



**JMI Consultants, LLC
2809 Wehrle Dr, Suite 9
Williamsville, NY 14221
(716) 428-3501**

April 3, 2019

RECEIVED

APR - 8 2019

Pennsylvania Public Utility Commission
Secretary
400 North Street, 2nd Floor
Harrisburg, PA 17120

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Re: Application of JMI Consultants, LLC for Parties Wishing to Offer, Render, Furnish, or Supply Natural Gas Supply Services as a Broker/Marketer to the Public in the Commonwealth of Pennsylvania

Dear Sir or Madam,

Enclosed, please find an updated version of JMI Consultants, LLC's ("JMI") Application for Parties Wishing to Offer, Render, Furnish, or Supply Natural Gas Supply Services as a Broker/Marketer to the Public in the Commonwealth of Pennsylvania. At the request of the Commission, JMI is submitting a hard copy for approval.

JMI has previously sent its filing fee of \$350 via check on March 26, 2019. JMI had originally filed its application via eFiling (Confirmation Number: 1794980).

If you have any questions regarding JMI's submission, please do not hesitate to contact me directly at the contact information listed below. Thank you for your attention to this matter and we look forward to expanding our offering to the Commonwealth of Pennsylvania.

Sincerely,

A handwritten signature in black ink, appearing to read 'Matthew LaFlair', written in a cursive style.

Matthew LaFlair, CFO
JMI Consultants, LLC
Phone: 716-428-3501
Matthew.laflair@jmiconsultants.com

Application of JMI Consultants, LLC, d/b/a _____, for approval to offer, render, furnish, or supply natural gas supply services as a Broker/Marketer to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

1. IDENTIFICATION AND CONTACT INFORMATION

- a. **IDENTITY OF THE APPLICANT:** Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

JMI Consultants, LLC
2809 Wehrle Drive, Suite 9
Williamsville, NY 14221
716-428-3501

- b. **PENNSYLVANIA ADDRESS / REGISTERED AGENT:** If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

Harbor Business Compliance Corporation
1830 Colonial Village Lane
Lancaster, PA 17601
Ph: 888-995-5895
Fax: 717-202-2576

- c. **REGULATORY CONTACT:** Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

Matthew LaFlair - CFO
2809 Wehrle Drive, Suite 9
Williamsville, NY 14221
P: 315-440-7786

- d. **ATTORNEY:** Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Applicant is not using an attorney.

- e. **CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS:** Provide the name, title, address, telephone number, fax number, and e-mail **OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED)** responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Natural Gas Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed NGSs.

Matthew LaFlair - CFO
2809 Wehrle Drive, Suite 9
Williamsville, NY 14221
P: 315-440-7786

Jessica Rosenberg - COO
2809 Wehrle Drive, Suite 9
Williamsville, NY 14221
P: 716-345-6088

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2. BUSINESS ENTITY FILINGS AND REGISTRATION

- a. **FICTITIOUS NAME:** (Select appropriate statement and provide supporting documentation as listed.)

The Applicant will be using a fictitious name or doing business as ("d/b/a")

Provide a copy of the Applicant's filing with Pennsylvania's Department of State Pursuant to 54 Pa. C.S. §311.

Or

The Applicant will not be using a fictitious name.

b. BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:

(Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)

The Applicant is a sole proprietor.

- If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.

Or

The Applicant is a:

- domestic general partnership (*)
- domestic limited partnership (15 Pa. C.S. §8511)
- foreign general or limited partnership (15 Pa. C.S. §4124)
- domestic limited liability partnership (15 Pa. C.S. §8201)
- foreign limited liability general partnership (15 Pa. C.S. §8211)
- foreign limited liability limited partnership (15 Pa. C.S. §8211)

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.
- Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
- * If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.

or

The Applicant is a:

- domestic corporation (15 Pa. C.S. §1308)
- foreign corporation (15 Pa. C.S. §4124)
- domestic limited liability company (15 Pa. C.S. §8913)
- foreign limited liability company (15 Pa. C.S. §8981)

Other (Describe):

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
Please see Exhibit 1 for Foreign Registration Statement filed with the Pennsylvania Department of State on February 15, 2019
- Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.
Applicant is organized in the State of New York. Please see Exhibit 2 for LLC Registration.
- Give name and address of officers.

Matthew LaFlair
2809 Wehrle Drive, Suite 9
Williamsville, NY 14221

Ian Finn
2809 Wehrle Drive, Suite 9
Williamsville, NY 14221

Jessica Rosenberg
2809 Wehrle Drive, Suite 9
Williamsville, NY 14221

3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

- a. **AFFILIATES:** Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

Applicant has no affiliates.

- b. **PREDECESSORS:** Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

Applicant has no predecessors.

4. OPERATIONS

- a. **APPLICANT'S PRESENT OPERATIONS:** *(select and complete the appropriate statement)*

Definitions

- Supplier – an entity which provides natural gas supply services to retail gas customers utilizing the jurisdictional facilities of a natural gas distribution company
- Broker/Marketer - an entity that acts as an intermediary in the sale and purchase of natural gas but does not take title to the natural gas.

- The Applicant is presently doing business in Pennsylvania as a
- natural gas interstate pipeline
 - municipality providing service outside its municipal limits
 - local gas distribution company
 - retail supplier of natural gas services in the Commonwealth
 - a natural gas producer
 - a broker/marketer engaged in the business of supplying natural gas services
 - Other. (Identify the nature of service being rendered)

OR

- The Applicant is not presently doing business in Pennsylvania.

b. APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a:

- Supplier or Aggregator of natural gas services
- Municipal supplier of natural gas services
- Cooperative supplier of natural gas services
- Broker/Marketer engaged in the business of supplying natural gas services
 - Check here to verify that your organization will not be taking title to the natural gas nor will you be making payments for customers.
- Other (Describe):

c. PROPOSED SERVICES: Describe in detail the natural gas supply services which the Applicant proposes to offer.

Applicant intends to provide traditional natural gas brokering services within the Commonwealth. We will be working with customers to identify the most advantageous natural gas supply options through a group of pre-vetted natural gas suppliers. We will not take title to the commodity and will not be making payments for customers.

d. PROPOSED SERVICE AREA: Check the box of each Natural Gas Distribution Company for which the Applicant proposes to provide service.

- | | |
|--|---|
| <input type="checkbox"/> Columbia | <input type="checkbox"/> Peoples Gas Company |
| <input type="checkbox"/> National Fuel Gas | <input type="checkbox"/> Philadelphia Gas Works |
| <input type="checkbox"/> PECO | <input type="checkbox"/> UGI Utilities – Gas Division |

- Peoples Natural Gas Company
- Peoples Natural Gas – Equitable Div

- Valley Energy
- All of the above

e. **CUSTOMERS:** Applicant proposes to provide services to:

- Residential Customers
- Small Commercial Customers - (Less than 6,000 Mcf annually)
- Residential and Small Commercial as Mixed Meter **ONLY (CANNOT BE TAKEN WITH RESIDENTIAL AND/OR SMALL COMMERCIAL ABOVE)**
- Large Commercial Customers - (6,000 Mcf or more annually)
- Industrial Customers
- Governmental Customers
- All of above (Except Mixed Meter)
- Other (Describe):

f. **START DATE:** Provide the approximate date the Applicant proposes to actively market within the Commonwealth.

Applicant intends to begin actively marketing customers immediately upon approval from the PA PUC.

5. COMPLIANCE

a. **CRIMINAL/CIVIL PROCEEDINGS:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

Applicant has no proceedings to report.

b. **SUMMARY:** If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

Not Applicable

c. **CUSTOMER/REGULATORY/PROSECUTORY ACTIONS:** Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. **Applicant should also include if it had a Pennsylvania PUC EGS or NGS license previously cancelled by the Commission.** If the Applicant has no actions or complaints to list, explicitly state such.

Applicant has no actions or complaints to list.

d. **SUMMARY:** If applicable; provide a statement as to the resolution or present status of any actions listed above.

Not Applicable

6. PROOF OF SERVICE

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.
(Example Certificate of Service is attached at Appendix C)

a.) **STATUTORY AGENCIES:** Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate
5th Floor, Forum Place
555 Walnut Street
Harrisburg, PA 17120

Office of the Attorney General
Bureau of Consumer Protection
Strawberry Square, 14th Floor
Harrisburg, PA 17120

Office of the Small Business Advocate
Commerce Building, Suite 202
300 North Second Street
Harrisburg, PA 17101

Commonwealth of Pennsylvania
Department of Revenue
Bureau of Compliance
Harrisburg, PA 17128-0946

Bureau of Investigation & Enforcement
Pennsylvania Public Utility Commission
Commonwealth Keystone Building
400 North Street, 2 West
Harrisburg, PA 17120

b.) **NGDCs:** Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Natural Gas Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each NGDC is as follows.

