

August 9, 2019

Rosemary Chiavetta, Secretary Pennsylvania Public Utility Commission 400 North Street Harrisburg, PA 17120

RE: Finance Guru, LLC
APPLICATION TO OFFER, RENDER, FURNISH, OR SUPPLY ELECTRIC SUPPLY
SERVICES

Dear Secretary Chiavetta,

Enclosed please find an Application to supply electricity services to the public in the Commonwealth of Pennsylvania for Finance Guru, LLC and the required certified check in the amount of \$350. If you need any additional information, please contact:

Harbor Compliance
Attn: Amanda Gordon
1830 Colonial Village Lane
Lancaster, PA 17601
717-431-9163
agordon@harborcompliance.com

Thank you for your time and attention to this matter.

Sincerely,

Amanda Gordon Compliance Analyst

CC:

J. Haring, Bureau of Technical Utility Services,

Office of Consumer Advocate

Office of the Small Business Advocate

Office of Attorney General

Commonwealth of PA Dept. of Revenue

Bureau of Investigation & Enforcement

West Penn Power d/b/a Allegheny Power

Duquesne Light Company

(jharing@pa.gov)

First Energy

Citizens' Electric Company

Corning Natural Gas Holdings Corporation

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SECRETARY'S BURENG

PA POBLIC UTILITY COIT:

PECO Energy Company

PPL

UGI Utilities, Inc.

Wellsboro Electric Company



PA PUBLIC UTILITY CON 15 HON SECRETARY'S BUT HE

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

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furnish,	or supp	oly electricity or elected the second		(n) <u>fas specified in ite</u>	_, for approval to offer, render, <u>m #4b below]</u> to the public in
	To the	Pennsylvania Public	Utility Commission:		
		1. ID	ENTIFICATION AND C	ONTACT INFORM	ATION
					
a.	addres Financ 525 W. Chicag	ITY OF THE APPLI is, and telephone nu- ie Guru LLC . Monroe, Suite 900, jo IL 60661 i6.9748	mber of Applicant:	ding any fictitious name	or d/b/a), primary address, web
b.	Pennsy office v the nar Pennsy Northw 1150 F	ylvania, provide the i vithin Pennsylvania.	name, address, telephone n If the Applicant does not mo one number, and fax number	umber, and fax number aintain a physical locatio	ains a primary address outside of of the Applicant's secondary on within Pennsylvania, provide istered Agent within
C.	addres Neil Pa 525 W. Chicag 312-79				
d.	Applica Neil Pa 525 W. Chicag 312-79				
e.	name,	title, address, telepi	hone number, FAX number,	and e-mail OF THE P	of ALL Applicants) Provide the ERSON AND AN ALTERNATE These persons will ordinarily be

the Commission website list of licensed EGSs.

Levon Mock, Compliance Director 525 W. Monroe, Suite 900, Chicago IL 60661 312-796-9748

525 W. Monroe, Suite 900 Chicago, IL 60661 872-588-8050

the initial point(s) of contact for resolving complaints filed with the Applicant, the Electric Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on

levon.mock@financeguru.com fg.legal@financeguru.com

2. BUSINESS ENTITY FILINGS AND REGISTRATION

1.	FICTITIOUS NAME: (Select appropriate statement and provide supporting documentation as listed.)
	The Applicant will be using a fictitious name or doing business as ("d/b/a")
	Provide a copy of the Applicant's filing with Pennsylvania's Department of State pursuant to 54 Pa. C.S. §311, Form PA-953.
	The Applicant will not be using a fictitious name.
3.	BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS: (Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)
	The Applicant is a sole proprietor.
	 If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.
	or
	The Applicant is a:
	domestic general partnership (*)
	domestic limited partnership (15 Pa. C.S. §8511) foreign general or limited partnership (15 Pa. C.S. §4124)
	domestic limited liability partnership (15 Pa. C.S. §8201)
	foreign limited liability general partnership (15 Pa. C.S. §8211)
	foreign limited liability limited partnership (15 Pa. C.S. §8211)
	 Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
	 Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.
	 Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
	* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. \$4124.

or

The	The Applicant is a:		
	domestic corporation (15 Pa. C.S. §1308) foreign corporation (15 Pa. C.S. §4124) domestic limited liability company (15 Pa. C.S. §8913)		
	foreign limited liability company (15 Pa. C.S. §8981)		
u	Other (Describe):		

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.
- Give name and address of officers. Please see attachment PA EGS Part 2.b

3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

a. AFFILIATES: Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania. Yes. Credico (USA) LLC is not a jurisdictional public utility and no other affiliate is applying to do business in Pennsylvania.

Credico (USA) LLC 525 W. Monroe Suite 900 Chicago, IL 60661

b. PREDECESSORS: Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so. The Applicant does not have any predecessors that have done business.

4. **OPERATIONS**

a. APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)

Definitions

- Supplier an entity that sells electricity to end-use customers utilizing the jurisdictional transmission and distribution facilities of an EDC.
- Aggregator an entity that purchases electric energy and takes title to electric energy as an
 intermediary for sale to retail customers.
- Broker/Marketer an entity that acts as an intermediary in the sale and purchase of electric energy <u>but</u> does not take title to electric energy.

		The Applicant is presently doing business in Pennsylvania as a
		municipal electric corporation electric cooperative local gas distribution company provider of electric generation, transmission or distribution services broker/marketer engaged in the business of supplying electricity services Other; Identify the nature of service being rendered.
		ог
	X	The Applicant is not presently doing business in Pennsylvania.
b.	API	PLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a (may check multiple):
		Generator of electricity Supplier of electricity Aggregator engaged in the business of supplying electricity Broker/Marketer engaged in the business of supplying electricity services Check here to verify that your organization will not be taking title to the electricity nor will
		you be making payments for customers. Electric Cooperative and supplier of electric power Other (Describe):

C.	c. PROPOSED SERVICES: Describe in detail the electric services or the electric generation serv Applicant proposes to offer. Finance Guru will provide an on-line platform where customers can choose the best energy supbased on price and other factors. The customer will then sign up for services with the energy supplier through the energy supplier's API. Finance Guru will also subcontract with independent sales offices ("ISOs") that will provide face sales services to acquire new customers for its energy supplier partners. ISOs will be equipped with tablets that contain Finance Guru's website and will guide consumers through the various partner energy supplier offerings.	oplier e to
d.	d. PROPOSED SERVICE AREA: Check the box of each Electric Distribution Company for which proposes to provide service. Citizens' Electric	the Applicant
e.	Residential Customers Small Commercial Customers - (25 kW and Under) Residential and Small Commercial as Mixed Meter ONLY (CANNOT BE TAKEN WITH RESIDENTIAL AND/OR SMALL COMMERCIAL ABOVE) Large Commercial Customers - (Over 25 kW) Industrial Customers Governmental Customers All of above (Except Mixed Meter) Other (Describe):	
f.	f. START DATE: Provide the approximate date the Applicant proposes to <u>actively market</u> within t Commonwealth. Upon approval of license	ne

5. <u>COMPLIANCE</u>

a.	CRIMINAL/CIVIL PROCEEDINGS: State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.
	Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such. Please see attachment PA EGS Part 5.a and b
b.	SUMMARY: If applicable; provide a statement as to the resolution or present status of any such proceedings listed above. Please see attachment PA EGS Part Part 5.a and b
c.	CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints, in the Commonwealth of Pennsylvania or any state, filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. Applicant should also include if it had a Pennsylvania PUC EGS or NGS license previously cancelled by the Commission. If the Applicant has no actions or complaints to list, explicitly state such. The applicant has no actions or complaints to list.
d.	SUMMARY: If applicable; provide a statement as to the resolution or present status of any actions listed above. N/A

6. PROOF OF SERVICE

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator. (Example Certificate of Service is attached at Appendix C)

a. STATUTORY AGENCIES: Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

b. EDCs: Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Electric Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each EDC is as follows.

Pike County Light & Power Company:

Vice President – Energy Supply Corning Natural Gas Holding Corporation 330 West William Street Corning, NY 14830

West Penn:

Legal Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689

Duquesne Light:

Regulatory Affairs
Duquesne Light Company
411 Seventh Street, MD 16-4
Pittsburgh, PA 15219

PECO:

Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

PPL:

Office of General Counsel Attn: Kimberly A. Klock PPL Two North Ninth Street (GENTW3) Allentown, PA 18101-1179

Met-Ed, Penelec, and Penn Power:

Legal Department First Energy 2800 Pottsville Pike Reading PA, 19612

Citizens' Electric Company:

Citizens' Electric Company Attn: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837

UGI:

UGI Utilities, Inc. Attn: Rates Dept. – Choice Coordinator 2525 N. 12th Street, Suite 360 Post Office Box 12677 Reading, Pa 19612-2677

Wellsboro Electric Company:

Wellsboro Electric Company Attn: EGS Coordination 33 Austin Street P. O. Box 138 Wellsboro, PA 16901

7. FINANCIAL FITNESS

a. BONDING: In accordance with 66 Pa. C.S. Section 2809(c)(1)(i), the Applicant is required to file a bond or

oth is.	ner instrument to ensure its financial responsibilities and obligations as an EGS. Therefore, the Applicant
	Furnishing the ORIGINAL of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$250,000.
	Furnishing the ORIGINAL of another initial security for Commission approval, to ensure financial responsibility, such as a parental guarantee, in the amount of \$250,000.
X)	For Marketers and Brokers - Filing for a modification to the \$250,000 requirement and furnishing the ORIGINAL of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$10,000. Applicant is required to provide information supporting an amount less than \$250,000. Such supporting information must include indication that the Applicant will not take title to electricity and will not pay electricity bills on behalf of its customers. Further details for modification may be described as well.

CRITICAL BONDING NOTES:

Applicant is required to maintain a bond or other financial instrument the entire time it maintains an EGS license with the Commonwealth of Pennsylvania. If Applicant's security instrument is not continuous, Applicant <u>MUST</u> submit a Rider, Amendment, or Continuation Certificate annually based on the expiration date of its security instrument.

At least sixty days (60) prior to the security instrument's expiration date, Applicant should contact Stephen Jakab at siakab@pa.gov to determine the appropriate bonding amount based on a percentage of Applicant's gross receipts resulting from the sale of generated electricity consumed in Pennsylvania. Once the amount has been determined, Applicant should overnight the updated security instrument(s) at least thirty (30) days prior to the expiration date to ensure adequate time for staff review and approval of the security instrument(s).

Template versions of a continuous bond, fixed-term bond, continuous letter of credit, and parental guarantee are attached at Appendix E, F, G, & H, respectively. Applicant's security must follow language from these examples, and must include the unmodified language outlined in Appendix D. Any deviation from these examples must be identified in the application and may not be acceptable to the Commission.

