

1135 East Chocolate Avenue
Suite 300
Hershey, PA 17033
(717) 533-5406 Fax (717) 533-5717

July 18, 2018

RECEIVED

VIA UPS

Secretary Rosemary Chiavetta Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street P.O. Box 3265 Harrisburg, PA 17105-3265

JUL 18 2018

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

RE:

Application of Tybec Energy Management Specialists, Inc. for Approval to Offer, Render

or Furnish Electric Generation Services as a Broker/Marketer

Docket No. A-2018- 3003887

Dear Secretary Chiavetta:

Enclosed please find an original and one copy of the Application of Tybec Energy Management Specialists, Inc. for Approval to Offer, Render or Furnish Electric Generation Services as a Broker/Marketer on the Application version 3/08/18, along with the required affidavits and attachments. Pursuant to my Assistant's conversation with Ms. Chiavetta, we have enclosed the same affidavits and attachments as were attached to the Application filing that was recently returned to us with instructions to complete Application version 3/08/18. Kindly file the original and return the docketed copy to me in the enclosed self-addressed, stamped envelope.

Please note that the CONFIDENTIAL versions of Exhibit C and Exhibit D to this filing have been marked as such and provided in a separate envelope. The Applicant requests that the CONFIDENTIAL versions of Exhibit C and Exhibit D be filed separately in a folder not available for public viewing. Also enclosed is the requisite filing fee and a CD-ROM containing the .pdf version of the filing. Please note that the original bond is attached to the Application as Exhibit H.

Copies of the Application have already been served in accordance with the Certificate of Service attached to the Application as Exhibit B. Thank you for your attention in this matter. Please do not hesitate to contact me with any questions.

Very truly yours,

NESTICO DRUBY, P.C.

Candia Junib Candis A. Tunilo, Esquire

CAT Enclosures

Cc Tod W. Sherman and Doug A. Snyder (via email)

www.hersheypalaw.com

www.gasleaseattorneys.com



JUL 18 2018

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Version Revised 03/08/18

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

| furnish, | tion of Tybec Energy Management Specialists, Inc. , d/b/a <u>N/A</u> , for approval to offer, render, or supply electricity or electric generation services as a(n) <u>BROKER/MARKETER</u> to the public in the ponwealth of Pennsylvania (Pennsylvania). |
|-----------|--|
| | To the Pennsylvania Public Utility Commission: 1. IDENTIFICATION AND CONTACT INFORMATION 1. IDENTIFICATION AND CONTACT INFORMATION |
| a. | IDENTITY OF THE APPLICANT : Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant: |
| | Tybec Energy Management Specialists, Inc. 12 Royal Drive Lititz, PA 17543 T: 717-823-6505 F: 717-823-6971 www.tybecenergy.com |
| b. | PENNSYLVANIA ADDRESS / REGISTERED AGENT : If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania. |
| | N/A 9/3 |
| C. | REGULATORY CONTACT : Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed. |
| | Tod W. Sherman, President and CEO Tybec Energy Management Specialists, Inc. 12 Royal Drive Lititz, PA 17543 T: 717-823-6505 F: 717-823-6971 twsherman@tybecenergy.com |
| d. | ATTORNEY : Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so. |

Candis A. Tunilo, Esquire Nestico Druby, PC 1135 E. Chocolate Avenue, Ste. 300 Hershey, PA 17033

T: 717-533-5406 F: 717-533-5717

Ctunilo@hersheypalaw.com

| е. | name, title, address, telephone number, FAX numb PERSON (2 REQUIRED) responsible for addressir the initial point(s) of contact for resolving complaints | MPLAINTS: (Required of ALL Applicants) Provide the er, and e-mail OF THE PERSON AND AN ALTERNATE ag customer complaints. These persons will ordinarily be filed with the Applicant, the Electric Distribution Company, agencies. The main contact's information will be listed on |
|----|--|---|
| | Tod W. Sherman, President and CEO Tybec Energy Management Specialists, Inc. 12 Royal Drive Lititz, PA 17543 T: 717-823-6505 F: 717-823-6971 twsherman@tybecenergy.com | Doug Snyder, CFO Tybec Energy Management Specialist, Inc. 12 Royal Drive Lititz, PA 17543 T: 717-715-4481 F: 800-896-1721 dougsnyder@tybecenergy.com |
| | 2. <u>BUSINESS ENTITY FIL</u> | INGS AND REGISTRATION |
| a. | FICTITIOUS NAME: (Select appropriate statement a | nd provide supporting documentation as listed.) |
| | The Applicant will be using a fictitious name or | doing business as ("d/b/a") |
| | Provide a copy of the Applicant's filing with F pursuant to 54 Pa. C.S. §311, Form PA-953. | |
| | or | |
| | The Applicant will not be using a fictitious name | e. |
| b. | BUSINESS ENTITY AND DEPARTMENT OF STAT (Select appropriate statement and provide supporting means being formed within Pennsylvania and foreign | g documentation. As well, understand that Domestic |
| | The Applicant is a sole proprietor. | |
| | If the Applicant is located outside the Co C.S. §4124 relating to Department of Sta | mmonwealth, provide proof of compliance with 15 Pa. ste filing requirements. |
| | or | |
| | The Applicant is a: | |
| | domestic general partnership (*) domestic limited partnership (15 Pa. C.S. § foreign general or limited partnership (15 Pa. domestic limited liability partnership (15 Pa. foreign limited liability general partnership (| a. C.S. §4124) . C.S. §8201) |

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Give name, d/b/a, and address of partners. If any partner is not an individual, identify the

foreign limited liability limited partnership (15 Pa. C.S. §8211)

business nature of the partner entity and identify its partners or officers.

- Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
- * If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S.§4124.

or

| X🔲 Th | ne Applicant is a: |
|--------------|---|
| 80000 000 | domestic corporation (15 Pa. C.S. §1308) foreign corporation (15 Pa. C.S. §4124) domestic limited liability company (15 Pa. C.S. §8913) foreign limited liability company (15 Pa. C.S. §8981) Other (Describe): |

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.

See Exhibit A, attached hereto

- Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.

Pennsylvania. See Exhibit A, attached hereto

- Give name and address of officers.

Tod W. Sherman, President and CEO Tybec Energy Management Specialists, Inc. 12 Royal Drive Lititz, PA 17543

T: 717-823-6505 F: 717-823-6971

twsherman@tybecenergy.com

Doug Snyder, CFO
Tybec Energy Management Specialist, Inc.
12 Royal Drive
Lititz, PA 17543
T: 717-715-4481

F: 800-896-1721

dougsnyder@tybecenergy.com

3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

a. AFFILIATES: Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

Applicant is registered as a foreign corporation in Maryland and holds an electric supplier (License Reference No. IR-2163) and a natural gas supplier (License Reference No. IR-2299) license in Maryland issued by the Maryland Public Service Commission. <u>See</u> Exhibit A attached hereto.

Applicant has an NGS license as a broker in PA at docket no. A-2011-2242385, Order entered March 1, 2012.

b. PREDECESSORS: Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

None.

4. **OPERATIONS**

a. APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)

Definitions

- Supplier an entity that sells electricity to end-use customers utilizing the jurisdictional transmission and distribution facilities of an EDC.
- Aggregator an entity that purchases electric energy and takes title to electric energy as an intermediary for sale to retail customers.
- Broker/Marketer an entity that acts as an intermediary in the sale and purchase of electric energy <u>but</u> does not take title to electric energy.

| The | Applicant is presently doing business in Pennsylvania as a |
|-----|---|
| | municipal electric corporation electric cooperative |
| Ц | local gas distribution company |
| ¥ | provider of electric generation, transmission or distribution services |
| 빞 | broker/marketer engaged in the business of supplying electricity services |
| Ш | Other; Identify the nature of service being rendered. |
| | |
| | or |

The Applicant is not presently doing business in Pennsylvania.

| b. | APPLICANT'S PROPOSED OPERA | ATIONS: The Applicant proposes to operate as a (may check multiple): |
|----|---|--|
| | | business of supplying electricity services t your organization will not be taking title to the electricity nor will ts for customers. |
| c. | PROPOSED SERVICES: Describe i Applicant proposes to offer. | n detail the electric services or the electric generation services which the |
| | effective acquisition of electric | sulting services and counsels customers regarding the cost- generation supply. Applicant acts as a broker/marketer for its eir behalf and to act as an agent for suppliers but will not take title |
| d. | PROPOSED SERVICE AREA: Chec proposes to provide service. | ck the box of each Electric Distribution Company for which the Applicant |
| | Citizens' Electric Duquesne Light Met-Ed PECO Penelec Penn Power | Pike PPL UGI Utilities Wellsboro West Penn Entire Commonwealth of PA |
| e. | CUSTOMERS: Applicant proposes t | o provide services to: |
| | | nercial as Mixed Meter <u>ONLY</u> (CANNOT BE TAKEN WITH IALL COMMERCIAL ABOVE) rs - (Over 25 kW) |

f. START DATE: Provide the approximate date the Applicant proposes to <u>actively market</u> within the Commonwealth.

