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PA PUC
SECRETARY'S BUREAU

May 2, 2018

Pennsylvania Public Utility Commission 400 North Street Harrisburg, PA 17120

ATTN: Rosemary Chiavetta, Secretary

RE: ENGIE Insight Services Inc. (f/k/a Ecova, Inc.)

Docket No. A-2011-2234410

Dear Ms. Chiavetta:

Pursuant to your request, I am attaching:

1. Certificate of Service of new Officer List for ENGIE Insight Services Inc.

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2. Resumes for Mathias Lelievre, ENGIE Insight CEO and Martin Sieh, ENGIE Insight Chief Operating Officer.

Sincerely,

DONNA WASS Sr. Paralegai

lmw

Enclosures

cc via email Jeff McCracken

ENGIE Insight 1313 N Atlantic St Ste 5000 Spokane WA 99201-2330 (800) 767-4197

Docket No. A-2011-2234410 Ecova, Inc. Data Requests

- 1. Reference Application, Section 6.a and 6.b, Certificate of Service Applicant failed to provide proof of service of this amendment to the five Statutory Offices and all Electric Distribution Companies (EDCs) in which the applicant is licensed to operate. Please provide the missing documentation.
- 2. Reference Application, Section 8.e, Technical Fitness Applicant failed to provide résumés for its chief officers responsible for operations. Please provide the missing documentation.

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MATHIAS LELIEVRE

Work experience

President & Chief Executive Officer

Company NameENGIE Insight
Dates EmployedAug 2017 – Present

Employment Duration 10 mos Location Région de Boston, États-Unis

Responsible for driving ENGIE Insight's (formerly Ecova) vision to help business customers unlock data-driven insights to achieve results while reducing resource consumption—including energy, water, waste and telecommunications. Leveraging more than a decade of experience in the private and public energy sectors.

Media (1)

Mathias Lelievre Named President and CEO of Ecova

Director Green Mobility ; CEO's chief of staff

Company NameENGIE
Dates EmployedApr 2015 – Aug 2017

Employment Duration2 yrs 5 mos LocationParis

Deputy chief of staff, Minister of Economy

Company NameFrench Ministry of Economy and Finance Dates EmployedMay 2012 – Aug 2014

Employment Duration2 yrs 4 mos LocationParis

Adjoint au chef du service du Conseil général de l'Economie

Company NameFrench Ministry of Economy and Finance Dates EmployedJan 2011 – May 2012

Employment Duration1 yr 5 mos LocationParis

Chef de la division de Paris

Company NameAutorité de sûreté nucléaire (ASN) Dates EmployedSep 2007 – Dec 2010

Employment Duration3 yrs 4 mos LocationParis

Chargé de Mission

Company NameSaint-Gobain
Dates EmployedSep 2005 – Sep 2006

Employment Duration1 yr 1 mo LocationShanghai City, China

Chargé de mission

Company Name" TOTAL
Dates EmployedSep 2004 – Sep 2005

Employment Duration1 yr 1 mo LocationParis

Show less

Education

MINES ParisTech

Degree NameIngénieur du Corps des Mines Dates attended or expected graduation2004 – 2007

MINES ParisTech

Degree NameIngénieur civil des Mines Dates attended or expected graduation2001 – 2004

MARTIN SIEH

EXPERIENCE

Company NameENGIE Insight Dates EmployedFeb 2016 – Present

Employment Duration2 yrs 4 mos LocationGreater Minneapolis-St. Paul Area

Leading Ecova's global operations, ensuring the delivery of integrated energy and sustainability solutions to our clients. Creating an environment that inspires over 1,400 passionate professionals striving to help our clients improve financial and environmental performance, while adding value to local communities and culture.

Vice President, Global Operations Strategy

Company NameENGIE Insight Dates EmployedFeb 2015 – Feb 2016

Employment Duration1 yr 1 mo LocationGreater Minneapolis-St. Paul Area

Aligning operating groups in various international locations, ensuring our clients achieve insight into their global energy and sustainability footprint. Ecova delivers an integrated set of Energy and Resource Management solutions that drives savings and advances our client's corporate responsibility initiatives.

