

Eckert Seamans Cherin & Mellott, LLC 213 Market Street 8<sup>th</sup> Floor Harrisburg, PA 17101 TEL 717 237 6000 FAX 717 237 6019 www.eckertseamans.com

Deanne M. O'Dell 717.255.3744 dodeil@eckertseamans.com

September 9, 2019

#### Via Hand Delivery

Rosemary Chiavetta, Secretary PA Public Utility Commission P.O. Box 3265 Harrisburg, PA 17105-3265

Re: Application of USource, LLC for approval to offer, render, furnish or supply natural gas supply services as a Broker/Marketer to the public in the Commonwealth of Pennsylvania Docket No. A-2019\_\_\_\_\_

Dear Secretary Chiavetta:

On behalf of USource, LLC enclosed for filing please find the original application to offer, render, furnish, or supply natural gas supply services as a Broker/Marketer to the public in the Commonwealth of Pennsylvania along with a cashiers check in the amount of \$350 for the filing fee. Please note that Appendix D and Exhibit 7b contain confidential material and should be handled accordingly. Also enclosed is a CD-ROM containing the entire Application. The confidential attachments are in a separate file on the CD-ROM.

Parties have been served in accordance with the attached Certificate of Service. The confidential attachments are only being provided to the parties listed on the attached Certificate of Service by request only.

Sincerely,

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Deanne M. O'Dell

DMO/lww Enclosure

PUC PUC SECRETARY'S BURE AU SECRETARY'S BURE AU SECRETARY DESK

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#### BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of <u>USource, LLC</u>, for approval to offer, render, furnish, or supply natural gas supply services as a Broker/Marketer to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

#### 1. IDENTIFICATION AND CONTACT INFORMATION

a. IDENTITY OF THE APPLICANT: Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

USource, LLC 1 Liberty Lane East, Suite 220, Hampton, NH 03842 <u>myadvisor@usourcenergy.com</u> <u>www.usourceenergy.com</u> Phone: 888.686.4845 Fax: 877.547.3537

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b. PENNSYLVANIA ADDRESS / REGISTERED AGENT: If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

#### Corporation Service Company 2595 Interstate Drive, Suite 103, Harrisburg, PA 17110

c. **REGULATORY CONTACT**: Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

John H. Ritch 20455 State Highway 249, Suite 200, Houston, TX 77070 Phone: 713.401.5738 Fax: 713.401.5842 John.ritch@usourceenergy.com

**d. ATTORNEY**: Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Deanne O'Dell, Eckert Seamans 213 Market Street, 8<sup>th</sup> Floor, Harrisburg, PA 17101 (P) 717.255.3744 dodell@eckertseamans.com

e. CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: Provide the name, title, address, telephone number, fax number, and e-mail <u>OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED)</u> responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Natural Gas Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed NGSs.

Gabrielle Morrison Marketing Coordinator 1 Liberty Lane East, Suite 220 Hampton, NH 03842 Phone: (603) 294-5030 morrisong@usourceenergy.com Shannon Monroe-Davis Director, Operations 1 Liberty Lane East, Suite 220 Hampton, NH 03842 Phone: (603) 294-5198 monroe-davis@usourceenergy.com

#### 2. BUSINESS ENTITY FILINGS AND REGISTRATION

a. FICTITIOUS NAME: (Select appropriate statement and provide supporting documentation as listed.)

The Applicant will be using a fictitious name or doing business as ("d/b/a")

Provide a copy of the Applicant's filing with Pennsylvania's Department of State Pursuant to 54 Pa. C.S. §311.

#### Or

X The Applicant will not be using a fictitious name.

#### b. BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:

(Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)

The Applicant is a sole proprietor.

- If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.

#### Or

The

The Applicant is a:	
---------------------	--

domestic	general	partnership	(*)
aomosuo	gonoiai	paratorship	• •

domestic limited partnership (15 Pa. C.S. §8511)

foreign general or limited partnership (15 Pa. C.S. §4124)

domestic limited liability partnership (15 Pa. C.S. §8201)

foreign limited liability general partnership (15 Pa. C.S. §8211)

foreign limited liability limited partnership (15 Pa. C.S. §8211)

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
- Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.
- Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.
- \* If a corporate partner in the Applicant's domestic partnership is not domicited in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.

- or
- X The Applicant is a:

  - domestic corporation (15 Pa. C.S. §1308)

foreign corporation (15 Pa. C.S. §4124)

- domestic limited liability company (15 Pa. C.S. §8913)
- X foreign limited liability company (15 Pa. C.S. §8981)
- Other (Describe):
  - Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
  - Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.

#### See Exhibit 2 – Business Entity Filings & Registration

- Give name and address of officers.

#### See Exhibit 8 – Technical Fitness

#### 3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

a. AFFILIATES: Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

#### See EXHIBIT 3a: AFFILIATES

b. PREDECESSORS: Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

Unitil Resources, Inc. dba USource, LLC (NGS: A-125078) 1 Liberty Lane East, Suite 220 Hampton, NH 03842 www.usourceenergy.com Phone: 888.686.4845 Fax: 877.547.3537

Applicant understands that Unitil Resources will be submitting a request to have its current license cancelled subject to the approval of this application.

#### 4. **OPERATIONS**

a. APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)

#### **Definitions**

- Supplier an entity which provides natural gas supply services to retail gas customers utilizing the jurisdictional facilities of an natural gas distribution company
- Broker/Marketer an entity that acts as an intermediary in the sale and purchase of natural gas but does not take title to the natural gas.
- X The Applicant is presently doing business in Pennsylvania as a
  - natural gas interstate pipeline
  - municipality providing service outside its municipal limits
  - local gas distribution company
  - retail supplier of natural gas services in the Commonwealth
  - a natural gas producer

X a broker/marketer engaged in the business of supplying natural gas services – Applicant proposes to provide services previously provided by Unitil Resources, Inc. d/b/a/ Usource, LLC at Docket Number (NGS: A-125078) upon cancellation of its license and approval of this application

Other. (Identify the nature of service being rendered)

#### or

The Applicant is not presently doing business in Pennsylvania.

- b. APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a:
  - Supplier or Aggregator of natural gas services
  - Municipal supplier of natural gas services
  - Cooperative supplier of natural gas services
  - X Broker/Marketer engaged in the business of supplying natural gas services
    - X Check here to verify that your organization will not be taking title to the natural gas nor will you be making payments for customers.
  - Other (Describe):
- **c. PROPOSED SERVICES:** Describe in detail the natural gas supply services which the Applicant proposes to offer.

Usource, L.L.C. (Usource) manages an energy procurement system that provides commercial, industrial and institutional customers an efficient way to procure energy, taking advantage of commodity market volatility and leveraging Usource's energy expertise. Usource, L.L.C. technical staff creates a customize energy plan in concert with the customer. An RFP is created to secure energy supplies consistent with the customer's objectives. The customer realizes significant time and dollar savings using the Usource platform. Only suppliers qualified by the state and the local distribution company are allowed to submit bids to serve the customers' energy needs. Once a bid for gas or electricity that

### meets the customers' pre-specified parameters is accepted, a transaction is executed.

d. **PROPOSED SERVICE AREA:** Check the box of each Natural Gas Distribution Company for which the Applicant proposes to provide service.

Columbia	Peoples Gas Company
National Fuel Gas	Philadelphia Gas Works
PECO	UGI Utilities – Gas Division
Peoples Natural Gas Company	Valley Energy
Peoples Natural Gas – Equitable Div	
	X All of the above

- e. CUSTOMERS: Applicant proposes to provide services to:
  - Residential Customers
  - X Small Commercial Customers (Less than 6,000 Mcf annually)
  - Residential and Small Commercial as Mixed Meter ONLY (CANNOT BE TAKEN WITH RESIDENTIAL AND/OR SMALL COMMERCIAL ABOVE)
  - X Large Commercial Customers (6,000 Mcf or more annually)
  - X Industrial Customers
  - X Governmental Customers
  - All of above (Except Mixed Meter)
    - Other (Describe):
- f. **START DATE**: Provide the approximate date the Applicant proposes to <u>actively market</u> within the Commonwealth.

#### USource, LLC will begin actively marketing upon approval of this application.

#### 5. <u>COMPLIANCE</u>

a. CRIMINAL/CIVIL PROCEEDINGS: State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

#### USource, LLC nor any of its affiliates, predecessor of either, or a person identified in this Application, have been or is currently a defendant of a criminal or civil proceeding within the last five (5) years.

**b.** SUMMARY: If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

#### **Not Applicable**

c. CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. <u>Applicant should also include if it had a Pennsylvania PUC EGS or NGS license previously cancelled by the Commission.</u> If the Applicant has no actions or complaints to list, explicitly state such.

#### Please see Exhibit 5 c-d: Compliance

d. SUMMARY: If applicable; provide a statement as to the resolution or present status of any actions listed above.

#### Please see Exhibit 5 c-d: Compliance

#### 6. PROOF OF SERVICE

**Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.** (Example Certificate of Service is attached at Appendix C)

- a.) **STATUTORY AGENCIES:** Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:
  - Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120 b.) NGDCs: Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Natural Gas Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each NGDC is as follows.

Columbia Gas of PA, Inc.	
Michele Caddell	
290 W. Nationwide Blvd.	
Columbus, OH 43215	
PH: 614.460.6841	
FAX: 614.460.8447	
e-mail: mcaddell@nisource.com	
Peoples Natural Gas Company LLC – Equitable	National Fuel Gas Distribution Corp.
Division	Joanne E. Maciok
Carol Scanlon	6363 Main Street
375 North Shore Drive	Williamsville, NY 14221
Pittsburgh, PA 15212	PH: 716.857.7670
PH: 412.208.6931	FAX: 716.857.7479
FAX: 412.208.6577	e-mail: maciokj@natfuel.com
e-mail: Carol.Scanlon@peoples-gas.com	
Peoples Natural Gas Company LLC	PECO
Carol Scanlon	Carlos Thillet, Manager, Gas Supply and
375 North Shore Drive	Transportation
Pittsburgh, PA 15212	2301 Market Street, S9-2
PH: 412.208.6931	Philadelphia, PA 19103
FAX: 412.208.6577	PH: 215.841.6452
e-mail: Carol.Scanlon@peoples-gas.com	Email: carlos.thillet@exeloncorp.com
Peoples Gas Company LLC	Philadelphia Gas Works
Carol Scanlon	Ryan Reeves, Director Supply
375 North Shore Drive	Transportation & Control
Pittsburgh, PA 15212	800 West Montgomery Avenue
PH: 412.208.6931	Philadelphia, PA 19122
FAX: 412.208.6577	PH: 215.787.5103
e-mail: Carol.Scanlon@peoples-gas.com	email: pgwchoicesupply@pgworks.com
Valley Energy Inc.	UGI Utilities, Inc. – Gas Division
Ed Rogers	David Lahoff
523 South Keystone Avenue	2525 N. 12 <sup>th</sup> Street, Suite 360
Sayre, PA 18840-0340	Reading, PA 19612-2677
PH: 570.888-9664	PH: 610.796.3520
FAX: 570.888.6199	Email: dlahoff@ugi.com
email: erogers@ctenterprises.org	

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#### 7. FINANCIAL FITNESS

a. BONDING: In accordance with 66 Pa. C.S. Section 2208(c), no natural gas supplier license shall be issued or remain in force unless the applicant or holder furnishes a bond or other security in a form and amount to ensure the financial responsibility of the natural gas supplier. The criteria used to determine the amount and form of such bond or other security shall be set by each NGDC. Provide documentation that the applicant has met the security requirement of each NGDC by submitting the letters sent by the NGDCs stating what bonding amounts they require. The contact information is located in Section 6.b.