Upon filing this Application.

5. **COMPLIANCE**

a. CRIMINAL/CIVIL PROCEEDINGS: State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

N/A

- **b. SUMMARY:** If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.
- c. CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints, in the Commonwealth of Pennsylvania or any state, filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. Applicant should also include if it had a Pennsylvania PUC EGS or NGS license previously cancelled by the Commission. If the Applicant has no actions or complaints to list, explicitly state such.

EGS License approved at Docket No. A-2009-2146207 by Order entered April 15, 2010. EGS Licensure cancelled by Order entered February 10, 2017, at Docket No. M-2017-2584781 for failure to furnish proof of bond or other security. Tybec filed a letter request for Reconsideration of the February 10, 2017 Order, asserting that failure to furnish proof was a clerical error but that a proper Letter of Credit had been maintained at all times. At Public Meeting held March 1, 2018, the Public Utility Commission denied Tybec's Petition for Reconsideration.

d. SUMMARY: If applicable; provide a statement as to the resolution or present status of any actions listed above.

Applicant files this Application for a new EGS broker/marketer license to operate as detailed herein. Applicant has not engaged in brokering/marketing of electricity in PA since the Commission cancelled its license.

6. PROOF OF SERVICE

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator. (Example Certificate of Service is attached at Appendix C)

See Exhibit B, attached hereto.

a. STATUTORY AGENCIES: Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

b. EDCs: Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Electric Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each EDC is as follows.

Pike County Light & Power Company:

Vice President – Energy Supply Corning Natural Gas Holding Corporation 330 West William Street Corning, NY 14830

West Penn:

Legat Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689

Duquesne Light:

Regulatory Affairs
Duquesne Light Company
411 Seventh Street, MD 16-4
Pittsburgh, PA 15219

PECO:

Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

PPL:

Office of General Counsel Attn: Kimberly A. Klock PPL Two North Ninth Street (GENTW3) Allentown, PA 18101-1179

Met-Ed, Penelec, and Penn Power:

Legal Department First Energy 2800 Pottsville Pike Reading PA, 19612

Citizens' Electric Company:

Citizens' Electric Company Attn: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837

UGI:

UGI Utilities, Inc. Attn: Rates Dept. – Choice Coordinator 2525 N. 12th Street, Suite 360 Post Office Box 12677 Reading, Pa 19612-2677

Wellsboro Electric Company:

Wellsboro Electric Company Attn: EGS Coordination 33 Austin Street P. O. Box 138 Wellsboro, PA 16901

7. FINANCIAL FITNESS

| a. | | INDING: In accordance with 66 Pa. C.S. Section 2809(c)(1)(i), the Applicant is required to file a bond or er instrument to ensure its financial responsibilities and obligations as an EGS. Therefore, the Applicant . |
|----|----------|---|
| Ţ | ב | Furnishing the ORIGINAL of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$250,000. |
| Į | 1 | Furnishing the ORIGINAL of another initial security for Commission approval, to ensure financial responsibility, such as a parental guarantee, in the amount of \$250,000. |
| | 3 | For Marketers and Brokers - Filing for a modification to the \$250,000 requirement and furnishing the ORIGINAL of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$10,000. Applicant is required to provide information supporting an amount less than \$250,000. Such supporting information must include indication that the Applicant will not take title to electricity and will not pay electricity bills on behalf of its customers. Further details for modification may be described as well. Applicant requests approval of an initial bond in the amount of \$10,000. Applicant will not title to electricity and will not pay electricity bills on behalf of its clients. The Commission is |

Applicant requests approval of an initial bond in the amount of \$10,000. Applicant will not take title to electricity and will not pay electricity bills on behalf of its clients. The Commission has approved similar requests. See e.g. Application of U.S. Power Trade LLC for Approval to Offer, Render, Furnish or Supply Electricity or Electric Generation Services as a Broker Marketer, Docket No. A-2018-3000760, Order (June 14, 2018). Further, the Commission approved a bond in the amount of \$10,000 for Applicant regarding Applicant's prior EGS Application at Docket No. A-2009-2146207.

CRITICAL BONDING NOTES:

Applicant is required to maintain a bond or other financial instrument the entire time it maintains an EGS license with the Commonwealth of Pennsylvania. If Applicant's security instrument is not continuous, Applicant <u>MUST</u> submit a Rider, Amendment, or Continuation Certificate annually based on the expiration date of its security instrument.

At least sixty days (60) prior to the security instrument's expiration date, Applicant should contact Stephen Jakab at sjakab@pa.gov to determine the appropriate bonding amount based on a percentage of Applicant's gross receipts resulting from the sale of generated electricity consumed in Pennsylvania. Once the amount has been determined, Applicant should overnight the updated security instrument(s) at least thirty (30) days prior to the expiration date to ensure adequate time for staff review and approval of the security instrument(s).

Template versions of a continuous bond, fixed-term bond, continuous letter of credit, and parental guarantee are attached at Appendix E, F, G, & H, respectively. Applicant's security must follow language from these examples, and must include the unmodified language outlined in Appendix D. Any deviation from these examples must be identified in the application and may not be acceptable to the Commission.

See Exhibit H attached hereto.

- b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS: Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
 - Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
 - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K).
 (SEC/EDGAR web addresses are sufficient)
 - Applicant's accounting statements, including balance sheet and income statements for the past two years.
 - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
 - A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
 - Audited financial statements exhibiting accounts over a minimum two year period.
 - Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.

See Exhibit C attached hereto.

c. SUPPLIER FUNDING METHOD: If Applicant is operating as anything other than <u>Broker/Marketer only</u>, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

N/A

d. BROKER PAYMENT STRUCTURE: If applicant is a broker/marketer, explain how your organization will be collecting your fees.

Applicant collects its fees from its clients' electric generation suppliers after EGSs collect from the clients, or Tybec bills its clients directly

e. ACCOUNTING RECORDS CUSTODIAN: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Sandra Soderstedt, CPA 815 E. Arch Street Palmyra, PA 17078 T: 717-838-2387

F: 717-838-9389

sandyr@parksandco.com

f. TAXATION: Complete the TAX CERTIFICATION STATEMENT attached as Appendix I to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

See Exhibit D attached hereto.

8. <u>TECHNICAL FITNESS:</u>

To ensure that the present quality and availability of service provided by electric utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a. EXPERIENCE, PLAN, STRUCTURE: such information may include:
 - Applicant's previous experience in the electricity industry.
 - Summary and proof of licenses as a supplier of electric services in other states or jurisdictions.
 - Type of customers and number of customers Applicant currently serves in other jurisdictions.
 - Staffing structure and numbers as well as employee training commitments.
 - Business plans for operations within the Commonwealth.
 - Documentation of membership in PJM, ECAR, MAAC, other regional reliability councils, or any other membership or certification that is deemed appropriate to justify competency to operate as an EGS within the Commonwealth.
 - Any other information appropriate to ensure the technical capabilities of the Applicant.

See Exhibits A and C attached hereto. See also information provided in this Application.

| | | Internal – Applicant will use its own internal resources/employees for marketing External EGS – Applicant will contract with a PUC LICENSED EGS broker/marketer Affiliate – Applicant will use a NON-EGS affiliate marketing company and or individuals. External Third-Party – Applicant will contract with a NON-EGS third party marketing company and or individuals Other (Describe): |
|----|---------|---|
| c. | DOOR | TO DOOR SALES: Will the Applicant be implementing door to door sales activities? |
| | X | Yes No |
| | | If yes, will the Applicant be using verification procedures? |
| | | Yes No |
| | | If yes, describe the Applicant's verification procedures. |
| d. | | SIGHT OF MARKETING: Explain all methods Applicant will use to ensure all marketing is performed in an manner, for both employees and subcontractors. |
| | | ant provides initial and ongoing education in procurement and Commission requirements agents. See also Exhibit C attached hereto. |
| e. | respons | ERS: Identify Applicant's chief officers, and include the professional resumes for any officers directly sible for operations. All resumes should include date ranges and job descriptions containing actual operience. |
| | See Ex | xhibit C attached hereto. |
| f. | FERC I | FILING: Applicant has: |
| | | Filed an Application with the Federal Energy Regulatory Commission to be a Power Marketer. |
| | | Received approval from FERC to be a Power Marketer at Docket or Case Number |
| | X | Not applicable |

b. PROPOSED MARKETING METHOD (check all that apply)

9. DISCLOSURE STATEMENTS:

Disclosure Statements: If proposing to serve Residential and/or Small Commercial (under 25 kW) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix J to this Application.

 Electricity should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated.
 Penalties and procedures for ending contracts should be clearly communicated.

Not applicable for an applicant applying for a license exclusively as a broker/marketer.

