



BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

In Re: Application of _AUS Consultants_ to register as an Utility Valuation Expert (UVE) in the Commonwealth of Pennsylvania

Docket No: M-2016-2543193

Check one:

Fee: X \$125 fee enclosed

- Initial Application
 Renewal Application

1. Legal Name of the Applicant: _AUS Consultants_

Attach proof of compliance with appropriate Pennsylvania Department of State filing requirements.2

RECEIVED 2017 DEC 28 PM 12:24 PA PUC SECRETARY'S BUREAU FRONT DESK

2. Trade or Commercial or Fictitious Names Used by Applicant (d/b/a):

Check this box if the Applicant will not be using a fictitious name.

Check this box if the Applicant will be using a fictitious name or using a d/b/a (doing business as) another name and identify names below. If more space is needed, list names on the back of this page or append list to completed application.

3. Applicant Address:

Street Name & Number: 2405 Park Drive, Suite 203
Post Office Box:
City: Harrisburg
State: PA
Zip Code: 17110
Telephone Number: 717-763-9890
Email Address: Dsheffer@ausconsultants.com
Website Address: www.ausinc.com

Attachment #1

2 A copy of any document from the Pennsylvania Department of State (Pa. Dept. of State) documenting the Applicant's Pa. Dept. of State entity number is adequate. However, the document must indicate that the Applicant's Pa. Dept. of State registration is "active." Certified copies of Pa. Dept. of State documents are not required.

Application for Registration as a Utility Valuation Expert (UVE)

APPENDIX A

AFFIDAVIT

[Commonwealth/State] of Pennsylvania
County of Dauphin

RECEIVED
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FRONT DESK

David Sheffer, Affiant, being duly sworn or affirmed according to law, says that:

Affiant is the Principal (Office of Affiant) of AUS Consultants, Inc. (Name of Applicant);

That Affiant is authorized to and does make this affidavit for said Applicant;

That AUS Consultants, Inc., the Applicant herein, has the burden of producing information and supporting documentation demonstrating technical fitness to be registered as a Utility Valuation Expert pursuant to Section 1329. 66 Pa. C.S. § 1329.

That AUS Consultants, Inc., the Applicant herein, acknowledges that it has answered the questions on the application correctly, truthfully and completely and has provided supporting documentation as required.

That AUS Consultants, Inc., the Applicant herein, acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That AUS Consultants, Inc., the Applicant herein, verifies that neither the UVE nor the UVE's firm, including affiliates, have a conflict of interest that would compromise, or have the appearance of compromising, the UVE's professional judgement and ability to perform the valuation in an unbiased manner.

That the facts above set forth are true and correct to the best of Affiant's knowledge, information, and belief, and that Affiant expects said Applicant to be able to prove the same at hearing.

Signature of Affiant

Sworn and subscribed before me this 27th day of Dec., 2017.

Signature of official administering oath

My commission expires: 10/06/2018

COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL
TAMICA C. GOODSON, Notary Public
Susquehanna Twp., Dauphin County
My Commission Expires October 6, 2018

Application for Registration as a Utility Valuation Expert (UVE)

4. Point of Contact for this Application:³Name: Davis ShefferTitle: Principal*Complete the following if different than above:*

Street Name & Number: _____

Post Office Box: _____

City: _____

State: _____

Zip code: _____

Telephone Number: _____

Email address: _____

5. Parent & Subsidiary Companies & Affiliates:

- Parent Name and Contact Information.* Provide name and contact information for parent company. Check box if any parent company is currently doing business in Pennsylvania as a UVE or WWDC. If none, do not check the box; insert NONE below.

Parent Name: AUS, Inc.Street Name & Number: 155 Gaither Drive, Suite A

Post Office Box: _____

City: Mount LaurelState: NJZip Code: 08054Telephone Number: 856-234-9200Email Address: hamme@ausinc.comWebsite Address: www.ausinc.com

- Subsidiaries and Contact Information.* Provide name and contact information for all subsidiary companies. Check this box if any subsidiary is currently doing business in Pennsylvania as a UVE or WWDC. If none, do not check the box; insert NONE below.

