

COMMONWEALTH OF PENNSYLVANIA PENNSYLVANIA PUBLIC UTILITY COMMISSION 400 NORTH STREET, HARRISBURG, PA 17120

Application Form for Parties Wishing to Offer, Render, Furnish, or Supply Electricity or Electric Generation Services to the Public in the Commonwealth of Pennsylvania

Version Revised 03/08/18

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of <u>Crimson Power Solutions</u>, <u>LLC</u>, <u>d/b/a Crimson Power Solutions</u>, for approval to offer, render, furnish, or supply electricity or electric generation services as a(n) <u>Broker/Marketer</u> to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

1. IDENTIFICATION AND CONTACT INFORMATION

a. **IDENTITY OF THE APPLICANT**: Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

Crimson Power Solutions, LLC 110 State Road, Suite 8 Sagamore Beach, MA 02562 T: (774) 413-5334

www.crimsonpowersolutions.com

b. PENNSYLVANIA ADDRESS / REGISTERED AGENT: If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

United States Corporations Agents, Inc. 1729 W. Tilgman Street (rear) Allentown, PA 18109

1-800-773-0888 raservice@legalzoom.com

RECEIVED

JAN 2 2 2019

c. **REGULATORY CONTACT**: Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

Peter C. Schmitt – Vice President 110 State Road, Suite 8 Sagamore Beach, MA 02562 T: (774) 413-5334 M: (585) 208-2448 F: (774) 413.9781 pschmitt@crimsonpowersolutions.com

d. ATTORNEY: Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Mike Harrington, Esq. Harington & McCarthy LLP 40 grove Street, Suite 105 Wellesley, MA 02482 T: (781) 352-0465 mike@harringtonmccarthy.com

e. CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: (Required of ALL Applicants) Provide the name, title, address, telephone number, FAX number, and e-mail OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED) responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Electric Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed EGSs.

Primary Contact:

110 State Road, Suite 8
Sagamore Beach, MA 02562
T: (774) 413-5334
M: (585) 208-2448
F: (774) 413.9781
pschmitt@crimsonpowersolutions.com

Peter C. Schmitt – Vice President

Alternate Contact:

Joseph Malone — Director of Business Development 110 State Road, Suite 8 Sagamore Beach, MA 02562 T: (774) 413-5334 M: (781) 831-8844 F: (774) 413.9781 jmalone@crimsonpowersolutions.com

Additionally:

info@crimsonpowersolutions.com

2. BUSINESS ENTITY FILINGS AND REGISTRATION

a.	. FICTITIOUS NAME: (Select appropriate statement and provide supporting documentation as listed.)		
	The Applicant will be using a fictitious name or doing business as ("d/b/a")		
	Provide a copy of the Applicant's filing with Pennsylvania's Department of State pursuant to 54 Pa. C.S. §311, Form PA-953.		
	Or		
	☐ The Applicant will not be using a fictitious name.		
b.	BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS: (Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)		
	The Applicant is a sole proprietor.		
	 If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements. 		
	Or		
	The Applicant is a:		
	domestic general partnership (*) domestic limited partnership (15 Pa. C.S. §8511) foreign general or limited partnership (15 Pa. C.S. §4124) domestic limited liability partnership (15 Pa. C.S. §8201) foreign limited liability general partnership (15 Pa. C.S. §8211) foreign limited liability limited partnership (15 Pa. C.S. §8211)		
	 Provide proof of compliance with appropriate Department of State filing requirements as indicate above. 		
	 Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers. 		
	 Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation. 		
	 * If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124. 		

Or

\boxtimes	The Applicant is a:		
		domestic corporation (15 Pa. C.S. §1308) foreign corporation (15 Pa. C.S. §4124) domestic limited liability company (15 Pa. C.S. §8913) foreign limited liability company (15 Pa. C.S. §8981) Other (Describe):	
		Proof of compliance with appropriate Department of State: See attached "Exhibit A"	
	-	Charter documentation: See attached "Exhibit B"	
		- Officers:	
		Dr. Kevin Kelly – CEO/Founder 20 Old Country Road East Sandwich, MA 02537 T: (774) 836-0798	

3. <u>AFFILIATES AND PREDECESSORS</u>

(both in state and out of state)

- a. AFFILIATES: Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.
 - Applicant does not have any affiliates doing business.

kkelly@crimsonpowersolutions.com

- b. PREDECESSORS: Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.
 - Applicant does not have any predecessors that have done business.

4. OPERATIONS

a. APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)

Definitions

- Supplier an entity that sells electricity to end-use customers utilizing the jurisdictional transmission and distribution facilities of an EDC.
- Aggregator an entity that purchases electric energy and takes title to electric energy as an intermediary for sale to retail customers.
- Broker/Marketer an entity that acts as an intermediary in the sale and purchase of electric energy <u>but</u> does not take title to electric energy.

	The Applicant is presently doing business in Pennsylvania as a
	municipal electric corporation electric cooperative local gas distribution company provider of electric generation, transmission or distribution services broker/marketer engaged in the business of supplying electricity services Other; Identify the nature of service being rendered.
	Or
	☐ The Applicant is not presently doing business in Pennsylvania.
b.	APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a (may check multiple):
	Generator of electricity Supplier of electricity Aggregator engaged in the business of supplying electricity Broker/Marketer engaged in the business of supplying electricity services Check here to verify that your organization will not be taking title to the electricity nor will you be making payments for customers. Electric Cooperative and supplier of electric power Other (Describe):
C.	PROPOSED SERVICES: Describe in detail the electric services or the electric generation services which the Applicant proposes to offer. Principle Business Interests:
	Crimson Power will solicit business in the following areas of energy:
	 Commodity Procurement & Consulting Provide a compressive set of energy reporting to the customer Serve as an industry expert to the customer to aid in the understanding of the market and reporting data Serve as the liaison between the customer and serving supplier Provide customer with energy market intelligence information and data Lighting Efficiency Projects Solar Net-Metering & Consulting
đ.	PROPOSED SERVICE AREA: Check the box of each Electric Distribution Company for which the Applicant proposes to provide service.
	Citizens' Electric Duquesne Light Met-Ed PECO Penelec Penelec Penn Power Pike PPL UGI Utilities Wellsboro West Penn Entire Commonwealth of PA

CUST	CUSTOMERS: Applicant proposes to provide services to:		
	Residential Customers Small Commercial Customers - (25 kW and Under)		
Residential and Small Commercial as Mixed Meter ONLY (CANNOT BE TAKEN WI RESIDENTIAL AND/OR SMALL COMMERCIAL ABOVE)			
	Large Commercial Customers - (Over 25 kW) Industrial Customers		
$\overline{\boxtimes}$	Governmental Customers		
	All of above (Except Mixed Meter)		
u	Other (Describe):		

- f. START DATE: Provide the approximate date the Applicant proposes to <u>actively market</u> within the Commonwealth.
 - Proposed Start to actively market within the Commonwealth is expected to be February 1, 2019.

