

## CRAIG A. TAYLOR

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### SUMMARY

Founder and manager of multifaceted energy services and real-estate portfolio company. Lead 30+ employees across four offices throughout the U.S. Extensive cross-functional experience in start-ups, development and turnaround management. Built multimillion U.S. dollar company organically. Former bank finance and M&A attorney.

### EXPERIENCE

**Atlas Commodities, LLC**, Houston, TX, USA

2006-Present

#### Founder & President

- Oversee and manage day to day business operations of over 30 employees in 4 offices across the United States and a full time consultant in Canada.
- Built wholesale brokerage desks generating 9 straight years of over \$4 million in revenue annually, retail energy advisory and procurement business generating over \$3 million in accounts receivable through 2018, acquired real estate portfolio of \$5 million in assets started a pipeline training and safety consulting business that reached profitability within 6 months of inception..
- Advised international clients in procuring emissions credits for U.S. facilities and LNG opportunities internationally.
- Led team in Southeast Asia on procuring carbon credits from Papa New Guinea.

**Atlas Retail, LLC**

2012-Present

#### Founder & President

- Manage day to day operations of energy procurement and advisory team.
- Hired and managed team that generated over \$4 million in accounts receivable through 2018.

**Atlas Field Services, LLC**, Houston, TX, USA

2014-Present

- Oversee and manage day to day operations of safety training specialists
- Established chemicals and coatings business to offer to pipeline customers working with our safety training specialists.

**Atlas Scholars, LLC**, Houston, TX, USA

2012-Present

**Founder & President**

- Developed 3 year summer internship program providing class based curriculum, field trips, speaker series, college prep and live market trading experience.
- Guide motivated students with mentorship, scholarship and exposure to energy and finance industries in a performance based environment.

**SCS Commodities Corporation**, New York, NY, USA

2005-2006

**Natural Gas Options Broker**

- Executed option contracts with daily value in excess \$1 million on the floor of the NYMEX and in the over-the-counter market on behalf of firm clients.
- Developed relationships with multi-national banks, hedge funds and energy companies in order to build book of business and increase customer business.

**MBF Clearing Corporation**, New York, NY, USA

2003-2005

**Trader**

- Directed and maintained an energy futures book creating profit in excess of \$5 million annually.
- Made outright, spread and strip markets for brokers and traders in crude and natural gas pits on NYMEX

**White & Case, LLP**, New York, NY, USA

1996-2003

**Associate** (2001 – 2003)

- Bank Finance and Mergers & Acquisitions associate.
- Worked in Czech and Slovak Republics on privatization deals.
- Worked on credit agreements, letters of intent and acquisition agreements on behalf of firm's international and U.S. clients.

**Legal Assistant** (1996 – 1998)

- Supervised 35 contract attorneys and 50 legal assistants for document production to the Department of Justice related to antitrust issues of the Raytheon/Hughes merger and Ahold NV/Stop & Shop merger.

**United States Navy**

1992-1996

**Petty Officer 3<sup>rd</sup> Class - Presidential Honor Guard & USS Ticonderoga**

- Oversaw and trained platoon of 35-50 men and women for duties representing the U.S. Navy at ceremonies for the President of the United States, Chairman Joint Chiefs of Staff, Secretary of the Navy and the Chief of Naval operations.
- Led boarding parties of unidentified surface targets while conducting no-fly zone operations in the Adriatic Sea.
- Carried Presidential Flag at Richard Nixon's funeral ceremony.

## EDUCATION

<b>Columbia Business School</b> , New York, NY <b>London Business School</b> , London, UK MBA, Global Executive Program, May 2017	2015-2017
<b>FORDHAM UNIVERSITY LAW SCHOOL</b> , New York, NY, USA Juris Doctor. Law, May 2001	1998 - 2001
<b>UNIVERSITY OF MARYLAND</b> , Adelphi, MD, USA Bachelor of Science. Management, May 1998	1998

## ADDITIONAL INFORMATION

<i>Languages:</i>	Conversational German; basic Indonesian.
<i>Affiliations:</i>	Board Member, Atlas Scholars Charity (2012-present) National Futures Association <i>Series 3</i>

# Stephen J. Roberson

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## RETAIL ENERGY MARKET PROFESSIONAL

Experienced energy professional specializing in advising large commercial and industrial (C&I) energy consumers. Critically focused on risk management and developing hedging strategies for both electricity and natural gas.

Extensive dealings with Clients across all major industries including data centers, food processing, plastics, general manufacturing, commercial real estate, hospitality and municipal/government accounts.

## PROFESSIONAL PROFILE

**Atlas Commodities, LLC – Retail Energy Group – Portsmouth, NH** **2013 – Present**

*Managing Director – Retail Energy Group*

Responsible for overseeing the growth of Atlas' Retail Energy Group and its expanding presence in all deregulated U.S. Energy markets. Manage a diverse portfolio of energy Clientele while hiring seasoned industry experts / training new hires.

- Lead the Retail Group to four consecutive years of growth
- Successfully identified, hired and trained employees without any previous experience in the energy industry into knowledgeable and trustworthy market advisors
- Trusted with the task of continuing to grow through multiple different verticals
  - Organic
  - Strategic Hires
  - Mergers / Acquisitions
- Maintain and grow personal portfolio of Clientele yearly with a 98%+ retention rate

**Tradition Energy – Burlington, MA / Stamford, CT** **2007 - 2013**

*Energy Advisor*

Developed a broad range of understanding and expertise in the deregulated energy industry. Tasked with and successfully established relationships with large energy users in the New England / PJM market and was consistently a top producer across five different offices. Received consistent promotions throughout the almost six year tenure and ended with being tasked with managing / overseeing some of Tradition's largest and most valued Clients.

## EDUCATION

**University of New Hampshire, Durham**

*Bachelor of Science, May 2007*

**Columbia Business School**

Executive Education, Leadership Essentials, 2017

## ADDITIONAL SKILLS

- Entrepreneurial
- Creative Thinker
- Desire to Learn
- Adaptable to Change
- Developing Leadership Skills