<p>Columbia Gas of PA, Inc. Michele Caddell 290 W. Nationwide Blvd. Columbus, OH 43215 PH: 614.460.6841 FAX: 614.460.8447 e-mail: mcaddell@nisource.com</p>	
<p>Peoples Natural Gas Company LLC – Equitable Division Carol Scanlon</p>	<p>National Fuel Gas Distribution Corp. Joanne E. Maciok 6363 Main Street</p>

<p>375 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6931 FAX: 412.208.6577 e-mail: Carol.Scanlon@peoples-gas.com</p>	<p>Williamsville, NY 14221 PH: 716.857.7670 FAX: 716.857.7479 e-mail: maciokj@natfuel.com</p>
<p>Peoples Natural Gas Company LLC Carol Scanlon 375 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6931 FAX: 412.208.6577 e-mail: Carol.Scanlon@peoples-gas.com</p>	<p>PECO Carlos Thillet, Manager, Gas Supply and Transportation 2301 Market Street, S9-2 Philadelphia, PA 19103 PH: 215.841.6452 Email: carlos.thillet@exeloncorp.com</p>
<p>Peoples Gas Company LLC Carol Scanlon 375 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6931 FAX: 412.208.6577 e-mail: Carol.Scanlon@peoples-gas.com</p>	<p>Philadelphia Gas Works Ryan Reeves, Director Supply Transportation & Control 800 West Montgomery Avenue Philadelphia, PA 19122 PH: 215.787.5103 email: pgwchoicesupply@pgworks.com</p>
<p>Valley Energy Inc. Ed Rogers 523 South Keystone Avenue Sayre, PA 18840-0340 PH: 570.888-9664 FAX: 570.888.6199 email: erogers@ctenterprises.org</p>	<p>UGI Utilities, Inc. – Gas Division David Lahoff 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520 Email: dlahoff@ugi.com</p>

7. FINANCIAL FITNESS

- a. **BONDING:** In accordance with 66 Pa. C.S. Section 2208(c), no natural gas supplier license shall be issued or remain in force unless the applicant or holder furnishes a bond or other security in a form and amount to ensure the financial responsibility of the natural gas supplier. The criteria used to determine the amount and form of such bond or other security shall be set by each NGDC. Provide documentation that the applicant has met the security requirement of each NGDC by submitting the letters sent by the NGDCs stating what bonding amounts they require. The contact information is located in Section 6.b.

Letters from each NGDC Applicant proposes service are included in submission.

- b. **FINANCIAL RECORDS, STATEMENTS, AND RATINGS:** Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:

Please see Exhibit 3 for additional information regarding the financial fitness of Applicant.

- Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.

- Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)
- Applicant's accounting statements, including balance sheet and income statements for the past two years.
- Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
- A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
Applicant maintains substantial Business Liability Insurance (\$2MM/occurrence \$4MM/annual), sufficient to perform its obligations as a Broker/Marketer within the Commonwealth.
- Audited financial statements exhibiting accounts over a minimum two year period.
Applicant is a relatively new business, and as such, cannot produce financial statements for a two year period.
- Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.
If necessary, financial documentation may be submitted confidentially, demonstrating the financial fitness of the Applicant's Principal Officers.

- c. **SUPPLIER FUNDING METHOD:** If Applicant is operating as anything other than **Broker/Marketer only**, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

Not Applicable

- d. **BROKER PAYMENT STRUCTURE:** If applicant is a broker/marketer, explain how your organization will be collecting your fees.

Applicant will collect its fees from the suppliers involved in the transactions with its customers.

- e. **ACCOUNTING RECORDS CUSTODIAN:** Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

- f. **TAXATION:** Complete the **TAX CERTIFICATION STATEMENT** attached as Appendix D to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

8. TECHNICAL FITNESS:

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

a. **EXPERIENCE, PLAN, STRUCTURE:** such information may include:

- Applicant's previous experience in the natural gas industry.
- Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.
- Type of customers and number of customers Applicant currently serves in other jurisdictions.
- Staffing structure and numbers as well as employee training commitments.
- Business plans for operations within the Commonwealth.
- Any other information appropriate to ensure the technical capabilities of the Applicant.

Please see Exhibit 4 for Applicant's relevant Experience, Plan, and Structure to demonstrate Technical Fitness to perform services proposed to be provided within the Commonwealth of Pennsylvania.

b. **PROPOSED MARKETING METHOD** (*check all that apply*)

- Internal – Applicant will use its own internal resources/employees for marketing
- External NGS – Applicant will contract with a **PUC LICENSED NGS**
- Affiliate – Applicant will use a **NON-NGS affiliate that is a nontraditional marketer and/or marketing services consultant**
- External Third-Party – Applicant will contract with a **NON-NGS third party nontraditional marketer and/or non-selling marketer**
- Other (Describe):

c. **DOOR TO DOOR SALES:** Will the Applicant be implementing door to door sales activities?

- Yes
- No

If yes, will the Applicant be using verification procedures?

- Yes
- No

If yes, describe the Applicant's verification procedures.

d. **OVERSIGHT OF MARKETING:** Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

Applicant will use extreme care and caution to ensure all marketing efforts are performed in an ethical manner. Any employees who will have contact with customers within the Commonwealth will be fully screened to ensure persons have no previous allegations of unethical business practices. All staff attend weekly training sessions in order to familiarize and update staff with current energy market trends.

Applicant's Principal Officers will be involved in review and approval of any marketing collateral being furnished for customers. Their previous experience within the Commonwealth will ensure accuracy and ethical business practices.

- e. **OFFICERS:** Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience.

Matthew LaFlair - Chief Financial Officer

Jessica Rosenberg - Chief Operating Officer

Resumes of each officer directly responsible for operations of the Applicant are included as Exhibit 5 and 5.A.

9. DISCLOSURE STATEMENT:

(Not applicable for an applicant applying for a license exclusively as a broker/marketer.)

DISCLOSURE STATEMENTS: If proposing to serve Residential and/or Small Commercial (less than 6,000 Mcf annually) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix E to this Application.

- Natural gas should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

Not Applicable, Applicant is applying for a license exclusively as a broker/marketer.

10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

- a. **STANDARDS OF CONDUCT AND DISCLOSURE:** As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 62.114.

AGREED

- b. **REPORTING REQUIREMENTS:** Applicant agrees to provide the following information to the Commission:
- **Reports of Gross Receipts:** Applicant shall file an annual report with the Commission on an annual basis no later than April 30th following the end of the calendar year per 52 Pa. Code § 62.110.

AGREED

- c. **TRANSFER OF LICENSE:** The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. § 2208(d). Transferee will be required to file the appropriate licensing application.

AGREED

- d. **ANNUAL FEES:** The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling natural gas in the Commonwealth of PA, and a supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.

ACKNOWLEDGED

- e. **FURTHER DEVELOPMENTS:** Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 62.105.

AGREED

- f. **FALSIFICATION:** The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.

AGREED

- g. **NOTIFICATION OF CHANGE:** If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within thirty (30) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 62.105.

AGREED

- h. **CEASING OF OPERATIONS:** Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.

AGREED

- i. **FILING FEE:** The Applicant has enclosed or paid the required, non-refundable filing fee by **CERTIFIED CHECK OR MONEY ORDER** in the amount of \$350.00 payable to the Commonwealth of Pennsylvania. The Commission does not accept corporate or personal checks for filing fees.

PAYMENT ENCLOSED

11. AFFIDAVITS
(All affidavits must be notarized before filing.)

- a.) **APPLICATION AFFIDAVIT:** Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.
- b.) **OPERATIONS AFFIDAVIT:** Provide an officially notarized affidavit stating that you will adhere to the Public Utility Code of Pennsylvania and applicable federal and state laws. An example copy of this Affidavit can be found at Appendix B.

12. NEWSPAPER PUBLICATIONS

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each NGDC. For example, an applicant that wants to operate in Peoples – Equitable would need to run ads in both The Erie Times-News and the Pittsburgh Post-Gazette. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and must be supplied with this application. Applicants do not need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

Please see Exhibit 6 for Proof of Publication

	Erie Times-News	Harrisburg Patriot-News	Philadelphia Daily News	Pittsburgh Post-Gazette	Scranton Times-Tribune	Williamsport Sun-Gazette	Johnstown Tribune-Democrat
Columbia Gas	X	X		X		X	X
National Fuel Gas	X			X			
PECO			X				
Peoples - Equitable	X			X			
Peoples Natural Gas	X			X			X
Peoples Gas Company				X			
Philadelphia Gas Works			X				
UGI Utilities – Gas Div.	X	X	X	X	X	X	X
Valley Energy					X	X	
Entire Commonwealth	X	X	X	X	X	X	X

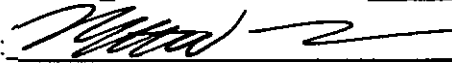
(Example Publications are provided at Appendices F and G)

13. SIGNATURE

RECEIVED

Applicant: JMI Consultants, LLC

APR - 8 2019

By: 

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Title: CFO

14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections is complete.