5. COMPLIANCE

a. CRIMINAL/CIVIL PROCEEDINGS: State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

- The Applicant has no proceedings to list.
- **b. SUMMARY:** If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.
- c. CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints, in the Commonwealth of Pennsylvania or any state, filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. Applicant should also include if it had a Pennsylvania PUC EGS or NGS license previously cancelled by the Commission. If the Applicant has no actions or complaints to list, explicitly state such.
 - The Applicant has no actions or complaints to list.
- **d. SUMMARY:** If applicable; provide a statement as to the resolution or present status of any actions listed above.

6. PROOF OF SERVICE

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

See Attached "Exhibit C"

7. FINANCIAL FITNESS

a.		ONDING: In accordance with 66 Pa. C.S. Section 2809(c)(1)(i), the Applicant is required to file a bond or ner instrument to ensure its financial responsibilities and obligations as an EGS. Therefore, the Applicant
ָ	<u></u>	Furnishing the ORIGINAL of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$250,000.
Ç]	Furnishing the ORIGINAL of another initial security for Commission approval, to ensure financial

- For Marketers and Brokers Filing for a modification to the \$250,000 requirement and furnishing the ORIGINAL of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$10,000. Applicant is required to provide information supporting an amount less than \$250,000. Such supporting information must include indication that the Applicant will not take title to electricity and will not pay electricity bills on behalf of its customers. Further details for modification may be described as well.
 - See Attached "Exhibit D" for supporting documentation

responsibility, such as a parental guarantee, in the amount of \$250,000.

- **b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS:** Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided.
 - Crimson Power Solutions is a start-up and currently does not have any documentation to demonstrate financial fitness.
 - Please see Attached "Exhibit E" for Official Credit Report and 2016/2017 Tax Returns for Dr. Kevin Kelly to supplement this requirement.
- c. SUPPLIER FUNDING METHOD: If Applicant is operating as anything other than <u>Broker/Marketer only</u>, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.
 - Applicant is operating as a Broker/Marketer only.
- d. BROKER PAYMENT STRUCTURE: If applicant is a broker/marketer, explain how your organization will be collecting your fees.
 - Consumers will never be billed directly by applicant fees will be paid directly to the applicant by the Supplier. The end-user will never receive an invoice/bill directly from applicant.
- e. ACCOUNTING RECORDS CUSTODIAN: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Dave Pinkham, CPA
David M. Pinkham CPA, LLC
475 School Street, Suite 13
Marshfield, MA 02050
T: (781) 834-0444
dave@dpinkhamcpa.com

- f. TAXATION: TAX CERTIFICATION STATEMENT:
 - See Attached "Exhibit F"

8. TECHNICAL FITNESS:

To ensure that the present quality and availability of service provided by electric utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

a. EXPERIENCE, PLAN, STRUCTURE:

- Dr. Kelly holds a Master's Degree from Harvard University and a Doctorate from Northeastern University focused in Energy Policy. Along with his academic background, Kevin has twenty-one years of experience in the deregulated energy market. Prior to starting CPS, Kevin was a minority owner for 17 years with a national energy consultant that had a 100MM valuation at the time of his departure.
- The following table is a status of states where Crimson Power Solutions is planning to conduct business, with respective license number (where applicable):

State	Status	License #
CT	Not Req	N/A
ME	Pending	
MA	Approved	EB-457
MI	Not Req	N/A
NH	Approved	DM 18-060
NY	Not Req	N/A
ОН	Approved	19-1357E (1)
RI	Not Req	N/A
TX	Not Req	N/A

- The following is a list of the legal names of the parties that CPS has a valid broker contract with:
 - Constellation NewEnergy, Inc.
 - o Agera Holdings, LLC
 - o Direct Energy, LLC
 - o Engie North America
 - o BBPC LLC d/b/a Great Eastern Energy
 - o Interstate Gas Supply, Inc.
 - o Mega Energy Holdings, LLC
 - o Sprague Energy
 - o Hudson Energy Services, LLC

b.	PROP	OSED	MARKETING	METHOD	(check all tha	t apply)
----	------	------	-----------	--------	----------------	----------

\boxtimes	Internal – Applicant will use its own internal resources/employees for marketing
	External EGS – Applicant will contract with a PUC LICENSED EGS broker/marketer
	Affiliate – Applicant will use a NON-EGS affiliate marketing company and or individuals.
	External Third-Party - Applicant will contract with a NON-EGS third party marketing company and or
_	individuals
	Other (Describe):

C.	DOOR TO DOOR SALES: Will the Applicant be implementing door to door sales activities?		
		Yes No	
		If yes, will the Applicant be using verification procedures?	
		Yes No	
		If yes, describe the Applicant's verification procedures.	
d.	 OVERSIGHT OF MARKETING: Explain all methods Applicant will use to ensure all marketing is performed in a ethical manner, for both employees and subcontractors. 		
		- All Marketing will be created internally and approved by senior management. For reasons of control, no marketing will be implemented externally – in other words, no call centers (or similar practices) will be used for any means of marketing.	
e.	respon	ERS: Identify Applicant's chief officers, and include the professional resumes for any officers directly sible for operations. All resumes should include date ranges and job descriptions containing actual operience.	
	Dr. Kevin Kelly – CEO/Founder 20 Old Country Road East Sandwich, MA 02537 (774)-836-0798		
	Resume	– See attached "Exhibit G"	
f.	FERC	FILING: Applicant has:	
		Filed an Application with the Federal Energy Regulatory Commission to be a Power Marketer.	
		Received approval from FERC to be a Power Marketer at Docket or Case Number	
	\boxtimes	Not applicable	
		9. <u>DISCLOSURE STATEMENTS:</u>	

Disclosure Statements: If proposing to serve Residential and/or Small Commercial (under 25 kW) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix J to this Application.

