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Via FedEx Airbill No. 8100 1775 3251

May 1, 2018

Rosemary Chiavetta, Secretary
Pennsylvania Public Utility Commission
P. O. Box 3265
Harrisburg, PA 17105-3265

Dear Madam Secretary: Re: Mt. Everest Moving Company, Inc.
PA PUC Docket No.
Household Goods In Use Application

Please be advised I represent Applicant, Mt. Everest Moving Company, Inc., in the above referred to matter. Therefore, please enter my appearance on behalf of the Applicant in this matter. My Pennsylvania Supreme Court Identification Number is 29681. Please note I have also registered with your Commission to accept E-service at "kolsen53@earthlink.net."

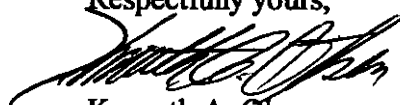
Attached hereto, for filing with your Commission, find original and one copy of my client's:

- (a) Application for Motor Common Carrier of Household Goods In Use;
- (b) Business Plan/Verified Statement of Applicant (with Exhibits 1, 2, and 3) for the aforesaid application; and
- (c) cashier's check in the amount of \$350.00 covering filing fee.

Kindly acknowledge receipt on the duplicate of this letter attached, showing thereon the docket number assigned. A self-addressed stamped envelope is enclosed for your convenience.

If you have any questions relative to any of the above or attached, or require additional information, do not hesitate to contact me. Your courtesies and considerations are appreciated.

Respectfully yours,



Kenneth A. Olsen

KAO:amo
Enc.
cc with enc.: Mt. Everest Moving Company, Inc.

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400 North Street, Second Floor
Harrisburg, PA 17120
(717) 772-7777
www.puc.pa.gov

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PA PUBLIC UTILITY COMMISSION
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Application for Motor Common Carrier or Motor Contract Carrier of Household Goods in Use.

THIS APPLICATION IS REQUIRED TO REQUEST A CERTIFICATE OF PUBLIC CONVENIENCE (FOR COMMON CARRIERS) OR PERMIT (FOR CONTRACT CARRIERS) TO OPERATE AS A COMMERCIAL CARRIER OF HOUSEHOLD GOODS IN USE.

1. **Legal Name of Applicant** (Individual, Partnership or Corporation)

Mt. Everest Moving Company, Inc.

- If you are an individual who has not formed any type of corporate entity, you should enter your name **as it will appear on your insurance documents**.
- If you are filing for a partnership, but **not a limited liability partnership**, the names of all partners must be entered on this line. Those names should be entered **as they will appear on your insurance documents**. This includes husbands and wives filing jointly.
- If you are filing for a corporate entity (corporation, limited liability company, or limited liability partnership), **even if you are the sole shareholder member**, you must enter the name **exactly as it appears on the registration papers from the Corporation Bureau of the Pennsylvania Department of State**.

2. **Trade Name** (Attach a copy of fictitious name registration if applicable)

(Not Applicable)

This is any name which you will be operating under which differs from the **LEGAL NAME OF APPLICANT**. A **TRADE NAME** is considered a **FICTITIOUS NAME** if the identity of the applicant cannot be readily determined. *EXAMPLE: John Doe is the applicant and wants to use the name "Johnboy Trucking" as his trade name. People cannot readily determine that John Doe is the actual operator; therefore, the name is fictitious and must be registered as such. Trade names such as "John Doe Trucking" or "J. Doe Trucking" are not considered fictitious and would not have to be registered.*

3. **Do you currently hold PUC Authority?** Yes **Previous Authority?** ___ NO

If YES, at PUC No. A- 8917553

4. **Are you a business entity registered with the PA Dept. of State?** ___ NO

If NO, you must register (see checklist on how to register)

If YES, provide your **PA Corporation Bureau Entity ID Number** 6475502.

(See checklist and indicate type of business entity registered)

5. **If either a corporation or limited liability company please list members (LLC) or shareholders and officers (corporation).**

Conrad Martin

President and sole shareholder

11. Certification:

Applicant certifies that it is not now engaged in unauthorized intrastate transportation for compensation between points in Pennsylvania and will not engage in said transportation unless and until authorization is received from the Pennsylvania Public Utility Commission.

Applicant further certifies that it understands the requirements of the Pennsylvania Public Utility Commission, especially as they relate to safety and insurance and that it may be subject to civil penalties, suspension or cancellation of the Certificate for failure to comply with Commission requirements.

Applicant further certifies that it understands that it is subject to an annual assessment based upon its reported gross Pennsylvania intrastate revenues; said assessment to help defray expenses incurred in regulating Motor Common Carriers of Household Goods in Use; and acknowledges that failure to report revenue and pay its annual assessment may result in civil penalties, suspension or cancellation of the certificate.

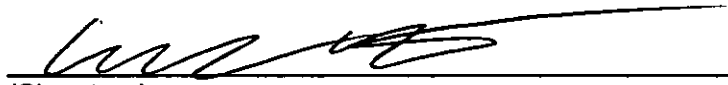
Verification of Application

I/We hereby state that the statement(s) made in this application is/are true and correct to the best of my/our knowledge and belief.

The undersigned understands that false statements herein are made subject to the penalties of 18 Pa. C.S. Section 4904 relating to unsworn falsification to authorities.