Applicant: JMI Consultants, LLC

Applicant's Use	<i>M</i>	Signature	
	<i>M</i>	Filing Fee (ONLY CERTIFIED CHECK OR MONEY ORDER)	
	<i>M</i>	Application Affidavit	
	<i>M</i>	Operations Affidavit	
	<i>M</i>	Proof of Publication	
	<i>M</i>	Tax Certification Statement	
	<i>M</i>	Commonwealth Department of State Verification	
	<i>M</i>	Certificate of Service	

PUC Secretary's Bureau Use

Appendix A

APPLICATION AFFIDAVIT

RECEIVED

APR - 8 2019

State of New York:

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

ss.

County of Erie:

Matthew LaFlair, Affiant, being duly sworn according to law, deposes and says that:

He is the Chief Financial Officer of JMI Consultants, LLC;

That he is authorized to and does make this affidavit for said Applicant;


That the Applicant herein JMI Consultants, LLC has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as a natural gas supplier pursuant to 66 Pa. C.S. § 2208 (c)(1).

That the Applicant herein JMI Consultants, LLC has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein JMI Consultants, LLC acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

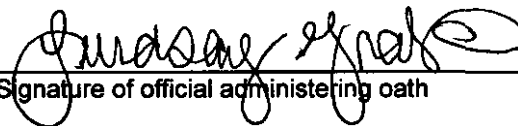
That the Applicant herein JMI Consultants, LLC acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.



Signature of Affiant

Sworn and subscribed before me this 5th day of April, 2019.



Signature of official administering oath

My commission expires June 30, 2021

LINDSAY M. GRATIEN
Notary Public, State of New York
Reg. No. 01GR6306874
Qualified in Erie County
Commission Expires June 30, 2021

OPERATIONS AFFIDAVIT

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

State of New York :

ss.

County of Erie :

**Matthew LaFlair, Affiant, being duly sworn according to law,
deposes and says that:**

He is the Chief Financial Officer of JMI Consultants, LLC;

That he/she is authorized to and does make this affidavit for said Applicant;

That JMI Consultants, LLC, the Applicant herein, acknowledges that JMI Consultants, LLC may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That JMI Consultants, LLC, the Applicant herein, asserts that it possesses the requisite technical, managerial, and financial fitness to render natural gas supply service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That JMI Consultants, LLC, the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 22 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28 shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional natural gas sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

Appendix B (Continued)

That JMI Consultants, LLC, the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506 and the standards and billing practices of 52 PA. Code Chapter 56.

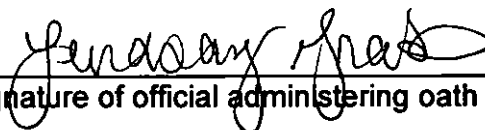
That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Office of Communications or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.



Signature of Affiant

Sworn and subscribed before me this 5th day of April, 2019.



Signature of official administering oath

My commission expires June 30, 2021.


LINDSAY M. GRATIEN
Notary Public, State of New York
Reg. No. 01GR6306874
Qualified in Erie County
Commission Expires June 30, 2021

CERTIFICATE OF SERVICE

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

On this the 3rd day of April 2019, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as a Natural Gas Supplier and all NON-CONFIDENTIAL attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom, upon the following:

<p>Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120</p>	<p>Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120</p>
<p>Office of the Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101</p>	<p>Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946</p>
<p>Columbia Gas of PA, Inc. Michele Caddell 290 W. Nationwide Blvd. Columbus, OH 43215 PH: 614.460.6841 FAX: 614.460.8447 e-mail: mcaddell@nisource.com</p>	<p>Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120</p>
<p>Peoples Natural Gas Company LLC – Equitable Division Carol Scanlon 375 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6931 FAX: 412.208.6577 e-mail: Carol.Scanlon@peoples-gas.com</p>	<p>National Fuel Gas Distribution Corp. Joanne E. Maciok 6363 Main Street Williamsville, NY 14221 PH: 716.857.7670 FAX: 716.857.7479 e-mail: maciokj@natfuel.com</p>
<p>Peoples Natural Gas Company LLC Carol Scanlon 375 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6931 FAX: 412.208.6577 e-mail: Carol.Scanlon@peoples-gas.com</p>	<p>PECO Carlos Thillet, Manager, Gas Supply and Transportation 2301 Market Street, S9-2 Philadelphia, PA 19103 PH: 215.841.6452 Email: carlos.thillet@exeloncorp.com</p>
<p>Peoples Gas Company LLC Carol Scanlon 375 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6931 FAX: 412.208.6577 e-mail: Carol.Scanlon@peoples-gas.com</p>	<p>Philadelphia Gas Works Ryan Reeves, Director Supply Transportation & Control 800 West Montgomery Avenue Philadelphia, PA 19122 PH: 215.787.5103 email: pgwchoicesupply@pgworks.com</p>
<p>Valley Energy Inc. Ed Rogers 523 South Keystone Avenue Sayre, PA 18840-0340 PH: 570.888-9664 FAX: 570.888.6199 email: erogers@ctenterprises.org</p>	<p>UGI Utilities, Inc. – Gas Division David Lahoff 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677 PH: 610.796.3520 Email: dlahoff@ugi.com</p>



Matthew LaFlair, CFO
JMI Consultants, LLC



Exhibit 1 – Foreign Registration Statement

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF STATE
BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS
401 NORTH STREET, ROOM 206
P.O. BOX 8722
HARRISBURG, PA 17105-8722
WWW.CORPORATIONS.PA.GOV

Matthew LaFlair
2809 Wehrle Dr Suite 9
WILLIAMSVILLE NY 14221

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PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

JMI Consultants, LLC

THE BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS IS HAPPY TO SEND YOUR FILED DOCUMENT. THE BUREAU IS HERE TO SERVE YOU AND WE WOULD LIKE TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA.

IF YOU HAVE ANY QUESTIONS PERTAINING TO THE BUREAU, PLEASE VISIT OUR WEBSITE AT www.dos.pa.gov/BusinessCharities OR YOU MAY CONTACT US BY TELEPHONE AT (717)787-1057. INFORMATION REGARDING BUSINESS AND UCC FILINGS CAN BE FOUND ON OUR SEARCHABLE DATABASE AT www.corporations.pa.gov/Search/CorpSearch.


ENTITY NUMBER : 6838529



Exhibit 1 (Cont) – Foreign Registration Statement

Entity# : 6838529
Date Filed : 02/15/2019
Pennsylvania Department of State

**PENNSYLVANIA DEPARTMENT OF STATE
BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS**

Document will be returned to the name and address entered below. Matthew LaFlair			Foreign Registration Statement DSCB: 15-412 (rev. 2/2017)  412
Name 2809 Wehrle Dr, Suite 9			
Address WILLIAMSVILLE NY 14221			
City	State	Zip Code	

Read all instructions prior to completing. This form may be submitted online at <https://www.corporations.pa.gov/>.

Fee: \$250.00

I qualify for a veteran/reservist-owned small business fee exemption (see instructions)

In compliance with the requirements of the applicable provisions of 15 Pa.C.S. § 412 (relating to foreign registration statement), the undersigned foreign association hereby states that:

1. The type of association is (check only one):

- Business Corporation
 Limited Partnership
 Business Trust
 Nonprofit Corporation
 Limited Liability (General) Partnership
 Professional Association
 Limited Liability Company
 Limited Liability Limited Partnership

2. The full and proper name of the foreign association as registered in its jurisdiction of formation is:

JMI Consultants, LLC

2A. If the name in 2 does not contain a required designator or if the name in 2 is not available for use in the Commonwealth, the alternate name under which the association is registering in this Commonwealth is:

3. The jurisdiction of formation: NY

4. The street and mailing address of the association's principal office.

2809 Wehrle Dr, Suite 9	Williamsville	NY	14221
Number and street	City	State	Zip

4A. The street and mailing address of the office, if any, required to be maintained by the law of the association's jurisdiction of formation in that jurisdiction:

Number and street	City	State	Zip



Exhibit 1 (Cont) – Foreign Registration Statement

DSCB:15-412-page2

5. The (a) address of the association's registered office in this Commonwealth or (b) name of its commercial registered office provider and the county of venue is:

Complete part (a) OR (b) – not both:

(a) _____

Number and street	City	OR	State	Zip	County
-------------------	------	----	-------	-----	--------

(b) c/a: Harbor Business Compliance Corporation Lancaster

Name of Commercial Registered Office Provider	County
---	--------

6. Check one of the following:

- The association may not have series.
- The association may have one or more series.

