 2.1. <u>Time and Place of Meetings</u>. All meetings of the stockholders for the election of directors or for any other purpose shall be held at such time and place, within or without the State of Connecticut, as shall be stated in the notice of the meeting or in a duly executed waiver of notice thereof.
- Section 2.2. <u>Annual Meetings.</u> Annual meetings of stockholders shall be held at such date and time as shall be designated from time to time by the board of directors and stated in the notice of the meeting, at which meeting, the stockholders shall elect by a plurality vote or by written ballot a board of directors and transact such other business as may properly be brought before the meeting.
- Section 2.3. Notice of Annual Meetings. Written notice of the annual meeting stating the place, date and hour of the meeting shall be given to each stockholder entitled to vote at such meeting not less than ten or more than sixty days before the date of the meeting.
- Section 2.4. Special Meeting. Special meetings of the stockholders, for any purpose or purposes, unless otherwise prescribed by statute or by Certificate of Incorporation, may be called by the president and shall be called by the president or secretary at the request in writing of a majority of the board of directors, or at the request in writing of stockholders owning a majority in amount of the entire capital stock of the Corporation issued and outstanding and entitled to vote. Such request shall state the purpose or purposes of the proposed meeting.
- Section 2.5. Notice of a Special Meeting. Written notice of a special meeting stating the place, date and hour of the meeting and the purpose or purposes for which the meeting is

called, shall be given not less than ten nor more than sixty days before the date of the meeting, to each stockholder entitled to vote at such meeting.

- Section 2.6. Quorum. To constitute a quorum for the transaction of business at any meeting of the Stockholders, there must be present, in person or by proxy, the holders of a majority of the issued and outstanding shares of stock of the Corporation.
- Section 2.7. Action by Stockholders. When a quorum is present at any meeting, the vote of the holders of Sixty (60%) percent of the stock having voting power present in person or represented by the proxy shall decide any question brought before such meeting, unless the question is one upon which by express provision of the statutes or of these By-Laws, a different vote is required in which case such express provision shall govern and control the decision of such question.
- Section 2.8 Action by Stockholders Requiring Super Majority. The affirmative vote of the holders of Seventy Five (75%) percent of the issued and outstanding stock of the Corporation shall be required for the following actions to be decided at any Stockholders' meeting: Any sale of all or substantially all of the company's assets, A reverse stock split; The filing of any Registration Statement in connection with the public offering of the company's shares.
- Section 2.9. <u>Voting</u>. Each stockholder shall at every meeting of the stockholders be entitled to one vote in person or by proxy for each share of the common stock having voting power held by such stockholder. Each stockholder shall at every meeting of the stockholders be entitled to one hundred votes in person or by proxy for each share of the preferred stock having voting power held by such stockholder
- Section 2.10. Written Action. Any action required to be taken at any annual or special meeting of stockholders of the Corporation, or any action which may be taken at any annual or special meeting of such stockholders, may be taken without a meeting, without prior notice and without a vote, if a consent in writing, setting forth the action so taken, shall be signed by the holders of outstanding stock having not less the minimum number of votes that would be necessary to authorize or to take such action at a meeting at which all shares entitled to vote thereon were present and voted.

ARTICLE III

DIRECTORS

Section 3.1. Number and Term. The board of directors shall consist of six (6) directors. For so long as Hocon Power, Inc. holds shares of Class A Preferred Stock and at least One

Hundred Thousand (100,000) shares of Common Stock, it shall designate three (3) of the directors to be elected to the Board (each a "Hocon Designee" and collectively, the "Hocon Designees"). For so long as Pardev, LLC holds shares of Class A Preferred Stock and at least One Hundred Thousand (100,000) shares of Common Stock, it shall designate three (3) of the directors to be elected to the Board (each a "Pardev Designee" and collectively, the "Pardev Designees") and one of those Designees shall serve as Chairman of the Board. Thereafter, within the limits above specified, the number of directors shall be determined by resolution of the board of directors or by the stockholders at the annual meeting or special meeting. The directors shall be elected at the annual meeting of the stockholders, except as provided in Section 3.2, and each director elected shall hold office until his or her successor is elected and qualified. Directors need not be stockholders.

- Section 3.2. <u>Vacancies and New Directorships</u>. Vacancies on the Board will be filled by the party or parties who designated the Director creating the vacancy. Newly created directorships resulting from any increase in the authorized number of directors may be filled by a majority of the directors then in office, though less than a quorum, or by a sole remaining director, and the directors so chosen shall hold office until the next annual election and until their successors are duly elected and shall qualify, unless sooner displaced. If there are no directors in office, then an election of directors may be held in the manner provided by statute.
- Section 3.3. <u>Powers.</u> The business and affairs of the Corporation shall be managed by or under the direction of its board of directors which may exercise all such powers of the Corporation and do all such lawful acts and things as are not by statute or by the Certificate of Incorporation or by these By-laws directed or required to be exercised or done by the stockholders.
- Section 3.4. Action by the Board of Directors. Any action of the Board, except as for those actions identified below, shall require approval of at least 51% of the votes allocated to the directors at a meeting of the Board at which a quorum is present. For so long as Hocon Power, LLC has any indebtedness owed to it by the Corporation, or is a guaranter of any liability of the Corporation, each Hocon Designee shall be entitled to one and one half votes each, at any meeting of the Board. The following actions of the Board shall require a super majority of the Board. A super majority is defined as eighty percent (80%) of the members of the Board of Directors. Those actions that require a super majority are:
- (a) appointment, removal and compensation (including benefits) of any employee or Officer other than the Chief Financial Officer of Discount;
- (b) approve the Annual Plan of Discount or make or commit to capital expenditures in excess of those contemplated by the then applicable Annual Plan;
- (c) materially change, amend or modify the scope of Discount's operations or business;

- (d) enter into any transaction or series of related transactions involving the disposition, sale or other transfer of all or substantially all of the assets (including securities of Subsidiaries) or properties of Discount or any of its Subsidiaries;
- (e) enter into any transaction or series of related transactions involving the purchase or acquisition of assets (including securities of Subsidiaries) or properties in an amount exceeding US\$1 Million in a single transaction or series of related transactions;
- (f) incur any Indebtedness or provide Guarantees in an amount exceeding US\$5 million in a single transaction or series of related transactions (exclusive of the Indebtedness and Guarantees that have been included in the Annual Plan approved by the Board);
 - (g) issue any Shares of Discount other than Exempted Shares;
 - (h) amend, modify or restate the Bylaws or Articles of Incorporation;
- (h) declare or pay any dividend or make any distribution on or with respect to the Shares (including, without limitation, by way of repurchase); or
- (j) make any filing for the appointment of a receiver or administrator for the winding up, liquidation, bankruptcy or insolvency of Discount or any of its Subsidiaries or otherwise pursue bankruptcy or insolvency proceedings, unless otherwise required by applicable Law.
- Section 3.5. <u>Place of Meetings.</u> The board of directors of the Corporation may hold meetings, both regular and special, either within or without the State of Connecticut.
- Section 3.6. Regular Meetings. Regular meetings of the board of directors may be held without notice at such time and such place as shall from time to time be determined by the board.
- Section 3.7. Special meetings. Special meetings of the board may be called by the chairman of the board or by the president on three day's written notice to each director, either personally or by mail or by telegram; special meetings of the board shall be called by the president or secretary in like manner and on like notice on written request of any director
- Section 3.8. Quorum. The parties hereto will cause the Board to meet at least once every quarter. A quorum of the Board shall consist of a properly called meeting of the Board at which at least 51% of the full Board is present including at least (i) one Hocon Designee and one Pardev Designee. Resolutions of the Board shall be adopted by a vote of 51% of the votes allocated to members of the Board at a meeting of the Board at which a quorum is present except as otherwise expressly provided in this Agreement. If a quorum shall not be present at any meeting of the board of directors, the directors present thereat may adjourn the meeting from time to time, without notice other than announcement at the meeting, until a quorum shall be present.

