

SEP - 4 2019

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Version Revised 02/19/19

#### BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

| Application of     | Independent Energy Consultants, Inc | , d/b/a _ | Independent Energy Consultants, Inc. | _, for approval to offer |
|--------------------|-------------------------------------|-----------|--------------------------------------|--------------------------|
| render, furnish, o | or supply natural gas supply ser    | vices as  | a(n) Broker/Marketer to the pu       | ublic in the             |
| Commonwealth       | of Pennsylvania (Pennsylvania)      | ).        |                                      |                          |

To the Pennsylvania Public Utility Commission:

#### 1. IDENTIFICATION AND CONTACT INFORMATION

a. IDENTITY OF THE APPLICANT: Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

Independent Energy Consultants, Inc. 215 W Garfield Rd. STE 210 Aurora, OH 44202 www.naturalgas-electric.com

Ph: 888-862-6060

b. PENNSYLVANIA ADDRESS / REGISTERED AGENT: If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

C T Corporation System 600 North 2nd Street Suite 401 Harrisburg, Pennsylvania 17101 Ph. 855-482-2108 Fax 608-827-5184

c. REGULATORY CONTACT: Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

Mark R. Burns, President 215 W Garfield STE 210 Aurora, OH 44202 Ph: 888-862-6060 Fax: 800-574-4508

mburns@naturalgas-electric.com

**d. ATTORNEY**: Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Applicant will not be using an attorney as it relates to this application filing.

e. CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: Provide the name, title, address, telephone number, fax number, and e-mail OF THE PERSON AND AN ALTERNATE PERSON (2 REQUIRED) responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Natural Gas Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed NGSs.

Primary Contact: Mark R. Burns, President 215 W Garfield STE 210 Aurora, OH 44202 Ph: 888-862-6060 Fax: 800-574-4508 info@naturalgas-electric.com Alternate Contact: Eric E. Burns, Operations Manager 215 W Garfield STE 210 Aurora, OH 44202 Ph: 888-862-6060 Fax: 800-574-4508 info@naturalgas-electric.com

### 2. BUSINESS ENTITY FILINGS AND REGISTRATION

| a. | FICTITIOUS NAME: (Select appropriate statement and provide supporting   | documentation as listed.)                                      |
|----|---|--|
|    | The Applicant will be using a fictitious name or doing business as ("d/l  | o/a")  |
|    | Provide a copy of the Applicant's filing with Pennsylvania's Departr<br>Pursuant to 54 Pa. C.S. §311.   | nent of State  |
|    | Or  |  |
|    | The Applicant will not be using a fictitious name.  |  |
| b. | BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS: (Select appropriate statement and provide supporting documentation. As we means being formed within Pennsylvania and foreign means being formed  |  |
|    | The Applicant is a sole proprietor.   |  |
|    | <ul> <li>If the Applicant is located outside the Commonwealth, provide<br/>Pa. C.S. §4124 relating to Department of State filing requirement</li> </ul>   |  |
|    | Or  The Applicant is a:   | RECEIVED   |
|    | domestic general partnership (*) domestic limited partnership (15 Pa. C.S. §8511) foreign general or limited partnership (15 Pa. C.S. §4124) domestic limited liability partnership (15 Pa. C.S. §8201) foreign limited liability general partnership (15 Pa. C.S. §8211) foreign limited liability limited partnership (15 Pa. C.S. §8211) | SEP - 4 2019  PA PUBLIC UTILITY COMMISSION  SECRETARY'S BUREAU |
|    | <ul> <li>Provide proof of compliance with appropriate Department of St indicated above.</li> </ul>  | ate filing requirements as                                     |
|    | <ul> <li>Give name, d/b/a, and address of partners. If any partner is no<br/>business nature of the partner entity and identify its partners or</li> </ul>  |  |
|    | <ul> <li>Provide the state in which the business is organized/formed an<br/>Applicant's charter documentation.</li> </ul>   | d provide a copy of the  |
|    | <ul> <li>* If a corporate partner in the Applicant's domestic partnership<br/>Pennsylvania, attach a copy of the Applicant's Department of S<br/>C.S. 84124</li> </ul>  |  |

| The Applicant is a: |   |  |
|---------------------|---|--|
| $\mathbf{\Psi}$     | domestic corporation (15 Pa. C.S. §1308) foreign corporation (15 Pa. C.S. §4124) domestic limited liability company (15 Pa. C.S. §8913) foreign limited liability company (15 Pa. C.S. §8981) Other (Describe): |  |

 Provide proof of compliance with appropriate Department of State filing requirements as indicated above.

Proof of compliance with the Pennsylvania Department of State is attached as "Exhibit A".

Provide the state in which the business is incorporated/organized/formed and provide a copy
of the Applicant's charter documentation.

Independent Energy Consultants, Inc. is incorporated in the State of Ohio. Charter documentation is attached as "Exhibit B".

- Give name and address of officers.

Mark R. Burns, President Regina M. Burns, Vice President

 820 Deepwoods Dr.
 820 Deepwoods Dr.

 Aurora, OH 44202
 Aurora, OH 44202

#### 3. <u>AFFILIATES AND PREDECESSORS</u>

(both in state and out of state)

a. AFFILIATES: Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

Applicant does not have any affiliates doing business.

b. PREDECESSORS: Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

Applicant does not have any predecessors that have done business.

#### 4. OPERATIONS

a. APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)

#### **Definitions**

- Supplier an entity which provides natural gas supply services to retail gas customers utilizing the jurisdictional facilities of an natural gas distribution company
- Broker/Marketer an entity that acts as an intermediary in the sale and purchase of natural gas but does not take title to the natural gas.

|    | <b>.</b> | The Applicant is presently doing business in Pennsylvania as a  natural gas interstate pipeline municipality providing service outside its municipal limits local gas distribution company retail supplier of natural gas services in the Commonwealth a natural gas producer a broker/marketer engaged in the business of supplying natural gas services Other. (Identify the nature of service being rendered)                                       |
|----|----------|--|
|    | M        | Or  The Applicant is not presently doing business in Pennsylvania.   |
| b. | API      | PLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a:  Supplier or Aggregator of natural gas services  Municipal supplier of natural gas services  Cooperative supplier of natural gas services  Broker/Marketer engaged in the business of supplying natural gas services  Check here to verify that your organization will not be taking title to the natural gas nor will you be making payments for customers.  Other (Describe): |

| C. | <b>PROPOSED SERVICES:</b> Describe in detail the natural gas supply services which the Applicant proposes to offer.  |
|----|--|
|    | * Commodity Brokerage and Consulting * Energy Accounting & Bill Auditing * Facility Auditing * Natural Gas Tariff Analysis * Energy Effeciency Projects Consulting   |
| d. | <b>PROPOSED SERVICE AREA:</b> Check the box of each Natural Gas Distribution Company for which the Applicant proposes to provide service.  |
|    | ☐ Columbia ☐ Peoples Gas Company   |
|    | National Fuel Gas Philadelphia Gas Works   |
|    | PECO UGI Utilities – Gas Division  |
|    | Peoples Natural Gas Company  Valley Energy   |
|    | Peoples Natural Gas – Equitable Div  All of the above  |
| 6. | CUSTOMERS: Applicant proposes to provide services to:  Residential Customers Small Commercial Customers - (Less than 6,000 Mcf annually) Residential and Small Commercial as Mixed Meter ONLY (CANNOT BE TAKEN WITH RESIDENTIAL AND/OR SMALL COMMERCIAL ABOVE) Large Commercial Customers - (6,000 Mcf or more annually) Industrial Customers Governmental Customers All of above (Except Mixed Meter) Other (Describe): |

**f. START DATE**: Provide the approximate date the Applicant proposes to <u>actively market</u> within the Commonwealth.