10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

- **a. PJM LOAD SERVING ENTITY REQUIREMENT:** As a prospective EGS, the applicant understands that those EGSs which provide retail electric supply service (i.e. takes title to electricity) must provide either:
 - proof of registration as a PJM Load Serving Entity (LSE), or
 - proof of a contractual arrangement with a registered PJM LSE that facilitates the retail electricity services of the EGS.

The Applicant understands that compliance with this requirement must be filed within 120 days of the Applicant receiving a license. As well, the Applicant understands that compliance with this requirement may be filed with this instant application.

| 100.00 | tony the of the following) |
|--------|--|
| | AGREED - Applicant has included compliance with this requirement in the instant application labeled in correspondence with this section (10). |
| | AGREED - Applicant will provide compliance with this requirement within 120 days of receiving its license |
| x | ACKNOWLEDGED - Applicant is not proposing to provide retail electric supply service at this time, and therefore is not presently obligated to provide such information |

b. STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 54.43, as well as any future amendments.



(Salact only one of the following)

- **c. REPORTING REQUIREMENTS**: Applicant agrees to provide the following information to the Commission or the Department of Revenue, as appropriate:
 - Retail Electricity Choice Activity Reports: The regulations at 52 Pa. Code §§ 54.201--54.204 require that all active EGSs report sales activity information. An EGS will file an annual report reporting for customer groups defined by annual usage. Reports must be filed using the appropriate report form that may be obtained from the PUC's Secretary's Bureau or the forms officer, or may be down-loaded from the PUC's internet web site.
 - Reports of Gross Receipts: Applicant shall report its Pennsylvania intrastate gross receipts to the Commission on a quarterly and year to date basis no later than 30 days following the end of the quarter.
 - The Treasurer or other appropriate officer of Applicant shall transmit to the Department of Revenue by March 15, an annual report, and under oath or affirmation, of the amount of gross receipts received by Applicant during the prior calendar year.
 - Net Metering Reports: Applicant shall be responsible to report any Net Metering per the Standards on http://www.puc.pa.gov/consumer-info/electricity/alternative-energy.aspx. Scroll down to the Net Metering Standards Section.
 - Applicant shall report to the Commission the percentages of total electricity supplied by each fuel source on an annual basis per 52 Pa. Code § 54.39(d).
 - Applicant will be required to meet periodic reporting requirements as may be issued by the Commission to fulfill the Commission's duty under Chapter 28 pertaining to reliability and to inform the Governor and Legislature of the progress of the transition to a fully competitive electric market.

d. TRANSFER OF LICENSE: The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. Section 2809(D). Transferee will be required to file the appropriate licensing application.

e. ANNUAL FEES: The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling electricity in the Commonwealth of PA, and an annual supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.

ACKNOWLEDGED

f. FURTHER DEVELOPMENTS: Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 54.34.

AGREED

| g. | FALSIFICATION: The Applicant understands that the making of false statement(s) herein may be grounds |
|----|---|
| | for denying the Application or, if later discovered, for revoking any authority granted pursuant to the |
| | Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in |
| | official matters. |

M AGREED

h. NOTIFICATION OF CHANGE: If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within twenty (20) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 54.34.

AGREED

i. **CEASING OF OPERATIONS:** Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.

j. Electronic Data Interchange: The Applicant acknowledges the Electronic Data Interchange (EDI) requirements and the relevant contacts for each EDC, as listed at Appendix M.

⊠ AGREED

k. FILING FEE: The Applicant has enclosed or paid the required, non-refundable filing fee by CERTIFIED CHECK OR MONEY ORDER in the amount of \$350.00 payable to the Commonwealth of Pennsylvania.

The Commission does not accept corporate or personal checks for filing fees.

M PAYMENT ENCLOSED

11. AFFIDAVITS

Must be notarized before filing.

a. APPLICATION AFFIDAVIT: Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.

See Exhibit E attached hereto.

b. OPERATIONS AFFIDAVIT: Provide an officially notarized affidavit stating that you will adhere to the reliability protocols of the North American Electric Reliability Council, the appropriate regional reliability council(s), and the Commission, and that you agree to comply with the operational requirements of the control area(s) within which you provide retail service. An example copy of this Affidavit can be found at Appendix B.

See Exhibit F attached hereto

12. <u>NEWSPAPER PUBLICATIONS</u>

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

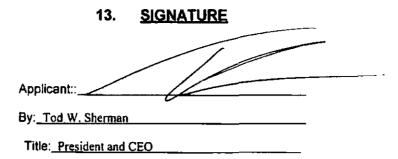
The chart below dictates which newspapers are necessary for each EDC. For example, an applicant that wants to operate in Penn Power would need to run ads in both The Erie Times-News and the Pittsburgh Post-Gazette. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and must be supplied with this application. Applicants do not need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

See Exhibit G attached hereto.

| | Erie Times- News | Harrisburg Patriot- News | Philadelphia Daily News | Pittsburgh Post- Gazette | Scranton Times- Tribune | Williamsport Sun-Gazette | Johnstown Tribune- Democrat |
|--------------------|------------------------|--------------------------------|----------------------------|--------------------------------|-------------------------------|-----------------------------|-----------------------------------|
| Citizens' Electric | | | | | | Х | |
| Duquesne | | | | Х | | | |
| Met Ed | | X | Х | | Х | | |
| PECO | | | х | | | 1 | |
| Penelec | Х | Х | | | Х | X | Х |
| Penn Power | x | | | Х | | | |
| Pike | | | | | Х | | |
| PPL | | Х | х | | Х | Х | |
| UGI | | | | | Х | | - |
| Wellsboro | | | | - | _ | X | |
| West Penn | | Х | | X | | X | Х |
| Entire | | | | - | | | |
| Commonwealth | X | X | X | x | X | X | X |

(Example Publications are provided at Appendices K and L)



14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections are complete.

Applicant: __

Signature

X Filing Fee (CERTIFIED CHECK OR MONEY ORDER ONLY)

X Application Affidavit

X Operations Affidavit

X Proof of Publication

X Bond, Letter of Credit, or Parental/Affiliate Guarantee

X Tax Certification Statement

X Commonwealth Department of State Verification

X Certificate of Service

PUC Secretary's Bureau Use

RECEIVED

JUL 18 2018

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

EXHIBIT A

JUL 2018

PA PUBLIC UTILITY CONSISSION
FECRETARY'S BUREAU

| ntact Corpo | rations (http:/ | /www.dos pa gov/Bus | inessCha | rities/Pages/d | efault aspx) | | | Login (/Ac | count/Valida | euser) |
|---------------|-----------------|-----------------------------------|--------------|----------------------------|--------------|--------------------------------|----------------------------|---------------|--------------------|-------------|
| | | | | | | | Regis | ster (/Accour | nt/Register_a | ccount) |
| arch entity / | Select entity | / / Order documents | , | | | _ | | <u></u> - | - | |
| rder B | ueinaes | s Documents | 2 | | | | | | | ۵ |
| idei D | uamea | Document | • | | | | | | | |
| | | | - | | | | | | Date: 03/14/2 | 018 |
| Business | s Name Hi | story | | | | | | | | |
| Name | | | | | | | Nam | е Туре | | |
| Tybec Ene | ergy Manage | ment Specialists, Inc | 2. | | | | Curre | ent Name | | |
| | Busin | ess Entity Detai | ls | | | | Office | rs | | |
| Name | | Tybec Energy Man | agement | | Name | | TOD SH | ERMAN | | |
| | _ | Specialists, Inc | | | Title | | PRESIDI | ENT | | |
| Entity Nur | | 3833290 | | | Address | | 12 ROYA | AL DR LITITZ | PA 17543-3 | 3 |
| Entity Typ | e | Business Corporat | חסו | | | | | | | |
| Status | | Active | | | | | | | | |
| Citizenshi | Þ | Domestic | | | | | | | | |
| Entity Cre | ation Date | 09/05/2008 | | | | | | | | |
| Effective (| Date | 09/05/2008 | | | | | | | | |
| State Of Ir | 10 | PA | | | | | | | | |
| Address | | 12 Royaf Dr Lititz F Lancaster | 'A 17543 | | | | | | | |
| | | | | | | | | | | _ |
| iled Doo | cuments | | | | | | | | | |
| ne informa | tion presente | d below is for your refe | | | | ed to log in. If | you do not l | nave a PENN | File account | |
| | | count by clicking here | | | | ed to log in. in | you do not i | iave a FCIVIN | rile account | |
| how 25 | ☑ entries | | | | | Filte | Records | | | _ |
| | | | | | | | | , | | |
| Select | Date | Document | Pages | Plain Copy Quantity# | Price | Certified Copy Quantity# | Certified Copy Price | | Microfilm Start | Micro Er |
| | | ARTICLES OF | 2 | , | \$3.00 | <u> </u> | \$40.00 | | | |

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF STATE CORPORATION BUREAU 206 NORTH OFFICE BUILDING P.O. BOX 8722 HARRISBURG, PA 17105-8722 WWW.CORPORATIONS.STATE.PA.US/CORP

Tybec Energy Management Specialists, Inc.