Section 3.9. Written Action. Unless otherwise restricted by the Certificate of Incorporation or these By-laws, any action required or permitted to be taken at any meeting of the board of directors or any of the committee thereof may be taken without meeting, if all members of the board or committee, as the case may be, consent thereto in writing, and the writing or writings are filed with the minutes or proceedings of the board or committee.

Section 3.10. <u>Participation in Meetings by Conference Telephone.</u> Unless otherwise restricted by the Certificate of Incorporation or these By-laws, members of the board of directors, or any committee designated by the board of directors, may participate in a meeting of the board of directors, or any committee, by means of conference telephone or similar communications equipment by means of which all persons participating in the meeting can hear each other, and such participation in a meeting shall constitute presence in person at the meeting.

Section 3.11. Committees. The board of directors may from time to time, by resolution passed by a majority of the whole board of directors, designate one or more committees, each committee to consist of one or more of the directors of the Corporation. The board of directors may designate one or more directors of the Corporation. The board of directors may designate one or more directors as alternate members of any committee, who may replace any absent or disqualified member at any meeting of the committee, and in the absence or disqualification of a member of the committee, the member or members thereof present at any meeting and not disqualified from voting, whether or not he or she or they constitute a quorum, may unanimously appoint another member of the board of directors to act at the meeting in the place of any such absent or disqualified member. Any such committee, to the extent provided in the resolution of the board of directors, shall have and may exercise all the powers and authority of the board of directors in the management of the business and affairs of the Corporation, and may authorize the seal of the Corporation to be affixed to all papers which it may require it; but no such committee shall have the power or authority in reference to amending the Certificate of Incorporation (except that a committee may, to the extent authorized in the resolution or resolutions providing for the same issuance of shares of stock adopted by the board of directors. fix designation and any of the preferences or rights of such shares relating to dividends, redemption, dissolution, any distribution of assets of the Corporation or the conversion into, or the exchange of such shares for, shares of any other class or classes or any other series of the same or any other class or classes of stock of the Corporation), adopting an agreement of merger or consolidation under the General Corporation Laws of the State of Connecticut, recommending to the stockholders the sale; lease or exchange of all or substantially all of the Corporation's property and assets, recommending to the stockholder a dissolution of the Corporation or a revocation of a dissolution, or amending the By-laws of the Corporation; and, unless the resolution designating such committee expressly so provides, no such committee shall have the power or authority to declare a dividend, to authorize the issuance of stock or to adopt a certificate of ownership and merger pursuant to the General Corporation Laws of the State of Connecticut.

Unless otherwise ordered by the board of directors, a majority of the members of any committee appointed by the board of directors pursuant to this section shall constitute a quorum at any meeting thereof, and the act of a majority of the members present at a meeting at which a

quorum is present shall be the act of such committee. Any such committee shall prescribe its own rules for calling and holding meetings and its method of procedure, subject to any rules prescribed by the board of directors, and shall keep written record of all action taken by it and report the same to the board of directors when required.

ARTICLE IV

NOTICES

- Section 4.1. Generally. Whenever, under the provisions of the statutes or of the Certificate of Incorporation or these By-laws, notice is required to be given to any director or stockholder, it shall not be construed to mean personal notice, but such notice may be given in writing, by mail, addressed to such director or stockholder, at his or her address as it appears on the records of the Corporation, with postage thereon prepaid, and such notice shall be deemed to be given at the same time when the same shall be deposited in the United States mail. Notice to directors may also be given by telegram or telephone.
- Section 4.2. <u>Waiver</u>. Whenever any notice is required to be given under the provisions of the statutes or the Certificate of Incorporation or of these By-laws, a waiver thereof in writing, signed by the person or persons entitled to said notice, whether before or after the time stated therein, shall be deemed equivalent thereto.

ARTICLE V

OFFICERS

- Section 5.1 Generally. The officers of the Corporation shall be chosen by the board of directors and shall be a President, a vice president and a secretary. The board of directors may also choose a chairman of the board of directors, a vice chairman of the board of directors, one or more additional vice-presidents, a treasurer, and one or more assistant secretaries and assistant treasurers. Any number of offices may be held by the same person, unless the Certificate of Incorporation or these By-laws otherwise provide.
- Section 5.2. <u>Compensation</u> The compensation of all officers and agents of the Corporation who are directors of the Corporation shall be fixed by the board of directors. The board of directors may delegate the power to fix the compensation of all other officers and agents of the Corporation to an officer of the Corporation.
- Section 5.3. Succession. The officers of the Corporation shall hold office until their successors are chosen and qualified. Any officer elected or appointed by the board of directors may be removed at any time by the affirmative vote of a majority of the board of directors. Any vacancy occurring in any office of the Corporation shall be filled by the board of directors.
- Section 5.4. <u>Authorities and Duties.</u> The officers of the Corporation shall have such authority and shall perform such duties as are customarily incident to their respective offices, or

as may be specified from time to time by the directors regardless of whether such authority and duties are customarily incident to such office.

ARTICLE VI

CERTIFCATES OF STOCK

- Section 6.1 <u>Certificates.</u> Every holder of stock in the Corporation shall be entitled to have certificate, signed by, or in the name of the Corporation by the president or a vice-president and the secretary or an assistant secretary of the Corporation, certifying the number of shares owned by him in the Corporation.
- Section 6.2. <u>Transfer.</u> Upon surrender to the Corporation or the transfer of agent of the Corporation of a certificate for shares duly endorsed or accompanied by proper evidence of succession, assignation or authority to transfer, it shall be the duty of the Corporation to, or to cause its transfer agent to, issue a new certificate to the person entitled thereto, cancel the old certificate and record the transaction upon its books.
- Section 6.3. <u>Lost, Stolen or Destroyed Certificates</u>. In the event of loss, theft or destruction of any certificate for shares, another may be issued in its place pursuant to such requirements as the board of directors may establish concerning proof of such loss, theft or destruction and concerning the giving of a satisfactory bond or bonds of indemnity.

ARTICLE VII

IDEMNIFICATION OF DIRECTORS AND OFFICERS

Each person who is or was a director, officer, employee or agent of the Corporation, or is or was serving at the request of the Corporation as a director, officer, employee or agent of another corporation, partnership, joint venture, trust, or other enterprise (including the hers executors, administrators or estate of such person) shall be indemnified by the Corporation to the full extent permitted or authorized by the General Corporation Laws of the State of Connecticut. The Corporation may, but shall not be obligated to, maintain insurance, at its expense, for its benefit in respect of such indemnification and that any such person whether or not the Corporation would otherwise have the power to indemnify such person.

ARTICLE VIII

GENERAL PROVISIONS

Section 8.1. Dividends upon the capital stock of the Corporation, subject to the provisions of the Certificate of Incorporation, if any, may be declared by the board of directors at regular or special meeting, pursuant to law. Dividends may be paid in cash, in property, or in shares of the capital stock, subject to the provisions of the Certificate of Incorporation.

- Section 8.2. Before payment of any dividend, there may be set aside out of any funds of the Corporation available for dividends such sum or sums as the directors from time to time, in absolute discretion, think proper as a reserve or reserves to meet contingencies, or for equalizing dividends, or for repairing or maintaining any property of the Corporation, or for such other purpose as the directors shall think conducive to the interest of the Corporation, and the directors may modify or abolish any such reserve in the manner in which it was created.
- Section 8.3. All checks or demands for money and notes of the Corporation shall be signed by such officer or officers or such other person or persons as the board of directors may from time to time designate.
- Section 8.4. The fiscal year of the Corporation shall be fixed by resolution of the board of directors.
- Section 8.5. The board of directors may adopt a corporate seal and use the same by causing it or a facsimile thereof to be impressed or affixed or reproduced or otherwise.