Applicant is expected to begin marketing its services within the Commonwealth of Pennsylvania on or about October 1, 2019

#### 5. COMPLIANCE

a. CRIMINAL/CIVIL PROCEEDINGS: State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such. Applicant has no proceedings to list.

**b. SUMMARY:** If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

Not applicable.

c. CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. <u>Applicant should also include if it had a Pennsylvania PUC EGS or NGS license previously cancelled by the Commission.</u> If the Applicant has no actions or complaints to list, explicitly state such.

The applicant has no actions or complaints to list.

The applicant has not had a Pennsylvania PUC EGS or NGS licensed cancelled by the Commission.

d. SUMMARY: If applicable; provide a statement as to the resolution or present status of any actions listed above.

Not applicable.

#### 6. PROOF OF SERVICE

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

(Example Certificate of Service is attached at Appendix C)

Notice of service has been provided to all parties listed in (a) and (b) below. Proof of notice is provided in the attached "Exhibit C".

a.) STATUTORY AGENCIES: Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 202 300 North Second Street Harrisburg, PA 17101 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120 b.) NGDCs: Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide Proof of Service of the Application and attachments upon each of the Natural Gas Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each NGDC is as follows.

|   | <del></del>                             |
|---|---|
| Columbia Gas of PA, Inc.                    |   |
| Michele Caddell                             |   |
| 290 W. Nationwide Blvd.                     |   |
| Columbus, OH 43215                          |   |
| PH: 614.460.6841                            |   |
| FAX: 614.460.8447                           |   |
| e-mail: mcaddell@nisource.com               |   |
| Peoples Natural Gas Company LLC - Equitable | National Fuel Gas Distribution Corp.    |
| Division                                    | Joanne E. Maciok                        |
| Carol Scanlon                               | 6363 Main Street                        |
| 375 North Shore Drive                       | Williamsville, NY 14221                 |
| Pittsburgh, PA 15212                        | PH: 716.857.7670                        |
| PH: 412.208.6931                            | FAX: 716.857.7479                       |
| FAX: 412.208.6577                           | e-mail: maciokj@natfuel.com             |
| e-mail: Carol.Scanlon@peoples-gas.com       |   |
| Peoples Natural Gas Company LLC             | PECO                                    |
| Carol Scanlon                               | Carlos Thillet, Manager, Gas Supply and |
| 375 North Shore Drive                       | Transportation                          |
| Pittsburgh, PA 15212                        | 2301 Market Street, S9-2                |
| PH: 412,208,6931                            | Philadelphia, PA 19103                  |
| FAX: 412.208.6577                           | PH: 215.841.6452                        |
| e-mail: Carol.Scanlon@peoples-gas.com       | Email: carlos.thillet@exeloncorp.com    |
| Peoples Gas Company LLC                     | Philadelphia Gas Works                  |
| Carol Scanlon                               | Ryan Reeves, Director Supply            |
| 375 North Shore Drive                       | Transportation & Control                |
| Pittsburgh, PA 15212                        | 800 West Montgomery Avenue              |
| PH: 412,208,6931                            | Philadelphia, PA 19122                  |
| FAX: 412.208.6577                           | PH: 215.787.5103                        |
| e-mail: Carol.Scanlon@peoples-gas.com       | email: pgwchoicesupply@pgworks.com      |
|   |   |
| Valley Energy Inc.                          | UGI Utilities, Inc Gas Division         |
| Ed Rogers                                   | David Lahoff                            |
| 523 South Keystone Avenue                   | 2525 N. 12th Street, Suite 360          |
| Sayre, PA 18840-0340                        | Reading, PA 19612-2677                  |
| PH: 570.888-9664                            | PH: 610.796.3520                        |
| FAX: 570.888.6199                           | Email: dlahoff@ugi.com                  |
| email: erogers@ctenterprises.org            |   |
|   |   |

#### 7. FINANCIAL FITNESS

- a. BONDING: In accordance with 66 Pa. C.S. Section 2208(c), no natural gas supplier license shall be issued or remain in force unless the applicant or holder furnishes a bond or other security in a form and amount to ensure the financial responsibility of the natural gas supplier. The criteria used to determine the amount and form of such bond or other security shall be set by each NGDC. Provide documentation that the applicant has met the security requirement of each NGDC by submitting the letters sent by the NGDCs stating what bonding amounts they require. The contact information is located in Section 6.b.
- b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS: Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:

Applicant's accounting statements for the past two years (balance sheet and income statements) are attached as "Exhibit D" and are clearly labeled as Confidential Material.

- Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
- Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)
- Applicant's accounting statements, including balance sheet and income statements for the past two years.
- Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
- A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
- Audited financial statements exhibiting accounts over a minimum two year period.
- Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.
- c. SUPPLIER FUNDING METHOD: If Applicant is operating as anything other than <u>Broker/Marketer only</u>, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

Applicant is operating as a Broker/Marketer and has sufficient internal funds to conduct its operations.

**d. BROKER PAYMENT STRUCTURE:** If applicant is a broker/marketer, explain how your organization will be collecting your fees.

Applicant will receive its broker compensation from the suppliers who are awarded contracts with the applicants' clients.

Applicant will not invoice end-use customers for its brokerage services.

e. ACCOUNTING RECORDS CUSTODIAN: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Eric E. Burns, Operations Manager 215 W Garfield STE 210 Aurora, OH 44202 Ph: 888-862-6060 Fax: 800-574-4508 info@naturalgas-electric.com

f. TAXATION: Complete the <u>TAX CERTIFICATION STATEMENT</u> attached as Appendix D to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

Applicants Tax Certification Statement is attached as "Exhibit E".

#### 8. TECHNICAL FITNESS:

To ensure that the present quality and availability of service provided by natural gas distribution companies does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a. EXPERIENCE, PLAN, STRUCTURE: such information may include:
  - Applicant's previous experience in the natural gas industry.
  - Applicant has been providing electric and natural gas brokerage and aggregation services to residential, commercial and industrial and government accounts since 2004.
  - Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.
    - Applicant is licensed/certified to provide electric brokerage services in Ohio (04-116E (8)), Illinois (F 6784-020-8), Texas (80252), and Virginia (A-17).
  - Type of customers and number of customers Applicant currently serves in other jurisdictions.
    - Residential Electric Customers approximately 110,000. Commercial & Industrial approximately 70. Governmental approximately 20.
  - Staffing structure and numbers as well as employee training commitments.
     Applicant's organization structure is attached as "Exhibit F". Each member of applicants staff has at least 5-years experience in the energy brokerage business and ongoing training is provided on a quarterly basis.
  - Business plans for operations within the Commonwealth.
    - Applicant's business plan for operating in the Commonwealth is attached as "Exhibit G".
  - Any other information appropriate to ensure the technical capabilities of the Applicant.
- b. PROPOSED MARKETING METHOD (check all that apply)

