# STEVENS & LEE

# LAWYERS & CONSULTANTS

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October 10, 2017

### VIA ELECTRONIC FILING

Secretary Rosemary Chiavetta Pennsylvania Public Utility Commission Commonwealth Keystone Building P.O. Box 3265 Harrisburg, PA 17105-3265

Re: Application of New Wave Energy Corp. for Approval to Offer, Render, Furnish or Supply Electric Generation Services as a Supplier

Docket No. A-2017-2626376

Dear Secretary Chiavetta:

On behalf of New Wave Energy Corp., enclosed please find the professional resumes of its officers as a supplement to Exhibit 5 to the above-referenced application. If you have any questions, please do not hesitate to contact me.

Best regards,

STEVENS & LEE

Michael A. Gruin

Michael A Crus

Encl

### John M. Ludtka

PO Box 42 Bowmansville, NY 14026 716-983-0085 john@nwaveenergy.com

### **Professional Summary**

Experienced and goal orientated professional with a record of consistently meeting and exceeding established goals and objectives related to management, training, education, and client relations. Skilled in building long-term relationships with all levels of business owners/operators and decision makers. Achieved significant results to promoting organizational growth and staff development, securing necessary industry-related designations, and increasing overall customer volumes. Motivated and ambitious with excellent interpersonal communication, relationship management, and presentation skills.

#### Education

State University of New York at Buffalo Bachelor of Science in Business, focus in International Business

Erie Community College Associates of Business Administration, focus in Accounting

Lancaster High School Regents Diploma, Business & Accounting Concentration

### **Professional Experience**

### New Wave Energy Corporation, Founder & President (2009 - Present)

- Founded New Wave Energy Company as a full service energy management company helping businesses of all sizes take control of energy expenses.
- Built partnership agreements with various business organizations including manufacturing associations and chambers of commerce across North America.
- Coordinated various training issues to promote ongoing professional development and goal setting for staff.
- Created multiple specialized cooperative purchasing programs for businesses and municipalities to purchase energy supplies at drastically discounted wholesale cooperative rates.
- Organized, designed, and built New Wave Energy's web-site (www.nwaveenergy.com) and all sales and promotional material including mail-outs, product give-a-ways, tri-folds, etc.

#### ED Energy, National Accounts Executive (2008-2009)

- Developed innovative new sales and marketing campaigns for specific target markets and geographical areas.
- Conducted full sales cycles with customers from prospecting potential clients, initiated contact with
  decision makers, performed cost-savings to cost-benefit analysis for customer, conducted presentations,
  and executed agreements.
- Attended conferences and trade shows on behalf of the company.
- Created a sales channel or affiliate partnership program and promoted to other organizations as a means for them to create additional revenue streams.

### Energy Curtailment Specialists, Operations Analyst (2006 - 2008)

- Worked in the Operations Department overseeing day to day activities within the company
- Worked with customers on coordinating meter reads and installations
- Worked with many ISO/RTO organizations throughout New York, New Jersey, Pennsylvania, California, and Texas
- Analyzed customers bills and payments for accuracy and performed audits on utility bills across 35+ different utilities

### Bella Vista Group – Genesee Engineering, Project Manager (2001- 2006)

- Managed large scale development projects including the design and layout of various strip malls in the Western New York Area.
- Gathered zoning and property information from various levels of local governments and also represented Bella Vista Group and Innovative Realty at town and village board meetings.
- Managed full scale projects from pre development land prospecting and feasibility studies to post development property management and tenant contracts.

#### Lancaster, NY Parks and Recreation Department, Recreational Assistant

- Worked camps and leagues instructing sports and other activities
- Taught children fundamentals of sports
- Refereed games and created drills for skill building amongst children

# Nicholas J. Jerge 434 Delaware Ave. Buffalo, NY 14202 (716) 713-9154

# **EDUCATIONAL QUALIFICATIONS:**

Advanced New York State Regents Diploma, August 2005

Lancaster Senior High School, Lancaster, NY

**GPA:** 3.77

Bachelor of Arts, Political Science/Justice, Law, & Society Major, May 2009 American University, School of Public Affairs, Washington, DC

Final GPA: 3.32

Degree Granted: May 11, 2009

### PROFESSIONAL EXPERIENCE:

New Wave Energy, Energy Supply Company, May 2009- Present Co-Founder and Energy Consultant to deregulated markets- Fort Lauderdale, FL

- Research and understand state legislation and the deregulated energy markets
- Work with over one dozen Energy Supply Companies (ESCOs) to set-up cost-savings energy programs for industry, government and commercial users
- Set-up a Western New York, Pennsylvania, New Jersey, Texas and Southern Florida, tax-free energy consortium, pooling companies together to gain leverage for future purchasing power
- Work with local Chambers of Commerce to help businesses conserve energy
- Founded the Public Service Energy Cooperative (PSEC) to aid schools, municipalities, and government entities in securing low-cost electric and natural gas supply rates
- Advise and work collectively with state utility companies to help free up the national grid
- Authored legal energy contracts approved by the New York State's Public Service Commission (PSC)
- Provide customers the ability to purchase their electricity from renewable and green energy sources, thereby contributing to a cleaner environment and reducing their carbon footprint.

