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June 22, 2018

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PA PUBLIC UTILITY CONTISSION SECRETARY'S BUREAU

Pennsylvania Public Utility Commission Secretary 400 North Street, Keystone Building Harrisburg, PA 17120

RE: Broker License Application

Dear Ms. Chiavetta:

Attached please find application for licensing to operate as a natural gas broker/marketer in the Commonwealth, submitted on behalf of Taurus Advisory Group, LLC. Please don't hesitate to contact me directly in request of clarification or additional documentation.

The time and efforts of you and your staff in addressing our submission are greatly appreciated.

Best

Nathan Burroughs Managing Director Taurus Advisory Group <u>nburroughs@taurusag.com</u> 908-763-2077

> 27 Lawrence Road Madison, NJ 07940 info@taurusag.com www.taurusag.com



BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of <u>Taurus Advisory Group, LLC</u>, for approval to offer, render, furnish, or supply natural gas supply services as a(n) <u>Broker/Marketer [as specified in item #4b below]</u> to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

1. IDENTIFICATION AND CONTACT INFORMATION

- a. IDENTITY OF THE APPLICANT: Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:
 - Taurus Advisory Group 27 Lawrence Road Madison NJ 07940 www.taurusag.com 855.557.3440

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

b. PENNSYLVANIA ADDRESS / REGISTERED AGENT: If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

Harbor Business Compliance Corporation 48-50 W. Chestnut St. Ste 301 Lancaster, PA 17603 Lancaster County

c. REGULATORY CONTACT: Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

Nathan Burroughs Managing Director 27 Lawrence Rd. Madison, NJ 07490 phone: 908.763.2077 fax: 908.934.9384 email: nburroughs@taurusag.com

d. ATTORNEY: Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Taurus Advisory Group is not using an attorney for this purpose

e. CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: Provide the name, title, address, telephone number, fax number, and e-mail <u>OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED)</u> responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Natural Gas Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed NGSs.

Nathan Burroughs Managing Director 27 Lawrence Rd. Madison, NJ 07490 phone: 908.763.2077 fax: 908.934.9384 email: nburroughs@taurusag.com

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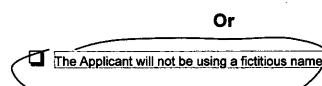
Nicholas Gerome Managing Director 15555 N Park Ln Cleveland Heights, OH 44118 Phone: 855.557.3440 fax: 908.934.9384 ngerome@taurusag.com PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

2. <u>BUSINESS ENTITY FILINGS AND REGISTRATION</u>

a. FICTITIOUS NAME: (Select appropriate statement and provide supporting documentation as listed.)

The Applicant will be using a fictitious name or doing business as ("d/b/a")

Provide a copy of the Applicant's filing with Pennsylvania's Department of State Pursuant to 54 Pa. C.S. §311.



b. BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS: (Select appropriate statement and provide supporting documentation. As well, under

(Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)

The Applicant is a sole proprietor.

- If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa.
 C.S. §4124 relating to Department of State filing requirements.
 - Ör

The Applicant is a:

domestic general partnership (*)

domestic limited partnership (15 Pa. C.S. §8511)

foreign general or limited partnership (15 Pa. C.S. §4124)

domestic limited liability partnership (15 Pa. C.S. §8201)

foreign limited liability general partnership (15 Pa. C.S. §8211)

foreign limited liability limited partnership (15 Pa. C.S. §8211)

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.
- Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
- * If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.

or

X The Applicant is a:

domestic corporation (15 Pa. C.S. §1308)

- foreign corporation (15 Pa. C.S. §4124)
- domestic limited liability company (15 Pa_C.S. §8913)
- foreign limited liability company (15 Pa. C.S. §8981)
- Other (Describe):

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- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.
- Give name and address of officers.

Martin Benante – Owner/CEO: 5908 Burnham Rd., Naples, FL 34119 Nathan Burroughs - Managing Director: 27 Lawrence Rd., Madison, NJ 07940 Nicholas Gerome – Managing Director: 15555 N. Park Ln., Cleveland Heights, OH 44118

3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

a. AFFILIATES: Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

THE APPLICANT HAS NO AFFILIATES

b. PREDECESSORS: Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

THE APPLICANT HAS NO PREDECESSORS

3

4. OPERATIONS

a. APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)

Definitions

- Supplier an entity which provides natural gas supply services to retail gas customers utilizing the jurisdictional facilities of an natural gas distribution company
- Broker/Marketer an entity that acts as an intermediary in the sale and purchase of natural gas <u>but</u> does not take title to the natural gas.
- The Applicant is presently doing business in Pennsylvania as a



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natural gas interstate pipeline

municipality providing service outside its municipal limits

- local gas distribution company
- retail supplier of natural gas services in the Commonwealth
- a natural gas producer
- a broker/marketer engaged in the business of supplying natural gas services
- Other. (Identify the nature of service being rendered)

or

X The Applicant is not presently doing business in Pennsylvania.

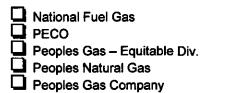
- b. APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a:
 - Supplier or Aggregator of natural gas services
 - Municipal supplier of natural gas services
 - Cooperative supplier of natural gas services
 - X Broker/Marketer engaged in the business of supplying natural gas services
 - X Check here to verify that your organization will not be taking title to the natural gas nor will you be making payments for customers
 - Other (Describe):
- c. PROPOSED SERVICES: Describe in detail the natural gas supply services which the Applicant proposes to offer.

Taurus Advisory Group acts as an intermediary in the execution of retail energy supply agreements. Taurus will provide market intelligence to assist customers in the decision-making process, run online & sealed bid procurement events, as well as provide ancillary support, such as assistance with billing questions/concerns and provision of energy budgeting and management tools upon request.

d. **PROPOSED SERVICE AREA:** Check the box of each Natural Gas Distribution Company for which the Applicant proposes to provide service.

Columbia

Philadelphia Gas Works



UGI Central Penn UGI Penn natural UGI Utilities Valley Energy X All of the above

- e. CUSTOMERS: Applicant proposes to provide services to:
 - Residential Customers
 Small Commercial Customers (Less than 6,000 Mcf annually)
 Residential and Small Commercial as Mixed Meter <u>ONLY (CANNOT BE TAKEN WITH RESIDENTIAL AND/OR SMALL COMMERCIAL ABOVE)</u>
 Large Commercial Customers (6,000 Mcf or more annually)
 Industrial Customers
 Governmental Customers
 Governmental Customers
 JUL 1 9 2018
 All of above (Except Mixed Meter)
 Other (Describe):
- f. **START DATE:** Provide the approximate date the Applicant proposes to <u>actively market</u> within the Commonwealth.

September 2018

5. <u>COMPLIANCE</u>

a. CRIMINAL/CIVIL PROCEEDINGS: State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

Please see attached confidential items

b. SUMMARY: If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

Please see attached confidential items

c. CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. <u>Applicant should also include if it had a Pennsylvania PUC EGS or NGS license previously cancelled by the Commission.</u> If the Applicant has no actions or complaints to list, explicitly state such.

Not applicable

d. SUMMARY: If applicable; provide a statement as to the resolution or present status of any actions listed above.

Not applicable

6. PROOF OF SERVICE

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator. (Example Certificate of Service is attached at Appendix C)

a.) STATUTORY AGENCIES: Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

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b.) NGDCs: Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Natural Gas Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each NGDC is as follows.

