

Buchanan Ingersoll & Rooney PC

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February 13, 2018

VIA HAND DELIVERY

Rosemary Chiavetta, Secretary
Pennsylvania Public Utility Commission
Commonwealth Keystone Building
400 North Street, 2nd Floor
Harrisburg, PA 17120

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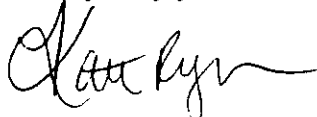
Re: Application of S&P Network, LLC to Operate as a Common Carrier of Household Goods in Use between points within the Commonwealth of Pennsylvania; Docket No. A-2018-_____

Dear Secretary Chiavetta:

On behalf of Marathon Moving Labor, a division of S&P Network, LLC, enclosed for filing with the Pennsylvania Public Utility Commission is a copy of S&P Network LLC's signed and verified Application to operate as a Common Carrier of Household Goods in Use between points within the Commonwealth of Pennsylvania.

Enclosed with this filing is a check in the amount of \$350 to cover the filing fee. Please contact me if you have any questions regarding this filing.

Very truly yours,



Kathleen A. Ryan

KAR/tlg
Enclosures

Application for Motor Common Carrier or Motor Contract Carrier of Household Goods in Use.

THIS APPLICATION IS REQUIRED TO REQUEST A CERTIFICATE OF PUBLIC CONVENIENCE (FOR COMMON CARRIERS) OR PERMIT (FOR CONTRACT CARRIERS) TO OPERATE AS A COMMERCIAL CARRIER OF HOUSEHOLD GOODS IN USE.

1. **Legal Name of Applicant** (Individual, Partnership or Corporation)

S&P Network, LLC

- If you are an individual who has not formed any type of corporate entity, you should enter your name **as it will appear on your insurance documents**.
- If you are filing for a partnership, but **not a limited liability partnership**, the names of all partners must be entered on this line. Those names should be entered **as they will appear on your insurance documents**. This includes husbands and wives filing jointly.
- If you are filing for a corporate entity (corporation, limited liability company, or limited liability partnership), **even if you are the sole shareholder member**, you must enter the name **exactly as it appears on the registration papers from the Corporation Bureau of the Pennsylvania Department of State**.

2. **Trade Name** (Attach a copy of fictitious name registration if applicable)

This is any name which you will be operating under which differs from the **LEGAL NAME OF APPLICANT**. A **TRADE NAME** is considered a **FICTITIOUS NAME** if the identity of the applicant cannot be readily determined. *EXAMPLE: John Doe is the applicant and wants to use the name "Johnboy Trucking" as his trade name. People cannot readily determine that John Doe is the actual operator; therefore, the name is fictitious and must be registered as such. Trade names such as "John Doe Trucking" or "J. Doe Trucking" are not considered fictitious and would not have to be registered.*

3. **Do you currently hold PUC Authority?** ___NO **Previous Authority?** ___NO

If YES, at PUC No. A- 8920601

I have applied for and recently obtained Motor Common Carrier of Property authority with the Commission, as docketed at PUC No. A-8920601.

4. **Are you a business entity registered with the PA Dept. of State?** ___NO

If NO, you must register (see checklist on how to register)

If YES, provide your PA Corporation Bureau Entity ID Number 6419657

No X Yes, at No. 3083604

10. **Describe the service area proposed by this application.**
(Use the space below or attach additional sheet if space provided is not sufficient).
-

To transport household goods in use between all points within the Commonwealth of Pennsylvania.

Examples:

- *To transport household goods in use between points in Pennsylvania.*
- *To transport household goods in use from points in Centre County to points in Pennsylvania, and vice versa.*

11. **Certification:**

Applicant certifies that it is not now engaged in unauthorized intrastate transportation for compensation between points in Pennsylvania and will not engage in said transportation unless and until authorization is received from the Pennsylvania Public Utility Commission.