THE CORPORATION BUREAU IS HAPPY TO SEND YOU YOUR FILED DOCUMENT. THE CORPORATION BUREAU IS HERE TO SERVE YOU AND WANTS TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA.

IF YOU HAVE ANY QUESTIONS PERTAINING TO THE CORPORATION BUREAU, PLEASE VISIT OUR WEB SITE LOCATED AT <u>WWW.CORPORATIONS.STATE.PA.US/CORP</u> OR PLEASE CALL, OUR MAIN INFORMATION TELEPHONE NUMBER (717)787-1057. FOR ADDITIONAL INFORMATION REGARDING BUSINESS AND / OR UCC FILINGS, PLEASE VISIT OUR ONLINE "SEARCHABLE DATABASE" LOCATED ON OUR WEB SITE.

ENTITY NUMBER: 3833290

| | Artic | les of Incorporation-I | or Profit | | |
|---|---|---|-----------------------------------|--|--|
| | Busir Busir | (15 Pa.C.S.) ness-stock (§ 1306) ness-nonstock (§ 2102) ness-statutory close (§ 2303) erative (§ 7102) | Profe | agement (§ 270 essional (§ 290) rance (§ 3101) | |
| Name Anthony J. Nestice | o, Esq. | | 1 | ent will be retur ad address you | |
| Address 840 East Chocolat | te Avenue | | (= | | |
| City Hershey, | State PA | Zip Code 17033 | ART | Commonweall | th of Pennsylvani DRPORATION 3 Pa |
| \$125 | | | | T0824 | \$60037 |
| ations), the undersigned | d, desiring to i | nents of the applicable provisi incorporate a corporation for p | rofit, h a eb y si | tates that: | |
| ations), the undersigned | d, desiring to i | incorporate a corporation for properties of the | rofit, h ereb y st | tates that: | |
| ations), the undersigned 1. The name of the cor "company" or any a Tybec Energy Man 2. The (a) address of the | poration (corporation. nagement Spanis corporation ame of its con | incorporate a corporation for properties of the | rofit, hereby s | tates that: n"," incorpora | ited", "limited" |
| ations), the undersigned 1. The name of the cor "company" or any a Tybec Energy Man 2. The (a) address of the acceptable) or (b) no | poration (corporation. nagement Spanis corporation ame of its con | porate designator required, i.e. "Professional corporation" or pecialists, Inc. "'s current registered office in mercial registered office prov | this Commonwider and the co | vealth (post officently of venue | ited", "limited" ice box, alone, is n |
| ations), the undersigned 1. The name of the cor "company" or any a Tybec Energy Mar 2. The (a) address of the acceptable) or (b) no (a) Number and Streen | poration (corporation and corporation) in agement Spanis corporation ame of its competed and corporation are | porate designator required, i.e. "Professional corporation" or pecialists, Inc. I's current registered office in amercial registered office prov. City Lititz | this Common vider and the co | vealth (post officulty of venue | ice box, alone, is n is: |

PA DEPT. OF STATE

SEP U 5 2008

DSCB:15-1306,2102/2303/2702/2903/3101/7102A-2

| The name and address, including number and street, if any, of each incorporator (all incorporators must sign below): | |
|--|---|
| Name | Address |
| Anthony J. Nestico | 840 East Chocolate Avenue, Hershey, PA 17033 |
| 6. The specified effective date, | if any: month/day/year bour, if any |
| 7. Additional provisions of the | articles, if any, attach an 81/2 by 11 sheet. |
| 8. Statutory close corporation of its shares of any class that w 1933 (15 U.S.C. 77a et seq.) | only: Neither the corporation nor any shareholder shall make an offering of any of could constitute a "public offering" within the meaning of the Securities Act of |
| Cooperative corporations of | nly: Complete and strike out inapplicable term: |
| The common bond of memb | ership among its members/shareholders is: |
| | |
| | IN TESTIMONY WHEREOF, the incorporator(s) has/have signed these Articles of Incorporation this day of Signature |

STATE OF MARYLAND

DOUGLAS R. M. NAZARIAN CHAIRMAN

HAROLD D. WILLIAMS SUSANNE BROGAN LAWRENCE BRENNER THERESE M. GOLDSMITH



PUBLIC SERVICE COMMISSION

#48, 02/09/11 AM; ML#s 127790 & 128091

License Reference No.: IR-463

February 9, 2011

Anthony J. Nestico Nestico, Druby & Hildabrand, PC 840 East Chocolate Avenue Hershey, PA 17033

Dear Mr. Nestico:

On January 11, 2011, Tybec Energy Management Specialists, Inc. filed an Application for a license to supply electricity or electric generation services in Maryland under COMAR 20.51. Additional information was filed on January 25, 2011. The Company proposes to provide electricity supplier services in Maryland for commercial and industrial customers as described in the application.

After considering this matter at the February 9, 2011 Administrative Meeting, the Commission granted Tybec Energy Management Specialists, Inc. a license to supply electricity or electric generation services in Maryland in accordance with its Application (License Reference Number IR-2163). The license granted by the Commission under this Letter Order is limited solely to electricity broker services to commercial and industrial customers. The Company is directed to update the Commission as to what "other" services it seeks to provide in Maryland, and may not provide such "other" services until approved by the Commission.

Finally, Tybec Energy Management Specialists, Inc. is reminded that it is under a continuing obligation to notify the Commission of any changes to the information upon which the Commission relied in granting this license. A copy of the supplemental or updated information is required to be filed concurrently with the Office of People's Counsel.

By Direction of the Commission,

/s/ Terry J. Romine

Terry J. Romine Executive Secretary

TJR/st

c: Phil Vanderheyden, Electricity Division

WILLIAM DONALD SCHAEFER TOWER • 6 ST, PAUL STREET • BALTIMORE, MARYLAND 21202-6806

410-767-8000

Toll Free: 1-800-492-0474

FAX: 410-333-6495

MDRS: 1-800-735-2258 (TTY/Voice)

Website: www.psc.state.md.us

COMMISSIONERS

STATE OF MARYLAND

DOUGLAS R. M. NAZARIAN CHAIRMAN

HAROLD D. WILLIAMS SUSANNE BROGAN LAWRENCE BRENNER



PUBLIC SERVICE COMMISSION

#27, 7/6/11 AM; ML#s 130246 and 131589 License Reference No.: IR-2299

July 6, 2011

Anthony J. Nestico, Esquire Nestico, Druby & Hildabrand, PC 840 East Chocolate Avenue Hershey, PA 17033

Dear Mr. Nestico:

On April 12, 2011, Tybec Energy Management Specialist, Inc. ("Tybec") filed an Application for a license to supply natural gas or natural gas supply services in Maryland under COMAR 20.54. Additional information was filed on May 25, 2011. The Company proposes to provide natural gas supplier services in Maryland for commercial and industrial customers as described in the application.

After considering this matter at the July 6, 2011 Administrative Meeting, the Commission granted Tybec a license to supply natural gas or natural gas supply services in Maryland in accordance with its Application (License Reference Number IR-2299). The license granted by the Commission under this Letter Order is limited solely to providing natural gas broker services to commercial and industrial customers.

Finally, Tybec is reminded that it is under a continuing obligation to notify the Commission within 30 days of any changes to the information upon which the Commission relied in granting this license. A copy of the supplemental or updated information is required to be filed concurrently with the Office of People's Counsel.

By Direction of the Commission,

/s/ Jorry J. Romino Terry J. Romine Executive Secretary

TJR/gjd

c: Merwin Sands, Gas Division

RECEIVED

JUL 18 2018



PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

EXHIBIT B

RECEIVED

JUL 18 2018

PA PUBLIC UTILITY

HISSION

Appendix C

SECRETARY'S BURGEAU

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

CERTIFICATE OF SERVICE

On this the 9th day of July 2018, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as an Electric Generation Supplier and all NON-CONFIDENTIAL attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom, upon the following:

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth of Keystone Building 400 North Street, 2 West Harrisburg, PA 17120 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101

Vice President – Energy Supply Corning Natural Gas Holding Corp. 330 West William Street Corning, NY 14830

Legal Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689 Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

Regulatory Affairs Duquesne Light Company 411 Seventh Street, MD 16-4 Pittsburgh, PA 15219 Office of General Counsel ATTN: Kimberly A. Klock PPL Two North Ninth Street (GENTW3) Allentown, PA 18101-1179

Legal Department First Energy 2800 Pottsville Pike Reading, PA 19612

UGI Utilities, Inc. ATTN: Rates Dept.-Choice Coordinator 2525 N. 12th Street, Suite 360 Post Office Box 12677 Reading, PA 19612-2677



Citizens' Electric Company ATTN: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837 Wellsboro Electric Company ATTN: EGS Coordination 33 Austin Street P.O. Box 138 Wellsboro, PA 16901

Candia a Junit

Candis A. Tunilo, Esquire

JUL 8 2818
PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

RECEIVED

JUL 2018

PA PUBLIC UTILITY COMPUSSION
SECRETARY'S BUREAU

JUL 18 2018

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

EXHIBIT C (public version)



TYBEC ENERGY MANAGEMENT SPECIALISTS, INC.