ARTICLE IX

AMENDMENTS

These By-laws may be altered, amended or repealed or new By-laws may be adopted by the stockholders or the board of directors.

I, Jonathan Parrella as President of Discount Power, Inc., hereby certifies that the foregoing Bylaws were adopted by a super-majority of the Stockholders and all of the Board of Directors of Discount Power, Inc. on the 12th day of November, 2009.

Jonathan Parrella -President

Attachment 5a

- 1. Chandler, Conover v Discount Power, Inc.; Closed/Settled; Superior Court, JD of Hartford CT; Docket No. HHD-CV14-6055537-S; Variable rate class action.
- 2. Katz v Discount Power, Inc.; Active; Trial Court of Massachusetts, Milford District; Civil Action No. 1666CV159; Alleged TCPA violations.
- 3. Lucas v Desilva Automotive Services, LLC, et al; Active; U.S. District Court, Southern District of Ohio; Civil Action No. 1:16-CV-790-MRB-SKB; Alleged TCPA violations.

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PA PUBLIC UTILITY CO (MISSION SECRETARY S EUROAU

Attachment 5b

- 1. Chandler, Conover v Discount Power, Inc—Settled with no admission of guilt on the part of Discount Power, Inc.
- 2. Katz v Discount Power, Inc.—Active, discovery phase.
- 3. Lucas v Desilva Automotive Services, LLC, et al—Active, discovery phase.



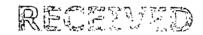
PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Attachment 5c

- 1. PA PUC formal complaint: James Carmine v Discount Power, Inc.
- 2. PA PUC formal complaint: Cindy Ann Zink v Discount Power, Inc.
- 3. PA PUC formal complaint: Rebecca Van Kampen v Discount Power, Inc.

Attachment 5d

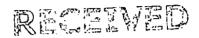
- 1. Carmine-Closed.
- 2. Zink-Closed.
- 3. Van Kampen-Closed.



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PA PUBLIC UTILITY COMMISSION SECRETARY SEUREAU

Attachment 7a



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PA PUBLIC UTILITY COMMISSION SECRETARY S BUREAU



January 12, 2017 PECO - Exelon Corporation Energy Acquisition 2301 Market Street Philadelphia, PA. 19101

Discount Power, Inc.
Joel Glassman, Chief Operating Officer
6 Armstrong Rd.
Shelton, CT 06484
jglassman@discountpowerinc.com

Energy Acquisition is providing this notification letter that Discount Power, Inc. has met the creditworthiness business requirement involved with the Pennsylvania Gas Choice - Low Volume Transportation program, pursuant to the receipt of an initial Surety of \$35,000.00 Guaranty. The Surety may be submitted to PECO via three acceptable forms; a Cash Deposit, a Letter of Credit, or a Surety bond. PECO will hold any surety to cover potential obligations to PECO and other system costs that could result from failure of a Supplier to meet its competitive Natural Gas Supply service delivery obligations.

Please note, although the creditworthiness requirements were met, as referenced within Section 7.13 (Creditworthiness of a Natural Gas Supplier (NGS) Serving Low Volume Transportation Customers) of the Gas Service Tariff, PECO has the right to re-assess the creditworthiness of the company if PECO has any reason to suspect a change in the marketer's financial condition.

If you should have any questions regarding this matter, please contact the Electric & Gas Choice Hotline at 215-841-3700.

Sincerely,

Carol Reilly

Manager Energy Acquisition



UGI Utilities, Inc. 2525 North 12th Street Suite 360 Post Office Box 12677 Reading, PA 19612-2677

March 2, 2017

Ken Flood Licensing and Regulatory Administrator Discount Power, Inc. 6 Armstrong Rd. Shelton, CT 06484

RE: UGI Financial Security Requirements

Dear Mr. Flood,

UGI Utilities, Inc. ("UGIU") has reviewed the request of Discount Power, Inc ("DPI") for approval to operate as a Natural Gas Supplier. Based on this review and the requirement that DPI must post security as specified in the UGI Utilities, Inc.-Gas Division ("UGI"), UGI Penn Natural Gas, Inc. ("PNG") and/or UGI Central Penn Gas, Inc. ("CPG") Supplier Coordination Tariffs before it serves customers on the UGI, PNG and/or CPG distribution systems, UGIU has determined that DPI has demonstrated adequate creditworthiness to satisfy any costs UGI, PNG and/or CPG may incur in the event they operate as a supplier of last resort due to a default on the part of DPI.

This determination may change in the event there is a material deterioration in DPI's financial condition, if DPI's obligations to UGI, PNG and/or CPG exceed the amount of the financial security provided, if the financial security is withdrawn or is deemed to be null and void or inadequate due to the material financial deterioration of any guarantor, or if DPI fails to abide by the terms and conditions of the UGI, PNG and/or CPG Gas Tariffs and the UGI, PNG and/or CPG Natural Gas Supplier Coordination Tariffs.

Please feel free to contact me with any additional questions that you may have. I can be reached at (610) 796-3520

Sincerely,

David E. Lahoff

Senior Manager, Tariff & Supplier Administration

UGI Utilities, Inc.



February 27, 2017

Kenneth Flood Regulatory and Licensing Administrator Discount Power, Inc. 6 Armstrong Road Shelton, CT 06484

RE: Security Requirement Discount Power, Inc.

Dear Kenneth,

Pursuant to 66 Pa. C. S. § 2208 (c), an applicant for a natural gas supplier license in the Commonwealth of Pennsylvania must furnish security to each utility where the supplier will do business to ensure the financial responsibility of such natural gas supplier. To this end, National Fuel Gas Distribution Corporation ("National Fuel") will perform a credit review and analysis of Discount Power, Inc. ("DPI") and determine at the appropriate time whether DPI must post a security deposit acceptable to National Fuel in order to operate as a supplier on National Fuel's system.

DPI's security requirement to serve Pennsylvania customers is dependent on the type of transportation service utilized by DPI. There is no Natural Gas Supplier (NGS) security requirement for customers that will be enrolled in National Fuel's Purchase of Receivable (POR) program. As such, DPI will not be required to post security for customers enrolled in the POR program. A security deposit will be required for transportation customers not enrolled in the POR program.

Should you have any questions concerning the above, please contact me at 716-857-7599.

Nathan E. Barnes

Transportation Services Department

375 North Shore Drive Pittsburgh, PA 15212

Lynda W. Petrichevich Vice President, Regulatory Affairs

Peoples Service Company LLC Phone: 412-208-6528; Fax: 412-208-6577 Email: Ipetrichevich@peoples-gas.com

January 19, 2017

Joel Glassman COO Discount Power, Inc. 6 Armstrong Rd. Shelton, CT 06484

Dear Mr. Glassman:

We are pleased that Discount Power, Inc. has applied for a license to provide natural gas services on the Peoples Group of Companies. Specifically you have requested to be licensed as a supplier on the distribution systems of Peoples Natural Gas Company LLC, Peoples TWP, and Peoples Natural Gas LLC – Equitable Division ("the Companies").

Since Discount Power, Inc. is not currently serving customers on the Peoples systems, we have determined at this time that Discount Power, Inc. does not need a bond or other financial security requirement to provide these services to the Company's customers.

If a Pool is established, and customers are enrolled which alters the creditworthiness requirement or the Company's exposure to Discount Power, Inc. provision of services on the Peoples' system changes in the future, the Companies may deem it appropriate to require a bond or other financial instrument.

If you have any questions feel free to contact me at 412-208-6528 or by email at Lynda.W.Petrichevich@peoples-gas.com.

