



COMMONWEALTH OF PENNSYLVANIA  
PENNSYLVANIA PUBLIC UTILITY COMMISSION  
400 NORTH STREET, HARRISBURG, PA 17120

IN REPLY PLEASE  
REFER TO OUR FILE

August 12, 2019

Docket No. A-2019-3012045  
Utility Code: 1122477

**CERTIFIED**

GLINDA REES COMPLIANCE  
UNITED POWER CONSULTANTS INC  
2001 N FEDERAL HIGHWAY STE 316  
POMPANO FL 33602

RE: Electric Generation Supplier License Application

Dear Ms. Rees:

On August 7, 2019, the Public Utility Commission accepted United Power Consultants, Inc.'s application for an Electric Generation Supplier license. The application was incomplete. In order for us to complete our analysis of your application, the Energy Industry Group requires answers to the attached questions.

Please be advised that you are directed to forward the requested information to the Commission within **30** days from the date of this letter. Failure to respond may result in the application being denied. As well, if United Power Consultants, Inc. has decided to withdraw its application, please reply notifying the Commission of such a decision.

Please forward the information to the Secretary of the Commission at the address listed below. When submitting documents, all documents requiring notary stamps must have original signatures. Please note that some responses may be e-filed to your case, <http://www.puc.pa.gov/efiling/default.aspx>. A list of document types allowed to be e-filed can be found at <http://www.puc.pa.gov/efiling/DocTypes.aspx>.

Rosemary Chiavetta, Secretary  
Pennsylvania Public Utility Commission  
400 North Street  
Harrisburg, PA 17120

**Your answers should be verified per 52 Pa Code § 1.36.** Accordingly, you must provide the following statement with your responses:

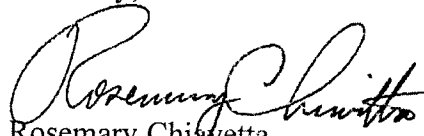
I, \_\_\_\_\_, hereby state that the facts above set forth are true and correct to the best of my knowledge, information and belief, and that I expect to be able to prove the same at a hearing held in this matter. I understand that the

statements herein are made subject to the penalties of 18 Pa. C.S. § 4904 (relating to unsworn falsification to authorities).

The blank should be filled in with the name of the appropriate company representative, and the signature of that representative should follow the statement.

In addition, to expedite completion of the application, please also e-mail the information to Jeremy Haring at [jharing@pa.gov](mailto:jharing@pa.gov). Please direct any questions to Jeremy Haring, Bureau of Technical Utility Services, at [jharing@pa.gov](mailto:jharing@pa.gov) (preferred) or (717) 783-6175.

Sincerely,

A handwritten signature in black ink, appearing to read "Rosemary Chiavetta". The signature is written in a cursive style with a large initial "R".

Rosemary Chiavetta  
Secretary

Enclosure

Docket No. A-2019-3012045  
United Power Consultants, Inc.  
Data Requests

1. Reference Application, Section 8.a, Technical Fitness – Applicant failed to provide a license for NJ. Please provide the missing documentation.
2. Reference Application, Section 8.d, Technical Fitness – Applicant failed to write out an Explanation of Ethical Procedures. Please provide an updated application page with the appropriate corrections.
3. Reference Application, Section 8.e, Technical Fitness – Applicant failed to provide detailed professional resumes of its chief officer, to include detailed descriptions on all experience and activities including date ranges. Please provide the missing documentation.
4. Reference Application, Section 12, Notarized Proofs – Applicant failed to provide a notarized proof of publication for the Scranton Times-Tribune. Please provide the notarized proof of publication for the above newspaper.

I, George Sarafianos, hereby state that the facts above set forth are true and correct to the best of my knowledge, information and belief, and that I expect to be able to prove the same at a hearing held in this matter. I understand that the statements herein are made subject to the penalties of 10 Pa. C.S.4904 (relating to unsworn falsification to authorities).