Applicant further certifies that it understands the requirements of the Pennsylvania Public Utility Commission, especially as they relate to safety and insurance and that it may be subject to civil penalties, suspension or cancellation of the Certificate for failure to comply with Commission requirements.

Applicant further certifies that it understands that it is subject to an annual assessment based upon its reported gross Pennsylvania intrastate revenues; said assessment to help defray expenses incurred in regulating Motor Common Carriers of Household Goods in Use; and acknowledges that failure to report revenue and pay its annual assessment may result in civil penalties, suspension or cancellation of the certificate.

Verification of Application

I/We hereby state that the statement(s) made in this application is/are true and correct to the best of my/our knowledge and belief.

The undersigned understands that false statements herein are made subject to the penalties of 18 Pa. C.S. Section 4904 relating to unsworn falsification to authorities.

Steve Paparounis

(Print Name)

Steve Paparounis

(Signature)

02/13/18

(Date)

The verification of the application must be completed by the applicant appearing on Line 1 of the application by the named individual, all partners if a partnership, a member (if a limited liability company), or by the President or Secretary (if a corporation).

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VERIFIED STATEMENT OF APPLICANT

THE FOLLOWING INFORMATION IS REQUIRED BY THE COMMISSION TO DETERMINE THE APPLICANT'S FITNESS TO OPERATE. STATEMENTS SHOULD BE TYPED OR PRINTED. ILLEGIBLE STATEMENTS WILL DELAY YOUR APPLICATION.

S&P Network, LLC

Legal Name of Applicant

Trade Name, if any

3596 N 4th Street	Harrisburg	PA	17110
Street Address (principal place of business)	City or Municipality	State	Zip Code

The Verified Statement of the Applicant factual details about your proposed transportation service. Your Verified Statement must answer all of the items listed below and on the following pages. Provide as much information as possible to prevent delay in processing your application. If you need more space to provide your answer, please attach additional pages identifying the appropriate item number.

1. Identify the person making the Verified Statement on behalf of the applicant. If an employee/officer of applicant is making the statement, give name, title, business address and telephone number.

Steve Paparounis. Sole owner.

2. List the applicant's affiliation (owner, manager, controls) with any other carrier, with the description of affiliation.

I do not personally own or manage any other business; however I refer services to Keystone Moving and Junk Removal, LLC. Chris Gambill, the owner, is a friend. We refer customers to them who do not wish to utilize intrastate labor-only services.

3. Please provide evidence of minimum of two-years' experience with a licensed household goods carrier as required by 52 Pa. Code §3.381(c)(1)(iii)(A)(II)(-1-).

I am the owner of Marathon Moving Labor, a division of S&P Network LLC. We have been in operation for almost 2 years. We do not transport any household goods or property for customers ourselves; rather we provide the moving services and the customers provide their own vehicles. Our company has worked to build a very good reputation in the Central PA area and beyond. I believe that a major reason for this is because I fully educate folks and do not use scare tactics to steer them away from the "other company." Additionally, I recently applied for and obtained Motor Common Carrier of Property authority with the Commission.

Our company is experienced in all phases of the relocation process such as:

- *Packing of clothing, kitchenware, small fragile/breakables, pictures, paintings, etc.;*
- *Wrapping furniture with blankets & shrink wrap, and utilizing rubber bands instead of shrink wrap to save time for local moves;*
- *Prepping grandfather clocks, curio cabinets and other glass fronted pieces;*
- *Utilizing lifting devices such as shoulder dolly straps specifically for items over 300 lbs.;*
- *How to maximize space and properly pack a moving van; and*
- *Disassembly/reassembly of beds and other household furniture. We also possess the skills to disassemble/reassemble more unusual and complex items such as indoor saunas.*

We also have been hired for load/unload services several times by owner operators that were transporting shipments under the flag of major van lines.

