



**Herbert, Rowland & Grubic, Inc.**  
**Engineering & Related Services**

**AN EMPLOYEE-OWNED COMPANY**

December 14, 2017

Pennsylvania Public Utility Commission  
Secretary  
Commonwealth Keystone Bldg.  
400 North Street  
Harrisburg, Pennsylvania 17120

Re: Docket No: A-2016-2569809  
Section 1329 PUC [66 pa C.S. §1329]  
Utility Valuation Expert

Dear Secretary:

Herbert, Rowland and Grubic, Inc. (HRG) is pleased to submit the attached copy of the Application and supporting documents for renewal as a registered Utility Valuation Expert (UVE) in the Commonwealth of Pennsylvania.

Enclosed is the following:

- Application
- Application Fee check in the amount of \$125
- Schedule A – List of clients where HRG has provided professional services under contract
- Schedule B – List of principal officers with names, titles, business addresses and phone numbers
- Schedule C – Organizational Chart
- Schedule D – Biographies
- Schedule E – Professional Licenses
- Schedule F – Client names, dates, and services provided
- Appendix A – Affidavit

For any questions or additional information, please contact me by phone at 717-564-1121 or by email at [avicari@hrg-inc.com](mailto:avicari@hrg-inc.com).

**RECEIVED**

DEC 15 2017

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

Respectfully,

**Herbert, Rowland & Grubic, Inc.**

Adrienne M. Vicari, P.E.  
Manager – Financial Services

c: Office of Consumer Advocate /with Attachments  
Office of Small Business Advocate /with Attachments



BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

In Re: Application of Herbert, Rowland & Grubic, Inc. to register as an Utility Valuation Expert (UVE) in the Commonwealth of Pennsylvania

Docket No: M-2016-2543193

Check one:

Fee: ■ \$125 fee enclosed

- Initial Application
- Renewal Application

1. Legal Name of the Applicant: Herbert, Rowland & Grubic, Inc.

Attach proof of compliance with appropriate Pennsylvania Department of State filing requirements.<sup>1</sup>

2. Trade or Commercial or Fictitious Names Used by Applicant (d/b/a):

Check this box if the Applicant will not be using a fictitious name.

Check this box if the Applicant will be using a fictitious name or using a d/b/a (doing business as) another name and identify names below. If more space is needed, list names on the back of this page or append list to completed application.

RECEIVED

DEC 15 2017

3. Applicant Address:

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

Street Name & Number: 369 East Park Drive

Post Office Box: \_\_\_\_\_

City: Harrisburg

State: PA

Zip Code: 17111

Telephone Number: 717-564-1121

Email Address: avicari@hrg-inc.com

Website Address: www.hrg-inc.com

<sup>1</sup> A copy of any document from the Pennsylvania Department of State (Pa. Dept. of State) documenting the Applicant's Pa. Dept. of State entity number is adequate. However, the document must indicate that the Applicant's Pa. Dept. of State registration is "active." Certified copies of Pa. Dept. of State documents are not required.

**Application for Registration as a Utility Valuation Expert (UVE)**

4. Point of Contact for this Application:<sup>2</sup>

Name: Adrienne M. Vicari, P.E.

Title: Manager – Financial Services

*Complete the following if different than above:*

Street Name & Number: \_\_\_\_\_

Post Office Box: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_

Zip code: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

Email address: \_\_\_\_\_

5. Parent & Subsidiary Companies & Affiliates:

*Parent Name and Contact Information.* Provide name and contact information for parent company. Check box if any parent company is currently doing business in Pennsylvania as a UVE or WWDC. If none, do not check the box; insert NONE below.

Parent Name: NONE

Street Name & Number: \_\_\_\_\_

Post Office Box: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_

Zip Code: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

Website Address: \_\_\_\_\_

*Subsidiaries and Contact Information.* Provide name and contact information for all subsidiary companies. Check this box if any subsidiary is currently doing business in Pennsylvania as a UVE or WWDC. If none, do not check the box; insert NONE below.

Subsidiary Name: NONE

Street Name & Number: \_\_\_\_\_

Post Office Box: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_

Zip Code: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

Website Address: \_\_\_\_\_

(Copy above information and paste on separate sheet as necessary for additional Subsidiaries)

<sup>2</sup> PLEASE NOTE: Upon approval of this application, this Contact Information will be listed on the Commission's UVE Registry.

**Application for Registration as a Utility Valuation Expert (UVE)**

*Affiliates and Contact Information.* Provide name and contact information for all affiliated companies. Check box if any affiliate is currently doing business in Pennsylvania as a UVE or WWDC. If none, do not check the box; insert NONE below.

Affiliate Name: NONE

Street Name & Number: \_\_\_\_\_

Post Office Box: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_

Zip Code: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

(Copy above information and paste on separate sheet as necessary for additional Affiliates)

6. **Contracts & Business Partnerships:**

Check box if Applicant intends to or has operated under contract with or has partnered with an WWDC within the past five (5) years. Otherwise, insert NONE here: \_\_\_\_\_.

Check box if Applicant intends to or has operated under contract, subcontracted or partnered with a UVE within the past five (5) years. Otherwise, insert NONE here: NONE.

**If applicable, provide name(s) of WWDC(s) and UVE(s) and contact information for each and briefly describe the nature of business services associated with each contract and/or partnership. Attach additional pages as needed.**

Refer to attachment Schedule A of Pennsylvania clients where Herbert, Rowland & Grubic, Inc.

\_\_\_\_\_  
(HRG) has provided a range of utility valuation services.

7. **Identify principal officers (i.e., owners, executives, partners and/or directors, etc.), as appropriate for Applicant's organizational structure. Provide an organizational chart and the names, titles, business addresses and telephone numbers for each office.**

Refer to attachment Schedule B, Principal Officers with titles, addresses and phone numbers.

\_\_\_\_\_  
Refer to attachment Schedule C, Organizational Chart.

8. **Attach to this Application a brief biography or single page professional resume for all principal officers and management directly responsible for Applicant's operations.**

\_\_\_\_\_  
Refer to attachment Schedule D – Biographies

9. **Provide Applicant's Federal Employer Identification No. (EIN):** 23-1609730

<b>Application for Registration as a Utility Valuation Expert (UVE)</b>
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## 10. Registered Agent

- a. If the Applicant does not maintain a principal office in the Commonwealth, the Applicant is required by the Pennsylvania Department of State to designate an approved Registered Agent as its representative in the Commonwealth. Check one of the boxes below, as applicable:

YES, the Applicant has registered its business with the Pennsylvania Department of State. Following is the Name and Contact information for the Applicant's Registered Agent approved by the Pennsylvania Department of State.

Registered Agent: N/A  
 Street Name & Number: \_\_\_\_\_  
 Post Office Box: \_\_\_\_\_  
 City: \_\_\_\_\_  
 State: \_\_\_\_\_  
 Zip Code: \_\_\_\_\_  
 Main Telephone Number: \_\_\_\_\_  
 Email Address: \_\_\_\_\_  
 Website Address: \_\_\_\_\_

NO, the Applicant has not registered its business with the Pennsylvania Department of State.