Sincerely,

Lynda W. Petrichevich

Vice President – Regulatory Affairs Peoples Natural Gas Company LLC

Cc: Steven Kolich
Stephen Kelly

SAFETY

CUSTOMER COMMITMENT

TRUST

COMMUNITY

ATTACHMENT 8A

Discount Power has been successfully serving retail electricity customers since 2010, and specifically in the State of Pennsylvania since 2014. To address the specific technical expertise for serving natural gas customers, Discount Power will utilize the services of GP Energy Management, and their scope of work will include:

Data Integration and Customer Count Tracking

• Develop Customer Counts Matrix utilizing Customer billing system data to create Customer projections for integration into proprietary demand forecasting process

Demand Forecasting and Nominations

- Acquire utility data to calculate nominations and notify client of any expected volume excess or shortfalls based on those nominations
- Submit daily and monthly nominations as needed to utilities, pipelines and suppliers
- Report and reconcile supply volumes, pricing, and banking and storage volumes acquired and consumed to client and others as necessary. (suppliers, pipelines, storage facilities, traders, utilities...)
- Manage imbalances during reallocation periods where applicable
- Purchase or sale of volumes and transportation capacity for balancing daily and monthly requirements of utilities as provided by tariff
- Manage storage volumes and ratchets according to utility tariff through allocation, nomination, injection or withdrawal on daily or monthly basis as required by tariff

Historical Cost Analysis and Pricing Model

- Provide historical costs for use in forecasting future headroom and gross margin calculations
- Create customized Forward Cost Curves

Hedging and Portfolio Management

- Make hedging recommendations utilizing the wholesale natural gas markets
- Develop an approach to manage exposure to wholesale natural gas markets utilizing risk-reducing transactions in all available hedging products

REGREE

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Attachment 8e

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PA PUBLIC UTILITY CO. IMISSION SECRETARYS SUREAU

JOEL GLASSMAN

27 Woodside Drive • Woodbridge, Connecticut 06525 203.273.2074 • jglassma@mac.com

Dynamic manager with more than 15 years of experience leading risk management, business development, operations and financial planning and analysis initiatives in rapid-growth environments. Thrives in a strategic planning role, known for utilizing sophisticated analytics to assess financial performance and strategic opportunities. Collaborative and approachable leadership style, talented at developing high-level relationships with partners and internal stakeholders.

Core Competencies

Growth Strategy • Financial Planning & Analysis • Business Restructuring & Problem Solving Regulatory • Margin Expansion • Cost Management • Financial Modeling & Forecasting Corporate Finance • Mergers & Acquisitions Strategy • Process Reengineering • Risk Management

PROFESSIONAL EXPERIENCE

DISCOUNT POWER, Inc., Shelton, Connecticut • Apr 2013-Present

\$50 million retail energy provider serving customers in the Northeast U.S.

Chief Operating Officer

Brought on by company's Board of Directors to lead the turnaround of the company and direct all operations.

- Expanded into nine new markets to broaden revenue sources outside of the company's original market footprint, with further market expansion in process.
- Initiated and managed a capital raise process along with creating the company's first strategic plan
- Successfully monetized a book of customers to build capital for growth in more opportunistic markets.
- Launched new sales channels to diversify the company's go to market strategy.
- Guided the company through an unprecedented wholesale cost environment that dramatically impacted the Northeast U.S. retail energy industry.
- Rebranded the company's website and initiated SEO and PPC initiatives to increase web traffic.
- Manage a staff of 20 including Risk Management, Finance, Human Resources, Marketing, Regulatory and Operations functions.
- Present ongoing metrics and future strategic goals to company Board of Directors on a monthly basis.

CRIUS ENERGY, Stamford, Connecticut • Jan 2012-Feb 2013

Retail energy and services provider to over 400,000 residential and commercial customers in the U.S. market through a family of brands – Viridian Energy, Cincinnati Bell Energy, Fairpoint Energy, FTR Energy Services and Public Power.

Director of Commercial Sales

Developed all internal and external processes for offering competitive commercial products in existing and new markets.

 Created and implemented the business plan for the Viridian brand to enter the commercial market, leading a cross functional effort including operations, legal, marketing and finance.

JOEL GLASSMAN • Page 2 • jglassma@mac.com

CRIUS ENEGY, cont'd

- Initiated and launched Small Commercial targeted products to differentiate mass market offerings from the Residential products, increasing the Small Commercial customer base.
- Built a team to move Viridian into individual customer specific pricing for large commercial accounts.
- Provided cross-functional support to other departments for all Commercial and retail energy related activity for all Crius Energy brands.
- Trained both Corporate and Viridian Sales Associates on the Commercial aspect of the retail energy business
- Drove profitability and growth for the Commercial business, increasing revenue by more than \$5,000,000 and gross margin by more than \$500,000 in 2012 with a limited Large Commercial plan roll-out.
- Supported due diligence and deal closing between Regional Energy Holdings and Public Power to create Crius Energy, covering all ISO, utility and wholesale supplier specific requirements.

GLACIAL ENERGY, St. Thomas, Virgin Islands • Oct 2008-Nov 2011

\$500 million supplier of retail energy to the U.S. market.

Vice President of Power Operations (2010-2011)

Oversaw all operations specific to serving Commercial and Industrial customers in all deregulated power markets. Led and managed the monthly \$40 million billing cycle, including all cost build-up and invoice generation for over 20,000 customers consisting of over 60,000 meters.

- Implemented new products that brought in over \$15 million of revenue in the 1st quarter of 2011
- Reorganized the supply, forecasting and scheduling groups into one seamless organization.
- Re-engineered the monthly customer invoicing process to save the company more than \$1 million in lost revenue per month.
- Led all operational interaction with strategic suppliers for agreements covering more than \$400 million of supply.
- Provided deregulated retail energy education and marketing and sales support to all sales channels.
- Member of the executive team tasked with closing a \$100 million supply and lending facility, with specific tasks of creating the company presentation deck and leading road show presentations.

Vice President of Corporate Development (2008-2010)

Spearheaded the development of new geographical and vertical markets as well as new products to fuel double-digit company growth. Identified new merger and acquisition opportunities, assessed synergy potential and led all due diligence. Led all regulatory efforts including new market entries and all ongoing reporting requirements.

- Devised and managed market entry strategies for four new markets representing potential for over \$100 million in incremental revenue in the first year.
- Managed relationship with two lending sources for a combined \$90 million facility including all financial reporting requirements.
- Created the company's first daily cash flow forecast which was used for both liquidity and treasury planning.

JOEL GLASSMAN • Page 3 • jglassma@mac.com

GLACIAL ENEGY, cont'd

- Initiated and implemented plan to round out the company portfolio by pioneering a strategic M&A campaign.
- Selected and initiated negotiations with M&A candidates representing revenues of \$700 million.

DIRECT ENERGY, Stamford, Connecticut • May 2004-Oct 2008 Manager, Financial Planning & Analysis (2005-2008)

Developed and maintained key financial forecasts, including revenue metrics, cost of goods sold, gross margins, operating expenses, and operating margins, to facilitate a 3-year business planning outlook. Performed deep-dive financial due diligence and valuation work on business investments, M&A deals, and other development projects. Managed and motivated 2 senior analysts, reviewing work and providing training on financial planning and analysis concepts.

- Reformulated the corporate margin models to significantly enhance accuracy and visibility.
- Facilitated 100% growth in the U.S. C&I business through the financial assessment of a \$300 million competitor acquisition.
- Constructed a complex 15-year financial model as well as a qualitative strategic plan, incorporating secular market and economic inputs.
- Managed change and maintained morale through 3 internal restructuring initiatives.
- Selected as Direct Energy Employee of the Month.

Manager, Marketing Strategy (2004-2005)

Created and implemented renewal pricing policies for \$250 million worth of residential customers, optimizing competitive position while maintaining maximum gross margins. Directed the tracking of customer count statistics and customer profile information. Supervised 1 analyst.