4. Describe your facilities, record maintenance plan and your communication network. Please include a description of your physical location, to including office machines that will be utilized, and the facility to house vehicles. As a carrier of household goods in use, applicant should include a description of storage facilities, if applicable. Please include an explanation of your plan to maintain records required by the PUC, as well as normal business records. In regard to your communication network, please explain how you will receive customer requests for transportation, how you will dispatch the vehicles to fulfill the request, and how you will maintain continuous communication with your drivers.

I have a home office at my residence which is also the business address. Within my office space is a printer with copy/fax/scan capabilities, a bulletin board with all my required postings such as Interstate Tariff, Harrisburg City Mercantile license, Labor and Industry poster, Certificate of Interstate HHG Authority, Process Agent list, etc.

I have a vertical 5 drawer filing cabinet that houses records for the following:

- *Receipts of transactions for tax purposes;*
- *A file for each vehicle owned that includes maintenance records, maintenance plans, etc.; and*
- *General company information such as insurance records.*

I also have a separate 2 drawer filing cabinet with a locking feature to hold employee records and driver qualification file which has:

- *Employment application, inquiry to previous employers, photo copy of driver's license (we do not plan to use vehicles above 26,000 GVW), and initial 3 year MVR;*
- *Folder for subsequent annual MVR checks;*
- *Folder for HOS records;*
- *Annual driver verification statement;*
- *Medical exam records;*
- *Inquiry to State Agencies for record checks; and*
- *Drug and alcohol testing folders.*

I am currently the only driver. I plan on hiring 1-2 drivers especially upon approval of Intrastate Authority.

For our communication network we have a business telephone line, email and a website. Customers inquire about services through these methodologies. The information and job details (if any) are noted and the customer may contact us by phone. An on-site estimate is scheduled, the estimator meets with the prospective client and then sends a proposal for services to email.

Upon the customer's acceptance of proposal, service is scheduled.

I understand that I am required to furnish to the customer the "information for shippers" document and prepare an order for service for full service consumers. I also understand that I must use a local bill of lading for under 40 mile moves.

A schedule is made on a weekly basis that has job details for every client we will serve. We mobilize each day knowing what supplies and equipment are needed for the jobs that we are to perform that day. Crew leaders will also be drivers as well. They will be in contact as needed throughout the day with our clients and management. We will follow the law with regard to phone usage while driving, along with all other local, state & federal laws.

5. Please state the number of drivers you intend to use or hire in your business and explain why that number of drivers is appropriate for the size of the territory you will be serving. In addition, please explain:
- a. Your hiring standards for drivers;

- b. Your system for conducting criminal background checks;
- c. Your driver training program;
- d. Your system for conducting driver license checks;
- e. Your policies regarding alcohol and drug use by your drivers.

- *Drivers along with all other employees hired must have the attributes of a customer service oriented mover/driver. They must understand our company policy of "being the haven for our customer's peace of mind during their relocation process". Also, they will need to be qualified to operate a commercial motor vehicle as required by law.*
- *Background checks will be conducted on an annual basis through form SP4-164.*
- *Drivers will need to demonstrate that they can drive defensively. They also will be trained on how to perform pre/post trip vehicle inspections.*
- *Driver license checks will be conducted on a semi-annual basis.*
- *We have a zero tolerance drug and alcohol policy. Drug testing will be done on a pre-employment and random basis.*

6. Please state the number of vehicles you plan to use in your business and why that number is appropriate to provide reasonable and efficient service to the territory you will be serving. If you have already obtained vehicles for your business, please list them in the chart below.

YEAR	MAKE	MODEL	SEATING CAPACITY*	VEHICLE ID #	MILEAGE
200	GMC	C6500	3	1GDG6H1B0YJ90589 8	205,000

7. Describe your vehicle safety program. Please include the following in your explanation:

- a. Your periodic vehicle maintenance plan
- b. Your system for ensuring your vehicles will continuously comply with applicable Pennsylvania vehicle equipment standards (67 Pa. Code, Chapter 175).