- Not applicable; applicant applying for a license exclusively as a broker/marketer.

10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

- a. PJM LOAD SERVING ENTITY REQUIREMENT: As a prospective EGS, the applicant understands that those EGSs which provide retail electric supply service (i.e. takes title to electricity) must provide either:
 - proof of registration as a PJM Load Serving Entity (LSE), or
 - proof of a contractual arrangement with a registered PJM LSE that facilitates the retail electricity services of the EGS.

The Applicant understands that compliance with this requirement must be filed within 120 days of the Applicant receiving a license. As well, the Applicant understands that compliance with this requirement may be filed with this instant application.

AGREED - Applicant has included compliance with this requirement in the instant application, labeled in correspondence with this section (10).
AGREED - Applicant will provide compliance with this requirement within 120 days of receiving its license

- ACKNOWLEDGED Applicant is not proposing to provide retail electric supply service at this time, and therefore is not presently obligated to provide such information
- b. STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 54.43, as well as any future amendments.
- **c. REPORTING REQUIREMENTS**: Applicant agrees to provide the following information to the Commission or the Department of Revenue, as appropriate:
 - Retail Electricity Choice Activity Reports: The regulations at 52 Pa. Code §§ 54.201--54.204 require that all active EGSs report sales activity information. An EGS will file an annual report reporting for customer groups defined by annual usage. Reports must be filed using the appropriate report form that may be obtained from the PUC's Secretary's Bureau or the forms officer, or may be down-loaded from the PUC's internet web site.
 - Reports of Gross Receipts: Applicant shall report its Pennsylvania intrastate gross receipts to the Commission on a quarterly and year to date basis no later than 30 days following the end of the quarter.
 - The Treasurer or other appropriate officer of Applicant shall transmit to the Department of Revenue by March 15, an annual report, and under oath or affirmation, of the amount of gross receipts received by Applicant during the prior calendar year.
 - Net Metering Reports: Applicant shall be responsible to report any Net Metering per the Standards on http://www.puc.pa.gov/consumer_info/electricity/alternative_energy.aspx. Scroll down to the Net Metering Standards Section.
 - Applicant shall report to the Commission the percentages of total electricity supplied by each fuel source on an annual basis per 52 Pa. Code § 54.39(d).
 - Applicant will be required to meet periodic reporting requirements as may be issued by the Commission to fulfill the Commission's duty under Chapter 28 pertaining to reliability and to inform the Governor and Legislature of the progress of the transition to a fully competitive electric market.

\bowtie	AGREED
ν	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

	\boxtimes	ACKNOWLEDGED
f.	substantial	DEVELOPMENTS: Applicant is under a continuing obligation to amend its application is changes occur to the information upon which the Commission relied in approving the original filing Code § 54.34.
	\boxtimes	AGREED
g.	for denying	ATION: The Applicant understands that the making of false statement(s) herein may be grounds g the Application or, if later discovered, for revoking any authority granted pursuant to the This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in ters.
		AGREED
h.	application Commonwer as to the sp	FION OF CHANGE: If your answer to any of these items changes during the pendency of your or if the information relative to any item herein changes while you are operating within the ealth of Pennsylvania, you are under a duty to so inform the Commission, within twenty (20) days, secifics of any changes which have a significant impact on the conduct of business in Pennsylvania. Code § 54.34.
	\boxtimes	AGREED
i.		OF OPERATIONS: Applicant is also required to officially notify the Commission if it plans to cease less in Pennsylvania, 90 days prior to ceasing operations.
	\boxtimes	AGREED
j.		Data Interchange: The Applicant acknowledges the Electronic Data Interchange (EDI) ts and the relevant contacts for each EDC, as listed at Appendix M.
	\boxtimes	AGREED
k.	CHECK OF	E: The Applicant has enclosed or paid the required, non-refundable filing fee by CERTIFIED R MONEY ORDER in the amount of \$350.00 payable to the Commonwealth of Pennsylvania.
	\boxtimes	PAYMENT ENCLOSED

d. TRANSFER OF LICENSE: The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66

e. ANNUAL FEES: The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling electricity in the Commonwealth of PA, and an annual supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.

Pa. C.S. Section 2809(D). Transferee will be required to file the appropriate licensing application.

 \boxtimes

AGREED

11. AFFIDAVITS



- a. APPLICATION AFFIDAVIT:
 - See Attached "Exhibit H"
- b. OPERATIONS AFFIDAVIT
 - See Attached "Exhibit I"

12. <u>NEWSPAPER PUBLICATIONS</u>

- See Attached "Exhibit J"

13. SIGNATURE

Applicant:: CRIMSON POWER SOLUTIONS, LLC

By: Teta C. Schmitt

Title: VICE PRESIDENT

RECEIVED

JAN 9 2 23:9

14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections are complete.