TOD W. SHERMAN

June 2018

PUBLIC VERSION

Business Profile

Description of Business:

We provide consulting services and act as an agent for end users. We facilitate customer energy procurement and solicit bids on behalf of the end user from licensed suppliers. We act as an agent for suppliers as well as assist on both parties in contractual matters.

Targeted Market and Customers:

Our customers are larger industrial and commercial businesses that can benefit from our intimate knowledge of the energy industry. Typical clients require an independent partner for the dual purpose of providing timely energy advice as well as providing purchasing options. The businesses will be widely varied: from restaurants and schools to large industrial users.

Growth Trends:

The market for our services is growing at an increasing rate. With the ever-increasing volatility in the energy markets, customers require a higher level of attention that traditional means of management can no longer provide.

Pricing Power:

Our business has been and will continue to be built by favorable word-of-mouth as well as market advertising. As customers see the benefit of our services, we have been able to collect a somewhat higher schedule of rates than average. We collect fees paid directly to us through our suppliers or direct bill the customer quarterly for services rendered based on their energy requirements.

PUBLIC VERSION

Vision and Experience

Through our work experience with local energy providers, we possess unique and intimate skills to provide specialized energy services to our customers. We can demonstrate competency in all aspects of regulated and deregulated energy sales, and we are passionately committed to the success of this business and have the realism to make intelligent adjustments as we progress. ** Please see attached resumes.

Communications

Computer and Communications Tools:

Our business equipment requirements consist primarily of computer and communications tools. We have all of the following resources in place:

Website: www.tybecenergy.com

Telephones: Work and Smart (cell) phones

Facsimile: Fax Machine

Computers: Two dedicated machines

Business Organization

Business Structure:

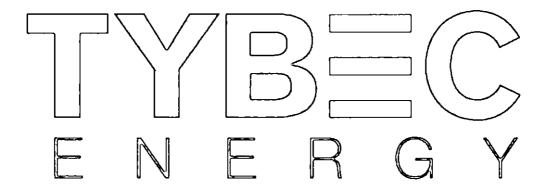
We have been operating Tybec Energy Management Specialists, Inc. as an S-Corp. As our business continues to grow, we do not plan on making any changes to this election.

Business Name and Logo

Business Name:

Tybec Energy Management Specialists, Inc.

Logo:



Management Specialists, Inc.

Insurance:

We have employed Wealth Management Services, Inc. Our insurance "package" consists of typical coverage tailored for energy consultant organizations such as ours.

Office Location

Our office space requirements are minimal. All officers and agents will work from their place of residence until space becomes an issue. At that point we may look to lease a property locally.

Accounting and Cash Flow

**Please see attached financial statements.

Costs:

Since our consulting business is essentially intellectual property and advice, expenses consist of trade memberships, attorney fees, insurance, travel, customer entertainment, communications, and costs related to the maintenance of our website.

Internal Controls:

All officers of Tybec Energy Management Specialists, Inc. will be responsible for controlling expenses. Accounting will be handled by an independent party and all checks will require two officer signatures.

Finance the Business

Financing Strategy:

Our business costs will be paid from fees collected from suppliers and customers.

Competition:

Our competitors are individuals in the local market who moonlight as energy consultants and larger energy associations within and outside Pennsylvania who practice full-time. Tybec is a full-time operation that customers can look to as an ongoing and primary resource for procuring and managing energy supply.

Expansion and Acquisition:

Further out, we may find opportunities to grow by purchasing the consulting books of other energy consultants as well as hire independent agents who are compensated on a percentage basis by account.

Marketing

Marketing Plan:

Our marketing has been primarily through customer contacts. We spend approximately four hours per day on sales calls to businesses throughout Pennsylvania. The rest of the say is spent analyzing and servicing existing accounts. We promote and conduct free energy seminars that are addressed to local business owners. From these seminars we make follow-up calls to seek out clients. We collaborate with our energy suppliers in the conduct of these seminars.

Advertising and Promotion Plans:

Our advertising budget is limited to expenses connected to print media and local energy and manufacturing associations.

The Competition:

As already covered in this plan, our principal competitors will be individuals in the local market who moonlight as energy consultants and larger energy associations within and outside of Pennsylvania who practice full-time.

How We Plan to Take Advantage of Competitors Weak Points:

Our competitive edge will be constant communication in an increasingly volatile energy environment. We will provide ongoing market advice, load management, and new market opportunities to clients. The goal is to establish, in effect, an ongoing consulting relationship with our clients to keep them on the cutting edge of load management and procurement techniques. We will collaborate with licensed suppliers, NGDCs and EDCs to furnish winning energy procurement strategies as well as pitfalls to avoid.

Managing Employees

Employee Education and Training:

As already covered in this plan, we plan on hiring individual agents as their services present themselves and are deemed desirable. Future agents will be required to attend monthly sales meetings and will be evaluated every six months as to determine their value to the company. The company provides ongoing education for agents regarding procurement and Public Utility Commission requirements.

Our initial and ongoing training programs for new agents will include membership in and training provided by local energy associations, chambers of commerce, manufacture associations as well as NGDCs and EDCs.

2017 BALANCE SHEET

2017 P&L STATEMENT

2016 BALANCE SHEET

2016 P&L STATEMENT

2016 TAX RETURN

2017 TAX RETURN

TOD W. SHERMAN

E.I.T., President & C.E.O.

12 Royal Drive Lititz, Pennsylvania 17543 (717) 627-5417

SUMMARY OF PROFESSIONAL QUALIFICATIONS:

- * Energy consulting for commercial, industrial and institutional energy user's nationwide. Develop strategies for energy procurement that fits end user profiles for the most efficient and cost effective procurement based on market conditions. Act as a liaison to facilitate energy procurement needs. Work with energy suppliers nationwide as an indirect sales agent to facilitate customer relationships.
- * Development of proposals, contracts, feasibility studies, project management and project administration for commercial, residential, public works projects and gas utility projects.
- * Supervision and direction of field and office personnel at both the technical and professional level.
- * General management functions, including assisting in the selection, development, and assignment of personnel, definition of production standards, criteria and controls, project planning, scheduling, and budget.

PROFESSIONAL EXPERIENCE:

President & CEO -- Tybec Energy Management Specialists, Inc., Lititz PA October 2008 to Present

Nationwide energy consulting for Natural Gas, Electricity and Liquid fuels Procurement strategies.

President & CEO -- Tybec Incorporated., Lititz PA

January 2003 to Present

Nationwide energy consulting for Natural Gas, Electricity and Liquid fuels Procurement strategies.

Industrial & Commercial Engineer -- UGI Utilities, Inc., Lancaster and Lebanon, PA December 1993 to 2003

Marketing Department: Primarily responsible for marketing natural gas and other UGI services and equipment to existing and new Industrial and Commercial customers consistent with company policies, goals, and objectives. This includes providing technical support, assistance, advice and guidance from point of contact to final gas service connection working with area designers, developers, and contractors. Work with and provide support to area contract customers while enhancing knowledge of rates and rates application. Actively participate in trade associations, civic groups and professional organizations.

Civil Engineer -- KCI Technologies, Inc., Mechanicsburg, PA

July 1993-November 1993

Civil Engineer -- V.E. Engineering, Inc., Harrisburg, PA July 1990-July 1993

Tod W. Sherman 2

Partner/Project Manager -- Shaffer & Son, Inc., Hershey, PA February 1988-July 1990

Project Engineer -- Ott Water Engineering, Inc., Anchorage, AK November 1986-February 1988

Vice President -- Corwin & Associates, Inc., Anchorage, AK February 1984-November 1986

Vice President in charge of Marketing and Operations for a full service Civil Engineering Consulting Firm.

Design/Project Engineer -- Alaska Environmental Control Services, Inc., Anchorage, AK
February 1983-February 1984

Design Engineer -- Pennsylvania Department of Transportation, Harrisburg, PA (District 8-0)

July 1982-February 1983

PROFESSIONAL CERTIFICATION:

E.I.T.- Engineer In Training

EDUCATION:

Arctic Engineering -- University of Alaska, Anchorage, Alaska

B.S. Structural Design and Construction Engineering Technology -- Pennsylvania State University, State College, Pennsylvania

A.A. Civil Engineering Technology & A.A. Architectural Technology -- Harrisburg Area Community College, Harrisburg, Pennsylvania

CONTINUING EDUCATION:

A.G.A. Appalachian Short Course

IGT Distribution Engineering Certificate

IGT Natural Gas Cooling Seminar

Douglas A. Snyder

Professional Experience

Energy Specialist - Tybec Energy Management Specialists, Inc., Lititz, PA • Oct. 2009 - Present

- Assist current commercial and industrial customers with development and implementation of energy strategies—procurement, contracts, and billing.
- Keep customers up to date on all related news and developments in the energy markets.