| Columbia Gas of PA, Inc. | JUL 1 9 2018 |
|--|--------------------------------------|
| Michele Caddell | |
| 290 W. Nationwide Blvd. | PA PUBLIC UTILITY COMMISSION |
| Columbus, OH 43215 | SECRETARY'S BUREAU |
| PH: 614.460.6841 | |
| FAX: 614.460.8447 | |
| e-mail: mcaddell@nisource.com | |
| Peoples Natural Gas – Equitable Division | National Fuel Gas Distribution Corp. |
| Lynda Petrichevich | David D. Wolford |
| 375 North Shore Drive | 6363 Main Street |
| Pittsburgh, PA 15212 | Williamsville, NY 14221 |
| PH: 412.208.6528 | PH: 716.857.7483 |

| FAX: 412.208.6577 | FAX: 716.857.7479 |
|--|---|
| e-mail: Lynda.w.petrichevich@peoples-gas.com | e-mail: wolfordd@natfuel.com |
| The Peoples Natural Gas Company | PECO |
| Lynda Petrichevich | Carlos Thillet, Manager, Gas Supply and |
| 375 North Shore Drive | Transportation |
| Pittsburgh, PA 15212 | 2301 Market Street, S9-2 |
| PH: 412.208.6528 | Philadelphia, PA 19103 |
| FAX: 412.208.6577 | PH: 215.841.6452 |
| e-mail: Lynda.w.petrichevich@peoples-gas.com | Email: carlos.thillet@exeloncorp.com |
| Peoples Gas Company | Philadelphia Gas Works |
| Lynda Petrichevich | Nicholas LaPergola |
| 375 North Shore Drive | 800 West Montgomery Avenue |
| Pittsburgh, PA 15212 | Philadelphia, PA 19122 |
| PH: 412.208.6528 | PH: 215.684.6278 |
| FAX: 412.208.6577 | email: nicholas.lapergola@pgworks.com |
| e-mail: Lynda.w.petrichevich@peoples-gas.com | |
| UGI Central Penn | ÜĞI |
| David Lahoff | David Lahoff |
| 2525 N. 12 th Street, Suite 360 | 2525 N. 12 th Street, Suite 360 |
| Reading, PA 19612-2677 | Reading, PA 19612-2677 |
| PH: 610.796.3520 | PH: 610.796.3520 |
| Email: <u>dlahoff@ugi.com</u> | Email: dlahoff@ugi.com |
| | |
| Valley Energy Inc. | Reading, PA 19012-2077 PH: 610.796.3520 Email: dlahoff@ugi.com UGI Penn Natural David Lahoff 2525 N. 12 th Street, Suite 360 |
| Ed Rogers | David Lahoff |
| 523 South Keystone Avenue | David Lanom 2525 N. 12 th Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520 Email: dlahoff@ugi.com |
| Sayre, PA 18840-0340 | Reading, PA 19612-2677 |
| PH: 570.888-9664 | PH: 610.796.3520 |
| FAX: 570.888.6199 | Email: dlahoff@ugi.com |
| email: erogers@ctenterprises.org | Email: dlahoff@ugi.com |
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7. FINANCIAL FITNESS

- a. BONDING: In accordance with 66 Pa. C.S. Section 2208(c), no natural gas supplier license shall be issued or remain in force unless the applicant or holder furnishes a bond or other security in a form and amount to ensure the financial responsibility of the natural gas supplier. The criteria used to determine the amount and form of such bond or other security shall be set by each NGDC. Provide documentation that the applicant has met the security requirement of each NGDC by submitting the letters sent by the NGDCs stating what bonding amounts they require.
- b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS: Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
 - Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
 - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)

- Applicant's accounting statements, including balance sheet and income statements for the past two years.
- Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
- A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
- Audited financial statements exhibiting accounts over a minimum two year period.
- Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.

Applicant has only been in existence since September 2017. We have provided a Balance Sheet and a Profit and Loss Statement from inception to present day. As a single-member, single owner/investor LLC we have also provided – as the most fitting demonstration of financial fitness - the most recent available personal tax returns and credit report from company owner Martin Benante. All items have been included and marked as confidential. Please see enclosed.

c. SUPPLIER FUNDING METHOD: If Applicant is operating as anything other than <u>Broker/Marketer only</u>, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

NOT APPLICABLE

d. BROKER PAYMENT STRUCTURE: If applicant is a broker/marketer, explain how your organization will be collecting your fees.

We will collect fees directly from suppliers with whom we connect our end-user clients on a per-volume basis. Our fees will be established and conveyed at the outset. Depending on the supplier with whom we engage our clients, fees may be collected once the supply contract is signed, residually, or in some combination – such as the first year "up front" and the remining volume residually.

e. ACCOUNTING RECORDS CUSTODIAN: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Nathan Burroughs Managing Director 27 Lawrence Rd. Madison, NJ 07490 phone: 908.763.2077 fax: 908.934.9384 email: nburroughs@taurusag.com RECEIVED

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f. TAXATION: Complete the <u>TAX CERTIFICATION STATEMENT</u> attached as Appendix D to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

Accompanying Documentation: Item 7A (Sales Tax ID) not required, as applicant is not taking title to the commodity, nor selling any physical property. Written confirmation of this provided to applicant by PUC personnel. Verbal confirmation of this provided by PA Revenue personnel.

8. <u>TECHNICAL FITNESS:</u>

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a. EXPERIENCE, PLAN, STRUCTURE: such information may include:
- RECEIVED JUL 1 9 2018
- Applicant's previous experience in the natural gas industry.
- Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.
- Type of customers and number of customers Applicant currently serves in other jurisdictions.
- Staffing structure and numbers as well as employee training commitments.
- Business plans for operations within the Commonwealth.
- Any other information appropriate to ensure the technical capabilities of the Applicant.

Background

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Taurus personnel possess a combined 60 years of experience from the diverse corners of the energy industry – from manufacturing key generation supporting components, to wholesale, to retail, to large-scale co-operative administration. In the natural gas consulting/brokering/marketing space alone, our key personnel have over 15 years' experience.

Clientele served

In just 9 months since the company's inception we have gained approximately 50 clients – a handful of large commercial users in the public sector with the rest being small to mid-co. However while in previous roles at former companies, our personnel have executed over 30,000 transactions for every variety of end-user in the public and private sectors. Applicant currently holds licenses in New Jersey and Ohio. In OH, we are currently licensed only for the brokering and marketing of Electricity, with an application to do the same for natural gas pending. In NJ our certifications as agent, aggregator, and consultant allow us to perform both electricity and natural gas brokering services. Our current licenses/certificates are as follows:

<u>Licenses</u>

| State: | <u>OH</u> | Type of License: Competitive Retail EL service provider | License No: <u>17-1269E</u> |
|--------|-----------|---|-----------------------------|
| State: | NJ | Type of License: Energy Agent | License No: <u>EA-0740</u> |
| State: | NJ | Type of License: Private Aggregator | License No: <u>PA-0207</u> |
| State: | <u>NJ</u> | Type of License: <u>Energy consultant</u> | License No: <u>ECC-0155</u> |
| | | | |

Staffing Structure and numbers

Taurus Advisory Group works through 4 main sales units organized to approach different types of clientele. For Mid-Atlantic small to mid-commercial, Mid-western small to mid-commercial, Nationwide public sector, and nationwide large commercial. In total, Taurus has commitment from approximately 15 sales personnel, 3 mid-level administrative personnel, and 2 managing directors.

Business plans for the Commonwealth

Applicant will be responsible for assisting clients in negotiating prices and contracts as well as providing assistance should any post-contractual issues arise. Assistance with ancillary programs such as state, federal, and utility incentive offerings relating to energy, along with the vetting and execution of energy management and sustainability initiatives will also be offered.

Our plan is to build upon existing relationships across the various facets of the energy and industrial sectors, and in some cases work with former clients and networks in the provision of services and the dissemination and marketing thereof.

b. **PROPOSED MARKETING METHOD** (check all that apply)

Internal - Applicant will use its own internal resources/employees for marketing

- External NGS Applicant will contract with a PUC LICENSED NGS
- Affiliate Applicant will use a NON-NGS affiliate that is a nontraditional marketer and/or marketing services consultant
- External Third-Party Applicant will contract with a NON-NGS third party nontraditional marketer and/or non-selling marketer
 - Other (Describe):

c. DOOR TO DOOR SALES: Will the Applicant be implementing door to door sales activities?

| | Yes |
|---|-----|
| X | No |

If yes, will the Applicant be using verification procedures? NA

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Yes No

If yes, describe the Applicant's verification procedures.

d. OVERSIGHT OF MARKETING: Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

TAG serves as an intermediary in the procurement process, pitting suppliers against each other in competition for our clients' business. We do not market the products or rates of any one entity. We do not pitch rates in any form. Instead, we market our service – part of which is to ensure that all suppliers who bid for our clients' accounts are offering the same products and, further, that these suppliers honor their contractual terms, conditions, and rates.

Calling scripts are utilized and many calls and meetings are supervised to ensure that in the general course of marketing our services, no rates or savings percentages are ever promised.

Further, all print and web marketing materials are created centrally, not in a form that can be altered by sales personnel.

e. OFFICERS: Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience.

Martin Benante – Owner/CEO Nathan Burroughs – Managing Director Nicholas Gerome – Managing Director

Please see resumes attached

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9. DISCLOSURE STATEMENT:

(Not applicable for an applicant applying for a license exclusively as a broker/marketer.)

DISCLOSURE STATEMENTS: If proposing to serve Residential and/or Small Commercial (less than 6,000 Mcf annually) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix E to this Application.

 Natural gas should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated

NOT APPLICABLE

10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

a. STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 62.114.