Applicant: Crimson Power Solutions, LLC

	, , , , , , , , , , , , , , , , , , ,	
X	Signature	
X	Filing Fee (CERTIFIED CHECK OR MONEY ORDER ONLY)	/
X	Application Affidavit	1-
X	Operations Affidavit	1
х	Proof of Publication	-
х	Bond, Letter of Credit, or Parental/Affiliate Guarantee	
х	Tax Certification Statement	~
X	Commonwealth Department of State Verification	
x	Certificate of Service	
	x x x x x x	Filing Fee (CERTIFIED CHECK OR MONEY ORDER ONLY) Application Affidavit X Operations Affidavit X Proof of Publication X Bond, Letter of Credit, or Parental/Affiliate Guarantee X Tax Certification Statement X Commonwealth Department of State Verification Certificate of Service

PUC Secretary's Bureau Use

Exhibit H

RECEIVED

JAN 2 2 2019

APPLICATION AFFIDAVIT



[Commonwealth/State] of Massachusetts :
county of Barnstable : ss.
Dr. hwin 5. Helly , Affiant, being duly [sworn/affirmed] according to law, deposes and says that:
[He/she is the President + CTO (Office of Affiant) of Crimson Pauler Solutions, (Name of Applicant);]
[That he/she is authorized to and does make this affidavit for said Applicant;]
That the Applicant herein Crimsm Paux Solutions, has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as an electric generation supplier pursuant to 66 Pa. C.S. § 2809 (B).
That the Applicant herein Completely and provided supporting documentation as required.
That the Applicant herein Common four Soldins, Lucknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.
That the Applicant herein Crimson acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.
That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.
Signature of Affiliant
Sworn and subscribed before me this 15th day of tenua, 2019.
Signature of official administering oath
MICHELLE ALDRICH Notary Public Commonwealth of Massachusetts My Commission Expires September 14, 2023

RECEIVED

JAN 2 2 2019

Exhibit I

RECEIVED

JAN 2 2 2019

OPERATIONS AFFIDAVIT



[Commonwealth/State] of Massa chuse HS :
: ss .
County of Barnstable :
Dr. Melin S. Melly , Affiant, being duly [sworn/affirmed] according to law, deposes and says that:
[He/she is the Project + CEO (Office of Affiant) of Crimson Prwe Solutions, LCC (Name of Applicant);]
[That he/she is authorized to and does make this affidavit for said Applicant;]
That Cims follows, LLC, the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.
That Cinton (www Solutions, LLC, the Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render natural gas supply service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.
That CIMSon COUNCY Solving, the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 22 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28 shall be cause for the Commission to revoke the license of the Applicant. The Applicant

Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

acknowledges that it shall report to the Commission its jurisdictional natural gas sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

RECEIVED

JAN 22 2019

OPERATIONS AFFIDAVIT (Continued)



That Crimson from Substantial the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506 and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Office of Communications or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.

Sworn and subscribed before me this 15th day of landar

Signature of official administering oath

My commission expires ___ 9 14 23

MICHELLE ALDRICH Notary Public Commonwealth of Massachusetts My Commission Expires September 14, 202:

RECEIVED

JAN 2 2 2019

Exhibit J

RECEIVED

JAN 2 2 2019

PROOF OF PUBLICATION In THE ERIE TIMES-NEWS

COMBINATION EDITION

Crimson Power Solutions 110 State Road Suite 8 Sagamore Beach MA 02562

REFERENCE:

97701 347910

PUC Notice

STATE OF PENNSYLVANIA) COUNTY OF ERIE) SS:

Jennifer L. Trott, being duly sworn, deposes and says that: (1) he/she is a designated agent of the Times Publishing Company (TPC) to execute Proofs of Publication on behalf of the TPC; (2) the TPC, whose principal place of business is at 205 W. 12th Street, Erie, Pennsylvania, owns and publishes the Erie Times-News, established October 2, 2000, a daily newspaper of general circulation, and published at Erie. Erie County Pennsylvania: (3) the subject notice or advertisement, a true and correct copy of which is attached, was published in the regular edition(s) of said newspaper on the date(s) referred to below. Affiant further deposes that he/she is duly authorized by the TPC, owner and publisher of the Erie Times-News, to verify the foregoing statement under oath, and affiant is not interested in the subject matter of the aforesaid notice or advertisement, and that all allegations in the foregoing statement as to time, place and character of publication are true.

PUBLISHED ON: 01/10/19

TOTAL COST: \$543.00

AD SPACE: 0 Lines

FILED ON: 01/10/19

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of <u>Crimson Power Solutions. U.C.</u> (dible "<u>Crimson Power Solutions</u>") For Approval To Offer, Rander, or Furnish Services as a <u>MarketeriBroker</u> Engaged in The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generalion Services, To The Public In The Commonwealth Of Pennsylvania.

Crimson Power Sciutions will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. Crimson Power Solutions will also be filing an application with the PUC for a license to supply electricity or electric generation services as a broker/marketer engaged in the business of supplying electricity. Crimson Power Solutions proposes to sell electricity, natural gas, and related services in the entire Commonwealth of PA under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of **Crimson Power**Solutions may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to **Crimson Power Solutions** office at the address below.

Crimson Power Solutions, LLC 110 State Road, Suite 8 Sagamore Beach, MA 02562

B-347910

RECEIVED

JAN 2 2 2019

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Sworn to and subscribed before me this 10th day of January 2019

Affiant

NOTARY

Jarlana Mare

COMMONWEALTH OF PENNSYLVANIA

NOTARIAL SEAL

Barbara J. Moore, Notary Public

City of Erie, Erie County

My Commission Expires March 23, 2020

ETSER, PENNSYLVANIA ASSOCIATION OF NOTARIES

COMMONWEALTH OF PENNSYLVANIA

County of Cambria

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of Crimson Power Solutions, LLC (d/o/a "Crimson Power Solutions") For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged in The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services, To The Public In The Commonwealth Of Pennsylvania.

Commonwealth Of Pennsylvania.

Crimeon Power Solutions will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. Crimeon Power Solutions will also be filling an application with the PUC for a license to supply electricity or electric generation services as a broker/marketer engaged in the business of supplying electricity. Crimeon Power Solutions proposes to sell electricity, natural gas, and related services in the entire Commonwealth of PA under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

published

Act.

The PUC may consider this application without a hearing, that the c. Protests directed to the technical or financial fitness of of The Jo the date of this notice with the Secretary of the PUC, 400 in the sul. North Street, Harrisburg, PA 17120. You should send opies of any protest to Crimson Power Solutions office of said pt at the address below.

