

A-2017-2637693

BLUE LINE MARKETING, LLC

EXHIBIT 8e

Chief Officer's Resume

Michael S. Wood's professional resume is attached.

RECEIVED

2017 DEC 11 AM 10:20

PA PUC
SECRETARY'S BUREAU

Michael S. Wood

Professional Experience

President

2014 - Present

- President of telemarketing firm providing telemarketing services to a single electric service provider in various states.
- Well versed in all aspects of providing retail electric and natural gas services to customers, including contracting with customers, marketing methods, providing customer service, and obtaining supply.
- Works with legal counsel to create sales scripts, third party verification scripts, and marketing materials, and to ensure that company complies with do-not-call laws and maintains all necessary state licensing requirements.

Consultant

2013 - Present

- Business and financial consultant to an Alternative Retail Electric Supplier (ARES) and Alternative Gas Supplier (AGS) providing services to commercial and residential customers in Illinois, Indiana, Maryland, Michigan, New Jersey, Ohio and Pennsylvania.
- Structured a third-party capital program, backed by electric contract cash flows, which continues to fund customer acquisition and growth.
- Assisted with primary corporate borrowing relationship, including the negotiation and renewal of master credit facility.
- Ongoing assessment and recommendations regarding organizational structure, strategy, capital structure, and managerial and financial reporting.

President & CEO

2010-2012

- Executive and investor in the acquisition of a commercial real estate finance firm.
- Member of senior leadership team for post-acquisition integration including operational matters and coordination with new majority shareholder.
- Created strategy and oversaw implementation for re-launch of merchant banking activities in the firm's core asset classes of multifamily and senior housing.
- Execution primarily focused on bridge loans to Fannie Mae DUS or FHA refinance take-out and participating mezzanine loans.
- Responsible for all aspects of direct lending platform including origination, structuring, pricing, credit, legal documentation, and asset management.
- Voting member of Credit and Investment Committees.

Consultant

2009-2010

- Business and financial consultant to a newly formed reality TV production and intellectual property company.
- Integrated financial and managerial accounting, treasury functions, and internal controls with a CPA firm.

Chief Financial Officer / Director of Finance

2005-2009

- Financial oversight of reality TV production and media company.
- Coordinated financial reporting and administration with outsourced CPA firm.
- Business advisor to owners of closely held enterprise, including sale of the company.
- Created financial forecasting models and implemented internal accounting controls.

Director of New Business Development

2005-2009

- Evaluated strategic growth, diversification and value creation opportunities.
- Took lead on launching London based joint venture focused on the distribution of RSL and third-party television formats.
- Initiated and structured a development and production agreement for new media content with a major internet web portal company.

Senior Managing Director

1996-2005

- Day-to-day management of the commercial real estate finance firm's Housing & Healthcare merchant banking funds, including asset origination, fund management and investor reporting.
- Structured and priced investments and loans with borrowers, negotiated and executed legal documentation, and participated in monitoring of asset quality.
- Assets originated for funds primarily comprised of real estate backed, participating mezzanine loans and subordinated "B" piece participations.
- Accomplishments include directing the investment of over \$750 million in proprietary capital to opportunistic bridge loans, mezzanine financings and equity investments.

Commercial Mortgage Underwriter

1996-2005

- Underwriting of multifamily mortgage loans pursuant to Fannie Mae DUS lending program.
- Responsible for property level inspection and rent roll audit, review of all third party reports (appraisal, environmental and engineering), spreading of historical financials and build of Underwriting NOI, sponsor credit analysis, and completion of Fannie Mae DUS Underwriting Narrative.
- Presentations to Loan Committee for credit approval.

Senior Loan Officer

1990-1995

- Corporate banking lending officer directly responsible for origination and administration of commercial mortgage loan portfolio.
- Asset classes and types of credit facilities included: income property construction and mini-perm loans (retail, office and multifamily), single family lot development loans, construction lines of credit to single family builders, and letters of credit.
- Completed formal commercial credit training.