 **STOP**—To avoid denial of your application and forfeiture of your application fee, contact the Pennsylvania Department of State Bureau of Corporations to register as a business entity within the Commonwealth PRIOR TO completion and filing of this application with the Pennsylvania Public Utility Commission.

- b. Applicant has registered its business with the Pennsylvania Department of State. Please check appropriate registration type for Applicant as designated with the Department.

- Sole proprietor  
 Domestic corporation (none)  
 Domestic general partnership  
 Domestic limited liability company  
 Domestic limited liability partnership  
 Foreign corporation  
 Foreign general or limited partnership  
 Foreign limited liability company  
 Foreign limited liability general partnership  
 Foreign limited liability limited partnership

**Application for Registration as a Utility Valuation Expert (UVE)**

c. If Applicant is not domiciled in the Commonwealth of Pennsylvania and is registered as a "foreign" entity as identified above, please identify all other states where applicant is registered and name the appropriate state department(s):

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**11. Technical Fitness**

Attach to this Application a copy of any certification(s) or similar documentation that would demonstrate the technical fitness of Applicant, such as professional licenses, technical certifications, and/or names of current or past clients with a description of dates and types of services provided by Applicant.

Refer to attachment Schedule E, Professional License. Refer to attachment Schedule F, Clients

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List.

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**12. Falsification**

The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application, or if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.

Signature of Principal Official: Adrienne M Vicari

Official's Name & Title : Adrienne M. Vicari, P.E., Financial Services Manager  
(Please Print)

Date: December 14, 2017

# Commonwealth of Pennsylvania

723593



## Department of State

To All to Whom These Presents Shall Come, Greeting:

**Whereas**, In and by Article VIII of the Business Corporation Law, approved the fifth day of May, Anno Domini one thousand nine hundred and thirty-three, P. L. 364, as amended, the Department of State is authorized and required to issue a

### CERTIFICATE OF AMENDMENT

evidencing the amendment of the Articles of Incorporation of a business corporation organized under or subject to the provisions of that Law, and

**Whereas**, The stipulations and conditions of that Law pertaining to the amendment of Articles of Incorporation have been fully complied with by

HERBERT ASSOCIATES, INC.

name changed to

HERBERT, ROWLAND & GRUBIC, INC.

**Therefore, Know Ye**, That subject to the Constitution of this Commonwealth and under the authority of the Business Corporation Law, I do by these presents, which I have caused to be sealed with the Great Seal of the Commonwealth, extend the rights and powers of the corporation named above, in accordance with the terms and provisions of the Articles of Amendment presented by it to the Department of State, with full power and authority to use and enjoy such rights and powers, subject to all the provisions and restrictions of the Business Corporation Law and all other applicable laws of this Commonwealth.

**Given** under my Hand and the Great Seal of the Commonwealth, at the City of Harrisburg, this 30th day of December in the year of our Lord one thousand nine hundred and eighty and of the Commonwealth the two hundred and fourth.

*William R. Davis*

Secretary of the Commonwealth

Commonwealth of Pennsylvania  
Department of State



Office of the  
Secretary of the Commonwealth

TO ALL TO WHOM THESE PRESENTS SHALL COME, GREETING:

WHEREAS, Under the provisions of the Business Corporation Law, approved the 5th day of May, Anno Domini, one thousand nine hundred and thirty-three, P. L. 364, as amended, the Department of State is authorized and required to issue a

CERTIFICATE OF INCORPORATION

evidencing the incorporation of a business corporation organized under the terms of that law.

AND WHEREAS, the stipulations and conditions of that law have been fully complied with by the persons desiring to incorporate as  
HERBERT ASSOCIATES, INC.

THEREFORE, KNOW YE, That subject to the Constitution of this Commonwealth and under the authority of the Business Corporation Law, I do by these presents, which I have caused to be sealed with the Great Seal of the Commonwealth, create, erect, and incorporate the incorporators of and the subscribers to the shares of the proposed corporation named above, their associates and successors, and also those who may thereafter become subscribers or holders of the shares of such corporation, into a body politic and corporate in deed and in law by the name chosen and hereinbefore specified, which shall exist perpetually and shall be invested with, and have and enjoy all the powers, privileges, and franchises incident to a business corporation and be subject to all the duties, requirements, and restrictions specified and enjoined in and by the Business Corporation Law and all other applicable laws of this Commonwealth.

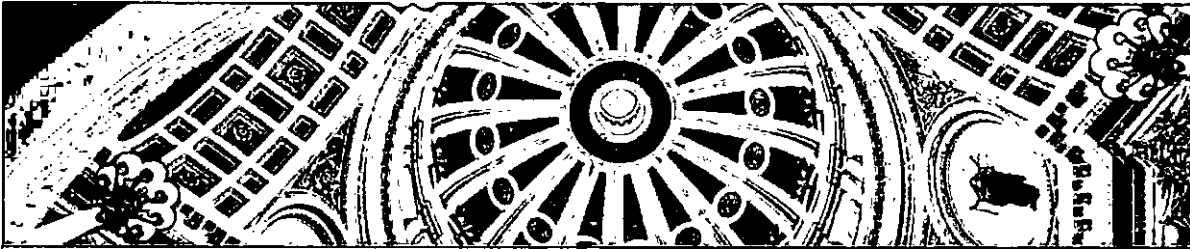
GIVEN under my Hand and the Great Seal of the Commonwealth, at the City of Harrisburg, this 5th day of June in the year of our Lord one thousand nine hundred and sixty-two and of the Commonwealth the one hundred and eighty-sixth

*E. James Trunarchi Jr.*

Secretary of the Commonwealth

ct

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Corporations ▾ Search Business Entities (corpsearch.aspx) Search UCC Transactions (uccsearch.aspx) Forms ▾  
 Contact Corporations (<http://www.dos.pa.gov/BusinessCharities/Pages/default.aspx>) Login (../Account/ValidateUser)  
 Register (../Account/Register\_account)

[Search entity](#) / [Select entity](#) / [Order documents](#)

## Order Business Documents



Date: 12/13/2017

### Business Name History

Name	Name Type
HERBERT, ROWLAND & GRUBIC, INC.	Current Name

### Business Entity Details

<b>Name</b>	HERBERT, ROWLAND & GRUBIC, INC.
<b>Entity Number</b>	158932
<b>Entity Type</b>	Business Corporation
<b>Status</b>	Active
<b>Citizenship</b>	Domestic
<b>Entity Creation Date</b>	06/05/1962
<b>Effective Date</b>	06/05/1962
<b>State Of Inc</b>	PA
<b>Address</b>	369 EAST PARK DR HARRISBURG PA 17111-0 Dauphin

### Officers

<b>Name</b>	BRIAN EMBERG
<b>Title</b>	VICEPRESIDENT
<b>Address</b>	369 E PARK DR HARRISBURG PA 17111-2730
<b>Name</b>	BRUCE YERGER
<b>Title</b>	TREASURER
<b>Address</b>	369 E PARK DR HARRISBURG PA 17111-2730
<b>Name</b>	R GRUBIC
<b>Title</b>	PRESIDENT
<b>Address</b>	369 E PARK DR HARRISBURG PA 17111-2730
<b>Name</b>	WENDY JEWELL
<b>Title</b>	SECRETARY
<b>Address</b>	369 E PARK DR HARRISBURG PA 17111-2730

### Filed Documents

The information presented below is for your reference. To place an order you will need to log in. If you do not have a PENN File account, you may register for an account by clicking here ([../Account/Register\\_account](#)).