X AGREED

- **b.** REPORTING REQUIREMENTS: Applicant agrees to provide the following information to the Commission:

 Reports of Gross Receipts: Applicant shall file an annual report with the Commission on an annual basis no later than April 30th following the end of the calendar year per 52 Pa. Code § 62.110.
 - X AGREED
- c. TRANSFER OF LICENSE: The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. § 2208(d). Transferee will be required to file the appropriate licensing application.
 - X AGREED
- d. ANNUAL FEES: The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling natural gas in the Commonwealth of PA, and a supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.
 - X ACKNOWLEDGED

- e. FURTHER DEVELOPMENTS: Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 62.105.
 - X AGREED
- f. FALSIFICATION: The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.
 - X AGREED
- g. NOTIFICATION OF CHANGE: If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within thirty (30) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 62.105.
 - X AGREED
- h. CEASING OF OPERATIONS: Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.
 - X AGREED
- i. FILING FEE: The Applicant has enclosed or paid the required, non-refundable filing fee by CERTIFIED CHECK OR MONEY ORDER in the amount of \$350.00 payable to the Commonwealth of Pennsylvania. The Commission does not accept corporate or personal checks for filing fees.

X PAYMENT ENCLOSED

11. <u>AFFIDAVITS</u> (All affidavits must be notarized before filing.)

- a.) APPLICATION AFFIDAVIT: Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A. SEE ATTACHED
- b.) OPERATIONS AFFIDAVIT: Provide an officially notarized affidavit stating that you will adhere to the Public Utility Code of Pennsylvania and applicable federal and state laws. An example copy of this Affidavit can be found at Appendix B. SEE ATTACHED



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12. NEWSPAPER PUBLICATIONS

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each NGDC. For example, an applicant that wants to operate in Peoples – Equitable would need to run ads in both The Erie Times-News and the Pittsburgh Post-Gazette. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and must be supplied with this application. Applicants do not need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

| | Erie Times- News | Harrisburg Patriot- News | Philadelphia Daily News | Pittsburgh Post- Gazette | Scranton Times- Tribune | Williamsport Sun-Gazette | Johnstown Tribune- Democrat |
|---------------------------|------------------------|--------------------------------|----------------------------|--------------------------------|-------------------------------|-----------------------------|-----------------------------------|
| Columbia Gas | X | X | | X | | x | X |
| National Fuel Gas | | | | X | | | |
| PECO | | | X | | | | |
| Peoples - Equitable | X | | | X | | | |
| Peoples Natural Gas | X | | | Х | | | X |
| Peoples Gas Company | | | | x | | | |
| Philadelphia Gas Works | | | x | | | | |
| UGI | | X | X | | X | | |
| UGI Central Penn | X | X | x | X | X | x | Х |
| UGI Penn Natural | | . X | | | X | x | |
| Valley Energy | - | | | | X | X | |
| Entire | | | | | | | |
| Commonwealth | X | X | X | X | X | X | X |

(Example Publications are provided at Appendices F and G)

13. SIGNATURE

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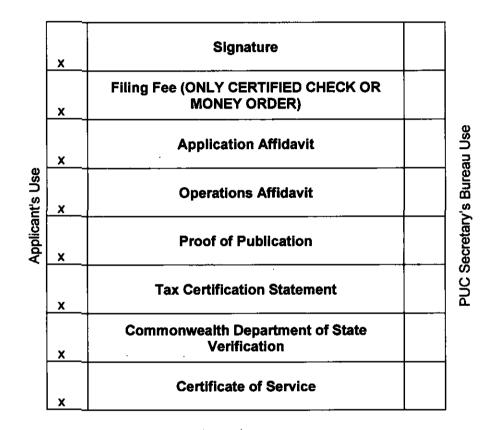
Applicant:: Taurus Advisory Group, LLC

Title: Managing Director

14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections is complete.

Applicant: Taurus Advisory Group, LLC



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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU



Attachments

Item #2b – PA Registration, NJ Incorporation

- Item #6 -- Certificate of Service
- Item #7a Bonding Requirements (7b/7f enclosed & marked Confidential)
- Item #8e Resumes
- Item #11 Affidavits
- Item #12 Proof of Publication

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Item #2b – PA Registration, NJ Incorporation

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

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NEW JERSEY DEPARTMENT OF THE TREASURY DIVISION OF REVENUE AND ENTERPRISE SERVICES

CERTIFICATE OF FORMATION

TAURUS ADVISORY GROUP LLC 0450201129

The above-named DOMESTIC LIMITED LIABILITY COMPANY was duly filed in accordance with New Jersey State Law on 09/18/2017 and was assigned identification number 0450201129. Following are the articles that constitute its original certificate.

- 1. Name: TAURUS ADVISORY GROUP LLC
- 2. Registered Agent: MARTIN BENANTE
- 3. Registered Office: 27 LAWRENCE ROAD MADISON, NEW JERSEY 07940
- 4. Business Purpose: CONSULTATION FOR: ENERGY PROCUREMENT AND MANAGEMENT, GRANT AND INCENTIVES, GOVERNMENT RELATIONS, ORGANIZATIONAL SUSTAINABILITY
- 5. Effective Date of this Filing is: 09/18/2017
- 6. Members/Managers: MARTIN BENANTE 27 LAWRENCE ROAD MADISON, NEW JERSEY 07940
- 7. Main Business Address: 27 LAWRENCE ROAD MADISON, NEW JERSEY 07940

Signatures:

MARTIN BENANTE AUTHORIZED REPRESENTATIVE



Certificate Number : 4040225411 Verify this certificate online at https://wwwI.state.nj.us/TYTR_StandingCert/JSP/Verify_Cert.jsp

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my Official Seal 18th day of September, 2017

Ford M. Scudder State Treasurer

STATE OF NEW JERSEY DEPARTMENT OF THE TREASURY DIVISION OF REVENUE AND ENTERPRISE SERVICES SHORT FORM STANDING

TAURUS ADVISORY GROUP LLC 0450201129

I, the Treasurer of the State of New Jersey, do hereby certify that the above-named New Jersey Domestic Limited Liability Company was registered by this office on September 18, 2017.

As of the date of this certificate, said business continues as an active business in good standing in the State of New Jersey, and its Annual Reports are current.

I further certify that the registered agent and office are:

MARTIN BENANTE 27 LAWRENCE ROAD MADISON, NJ 07940



IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my Official Seal at Trenton, this 19th day of June, 2018

day on Mun

Elizabeth Maher Muoio State Treasurer

Certificate Number : 6089177614 Verify this certificate online at

https://www1.state.nj.us/TYTR_StandingCert/JSP/Verify_Cert.jsp

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF STATE BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS 401 NORTH STREET, ROOM 206 P.O.BOX 8722 HARRISBURG,PA 17105-8722 WWW.CORPORATIONS.PA.GOV

nathan burroughs 27 lawrence rd Madison NJ 07940

Taurus Advisory Group, LLC

THE BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS IS HAPPY TO SEND YOUR FILED DOCUMENT. THE BUREAU IS HERE TO SERVE YOU AND WE WOULD LIKE TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA.

IF YOU HAVE ANY QUESTIONS PERTAINING TO THE BUREAU, PLEASE VISIT OUR WEBSITE AT <u>www.dos.pa.gov/BusinessCharities</u> OR YOU MAY CONTACT US BY TELEPHONE AT (717)787-1057. INFORMATION REGARDING BUSINESS AND UCC FILINGS CAN BE FOUND ON OUR SEARCHABLE DATABASE AT <u>www.corporations.pa.gov/Search/CorpSearch</u>.

ENTITY NUMBER: 6710839

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|--|---|----------------------|---------------------------------------|----------------------|------------|
| DEPARTMENT OF STAT | | rch UCC Transactions | Forms - | Contact Corporations | CONTACT US |
| Business Name Histo | | | | | Date: 07 |
| Name | , , | . | | Name Type | |
| | ~ | | | Name Type | |
| Name Taurus Advisory Group, Li | ~ | | | · · | |
| Name Taurus Advisory Group, Li | Ĉ | | | Current Name | |
| Name Taurus Advitory Group, Li Bu | usiness Entity De | | | Current Name | |
| Name Taurus Advisory Group, Ll Bu Name | LC usiness Entity De Taurus Advisory | Group, LLC | | Current Name | |
| Name Taurus Advitory Group, Ll BL Name Entity Number | LC USINESS Entity De Taurus Advisory 6710839 | Group, LLC | - ~ - - - | Current Name | |
| Name Taurus Advisory Group, Ll Bu Name Entity Number Entity Type | LC Jainess Entity De Taurus Advisory 6710839 Limited Liability (| Group, LLC | | Current Name | |
| Name Taurus Advitory Group, LL Bu Name Entity Number Entity Type Status | LC Jainess Entity De Taurus Advisory 6710839 Limited Liability (Active | Group, LLC | - ~ | Current Name | |
| Name Taurus Advitory Group, Lt Bu Name Entity Number Entity Type Status Citizenship | LC Jainess Entity De Taurus Advisory 6710839 Limited Liability (Active Foreign | Group, LLC | · · · · · · · · · · · · · · · · · · · | Current Name | |
| Name Taurus Advisory Group, LL Bu Name Entity Number Entity Type Status Citizenship Entity Creation Date | LC Taurus Advisory 6710839 Limited Liability (Active Foreign 05/03/2018 | Group, LLC | · · · · · · · · · · · · · · · · · · · | Current Name | |

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COMMONWEALTH OF PENNSYLVANIA

DEPARTMENT OF STATE

07/10/2018

TO ALL WHOM THESE PRESENTS SHALL COME, GREETING:

I DO HEREBY CERTIFY THAT,

Taurus Advisory Group, LLC

is duly registered to do business under the laws of the Commonwealth of Pennsylvania and remains a registered Foreign Limited Liability Company so far as the records of this office show, as of the date herein.