Education

OHIO UNIVERSITY, Athens, Ohio

Master of Business Administration - 1996

Beta Gamma Sigma

Bachelor of Business Administration -- 1990

Concentrations: Finance & Business Pre-Law

BLUE LINE MARKETING, LLC

EXHIBIT 12a

Newspaper Publications

Copies of notarized publications attached.

Original notarized publications are enclosed in the electric application.

RECEIVED

2017 DEC 11 AM 10:40

**PA PUC
SECRETARY'S BUREAU**

PROOF OF PUBLICATION
In
THE ERIE TIMES-NEWS
COMBINATION EDITION

Goehl, Schuering, Cassens & Bier
506 Vermont St
Quincy IL 62301

REFERENCE: 94727 284960
PUC Notice

STATE OF PENNSYLVANIA)
COUNTY OF ERIE) SS:

Brenda L. Learn, being duly sworn, deposes and says that: (1) he/she is a designated agent of the Times Publishing Company (TPC) to execute Proofs of Publication on behalf of the TPC; (2) the TPC, whose principal place of business is at 205 W. 12th Street, Erie, Pennsylvania, owns and publishes the Erie Times-News, established October 2, 2000, a daily newspaper of general circulation, and published at Erie, Erie County Pennsylvania; (3) the subject notice or advertisement, was published in the regular edition(s) of said newspaper on the date(s) referred to below. Affiant further deposes that he/she is duly authorized by the TPC, owner and publisher of the Erie Times-News, to verify the foregoing statement under oath, and affiant is not interested in the subject matter of the aforesaid notice or advertisement, and that all allegations in the foregoing statement as to time, place and character of publication are true.

PUBLISHED ON: 10/05/17

TOTAL COST: \$610.00 AD SPACE: 0 Lines

FILED ON: 10/05/17

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE

Application of Blue Line Marketing, LLC (d/b/a "Blueline Energy") For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services, To The Public In the Commonwealth of Pennsylvania.

Blue Line Marketing, LLC, d/b/a Blueline Energy, will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a marketer/broker engaged in the business of providing natural gas services. Blue Line Marketing, LLC, d/b/a Blueline Energy, will also be filing an application with the PUC for a license to supply electricity or electric generation services as a broker/marketer engaged in the business of supplying electricity. Blue Line Marketing, LLC, d/b/a Blueline Energy, proposes to sell electricity, natural gas, and related services in the entire Commonwealth under the provisions of the New Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Blue Line Marketing, d/b/a Blueline Energy, may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Blue Line Marketing, d/b/a Blueline Energy, at the address listed below.

Blue Line Marketing, LLC, d/b/a Blueline Energy
700 Commerce Drive, Suite 500
Oak Brook, IL 60523
Phone: 727-203-8902
Fax: 888-321-8659

EP-284960

Sworn to and subscribed before me this 5th day of October 2017

Affiant: Brenda L. Learn

NOTARY: Barbara J. Moore

COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL
Barbara J. Moore, Notary Public
City of Erie, Erie County
My Commission Expires March 23, 2020
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES



Commonwealth of Pennsylvania,) ss
County of Cumberland)

Donna Maldonado being duly sworn, deposes that he/she is principal clerk of PA Media Group; that The Patriot News is a public newspaper published in the city of Mechanicsburg, with general circulation in Cumberland and Dauphin and surrounding counties, and this notice is an accurate and true copy of this notice as printed in said newspaper, was printed and published in the regular edition and issue of said newspaper on the following date(s):

The Patriot News 10/05/2017

Donna M. Maldonado
Principal Clerk of the Publisher

Sworn to and subscribed before me this 6th day of October 2017

Crystal B. Rosensteel
Notary Public

COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL
Crystal B. Rosensteel, Notary Public
Susquehanna Twp., Dauphin County
My Commission Expires June 27, 2020
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

**PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE**

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Blue Line Marketing, LLC, d/b/a BlueLine Energy
700 Commerce Drive, Suite 500
Oak Brook, IL 60523
Phone: 727-203-8902
Fax: 868-321-8659

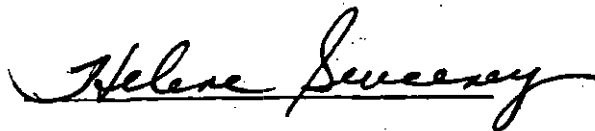
Proof of Publication in The Philadelphia Daily News
Under Act. No 587, Approved May 16, 1929