Show  entries



AN EMPLOYEE-OWNED COMPANY

[ BUILDING RELATIONSHIPS.  
DESIGNING SOLUTIONS. ]

Schedule A

## Relevant Experience

During Herbert, Rowland & Grubic, Inc.'s (HRG) fifty year history, our professionals have successfully delivered engineering and financial solutions to diverse clients throughout the Mid-Atlantic region. Our team of professionals have engineering, accounting and related backgrounds, allowing us to fully integrate engineering and financial principles to achieve an in-depth, comprehensive utility analysis. We have experience designing, implementing and operating water and wastewater distribution, collection, conveyance and treatment facilities and have assisted a wide range of municipal and authority clients in: 1) weighing advantages and disadvantages of selling or leasing their utilities, 2) providing valuation of facilities for selling or leasing to private companies or other authorities, and 3) assisted in sale or lease negotiations on behalf of our clients.



Combining this experience and knowledge allows us to not only apply industry standards, but to evaluate the fair value of the utility using various industry approved methods including cost, market and income approaches. This provides a more balanced range of values that will be used to determine the utility's fair market value.

### EXTENSIVE FINANCIAL SERVICES EXPERIENCE

The extensive background of our project team yields over 80 years of experience in engineering and financial consulting and includes the following financial services:

- Utility Valuation Studies
- Revenue Requirement Studies
- Cost of Service Studies
- Utility Rate Studies and Long Term Capital Financing Plans
- Rate Design Bond Feasibility Studies
- Capital Charge Studies
- Expert Testimony on Charge Related Matters
- Tax Exempt Bonds, Bank Loans and other Agency and Developer Financings
- Grant Administration and Compliance
- Comprehensive System Reviews
- Economic Impact/Feasibility Studies
- Utility Accounting and Budgeting

HRG has assisted numerous clients with valuations of utility for the purpose of selling or leasing the system. The following projects demonstrate our experience in working with municipalities and/or authorities in Pennsylvania to value system assets for the purpose of sale or lease:

[SCHEDULE OF VALUATION ASSIGNMENTS]

**Reading Area Water Authority (Berks County):** Valuation of the system and determination of a fair annual rental value to be paid by Authority to the City of Reading. Ernie Schlegel, Chairman of the Board, 1801 Kutztown Road, Reading, PA 19604; Phone: 610-406-6300

**New Cumberland Borough (Cumberland County):** Acquisition of Borough wastewater system (Currently entering into an agreement for sale with PAWC.). John R. Murray, President, 1120 Market Street, New Cumberland, PA 17070; Phone: 717-774-0404

**West Manheim Township (York County):** Valuation of Township wastewater system and Cost Benefit Analysis for possible sale to private or public utility. Marc Woerner, Township Manager, 2412 Baltimore Pike, Hanover, PA 17331; Phone: 717-632-0320

**Media Borough/Media Borough Authority (Delaware County):** Valuation and bid preparation for the acquisition of the Media Borough Water System. (sold to Aqua PA.) Samuel Scarfone (now at Hampton-Shaler Water Authority; 412-761-7267) 301 N. Jackson Street, Media, PA 19063; Phone: 610-566-5210

**Greenville Borough - Act 47 (Mercer County):** Valuation of both the water system owned by Greenville Borough Water Authority along with the Borough's wastewater conveyance & collection system. (No change in ownership.) Vance Oaks, 125 Main Street, Greenville, PA 16125; Phone: 724-588-4193

**Evans City Borough, (Butler County):** Valuation of the Borough's water and wastewater systems for sale to the newly formed Evans City Water and Sewer Authority. William Painter, Council President, 216 Wahl Avenue, Evans City, PA 16033; Phone: 724-538-8320

**Upper Providence Sewer Authority (Delaware County)** - Valuation of sewer system for possible sale to Aqua PA. Patricia Hall, Office Manager, 935 North Providence Road, Media, PA 19063; Phone: 610-566-5376

**Concord Township Sewer Authority (Delaware County)** - Valuation of sewer facilities for sale to Delcora. Terri Grant, Sewer Administration, 43 Thornton Road, Glen Mills, PA 19342; Phone: 610-459-8911 Ext. 108

**Lancaster Area Sewer Authority (Lancaster County)** - Valuation of the Manheim Township sewer system for acquisition by Lancaster Area Sewer Authority. Scot Fertich, Engineering Director, 130 Centerville Road, Lancaster, PA 17603

**Lancaster Area Sewer Authority (Lancaster County)** - Valuation of the Leola Township sewer system for acquisition by Lancaster Area Sewer Authority. Scot Fertich, Engineering Director, 130 Centerville Road, Lancaster, PA 17603

**Lancaster Area Sewer Authority (Lancaster County)** - Valuation of the Upper Leacock Township sewer system for acquisition by Lancaster Area Sewer Authority. Scot Fertich, Engineering Director, 130 Centerville Road, Lancaster, PA 17603

**Lancaster Area Sewer Authority (Lancaster County)** - Valuation of the Columbia Borough sewer system for acquisition by Lancaster Area Sewer Authority. Scot Fertich, Engineering Director, 130 Centerville Road, Lancaster, PA 17603

**Hawley Area Authority (Wayne County)** - Valuation of utility for possible sale to Aqua PA. Norman Lloyd, Township Manager, P.O. Box 145, Hawley, PA 18428; Phone: 570.226.2279

**Milton Borough (Northumberland County)** - Valuation of wastewater system facilities for sale to a joint regional sewer authority. Charles Beck, 2 Filbert Street, Milton, PA 17847-1708; Phone: 570.742.8759

**PA American Water** - Performed original cost study for system acquisitions. Scott Armbrust, Project Manager, c/o Shared Services Center, P.O. Box 5606, Cherry Hill, NJ 08034; Phone: 717.790.3047

[SCHEDULE OF VALUATION ASSIGNMENTS]

**Warrington Township Water and Sewer Department (Bucks County)** - Technical and financial review of water and sewer utilities acquired from municipal authority. Thomas Courduff, 852 Easton Road, Warrington, PA 18976; Phone 215-343-1800

**Borough of Pottstown (Montgomery County)** - Valuation of water system assets (Chester District). Brian Feick, Financial Director, 100 E. High Street, Pottstown, PA 19464. 100 E. High Street, Pottstown, PA 19464; Phone 610-970-6500

**Millcreek Township Water and Sewer Authority (Erie County)** - Technical and financial evaluation of water system for possible sale or improvements. David Sterrett, 3608 West 26 Street, Erie, PA 16506; Phone 814-835-6721