Crimson Power Solutions, LLC

Crimson Power Solutions, LLC 110 State Road, Suite 8, Sagamore Beach, MA 02562

On this 10th day of January A.D. 2019, before me, the subscriber, a Notary Public in and for said County and State, personally appeared Christine Marhefka, who being duly sworn according to law, deposes and says as Sales Manager / Major Accounts of the Tribune-Democrat, Johnstown, PA, a newspaper of general circulation as defined by the "Newspaper Advertising Act", a merger September 8, 1952, of the Johnstown Tribune, established December 7, 1853; and of the Johnstown Democrat, established March 5, 1863.

y of Cambria, and Commonwealth of Pennsylvania and : matter published in said publication in the regular issues on January 9, 2019; and that the Affiant is not interested that all of the allegations as to time, place and character

STATEMENT OF ADVERTISING COSTS

\$2.50 per line

Signed and sworn to before me on 10th day of January, 2019,

Muai

by Christine Marhefka making the statement.

6.5 Inches @ \$25.00 per inch Notary Fee Clerical Fee **Total Cost**

0.00 Lines @

To The Tribune-Democrat, Johnstown, PA For publishing the notice or publication attached hereto on the above stated dates.

0.00

5.00

2.50

162.50

170.00

Commonwealth of Pennsylvania - Notary Seal Vivian Ohs, Notary Public Cambria County

My commission expires December 6, 2020 Commission number 1123017

Member, Pennsylvania Association of Notaries

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

a newspaper of general c	irculation, hereby a	oracknowledges receipt of the aforesaid at the same has been duly paid.
RECEIVED		(Name of Newspaper)
	Ву	

JAN **2 2** 2019

Proof of Publication in The Philadelphia Daily News Under Act. No 587, Approved May 16, 1929

STATE OF PENNSYLVANIA **COUNTY OF PHILADELPHIA**

Helene Sweeney being duly sworn, deposes and says that The Philadelphia Daily News is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

January 10, 2019

Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

Helene Severe

Sworn to and subscribed before me this 10th day of January, 2019.

My Commission Expires:

CONWEALTH OF PENNSYLVANIA NOTARIAL SEAL DY JAKUBOWSKI, Notary Public City of Philadelphia, Phila. Co. itsion Expires Novemb

Copy of Notice of Publication

PENNSYLVAMA

PUBLIC UTILITY COMMISSION

PROTECTION OF PUBLIC UTILITY

RELETED TO THE BUSINESS

PUBLIC UTILITY

PUBLIC U

Crimeon Power Solutions will be tiling an appli-cation with the Pennsylvania Public Utility Com-mission ("PUC") for a license to provide natural gas supply cervices as a broker/marketer en-gaged in the business of providing natural gat services. Crimson Power Solutions will also be filling an application with the PUC for a license to supply electricity or electric generation serv-loss as a broker/marketer engaged in the busi-case of supplying electricity. Crimmon. Power

Orimson Power Solutions, LLC 110 State Road, Suite 8 Segamore Beach, MA 02882

	oproved May 16, 1929, PL 1784, as last amended by Act No 4	
established in 1993 by the mergi Gazette and Sun-Telegraph was Pittsburgh Gazette established in		sburgh Press and the Pittsburgh Post- shed in 1927 by the merging of the e the said Pittsburgh Post-Gazette has
hat, as such agent, affiant is duly	ne is an agent for the PG Publishing Company, a corporation and puly authorized to verify the foregoing statement under oath, that affiant ation, and that all allegations in the foregoing statement as to time,	t is not interested in the subject matter place and character of publication are
		COPY OF NOTICE OR PUBLICATION
	Helkeet	
Swarn	PG Publishing Company to and subscribed before my this day of:	PENNSYLVANIA PUBLIC UTILITY COMMISSION
	to and subscribed before me this day of: y 10, 2019 Left Remarks Market Rema	NOTICE Applications of Crimson Power Solutions, LLC (d/b/a "Crimson Power Solutions") For Approval To Offer, Render, or Furnish Services as a Marketor/Broker Engaged in The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services, To The Public in The
	ommonwealth of Pennsylvania - Notary Soal Elizabeth R. Chmura, Notary Public Allegneny County My commission expires February 8, 2022 Commission number 1326781 Hember, Pennsylvania Association of Notaries	Commonwealth Of Pennsylvaria. Crimson Power Solutions will be filing an application with the Pennsylvaria Public Utility Commission ("PUC") for a license to provide natural gas supply services as a
Suite	EMENT OF ADVERTISING COSTS SON POWER Solutions State Road 8 nore Beach Massachusetts 0.5 BUREAN SOLUTIONS To PG Publishing Company \$465.00	broker/marketer engaged in the business of providing natural gas services. Crimsort Power Solutions will also be filing an application with the PUC for a license to supply electricity or electric generation services as a broker/marketer engaged in the business of supplying
	To PG Publishing Company	electricity. Crimson Power Solutions proposes to setl electricity, natural gas, and related services in the entire
Total	\$ 4 65.00	Commonwealth of PA under the provisions of the new Natural Gas Choice and Competition Act and the
PG PUBLISHING COMPA	ner's Receipt for Advertising Costs ANY, publisher of the Pittsburgh Post-Gazette, a newspaceby acknowledges receipt of the aforsaid advertising and	Electricity Generation Customer Choice and Competition Act.
publication costs and certif	fies that the same have been fully paid.	technical or financial fitness of Crimson Power Solutions may
Office 2201 Sweeney Drive CLINTON, PA 15026	PG Publishing Company, a Corporation, Publisher of Pittsburgh Post-Gazette, a Newspeper of General Circulation	be fixed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send

Phone 412-263-1338

subject matter of said notice.

By

I hereby certify that the foregoing is the original Proof of Publication and receipt for the Advertising costs in the

No.

Term.