- b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS: Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following: See Attachment EGS 7.b
 - Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
 - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K).
 (SEC/EDGAR web addresses are sufficient)
 - Applicant's accounting statements, including balance sheet and income statements for the past two years.
 - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
 - A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
 - Audited financial statements exhibiting accounts over a minimum two year period.
 - Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.
- c. SUPPLIER FUNDING METHOD: If Applicant is operating as anything other than <u>Broker/Marketer only</u>, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item. Applicant proposed to operate as a Broker/ Marketer only.
- d. BROKER PAYMENT STRUCTURE: If applicant is a broker/marketer, explain how your organization will be collecting your fees. Finance Guru will provide an on-line platform where potential customers can choose the best energy supplier

Finance Guru will provide an on-line platform where potential customers can choose the best energy supplier based on price and other factors. Finance Guru will also subcontract door-to-door sales through Independent Sales Offices (ISO) that will employ sales agents that are equipped with tablets that provide access to Finance Guru's website. The customer will then sign up for services with the energy supplier through the energy supplier's API. All customer billing statements will be between the energy supplier and customer. Finance Guru will be paid a commission by the energy supplier when a customer signs up for their service through the Finance Guru website. Tracking software will provide the energy supplier and Finance Guru information on the customers that were directed to the energy supplier and signed up for their services.

e. ACCOUNTING RECORDS CUSTODIAN: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Ann Shilney, Accounting Manager, 525 W. Monroe, Suite 900 Chicago, IL 60661 312-448-7758, fq.accounting@financeguru.com

f. TAXATION: Complete the TAX CERTIFICATION STATEMENT attached as Appendix I to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

8. TECHNICAL FITNESS:

To ensure that the present quality and availability of service provided by electric utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

a.	EXPERIENCE.	PLAN.	STRUCTURE: s	uch information	may include
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See Attachment EGS 8.a

- Applicant's previous experience in the electricity industry.
- Summary and proof of licenses as a supplier of electric services in other states or jurisdictions.
- Type of customers and number of customers Applicant currently serves in other jurisdictions.
- Staffing structure and numbers as well as employee training commitments.
- Business plans for operations within the Commonwealth.
- Documentation of membership in PJM, ECAR, MAAC, other regional reliability councils, or any other membership or certification that is deemed appropriate to justify competency to operate as an EGS within the Commonwealth.
- Any other information appropriate to ensure the technical capabilities of the Applicant.

b.	PROPOSED MARKETING METHOD (check all that apply)		
	Internal – Applicant will use its own internal resources/employees for marketing External EGS – Applicant will contract with a PUC LICENSED EGS broker/marketer Affiliate – Applicant will use a NON-EGS affiliate marketing company and or individuals. External Third-Party – Applicant will contract with a NON-EGS third party marketing company are individuals Other (Describe):		
	See EGS	Attachment 8.b, c and d	
c.	DOOR	TO DOOR SALES: Will the Applicant be implementing door to door sales activities? Yes No	
		If yes, will the Applicant be using verification procedures?	
		Yes No	
		If yes, describe the Applicant's verification procedures. See EGS Attachment 8.b, c and d	

d.	OVERSIGHT OF MARKETING: Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors. See EGS Attachment 8.b, c and d
e.	OFFICERS : Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience. See EGS Attachment 8.e
f.	FERC FILING: Applicant has:
	Filed an Application with the Federal Energy Regulatory Commission to be a Power Marketer.
	Received approval from FERC to be a Power Marketer at Docket or Case Number Not applicable
	Not applicable 9. DISCLOSURE STATEMENTS:
	Disclosure Statements: If proposing to serve Residential and/or Small Commercial (under 25 kW) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix J to this Application. - Electricity should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions.
	exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.
	Not applicable for an applicant applying for a license exclusively as a broker/marketer. Not applicable
	10. <u>VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS</u>

- **a. PJM LOAD SERVING ENTITY REQUIREMENT:** As a prospective EGS, the applicant understands that those EGSs which provide retail electric supply service (i.e. takes title to electricity) must provide either:

 - proof of registration as a PJM Load Serving Entity (LSE), or proof of a contractual arrangement with a registered PJM LSE that facilitates the retail electricity services of the EGS.

The Applicant understands that compliance with this requirement must be filed within 120 days of the Applicant receiving a license. As well, the Applicant understands that compliance with this requirement may be filed with this instant application.

	(Sele	ct only one of the following)
	0	AGREED - Applicant has included compliance with this requirement in the instant application, labeled in correspondence with this section (10).
		AGREED - Applicant will provide compliance with this requirement within 120 days of receiving its license
	X	ACKNOWLEDGED - Applicant is not proposing to provide retail electric supply service at this time, and therefore is not presently obligated to provide such information
b.	agrees to con Further, the A and independ	S OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant inform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Applicant agrees that it must comply with and ensure that its employees, agents, representatives, dent contractors comply with the standards of conduct and disclosure set out in Commission 52 Pa. Code § 54.43, as well as any future amendments.
	X	AGREED
c.		REQUIREMENTS: Applicant agrees to provide the following information to the Commission or ent of Revenue, as appropriate:
	re re a	Retail Electricity Choice Activity Reports: The regulations at 52 Pa. Code §§ 54.201–54.204 equire that all active EGSs report sales activity information. An EGS will file an annual report eporting for customer groups defined by annual usage. Reports must be filed using the ppropriate report form that may be obtained from the PUC's Secretary's Bureau or the forms fficer, or may be down-loaded from the PUC's internet web site.
	C	Reports of Gross Receipts: Applicant shall report its Pennsylvania intrastate gross receipts to the commission on a quarterly and year to date basis no later than 30 days following the end of the uarter.
	R	the Treasurer or other appropriate officer of Applicant shall transmit to the Department of tevenue by March 15, an annual report, and under oath or affirmation, of the amount of gross eceipts received by Applicant during the prior calendar year.
	0	let Metering Reports: Applicant shall be responsible to report any Net Metering per the Standards n http://www.puc.pa.gov/consumer_info/electricity/alternative_energy.aspx . Scroll down to the let Metering Standards Section.
		pplicant shall report to the Commission the percentages of total electricity supplied by each fue ource on an annual basis per 52 Pa. Code § 54.39(d).
	C	applicant will be required to meet periodic reporting requirements as may be issued by the commission to fulfill the Commission's duty under Chapter 28 pertaining to reliability and to inform the Governor and Legislature of the progress of the transition to a fully competitive electric market.
	×	AGREED

d.	TRANSFER OF LICENSE: The Applicant understands that if it plans to transfer its license to another entity, is required to request authority from the Commission for permission prior to transferring the license. See 6 Pa. C.S. Section 2809(D). Transferee will be required to file the appropriate licensing application.
	X AGREED
e.	ANNUAL FEES: The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling electricity in the Commonwealth of PA, and a annual supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.
	ACKNOWLEDGED
f.	FURTHER DEVELOPMENTS: Applicant is under a continuing obligation to amend its application substantial changes occur to the information upon which the Commission relied in approving the original filing See 52 Pa. Code § 54.34.
	AGREED
g.	FALSIFICATION: The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification official matters.
	X AGREED
h.	NOTIFICATION OF CHANGE: If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within twenty (20) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania See 52 Pa. Code § 54.34.
	AGREED
i.	CEASING OF OPERATIONS: Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.
	■ AGREED
j.	Electronic Data Interchange: The Applicant acknowledges the Electronic Data Interchange (EDI) requirements and the relevant contacts for each EDC, as listed at Appendix M.
	☑ AGREED
k.	FILING FEE: The Applicant has enclosed or paid the required, non-refundable filing fee by CERTIFIED CHECK OR MONEY ORDER in the amount of \$350.00 payable to the Commonwealth of Pennsylvania. The Commission does not accept corporate or personal checks for filing fees.
	PAYMENT ENCLOSED

11. AFFIDAVITS

Must be notarized before filing.

- a. APPLICATION AFFIDAVIT: Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.
- b. OPERATIONS AFFIDAVIT: Provide an officially notarized affidavit stating that you will adhere to the reliability protocols of the North American Electric Reliability Council, the appropriate regional reliability council(s), and the Commission, and that you agree to comply with the operational requirements of the control area(s) within which you provide retail service. An example copy of this Affidavit can be found at Appendix B.

12. NEWSPAPER PUBLICATIONS

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each EDC. For example, an applicant that wants to operate in Penn Power would need to run ads in both The Erie Times-News and the Pittsburgh Post-Gazette. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and must be supplied with this application. Applicants do not need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

	Erie Times- News	Harrisburg Patriot- News	Philadelphia Daily News	Pittsburgh Post- Gazette	Scranton Times- Tribune	Williamsport Sun-Gazette	Johnstown Tribune- Democrat
Citizens' Electric						X	
Duquesne				Х			
Met Ed		X	х		Х		
PECO			Х				
Penelec	х	×			Х	X	Х
Penn Power	х			Х			
Pike					х		
PPL		Х	X		Х	X	
UGI					Х		
Wellsboro						х	
West Penn		Х		Х		Х	X
Entire							
Commonwealth	X	X	X	X	X	X	X

(Example Publications are provided at Appendices K and L)

13. SIGNATURE

14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections are complete.

Applicant: Finance Guru LLC

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SECRETARY'S BUREAU

Applicant's Use	Signature						
	Filing Fee (CERTIFIED CHECK OR MONEY ORDER ONLY)						
	Application Affidavit						
	Operations Affidavit						
	Proof of Publication						
	Bond, Letter of Credit, or Parental/Affiliate Guarantee						
	Tax Certification Statement						
	Commonwealth Department of State Verification						
	Certificate of Service						

PUC Secretary's Bureau Use

Appendix A

APPLICATION AFFIDAVIT

[Commonwealth/State] of IUNMS :	
County of <u>CCCX</u>	SS.
Noil Dandou	according to law, deposes and says that:
[He/she is the Legal Director (Office of Affiant) of Final	ance Guru LLC (Name of Applicant);]
[That he/she is authorized to and does make this affidavit for said	Applicant;]
That the Applicant herein Finance Guru LLC has the burden of prod demonstrating its technical and financial fitness to be licensed as an electron (B).	
That the Applicant herein <u>Finance Guru LLC</u> has answered the que completely and provided supporting documentation as required.	stions on the application correctly, truthfully, and
That the Applicant herein Finance Guru LLC acknowledges that it is answer to questions on this application and contained in supporting docu	s under a duty to update information provided in ments.
That the Applicant herein Finance Guru LLC acknowledges that it is in answer to questions on this application and contained in supporting do	
That the facts above set forth are true and correct to the best of his/her knexpects said Applicant to be able to prove the same at hearing. Signature of Afree	
Sworn and subscribed before me this	2011.
Signature of official admir ANN SHERIDAN Official Seat Notary Public - State of Illinois My Commission Expires Dec 18, 2021	nistering oath PAPUBLIC UTILITY COMMISSION SECRETARY'S BUREAU SECRETARY'S BUREAU

Appendix B

OPERATIONS AFFIDAVIT

[Commonwealth/State] of:
; ss.
County of Cook :
Neil Pandey, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:
[He/she is the Legal Director (Office of Affiant) of Finance Guru LLC (Name of Applicant);]
[That he/she is authorized to and does make this affidavit for said Applicant;]
That Finance Guru LLC , the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes of regulations including Emergency Orders which may be issued verbally or in writing during any emergence situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.
That Finance Guru LLC , the Applicant herein, asserts that [he/she/it] possesses the requisit technical, managerial, and financial fitness to render electric service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and be the decisions of the Pennsylvania Public Utility Commission.
That Finance Guru LLC , the Applicant herein, certifies to the Commission that it is subject to , will pay and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 197 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 28 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28, shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional Gross Receipts and power sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).
As provided by 66 Pa. C.S. §2810 (C)(6)(iv), Applicant, by filing of this application waives confidentiality wit

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AUG - 9 2019

Pennsylvania Public Utility Commission.

of the information, and shall consent to the Department of Revenue providing that information to the

Appendix B (Continued)

That Finance Guru LLC , the Applicant herein, acknowledges that it has a statutory obligation to
conform with 66 Pa. C.S. §506, §2807 (C), §2807(D)(2), §2809(B) and the standards and billing practices of 52 PA. Code Chapter 56.
That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Bureau of Public Liaison or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.
That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief. Signature of Affiant
Sworn and subscribed before me this 15t day of August 2014.
Signature of official administering oath
· ·
ANN SHERIDAN Official Seal
My commission expires Notary Public - State of Illinois My Commission Expires Dec 18, 2021

Appendix C

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

Example CERTIFICATE OF SERVICE

On this the 15 day of MINT 2010 I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as an Electric Generation Supplier and all NON-CONFIDENTIAL attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom, upon the following:

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101

Legal Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689

Regulatory Affairs **Duquesne Light Company** 411 Seventh Street, MD 16-4 Pittsburgh, PA 15219

Legal Department First Energy 2800 Pottsville Pike Reading PA, 19612

Citizens' Electric Company Attn: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837

Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Vice President - Energy Supply Corning Natural Gas Holding Corporation 330 West William Street Corning, NY 14830

Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

Office of General Counsel Attn: Kimberly A. Klock PPL

Two North Ninth Street (GENTW3) Allentown, PA 18101-1179

UGI Utilities, Inc.