Conrad Martin, President

(Print Name)



(Signature)

04/23/18

(Date)

The verification of the application must be completed by the applicant appearing on Line 1 of the application by the named individual, all partners if a partnership, a member (if a limited liability company), or by the President or Secretary (if a corporation).

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VERIFIED STATEMENT OF APPLICANT

THE FOLLOWING INFORMATION IS REQUIRED BY THE COMMISSION TO DETERMINE THE APPLICANT'S FITNESS TO OPERATE. STATEMENTS SHOULD BE TYPED OR PRINTED. ILLEGIBLE STATEMENTS WILL DELAY YOUR APPLICATION.

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Mt. Everest Moving Company, Inc.

Legal Name of Applicant

MAY 1 2018

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Trade Name, if any

261 Wabash Road

Ephrata

PA

17522

Street Address (principal place of business)

City or Municipality

State

Zip Code

The Verified Statement of the Applicant factual details about your proposed transportation service. Your Verified Statement must answer all of the items listed below and on the following pages. Provide as much information as possible to prevent delay in processing your application. If you need more space to provide your answer, please attach additional pages identifying the appropriate item number.

1. Identify the person making the Verified Statement on behalf of the applicant. If an employee/officer of applicant is making the statement, give name, title, business address and telephone number.

My name is Conrad Martin, and I am the President and sole officer and shareholder of Applicant. As such, I am authorized to give this statement.

2. List the applicant's affiliation (owner, manager, controls) with any other carrier, with the description of affiliation.

Neither I, nor the Applicant, is affiliated with any other carrier by means of ownership, control, stock voting, or as being an officer or director.

3. Please provide evidence of minimum of two-years' experience with a licensed household goods carrier as required by 52 Pa. Code §3.381(c)(1)(iii)(A)(II)(-I-).

As the President, and sole officer and shareholder of Applicant, I supervise and conduct Applicant's present daily operations since June, 2014. I and Applicant have three and a half (3.5) years experience in transporting household goods, for hire, in interstate commerce. I and Applicant have two and a half (2.5) years experience in transporting property, for hire, in intrastate Pennsylvania commerce. These experiences include the transportation of safes, pianos, and appliances to or from points of purchase or warehouses. Applicant also performs furniture staging for customers, wherein new unused household goods are transported for corporate clients to homes to be staged for the sale of the house and thereafter removed after the house staging is completed for return to our customer. Such furniture staging requires the same skills and equipment that will be utilized in the transportation of household goods in use.

Applicant presently employs the services of two (2) persons, one of whom serves as administrative office personnel and the other as a full time driver, packer, and foreman. Applicant also utilizes the services of a part-time helper. Applicant's driver(s), helper(s), and office/administrative staff are familiar with Pennsylvania the streets, roads, and highway locations.

As President of Applicant, I have become familiar with this Commission's regulations at 52 Pa. Code § 29.501 et seq., § 31.27 et seq., § 31.121 et seq., and § 32.11 et seq. regarding driver and vehicle regulations, shipper/shipment information regulations, and insurance regulations for transporting household goods in use between points in Pennsylvania. The operations proposed

herein will be to transport household goods, in use, for hire, between points in Pennsylvania for the public. All of Applicant's drivers and employees receive the required training to offer professional, personalized, on-time, and courteous service to all customers and clients. Applicant already holds authority to transport property between points in Pennsylvania. See Exhibit 1 attached hereto.

4. Describe your facilities, record maintenance plan and your communication network. Please include a description of your physical location, to including office machines that will be utilized, and the facility to house vehicles. As a carrier of household goods in use, applicant should include a description of storage facilities, if applicable. Please include an explanation of your plan to maintain records required by the PUC, as well as normal business records. In regard to your communication network, please explain how you will receive customer requests for transportation, how you will dispatch the vehicles to fulfill the request, and how you will maintain continuous communication with your drivers.

Applicant's general offices are located at 261 Wabash Road, Ephrata, PA 17522, which has local zoning approval for this operation. At this location, Applicant has facilities for offices and a shop (consisting of approximately 1,200 square feet) and for sufficient parking for vehicles. Applicant utilizes a facility at 400 W. Main St., Ephrata, PA 17522 for storage (consisting of approximately 5,000 square feet) with multiple loading docks and ample facilities. As now, dispatching and communications will be performed through a network consisting of employee and office cell phones, internet, text and email, from which all orders/reservations for service will be received and confirmed, public inquiries will be handled, drivers will be communicated with, and vehicle(s) dispatched daily. Also as done now, records will be maintained in our offices in the manner and form required by this Commission.

5. Please state the number of drivers you intend to use or hire in your business and explain why that number of drivers is appropriate for the size of the territory you will be serving. In addition, please explain:

- a. Your hiring standards for drivers;
- b. Your system for conducting criminal background checks;
- c. Your driver training program;
- d. Your system for conducting driver license checks;
- e. Your policies regarding alcohol and drug use by your drivers.

Upon commencement of operations after final grant of this application, Applicant intends to utilize the services of its current driver(s) and helper(s). The same person(s) that act as office administrative staff and dispatcher can also perform driver and helper duties. Likewise, the same person that acts as a driver can also perform foreman, packing, and helper duties. Applicant believes this limited amount of employees is appropriate for commencement of operations with initial limited revenue in the territory sought, but intends to expand operations and business staffing as its operations and business grows in Pennsylvania.