- *We have a pre and post trip inspection checklist that the driver will complete on a daily basis. We will also follow the manufacturer's maintenance plan and will maintain a file that plan. I have the full pre-purchase maintenance records for the 1 truck that we currently own. I will ensure that all vehicles undergo yearly inspection and required monthly maintenance.*
- *All vehicles will be inspected on an annual basis by a licensed mechanic. I have reviewed the USDOT equipment standards, and all of the standards have been met. I will continue to monitor the standards and will update as required.*

8. Please explain what steps you have taken to determine if you can obtain insurance and pay the required insurance premiums.

As of January 8th 2018, our \$750,000 liability and \$25,000 cargo insurance has been pre-paid in full for 1 year. The total for this was approximately \$4,600. If approved for Intrastate Authority, I project at least a 30% increase in revenue. Therefore, I do not see this as too great of a financial burden. Also, we have just completed a full tax year and after review of records, I was able to identify a major profit consuming factor in the form of buying supplies (especially shrink wrap) at the retail level instead of in bulk. I have already begun to correct this with my purchasing.

We also carry a worker's compensation policy through Erie Insurance Exchange. Our last premium payment of the 9- month cycle of approximately \$720 was completed at the end of December of 2017., I purposely over-projected an annual payroll of \$50,000. In May, I will have our payroll audit, and I believe we will not exceed \$40,000. As a result, we are expected to have a refund or rollover of our premium.

9. State whether the applicant has been convicted of a misdemeanor or felony. If applicant is partnership, limited liability partnership, corporation, or limited liability company this question applies to all members, officers, and/or shareholders. If "YES", explain.


YES NO

Please see attachment "Statement of criminal history"

10. Financial Data. Complete the "Statement of Financial Position", which follows this page. Please feel free to also provide additional information explaining why you believe you have sufficient funds to ensure your transportation business can provide reliable service to the public in a safe manner.

Verification of Statement

The undersigned deposes and says that he/she is authorized to and does make this verification and that the facts set forth therein are true and correct to the best of his/her knowledge, information, and belief. The undersigned understands that false statements herein are made subject to penalties of 18 Pa. C. S. Section 4904 relating to unsworn falsification to authorities.


(Signature)
Steve Paparounis - Sole Owner
(Name and Title, printed or typed)

02/12/18
(Date)

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Statement of Financial Position (Balance Sheet)

As of (date) 02/12/19

ASSETS

Current Assets		
Cash	<u>9,300</u>	
Other Current Assets (specify)		
Total Current Assets		<u> </u>

Tangible Assets		
Motor Vehicle Equipment	<u>4,050</u>	
Property (buildings, land, etc.)	<u>300 *</u>	
Office Equipment		<u>300</u>
	TOTAL ASSETS	<u><u>14,450</u></u>

LIABILITIES

Current Liabilities (Due within one year of date)		
Loans		
Credit cards/revolving credit		
Other Liabilities (Attach schedule)		
Total Current Liabilities		<u> </u>

Long Term Liabilities (Due after one year of date)		
Mortgage		
Long term commercial loan	<u>20,000 **</u>	
Other Liabilities (Attach Schedule)		
Total Long Term Liabilities		<u>20,000</u>
	TOTAL LIABILITIES	<u><u>20,000</u></u>

Revised 7/17/17

* This is referring to Moving supplies like dollies, moving blankets, etc.