Attn: Rates Dept. - Choice Coordinator

2525 N. 12th Street, Suite 360

Post Office Box 12677

Reading, Pa 19612-2677

Wellsboro Electric Company Attn: EGS Coordination

33 Austin Street

P./O. Box 138 Wellsporo, PA 16901

Neil Pander Finance Guru LLC

PA PUBLIC UTILITY COMMISSION TARY'S BURFAU

Pennsylvania Electric Generation Supplier Application Part 2b

PA Department of State Filing II. incorporation documents Name and address of officers

Entity# : 6911880 Date Filed : 07/01/2019 Pennsylvania Department of State

PENNSYLVANIA DEPARTMENT OF STATE BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS

PENN File: July 01,2019

Document will be return Filings Team	ied to the name and	address entered below.	Foreign	n Registrati DSCB: 15-	on Statement	
Name 1150 First Ave. STE	511.			(rev. 2/20		
Address King of Prussia	PA	19406				
City	State	Zip Code		412		
Read all instruction	s prior to comple	ting. This form may be su	ibmitted online	at <u>https://www</u>	ccorporations.pa	. <u>90V</u> .
Fee: \$250.00	∏ I quali	fy for a veteran/reservist-own	ned small busines	s fee exemption	(see instructions)	
		irements of the applicable foreign association hereb		15 Pa.C.S. § 4	12 (relating to fo	oreign
1. The type of association	ation is (check or	nly one):				
Business Corporat	tion I	imited Partnership		Busines	ss Trust	
☐ Nonprofit Ćorpora	ation 🗍 I	Limited Liability (General	l) Partnership	Profess	ional Association	1
X Limited Liability		limited Liability Limited	•			
2. The full and prope Finance Guru LL		eign association as registe	ered in its jurisd	liction of form	ation is:	
•		a required designator or der which the association	•		· ·	ne ———
3. The jurisdiction o	of formation:	DE				
1. The street and ma	iling address of t	he association's principal	office.			
1150 First Ave. S	ΓΕ 511.	King	g of Prussia	PA	19406	
Number and street		City		State	Zip	
	nailing address of ormation in that j	the office, if any, require urisdiction:	ed to be maintain	ned by the law	of the association	on*s
Number and street		City		State	Zip	
				VED		

AUG - 9 2019

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

DSCB:15-412-page2

5. The (a) address of the association's registered office in this Commonwealth or (b) name of its commercial registered office provider and the county of venue is: Complete part (a) OR (b) – not both: City State County Zip Number and street OR (b) c/o: Northwest Registered Agent, LLC Montgomery Name of Commercial Registered Office Provider County **6.** Check one of the following: X The association may not have series. The association may have one or more series. 7. Effective date of registration of foreign association (check, and if appropriate complete, one of the following): $\overline{|X|}$ The Foreign Registration Statement shall be effective upon filing in the Department of State. The Foreign Registration Statement shall be effective on: Date (MM/DD/YYYY) Hour (if anv) 8. To be completed by Limited Liability Companies only. Check, and if appropriate complete, one of the following: The association is a limited liability company which is not organized to render any of the below professional The association is a restricted professional limited liability company organized to render one or more of the following professional service(s): (If this box is checked, one or more of the fields below must be checked.) Chiropraetie Dentistry Law Medicine and surgery Osteopathic medicine and surgery Podiatric medicine Public accounting Psychology Veterinary medicine IN TESTIMONY WHEREOF, the undersigned association has caused this Foreign Registration Statement to be signed by a duly authorized representative thereof day of July 1st 2019 this Finance Guru LLC

Name of Association

Morgan Noble
Signature
Authorized Representative

Title

STATE of DELAWARE LIMITED LIABILITY COMPANY CERTIFICATE of FORMATION

FIRST Name

The name of the limited liability company is: Finance Guru LLC

SECOND Registered Agent

The address of its registered office in the State of Delaware is 8 The Green, Suite B in the City of Dover. Zip code 19901.

The name of its registered agent at such address is Northwest Registered Agent Service, Inc.

THIRD Duration

The duration of the limited fiability company shall be perpetual.

FOURTH Purpose

The purpose for which the company is organized is to conduct any and all lawful business for which Limited Liability Companies can be organized pursuant to Delaware statute.

In Witness Whereof, the undersigned have executed this Certificate of Formation this 25th day of September, 2018.

By: ______() organ () oble

Name: Morgan Noble

State of Delaware
Secretary of State
Division of Corporations
Delivered 11:32 AM 09/25/2018
FILED 11:32 AM 09/25/2018
SR 20186819807 - File Number 7072307

Name and Address of officers.

John R. Zavoyna, 525 W. Monroe, Ste. 900, Chicago, II, 60661 Neil Pandey, 525 W. Monroe, Ste. 900, Chicago, II, 60661 Mark Johnson, 525 W. Monroe, Ste. 900, Chicago, IL 60661 Levon Mock, 525 W. Monroe, Ste. 900, Chicago, IL 60661 J on Bromling, 525 W. Monroe, Ste. 900, Chicago, II, 60661 Christine Aceron, 525 W. Monroe, Ste. 900, Chicago, II, 60661 Monal Patel, 525 W. Monroe, Ste. 900, Chicago, II, 60661 Pennsylvania Electric Generation Supplier Application Part 7 a. Bond

Finance Guru is only providing services, not directly selling goods and will only be operating as a broker. As a result the applicant is not applying for a sales tax license.

- المهارين -

Pennsylvania Electric Generation Supplier Application Part 12 Newspaper publications

PROOF OF PUBLICATION In THE ERIE TIMES-NEWS

COMBINATION EDITION

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AUG - \$ 2019

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Harbor Compliance 1830 Colonial Village Lane Lancaster PA 17601

REFERENCE:

96520 372099

PUC Notice

STATE OF PENNSYLVANIA) COUNTY OF ERIE) SS:

Jennifer L. Trott, being duly sworn, deposes and says that: (1) he/she is a designated agent of the Times Publishing Company (TPC) to execute Proofs of Publication on behalf of the TPC; (2) the TPC, whose principal place of business is at 205 W. 12th Street, Erie, Pennsylvania, owns and publishes the Erie Times-News, established October 2, 2000, a daily newspaper of general circulation, and published at Erie, Erie County Pennsylvania; (3) the subject notice or advertisement, a true and correct copy of which is attached, was published in the regular edition(s) of said newspaper on the date(s) referred to below. Affiant further deposes that he/she is duly authorized by the TPC, owner and publisher of the Erie Times-News, to verify the foregoing statement under oath, and affiant is not interested in the subject matter of the aforesaid notice or advertisement, and that all allegations in the foregoing statement as to time, place and character of publication are true.

PUBLISHED ON: 07/31/19

TOTAL COST: \$610.00

AD SPACE: 0 Lines

FILED ON: 07/31/19

PENNSYLVANIA PUBLIC UTILITY COMMISSION

Applications of Finance Guru LLC For Approval To Offer, Render, or Furnish Services as a Broker Engaged In The Business Of Supplying Natural as Supply Services and Electricity Supply Services, To The Public In The Commonwealth Of Pennsylvania.

Finance Guru LLC will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. Finance Guru LLC will also be filing an application with the PUC for a license to supply electricity supply services (1) a broker/marketer engaged in the business of supplying electricity. Finance Guru LLC proposes to sell electricity, natural gas, and related services in Citizens' Electric, Duquesne, Met Ed, PECO (electric), Penelec, Penn Power, Pike, PPL, UGI, Wellsboro, West Penn, Columbia Gas, National Fuel Gas, PECO (gas), Peoples Equitable, Peoples Natural Gas, Peoples Gas Company, Philadelphia Gas Works, UGI Utilities – Gas Div., and Valley Energy under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Finance Guru LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Neil Pandey at the address listed below.

By and through Representative: Neil Pandey, Legal Director Finance Guru LLC 525 W. Monroe St, Suite 900 Chicago, IL 60661 312-796-9748

EP-172099

Sworn to and subscribed before me this 31st day of 2019

Affiant: C

NOTARŠ

Mare

COMMONWEALTH OF PENNSYLVANIA

NOTARIAL SEAL Barbara J. Moore, Notary Public City of Erie, Erie County My Commission Expires March 23, 2020

MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

	No	Term,
	f of Publication of Notice in Pittsburgh P proved May 16, 1929, PL 1784, as last amended by Act	
		
Pittsburgh Post-Gazette, a newspa established in 1993 by the mergin Gazette and Sun-Telegraph was Pittsburgh Gazette established in	County of Allegheny, ss <u>D. Rullo</u> , bein per of general circulation published in the City of Pittsburgh, and of the Pittsburgh Post-Gazette and Sun-Telegraph and The established in 1960 and the Pittsburgh Post-Gazette was element to the Pittsburgh Post, established in 1842, since which and that a copy of said printed notice or publication in the following dates, viz:	County and Commonwealth aforesaid, was ne Pittsburgh Press and the Pittsburgh Postestablished in 1927 by the merging of the ch date the said Pittsburgh Post-Gazette has is attached hereto exactly as the same was
that, as such agent, affiant is duly of the afore said notice or publica	e is an agent for the PG Publishing Company, a corporation a authorized to verify the foregoing statement under oath, that atton, and that all allegations in the foregoing statement as to	affiant is not interested in the subject matter
true.		COPY OF NOTICE OR PUBLICATION
	- LODo	PENNSYLVANIA PUBLIC
	PG Publishing Company	UTILITY COMMISSION NOTICE
Swom t July 31.	to and subscribed before me this day of: . 2019	Applications of Finance Gunu LLC For Approval To Offer, Render, or Furnish Services as
, , , , , , , , , , , , , , , , , , ,	0 1011 001	a Broker Engaged In The Business Of Supplying Natural
امر	Labort K Vamusa	as Supply Services and Electricity Supply Services, To
	activity of symbolica	The Public in The Commonwealth Of Pennsyl-
AUG - 92019 STARYS BUREAU STARYS BUREAU		vania. Finance Guru LLC will be filing
158		an application with the Pennsylvania Public Utility Commission ("PUC") for a
6 18 6	mmonwealth of Pennsylvania - Notary Seal	licerise to provide natural gas supply services as a
2019 2019 CONTRE	Elizabeth R. Chmura, Notary Public Allegheny County	broker/marketer engaged in the business of providing
The second secon	y commission expires February 8, 2022 Commission number 1326781	natural gas services. Finance Guro U.C. will also be filing an
Me Tike	ember. Pennsylvania Association of Notaries	application with the PUC for a license to supply electricity
904 A Me		supply services (1) a broker/marketer engaged in
STATE	EMENT OF ADVERTISING COSTS	the business of supplying electricity. Finance Guru (1.C
> 30 Harbo	r Compliance	proposes to sell electricity, natural gas, and related
1830 (Colonial Village Lane ster Pennsylvania 17601	services in Citizens' Electric, Duquesne, Met Ed, PECO
-3 Lanca	ster remisyrvania 1/001	(electric), Penelec, Penn Power, Pike, PPL, UGI,
		Wellsboro, West Penin, Columbia Gas, National Fue.
	To PG Publishing Company	Gas, PECO (gas), Peoples Equitable, Peoples Natural
	To Fe Fuorishing Company	Gas, Peoples Gas Company, Philadelphia Gas Works, UGI
Total	\$519.25	Utilities – Gas Div., and Valley Energy under the provisions of
i Citai	ψ2.17. 2 5	the new Natural Gas Choice and Competition Act and the
		Electricity Generation Customer Choice and
	er's Receipt for Advertising Costs	Competition Act. The PUC may consider this
	ANY, publisher of the Pittsburgh Post-Gazette, a ne	
_	by acknowledges receipt of the aforsaid advertising	
•	ies that the same have been fully paid.	within 15 days of the date of this notice with the Secretary
Office	PG Publishing Company, a Corporation, Publisher of	of the PUC, 400 North Street, Harrisburg PA 17120 You
2201 Sweeney Drive CLINTON, PA 15026	Pittsburgh Post-Gazette, a Newspaper of General Circula	ation should send copies of any protest to Neil Pandey at the
Phone 412-263-1338	Pittsburgh Post-Gazette, a Newspaper of General Circula By Barmoni J. Arburtina	address listed below By and through
	is the original Proof of Publication and receipt for the Advertisin	Neil Pandey Legal Director
subject matter of said notice.	is the original record of rapheation and receipt for the Advertisin	525 W. Monroe St. Suite 900
•		Chicago, IL 60661 312-796-9748

Attorney For

The Scranton Times (Under act P.L. 877 No 160. July 9,1976)

Commonwealth of Pennsylvania, County of Lackawanna

HARBOR COMPLIANCE AMANDA GORDON 1830 COLONIAL VILLAGE LANE LANCASTER PA 17601

17601

Account # 630132 Order # 82358204 Ad Price: 301.20

LEGAL NOTICE PENNSYLVANIA

Ann Marie Fortese

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

07/30/2019

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true

Sworn and subscribed to before me this 30th day of July A.D., 2019

(Notary Public)

Commonwealth of Pennsylvania - Notary Seal Sharon Venturi, Notary Public Lackawanna County

My commission expires February 12, 2022 Commission number 1254228

Member, Pennsylvania Association of Notaries

AUG - 9 2019

PA PUBLIC UT TTY COMMAL LON
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LEGAL NOTICE

PENNSYLVANIA PUBLIC
UTILITY COMMISSION NOTICE
Applications of Finance Guru LLC
For Approval To Offer, Render, or
Furnish Services as a Broker Engaged in The Business Of Supplying
Natural as Supply Services and
Electricity Supply Services, To The
Public In The Commonwealth Of
Pennsylvania.