Subsidiary Name: AUS Marketing Research System, Inc.Street Name & Number: 53 West Baltimore Pike

Post Office Box: _____

City: MediaState: PAZip Code: 19063Telephone Number: 484-840-4300Email Address: hamme@ausinc.comWebsite Address: www.SSRS.com

(Copy above information and paste on separate sheet as necessary for additional Subsidiaries)

³ PLEASE NOTE: Upon approval of this application, this Contact Information will be listed on the Commission's UVE Registry.

Application for Registration as a Utility Valuation Expert (UVE)

Affiliates and Contact Information. Provide name and contact information for all affiliated companies. Check box if any affiliate is currently doing business in Pennsylvania as a UVE or WWDC. If none, do not check the box; insert NONE below.

Affiliate Name: None
 Street Name & Number: _____
 Post Office Box: _____
 City: _____
 State: _____
 Zip Code: _____
 Telephone Number: _____
 Email Address: _____

(Copy above information and paste on separate sheet as necessary for additional Affiliates)

6. **Contracts & Business Partnerships:**

Check box if Applicant intends to or has operated under contract with or has partnered with an WWDC within the past five (5) years. Otherwise, insert NONE here: _____.

Check box if Applicant intends to or has operated under contract, subcontracted or partnered with a UVE within the past five (5) years. Otherwise, insert NONE here: None.

If applicable, provide name(s) of WWDC(s) and UVE(s) and contact information for each and briefly describe the nature of business services associated with each contract and/or partnership. Attach additional pages as needed.

7. Identify principal officers (i.e., owners, executives, partners and/or directors, etc.), as appropriate for Applicant's organizational structure. Provide an organizational chart and the names, titles, business addresses and telephone numbers for each office.

See Attachments #2, #3. & #4 for Directors & Officers of AUS, Inc.
 AUS Consultants and AUS Marketing Research System, Inc.

8. Attach to this Application a brief biography or single page professional resume for all principal officers and management directly responsible for Applicant's operations.

9. Provide Applicant's Federal Employer Identification No. (EIN): 22-1943906

Application for Registration as a Utility Valuation Expert (UVE)


10. Registered Agent

- a. If the Applicant does not maintain a principal office in the Commonwealth, the Applicant is required by the Pennsylvania Department of State to designate an approved Registered Agent as its representative in the Commonwealth. Check one of the boxes below, as applicable:

YES, the Applicant has registered its business with the Pennsylvania Department of State. Following is the Name and Contact information for the Applicant's Registered Agent approved by the Pennsylvania Department of State.

Registered Agent:	Jerry J. Reilly
Street Name & Number:	155 Gaither Drive, Suite A
Post Office Box:	
City:	Mount Laurel
State:	NJ
Zip Code:	08054
Main Telephone Number:	856-234-9200
Email Address:	hamme@ausinc.com
Website Address:	www.ausinc.com

NO, the Applicant has not registered its business with the Pennsylvania Department of State.

 **STOP**—To avoid denial of your application and forfeiture of your application fee, contact the Pennsylvania Department of State Bureau of Corporations to register as a business entity within the Commonwealth PRIOR TO completion and filing of this application with the Pennsylvania Public Utility Commission.

- b. Applicant has registered its business with the Pennsylvania Department of State. Please check appropriate registration type for Applicant as designated with the Department.

- Sole proprietor
- Domestic corporation (none)
- Domestic general partnership
- Domestic limited liability company
- Domestic limited liability partnership
- Foreign corporation
- Foreign general or limited partnership
- Foreign limited liability company
- Foreign limited liability general partnership
- Foreign limited liability limited partnership

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF STATE

08/11/2016

TO ALL WHOM THESE PRESENTS SHALL COME, GREETING:

I DO HEREBY CERTIFY THAT,

AUS CONSULTANTS, INC.

is duly registered to do business under the laws of the Commonwealth of Pennsylvania and remains a registered Foreign Business Corporation so far as the records of this office show, as of the date herein.

I DO FURTHER CERTIFY THAT this Certificate of Registration shall not imply that all fees, taxes and penalties owed to the Commonwealth of Pennsylvania are paid.