Co-Manager, Farm & Orchard - Schwalm Farms, Hegins, PA • October, 2008 - Present

Help manage family farm and orchard—300 acres of corn & soybeans, and 70 acres of orchards

Regional Sales Manager - UGI Energy Services, Inc., Wyomissing, PA • Feb. 1996 - Oct. 2008

- Regional Sales Manager for sales of natural gas, electricity, oil, and propane to over 500 industrial and commercial accounts in 7 central PA counties.
- Responsible for sales to new and existing customers within territory by direct sales, coordinated sales within UGI Energy's northeast footprint, and through various local, regional and national consultants.
- Used extensive knowledge of utility rates, and interstate transportation system to maintained a
 yearly average energy sales margin of over \$2 million, and was in the top 10 of sales every year.

Construction Supervisor - <u>UGI Utilities, Inc.</u>, Lancaster, PA · January, 1994 - February, 1996

- · Coordinated and oversaw the installation of over \$4 million/year of capital expenditures
- Supervised 4 UGI union employees and 11 contractor crews (approximately 55 workers)
- Served as department specialist on Company's new work order management system, and kept current on the natural gas industry, regulations, and functions of the local distribution system.

Marketing Representative - UGI Utilities, Inc., Lancaster, PA • April, 1990 - January, 1994

- Negotiated and coordinated with developers, builders, Realtors, and business customers to serve houses, developments, commercial and industrial sites with natural gas.
- · Processed requests for natural gas to existing houses, commercial and industrial sites.
- Assisted all customers with rate explanations and recommended proper rate classifications.
- · Headed and participated on several teams which focused on improving internal procedures.

Industrial Sales Representative - I.K. Stollzfus Sons, Inc., Lancaster, PA • Apr. 1984-Apr. 1990

- Responsible for company's 140% increase in sales over 6 years.
- Set up system to tract leads, outstanding bids, and awarded jobs of Company's industrial and municipal clients.
- Project Estimator: time estimates, material costs, overhead and profits. Handled pre-job equipment and material scheduling.
- Trained and supervised office manager on accounting and secretarial work.

Construction Worker - I.K. Stoltzfus Sons, Inc., Lancaster, PA • June, 1982 - April 1984

 Job foreman, supervised job crews and project scheduling (Oct 83-Apr94). Crew member with functions that included: sandblasting and coating of steel storage vessels and structural steel.

Education

Bachelor of Science Degree, Chemical Engineering – The Pennsylvania State University, State College, PA



RECEIVED

JUL 18 2018

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

EXHIBIT E



JUL 18 2018

Appendix A

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

APPLICATION AFFIDAVIT

COMMONWEALTH OF PENNSYLVANIA

SS.

COUNTY OF LANCASTER Dauphin /gr

JUL 2018
PA PUBLE UTILITY COMMISSION
SECRETARY'S BUREAU

Tod W. Sherman, Affiant, being duly sworn/affirmed according to law, deposes and says that:

He is the President and CEO of Tybec Energy Management Specialists, Inc.;

That he is authorized to and does make this affidavit for said Applicant;

That the Applicant herein Tybec Energy Management Specialists, Inc. has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as an electric generation supplier pursuant to 66 Pa. C.S. §2809(B).

That the Applicant herein Tybec Energy Management Specialists, Inc. has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein Tybec Energy Management Specialists, Inc. acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein Tybec Energy Management Specialists, Inc. acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his knowledge, information, and belief, and that he expects said Applicant to be able to prove the same at Flearing.

Tod W. Sherman

Sworn and subscribed before me this 3 day of

_day of _________

2018.

Signature of official administering oath

My commission expires

Commonwealth of Pennsylvania - Notary Seal Ginger A. Sergott, Notary Public Dauphin County

My commission expires September 13, 2020 Commission number 1149103

Member, Pennsylvania Association of Notaries





JUL 18 2018

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

EXHIBIT F



JUL 18 2018

Appendix B

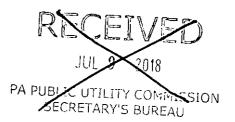
PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

OPERATIONS AFFIDAVIT

COMMONWEALTH OF PENNSYLVANIA

: SS.

COUNTY OF LANCASTER Dauphin / go



Tod W. Sherman, Affiant, being duly sworn/affirmed according to law, deposes and says that:

He is the President and CEO of Tybec Energy Management Specialists, Inc.;

That he is authorized to and does make this affidavit for said Applicant;

That Tybec Energy Management Specialists, Inc., the Applicant herein, acknowledges that Applicant may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That Tybec Energy Management Specialists, Inc., the Applicant herein, asserts that it possesses the requisite technical, managerial, and financial fitness to render electric service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That Tybec Energy Management Specialists, Inc., the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 28 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28, shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional Gross Receipts and power sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

As provided by 66 Pa. C.S. §2810 (C)(6)(iv), Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

That Tybec Energy Management Specialists, Inc., the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506, §2807(D)(2), §2809(B) and the standards and billing practices of 52 PA. Code Chapter 56.

That Tybec Energy Management Specialists, Inc., the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Bureau of Public Liaison or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

Dauphin County
My commission expires September 13, 2020
Commission number 1149103
Member, Pennsylvania Association of Notaries

JUL 2018

PA PUBLIC UTILITY COMPASSION
SECRETARY'S BUREAU

RECEIVED

JUL 18 2018

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

EXHIBIT

G



Proof of Publication in The Philadelphia Daily News Under Act. No 587, Approved May 16, 1929

STATE OF PENNSYLVANIA COUNTY OF PHILADELPHIA

Helene Sweeney being duly sworn, deposes and says that **The Philadelphia Daily News** is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

May 18, 2018

Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

Helene Severny

Sworn to and subscribed before me this 18th day of May, 2018.

My Commission Expires:

COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL

NOTARIAL SEAL
CENTY JAKUBOWSKI, Notary Public
City of Philadelphia, Phila. County
by Commission Expires November 30, 2020

Copy of Notice of Publication

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE

Application of Tybeo Energy Management Specialists, inc. ("Tybeo") For Approval to Offer, Render, Furnish or Supply Electricity or Electric Generation Services as a Generator and Supplier Of Electric Power, A Marketr/Broker Engaged in the Business of Supplying Electricity, and An Aggregator Engaged in the Business of Supplying Electricity, to the Public in the Commonwealth of Pengavyunia.

Tybee will be filling an application with the Pennsylvania Public Utility Commission ("PUC" for a ticense to supply electricity or electric generation services as a broker/marketer in the business of supplying electricity. Tybee proposes to broker electricity and related services in the territories of Pike County Light & Powe Company; West Penn Power; PECO; Duquesen Light Company; PPL; Metropolitan Edison Company; Pelle; Penn Power; Cittzens' Electric Company; Udi Electric; and Wellsbord Electric Company under the provisions of the new Electricity Generation Customer Choice and Competition

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Tybeo may be filled within 15 days of the date of this notice with the Secretary of the PUC, 400 North St., Harrisburg, PA 17120. You should send copies of any protest to Tybeo's externess at the address below.

NESTICO DRUBY, P.C. 1136 E. Chocolate Ave., Ste. 300 Hershey, PA 17033 T: (717) 633-8408- F: (717) 633-6717

JUL 2018
PA PUBLIC UTILITY CONTUSSION
SCCRETARY'S BUREAU



The Patriot News

AD#: 0008634287

Commonwealth of Pennsylvania,) ss

County of Cumberland)

Crystal Rosensteel being duly sworn, deposes that he/she is principal clerk of PA Media Group; that The Patriot News is a public newspaper published in the city of Mechanicsburg, with general circulation in Cumberland and Dauphin and surrounding counties, and this notice is an accurate and true copy of this notice as printed in said newspaper, was printed and published in the regular edition and issue of said newspaper on the following date(s):

The Patriot News 05/22/2018

Principal Clerk of the Publisher

Sworn to and subscribed before me this 23th day of May 2018

Commonwealth of Pennsylvania - Notary Seat Donna M. Maldonado, Notary Public Dauphin County My commission expires November 5, 2021

Commission number 1252842

MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE
Application of Tybec Energy

Application of Tybec Energy
Management Specialists, Inc.
("Tybec") For Approval to Offer,
Render, Furnish or Supply Electricity
or Electric Generation Services as a
Generator and Supplier Of Electric
Power, A Marketer/Broker Engaged in
the Business of Supplying Electricity,
and An Aggregator Engaged in the
Business of Supplying Electricity, to the
Public In the Commonwealth of
Pennsylvania.

Tybec will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to supply electricity or electric generation services as a broker/marketer in the business of supplying electricity. Tybec proposes to broker electricity and related services in the territories of Pike County Light & Power Company; West Penn Power; PECO; Duauesne Light Company; PPL; Metropolitan Edison Company; Penelec; Penn Power; Citizens' Electric Company; UG Electric; and Wellsbora Electric Company under the provisions of the new Electricity Generation Customer Choice and Competition Act.

