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June 26, 2019

Commonwealth of Pennsylvania
Pennsylvania Public Utility Commission
400 North Street
Keystone Building
Harrisburg, PA 17120
P: (717) 783-5242

Re: Broker Online Exchange, LLC

Confidential Document and the Bonding Documents for the Online Filled

Application

**Docket Number:** A-2019-3010105

To Whom It May Concern:

Enclosed please find the updated pages outlined below:

9. Reference Application, Section 8.b, Technical Fitness – updated application page.

Thank you

Authorized Representative

LicenseLogix 2151 River Plaza Drive, Suite 195 Sacramento, CA 95833 service@licenselogix.com (800) 292-0909 x 421



June 7, 2019

Rosemary Chiavetta, Secretary Pennsylvania Public Utility Commission 400 North Street Harrisburg, PA 17120

RE: Docket #: A-2019-3010105

Dear Ms. Chiavetta,

I, Arthur Gruen, hereby state that the facts presented along with this submission are true and correct to the best of my knowledge, information and belief, and that I expect to be able to prove the same at a hearing held in this matter. I understand that the statements herein are made subject to the penalties of 18 Pa. C.S. § 4904 (relating to unsworn falsification to authorities).

Sincerely,

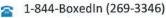
Arthur Gruen

VP, Broker Online Exchange

Arthur@brokeronlinexchange.com

400 Rella Boulevard, Suite 160, Suffern NY 10901











## 8. <u>TECHNICAL FITNESS:</u>

To ensure that the present quality and availability of service provided by electric utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a. **EXPERIENCE**, **PLAN**, **STRUCTURE**: such information may include:
  - Applicant's previous experience in the electricity industry.
  - Summary and proof of licenses as a supplier of electric services in other states or jurisdictions.
  - Type of customers and number of customers Applicant currently serves in other jurisdictions.
  - Staffing structure and numbers as well as employee training commitments.
  - Business plans for operations within the Commonwealth.
  - Documentation of membership in PJM, ECAR, MAAC, other regional reliability councils, or any other membership or certification that is deemed appropriate to justify competency to operate as an EGS within the Commonwealth.
  - Any other information appropriate to ensure the technical capabilities of the Applicant.

b.	PROPOSED MARKETING METHOD (check all that apply)	
	App	Internal – Applicant will use its own internal resources/employees for marketing External EGS – Applicant will contract with a PUC LICENSED EGS broker/marketer Affiliate – Applicant will use a NON-EGS affiliate marketing company and or individuals. External Third-Party – Applicant will contract with a NON-EGS third party marketing company and or individuals Other (Describe): Internal: Dicant uses its website as a recruiting tool to attract individuals to join the Company after which they are ectly managed and paid by Broker Online Exchange
c.	DOOR TO DOOR SALES: Will the Applicant be implementing door to door sales activities?	
		Yes No
		If yes, will the Applicant be using verification procedures?
		Yes No
	Т	If yes, describe the Applicant's verification procedures.  Third Party Verification Services as well as Quality Assurance calls