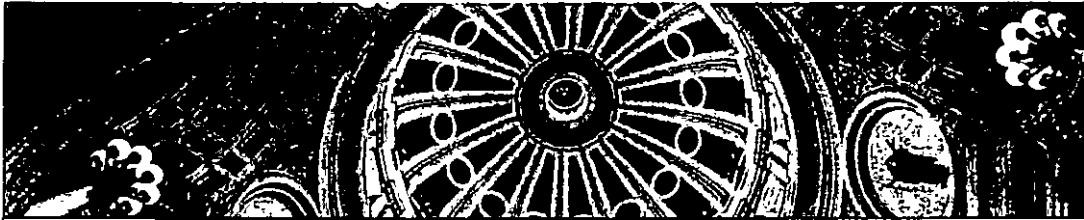


IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the Seal of the Secretary's Office to be affixed, the day and year above written

Pedro A. Contes
Secretary of the Commonwealth

Certification Number: TSC160811141345-1

Verify this certificate online at <http://www.corporations.pa.gov/orders/verify.aspx>



Corporations - [Search Business Entities \(corpsearch.aspx\)](#) [Search UCC Transactions \(uccsearch.aspx\)](#) Forms -

[Contact Corporations \(http://www.dos.pa.gov/BusinessCharities/Pages/default.aspx\)](http://www.dos.pa.gov/BusinessCharities/Pages/default.aspx)

[Login \(./Account/ValidateUser\)](#)

[Register \(./Account/Register_account\)](#)

[Search entity](#) / [Select entity](#) / [Order documents](#)

Order Business Documents



Date: 12/28/2017

Business Name History

Name	Name Type
AUS CONSULTANTS, INC.	Current Name

Business Entity Details

Officers

Name	AUS CONSULTANTS, INC.
Entity Number	21131
Entity Type	Business Corporation
Status	Active
Citizenship	Foreign
Entity Creation Date	03/16/1970
Effective Date	03/16/1970
State Of Inc	NJ
Address	% W RUSSEL HOERNER STATE BLDG 12TH FLR 500 N 3RD ST HARRISBURG PA 17101-0 Dauphin

DIRECTORS & OFFICERS
PARENT COMPANY

COMPANY:	AUS, Inc.	ADDRESS	PHONE NUMBER
State of Incorporation:	New Jersey		
Maximum No. of Directors	9		
Minimum No. of Directors	1		
DIRECTORS:	John L. Ringwood ^{1,2}	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
	Victoria R. Brennan	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
	Jennifer R. Baxter	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
	Gordon V. Smith ^{2,3}	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
OFFICERS:	John L. Ringwood	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
President & Chief Executive Officer	Patricia A. Valentine	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Chief Acctg. Officer	Barbara C. Marshall	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Vice President - H/R, P/R & AP	John L. Ringwood	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Treasurer	Hildegard E. Amme	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Assistant Treasurer	John L. Ringwood	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Secretary	Hildegard E. Amme	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Assistant Secretary			

**AUS CONSULTANTS, INC.
DIRECTORS & OFFICERS**

Attachment # 3

COMPANY:

State of Incorporation:
Maximum No. of Directors
Minimum No. of Directors

(Subsidiary of AUS, Inc.)
New Jersey
9
1

ADDRESS

PHONE NUMBER

DIRECTORS:

John L. Ringwood ^{1,2}	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Gordon V. Smith ^{2,4}	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Victoria R. Brennan	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Jennifer R. Baxter	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200