** Loan was used to purchase insurance for 1 year, purchase moving truck, and to make the NECESSARY repairs to the truck to make it road ready and compliant. These costs for road-readiness of the truck were \$3,000

Appendix A

Company Information

**Appendix A to
Application of S&P Network, LLC to Operate as a Common Carrier of Household
Goods in Use between points within the Commonwealth of Pennsylvania;
Docket No. A-2018-_____**

Names, addresses, and titles of all members of the company:

Applicant Name:	Steve Paparounis
Title:	Owner, Sole Member
Company Name:	Marathon Moving Labor, a division of S&P Network, LLC
PA Corporation Bureau Entity ID Number:	6419657
Company Address:	3596 N. 4 th Street, Harrisburg, PA 17110

Appendix B

Statement of Criminal History

MML

A division of S&P Network, LLC
717-775-4937
3596 N 4th street
Harrisburg, PA 17110

"Prioritizing Safety, Efficiency & Communication"

Statement of Criminal History, in response to question #9 in the Verification Statement within the Application for Motor Common Carrier of Household Goods in Use

To Public Utility Commission Staff,

My name is Steve Paparounis. I am soon to be 35 years old. I am the founder and owner of Marathon Moving Labor and a lifelong resident of Central Pennsylvania.

My answer to question #9 in the Verification Statement is Yes. In June of 2014, I was paroled after serving 31 ½ months of prison time of a State sentence for the crime of robbery which I committed in September of 2011. I committed this crime in a fuel service station in Monroe County, PA. I also have several retail thefts in my criminal history as well.

At the age of 22 I began using Heroin and soon after, my life very slowly began to change in very peculiar ways. I want to stress here that I was not a "victim" of an "epidemic" I freely made the choice to live as I did every day. It was not until the escalation of my criminal activity to the heights of robbery that I started to finally acknowledge that I need to make a change in my life. When I was arrested for the robbery, the gravity of the situation made me truly contemplate the need for change. I had finally subjected myself to an incarceration period that was not going to be just a few weeks or months. Several months after I was arrested, I came across a work of literature that would overtime assist me greatly into experiencing a true psychic change and in turn help me to create a better life for myself. Please know that I am not about to refer to any religious books/doctrines/etc. The work of literature that I picked up had in it a proven system of life change that was geared toward persons who had experienced substance abuse issues. It has guiding principals. It has helped me to live harmoniously in the world around me and not expect people to live in my world. I applied these principals in my daily life during my incarceration and today I still use them in my personal and business life. I have not used any mind-altering substances since the day of my arrest in October of 2011.

Upon my release in June of 2014, I immediately connected with other individuals who were utilizing this system and improving their lives with it. I did not seek out the people and places of my pre-arrest life at all. I began to do things in my daily life like tackle car repair issues for myself and my family. I never would have dreamed that I would be doing that before 2011. I was useless. I worked in the food service industry for the first few months and then I stated working for a moving labor provider. I loved the work. There are not many better feelings of accomplishment than when you have successfully completed a move for an individual, a couple or family. It certainly is one of the most physically demanding jobs in the world, in my opinion. But when a customer makes it evident that they are pleased with your services that you have provided for their move, it makes it all worth it. Unfortunately, while the individual I worked for was great at the physical parts of the job, there was the issue of him smelling like alcohol every day. I honored my commitment to myself and did not stay employed with this individual long. I then worked for another moving labor provider that had the same issues and I in turn departed from that position as well.

In the late summer of 2015, I began to solicit my labor services and after almost a year when I was able to find dependable crew members who's life styles did not run contrary to mine, Marathon Moving Labor took off. Customers love us. I am not self-aggrandizing here. I know the reason for this. My guys are great. And I myself truly understand the intimate nature of moving services. I am on the phone addressing customer concerns at 9pm some days. I take full accountability as a business owner and I have an ability to empathize with my customers.

In January, We obtained Interstate operating authority. Through relentless research, I fulfilled all the requirements to obtain this authority on my own without the help of any service providers. And I believe I am ready for my FMCSA audit as well. I believe in taking ownership of my transportation business and that it is important for the owner to understand to the best of their ability all of

the requirements and regulations involved. I enjoy following the rules and making sure everything is right to the best of my ability today. It makes me feel safe and that tomorrow is a possibility like never before.