The PUC may consider this

The PUC may consider this application without a hearing. Protests directed to the technical or financial filness of Tybec may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North St., Horrisburg, PA 17120. You should send copies of any protest to Tybec's attorney at the address below:

 JUI 2018

PA PUBLIC UTILITY COMMISSION
FORETARY'S BUREAU

The Scranton Times (Under act P.L. 877 No 160. July 9,1976)

Commonwealth of Pennsylvania, County of Lackawanna

TYBEC ENERGY MANAGEMENT SPECIALISTS INC DOUG SNYDER 12 ROYAL DRIVE LITITZ PA 17543

Account # 629000 Order # 82210614 Ad Price: 255.70

LEGAL NOTICE PENNSYLVANIA

Ann Marie Fortese

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

05/18/2018

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true

Sworn and subscribed to before me this 18th day of May A.D., 2018

(Notary Public)

Commonwealth of Pennsylvania - Notary Seal Sharon Venturi, Notary Public Lackawanna County My commission expires February 12, 2022 Commission number 1254228

Member, Pennsylvania Association of Notaries

JUL 2018

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

LEGAL NOTICE

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Application of Tybec Energy Management Specialists, Inc. ("Tybec") For Approval to Offer, Render, Furnish or Supply Electricity or Electric Generation Services as a Generator and Supplier Of Electric Power, A Marketer/Broker Engaged in the Business of Supplying Electricity, and An Aggregator Engaged in the Business of Supplying Electricity, to the Public In the Commonwealth of Pennsylvania.

Tybec will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to supply electricity or electric generation services as a broker/marketer in the business of supplying electricity. Tybec proposes to broker electricity and related services in the territories of Pike County Light & Power Company; West Penn Power; PECO; Duquesne Light Company; PPL; Metropolitan Edison Company; Penelec; Penn Power; Citizens Electric Company; UGI Electric; and Welisboro Electric Company under the provisions of the new Electricity Generation Customer Choice and Competition Act.

Competition Act.
The PUC may consider this application without a hearing. Protests discreted to the technical or financial fitness of Tybec may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North St., Harrisburg, PA 17120. You should send copies of any protest to Tybec's attorney at the address between

Candis A. Tunilo, Esquire NESTICO DRUBY, P.C. 1135 E. Chocolate Ave., Ste. 300

Hershey, PA 17033 Telephone: (717) 533-5406; Fax: (717) 533-5717

PROOF OF PUBLICATION OF NOTICE IN THE WILLIAMSPORT

SUN-GAZETTE UNDER ACT NO. 587, APPROVED MAY 16, 1929

STATE OF PENNSYLVANIA

COUNTY OF LYCOMING

SS:

Bernard A. Orayec. Publisher of the Sun-Gazette LLC publishers of the Williamsport Sun-Gazette, successor to the Williamsport Sun and the Gazette & Bulletin, both daily newspapers of general circulation, published at 252 West Fourth Street, Williamsport, Pennsylvania, being duly sworn, deposes and says that the Williamsport sun was established in 1870 and the Gazette & Bulletin was established in 1801, since which dates said successor, the Williamsport Sun-Gazette, has been regularly issued and published in the County of Lycoming aforesaid, and that a copy of the printed notice is attached hereto exactly as the same was printed and published in the regular editions of said Williamsport Sun-Gazette on the following dates, viz:

May 18, 2018

Affiant further deposes that he is an officer daily authorized by the Sun-Gazette LLC, publisher of the Williamsport Sun-Gazette, to verify the foregoing statement under oath and declare that affiant is not interested in the subject matter of the aforesaid notice of publication, and that all the allegations in the foregoing statement as to time, place and character of publication are true.

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Application of Tybec Energy Management Specialists, Inc. ("Tybec") For Approval to Offer, Render, Furnish or Supply Electricity or Electric Generation Services as a Generator

and Supplier Of Electric Power, A Marketer/Broker Engaged in the Business of Supplying Electricity, and An Aggregator Engaged in the Business of Supplying Electricity, to the Public In the Commonwealth of Pennsylvania.

Tybec will be fiting an application with the Pennsylvania Public Utility Commission ("PUC") for a license to supply electricity or electric generation services as a broker/marketer in the business of supplying electricity. Tybec proposes to broker electricity and related services in the territories of Pike County Light & Power Company; West Penn Power; PECO;

Duquesne Light Company: PPL; Metropolitan Edison Company; Penelec; Penn Power; Chtizens' Electric Company; UGI Electric; and Wellsboro Electric Company under the provisions of the new Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Tybec may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North St., Harrisburg, PA 17120. You should send copies of any protest to Tybec's attorney at the address below:

Candis A. Tunilo, Esquire NESTICO DRUBY, P.C. 1135 E. Chocolate Ave., Ste. 300 Hershey, PA 17033 T: (717) 533-5406; SUN-GAZETTE LLC

Sworn to and subscribed before me

The 10 day of 11

COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL

Notary Public

BETH A MILLER Notary Public

CITY OF WILLIAMSPORT, LYCOMING COUNTY My Commission Expires Apr 18, 2020

STATEMENT OF ADVERTISING COSTS

To the Sun-Gazette LLC, Dr.:

For publishing the notice attached

Hereto on the above state dates.....\$

Probated same.....\$

Total.....\$263.80

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

THE SUN-GAZETTE LLC hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid

JUL 9 18

PA PUBL UTILITY COMMISSION
SECRETARY'S BUREAU

| l | ١N | l-G/ | \Z | 3 | " " | E i | ارا | Į, į | Ĺ |
|---|----|------|----|---|---------------|-----|-----|------|---|
| | | | | | | | | | |

BY Bernard A. Oravec

COMMONWEALTH OF PENNSYLVANIA

County of Cambria

SS

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

NUTICE
Application of Tybec Energy Management Specialists, Inc. ("Tybec") For Approval to Offer, Render, Furnish or Supply Electricity or Electric Generation Services as a Generator and Supplier Of Electric Power, A Marketer/Broker Engaged in the Business of Supplying Electricity, and An Aggregator Engaged in the Business of Supplying Electricity, to the Public In the Commonwealth of Pennsylvania.

Tybec will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to supply electricity or electric generation services as a broker/marketer in the business of supplying electricity. Tybec proposes to broker electricity and related services in the territories of Pike County Light & Power Company; West Penn Power; PECO; Duquesne Light Company; PPL; Metropolitan Edison Company; Penelec; Penn Power; Citizens' Electric Company under the provisions of the new Electricity Generation Customer Choice and Competition Act.

new Electricity Generation Customer Choice and Competition Act.
The PUC may consider this application without a hearing, publisher Protests directed to the technical or financial fitness of that the Tybec may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North St., Harrisburg, of The Japa 17120. You should send copies of any protest to the subje. Tybec's attorney at the address below:

Candis A Tunillo Fernillo

said publ

Candis A. Tunilo, Esquire NESTICO DRUBY, P.C. 1135 E. Chocolate Ave., Ste. 300 Hershey, PA 17033 T: (717) 533-5406; F: (717) 533-5717 On this 24th day of May A.D. 2018, before me, the subscriber, a Notary Public in and for said County and State, personally appeared Christine Marhefka, who being duly sworn according to law, deposes and says as Sales Manager / Major Accounts of the Tribune-Democrat. Johnstown, PA, a newspaper of general circulation as defined by the "Newspaper Advertising Act", a merger September 8, 1952, of the Johnstown Tribune, established December 7, 1853; and of the Johnstown Democrat, established March 5, 1863,

y of Cambria, and Commonwealth of Pennsylvania and e matter published in said publication in the regular issues , on May 18, 2018; and that the Affiant is not interested in at all of the allegations as to time, place and character of

STATEMENT OF ADVERTISING COSTS

Signed and sworn to before me on 24th day of May, 2018,

main

by Christine Marhefka making the statement.

| 0.00 Lines @ \$2.50 per line | 0.00 |
|-------------------------------|--------|
| 6.5 Inches @ \$25.00 per inch | 162.50 |
| Notary Fee | 5.00 |
| Clerical Fee | 2.50 |
| Total Cost | 170.00 |

Commonwealth of Pennsylvania - Notary Seal Vivian Ohs, Notary Public Cambria County

My commission expires December 6, 2020 Commission number 1123017

Member, Pennsylvania Association of Notaries

To The Tribune-Democrat, Johnstown, PA For publishing the notice or publication attached hereto on the above stated dates.