7. Effective date of registration of foreign association (check, and if appropriate complete, one of the following):

- The Foreign Registration Statement shall be effective upon filing in the Department of State.
 - The Foreign Registration Statement shall be effective on: _____ at _____
- Date (MM/DD/YYYY) Hour (if any)

8. To be completed by Limited Liability Companies only. Check, and if appropriate complete, one of the following:

- The association is a limited liability company which is not organized to render any of the below professional service(s).
 - The association is a restricted professional limited liability company organized to render one or more of the following professional service(s): (If this box is checked, one or more of the fields below must be checked.)
- Chiropractic Dentistry Law Medicine and surgery
 Optometry Osteopathic medicine and surgery Podiatric medicine Public accounting
 Psychology Veterinary medicine

IN TESTIMONY WHEREOF, the undersigned association has caused this Foreign Registration Statement to be signed by a duly authorized representative thereof 15th day of February, 2019 this _____

JMI Consultants, LLC

Name of Association

Matthew LaFlair

Signature

Chief Financial Officer

Title



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Exhibit 2 – New York LLC Articles of Organization

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

**ARTICLES OF ORGANIZATION
OF
JMI Consultants LLC**
Under Section 203 of the Limited Liability Company Law

- FIRST:** The name of the limited liability company is:
JMI Consultants LLC
- SECOND:** To engage in any lawful act or activity within the purposes for which limited liability companies may be organized pursuant to Limited Liability Company Law provided that the limited liability company is not formed to engage in any act or activity requiring the consent or approval of any state official, department, board, agency, or other body without such consent or approval first being obtained.
- THIRD:** The county, within this state, in which the office of the limited liability company is to be located is NIAGARA.
- FOURTH:** The Secretary of State is designated as agent of the limited liability company upon whom process against it may be served. The address within or without this state to which the Secretary of State shall mail a copy of any process against the limited liability company served upon him or her is:

Matthew LaFlair
6447 Rapids Road
Lockport, NY 14094
- FIFTH:** The limited liability company shall have a perpetual existence.

I certify that I have read the above statements, I am authorized to sign these Articles of Organization, that the above statements are true and correct to the best of my knowledge and belief and that my signature typed below constitutes my signature.

Michael J. Wrona, Organizer (signature)

Michael J. Wrona , ORGANIZER
484 Delaware Avenue
Buffalo, NY 14202



Exhibit 2 (Cont) – New York LLC Articles of Organization

**N.Y.S. DEPARTMENT OF STATE
DIVISION OF CORPORATIONS AND STATE RECORDS ALBANY, NY 12231-0001**

ONLINE FILING RECEIPT

ENTITY NAME: JMI CONSULTANTS LLC
DOCUMENT TYPE: ARTICLES OF ORGANIZATION (DOM. LLC) COUNTY: NIAG

FILED: 01/15/2019 DURATION: ***** CASH#: 190115010397 FILE#: 190115010397
DOS ID: 5475977

FILER: ----- EXIST DATE

MICHAEL J WRONA 01/15/2019
484 DELAWARE AVENUE
BUFFALO, NY 14202

ADDRESS FOR PROCESS: -----

MATTHEW LAFLAIR
6447 RAPIDS ROAD
LOCKPORT, NY 14094

REGISTERED AGENT: -----



The limited liability company is required to file a Biennial Statement with the Department of State every two years pursuant to Limited Liability Company Law Section 301. Notification that the Biennial Statement is due will only be made via email. Please go to www.email.ebiennial.dos.ny.gov to provide an email address to receive an email notification when the Biennial Statement is due.

SERVICE COMPANY: ** NO SERVICE COMPANY **
SERVICE CODE: 00

FEE:	210.00	PAYMENTS	210.00
FILING:	200.00	CHARGE	210.00
TAX:	0.00	DRAWDOWN	0.00
PLAIN COPY:	0.00		
CERT COPY:	10.00		
CERT OF EXIST:	0.00		

DOS-1025 (04/2007)

Authentication Number: 1901150516 To verify the authenticity of this document you may access the Division of Corporation's Document Authentication Website at <http://ecorp.dos.ny.gov>



Exhibit 3 – Financial Records, Statements, and Ratings

JMI Consultants, LLC (“JMI”) is a New York Limited Liability Company, wholly owned by its Principal Officers having substantial experience and technical fitness within the deregulated energy industry, specifically within the Commonwealth of Pennsylvania. Applicant is a relatively newly formed organization with no business activity outside of organization and staffing. If necessary, financial documentation can be submitted under seal demonstrating the financial fitness of JMI’s Principal Officers.

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Exhibit 4 – Technical Fitness, Experience, Plan and Structure

JMI Consultants, LLC (JMI) was founded in February 2019 by three market veterans with extensive experience in the deregulated energy industry, including direct experience within the Commonwealth of Pennsylvania. JMI's Principal Officers have accumulated over 25 years of industry experience between them and strive to assist customers navigate the complexities of the energy industry. Over the years, its Principal Officers have assisted some of the largest energy users in the Commonwealth of Pennsylvania.

Experience:

The Principal Officers of JMI have experience in the deregulated energy industry, previously providing brokerage services to over 3,000 commercial customers throughout the United States. Mr. LaFlair served as Manager of Energy Services at BidURenergy, Inc. (BUE) from March 2010 until January 2019, joining BUE in its infancy stage. His role at BUE included the direct oversight and management of over 50 energy professionals, supplier relations, and filing and maintenance of all required licensing within each jurisdiction BUE was registered. BUE was sold to NRG Energy, Inc. in 2013. As of January 2019, BUE had brokered hundreds of electric and natural gas supply transitions within the Commonwealth of Pennsylvania with over 30 unique suppliers. Mr. LaFlair has experience working with hundreds of thousands of annual DTH's in all deregulated states and utilities. The Association of Energy Engineers (AEE) has certified Mr. LaFlair as a Certified Energy Procurement Professional (CEP Professional).

Mr. Finn joined Energy Curtailment Specialists, Inc. (ECS) in 2007, with his most recent role at NRG as the National Sales Director at NRG Distributed Energy Resources. Throughout his tenure at NRG, Mr. Finn was directly responsible for the successful implementation of advanced procurement strategies for some of the largest energy users in the Northeast. Mr. Finn was involved with the contact, design and implementation of numerous commercial, industrial, and government customers within the Commonwealth of Pennsylvania in previous roles at ECS and NRG. Mr. Finn's extensive experience within the demand response, energy procurement, utility bill management, and distributed energy fields add to JMI's expertise and fitness to provide the proposed services in the Commonwealth of Pennsylvania. Mr. Finn has experience working with hundreds of thousands of annual DTH's in all deregulated states and utilities. The AEE has certified Mr. Finn as a Certified Energy Procurement Professional, and a Certified Energy Manager (CEM).

Ms. Rosenberg is the COO of JMI Consultants and is responsible for conducting the business' analytics and managing supplier relationships. Ms. Rosenberg previously held the position of Manager of Advisory Services at NRG Energy which put hundreds of natural gas transactions under her direct oversight. Ms. Rosenberg's role with the Applicant will be to supply customers with innovative and optimal solutions to meet their goals and initiatives. She is well versed with tariff rate schedules and many active suppliers serving customers within the Commonwealth of Pennsylvania. The AEE has certified Ms. Rosenberg as a Certified Energy Procurement Professional.

Through their experience, JMI's Principal Officers have established relationships with multiple third-party suppliers and have learned the many nuances between them. It is through this experience that JMI's founders decided to launch an organization to continually assist customers in navigating the industry. *JMI does not represent one or two energy providers and seeks to expand their service offering through continued and new supplier relationships.*



Exhibit 4 (Cont) – Technical Fitness, Experience, Plan and Structure

Structure and Plan:

JMI's Principal Officers are the main contributors to the business, each with a unique set of skills and experience adding to the effectiveness of its procurement strategies. Each Principal Officer will oversee the three primary departments structured within the business (sales, analysts, operations).

JMI seeks to simplify the process of choosing a third-party supplier through smarter, more informed decisions, rather than picking a price that simply appears favorable on a given day. Exhausting all possible scenarios and understanding each customer's goals are at the forefront of any relationship JMI has with its customers.

JMI's proposed services within the Commonwealth of Pennsylvania are similar to previous go-to-market strategies implemented by its Principal Officers in previous positions. JMI will maintain a sales team, focused on initial outreach and introduction to JMI's services. Once permission has been granted to JMI from the customer via a Letter of Authorization. JMI's Analysts will work alongside the customer to devise a customized RFP to submit to JMI's platform of pre-vetted suppliers. Once bids are received back, JMI will scrutinize the results to ensure bid parody and prepare a report to share with the customer alongside the sales rep responsible for effectively communicating throughout the process with the customer. JMI will then work on the customer's behalf to negotiate any contract changes with the supplier and ensure proper enrollment with the customer's selected supplier on the meter read date agreed to on the Transaction Confirmation. JMI's brokerage services are generally performed with no obligation for the customer to choose any of the supply options presented to them.



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Exhibit 5 – Resume of Matthew LaFlair, CFO of JMI Consultants, LLC

Matthew C. LaFlair
6447 Rapids Rd, Lockport, NY 14094
315-440-7786
mattlaflair7@gmail.com

PA PUBLIC UTILITY COMMISSION
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Seasoned energy industry professional, committed to exceeding expectations and spearheading innovation. Recognized for building effective processes in order to drive growth, manage the launch of multiple new products and services, and improvement of sales and marketing campaigns in the ultra competitive deregulated energy industry. Skills include; providing strategic direction to business development units, managing vendor relationships, new product launches, strategic selling approaches, and training teams to implement business strategy. Adept at working with cross functional teams: marketing, legal, pricing, customer care, sales support, and IT to launch new marketing campaigns/customer acquisition strategy and surpass growth goals.