Finance Guru LLC will be filing an application with the Pennsylvania Public Utility Commission (*PUC*) for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. Finance Guru LLC will also be filing an application with the PUC for a license to supply electricity supply services [1] a broker/marketer engaged in the business of supplying electricity. Finance Guru LLC proposes to sell electricity, natural gas, and related services in Citizens Electric, Duquesne, Met Ed, PECO (electric), Penelec, Penn Power, Pike, PPL, UGI, Wellsboro, West Penn, Columbia Gas, National Fuel Gas, Peoples Natural Gas, Peoples Gas Company, Philadelphia Gas Works, UGI Utilities - Gas Div., and Valley Energy under the provisions of the new Natural Gas Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Finance Guru LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Neil Pandey at the address listed below.

By and through Representative: Neil Pandey, Legal Director Finance Guru LLC 525 W. Monroe St. Suite 900 Chicago, IL 60661 312-796-9748

PROOF OF PUBLICATION OF NOTICE IN THE WILLIAMSPORT SUN-GAZETTE UNDER ACT NO. 587, APPROVED MAY 16, 1929

STATE OF PENNSYLVANIA

COUNTY OF LYCOMING

SS:

Robert O. Rolley, Jr., Publisher of the Sun-Gazette LLC publishers of the Williamsport Sun-Gazette, successor to the Williamsport Sun and the Gazette & Bulletin, both daily newspapers of general circulation, published at 252 West Fourth Street, Williamsport, Pennsylvania, being duly sworn, deposes and says that the Williamsport sun was established in 1870 and the Gazette & Bulletin was established in 1801, since which dates said successor, the Williamsport Sun-Gazette, has been regularly issued and published in the County of Lycoming aforesaid, and that a copy of the printed notice is attached hereto exactly as the same was printed and published in the regular editions of said Williamsport Sun-Gazette on the following dates, viz:

July 31, 2019

Affiant further deposes that he is an officer daily authorized by the Sun-Gazette LLC, publisher of the Williamsport Sun-Gazette, to verify the foregoing statement under oath and declare that affiant is not interested in the subject matter of the aforesaid notice of publication, and that all the allegations in the foregoing statement as to time, place and character of publication are true.

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of Finance Guru LLC For Approval To Offer, Render, or Furnish Services as a Broker Engaged in The Business Of Supplying Natural as Supply Services and Electricity Supply Services, To The Public in The Commonwealth Of Pennsylvania.

Finance Guru LLC will be riliance Guid LCC will be filling an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services broker/marketer engaged in the business of providing natural gas services. Finance Guru LLC will also be filing an applica-tion with the PUC for a license to supply electricity supply services (1) a broker/marketer engaged in the business of supplying electricity. Finance Guru LLC proposes to sell electricity. natural electricity, natural gas, and related services in Citizens' Electric, Duquesne, Met Ed, PECO (electric). Penelec, Penn Power

Pike, PPL, UGI, Wellsboro, West Penn, Columbia Gas, National Fuel Gas, PECO (gas). Peoples - Equitable, Peoples Natural Gas, Peoples Gas CompanyPhiladelphia Gas Works, UGI Utilities - Gas Div., and Valley Energy under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Finance Guru LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Neil Pandey at the address listed below.

By and through Representative: Neil Pandey, Legal Director Finance Guru LLC 525 W. Monroe St, Suite 900 Chicago, IL 60661 SUN-GAZETTE LLC

Sworn to and subscribed before me

The 2 nday of August 20 19

CON:MONWEALTH OF PENNSYLVANIA

Jotary Public

NOTARIAL SEAL BETH A MILLER Notary Public

CITY OF WILLIAMSPORT, LYCOMING COUNTY My Commission Expires Apr 18, 2020

STATEMENT OF ADVERTISING COSTS

To the Sun-Gazette LLC, Dr.:

For publishing the notice attached

Hereto on the above state dates\$ 305.4

Probated same......

Total..... 5 30 7. 48

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

THE SUN-GAZETTE LLC hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid

RECEIVED

SUN-GAZETTE LI C

BY Robert O. Rolley, Jr.

COMMONWEALTH OF PENNSYLVANIA

County of Cambria

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of Finance Guru LLC For Approval To Offer, Render, or Furnish Services as a Broker Engaged in The Business Of Supplying Natural as Supply Services and Electricity Supply Services, To The Public In The Commonwealth Of Pennsylvania.

Commonwealth Of Pennsylvania.

Finance Guru LLC will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. Finance Guru LLC will also be filing an application with the PUC for a license to supply electricity supply services (1) a broker/marketer engaged in the business of supplying electricity. Finance Guru LLC proposes to sell electricity, natural gas, and related services in Citizens' Electric, Duquesne, Met Ed, PECO (electric), Penelec, Penn Power, Pike, PPL, UGI, Wellsboro, West Penn, Columbia Gas, National Fuel Gas, PECO (gas), Peoples Cepuitable, Peoples Natural Gas, Peoples Gas Company, Philadelphia Gas Works, UGI Utilities — Gas Div., and Valley Energy under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and publishe Competition Act.

that the Protests directed to the technical or financial fitness of of The j finance Guru LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North the subj Street, Harrisburg, PA 17120. You should send copies of any protest to Neil Pandey at the address listed below.

By and through Representative: Nell Pandey, Legal Director Finance Guru LLC 525 W. Monroe St. Suite 900 Chicago, IL 60661 312-796-9748

On this 31st day of July A.D. 2019, before me, the subscriber, a Notary Public in and for said County and State, personally appeared Mary Anne Rizzo, who being duly sworn according to law, deposes and says as Advertising Director of the Tribune-Democrat, Johnstown, PA. a newspaper of general circulation as defined by the "Newspaper Advertising Act", a merger September 8, 1952, of the Johnstown Tribune, established December 7, 1853; and of the Johnstown Democrat, established March 5, 1863,

ty of Cambria, and Commonwealth of Pennsylvania and e matter published in said publication in the regular issues on July 30, 2019; and that the Affiant is not interested in at all of the allegations as to time, place and character of

STATEMENT/OF ADVERTISIN

\$2.50 per line

Signed and sworn to before me on 31st day of July, 2019.

by Mary Anne Rizzo making the statement.

Commonwealth of Pennsylvania - Notary Seal Vivlan Ohs, Notary Public

Cambria County My commission expires December 6, 2020 Commission number 1123017

Member, Pennsylvania Association of Notaries

ng BUREAU

7.5 Inches @ \$25.00 per inch 187.50 Notary Fee 5.00 Clerical Fee 2.50**Total Cost** 195.00

> To The Tribune-Democrat, Johnstown, PA For publishing the notice or publication attached hereto on the above stated dates.

0.00

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

0.00 Lines @

for	publish	ner of
		oy acknowledges receipt of the aforesaid that the same has been duly paid.
		(Name of Newspaper)
RECEIVED	Ву	
AUG - 9 2019		
TO DURY IC UTILITY COMMISSION		

Proof of Publication in The Philadelphia Daily News Under Act. No 587, Approved May 16, 1929

STATE OF PENNSYLVANIA COUNTY OF PHILADELPHIA

Helene Sweeney being duly sworn, deposes and says that **The Philadelphia Daily News** is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

July 31, 2019

Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

Helene Sweeney

Copy of Notice of Publication

ENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of Finance Guru LLC For Approva To Offer, Render, or Furnish Services as a Brok er Engaged in The Business Of Supplying Natural as Supply Services and Electricity Supply Services, To The Public in The Commonwealth of Pennsylvania.

rimance during the filling all application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. Finance Guru LLC will also be filling an application with the PUC for a license to supply electricity supply services (1) a broker/marketer gaged in the business of supplying electricity. Finance Guru LLC proposes to sell selectricity. Instural gas, and related services in Citizens; natural gas, and related services in Citizens; Dependent of the Citizens of the City of th

Competition Act.
The PUC may consider this application without a hearing. Protests directed to the technical or linancial fitness of Pinance Gurru LLC may be filled within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Marrisburg, PA 17120. You should send copies of any protest to Nell Pandey at the address list-

By and through Representative: Neil Pandey, Legal Director Finance Guru LLC 525 W. Monroe St, Suite 900 Chicago, IL 60681 312-796-9748

RECEIVED

AUQUG - 9 2019

PA WENDERE UTILITY COMMISSION SECRETARY'S BUREAU

Sworn to and subscribed before me this 31st day of July, 2019.

ACCUMENTMENT OF PENNSYLVANIA
NOTARIAL SEAL

CMEY JAMIJBOWSII, Netery Public City of Philadelphia, Phila, County y Centerlesien Expires November 30, 2021



The Patriot News

AD#: 0009266594

Commonwealth of Pennsylvania,) ss

County of Cumberland)

Victoria Soto being duly sworn, deposes that he/she is principal clerk of PA Media Group; that The Patriot News is a public newspaper published in the city of Mechanicsburg, with general circulation in Cumberland and Dauphin and surrounding counties, and this notice is an accurate and true copy of this notice as printed in said newspaper, was printed and published in the regular edition and issue of said newspaper on the following date(s):

aslanta

The Patriot News 07/30/2019

Principal Clerk of the Publisher

Sworn to and subscribed before me this 31th day of July 2019

Victoria Soto

PENNSYLVANIA PUBLIC UTILITY
COMMISSION

Notary Public

Applications of Finance Guru LLC
For Approval To Offer, Render, or
Furnish Services as a Broker Engaged
In The Business Of Supplying Natural
as Supply Services and Electricity
Supply Services, To The Public In The
Commonwealth Of Pennsylvania.