#### See Exhibit 7a - Bonding

- b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS: Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following: See CONFIDENTIAL Exhibit 7b – Financial Fitness
  - Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
  - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)
  - Applicant's accounting statements, including balance sheet and income statements for the past two years.
  - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
  - A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
  - Audited financial statements exhibiting accounts over a minimum two year period.
  - Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.
- c. SUPPLIER FUNDING METHOD: If Applicant is operating as anything other than <u>Broker/Marketer only</u>, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

#### USource, LLC will be acting as a Broker/Marketer only.

d. BROKER PAYMENT STRUCTURE: If applicant is a broker/marketer, explain how your organization will be collecting your fees.

Usource receives a brokerage fee from the supplier for our services that is built into the price which the customer pays to the supplier for their energy. The fee that is charged will vary, but will be disclosed to the end customer. If the customer does not elect to enter an energy contract that we recommend with a competitive energy supplier, Usource will receive no fees for the work performed for the customer. e. ACCOUNTING RECORDS CUSTODIAN: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Richard Chapman, Controller 20455 State Highway 249, Suite 200, Houston, TX 77070 (P) - (713) 401.5711 (F) - (713) 401.5882 <u>richard.chapman@nee.com</u>

f. **TAXATION:** Complete the <u>TAX CERTIFICATION STATEMENT</u> attached as Appendix D to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

#### See CONFIDENTIAL Appendix D

#### 8. TECHNICAL FITNESS:

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

a. EXPERIENCE, PLAN, STRUCTURE: such information may include:

#### See Exhibit 8 – Technical Fitness

- Applicant's previous experience in the natural gas industry.
- Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.
- Type of customers and number of customers Applicant currently serves in other jurisdictions.
- Staffing structure and numbers as well as employee training commitments.
- Business plans for operations within the Commonwealth.
- Any other information appropriate to ensure the technical capabilities of the Applicant.

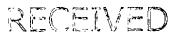
#### b. **PROPOSED MARKETING METHOD** (check all that apply)

- Internal Applicant will use its own internal resources/employees for marketing
- External NGS Applicant will contract with a PUC LICENSED NGS
- Affiliate Applicant will use a NON-NGS affiliate that is a nontraditional marketer and/or marketing services consultant
- External Third-Party Applicant will contract with a NON-NGS third party nontraditional marketer and/or non-selling marketer
- Other (Describe):

- c. DOOR TO DOOR SALES: Will the Applicant be implementing door to door sales activities?
  - Yes X No

Yes No

If yes, will the Applicant be using verification procedures?



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Not applicable

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PA PUBLIC UTILITY COMMISSION

SECRETARY'S BUREAU

If yes, describe the Applicant's verification procedures.

d. OVERSIGHT OF MARKETING: Explain all methods Applicant will use to ensure all marketing is performed in an ethical manner, for both employees and subcontractors.

#### See Exhibit 8 – Technical Fitness

e. OFFICERS: Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions containing actual work experience.

#### See Exhibit 8 – Technical Fitness

#### 9. DISCLOSURE STATEMENT:

#### (Not applicable for an applicant applying for a license exclusively as a broker/marketer.)

**DISCLOSURE STATEMENTS:** If proposing to serve Residential and/or Small Commercial (less than 6,000 Mcf annually) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix E to this Application.

 Natural gas should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

#### USource, LLC will be acting as a Broker/Marketer only.

#### 10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

a. STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 62.114.

#### X AGREED

- **b. REPORTING REQUIREMENTS:** Applicant agrees to provide the following information to the Commission:
  - Reports of Gross Receipts: Applicant shall file an annual report with the Commission on an annual basis no later than April 30<sup>th</sup> following the end of the calendar year per 52 Pa. Code § 62.110.

#### X AGREED

- c. TRANSFER OF LICENSE: The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. § 2208(d). Transferee will be required to file the appropriate licensing application.
  - X AGREED
- d. ANNUAL FEES: The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling natural gas in the Commonwealth of PA, and a supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.
  - X ACKNOWLEDGED
- e. FURTHER DEVELOPMENTS: Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 62.105.
  - X AGREED
- f. FALSIFICATION: The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.

#### X AGREED

- **g. NOTIFICATION OF CHANGE:** If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within thirty (30) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 62.105.
  - X AGREED
- **h. CEASING OF OPERATIONS:** Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.
  - X AGREED
- i. FILING FEE: The Applicant has enclosed or paid the required, non-refundable filing fee by CERTIFIED CHECK OR MONEY ORDER in the amount of \$350.00 payable to the Commonwealth of Pennsylvania. <u>The Commission does not accept corporate or personal checks for filing fees.</u>
  - X PAYMENT ENCLOSED

#### 11. <u>AFFIDAVITS</u> (All affidavits must be notarized before filing.)

**a.) APPLICATION AFFIDAVIT:** Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.

#### See Appendix A

**b.) OPERATIONS AFFIDAVIT:** Provide an officially notarized affidavit stating that you will adhere to the Public Utility Code of Pennsylvania and applicable federal and state laws. An example copy of this Affidavit can be found at Appendix B.

#### See Appendix B

#### 12. NEWSPAPER PUBLICATIONS

#### Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each EDC. For example, an applicant that wants to operate in Penn Power would need to run ads in both The Erie Times-News and the Pittsburgh Post-Gazette. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and must be supplied with this application. Applicants do not need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

	Erie	Harrisburg		Pittsburgh	Scranton		Johnstown
	Times-	Patriot-	Philadelphia	Post-	Times-	Williamsport	
	News	News	Daily News	Gazette	Tribune	Sun-Gazette	Democrat
Citizens' Electric						X	
Duquesne				Х			
Met Ed		x	x		X		
PECO			x				
Penelec	x	X			X	x	X
Penn Power	x			X			
Pike					X		
PPL		X	х		X	x	
UGI					X		
Wellsboro						x	
West Penn		X		x		x	x
Entire							
Commonwealth	x	X	x	Х	x	X	X

(Example Publications are provided at Appendices K and L)

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#### 13. SIGNATURE

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Applicant: Usource, L.L.C

Bv:

Kenneth Matula

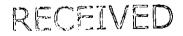
Title: Vice President, Usource, L.L.C.

#### 14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections is complete.

# Signature Signature X Filing Fee (ONLY CERTIFIED CHECK OR MONEY ORDER) 99 Application Affidavit Operations Affidavit 99 Proof of Publication 99 Proof of Publication Veryages Tax Certification Statement 99 Proof of State Commonwealth Department of State Verification Certificate of Service Certificate of Service

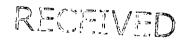
#### **Applicant: Usource, LLC**



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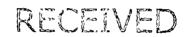
#### Index Of Appendices And Exhibits To Natural Gas Supplier Application Of Usource, LLC.

Appendix A	Application Affidavit
Appendix B	Operations Affidavit
Appendix C	Certificate of Service
Appendix D	
CONFIDENTIAL	Tax Certification Statement
	·
Exhibit 2	Pennsylvania Registration as a Foreign LLC and Delaware Certificate of
	Formation
Exhibit 3a	List of Affiliates
Exhibits 5 c-d	Formal Complaints and Present Status
Exhibit 7a	Letters from NGDCs Regarding Bonding Requirements
Exhibit 7b	
CONFIDENTIAL	Information in Support of Applicant's Financial Fitness
Exhibit 8	Information in Support of Applicant's Technical Fitness
Exhibit 12	Proofs of Publication



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## Appendix A



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#### Appendix A

#### **APPLICATION AFFIDAVIT**

State of Texas :

SS.

:

County of Harris

Kenneth Matula, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

He is the Vice President of Usource, L.L.C.;

That he is authorized to and does make this affidavit for said Applicant;

That the Applicant herein Usource, L.L.C. has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as an electric generation supplier pursuant to 66 Pa. C.S. § 2809 (B).

That the Applicant herein Usource, L.L.C. has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

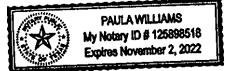
That the Applicant herein Usource, L.L.C. acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein Usource, L.L.C. acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his knowledge, information, and belief, and that he expects said Applicant to be able to prove the same at hearing.

Signature of Affiant

Sworn and subscribed before me this  $28^{\text{M}}$  day of August, 2019.



Signature of official administering oath

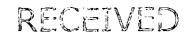
November 2, 2022 My commission expires

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SECRETARY'S BUREAU

## Appendix B



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#### Appendix B

#### **OPERATIONS AFFIDAVIT**

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State of Texas

SS.

County of Harris

Kenneth Matula, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

He is the Vice President of Usource, L.L.C.;

That he is authorized to and does make this affidavit for said Applicant;

That Usource, L.L.C., the Applicant herein, acknowledges that Usource, L.L.C. may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That Usource, L.L.C., the Applicant herein, asserts that it possesses the requisite technical, managerial, and financial fitness to render electric service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That Usource, L.L.C., the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 28 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28, shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional Gross Receipts and power sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

As provided by 66 Pa. C.S. §2810 (C)(6)(iv), Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

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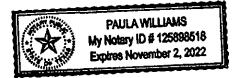
That Usource, L.L.C., the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506, §2807 (C), §2807(D)(2), §2809(B) and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Bureau of Public Liaison or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct to the best of his knowledge, information, and belief.

Signature of Affiant

Sworn and subscribed before me this  $23^{\text{H}}$  day of August, 2019.