\*

| ᄺ | Internal – Applicant will use its own internal resources/employees for marketing  |
|---|---|
|   | External NGS – Applicant will contract with a PUC LICENSED NGS  |
|   | Affiliate – Applicant will use a NON-NGS affiliate that is a nontraditional marketer and/or                                   |
| _ | marketing services consultant   |
|   | External Third-Party – Applicant will contract with a NON-NGS third party nontraditional marketer and/or non-selling marketer |
|   | Other (Describe):   |

| Ç. | DOOR             | TO DOOR SALES: Will the Applicant be implementing door to door sales activities?   |
|----|------------------|--|
|    |                  | Yes<br>No  |
|    |                  | If yes, will the Applicant be using verification procedures?   |
|    |                  | Yes<br>No  |
|    |                  | If yes, describe the Applicant's verification procedures.  |
|    |                  |  |
| d. |                  | SIGHT OF MARKETING: Explain all methods Applicant will use to ensure all marketing is performed in ethical manner, for both employees and subcontractors.  |
|    | before<br>has ne | pplicant's marketing material will be generated internally and approved by senior management it is used. Applicant has been preparing accurate and ethical marketing material since 2004 and ver had a complaint filed against it. Applicant will not outsource any marketing material to iters or similar subcontractors. |
|    |                  |  |

9. DISCLOSURE STATEMENT:

 OFFICERS: Identify Applicant's chief officers, and include the professional resumes for any officers directly responsible for operations. All resumes should include date ranges and job descriptions

Resumes for the applicant's President, Operations Manager and Governmental Aggregation Manager

containing actual work experience.

are attached as "Exhibit H".

(Not applicable for an applicant applying for a license exclusively as a broker/marketer.)

**DISCLOSURE STATEMENTS:** If proposing to serve Residential and/or Small Commercial (less than 6,000 Mcf annually) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix E to this Application.

 Natural gas should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

Not applicable; applicant is applying for a license exclusively as a broker/marketer.

#### 10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

| a. | <b>STANDARDS OF CONDUCT AND DISCLOSURE:</b> As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission.  |
|----|--|
|    | Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set |
|    | out in Commission regulations at 52 Pa. Code § 62.114.   |

▲ AGREED

- **b. REPORTING REQUIREMENTS**: Applicant agrees to provide the following information to the Commission:
  - Reports of Gross Receipts: Applicant shall file an annual report with the Commission on an annual basis no later than April 30<sup>th</sup> following the end of the calendar year per 52 Pa. Code § 62.110.

**⊠** AGREED

c. TRANSFER OF LICENSE: The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. § 2208(d). Transferee will be required to file the appropriate licensing application.

M AGREED

d. ANNUAL FEES: The Public Utility Code authorizes the PUC to collect an annual fee of \$350 from suppliers, brokers, marketers, and aggregators selling natural gas in the Commonwealth of PA, and a supplemental fee based on annual gross intrastate revenues, applicable to suppliers only.

ACKNOWLEDGED

e. FURTHER DEVELOPMENTS: Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 62.105.

**Ճ** AGREED

f. FALSIFICATION: The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.

▲ AGREED

g. NOTIFICATION OF CHANGE: If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within thirty (30) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 62.105.

**⊠** AGREED

h. CEASING OF OPERATIONS: Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.

**⊠** AGREED

i. FILING FEE: The Applicant has enclosed or paid the required, non-refundable filing fee by CERTIFIED CHECK OR MONEY ORDER in the amount of \$350.00 payable to the Commonwealth of Pennsylvania. The Commission does not accept corporate or personal checks for filing fees.



## 11. <u>AFFIDAVITS</u> (All affidavits must be notarized before filing.)

a.) APPLICATION AFFIDAVIT: Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.

Applicant's Application Affidavit is attached as "Exhibit I".

b.) OPERATIONS AFFIDAVIT: Provide an officially notarized affidavit stating that you will adhere to the Public Utility Code of Pennsylvania and applicable federal and state laws. An example copy of this Affidavit can be found at Appendix B.

Applicant's Operation's Affidavit is attached as "Exhibit J".

#### 12. **NEWSPAPER PUBLICATIONS**

### Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

Applicant has published notice in the seven newspapers shown below. Proof of publication is attached as "Exhibit K".

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each NGDC. For example, an applicant that wants to operate in Peoples – Equitable would need to run ads in both The Erie Times-News and the Pittsburgh Post-Gazette. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and must be supplied with this application. Applicants do not need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

|                             | Erie<br>Times-<br>News | Harrisburg<br>Patriot-<br>News | Philadelphia<br>Daily News | Pittsburgh<br>Post-<br>Gazette | Scranton<br>Times-<br>Tribune | Williamsport<br>Sun-Gazette | Johnstown<br>Tribune-<br>Democrat |
|-----------------------------|------------------------|--------------------------------|----------------------------|--------------------------------|-------------------------------|-----------------------------|-----------------------------------|
| Columbia Gas                | Х                      | х                              |                            | Х                              |                               | Х                           | Х                                 |
| National Fuel Gas           | Х                      |                                |                            | Х                              |                               |                             |                                   |
| PECO                        |                        |                                | Х                          |                                |                               |                             |                                   |
| Peoples - Equitable         | Х                      |                                |                            | Х                              |                               |                             |                                   |
| Peoples Natural Gas         | Х                      |                                |                            | Х                              |                               |                             | х                                 |
| Peoples Gas<br>Company      |                        |                                |                            | Х                              |                               |                             |                                   |
| Philadelphia Gas<br>Works   |                        |                                | ×                          |                                |                               |                             |                                   |
| UGI Utilities – Gas<br>Div. | х                      | x                              | x                          | x                              | х                             | x                           | х                                 |
| Valley Energy               |                        |                                |                            |                                | Х                             | Х                           |                                   |
| Entire<br>Commonwealth      | ×                      | x                              | x                          | x                              | x                             | x                           | x                                 |

(Example Publications are provided at Appendices F and G)

| 1: | 3. | SIGN | IATL | <b>JRE</b> |
|----|----|------|------|------------|
|    |    |      |      |            |

RECEIVED

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

#### 14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections is complete.

Applicant: Independent Energy Consultants, Inc.

|                 |          | Mark Dum   |
|-----------------|----------|--|
|                 |          | Signature  |
|                 | <b>✓</b> | Filing Fee (ONLY CERTIFIED CHECK OR MONEY ORDER) |
| <i>a</i> .      | <b>✓</b> | Application Affidavit                            |
| Applicant's Use | <b>✓</b> | Operations Affidavit                             |
| Applica         | <b>✓</b> | Proof of Publication                             |
|                 | <b>✓</b> | Tax Certification Statement                      |
|                 | <b>✓</b> | Commonwealth Department of State Verification    |
|                 | <b>/</b> | Certificate of Service                           |

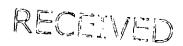
RECEIVED

PUC Secretary's Bureau Use

SEP - 4 2019

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

# Exhibit A Pennsylvania Department of State Registration



SEP - 4 2019

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Entity# : 6932638 Date Filed : 08/12/2019 Pennsylvania Department of State