EXPERIENCE

NRG Distributed Energy Resources, Buffalo, NY **August 2017 – January 2019**

Leading Demand Response, Energy Advisory, Utility Bill Management, and Distributed Energy provider in North America, serving over 7,000 customers and 3,200 MW's of curtailable load.

Manager of Energy Services

- Manage Advisory Services, Curtailment Solutions, and Distributed Energy Resources Inside, Outside, Technical Sales, and Administrative Teams (54 total staff headcount).
- Increased Demand Response contracted margin from \$24MM in CY 2017 to \$71MM in CY 2018 in six primary markets; PJM, NYISO, ISO-NE, IESO, ERCOT, and CAISO.
- Introduced go-to-market strategy for revolutionary Distributed Energy Resources (DER) product, contracting over 15 MW's of new installations, to date.
- Devised and introduced go-to-market sales strategy for generator retrofit sales program, returning over 250 MW's to Demand Response programs.

NRG Advisory Services/BidURenergy, Inc., Buffalo, NY **January 2010 – August 2017**

Recognized as one of the largest and most advanced energy consulting firms in the industry, NRG Advisory Services/BidURenergy, Inc. focuses on energy management strategies for large industrial and commercial energy users. Company has quickly grown into one of the most recognized brands in the energy industry.

Manager of Energy Services

September 2013 – August 2017

- Supervise 25+ B2B sales employees, administrative support, and research staff.
- Develop brand strategy, focusing on increased sales, customer retention, value-added services, increased margins, enhanced market share within given sectors, and overall company growth.
- Specialize in idea development and implementation by contributing to marketing strategies, including training of staff, in the execution of Direct Mail, Telesales, and Mass Media channels.
- Continually working with internal stakeholders and provide strategic direction on the competitive landscape to drive margins and overall customer satisfaction and retention.
- Research and spearhead communication with new viable vendors to add value to supplier bidding platform and overall services offering.
- Designed complex responses to both private and public RFP's and RFC's, ensuring company's compliance with all aspects of specific requirements.
- Grew company margin from \$4MM in CY 2014 to \$19.5 MM in CY 2017.

Senior Commodities Analyst

February 2013 – September 2013

- Personally managed all aspects of relationship with strategic/national accounts, including Business Development, Management, and Analytics.
- Developed strategic energy management programs for customers looking to gain visibility into energy procurement, green energy options, and capital-intensive energy management options.
- Collected and reviewed historical data, compiled RFP's to meet each clients individual needs regarding bidding, negotiated contracts to shield clients from avoidable risk.



Exhibit 5 (Cont)– Resume of Matthew LaFlair, CFO of JMI Consultants, LLC

MATTHEW LAFLAIR

315-440-7786 • mattlaflair7@gmail.com

- Participate in quarterly or biannual recap conference calls or meeting to ensure clients have a full understanding of current projects, offerings and bids.
- Conducted RFP process for multiple private and public sector entities ensuring full compliance with all local, state, and federal laws.

Business Development Manager - Commodities

May 2010 - February 2013

- Successfully manage and oversee staff of 15+ Inside Sales employees.
- Devised and implemented sales strategies and campaigns, resulting in revenue increase over 650% in first 18 months.
- Developed indirect sales program, producing 25% share of monthly revenues.
- Compile and organized reports for senior management on employee performance, market share, account/client status, and future revenue projections.

Sales Support Administration

March 2010 - May 2010

- Entry-level position responsible updating and maintaining extensive database of potential and current customers and prospecting for sales leads.
- Utilized various search engines, GIS data, and social media to provide potential leads to Sales Team.

SpeedwayMedia.com, Christiansburg, VA

June 2005 – November 2016

Photo Journalist/Columnist/Reporter for NASCAR Citizens Journal Media Corps accredited website.

- Founder of Matty's Picks column, a weekly column focused on providing fantasy NASCAR insight and statistics. Senior member and featured columnist of SpeedwayMedia team.
- Responsibilities included website updates, news updates, column creation, meeting deadlines, blog updates, and photo journalism.

New York Compensation Managers, Inc., Syracuse, NY

May 2010 - August 2010

Internship for credit towards Bachelor's degree for mid-sized insurance firm in underwriting, marketing, and data analytics departments.

- Compiled and presented extensive research project involving former clients to develop brand strategy and improve customer retention.
- Contributed to execution of comprehensive marketing campaigns for NYCM, USA-TPA, and Xclaim Software.
- Aided in implementation of marketing strategy for new trust fund, introduced in mid-2009.

EDUCATION

**B.A., Economics/Business Administration,
West Virginia University, Morgantown, WV**

December 2009

- Studied Economics with a minor concentration in Business Administration at the Eberly College of Arts and Sciences
- Member of the West Virginia University Wrestling Team

CERTIFICATIONS

Certified Energy Procurement Professional (CEP Professional®)

October 2013

- The Association of Energy Engineers Certified Energy Procurement Professional (CEP) program is designed to award special recognition to professionals who have demonstrated a high level of knowledge, experience, competence and ethical fitness covering the full spectrum of activities related to the purchase, sale and marketing of electricity and natural gas.



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Exhibit 5.A – Resume of Jessica Rosenberg, COO of JMI Consultants, LLC

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JESSICA ROSENBERG

6562 Royal Pkwy S Lockport, NY 14094 · 832-283-1422

jessica.rosenberg3@outlook.com · <https://www.linkedin.com/in/jessica-rosenberg-650a925a>

Experienced energy consultant highly skilled in the development and implementation of new products, unique and customized energy management solutions, financial modeling, and analytic processes.

EXPERIENCE

FEBRUARY 2019 – PRESENT

COO, JMI CONSULTANTS

Managing partner of energy consulting firm, specializing in large commercial and industrial energy management solutions

SEPTEMBER 2015 – FEBRUARY 2019

MANAGER OF ADVISORY SERVICES, NRG ENERGY

Manage a team of analysts responsible for providing large commercial and industrial customers with customized energy solutions; New product development and implementation; Develop and maintain relationships with high profile and national clients

FEBRUARY 2013 – SEPTEMBER 2015

SENIOR COMMODITIES ANALYST, NRG ENERGY

Providing advisory services to large industrial and commercial customers; Supplying clients with optimal and innovative solutions to their energy needs; Utilizing versatile background in energy to come up with these creative solutions by viewing client utility and energy needs as a whole, rather than separate matters; Maintaining/fostering relationships with third party suppliers in regards to brokerage; Helping to develop intelligent resources that give customers insight to their energy usage and current market condition

EDUCATION

MAY 2013

B.A. ECONOMICS & PSYCHOLOGY, UNIVERSITY AT BUFFALO

Accounting, Econometrics, Economics of Money & Banking, Economics of Regulation, Industrial Organization, international Economics, Macroeconomic Theory, Microeconomic Theory, Social Psychology

SKILLS & CERTIFICATIONS

- CEP, Certified Energy Procurement Professional
- Financial Modeling
- Analysis
- Microsoft Office products; i.e. Excel, VBA
- Customer Service
- Project Management



Exhibit 6 – Proof of Publication

Following Exhibit 7 are the required Proofs of Publication from the following publications:

Philadelphia Daily News – Exhibit 6(A)

Johnstown Tribune-Democrat – Exhibit 6(B)

Erie Times News – Exhibit 6(C)

Williamsport Sun-Gazette – Exhibit 6(D)

Harrisburg Patriot News – Exhibit 6(E)

Scranton Times-Tribune – Exhibit 6(F)

Pittsburgh Post-Gazette – Exhibit 6(G)

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Exhibit 6(A) - Proof of Publication, Philadelphia Daily News

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

**Proof of Publication in The Philadelphia Daily News
Under Act. No 587, Approved May 16, 1929**

**STATE OF PENNSYLVANIA
COUNTY OF PHILADELPHIA**

Helene Sweeney being duly sworn, deposes and says that **The Philadelphia Daily News** is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

March 4, 2019

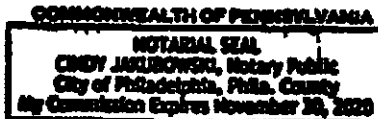
Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

Helene Sweeney

Sworn to and subscribed before me this 4th day of March, 2019.

Cindy Jakubowski
Notary Public

My Commission Expires:



Copy of Notice of Publication

PENNSYLVANIA PUBLIC UTILITY COMMISSION
NOTICE
Applications of JMII Consultants, LLC (JMC) for Approval to Offer, Render or Furnish Service as a Supplier/Broker, Engaged in the Business of Natural Gas and Electricity Supply Services to the Public in the Commonwealth of Pennsylvania.

JMC will be filing an application with the Pennsylvania Public Utility Commission (PUC) for a license to provide natural gas supply services as a broker/marketor engaged in the business of providing natural gas services. JMC will also be filing an application with the PUC for a license to provide electric generation services as a broker/marketor engaged in the business of providing electricity supply services. All proposals to provide natural gas services within Counties of Allegheny, Armstrong, Berks, Bradford, Butler, Cambria, Carbon, Chester, Columbia, Dauphin, Delaware, Elberton, Erie, Franklin, Fulton, Luzerne, Lycoming, Mifflin, Monroe, Northampton, Northumberland, Perry, Potter, Schuylkill, Snyder, York, and West Chester under the provisions of the new Natural Gas Generation Customer Choice and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider the application without a hearing. Proceeds directed to the technical or financial review of JMC Consultants, LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 8200, Harrisburg, PA 17108-0200. You should send copies of any protest to JMC at the address listed below.