Signature of official administering oath

My commission expires November 2, 2022

1 Den Martin Martin

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# Appendix C

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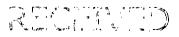
#### Appendix C

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

#### **CERTIFICATE OF SERVICE TEMPLATE**

On this the <u>9th</u> day of <u>September</u> 20<u>19</u>, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as a Natural Gas Supplier and all <u>NON-CONFIDENTIAL</u> attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom, upon the following:

Office of Consumer Advocate	Office of the Attorney General
5th Floor, Forum Place	Bureau of Consumer Protection
555 Walnut Street	Strawberry Square, 14th Floor
Harrisburg, PA 17120	Harrisburg, PA 17120
Office of the Small Business Advocate	Commonwealth of Pennsylvania
Commerce Building, Suite 202	Department of Revenue
300 North Second Street	Bureau of Compliance
Harrisburg, PA 17101	Harrisburg, PA 17128-0946
Columbia Gas of PA, Inc. Michele Caddell 290 W. Nationwide Blvd. Columbus, OH 43215 PH: 614.460.6841 FAX: 614.460.8447 e-mail: mcaddell@nisource.com	Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120
Peoples Natural Gas Company LLC – Equitable Division	National Fuel Gas Distribution Corp.
Carol Scanlon	Joanne E. Maciok
375 North Shore Drive	6363 Main Street
Pittsburgh, PA 15212	Williamsville, NY 14221
PH: 412.208.6931	PH: 716.857.7670
FAX: 412.208.6577	FAX: 716.857.7479
e-mail: <u>Carol.Scanlon@peoples-gas.com</u>	e-mail: <u>maciokj@natfuel.com</u>
Peoples Natural Gas Company LLC Carol Scanlon 375 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6931 FAX: 412.208.6577 e-mail: <u>Carol.Scanlon@peoples-gas.com</u>	PECO Carlos Thillet, Manager, Gas Supply and Transportation 2301 Market Street, S9-2 Philadelphia, PA 19103 PH: 215.841.6452 Email: <u>carlos.thillet@exeloncorp.com</u>



Peoples Gas Company LLC	Philadelphia Gas Works
Carol Scanlon	Ryan Reeves, Director Supply Transportation & Control
375 North Shore Drive	800 West Montgomery Avenue
Pittsburgh, PA 15212	Philadelphia, PA 19122
PH: 412.208.6931	PH: 215.787.5103
FAX: 412.208.6577	email: pgwchoicesupply@pgworks.com
e-mail: Carol.Scanlon@peoples-gas.com	
Valley Energy Inc.	UGI Utilities, Inc. – Gas Division
Ed Rogers	David Lahoff
523 South Keystone Avenue	2525 N. 12 <sup>th</sup> Street, Suite 360
Sayre, PA 18840-0340	Reading, PA 19612-2677
PH: 570.888-9664	PH: 610.796.3520
FAX: 570.888.6199	Email: <u>dlahoff@ugi.com</u>
email: erogers@ctenterprises.org	

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Deanne M. O'Dell, Esq.

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## Exhibit 2

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200052	-1410

EXHIBIT 2: Business Entity Usource, LLC Natural Gas Broker/Marketer License Application

Microfilm Number

Entity Number

#### Filed with the Department of State on JUL 0 5 2000

Secretary of

#### APPLICATION FOR REGISTRATION AS A FOREIGN LIMITED LIABILITY COMPANY

DSCB115-8981 (Rev 95)

In compliance with the requirements of 15 Pa.C.S. § 8981 (relating to registration), the undersigned foreign limited liability company, desiring to register to do business in this Commonwealth, hereby states that:

1. The name of the limited liability company is: Usource, L.L.C.

2.	(If the name set forth in paragraph 1 is not available for use in this Commonwealth, complete the following):	The name
	under which the limited liability company proposes to register and do business in this Commonwealth is:	

3. The **name** of the **jurisdiction** under the laws of which the limited liability company was organized and the date of its formation are:

Jurisdiction: Delaware

Date of Formation: March 31, 2000

4 The (a) address of this limited iiability company's initial registered office in this Commonwealth or (b) name of its commercial registered office provider and the county of venue is:

(c)				
Number and Street	City	State	₹ip	County
(b) c/o: Corporation Service Company			Dauphin	
Name of Commercial Registered Offic	e Provider			County

For a limited liability company represented by a commercial registered office provider, the county in (b) shall be deemed the county in which the limited liability company is located for venue and official publication purposes.

#### 5. (Check and complete one of the following):

\_\_\_\_The address of the office required to be maintained by it in the jurisdiction of its organization by the laws of that jurisdiction is.

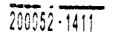
number and Street City State Zip

It is not required by the laws of its jurisdiction of organization to maintain an office therein and the address of its principal office is:

6 Liberty Lane West			
Number and Street	City	State	Zip

6. (Strike out if inapplicable): The company is a restricted professional company organized to render the following restricted professional service(s):

N/A



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DSCB:15-8981 (Rev 95)-2

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#### EXHIBIT 2: Business Entity Usource, LLC Natural Gas Broker/Marketer License Application

IN TESTIMCINY WHEREOF, the undersigned limited liability company has caused this Application for Registration as a Foreign Limited (Int: "Y Company to be signed by a duly authorized member or manager thereof this <u>22nd</u> day of <u>June</u> 2000

Usource, L.L.C (Name of LimitechLiability Company) BY: (Signature) TILE: Managing Director

#### PENNSYLVANIA DEPARTMENT OF STATE

#### BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS

Document will be returned to the name and address entered below.			Amendment of Foreign Registration DSCB: 15-413	
Name			(rev. 2/2017)	
700 Universe Boulevard.				
Address				
Juno Beach FL 33408		33408		
City	State	Zip Code	413	

Read all instructions prior to completing. This form may be submitted online at https://www.corporations.pa.gov/

Fee: \$250

In compliance with the requirements of the applicable provisions of 15 Pa.C.S. § 413 (relating to amendment of foreign registration statement), the undersigned registered foreign association hereby states that:

1. The name of the association under which it is registered to do business in this Commonwealth:

USO	URCE	II	. C
030	once	للادسا و	2- X

(a)

2. The type of association is (check or	nly one):	
Business Corporation	Limited Partnership	Business Trust
Nonprofit Corporation	🔲 Limited Liability (General) Partnership	Professional Association
🔀 Limited Liability Company	Limited Liability Limited Partnership	

3. The (a) address of the association's registered office in this Commonwealth or (b) name of its commercial registered office provider and the county of venue is:

Complete part (a) **OR** (b) -- not both:

(a)						
	Number and street	City	State	Zip	Country	
			OR			
(b) C	O: CORPORATION	N SERVICE CO	MPANY	Dauphin		
(	Name of Commercia	I Registered Office 1	Provider	County		

4. Effective date of amendment of foreign registration (check, and if appropriate complete, one of the following):

I The Amendment of Foreign Registration shall be effective upon filing in the Department of State.

□ The Amendment of Foreign Registration shall be effective on: \_\_\_\_\_

Date (MM/DD/YYYY)

Hour (if any)

— at –

PENN File: April 17,2019

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1	L== %-*	Kara W	المسان مدار

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5. Check, and if appropriate complete, one of the following:

X The association desires that its registration be amended to change or correct the following information:

Principal address is: 700 Universe Blvd., Juno Beach, FL 33408

The amendment adopted by the association is set forth in full in Exhibit A attached hereto and made a part hereof.

If the amendment reflects a change in name for the association which does not comply with 15 Pa.C.S. 414 and 201-209, the foreign association must adopt an alternate name that complies 15 Pa.C.S. 201-209 for use in Pennsylvania.

IN TESTIMONY WHEREOF, the undersigned association has caused this Amendment of Foreign Registration Statement to be signed by a duly authorized representative thereof 17th day of April , 2019 this

USOURCE, L.L.C.

Name of Association

Melissa A. Plotsky

Signature

Secretary

Title

#### COMMONWEALTH OF PENNSYLVANIA

#### DEPARTMENT OF STATE

#### 08/08/2019

#### TO ALL WHOM THESE PRESENTS SHALL COME, GREETING:

I DO HEREBY CERTIFY THAT,

#### USOURCE, L.L.C.

is duly registered to do business under the laws of the Commonwealth of Pennsylvania and remains a registered Foreign Limited Liability Company so far as the records of this office show, as of the date herein.

I DO FURTHER CERTIFY THAT this Certificate of Registration shall not imply that all fees, taxes and penalties owed to the Commonwealth of Pennsylvania are paid.



IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the Seal of the Secretary's Office to be affixed, the day and year above written

Acting Secretary of the Commonwealth

Certification Number: TSC190808120960-1

Verify this certificate online at http://www.corporations.pa.gov/orders/verify

EXHIBIT 2: Business Entity T-071 Physical C Natural Gas Broker/Marketer License Application

State of Delaware

PAGE 1

Office of the Secretary of State

I, EDWARD J. FREEL, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF FORMATION OF "USOURCE, L.L.C.", FILED IN THIS OFFICE ON THE THIRTY-FIRST DAY OF MARCH, A.D. 2000, AT 9 O'CLOCK A.M.



Edward J. Freel, Secretary of State

AUTHENTICATION: 0355468 DATE: 04-03-00

3205239 8100 001165595

STATE OF DELAWARE SECRETARY OF STATE DIVISION OF CORPORATIONS FILED 09:00 AM 03/31/2000 001165595 - 3205239

#### CERTIFICATE OF FORMATION

#### OF

#### USOURCE, L.L.C.

This Certificate of Formation of Usource, L.L.C. (the "Company"), dated as of March 31, 2000, is being duly executed and filed by Stacey Wruble Seewald as an authorized person to form a limited liability company under the Delaware Limited Liability Company Act (6 Del. C. §18-101, et sec.).

FIRST. The name of the limited liability company formal hereby is Usource, L.L.C.

SECOND. The address of the registered office of the Company in the State of Delaware is c/o Corporation Service Company, 1013 Centre Road, Wilmington, New Castle County, Delaware 1980S.

THIRD. The name and address of the registered agent for service of process on the Company in the State of Delaware is Corporation Service Company, 1013 Centre Road, Wilmington, New Castle County, Delaware 19805.

IN WITNESS WHEREOF, the undersigned has executed this Certificate of Formation as of the date first above written.

Signald

Stacey Wrable Seewald Authorized Person

DC 376357 v3

#### AKIN, GUMP, STRAUSS, HAVER & FELD, L.L.P.

ATTORNEYS AT LAW

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RIDER - BI AFTLEDIGE WITH THE LAW GETICE OF ABOULATE II. FAMAD  REGISTERED LINETED LINETELETURE MURITURETENUR INCLUDING MADELSSIONAL CORPORATIONS
 IS33 NEW HAMPSHIRE AVENUE. N.W. SUITE 400 WASHINGTON, DC 20036 (SQD 657-4000 FAX (202) 657-4000
 FAX (202) 657-4000

March 31, 2000

#### **FIG PACSHOLL**

Secretary of State of the State of Delaware Division of Conporations John G. Townsead Bldg. Dover, Delaware 19903

Re: Usource, L.L.C.

To whom it may concern:

The undersigned, as counsel to Usource, Inc., a Delaware corporation (the "Corporation") incorporated of even date herewith, hereby confirms that the Corporation consents to the use of the name "Usource, L.L.C.," by Usource, L.L.C., an ensity socking to file a Certificate of Formation with the Socretary of State of the State of Delaware dated of even date herewith.

If you have any questions regarding the above, please do not hesitate to contact me at (202) 887-4473.