Finance Guru LLC will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. Finance Guru LLC will also be filing an application with the PUC for a license to supply electricity supply services (1) a broker/marketer engaged in the business of supplying electricity. Finance Guru LLC proposes to sell electricity, natural gas, and To Sen Hearricity, natural yes, and related services in Citizens' Electric, Duquesne, Met Ed, PECO (electric), Penelec, Penn Power, Pike, PPL, UGI, Wellsboro, West Penn, Columbia Gas, National Fuel Gas, PECO (gas) Peoples - Equitable, Peoples Natural Gos, Peoples Gos Company, Philadelphia Gos Works, UGI Utilities -Gos Div., and Valley Energy under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial titness of Finance Guru LLC may be filled within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120, You should send copies of any protest to Neil Pandey at the address lister below

Neil Pandey at the address listed below.
By and through Representative:
Neil Pandey, Legal Director
Finance Guru LLC
525 W. Monroe St, Suite 900
Chicago, IL 60661
312-796-748

COMMONWEALTH OF PENNSYLVANIA

NOTARIAL SEAL Crystal B. Rosensteel, Notary Public Susquehanna Twp., Dauphin County My Commission Expires June 27, 2020

MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

RECEIVED

AUG - 9 20'9

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

PA-100 (TR) 03-18

MAIL COMPLETED APPLICATION TO: DEPARTMENT OF REVENUE BUREAU OF BUSINESS TRUST FUND TAXES PO BOX 280901 HARRISBURG, PA 17128-0901



COMMONWEALTH OF PENNSYLVANIA

PA ENTERPRISE REGISTRATION FORM

DEPARTMENT USE ONLY

DEPARTMENT OF REVENUE & DEPARTMENT OF LABOR AND INDUSTRY

RECEIVED DATE

TYPE OR PRINT LEGIBLY, USE BLACK INK

SECTION 1 - REASON FOR THIS REGIST	RATION				18 3 T		
REFER TO THE INSTRUCTIONS (PAGE 18) AND CHECK THE APPLICA	BLE BOX(E	S) TO IN	DICATE THE REASO	N(S) FOR THIS REGISTRATI	QN.	-
NEW REGISTRATION	☐ YES	NO NO	ACQUIRE ALL OR RESULT FROM A C PROPRIETOR TO TO LIMITED LIABIL	AAH: ROO YTI.	PORATION, PARTNERSH COMPANY, ETC)?	IRE (FOR HIP TO CO	EXAMPLE, FROM INDIVIDUAL DEPORATION CORPORATION OR OTHER RESTRUCTURING?
SECTION 2 - ENTERPRISE INFORMATION	Ĩ ·		Le contra				1.
					RISE FISCAL YEAR END ber 31		
4. ENTERPRISE LEGAL NAME				5.	FEDERAL EMPLOYER ID	ENTIFICA	TION NUMBER (EIN)
Finance Guru LLC 6. ENTERPRISE TRADE NAME (if different than legal name)				 -	1-1903429 ENTERPRISE TELEPHON	IE NUMBE	ER
8. ENTERPRISE STREET ADDRESS (do not use PO Box) 525 W Monroe St., Ste 900		сітуло Chic	ago		Cook	STATE	ZIP CODE + 4 60661-3493
ENTERPRISE MAILING ADDRESS (if different than street address)			CITY/TOWN			STATE	ZIP CODE + 4
10. LOCATION OF ENTERPRISE RECORDS (street address) Same as above			CITY/TOWN			STATE	ZIP CODE + 4
11. ESTABLISHMENT NAME (doing business as)	1		2. NUMBER OF ESTABLISHMENTS		PA SCHOOL DISTRICT	14. PA MUNICIPALITY	
ALL REGISTRANTS MUST CHECK THE APPLICABLE BOX(ES) TO INDI CORRESPONDING SECTIONS INDICATED ON PAGES 2 AND 3. IF RE PREVI	ACTIVATING		EVIOUS ACCOUNT	(S). I	LIST THE ACCOUNT NU		
CIGARETTE DEALER'S LICENSE		_	SALES, USE, HOTEL OCCUPANCY TAX LICENSE TAX LICENSE TAX LICENSE ■ TAX LICENSE				
☐ CORPORATION TAXES ☐ EMPLOYER WITHHOLDING TAX/1099 MISC			_		OF CHANCE LIC./CERT.	_	
FUELS TAX PERMIT			☐ TRANSIEN				
LIQUID FUELS TAX PERMIT			_		NT COMPENSATION	_	
MOTOR CARRIERS ROAD TAX/IFTA			USE TAX	WIL	VI COM ENGATION	_	
☐ PROMOTER LICENSE			☐ VEHICLE R	ENIT	AL TAV	-	
PUBLIC TRANSPORTATION ASSISTANCE TAX LICENSE					CERTIFICATE	_	
☐ SALES TAX EXEMPT STATUS		_	☐ WORKERS	CO	MPENSATION COVERAG	E _	
SECTION 4 - AUTHORIZED SIGNATURE							:
I. (WE) THE UNDERSIGNED, DECLARE UNDER THE PENALTIES OF PE							
AUTHORIZED SIGNATURE (ATTACH POWER OF ATTORNEY IF APPLIC	ABLE)		TIME TELEPHONE I 16 / 497-465		BEH	TITL	
TYPE OR PRINT NAME	_		AIL ADDRESS	<u> </u>		DAT	lanager
Jesse Young		ie	sse.young@	cre	dicousa.com	7/	/19/2019
TYPE OR PRINT PREPARER'S NAME					-	TITL	.E
Mark Johnson DAYTIME TELEPHONE NUMBER		E.14	AIL ADDRESS			DAT	FO
(312)971-3249				g@	financeguru.co		19/2019

DOES THIS ENTERPRISE WANT TO BECOME A PENNSYLVANIA LOTTERY RETAILER?

☐ YES

K NO

IMPORTANT: IF, IN ADDITION TO ACQUIRING ASSETS IN BULK, THE ENTERPRISE ALSO ACQUIRED ALL OR PART OF A PREDECESSOR'S BUSINESS, SECTION 14 MUST BE COMPLETED.

IF THE ENTERPRISE IS ACQUIRING 51% OR MORE OF ANY CLASS OF PA ASSETS AND/OR 51% OF THE TOTAL ASSETS OF ANOTHER ENTERPRISE THE SELLER MUST OBTAIN A BULK SALE CLEARANCE CERTIFICATE. REFER TO INSTRUCTIONS ON PAGE 22.

☐ FIXTURES

☐ FURNITURE

LEASES

■ MACHINERY

☐ CONTRACTS

☐ CUSTOMERS/CLIENTS

☐ REAL ESTATE

☐ OTHER_

PA-100 (TR) 03-18	

ENTERPRISE	NAME			
Finance	Curn	Ī	IC	

DEPA	RTME	NIT IIS	SE O	NI V

SECTION 14 - PREDECESSOR/SUCCESSOR INFORMATION

1. PREDECESSO		AS MORE THAN ONE	PREDECESSOR, PHOTOCO	OPY THIS PAGE TO PROVIDE THE	PREDECESSOR PAUC	
3. PREDECESSO	DR TRADE NAME			4.	PREDECESSOR FEDER	RAL EIN
5. PREDECESSO	OR STREET ADDRESS			CITY/TOWN	STATE	ZIP CODE + 4
6. SPECIFY HOW	/ THE BUSINESS WAS		PURCHASE	-	IN LEGAL STRUCTURE	
7. 🔲 ACQUISITII	ON DATE					
8. PERCENTAGE	OF THE PREDECESS	SOR'S TOTAL BUSINES	SS (PA AND NON-PA) ACOU	IRED	o⁄a	
IF LESS THAN	100%, PROVIDE THE		CQUIRED ESS(ES) OF THE ESTABLISH		ERATIONS IN PA OR EM	MPLOYED PA RESIDENTS.
	NAME	E OF ESTABLISHMENT	(S)		ADDRESS(ES)	
						
10. WHAT WAS TH		BUSINESS ACTIVITY I	N THE PA BUSINESS THAT	WAS ACQUIRED?		OTHER (SPECIFY)
	CONT	FRACTS OMERS/CLIENTS	FIXTURES FURNITURE NVENTORY	☐ MACHINERY ☐ NAME AND/OF ☐ REAL ESTATE	_	
	□ NO	HAS THE PREDI	ECESSOR CEASED PAYING	WAGES IN PA? IF YES, ENTER	THE DATE PA WAGES C	CEASED,
12. YES	-					
	□ NO	IF KNOWN		TIONS IN PA? IF YES, ENTER TH RESENT PABUSINESS ACTIVITY,		IS CEASED.
13. 🔲 YES	□ NO	IF KNOWN IF NO, DESCRIB		RESENT PA BUSINESS ACTIVITY,		IS CEASED.
13. 🔲 YES	□ NO	IF KNOWN IF NO, DESCRIB ITHE PREDECESSOR WERE ANY OF OR OF ANY AFF GREATER), PAF	BE THE PREDECESSOR'S P BENTERPRISE TO THE REG THE OWNERS, SHAREHOLI FILIATE, SUBSIDIARY OR P.	RESENT PA BUSINESS ACTIVITY, BISTERING ENTERPRISE: DERS (5% OR GREATER), PARTN ARENT CORPORATION OF THE I IRECTORS OF THE REGISTERIN	IF KNOWN	IS CEASED, IRECTORS OF THE PREDECESSO DWNERS, SHAREHOLDERS (5% O F ANY AFFILIATE, SUBSIDIARY O
13. ☐ YES 14. AT THE TIME a. ☐ YES	□ NO OF TRANSFER FROM	IF KNOWN IF NO, DESCRIB THE PREDECESSOR WERE ANY OF OB OF ANY AFF GREATER), PAR PARENT CORPC WAS THE PREI	BE THE PREDECESSOR'S P BE ENTERPRISE TO THE REG THE OWNERS, SHAREHOLI FILIATE, SUBSIDIARY OR P. ATNERS, OFFICERS, OR D DRATION OF THE REGISTER DECESSOR, OR ANY AFFI	RESENT PA BUSINESS ACTIVITY, SISTERING ENTERPRISE: DERS (5% OR GREATER), PARTN ARENT CORPORATION OF THE I IRECTORS OF THE REGISTERIN RING ENTERPRISE?	IF KNOWN. JERS, OFFICERS, OR D PREDECESSOR ALSO O GENTERPRISE OR O T CORPORATION OF	IRECTORS OF THE PREDECESSO DWNERS. SHAREHOLDERS (5% O
13. YES 14. AT THE TIME a. YES b. YES	□ NO OF TRANSFER FROM □ NO	IF KNOWN IF NO, DESCRIB A THE PREDECESSOR WERE ANY OF QB OF ANY AFF GREATER), PAF PARENT CORPC WAS THE PREI SHAREHOLDER WAS THE REG	E THE PREDECESSOR'S P E ENTERPRISE TO THE REG THE OWNERS, SHAREHOLI FILIATE, SUBSIDIARY OR P. RTNERS, OFFICERS, OR D DRATION OF THE REGISTER DECESSOR, OR ANY AFFI (5% OR GREATER), OR PA SISTERING ENTERPRISE,	RESENT PA BUSINESS ACTIVITY, BISTERING ENTERPRISE: DERS (5% OR GREATER), PARTN ARENT CORPORATION OF THE I IRECTORS OF THE REGISTERIN RING ENTERPRISE? ILIATE. SUBSIDIARY OR PAREN RTNER IN THE REGISTERING EN	IF KNOWN. JERS. OFFICERS, OR DEPREDECESSOR ALSO COMPORATION OF ITERPRISE? BY OR PARENT CORF	IRECTORS OF THE PREDECESSO DWNERS, SHAREHOLDERS (5% O F ANY AFFILIATE, SUBSIDIARY O THE PREDECESSOR, AN OWNER PORATION OF THE REGISTERIN
13. YES 14. AT THE TIME a. YES b. YES c. YES	NO OF TRANSFER FROM NO NO NO	IF KNOWN. IF NO, DESCRIB THE PREDECESSOR WERE ANY OF QB OF ANY AFF GREATER), PAR PARENT CORPC WAS THE PREI SHAREHOLDER WAS THE REG ENTERPRISE, A	BE THE PREDECESSOR'S P RENTERPRISE TO THE REG THE OWNERS, SHAREHOLI FILIATE, SUBSIDIARY OR P. RINERS, OFFICERS, OR D DORATION OF THE REGISTER DECESSOR, OR ANY AFFI (5% OR GREATER), OR PA BISTERING ENTERPRISE, IN OWNER, SHAREHOLDER	RESENT PA BUSINESS ACTIVITY, SISTERING ENTERPRISE: DERS (5% OR GREATER), PARTN ARENT CORPORATION OF THE IRECTORS OF THE REGISTERING ENTERPRISE? ILIATE. SUBSIDIARY OR PAREN RINGE IN THE REGISTERING EN OR ANY AFFILIATE. SUBSIDIAR	IF KNOWN. JERS, OFFICERS, OR DEPENDENCESSOR ALSO OF THE PRISE OF THE PRISE OF THE PRISE OF THE PRISE? BY OR PARENT CORFER IN THE PREDECESSOR	IRECTORS OF THE PREDECESSO DWNERS, SHAREHOLDERS (5% O F ANY AFFILIATE, SUBSIDIARY O THE PREDECESSOR, AN OWNER PORATION OF THE REGISTERIN DR?
13. YES 14. AT THE TIME a. YES b. YES c. YES	NO OF TRANSFER FROM NO NO NO TO ANY OF THE QUE	IF KNOWN. IF NO, DESCRIB THE PREDECESSOR WERE ANY OF QB OF ANY AFF GREATER), PAR PARENT CORPC WAS THE PREI SHAREHOLDER WAS THE REG ENTERPRISE, A	BE THE PREDECESSOR'S P RENTERPRISE TO THE REG THE OWNERS, SHAREHOLI FILIATE, SUBSIDIARY OR P. RTNERS, OFFICERS, OR D CRATION OF THE REGISTER DECESSOR, OR ANY AFFI (5% OR GREATER), OR PA SISTERING ENTERPRISE, N OWNER, SHAREHOLDER	RESENT PA BUSINESS ACTIVITY, SISTERING ENTERPRISE: DERS (5% OR GREATER), PARTN ARENT CORPORATION OF THE IRECTORS OF THE REGISTERING ENTERPRISE? ILIATE, SUBSIDIARY OR PAREN RITNER IN THE REGISTERING EN OR ANY AFFILIATE, SUBSIDIAR (5% OR GREATER), OR PARTNE	IF KNOWN. JERS, OFFICERS, OR DEPENDENCESSOR ALSO OF THE PRISE OF THE PRISE OF THE PRISE OF THE PRISE? BY OR PARENT CORFER IN THE PREDECESSOR	IRECTORS OF THE PREDECESSO DWNERS, SHAREHOLDERS (5% O F ANY AFFILIATE, SUBSIDIARY O THE PREDECESSOR, AN OWNER PORATION OF THE REGISTERIN DR?
13. YES 14. AT THE TIME a. YES b. YES c. YES IF THE ANSWER 1	OF TRANSFER FROM NO NO NO TO ANY OF THE QUE	IF KNOWN IF NO, DESCRIB A THE PREDECESSOR WERE ANY OF QR OF ANY AFF GREATER), PAF PARENT CORPC WAS THE PREI SHAREHOLDER WAS THE REG ENTERPRISE, A STIONS IN 14 IS YES.	BE THE PREDECESSOR'S P RENTERPRISE TO THE REG THE OWNERS, SHAREHOLI FILIATE, SUBSIDIARY OR D DRATION OF THE REGISTER DECESSOR, OR ANY AFFI 1 (5% OR GREATER), OR PA SISTERING ENTERPRISE, IN OWNER, SHAREHOLDER PROVIDE THE FOLLOWING LL NAME;	RESENT PA BUSINESS ACTIVITY, SISTERING ENTERPRISE: DERS (5% OR GREATER), PARTN ARENT CORPORATION OF THE IRECTORS OF THE REGISTERING ENTERPRISE? ILIATE, SUBSIDIARY OR PAREN RITNER IN THE REGISTERING EN OR ANY AFFILIATE, SUBSIDIAR (5% OR GREATER), OR PARTNE	IF KNOWN. JERS, OFFICERS, OR DEPREDECESSOR ALSO OFFICERS OF THE CORPORATION OFFICERPRISE? BY OR PARENT CORPORTION THE PREDECESSOR ONAL 8 1/2 X 11 SHEET.	IRECTORS OF THE PREDECESSO DWNERS, SHAREHOLDERS (5% OF ANY AFFILIATE, SUBSIDIARY OF THE PREDECESSOR, AN OWNER PORATION OF THE REGISTERIN DR? S IF NECESSARY,