OFFICERS

**PROFESSIONAL TITLE
AND PRACTICE**

President & CEO		Gordon V. Smith	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Executive Vice President	Principal-D&V	Jerome C. Weinert ³	8555 WEST FOREST HOME AVE. STE 201, GREENFIELD, WI 53228	414-529-5755
Executive Vice President	Principal-IPM	David G. Weiler ³	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Vice President	Principal-D&V	Earl M. Robinson	792 OLD HIGHWAY 66, SUITE 200, TIJERAS, NM 87059	717-763-9890
Vice President	Principal-D&V	Michael J. Diedrich	8555 WEST FOREST HOME AVE. STE 201, GREENFIELD, WI 53228	414-529-5755
Assistant Vice President	Sr Associate-D&V	David Sheffer	275 GRANDVIEW AVE. SUITE 100, CAMP HILL, PA 17011	717-763-9890
Assistant Vice President	Associate-IPM	Marybeth McAndrews	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
	Associate-IPM	Robert Barker	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
	Associate-D&V	Elizabeth Weinert	8555 WEST FOREST HOME AVE. STE 201, GREENFIELD, WI 53228	414-529-5755
Vice President & CFO		John L. Ringwood ³	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Chief Acctg. Officer		Patricia A. Valentine	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Vice President - H/R, P/R & AP		Barbara C. Marshall	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Treasurer		John L. Ringwood	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Assistant Treasurer		Hildegard E. Amme	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Secretary		John L. Ringwood	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Assistant Secretary		Hildegard E. Amme	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200

NOTES:

¹Chairman of the Board

²Member of Board of Directors Executive Committee

³Member of AUS Consultants Management Executive Committee

⁴Chairman Emeritus

Date: June 26, 2015

AUS MARKETING RESEARCH SYSTEMS, INC
DIRECTORS & OFFICERS

Attachment # 4

COMPANY:

State of Incorporation:	Pennsylvania		
Maximum No. of Directors	5	ADDRESS	PHONE NUMBER
Minimum No. of Directors	1		

DIRECTORS:

John L. Ringwood ^{1,2}	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Victoria R. Brennan	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Jennifer R. Baxter	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Gordon V. Smith ^{2,3}	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200

OFFICERS:

President & Chief Executive Officer	John L. Ringwood	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Chief Acctg. Officer	Patricia A. Valentine	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Vice President - H/R, P/R & AP	Barbara C. Marshall	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Treasurer	John L. Ringwood	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Assistant Treasurer	Hildegard E. Amme	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Secretary	John L. Ringwood	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200
Assistant Secretary	Hildegard E. Amme	155 GAITHER DRIVE SUITE A MOUNT LAUREL, NJ 08054	856-234-9200

NOTES:

¹Chairman of the Board

²Member of Board of Directors Executive Committee

³Chairman Emeritus

Date: June 26, 2015

ALL STATES AUS CONSULTANTS, INC. ARE REGISTERED TO DO BUSINESS

STATE	CORPORATION	CORPORATE ID IN STATE	DEPT OF STATE	DEPT OF REVENUE	CORPORATON
NEW JERSEY	AUS CONSULTANTS, INC	5445080000	X	X	DOMESTIC
ARIZONA	AUS CONSULTANTS, INC	F-17725948	X	X	FOREIGN
FLORIDA	AUS CONSULTANTS, INC	F9600002356	X	X	FOREIGN
NEW MEXICO	AUS CONSULTANTS, INC	2467611	X	X	FOREIGN
PENNSYLVANIA	AUS CONSULTANTS, INC	21131	X	X	FOREIGN
WISCONSIN	AUS CONSULTANTS, INC	A031036	X	X	FOREIGN



aus
consultants

Resumes

AUS CONSULTANTS

Curriculum Vitae (CV) of Jerome C. Weinert, P.E., CDP, ASA

AUS Consultants – Since 1987 to Present, Mr. Weinert has been with AUS Consultants responsible for valuations for utility and technical properties for sale, allocation of purchase price, property tax, and condemnation also intangible asset appraisals for various clients. Also Mr. Weinert performed utility industry capital recovery studies and service life determination. Currently, Mr. Weinert is a Principal and Director at AUS Consultants. Prior to joining AUS in 1987, Mr. Weinert was employed by American Appraisal Associates, Inc. for 16 years. Mr. Weinert served as a Supervising Appraiser for Regulated Industries Services in the Engineering Economics Group. He joined American Appraisal in 1973 as an Assistant Appraiser, advanced to Staff Appraiser in 1975, and to Senior Appraiser in 1977.