I DO FURTHER CERTIFY THAT this Certificate of Registration shall not imply that all fees, taxes and penalties owed to the Commonwealth of Pennsylvania are paid.



IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the Seal of the Secretary's Office to be affixed, the day and year above written

Robert James

Acting Secretary of the Commonwealth

Certification Number: TSC180710141433-1

Verify this certificate online at http://www.corporations.pa.gov/orders/verify



Item #7a – Bonding Requirements

(7b/7f enclosed & marked Confidential)

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU



June 21, 2018

Mr. Nathan Burroughs Managing Director Taurus Advisory Group, LLC 27 Lawrence Road Madison, NJ 07940 Email: <u>nburroughs@taurusag.com</u>

RE: Security Requirement Bond for Taurus Advisory Group, LLC

Dear Mr. Burroughs:

Philadelphia Gas Works ("PGW") is aware that Taurus Advisory Group, LLC has filed an application with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania and specifically within the services territory of Philadelphia Gas Works.

As you know, in making such an application, Taurus Advisory Group, LLC must furnish acceptable security to each utility where Taurus Advisory Group, LLC will do business. As such, under its tariff, Philadelphia Gas Works could require Taurus Advisory Group, LLC to provide a bond or other financial security instrument in an amount that Philadelphia Gas Works determines to be appropriate.

However, you have indicated, and it is Philadelphia Gas Works' understanding, that Taurus Advisory Group, LLC intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that in performing these services Taurus Advisory Group, LLC will never take title to any delivered natural gas.

Based upon your representations, Philadelphia Gas Works has determined that, at this time, Taurus Advisory Group, LLC does not need to post a bond or other form of security to operate in its service territory. If the services provided by Taurus Advisory Group, LLC should change, Philadelphia Gas Works reserves the right to require security from Taurus Advisory Group, LLC as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 215-684-6725.

Sincerely,

Vice President, Gas Supply

NL/dls



www.peoples-gas.com

Carol Scanlon Manager, Rates & Regulation

Peoples Service Company LLC Phone: 412-208-6931 Email: Carol.Scanlon @peoples-gas.com

June 12, 2018

Nathan Burroughs Managing Director Taurus Advisory Group, LLC 27 Lawrence Road Madison, NJ 07940

Dear Mr. Burroughs:

We are pleased that Taurus Advisory Group, LLC has applied for a license to provide natural gas services on the Peoples Group of Companies. Specifically you have requested to be licensed as a supplier on the distribution systems of Peoples Natural Gas Company LLC, Peoples Natural Gas Company LLC – Equitable Division, and Peoples Gas Company LLC (formerly Peoples TWP) ("the Companies").

Since Taurus Advisory Group, LLC is not currently serving customers on the Peoples systems, we have determined at this time that Taurus Advisory Group, LLC does not need a bond or other financial security requirement to provide these services to the Company's customers.

If a Pool is established, and customers are enrolled which alters the creditworthiness requirement or the Company's exposure to Taurus Advisory Group, LLC provision of services on the Peoples' system changes in the future, the Companies may deem it appropriate to require a bond or other financial instrument.

If you have any questions feel free to contact me at 412-208-6931 or by email at Carol.Scanlon@peoples-gas.com.

Sincerely,

(100 Scanlor)

Carol Scanlon Manager, Rates and Regulation Peoples Natural Gas Company LLC

Cc: Stephen Kelly Mina Speicher



UGI Utilities, Inc. 2525 North 12th Street Suite 360 Post Office Box 12677

June 12, 2018

Nathan Burroughs Managing Director Taurus Advisory Group 27 Lawrence Road Madison, NJ 07940

RE: Taurus Advisory Group application to serve as a Natural Gas Broker

Dear Mr. Burroughs,

Based on your assertion that Taurus Advisory Group ("TAURUS") is applying with the State of Pennsylvania to operate as a natural gas broker/marketer, UGI Utilities Inc. ("UGIU") has concluded that TAURUS will not need to post security with UGI-Central Penn Gas ("CPG"), UGI-Penn Natural Gas ("PNG") or UGI Utilities Gas Division ("UGI"). This is based on the declaration that TAURUS will not be taking title to gas or directly serving end use customers. This also assumes that TAURUS will be acting in conjunction with a licensed Natural Gas Supplier who has been approved by the Pennsylvania Public Utility Commission to serve in the applicable UGIU service territories and who has posted the required financial security as specified in the respective UGIU tariffs. If TAURUS wishes to directly serve Choice customers in the service territories of UGI, PNG and/or CPG in the future as a natural gas supplier, it will have to post security as specified in the respective UGI tariffs prior to the commencement of the service.

Please feel free to contact me with any additional questions that you may have.

Sincerely,

JE th

David E. Lahoff Senior Manager, Tariff & Supplier Administration UGI Utilities, Inc.



June 13, 2018

Nathan Burroughs Managing Director Taurus Advisory Group 27 Lawrence Road Madison, NJ 07490

Re: Taurus Advisory Group

Dear Nathan,

National Fuel Gas Distribution Corporation ("NFGDC") is aware Taurus Advisory Group (TAG) has filed an application with the Pennsylvania Public Utility Commission to supply natural gas service to the public in Pennsylvania and specifically within the service territory of NFGDC.

As you know, in making such an application, TAG must furnish acceptable security to each utility where TAG will do business. As such, under its tariff, NFGDC could require TAG to provide a bond or other financial security instrument in an amount that NFGDC determines to be appropriate.

However, you have indicated, and it is NFGDC's understanding that TAG intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that, in performing these services, TAG will never take title to any delivered natural gas.

Based upon your representations, NFGDC has determined that, at this time, TAG does not need to post a bond or other form of security to operate in its service territory. However, if the services provided by TAG change in the future, NFGDC reserves the right to require security from TAG as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 716-857-7541.

Yours truly,

icolo Karker

Nicole Barker Transportation Services Department

Columbia Gas. of Pennsylvania

A NiSource Company

June 12, 2018

Nathan Burroughs Taurus Advisory Group, LLC 27 Lawrence Road Madison, NJ 07940

Dear Nathan Burroughs:

We are pleased that Taurus Advisory Group, LLC has applied for a license to provide Natural Gas Broker/Marketer Services on the distribution system of Columbia Gas of Pennsylvania, Inc. ("Columbia Gas").

Under Paragraph 2.4,5 of the Rules Applicable to Distribution Service section of the Tariff of Columbia Gas, Taurus Advisory Group, LLC could be required to provide to Columbia Gas a bond or other financial security instrument in an amount that Columbia Gas determines to be appropriate. Taurus Advisory Group, LLC has indicated only brokering and consulting services will be provided. Therefore, we have determined at this time that Taurus Advisory Group, LLC does not need a bond or other financial security requirement to provide broker natural gas services to Columbia Gas customers.

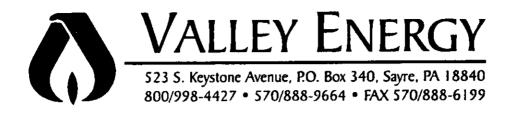
If the creditworthiness requirement or Columbia Gas' exposure to Taurus Advisory Group, LLC changes in the future, Columbia Gas might deem it appropriate to require Taurus Advisory Group, LLC to provide a bond or other financial security instrument.

Please feel free to contact me at 614-460-4712 should you have any questions regarding a bond or other financial security instrument requirements of Columbia Gas.

Sincerely,

Patricia Chang

Patricia Chang Manager of Choice and Transportation Support Services



June 15, 2018

VIA EMAIL

Mr. Nathan Burroughs Managing Director Taurus Advisory Group 27 Lawrence Road Madison, NJ 07940

Dear Mr. Burroughs:

We understand that Taurus Advisory Group has applied with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania including our company's service area.