JMII Consultants, LLC
200 Victoria Drive, Suite 3
Wilmington, NY 12221
717-261-2222

Exhibit 6(B) – Proof of Publication, Johnstown Tribune-Democrat

**COMMONWEALTH OF PENNSYLVANIA }
County of Cambria } SS**

**PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE**

Applications of JMI Consultants, LLC (JMI) For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged in The Business Of Natural Gas and Electricity Supply Services To The Public in The Commonwealth Of Pennsylvania.

JMI will be filing an application with the Pennsylvania Public Utility Commission (PUC) for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. JMI will also be filing an application with the PUC for a license to provide electric generation services as a broker/marketer engaged in the business of providing electricity supply services. JMI proposes to provide natural gas services within Columbia Gas, National Fuel Gas, PECO, Peoples, PGW, UGI, and Valley Energy. JMI proposes to provide electric supply services within Citizens Electric, Duquesne Light, Met-Ed, PECO, Penelec, Penn Power, PPL, PPL UGI, Westboro, and West Penn under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of JMI Consultants, LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3286, Harrisburg, PA 17105-3286. You should send copies of any protest to JMI at the address listed below.

JMI Consultants, LLC
2809 Waters Drive, Suite 9
Williamsville, NY 14221
716-428-3301

pub
the
of
in
of

On this 4th day of March A.D. 2019, before me, the subscriber, a Notary Public in and for said County and State, personally appeared Christine Marhefka, who being duly sworn according to law, deposes and says as Sales Manager / Major Accounts of the Tribune-Democrat, Johnstown, PA, a newspaper of general circulation as defined by the "Newspaper Advertising Act", a merger September 8, 1952, of the Johnstown Tribune, established December 7, 1853; and of the Johnstown Democrat, established March 5, 1863.

County of Cambria, and Commonwealth of Pennsylvania and above matter published in said publication in the regular issues n, PA, on March 2, 2019; and that the Affiant is not interested and that all of the allegations as to time, place and character

Christine Marhefka

STATEMENT OF ADVERTISING COSTS

Signed and sworn to before me on
4th day of March, 2019,
by Christine Marhefka making the statement.

Vivian Ohs

0.00 Lines @	\$2.50 per line	0.00
7 Inches @	\$25.00 per inch	175.00
Notary Fee		5.00
Clerical Fee		2.50
Total Cost		182.50

Commonwealth of Pennsylvania - Notary Seal
Vivian Ohs, Notary Public
Cambria County
My commission expires December 6, 2020
Commission number 1123017
Member, Pennsylvania Association of Notaries

To The Tribune-Democrat, Johnstown, PA
For publishing the notice or publication
attached hereto on the above stated dates.

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

_____ for publisher of _____
a newspaper of general circulation, hereby acknowledges receipt of the aforesaid
and publication costs and certifies that the same has been duly paid.

(Name of Newspaper)

By _____



Exhibit 6(C) – Proof of Publication, Erie Times News

**PROOF OF PUBLICATION
In
THE ERIE TIMES-NEWS
COMBINATION EDITION**

JMI Consultants
2809 Werhle Dr Suite 9
Williamsville NY 14221

REFERENCE: 97897 353562
PUC Notice

STATE OF PENNSYLVANIA)
COUNTY OF ERIE) SS:

Jennifer L. Trott, being duly sworn, deposes and says that: (1) he/she is a designated agent of the Times Publishing Company (TPC) to execute Proofs of Publication on behalf of the TPC; (2) the TPC, whose principal place of business is at 205 W. 12th Street, Erie, Pennsylvania, owns and publishes the Erie Times-News, established October 2, 2000, a daily newspaper of general circulation, and published at Erie, Erie County Pennsylvania; (3) the subject notice or advertisement, a true and correct copy of which is attached, was published in the regular edition(s) of said newspaper on the date(s) referred to below. Affiant further deposes that he/she is duly authorized by the TPC, owner and publisher of the Erie Times-News, to verify the foregoing statement under oath, and affiant is not interested in the subject matter of the aforesaid notice or advertisement, and that all allegations in the foregoing statement as to time, place and character of publication are true.

PUBLISHED ON: 03/03/19

TOTAL COST: \$677.00 AD SPACE: 0 Lines

FILED ON: 03/03/19

**PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE**

Applications of JMI Consultants, LLC ("JMI") For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged in The Business Of Natural Gas and Electricity Supply Services To The Public In The Commonwealth Of Pennsylvania.

JMI will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. JMI will also be filing an application with the PUC for a license to provide electric generation services as a broker/marketer engaged in the business of providing electricity supply services. JMI proposes to provide natural gas services within Columbia Gas, National Fuel Gas, PECO, Peoples, PGW, UGI and Valley Energy. JMI proposes to provide electric supply services within Citizens' Electric, Duquesne Light, Met-Ed, PECO, Penelec, Penn Power, Pike, PPL, UGI, Westboro, and West Penn under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of JMI Consultants, LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to JMI at the address listed below.

JMI Consultants, LLC
2809 Werhle Drive, Suite 9
Williamsville, NY 14221
716-428-3501

Sworn to and subscribed before me this 4th day of March 2019

Affiant: Jennifer L. Trott
NOTARY: Ann K. Wilson

COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL
Ann K. Wilson, Notary Public
City of Erie, Erie County
My Commission Expires March 18, 2019
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

Exhibit 6(D) – Proof of Publication, Williamsport Sun-Gazette

**PROOF OF PUBLICATION OF NOTICE IN THE WILLIAMSPORT
SUN-GAZETTE UNDER ACT NO. 587, APPROVED MAY 16, 1929**

STATE OF PENNSYLVANIA

COUNTY OF LYCOMING

SS:

Robert O. Rolley, Jr., Publisher of the Sun-Gazette LLC publishers of the Williamsport Sun-Gazette, successor to the Williamsport Sun and the Gazette & Bulletin, both daily newspapers of general circulation, published at 252 West Fourth Street, Williamsport, Pennsylvania, being duly sworn, deposes and says that the Williamsport Sun was established in 1870 and the Gazette & Bulletin was established in 1801, since which dates said successor, the Williamsport Sun-Gazette, has been regularly issued and published in the County of Lycoming aforesaid, and that a copy of the printed notice is attached hereto exactly as the same was printed and published in the regular editions of said Williamsport Sun-Gazette on the following dates, viz:

March 4, 2019

Affiant further deposes that he is an officer duly authorized by the Sun-Gazette LLC, publisher of the Williamsport Sun-Gazette, to verify the foregoing statement under oath and declare that affiant is not interested in the subject matter of the aforesaid notice of publication, and that all the allegations in the foregoing statement as to time, place and character of publication are true.

**PENNSYLVANIA
PUBLIC UTILITY
COMMISSION
NOTICE**

Applications of JMII Consultants, LLC ("JMII") For Approval To Offer, Render, or Furnish Services as a Marketer / Broker Engaged in The Business Of Natural Gas and Electricity Supply Services, To The Public in The Commonwealth Of Pennsylvania.

JMII will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. JMII will also be filing an application with the PUC for a license to provide electric generation services as a broker/marketer engaged in the business of providing electricity supply services. JMII proposes to provide natural gas services within Columbia Gas, National Fuel Gas, PECO, Peoples, PGW, UGI, and Valley Energy. JMII proposes to provide electric supply services

within Citizens' Electric, Duguesne Light, Met Ed, PECO, Peoples, Penn Power, Pks, FPL, UGI, Wellserve, and West Penn under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial needs of JMII Consultants, LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17103-3265. You should send copies of any protest to JMII at the address listed below.

JMII Consultants, LLC
2600 Watsie Drive,
Suite 8
Williamsport, NY 14221
717-428-8501

SUN-GAZETTE LLC

Sworn to and subscribed before me
The 4th day of March 2019

BETH A MILLER
COMMONWEALTH OF PENNSYLVANIA

NOTARIAL SEAL
BETH A MILLER
Notary Public
CITY OF WILLIAMSPORT, LYCOMING COUNTY
My Commission Expires Apr 18, 2020

STATEMENT OF ADVERTISING COSTS

To the Sun-Gazette LLC, Dr.:

For publishing the notice attached

Hereto on the above state dates.....\$ 279.36

Probated same.....\$

Total.....\$ 279.36

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

THE SUN-GAZETTE LLC hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid

SUN-GAZETTE LLC
BY Robert O. Rolley, Jr.