## PENNSYLVANIA DEPARTMENT OF STATE BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS

|   |              | · · · · · · · · · · · · · · · · · · · |  |  |  |
|---|--------------|---------------------------------------|--|--|--|
| Return document by mail to:  Mark Burns   |              |                                       | Foreign Registration Statement<br>DSCB:15-412      |  |  |
| Name<br>215 W Garfield Road STE 210   |              |                                       |  | . 2/2017)  |  |
| Address   | <u></u>      | 44202                                 | . COMPLEMENT OF ANY OFFICE AT                      | R TOTA STEPLE COOL DAY HAVE STEPLE ST |  |
|   | State        | Zip Code                              | TML190   | B12DD1156  |  |
| Return document by email to: mbu  | ms@natural   | Ge de<br>gas-electric.com             | <u>.</u><br>                                       | •  |  |
| Read all instructions prior to c  | ompleting.   | This form may b                       | e  | ······································   |  |
| Fee: \$250  | qualify for  | a veteran/reservis                    | t-owned small business fee                         | e exemption (see instructions)   |  |
| In compliance with the registration statement), the undersi   |              |                                       | e provisions of 15 Pa.C.S. (<br>reby states that:  | § 412 (relating to foreign   |  |
| 1. The type of association is (chec   |              |                                       |  |  |  |
| <ul> <li>☑ Business Corporation</li> <li>☐ Nonprofit Corporation</li> <li>☐ Limited Liability Compan</li> </ul>   | □ I          |                                       | ip<br>(General) Partnership<br>Limited Partnership | ☐ Business Trust ☐ Professional Association  |  |
| 2. The full and proper name of the  | foreign ass  | ociation as regist                    | ered in its jurisdiction of fo                     | ormation is:   |  |
| Independent Energy Consultants, Inc.  |              |                                       | <del></del>  |  |  |
| 2A. If the name in 2 does not conto<br>Commonwealth, the alternate name   |              |                                       |  |  |  |
| 3. The jurisdiction of formation is   | . Ohio       |                                       | <del></del>  |  |  |
| 4. The street and mailing address of  | of the assoc | iation's principal                    | office.  |  |  |
| 215 W Garfield Road STE 210   |              | Aurora                                | ОН   | 44202  |  |
| Number and street   | _            | City                                  | State  | Zip  |  |
| 4A. The street and mailing address of the office, if any, required to be maintained by the law of the association's jurisdiction of formation in that jurisdiction: |              |                                       |  |  |  |
| Number and street   |              | City                                  | State  | Zip  |  |
|   |              |                                       | RECEIVE  |  |  |
| DELIVERED AUGO  | 8 2019       |                                       | SEP - 4 2019                                       |  |  |

PA DEPT OF STATE

PA PUBLIC UTILITY COMMISSION SECRETARY'S HUMAN.

| omplete part (a) $OR$ (b) – not b                        | oth:   |                             |                  |                         |
|--|--|-----------------------------|------------------|-------------------------|
| )  |  |                             |                  |                         |
| Number and street  | City   | State                       | Zip              | County                  |
| c/o: CT Corporation System                               |  |                             | Dau              | nhin                    |
| Name of Commercial Register                              | ed Office Provider   |                             | Dau              | County                  |
| Check one of the following:                              |  |                             |                  |                         |
| The association may not ha                               | ve series.   |                             |                  |                         |
| ☐ The association may have o                             | one or more series.  |                             |                  |                         |
| Effective date of registration of                        | of foreign association (check, and   | if appropriate complete. or | ne of the follow | ving):                  |
| _  | tatement shall be effective upon f   | • • •                       |                  |                         |
|  | tatement shall be effective on:  | •                           | at               |                         |
| _  |  | Date (MM/DD/YYYY)           | Hou              | r (if any)              |
| following professional service                           | ted professional limited liability of (s): (If this box is checked, one or | more of the fields below    | must be checke   | xd.)                    |
| OptometryOs  | ntistry<br>teopathic medicine and surgery<br>terinary medicine             | LawPodiatric medicine       | Medicine         | and surgery<br>counting |
| TESTIMONY WHEREOF, the luly authorized representative to | ne undersigned association has cau<br>hereof this day                      |                             | ion Statement t  | to be signed            |
|  | •  | Independent Energy          | Consultants Inc  | •                       |
|  | -  | Name of Ass                 |                  | <del></del>             |
|  | _  | Malk R<br>Signatu           | ) MM             |                         |
|  |  | V<br>Presid                 |                  |                         |
|  |  | Licain                      | OK.              |                         |

# Exhibit B State of Ohio Corporate Charter



DATE: 04/08/2004

DOCUMENT ID 200409803290

NT ID DESCRIPTION 3290 DOMESTIC ART

DOMESTIC ARTICLES/FOR PROFIT (ARF)

FILING 125.00 EXPED 100.00 PENALTY

CERT

COPY

Receipt

This is not a bill. Please do not remit payment.

HARRINGTON HOPPE & MITCHELL, LTD. 26 MARKET ST SUITE 1200 YOUNGSTOWN, OH 44503

# STATE OF OHIO CERTIFICATE

Ohio Secretary of State, J. Kenneth Blackwell

1454632

It is hereby certified that the Secretary of State of Ohio has custody of the business records for

INDEPENDENT ENERGY CONSULTANTS, INC.

and, that said business records show the filing and recording of:

Document(s)

DOMESTIC ARTICLES/FOR PROFIT

Document No(s):

200409803290



United States of America State of Ohio Office of the Secretary of State Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 7th day of April, A.D. 2004.

Ohio Secretary of State

# Exhibit C Proof of Notice

#### Appendix C

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

#### **CERTIFICATE OF SERVICE TEMPLATE**

On this the 4th day of September 2019, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as a Natural Gas Supplier and all NON-CONFIDENTIAL attachments have been served, as either a hardcopy or a searchable PDF version on a cd-rom, upon the following:

| Office of Consumer Advocate<br>5th Floor, Forum Place<br>555 Walnut Street<br>Harrisburg, PA 17120   | Office of the Attorney General<br>Bureau of Consumer Protection<br>Strawberry Square, 14th Floor<br>Harrisburg, PA 17120   |
|--|--|
| Office of the Small Business Advocate<br>Commerce Building, Suite 202<br>300 North Second Street<br>Harrisburg, PA 17101   | Commonwealth of Pennsylvania<br>Department of Revenue<br>Bureau of Compliance<br>Harrisburg, PA 17128-0946   |
| Columbia Gas of PA, Inc. Michele Caddell 290 W. Nationwide Blvd. Columbus, OH 43215 PH: 614.460.6841 FAX: 614.460.8447 e-mail: mcaddell@nisource.com                                   | Bureau of Investigation & Enforcement<br>Pennsylvania Public Utility Commission<br>Commonwealth Keystone Building<br>400 North Street, 2 West<br>Harrisburg, PA 17120              |
| Peoples Natural Gas Company LLC - Equitable Division Carol Scanlon 375 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6931 FAX: 412.208.6577 e-mail: Carol.Scanlon@peoples-gas.com | National Fuel Gas Distribution Corp. Joanne E. Maciok 6363 Main Street Williamsville, NY 14221 PH: 716.857.7670 FAX: 716.857.7479 e-mail: macioki@natfuel.com                      |
| Peoples Natural Gas Company LLC Carol Scanlon 375 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6931 FAX: 412.208.6577 e-mail: Carol.Scanlon@peoples-gas.com                      | PECO Carlos Thillet, Manager, Gas Supply and Transportation 2301 Market Street, S9-2 Philadelphia, PA 19103 PH: 215.841.6452 Email: carlos.thillet@exeloncorp.com                  |
| Peoples Gas Company LLC Carol Scanlon 375 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6931 FAX: 412.208.6577 e-mail: Carol.Scanlon@peoples-gas.com                              | Philadelphia Gas Works Ryan Reeves, Director Supply Transportation & Control 800 West Montgomery Avenue Philadelphia, PA 19122 PH: 215.787.5103 email: pgwchoicesupply@pgworks.com |

Valley Energy Inc.