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

| | | · of |
|---|----|--|
| | | acknowledges receipt of the aforesaid at the same has been duly paid. |
| | _ | (Name of Newspaper) |
| RECEIVED | Ву | |
| JUL \$2018 | | |
| PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU | | |

PROOF OF PUBLICATION In THE ERIE TIMES-NEWS

COMBINATION EDITION

Tybec Energy Mgmt Specialists Inc 12 Royal Drive Lititz PA 17543

REFERENCE:

95945 315629

PUC Notice

STATE OF PENNSYLVANIA) COUNTY OF ERIE) SS:

Brenda L. Learn, being duly sworn, deposes and says that: (1) he/she is a designated agent of the Times Publishing Company (TPC) to execute Proofs of Publication on behalf of the TPC; (2) the TPC, whose principal place of business is at 205 W. 12th Street, Erie, Pennsylvania, owns and publishes the Erie Times-News, established October 2, 2000, a daily newspaper of general circulation, and published at Erie, Erie County Pennsylvania; (3) the subject notice or advertisement, was published in the regular edition(s) of said newspaper on the date(s) referred to below. Affiant further deposes that he/she is duly authorized by the TPC, owner and publisher of the Erie Times-News, to verify the foregoing statement under oath, and affiant is not interested in the subject matter of the aforesaid notice or advertisement, and that all allegations in the foregoing statement as to time, place and character of publication are true.

PUBLISHED ON: 05/18/18

TOTAL COST: \$476.00

AD SPACE: 0 Lines

FILED ON: 05/18/18



PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Application of Tybec Energy Management Specialists, Inc. ("Tybec") For Approval to Offer, Render, Furnish or Supply Electricity or Electric Generation Services as a Generator and Supplier Of Electric Power, A Marketer/Broker Engaged in the Business of Supplying Electricity, and An Aggregator Engaged in the Business of Supplying Electricity, to the Public In the Commonwealth of Pennsylvania.

Tybec will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to supply electricity or electric generation services as a broker/marketer in the business of supplying electricity. Tybec proposes to broker electricity and related services in the territories of Pike County Light & Power Company; West Penn Power; PECO; Duquesne Light Company; PPL; Metropolitan Edison Company; Penelec; Penn Power; Citizens' Electric Company; UGI Electric; and Wellsboro Electric Company under the provisions of the new Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Tybec may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North St., Harrisburg, PA 17120. You should send copies of any protest to Tybec's attorney at the address below:

Candis A. Tunilo, Esquire NESTICO DRUBY, P.C. 1135 E. Chocolate Ave., Ste. 300 Hershey, PA 17033

T: (717) 533-5406; F: (717) 533-5717

Sworn to and subscribed before me this 2/8+ day of 1/61 2018

Affiant:

NOTARY:

COMMONWEALTH OF PENNSYLVANIA

NOTARIAL SEAL
Barbara J. Moore, Notary Public
City of Erie, Erie County

My Commission Expires March 23, 2020
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

| | No | Term, | | | |
|--|--|---|--|--|--|
| | f Publication of Notice in Pittsburgh I ved May 16, 1929, PL 1784, as last amended by Ac | | | | |
| Commonwealth of Pennsylvania, Co Pittsburgh Post-Gazette, a newspaper established in 1993 by the merging of Gazette and Sun-Telegraph was esta Pittsburgh Gazette established in 178 | ounty of Allegheny, ss K. Flaherty, being of general circulation published in the City of Pittsburgh of the Pittsburgh Post-Gazette and Sun-Telegraph and Tublished in 1960 and the Pittsburgh Post-Gazette was 6 and the Pittsburgh Post, established in 1842, since what and that a copy of said printed notice or publication regular editions and is | ing duly sworn, deposes and says that the h, County and Commonwealth aforesaid, was the Pittsburgh Press and the Pittsburgh Post- established in 1927 by the merging of the ich date the said Pittsburgh Post-Gazette has | | | |
| that, as such agent, affiant is duly auth | an agent for the PG Publishing Company, a corporation a norized to verify the foregoing statement under oath, that and that all allegations in the foregoing statement as to | t affiant is not interested in the subject matter to time, place and character of publication are | | | |
| | 11 20 | COPY OF NOTICE OR PUBLICATION | | | |
| | X His Kirt | PENNSYLVANIA | | | |
| / | - Contacting | PUBLIC UTILITY | | | |
| Sworn to- | PG Publishing Company nd subscribed before the this day of: | COMMISSION NOTICE Application of Tybec En- | | | |
| May 18, 20 | | ergy Management Spe- cialists, Inc. ("Tybec") For | | | |
| 0.0 | | Approval to Offer, Render, Furnish or Supply Electrici- | | | |
| () في | $1 \Omega \Omega$ | ty or Electric Generation | | | |
| / VI | h MAN ICCUMMINAN | Services as a Generator and Supplier Of Electric | | | |
| - <u></u> | A COLOR OF THE | Power, A Marketei/Broker | | | |
| - // | | Engage(t in the Business of Supplying Electricity, and | | | |
| NOISSI Commo | | An Aggregator Engaged in the Business of Supplying | | | |
| Commo | nwealth of Pennsylvania - Notary Seal | Electricity, to the Public In | | | |
| Eliz Eliz | abeth R. Chmura, Notary Public | the Commonwealth of Pennsylvania. | | | |
| 00 | Allegheny County | Tybec will be filing an | | | |
| My cor | nmission expires February 8, 2022 commission number 1326781 r, Pennsylvania Association of Notaries | application with the Penn- sylvania Public Utility | | | |
| Mamba | | Commission ("PUC") for a license to supply electrici- | | | |
| 73 \ = 3 | 1, 1 011109/114.112-1-1-1 | ty or electric generation | | | |
| Mempe Mempe | | services as a broker/mar- keter in the business of | | | |
| | | supplying electricity. Ty- | | | |
| | ENT OF ADVERTISING COSTS | hec proposes to broker electricity and related ser- | | | |
| Tybec En 12 ROYA: A Lititz | nergy Management Speciali | vices in the territories of Pike County Light & Power | | | |
| 12 ROYA | L DR | Company; West Penn | | | |
| ≰ Lititz | PA 17543-8218 | Power; PECO; Duquesne Light Company; PPL; Met- | | | |
| α. | | ropolitan Edison Company; | | | |
| | | Penelec: Penn Power; Citi- zens' Electric Company; | | | |
| | | | | | |
| | To PG Publishing Company | boro Electric Company un- der the provisions of the | | | |
| | | new Electricity Generation Customer Choice and | | | |
| Total | \$488.25 | Competition Act. | | | |
| I Old | | The PUC may consider this application without a | | | |
| | | hearing. Protests directed to the technical or finan- | | | |
| T. 1 | | cial fitness of Tybec may | | | |
| Publisher' | s Receipt for Advertising Costs | be filed within 15 days of the date of this notice with | | | |
| PG PUBLISHING COMPAN | Y, publisher of the Pittsburgh Post-Gazette, a n | ewspaper the Secretary of the PUC. | | | |
| | acknowledges receipt of the aforsaid advertising | | | | |
| | | copies of any protest to | | | |
| paoneation costs and certifies | that the same have been fully paid. | Tybec's attorney at the address below: | | | |
| Office | PG Publishing Company, a Corporation, Publisher of | Candis A. Tunilo, Es- | | | |
| 2201 Sweeney Drive | Pittsburgh Post-Gazette, a Newspaper of General Circul | ation quire, NESTICO DRUBY, P.C., 1135 E. Chocolate | | | |
| CLINTON, PA 15026 | 001011 | Ave., Ste. 300, Hershey, PA | | | |
| Phone 412-263-1338 | By Samuel J. Arbutina | 17033, T: (717) 533-5406; F: (717) 533-5717 | | | |
| | | | | | |
| I hereby certify that the foregoing is the subject matter of said notice, | e original Proof of Publication and receipt for the Advertisi | ng costs in the | | | |

Attorney For

UPS Internet Shipping: View/Print Label

- Ensure there are no other shipping or tracking labels attached to button on the print dialog box that appears. Note: If your browser does from the File menu to print the label. o your package.
 s not support this f function select Print Select the Print
- Fold the printed label at the solid line below. have a pouch, affix the folded label using clear plastic shipping tape over the entire label Place the label in a UPS Shipping Pouch. If you do not

GETTING YOUR SHIPMENT TO UPS

Customers with a Daily Pickup

Your driver will pickup your shipment(s) as usual

Customers without a Daily Pickup

(including via Ground) are also accepted at Drop Boxes. To find the location nearest you, please visit the 'Find Locations' Quick link at ups.com. Customer Center, Staples® or Authorized Shipping Outlet near you. Take your package to any location of The UPS Store®, UPS Access Point(TM) location, UPS Drop Box, UPS ar you. Items sent via UPS Return Services(SM)

Schedule a same day or future day Pickup to have a UPS driver pickup all of your Internet Shipping

packages.

Hand the package to any UPS driver in your area.

UPS Access PointTM
THE UPS STORE
1152 MAE ST
HUMMELSTOWN ,PA 17036

UPS Access PointTM
THE UPS STORE
1200 E MAIN ST #2
PALMYRA ,PA 17078

UPS Access PointTM
THE UPS STORE
6059 ALLENTOWN BLVD
HARRISBURG ,PA 17112

FOLD HERE