Exhibit 6(E) – Proof of Publication, Harrisburg Patriot News



The Patriot News
LEGAL AFFIDAVIT

AD#: 0009048598

Commonwealth of Pennsylvania,) ss
County of Cumberland)

Victoria Soto being duly sworn, deposes that he/she is principal clerk of PA Media Group; that The Patriot News is a public newspaper published in the city of Mechanicsburg, with general circulation in Cumberland and Dauphin and surrounding counties, and this notice is an accurate and true copy of this notice as printed in said newspaper, was printed and published in the regular edition and issue of said newspaper on the following date(s):

The Patriot News 03/05/2019

Victoria Soto

Principal Clerk of the Publisher

Sworn to and subscribed before me this 6th day of March 2019

[Signature]
Notary Public

COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL
Crystal B. Rosanucci, Notary Public
Susquehanna Twp., Dauphin County
My Commission Expires June 27, 2020
MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

**PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE**

Applications of JMI Consultants, LLC ("JMI") For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged in The Business Of Natural Gas and Electricity Supply Services, To The Public In The Commonwealth Of Pennsylvania.

JMI will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. JMI will also be filing an application with the PUC for a license to provide electric generation services as a broker/marketer engaged in the business of providing electricity supply services. JMI proposes to provide natural gas services within Columbia Gas, National Fuel Gas, PECO, Peoples, PGW, UGI, and Valley Energy. JMI proposes to provide electric supply services within Citizens' Electric, Duquesne Light, MAI-Ed, PECO, Penelec, Penn Power, Pika, PPL, UGI, Wellshare, and West Penn under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of JMI Consultants, LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 2265, Harrisburg, PA 17103-2265. You should send copies of any protest to JMI at the address listed below.

JMI Consultants, LLC
2209 Wehrle Drive, Suite 9
Williamsville, NY 14221
716-428-3381



Exhibit 6(F) – Proof of Publication, Scranton Times--Tribune

The Scranton Times (Under act P.L. 877 No 160, July 9, 1976)
Commonwealth of Pennsylvania, County of Lackawanna

JMI CONSULTANTS
MATTHEW LAFLAIR
2809 WERHLE DR., STE 9 WILLIAMSVILLE NY 14221

14221

Account # 632900
Order # 82312917
Ad Price: 273.90

LEGAL NOTICE PENNSYLVANIA

Ann Marie Fortesc

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

03/02/2019

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true *Ann Marie Fortesc*

Sworn and subscribed to before me
this 4th day of March A.D., 2019

Sharon Venturi

(Notary Public)

Commonwealth of Pennsylvania - Notary Seal
Sharon Venturi, Notary Public
Lackawanna County
My commission expires February 12, 2022
Commission number 1254228
Member, Pennsylvania Association of Notaries

LEGAL NOTICE

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE
Applications of JMI Consultants, LLC ("JMI") For Approval To Offer, Render, or Furnish Services as a Marketer/Supplier Engaged in The Business Of Natural Gas and Electricity Supply Services To The Public in The Commonwealth Of Pennsylvania.

JMI will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/dealer engaged in the business of providing natural gas services. JMI will also be filing an application with the PUC for a license to provide electric generation services as a broker/dealer engaged in the business of providing electricity supply services. JMI proposes to provide natural gas services with Columbia Gas, National Fuel Gas, PECO, Peoples, PGW, UGI, and Valley Energy. JMI proposes to provide electric supply services with Citizens Electric, Duquesne Light, Met-Ed, PECO, Penelec, Penn Power, PLS, PPL, UGI, Wellsboro, and West Penn under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of JMI Consultants, LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3288, Harrisburg, PA 17105-3288. You should send copies of any protest to JMI at the address listed below:

JMI Consultants, LLC
2809 Werhle Drive, Suite 9
Williamsville, NY 14221
716-428-3301

Exhibit 6(G) – Proof of Publication, Pittsburgh Post-Gazette

No. _____ Term, _____


Proof of Publication of Notice in Pittsburgh Post-Gazette

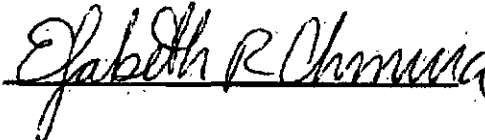
Under Act No 587, Approved May 16, 1929, PL 1784, as last amended by Act No 409 of September 29, 1951

Commonwealth of Pennsylvania, County of Allegheny, ss K. Flaherty, being duly sworn, deposes and says that the Pittsburgh Post-Gazette, a newspaper of general circulation published in the City of Pittsburgh, County and Commonwealth aforesaid, was established in 1993 by the merging of the Pittsburgh Post-Gazette and Sun-Telegraph and The Pittsburgh Press and the Pittsburgh Post-Gazette and Sun-Telegraph was established in 1960 and the Pittsburgh Post-Gazette was established in 1927 by the merging of the Pittsburgh Gazette established in 1786 and the Pittsburgh Post, established in 1842, since which date the said Pittsburgh Post-Gazette has been regularly issued in said County and that a copy of said printed notice or publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said Pittsburgh Post-Gazette a newspaper of general circulation on the following dates, viz:

06 of March, 2019

Affiant further deposes that he/she is an agent for the PG Publishing Company, a corporation and publisher of the Pittsburgh Post-Gazette, that, as such agent, affiant is duly authorized to verify the foregoing statement under oath, that affiant is not interested in the subject matter of the afore said notice or publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.


PG Publishing Company
Sworn to and subscribed before me this day of:
March 06, 2019



Commonwealth of Pennsylvania - Notary Seal
Elizabeth R. Chmura, Notary Public
Allegheny County
My Commission expires February 8, 2022
Commission number 1328781
Member, Pennsylvania Association of Notaries

STATEMENT OF ADVERTISING COSTS
JMI Consultants
2809 Werhlie Dr, Suite 9
Williamsville New York 14221

To PG Publishing Company

Total ----- \$465.00

Publisher's Receipt for Advertising Costs

PG PUBLISHING COMPANY, publisher of the Pittsburgh Post-Gazette, a newspaper of general circulation, hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid.

Office
1201 Sweeney Drive
CLINTON, PA 15026
Phone 412-263-1338

PG Publishing Company, a Corporation, Publisher of
Pittsburgh Post-Gazette, a Newspaper of General Circulation.

By 

I hereby certify that the foregoing is the original Proof of Publication and receipt for the Advertising costs in the subject matter of said notice.

Attorney Fee

COPY OF NOTICE OR PUBLICATION

PENNSYLVANIA
PUBLIC UTILITY
COMMISSION NOTICE
Applications of JMI
Consultants, LLC ("JMI") for
Approval to Offer, Render, or
Furnish Services as a
Markets/Broker Engaged in
the Business of Natural Gas
and Electricity Supply Services
to the Public in the
Commonwealth of Pennsylvania
JMI will be filing an application
with the Pennsylvania Public
Utility Commission ("PUC") for
a license to provide natural
gas supply services as a
broker/marketier engaged in
the business of providing
natural gas services. JMI will
also be filing an application
with the PUC for a license to
provide electric generation
services as a broker/marketier
engaged in the business of
providing electricity supply
services. JMI proposes to
provide natural gas services
within Columbia Gas, National
Fuel Gas, PECO Peoples, PGM,
UGI, and Valley Energy. JMI
proposes to provide electric
supply services within
Citizens Electric, Duquesne
Light, MetEd, PECO, PennDel,
Penn Power, PPL, UG, Welsbach, and West Penn
under the provisions of the
new Natural Gas Choice and
Competition Act and the
Electricity Generation
Customer Choice and
Competition Act.
The PUC may consider the
application without a hearing.
Process directed to the
technical or financial interest of
JMI Consultants, LLC may be
filed within 25 days of the date
of this notice with the
Secretary of the PUC, PUC Box
3265, Harrisburg, PA
17105-3265. You should send
copies of any protest to JMI at
the address listed herein.
JMI Consultants, LLC
2809 Werhlie Drive, Suite 9
Williamsville, NY 14221
716-438-3501



375 North Shore Drive
Pittsburgh, Pennsylvania 15212

www.peoples-gas.com

Carol Scanlon
Manager, Rates & Regulation

Peoples Service Company LLC
Phone: 412-208-6931
Email: Carol.Scanlon@peoples-gas.com

March 18, 2019

Matthew LaFlair
CFO
JMI Consultants, LLC
2809 Wehrle Drive, Suite 9
Williamsville, NY 14221

Dear Mr. LaFlair:

We are pleased that JMI Consultants, LLC has applied for a license to provide natural gas services on the Peoples Group of Companies. Specifically you have requested to be licensed as a supplier on the distribution systems of Peoples Natural Gas Company LLC, Peoples Natural Gas Company LLC – Equitable Division, and Peoples Gas Company LLC (formerly Peoples TWP) (“the Companies”).

Since JMI Consultants, LLC is not currently serving customers on the Peoples systems, we have determined at this time that JMI Consultants, LLC does not need a bond or other financial security requirement to provide these services to the Company’s customers.

If a Pool is established, and customers are enrolled which alters the creditworthiness requirement or the Company’s exposure to JMI Consultants, LLC provision of services on the Peoples’ system changes in the future, the Companies may deem it appropriate to require a bond or other financial instrument.

If you have any questions feel free to contact me at 412-208-6931 or by email at Carol.Scanlon@peoples-gas.com.