(a.) Regarding the hiring and retention of drivers, Applicant will abide by and comply with all applicable regulations of this Commission regarding driver hiring, qualification, and training, as set forth in 52 Pa. Code § 29.501, 29.502, 29.503, 29.504, 29.505, 29.506 and 29.507. In this regard, Applicant requires that a driver: (a) possess a current and valid license complying with the appropriate intrastate regulation covering the type of vehicle to be driven (ie. van, truck, etc.); (b) be at least twenty-one (21) years old; (c) possess a clean driving record; and (d) pass and comply with specific driver testing and qualifications, training, and evaluation, including conducting a three (3) year motor report search on each current or prospective driver, a criminal background check, written and verbal driving tests, required drug and alcohol tests (pre-employment, periodic, random, post-accident, etc.), and not smoking, possessing alcohol, or using hand held communication devices in the vehicle.

(b.) Initial criminal background check are performed on any current and prospective drivers; and will be performed pursuant to 52 Pa. Code § 29.505, with criminal background updates being performed on all drivers every two (2) years and disqualification of any driver (prospective or current) being done pursuant to 52 Pa. Code § 29.505(c). Applicant has not incurred any problems with performing initial and updated criminal background checks on prospective or current drivers since Applicant began property transportation within Pennsylvania in 2015.

(c.) Prospective and current drivers: (i) must have experience in transporting household goods in for-hire service; (ii) be familiar with Pennsylvania pick-up and delivery locations, including its streets, roads, and highways; (iii) be familiar with this Commissions requirements at 52 Pa. Code § 31.121 et seq.; and (iv) will be instructed of offer professional, personalized, on-time, and courteous service to all customers and clients to and from their homes, business appointments, or other points.

(d.) Prospective and current drivers must (i) possess a current and valid license to transport household goods in use, in for-hire service; (ii) be at least twenty-one (21) years old; (iii) possess a clean driving record; and (iv) pass and comply with specific driver testing and qualifications, training, and evaluation, including conducting a three (3) year motor report search on each current or prospective driver, a criminal background check, written and verbal driving tests, required drug and alcohol tests (pre-employment, periodic, random, post-accident, etc.), and not smoking, possessing alcohol, or using hand held communication devices in the vehicle.

(e.) Pursuant to 52 Pa. Code § 29.506 and § 29.507, a driver's use of alcohol or controlled substances, or being under the influence of alcohol or controlled substances, or having any measured alcohol or controlled substance concentration, such being detected, is not and will not be tolerated. A driver having been found to violate the foregoing rule will be terminated, as there will be zero tolerance for any such violation found before, during, or after operation of a vehicle. Applicant intends to perform required drug and alcohol tests (pre-employment, periodic, random, post-accident, etc.).

Also, no smoking in the vehicles will be allowed, nor will using hand held communication devices while driving the vehicle be allowed or tolerated. Applicant has not had any problems with performing and enforcing its alcohol and controlled substance policy and regulation (including the no smoking and no hand held communication device policy) on prospective or current drivers.

6. Please state the number of vehicles you plan to use in your business and why that number is appropriate to provide reasonable and efficient service to the territory you will be serving. If you have already obtained vehicles for your business, please list them in the chart below.

YEAR	MAKE	MODEL	SEATING CAPACITY*	VEHICLE ID #	MILEAGE
2006	GMC	W4500	n/a	J8dc4b16267000113	232,099
2012	Freightliner	M2	n/a	1fvacwdt7chbf2434	211,051

Applicant has use of the following household goods moving equipment: 6 dollies, 3 ramps, 10 skid boards, 1 hand truck, 2000 moving pads, 10 cases of stretch wrap, 50 straps, 2 touch-up kits, 1 stair climber, 2 bags of assorted hand tools, 2 socket sets, and 1 five piece set of power tools.

7. Describe your vehicle safety program. Please include the following in your explanation:
- a. Your periodic vehicle maintenance plan
 - b. Your system for ensuring your vehicles will continuously comply with applicable Pennsylvania vehicle equipment standards (67 Pa. Code, Chapter 175).

Upon final approval of the authority sought herein, Applicant will comply with all applicable US DOT, Pennsylvania Department of Transportation, and this Commission's equipment requirements. It does comply now with said equipment requirements and standards in its existing authorized intrastate Pennsylvania property and interstate household goods transportation operations. Applicant anticipates securing more vehicles and equipment as business develops and expands. The above described vehicles, and any future vehicles are and will be regularly inspected, cleaned, and maintained in accordance with the equipment and safety regulations of this Commission, the US DOT, and the Pennsylvania Department of Transportation. Applicant has made arrangements with a third-party certified mechanics to conduct regular, periodic, and required maintenance of the vehicles. Also, Applicant intends to comply with the Commission's rules and regulations at 52 Pa. Code § 31.11, 31.12, 31.27, 31.32, 31.33, and 31.35.

8. Please explain what steps you have taken to determine if you can obtain insurance and pay the required insurance premiums.

Applicant presently has the requisite amounts of property damage and bodily injury insurance (ie. \$1,000,00.00) and cargo insurance (ie. \$75,000.00) on file with this Commission and the Federal Motor Carrier Safety Administration for its existing authorized operations. See Exhibit No. 2 attached hereto.

Upon a final approval of this application, Applicant intends to secure the required insurance, file evidence of insurance with this Commission in the required amounts before commencement of operations, and comply with the requirements of 52 Pa. Code § 32.2, 32.12, 32.13, and 32.16.