**Water and Sewer Valuations for Mellon Bank** - Leisure Equities Utilities, Hazleton, PA - Technical and financial review of utility operations in anticipation of default under financing agreement. Mellon Bank Trust Department, Pittsburgh, PA, 500 Grant Street, Pittsburgh, PA 15258; 412-234-5000

**PUC Regulated Water Utility Valuation for Wells Fargo Bank** - Confidential Client in Central PA - Valuation using three standard methodologies: Cost, Market and Income. Harry M. Derrick, Vice President, Principal Banker, Wells Fargo Bank, N.A., 214 Senate Avenue, Suite 401, Camp Hill, PA 17011; Phone: 717-730-3387

**CAN DO Inc.** - Provides water and wastewater service to approximately 180 commercial, industrial and wholesale customers. Services included review and analysis of existing rates based upon Public Utility Commission guidelines, cost of service study and PUC filing for water and wastewater user fee increases. Kevin O'Donnell, President, One South Church Street, Suite 200, Hazleton, PA 18201; 570-455-1508

**Lemoyne Municipal Authority (New Cumberland County)** - Valuation of the sanitary sewer system. Robert Ihlein, 510 Herman Avenue, Lemoyne, PA 17043; Phone: 717-737-6843.

**Limerick Township Sanitary Sewer System (Montgomery County)** - Valuation of the sewer system for possible sale to Aqua PA. Daniel Kerr, 646 West Ridge Pike, Limerick, PA 19468; Phone: 610-495-6432.

**Municipal Authority of the City of McKeesport Sanitary Sewer System (Alleghany County)** - Valuation of the sanitary sewer for possible sale to PA American Water Company. Chuck Shultz, 100 Atlantic Avenue, McKeesport, PA 15132; Phone: 412-675-5020.

**Oil City Sewer System (Venango County)** - Valuation of the sanitary sewer system. Mark Schroyer, 21 Seneca Street, Oil City, PA 16301; Phone: 814 678-3012.



[ BUILDING RELATIONSHIPS.  
DESIGNING SOLUTIONS. ]

AN EMPLOYEE-OWNED COMPANY

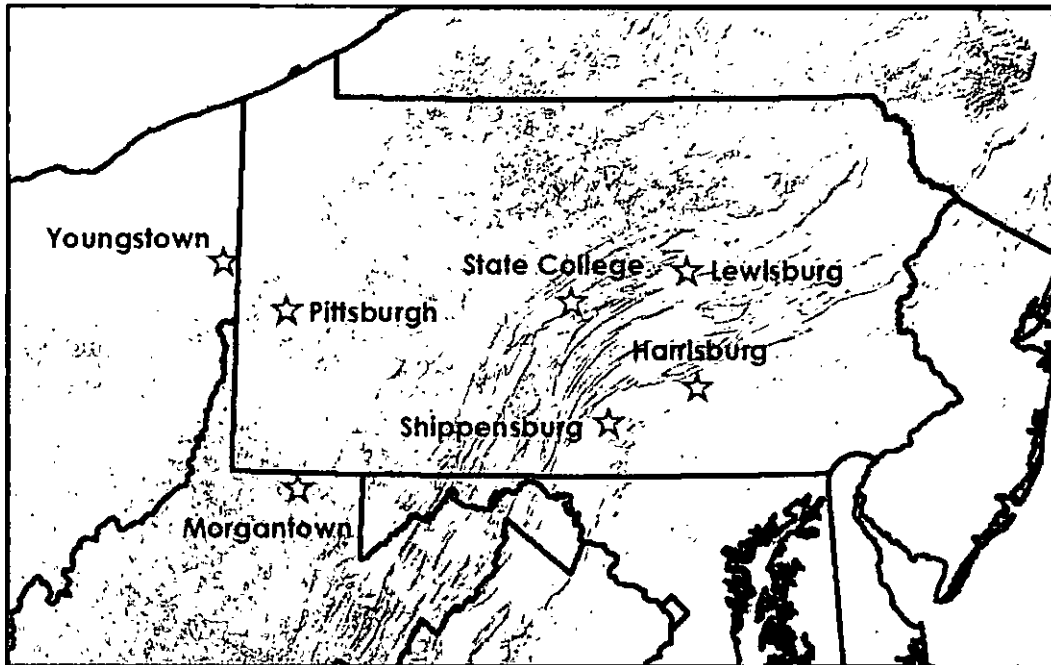
## Principal Officers

<p><b>ROBERT C. GRUBIC, P.E.</b>          President &amp; CEO          369 East Park Drive          Harrisburg, PA 17111  <a href="mailto:rgrubic@hrq-inc.com">rgrubic@hrq-inc.com</a>          717.564.1121</p>	<p><b>BRIAN D. EMBERG, P.E.</b>          Senior Vice President/Chief Technical Officer          369 East Park Drive          Harrisburg, PA 17111  <a href="mailto:bemberg@hrq-inc.com">bemberg@hrq-inc.com</a>          717.564.1121</p>
<p><b>BRUCE A. YERGER</b>          Vice President/Chief Financial Officer and Treasurer          369 East Park Drive          Harrisburg, PA 17111  <a href="mailto:byerger@hrq-inc.com">byerger@hrq-inc.com</a>          717.564.1121</p>	<p><b>WENDY JEWELL</b>          Secretary          369 East Park Drive          Harrisburg, PA 17111  <a href="mailto:wjewell@hrq-inc.com">wjewell@hrq-inc.com</a>          717.564.1121</p>
<p><b>ANDREW M. KENWORTHY, P.E.</b>          Vice President Eastern Region          369 East Park Drive          Harrisburg, PA 17111  <a href="mailto:akenworthy@hrq-inc.com">akenworthy@hrq-inc.com</a>          717.564.1121</p>	<p><b>JASON A. FRALICK, P.E.</b>          Vice President Western Region          474 Windmere Drive, Suite 100          State College, PA 16801  <a href="mailto:jfralick@hrq-inc.com">jfralick@hrq-inc.com</a>          814.238.7117</p>
<p><b>RUSSELL F. MCINTOSH</b>          Vice President – Financial Services          369 East Park Drive          Harrisburg, PA 17111  <a href="mailto:rmcintosh@hrq-inc.com">rmcintosh@hrq-inc.com</a>          717.564.1121</p>	

# HRG

Herbert, Rowland & Grubic, Inc.  
Engineering & Related Services  
AN EMPLOYEE-OWNED COMPANY