Mr. Weinert is a member of following professional organizations:

American Society of Appraisers

Accredited Senior Appraiser (ASA) in Machinery and Technical Specialties (previously Public Utilities) since 1978

Professional Engineer in the State of Wisconsin (registered since 1976)

Society of Depreciation Professionals

Founding Member (1987) and Treasurer (1993), Vice President (1994), President (1995) and a Certification and Re-certification Chairman (1992-2001) and a Certified Depreciation Professional (CDP) since 2001

During his professional career related to valuations and depreciation matters, Mr. Weinert has testified before various courts and state public service commissions on these subjects. Mr. Weinert has presented expert testimony on valuation matters related to ad valorem taxes and eminent domain issues. Mr. Weinert has presented expert testimony in the Massachusetts Superior Court, the Court of Common Pleas, Fayette County, Ohio, the New Hampshire Public Utilities Commission, the Twentieth Judicial Court (deposition only) in Charlotte County, Florida, the Nineteenth Judicial Circuit Court in St. Lucie County, Florida (deposition only). In regards to ad valorem taxation, Mr. Weinert has presented study results to the New York State Board of Equalization and Assessment pertaining to useful life and net salvage values for all types of utility property subject to the Board's mass appraisal model. He has appeared before appraisal board in Florida, the Twelfth Judicial Circuit Sarasota County, Florida, and Appellate Tax Board in Massachusetts; and tax courts in the states of Arizona, Montana and Utah.

Mr. Weinert has appeared before regulatory bodies in Alaska, Arkansas, Illinois, Indiana, Iowa, Missouri, Nevada, Nebraska, North Carolina, Ohio, Oregon, and South Carolina in support of rate-base valuation determination and capital recovery. He has presented testimony on depreciation matters before the Canadian Radio-Television and Telecommunications Commission (CRTC) and the United States Federal Energy Regulatory Commission (FERC). He has submitted study results to the State Commissions of Alabama, Alaska, Arkansas, Idaho, Illinois, Indiana, Iowa, Kentucky, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, North Carolina, Oregon, Pennsylvania, South Carolina, Washington, and Wisconsin, and the Federal Communications Commission.

EDUCATION

Marquette University

Master of Business Administration (1988)

Milwaukee School of Engineering

Bachelor of Science in Mechanical Engineering (1972)

AUS CONSULTANTS

Curriculum Vitae (CV) of Michael J. Diedrich, P.E., CDP, ASA

EXPERIENCE, 1981 to Present

AUS Consultants, Depreciation & Valuation Principal (1988 to present), responsible for utility industry capital recovery studies, property tax valuations, and business enterprise and intangible asset valuations.

Since his tenure he has gained experience in the following industries: water, telecommunications, railroad, sewer, natural gas, cable television, nuclear, and independent power producers. He has assisted and performed appraisals for condemnation, intangible assets, property tax, financing, and allocation of purchase price. He has also assisted and performed capital recovery studies for telecommunications, sewer, water, electric, and natural gas property. He has assisted in training seminars for Microcomputer Depreciation Study Software as well as capital recovery.

American Appraisal Associates, Inc. (1981 through early 1988), served as a Senior Appraiser for the Regulated Industries/Communications Group. He joined American Appraisal in 1981 as an Assistant Appraiser, advancing to Staff Appraiser in 1982, and to Senior Appraiser in 1985.

He specialized in valuation consulting services for power plants; oil, gas, water, and geothermal well valuations; intangible asset lifting; utility capital recovery; index development; the automobile manufacturing industry; and real estate market studies. He also assisted and performed valuations in the energy, telecommunications, electric utilities, gas distribution, and mineral extraction industries.

He has submitted capital recovery studies to Commissions in Alabama, Alaska, Florida, Indiana, Michigan, Missouri, Oregon, Texas, Washington, Wisconsin, and the Federal Communications Commission.

EDUCATION

Milwaukee School of Engineering

Bachelor of Science

Marquette University

Master of Business Administration

Center for Management Development

Appraisal of Utilities and Railroad Property for Ad Valorem Taxation;

The Wichita State University

Institute of Property Taxation 1992 Property Tax Symposium

PROFESSIONAL AFFILIATIONS:

American Society of Appraisers, Senior Member

Society of Depreciation Professionals, Certified Depreciation Professional

Registered Professional Engineer in Wisconsin

AUS CONSULTANTS

Curriculum Vitae (CV) of David G. Weiler

Valuation Services Group of AUS Consultants - Mr. Weiler, Vice President, joined the Valuation Services Group in 1984. Since that time, he has concentrated on all aspects of modern financial valuation. He has provided service to industrial, financial and utility clients in many diverse assignments.