9. State whether the applicant has been convicted of a misdemeanor or felony. If applicant is partnership, limited liability partnership, corporation, or limited liability company this question applies to all members, officers, and/or shareholders. If "YES", explain.

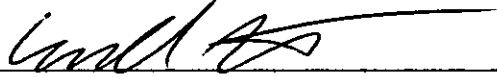
_____ YES xx NO

10. Financial Data. Complete the "Statement of Financial Position", which follows this page. Please feel free to also provide additional information explaining why you believe you have sufficient funds to ensure your transportation business can provide reliable service to the public in a safe manner.

See Exhibit No. 3 attached hereto.

Verification of Statement

The undersigned deposes and says that he/she is authorized to and does make this verification and that the facts set forth therein are true and correct to the best of his/her knowledge, information, and belief. The undersigned understands that false statements herein are made subject to penalties of 18 Pa. C. S. Section 4904 relating to unsworn falsification to authorities.



(Signature)

04/23/18
(Date)

Conrad Martin, President

(Name and Title, printed or typed)

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Statement of Financial Position (Balance Sheet)
As of (date) February 2018 (See Exhibit No. 3 attached)

ASSETS

Current Assets		
Cash	\$114,528.05	
Other Current Assets (specify)	\$ 17,915.52	
Total Current Assets		<u>\$132,443.57</u>
Tangible Assets		
Motor Vehicle Equipment	\$42,128.00	
Property (buildings, land, etc.)	\$ 5,863.00	\$ 47,981.00
Office Equipment		
	TOTAL ASSETS	<u>\$180,324.57</u>

LIABILITIES

Current Liabilities (Due within one year of date)		
Loans	-0-	
Credit cards/revolving credit	-0-	
Other Liabilities (Attach schedule) (Taxes & Payroll)	\$3,621.61	
Total Current Liabilities		<u>\$3,645.61</u>
Long Term Liabilities (Due after one year of date)		
Mortgage	-0-	
Long term commercial loan	-0-	
Other Liabilities (Attach Schedule)	-0-	
Total Long Term Liabilities		<u>-0-</u>
	TOTAL LIABILITIES	<u>\$3,645.61</u>

Revised 7/17/17

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EXHIBIT 1



COMMONWEALTH OF PENNSYLVANIA
PENNSYLVANIA PUBLIC UTILITY COMMISSION
P.O. BOX 3265, HARRISBURG, PA 17105-3265

IN REPLY PLEASE
REFER TO OUR FILE

September 6, 2017

A-8917553
A-2015-2475834

MT EVEREST MOVING COMPANY INC
261 WABASH ROAD
EPHRATA PA 17522

RE: A-8917553 - Change in name from Conrad Seth Martin, t/a Mt Everest Moving Company, to Mt Everest Moving Company, Inc.

To Whom It May Concern:

YOU ARE ADVISED THAT:

Your request for the change of name has been received and reviewed. The necessary documents have been submitted. It has been determined that approval is hereby *granted*.

The records regarding the Certificate of Public Convenience have been changed to stand in the name of **Mt Everest Moving Company, Inc.**

Should you desire that the original Certificate of Public Convenience be endorsed in the name of **Mt Everest Moving Company, Inc.**, please send your request for an updated certificate and return your original to:

PA Public Utility Commission
Secretary's Bureau
Order Entry/Service Section
PO Box 3265
Harrisburg, PA 17105-3265

If you do not wish to have a different certificate, simply attach this letter and keep this document with your original certificate.

Very truly yours,

Rosemary Chiavetta
Secretary

Cc: Secretary's Bureau – File



COMMONWEALTH OF PENNSYLVANIA
PENNSYLVANIA PUBLIC UTILITY COMMISSION
P.O. BOX 3265, HARRISBURG, PA 17105-3265
June 1, 2015

IN REPLY PLEASE
REFER TO OUR FILE

A-8917553
A-2015-2475834

CONRAD SETH MARTIN
T/A MT EVEREST MOVING COMPANY
261 WABASH ROAD
EPHARTA PA 17522

*Re: Application Conrad Seth Martin t/a Mt Everest Moving Company,
261 Wabash Road, Epharta, Lancaster County, PA 17522 (717.314.7647). To transport, as a motor common
carrier, property, excluding household goods in use, between points in Pennsylvania. A-2015-2475834*

To Whom It May Concern:

The records of the Commission show that the applicant has complied with the necessary requirements.

Enclosed, is the CERTIFICATE OF PUBLIC CONVENIENCE evidencing the Commission's approval of the right to operate as a motor carrier. The number on the Certificate, which is also the first A# at the top of this page, is the PA P.U.C. No. which should be used for identification markings on the vehicle(s).

Certificate holder is advised to become familiar with the requirements of 52 Pa. Code. Failure to comply with all applicable requirements may subject the carrier to penalties, including fines suspension of operating rights or cancellation of authority. Title 52 of the Pennsylvania Code may be accessed on the World Wide Web at www.pacode.com.

Kindly attach the enclosures to the compliance order previously issued and mailed to you.