Sincerely

und

Stacoy Wrubie Secwald

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

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# Exhibit 3a

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**3a. AFFILIATES**: Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

The following affiliates are FERC jurisdictional public utilities:

FPL Energy Marcus Hook, L.P.; ER02-1903 and ER05-316 FPL Energy MH 50 L.P.; ER99-2917-000 Meyersdale Windpower, LLC; ER04-290-000 Mill Run Windpower, LLC; ER02-256-000 NEPM II, LLC; ER11-4462-002 NextEra Energy Power Marketing, LLC; ER98-3566-000 Pennsylvania Windfarms, Inc.; ER02-2166-000 Somerest Windpower, LLC; ER02-258-000 Waymart Wind Farm, L.P.; ER03-1375-000

Other Affiliate(s) of the Applicant doing business in Pennsylvania are:

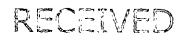
Boulevard Associates, LLC FPL Energy Services, Inc. Generation Repair and Service, LLC NextEra Energy Operating Services, LLC NextEra Energy Project Management, LLC NextEra Energy Solutions, LLC NextEra Energy Services Pennsylvania, LLC Premier Power Solutions, LLC Sentry Solar, LLC

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU SEP ſ 9 2019

Additional affiliates can be found within NextEra Energy Inc.'s 10-K.

Usource, LLC does not have any affiliates applying to do business in Pennsylvania.

# Exhibit 5c-d



SEP - 9 2019

5c. CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. <u>Applicant should also include if it had a Pennsylvania PUC</u> <u>EGS or NGS license previously cancelled by the Commission.</u> If the Applicant has no actions or complaints to list, explicitly state such.

There are no existing investigations or regulatory actions of Usource, LLC by any public utility commission, or any other governing, regulatory or standards body. The Commission has not previously cancelled any licenses of Usource.

An affiliate, NextEra Energy Services Pennsylvania has had the following formal complaints over the last five year:

- Docket C-2015-2480805
- Docket C-2015-2511978
- Docket C-2015-2460948
- Docket C-2015-2482185
- Docket C-2015-2482173
- Docket C-2015-2482188
- Docket C-2015-2472483

- Docket C-2015-2495216
- Docket F-2015-2514745
- Docket C-2016-2547108
- Docket F-2017-265031
- Docket F-2017-2636032
- Docket F-2018-3000576
- Docket F-2018-300260
- **5d. SUMMARY:** If applicable; provide a statement as to the resolution or present status of any actions listed above.

Each of these formal consumer complaints against NextEra Energy Services Pennsylvania, LLC, an affiliate of Usource, L.L.C, have been closed pursuant to the filing of a Certification of Satisfaction.

SEP - 9 2019 PA PUBLIC CONTAINSSION SECRETARY'S BUREAU

# Exhibit 7a

Received

SEP **- 9** 2019 PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU 7a. BONDING: In accordance with 66 Pa. C.S. Section 2208(c), no natural gas supplier license shall be issued or remain in force unless the applicant or holder furnishes a bond or other security in a form and amount to ensure the financial responsibility of the natural gas supplier. The criteria used to determine the amount and form of such bond or other security shall be set by each NGDC. Provide documentation that the applicant has met the security requirement of each NGDC by submitting the letters sent by the NGDCs stating what bonding amounts they require.

Enclosed please find the letters to Usource, LLC from Columbia Gas of Pennsylvania, Inc., PECO Gas, Peoples Natural Gas (inclusive of PNG, Equitable & TWP), Philadelphia Gas Works, National Fuel Gas, Valley Energy and UGI Utilities (inclusive of UGI, Central Penn & Penn Natural Gas) stating the bonding requirements for each NGDC.

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PA PUE, IC UTILITY COMMISSION SUCRETARY'S BUTCHU



A NiSource Company

August 7, 2019

Paula Williams Usource, LLC 1 Liberty Ln Suite 220 Hampton, NH 03842

Dear Paula Williams:

We are pleased that Usource, LLC has applied for a license to provide Natural Gas Broker/Marketer Services on the distribution system of Columbia Gas of Pennsylvania, Inc. ("Columbia Gas").

Under Paragraph 2.4.5 of the Rules Applicable to Distribution Service section of the Tariff of Columbia Gas, Usource, LLC could be required to provide to Columbia Gas a bond or other financial security instrument in an amount that Columbia Gas determines to be appropriate. Usource, LLC has indicated only brokering and consulting services will be provided. Therefore, we have determined at this time that Usource, LLC does not need a bond or other financial security requirement to provide broker natural gas services to Columbia Gas customers.

If the creditworthiness requirement or Columbia Gas' exposure to Usource, LLC changes in the future, Columbia Gas might deem it appropriate to require Usource, LLC to provide a bond or other financial security instrument.

Please feel free to contact me at 614-460-4881 should you have any questions regarding a bond or other financial security instrument requirements of Columbia Gas.

Sincerely,

Dollar Van

Debbie Vair Manager, Gas Transportation and Sales Support



An Exelon Company

August 9, 2019

Usource, LLC Brian Landrum 1 Liberty Lane East Suite 220 Hampton, NH 03842

Re: Broker Requirements

Dear Usource, LLC:

PECO is aware that Usource, LLC has applied for a license to provide brokering and consulting services to commercial and industrial customers on the distribution system of PECO.

In making such an application, Usource, LLC could be required to provide to PECO a bond or other acceptable financial security in an amount that PECO determines to be appropriate. Usource, LLC has indicated that it intends to provide only brokering and consulting services to commercial and industrial customers, and will not take title to any delivered natural gas; nor will accept any customer payments or deposits. Therefore, PECO has determined at this time that Usource, LLC does not need a bond or other financial security requirement, since they are not directly engaging in business with PECO and only providing brokering or consulting services to PECO customers. However, if the services provided by Usource, LLC the creditworthiness requirement for PECO's exposure to Usource, LLC changes in the future, PECO reserves the right to require Usource, LLC to provide a bond or other financial security instrument.

If you should have any questions regarding this matter, please contact Chris Sauerbaum at 215-841-6422 or myself at 215-841-6452.

Respectfully submitted,

Carlos P. Thille

Carlos P. Thillet Manager, Gas Supply and Transportation 2301 Market Street Philadelphia, Pa 19103



www.peoples-aas.com

Carol Scanlon Manager, Rates & Regulation

Peoples Service Company LLC Phone: 412-208-6931 Email: Carol.Scanlon@peoples-gas.com

August 7, 2019

Brian Landrum President Usource, LLC 1 Liberty Lane East, Suite 220 Hampton, NH 03842

Dear Mr. Landrum:

We are pleased that Usource, LLC has applied for a license to provide natural gas services on the Peoples Group of Companies. Specifically you have requested to be licensed as a supplier on the distribution systems of Peoples Natural Gas Company LLC, Peoples Natural Gas Company LLC – Equitable Division, and Peoples Gas Company LLC (formerly Peoples TWP) ("the Companies").

Since Usource, LLC is not currently serving customers on the Peoples systems, we have determined at this time that Usource, LLC does not need a bond or other financial security requirement to provide these services to the Company's customers.

If a Pool is established, and customers are enrolled which alters the creditworthiness requirement or the Company's exposure to Usource, LLC provision of services on the Peoples' system changes in the future, the Companies may deem it appropriate to require a bond or other financial instrument.

If you have any questions feel free to contact me at 412-208-6931 or by email at Carol.Scanion@peoples-gas.com.

Sincerely,

**Carol Scanlon** 

Manager, Rates and Regulation Peoples Natural Gas Company LLC

Cc: Stephen Kelly Mina Speicher



August 7, 2019

Ms. Paula Williams Usource, LLC 1 Liberty Lane East Suite 220 Hampton, NH 03842 Email: <u>paula.williams@usourceenergy.com</u>

RE: Security Requirement Bond for Usource, LLC

Dear Ms. Williams:

Philadelphia Gas Works ("PGW") is aware that Usource, LLC has filed an application with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania and specifically within the services territory of Philadelphia Gas Works.

As you know, in making such an application, Usource, LLC must furnish acceptable security to each utility where Usource, LLC will do business. As such, under its tariff, Philadelphia Gas Works could require Usource, LLC to provide a bond or other financial security instrument in an amount that Philadelphia Gas Works determines to be appropriate.

However, you have indicated, and it is Philadelphia Gas Works' understanding, that Usource, LLC intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that in performing these services Usource, LLC will never take title to any delivered natural gas.

Based upon your representations, Philadelphia Gas Works has determined that, at this time, Usource, LLC does not need to post a bond or other form of security to operate in its service territory. If the services provided by Usource, LLC should change, Philadelphia Gas Works reserves the right to require security from Usource, LLC as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 215-684-6725.

Sincerely,

Vice President, Gas Supply

/dls



August 15, 2019

Brian Landrum, President USource, LLC I Liberty Lane East, Suite 220 Hampton, NH 03842

Re: USource, LLC

Dear Brian,

National Fuel Gas Distribution Corporation ("NFGDC") is aware USource, LLC (USR) has filed an application with the Pennsylvania Public Utility Commission to supply natural gas service to the public in Pennsylvania and specifically within the service territory of NFGDC.

As you know, in making such an application, USR must furnish acceptable security to each utility where USR will do business. As such, under its tariff, NFGDC could require USR to provide a bond or other financial security instrument in an amount that NFGDC determines to be appropriate.

However, you have indicated, and it is NFGDC's understanding that USR intends only to provide natural gas aggregating, brokering and consulting services at this time. You have stated that, in performing these services, USR will never take title to any delivered natural gas.

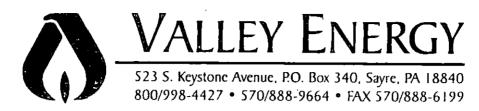
Based upon your representations, NFGDC has determined that, at this time, USR does not need to post a bond or other form of security to operate in its service territory. However, if the services provided by USR change in the future, NFGDC reserves the right to require security from USR as it deems appropriate.

If you have any questions concerning the foregoing, please contact me at 716-857-7541.

Yours truly,

ucolo Barber

Nicole Barker Transportation Services Department



August 12, 2019

#### VIA EMAIL

Paula Williams Senior Regulatory Analyst USource, LLC 20455 State Highway 249, Suite 200 Houston, TX 77070 paula.williams@usourceenergy.com

Dear Ms. Williams:

We understand that USource, LLC has applied with the Pennsylvania Public Utility Commission to supply natural gas services to the public in Pennsylvania including our company's service area.

Because USource, LLC intends to only provide natural gas aggregating, brokering and consulting services at this time, we have determined that USource, LLC will not be required to post a bond or other form of financial security instrument to provide these services in our service area. However, if the services provided change in the future, we reserve the right to require security from USource, LLC as deemed appropriate.

If you have any questions, please contact Jamie Levering at 570-888-9664 (Ext. 5232).