STATE OF PENNSYLVANIA
COUNTY OF PHILADELPHIA

Helene Sweeney being duly sworn, deposes and says that **The Philadelphia Daily News** is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

October 5, 2017

Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

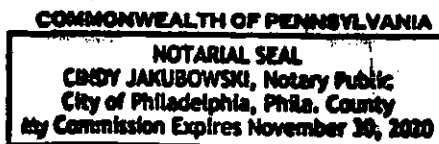


Sworn to and subscribed before me this 5th day of
October, 2017.



Notary Public

My Commission Expires:



Copy of Notice of Publication

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE

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The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Blue Line Marketing, d/b/a BlueLine Energy, may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Blue Line Marketing, d/b/a BlueLine Energy, at the address listed below.

Blue Line Marketing, LLC, d/b/a BlueLine Energy
700 Commerce Drive, Suite 5000
Oak Brook, IL 60523
Phone: 727-203-8802
Fax: 888-321-8859

Proof of Publication of Notice in Pittsburgh Post-Gazette

Under Act No 587, Approved May 16, 1929, PL 1784, as last amended by Act No 409 of September 29, 1951

Commonwealth of Pennsylvania, County of Allegheny, ss M. Goodwin, being duly sworn, deposes and says that the Pittsburgh Post-Gazette, a newspaper of general circulation published in the City of Pittsburgh, County and Commonwealth aforesaid, was established in 1993 by the merging of the Pittsburgh Post-Gazette and Sun-Telegraph and The Pittsburgh Press and the Pittsburgh Post-Gazette and Sun-Telegraph was established in 1960 and the Pittsburgh Post-Gazette was established in 1927 by the merging of the Pittsburgh Gazette established in 1786 and the Pittsburgh Post, established in 1842, since which date the said Pittsburgh Post-Gazette has been regularly issued in said County and that a copy of said printed notice or publication is attached hereto exactly as the same was printed and published in the _____ regular editions and issues of the said Pittsburgh Post-Gazette a newspaper of general circulation on the following dates, viz:

04 of October, 2017

Affiant further deposes that he/she is an agent for the PG Publishing Company, a corporation and publisher of the Pittsburgh Post-Gazette, that, as such agent, affiant is duly authorized to verify the foregoing statement under oath, that affiant is not interested in the subject matter of the afore said notice or publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

M. Goodwin
PG Publishing Company

Sworn to and subscribed before me this day of:
October 04, 2017

Linda M. Gaertner

COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL
Linda M. Gaertner, Notary Public
Findlay Twp., Allegheny County
My Commission Expires Jan. 31, 2019
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

STATEMENT OF ADVERTISING COSTS
Goehl, Schuering, Cassens & Bier
506 VERMONT ST
Attn: Melinda Madison
Quincy IL 62301-2902

To PG Publishing Company

Total ----- \$525.00

Publisher's Receipt for Advertising Costs

PG PUBLISHING COMPANY, publisher of the Pittsburgh Post-Gazette, a newspaper of general circulation, hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid.

Office
2201 Sweeney Drive
CLINTON, PA 15026
Phone 412-263-1338

PG Publishing Company, a Corporation, Publisher of
Pittsburgh Post-Gazette, a Newspaper of General Circulation

By Samuel J. Arbutino
Samuel J. Arbutino

I hereby certify that the foregoing is the original Proof of Publication and receipt for the Advertising costs in the subject matter of said notice.

COPY OF NOTICE OR PUBLICATION

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE
Application of Blue Line Marketing, LLC (d/b/a "BlueLine Energy") For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged in The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services. To The Public in the Commonwealth of Pennsylvania.