Because Taurus Advisory Group intends to only provide natural gas aggregating, brokering and consulting services at this time, we have determined that Taurus Advisory Group will not be required to post a bond or other form of financial security instrument to provide these services in our service area. However, if the services provided change in the future, we reserve the right to require security from Taurus Advisory Group as deemed appropriate.

If you have any questions, please contact Jamie Levering at 570-888-9664.

Sincerely,

Edward E. Rogers President & CEO

EER/ss

cc: J. Levering, Valley Energy



An Exelon Company

July 13, 2018

Nathan Burroughs Taurus Advisory Group, LLC 27 Lawrence Road Madison, NJ 07940

Re: Broker Requirements

Dear Taurus Advisory Group, LLC

PECO is aware that Taurus Advisory Group, LLC has applied for a license to provide brokering and consulting services to commercial and industrial customers on the distribution system of PECO.

In making such an application, Taurus Advisory Group, LLC could be required to provide to PECO a bond or other acceptable financial security in an amount that PECO determines to be appropriate. Taurus Advisory Group, LLC has indicated that it intends to provide only brokering and consulting services to commercial and industrial customers, and will not take title to any delivered natural gas; nor will accept any customer payments or deposits. Therefore, PECO has determined at this time that Taurus Advisory Group, LLC does not need a bond or other financial security requirement, since they are not directly engaging in business with PECO and only providing brokering or consulting services to PECO customers. However, if the services provided by Taurus Advisory Group, LLC or the creditworthiness requirement for PECO's exposure to Taurus Advisory Group, LLC changes in the future, PECO reserves the right to require Taurus Advisory Group, LLC to provide a bond or other financial security instrument.

If you should have any questions regarding this matter, please contact Chris Sauerbaum at 215-841-6422 or myself at 215-841-6452.

Respectfully submitted,

Carlos P. Thille

Carlos P. Thillet Manager, Gas Supply and Transportation 2301 Market Street Philadelphia, Pa 19103



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PA PUBLIC UTILITY CONTAISSION SECRETARY'S BUREAU

Item #8e – Resumes

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Martin R. Benante 5908 Burnham Road Naples, FL 34119 (201) 240 - 4905 mbenante@taurusag.com

Professional Experience *

Taurus Advisory Group – CEO

- Oversees long-term planning efforts
- Responsible for business efficiency and acquisition

Crane Corporation – Board of Directors

- Serves as Chairman of Audit Committee
- Upholds corporate mission to shareholders •

Curtiss Wright Corporation – *Chairman/CEO*

- Acquired 82 corporations
- Grew Sales from \$250 Million to \$3 Billion
- Grew employment from 2,000 to 12,000 while increasing profits twentyfold
- Oversaw all corporate and board activity

Curtiss Wright Corporation – COO

• Responsible for all company operations, reporting to Chairman/CEO

- Acquired 2 companies
- Increased sales from \$200 million to \$250 million
- Increased profitability by more than 40% •

Curtiss Wright Corporation - Executive VP/ GM, Flow Control Division

- Increased sales from \$24 million to \$40 million
- Improved profitability by 10 million, improving from negative profit margin of \$4 million to positive profit • margin of \$6 million

Curtiss Wright Corporation – VP of Operations

September, 2017 - Present Madison, NJ

April, 2015 – Present Stamford, CT

2000-2014 Various Cities, NJ

Farmingdale, NY

Madison, NJ 1983

New Brunswick, NJ 1973

Education

Fairleigh Dickinson_University

- Master of Business Administration, Finance •
- Cum Laude •

Rutgers University

Bachelor of Science, Business & Marketing

Lyndhurst, NJ

1990-1999

1987-1990 Fairfield, NJ

1999-2000

Nathan Burroughs 27 Lawrence Road Madison, NJ 07940 (908) 763-2077 nathanMburroughs@gmail.com

Professional Experience

Taurus Advisory Group - Managing Director

- Responsible for financial operations and business growth
- Oversee all public-sector accounts ٠
- Oversee all of firm's written content ٠
- Develop and oversee implementation of new product offerings •
- Direct complex procurement initiatives and RFP responses

Transparent Energy – Director of Compliance & Public Projects

- Structured multiple cooperative purchasing initiatives, including:
 - County-led aggregation involving 22 public bodies & over \$12 million energy spend 0
 - Statewide commercial aggregation commissioned by one of NJ's largest public economic development corps
 - Residential aggregation encompassing over 20,000 households 0
- Directed and managed company RFP process •
- Ensured all manner of legal compliance and compliance with comprehensive client contracting procedures
- Managed firm's accounts with SAM, the GSA Federal Acquisition Service, multiple state purchasing portals, and private supplier diversity portals

Bruno Associates, Inc. - Senior Account Manager

- Secured over \$28.5 million dollars in grant funding
- Secured energy \$10 million in audits and incentive installations, projecting approximately \$17 million in savings, and 25% • reduction in energy usage over the course of ten years.
- Concurrently managed 10 25 grant, energy, and/or PR projects while balancing short and long-term goals of municipalities, school • districts, and non-profit organizations
- Managed firm office staff/executives and worked with mayors, superintendents, BAs, department heads, and other organizational ٠ admin. in developing project plans and leveraging local and regional resources for grant projects
- Worked with organizational admin. to develop various levels of programming, including that focused on assisting individuals of . low to moderate income and individuals of diverse backgrounds, in addition to that aimed at integrating individuals with disabilities into the mainstream
- Developed working rapport with administrators within NJ State Departments/Divisions: New Jersey Clean Energy Program, New Jersey Board of Public Utilities, Community Affairs, Health and Senior Services, Education, School Development, Environmental Protection, Homeland Security and Preparedness, Transportation, Historic Trust
- Developed familiarity and lines of communication with NJ Governor's office, members of General Asm, State Senators
- Facilitated projects by garnering support and working closely with entities of the Federal Government: Department of Housing and Urban Development, Department of Commerce, Department of Health and Human Services

Notable Collaborations and Management of funds/projects beyond \$28.5 million garnered for clients:

- Managed North Bergen Township's Community Development Block Grant (\$3.8 million over five years), involving work with municipal government to ensure compliance with federal regulations surrounding employment opportunities for minorities, women, and low-moderate income individuals created by CDBG funds, in addition to regulations pertaining to the use of funds to create programs and public improvements benefitting low-mod income individuals, the elderly, and the disabled
- Worked with Township of North Bergen, County of Hudson, and NJ Department of Environmental protection to mitigate State • penalties impacting over \$7.5 million in Township and County grant funding; project involved management and oversight of school relocation project and advising school and municipal administration for compliance with State regulations

Education

| Middlebury College, Bread Loaf School of English | Middlebury, VT |
|---|----------------|
| Master of Arts, English and American Literature | May, 2005 |
| Notable coursework: Oxford University campus, England: Shakespeare on the Page and on the Stage | |
| | |

Brown University

Bachelor of Arts, English and American Literature

Providence, RI May, 1999

Athletics: Varsity Wrestling (captain, 1997-1999); Academic All-Ivy and NCAA Qualifier (1998-1999), First Team All-Ivy (1997-1998, 1998-1999)

November, 2015 - September 2017 Fairfield, NJ

September, 2017 - Present

Madison, NJ

March, 2010 - November, 2014 Clifton, NJ

Nick Gerome 15555 North Park Lane Cleveland Heights, OH 44118 216.543.5100

njgerome1988@yahoo.com

Professional Experience

Taurus Advisory Group

Managing Director

- Responsible for integrating superior market intelligence, emerging technologies, customer-centric service, and best-in-class • energy procurement advisory services.
- Day-to-day duties include: Overseeing all sourcing and operations, market monitoring, live price brokering, product • recommendations, manage data records, and price risk management
- Generate market newsletters .
- Manage entire customer book of data through our data management platforms
- Perform cost-savings analysis both internally for emerging markets as well as client-facing to measure performance .
- Expert at structuring client-specific strategies across all deregulated markets both in the US and internationally
- Expert in negotiating contract terms and conditions

