

BUREAU OF TECHNICAL UTILITY SERVICES DATA REQUESTS

TO PENNSYLVANIA-AMERICAN WATER COMPANY

Docket No. A-2017-2606103

Data Request 1

Data Requests A-2 through A-13 refer to information provided in the Application's Appendix A-5.

A-6. Please explain why AUS' "Water Industry Valuation Summary Created 5-16-2017" Excel file, sheet "DCF Forecast Parameters", cell C65 uses data from the sheet "Cost of Capital 4-1-2016" while the rest of the referenced table uses data from the sheet "Cost of Capital 10-1-2016".

Response: In AUS' "Water Industry Valuation Summary Created 5-16-2017.xlsx" sheet "DCF Forecast Parameters" C65 should be sheet "Cost of Capital 10-11-2016" cell H11 similar to the rest of the references in that section of the DCF Forecast Parameters. The important cells for the DCF analysis are cells C68 and C70 and those cells contain the correct reference.

Responsible Witness: Jerome C. Weinert, P.E.
Title: Principal and Director
AUS Consultants, Inc.

Date: July 14, 2017