- Enhanced sales forecast accuracy with the creation of a customer count and turnover model.
- Propelled gross margin expansion of 15%.

THE NEW POWER COMPANY, Purchase, New York • Apr 2001-May 2002 Market Analyst

Devised strategies to increase sales growth and renewal rates in the New York and Georgia markets. Set prices to optimize market positioning, accounting for regulatory, legal, as well as supply and demand factors.

- Boosted Georgia margin 20%.
- Analyzed New York competitive landscape to pinpoint attractive acquisition targets.

Career Note: Additional professional background includes Summer Associate for AIG Global Investment Group (2003), Power Trader and Pricing Analyst at Constellation NewEnergy, and Real-Time Electricity Trader for Avista Energy (1998-1999).

EDUCATION & CREDENTIALS

Master of Business Administration in Finance Rice University, Houston, Texas, 2004

Bachelor of Science in Mechanical Engineering Tufts University, Medford, Massachusetts, 1998

SHANNON M. WELCH

SUMMARY

Creative, high energy Marketing/Operations professional. Detailed in orientation, strategic in thinking, results driven in demeanor. A clear and dynamic communicator with clear customer focus. A team player proficient in competitive analysis, strong ability to prioritize, targeting markets, identifying prospects and following through to secure new business. Very comfortable in multi-tasking environments. Strong interpersonal skills.

EXPERIENCE

Discount Power, Inc.
Operations Manager

Shelton, CT

2010 - Present

- Managing a staff of 5 responsible for corporate Operations including client services, pricing, broker network, and interface with Public Utilities.
- Designed and implemented new corporate reporting systems for broker network, Board of Directors and internal efficiencies.
- Key liaison with EDI provider to ensure proper alignment with Public Utility systems.
- Work with the utilities and EDI to get established in new markets and conduct testing for a seamless launch.
- Work with EDI to identify shortcomings and operational inefficiencies to develop scalable solutions.
- Work with IT to outline web based improvements and necessary changes to accommodate business growth and new channel partners.

Waterbury Co., Inc Waterbury, CT Marketing Specialist

2007 - 2010

- Reporting to the V.P. of Sales & Marketing, responsible for a new product line of 40 products representing \$10 million in sales revenue for a leading manufacturer of Yankee Candle equipment generating sales of \$50 million annually.
- Implements enabling technologies, including CRM, to field sales teams. Monitors the assigned sales organization's compliance with required standards for maintaining CRM data. Works closely with sales management to optimize the effectiveness of the firm's technology investments.
- Design and implementation of web site/store, SEO, all marketing communications, sales promotions, trade shows, product launches, public relations and 2007 and 2008 marketing plans.

The Plastic Forming Company Inc. Woodbridge, CT 2005 - 2007 Sales & Marketing Associate

- Demonstrated ability to promote products, services, as well as secure and develop key accounts to maximize company profits.
- Proven ability to cultivate relationships with key decision makers and manage projects on a Global basis to achieve corporate goals.

 Excellent qualification in strategic planning with comprehensive knowledge of management, organizational development, team building and project execution.

Inline Plastics Corp. Shelton, CT

2003-2005

- Marketing Coordinator
- Created and executed strategic and tactical marketing plans for key accounts.
- Developed and launched series of new products and services to increase response rates, reduce customer defection, and increase sales.
- Directed and managed the development and production of all marketing communications, sales promotions, public relations, trade advertising, trade shows, direct mail materials and the newly designed web site and store.

EDUCATION

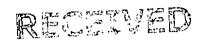
2004

University of New Haven

West Haven, CT

- B.S. In Marketing and E-Commerce
- Captain of the Woman's Soccer Team

ATTACHMENT 9



MAR 1 0 2017

PA PUBLIC UTTELLY COUNTSSION SECRETARY 5 SUREAU

PA PUC License #A-xxxx-xxxxxx Pennsylvania Gas Plan Fixed Plan Price 12 Month Term xx.xxxx¢ per Therm

The following is your Disclosure Statement and Terms of Service ("Agreement") with Discount Power, Inc ("DPI") for the purchase of natural gas supply service. DPI agrees to sell and Customer agrees to buy the quantity of natural gas delivered to you, as measured or estimated by your Natural Gas Distribution Company (NGDC). DPI is a Natural Gas Supplier (NGS) and will supply natural gas for your premise enrolled under this Agreement. By enrolling for service with DPI, you agree to be bound by this Agreement and pay for the natural gas service DPI provides to you under this Agreement. The words "we," "us" and "our" refer to DPI, and the words "you" and "your" refer to the Customer. Please retain this Disclosure Statement and Terms of Service for your records.

DPI is licensed by the Pennsylvania Public Utility Commission (PA PUC) to offer natural gas supply services in Pennsylvania. Natural Gas supply prices and charges are set by DPI, the NGS you have chosen. The PA PUC regulates distribution prices and services. The Federal Energy Regulatory Commission regulates transmission charges and services. You will receive a single bill from your NGDC that includes your DPI supply charges as well as the NGDC delivery charges.

Definitions:

Commodity Charges - The charges for basic gas supply service which is sold either by volume (CCF or Mcf) or heating value (dekatherms). Commodity charges include estimated total state taxes but do not include State Sales Tax and county tax.

Distribution Charges - The charges for the delivery of natural gas from the point of receipt into the NGDC's system.

Terms of Service:

Length of Agreement: The term shall commence as of the date the change of provider to DPI is deemed effective by the NGDC or the product change takes effect. If you have a fixed rate plan your service shall commence for the number of billing cycles (months) stated in plan name above. If a new plan is not selected at the end of the fixed rate term plan, your account will automatically renew for successive one (1) month billing cycles on our default month-to-month variable plan. If you have chosen a variable plan your service shall commence for a one (1) month term (Initial Term) at the rate stated above. Variable rate service will automatically renew for successive one (1) month billing cycles.

Basic Service Prices: The fixed rate is for the specified number of billing cycles (months) contained in the plan name as shown above. DPI's prices are based on DPI's assessment of historic and projected supply and hedging costs, prior month's pricing, projected average customer bill amounts and conditions in the natural gas market. This price also includes Transmission Charges and Estimated Total State Taxes, including the Gross Receipts Tax, but excludes applicable state sales tax and county tax. You can review the previous twenty-four (24) months' average billed rates for your rate class (residential or commercial) or the month's pricing available to date at discountpowerinc.com or by calling (877) 2259-7693. Please note that historical pricing is not indicative of present or future pricing.

Renewal Terms and Material Changes: If you have a fixed duration contract approaching the expiration date, or whenever we propose to change the terms of service in any type of contract, you will receive two (2) separate written notifications. The first will be sent sixty (60) to seventy-five (75) days in advance, and the second at least forty-five (45) days in advance of either the expiration date or the effective date of the proposed changes. These notifications will explain your options going forward. If you do not select a new plan by the current contract expiration date, your account will transition to our default month-to-month variable plan. If you find the term change(s) unacceptable, you may choose another supplier or return to NGDC default service without any penalty to you. You can renew online by logging on to your account management site at www.discountpowerinc.com, calling Customer Care at (877) 259-7693 or by faxing your request to renew your plan to (203) 951-0965. If renewing by fax, please state the product that you would like to renew, include your account number and sign the fax.

Right to Rescind: You may rescind this Agreement, without fee or penalty of any kind, at any time before midnight of the third business day following receipt of the Disclosure Statement and Terms of Service. You have several options on how you can rescind this Agreement – by phone, in writing, electronically, or by sending a fax. Please refer to the Contact Information section for important phone numbers and addresses. If you rescind

in writing, please provide your name, address, phone number and a statement that you are rescinding your agreement under the Right of Rescission.