Transparent Energy

Chief Operating Officer

September 2013 – August 2017 Fairfield, NJ

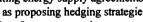
- Responsible for overseeing the day-to-day sourcing and operations of Premiere Energy Auctions, an independent energy procurement advisory firm
- Head of Market Research and Intelligence track and report historical and forward commodity settlement prices, manage and ٠ generate all company market reports, facilitate market calls and webinars with current and prospective clients, provide customer/contract specific data to support hedging recommendations
- Facilitate all online reverse auctions via our proprietary auction platform by generating RFP's and including the appropriate • documentation and historical usage information to maximize participation and price action as well as ensuring a competitive and even environment
- Make purchase recommendations that reflect specific client objectives supported by historical price trends, current market ٠ conditions, specific account profile pattern, and general economic data
- Perform sales presentations and meet with national accounts before, during, and after the sales cycle
- Execute, confirm, and record over 3,500 customer supply agreements in every deregulated ISO as well as natural gas and Green-e certified RECS across North America
- Spearheaded obtaining licensing with public utility commissions in all deregulated energy markets .
- Oversee revenue reporting, post contractual activity, and commission tracking ٠
- Identify new markets, their potential profitability, and viability
- Forecast headroom reports by region
- Manage all supplier relationships through daily communication and quarterly visits
- Mentor and develop all company personnel on procedures, sales initiatives, new/existing products, viability and reliability of our pool of suppliers, as well as how to leverage market intelligence to assist executing energy supply agreements
- Generate and customize company presentations both when prospecting as well as proposing hedging strategies
- Manage all national accounts through facilitating and implementing the full suite of company services
- Negotiate all energy supply agreements as well as 3rd party vendor agreements both on behalf of the company and our customers
- Vet all new suppliers, including their hedging practices, financial stability, complaint history, product mix, and overall responsiveness
- Facilitate weekly sales call for all staff updating major market happenings and pipeline reports
- Contributed to average annual growth rate of 73% in revenue over 4 years

Hudson Energy

Director, Commercial Sales - PJM, NYISO, NEPOOL Markets

- Oversaw assigned territories for Hudson Energy, one of the leading power and gas suppliers in North America, by working with • channel partners and direct customer relationships to close profitable energy supply transactions
- Responsible for creating, initiating, and executing regional sales strategies to fulfill company growth and profit objectives while adhering to operational/company objectives
- Maximized sales through effective territory management
- Maintained existing key channel partner relationships as well as developed and implemented strategies for expanding the company's customer base
- Communicated effectively with customers and internal stake holders to resolve issues related to pricing, contracting, billing, and service
- Supported sales personnel in closing profitable sales transactions
- Mentored and developed sales personnel through individualized employee plans

April 2013 - September 2013 Suffern, NY



September 2017 - Present

Cleveland, Ohio

- Planned and managed the recruitment and review of sales personnel to maximize sales efficiency in the region
- Implemented Performance Management by establishing performance goals for direct reports and monitored performance on a continual basis

Business Development Manager

July 2012 - April 2013

- Managed prospecting activities and provided follow-up on lead generation initiatives to develop new customers through consultant channels
- Researched and established new channel partner relationships to assist with increasing sales
- Provided ongoing support to channel partners through product development, assisted with redlining and interpreting contract language, price negotiation, as well as identified and managed incentive programs
- Obtained and provided valuable price feedback to our supply team in order to win more business as well as identify strengths and weaknesses within the company portfolio
- Contributed to exceeding fiscal year goals of 2.1 billion kWh booked

Tradition Energy

Manager, North American Pricing Desk

April 2007 – June 2012 Stamford, CT

- Oversaw the North American sourcing and operations desk of 5 analysts for Tradition Energy, the commercial arm of Tradition's institutional energy brokerage division, managing pricing procurement for all North American Energy RFP's in a high intensity, high volume, fast-paced environment
- Managed over 70 Supplier relationships in North America
- Executed over 2,000 contracts in deregulated energy markets annually
- Contributed to revenue growth of 333% over a 4.5 year period
- Responsible for consolidating our regional pricing desks growing team from 3 to 5 individuals, resulting in increased quality and efficiency
- Contributed to the building of all RFP, reports, and proposal templates as well as refining our internal processes
- Analyze customer usage data, generate over 3,000 RFP's per year, build and populate all reports and proposals used as sales materials in front of customers
- 360 degree service to customers, including energy procurement, green energy procurement, demand response, energy bill
 auditing, utility data management, market monitoring, market transparency, independent and unbiased cost-effective solutions
- Other duties include: contract negotiation, price negotiation, maintaining and building supplier relationships, problem solving, contract execution, and identifying market trends
- Experience includes working with organizations of all types, including: government, distribution, printing, automotive, restaurants, food & beverage, entertainment, hospitality, manufacturing, metals, property management, education, telecom, churches, medical, insurance, and financial services

Education

Lovola University New Orleans Bachelor of Business Administration Economics New Orleans, LA Class of 2003



Item #11 – Affidavits



JUL **1 9** 2018

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Appendix A

APPLICATION AFFIDAVIT

[Commonwealth/State] of New Jersey :

ss. Madison

County of Morris

Taurus Advisory Group, LLC, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the Managing Director (Office of Affiant) of ______ Taurus Advisory Group, LLC (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That the Applicant herein Taurus Advisory Group, LLC has the burden of producing information and supporting

documentation demonstrating its technical and financial fitness to be licensed as an natural gas supplier pursuant to 66 Pa. C.S. 2208 (c)(1).

That the Applicant herein <u>Taurus Advisory Group, LLC</u> has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein <u>Taurus Advisory Group</u>, <u>LLC</u> acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein <u>Taurus Advisory Group, LLC</u> _ acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.

Signature

Sworn and subscribed before me this day of

Signature of official administering oath

2020 My commission expires

DAVID M ROBERTS Notary Public State of New Jersey My Commission Expires Mar 9, 2020

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Appendix B

OPERATIONS AFFIDAVIT

[Commonwealth/State] of New Jersey :

ss. Madison

County of Morris

<u>Nathan Burroughs</u>, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the <u>Managing Director</u> (Office of Affiant) of <u>Taurus Advisory Group, LLC</u> (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That <u>Taurus Advisory Group, LLC</u>, the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That <u>Taurus Advisory Group, LLC</u>, the Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render natural gas supply service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That <u>Taurus Advisory Group, LLC</u>, the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 22 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28 shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional natural gas sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

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Appendix B (Continued)

That <u>Taurus Advisory Group, LLC</u> the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506 and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Office of Communications or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.

Sworn and subscribed before me this

20 18 une dav of

Signature of official administering oath

My commission expires

DAVID M ROBERTS Notary Public State of New Jersey My Commission Expires Mar 9, 2020



Item #12 - Proof of Publication

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JUL 1 9 2018

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

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PROOF OF PUBLICATON OF NOTICE IN THE WILLIAMSPORT

SUN-GAZETTE UNDER ACT NO. 587, APPROVED MAY 16, 1929

STATE OF PENNSYLVANIA

COUNTY OF LYCOMING

SS:

Bernard A. Oravec, Publisher of the Sun-Gazette LLC publishers of the Williamsport Sun-Gazette, successor to the Williamsport Sun and the Gazette & Bulletin, both daily newspapers of general circulation, published at 252 West Fourth Street, Williamsport, Pennsylvania, being duly sworn, deposes and says that the Williamsport sun was established in 1870 and the Gazette & Bulletin was established in 1801, since which dates said successor, the Williamsport Sun-Gazette, has been regularly issued and published in the County of Lycoming aforesaid, and that a copy of the printed notice is attached hereto exactly as the same was printed and published in the regular editions of said Williamsport Sun-Gazette on the following dates, viz:

Affiant further deposes that he is an officer daily authorized by the Sun-Gazette LLC, publisher of the Williamsport Sun-Gazette, to verify the foregoing statement under oath and declare that affiant is not interested in the subject matter of the aforesaid notice of publication, and that all the allegations in the foregoing statement as to time, place and character of publication are true.

| Act. Services and Electricity Supply Services To The Public In The Com- monwealth Of Pennsylva- nia. Taurus Advisory Group, LC will be filing an appli- cation with the Pennsylva- nia Public Utility Commission Expires Apr 18, 2020 py Services as a broker/marketer engage. Taurus Advisory Group, LC will also be filing an upplication with the son (PUC) for a license to provide utility Commission Expires Apr 18, 2020 Taurus Advisory Group, LC will be filing an appli- cation with the Pennsylva- nia Public Utility Commission Expires Apr 18, 2020 py Services as a broker/marketer engage. Taurus Advisory Group, LC will also be filing an through: Taurus Advisory Group, LC will also be filing an income at the address list- ed below: Taurus Advisory Group, LC will also be filing an upplication with the PUC for a license to become a proker/marketer engage. Taurus Advisory Group, LC will also be filing an upplication with the PUC for a license to become a proker/marketer engage. Taurus Advisory Group, LC will also be filing an upplication with the PUC for a license to become a proker/marketer engage. Taurus Advisory Group, LC will also be filing an upplication with the PUC for a license to become a proker/marketer engage. Taurus Advisory Group, LC will also be filing an enotice attached hereto on the above state dates | NOTARIAL SEAL BETH A MILLER Notary Public CITY OF WILLIAMSPORT, LYCOMING COUNTY My Commission Expires Apr 18, 2020 STATEMENT OF ADVERTISING COSTS To the Sun-Gazette LLC, Dr.: For publishing the notice attached Hereto on the above state dates\$2924.08 Probated same |
|---|---|
| PUBLISHER'S RECEIPT FOR ADVERTISING COSTS | |