Vice President Operations, Expense and Data Management

Company NameEcova
Dates EmployedDec 2012 – Feb 2015

Employment Duration2 yrs 3 mos LocationSt. Paul

Leading a team of over 800 people in the pursuit of process efficiency and the delivery of market leading results. Our processes are focused on the transactional aspect of Energy Management and related data collection and analysis.

Vice President, Sales and Client Management

Company NameEcova

Dates EmployedJan 2011 – Dec 2012

Employment Duration2 yrs

Subsequent to the acquisition of The Loyalton Group, Advantage IQ has changed its name to Ecova. Our focus has been and continues to be Total Energy and Sustainability. I continue my commitment to providing leading edge solutions that allow my clients to see more, save more and sustain more.

Chief Operating Officer

Company NameThe Loyalton Group Dates EmployedSep 1997 – Mar 2011

Employment Duration 13 yrs 7 mos

Launched The Loyalton Group as a start up business with just two of us. Grew the business to 45 team members and were then acquired by Ecova. Loyalton Group was created to leverage the newly emerging "deregulated energy" market. The business evolved to include Energy Supply side management as well as Demand side management services. My leadership was focused on sales as well as the operational aspects of the business including service delivery and internal shared services (finance, human resources and information technology).

Businss Process Analyst

Company NameMetaPower
Dates EmployedOct 1995 – Sep 1997

Employment Duration2 yrs

Business Process Analyst Show less

Education

North Dakota State University

Degree NameBS
Field Of StudyElectrical Engineering
Dates attended or expected graduation1986 – 1991

Dean's list 9 out of 10 semesters Member of three undefeated national championship football teams Your answers should be verified per 52 Pa Code § 1.36. Accordingly, you must provide the following statement with your responses:

I, hereby state that the facts above set forth are true and correct to the best of my knowledge, information and belief, and that I expect to be able to prove the same at a hearing held in this matter. I understand that the statements herein are made subject to the penalties of 18 Pa. C.S. § 4904 (relating to unsworn falsification to authorities).

The blank should be filled in with the name of the appropriate company representative, and the signature of that representative should follow the statement.

In addition, to expedite completion of the application, please also e-mail the information to Jeff McCracken at <u>jmccracken@pa.gov</u>. Please direct any questions to Jeff McCracken, Bureau of Technical Utility Services, at <u>jmccracken@pa.gov</u> (preferred) or (717) 783-6163.

Sincerely.

Rosemary Chiavetta

Secretary

Enclosures

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CERTIFICATE OF SERVICE

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101

Legal Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689

Regulatory Affairs
Duquesne Light Company
411 Seventh Street, MD 16-4
Pittsburgh, PA 15219

Legal Department First Energy 2800 Pottsville Pike Reading PA, 19612

Citizens' Electric Company Attn: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Vice President – Energy Supply
Corning Natural Gas Holding Corporation
330 West William Street
Corning, NY 14830

Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

Office of General Counsel Attn: Kimberly A. Klock PPL Two North Ninth Street (GENTW3) Allentown, PA 18101-1179

UGI Utilities, Inc. Attn: Rates Dept. – Choice Coordinator 2525 N. 12th Street, Suite 360 Post Office Box 12677 Reading, PA 19612-2677

Wellsboro Electric Company Attn: EGS Coordination 33 Austin Street P. O. Box 138 Wellsboro, PA 16901

— Cocusigned by:

Martin Sieh

Chief Operations Officer ENGIE Insight Services Inc.





ENGIE Insight

ENGIE Insight 1313 N Atlantic St Ste 5000 Spokane WA 99201-2330 (800) 767-4197 engieinsight.com

> PENNSYLVANIA PUBLIC UTILITY COMMISSION 400 NORTH STREET HARRISBURG, PA 17120 ATTN: ROSEMARY CHIAVETTA, SECRETARY