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Blue Line Marketing, LLC, d/b/a BlueLine Energy, 700 Commerce Drive, Suite 500, Oak Brook, IL 60523, Phone: 727-203-8902, Fax: 888-321-3659

The Scranton Times (Under act P.L. 877 No 160. July 9, 1976)
Commonwealth of Pennsylvania, County of Lackawanna

GOEHL SCHUERING CASSENS & BIER
MELINDA MADISON
506 VERMONT STREET QUINCY IL 62301

Account # 626030
Order # 82131298
Ad Price: 292.10

LEGAL NOTICE PENNSYLVANIA

Gina Krushinski

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

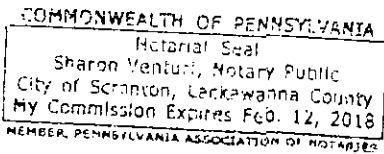
10/04/2017

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true Gina Krushinski

Sworn and subscribed to before me
this 4th day of October A.D., 2017

Sharon Venturi

(Notary Public)



LEGAL NOTICE

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE
Application of Blue Line Marketing, LLC (d/b/a "Blueline Energy") For Approval To Offer, Render, or Furnish Services as a **Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply or Electric Generation Services, To The Public In the Commonwealth of Pennsylvania.**

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Blue Line Marketing, LLC,
d/b/a Blueline Energy
700 Commerce Drive, Suite 500
Oak Brook, IL 60523
Phone: 727-203-8902
Fax: 888-321-8659

PROOF OF PUBLICATON OF NOTICE IN THE WILLIAMSPORT
SUN-GAZETTE UNDER ACT NO. 587, APPROVED MAY 16, 1929

STATE OF PENNSYLVANIA

COUNTY OF LYCOMING

SS:

Bernard A. Oravec, Publisher of the Sun-Gazette LLC publishers of the Williamsport Sun-Gazette, successor to the Williamsport Sun and the Gazette & Bulletin, both daily newspapers of general circulation, published at 252 West Fourth Street, Williamsport, Pennsylvania, being duly sworn, deposes and says that the Williamsport sun was established in 1870 and the Gazette & Bulletin was established in 1801, since which dates said successor, the Williamsport Sun-Gazette, has been regularly issued and published in the County of Lycoming aforesaid, and that a copy of the printed notice is attached hereto exactly as the same was printed and published in the regular editions of said Williamsport Sun-Gazette on the following dates, viz:

October 5, 2017

Affiant further deposes that he is an officer daily authorized by the Sun-Gazette LLC, publisher of the Williamsport Sun-Gazette, to verify the foregoing statement under oath and declare that affiant is not interested in the subject matter of the aforesaid notice of publication, and that all the allegations in the foregoing statement as to time, place and character of publication are true.

**PENNSYLVANIA
PUBLIC UTILITY
COMMISSION
NOTICE**

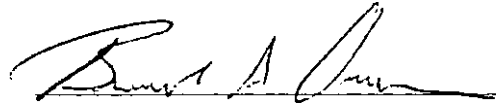
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Blue Line Marketing, LLC,
d/b/a Blue Line Energy
700 Commerce Drive,
Suite 500
Oak Brook, IL 60523
Phone: 727-203-8902
Fax: 888-321-8659



SUN-GAZETTE LLC

Sworn to and subscribed before me

The 5th day of October 20 17



COMMONWEALTH OF PENNSYLVANIA

Notary Public

NOTARIAL SEAL
BETH A MILLER
 Notary Public
 CITY OF WILLIAMSPORT, LYCOMING COUNTY
 My Commission Expires Apr 18, 2020

STATEMENT OF ADVERTISING COSTS

To the Sun-Gazette LLC, Dr.:

For publishing the notice attached

Hereto on the above state dates..... \$ 302.28

Probated same..... \$

Total..... \$ 302.28

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

THE SUN-GAZETTE LLC hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid

SUN-GAZETTE LLC

BY Bernard A. Oravec

SECRETARY'S BUREAU
PA PUC

2017 DEC 11 AM 10:40

RECEIVED

COMMONWEALTH OF PENNSYLVANIA }
 County of Cambria } SS

PENNSYLVANIA
 PUBLIC UTILITY COMMISSION
 NOTICE

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Blue Line Marketing, LLC, d/b/a Blue Line Energy
 700 Commerce Drive, Suite 500
 Oak Brook, IL 60523
 Phone: 727-203-8902
 Fax: 888-321-8659

Sworn and subscribed before me this
 17th day of October, 2017.