Competition Act. The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Crimson Power Solutions may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Crimson Power Solutions office at the address below. Crimson Power Solutions, LLC

110 State Road, Suite 8 Sagamore Beach, MA 02562

The Scranton Times (Under act P.L. 877 No 160. July 9,1976)

Commonwealth of Pennsylvania, County of Lackawanna

CRIMSON POWER SOLUTIONS PETER SCHMITT 110 STATE ROAD, SUITE 8 SAGAMORE BEACH MA 02562 ロマゴレス

Account # 632379 Order # 82297342 Ad Price: 269.35

LEGAL NOTICE PENNSYLVANIA

Ann Marie Fortese

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

01/09/2019

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true

Sworn and subscribed to before me this 9th day of January A.D., 2019

(Notary Public)

Commonwealth of Pennsylvania - Notary Seal
Sharon Venturi, Notary Public
Lackawanna County
My commission expires February 12, 2022
Commission number 1254228
Member, Pennsylvania Association of Notaries

RECEIVED

JAN **2 2** 2019

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

LEGAL NOTICE

PENNSYLVANIA PUBLIC
UTILITY COMMISSION NOTICE
Applications of Crimson Power
Solutions, LLC (d/b/s "Crimson
Power Solutions") For Approval
To Offer, Render, or Furnish Services as a Marketer/Broker Engaged in The Business Of Supplying
Natural Gas Supply Services and
Electricity Supply or Electric Generation Services, To The Public in The
Commonwealth Of Pennsylvania.

Crimson Power Solutions will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services.

Crimson Power Solutions will elso be filing an application with the PUC for a license to supply electricity or electric generation services as a broker/marketer engaged in the business of supplying electricity. Crimson Power Solutions proposes to sell electricity, natural gas, and related services in the entire Commonwealth of PA under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of **Crimson Power Sotutions** may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to **Crimson Power Solutions** office at the address below.

Crimson Power Solutions, LLC 110 State Road, Suite 8

PROOF OF PUBLICATION OF NOTICE IN THE WILLIAMSPORT SUN-GAZETTE UNDER ACT NO. 587, APPROVED MAY 16, 1929

STATE OF PENNSYLVANIA

COUNTY OF LYCOMING

SS:

Robert O. Rolley, Jr., Publisher of the Sun-Gazette LLC publishers of the Williamsport Sun-Gazette, successor to the Williamsport Sun and the Gazette & Bulletin, both daily newspapers of general circulation, published at 252 West Fourth Street, Williamsport, Pennsylvania, being duly sworn, deposes and says that the Williamsport sun was established in 1870 and the Gazette & Bulletin was established in 1801, since which dates said successor, the Williamsport Sun-Gazette, has been regularly issued and published in the County of Lycoming aforesaid, and that a copy of the printed notice is attached hereto exactly as the same was printed and published in the regular editions of said Williamsport Sun-Gazette on the following dates, viz:

Affiant further deposes that he is an officer daily authorized by the Sun-Gazette LLC, publisher of the Williamsport Sun-Gazette. to verify the foregoing statement under oath and declare that affiant is not interested in the subject matter of the aforesaid notice of publication, and that all the allegations in the foregoing statement as to time, place and character of publication are true.

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of Crimson Power Solutions, LLC (d/b/s Crimson Power Solutions") For Approval To Offer, Render, or Fur-nish Services as a Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Genera-tion Services, To The Public In The Com-Public monwealth Of Pennsylvania.

Crimson Power Solu-tions will be filing an ap-Soluplication with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services Crimson Power Solu-Solutions will also be filing an application with the PUC for a license to supply electricity or electric gen

eration services as broker/marketer engaged in the business of supply-ing electricity. Crimson Power Sciutions proposes to sell electricity, natural gas, and related services in the entire Commonwealth under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Crimson Power Solutions may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should PA 17120. You should send copies of any protest to Crimson Power Solutions office at the address halow.

Crimson Power Solutions.

110 State Road, Suite 8 Sagamore Beach, MA 02562

Sworn to and subscribed before me

COMMONWEALTH OF PENNSYLVANIA

Notary Public

NOTARIAL SEAL **BETH A MILLER** Notary Public CITY OF WILLIAMSPORT, LYCOMING COUNTY My Commission Expires Apr 18, 2020

STATEMENT OF ADVERTISING COSTS

To the Sun-Gazette LLC, Dr.:

For publishing the notice attached

Hereto on the above state dates.....\$\&\dagger\$.\text{7.} \text{7.} \text{7.

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

THE SUN-GAZETTE LLC hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid

RECEIVED

SUN-GAZETTE LLC

BY Robert O. Rolley, Jr.

JAN 2 2 2019



The Patriot News LEGAL AFFIDAVIT

AD#: 0008976189

Commonwealth of Pennsylvania,) ss

County of Cumberland)

Victoria Soto being duly sworn, deposes that he/she is principal clerk of PA Media Group; that The Patriot News is a public newspaperpublished in the city of Mechanicsburg, with general circulation in Cumberland and Dauphin and surrounding counties, and this notice is an accurate and true copy of this notice as printed in said newspaper, was printed and published in the regular edition and issue of said newspaper on the following date(s):

The Patriot News 01/10/2019

Victoria Soto Principal Clerk of the Publish

Sworn to and subscribed before me this 11th day of January 2019

LACUSTAN

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE
Applications of <u>Crimson Power</u>
Solutions, LLC (d/b/o * Crimson
Power Solutions*) For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged in The Business of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services, To The Public In The Commonwealth Of Pennsylvania.

Crimson Power Solutions will be filing an application with the Pennsylvania Public Utility
Commission ("PUC") for a license
to provide natural gas supply services
as a broker/marketer engaged in the business of providing natural gas services. Crimson Power Solutions will also be filing an application with the PUC for a license to supply electricity or electric generation services as a broker/marketer engaged in the business of supplying electricity. Crimson Power Solutions proposes to sell electricity, natural gas, and related services in the entire Commonwealth of PA under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Crimson Power Solutions may be filed within 15 days of the date of this notice with the Secretary of the PUC 400 North Street, Horrisburg, PA 17120. You should send copies of any protest to Crimson Power Solutions office at the address below.