Sincerely,

2Konges

Edward E. Rogers President & CEO

EER/ss

cc: J. Levering, Valley Energy



UGI Utilities, Inc. 1 UGI Drive Denver, PA 17517

610-796-3400

VIA E-MAIL

August 23, 2019

USource, LLC 20455 State Highway 249 Suite 200 Houston, TX 77070

#### ATTENTION: Paula Williams

#### RE: USource, LLC Application to Serve as a Natural Gas Broker

Dear Ms. Williams,

Based on your assertion that USource, LLC ("USource") is applying with the State of Pennsylvania to operate as a natural gas broker/marketer, UGI Utilities, Inc. ("UGIU") has concluded that USource will not need to post security with UGI Utilities, Inc. – South Rate District ("UGI South"), UGI Utilities, Inc. – North Rate District ("UGI North") or UGI Utilities, Inc. – Central Rate District ("UGI Central"). This is based on the declaration that USource will be acting in conjunction with a licensed Natural Gas Supplier who has been approved by the Pennsylvania Public Utility Commission to serve in the applicable UGIU service territories and who has posted the required financial security as specified in the respective UGIU Tariffs. If USource wishes to directly serve Choice customers in the service territories of UGI South, UGI North and/or UGI Central in the future as a natural gas supplier, it will have to post security as specified in the respective UGI Tariffs prior to the commencement of the service.

Please feel free to contact me with any additional questions you may have.

Sincerely,

David E. Lahoff Senior Manager Tariff & Supplier Administration

# Exhibit 8

#### 8. EXPERIENCE, PLAN, STRUCTURE and OVERSIGHT OF MARKETING:

Usource, LLC ("Usource) will provide broker/marketer services engaged as an intermediary in the sale and purchase of natural gas to small/large commercial, industrial and governmental customers without taking title to the natural gas.

Usource through its predecessor has been in business since 1999. Usource operates in 23 states including key competitive energy markets including New England, New York, PJM and Texas, with customers behind 56 utility distribution companies. Its client volumes under management include approximately 4 MWH of power and approximately 7 BCF of natural gas with retention rates in excess of 85%.

Usource will provide services inclusive of the following to its customers:

- o B2B energy cost management solutions
- o Power and gas procurement through a proprietary bidding platform
- Evaluation and procurement of renewables, energy efficiency and demand response services
- o Risk management strategy
- Supplier and utility bill auditing

Any customer with a question or complaint regarding service matters may contact Usource Customer Care at a dedicated toll free number or email address provided in the customer contract and on its website. Usource Customer Care personnel will make every effort to respond to the customer's inquiry or resolve its complaint in a timely and satisfactory fashion. If a mutually agreeable resolution cannot be reached the Customer Care manager or supervisor will review the complaint and then notify the customer of the outcome. At that time, the customer will also be notified of its right to file a complaint with the PAPUC and Usource will provide the telephone number, facsimile number and website of the PAPUC for the customer's convenience.

Usource will exercise rigorous quality control over the services rendered and will ensure that its customer service representatives are well trained in applicable law and PAPUC rules governing the provision of retail gas service.

Usource provides training to all personnel and stresses the importance and understanding of each of the following objectives:

- Knowledge and awareness of applicable Pennsylvania laws and regulations governing marketing and consumer protection.
- Knowledge and understanding of responsible and ethical sales practices.
- Knowledge of the Company's products and services.
- Knowledge of relevant terms and definitions.
- Knowledge of how to assist customers in obtaining information from their supplier about billing, disputes, and complaints.

NextEra Energy Services' Chief Officers:

Brian Landrum, President Richard Cribbs, Chief Financial Officer Melissa Plotsky, Secretary W. Scott Seeley, Assistant Secretary Kathy A. Beilhart, Vice President and Treasurer Kenneth Matula, Vice President Paul I. Cutler, Vice President Michael O'Sullivan, Vice President

Resumes are included for the following officers directly responsible for operations:

Brian Landrum, President Kenneth Matula, Vice President of Mass Markets Scott McDonald, Vice President of Sales

#### \_\_\_\_

EXECUTIVE PROFILE

Executive with extensive leadership background in the energy, technology and consulting industries and a long, distinguished track record of delivering distinctive operating and financial results. Led in creating high-performing culture across functions and in hiring and development of current and future leaders. Unique ability to develop broad-based strategies and identify key financial/operating levers, then work directly with front-line teams to implement the most impactful performance improvements. Significant leadership roles in strategy, commercial operations in natural gas and power, business development, generation asset portfolio management, government and regulatory affairs, investor and media relations. Proven competencies and expertise in:

Leadership with Strategic Vision	Driving Performance and Integrity Culture

- Turnaround Management
   Energy Efficiency and Demand Response
- □ Asset Portfolio and Commodity Management □ Human Capital Development

#### **PROFESSIONAL EXPERIENCE**

#### CALERA CORPORATION, Los Gatos, California Chief Business Officer

Leading business development and strategy for start-up carbon capture and sequestration company. Company technology captures  $CO_2$  directly from flue gas from fossil fuel burning sources and converts and stores the carbon in stable building materials such as cement. Creating the business model and building partnerships with  $CO_2$  emitters, technology partners, and the building materials markets.

#### **RELIANT ENERGY, INC.**, (now RRI Energy), Houston, Texas Chief Operating Officer, 2007 to 2009

Entrusted with full P&L responsibility for Wholesale generation and Retail electricity business units with \$12.5 billion in revenue and over 3,800 employees. In partnership with CEO and leadership team, shaped corporate strategy, optimized asset portfolio, and set company policies.

#### Executive Vice President, Operations, 2006 to 2007

Directed Wholesale and Retail electricity business units with full P&L responsibility. Played key role in defining new company strategy presented at March 2007 investor conference.

- Launched key wholesale initiative that redefined company culture. Team delivered over \$1
  billion in NPV months ahead of schedule by focusing efforts at the intersection of plant
  operations, commercial operations, and regulatory/legislative functions.
- Delivered Wholesale generation results that met or beat expectations since 4<sup>th</sup> quarter 2005. Improved plant availability and cost of operations to top quartile levels by 2008. Increased contribution margin from commodity management in gas transportation and storage, coal procurement, emissions credits, and capacity markets.
- Played significant role in shaping the generation portfolio strategy in light of potential changes in emissions regulation, competitive market rules, and climate change legislation
- Motivated retail team to achieve industry leading results, with over \$500mm in contribution
  margin in both 2006 and 2007, in a highly competitive environment. Successfully grew Retail
  business by expanding into new commercial and industrial retail markets outside of Texas.

#### 2010

1999 to 2009

#### BRIAN LANDRUM Page 2

#### Senior Vice President, Commercial & Retail Operations and Information Technology, 2004 to 2005

Drove high level of performance and engendered an associated culture of excellence in performance that proved instrumental in company turnaround after a near bankruptcy in 2002/3.

- Lowered cost by \$80mm (close to 40%), reduced process cycle times and enhanced quality, improved customer service levels and satisfaction, and raised employee retention and survey results.
- Assumed incremental responsibility for Wholesale Commercial operations in Feb. 2005, which
  included all hedging, transmission basis, fuel procurement, gas management, and plant dispatch
  and scheduling.
- Led and gained business unit buy-in for strategy reset after exiting proprietary trading.

#### President, Reliant Energy Retail Services, 2003 to 2004

Held overall P&L responsibility for >\$3 billion residential and small commercial segments, as well Retail Customer Operations.

Achieved unprecedented customer growth and increased margins.

#### Senior Vice President, Retail Customer Operations, 2001 to 2003

Oversaw operations required for successful opening and stabilization of the ERCOT competitive retail electricity market.

 Built IT solution, cross-functional processes, and relationships with external service providers that led to Reliant leadership.

#### Vice President, Internet and e-Commerce, 1999 to 2001

Laid foundation for Reliant's on-line presence for next decade.

 Founding and board member of Pantellos, provider of e-supply chain solutions through an emarketplace to the utility industry.

#### COMPAQ COMPUTER CORPORATION, (acquired by HP in 2002), Houston, TX 1996 to 1999 General Manager, Worldwide Commercial Displays

Responsible for \$1.5 billion P&L. Led team in business turnaround over 3 quarters from -66% to 125+% ROIC. Held additional roles in strategy, new technology evaluation, and internet services.

#### MCKINSEY & COMPANY, INC., Houston, Texas

1991 to 1996

#### Senior Engagement Manager, Texas Office

Led various engagements in energy and technology in U.S. and Mexico.

#### ANDERSEN CONSULTING, (now Accenture), San Francisco, California 1984 to 1989 Manager, Consulting

Served on projects in telecommunications, personnel services, and financial institutions in the U.S. and Europe. Played key role in the development and launch of the world's first fully electronic financial options and futures exchange in Switzerland and Germany (now known as Eurex).

BRIAN LANDRUM Page 3 EXHIBIT 8: Technical Fitness Usource, LLC Natural Gas Broker/Marketer License Application

#### **BOARD MEMBERSHIPS**

Rebuilding Together Houston (current) Central Houston, Inc. Electric Power Supply Association

#### **EDUCATION**

UNIVERSITY OF CHICAGO, Chicago, Illinois MBA, Masters of Business Administration; Finance, International Business, 1991

> STANFORD UNIVERSITY, Palo Alto, California BS, Bachelor of Science, Industrial Engineering, 1984

#### KENNETH J. MATULA

#### CAREER SUMMARY

Creative, confident and high performing executive leader with 18 plus year's competitive retail energy experience, building new markets, driving revenue growth, and improving market positioning. Successful in start-up, turn around and high growth markets across diverse business segments. Major strengths include:

Executive Leadership Operations & Systems Business Strategy & Planning Business Transformation & Culture New Market Development Channel Development Business Partnering & Alliances Customer Experience

#### PROFESSIONAL EXPERIENCE

CONSTELLATION ENERGY, Houston, Texas 2004-2013

#### Senior Vice President - Mass Markets Segment (2010- Present)

Responsible for leading the Mass Market business segment for North America focusing on residential and small commercial customers. Manage all aspects of the day to day business including P&L responsibility, strategic & financial planning, sales, marketing, pricing & forecasting, business reporting & analytics and operational aspects of the business.

• Started the company's first mass market business in 2010 and grew it into the 7th largest national mass market business within the retail energy segment with over 1M residential and 100K small commercial customers.

• Built business model and capabilities to support business growth in 16 different states in 60 electric & natural gas markets including business & financial analytics, sales capabilities, marketing, branding and front office operations & systems.

• Implemented integrated campaign management structure with specific strategies focused on residential and small commercial acquisition, retention and lifecycle management. Included customer segmentation, offer development, product positioning, sales channel strategy, and campaign performance & analytics

- Commercial lead for the mergers & acquisitions due diligence team that successfully completed the acquisitions of MX Energy and StarTex Power.
- Led the business integration including platform integration, organization realignment, real estate, data warehouse migration realizing business synergies of \$30M.