THE REGISTERING ENTERPRISE MAY APPLY FOR A TRANSFER IN WHOLE OR IN PART OF THE PREDECESSOR'S UNEMPLOYMENT COMPENSATION (UC) EXPERIENCE RECORD AND RESERVE ACCOUNT BALANCE, IF THE REGISTERING ENTERPRISE IS CONTINUING ESSENTIALLY THE SAME BUSINESS ACTIVITY AS THE PREDECESSOR AND BOTH PROVIDED PA COVERED EMPLOYMENT. COMPLETE SECTION 15 AND, IF APPLICABLE, SECTION 16.

NOTE: A REGISTERING ENTERPRISE MAY APPLY THE UC TAXABLE WAGES PAID BY A PREDECESSOR TOWARD THE REGISTERING ENTERPRISE'S UC TAXABLE WAGE BASE FOR THE CALENDAR YEAR OF ACQUISITION WITHOUT TRANSFERRING THE PREDECESSOR'S EXPERIENCE RECORD AND RESERVE ACCOUNT BALANCE.

ENTERPRISE NAME

Finance Guru LLC

SECTION 15 - APPLICATION FOR PA UC EXPERIENCE RECORD AND RESERVE ACCOUNT BALANCE OF PREDECESSOR

A REGISTERING ENTERPRISE MAY APPLY THE UNEMPLOYMENT COMPENSATION (UC) TAXABLE WAGES PAID BY A PREDECESSOR TOWARD THE REGISTERING ENTERPRISE'S UC TAXABLE WAGE BASE FOR THE CALENDAR YEAR OF ACQUISITION WITHOUT TRANSFERRING THE PREDECESSOR'S EXPERIENCE RECORD AND RESERVE ACCOUNT BALANCE.

REFER TO THE INSTRUCTIONS TO DETERMINE IF IT IS ADVANTAGEOUS TO APPLY FOR A PREDECESSOR'S UC EXPERIENCE RECORD AND RESERVE ACCOUNT BALANCE.

IMPORTANT: THIS APPLICATION CANNOT BE CONSIDERED UNLESS IT IS SIGNED BY AN AUTHORIZED SIGNATORY OF BOTH THE PREDECESSOR AND THE REGISTERING ENTERPRISE. THE TRANSFER IN WHOLE OR IN PART OF THE EXPERIENCE RECORD AND RESERVE ACCOUNT BALANCE IS BINDING AND IRREVOCABLE ONCE IT HAS BEEN APPROVED BY THE DEPARTMENT OF LABOR AND INDUSTRY.

APPLICATION IS HEREBY MADE BY THE PREDECESSOR AND THE REGISTERING ENTERPRISE FOR A TRANSFER TO THE REGISTERING ENTERPRISE OF THE PENNSYLVANIA UNEMPLOYMENT COMPENSATION EXPERIENCE RECORD AND RESERVE ACCOUNT BALANCE OF THE PREDECESSOR WITH RESPECT TO THE TRANSFER.

WE HEREBY CERTIFY THAT THE TRANSFER REFERENCED IN SECTION 14 HAS OCCURRED AS DESCRIBED THEREIN AND THAT THE REGISTERING ENTERPRISE IS CONTINUING ESSENTIALLY THE SAME BUSINESS ACTIVITY AS THE PREDECESSOR. WE ALSO HEREBY CERTIFY THAT THE TRANSFER REFERENCED IN SECTION 14 WAS NOT UNDERTAKEN PRIMARILY TO OBTAIN A LOWER UC TAX RATE, BUT HAD A LEGITIMATE BUSINESS PURPOSE UNRELATED TO UNEMPLOYMENT COMPENSATION TAXES.

COMPLETE THIS SECTION ONLY IF YOU WANT TO APPLY FOR THE PREDECESSOR'S EXPERIENCE RECORD AND RESERVE ACCOUNT BALANCE.

	DATE
YPE OR PRINT NAME	TITLE
	DATE
YPE OR PRINT NAME	TITLE
	TYPE OR PRINT NAME

SECTION 16 - "UNEMPLOYMENT COMPENSATION PARTIAL TRANSFER INFORMATION

COMPLETE THIS SECTION IF THE REGISTERING ENTERPRISE ACQUIRED ONLY PART OF THE PREDECESSOR'S PENNSYLVANIA (PA) BUSINESS AND IS MAKING APPLICATION FOR THE TRANSFER OF A PORTION OF THE PREDECESSOR'S EXPERIENCE RECORD AND RESERVE ACCOUNT BALANCE.

COMPLETE REPLACEMENT UC-2A FOR PARTIAL TRANSFER (FORM UC-252). THE PREDECESSOR'S PAPAYROLL RECORDS FOR THE TWO YEARS PRIOR TO THE QUARTER OF THE TRANSFER AND/OR ACQUISITION MUST REMAIN AVAILABLE TO THE REGISTERING ENTERPRISE TO ENABLE THE REGISTERING ENTERPRISE TO PROVIDE REQUIRED INFORMATION REGARDING SEPARATED AND/OR TRANSFERRED EMPLOYEES.

UNEMPLOYMENT COMPENSATION (UC) TAXABLE WAGES ARE THOSE WAGES THAT DO NOT EXCEED THE UC TAXABLE WAGE BASE APPLICABLE TO A GIVEN CALENDAR YEAR.

- DATE WAGES FIRST PAID BY PREDECESSOR OR PRE-PREDECESSOR(S) IN THE PART OF THE PA BUSINESS OR WORKFORCE TRANSFERRED (ACQUIRED) FOR WHICH CONTRIBUTIONS WERE PAID UNDER THE PROVISIONS OF THE PA UC LAW. DATE:
- 2 ENTER THE NUMBER OF EMPLOYEES WHO WORKED IN THE PART OF THE BUSINESS OR WORKFORCE THAT WAS TRANSFERRED FOR EACH QUARTER IN THE TABLE BELOW. IF NO EMPLOYMENT WAS GIVEN IN ANY QUARTER, ENTER "0".

YE	AR_	_			YEAR_				YEAR_		-		YEAR_		-	YEAR				YEAR OF TRANSFER			
C	DUAR'	TERS			QUAR	RTERS			QUAR	TERS			QUAF	RTERS			QUAF	RTERS			QUAR	RTERS	
)	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4
				ļ																			

3. ENTER THE NUMBER OF EMPLOYEES WHO WORKED IN THE ENTIRE BUSINESS FOR EACH QUARTER IN THE TABLE BELOW. IF NO EMPLOYMENT WAS GIVEN IN ANY QUARTER, ENTER "0".

	YEAR_		-		YEAR_				YEAR_		-		YEAR_		-	YEAR				YEAR OF TRANSFER			
	QUAP	ITERS			QUAR	TERS			QUAP	RTERS			QUA	RTERS			QUAI	RTERS		I	QUAF	RTERS	
1	2	3	4	1	2	3	4	1	2	3	4	_1	2	3	4	1	2	3	4	1	2	3	4
			_																				

- 4. IF THE PART OF THE BUSINESS OR WORKFORCE THAT WAS TRANSFERRED WAS IN EXISTENCE FOR LESS THAN THREE FULL CALENDAR YEARS PRIOR TO THE YEAR OF TRANSFER, ENTER THE FOLLOWING:
 - A. TOTAL NUMBER OF EMPLOYEES WHO EARNED TAXABLE WAGES IN THE PART OF THE BUSINESS OR WORKFORCE THAT WAS TRANSFERRED DURING THE PERIOD FROM THE FIRST DAY OF THE QUARTER OF TRANSFER TO THE DATE OF TRANSFER
 - B. TOTAL NUMBER OF EMPLOYEES WHO EARNED TAXABLE WAGES IN THE ENTIRE BUSINESS DURING THE PERIOD FROM THE FIRST DAY OF THE QUARTER OF TRANSFER TO THE DATE OF TRANSFER
- 5. PREDECESSOR'S ENTIRE PAIUC TAXABLE PAYROLL. FOR THE PERIOD FROM THE FIRST DAY OF THE OUARTER OF TRANSFER TO THE DATE OF TRANSFER.

% RESIDENTIAL

% COMMERCIAL = 100%

DATE OF BIRTH REQUIRED ONLY IF APPLYING FOR A CIGARETTE WHOLESALE DEALER'S LICENSE, A SMALL GAMES OF CHANCE DISTRIBUTOR LICENSE, OR A SMALL GAMES OF CHANCE MANUFACTURER CERTIFICATE.

PART 2 TRANSIENT VENDOR CERTIFICATE

ENTER DATE OF FIRST PURCHASE

TAXABLE SALE

DATE OF FIRST SHOW.

IF THE ENTERPRISE PARTICIPATES IN ANY SHOWS OTHER THAN THOSE LISTED, PROVIDE THE NAME(S) OF THE SHOW(S) AND INFORMATION ABOUT THE SHOW(S) TO THE DEPARTMENT OF REVENUE AT LEAST 10 DAYS PRIOR TO THE SHOW.

CONDUCTING RETAIL SALES IN PENNSYLVANIA AND NOT MAINTAINING A PERMANENT LOCATION IN PA. ENTER DATE OF FIRST

_____ (COMPLETE PART 3)

ENGAGED SOLELY IN THE SALE OF TANGIBLE PERSONAL PROPERTY AND/OR SERVICES FOR RESALE OR RENTAL.