Crimson Power Solutions, LLC 110 State Road, Suite 8 Sagamore Beach, MA 02562

COMMONWEALTH OF PENNSYLVANIA

NOTARIAL SEAL Crystal B. Rosensteel, Notary Public Susquehanna Two., Dauphin County My Commission Expires June 27, 2020 MEMBER, FERNETEVATIA ASSOCIATION OF NOTARIES

RECEIVED

JAN 22 2019

Exhibit G

RECEIVED

JAN 2 2 2019

Curriculum Vitae

Dr. Kevin Joseph Kelly

20 Old County Road, East Sandwich, MA 02537

Mobile: 774.836.0798

Email: kkellyharvard@gmail.com

PROFILE

Highly accomplished doctor of energy policy that has created and grown one of the larger energy service consulting companies in the United States. Expertise in green development design and policy.

EDUCATION

Northeastern University

Boston, MA

Doctorate in Law & Policy - Focus on Entrepreneurial Strategic Policy

 Doctoral Thesis: Marketing Model - Foundational Concepts in Designing a Sustainable Social Market-Based Affordable Energy Program (SMAEP) serving municipal, academic commercial and industrial entities

Harvard University

Cambridge, MA

Masters in Government Policy – Focus in Strategic Business Policy in a Public/Private
Partnership Model

University of Massachusetts

North Dartmouth, MA Bachelors in Business Management

RECEIVED

EMPLOYMENT

JAN 2 2 2019

 Crimson Power Solutions, LLC 110 State Road, Suite 8 Sagamore Beach, MA 02562 PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

President & CEO

September 2018 to current

 Lead all aspects of strategic direction with full responsibility for bottom-line factors, including long-range planning, national product management and software processes.

• Assumption College

500 Salisbury Street Worcester, MA 01609

Professor of Business Analytics May 2018 to current

Power Management Company New England, LLC

97 Libbey Parkway Weymouth, MA 02189

Partner- Vice President October 2002 to August 2018

- Successful entrepreneur, built a company valued at \$100 million
- Served various municipalities with solar and wind net metering consultation
- Managed various large scale solar projects
- Managed a multi-million-dollar annual budget
- Responsible for all aspects of marketing including brand recognition, website development and corporate outreach
- Hired, trained and managed a sales force of 30 internal/external and 3 office staff
- Managed corporate public relations, communication and media interaction
- Effectively managed the permitting and contract approvals
- Proven track record of effectively advocating for the legal and regulatory needs for municipal, academic, commercial and industrial entities
- Designed and implemented comprehensive corporate regulatory compliance and governmental relations strategies
- Designed emergency redundancy systems for corporations that required 100% uptime
- Communicate and collaborate with legislators, and local organizations to plan, prepare and recommend programs, legislation changes, etc. to better meet the needs of my clientele
- Designed an entertainment-based customer program focused on various group activities such as teambuilding events, field trips, awards ceremonies, dinners, sporting events and concerts
- Handle complex legal transactions for municipal, academic, commercial and industrial customers
- Presented to various municipal city/town meetings regarding revenue savings solutions and availability of government funds
- Managed and maintained all energy licensing in twelve different states and worked through any legal and regulatory issues
- Conduct legal and regulatory energy seminars on the topics of the Massachusetts Energy Act
- Provide comments to regulatory legislation being considered before state legislatures
- File legal and regulatory opinions before the public utility commissions of various states
- Negotiate the terms and conditions of energy supply agreements for municipal, academic, commercial and industrial entities

Northeastern University

Boston, MA

Interim Co-Director, Doctorate in Law & Policy Program

- Led a cohort based doctoral program
- Organized and led an academic trip of 30 doctoral students to Washington DC to meeting with various U.S. Congressman and department leaders. The trip focused on international corporate and non-profits communications and public relations.
- Lectured on Law & Policy and Strategic Policy & Communications for Doctorate level candidates

Adjunct Lecturer- College of Professional Studies 2008 to current

• Curry College

Milton, MA

Adjunct Lecturer- Management & Communications Department January 2009 to current

National Processing Company (now goes by the name Data2Logistics)

1 Commerce Way Norwood, MA 02062 1993 to 2002 (now based in Ft. Myers, FL)

General Manager

1997 - July 2000

- Led a team of 115 processing personnel
- Managed a multi-million-dollar international IT project
- Served as the corporate communications and public relations liaison with major clientele including;
 - o General Motors Corporation,
 - o Ford Motor Company
 - Seagate Technology
 - o Intel Corporation
 - o General Electric

Operations Manager

1993 - 1997

- Lead a team of 40 processing personnel
- Hired and Trained Managers Assistant Managers and Supervisors
- Managed a multi-million-dollar budget

TEACHING EXPERIENCE

- Teach courses Northeastern University & Curry College certified ground, online & hybrid professor, courses include;
 - Government Policy (doctoral level)
 - Strategizing for Public Policy (doctoral level)
 - Data Analytics (doctoral level)
 - Risk Management
 - Principles of Marketing
 - Operations Management
 - Principles of Management
 - Assessing Your Leadership Capability
 - Establishing the Framework: What is Leadership?
 - Evidence Based Leadership & Decision Making
 - Supply Chain Management

- Organizational Leadership
- Management of International Business
- Leading & Managing Change
- Purchasing Essentials
- Small Business Concepts
- Organizational Systems & Processes
- Operations Control and Execution
- Personal Finance
- Organizational Behavior

SUMMARY OF QUALIFICATIONS & EXPERIENCE

- Topic expert in Law & Policy with a focus on Management & Communications
- Proven track record of effectively representing the legal and regulatory needs of municipal, academic, commercial and industrial customers
- Serve as an adjunct instructor at both Northeastern University and Curry College
- Represent the energy sector on appropriate outside boards and committees of organizations whose functions coincide with, or relate to, energy efforts.
- Directed and coordinated operations sales and marketing, handling all aspects of corporate licensing
- Served as the liaison between a fortune 500 company, National City Corporation, and key and various fortune 500 companies
- Served as the IT/Operations Manager for a multi-million-dollar international IT project currently used to manage the logistics needs of General Motors, Intel Technology, Ford Motor Company, Seagate Technology and General Electric

RESEARCH & TECHNICAL SKILLS

- SPSS statistical software Testing of Hypothesis, Means Variances, Proportions, Data Normality, Relationships, Probabilities, Data Mining
- Academic electronic research databases PC Platform, MS Office, Blackboard, Podcasting, Blogging, HTML...