#### Senior Vice President - Commercial & Industrial Business Segment (2008-2010)

Responsible for leading the commercial and industrial business segment for the retail business. Duties included P&L responsibility, strategic & financial planning, sales, marketing and sales support.

• Took on additional responsibility for leading the company's underperforming commercial and industrial segment successfully turning around the business performance by achieving 110% of plan in 2008, 120% of plan for 2009 and 115% of plan for 2010.

• Developed and implemented sales and sales management training programs resulting in improved sales performance and sales management effectiveness. Sales training program later adopted as the model across the entire retail business.

Kenneth J. Matula Page 2

- Developed and implemented alternative sales channel strategy decreasing cost of acquisition and retention, while increasing customer satisfaction and sales force effectiveness.
- Site leader for Houston based retail operations and employees responsible for business continuity, office, office management, site meetings, and employee & community events

#### Vice President - Small & Medium Business Segment (2007-2010)

Responsible for leading the small & medium business segment for the retail business. Duties included P&L responsibility, strategic & financial planning, sales, marketing, and operations.

• Developed and implemented the company's national business strategy for expanding the small & medium business segment for the retail business achieving 102% of plan for 2007, 115% of plan for 2008, and 105% of plan for 2009.

• Successfully developed and implemented new sales channels (telesales, inside sales, direct sales) and marketing capabilities to support customer acquisition, retention and cross/upsell activities. Included vendor contract negotiations & onboarding, sales training, sale coaching, sales reporting & performance metrics, and sales operations

- Implemented new transactional web based sales and customer care model including daily pricing matrixes, automated credit checks, paperless contracts, and customer self service portal.
- Retail commercial lead for \$250M company sponsored Siebel CRM project responsible for defining the business and platform requirements to support retail sales and marketing functions.

#### Director - Small & Medium Business Segment (2005-2006)

Responsible for leading the small & medium business segment for the Texas retail business. Duties included strategic & financial planning, sales, marketing and sales operations.

• Developed and implemented the company's small & medium business strategy for the Texas market achieving 110% of plan for 2005 and 125% of plan for 2006

#### Senior Business Development Manager - Commercial & Industrial Segment (2004-2005)

Responsible for business development targeting commercial & industrial customers in the Texas. Duties included prospecting, pipeline management, product & risk management strategies, presentations, contract negotiations, and account management.

Came to Constellation as an individual contributor and exceeded sales quota for 2005 (103%) & 2006 (120%).

 Key accounts included McDonalds, Texas Medical Center, Enterprise Products, Anadarko, and Praxair

#### RELIANT ENERGY, INC., Houston, Texas 1996 -2004

#### Director Business Development (2001-2004)

Responsible for leading the business services sales team targeting commercial business segment for Texas. Duties include developing & implementing direct sales & marketing strategy for the Texas retail electric market. Drove market development, product positioning, and sales execution strategies and tactics, risk management, legal, operations, credit, marketing communications.

 Created, trained and managed direct sales teams consisting of seven regional sales offices and 65 direct sales representatives and support staff targeting the TXU, CPL, WTU, and TNP utilities in ERCOT.

 Responsible for managing the CNP PTB account base with a designated account management group. Kenneth J. Matula Page 3 Group was responsible for working with high value customers through retention based activities, crossing selling non-commodity products & services, and providing differentiated levels of customer service.

 Responsible for managing sales channel for aggregators and brokers. Negotiated strategic agreements between Reliant Energy and third-party aggregator & brokers to sell energy products to end-use business customers, developed operational process & procedures, and sales tracking.

#### Manager - Strategic Planning & Development (1999-2000)

• Coordinated the sell of external customer book of business & physical assets which included operational transfer & enrollment of transitioned customer accounts, development & execution of customer communication program, and book of business valuation.

• Member of the team responsible for the development and implementation of sales & marketing plan for Texas Retail Pilot Program.

Managed direct & indirect third party vendors (telemarketing, D2D, channel partners).

Responsibilities included vendor contract negotiations, sales training, sale coaching, sales reporting & performance metrics, and sales operations.

• Member of the PUCT Pilot Implementation Committee responsible for the Texas Retail Pilot Program structure and regulatory guidelines.

#### Manager - Commercial & Industrial Sales (1996-1999)

• Developed, trained and managed direct sales team consisting of 15 sales representatives targeting out of state deregulated electric and natural gas utilities. Deregulated energy markets included natural gas & electric utilities in Ohio, New Jersey, New York, Pennsylvania, Connecticut, Rhode Island, California and Georgia.

• Sales teams targeted medium to large commercial and industrial customer segment selling semiconfigured and customized energy products and services.

 Developed sales training materials & trained sales staff on commodity products & services, utility rate & tariff analysis, telephone selling skills & techniques, and competitive selling strategies.

• From 1996 through 1999, the direct sales team rank number 1 out 5 regional offices, accounting for over 58% of the deal closures and 52% of the booked & term gross margin for the department.

#### EDUCATION

TEXAS STATE UNIVERSITY, San Marcos, Texas Bachelor of Business Administration – Finance 1991

#### AFFILIATIONS

National Energy Marketer's Association (NEM) Gulf Coast Power Association (GCPA) Customer Experience Professionals Association (CXPA) Candelighters Childhood Family Alliance – Board Member Marnie Rose Foundation – Advisory Board

#### EXHIBIT 8: Technical Fitness Usource, LLC Natural Gas Broker/Marketer License Application

#### SCOTT C. MACDONALD

#### Senior Executive - Energy, Utilities, Financial Services

Established track record developing and executing market growth strategies in the energy industry. Senior finance executive in Fortune 500 Company. Management Consulting.

#### Core Competencies

#### **P&L LEADERSHIP**

- Started and built one of largest home services businesses in the U.S. utility channel.
- Lead strategy and operations for a premier commercial & industrial energy broker/consultant.

#### STRATEGY

• Developed and executed market growth, corporate portfolio, new business, M&A, and operational excellence strategies as a P&L leader, senior strategy executive, and management consultant.

#### LEADERSHIP DEVELOPMENT

• Developed leaders to enable business growth. Implemented coaching, talent review, succession planning, performance management processes.

#### FINANCIAL PLANNING AND MANAGEMENT

Developed and led processes to coordinate strategy, capital allocation, budgeting, and performance
management in three successively larger organizations.

	Career	Chron	ology
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USOURCE, LLC Hampton, NH Managing Director COO	05/14 present 08/13 04/14
NISOURCE RETAIL SERVICES, INC., Portsmouth, NH President	11/03 – 04/13
NISOURCE INC., Merrillville, IN Vice President, Corporate Planning Vice President, Finance, Energy Distribution Group	03/02 - 11/03 11/00 - 03/02
<b>BAY STATE GAS COMPANY,</b> Westborough, MA Vice President, Finance and Strategy, Treasurer Senior Director, Strategy & Finance Director, Energy Ventures Project Director, Energy Ventures	12/99 - 10/00 03/99 - 11/99 03/97 - 03/99 11/96 - 02/97
<b>ARTHUR D. LITTLE, INC.,</b> Cambridge, MA Manager, Management Consulting – Energy Practice Consultant, Management Consulting - Energy Practice	06/95 - 11/96 05/94 - 06/95

Education

MIT Sloan School of Management, MS Management, 1994 University of New Hampshire, BA Economics, 1990

Career Highlights

**USOURCE, LLC** 

#### EXHIBIT 8: Technical Fitness Usource, LLC Natural Gas Broker/Marketer License Application

#### Managing Director, Hampton, NH

05/14-present Chief executive of broker/consultant business provding customized energy procurement services to medium and large commercial and industrial clients across the U.S.

- Achieved 60% increase in booked revenues and 26% increase in EBITDA over 3 years.
- Restructured sales and marketing to improve ROI of new business development. Implemented channel partner program. Brought markting in-house and implemented web based lead nurturing.
- Implemented client management strategy including deploying cloud-based energy reporting system for . large clients.
- Developed and executed alliance agreements with strategic service partners in energy management services (energy efficiency, solar, CHP, demand response)
- Implemented operation processes and performance management structure. Increased employee . engagement scores from 78% to 83% in 3 years.

#### NISOURCE, INC.

#### President, NiSource Retail Services, Inc., Portsmouth, NH Vice President, Retail Services

#### 11/03-04/13

General management responsibility for the NiSource Retail Services and NiSource's natural gas marketing businesses with several million dollars in annual revenue in three business lines: home service plans. appliance leasing and retail natural gas marketing.

- Built the NiSource Retail Services business into one of the largest home service plan and leasing service providers in the U.S. utility market channel. Grew to half million policies and EBIT of \$15 million. Sold the business for \$120 million.
- Implemented a direct marketing strategy, organization and process to continuously test and refine . consumer marketing to improve response, ROI and increase marketing opportunities. Developed and launched new services for cross-sell and up-sell to increase value per customer. Increased marketing budget from \$1 million to \$4 million, funding the increase in marketing expenditures through growing revenues while maintaining year over year EBIT growth.
- Built a scalable, growth platform balancing internal employee/organization development with outsource services to efficiently grow the business. Implemented talent review, succession planning and performance management processes to develop employees. Developed proprietary systems and processes to enable effective delivery of contractor based services. Implemented Net Promoter Score methodology to enhance customer satisfaction. Negotiated outsourcing arrangements for after-hours and overflow work with third party providers to ensure cost-effective scalability.
- Developed enhanced risk management procedures and policies to improve hedging process of the fixed gas price and bill programs. Delivered \$49 million in gross margins from the programs over nine years.
- In 2010, took on leadership of EnergyUSA-TPC, the commercial and industrial gas marketing operation of NiSource with over \$600 million of annual revenue, and charged with effectively winding down the business operation. Negotiated, restructured, settled fixed price contract disputes to accommodate customer transitions. Established an outsourcing arrangement to support on-going supply requirements with reduced operating costs. Developed and evaluated divestitures opportunities.

#### Vice President, Corporate Planning, Merrillville, IN

#### 03/02-11/03

Led Corporate Planning group for a \$7 billion energy holding company reporting to the NiSource CFO. Developed, implemented and led new corporate planning processes including portfolio evaluation, capital allocation, budgeting, and performance measurement. Supported Corporate M&A activity.

- Developed Corporate Planning process linking strategic portfolio objectives with financial plan setting and operational performance management. Supported newly created COO position by integrating planning processes across formerly decentralized business units.
- Developed and executed Portfolio Evaluation process to review business unit performance, evaluate long range financial plans, and set objectives and targets. Evaluated changes in portfolio to better achieve overall Corporate goals. Facilitated monthly strategic discussion with CEO and his executive team.
- Developed Corporate Scorecard designed to measure key financial and operational performance indicators. Established and facilitated performance management process for COO and CFO involving monthly Profit Planning meetings with operating groups to review measures and take action.
- Supported Corporate M&A activities. Developed financial plans and valuations, evaluated synergy opportunities, performed due diligence.