Mapping derived from data provided by ESRI



## PENNSYLVANIA OFFICES:

### HARRISBURG

369 East Park Drive  
Harrisburg, PA 17111  
717.564.1121 [phone]  
717.564.1158 [fax]

### LEWISBURG

776 Bull Run Crossing, Suite 200  
Lewisburg, PA 17837  
570.524.6744 [phone]  
570.524.6779 [fax]

### PITTSBURGH

200 West Kensing Drive  
Suite 400  
Cranberry Township, PA 16066  
724.779.4777 [phone]  
724.779.4711 [fax]

### SHIPPENSBURG

20 East Burd Street  
Shippensburg, PA 17257  
717.530.9339 [phone]

### STATE COLLEGE

474 Windmere Drive, Suite 100  
State College, PA 16801  
814.238.7117 [phone]  
814.238.7126 [fax]

## WEST VIRGINIA OFFICE:

### MORGANTOWN

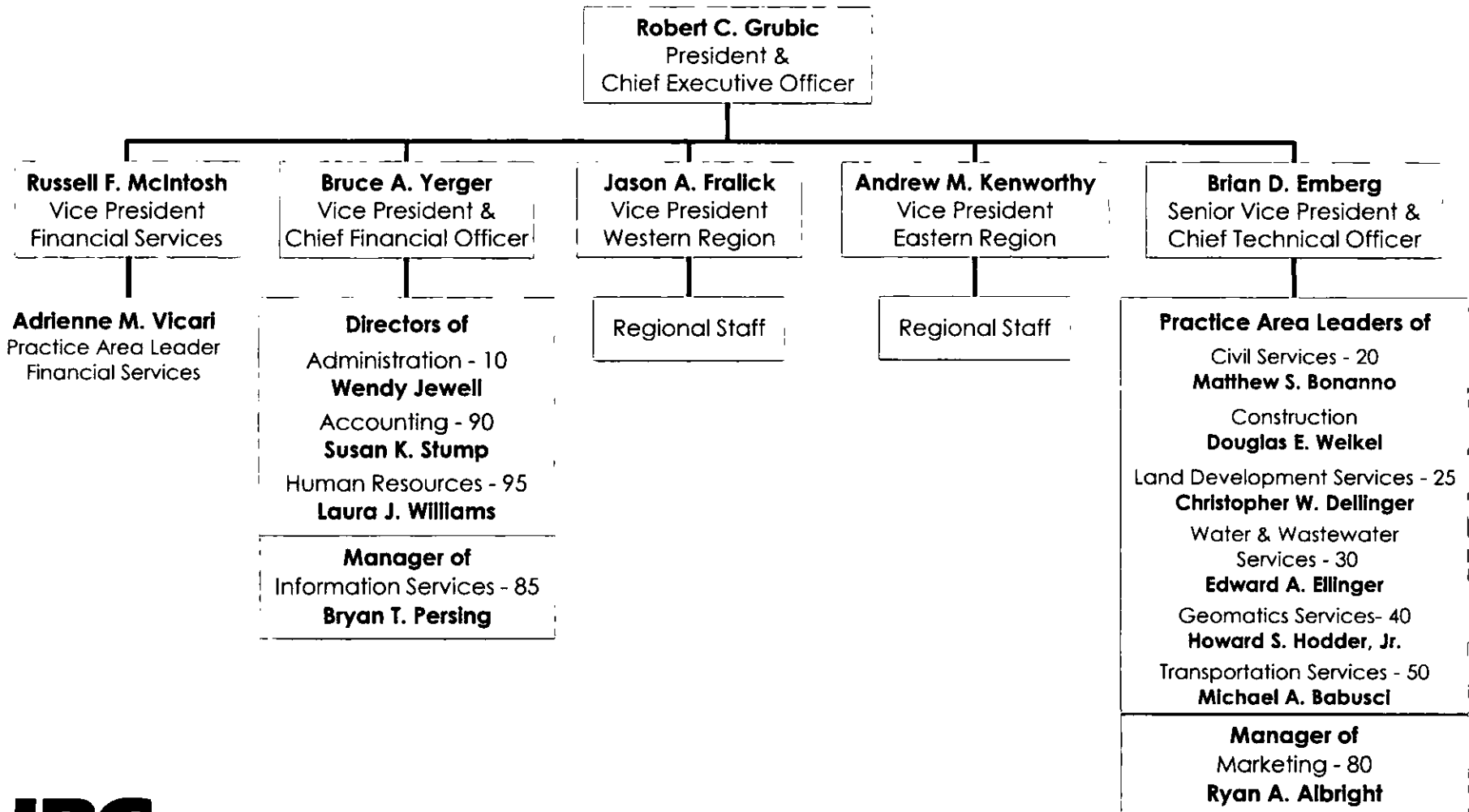
829 Fairmont Road, Suite 201  
Morgantown, WV 26501  
304.284.9222 [phone]  
304.284.9223 [fax]

## OHIO OFFICE:

### YOUNGSTOWN

909-C Sahara Trail  
Youngstown, OH 44514  
330.726.4481 [phone]

**Herbert, Rowland & Grubic, Inc.  
Organizational Reporting Structure**



# Schedule D

[ BUILDING RELATIONSHIPS.  
DESIGNING SOLUTIONS. ]



**Robert C. Grubic, P.E.**  
*President & CEO*

Mr. Grubic is the President and CEO of HRG and has over 40 years of professional experience. He has served as President since 1989 and under his direction, the firm has significantly expanded its services and currently operates six regional offices across Pennsylvania, West Virginia, and Ohio.

Mr. Grubic manages all activities for the firm related to project engineering, business development, organization, and financial administration. He also continues to support many public and private sector clients, participating in all phases of project development from feasibility studies through financing, design, construction, and operations and maintenance.

As an active member of the engineering and business community, Mr. Grubic has held leadership positions in several organizations, including the Pennsylvania State Registration Board for Professional Engineers, Land Surveyors, and Geologists; the Harrisburg chapter of the Pennsylvania Society of Professional Engineers; the Harrisburg Regional Chamber of Commerce; the Harrisburg Builders Exchange, the Board of Directors of Central Penn College, and Mid Penn Bank.

**Education**

- B.C.E., Civil Engineering, Villanova University, 1973
- M.B.A., Business Administration, The Pennsylvania State University, 1980

**Licenses & Certifications**

- Professional Engineer, PA
- Professional Engineer, MD
- Professional Engineer, DE

**Affiliations & Involvement**

- Mid-Penn Bank -- Chairman of the Board of Directors
- American Society of Civil Engineers
- National Society of Professional Engineers
- Pennsylvania Society of Professional Engineers
- Harrisburg Builders Exchange, Past President
- Friendship Community Center Co-Chair (Lower Paxton Township, Dauphin County) Capital Campaign
- Foundation for Enhancing Communities -- Real Estate Advisory Committee
- Whitaker Center -- Board of Directors

**AREAS OF EXPERTISE**

- Municipal engineering
- Land use and land development
- Water resources engineering
- Roadway and bridge design

**RELATED EXPERIENCE**

Mr. Grubic previously served as vice president and executive vice president of HRG from 1981 to 1988. He originally joined the firm as a project engineer in 1973 and has been a shareholder since 1978. Prior to joining HRG, Mr. Grubic performed civil engineering services for the Pennsylvania Department of Environmental Resources, Bureau of Natural Resources. There, he completed investigations, studies, and reports in conjunction with water resource programs in Pennsylvania.

[ **BUILDING RELATIONSHIPS.  
DESIGNING SOLUTIONS.** ]



**Brian D. Emberg, P.E.**

*Senior Vice President/Chief Technical Officer*

Mr. Emberg began his career more than 30 years ago and has amassed diverse experience through the successful design and management of hundreds of infrastructure projects. His understanding of project management and keen sense of business practices has lead him to his current position as Senior Vice President and Chief Technical Officer at Herbert, Rowland & Grubic, Inc. (HRG). In this role, he is responsible for the management and oversight of the firm's technical service groups and marketing, client management, and the maintenance and execution of quality management plans. Additionally, he possesses responsibility for technical service line development, sales and marketing, and client service.

