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FRONT DESK

November 15, 2017

VIA HAND DELIVERY

Secretary Rosemary Chiavetta Pennsylvania Public Utility Commission Commonwealth Keystone Building P.O. Box 3265 Harrisburg, PA 17105-3265

Re: Application of Median Energy PA LLC for Approval to Offer, Render, Furnish Electric Generation Services as a Supplier Docket No. A-2017-2631320

Dear Secretary Chiavetta:

Enclosed please find the responses of Median Energy PA LLC to the data requests issued in this matter. Please note that these responses include a <u>Confidential</u> attachment which provides information in response to certain of the requests. The Confidential attachment has been marked as such and provided in a separate envelope for filing under seal.

Thank you and please feel free to contact me if you have any questions or need any additional information.

Very truly yours,

STEVENS & LEE

Michael A. Gruin

Encl.

cc: Stephen Jakab, Bureau of Technical Utility Services (via email)

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Docket No. A-2017-2631320 Median Energy PA LLC Responses to Data Requests

1. Reference Application, Section 1.a, The Applicant stated throughout the Application that the name of the applicant is "Median Energy PA, LLC". This is not consistent with the Pennsylvania Department of State filing which shows the company's name as Median Energy PA LLC. Please provide either a corrected application page or submit a letter stating that the application contains typographical errors and stating that the correct name of the applicant consistent with the Pennsylvania Department of State.

RESPONSE:

Applicant confirms that in multiple locations on the Application and Exhibits, the name of the Applicant has a comma (",") in the company name. Applicant hereby confirms that the correct legal name of the Applicant is Median Energy PA LLC and that the comma in the Applicant's name should be disregarded wherever it appears in the Application.

2. Reference Application Section 2.a, Fictitious Name – the Applicant failed to provide a fictitious name registration. Please provide the missing documentation.

RESPONSE:

Applicant does not have a Fictitious Name. Applicant registered with the Pennsylvania Department of State as a domestic Limited Liability Company so there is no need to register a Fictitious Name. See Exhibit 1 to Application (PA Certificate of Organization).

3. Reference Application, Section 4.c, Description of Proposed Services - The applicant failed to provide a detailed description of proposed services in the application package. Please provide an updated application page including a detailed description of services which the applicant proposes to offer.

RESPONSE:

As set forth on Exhibit 3, the Applicant proposes to offer variable rate electricity supply in Pennsylvania initially, and eventually other products, including fixed rate electricity supply and products with renewable energy components.

Docket No. A-2017-2631320 Median Energy PA LLC Responses to Data Requests

4. Reference Application, Section 7.b, Financial Fitness – Applicant failed to provide sufficient information to demonstrate Financial Fitness. Please provide additional information of the types listed in Section 7.b of the Application Package.

RESPONSE:

The Applicant included the following information in Confidential Exhibits 3 and 4 to its Application:

- Income Statement and Balance Sheet of its parent company
- Proof of Insurance
- Tax Returns of its parent company for prior two years
- Bank Statements of parent company for past three months

Attached hereto is a Confidential attachment providing additional information regarding the corporate structure of the Applicant. As a newly formed entity, Applicant does not have a credit rating.

5. Reference Application, Section 7.c, Supplier Funding Method. Applicant did not provide a detailed explanation of how it will fund its operations. Please provide an updated Application page including the missing information.

RESPONSE:

As explained in Exhibit 3, the Applicant will fund its operations from working capital and cash flow from operations. See enclosed Confidential attachment for further details.

6. Reference Application, Section 8.a, Technical Fitness - Applicant failed to provide sufficient documentation for Technical Fitness. Please provide additional information of the types listed in Section 8.a of the Application package.

RESPONSE:

Application Section 8.d provides a detailed description of employee training. Application Exhibit 3 provides an overview of the company's structure and business plan, confirmations of membership in ISOs, confirmation of state licensures, experience in the electricity industry, and numbers of customers currently served in other states. See Confidential Attachment hereto for additional information

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

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Electric Generation Supplier License Application of Median Energy PA LLC

Docket No. A-2017-2631320

VERIFICATION

I, Henry Bennett, holding the title Vice President of Operations with Median Energy PA LLC, hereby state that the facts set forth above are true and correct to the best of my knowledge, information and belief and that I expect to be able to prove the same at a hearing held in this matter. I understand that false statements herein are made subject to the penalties of 18 Pa. C.S. §4904, relating to unsworn falsifications to authorities.

Date: 11/14/2017