3

#### Vice President, Finance, Energy Distribution Group, Merrillville, IN

Led Finance organization for \$3 billion natural gas utility group consisting of 10 distribution companies across 9 states with 3.5 million customers. Reported to Group President.

- Evaluated performance of distribution companies and scoped productivity improvement opportunities. Facilitated leadership team in strategy development leading to strategic focus on operational excellence.
- Directed meter-to-cash team. Developed performance management framework to align field, call centers, and revenue recovery to manage resources to optimize cost. Assumed operational responsibility for billing and collections. Write-off/revenue dropped from 1.19% in 2001 to 0.86% in 2002.

#### BAY STATE GAS COMPANY, Westborough, MA

Vice President, Finance and Strategy, Treasurer	12/99-10/00
Senior Director, Strategy & Finance	03/99-11/99
Director, Energy Ventures	<i>03/97-03/99</i>
Project Director, Energy Ventures	11/96-02/97

Led Finance and Strategy organizations for a \$400 million natural gas utility reporting to President.

- Implemented enhanced budgeting process and directed \$10 million (10%) in operating cost savings.
- Developed M&A strategy for New England and led effort to evaluate targets. Organized and led due diligence teams. Coordinated efforts with investment bankers.
- Developed strategy for the company's service business, including refocusing on the most profitable services and setting up organization and reporting structure that would enable accountability for results. The service business EBIT contribution went from break-even in 1999 to \$1.6 million in 2002.
- Managed the company's investment in the development of the \$350 million Portland Natural Gas Transmission System (PNGTS), including representing the company's interest on the PNGTS Management Committee. Negotiated and closed sale of one half of original partnership interest.
- Led project to develop and execute a strategy to implement interim emergency gas supply measures to maintain delivery of service under impending termination of a leased pipeline that was a critical supply source to the company's northern division in NH and ME. Reported monthly to ad hoc committee of Board of Directors. Led multi-disciplined team to set up tactical supply plan measures.

#### ARTHUR D. LITTLE, INC., Cambridge, MA

#### Manager, Energy Practice

#### **Consultant, Energy Practice**

- Developed strategy and business plan for implementing a retail gas marketing subsidiary. Analyzed retail gas marketing competition on the east coast and screened attractive acquisition candidates. Developed detailed financial pro formas for the new business.
- Led and facilitated client team in developing wholesale marketing strategy and business plan for an east coast electric utility. Developed marketing strategy, alliance and acquisition strategy, and financials.
- Developed market study for financing of major LNG project demonstrating price effectiveness of new spot market pricing dynamics

#### OTHER RELEVANT EXPERIENCE

- J. MAKOWSKI ASSOCIATES, INC., Consultant part-time, 93-94
- DRI/MCGRAW-HILL, Associate Economist, Energy Group, 90-92
- UNIVERSITY OF NEW HAMPSHIRE ALUMNI ASSOCIATION, Board of Directors, 00-06

#### 11/00-03/02

06/95-11/96 05/94-06/95

## Exhibit 12

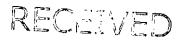


SEP - 9 2019

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

### Enclosed are the Proof of Publications on behalf of Usource, LLC from the following Newspapers:

- Erie Times-News
- Harrisburg Patriot-News
- Philadelphia Daily News
- Pittsburgh Post-Gazette
- Scranton Times-Tribune
- Williamsport Sun-Gazette
- Johnstown Tribune-Democrat



SEP - 9 26;9

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

#### PROOF OF PUBLICATION In THE ERIE TIMES-NEWS

#### COMBINATION EDITION

Gexa Energy 20455 State Highway 249 Suite 200 Houston TX 77070

REFERENCE: 83012 370789 PUC Notice

STATE OF PENNSYLVANIA) COUNTY OF ERIE ) SS:

Jennifer L. Trott, being duly sworn, deposes and says that: (1) he/she is a designated agent of the Times Publishing Company (TPC) to execute Proofs of Publication on behalf of the TPC; (2) the TPC, whose principal place of business is at 205 W. 12th Street, Erie, Pennsylvania, owns and publishes the Erie Times-News, established October 2, 2000, a daily newspaper of general circulation, and published at Erie, Erie County Pennsylvania; (3) the subject notice or advertisement, a true and correct copy of which is attached, was published in the regular edition(s) of said newspaper on the date(s) referred to below. Affiant further deposes that he/she is duly authorized by the TPC, owner and publisher of the Erie Times-News, to verify the foregoing statement under oath, and affiant is not interested in the subject matter of the aforesaid notice or advertisement, and that all allegations in the foregoing statement as to time, place and character of publication are true.

PUBLISHED ON: 07/18/19

TOTAL COST: \$610.00

AD SPACE: 0 Lines

FILED ON: 07/18/19

Sworn to and subscribed before me this 27 day of August2019
Affiant: <u>ff &amp; Traf</u>
NOTARY: Barbara Mare

#### 

SEP - 9 2019

PA PUBLIC UTILITY COMMISSION SECRETARY'S DURCAU

#### PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of USource, L.L.C. For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services and Electricity Supply To The Public In The Commonwealth Of Pennsylvania.

USource, L.L.C. will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. USource, L.L.C. will also be filing an application with the PUC for a license to supply electricity services as a broker/marketer engaged in the business of supplying electricity. USource, L.L.C. proposes to sell electricity, natural gas, and related services in Citizen's Electric, Duquesne, Met Ed, PECO, Penelec, Penn Power, Pike, PPL, UGI Wellsboro, West Penn, Columbia Gas, National Fuel Gas, Peoples – Equitable, Peoples Natural Gas, Peoples Gas Company, Peoples, Gas Works, UGI Utilities – Gas Division and Valley Energy, under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of USource, L.L.C. may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to USource, L.L.C. attorney at the address listed below.

By and through Counsel: Attorney's Name

Derek Rykaczewski 1 Liberty Lane East Suite 200 Hampton, NH 03842 603.294.5017 603.918.4057

FP-320789

COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL Barbara J. Moore, Notary Public City of Erie, Erie County My Commission Expires March 23, 2020 MEMBER, FENNSYLVANIA ASSOCIATION OF NOTARIES



#### The Patriot News

LEGAL AFFIDAVIT

AD#: 0009252512

Commonwealth of Pennsylvania,) ss County of Cumberland)

Victoria Soto being duly sworn, deposes that he/she is principal clerk of PA Media Group; that The Patriot News is a public newspaper published in the city of Mechanicsburg, with general circulation in Cumberland and Dauphin and surrounding counties, and this notice is an accurate and true copy of this notice as printed in said newspaper, was printed and published in the regular edition and issue of said newspaper on the following date(s):

The Patriot News 07/23/2019

onia Soto

Principal Clerk of the Publisher

Sworn to and subscribed before me this 24th day of July 2019

A.

Notary Public

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE Applications of <u>USource</u>, L.L.C. For Approval To Offer, Render, or Furnish Services as a Marketer/Broker

Engaged In The Business Of Supplying Natural Gas Supply Services and Electricity Supply To The Public in The Commonwealth Of Pennsylvania.

USource, L.L.C. will be filing on opplication with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. USource L.L.C. will also be filing an application with the PUC for a license to supply electricity services as a broker/marketer engaged in the business of supplying electricity. USource L.L.C. proposes to sell electricity, natural gas, and related services in Citizen's Electric, Duquesne, Met Ed, PECO, Penelec, Penn Power, Pike, PPL, UGI Wellsboro, West Penn, Columbia Gas, National Fuel Gos, Peoples - Equitable, Peoples Natural Gas, Peoples Gas Company, Peoples, Gas Works, UGI Utilities - Gas Division and Valley Energy, under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act. The PUC may consider this

application without a hearing. Protests directed to the technical or financial fitness of USource, L.L.C. may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120 You should send copies of any protest to USource, L.L.C. attorney at the address listed below.

By and through Counsel: Attorney's Name Derek Rykaczewski 1 Liberty Lane East Suite 200 Hampton, NH 03842 603,294,5017 603.918.4057

COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL Crystal B. Rosensteel, Notary Public Susquehanna Twp., Dauphin County

My Commission Expires June 27, 2020 MEMBER. PENNSYLVANIA ASSOCIATION OF NOTARIES

RELICIO

SEP - 9 2019

PA PUBLIC STUTY COMMISSION SECRETARY'S BUREAU

#### Proof of Publication in The Philadelphia Daily News Under Act. No 587, Approved May 16, 1929

#### STATE OF PENNSYLVANIA COUNTY OF PHILADELPHIA

Helene Sweeney being duly sworn, deposes and says that **The Philadelphia Daily News** is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

#### July 19, 2019

Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

Helene,

Sworn to and subscribed before me this 19th, day of July, 2019.

Notary Public

My Commission Expires:

COMMONWEALTH OF PENNEYLVANIA

NOTARIAL SEAL CINDY JAKUBOWSKI, Notary Public City of Philadelphia, Phila. County My Commission Expires November 30, 2020

Copy of Notice of Publication <section-header><section-header><section-header><section-header><text> 1. . . . . V . C. . . . SEP - 9 2019 PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

#### Term.

#### No. **Proof of Publication of Notice in Pittsburgh Post-Gazette**

Under Act No 587, Approved May 16, 1929, PL 1784, as last amended by Act No 409 of September 29, 1951

Commonwealth of Pennsylvania, County of Allegheny, ss , being duly sworn, deposes and says that the D. Rullo Pittsburgh Post-Gazette, a newspaper of general circulation published in the City of Pittsburgh, County and Commonwealth aforesaid, was established in 1993 by the merging of the Pittsburgh Post-Gazette and Sun-Telegraph and The Pittsburgh Press and the Pittsburgh Post-Gazette and Sun-Telegraph was established in 1960 and the Pittsburgh Post-Gazette was established in 1927 by the merging of the Pittsburgh Gazette established in 1786 and the Pittsburgh Post, established in 1842, since which date the said Pittsburgh Post-Gazette has been regularly issued in said County and that a copy of said printed notice or publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said Pittsburgh Post-Gazette a newspaper of general circulation on the following dates, viz:

#### 22 of July, 2019

CLINTON, PA 15026

Phone 412-263-1338

Affiant further deposes that he/she is an agent for the PG Publishing Company, a corporation and publisher of the Pittsburgh Post-Gazette, that, as such agent, affiant is duly authorized to verify the foregoing statement under oath, that affiant is not interested in the subject matter of the afore said notice or publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

	allo			ĺ
	PG Publishing Company n to and subscribed before me this day of: 2, 2019			
Z	aboth Rohmura	2		
,	Commonwealth of Pennsylvania - Notary Seal Elizabeth R. Chmura, Notary Public Allegheny County My commission expires February 8, 2022 Commission number 1326781 Member, Pennsylvania Association of Notaries	PA PUNICIU II SECRETAP		
USou 2045	<b>EMENT OF ADVERTISING COSTS</b> rce, LLC 5 State Highway 249, Suite 2 ton Texas 77070	i ⊂C († 13SJON FrS BUGLAU	6,236-	
	To PG Publishing Company			
Total	\$511.50			
PG PUBLISHING COMP of general circulation, here	her's Receipt for Advertising Co PANY, publisher of the Pittsburgh Post- eby acknowledges receipt of the aforsaid ifies that the same have been fully paid.	Gazette, a n		per
Office 2201 Sweeney Drive	PG Publishing Company, a Corporation, I Pittsburgh Post-Gazette, a Newspaper of		ation	

I hereby certify that the foregoing is the original Proof of Publication and receipt for the Advertising costs in the subject matter of said notice.