**AREAS OF EXPERTISE**

- Quality Assurance/Quality Control
- Project Management
- Aviation
- Bridge Design
- Bridge Inspection
- Rail Design
- Roadway Design
- Structural Engineering
- Project Funding

**RELATED EXPERIENCE**

Mr. Emberg has played an integral role in HRG's success over his 27 year tenure. During his time with HRG, he served in several leadership roles, ranging from project manager to director of the company's transportation related initiatives to his current position as chief technical officer.

Mr. Emberg has completed a broad range of infrastructure improvement projects for diverse clients such as local and state government entities, airports, and land developers. Specifically, he has designed or inspected bridges ranging in size from single-span, municipally and county owned structures to multi-span bridges owned by the state (including historical landmark structures). His past experience also includes the design of dozens of roadway reconstruction and rehabilitation projects, ranging from single intersections to miles of arterial highway and interstate interchanges. In addition, he has provided structural engineering services for several maintenance garages and engineering services for a wide variety of transportation land development projects such as rest areas, service plazas, and parking facilities.

**Education**

- BS, Structural Design & Construction Engineering, The Pennsylvania State University, 1982

**Licenses & Certifications**

- Professional Engineer, PA
- Professional Engineer, MD
- Professional Engineer, WV
- Professional Engineer, OH

**Affiliations & Involvement**

- American Society of Civil Engineers
- American Society of Highway Engineers
- American Railway Engineering and Maintenance-of-Way Association
- Design Build Institute of America

[ BUILDING RELATIONSHIPS.  
DESIGNING SOLUTIONS. ]



## Bruce A. Yerger

*Vice President/Chief Financial Officer*

Mr. Yerger is vice president and chief financial officer with Herbert, Rowland & Grubic, Inc. (HRG) overseeing the Accounting Services Group. He is a senior executive with over 30 years of comprehensive experience including both technical and broad managerial responsibilities.

### AREAS OF EXPERTISE

- Operations, administrative and financial management
- Strategic Planning
- Managing change/organizational transition
- Cash forecasting and financial reporting and analysis
- Policy/procedure development and systems development

### RELATED EXPERIENCE

Mr. Yerger has amassed diverse experience in the corporate sector. His expertise ranges from project management and employee development to high-level strategic planning and financial management.

He currently oversees the financial operations of HRG. Mr. Yerger utilizes his strong technical and management skills to ensure the future stability and growth of the firm.

His past vast experience includes coordination of corporate operations and management of corporate administrative and maintenance functions and the professional liability program. In addition, he has been responsible for capital expenditures, preparation of corporate budgets, fleet management, lease negotiations and execution, legal counsel coordination, cost and expense control, and coordinating audits external auditors.

Mr. Yerger has shared his expertise through various publications and presentations, including:

#### Publications:

- Yerger, Bruce A. "Prescription for Success." Beyond Computing Magazine, April 1996.  
Yerger, Bruce A. "Consultants in the Workplace: Are They Worth the Price?" Best Week-P/C Edition, June 12, 1995.  
Yerger, Bruce A. "Don't Let Consultants Run Away With Your Company". Best's Review - P.C., October 1995.

#### Presentations:

- Yerger, Bruce A. "Energy Deregulation in Maryland". Maryland Energy Institute, March 9, 2000.  
Yerger, Bruce A. "Energy Deregulation in Maryland". County Engineers' Association of Maryland, May 11, 2000.  
Yerger, Bruce A. "Energy Deregulation in Pennsylvania". National Association of Women in Construction, Central Pennsylvania Chapter, January 18, 2000.

### Education

- Studies, Accounting, The Pennsylvania State University

### Licenses & Certifications

- Certificate of Insurance, Insurance Institute of America

### Affiliations & Involvement

- National Multiple Sclerosis Society (MS) Leadership Class of 2012
- Graduate, Leadership Harrisburg Area, Class of 1994
- Member, Leadership Harrisburg Area Alumni Association
- Graduate, Allied Arts Associate Program, Class of 1995



## Wendy Jewell

### *Corporate Secretary/Director of Administration*

Ms. Jewell is HRG's Director of Administration with over 30 years of professional experience. She is responsible for providing leadership and direction to HRG's Administrative Services Group. Included in these responsibilities are the management and coordination of HRG's administrative personnel, ensuring excellence in serving external clients, promoting the development and implementation of HRG standards to ensure consistency of operations and efficiency of workflow while providing quality-driven, time-efficient support to HRG's internal clients. Ms. Jewell selects, trains, motivates and evaluates administrative personnel and is responsible for the development and implementation of administrative objectives and priorities, based on organizational and internal client directives.

Ms. Jewell is responsible for facility management of the Harrisburg office and serves as liaison to regional offices for guidance and support in the acquisition building services and maintenance. She also provides coordination and assistance with opening new offices, office relocations and closures.

#### **Education**

- B.S., Education, West Georgia College, Carrollton, GA, 1977

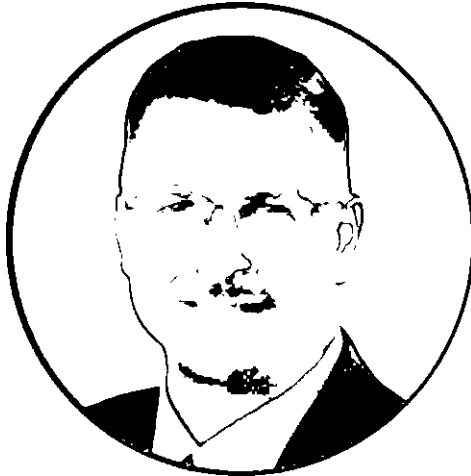
#### **Licenses & Certifications**

- Pennsylvania Notary

#### **AREAS OF EXPERTISE**

- Planning, organization and scheduling
- Program development and implementation
- Facility management
- Travel planning and event coordination
- Supplier selection and coordination

Ms. Jewell also serves as the company's corporate secretary, responsible for maintaining corporate records.



**Andrew M. Kenworthy, P.E.**  
*Vice President Eastern Region*

Mr. Kenworthy is HRG's Regional Vice President of the Eastern Region and has over 25 years of experience. As Regional Vice President, he is responsible for providing a variety of engineering services to a diverse client base as well as directing the operations of the Eastern Region.

Mr. Kenworthy has experience in municipal and public engineering projects; private land development; subdivision and zoning planning; bidding; and construction administration as well as business management. These activities utilize his comprehensive management skills to complete technical projects; secure local, state, and federal permits; maintain budgets and schedules; present expert testimony; and enhance client-consultant relations.

He provides plan review, capital improvement, and consulting services to several municipalities. His projects have included new construction and expansions, master planning, and civil engineering services related to various types of development.