Mr. Weiler has concentrated in the valuation of business enterprises and closely-held common stock. The business enterprise assignments include valuation opinions for possible sale, merger and condemnation. Common stock valuation assignments relate to estate tax matters, Employee Stock Ownership Plans, fairness opinions and sales of minority interest holdings.

The identification and valuation of intangible property in purchase price allocations for Federal Income Tax purposes, for collateral consideration in commercial lending, for liquidation purposes and to measure equity contributions to joint ventures are also a part of Mr. Weiler's experience. Some intangible property valued include patents, trademarks, core deposits, copyrights, proprietary know-how, software, license agreements and customer bases. He has also performed statistical studies on the economic remaining life of this intangible property.

Managing Director of RoyaltySource7 Intellectual Property Database. Mr. Weiler established the RoyaltySource Intellectual Property Database in June 1997. Since that time he has continuously investigated and developed the searchable database of technology and trademark sale and licensing transactions. The database is accessed worldwide by major accounting firms, law firms, and consultants in evaluating licensing and sale transactions involving intellectual property.

Utility Services Group of AUS Consultants. Mr. Weiler performed extensive financial analyses relating to industrial and public utility companies utilizing reference material, Standard & Poor's Compustat Services and other financial data bases and software. He was responsible for cost of capital studies as well as related testimony in public utility rate making proceedings for utilities providing water, natural gas, electric and telephone service.

PUBLICATIONS

ABI Newsletter - A publication of the American Bankruptcy Institute, April 1992. Article on "Bankruptcy and Intangible Property".

SPEECHES

Internal Revenue Service, Continuing Education Program, Washington D.C., June 1992. Subject: Valuation of Intellectual Property.

EDUCATION

Drexel University - Philadelphia, Pennsylvania
Bachelor of Science Degree in Finance, 1978

AUS CONSULANTS

Curriculum Vitae (CV) of David A. Sheffer

EXPERIENCE

As a Principal Mr. Sheffer has over 35 years of utility consulting experience. Mr. Sheffer has performed numerous revenue requirement studies, original cost studies, valuation studies and replacement cost new less studies and depreciation studies. His responsibilities include coordinating the collection, review, and formulation of the data utilized in depreciation studies, property inventories/inspections, rate filings, custom indexes, regulatory reports, replacement cost and depreciated replacement cost studies for regulated utilities. In addition, he has extensive capabilities and knowledge related to utility accounting, development of measures of value, property inventories, custom indexes and rate base element in electric, gas, telecommunication, water and wastewater industries.

EDUCATION

Harrisburg Area Community College; Associate of Arts Degree in Accounting

Eastern Utility Rate Seminar

Depreciation Programs, Inc. Seminars on Capital Recovery; Programs I and II

Appraisal of Communication, Energy & Transportation Properties for Ad Valorem Taxation,
Wichita State University, Wichita, Kansas

PROFESSIONAL AFFILIATIONS

American Gas Association

Society of Depreciation Professionals

National Association of Water Companies

Pennsylvania Municipal Authorities Association



aus
consultants

Certifications, Professional Licenses, clients,
etc.

NO. 15552 - 6

EXPIRES: 07/31/2018


The State of Wisconsin
Department of Safety and Professional Services
EXAMINING BOARD OF ARCHITECTS, LANDSCAPE ARCHITECTS, PROFESSIONAL ENGINEERS,
DESIGNERS, AND PROFESSIONAL LAND SURVEYORS

Hereby certifies that
JEROME C WEINERT
was granted a certificate of registration as a
PROFESSIONAL ENGINEER
in the State of Wisconsin in accordance with Wisconsin Law
on the 2nd day of April in the year 1976.

The authority granted herein must be renewed each biennium by the granting authority.