CONFERENCES & PRESENTATIONS

- Attended the International Center for Development Studies- International Policy Program in Costa Rica (2009).
 - This program provided the opportunity to learn about the internationalization of trade in Latin America and its impact on development. The study of business and social policy strategies was a central part of the program, in particular the adoption of Corporate Social Responsibility policies aimed to create value, to manage risk and to improve governance. Public-Private Partnerships for Development are a key aspect of the program, supplemented with site visits to relevant organizations and business for experiential learning.
- Attended Intel University at the Intel Technology's headquarter campus in Hillsboro, Oregon
- Attended the Ford Motor Company's Edward Deming Total Quality Management School

AWARDS

- Winner of the Intel Technology's Performance to Intel Values Award
 - Awarded to one individual each year

Exhibit A

RECEIVED

JAN 2 2 2019

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF STATE BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS 401 NORTH STREET, ROOM 206 P.O.BOX 8722 HARRISBURG,PA 17105-8722 WWW.CORPORATIONS.PA.GOV

Peter Schmitt 110 State Road Suite 8 Sagamore Beach MA 02562

Crimson Power Solutions, LLC

THE BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS IS HAPPY TO SEND YOUR FILED DOCUMENT. THE BUREAU IS HERE TO SERVE YOU AND WE WOULD LIKE TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA.

IF YOU HAVE ANY QUESTIONS PERTAINING TO THE BUREAU, PLEASE VISIT OUR WEBSITE AT www.dos.pa.gov/BusinessCharities OR YOU MAY CONTACT US BY TELEPHONE AT (717)787-1057. INFORMATION REGARDING BUSINESS AND UCC FILINGS CAN BE FOUND ON OUR SEARCHABLE DATABASE AT www.corporations.pa.gov/Search/CorpSearch.

ENTITY NUMBER:

RECEIVED

JAN 2 2 2019

Exhibit B

RECEIVED

JAN 2 2 2019

MA SOC Filing Number: 201899472660 Date: 4/2/2018 2:34:00 PM

THE COMMONWEALTH OF MASSACHUSETTS

I hereby certify that, upon examination of this document, duly submitted to me, it appears that the provisions of the General Laws relative to corporations have been complied with, and I hereby approve said articles; and the filing fee having been paid, said articles are deemed to have been filed with me on:

April 02, 2018 02:34 PM

WILLIAM FRANCIS GALVIN

Hetera Frain Dalies

Secretary of the Commonwealth

RECEIVED

JAN 2 2 2019

Exhibit C

RECEIVED

JAN 2 2 2019

CERTIFICATE OF SERVICE

On this the day of January 2019, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as an Electric Generation Supplier and all **NON-CONFIDENTIAL** attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom, upon the following:

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101

Legal Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689

Regulatory Affairs Duquesne Light Company 411 Seventh Street, MD 16-4 Pittsburgh, PA 15219

Legal Department First Energy 2800 Pottsville Pike Reading PA, 19612

Citizens' Electric Company Attn: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837

RECEIVED

JAN 2 2 1019

Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Vice President – Energy Supply Corning Natural Gas Holding Corporation 330 West William Street Corning, NY 14830

Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

Office of General Counsel Attn: Kimberly A. Klock PPL Two North Ninth Street (GENTW3) Allentown, PA 18101-1179

UGI Utilities, Inc. Attn: Rates Dept. – Choice Coordinator 2525 N. 12th Street, Suite 360 Post Office Box 12677 Reading, Pa 19612-2677

Wellsboro Electric Company Attn: EGS Coordination 33 Austin Street P. O. Box 138 Wellsboro, PA 16901

Peter C. Schmitt – Vice President Crimson Power Solutions, LLC



1.)

6%





POSTAGE PAID AMORE BEACH, MA

3-ADDRESSEE COPY

0

1007

|--|

□рм

PSN 7690-02-000-9996

()

WRITE FIRMLY WITH BALL POINT PEN ON HARD SUPFACE TO MAKE ALL COPIES LE '1BLE Creumson form Solutions, LCC 110 State Rel PRIORITY Sagomere Brack, MA 02562 UNITED STATES ★ MAIL ★ EXPRESS™ POSTAL SERVICE ® ORIGIN (POSTAL SERVICE USE ONLY) AYMENT BY ACCOUNT (if applicable) 2-Day Military 1-Day □ DPO PO ZIP Code Scheduled Delivery Date (MM/DD/YY) Postage DELIVERY OPTIONS (Customer Use Only) SIGNATURE REQUIRED Mote: The meller must check the "Signature Required" box if the meller. 1) Requires the addressee's signature; OR 2) Purchases additional insurance; OR 3) Purchases COD service; OR 4) Purchases Return Receipt service. If the box is not checked, the Postal Service will leave the term in the addressee's mail receptacle or other secure location without attempting to obtain the addressee's signature on delivery.

Delivery Options COD Fee Date Accepted (MM/DD/YY) Scheduled Delivery Time Insurance Fee ☐ 10:30 AM ☐ 3 00 PM ☐ 12 NOON No Saturday Delivery (delivered next business day) Sunday/Holiday Defivery Required (additional fee, where available*)
10:30 AM Delivery Required (additional fee, where available*)
"Refer to USPS.com" or local Post Office" for availability. 10.30 AM Delivery Fee Live Animal Transportation Fee Time Accepted Return Receipt Fee □ам □ PM Pennsylvania Public Utility Commission Special Handling/Fragile Sunday/Holiday Premium Fee Total Postage & Fees \$ 400 North St. Meystene Bldg. . "(US ADDRESSES ONLY) HOMS LOWE 1 PA 17120 Weight ☐ Flat Bate Accentance Employee initials DELIVERY (POSTAL SERVICE USE ONLY) ZIP + 4º (U.S. ADDRESSES ONLY) Delivery Attempt (MM/DD/YY) Employee Signature Delivery Attempt (MM/DD/YY) Time Employee Signature For pickup or USPS Tracking™, visit USPS.com or call 800-222-1811. \$100.00 insurance included.

LABEL 11-7- 30109ER 2016