**AREAS OF EXPERTISE**

- Municipal engineering and representation
- Planning, zoning, and land-use applications
- Infrastructure
- Land development and site design
- Water resources
- Commercial/retail development
- Residential development
- Educational facilities
- Warehousing/distribution

**RELATED EXPERIENCE**

Prior to joining HRG, Mr. Kenworthy was a project engineer with a development firm in Wayne, PA. His responsibilities included residential and commercial subdivisions and land developments.

**Education**

- B.S., Civil Engineering, Villanova University, 1992

**Licenses & Certifications**

- Professional Engineer, PA

**Affiliations & Involvement**

- American Society of Civil Engineers
- International Council of Shopping Centers (ICSC)
- Holy Spirit Hospital Corporation Board
- St. Catherine Laboure Church and School Volunteer

**Prior Affiliations**

- Greater Harrisburg Association of Realtors
- Dauphin County Land Bank Authority
- Rotary Club of Harrisburg



## Jason A. Fralick, P.E.

*Vice President Western Region*

Mr. Fralick is the Vice President of Herbert, Rowland & Grubic, Inc.'s (HRG) Western Region. He began his career with HRG more than 20 years ago. During his tenure with the firm, he has served as a staff engineer, project manager, group manager, office manager. He has worked within all of HRG's geographic markets and provided client support from all HRG service lines during his career, providing him with a broad background of experience. He has completed the successful planning, design and management of hundreds of projects, ranging from small feasibility studies to design of complex multi-discipline projects, including water and wastewater treatment systems, commercial and institutional site developments, and municipal roadway and drainage. In his current role, he is responsible for the management and oversight of the firm's operations in all Western Region offices, including client management and new client development; project delivery; staff development and project management.

### AREAS OF EXPERTISE

- Land development and site design
- Water systems engineering
- Wastewater systems engineering
- Municipal engineering

### RELATED EXPERIENCE

With over 20 years of progressive civil engineering experience, Mr. Fralick provides client and project management services related to facilities planning, design, and construction administration, for a variety of civil engineering project types. He serves as consulting engineer to several municipal authorities and municipalities.

In addition, Mr. Fralick has a diverse background and expertise in civil engineering practice related to the land development, water and wastewater, transportation, and municipal sectors. He is very knowledgeable of regional ordinances and regulatory requirements for development projects as well as cost-effective and aesthetically pleasing site layout and infrastructure design. He is also well-versed in environmental regulations, project financing, and construction and contract administration. Also, Mr. Fralick has extensive expertise in the design of roadway and stormwater improvements for municipalities.

Over the years, Mr. Fralick has provided land development and site design services to a broad range of clients, including economic development agencies, retirement communities, residential developers, school districts, commercial retailers, and cellular communications companies.

He has also provided engineering services on dozens of sewer line, water treatment plant, and wastewater treatment plant projects. In addition, Mr. Fralick serves as the municipal engineer for several townships and boroughs, designing roadway and stormwater improvements and providing general review services.

### Education

- BS, Civil Engineering, Bucknell University, 1993

### Licenses & Certifications

- Professional Engineer, PA

### Affiliations & Involvement

- Leadership Centre County Class of 2007
- Leadership Centre County Board of Directors President (2008-Present)
- Foxdale Village Board of Directors (2007-2011)
- Halfmoon Township Park and Recreation Board (2008-2012)
- Centre Soccer - Coach



## Russell F. McIntosh

*Vice President/Financial Services*

Mr. McIntosh is a vice president of Herbert, Rowland & Grubic, Inc. (HRG) and is responsible for managing the firm's Financial Service Group. In this capacity, he and his staff provide financial consulting services to water and wastewater utilities, municipalities, and municipal authorities, and provide grant administration and compliance services to the Commonwealth of Pennsylvania.

### AREAS OF EXPERTISE

- Water and wastewater utility financing
- Stormwater authority and utility programs
- Grant administration and compliance
- PENNVEST grant application assistance

### RELATED EXPERIENCE

Mr. McIntosh is a recognized expert in water and wastewater utility financing and has completed numerous articles and seminars on municipal financing, rate structures, and tapping fee calculations. He is also routinely called as an expert witness with regard to these matters.

Because of his expertise, Mr. McIntosh has served as technical advisor to the Pennsylvania Municipal Authority Association and Pennsylvania Builders Association on the development of procedures and language incorporated into Pennsylvania Act 203 of 1990 and Act 57 of 2003. These acts govern the calculation and imposition of capital charges such as connection fees, customer facilities fees, and tapping fees.

Mr. McIntosh has assisted clients with a wide variety of financial needs, including the development of financing plans, user charge systems, and valuation studies; calculation of capital charges and impact fees; and assessments for private and municipality-owned sewer and water utilities. He has also assisted clients with project financing needs including tax exempt borrowings, the preparation of grant and loan applications to PENNVEST, the Environmental Protection Agency, the Pennsylvania Department of Environmental Protection, HUD, and Rural Utility Services.

In addition, Mr. McIntosh has developed specialized computer programs to analyze financial data and perform sensitivity analyses. He routinely provides budgeting assistance and general financial consulting.

He is the recipient of 2014 Pennsylvania Municipal Authority Association's (PMAA) Red Davis Award. This award is presented annually to an individual that has made outstanding contributions and provided exceptional service to PMAA and its authority members.

### Education

- B.S., Accounting, York College of Pennsylvania, 1968

### Affiliations & Involvement

- Pennsylvania Municipal Authority Association



## Adrienne M. Vicari, P.E.

*Financial Services Practice Area leader*

Ms. Vicari has over 15 years of experience in a broad range of financial, project management, and engineering design services for municipal wastewater, water, and stormwater clients. Ms. Vicari uses asset management and capital improvement planning as tools in completing long range strategic financial planning for clients, which includes the obtainment of federal, state and local project financing, and the development of user rates and charges.

As the Financial Services Practice Area Leader for HRG, Ms. Vicari takes pride in helping clients find long-term solutions to address budget shortfalls, including analyses to determine if complex financial transactions such as the creation of a stormwater authority or leasing of utilities achieves short-term gains and meets the long term needs of a community.

Her comprehensive knowledge of available funding programs results in the design of unique financing packages including, bonds, loans and grants to fit project goals. Ms. Vicari is skilled in rate and cost of service studies, tapping fee studies, wholesale user charges, surcharge analysis and the like. In addition, Ms. Vicari has designed water, wastewater and stormwater infrastructure projects and has experience with feasibility studies, environmental plans and reports, permit applications, and construction administration.

Ms. Vicari has worked with over 90 municipalities in Pennsylvania on Stormwater Utility/Authority feasibility analysis, authority implementation or regional stormwater management initiatives.

Her expertise includes Utility Valuation Expert (UVE) services and related valuation/Cost Benefit Analyses for municipalities throughout the Commonwealth.