Ed Rogers

523 South Keystone Avenue Sayre, PA 18840-0340

PH: 570.888-9664 FAX: 570.888.6199

email: erogers@ctenterprises.org

UGI Utilities, Inc. - Gas Division

David Lahoff

2525 N. 12<sup>th</sup> Street, Suite 360 Reading, PA 19612-2677

PH: 610.796.3520

Email: dlahoff@ugi.com

Mark R. Burns, President, Independent Energy Consultants, Inc.

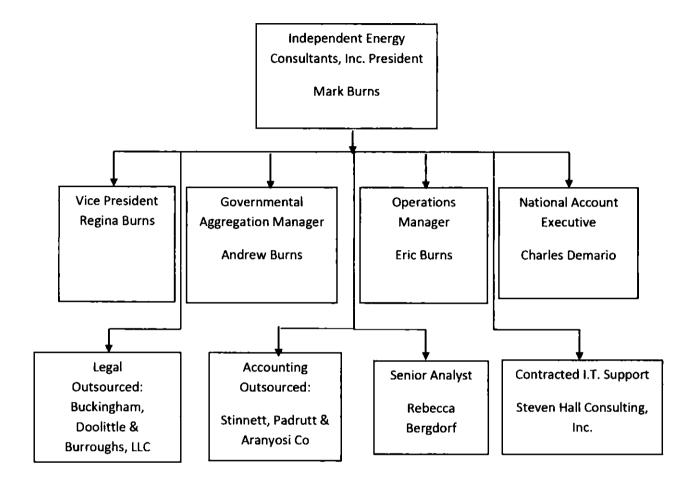
RECEIVED

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

## <u>Exhibit F</u> <u>Organizational Structure</u>

### **Organizational Chart**



# Exhibit G Business Plan for Operations in Pennsylvania

#### **Business Plans for Operations in the Commonwealth**

Independent Energy Consultants, Inc. (IEC) employs Certified Energy Procurement Professionals (CEP) and Certified Energy Managers (CEM) with a long track record of success. Mark Burns, the President of IEC has obtained licenses in the states of Ohio, Illinois, Virginia and Texas, and is well versed in the rules for other deregulated markets.

IEC plans to expand its current consulting services to prospective natural gas customers in Pennsylvania. In addition to (i) commodity brokerage services IEC offers (ii) utility tariff analysis (iii) bill auditing (iv) energy accounting systems (v) facility audits, (vi) energy-efficiency recommendations and (viii) general energy-related consulting services.

As a broker/marketer, IEC will not take title to the natural gas it brokers. Furthermore, it will not invoice its clients for energy brokerage services. It will receive its compensation from the suppliers who win business brokered by IEC.

For brokerage of commercial and industrial customers, Independent Energy Consultants, Inc. provides among other things:

- Gather and analyze client's load data;
- Analyze for proper rate code classification;
- Prepare and issue a customized RFP to all qualified suppliers, with or without the aid of our customized online reverse auction platform.
- Negotiate with suppliers;
- Assist in the completion of Supplier and LDC contract paperwork;
- Assist in the customer switching process:
- Audit bills:
- Provide ongoing client support during the term of the agreement.

IEC is a pioneer in the U.S. in design, implementation and ongoing administration of Governmental opt-in and opt-out aggregation programs. Should the Commonwealth ever enable opt-out aggregation programs, IEC would seek to serve those programs.

### Exhibit H

### <u>Resumes</u>

## Mark R. Burns (Officer) President, Independent Energy Consultants, Inc.

#### **Education:**

- Master of Business Administration Baldwin-Wallace College, 1993.
- Bachelor of Electrical Engineering Technology Youngstown State University, 1982.
- 30+ years extensive training and professional development.

#### **Certifications and Licenses:**

- Public Utilities Commission of Ohio Electric Broker and Aggregator (04-116(5)).
- Public Utilities Commission of Ohio Natural Gas Broker and Aggregator (04-078(5)).
- Virginia State Corporation Commission Electric and Natural Gas Aggregator (A-17).
- Public Utilities Commission of Texas Aggregator Registration (80-252)
- Illinois Commerce Commission licensed Agent/Broker/Consultant
- Formerly licensed Senior Reactor Operator from the Nuclear Regulatory Commission (SOP-30781)
- Certified Energy Manager (CEM) Association of Energy Engineers
- Certified Energy Procurement Professional (CEP) Association of Energy Engineers
- Certified Thermographer

#### Experience:

- Owner & Founder of two successful energy consulting services companies.
- Possesses 30-years broad background experience in engineering and management in the Electric and Natural Gas industries.
- Expertise includes providing energy brokerage and aggregation services for governments, and commercial and industrial customers.
- Conduct facility energy audits and recommending efficiency projects.
- Utility tariff analysis and utility bill auditing.
- Operational, financial, and credit risk management.
- Designed, implemented and administered 100+ Governmental Aggregation
   Programs (natural gas and electric) since the deregulation of Ohio's utilities in 2001.
- Risk Control oversight of a \$1 Billion Gas and Electric trading group (FirstEnergy Corporation)
- Trained Company Spokesperson (Toledo Edison)
- Utility Company Strategic Planning Manager (Centerior Energy)
- Shift Manager Davis-Besse Nuclear Power Station (Toledo Edison)
- Instrument and Control Engineer Davis-Besse Nuclear Power Station (Toledo Edison)
- Electrical Test Engineer of Naval Nuclear Submarines (Newport News Shipbuilding)

# Exhibit I Application Affidavit

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

### Appendix A

### **APPLICATION AFFIDAVIT**

| [Commonwealth/State] of Ohio   |                 | <u>.</u> :            |                      |   |          |
|--|-----------------|-----------------------|----------------------|---|----------|
|  |                 | : <b>s</b>            | s.                   |   |          |
| County of Portage  |                 | :                     |                      |   |          |
| Mark R. Burns , Affiant, being duly [  | sworn/affirn    | ned] accordi          | ng to law, dep       | oses and says that:                               |          |
| [He/she is the President (Office of  | Affiant) of     | Independent Energy    | Consultants, Inc. (N | ame of Applicant);]                               |          |
| [That he/she is authorized to and does make this a   | ffidavit for s  | aid Applicar          | it;]                 |   |          |
| That the Applicant herein has the  | : burden of p   | roducing info         | rmation and sup      | pporting  |          |
| documentation demonstrating its technical and financial C.S. § 2208 (c)(1).  | ıl fitness to l | oe licensed as        | an natural gas       | supplier pursuant to 66 Pa.                       |          |
| That the Applicant herein has completely and provided supporting documentation as r  |                 | e questions           | on the applicati     | on correctly, truthfully, and                     |          |
| That the Applicant herein ackn<br>answer to questions on this application and contained in                                 |                 |                       | a duty to upd        | ate information provided in                       |          |
| That the Applicant herein hopenders Energy Consultants, Inc. acknownswer to questions on this application and contained in |                 |                       |                      | nent information provided in e Commission.        |          |
| That the facts above set forth are true and correct to the expects said Applicant to be able to prove the same at h        |                 | /her knowled          | ge, information      | , and belief, and that he/she                     |          |
| - Mα<br>Signature  | of Affiant      | Bm                    | n                    | RECIEVED  | <b>)</b> |
|  |                 |                       |                      | SEP - 4 2019                                      |          |
| Sworn and subscribed before me this da   | , i             |                       | _, 20 <u>/</u> 9.    | PA PUBLIC UT TO HMISSI<br>SECRETARY'S BUREAU      | OI       |
| Signature  | of official a   | Mutro<br>dministering |                      | _   |          |
| My commission expires <u>35/09/203</u>   | <u>13</u> .     |                       |                      | GOMERY TO THE |          |
|  |                 |                       |                      | EXP. MAY  |          |