___ (COMPLETÉ PART 2) ACTIVELY PROMOTING SHOWS IN PENNSYLVANIA WHERE TAXABLE PRODUCTS WILL BE OFFERED FOR RETAIL SALE. ENTER

PROVIDE THE FOLLOWING INFO	RMATION FOR EACH SHOW:	
1. PROMOTER NUMBER	2. SHOW NAME	3. COUNTY
4. SHOW ADDRESS (STREET, C	TY, STATE, ZIP)	5. START DATE 6. END DATE
1. PROMOTER NUMBER	2. SHOW NAME	3. COUNTY
4. SHOW ADDRESS (STREET, C	TY, STATE, ZIP)	5. START DATE 6. END DATE
 .	ATTACH ADDITIONAL 8 1/2 X 11 S	HEETS IF NECESSARY.

PROVIDE THE FOLLOWING INFORMATION FOR EACH SHOW:					
SHOW NAME	2. TYPE OF SHOW		3. START DATE	•	4. END DATE
S. SHOW ADDRESS (STREET, CITY, STATE, ZIP)		6 COUNTY		7. N	I IBR OF VENDORS
I. SHOW NAME	2. TYPE OF SHOW		3. START DATE		4. END DATE
5. SHOW ADDRESS (STREET, CITY, STATE, ZIP)		6. COUNTY		7. N	 IBR OF VENDORS

ATTACH ADDITIONAL 8 1/2 X 11 SHEETS IF NECESSARY.

IF YES, LIST STATES:

PA-100 (TR) 03-18		<u></u>	<u>EPARTME</u>	NT USE ONLY	
ENTERPRISE NAME					
SECTION 20 - SMALL GAMES OF CHANG	E LICENSE/CERTIF	ICATE	73 X		
PART 1 DISTRIBUTOR AND/OR MANUFA	CTURER				
TO BE COMPLETED BY ALL APPLICANTS (DISTRIBUTOR AND/OR MANUF	ACTURER)				
APPLICANTS MUST SUBMIT A COPY OF THE CERTIFICATE OF INCORPOLLAWS, CONSTITUTION, OR FICTITIOUS NAME REGISTRATION.	RATION, ARTICLES OF INCO	RPORATION, C	ERTIFICATE	OF AUTHORITY (NON	-PA CORPORATIONS), BY-
APPLICANTS FOR A MANUFACTURER CERTIFICATE MUST SUBMIT A COF	PY OF THE COMPANY LOGO	(S).			
1. CHECK APPROPRIATE BOX(ES) TO INDICATE TYPE OF LICENSE/CE	RTIFICATE REQUESTED.				
LICENSE/CERTIFICATE TYPE		F	E		AMOUNT REMITTED
☐ DISTRIBUTOR LICENSE		\$ 2.	000	S	
☐ MANUFACTURER REGISTRATION CERTIFICATE		\$ 2.	000	\$	
☐ REPLACEMENT LICENSE		\$	100	\$	
REPLACEMENT CERTIFICATE		\$	100	S	
NUMBER OF BACKGROUND INVESTIGATIONS FOR OWNERS/OFFICERS,	ETC	@ \$	22	\$	
		TOTAL AM	OUNT REMIT	TTED \$	
IF THE DEPARTMENT DENIES AN APPLICATION, A \$100 APPLICATION PILICENSE FEE SHALL BE SUBJECT TO PRORATION. NO INVESTIGATION 2. DISTRIBUTORS AND MANUFACTURERS - PROVIDE THE FOLLOWING PHYSICAL LOCATION WITHIN PA. NAME	FEE SHALL BE REFUNDED).			
HOME ADDRESS (STREET)	CITY/TOWN		STATE	ZIP CODE + 4	TELEPHONE NBR.
			<u> </u>		()
 DISTRIBUTORS AND MANUFACTURERS - PROVIDE THE FOLLOWING I GAMES OF CHANCE MERCHANDISE. IF AN INDIVIDUAL RESIDES IN 					D MAKING SALES OF SMALL
NAME	TITLE		☐ SELLS	FOR DISTRIBUTOR	COMMISSION
HOUE ADDRESS (STREET)	S.T. TOWN		 	FOR MANUFACTURE	
HOME ADDRESS (STREET)	CITY/TOWN		STATE	ZIP CODE + 4	TELEPHONE NBR.
NAME	TITLE		☐ SELLS	FOR DISTRIBUTOR	COMMISSION
				FOR MANUFACTURE	
HOME ADDRESS (STREET)	CITY/TOWN		STATE	ZIP CODE + 4	TELEPHONE NBR.
ATTACH ADDIT	JONAL 9 1/2 V 11 CHEE	TO IE NECEO	CARV		1 ()
	IONAL 8 1/2 X 11 SHEE			LE DECUIDE MANG	DE CAME(C) AND EODM
MANUFACTURERS ONLY MUST SUBMIT A CATALOG OF THE SMALL GAUDMBER(S), NUMBER OF TICKETS PER DEAL, HIGHEST INDIVIDUAL F				LE, PROVIDE NAME (OF GAME(S) AND FORM
4. CHECK THE APPROPRIATE BOX(ES) TO INDICATE THE TYPES OF SM	MALL GAMES DISTRIBUTED	OR MANUFACT	URED.		
☐ PULL-TABS ☐ PUNCHBOARDS ☐ C	ISPENSING MACHINES				
PART 2 DISTRIBUTOR					
LIST ALL SMALL GAMES OF CHANCE MANUFACTURERS WITH WHOM TH	E DISTRIBUTOR DOES BUS	INESS			
MANUFACTURER'S LEGAL NAME		ANUFACTUREF	'S CERTIFIC	ATE NUMBER T	ELEPHONE NUMBER
	м			()
STREET ADDRESS	CITY/TO	WN		STATE	ZIP CODE +4

M-

CITY/TOWN

MANUFACTURER'S CERTIFICATE NUMBER

MANUFACTURER'S LEGAL NAME

STREET ADDRESS

TELEPHONE NUMBER

ZIP CODE +4

()

STATE

PART 3

SMALL GAMES OF CHANCE CERTIFICATION

MUST BE COMPLETED BY ALL SMALL GAMES OF CHANCE APPLICANTS.

I CERTIFY THAT THE FOLLOWING TAX STATEMENTS ARE TRUE AND CORRECT:

- ALL PA STATE TAX REPORTS AND RETURNS HAVE BEEN FILED.
- ALL PA STATE TAXES HAVE BEEN PAID
- ANY PAISTATE TAXES OWED ARE SUBJECT TO TIMELY ADMINISTRATIVE OR JUDICIAL APPEAL; OR ANY DELINOUENT PAITAXES ARE SUBJECT TO DULY APPROVED DEFERRED PAYMENT PLAN (COPY ENCLOSED).

1 CERTIFY THAT NO OWNER, PARTNER, OFFICER, DIRECTOR, OR OTHER PERSON IN A SUPERVISORY OR MANAGEMENT POSITION, OR EMPLOYEE ELIGIBLE TO MAKE SALES ON BEHALF OF THIS BUSINESS:

- HAS BEEN CONVICTED OF A FELONY IN A STATE OR FEDERAL COURT WITHIN THE PAST FIVE YEARS
- HAS BEEN CONVICTED WITHIN TEN YEARS OF THE DATE OF APPLICATION IN A STATE OR FEDERAL COURT OF A VIOLATION OF THE BINGO LAW OR OF THE LOCAL
 OPTION SMALL GAMES OF CHANCE ACT, OR A GAMBLING-RELATED OFFENSE UNDER TITLE 18 OF THE PENNSYLVANIA CONSOLIDATED STATUTES OR OTHER
 COMPARABLE STATE OR FEDERAL LAW
- HAS NOT BEEN REJECTED IN ANY STATE FOR A DISTRIBUTOR LICENSE OR MANUFACTURER REGISTRATION CERTIFICATE, OR EQUIVALENT THERETO.

I DECLARE THAT I HAVE EXAMINED THIS APPLICATION, INCLUDING ALL ACCOMPANYING STATEMENTS. AND TO THE BEST OF MY KNOWLEDGE AND BELIEF IT IS TRUE, CORRECT, AND COMPLETE.

NOTARY	AUTHORIZATION	
SWORN AND SUBSCRIBED TO BEFORE ME THIS		
DAY OF, 20		
	SIGNATURE OF AN OWNER, PARTNER, OFFICER, OR DIRECTOR	SOCIAL SECURITY NUMBER
NOTARY PUBLIC	PRINT NAME	DATE
MY COMMISSION EXPIRES	TITLE	
	() TELEPHONE NUMBER	
NOTARY SEAL		CORPORATE SEAL

• PA-100 (TR) 03-18		DEDARTMENT	CE ONLY
ENTERPRISE NAME	 	DEPARTMENT U	SE CINLY
"CECHON OF HOTOR	CARRIER RECICERATION &	DECATIVACIÓN EL EL CLICENICE	O DEDINIT
	CARRIER REGISTRATION &	DECAL/MOTOR FUELS LICENSE	& PERMIT
PART 1 VEHICLE OPE	RATIONS		
A DECAL IS REQUIRED IF AN ENTERPRISE I	S OPERATING A QUALIFIED MOTOR VEHI	CLE, SEE PAGE 25, PART 1 - VEHICLE OPERAT	TONS.
	DESCRIBE THE ENTERPRISE OPERATION ONTRACT CARRIER	NS: HIRE CARRIER	R US DOT NUMBER
	YLVANIA BASED QUALIFIED MOTOR VEHIC SASOLINE ETHAI	CLES: NOL/GASOHOL	☐ CNG/LNG
. 🔲 YES 🔲 NO HAVE YOU E	EVER BEEN ISSUED AN INTERNATIONAL FU	EL TAX AGREEMENT (IFTA) CREDENTIAL FROM	ANOTHER JURISDICTION(S)?
. YES NO IF YES, IS TO	HE LICENSE CURRENTLY SUSPENDED OR	REVOKED?	
	MOTOR CARRIER ROAD TAY	AFTA MELUCIE DEGAL DEGUISCES	
COMPLETE THE FOLLOWING FOR EACH	QUALIFIED MOTOR VEHICLE YOU INTEND	/IFTA VEHICLE DECAL REQUESTS DO OPERATE IN PENNSYLVANIA DURING THE	ENSUING CALENDAR YEAR:
	ES THAT TRAVEL IN PA AND OUT OF STATE		
· ·	HICLES THAT TRAVEL IN PA EXCLUSIVELY		
3. TOTAL DECALS REQUESTED (ADD L		<u> </u>	
4. TOTAL AMOUNT DUE (MULTIPLY LINE	E 3 BY \$12.00)	S	
REMITTANCE SUBMITTED:			
5. AUTHORIZED ADJUSTMENT (ATTAC	H ORIGINAL CREDIT NOTICE)	\$	<u> </u>
6. CHECK OR MONEY ORDER AMOUNT		\$	·
	MAKE CHECKS PAYABLE TO	PA DEPARTMENT OF REVENUE	
CHECK THE APPROPRIATE BOX(ES) TO INDI	CATE THE JURISDICTION(S) WHERE:		
COLUMN A - OUALIFIED MOTOR VEHICLE COLUMN B - BULK STORAGE OF DIESEL I		COLUMN C - BULK STORAGE FOR GASOL COLUMN D - BULK STORAGE OF ANY OTH	
A B C D	A B C D	A B C D □ □ □ □ MT - MONTANA □ □ □ □ NC - NORTH CAROLINA □ □ □ □ ND - NORTH DAKOTA □ □ □ NH - NEW HAMPSHIRE □ □ □ NJ - NEW JERSEY □ □ □ NV - NEW MEXICO □ □ □ NY - NEW YORK □ □ □ NY - NEW YORK □ □ □ NY - NEW YORK □ □ □ NK - OKLAHOMA □ □ □ OK - OKLAHOMA □ □ □ OR - OREGON □ □ □ PA - PENNSYLVANIA	A B C D
A B C D D D AB - ALBEATA D D D BC - BRITISH COLUMBIA M8 - MANITOSA	A B C D □ □ □ NB - NEW BRUNSWICK □ □ □ □ NF - NEWFOUNDLAND □ □ □ □ NS - NOVA SCOTIA	A B C D □ □ □ □ NT - N W TERRITORY □ □ □ □ □ ON - ONTARIO □ □ □ □ □ PE - PRINCE EDWARO IS.	A B C D D D OUEBEC D D SK - SASKATCHEWAN D D D YT - YUKON TERRITORY

PART 2 FUELS

TO REQUEST A LIQUID FUELS AND FUELS TAX PERMIT APPLICATION (REV-1338), CONTACT THE BUREAU OF MOTOR FUEL TAXES AT 1-800-482-4382 OR AT WWW.REVENUE.PA.GOV, FORMS AND PUBLICATIONS, MOTOR FUEL TAX.