### Education

- B.S., Civil Engineering, Valparaiso University, 2001

### Licenses & Certifications

- Professional Engineer, PA
- Professional Engineer, OH

### Affiliations & Involvement

- Pennsylvania Water Environment Association (PWEA)
- Pennsylvania Municipal Authorities Association (PMAA)
- Society of Women Environmental Professionals

### AREAS OF EXPERTISE

- Long-range capital plans and funding strategies
- Grant and loan financing/administration
- Utility rate studies/cost of service studies
- Act 57 capital charge studies
- Asset management plans
- Stormwater authority development
- Valuation studies/utility sales & lead analysis
- Program management
- Expert testimony on charge related matters
- Budget assistance and review
- Inter-municipal agreements/wholesale service fee development
- Economic impact studies
- Impact fees/assessment programs/Act 13
- Act 47 recovery plans
- Infrastructure management

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Commonwealth of Pennsylvania  
Department of State  
Bureau of Professional and Occupational Affairs  
PO BOX 2649 Harrisburg PA 17105-2649

18 0079344

License Type  
Professional Engineer

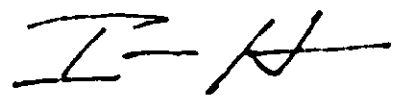
License Status  
Active

ADRIENNE MARIE VICARI

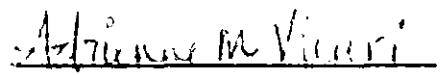
Initial License Date  
07/28/2006

Personal address omitted  
due to privacy regulations

Expiration Date  
09/30/2019



License Number  
PE073697



Commissioner of Professional and Occupational Affairs

Signature

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Herbert, Rowland & Grubic, Inc.  
Engineering & Related Services

AN EMPLOYEE-OWNED COMPANY

[ BUILDING RELATIONSHIPS.  
DESIGNING SOLUTIONS. ]

Schedule F

## Client Names, Dates and Services Provided

**Reading Area Water Authority (Berks County):** Valuation of the system and determination of a fair annual rental value to be paid by Authority to the City of Reading. Year of service – 2014. Ernie Schlegel, Chairman of the Board, 1801 Kutztown Road, Reading, PA 19604; Phone: 610-406-6300

**New Cumberland Borough (Cumberland County):** Valuation of Borough wastewater system (Currently entering into an agreement for sale with PAWC.). Year of service: 2016/2017 – Ongoing. John R. Murray, President, 1120 Market Street, New Cumberland, PA 17070; Phone: 717-774-0404

**West Manheim Township (York County):** Valuation of Township wastewater system and Cost Benefit Analysis for possible sale to private or public utility. Year of service: 2016/2017. Marc Woerner, Township Manager, 2412 Baltimore Pike, Hanover, PA 17331; Phone: 717-632-0320

**Lancaster Area Sewer Authority (Lancaster County)** – Valuation of the Columbia Borough sewer system for acquisition by Lancaster Area Sewer Authority. Year of service: 2012 – 2016. Scot Fertich, Engineering Director, or Michael Kyle, Executive Director, 130 Centerville Road, Lancaster, PA 17603

**PUC Regulated Water Utility Valuation for Wells Fargo Bank** – Confidential Client in Central PA – Valuation using three standard methodologies: Cost, Market and Income. Year of service: 2016. Harry M. Derrick, Vice President, Principal Banker, Wells Fargo Bank, N.A., 214 Senate Avenue, Suite 401, Camp Hill, PA 17011; Phone: 717-730-3387

**CAN DO Inc.** - Provides water and wastewater service to approximately 180 commercial, industrial and wholesale customers. Services included review and analysis of existing rates based upon Public Utility Commission guidelines, cost of service study and PUC filing for water and wastewater user fee increases. Year of service: 2010 – 2014. Kevin O'Donnell, President, One South Church Street, Suite 200, Hazleton, PA 18201; 570-455-1508

**New Garden Township** – Service Rate Stabilization Plan, Year of service: 2016/2017. Vince Pompo, Lamb McErlane, PC., Attorney, 8934 Gap Newport Pike, Landenberg, PA 19350; 610-268-2915.

**Limerick Township Sanitary Sewer System (Montgomery County)** – Valuation of the sewer system for possible sale to Aqua PA. Year of service: 2016/2017. Daniel Kerr, Township Manager, 646 West Ridge Pike, Limerick, PA 19468; Phone: 610-495-6432.

**Municipal Authority of the City of McKeesport Sanitary Sewer System (Alleghany County)** – Valuation of the sanitary sewer for possible sale to PA American Water Company. Year of service: 2016/2017. Chuck Shultz, Superintendent, 100 Atlantic Avenue, McKeesport, PA 15132; Phone: 412-675-5020.

**Lemoyne Municipal Authority (New Cumberland County)** – Valuation of the sanitary sewer system. Year of service: 2017. Robert Ihlein, Borough Manager, 510 Herman Avenue, Lemoyne, PA 17043; Phone: 717-737-6843.

**Oil City Sewer System (Venango County)** – Valuation of the sanitary sewer system. Date of services: 6/2017 – Ongoing. Mark Schroyer, City Manager, 21 Seneca Street, Oil City, PA 16301; Phone: 814 678-3012.

**Application for Registration as a Utility Valuation Expert (UVE)**

APPENDIX A

**AFFIDAVIT**

[Commonwealth/State] of Pennsylvania:

County of Dauphin

:                    SS.  
:                    :

Russell F. McIntosh, Affiant, being duly sworn or affirmed according to law, deposes and says that:

Affiant is the Vice President (Office of Affiant) of Herbert, Rowland & Grubic, Inc. (Name of Applicant);

That Affiant is authorized to and does make this affidavit for said Applicant;

That Herbert, Rowland & Grubic, Inc., the Applicant herein, has the burden of producing information and supporting documentation demonstrating technical fitness to be registered as a Utility Valuation Expert pursuant to Section 1329. 66 Pa. C.S. § 1329.

That Herbert, Rowland & Grubic, Inc., the Applicant herein, acknowledges that it has answered the questions on the application correctly, truthfully and completely and has provided supporting documentation as required.

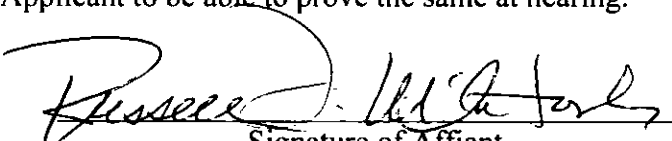
That Herbert, Rowland & Grubic, Inc., the Applicant herein, acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That Herbert, Rowland & Grubic, Inc., the Applicant herein, acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of Affiant's knowledge, information, and belief, and that Affiant expects said Applicant to be able to prove the same at hearing.

RECEIVED

DEC 15 2017

  
Signature of Affiant

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

Sworn and subscribed before me this 14 day of Dec., 2017.

Paula A. Kulp  
Signature of official administering oath

My commission expires: March 31, 2021

COMMONWEALTH OF PENNSYLVANIA  
NOTARIAL SEAL  
Paula A. Kulp, Notary Public  
Swatara Twp., Dauphin County  
My Commission Expires March 31, 2021  
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

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12/15/2017

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**HRG**

Herbert, Rowland & Grubic, Inc.  
Engineering & Related Services

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369 East Park Drive  
Harrisburg, PA 17111

Pennsylvania Public Utility Commission  
Secretary  
Commonwealth Keystone Bldg.  
400 North Street  
Harrisburg, Pennsylvania 17120