Very truly yours,

Rosemary Chiavetta
Secretary

NW

PENNSYLVANIA
PUBLIC UTILITY COMMISSION

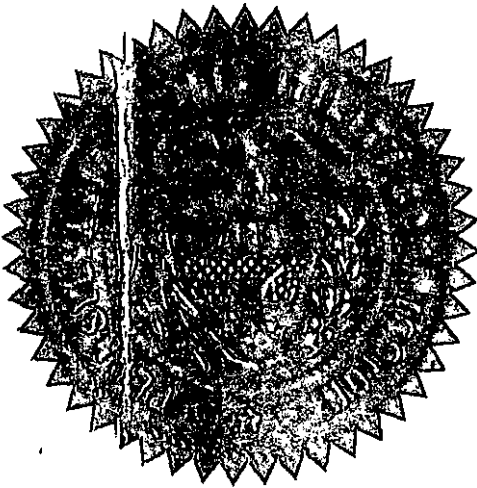
IN THE MATTER OF : A-8917553

*Re: Application Conrad Seth Martin t/a Mt Everest Moving Company,
261 Wabash Road, Ephrata, Lancaster County, PA 17522 (717.314.7647). To transport, as a motor common carrier,
property, excluding household goods in use, between points in Pennsylvania. A-2015-2475834*

EFFECTIVE: June 1, 2015

The Pennsylvania Public Utility Commission hereby certifies that after an investigation and/or hearing, it has, by its report and order made and entered, found and determined that the granting of the application is necessary or proper for the service, accommodation, convenience and safety of the public and hereby issues to the applicant this **CERTIFICATE OF PUBLIC CONVENIENCE** evidencing the Commission's approval to operate as a motor carrier.

In Witness Whereof, The PENNSYLVANIA PUBLIC UTILITY COMMISSION has caused these presents to be signed and sealed, and duly attested by its Secretary at its office in the city of Harrisburg this 1st day, of June, 2015.



A handwritten signature in cursive script, reading "Rosemary Chinita".

Secretary



U.S. Department of Transportation
Federal Motor Carrier Safety Administration

1200 New Jersey Ave., S.E.
Washington, DC 20590

SERVICE DATE
May 25, 2016

DECISION
MC-861859
MT. EVEREST MOVING COMPANY
EPHRATA, PA
REENTITLED
MT. EVEREST MOVING COMPANY, INC.

On May 19, 2016, applicant filed a request to have the Federal Motor Carrier Safety Administration's records changed to reflect a name change.

It is ordered:

The Federal Motor Carrier Safety Administration's records are amended to reflect the carrier's name as MT. EVEREST MOVING COMPANY, INC.

Within 30 days after this decision is served, the applicant must establish that it is in full compliance with the statute and the insurance regulations by having amended filings on prescribed FMCSA forms (BMC91 or 91X or 82 for bodily injury and property damage liability, BMC 34 or 83 for cargo liability, or a BMC 84 or 85 for broker security and BOC-3 for designation of agents upon whom process may be served) submitted on its behalf. Copies of Form MCS-90 or other "certificates of insurance" are not acceptable evidence of insurance compliance. Insurance and BOC-3 filings should be sent to Federal Motor Carrier Safety Administration, 1200 New Jersey Ave., S.E., Washington, DC 20590.

The applicant is notified that failure to comply with the terms of this decision shall result in revocation of its operating rights registration, effective 30 days from the service date of this decision.

To verify that the applicant is in full compliance, call (202)358-7000 or visit our web site at: <http://li-public.fmcsa.dot.gov>. Any other questions regarding the action taken should be directed to (202)366-9805.

Decided: May 20, 2016
By the Federal Motor Carrier Safety Administration

800-432-5860

Jeffrey L. Secrist, Chief
Information Technology Operations Division
NCA



U.S. Department of Transportation
Federal Motor Carrier Safety Administration

1200 New Jersey Ave., S.E.
Washington, DC 20590

SERVICE DATE
June 24, 2014

CERTIFICATE
MC-861859-C
U.S. DOT No. 2488928
CONRAD S MARTIN
D/B/A MT EVEREST MOVING COMPANY
EPHRATA, PA

This Certificate is evidence of the carrier's authority to engage in transportation as a **common carrier of household goods** by motor vehicle in interstate or foreign commerce.

This authority will be effective as long as the carrier maintains compliance with the requirements *pertaining to insurance coverage for the protection of the public (49 CFR 387); the designation of agents upon whom process may be served (49 CFR 366); tariffs or schedules (49 CFR 1312); and arbitration of loss and damage disputes (49 U.S.C. § 14708)*. The carrier shall also render reasonably continuous and adequate service to the public. Failure to maintain compliance will constitute sufficient grounds for revocation of this authority.

Jeffrey L. Secrist, Chief
Information Technology Operations Division

NOTE: Willful and persistent noncompliance with applicable safety fitness regulations as evidenced by a DOT safety fitness rating of "Unsatisfactory" or by other indicators, could result in a proceeding requiring the holder of this certificate or permit to show cause why this authority should not be suspended or revoked.