Cancellation Fee: No cancellation or early termination fees apply to this product.

CONTACT INFORMATION: Natural Gas Supplier (NGS): Discount Power, Inc 6 Armstrong Rd. Shelton, CT 06484 (877) 259-7693 www.discountpowerinc.com

Natural Gas Distribution Company (NGDC) and Provider of Last Resort:

UGI Central Penn Gas 2525 North 11th Street, Suite 360, Reading, PA 19612 (800) 276-2722 Gas Leak: 800-276-2722 http://www.ugi.com/

Pennsylvania Public Utility Commission (PA PUC):

P.O. Box 3265 Harrisburg, PA 17105-3264 (800) 692-7380 http://www.puc.state.pa.us/



Pennsylvania Fixed Rate Contract Summary Natural Gas Supplier

Natural Gas Supplier Information	Discount Power Inc. ("DPI") 6 Armstrong Road Shelton, CT 06484 Monday – Friday 8:30am – 5:00pm EST 1-877-334-0091 www.discountpowerinc.com	
<u> </u>	Discount Power, Inc is responsible for your gas commodity/supply charges.	
Price Structure	This is a fixed rate product for the specified number of months in the contract ter section below.	
Natural Gas Supply Price	\$xx.xxxx per therm.	
Statement Regarding Savings	Savings are not guaranteed.	
Deposit Requirements	No deposit required.	
Incentives	None currently available.	
Contract Start Date	You will begin your service with Discount Power, Inc. on the date your gas supply service is switched to DPI by your Natural Gas Distribution Company ("NGDC").	
Contract Term / Length	12 monthly billing cycles.	
Cancellation / Early Termination Fees	There are no early termination or cancelation fees; you can cancel at any time and your NGDC will set a date for your service through Discount Power to end.	
End of Contract	You will receive two (2) separate written notices prior to term expiration. The first notice will be provided between sixty (60) and seventy-five (75) days before the expiration of the contract term. The second notice will be sent at least forty-five (45) days before the expiration of the contract term. If you do not select a new plan by the end of the contract, your account will transition to our default month to month variable plan.	

Discount Power, Inc ("DPI") is licensed by the PA PUC as a Natural Gas Supplier (NGS)PA PUC License #A-xxxx- xxxxxxxx. The Federal Energy Regulatory Commission regulates transmission charges and services. Service Term and Product Selection: Depending on which plan you have selected, your service under this Agreement is provided under either a fixed-rate ("term") product or a variable rate ("month-to-month") product, as specified in the Disclosure Statement. Unless otherwise agreed to in writing or other form as authorized by the PA PUC, your minimum term will be disclosed herein, along with any applicable monthly recurring fees. The product selected at time of enrollment will become effective on the day your service begins withDPI, which coincides with the date your meter is read by your NGDC. Because this date is determined by your NGDC, DPI is not able to commit to a specific date for the commencement of service. Product changes should be submitted two (2) weeks prior to your meter read to take effect at the start of your next billing cycle. Any requests made less than two (2) weeks in advance may delay the start of the new product until the following monthly billing cycle. Please see your product specific information above.

Contact Information:

For questions concerning your rate, service initiation, or service cancellation, please contact DPI using the contact information below:

Discount Power, Inc. ("DPI") 6 Armstrong Rd. Shelton, CT 06484 Customer Service (877) 259-7693 Facsimile (203) 951-0965 Operating Hours: Monday – Friday 8:30 AM – 5:00 PM ET

In the event of a gas leak, please contact your Natural Gas Distribution Company (NGDC):

Columbia Gas of Pennsylvania (888) 460-4332 National Fuel Gas (800) 444-3130 PECO (Electric and Gas) (800) 841-4141 Peoples Natural Gas (800) 764-0111 UGI Gas (800) 276-2722 UGI Central Penn Gas (800) 652-0550 UGI Penn Natural Gas (800) 276-2722

Public Utility Commission of Pennsylvania (PA PUC): PO Box 3265 Harrisburg, PA 17105-3265 Utility Choice Hotline: (800) 692-7380

The parties' obligations under this Agreement are subject to present and future legislation, orders, rules, or regulations of a duly constituted governmental authority having jurisdiction over this Agreement or the services to be provided herein.

Universal Service Programs: For more information about the Universal Services programs, please use the contact number below for your service area:

PECO (CAP Rate) (800) 744-7040 Columbia (CAP) (800) 537-7431 Peoples Natural Gas (CAP) (800) 400-9276 National Fuel Gas (LIRA) (800) 365-3234 UGI Penn Natural Gas (CAP) (800) 490-8605 UGI Central Penn Gas (800) 652-0550 UGI Gas (CAP) (800) 844-9276

Eligibility: DPI does not determine eligibility for pricing based on credit history, utility payment data or credit score. DPI does not deny service based on a Customer's or applicant's race, creed, color, national origin, ancestry, sex, marital status, lawful source of income, level of income, disability, familial status, location of a Customer/applicant in an economically distressed geographic area, or qualification for low income or energy efficiency services.

Information Release Authorization: An NGDC or NGS may not release private Customer Information to a third party unless the Customer has been notified of the intent and has been given a convenient method of notifying the entity of the customer's desire to restrict the release of the private information. A customer of an NGDC or NGS may restrict the release of either:

the Customer's telephone number; or
 the Customer's historical billing data.
 Customers shall be permitted to restrict information as specified above by returning a signed form, or by telephone or electronic communication. Nothing in this section prohibits the NGDC or NGS from performing their mandatory obligations to provide gas service as specified in the Agreement and in the Pennsylvania Code.

Agency: Customer appoints DPI as its agent to acquire the gas supply necessary to meet your natural gas needs, contract for and administer transportation and related services over interstate facilities and those of the NGDC needed to deliver gas to the Customer's premises.

Severability: If any provision of this Agreement is held by a court or regulatory agency of competent jurisdiction to be invalid, void or unenforceable, the remaining provisions shall continue in full force without being invalidated in any way.

Delays or Failure to Exercise Rights: No partial performance, delay or failure on the part of DPI in exercising any rights under this Agreement and no partial or single exercise thereof shall constitute a waiver of such rights or of any other rights hereunder.

Entire Agreement: This Agreement sets forth the entire agreement between the parties with respect to the terms and conditions of this transaction; any and all other agreements, understandings, and representations by and between the parties with respect to the matters addressed herein are superseded by this Agreement.

Acceptance and Amendments: This Agreement shall not become effective until accepted by DPI. DPI may amend the terms of this Agreement at any time, consistent with any applicable law, rule or regulation. Customers will be provided two (2) notices of such amendment. The first notice will be sent at least sixty (60) days prior to proposed amendment. The second notice will be sent at least forty-five (45) days prior to the proposed amendment. Refer to the Renewal Term and Material Changes section of this Agreement for more information. Upon receipt of written notice of a material change,

Customer may terminate this Agreement prior to the date such change becomes effective without penalty. However, any amendment of the Dispute Resolution, Binding Arbitration Clause and Class Action Waiver shall not apply retroactively to any claim initiated or accrued prior to the date of amendment. Any such claim shall be governed by the terms of the Dispute Resolution, Binding Arbitration Clause and Class Action Waiver in effect on the date the claim accrued.

Force Majeure: The term "Force Majeure" shall mean any cause not reasonably within the control of the Party claiming suspension and which by the exercise of due diligence, such Party is unable to prevent or overcome, including but not limited to, any act or cause which is deemed a Force Majeure by the NGDC or any transportation or transmitting entity. If either party is unable, wholly or in part, by Force Majeure to perform or comply with any obligations or conditions of this Agreement, such party shall give immediate written notice, to the maximum extent practicable, to the other party. Such obligations or conditions, so far as they are affected by such Force Majeure, shall be suspended during the continuance of any inability so caused, and such party shall be relieved of liability and shall suffer no prejudice for failure to perform the same during the period. The party claiming suspension of obligations must in good faith attempt to mitigate and/or terminate the Force Majeure.

