

March 8, 2017

Rosemary Chiavetta, Secretary
PA Public Utility Commission
400 North Street, Keystone Bldg., 2nd Fl.
Room N201
Harrisburg, PA 17105-3265

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PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

RE: **Ambit Northeast, LLC License Update Application**
Docket No. A-2010-2190276

Dear Secretary Chiavetta:

Ambit Northeast, LLC d/b/a Ambit Energy, is submitting an update to its above-stated EGS license. Enclosed please find updates to the following paragraphs of Ambit Energy's Application:

1. **Identity of the Applicant:** The name, address, telephone number, and FAX number of the Applicant are:

Ambit Northeast, LLC
1801 North Lamar Street
Suite 600
Dallas, TX 75202
Fax number 214-461-0919
Phone 214-270-1770
ambitenergy.com

2. a. **Contact Person:** The name, title, address, telephone number, and FAX number of the person to whom questions about this Application should be addressed are:

Patricia Zacharie
Vice President, Legal and Regulatory Affairs
1801 N. Lamar Street
Suite 600
Dallas, TX 75202
Fax number 877-674-9270
Phone 214-530-5422
pzacharie@ambitenergy.com

2. b. **Contact Person-Pennsylvania Emergency Management Agency:** The name, title, address, telephone number and FAX number of the person with whom contact should be made by PEMA:

Drew Gormley
Vice President of Risk Management and Energy Trading
1801 N. Lamar Street
Suite 600
Dallas, TX 75202
Fax number 877-578-2473
Phone 214-461-4764
dgormley@ambitenergy.com

11. **Customers:** Applicant proposes to initially provide services to:

Residential Customers
Commercial Customers – (25kW and Under)
Commercial Customers – (Over 25 kW)
Industrial Customers
Governmental Customers

X All of above

- 17 a. **Contacts for Consumer Service and Complaints:** Provide the name, title, address, telephone number and FAX number of the person and an alternate person responsible for addressing customer complaints.

Patricia Zacharie
Vice President, Legal and Regulatory Affairs
1801 N. Lamar Street
Suite 600
Dallas, TX 75202
Fax number 877-674-9270
Phone 214-530-5422
pzacharie@ambitenergy.com
compliance@ambitenergy.com

Victor Quintana
Sr. Manager, Regulatory Compliance
1801 N. Lamar Street
Suite 600
Dallas, TX 75202
Phone 214-461-4725
Fax 877-434-9775
vquintana@ambitenergy.com

- 19 b. **Applicant must provide the following information:**
Identify Applicant's chief officers including names and their profession resumes.
Please see Attachment 1

Provide the name, title, address, telephone number and FAX number of Applicant's custodian for its account records.

Todd C. Brock
Senior Vice-President of Accounting & Finance
1801 N. Lamar
Suite 600
Dallas, TX 75202
Phone 972-649-0646
tbrock@ambitenergy.com

We would like to thank the Commission in advance for its consideration of this request to update Ambit Energy's EGS license. Please let me know if you require anything additional regarding this filing. I can be contacted at cadams@ambitenergy.com or by telephone at 972.813.2055.

Best Regards,



Casedral Adams
Regulatory Compliance Paralegal

Attachment 1

Responsive to Question 19 B.

Financial Fitness - Resumes

Jere Thompson, Jr.
Chief Executive Officer (CEO) & Co-Founder
Ambit Northeast, LLC

Mr. Thompson co-founded Ambit Energy Holdings in 2006. In the past seven years, Ambit has expanded into thirteen states and the District of Columbia and now serves over one million retail electricity and natural gas customers. In 2014, Ambit recorded revenues of \$1.5 million, up 24% over 2013 revenues. Ambit employed 621 people at year-end 2014. Mr. Thompson has had the primary responsibility for crafting and implementing Ambit's strategy, recruiting and managing its executive team, accessing and securing growth and working capital, risk management, internal resource allocation, managing the senior relationships with Ambit's primary wholesale power and gas supplier, and monitoring and evaluating hedging positions in Ambit's major power market.

From 1992 through 2000, Mr. Thompson was the Founder and Chief Executive Officer of CapRock Fiber Network, and its successor, CapRock Communications Corp. During Mr. Thompson's tenure, CapRock grew from a fiber optic network start-up to a publicly traded corporation generating \$300 million in revenue with over 1,300 employees. CapRock provided dark fiber, bandwidth, data, and long distance and local telephone services in deregulated telecom markets. As CEO, Mr. Thompson held primary responsibility for setting CapRock's strategy, recruiting and overseeing its executive management team, securing start-up and growth capital, acquisitions, and profit and loss responsibilities.

Previously, Mr. Thompson was a Vice President at The Thompson Company, a family investment firm, at Trammel Crow Community Development, a commercial real estate development firm, and was an analyst at Goldman Sachs & Co. in New York in the investment banking division.

Mr. Thompson holds a Bachelor's degree in Economics from Stanford University and a MBA from The University of Texas. Mr. Thompson has more than 15 years of deregulated utilities sales experience, enterprise financial and administration responsibilities, profit and loss responsibilities for both publicly and privately held corporations and partnerships.

Chris Chambless
Chief Marketing Officer

Chris Chambless is the Co-Founder and Chief Marketing Officer of Ambit Energy. He leads the company's efforts to establish a nationally recognized retail brand in the energy industry utilizing the power of person-to-person marketing.

As an early member of the management team at Excel Communications, he was responsible for all aspects of the company's marketing and communications organization. Most recently, as the Vice President of Marketing at VarTec Telecom, he was responsible for all aspects of the company's marketing strategy, including brand development, channel integration strategy, sales management and new product development.

Chris received his Bachelor's of Art in English from the University of Texas, Tyler. Chris Chambless is member of the Board of Directors of the Direct Selling Association.

John Burke
Chief Information Officer

John Burke is Ambit Energy's Chief Information Officer. He manages all IT staff, systems and strategy, as well as the company's Project Management Organization. He has over 15 years of leadership and consulting experience working in the electric utilities, telecommunications, financial services, venture capital and software development industries. John has held several leadership roles, including the COO of a billing application service provider, CIO of a Verizon call center, and VP of Development for a retail financial transaction service provider.

John earned an MBA in Information Systems from The University of Texas at Austin and a Bachelor of Arts in Economics from Rutgers University, where he graduated with Highest Honors. He is a member of Phi Beta Kappa and has served as a representative on The University of Texas at Austin Graduate School's Information Management Steering Committee.

Laurie Rodriguez
Chief Financial Officer

Laurie Rodriguez is the Chief Financial Officer of Ambit Energy. She is responsible for overseeing the Company's Finance Department, including Accounting, Tax, Revenue Assurance, Planning & Analysis, Risk Management and Strategic Development. In her 20+ year career, Laurie has served in a succession of finance leadership roles. Immediately prior to joining Ambit, Laurie was with Matrix Telecom, Inc., where she served as the Vice President of Finance, and Chief Financial Officer from 2005 through 2010.

Laurie earned her B.S. degree from Murray State University in Kentucky. She is a Certified Public Accountant licensed in Texas and a Certified Management Accountant.