George Sarafianos

President

**In Reference to Section 8. A Technical Fitness:**

Attached is a copy of our New Jersey license.



Phil Murphy  
Governor

Sheila Oliver  
Lt. Governor

**STATE OF NEW JERSEY**  
**Board of Public Utilities**  
44 South Clinton Avenue, 3<sup>rd</sup> Floor, Suite 314  
Post Office Box 350  
Trenton, New Jersey 08625-0350  
[www.nj.gov/bpu/](http://www.nj.gov/bpu/)

Aida Camacho-Welch  
Secretary of the Board  
(609) 292-1599

July 10, 2019

Glinda Rees  
United Power Consultants, Inc.  
2001 N Federal Hwy #346  
Pompano Beach, FL 33062

Re: **Energy Agent Renewal Registration**  
Dkt. No. EE19040461L

Dear Ms. Rees:

In accordance with the Electric Discount and Energy Competition Act of 1999, N.J.S.A. 48:3-49 et seq., at its July 10, 2019 Agenda meeting, the New Jersey Board of Public Utilities renewed the **REGISTRATION**, number EA-0254, as an Energy Agent issued to United Power Consultants, Inc..

The enclosed registration is effective July 10, 2019 and will expire on July 9, 2020. This registration and the rights thereunder are **Non-Transferable**.

***This letter is not an endorsement of, nor is it intended for use in, the marketing promotions of the registrant. Registrants shall comply with all applicable law, including the Electric Discount and Energy Competition Act, which prohibits the unauthorized change of a customer's energy provider and other fraudulent and illegal marketing activities.***

If you have any questions, please contact Darren Erbe at (609) 292-1406.

Sincerely,

  
Aida Camacho-Welch  
Secretary of the Board

ACW/dee  
Encl.(s)

# State of New Jersey



## Board of Public Utilities

44 South Clinton Avenue, 3<sup>rd</sup> Floor, Suite 314, P.O. Box 350, Trenton, New Jersey 08625-0350

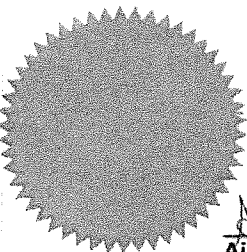
### HEREBY REGISTERS

**United Power Consultants, Inc.**

2001 N Federal Hwy #346  
Pompano Beach, FL 33062

To conduct business in the State of New Jersey as an

**Energy Agent**



  
**Aida Camacho-Welch**  
Secretary of the Board

**Registration No.** EA-0254  
**Effective Date:** July 10, 2019  
**Expiration Date:** July 9, 2020

**In Reference to Section 8. D Technical Fitness:**

Attached is a copy of a script for a Telephone Verification process that we do to go over the customer's contract in detail regarding who signed the contract, what their title is, address of location, term of contract, rate of contract, who the supplier is.



Hello ...may speak to \_\_\_\_\_, very briefly this is \_\_\_\_\_ from compliance at United Power Consultants. ~~This call may be monitored or recorded.~~

The reason I'm calling is to verify some information about the energy contract you signed with \_\_\_\_\_ a United Power Consultant on \_\_\_\_\_.

First off, we just like to make sure you did endorse this agreement and you have the full authorization to do so on behalf of \_\_\_\_\_.

MAY I HAVE YOUR FULL NAME & YOUR TITLE

We have you in a contract with \_\_\_\_\_ energy, this agreement has a term of \_\_\_\_\_ months, and it will be starting on \_\_\_\_\_ running till \_\_\_\_\_. Correct?:::

Your locked in a rate of \_\_\_\_\_, for the length of the term with \_\_\_\_\_ energy. Correct?

Was there any part of the agreement that you did not understand?

Great!

Before I let you go, what is your email address?

DID ANYONE TELL YOU HOW TO ANSWER THESE QUESTIONS?

Also, please remember this is a binding agreement with \_\_\_\_\_ Energy and if you sign or change providers mid-term you will incur a <sup>COULD</sup> early termination fee assessed by them.