Assignment: DPI may, without your consent, (a) transfer, sell, pledge, encumber or assign this Agreement or the accounts, revenues or proceeds hereof in connection with any financing or other financial agreement; (b) transfer or assign this Agreement to an affiliate of DPI; (c) transfer or assign this Agreement to any person or entity succeeding to all or substantially all of the assets of DPI Energy; and/or (d) transfer or assign this Agreement to a certified Natural Gas Supplier. In the case of (b), (c) or (d), any such assignee shall agree in writing to be bound by the terms and conditions hereof. DPI will provide the Customer with a 30-day notification prior to assigning the Agreement. Upon any such assignment, Customer agrees that DPI shall have no further obligations hereunder.

Limitations of Liability: Liabilities not excused by reason of Force Majeure or otherwise shall be limited to direct actual damages. Neither party will be liable to the other for consequential, incidental, punitive, special, exemplary or indirect damages. Lost profits or penalties of any nature are hereby waived; these limitations apply without regard to the cause of any liability or damage, including the negligence of DPI. There are no third-party beneficiaries to this Agreement.

Representations and Warranties: The natural gas service under this Agreement will meet the applicable NGDC's standards and may be supplied from a variety of sources. DPI makes no representations or warranties other than those expressly set forth in this Agreement, and DPI expressly disclaims all other warranties, express or implied, including warranties of merchantability and fitness for a particular purpose.

Governing Law: This Agreement shall be governed by, enforced and performed in accordance with the rules of

the PA PUC. In the event of an unanticipated cost, an NGS is allowed to reformulate the contract by proposing new contract terms to the Customer, as long as the Customer affirmatively consents. A lack of affirmative consent by the Customer would be deemed a rejection of the new terms, and allow the Customer to pursue other opportunities in the market with no penalty.

DISPUTE RESOLUTION BY BINDING ARBITRATION: PLEASE READ THIS CAREFULLY. IT AFFECTS YOUR RIGHTS.

Summary: Most customer concerns can be resolved quickly and to the customer's satisfaction by calling our customer service department at (877) 259-7693. Customer can also contact DPI in writing at 6 Armstrong Rd., Shelton, CT 06484. If the customer is not satisfied after discussing the terms of service with DPI the customer may contact the PA PUC pursuant to its Complaint Handling Procedure. Their contact information is noted in the Contact Information box. Payment obligation for disputed amounts may be withheld until such dispute is resolved through mutual agreement or as warranted by PA PUC decision. ALL OTHER DISPUTES SHALL BE HANDLED PURSUANT TO THE ARBITRATION AND CLASS ACTION WAIVER BELOW. In the unlikely event that DPI's customer service department or the PA PUC is unable to resolve a complaint you may have to your satisfaction (or if DPI has not been able to resolve a dispute it has with you after attempting to do so informally), we each agree to resolve those disputes through binding arbitration or small claims court instead of in courts of general jurisdiction. Arbitration is more informal than a lawsuit in court. Arbitration uses a neutral arbitrator instead of a judge or jury, allows for more limited discovery than in court, and is subject to very limited review by courts. Arbitrators can award the same damages and relief that a court can award. ANY ARBITRATION UNDER THIS AGREEMENT WILL TAKE PLACE ON AN INDIVIDUAL BASIS; CLASS RBITRATIONS AND CLASS ACTIONS ARE NOT PERMITTED. For any non-frivolous claim that does not exceed \$75,000, DPI will pay all costs of the arbitration. Moreover, in arbitration you are entitled to recover attorneys' fees from DPI to at least the same extent as you would be in court. In addition, under certain circumstances (as explained below), DPI will pay you more than the amount of the arbitrator's award and will pay your attorney (if any) twice his or her reasonable attorneys' fees if the arbitrator awards you an amount that is greater than what DPI has offered you to settle the dispute.

ARBITRATION AGREEMENT

- (1) DPI and you agree to arbitrate ALL DISPUTES AND CLAIMS between us. This agreement to arbitrate is intended to be broadly interpreted. It includes, but is not limited to:
- claims arising out of or relating to any aspect of the relationship between us, whether based in contract, tort, statute, fraud, misrepresentation or any other legal theory.
- claims that arose before this or any prior Agreement (including, but not limited to, claims relating to advertising);
- claims that are currently the subject of purported class action litigation in which you are not a member of a certified class; and • claims that may arise after the

termination of this Agreement. References to "DPI," "you," and "us" include our respective subsidiaries, affiliates, agents, employees, predecessors in interest, successors, and assigns, as well as all authorized or unauthorized users or beneficiaries of services or Devices under this or prior Agreements between us. Notwithstanding the foregoing, either party may bring an individual action in small claims court. This arbitration agreement does not preclude you from bringing issues to the attention of federal, state, or local agencies, including, for example, the Federal Trade Commission. Such agencies can, if the law allows, seek relief against us on your behalf. YOU AGREE THAT, BY ENTERING INTO THIS AGREEMENT, YOU AND DPI ARE EACH WAIVING THE RIGHT TO A TRIAL BY JURY OR TO PARTICIPATE IN A CLASS ACTION. This Agreement evidences a transaction in interstate commerce, and thus the Federal Arbitration Act governs the interpretation and enforcement of this provision. This arbitration provision shall survive termination of this Agreement.

- (2) A party who intends to seek arbitration must first send to the other, by certified mail, a written Notice of Dispute ("Notice"). The Notice to DPI should be addressed to: Legal Department, Discount Power, Inc.,6 Armstrong Rd., Shelton, CT, 06484 ("Notice Address"). The Notice must (a) describe the nature and basis of the claim or dispute; and (b) set forth the specific relief sought ("Demand"). If DPI and you do not reach an agreement to resolve the claim within thirty (30) days after the Notice is received, you or DPI may commence an arbitration proceeding. During the arbitration, the amount of any settlement offer made by DPI or you shall not be disclosed to the arbitrator until after the arbitrator determines the amount, if any, to which you or DPI is entitled.
- (3) After DPI receives notice at the Notice Address that you have commenced arbitration, it will promptly reimburse you for your payment of the filing fee, unless your claim is for greater than \$75,000. (The filing fee currently is \$200 for claims under \$10,000 but is subject to change by the arbitration provider. If you are unable to pay this fee, DPI will pay it directly upon receiving a written request at the Notice Address.) The arbitration will be governed by the Commercial Arbitration Rules and the Supplementary Procedures for Consumer Related Disputes (collectively, "AAA Rules") of the American Arbitration Association ("AAA"), as modified by this Agreement, and will be administered by the AAA. The AAA Rules are available online at adr.org. by calling the AAA at (800) 778-7879, or by writing to the Notice Address. The arbitrator is bound by the terms of this Agreement. All issues are for the arbitrator to decide, except that issues relating to the scope and enforceability of the arbitration provision are for the court to decide. Unless DPI and you agree otherwise, any arbitration hearings will take place in the county (or parish) of your billing address. If your claim is for \$10,000 or less, we agree that you may choose whether the arbitration will be conducted solely on the basis of documents submitted to the arbitrator, through a telephonic hearing, or by an inperson hearing as established by the AAA Rules. If your claim exceeds \$10,000, the right to a hearing will be

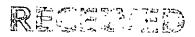
by the AAA Rules. Regardless of the manner in which the arbitration is conducted, the arbitrator shall issue a reasoned written decision sufficient to explain the essential findings and conclusions on which the award is

based. Except as otherwise provided for herein, DPI will pay all AAA filing, administration, and arbitrator fees for any arbitration initiated in accordance with the notice requirements above. If, however, the arbitrator finds that either the substance of your claim or the relief sought in the Demand is frivolous or brought for an improper purpose (as measured by the standards set forth in Federal Rule of Civil Procedure 11(b)), then the payment of all such fees will be governed by the AAA Rules. In such case, you agree to reimburse DPI for all monies previously disbursed by it that are otherwise your obligation to pay under the AAA Rules. In addition, if you initiate an arbitration in which you seek more than \$75,000 in damages, the payment of these fees will be governed by the AAA rules.