PA-100 (TR) 03-18	DEPARTMENT USE ONLY
ENTERPRISE NAME	

SECTION 22 - SALES TAX EXEMPT STATUS FOR CHARITABLE AND RELIGIOUS ORGANIZATIONS

PART I

ACT 55 OF 1997, KNOWN AS THE INSTITUTIONS OF PURELY PUBLIC CHARITY ACT, WAS SIGNED INTO LAW ON NOVEMBER 26, 1997. THIS LAW HAS CODIFIED THE REQUIREMENTS AN INSTITUTION MUST MEET IN ORDER TO QUALIFY FOR EXEMPTION, OUTLINING FIVE CRITERIA THAT MUST BE MET. EACH INSTITUTION MUST; (1) ADVANCE A CHARITABLE PURPOSE; (2) DONATE OR RENDER GRATUITOUSLY A SUBSTANTIAL PORTION OF ITS SERVICES; (3) BENEFIT A SUBSTANTIAL AND INDEFINITE CLASS OF PERSONS WHO ARE LEGITIMATE SUBJECTS OF CHARITY; (4) RELIEVE THE GOVERNMENT OF SOME BURDEN; (5) OPERATE ENTIRELY FREE FROM PRIVATE PROFIT MOTIVE.

ORGANIZATIONS OF THE FOLLOWING TYPE DO NOT QUALIFY FOR EXEMPTION STATUS:

- AN ASSOCIATION OF EMPLOYEES, THE MEMBERSHIP OF WHICH IS LIMITED TO THE EMPLOYEES OF A DESIGNATED ENTERPRISE
- A LABOR ORGANIZATION
- AN AGRICULTURAL OR HORTICULTURAL ORGANIZATION
- A BUSINESS LEAGUE, CHAMBER OF COMMERCE, REAL ESTATE BOARD, BOARD OF TRADE, OR PROFESSIONAL SPORT LEAGUE
- A CLUB ORGANIZED FOR PLEASURE OR RECREATION
- A FRATERNAL BENEFICIARY SOCIETY, ORDER, OR ASSOCIATION

TO APPLY OR RENEW A SALES TAX EXEMPTION STATUS, A REV-72 APPLICATION MUST BE COMPLETED AND SUBMITTED ALONG WITH THE REQUIRED DOCUMENTATION. THE APPLICATION CAN BE OBTAINED BY COMPLETING THE FORM BELOW: TELEPHONE THE TOLL FREE FACT & INFORMATION LINE AT 1-888-PATAXES (1-888-728-2937) OR CONTACT TAXPAYER SERVICE & INFORMATION CENTER AT (717) 787-1064; TT# ONLY 1-800-447-3020 (SERVICE FOR TAXPAYERS WITH SPECIAL HEARING AND/OR SPEAKING NEEDS) OR WWW.REVENUE.STATE.PA.US, FORMS & PUBLICATIONS, BUSINESS TAXES. SPECIFIC QUESTIONS REGARDING THE FORM CONTACT (717) 783-5473.

IF THE CHARITABLE AND RELIGIOUS ORGANIZATION CONDUCTS SALES ACTIVITIES AND IS NOT REGISTERED FOR COLLECTION OF THE PA SALES TAX, REFER TO SECTION 18 OF THIS BOOKLET.

PART 2	REQUEST FOR SALES TAX EXEMPT STATUS APPLICATION					
NAME						
MAILING ADDRESS		CITY/TOWN	STAT	E ZIP CODE + 4		

TO REQUEST SALES TAX EXEMPT STATUS APPLICATION COMPLETE THIS FORM AND RETURN TO:

PA DEPARTMENT OF REVENUE BUREAU OF BUSINESS TRUST FUND TAXES PO BOX 280909 HARRISBURG, PA 17128-0909 Pennsylvania Electric Generation Supplier Part 8e. Chief Resume



JOHN R. ZAVOYNA

PA PUBLIC UTILITY COMMISSION SECRETARY'S BURI**60.E. Monroe St., Suite 4004, Chicago, IL. 60603 | 512.217.3673 | jzavoyna@aol.com**

FINANGIAL SERVICES EXECUTIVE / G-LEVEL

Innovative Financial Services, Marketing, and Business Development Executive with deep C-Level experience offering expertise in strategy development and execution, managed growth, operations, business development, business and consumer lending, product development, strategic partnerships, program management, payments, regulatory compliance, and international business. Provide strong analytical and risk management abilities, with accountability for P&L management. Effectively resolve complex issues, introduce change, promote a customer-centric organization, and build upon a history of member services. Collaborate with executives to set the corporate tone, foster a culture of accountability, transparency, continual improvement, and ethical business practices. Provide exceptional communication skills and a leadership style that inspires staff and promotes collaboration. Implement best practices, and provide support to enhance technology/product offerings.

AREAS OF EXCELLENCE

Financial Services Management • Strategy • Marketing and Branding • Leadership • Fin-Tech • Acquisitions • Compliance Enterprise Risk Management • Operations • Managed Growth • Technology • Relationship Building • Communication

CAREER NARRATIVE

Finance Guru, Chicago, IL (2018 to Present)

Chief Executive Officer

Provide overall leadership and strategic direction for the formation and growth of a U.S. based online digital price comparison platform for both B2C and B2B product verticals.

- Drive development and execution of an approved business plan, technology initiatives.
- Recruit, motivate, and retain domain expertise in .net programming, UI (user experience) development, SEO strategy, Customer service, artificial intelligence, and vertical specific SME's.
- Oversee prioritization of vertical focus and business development initiatives.
- Ensure both regulatory compliance and ERM (enterprise risk management) best practices.

Credico, Chicago, IL (2017 to Present)

Chief Operating Officer

Serving as the U.S. based COO for an international direct sales and company with ISO's located in the U.S., Canada, U.K., and South Africa.

- Oversee operations, client services, marketing, finance, legal, compliance, business intelligence, technology, acquisitions, and human capital.
- Major clients include AT&T, Verizon, Comcast, Sprint, Frontier, Charter Communications, Direct Energy, Quill Office.

BFS Capital, Coral Springs, FL (2012 to 2017)

Chief Commercial Officer and Chief Operating Officer

Served as the CCO for a leading technology-based, small business-lending platform deploying nearly \$1.5BN in capital since 2002. Manage all aspects of strategic partnerships and banking relationships, including strategy, product development, pricing, negotiation, marketing, business development, and program execution.

- Served as Chief Operating Officer from 2012 to 2015, overseeing all key operational areas such as business development, operations, underwriting, asset management, compliance, accounting, IT, and human resources, managing three US-based facilities.
- Successfully sourced, negotiated, and implemented a 50-state loan expansion strategy as the key driver of a five-year CAGR of 27.7%.
- Partnered with the CEO in establishing and onboarding Boost Capital, a UK lending subsidiary.
- Managed the development and implementation of initial phases of automated decision models.
- Installed the Entrepreneurial Operation System (EOS) model to align and synchronize the organization to produce desired business outcomes.
- Procured a new 22K square foot facility and oversaw the relocation of 180+ staff.
- Solidified the DR/BCP program with the acquisition of storage and recovery capabilities at AT&T NOC in Miami, FL.

Principal

Owned and managed the financial services and fin-tech consulting firm engaged in business model development, go-to-market strategy/execution, product development, third-party solutions, change management and operational efficiency.

 Served a Virginia-based subsidiary of a \$1.2B loyalty and motivation company, engaging in the development of a business model, loyalty program strategy, and the delivery of digital based products/services into the non-profit and association marketplace.

Biometric Access Company, Austin, TX (2008 to 2009)

President and CEO

Stabilized and facilitated the sale of the vertically integrated fin-tech firm specializing in payroll check cashing, stored value, physical access, time and attendance and controlled substance tracking with over 70% of revenue derived from financial service products targeted to the unbanked/under-banked markets.

- Overcame roadblocks within cash flow and the organization's status as EBITDA challenged.
- Drove change in strategy, gains in operational efficiency, the introduction of Enterprise Risk Management (ERM) processes, and unified corporate discipline.
- Successfully completed required turnaround initiatives in 18 months with the company being sold in Q4 2009.

Dell Financial Services, Austin, TX (2005 to 2007)

President and CEO

Directed the efforts of 2,500 staff with 1,200 offshore team members while overseeing a \$310MM operating budget for the captive finance subsidiary of Dell Computer. Directed all aspects of five major businesses generating \$300MM+ in pre-tax income, including consumer, Small/Medium Business (SMB), commercial, end-of-lease and international, and served 3.2MM customers generating over \$6BN in new loans and leases annually.

- Managed the negotiation, development and implementation of a new Fair Isaac (FICO) based automated credit system
 for the consumer and SMB segments.
- Designed the loan syndication program for commercial leases with the second full year syndications exceeding \$110MM while generating \$2MM+ in fee income.
- Conducted comprehensive expense reduction initiatives yielding \$20MM+ in re-investment opportunities.
- Developed a pre-approval program and a thin file strategy that resulted in a 4%+ increase in penetration for the consumer business with overall consumer penetration increasing from 37% to 46%.
- Successfully introduced the payment specialist concept, yielding a 90% increase in lease penetration, a 12% hike in customer satisfaction, and a 5% reduction in credit card penetration.
- Merged the AlienWare (Dell acquisition) lending platform into DFS, and conceptualized/negotiated a comprehensive Spanish language financing solution.
- Achieved an increase in fraud detection from 71% to 86% through system and strategy initiatives, including custom
 fraud score models, hold order process changes, and real-time authorizations and duplicate logic rules in the new credit
 system, resulting in a \$9MM+ P&L impact.
- Oversaw the development of an in-house collection agency to compete with the offshore strategy, consistently outperforming the offshore strategy on a full cost/benefit basis in nine months.
- Created an ongoing post charge-off asset sales model resulting in four sale executions and generating nearly \$20MM in fees.
- Implemented a loan workout program and legal network cover 25 states and 80% of the consumer portfolio with combined annual P&L benefits of nearly \$7MM.
- Directed the RFP, negotiation and selection of a new collection platform yielding annualized P&L benefit of \$10MM+.
- Hired a new CIO and replaced over 50% of the IT senior management team, significantly increasing IT investment and stabilizing systems through the upgrade of existing systems of record, enhancing regulatory compliance, improving customer satisfaction, and re-architecting for future growth and product line expansion.
- Recruited a new head of commercial business, significantly re-organizing the business for increased focus on sales and operational efficiency.
- Acquired the LGI government business, focusing on building leasing expertise in support of Dell initiatives with DFS securing the largest single-lease transaction in corporate history (VA Administration) in 12 months.
- Re-engineered the end-of-lease business by leveraging Dell scale in an adjacent application with the initiative yielding
 a sustainable \$8MM to \$12MM in annual P&L impact.

Introduced the COSO Enterprise Risk Management (ERM) integrated framework, emphasizing executive support for the
enhanced controls environment by nearly doubling the number of people assigned full time to financial, business and
regulatory compliance.

THE EARLY CAREER SUMMARY

EXECUTIVE VICE PRESIDENT, MBNA America Bank, Wilmington, DE - (23 years)

VICE PRESIDENT / CHIEF MARKETING OFFICER, Bankers Finance Investment Management Corp., Rosslyn, VA

ASSISTANT VICE PRESIDENT – Corporate Trust, Mercantile Bank and Trust, Baltimore, MD

LENDING SPECIALIST, Maryland National Bank, Baltimore, MD

Education and Professional Development |

GRADUATE PROGRAM – BANKING, Stonier Graduate School of Banking, University of Delaware, Newark, DE (Cum Laude)

MASTER OF BUSINESS ADMINISTRATION, Mount Saint Mary's University, Emmitsburg, MD

BACHELOR OF SCIENCE – ECONOMICS, Frostburg University, Frostburg, MD

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