# Exhibit J Operations Affidavit

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PA PUBLIC TO COMMISSION SECRETARYS BUREAU

RECO

#### Appendix B

SEP - 4 2019

### **OPERATIONS AFFIDAVIT**

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

| [Commonwealth/S   | tate] of Ohio   | · :   |
|---|---|---|
|   |   | : ss.   |
| County of Portage   |   | <u>.                                    </u>  |
| Mark R. Burns   |   | _, Affiant, being duly [sworn/affirmed] according to law,   |
| deposes and says  | that:   |   |
| [He/she is the<br>(Name of Applican   | President   | (Office of Affiant) of Independent Energy Consultants, Inc.   |
| [That he/she is aut   | thorized to   | and does make this affidavit for said Applicant;]   |
| obligations pursuant t<br>Pennsylvania, Title 60<br>regulations including B   | to this Applica<br>6 of the Pend<br>Emergency O   | nc., the Applicant herein, acknowledges that [Applicant] may have ation consistent with the Public Utility Code of the Commonwealth of nsylvania Consolidated Statutes; or with other applicable statutes or rders which may be issued verbally or in writing during any emergency develop from time to time in the course of doing business in   |
| of Pennsylvania and t   | and financial   | the Applicant herein, asserts that [he/she/it] possesses the requisite<br>I fitness to render natural gas supply service within the Commonwealth<br>cant will abide by all applicable federal and state laws and regulations<br>Ivania Public Utility Commission.   |
| and in the past has pa<br>(P.L. 6, No. 2), known<br>Applicant acknowledg<br>of Chapter 28 shall b<br>acknowledges that it<br>consumption, for the | nid, the full am<br>as the Tax R<br>es that failure<br>e cause for to<br>shall report<br>previous yea | oplicant herein, certifies to the Commission that it is subject to, will pay, nount of taxes imposed by Articles II and XI of the Act of March 4, 1971 teform Act of 1971 and any tax imposed by Chapter 22 of Title 66. The it to pay such taxes or otherwise comply with the taxation requirements the Commission to revoke the license of the Applicant. The Applicant to the Commission its jurisdictional natural gas sales for ultimate ar or as otherwise required by the Commission. The Applicant also 6 Pa. C.S. §506 (relating to the inspection of facilities and records). |

Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

#### Appendix B (Continued)

That Independent Energy Consultants, Inc., the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506 and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Office of Communications or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.

Wal R Forman

Sworn and subscribed before me this 16 day of August, 20 19.

Signature of official administering oath

My commission expires 05/09/2023.

RECEIVED

SEP - 4 2019

PA PUBLICATION COMMISSION SECRET PAYES BUSINESSION

# Exhibit K Proof of Newspaper Publications

RICINED

SEP - 4 2019

PA PUBLIC DA DAY COMMISSION SECRETARY'S BUREAU

|   | oof of Publication of Notice in Pittsburgh Post-Ga   |  |
|---|--|--|
| Under Act No 587,   | Approved May 16, 1929, PL 1784, as last amended by Act No 409  | of September 29, 1951  |
| established in 1993 by the me<br>Gazette and Sun-Telegraph v<br>Pittsburgh Gazette established<br>been regularly issued in said<br>printed and published in the | was established in 1960 and the Pittsburgh Post-Gazette was established in 1886 and the Pittsburgh Post, established in 1842, since which date the County and that a copy of said printed notice or publication is attached regular editions and issues of the con on the following dates, viz:  | gh Press and the Pittsburgh Post-<br>l in 1927 by the merging of the<br>said Pittsburgh Post-Gazette has |
| that, as such agent, affiant is d   | e/she is an agent for the PG Publishing Company, a corporation and publish fully authorized to verify the foregoing statement under oath, that affiant is no plication, and that all allegations in the foregoing statement as to time, place  | ot interested in the subject matter  |
| uuc.  |  | COPY OF NOTICE   |
|   | The Min  | OR PUBLICATION  PENNSYLVANIA   |
|   | PG Publishing Company  | PUBLIC UTILITY COMMISSION  |
|   | orn to and subscribed before me this day of:   | NOTICE<br>Applications of Independent  |
| Aug   | gust 15, 2019  | Energy Consultants, Inc. For<br>Approval To Offer, Render, or  |
| 5   | - Va WALO PI VA ON UNO   | Furnish Services as a<br>Marketer/Broker Engaged in  |
|   | JULIVI RANTINOUS   | The Business of Suophying<br>Natural Gas Supply Services   |
|   |  | and Electricity Supply or<br>Electric Generation Services  |
| <del>.</del>  | V Notes Cod  | To the Public In the Common-<br>wealth Of Pennsylvania.  |
|   | Commonwealth of Pennsylvania - Notary Seal<br>Elizabeth R. Chmura . Notary Public  | independent Energy Consult-<br>ams, Inc. will be filing an   |
|   | Allegneny County My commission expires February 8, 2022  | application with the Penn-<br>sylvania Public Utility Commis-  |
| l   | Commission number 1326781  Member, Pennsylvania Association of Notaries  | sion ("PUC") for a license to<br>provide natural gas supply  |
|   | manner. Pennsylvania rissociation of the second of the sec | services as a broker/marketer<br>engaged in the business of  |
| от а  | Three of Dipperdic come  | provoting natural gas services.<br>Independent, Energy Consult-  |
|   | ATEMENT OF ADVERTISING COSTS dependent Energy Consultants [2]  | ants, inc. with also be filtre an<br>application with the PUC for a                                      |
| 215   | W Garfield Rd. STE 210   | toense to supply electric gen-<br>eration services as a broker;  |
| AUI   | ora Ohio 44202   | marketer engaged in the bus-<br>iness of supplying electricity.  |
|   | SEP - 4 2019   | independent Energy Consult-<br>ants, inc. proposes to sell<br>electricity, natural gas, and              |
|   | To PG Publishing Company PA PUBLIC STAMISSI  | related services in the entire   |
|   | SECATION SHOP SHIP ALL   | Commonwealth of PA under<br>the provisions of the new<br>Natural Gas Choice and                          |
| Total   | <del></del>  | Compension Act and the Electricity Generation Custo-   |
|   |  | mer Choice and Competition Act   |
| Publi   | sher's Receipt for Advertising Costs   | The PUC may consider this application without a hearing  |
|   | IPANY, publisher of the Pittsburgh Post-Gazette, a newspaper   |  |
|   | ereby acknowledges receipt of the aforsaid advertising and   | Independent Energy Consult-<br>ants inc may be filed within  |
| <del>"</del>  | rtifies that the same have been fully paid.  | 15 days of the date of this notice with the Secretary of   |
| Office<br>2201 Sweeney Drive  | PG Publishing Company, a Corporation, Publisher of Pittsburgh Post-Gazette, a Newspaper of General Circulation   | the PUC 400 North Street<br>Harrisburg PA 17120. You   |
| CLINTON, PA 15026   |  | should send copies of any<br>protest to independent Energy   |
| Phone 412-263-1338  | Ву   | Consultants, Inc. at the address listed below  |
|   | ing is the original Proof of Publication and receipt for the Advertising costs in t  |  |
| subject matter of said notice.  |  | 215 W Garfield Road STE 210<br>Aurora OH 44202   |