CEO: John M. Ludtka, Chief Executive Officer, Fort Lauderdale, FL, 33308, 716-983-0085

The United Nations Foundation, September 2008- January 2009

Administrative Assistant to the Vice President of Global Health-Washington, DC

- Organized Office filings, mailings, and communiqué
- Administered daily office tasks and scheduling
- Coordinated with other Non-profit organizations to set-up benefits and other fundraising activities

Director: Dr. Daniel Carucci, Vice President of Global Health, Washington, DC 20016, 202-607-7374

American University Audio Visual Department, January 2007- December 2009 Audio Visual Technician-Washington, DC

- Delivered and instructed professors and students their necessary technology needs
- Coordinated with the Center for Teaching Excellence to ensure exemplary customer service
- Outstanding Center for Teaching Excellence Employee of the Year, 2008
- Focused heavily on Information Technology (IT) development and aid to faculty and students

**Director:** Robert Brownlee, Director of Center of Teaching Excellence, 202-885-1000

# Account Solutions Group, September 2006 -July 2007

# Account Manager- Amherst, NY

- Assisted clients with complicated finance issues
- Created payment plans for clients to alleviate outstanding debt
- Offered debt management solutions
- Consistently top account manager on advisement team

Supervisor: Edward Kelm

### U.S. House of Representatives, August 2005- February 2006

## Intern, Congressman Brian Higgins (D-NY, District 27)- Washington, DC

- Researched congressional and regional issues relevant in NY-District 27
- Drafted and summarized policy proposals
- Responded to constituent mail and e-mail
- Conducted tours of the Capitol Building and House office buildings
- Conducted special tours of the White House for D-27 constituents

Chief of Staff: Suzanne Anizska, 431 Cannon House Building, Washington, DC

### Bella Vista Group, January 2002- June 2005

### Site Manager, Niagara & Ontario Street Plaza- Buffalo, NY

- Improved maintenance quality at a multi-store plaza
- Recommended necessary beautification plans
- Assisted in project management implementations

Supervisor: Joe Cipolla, President, (716) 684-1900

### **AWARDS RECEIVED**

- Home School Association Award for Outstanding Volunteer Service (2001)
- Superintendent's Outstanding Volunteer Service Award (2002, 2003, 2004, 2005)
- National Honor Roll (2003, 2004, 2005)
- Lancaster High School Presidential Award (2004)
- Ema Theibold Scholarship Recipient, Greater Western New York Foundation (2005)
- New York State Bar Association 2005 Volunteer Service Award (2005)
- Who's Who Among American Young Students (2005-2006)
- Community Foundation for Greater Buffalo Award (2006)
- Outstanding Employee of the Year, Center for Teaching Excellence (2008)

### **EXTRACURRICULAR ACTIVITIES**

- Lancaster Democratic Committeeman, District 39
- College Democrats
- Student Rotary Club Ambassador
- Lancaster School District Start-time Committee
- Model United Nations
- Committee to Draft a Student Bill of Rights, Chairman
- Student Government Supreme Court, Chief Justice

#### REFERENCES

- Dale M. Volker, Form New York State Senator, District 59- Depew, NY, 716-656-8544
- Patrick Gallvian, New York State Senator, District 59- Depew, NY, 716-656-8544
- The Honorable Jack Quinn, President of Erie Community College, Former Congressman, NY-27
- Robert H. Giza, Town Supervisor- Lancaster, NY, 716-444-4340
- Allen Lewin, the Harvard Club- Washington, DC, allen.lewin@mac.com
- Terrence McCracken, Chairman, Lancaster Democratic Committee-Lancaster, NY
- Joe Cipolla, Bella Vista Group-Bowmansville, NY, 716-684-1900
- The Honorable Mark Montour, Town Justice-Lancaster, NY
- Robert Brownlee, Head AV Technician- Washington, DC, 202-885-2296
- John Ludtka, CEO of New Wave Energy Corporation-Fort Lauderdale, FL, 716-983-0085
- Dr. Jeffrey Schaler, Psychologist, Professor, American University, Department of Justice, Law and Society- Washington, DC, 240-460-094
- Professor Chris Sautter, Al Gore and Democratic Recount Attorney, Professor American University, Department of Government and Public Affairs- Washington, DC, 202-285-7560