I want to affirm here that I am fully aware that a person of my background applying for this authority might just be unprecedented. Please know that I understand the duty of the PUC to the public. I am verifying here that I do not view operating authority as simply "my numbers" or some tradeable commodity that has monetary value. I truly understand what it means to be a licensed household goods carrier. Please know that it will never be read in the Pennsylvania Bulletin that I was found to not have the required insurance on file. I affirm here that if the day were to ever come where I could no longer sustain my financial responsibilities, I am not afraid to seek help today, or to pause/stop operations on my own accord.

My company, in its present form is changing the vision of movers that is so ingrained in the psyche of many in the general public. I am eager to learn more than I already have about the responsibilities of a motor carrier. I promise to continue to act responsibly, and to be accountable and attentive to the consuming public.

Respectfully submitted,



Steve Paparounis- Sole owner

Date 02/12/18

Appendix C

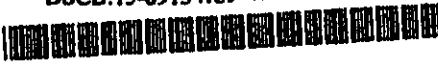
Certificate of Organization

Entity# : 6419657
Date Filed : 06/16/2016
Pedro A. Cortés
Secretary of the Commonwealth

**PENNSYLVANIA DEPARTMENT OF STATE
BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS**

Return document by mail to:
STEVE PAPAROUNIS
Name
3596 N. 4th Street
Address
Harrisburg, PA 17110
City State Zip Code
 Return document by email to: _____

**Certificate of Organization
Domestic Limited Liability Company**

DSCB:15-8913 (rev 7/2014)

TML160816JF1555

Read all instructions prior to completing. This form may be subm

Fee: \$125

In compliance with the requirements of 15 Pa.C.S. § 8913 (relating to certificate of organization), the undersigned desiring to organize a limited liability company, hereby certifies that:

1. The name of the limited liability company (designator is required, i.e., "company", "limited" or "limited liability company" or abbreviation):
S & P Network, LLC

2. The (a) address of the limited liability company's initial registered office in this Commonwealth or (b) name of its commercial registered office provider and the county of venue is:
(Complete (a) or (b) - not both)

(a) Number and Street	City	State	Zip	County
3596 N. 4th St.	Harrisburg	PA	17110	Dauphin

(b) Name of Commercial Registered Office Provider _____ County _____
c/o: _____

3. The name and address, including street and number, if any, of each organizer is (all organizers must sign on page 2):

Name	Address
Steve Paparounis	3596 N. 4th St.
	Harrisburg, PA 17110

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF STATE
BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS
401 NORTH STREET, ROOM 208
P.O.BOX 8722
HARRISBURG, PA 17105-8722
WWW.CORPORATIONS.PA.GOV

STEVE PAPANOUNIS
3596 N. 4th Street
HARRISBURG PA 17110

S & P Network, LLC

THE BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS IS HAPPY TO SEND YOUR FILED DOCUMENT. THE BUREAU IS HERE TO SERVE YOU AND WE WOULD LIKE TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA.

IF YOU HAVE ANY QUESTIONS PERTAINING TO THE BUREAU, PLEASE VISIT OUR WEBSITE AT www.dos.pa.gov/BusinessCharities OR YOU MAY CONTACT US BY TELEPHONE AT (717)787-1057. INFORMATION REGARDING BUSINESS AND UCC FILINGS CAN BE FOUND ON OUR SEARCHABLE DATABASE AT www.corporations.pa.gov/Search/CorpSearch .

ENTITY NUMBER : 6419657

Appendix D

Statements in Support of Application



SUE KAUFFMAN & COMPANY

STAGE TO SELL DESIGN TO DWELL

To: Public Utility Commission

Date: February 11, 2018

RE: Marathon Moving Labor

Steve Paparounis, owner of Marathon Moving Labor, and his crew have been an integral part of making my business, Sue Kauffman & Company Staging/Design run smoothly. I own a home staging business where we warehouse furniture and stage homes that will be on the market for sale. Marathon Moving Labor is our "go-to" moving company and we have been working with them for well over a year.