Attorney For

Term,

# PROOF OF PUBLICATION In THE ERIE TIMES-NEWS

#### COMBINATION EDITION

Independent Energy Consultants, Inc. 215 W. Garfield Rd Suite 210 Aurora OH 44202

REFERENCE:

98980 374206

**PUC Notice** 

STATE OF PENNSYLVANIA) COUNTY OF ERIE ) SS:

Jennifer L. Trott, being duly sworn, deposes and says that: (1) he/she is a designated agent of the Times Publishing Company (TPC) to execute Proofs of Publication on behalf of the TPC; (2) the TPC, whose principal place of business is at 205 W. 12th Street, Erie, Pennsylvania, owns and publishes the Erie Times-News, established October 2, 2000, a daily newspaper of general circulation. and published at Erie, Erie County Pennsylvania; (3) the subject notice or advertisement, a true and correct copy of which is attached, was published in the regular edition(s) of said newspaper on the date(s) referred to below. Affiant further deposes that he/she is duly authorized by the TPC, owner and publisher of the Erie Times-News, to verify the foregoing statement under oath, and affiant is not interested in the subject matter of the aforesaid notice or advertisement, and that all allegations in the foregoing statement as to time, place and character of publication are true.

**PUBLISHED ON: 08/16/19** 

**TOTAL COST: \$610.00** 

AD SPACE: 0 Lines

FILED ON: 08/16/19

RECORDED

SEP - 4 2019

PA PUBLIC COLDENS TOMMISSION SECRETARING SUPEAU

## PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of Independent Energy Consultants, Inc. For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services, To The Public In The Commonwealth Of Pennsylvania.

Independent Energy Consultants, Inc. will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/ marketer engaged in the business of providing natural gas services. Independent Energy Consultants, Inc. will also be filing an application with the PUC for a license to supply electric generation services as a broker/marketer engaged in the business of supplying electricity. Independent Energy Consultants, Inc. proposes to sell electricity, natural gas-and related services in the entire—Commonwealth of PA under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Independent Energy Consultants, Inc. may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Independent Energy Consultants, Inc. at the address listed below.

Independent Energy Consultants, Inc. 215 W Garfield Road STE 210 Aurora, OH 44202

£P 374206

Sworn to and subscribed before me this 19th day of Ananst 201

Affiant:

NOTARY

COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL

Barbara J. Moore. Notary Public
City of Erie, Erie County
My Commission Expires March 23, 2020

MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES



## The Patriot News

AD#: 0009288254

Commonwealth of Pennsylvania,) ss

County of Cumberland)

Victoria Soto being duly sworn, deposes that he/she is principal clerk of PA Media Group; that The Patriot News is a public newspaper published in the city of Mechanicsburg, with general circulation in Cumberland and Dauphin and surrounding counties, and this notice is an accurate and true copy of this notice as printed in said newspaper, was printed and published in the regular edition and issue of said newspaper on the following date(s):

The Patriot News 08/15/2019

Principal Clerk of the Publisher

Sworn to and subscribed before me this 16th day of August 2019

Notary Public

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE

Applications of Independent Energy
Consultants, Inc. For Approval To
Offer, Render, or Furnish Services as a
Marketer/Broker Engaged In The
Business Of Supplying Natural Gas
Supply Services and Electricity Supply
or Electric Generation Services, To The
Public In The Commonwealth Of
Pennsylvania.
Independent Energy Consultants,

Independent Energy Consultants, Inc. will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. Independent Energy Consultants, Inc. will also be filing an application with the PUC for a license to supply electric generation services as a broker/marketer engaged in the business of supplying electricity. Independent Energy Consultants, Inc. proposes to sell electricity, natural gas, and related services in the entire Commonwealth of PA under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer

Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of independent Energy Consultants, inc. may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Independent Energy Consultants, Inc. of the address listed below.

independent Energy Consultants, Inc. 215 W Garfield Road STE 210 Aurora, OH 44202 COMMONWEALTH OF PENNSYLVANIA

NOTARIAL SEAL Crystal B. Rosensteel, Notary Public Susquehanna Twp., Dauphin County My Commission Expires June 27, 2020

MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

RECOVED

SEP - 4 2019

PA PUBLIC CONTINUES AMISSION SECRET UP & RUGGEAU

#### COMMONWEALTH OF PENNSYLVANIA

County of Cambria

## PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of <u>Independent Energy Consultants</u>. Inc. For Approval To Offer, Render, or Furnish Services as a <u>Marketer/Broker</u> Engaged in The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services, To The Public in The Commonwealth Of Pennsylvania.

Commonwealth Of Pennsylvania. Independent Energy Consultants, Inc. will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. Independent Energy Consultants, Inc. will also be filing an application with the PUC for a license to supply electric generation services as a broker/marketer engaged in the business of supplying electricity. Independent Energy Consultants, Inc. proposes to sell electricity, natural gas, and related services in the entire Commonwealth of PA under the provisions of the new Natural Gas Choice and Competition Act.

Act and the Electricity Generation Customer Choice and Competition Act.
The PUC may consider this application without a hearing.
Protests directed to the technical or financial fitness of Independent Energy Consultants, Inc. may be filed within that the 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should ove matter published in said publication in the regular issues of The . send copies of any protest to Independent Energy DA. on August 15, 2019; and that the Affiant is not interested in the signal and that all of the allegations as to time advanced by the competition and that all of the allegations as to time advanced by the competition for the signal and that all of the allegations as to time advanced by the competition for the signal and that all of the allegations as to time advanced by the competition for the signal and that all of the allegations as to time advanced by the competition for the signal and that all of the allegations as to time advanced by the competition for the signal and that all of the allegations as to time advanced by the competition for the signal and that all of the allegations as to time advanced by the competition for the signal and that all of the allegations as to time advanced by the competition for the signal and that all of the allegations are to time advanced by the signal and that all of the allegations are to the signal and the signal a

Independent Energy Consultants, Inc. 215 W Garfield Road STE 210 of said , Aurora, OH 44202

On this 16th day of August A.D. 2019, before me, the subscriber, a Notary Public in and for said County and State, personally appeared Christine Marhefka, who being duly sworn according to law. deposes and says as Sales Manager / Major Accounts of the Tribune-Democrat, Johnstown, PA, a newspaper of general circulation as defined by the "Newspaper Advertising Act", a merger September 8, 1952, of the Johnstown Tribune, established December 7, 1853; and of the

STATEMENT OF ADVERTISING COSTS

Signed and sworn to before me on 16th day of August, 2019, by Christine Marhefka making the statement.

wildi Commonwealth of Pennsylvania - Notary Seal

0.00 Lines @ \$2.50 per line 00.06.5 Inches @ \$25.00 per inch 162.50 Notary Fee 5.00 2.,50 Clerical Fee **Total Cost** 170.00

Vivlan Chs. Notary Public Cambria County My commission expires December 6, 2020 Commission number 1123017

Member, Pennsylvania Association of Notaries

To The Tribune-Democrat, Johnstown, PA For publishing the notice or publication attached hereto on the above stated dates.

#### PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

| for publishe   | r of                |
|--|---------------------|
| a newspaper of general circulation, hereby<br>and publication costs and certifies th |                     |
|  | (Name of Newspaper) |
| Ву   |                     |

PA PUBLIC U.E. I'M COMMISSION

SECRET 17,115 BUREAU

#### PROOF OF PUBLICATION OF NOTICE IN THE WILLIAMSPORT

#### SUN-GAZETTE UNDER ACT NO. 587, APPROVED MAY 16, 1929

#### STATE OF PENNSYLVANIA

#### COUNTY OF LYCOMING

SS:

Robert O. Rolley, Jr., Publisher of the Sun-Gazette LLC publishers of the Williamsport Sun-Gazette, successor to the Williamsport Sun and the Gazette & Bulletin, both daily newspapers of general circulation, published at 252 West Fourth Street, Williamsport, Pennsylvania, being duly sworn, deposes and says that the Williamsport sun was established in 1870 and the Gazette & Bulletin was established in 1801, since which dates said successor, the Williamsport Sun-Gazette, has been regularly issued and published in the County of Lycoming aforesaid, and that a copy of the printed notice is attached hereto exactly as the same was printed and published in the regular editions of said Williamsport Sun-Gazette on the following dates, viz:

Hugust 17, 2019

Affiant further deposes that he is an officer daily authorized by the Sun-Gazette LLC, publisher of the Williamsport Sun-Gazette to verify the foregoing statement under oath and declare that affiant is not interested in the subject matter of the aforesaid notice of publication, and that all the allegations in the foregoing statement as to time, place and character of publication are true.

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of Independent Energy Consultants, Inc. For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services, To The Public In The Commonwealth Of Pennsylvania

Independent Energy Consultants, Inc. will be filling an application with the Pennsylvania Public Utility Commission ("PUC") for a liconse to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. Independent Energy Consultants, Inc. will also be filling an application with the PUC for a license to

supply electric generation services as a broker/marketer engaged in the business of supplying electricity. Independent Energy Consultants, Inc. proposes to sell electricity: natural gas, and related services in the entire Commonwealth of PA under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Independent Energy Consultiants, Inc. may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Streat, Harrisburg, PA 17120. You should send copies of any protest to In-

dependent Energy Consultants, Inc. at the address listed below.

> Independent Energy Consultants, Inc. 215 W Garfield Road STE 210 Aurora, OH 44202

SINCAZETE II C

SUN-GAZETTE LLC

Sworn to and subscribed before me

The 21 St day of August 20 19

COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL VOTARY Public

BETH A MILLER Notary Public CITY OF WILLIAMSPORT, LYCOMING COUNTY My Commission Expires Apr 18, 2020

STATEMENT OF ADVERTISING COSTS

To the Sun-Gazette LLC, Dr.:

For publishing the notice attached

#### PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

HIF SUN-GAZETTE LLC hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies that the same have been fully paid

SUN-GAZETTE LLC

BY Robert O. Rolley, Jr.

#### The Scranton Times (Under act P.L. 877 No 160. July 9,1976)

Commonwealth of Pennsylvania, County of Lackawanna

INDEPENDENT ENERGY CONSULTANTS, INC. MARK R BURNS 215 W GARFIELD RD. STE 210 AURORA OH 44202

44202

Account # 635231 Order # 82366408 Ad Price: 273.90

#### LEGAL NOTICE PENNSYLVANIA

Ann Marie Fortese

Being duly sworn according to law deposes and says that (s)he is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

3

SEP - 4 2019

PA PUBLIC UTF : CUMMISSION SECRETARY'S RUSEAU

08/16/2019

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true North Machine fulfilm.

Sworn and subscribed to before me this 16th day of August A.D., 2019

(Notary Public)

Commonwealth of Pennsylvania - Notary Seal Sharon Venturi, Notary Public Lackawanna County

My contrassion expires February 12, 2022 Commission number 1254228

Member, Pennsylvania Association of Notaries

LEGAL NOTICE

### PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of Independent Energy Consultants, Inc. For Approval To Offer, Render, or Furnish Services as a Marketer/Broker Engaged In The Business Of Supplying Natural Gas Supply Services and Electricity Supply or Electric Generation Services, To The Public In The Commonwealth Of Pennsylvania.

Independent Energy Consultants, Inc. will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as a broker/marketer engaged in the business of providing natural gas services. Independent Energy Consultants, Inc. will also be filing an application with the PUC for a license to supply electric generation services as a broker/marketer engaged in the business of supplying electricity. Independent Energy Consultants, Inc. proposes to sell electricity, natural gas, and related services in the entire Commonwealth of PA under the provisions of the new Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Independent Energy Consultants, Inc. may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. You should send copies of any protest to Independent Energy Consultants, Inc. at the address listed below.

Independent Energy Consultants, Inc. 215 W Garfield Road STE. 210 Aurora, OH 44202

#### Proof of Publication in The Philadelphia Daily News Under Act. No 587, Approved May 16, 1929

STATE OF PENNSYLVANIA **COUNTY OF PHILADELPHIA** 

Helene Sweeney being duly sworn, deposes and says that The Philadelphia Daily News is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

August 16, 2019

Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

Sworn to and subscribed before me this 16th, day of August, 2019.

My Commission Expires:

COMMONWEALTH OF PENNSYLVANIA

NOTARIAL SEAL CINSDY JAKUBOWSKI, Notary Public City of Philadelphia, Phila. County Commission Expires November 30, 2020 Copy of Notice of Publication

PENNSYLVANIA : LITILITY COMMISSION

PUBLIC UTELITY COMMISSION
NOTICE
Applications of independent Energy Consultants, inc. For Approval To Offer, Render, of Furnish Services as a Marketer/Broker Engage and in The Business Of Supplying Natural Gas Supply Services and Electricity Supply of Electric Generation Services, To the Public in The Commonwealth Of Portices, and the Pennsylvania Public Utility Commission ("PUC") for a license to providing natural gas apply services as a broker/marketer engaged in the business or providing natural gas services. Independent Energy Consultants, inc. will also be filling an application with the PUC for a license to supplying electricity. Independent Energy Consultants, inc. proposes to sall electricity. Natural gas, and related services in the entire Commonwealth of PA under the provisions of the new Natural Gas Choles and Competition Act. The PUC may consider this application without a hearing. Protests directed to the technical or Choles and Competition Act.

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SEP - 4 2019

PA PUBLIC CIT **LUMMISSION** SECILETA 1705 BUREAU

Independent Energy Consultants 215 W. Garfield Road Suite 210 Aurora, OH 44202

> Pennsylvania Public Utility Commission Secretary 400 North Street, Keystone Building Harrisburg, PA 17120



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Origin: 44202 09/04/19 3803640202-05

FIRST-CLASS PKG SVC - RTL™

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**USPS TRACKING NUMBER** 



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