Fantastic, I'm going to follow up with a email and make sure you have all our contact information should you have questions or concerns in the future.

Thank you for your time and have a great day!

**In Reference to Section 8. E Technical Fitness:**

Attached is a revised copy of chief officer's resume including dates and details of duties.

# George Sarafianos

- > President
- > Chief Executive Officer

## EXPERIENCE

July 2011 to Present

**United Power Consultants, Inc**

President and Chief Executive Officer

Operates as an electric broker in listed states:

New Jersey, Texas, Ohio, D.C., Maine

July 2007 to July 2011

**APM Sales & Marketing, Inc**

Owner and Chief Financial Officer

Bookkeeping, Payroll, Hiring Staff, Managing Staff

March 2004 to August 2007

**Human Capital Management**

Partner and Chief Financial Officer

Bookkeeping, Payroll, Manage relationships with partners/vendors

January 2002 to March 2004

**Advanced Imaging Systems, Inc**

Partner and Chief Financial Officer

Implement Business Strategies, Set comprehensive goals for performance, Bookkeeping, Payroll

September 1999 to January 2002

**Ameriplast, Inc**

Operations Manager

Reviewing workloads, Managing Staff, Inventory Checks, Communicating changes in processes

2001 North Federal Hwy  
Ste 318 & 320  
Pompano Beach, FL 33062

1-800-738-6159

[gsarafianos@unitedpowerconsultants.com](mailto:gsarafianos@unitedpowerconsultants.com)

[www.unitedpowerconsultants.com](http://www.unitedpowerconsultants.com)

February 1998 to September 2008

**Serious Cookie Company**

**Founder**

Managing staff, Payroll, Bookkeeping

January 1994 to January 1998

**G&H Restaurant, Inc**

**Owner**

Marketing, Bookkeeping, Customer Service, Purchase Orders

August 1990 to August 1993

**Between the Ribs**

**Restaurant Manager**

Bartender

#### EDUCATION

Adelphi University – Long Island, New York

**B.A. in Education**

#### REFERENCES

References are available upon request.

**In Reference to Section 12 Notarized Proofs:**

Attached is a copy of proof of publication for the Scranton Times

The Scranton Times (Under act P.L. 877 No 160. July 9,1976)  
Commonwealth of Pennsylvania, County of Lackawanna

LICENSELOGIX  
SUITE 300  
140 GRAND STREET WHITE PLAINS NY 10601

Account # 629558  
Order # 82323351  
Ad Price: 264.80

UNITED POWER CONSULTANTS

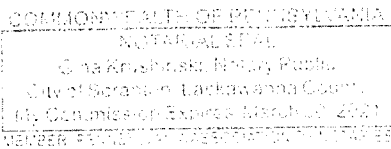
Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

04/24/2019

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true Lisa Buerbe

Sworn and subscribed to before me  
this 29th day of August A.D., 2019

Kyan Boushka  
(Notary Public)



LEGAL NOTICE

**PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE**  
Application of **United Power Consultants, Inc.** For Approval To Offer, Render, Furnish Or Supply Electricity Or Electric Generation Services As A Generator And **Supplier Of Electric Power, A Marketer/ Broker Engaged In The Business Of Supplying Electricity, And An Aggregator Engaged In The Business Of Supplying Electricity, To The Public In The Commonwealth Of Pennsylvania.**

**United Power Consultants, Inc.** will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to supply electricity or electric generation services as (1) a generator and supplier of electric power, (2) a broker/marker engaged in the business of supplying electricity, and (3) an aggregator engaged in the business of supplying electricity. **United Power Consultants, Inc.** proposes to sell electricity and related services in **Entire Commonwealth of PA** under the provisions of the new Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of **United Power Consultants, Inc.** may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to **United Power Consultants, Inc.** at the address listed below.

**United Power Consultants, Inc.**  
2001 N. Federal Highway,  
Suite 316, Pompano, FL 33062  
Phone: 800-738-6159