By

**COPY OF NOTICE OR PUBLICATION** PENNSYLVANIA

PUBLIC UTILITY COMMISSION NOTICE Applications of USource, LLC. For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services and Electricity Supply To The Public In The Commonwealth Of Pennsylvania. USource, LLC. will be filing an application with the Pennsylvania Public Utility Commission (PUC) for a Utility license to provide natural gas supply services broker/marketer engaged in the business of providing natural gas services. USource LLC, will also be filing an application with the PUC for a license to supply electricity services as a broker/marketer engaged in the business of supplying electricity. USource LLC proposes to sell electricity, natural gas, and related services in Citizents Electric, Duquesne, Met Ed, PECO, Penelec, Penn Power, Pike, PPL, UGI Wellsboro. West Penn. Columbia Gas, National Fuel Gas, Peoples - Equitable, Peoples Natural Gas, Peoples Gas Company, Peoples, Gas Works, UGI Utilities -Gas Division and Valley Energy, under the provisions of the new Natural Gas Choice and Competition Act and the Generation Electricity Choice Custome and Competition Act. The PUC may consider this application without a hearing. Protests directed the technical or financial fitness of USource, LLC. may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to USource, LL attorney at the address listed below By and through Counsel: Attorneyš Name Derek Rykaczewski 1 Liberty Lane East Suite 200 lampton, NH 03842 603 294 5017

603 918 4057

Attomey For

10H

The Scranton Times (Under act P.L. 877 No 160. July 9,1976)

Commonwealth of Pennsylvania, County of Lackawanna

GEXA ENERGY PAULA WILLIAMS 20455 STATE HIGHWAY 249, SUITE HOUSTON TX 7707

Account # 602623 Order # 82357773 Ad Price: 301.20

LEGAL NOTICE PENNSYLVANIA

Ann Marie Fortese

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

07/18/2019

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true  $(1 + 1)^{2} + 10^$ 

Sworn and subscribed to before me this 18th day of July A.D., 2019

(Notary Public)

Commonwealth of Pennsylvania - Notary Seal Sharon Venturi, Notary Public Lackawanna County My commission expires February 12, 2022 Commission number 1254228

Member, Pennsylvania Association of Notaries

RECEIVED

SEP - 9 2019

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

#### LEGAL NOTICE

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE Applications of USource, L.L.C. For Approval To Offer; Render, or Furnish Services as a Marketer/ Broker Engaged in The Business Of Supplying Natural Gas Supply Services and Electricity Supply To The Public In The Commonwealth Of Pennsylvania.

USource, LL.C. will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. USource LLC. will also be filing an application with the PUC for a license to supply electricity services as a broker/marketer engaged in the business of supplying electricity. USource LL.C. proposes to self electricity, natural gas, and related services in Clitrans Electric, Duquesne, Met Ed, PECO, Penelec, Penn Power, Pike, PPL, UGI Wellsboro, West Penn, Columbia Gas, National Fuel Gas, Peoples - Equitable, Peoples Natural Gas, Peoples Gas Company, Peoples; Gas Works, UGI Utilities - Gas Division and Valley Energy, under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of **USource**, **L.C.** may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to **USource**, **L.L.C.** attorney at the address listed below.

> By and through Counsel: Derek Rykaczewski 1 Liberty Lane East Suite 200 Hempton, NH 03842 603.294.5017 603.918.4057

#### PROOF OF PUBLICATON OF NOTICE IN THE WILLIAMSPORT

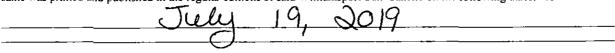
#### SUN-GAZETTE UNDER ACT NO. 587, APPROVED MAY 16, 1929

#### STATE OF PENNSYLVANIA

#### COUNTY OF LYCOMING

SS:

Robert O. Rolley, Jr., Publisher of the Sun-Gazette LLC publishers of the Williamsport Sun-Gazette, successor to the Williamsport Sun and the Gazette & Bulletin, both daily newspapers of general circulation, published at 252 West Fourth Street, Williamsport, Pennsylvania, being duly sworn, deposes and says that the Williamsport sun was established in 1870 and the Gazette & Bulletin was established in 1801, since which dates said successor, the Williamsport Sun-Gazette, has been regularly issued and published in the County of Lycoming aforesaid, and that a copy of the printed notice is attached hereto exactly as the same was printed and published in the regular editions of said Williamsport Sun-Gazette on the following dates, viz:



Affiant further deposes that he is an officer daily authorized by the Sun-Gazette LLC, publisher of the Williamsport Sun-Gazette. to verify the foregoing statement under oath and declare that affiant is not interested in the subject matter of the aforesaid notice of publication, and that all the allegations in the foregoing statement as to time, place and character of publication are true.

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE Applications of USource, L.L.C. For Approval To	Peoples – Equitable, Peo- ples Natural Gas, Peoples Gas Company, Peoples, Gas Works, UGI Utilities – Gas Division and Valley Energy, under the provi- sions of the new Natural Gas Choice and Competi-	SUN-GAZETTE LLC
Offer, Render, or Furnish Services as a Marketer/Broker Engaged	tion Act and the Electricity Generation Customer Choice and Competition	Sworn to and subscribed before me
In The Business Of Sup- plying Natural Gas Supply Services and Electricity	Act.	The Whay of Trely 20 19
Services and Electricity Supply To The Public In The Commonwealth Of	The PUC may consider this application without a hearing. Protests directed	Bart A Mill
Pennsylvania.	to the technical or financial fitness of USource, L.L.C.	COMMONWEALTH OF PENNSYLVANIA Notary Public
USource, L.L.C. will be fil- ing an application with the Pennsylvania Public Utility	may be filed within 15 days of the date of this no- tice with the Secretary of	NOTARIAL SEAL BETH A MILLER
Commission ("PUC") for a license to provide natural	the PUC, 400 North Street, Harrisburg, PA	Notary Public CITY OF WILLIAMSPORT, LYCOMING COUNTY
gas supply services as a broker/marketer engaged in the business of provid-	17120. You should send copies of any protest to USource, L.L.C. attorney	My Commission Expires Apr 18, 2020
ing natural gas services. USource L.L.C. will also	at the address listed below.	STATEMENT OF ADVERTISING COSTS
be filing an application with the PUC for a license to supply electricity ser-	By and through Counset: Attorney's Name	To the Sun-Gazette LLC, Dr.:
vices as a broker/marketer engaged in the business	Derek Rykaczewski 1 Liberty Lane East	For publishing the notice attached
of supplying electricity. USource L.L.C. proposes to sell electricity, natural	Sulte 200 Hampton, NH 03842 603,294,5017	Hereto on the above state dates\$ 296.56 Probated same\$ Total\$296.56
gas, and related services in Citizen's Electric, Du- quesne, Met Ed, PECO,	603.918.4057	Probated same\$
Penelec, Penn Power, Pike, PPL, UGI Wellsboro,		Total
West Penn, Columbia Gas, National Fuel Gas,	PUBLISHER'S I	RECEIPT FOR ADVERTISING COSTS

THE SUN-GAZETTE LLC hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid

SUN-GAZETTE LLC

RECEIVEL BY Robert O. Rolley, Jr.

SEP **- 9** 2019 PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

#### **COMMONWEALTH OF PENNSYLVANIA**

**County of Cambria** 

### PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of <u>USource</u>, <u>L.C.</u> For Approval To Offer, Render, or Furnish Services as a <u>Marketer/Broker</u> Engaged In The Business Of Supplying Natural Gas Supply Services and Electricity Supply To The Public In The Commonwealth Of Pennsylvania.

The Commonwealth Of Pennsylvania. USource, L.L.C. will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. USource L.L.C. will also be filing an application with the PUC for a license to supply electricity services as a broker/marketer engaged in the business of supplying electricity. USource L.L.C. proposes to sell electricity. atural gas, and related services in Citizen's Electric, Duquesne, Met Ed, PECO, Penelec, Penn Power, Pike, PPL, UGI Wellsboro, West Penn, Columbia Gas, National Fuel Gas, Peoples – Equilable, Peoples Natural Gas, Peoples Gas Company, Peoples, Gas Works, UGI Utilities – Gas Division and Valley Energy, under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

publishe Generation Customer Choice and Competition Act. that the

that the of The J The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of the subj of this notice with the Secretary of the PUC, 400 North said put Street, Harrisburg, PA 17120. You should send copies of any protest to USource, L.L.C. attorney at the address listed below.

By and through Counsel: Attorney's Name Derek Rykaczewski 1 Liberty Lane East Suite 200 Hampton, NH 03842 603.294.5017 603.918.4057

by Mary Anne Rizzo making the statement.

Signed a 31st day

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On this 31st day of July A.D. 2019. before me, the subscriber, a Notary Public in and for said County and State, personally appeared Mary Anne Rizzo, who being duly sworn according to law, deposes and says as Advertising Director of the Tribune-Democrat, Johnstown, PA, a newspaper of general circulation as defined by the "Newspaper Advertising Act", a merger September 8, 1952, of the Johnstown Tribune, established December 7, 1853; and of the Johnstown Democrat, established

March 5, 1863. nty of Cambria, and Commonwealth of Pennsylvania and

we matter published in said publication in the regular issues A, on July 19, 2019; and that the Affiant is not interested in that all of the allegations as to time, place and character of

SS

Maria ( STATEMENT OF ADVERTISIN

0.00 Lines @\$2.50 per line	0.00
8 Inches @ \$25.00 per inch	200.00
Notary Fee	5.00
Clerical Fee	2.50
Total Cost	207.50

Commonwealth of Pennsylvania - Notary Seal Vivlan Ohs. Notary Public Cambria County My commission expires December 6, 2020 Commission number 1123017 Member, Pennsylvania Association of Notaries

To The Tribune-Democrat, Johnstown, PA For publishing the notice or publication attached hereto on the above stated dates.

#### PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

for publisher of \_\_\_\_

a newspaper of general circulation, hereby acknowledges receipt of the aforesaid and publication costs and certifies that the same has been duly paid.

·	(Name of Newspaper)
SECRETARY'S BUREAU SECRETARY'S BUREAU PAC PUC	
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BECEINED	