My line of business can be very last minute, and Steve and his crew go out of their way to accommodate our staging schedules. They are on time and exceptionally easy to work with. Very service-driven. I know that when they come to the warehouse to load furniture, it will be wrapped for transport and they will care for the furniture as if it were their own.

Over and above the care they provide for our furniture, the moving crew are friendly and exhibit the aura of the professional movers they are. My staff looks forward to working with them, as we trust them completely to do a superb job. Marathon Moving Labor serves us so very well and we recommend them to anyone needing moving services.

If you have questions, I can be reached at 717-471-6519.

Sue Kauffman

Owner, Sue Kauffman & Company, LLC

734 Fieldstone Lane, Elizabethtown, PA 17022

sue@suekauffman.com

www.suekauffman.com

Sue Kauffman & Company, LLC



Letter of recommendation

1 message

brian light <lightbrian1@gmail.com>
To: **Stevep011983@gmail.com**

Fri, Jan 5, 2018 at 2:31 PM

To whom it may concern, I have had the opportunity to work with Marathon Movers on two separate occasions and I found them to be both professional and diligent. I am a small business owner myself and I value finding other vendors that I can rely on to help me with moving my wood structures. I felt comfortable with them in front of my clients and that is worth a lot to me as they are representing me. I believe that they would be fair with the public and I would hire them again.

Sincerely,
Brian Light
Lights Ark



PROFESSIONAL SOLUTIONS IN STORAGE, FURNITURE & PRODUCTIVITY

1/4/2018

Steve Paparounis
Marathon Movers
3596 North Fourth Street
Harrisburg, PA 17110

Dear Steve,

It's been a couple of months since you moved me and my company to my new house. I just wanted to tell you how satisfied I was of your service. You provided just what I needed and conducted yourself with professionalism during the entire process. The fact that you were you on the job each day proves to me how dedicated you are in this industry.

I also found your entire crew to be very pleasant and professional. Moving large items is not always easy yet you and your crew never complained. The move went without incident and on budget. As a small business owner, myself, I understand the importance of a business relationship. Do the job right and people will come back to you. I doubt I will ever move again but if I do or if I know someone who is in need of a quality mover; I will most certainly contact you.

If I can be of any assistance in providing my assessment and review to any potential client – just say the word.

Have a great 2018!

Sincerely,

A handwritten signature in cursive script that reads 'Andrew K Herre'.

Andrew K Herre
Owner

PO Box 62263 • Harrisburg, PA 17106-2263
(717) 943-7034 • (717) 233-4069 fax
andyh1427@comcast.net • www.herreconsulting.com

Sharon R. Kyle
214 White Dogwood Drive
Etters, PA 17319

January 23, 2018

Pennsylvania Public Utility Commission
P.O. Box 3265
Harrisburg, PA 17105-3265

To Whom it may Concern:

My grandson, Christopher Funk has been employed by Steve Paparounis, owner of Marathon Mover Laborers (MML) since early summer, 2017. Chris has never spoken so highly of his employer and boss from any of his previous jobs.

Steve has proven to be a fair, honest, and generous employer. As the 'moving season' started to slow Steve found outside work for Chris so he could maintain his level of income. He genuinely cares for his employees and their well-being. Although, he is a small company and doesn't qualify for the cost breaks to provide his employees with insurances he is currently looking into paying the premium for dental insurance for his fulltime employees.

I had the opportunity to share a meal with Steve and Chris and see their interaction with each other. Steve is always working; Chris teases him that his cell phone is permanently attached to his ear. He stays in very close contact with his clients, assuring them of the status of the move.

Marathon Mover Laborers (MML) has received hand written notes from very satisfied customers, much of their work is repeat and reference from word of mouth. Steve cares about his customer, their belonging, his employees and his integrity.

I highly recommend Marathon Mover Laborers and Steve Paparounis.

Sincerely,

Sharon R. Kyle
Sharon R. Kyle