THE SUN-GAZETTE LLC hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid



SUN-GAZETTE LLC

BY Bernard A. Oravec

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

PROOF OF PUBLICATION In THE ERIE TIMES-NEWS

COMBINATION EDITION

Taurus Advisory Group 27 Lawrence Road Madison NJ 07940

REFERENCE: 96145 319355 PUC Notice

STATE OF PENNSYLVANIA) COUNTY OF ERIE) SS: Brenda L. Learn, being duly sworn, deposes and says that: (1) he/she is a designated agent of the Times Publishing Company (TPC) to execute Proofs of Publication on behalf of the TPC; (2) the TPC, whose principal place of business is at 205 W. 12th Street, Erie, Pennsylvania, owns and publishes the Erie Times-News, established October 2, 2000, a daily newspaper of general circulation. and published at Erie, Erie County Pennsylvania; (3) the subject notice or advertisement, was published in the regular edition(s) of said newspaper on the date(s) referred to below. Affiant further deposes that he/she is duly authorized by the TPC, owner and publisher of the Erie Times-News, to verify the foregoing statement under oath, and affiant is not interested in the subject matter of the aforesaid notice or advertisement, and that all allegations in the foregoing statement as to time, place and character of publication are true.

PUBLISHED ON: 06/09/18

TOTAL COST: \$554.00

AD SPACE: 0 Lines

FILED ON: 06/09/18

RECEIVED

JUL **1 9** 2018

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of <u>Taurus Advisory Group, LLC</u> For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged In The Business Of Providing Natural Gas Supply Services and Electricity Supply Services To The Public In The Commonwealth Of Pennsylvania.

Taurus Advisory Group, LLC will be filing an application with, the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. Taurus Advisory Group, LLC will also be filing an application with the PUC for a license to become a broker/marketer engaged in the business of providing electricity supply services. Taurus Advisory Group, LLC proposes to sell electricity, natural gas, and related services in the entire Commonwealth of PA under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of **Taurus Advisory Group**, LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to **Taurus Advisory Group** at the address listed below:

> By and through: Nathan Burroughs Taurus Advisory Group, LLC 27 Lawrence Rd., Madison, NJ 07940 Phone: (855) 557 – 3440 / FAX: (908) 934-9384

| Sworn to and subscribed before me this IHh day of June | 2018 |
|--|-------|
| Affiant: bundaf fear | |
| NOTARY: Randma Mare | My |
| | WE 61 |

COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL Barbara J. Moore, Notary Public City of Erie, Erie County My Commission Expires March 23, 2020 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

or this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Tautus Advisiony Group at the address listed below:

By and through: Nathan

Burroughs Taunus Advisory Group, LLC 27 Lawrence Rd.,

Madison, NJ 07940 Phone: (855) 557 - 3440 / FAX: (908) 934-9384

Proof of Publication of Notice in Pittsburgh Post-Gazette

Under Act No 587, Approved May 16, 1929, PL 1784, as last amended by Act No 409 of September 29, 1951

Commonwealth of Pennsylvania, County of Allegheny, ss K. Flaherty, being duly sworn, deposes and says that the Pittsburgh Post-Gazette, a newspaper of general circulation published in the City of Pittsburgh, County and Commonwealth aforesaid, was established in 1993 by the merging of the Pittsburgh Post-Gazette and Sun-Telegraph and The Pittsburgh Press and the Pittsburgh Post-Gazette and Sun-Telegraph was established in 1960 and the Pittsburgh Post-Gazette was established in 1927 by the merging of the Pittsburgh Gazette established in 1786 and the Pittsburgh Post, established in 1842, since which date the said Pittsburgh Post-Gazette has been regularly issued in said County and that a copy of said printed notice or publication is attached hereto exactly as the same was printed and published in the Pittsburgh Post-Gazette edition and issues of the said Pittsburgh Post-Gazette a newspaper of general circulation on the following dates, viz:

12 of June, 2018

Affidavit further deposes the he/she is an agent for the PG Publishing Company, a corporation and publisher of the Pittsburgh Post-Gazette, that, as such agent, affiant is duly authorized to verify the foregoing statement under oath, that affiant is not interested in the subject matter of the aforesaid notice or publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

COPY OF NOTICE OR PUBLICATION PENNSYLVANIA PUBLIC UTILITY ODMMISSION PG Publishing Compar NOTICE Appleations of Taurus Appleations of Taurus Advisory Group, LLC For Approval To Offer, Render, or Furnish Services as a Sworn to/and subscribed before me this day of: June 12, 2018 Marketer/Broker Engage n Inc Providing Nature Services C Natural Gas Supply Services Electricity Supply Services and To The Public In Commonwealth The Commonweal Pennsylvania Taurus Advisory Group, LLC will be filing an application with the Commonwealth of Pennsylvania - Notary Seal Elizabeth R. Chmura, Notary Public Pennsylvania Public Utility Commission ("PUC") for a Allegheny County icense to provide natural (as supply sources as a protect/marketer engaged in the business of My commission expires February 8, 2022 Commission number 1326781 in the fusities of providing natural gas services Taurus Advisory Group, tLC will also be (Jing an application with the FUC for a license to become a brokermarketer Member, Pennsylvania Association of Notarles RECEIVED STATEMENT OF ADVERTISING COSTS become a brokermanketer engaged in the business of providing electricity supply services. Taurus Advisory Group, LLC proposes to self electricity, notural gas, and Taurus Advisory Group 27 Lawrence Road JUL 1 9 2018 Madison, New Jersey 07940 related services in the entire Commonwealth of PA under the provisions of PA PUBLIC UTILITY COMMISSION To PG Publishing Company the new Natural Gas Choice and Competition SECRETARY'S BUREAU Act and the Electricity Generation Customer Total \$ 526.25 Choice and Competition **A**#1 The PUC may consider this application without a hearing. Protests directed to the technical or financial lithess of Taurus Advisory Group, LLC may be filed within 15 days of the date of this notice with the

Client:

Publisher's Receipt for Advertising Costs

PG PUBLISHING COMPANY, publisher of the Pittsburgh Post-Gazette, a newspaper of general circulation, hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid.

Office 2201 Sweeney Dr. Clinton, PA 15026 Phone 123-456-7890 PG Publishing Company, a Corporation, Publisher of the Pittsburgh Post-Gazette, a Newspaper of General Circulation

By

I hereby certify that the foregoing is the original Proof of Publication and receipt for the Advertising costs in the subject matter of said notice.

Attorney For

COMMONWEALTH OF PENNSYLVANIA County of Cambria

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of <u>Taurus Advisory Group, LLC</u> For Approval To Offer, Render, or Furnish Services as a Markster/Broker Engaged In The Business Of Providing Natural Gas Supply Services and Electricity Supply Services To The Public In The Commonwealth Of Pennsylvania.

Pennsylvania. Taurus Advisory Group, LLC will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. Taurus Advisory Group, LLC will also be filing an application with the PUC for a license to become a broker/marketer engaged in the business of providing electricity supply services. Taurus Advisory Group, LLC proposes to sell electricity, natural gas, and related services in the entire Commonwealth of PA under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act. The PUC may consider this application without a hearing.