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EXHIBIT 2

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EXHIBIT 3



**MT. EVEREST
MOVING COMPANY**

Annual Profit & Loss Statement

Mt. Everest Moving Company

March 07, 2018

12:58:06 pm

Page: 1

	2017	% Sale	2016	% Sale	\$ Change	% Change
Revenue						
51000-000 Furniture Sales	3,265.00	1.0	1,998.00	0.9	1,267.00	63.4
51100-000 Storage	27,323.65	8.0	922.22	0.4	26,401.43	2862.8
52000-000 Piano Moving	110,241.13	32.4	100,360.93	45.2	9,880.20	9.8
52050-000 Furniture Moving for Builders	77,901.08	22.9	-	-	77,901.08	-
52100-000 Other Moving	61,940.46	18.2	79,944.24	36.0	(18,003.78)	-22.5
52200-000 Tips	2,401.56	0.7	3,407.00	1.5	(1,005.44)	-29.5
52400-000 Caster Cups etc.	-	-	10.00	-	(10.00)	-100.0
52500-000 Junk Removal	4,559.30	1.3	3,616.85	1.6	942.45	26.1
52600-000 Safe Moving	26,192.00	7.7	17,604.00	7.9	8,588.00	48.8
52700-000 Organ Moving	6,573.45	1.9	4,376.50	2.0	2,196.95	50.2
52800-000 Office Moving	2,982.50	0.9	3,312.50	1.5	(330.00)	-10.0
52900-000 Other Specialty Moving	16,362.00	4.8	6,553.85	3.0	9,808.15	149.7
59300-000 Misc. Revenue	113.59	-	1,801.27	0.8	(1,687.68)	-93.7
59500-000 Delivery Charge	4.00	-	-	-	4.00	-
Total Revenue	339,859.72	100.0	223,907.36	100.8	115,952.36	51.8
Cost of Sales						
Cost of Goods Sold						
Purchases						
60000-000 Non-piano Furniture Purchases	1,360.00	0.4	-	-	1,360.00	-
Total Purchases	1,360.00	0.4			1,360.00	
Value-Added Costs						
60500-000 Repairs to Furniture	20.00	-	-	-	20.00	-
Total Value-Added Costs	20.00	-			20.00	
Inventory Variance						
65000-000 Inventory Variance	(860.00)	-0.3	-	-	(860.00)	-
Total Inventory Variance	(860.00)	-0.3			(860.00)	
Total Cost of Goods Sold	520.00	0.2			520.00	
Junk Removal						
61500-000 Disposal Costs	1,623.40	0.5	955.00	0.4	668.40	70.0
Total Junk Removal	1,623.40	0.5	955.00	0.4	668.40	70.0
Moving Costs						
61000-000 Fuel	11,709.22	3.4	6,707.36	3.0	5,001.86	74.6
61050-000 DEF	967.74	0.3	30.60	-	937.14	3062.5
61150-000 Storage	13,155.75	3.9	962.50	0.4	12,193.25	1266.8
61160-000 Storage Security	1,096.10	0.3	-	-	1,096.10	-
61200-000 Equipment Rental	2,238.01	0.7	9,510.04	4.3	(7,272.03)	-76.5
61300-000 Tolls & EZ-Pass	1,531.38	0.5	1,061.55	0.5	469.83	44.3
61400-000 Misc.	230.81	0.1	768.57	0.3	(537.76)	-70.0
61600-000 Labor - Non Payroll	29,672.71	8.7	12,898.38	5.8	16,774.33	130.0
63000-000 Reparatons for Damaged Pianos and	442.06	0.1	618.12	0.3	(176.06)	-28.5
Payroll						
62000-000 Payroll	33,623.52	9.9	23,723.00	10.7	9,900.52	41.7
62100-000 Social Security	4,564.66	1.3	2,400.82	1.1	2,163.84	90.1
62200-000 Medicare	1,067.54	0.3	561.48	0.3	506.06	90.1



**MT. EVEREST
MOVING COMPANY**

Annual Profit & Loss Statement

Mt. Everest Moving Company

March 07, 2018
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	2017	% Sale	2016	% Sale	\$ Change	% Change
62300-000 FUTA	257.26	0.1	111.22	0.1	146.04	131.3
62400-000 PAUC	1,089.50	0.3	957.74	0.4	131.76	13.8
62500-000 Officers Salary	40,000.00	11.8	15,000.00	6.8	25,000.00	166.7
Total Payroll	80,602.48	23.7	42,754.26	19.2	37,848.22	88.5
Total Moving Costs	141,646.26	41.7	75,311.38	33.9	66,334.88	88.1
Packing						
61700-000 Packing Supplies	152.40	-	-	-	152.40	-
61710-000 Packing Labor	1,120.62	0.3	-	-	1,120.62	-
Total Packing	1,273.02	0.4	-	-	1,273.02	-
Total Cost of Sales	145,062.68	42.7	76,266.38	34.3	68,796.30	90.2
Income/(Loss):	194,797.04	57.3	147,640.98	66.5	47,156.06	31.9
Operating Expenses						
Advertising						
70400-000 Advertising Misc.	260.11	0.1	303.21	0.1	(43.10)	-14.2
70410-000 YP.com	1,320.00	0.4	1,320.00	0.6	-	-
70420-000 Hibu Phonebook	1,181.00	0.3	1,069.00	0.5	112.00	10.5
70430-000 Website	156.85	-	564.40	0.3	(407.55)	-72.2
70440-000 Adwords	3,055.55	0.9	2,459.61	1.1	595.94	24.2
70450-000 Referral Reward	100.00	-	260.00	0.1	(160.00)	-61.5
70460-000 Trade Shows	463.49	0.1	535.66	0.2	(72.17)	-13.5
70470-000 Home Adviser	410.50	0.1	558.52	0.3	(148.02)	-26.5
70480-000 Thumtack	-	-	192.03	0.1	(192.03)	-100.0
70490-000 Labor Advertising	1,674.77	0.5	87.25	-	1,587.52	1819.5
Total Advertising	8,622.27	2.5	7,349.68	3.3	1,272.59	17.3
General						
70110-000 Bank Charges	36.00	-	-	-	36.00	-
70600-000 Legal & Accounting	3,002.53	0.9	2,143.88	1.0	858.65	40.1
70620-000 Regulations Compliance	1,457.63	0.4	-	-	1,457.63	-
70700-000 Gifts & Contributions	13,000.00	3.8	8,000.00	3.6	5,000.00	62.5
70750-000 Owner Health Care	5,011.73	1.5	3,195.20	1.4	1,816.53	56.9
70760-000 Employee Health Care	2,097.09	0.6	-	-	2,097.09	-
70770-000 Bonus	1,000.00	0.3	-	-	1,000.00	-
70900-000 Misc.	1,226.26	0.4	520.73	0.2	705.53	135.5
70950-000 Passat Fuel	56.87	-	-	-	56.87	-
Total General	26,888.11	7.9	13,859.81	6.2	13,028.30	94.0
Equipment						
71000-000 Supplies - General	1,072.09	0.3	129.74	0.1	942.35	726.3
71100-000 Office Supplies	265.90	0.1	1,900.01	0.9	(1,634.11)	-86.0
71200-000 Moving Equipment	11,485.97	3.4	8,930.46	4.0	2,555.51	28.6
71300-000 2006 GMC W4500 Related	379.00	0.1	283.00	0.1	96.00	33.9
71500-000 2012 Freightliner M2 Related	944.80	0.3	2,872.25	1.3	(1,927.45)	-67.1
Total Equipment	14,147.76	4.2	14,115.46	6.4	32.30	0.2
Utilities						
72100-000 Telephone	2,214.98	0.7	1,400.55	0.6	814.43	58.2
Total Utilities	2,214.98	0.7	1,400.55	0.6	814.43	58.2