Vivian Ohs

COMMONWEALTH OF PENNSYLVANIA
 NOTARIAL SEAL
 Vivian Ohs, Notary Public
 City of Johnstown, Cambria County
 My Commission Expires Dec. 6, 2020
 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

On this 17th day of October A.D. 2017, before me, the subscriber, a Notary Public in and for said County and State, personally appeared Christine Marhefka, who being duly sworn according to law, deposes and says as Sales Manager / Major Accounts of the Tribune-Democrat, Johnstown, PA, a newspaper of general circulation as defined by the "Newspaper Advertising Act", a merger September 8, 1952, of the Johnstown Tribune, established December 7, 1853; and of the Johnstown Democrat, established March 5, 1863,

county of Cambria, and Commonwealth of Pennsylvania and above matter published in said publication in the regular issues PA, on October 4, 2017; and that the Affiant is not interested and that all of the allegations as to time, place and character

Christine Marhefka

STATEMENT OF ADVERTISING COSTS

0.00 Lines @ \$2.50 per line	0.00
8 Inches @ \$25.00 per inch	200.00
Notary Fee	5.00
Clerical Fee	2.50
Total Cost	207.50

To The Tribune-Democrat, Johnstown, PA
 For publishing the notice or publication
 attached hereto on the above stated dates.

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

_____ for publisher of _____
 a newspaper of general circulation, hereby acknowledges receipt of the aforesaid
 and publication costs and certifies that the same has been duly paid.

 (Name of Newspaper)

By _____

SECRETARY'S BUREAU
 PA PUC

2017 DEC 11 AM 10:47

RECEIVED

COMMONWEALTH OF PENNSYLVANIA }
 County of Cambria } SS

CLASSIFIED

343 Theatre Drive,
 Johnstown,
 Friday, October 6, 2017
 9 a.m. - 3 p.m. Allred
 Dunner clothing, black
 evening suit, bed riser,
 collectables, cuddle duds,
 Hallmark Christmas items,
 ladies X tops, novelties,
 and much more!

EVERYONE LOVES A GOOD
 GARAGE SALE
 and the best ones
 are listed in
 The Tribune-Democrat
 Classified!

On this 17th day of October A.D.
 2017, before me, the subscriber, a
 Notary Public in and for said
 County and State, personally
 appeared Christine Marhefka, who
 being duly sworn according to law,
 deposes and says as Sales Manager /
 Major Accounts of the Tribune-
 Democrat, Johnstown, PA, a
 newspaper of general circulation as
 defined by the "Newspaper
 Advertising Act", a merger
 September 8, 1952, of the Johnstown
 Tribune, established
 December 7, 1853; and of the
 Johnstown Democrat, established
 March 5, 1863,

published continuously at Johnstown Pa. in the County of Cambria, and Commonwealth of Pennsylvania and
 that the annexed is a true copy of a notice in the above matter published in said publication in the regular issues
 of The Johnstown Tribune-Democrat, Johnstown, PA, on October 4, 2017; and that the Affiant is not interested
 in the subject matter of said notice or advertising and that all of the allegations as to time, place and character
 of said publication are true.

Christine Marhefka
STATEMENT OF ADVERTISING COSTS

Sworn and Subscribed before me this
 17th day of October, 2017.

Vivian Ohs

0.00 Lines @	\$2.50 per line	0.00
8 Inches @	\$25.00 per inch	200.00
Notary Fee		5.00
Clerical Fee		2.50
Total Cost		207.50

COMMONWEALTH OF PENNSYLVANIA
 NOTARIAL SEAL
 Vivian Ohs, Notary Public
 City of Johnstown, Cambria County
 My Commission Expires Dec. 6, 2020
 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

To The Tribune-Democrat, Johnstown, PA
 For publishing the notice or publication
 attached hereto on the above stated dates.

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

_____ for publisher of _____
 a newspaper of general circulation, hereby acknowledges receipt of the aforesaid
 and publication costs and certifies that the same has been duly paid.

 (Name of Newspaper)

By _____