By and through: Nathan Burroughs Taurus Advisory Group, LLC 27 Lawrence Rd., Madison, NJ 07940 Phone: (855) 557 – 3440 / FAX: (908) 934-9384

On this 18th day of June A.D. 2018, before me, the subscriber, a Notary Public in and for said County and State, personally appeared Christine Marhefka, who being duly sworn according to law, deposes and says as Sales Manager / Major Accounts of the Tribune-Democrat, Johnstown, PA, a newspaper of general circulation as defined by the "Newspaper Advertising Act", a merger September 8, 1952, of the Johnstown Tribune, established December 7, 1853; and of the Johnstown Democrat, established March 5, 1863.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of punty of Cambria, and Commonwealth of Pennsylvania and that t Taurus Advisory Group, LLC may be filed within 15 days bove matter published in said publication in the regular issues of the date of this notice with the Secretary of the PUC, of Th 400 North Street, Harrisburg, PA 17120. You should send PA, on June 12, 2018; and that the Affiant is not interested in colles of any protect to Taurus Advisory Group, LLC may be filed within 15 days bove matter published in said publication in the regular issues of the date of this notice with the Secretary of the PUC, on June 12, 2018; and that the Affiant is not interested in the st copies of any protest to Taurus Advisory Group at the d that all of the allegations as to time, place and character of address listed below:

STATEMENT OF ADVERTISING COSTS

Signed and sworn to before me on 18th day of June, 2018, by Christine Marhefka making the statement.

said ;

unan

Commonwealth of Pennsylvania - Notary Seal Vivian Ohs, Notary Public Cambria County My commission expires December 6, 2020 Commission number 1123017 Member, Pennsylvania Association of Notaries

| 0.00 Lines @ \$2.50 per line | 0.00 |
|-------------------------------|--------|
| 6.5 Inches @ \$25.00 per inch | 162.50 |
| Notary Fee | 10.00 |
| Clerical Fee | 5.00 |
| Total Cost | 177.50 |

To The Tribune-Democrat, Johnstown, PA For publishing the notice or publication attached hereto on the above stated dates.

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

for publisher of _

a newspaper of general circulation, hereby acknowledges receipt of the aforesaid and publication costs and certifies that the same has been duly paid.

(Name of Newspaper)

By.



JUL **1 9** 2018

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

SS



The Patriot News

Total

AD#: 0008668163

\$226.72

LEGAL AFFIDAVIT

Commonwealth of Pennsylvania,) ss County of Cumberland)

Donna Maldonado being duly sworn, deposes that he/she is principal clerk of PA Media Group; that The Patriot News is a public newspaper published in the city of Mechanicsburg, with general circulation in Cumberland and Dauphin and surrounding counties, and this notice is an accurate and true copy of this notice as printed in said newspaper, was printed and published in the regular edition and issue of said newspaper on the following date(s):

The Patriot News 06/12/2018

aldenado Principal Clerk of the Publisher

Sworn to and subscribed before me this 13th day of June 2018

Notary Public

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE Applications of Taurus Advisory Group, LLC For Approval To Offer, Render, or Furnish Services as a Marketer/Emice Encoded in The

Render, or Furnish Services as a Marketer/Broker Engaged in The Business Of Providing Natural Gas Supply Services and Electricity Supply Services To The Public In The Commonwealth Of Pennsylvania.

Supply Services and Electricity Supply Services To The Public In The Commonwealth Of Pennsylvania. Taurus Advisory Group, LLC will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. Taurus Advisory Group, LLC will also be filing an application with the PUC for a license to become a broker/marketer engaged in the business of providing electricity supply services. Taurus Advisory Group, LLC proposes to sell electricity, natural gas, and related services in the entire Commonwealth of PA under the provisions of the new Natural Gas Choice and Competition Act,

The PUC may consider this application without a hearing. Protests directed to the technical or financial filness of Taurus Advisory Group, LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send cooles of any protest to Taurus Advisory Group at the address listed below:

By and through: Nathan Burroughs Taurus Advisory Group, LLC 27 Lawrence Rd., Madison, NJ 07940 Phone: (185) 557-3440 / FAX: (708) 934-9384 COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL Crystal B. Rosensteel, Notary Public Susquehanna Twp., Dauphin County My Commission Expires June 27, 2020 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

RECEIVED

JUL 1 9 2018

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Proof of Publication in The Philadelphia Daily News Under Act. No 587, Approved May 16, 1929

STATE OF PENNSYLVANIA COUNTY OF PHILADELPHIA

Helene Sweeney being duly sworn, deposes and says that **The Philadelphia Daily News** is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

June 11, 2018

Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

Copy of Notice of Publication RECEIVED JUL 1 9 2018 PA PUBLIC UTILITY CONMISSION SECRETARY'S BUREAU

Helene Serve

Sworn to and subscribed before me this 11th day of June, 2018.

Notary Public

My Commission Expires:

COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL CHEY LAKIBOWSKI, Notary Public The Scranton Times (Under act P.L. 877 No 160. July 9.1976)

Commonwealth of Pennsylvania, County of Lackawanna

TAURUS ADVISORY GROUP NATHAN BURROUGHS 27 LAWRENCE ROAD MADISON NJ 07940

Account # 627582 Order # 82172148 Ad Price: 273.90

LEGAL NOTICE PENNSYLVANIA

Ann Marie Fortese

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

06/09/2018

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time/place and character or publication are true/ 11,507

Sworn and subscribed to before me this 11th day of June A.D., 2018

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1-1-31

^{مير}مار عالة تحيث سمولوان الماوي موتد المولدان

Ehusherry. (Notary Public)

COMMONWEALTH OF PENNSYLVANIA

NOTARIAL SEAL Gina Krushinski, Notary Public City of Scranton, Lackawanna County My Commission Expires March 30, 2021 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

RECEIVED

JUL **1 9** 2018

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

LEGAL NOTICE

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE Applications of Taurus Advisory. Group, LLC For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged In The Business Of Providing Natural Gas Supply Services and Electricity Sup-ply Services To The Public In The Commonwealth Of Pennsylvania.

Teurus Advisory Group, LLC will be filing an application with the Pennsylvania Public Utility Commis-sion ("PUC") for a license to provide natural gas supply services as a bro-ker/marketer engaged in the busi-ness of providing natural gas ser-vices. Taurus Advisory Group, LLC will also be filing an application with the PUC for a license to become a broker/marketer engaged in the business of providing electricity supply services. Taurus Advisory Supply services. Faurus Advisory Group, LLC proposes to sell elec-tricity, natural gas, and related ser-vices in the entire Commonwealth of PA under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Gen-eration Customer Choice and Com-petition Act.

The PUC may consider this applica-tion without a hearing. Protests directed to the technical or financial fected to the technical of financial fitness of Taurus Advisory Group, LLC may be filed within 15 days of the date of this notice with the Sec-retary of the PUC, 400 North Street, Herrisburg, PA 17120. You should send copies of any protest to Tau-rus Advisory Group at the address. listed below:

By and through: Natkan Burroughs Taurus Advisory Group, LLC 27 Lawrence Rd., Madison, NJ 07940 Phone: (855) 557-3440 / FAX: (908) 934-9384



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Item #6 – Certificate of Service



JUL 1 9 2018

PA PUBLIC UTILITY CONTINUESION SECRETARY'S BUREAU

CERTIFICATE OF SERVICE

On this the <u>19th</u> day of July 2018, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as a Natural Gas Supplier and all NON-CONFIDENTIAL attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom, upon the following:

| Office of Consumer Advocate | Office of the Attorney General |
|--|---|
| 5th Floor, Forum Place | Bureau of Consumer Protection |
| 555 Walnut Street | Strawberry Square, 14th Floor |
| Harrisburg, PA 17120 | Harrisburg, PA 17120 |
| Office of the Small Business Advocate | Commonwealth of Pennsylvania |
| Commerce Building, Suite 202 | Department of Revenue |
| 300 North Second Street | Bureau of Compliance |
| Harrisburg, PA 17101 | Harrisburg, PA 17128-0946 |
| Columbia Gas of PA, Inc. Michele Caddell 290 W. Nationwide Blvd. Columbus, OH 43215 | Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120 |
| Peoples Natural Gas – Equitable Division | National Fuel Gas Distribution Corp. |
| Lynda Petrichevich | David D. Wolford |
| 375 North Shore Drive | 6363 Main Street |
| Pittsburgh, PA 15212 | Williamsville, NY 14221 |
| The Peoples Natural Gas Company Lynda Petrichevich 375 North Shore Drive Pittsburgh, PA 15212 | PECO Carlos Thillet Manager, Gas Supply and Transportation 2301 Market Street, S9-2 Philadelphia, PA 19103 |
| Peoples Gas Company | Philadelphia Gas Works |
| Lynda Petrichevich | Nicholas LaPergola |
| 375 North Shore Drive | 800 West Montgomery Avenue |
| Pittsburgh, PA 15212 | Philadelphia, PA 19122 |
| UGI Central Penn | UGI |
| David Lahoff | David Lahoff |
| 2525 N. 12 th Street, Suite 360 | 2525 N. 12 th Street, Suite 360 |
| Reading, PA 19612-2677 | Reading, PA 19612-2677 |
| Valley Energy Inc. | UGI Penn Natural |
| Ed Rogers | David Lahoff |
| 523 South Keystone Avenue | 2525 N. 12 th Street, Suite 360 |
| Sayre, PA 18840-0340 | Reading, PA 19612-2677 |

Sumt Aut Buno Nathan Burroughs, Managing Director

Taurus Advisory Group