**MT. EVEREST
MOVING COMPANY**

Annual Profit & Loss Statement

Mt. Everest Moving Company

March 07, 2018

12:58:06 pm

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	2017	% Sale	2016	% Sale	\$ Change	% Change
Maintenance						
73100-000 GMC Box Truck Maintenance	5,419.54	1.6	4,852.75	2.2	566.79	11.7
73250-000 2012 Freightliner Maintainance	10,929.97	3.2	697.51	0.3	10,232.46	1467.0
Total Maintenance	16,349.51	4.8	5,550.26	2.5	10,799.25	194.6
Insurance						
77110-000 General Liability	752.00	0.2	744.00	0.3	8.00	1.1
77120-000 Passat Liability	-	-	106.00	-	(106.00)	-100.0
77130-000 2012 Freightliner M2 Insurance	5,046.00	1.5	425.00	0.2	4,621.00	1087.3
77140-000 2006 GMC W4500 Insurance	1,366.00	0.4	2,540.00	1.1	(1,174.00)	-46.2
77300-000 Cargo	1,152.50	0.3	918.00	0.4	234.50	25.5
77400-000 Workers Comp. Insurance	6,669.00	2.0	5,366.00	2.4	1,303.00	24.3
Total Insurance	14,985.50	4.4	10,099.00	4.5	4,886.50	48.4
Taxes						
78600-000 Income Taxes	10,401.00	3.1	30,326.00	13.7	(19,925.00)	-65.7
Total Taxes	10,401.00	3.1	30,326.00	13.7	(19,925.00)	-65.7
Depreciation						
79200-000 Depreciation - GMC Box Truck	-	-	3,000.00	1.4	(3,000.00)	-100.0
Total Depreciation	-	-	3,000.00	1.4	(3,000.00)	-100.0
Total Operating Expenses	93,609.13	27.6	85,700.76	38.6	7,908.37	9.2
Income/(Loss):	101,187.91	29.8	61,940.22	27.9	39,247.69	63.4
Nonoperating Items						
Total Nonoperating Items	-	-	-	-	-	-
Income/(Loss):	101,187.91	29.8	61,940.22	27.9	39,247.69	63.4



**MT. EVEREST
MOVING COMPANY**

Balance Sheet

February 22, 2018

10:30:00 am

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Mt. Everest Moving Company
Ending Balances for the Periods Indicated