In witness thereof, the State of Wisconsin
Examining Board of Architects, Landscape Architects, Professional Engineers, Designers, and Professional Land Surveyors
has caused this certificate to be issued under
the seal of the Department of Safety and Professional Services




DWS Secretary


Chairperson


Secretary

This certificate was printed on the 15th day of July in the year 2016



The American Society of Appraisers

Attests that

Jerome C. Weinert

Accredited Member

has successfully participated in the
Society's mandatory Reaccreditation Program

and has complied with its continuing education requirements, as set forth in the organization's Constitution, Bylaws and Administrative Rules. Therefore, formal reaccreditation has been granted by the International Board of Governors and will remain valid through

January 06, 2022




Chief Executive Officer


Sr. Manager of Accreditation
and Reaccreditation Services



American Society of Appraisers
Member ID: 5870
Member Since: 08/17/1980
Expires: 07/31/2018

Membership Card

Jerome C. Weinert, AM

Accredited Member

Signature: _____

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Jerome C. Weinert CDP



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Last updated: 8 minutes ago
Jerome C. Weinert CDP
Professional
weinertj@auswest.net

Professional Information [Edit]

AUS Consultants 414-529-5755 (Phone)
Principal & Director
8555 West Forest Home
Avenue
Suite 201
Greenfield
Wisconsin
53228 United States
[Map]

Certification Date: 1/1/2013

Certification Date: 1/1/2018
Renewal:

CDP Certificate Number: 122

Personal Information [Edit]

Additional Information [Edit]

Groups

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<u>Clients</u>	<u>Report Date</u>	<u>Study @ Date</u>	<u>Service Type</u>
Aqua Pennsylvania - Municipal Authority of the City of McKeesport - McKeesport PA	June 2016	May 31, 2016	Market Valuation (Sewer)
Fairview Township - New Cumberland, PA	April 2015	March 31, 2015	Business Enterprise Valuation (Sewer)
New Garden Township Sewer Authority - Landenberg, PA	Dec 2015	June 30, 2015	Business Enterprise Valuation (Sewer)
East Bradford Township - West Chester, PA	March 2016	Dec. 31, 2015	Business Enterprise Valuation (Sewer)
Town of Southbury, Southbury, CT - Heritage Village Water Company, CT	Sept. 2015	Dec. 31, 2016	Preliminary Financial Analysis (Sewer)
Springfield Township - Montgomery County, PA	Aug. 2014	June 30, 2014	Market Valuation (Sewer)
Atlantic City Utilities Authority - Atlantic City, NJ	March 2015	Dec. 31, 2014	Business Enterprise Valuation (Sewer)
Aqua Illinois - North Maine Utilities (Village of Glenview) Glenview Ill.	July 2014	June 30, 2014	Business Enterprise Valuation (Sewer & Water)
Lycoming County Water & Sewer Authority, Montoursville, PA Village Water Company	Dec. 2010	June 30, 2010	Market Valuation (Water)
City of New Britain, New Britain, CT	Feb. 2013	Dec. 31, 2012	Business Enterprise Valuation (Water)
City of Allentown, Allentown, PA	Oct 2012	Dec. 31, 2012	Market Valuation (Water)
City of Allentown, Allentown, PA	Oct 2012	Dec. 31, 2012	Market Valuation (Sewer)
Upper Deerfield Township, Bridgeton, NJ Seabrook Water Company, Seabrook, NJ	Jan. 2007	Oct. 6, 2005	Business Enterprise Valuation (Water)
Hills Development, Bedminster, NJ Environmental Disposal, Bedminster, NJ	Dec. 2009	Oct. 1, 2009	Market Valuation (Sewer)
Bellefield Boiler Plant, Pittsburgh, PA	April 2005	Feb. 24, 2005	Preliminary Financial Analysis

Clients

Verizon	Verizon New York
Verizon	Verizon Business
Verizon	Verizon Florida
Verizon	Empire City Subway
AT&T	AT&T Communications
AT&T	Indiana Bell Telephone Company
Level 3	Level 3 Communications, LLC
CenturyLink	Embarq Florida

Report Date

Study @ Date

January 1, 2016
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Service Type

Valuation - Ad Valorem Taxes
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Appraiser

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The above appraisals for 2005 through 2015

Verizon	Verizon Wireless	January 1, 2014	Valuation - Ad Valorem Taxes	J Weinert
Verizon	Verizon Wireless	January 1, 2013	Valuation - Ad Valorem Taxes	J Weinert

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