- (4) If, after finding in your favor in any respect on the merits of your claim, the arbitrator issues you an award that is greater than the value of DPI's last written settlement offer made before an arbitrator was selected, then DPI will:
- · pay you the amount of the award or \$10,000 ("the alternative payment"), whichever is greater; and · pay your attorney, if any, twice the amount of attorneys' fees, and reimburse any expenses (including expert witness fees and costs) that your attorney reasonably accrues for investigating, preparing, and pursuing your claim in arbitration ("the attorney premium"). If DPI did not make a written offer to settle the dispute before an arbitrator was selected, you and your attorney will be entitled to receive the alternative payment and the attorney premium, respectively, if the arbitrator awards you any relief on the merits. The arbitrator may make rulings and resolve disputes as to the payment and reimbursement of fees, expenses, and the alternative payment and the attorney premium at any time during the proceeding and upon request from either party made within fourteen (14) days of the arbitrator's ruling on the merits.
- (5) The right to attorneys' fees and expenses discussed in paragraph (4) supplements any right to attorneys' fees and expenses you may have under applicable law. Thus, if you would be entitled to a larger amount under the applicable law, this provision does not preclude the arbitrator from awarding you that amount. However, you may not recover duplicative awards of attorneys' fees or costs. Although under some laws DPI may have a right to an award of attorneys' fees and expenses if it prevails in an arbitration, DPI agrees that it will not seek such an award.
- (6) The arbitrator may award declaratory or injunctive relief only in favor of the individual party seeking relief and only to the extent necessary to provide relief warranted by that party's individual claim. YOU AND DPI AGREE THAT EACH MAY BRING CLAIMS AGAINST THE OTHER ONLY IN YOUR OR ITS INDIVIDUAL CAPACITY, AND NOT AS A PLAINTIFF OR CLASS MEMBER IN ANY PURPORTED CLASS OR REPRESENTATIVE PROCEEDING. Further, unless both you and DPI agree otherwise, the arbitrator may not consolidate more than one person's claims, and may not otherwise preside over any form of a representative or class proceeding. If this specific provision is found to be unenforceable, then the entirety of this arbitration provision shall be null and void.

(7) Notwithstanding any provision in this Agreement to the contrary, we agree that if DPI makes any future change to this arbitration provision (other than a change to the Notice Address) during the term of your agreement, you will receive two (2) separate written notifications that proceed either the expiration date of the contract or the effective date of the proposed changes. These notifications will explain your options going forward. You may reject any such change by sending DPI written notice within thirty (30) days of change to the Notice Address provided above. By rejecting any future change, you are agreeing that you will arbitrate any dispute between DPI in accordance with this provision.

ATTACHMENT 11a



MAR 1 0 2017

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUNEAU

Appendix A

RE

APPLICATION AFFIDAVIT

MAR : 0 2017

Commonwealth/State] of	. :			PA	PUBLIC J.I SECRETA	LUT COMMIS RYS BUREAU	SSION
	:	SS.	She	elton		T DONEAU	1
County of Fairfield	:						
Joel Glassman , Affiant, being duly [sworn/affirm	ned] acco	rding to	a law, de	eposes a	and says tha	t:	
He/she is the COO (Office of Affiant) of £	Discount Po	ower, In	ic	(Name o	of Applicant);	:]	
That he/she is authorized to and does make this affidavit for sa	aid Applic	ant;]					
That the Applicant hereinDiscount Power, Inc. has the burden of pr	roducing in	oformat	ion and	supportin	g		
locumentation demonstrating its technical and financial fitness to b C.S. § 2208 (c)(1).	e licensed	lasanı	natural g	as suppl	ier pursuant t	o 66 Pa.	
That the Applicant herein <u>Discount Power, Inc.</u> has answered the completely and provided supporting documentation as required.	e question	s on th	e applic	ation cor	rectly, truthfi	ally, and	
That the Applicant herein <u>Discount Power, Inc.</u> acknowledges the answer to questions on this application and contained in supporting d	at it is une locuments.	deradi	uty to u	pdate inf	ormation pro	vided in	
That the Applicant herein Discount Power, Inc. acknowledges that answer to questions on this application and contained in supporting d	it is under locuments	a duty as requ	to supplested by	ement in the Com	formation pro mission.	vided in	
That the facts above set forth are true and correct to the best of his expects said Applicant to be able to prove the same at hearing.	/her know	ledge, i	nformati	on, and l	belief, and the	at he/she	
Signature of Affiant	·						
Sworn and subscribed before me this <u>22</u> day of <u>Fel</u>	onari	 , 2 (0 <u>17</u> .				
Signature of official ac	At (dministeri	リハ ng oati	า				
My commission expires <u>June</u> .			Notary My Com	Public S	A ST.CYR tate of Conne xpires Jun 30	cticat), 2020	

ATTACHMENT 11b

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MAR 1 0 2017

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Appendix B

OPERATIONS AFFIDAVIT

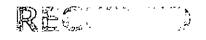


MAR : 0 2017

[Commonwealth/State] of Connecticut	(PA PUBLIC UTLEET COUMISSION SECRETARY'S BUREAU
:	SS.
County of Fairfield	:
Joel Glassman , Affiant, being duly [sworn/af	firmed] according to law,
deposes and says that:	
[He/she is the <u>coo</u> (Office of Affiant) (Name of Applicant);]	of Discount Power, Inc
That he/she is authorized to and does make this affidavit fo	or said Applicant;]
ThatDiscount Power, Inc, the Applicant herein, acknown obligations pursuant to this Application consistent with the Public Utili Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or regulations including Emergency Orders which may be issued verbally situations that may unexpectedly develop from time to time in the Pennsylvania.	r with other applicable statutes or or in writing during any emergency
That Discount Power, Inc., the Applicant herein, asserts that [technical, managerial, and financial fitness to render natural gas supply of Pennsylvania and that the Applicant will abide by all applicable federand by the decisions of the Pennsylvania Public Utility Commission.	service within the Commonwealth
That Discount Power, Inc. , the Applicant herein, certifies to the Command in the past has paid, the full amount of taxes imposed by Articles II (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax important acknowledges that failure to pay such taxes or otherwise conformed of Chapter 28 shall be cause for the Commission to revoke the licent acknowledges that it shall report to the Commission its jurisdiction consumption, for the previous year or as otherwise required by the acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection).	and XI of the Act of March 4, 1971 psed by Chapter 22 of Title 66. The apply with the taxation requirements se of the Applicant. The Applicant all natural gas sales for ultimate Commission. The Applicant also
Applicant, by filing of this application waives confidentiality with respect possession of the Department of Revenue, regardless of the source of to the Department of Revenue providing that information to the Pennsyl	the information, and shall consent

Appendix B (Continued)

That Discount Power, Inc. the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506 and the standards and billing practices of 52 PA. Code Chapter 56.
That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Office of Communications or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.
That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.
(fel)
Signature of Affiant
Sworn and subscribed before me this
Luis At lip
Signature of official administering oath
My commission expires
LINDA A ST.CYR Notary Public, State of Connecticut My Commission Expires Jun 30, 2020



CERTIFICATE OF SERVICE

MAR 1 0 2017

CONFIDENTIAL attachments have been served upon the following:

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120	Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120			
Office of the Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101	Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946			
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Joel Glassman, COO of Discount Power, Inc.

3/10/2017

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