		February <u>2018</u>	February <u>2017</u>	<u>\$ Change</u>	<u>% Change</u>
Assets					
Current Assets					
01000-000	Cash on Hand	(70.00)	5,536.41	(5,606.41)	-
01200-000	ENB Corporate Account	114,528.05	34,166.69	80,361.36	235.2
03000-000	Accounts Receivable	10,482.02	28,424.58	(17,942.56)	-63.1
04100-000	Prepaid Insurance	6,643.50	6,012.00	631.50	10.5
05000-000	Inventory	860.00	-	860.00	-
Total Current Assets		132,443.57	74,139.68	58,303.89	78.6
Fixed Assets					
12200-000	2006 GMC W4500	15,500.00	15,500.00	-	-
12400-000	Equipment	5,863.00	5,863.00	-	-
12500-000	2012 Freightliner M2	36,628.00	36,628.00	-	-
13000-000	Accumulated Depreciation	(17,611.00)	(17,611.00)	-	-
Total Fixed Assets		40,380.00	40,380.00	-	-
Other Assets					
Total Other Assets		-	-	-	-
Total Assets		172,823.57	114,519.68	58,303.89	50.9
Liabilities					
Current Liabilities					
21000-000	Accounts Payable	-	517.00	(517.00)	-100.0
24000-000	Sales Tax Collected	24.00	3.59	20.41	568.5
Payroll					
25110-000	Federal Taxes Payable	2,400.45	428.18	1,972.27	460.6
25300-000	PA Withholding Payable	413.20	72.58	340.62	469.3
25400-000	Local Withholding Payable	138.48	15.26	123.22	807.5
25410-000	LST Withholding Payable	63.00	8.00	55.00	687.5
25510-000	FUTA - Federal Unemployment	223.33	28.45	194.88	685.0
25520-000	PAUC - State Unemployment	383.15	103.19	279.96	271.3
27000-000	Accrued Payroll	-	-	-	-
Total Payroll		3,621.61	655.66	2,965.95	452.4
Total Current Liabilities		3,645.61	1,176.25	2,469.36	209.9
Long Term Liabilities					
Total Long Term Liabilities		-	-	-	-
Total Liabilities		3,645.61	1,176.25	2,469.36	209.9
Equity					
41000-000	Capital Withdrawals	(21,290.00)	-	(21,290.00)	-
49000-000	Retained Earnings	187,981.21	86,793.30	101,187.91	116.6
Net Income/(Loss)		2,486.75	26,550.13	(24,063.38)	-90.6
Total of Retained Earnings		190,467.96	113,343.43	77,124.53	68.0
Total Equity		169,177.96	113,343.43	55,834.53	49.3
Total Liabilities and Capital:		172,823.57	114,519.68	58,303.89	50.9

KENNETH A. OLSEN

Attorney At Law

33 PHILHOWER ROAD

LEBANON, NJ 08833

TO:

*Rosemary Chevella, Secretary
Pennsylvania Public Utility Comm.*

400 North St.

Keystone Bldg.

Harrisburg, PA 17120

23
28

FedEx Package
Express US Airbill

FedEx
Tracking
Number

8100 1775 3251

MUR4

Form ID No. 0215

Registered Mail

1 From
Date 5/11/15

Sender's Name KENNETH A. OLSEN Phone 908 832-9207

Company KENNETH A OLSEN LAW FIRM

Address 33 PHILHOWER RD

Dept./Floor/Suite/Room

City LEBANON State NJ ZIP 08833-4537

2 Your Internal Billing Reference MIT. EVEREST HHS APPL.

3 To Recipient's Name ROSEMARY CHIAVETTA, SECY. Phone 717-772-7777

Company PENNSYLVANIA PUBLIC UTILITY COMMA

Address 400 NORTH ST
We cannot deliver to P.O. boxes or P.O. ZIP codes.

Hold Weekday
FedEx location address
REQUIRED. NOT available for
FedEx First Overnight.

Address KEYSTONE BLDG
Use this line for the HOLD location address or for continuation of your shipping address.

Hold Saturday
FedEx location address
REQUIRED. Available ONLY for
FedEx Priority Overnight and
FedEx 2Day to select locations.

City HARRISBURG State PA ZIP 17120

0123449115



8100 1775 3251

4 Express Package Service * To most locations. Packages up to 150 lbs. For packages over 150 lbs., see the FedEx Express Freight US Airbill.

Next Business Day	2 or 3 Business Days
<input type="checkbox"/> FedEx First Overnight Earliest next business morning delivery to select locations. Friday shipments will be delivered on Monday unless Saturday Delivery is selected.	<input type="checkbox"/> FedEx 2Day A.M. Second business morning.* Saturday Delivery NOT available.
<input type="checkbox"/> FedEx Priority Overnight Next business morning.* Friday shipments will be delivered on Monday unless Saturday Delivery is selected.	<input type="checkbox"/> FedEx 2Day Second business afternoon.* Thursday shipments will be delivered on Monday unless Saturday Delivery is selected.
<input checked="" type="checkbox"/> FedEx Standard Overnight Next business afternoon.* Saturday Delivery NOT available.	<input type="checkbox"/> FedEx Express Saver Third business day.* Saturday Delivery NOT available.

5 Packaging * Declared value limit \$500.

FedEx Envelope* FedEx Pak* FedEx Box FedEx Tube Other

6 Special Handling and Delivery Signature Options Fees may apply. See the FedEx Service Guide.

Saturday Delivery
NOT available for FedEx Standard Overnight, FedEx 2Day A.M., or FedEx Express Saver.

No Signature Required
Package may be left without obtaining a signature for delivery.

Direct Signature
Someone at recipient's address may sign for delivery.

Indirect Signature
If no one is available at recipient's address, someone at a neighboring address may sign for delivery. For residential deliveries only.

Does this shipment contain dangerous goods?
One box must be checked.

No Yes As per attached Shipper's Declaration. Yes Shipper's Declaration not required. Dry Ice Dry ice, 9, UN 1845 _____ x _____ kg

Restrictions apply for dangerous goods — see the current FedEx Service Guide. Cargo Aircraft Only

7 Payment Bill to: Enter FedEx Acct. No. or Credit Card No. below. Obtain recip. Acct. No.

Sender Acct. No. in Section 1 will be billed. Recipient Third Party Credit Card Cash/Check

Total Packages Total Weight _____ lbs. Credit Card Auth. _____

*Our liability is limited to US\$100 unless you declare a higher value. See the current FedEx Service Guide for details.

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FedEx.com 1.800.Go.FedEx 1.800.463.3339