Sincerely,

Carol Scanlon
Manager, Rates and Regulation
Peoples Natural Gas Company LLC

Cc: Stephen Kelly
Mina Speicher

March 19, 2019

JMI Consultants, LLC
2809 Werhle Drive, Suite 9
Williamsville, NY 14221

Re: Broker Requirements


Dear JMI Consultants, LLC:

PECO is aware that JMI Consultants, LLC has applied for a license to provide brokering and consulting services to commercial and industrial customers on the distribution system of PECO.

In making such an application, JMI Consultants, LLC could be required to provide to PECO a bond or other acceptable financial security in an amount that PECO determines to be appropriate. JMI Consultants, LLC has indicated that it intends to provide only brokering and consulting services to commercial and industrial customers, and will not take title to any delivered natural gas; nor will accept any customer payments or deposits. Therefore, PECO has determined at this time that JMI Consultants, LLC does not need a bond or other financial security requirement, since they are not directly engaging in business with PECO and only providing brokering or consulting services to PECO customers. However, if the services provided by JMI Consultants, LLC the creditworthiness requirement for PECO's exposure to JMI Consultants, LLC changes in the future, PECO reserves the right to require JMI Consultants, LLC to provide a bond or other financial security instrument.

If you should have any questions regarding this matter, please contact Chris Sauerbaum at 215-841-6422 or myself at 215-841-6452.

Respectfully submitted,



Carlos P. Thillet
Manager, Gas Supply and Transportation
2301 Market Street
Philadelphia, Pa 19103



National Fuel

March 19, 2019

Matthew LaFlair, CFO
JMI Consultants, LLC
2809 Werhle Drive, Suite 9
Williamsville, NY 14221

Re: JMI Consultants, LLC

Dear Matthew,

National Fuel Gas Distribution Corporation (“NFGDC”) is aware JMI Consultants, LLC (JMI) has filed an application with the Pennsylvania Public Utility Commission to supply natural gas service to the public in Pennsylvania and specifically within the service territory of NFGDC.

As you know, in making such an application, JMI must furnish acceptable security to each utility where JMI will do business. As such, under its tariff, NFGDC could require JMI to provide a bond or other financial security instrument in an amount that NFGDC determines to be appropriate.

However, you have indicated, and it is NFGDC’s understanding that JMI intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that, in performing these services, JMI will never take title to any delivered natural gas.

Based upon your representations, NFGDC has determined that, at this time, JMI does not need to post a bond or other form of security to operate in its service territory. However, if the services provided by JMI change in the future, NFGDC reserves the right to require security from JMI as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 716-857-7541.

Yours truly,

Nicole Barker
Transportation Services Department



UGI Utilities, Inc.
1 UGI Drive
Denver, PA 17517
610-796-3400

VIA E-MAIL

March 22, 2019

JMI Consultants, LLC
2809 Werhle Drive
Suite 9
Williamsville, NY 14221

ATTENTION: Matthew LaFlair, Chief Financial Officer

**RE: JMI Consultants, LLC
Application to Serve as a Natural Gas Broker**

Dear Mr. LaFlair,

Based on your assertion that JMI Consultants, LLC ("JMI") is applying with the State of Pennsylvania to operate as a natural gas broker/marketer, UGI Utilities, Inc. ("UGIU") has concluded that JMI will not need to post security with UGI Utilities, Inc. – South Rate District ("UGI South"), UGI Utilities, Inc. – North Rate District ("UGI North") or UGI Utilities, Inc. – Central Rate District ("UGI Central"). This is based on the declaration that JMI will be acting in conjunction with a licensed Natural Gas Supplier who has been approved by the Pennsylvania Public Utility Commission to serve in the applicable UGIU service territories and who has posted the required financial security as specified in the respective UGIU Tariffs. If JMI wishes to directly serve Choice customers in the service territories of UGI South, UGI North and/or UGI Central in the future as a natural gas supplier, it will have to post security as specified in the respective UGI Tariffs prior to the commencement of the service.

Please feel free to contact me with any additional questions you may have.

Sincerely,

David E. Lahoff
Senior Manager
Tariff & Supplier Administration



VALLEY ENERGY

523 S. Keystone Avenue, P.O. Box 340, Sayre, PA 18840
800/998-4427 • 570/888-9664 • FAX 570/888-6199

March 22, 2019

VIA EMAIL

Matthew LaFlair, Chief Financial Officer
JMI Consultants, LLC
2809 Werhle Dr., Suite 9
Williamsville, NY 14221
matthew.laflair@jmiconsultants.com

Dear Mr. LaFlair:

We understand that JMI Consultants, LLC has applied with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania including our company's service area.

Because JMI Consultants, LLC intends to only provide natural gas aggregating, brokering and consulting services at this time, we have determined that JMI Consultants, LLC will not be required to post a bond or other form of financial security instrument to provide these services in our service area. However, if the services provided change in the future, we reserve the right to require security from JMI Consultants, LLC as deemed appropriate.

If you have any questions, please contact Jamie Levering at 570-888-9664 (Ext. 5232).

Sincerely,

Edward E. Rogers
President & CEO

EER/ss

cc: J. Levering, Valley Energy

March 19, 2019

Matthew LaFlair
JMI Consultants, LLC
2809 Wehrle Dr, Suite 9
Williamsville NY 14221

Dear Matthew LaFlair:

We are pleased that JMI Consultants, LLC has applied for a license to provide Natural Gas Broker/Marketer Services on the distribution system of Columbia Gas of Pennsylvania, Inc. ("Columbia Gas").

Under Paragraph 2.4.5 of the Rules Applicable to Distribution Service section of the Tariff of Columbia Gas, JMI Consultants, LLC could be required to provide to Columbia Gas a bond or other financial security instrument in an amount that Columbia Gas determines to be appropriate. JMI Consultants, LLC has indicated only brokering and consulting services will be provided. Therefore, we have determined at this time that JMI Consultants, LLC does not need a bond or other financial security requirement to provide broker natural gas services to Columbia Gas customers.

If the creditworthiness requirement or Columbia Gas' exposure to JMI Consultants, LLC changes in the future, Columbia Gas might deem it appropriate to require JMI Consultants, LLC to provide a bond or other financial security instrument.

Please feel free to contact me at 614-460-4881 should you have any questions regarding a bond or other financial security instrument requirements of Columbia Gas.

Sincerely,

Debbie Vair

Debbie Vair
Manager, Gas Transportation and Sales Support



PHILADELPHIA GAS WORKS

800 West Montgomery Avenue • Philadelphia, PA 19122

March 21, 2019

Mr. Matthew LaFlair, CFO
JMI Consultants, LLC
2809 Wehrle Drive, Suite 9
Williamsville, NY 14221
Email: Matthew.laflair@jmiconsultants.com

RE: Security Requirement Bond for JMI Consultants, LLC

Dear Mr. LaFlair:

Philadelphia Gas Works ("PGW") is aware that JMI Consultants, LLC has filed an application with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania and specifically within the services territory of Philadelphia Gas Works.

As you know, in making such an application, JMI Consultants, LLC must furnish acceptable security to each utility where JMI Consultants, LLC will do business. As such, under its tariff, Philadelphia Gas Works could require JMI Consultants, LLC to provide a bond or other financial security instrument in an amount that Philadelphia Gas Works determines to be appropriate.

However, you have indicated, and it is Philadelphia Gas Works' understanding, that JMI Consultants, LLC intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that in performing these services JMI Consultants, LLC will never take title to any delivered natural gas.

Based upon your representations, Philadelphia Gas Works has determined that, at this time, JMI Consultants, LLC does not need to post a bond or other form of security to operate in its service territory. If the services provided by JMI Consultants, LLC should change, Philadelphia Gas Works reserves the right to require security from JMI Consultants, LLC as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 215-684-6725.

Sincerely,

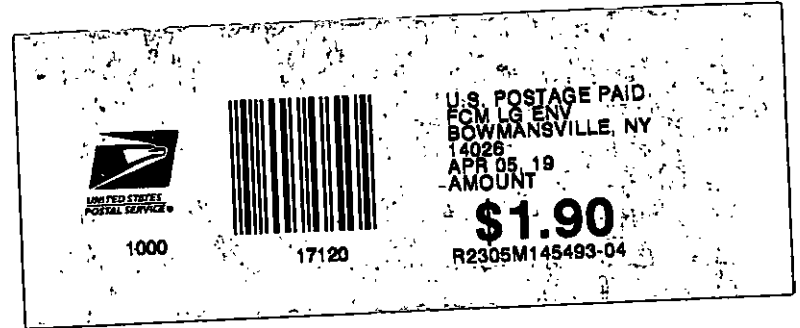
A handwritten signature in black ink, appearing to read "J. Zuk".

JOHN ZUK
Vice President, Gas Supply

/dls



JMI Consultants, LLC
2809 Wehrle Dr, Suite 9
Williamsville, NY 14221



Pennsylvania Public Utility Commission
Secretary's Bureau
400 North Street
Harrisburg, PA 17120